

K-State Animal Science provides learning opportunity

Students from across the country with an interest in the livestock industry and related careers can apply now for the Kansas State University Animal Sciences Leadership Academy. The academy is an intensive four-day educational experience designed to enhance the leadership skills and animal science knowledge of students in ninth through 12th grades.

Hosted by the K-State Department of Animal Sciences and Industry and sponsored by the Livestock and Meat Industry Council Inc. (LMIC), the academy's goal is to develop young leaders within the livestock industry and prepare them for a successful future in this field.

"Each year the ASI department looks forward to hosting the selected group of youth for the KASLA program," said Dr. Mike Day, K-State ASI department head. "This program is a great opportunity for future agriculture leaders to visit campus to get an inside look at the opportunities our department and the agriculture industry provides. This program helps build the future of the livestock industry and we appreciate all the industry stakeholders and companies that contribute to the program to make it a success."

The fourteenth class

will meet in Manhattan on June 21-24. Applications are due April 15, 2023, and can be found at <http://www.YouthLivestock.KSU.edu>.

The program's itinerary will feature interactive workshops, tours and faculty mentor time with ASI professors. Industry leaders will also join the participants frequently to share their knowledge and expertise. Throughout the week, participants will work in teams to evaluate current events within the animal science industry and educate others. This experience will culminate with team presentations and a closing reception on Saturday morning.

Only 20 students will be accepted for the 2023 session to ensure individualized attention from counselors, professors, and industry leaders. Participants will stay on campus in university housing with program staff for the duration of the event. Transportation to and from the event is the responsibility of the participant, along with a \$50 fee to reserve his or her space. The fee is only due upon acceptance and not at the time of application. LMIC generously provides all other sponsorships.

Please contact academy director Sharon Breiner with questions at sbreiner@ksu.edu or 785-532-6533.

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Native grass establishment could be a good option

By David Hallauer, Meadowlark District Extension agent, crops and soils/horticulture

As fertilizer input costs for cool season forages have increased, so has interest in other forage op-

tions. If you're thinking a perennial forage, native grass might have come to mind. There are lots of great resources for supplies of native grass seed, planting equipment, and best management prac-

tices for seeding (Establishing Native Grasses - available upon request from any District Office or online at: <https://bookstore.ksre.ksu.edu/pubs/mf2291.pdf>), but attention first needs to be given to

whether it's even the right option.

Fertility requirements and grazing/haying management for warm season native grasses are slightly different than they are for cool season grasses.

While you may save input costs on the fertility side, you may also give up acres from a stocking rate standpoint. The grazing window is different, too, so thinking may have to change when it comes to turn out times and end of season rest. Grazing/haying height management will be different, as will production. Native grasses simply can't be managed exactly the same as we're used to for cool season species.

Despite their differences, warm season native grasses can be a really great addition/complement to a forage system. If you've got acreage on which you are considering a species change, native grass (or native grass/forb) plantings can be a good option to consider not only for their grazing and haying qualities, but wildlife as well. The reference mentioned above is a great one to get you started.

ROAD TO GLORY Pig Sale
100 January pigs targeting county fair season
MAR 25TH 6:30PM

THE PINNACLE LIVE PIG SALE
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CCI LIVE



Dr. Mike Day accepts the American Simmental Association Lifetime Promoter Award and swill bell from Lane Giess, ASA geneticist, during the Cattlemen's Day general session on Friday, March 3 in Manhattan. *Courtesy photo*

KSU Animal Science Department receives ASA Lifetime Promoter Award

At the American Simmental Association (ASA) "Fall Focus" conference in Roanoke, Virginia, August 26-30, the Kansas State University Department of Animal Sciences and Industry was recognized with the ASA "Lifetime Promoter Award" for 2022. This award recognizes those who make significant contributions to the Simmental breed. Recipients of this distinguished award are selected based on major contributions to the promotion and advancement of SimGenetics and the American Simmental Association. K-State was one of the earliest users of Simmental semen in the U.S. Numerous leaders in the Simmental breed obtained their education through K-State or held positions as K-State faculty and ASA Board members. The story was in the July/August issue of the *Simmental Register* magazine. K-State is the first university to be recognized and the award. KSU ASI graduate Lane Giess who is the ASA geneticist, presented the award and a swill bell to Dr. Mike Day during the Cattlemen's Day general session.

Kansas crop production value drops 20 percent

The value of Kansas's 2022 field and miscellaneous crops is forecast at \$9.51 billion, according to the USDA's National Agricultural Statistics Service. This is down 20% from 2021. The value of corn production is expected to total \$3.68 billion, down 19% from the previous marketing year. Kansas's corn price is projected to average \$7.20 per bushel, up \$1.18 from the last marketing year. The value of soybean production is expected to total \$1.90 billion, down 23% from the previous marketing year. Kansas's soybean price is projected to average \$14.40 per bushel, up \$1.50 from the last marketing year. The value of winter wheat production is expected to total \$2.15 billion, down 12% from the previous marketing year. Kansas's winter wheat price is projected to average \$8.80 per bushel, up \$2.06 from the last marketing year. The value of sorghum produc-

tion is expected to total \$737 million, down 54% from the previous marketing year. Kansas's sorghum price is projected to average \$12.50 per cwt, up \$1.70 from the last marketing year. The value of cotton production is expected to total \$80.4 million, down 8% from the previous marketing year. Kansas's cotton price is projected to average \$0.93 per pound, down \$0.04 from the last marketing year. The value of alfalfa production is expected to total \$479 million, up 8% from the previous marketing year. Kansas's alfalfa price is projected to average \$234.00 per ton, up \$56.00 from the last marketing year. The value of other hay production is expected to total \$444 million, up 28% from the previous marketing year. Kansas's alfalfa price is projected to average \$134.00 per ton, up \$29.00 from the last marketing year.

KBC reaching consumers through digital media

Over the years, social media and streaming services have completely changed the way consumers view media content. In fact, according to a 2021 Pew Research Center study, only 56% of households watch TV through cable or satellite services, which is down over 20% from 2015, and that percentage continues to decline.

With this increased use of streaming services and smart TVs, the Kansas Beef Council (KBC) has shifted their focus to advertising on these platforms versus traditional

television. This change has allowed the checkoff to target specific demographics, which helps ensure beef is being promoted in areas with higher populations, but less direct access to the beef community.

Checkoff-funded advertisements can be seen on such streaming services as ESPN, Roku and even Disney+. KBC ads have been viewed millions of times on these platforms over the past few years. YouTube is another popular streaming service KBC utilizes to reach consumers. As one of the largest streaming services and

the second most popular search engine, it has proven beneficial to getting ads about beef in front of consumers. In fact, ads placed by KBC have generated almost one million views on the platform.

KBC also uses targeted advertising on popular social media platforms like Instagram, Pinterest and TikTok. These ads can take consumers directly to beef recipes, cooking tips and retailers. They also help KBC connect and share information about beef with younger generations like Gen Z. Additionally, KBC regularly places ads on

Spotify, which has resulted in 500,000 listens.

All these efforts led to more than one million page views for www.KansasBeef.org in 2022.

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AUCTION

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TRACTORS, MACHINERY, MACHINE SHOP TOOLS
TRACTORS, MACHINERY, TRUCK (sell at 1 PM): JD 4230 dsl Tractor, 6706 hrs.; RHS Bestway 500 gal. 58' boom sprayer; 1965 JD 3020 propane tractor, 5703 hrs.; JD #60 narrow front tractor; JD A tractor w/3' loader bucket; Farmall M tractor, 12V power steering; Caterpillar D4 Cat, doesn't run; Case IH #900 cyclo air planter; MF #520 disc; JD 3 pt. 9' sickle mower; 3 pt. ripper; JD tractor weights; 4 1/2' Model 115 pull soil mover; Onan 70 KR propane generator on wheels; Dayton 3 KW generator; 1971 Int'l Loadstar 1700 propane grain truck w/wood bed; Ford F250 pickup w/welding equipment, doesn't run; **16' Steel Bed Car Trailer** w/ramps; shopbuilt 4-wheeler w/sprayer; **Older Machinery:** Adams #201 motor grader, doesn't run; Adams Leaning Wheel steel wheel grader; #40 steel wheel grader; Servis terrace plow; White field cultivator; 6 row cultivator; **Hart-Parr 12-24 Tractor w/lugs;** PTO auger; JD 2, 3 & 4 bot. plows; 2 dump rakes; some horse-drawn equipment; grain box wagon; T-posts & elec. fence posts; 6' mud box; fuel barrel on stand; steel fuel cans; (2) 500-gal. propane tanks; 6' oval horse tank; barb & elec. wire; poultry wire; chicken feeders; 3 galvanized chicken nests; roll of hog fence; concrete blocks; homemade pontoon boat; **Salvage Iron:** Iron racks; tubing; angle, pipe, flat; propane bottles; barrels; tanks; car motors; generators & starters; radiators; **Old Cars & Bodies:** 1952 Chevy Deluxe 2-dr. sedan; Dodge, Ford & Chevy cars; Pontiac Eight; Ford Super Deluxe & Plymouth; Rambler Cross Country station wagon; Belvedere; Chevy Style Master; Studebaker Commander; Nash Statesman Air Flyte; **Collectibles:** Labeled Metal Signs; Parlin & Orendorff cast tractor seat; steel wheels; hog oiler; metal tubs on stands; 5 gal. gas cans; cream cans; metal yard art; foot traps; buzz saw blades; buck saw; sgl. & dbl. trees; ice tongs; wood ext. ladder; hand corn sheller; steel wheelbarrow; alum. newspaper print sheets; wood incubator; Hiawatha scooter frame; labeled boxes & tins; horse hames; wringer washers; stomper; cider press; lunch pail; separator bowls; lard press; 1 row hand seeders; Buffalo platform scale; Chevy tailgate; cistern cover & cups; divided metal sink on stand; iron bed frames; wood pop crates; ammo boxes; 7.62 blanks; shotgun shells; Quaker State clock; **Signs:** AC Delco sign; 4 Champion Spark Plug signs; Bendix Brake Systems sign; **Hand Tools:** Makita angle grinder; vise grips; 1/2" elec. drills; few SnapOn wrenches; Cummins deep well impact sockets; SK metric wrenches; SK 3/8" swivel socket set; SK 3/8" metric deep socket; SK 1/4" metric deep socket; SK 1/2" sockets set; screw drivers; hammers; punches; Craftsman 1/4" socket set; pullers; 3/4" socket set; survey transit & tripod; Keller 24' alum. ext. ladder; 6' fiberglass step ladder; 10 amp battery charger; HD floor jack; funnels; kero space heater; 4 metal rolling tables; cylinder hones; piston ring sets; pullers; sit creeper; nut/bolt cabinets; **Machine Shop Power Tools:** HD 8' metal lathe; Seneca Falls metal lathe; Sunnen Model LB bushing grinder; Sioux HD valve grinder; Model T10 growler; Lincoln Idealarc SP-200 arc welder; Owatonna 50T hyd. press; magneto & alternator testers; brake turning lathe; oxy/act. set w/stand; CGR 250 amp AC-DC welder; milling machine; metal band saw; Craftsman 220 welder; Blue Point bench grinder; bench vise; 50 lb. anvil; Walker bumper air lift; Craftsman floor drill press; Craftsman table top drill press; Sterling #3 grinder; Burke Key Way cutter; hyd. engine hoist; engine stand; sleeve puller & inserter; 3T chain hoist; Coats tire changer; hyd. ram; Sun Performance analyzer; Clarke sandblasting cabinet; cotter keys; threaded rods; **lots of locking metal cabinets:** 3 AC Delco; Napa; Borg Warner; Niehoff; wood parts bins; Johnson Sea Horse 3HP boat motor; MinnKota trolling motor; lots of new old stock **Car Parts & Accessories:** Lots of spark plugs; master cyl., wheel cyl. & caliper kits; radiator clamps; filters; seals; U-joints; points; condensers; tune up kits; dist. caps; brass fittings; automotive belts; auto fluids; many manuals inc.: Chilton; **Many Other Items.** For full sale bill w/pictures see website.

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T SEVEN RANCH SALE FACILITY • *Greenleaf, Kansas* • 2211 15TH ROAD

60 ANGUS & SIMANGUS BULLS

50 18-MONTH-OLD BULLS • 10 TWO-YEAR-OLD ET BULLS
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CALVES SIRED BY T7 *Playbook* 9249, THE TOP SELLING BULL IN OUR 2021 SALE, CONSIGNED BY RON HOLLE

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PRIME	75
CAB	28
CHOICE	7
SELECT	0
HEIFERETTE	0
NOROLL	0
OTHER	0
TOTAL	110

Schwieterman Market Outlook
A marketing commentary by Bret Crofts

As expected, the U.S. supply and demand numbers were not very exciting. There were zero changes to the U.S. wheat tables, corn exports were cut by 75 million bushels, and soybean exports were increased by 25 million bushels.

Overall, it was a bearish week for the grains, particularly the corn and wheat. The July KW is basically trading at the lowest level in a year and the July corn is at the lowest level since July. Soybeans

Early herd rebuilding could happen through the bred-cow market

By Elliott Dennis, University of Nebraska-Lincoln

The USDA Cattle Inventory report showed a 4% reduction in beef cows, a 6% decrease in heifers retained, and a 5% reduction in heifers expected to calve this year (USDA-NASS 2023).

Continued liquidation in 2023 will depend on the profit margins producers expect to receive. Higher prices for feeder cattle are expected, but higher costs for feed, especially hay, and other inputs are limiting profit potential.

Much has been said about the ENSO (El Niño-Southern Oscillation) weather patterns changing this year. If this weather pattern does materialize, the change will benefit the Southern Plains with a cool and wet spring/summer; whereas, the Northern Plains generally stay dry in the summer before a cool/wet fall.

There will be producers who have feed resources and believe profits are to be had in 2023 and 2024.

have been in an uptrend for a very long time, and while there was weakness last week, the up trend is still intact.

Next up for USDA data is the March 31st Quarterly Stocks, and Prospective Plantings reports. The next three weeks of trading may be a little stagnant, but if that is the case, it will only make report day more volatile.

assuming we have a three-year-old bred cow that is six months pregnant, a medium/large 1-2, and black-hided. The February 2023 price is for this type of cow in Oklahoma City, Okla., is \$1,150, but has averaged \$870 over the past three years.

Producers selling cows older than this should expect to receive a discount, and the discounts tend to decrease almost linearly from 0%-20% as cows age. A four-year-old bred cow would cost \$1,150 (0% discount).

Similarly, the closer the cow is to calving, the more expensive the bred cow becomes relative to a six-month-bred cow. Discounts and premiums are nearly linear between a 4% premium (\$1,196) for an eight-month-bred cow, a 5% discount (\$1,092) for a four-month-bred cow, and a 12% discount (\$1,012) for a one-month-bred cow.

what the bears have been hoping for and was one of the reasons the soybeans were the weak link at the end of the week. Wheat sales came in at 266,700 MT, and with the numbers like that, the bears will stay in control.

On the charts, the July KW posted an outside day higher on the chart Friday, which may encourage some short covering on Monday. We really need a close above \$7.94 1/4 to confirm a bottom and generate a technical buy signal.

calf's birth, and revenue is received more quickly when late-gestating cows are purchased.

Selling this same bred cow at different times of the year will affect the price received. Producers looking to buy bred cows in the late winter or early spring should expect to pay a premium. The highest premiums are in February and March as many producers are purchasing cows that are on the same calving cycle in anticipation of summer grass and pastures.

Current market conditions will also play a role in the price of bred cows. The feeder cattle and corn markets are the two largest drivers of bred-cow prices. Higher feeder-cattle prices create incentives for more calves to be brought to market, and bred cows are the quickest way to do so.

Higher corn prices in-

probably a solid buy spot unless we see a couple more weeks of sales cancellations.

Cattle futures stalled out last week. The April live cattle made a new contract high Monday, but spent the rest of the week trading lower. Cash trade was limited and mostly steady at with the week prior, which kept the speculative buying at a minimum.

The feeder cattle made numerous new contract highs last week, but finally posted a poor close on Thursday and saw follow-through selling on Friday. The feeder index is still moving higher, but it has definitely slowed down. We are going to need to see more new contract highs in the live cattle, or more weakness in the corn to get the feeders moving again.

Schwieterman, Inc. is a

full service commodity brokerage firm. If you would like more information on commodity markets or our brokerage services, contact Bret Crofts at 800-272-9131, www.upthelimit.com or bret@subbell.net

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Market Report - Sale Date 3-9-23, 1,580 head
300-400 lb. steers, \$205-\$239; heifers, \$200-\$228; 400-500 lb. steers, \$193-\$236; heifers, \$198-\$235; 500-600 lb. steers, \$190-\$244; heifers, \$181-\$223.50; 600-700 lb. steers, \$181-\$230.50; heifers, \$173-\$198; 700-800 lb. steers, \$178.50-\$209; heifers, \$162-\$179.75; 800-900 lb. steers, \$174-\$181.50; heifers, \$161-\$176.50. Trend on Calves: Hfr calves steady-\$8 higher; Strs, steady-\$7 higher. Trend on Feeder Cattle: Steady-\$4 higher. Butcher Cows: High dressing cows \$90-\$99.50; Avg. dressing cows \$78-\$89; Low dressing cows \$65-\$77. Butcher Bulls: Avg. to high dressing bulls \$103-\$117.50. Trend on Cows & Bulls: Steady.

Table with HEIFERS and STEERS columns. HEIFERS: 3 blk 315@227.00, 4 blk 386@228.00, 13 mix 510@207.00, etc. STEERS: 2 mix 373@239.00, 7 blk 488@236.00, 16 mix 516@244.00, etc.

Next Sale: Thursday, March 16
GO TO OUR WEBSITE FOR DAILY CONSIGNMENT UPDATES WWW.ELDORADOLIVESTOCK.COM

We welcome your consignments! If you have cattle to consign or would like additional information, please call the office at 316-320-3212
Check our website & Facebook for updated consignments: www.eldoradolivestock.com
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Herington Livestock Commission Co. CATTLE SALE EVERY WEDNESDAY: 12:00 PM
Results for March 8, 2023
Cows: 1045-1805 \$97.00-\$106.00
Bulls: 1720-2023 \$118.00-\$125.00
Heifers: 1155-1260 \$112.00-\$121.00
EARLY CONSIGNMENTS MARCH 15, 2023
SPECIAL CALF SALE: APRIL 5
HEREFORD INFLUENCE FEMALE SALE APRIL 1, 2023 • 12:00 P.M.
Manager: Tracy Ediger, 785-366-6645 * Barn Phone: 785-258-2205

