## Special sale to support Kansas FFA members and chapters

Heartland Regional Stockyards，Inc．will hold an inau－ gural FFA Special Sale on Tuesday，Feb．14，at the sale
facility in Plainville． 10：00 a m feeder a weigh－up sale beginning at 10：00 a．m．and feeder calf and yearling calf sale
at noon．A complimentary meal will be served to all farmers and ranchers following the weigh－up sale． The meal is sponsored by Hubbard Feeds and will beder calf sale will follow the meal The yearling and 12：00 pm．
Sellers and buyers can elect to contribute $\$ 1$ per Kansas FFA FFA．Monies will be split between the Chapter of the donors choosing Heartland Regional
ty veterinarian Gregg Han－ zlicek said being prepared ahead of calving season is the best way for producers to assure they will bring successfully． ＂We＇re approaching the end of the second tri－
mester and moving into the third trimester，which means the metabolic de－ mands of that cow or heif－ er are going to increase said．
cessful calving having a su duction season is for cows and heifers to be in the appropriate body condi－ tion，which according to Hanzlicek is a score of 5－7． He said he has seen many the past few months． the past few months．
＂We＇re far enough away
manager of Heartland Regional Stockyards and Lloyd Schneider，Kansas FFA Foundation Board of Trustee
to support Kansas FFA at the state and local level． ＂The FFA is one of the most important youth orga－ nizations available to high school students today，＂said skills that they will need to be successful in their fu－ ture．Public speaking，leadership development，busi－ ness skills，and more are taught in agricultural educa－ tion．And for these reasons our team at HRS believes
it＇s extremely important that we invest in FFA mem－ it＇s extremely important that we invest in FFA mem
bers across Kansas．＂ bers across Kansas
Foundation，echoes Schneider＇s sentiments．＂We are gional Stockyards to of the team at Heartland Re－
the Kansas FFA is how we make opportunities and resources available to FFA members across the state
to continue to grow and develop young people into the leaders of tomorrow，＂
Additional sponsorship opportunities are available tions sale．Agriculture businesses，production opera nized as a sponsor for the event．To learn more about Fponsorship，please contact Johanna Anderes，Kansas or 785－410－7313．
For sale information and questions regarding con signing cattle for this sale，contact the Heartland Re－ gional Stockyards at 785－688－4080 or Brandom Hamel at 785－434－6280．
For mer80．

## Preparation is key to a successful calving season

## 

 $\begin{array}{cl}\text { cows and heifers without } & \text { said．＂One is the lack of } \\ \text {（creating）an economic } & \text { colostrum consumption．} \\ \text { burden，＂he said．＂It real－} & \text { The other is a contaminat－} \\ \text { ly comes down to having a } & \text { ed environment that the } \\ \text { formulated ration that is } & \text { babies are born into．＂} \\ \text { balanced for protein and } & \text { Hanzlicek recommends } \\ \text { energy．＂} & \text { having a location to move } \\ \text { For those wanting to } & \text { the pairs off the calving } \\ \text { add scour vaccines to their } & \text { area to keep the calving } \\ \text { prevention program，＂It＇s } & \text { facility less contaminated } \\ \text { time to decide what vac－} & \text { with the scour organisms．} \\ \text { cine they are going to use，＂} & \text { Getting the calf here } \\ \text { Hanzlicek said．＂Look at } & \text { safely is another factor } \\ \text { the label and schedule on } & \text { to consider，＂Most opera－} \\ \text { the calendar when they } & \text { tions are going to have to } \\ \text { need to start vaccinating } & \text { help at least one animal } \\ \text { the cows and heifers．＂} & \text { during the calving sea－} \\ \text { Hanzlicek said heifers } & \text { son，＂Hanzlicek said．The } \\ \text { will require two doses of } & \text { last national survey indi－} \\ \text { the scours vaccine，while } & \text { cated that one of every 100 } \\ \text { cows need one．The timing } & \text { heifers and two of every } \\ \text { of those vaccines is＂very，} & \text { 100 adult cows will need } \\ \text { very important，＂he said．} & \text { assistance．} \\ \text { Also，Hanlicek rec－} & \text { Being prepared to } \\ \text { ommends establishing a } & \text { pull a calf is important．} \\ \text { clean calving area to help } & \text { Hanzlicek said producers } \\ \text { reduce the risk of scours．} \\ \text {＂There＇s two majore have the following }\end{array}$chains．
－OB sleeves．
$\bullet$ Lube． －Working calf pullers． number．
number．
Intervening at an ap－ Intervening at an ap－
propriate time is import－ ant．＂If we intervene too early and the cow or heifer is not dilated，we can in－ jure the tissues and hurt the calf，＂Hanzlicek said If we intervene too late， we end up with stillborn calves．＂
According to Hanzlicek once a cow has reached the second stage of labor， they should give birth within 30 minutes．A heif er should calve within an hour．Second stage labor is be observed experiencing the water－bag or calf＇s fee

If assistance from the colostrum replacer can be producer is needed，and given to help get the calf they are unable to extract the calf within 15 minutes，＂Colostrum－based pow－ then help－either a veter－ders are the best way to go，
inarian or someone with and I would recommend narian or someone with and I would recommend more experience－－should
be called
Following calving，the
Following calving，the
calf should be up and one or two bags of powder replacer on hand during nursing within two hours，zlicek said．


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75 Char \＆Char Cross strs \＆hrs， $60-700 \#$
.90 choice reputation bk \＆Red strs \＆hrrs，weaned Sept．， 2 rds shots．550－750\＃

EARLY CONSIGNMENTS FOR JAN．20：
 － 85 choice reputation Ang strs \＆repl．quality hfrs，no implants，weaned， 2 rds
－30 Bik strs，long weaned． 2 complete rd shots， $600-700 \#$
$\cdot 34$ blk Blk Baldy strs \＆hrrs， 3 rds shots，long weaned，bunk broke， $700-850 \#$

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Wall Street, Washington, Wackiness - Part 1

| nment wants more ations. According e Senate Agriculture nittee, the Securities Exchange Commis(SEC) has proposed "that would require public companies to ose greenhouse gas emissions from op- | ial, indirect GHG emisns that occur in the stream and downstream ivities of a (company's) ue chain." In other rds, if such a company chases products which re produced as part of process through which enhouse gases were |
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the the
POSSESSION: Possession of the open POSSESSION: Possession of the open ground will be at clos-
ing and Possession the wheat ground will be the day immedi-
ately following wheat harveat ately following wheat harvest or August 1,2023 whichever i-
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materially emitted, those emissions would have to
be monitored and reported to the SEC. How far does this reg
ulation fo? If ulation go? If a fossil-fuel
powered tractor is used
to plant corn, do its emissions have to be measured and reported? How do
you do that, in thin air? you do that, in thin air?
""No, I think those emissions came from my neigh-
bor across the fence..."). If a cow is used to pro-
duce beef, does the rancher have to do the same?
("Hold still, Bossy, and please burp into this bag. Okay, next...").
Even if there was practical way to implement the monitoring, who would carry it out? Ulti
mately, the burden would mately, the burden
fall on the farmer Of all the misguided
and impractical regulatory proposals to come out of Washington, this one has to rank right up there. Clearly, there is no un-
derstanding of how agri-
culture works in the real culture works in the real What's more, this pro-
posal would ask a finanposal would ask a finan
cial regulatory agency to become an environmenta ting out of your lane! IIt's
like asking your librarian like asking your librarian
to do heart surgery or asking the Nuclear Regulato county fairs: Not a fit.
cour
che
of this proposal is a cli-
mate change agenda. We'll look at that in a future $\underset{\text { Fortu }}{\text { column. }}$ Fortunately, farm-state egislators have come to-
gether to object to this progether to object to this pro-
posal. Rep. Frank Lucas (R-OK) and a number of co-sponsors, including Kansas Representatives
Tracey Mann, Jake Tracey Mann, Jake La-
Turner, and Ron Estes Turner, and Ron Estes,
have introduced the Prohave introduced the Pro-
tect Farmers from the SEC Act which would prevent
the imposition of such a requirement on farmers and ranchers. Sim-
ilar legislation has been liar legislation has been
introduced in the Senate. These legislators should be commended. They
make the point that farmmake the point that farm-
ers should not be subject ers should not be subject
to Wall Street-style regulation.
The Protect Farmers from the SEC Act is supported by the American Farm Bureau Federation,
National Cattlemen's Beef National Cattlemen's Beef
Association, Wheat Growers, Corn Growers, Soy-
bean Association, Pork bean Association, Pork
Producers, Cotton Council, Ag Retailers, and more.
Let's think about this Let's think about this
idea of combining agriculture and the SEC. If the SEC wants to take on agriculture, let's go all the way. What if we could de-
vise a system through which the SEC regulatory
staff could be paid like staff could be paid like
bureaucrats getting an an-
nual salary paid for by the er value is offered. Some
years the bureaucrats
might have a good year might have a good year
and some years might be a bad year - and by the way, if a hailstorm hits the
night before harvest, they night before harvest, they Maybe we could offer them an insurance plan which they pay for every year and could get 70 percent of their value cov-
Imagine living like that.

In the (Alphabet) Soup
By Ron Wilson, Poet Lariat
Agriculture is affected by lots of agencies today: Of course, USDA, FDA, IRS and EPA. We visit FSA to fill out the annual forms.
We go to a county office, run by the CED, We go to a county office, run by the CED,
Where they sign you up for options

Within USDA, there's lots more agencies, I guess: AMS and APHIS, ARS and ERS. The FAS has trade in its mission.
FNS helps with food and nutrition.
RHS and RUS make rural services directed. FSIS makes sure our food is inspected.
NASS wants to know every farm statistic. There's more acronyms than we can find realistic. Then there's NIFA and Plus all the other agencies that come into play. It seems the government has acronyms for everything.
So in all this confusion, let me make one simple plea:
When it comes to regulation, don't add the SEC Happy Trails!

## Use calving pasture rotation to prevent disease spread <br> \section*{By Lisa Moser, K-state one that ommonly refers alve has a lot}

$\begin{array}{cl}\begin{array}{c}\text { Research and Extension } \\ \text { news service }\end{array} & \begin{array}{l}\text { to the importance of re- } \\ \text { ducing the risk for disease }\end{array} \\ \text { The old saying that "an }\end{array}$ The old saying that

pastures where they gave birth until the calves are
old enough to be co-mingled with the others in the herd, according to veterinarian Brian Lubbers. "This allows the calves
to be born on the cleanest pastures, and then once certain percentage of the herd has calved, those cows that are still preg-
nant move to a new pasnant move to a new pas
ture," Lubbers said. ture, Larson said the each herd following this system would be to move the pregnant cows away from cows that have already calved at least three
times from the start to the end of the calving season. calving for two or three weeks, move the pregnant cows to a new pasture and
do that again after the next do that again after the next
two to three weeks of calv ing," Larson said. Lubbers added that the bacteria and viruses that cause scours are spread
through fecal to oral trans through fecal to oral trans-
mission, so by having mission, so by having
fence between the calving groups, most of the risk for scours passing through the
groups of calves is minigroups of calves is mini-
mal. Regarding the timing of bringing all the spring
calves together in the same pasture with their dams, the veterinarians agreed that when the youngest
calves are six weeks of age the greatest risk from safe to bring the herd together again. "Make sure the last pas-
ture they go to as a group
is not one that was used is not one that was used
for calving earlier in the for calving earlier in the
season so that they are all being moved to a clean
pasture," Lubbers said. To hear the full discussion on these topics, listen
to the Cattle Chat podcast online or through your pref
form
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## Start the year on the right foot with your cattle record-keeping system


the entire cattle herd's
productivity so it can be useful in determining successes and problems with
in the cattle operation," said Davis. Pay atte
breeding, breeding, calvi
weaning seasons. weaning seasons. cords as they relate to the cords as they relate to the in determining reproductive efficiency," said Davis. Cattle producers should record the number of bred
cows and heifers and com cows and heifers and com-
pare that to the total number of cows and heifers that were exposed during the breeding season. This

## Are you in strategic or survival mode?

$\underset{\text { By Wendie Powell, }}{\text { Livestact }}$ vestock Production
Agent, Wildcat Extension District With any new year, there are grand plans for improving health, calling
important relatives more important relatives more er, is there a plan behind that goal? The same can
be asked of your operabe asked of your opera-
tional goals. tional goals. The best way
to develop a plan to reach to develop a plan to reach
your goals is to figure out your operation's baseline. Where is it now? Do you need a SWOT? A SWOT analysis es, Opportunities, and es, Opportunities, and questions you complete to set your operation up for
success. A SWOT analysis success. A SWOT analysis
is essential, not only for your operation, but also for yourself. Agriculture is notorious for being stress-
ful. How did this year feel? ful. How did this year feel?
Did it feel like your operDid it feel like your oper-
ation was just surviving? Was your stress level at an all-time high? What were
the effects on the family? the effects on the family?
Reflection and analysis Reflection and analysis
are hard. However, we do not learn from our experiences, we learn from re-

## ecting on them.



## lems. Davis urges produc

 ficiency of the cattle oper-ation. Davis also suggests
cattle producers identify and cull the open cows and heifers so resources can be dedicated to the most productive cows and heifers.

After calving, determine calving percentage by comparing the number
of cows with live calves to the number of cows and heifers that were exposed during the previous breeding season. This mea-
surement evaluates calf surement evaluates cali
death loss due to dystocia (calving difficulty), spontaneous abortion or other reproductive health prob-
lems. Davis urges produc-

The purpose of a SWOT
nalysis is to identify inwhether they are trends tive or negative, helpful or harmful to your operation. Completing a SWOT anal-
ysis also allows you and ysis also allows you and
your team members (family, business partners, etc.) to identify the environmental, physical, and political climate of the farm is on the same page with the conservation strategy, but your son is not too keen on how the new hired man does things. Once you you can determine what you need to achieve established goals (strength or opportunity) or if there
is an obstacle to manage is an obstacle to manage
(weakness or threat).

Strengths and Weaknesses
The first two
The first two parts of a SWOT analysis, strengths
and weaknesses, focus on the inner workings of your operation; things within your control. Strengths help you carry out your
operation's vision, while weaknesses are the exact opposite; deficiencies in
competencies and resourccompetencies and resourc-
es that limit how far your es that limit how far your operation can carry out its
vision. Some examples vision. Some examples of
strengths could be your excellent handling facilities or your partner's account
ing degree ing degree. Weaknesses could be the lack of a tran-
sition plan for passing the operation to others or your
off-ranch sibling asking for off-ranch sibling asking for a bigger check at the end
of the year.
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| 6 | 451 | 231.00 | 25 | 570 | 178.50 |
| 9 | 526 | 230.00 | 60 | 0610 | 176.75 |
| 19 | 552 | 224.00 | 11 | $1 \quad 652$ | 172.00 |
| 25 | 596 | 204.00 | 35 | 5 675 | 169.50 |
| 65 | 630 | 202.00 | 11 | 1758 |  |
| 64 | 729 | 195. | 3 |  |  |
| 28 | 625 | 195.50 | 5 | 850 |  |
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| 18 | 860 | 178.50 |  | \$78.00@ $1,230 \mathrm{LBS}$. |  |
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| 11 | 1031 | 156.50 | \$99.00 @ 2, 073 LBS. |  |  |
|  | HEIFERS |  |  | bred cows: | O TEST |
| 3 | 325 | 20.00 |  | Alirs: | O TEST |
| EARLY CONSIGNMENTS FOR JAN. 11 |  |  |  |  |  |
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Tom Koch, $785-243-5124$
Lance Lagasse,
$\qquad$
"Multiple records and analysis can be used to evaluated cow herd proauctivity at weaning time, weaning . First, look at comparing the number of weaned calves by the number of animals exposed during the previous breeding season. This evaluates calf death loss from calv-
ing to weaning. ing to weaning.
There are multiple ways to analyze calf weaning weight as it relates to cattle herd productivity. These include:
ous breeding season. This ly tells cattle producers the productivity of their herds.

- Comparing calf weanat weaning to cow body size dicator of how productive each cow is, which can be very useful for identifying productive females that should be retained and that should be females improve herd promuctivity Contact your local MU xtension livestock specialist for more informa tion on how to use a cow record-keeping system to


## strengths:

- What strengths does your operation have that - you competitive?
family and moral of your
high? employees high?

What natural resourcdoes the ranch have? ers buy from you? (Don't be afraid to ask!')
Questions to help you Questions to help you
reflect on operation weaknesses:

- What could you im-
- What do competitors do better or differently than you? lacking? What needs to be developed more?
- Which least profitable? Opportunities a
Threats The last two parts of SWOT analysis, opportuni-
ties and threats, require you to look at your operation from an outsider's perspective. These are issues that you cannot con-
trol, but you can develop rol, but you can develop enhance or reduce their impact on your operation. Opportunities are ex-
ternal positive situations ernal positive situations,
while threats are external negative circumstances that affect your operation. An opportunity could be a new processing facility
opening locally, decreasing trucking costs, or you may live close to a large metropolitan area with consumers that want local an out-of-state landownan out-of-state landown-
er buying up the sections around your place and you feel hemmed in, or there
could be a threat from could be a threat from
key relationships that are $\begin{array}{lll}\text { feel hemmed in, or there } & \text { contact Wendie Powell, } \\ \text { could be a threat from } & \text { Livestock Production } \\ \text { key relationships that are } & \text { Agent, (620) 784-5337, } \\ \text { floundering - between } & \text { wendiepowell@ksu.edu. }\end{array}$ floundering - between
yourself and your spouse,
or between you and your
ranch hand. Whatever the ranch hand. Whatever the
threat, you should develop a plan to resolve the problem or find ways to practice acceptance.
Questions to help you Questions to help you
reflect on operation opportunities: - Are there new tech-
nologies that can lower
- Who should I develop relationships with to - Are there government programs that will help achieve goals?
- Is there a new con-
sumer 'trend' that is predicted to be around for a long time? Questions to help you reflect on operation
threats: - Are there new regulations I need to be aware
of? How will they impact me? Do I have unman ageable debt or problems with cash flow?
- Are all my employees appropriately trained and
ducing too many different ducing too many different
commodities? Do we need to refocus?
There are no set guide-
lines for completing a lines for completing a
SWOT analysis - it serves as a starting place to look at the operation comprehensively, allowing you condition and select man agement strategies appropriately. This process can be done at any point you get out of ar, "selping mode" and into a "strate gic mode." For more information,
contact Wendie Powell, wendiepowell@ksu.edu.

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## 'Staying Competitive in the Swine Industry' is the theme for the K-State conference



## ase, price forecasts, future genetic selection practices

 operations," says Joel DeRouchey, K-State Extensionswine specialist "This conference has a reputation for sharing relevant and industry needed information to improve production for Kansas swine producers.
The conference will take place at the Stan The conference will take place at the Stanley Stout Center, 2200 Denison Avenue. The day begins with coffee and donuts at $9: 15$ a.m. and the program starting at $9: 30$
a.m. Lunch is included in the conference, which will end at 3 p.m.
Pre-registration is $\$ 25$ per participant and due by Jan. 27. Attendees can register at the door for $\$ 50$ per partici pant. More information, including online registration, is
available at KSUSwine

## Global Sheep Forum launches next generation podcast series featuring young producers

Podcasts are gaining
popularity among sheep
producers as valuable
learning tools. The Amer-
ican Lamb Board (ALB), a
participant in the Global
Sheep Forum's Next Gen-
eration Podcast Series,
announces the forums lat-
est podcast features Brady
Rose Evans of Defaid Live-
stock Company of Texas.

Eastern Kansas
Weed Schools to
be held in January

| K-State Research and tension Frontier Dis- |  |
| :---: | :---: |
|  |  |
| th the Southwind | Col |
| Ideat Distric |  |
| Eastern Kansas We | n |
| Schools. They |  |
| of Crops and Pas | Janu |
| tation Worksh | Research |
| pics will include "Tim | sion Ce |
| Tips for Corn a |  |
| an Weed Manag | no |
| d "Successful Control | wa is in the evenin |
| sedge and Pastur |  |
| eeds." Presenters | morning) |
| clude Dr. Sarah La | Th |
| ter, Weed Managemen | istrati |
| list and Dr. Bruno | determine meal |
| dreira, Forage and Crop | Please register |
| cialist, both of K-St | tinyurl.com/EKWS |
| esearch and Extension | Questions |
| ree different location | can be direc |
| be offered with | District Extensi |
| g of- |  |
| fered in each location. | 6826 or reschaub@ |


| Holton Livestoc <br> 1/2 mile East of Hol Livestock Auction eve ****STARTING TI | Exchange, Inc. <br> n, KS on 16 Highway <br> Tuesday at 11:00 AM <br> IE: 11:00 AM **** |
| :---: | :---: |
| MARKET REPORT FOR TUESDAY, JANUARY 3, 2023 RECEIPTS: 2103 CATTLE FOR FULL RESULTS, VISIT OUR WEBSITE: WWW.HOLTONLIVESTOCK.COM |  |
| STEERS | La |
| Maruile, |  |
| dTroy 445@241 |  |
| kl bwt Mayylle,M0 478@240.00 | 30 blk bwí Efingham 551 |
| d Basehor 481@232.00 | 11 blk Basehor 475@19 |
| ${ }^{13} \mathrm{blk}$ bwi Easton 528@221.00 | k char Lan |
| blk Sabetha 533@221 | 25 mix Sabetha |
|  | blk bwf Sabeth |
|  | 0 blk |
| bwtEaston 597@211.00 | 10 blk Mc |
| $23 \mathrm{blk} \mathrm{char} \mathrm{Lancaster} \mathrm{638@203.00}$ | 11 blk bwtLancaster 6 |
| 19 char blk Etfingham641 @199.50 | 12 blk Eftingham626@169.00 |
|  | 45 blk |
| 11 blk bwf Robinson 650@1 | 14 blk Effingh |
| 10 blk McLouth 660@191.00 | 23 blk char Lancaster 665@16 |
|  | , |
| 15 blk Mc | caster 67 |
| Dan Harris, Auctioneer \& Owner • 785-364-7137 Danny Deters, Corning, Auct. \& Field Rep • 785-336-1622 |  |
|  |  |
| Dick Coppinger, Winchester, Field Rep. - 913-683-5485 |  |
| Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417 |  |
| Larry Matzke, Wheaton, Field Rep. • 785-268-0225 |  |
| Craig Wischropp, Horton, Field Rep. • 785-547-5419 |  |
| Mark Servaes, Atchison, Field Rep. • 816-390-2549 |  |
| Barn Phone - 785-364-4114 |  |
|  |  |
| EMAIL: dan@holtonlivestock.com |  |
| View our auctions live at "Imaauctions.com |  | $\begin{array}{ll} & \begin{array}{l}\text { ty brokerage firm. If you } \\ \text { out for them. } \\ \text { Live cattle futures } \\ \text { ended up lower for the } \\ \text { would like more informa- } \\ \text { tion on commodity markets }\end{array} \\ \text { Par } \\ \text { en }\end{array}$





## entral ivestock

$\underset{\text { www.centrallivestockks.com }}{\text { chind }}$ Hay Auction: Catil Auction Every Tuesday at $11: 00 \mathrm{a} . \mathrm{m}$. Sheep/Goarse/Tack Auction- Every 2nd Saturday
Hors

$\begin{array}{ll}\text { 2023," says Camino. } & \begin{array}{l}\text { producers to check out } \\ \text { The Global Sheep Fo- } \\ \text { the podcast series, which }\end{array} \\ \text { rum's website is the best } & \text { will have regular new ep- }\end{array}$ $\begin{array}{ll}\begin{array}{l}\text { way to access Evan's pod- } \\ \text { cast, plus episodes from } \\ \text { its "Next Generation" se- }\end{array} & \begin{array}{l}\text { isodes. } \\ \text { To access more re re } \\ \text { iources from the ALB, go }\end{array} \\ \text { in }\end{array}$ ries: globalsheepforum. to LambResourceCenter

## EL DOBADO

LIVESTOCK AUGTION, ING. 316-320-3212
2595 SE Highway 54, P.O. Box 622, El Dorado, KS 67042

$$
\begin{aligned}
& \text { Market Report - Sale Date 1-5-23. 1755 head } \\
& 00-400 \text { Ib. steers, } \$ 185-\$ 227 ; \text { heifers, } \$ 170-\$ 211 ; 400-500
\end{aligned}
$$

$$
\begin{aligned}
& \$ 146-\$ 170.5 \text {. Trend on Calves: Steady to } \$ 6 \text { higher on strs } \\
& \text { up to } \$ 20 \text { higher on hirs. Trend on Feeder Cattie. Mostly } \\
& \$ 3-\$ 6 \text { higher than Dec. } 5 \text { sale. Butcher cows: } \\
& \text { cows } \$ 75-\$ 85 \text {; Avg. dressing cows } \$ 65-\$ 74 \text {; Low dressing }
\end{aligned}
$$

$$
\begin{aligned}
& \text { cows } \$ 75-\$ 55 \text {; Avg. dressing cows } \$ 65-\$ 44 \text {; Low dressing } \\
& \text { cows } \$ 45-\$ 60 \text {. Butcher Bulls: Avg. to high dressing bulls } \$ 75 \text {. } \\
& \$ 93.50 \text {. Trend on Cows \& Bulls: } \$ 3-\$ 6 \text { higher than last test. }
\end{aligned}
$$ Coms \& Bulls: $\$ 3-\$ 6$ highe

Somhights Include:
$\qquad$

Thursday, January 19, Special Stock Cow Sale Listings: What a steer line-up!

|  |
| :---: |
| View our special sales online @ catticusa.com |
| Office: 402 : 402-376-4701 Bro ing visit our webs | $\begin{array}{ll}\text { going to be very slow for a } \\ \text { couple of months and the } \\ \text { Argentine weather contin- } & \text { support, and could be the } \\ \text { starting point for the next }\end{array}$

leg higher.

##  market and direct-to-consumer virtual workshop series

$\begin{array}{ccc}\text { The Kansas Depart- } & \begin{array}{c}\text { cludes five online Lunch } \\ \text { ment of Agriculture and } \\ \text { and Learn sessions. } \\ \text { K-State Rerearch and Ex- }\end{array} & \begin{array}{l}\text { portunities to reach local } \\ \text { consumers," said Londa }\end{array} \\ \text { "Overthe past two years, } & \text { Nwadike, a food sod }\end{array}$ "Over the past two years,
we've seen an increase in workshops Feb. 6-19 to assist farmers' market ven- locally sourced food, and
dors and managers, and these workshops will ad dors and managers, and
those wanting to sell food workshops will ad-
dress common questions those wanting to sell food dress common questions
products directly to con- and concerns for farmers sumers.
The workshop series in- and small businesses who

## "BIG ENOUGH TO DELIVER. SMALL ENOUGH TO CARE."



785-494-8484 420 LINCOLN AVE WAMEGO, KS 66547 www.tallgrass.us

Nwadike, a food safety
specialist with K-State Re specialist with K-State Re
search and Extension and the University of Missouri "It's also important for farmers to understand cer
tain legal, safety and fi tain legal, safety and fi-
nancial parameters before
choosing to sell directly

In 2022, more than 95 farmers' markets were registered with KDA's Central Registration of Farmers' Markets.
The date The dates and topics for each Lunch and Learn on-
line session are as follows: $\bullet$ Monday, Feb. 6, noon
to 1 p.m. - Accepting EBT to 1p.m. - Accepting EBT/
SNAP and Double Up Food Bucks. $\bullet$ Tuesday, Feb. 7, noon
to 1 p.m. - Meat and poulto 1 p.m. - Meat and poul-
try regulations: Kansas
Value Added Meat try regulations: Kansas
Value Added Meats Lab.

- Wednesday, Feb. 8,

For more information,

- Thursday, Feb. 9, noon
contact Sammy Gleason, to 1 phursday, Feb. 9 , noon ulations; Kood safety regAdded Foods Lab. to 1 prim. - Kansas Senior to 1 p.m. - Kansas Senior Farmers' Market Nutrition
program. KDA's weights and measures program will offer
free scale certification free scale certification
with a paid registration to an online workshop. Registration for the
February workshops is February workshops is
now open. The cost is $\$ 5$ now open. The cost is $\$ 5$
per participant per participant. Register
at www.fromthelandofkan-
contact Sammy Gleason,
marketing manager for marketing manager for
KDA's From the Land of Kansas program, at $785-$ $564-6759$, or by email, fromthelandofkansas@ ks.gov.
The Tunded by therkshops are ter for by the Kansas Center for Sustainable Agriculture and Alternative
Crops, and the Kansas Sustainable Agriculture Research and Education program, in addition to
sponsorship Sponsorship by K-State
Research and Extension Research
and KDA.

*New Listing: 35 Ac +1 - Hay Meadow on Blacktop $S$ of Marquette. Call Lucas! *New Listing: 28 Ac $+/$-Creek Bottom Tillable just $S$ of Salina. Call Derek! *640 Ac $+/$ - Pasture @ Longford. Excellent Grass, Excellent Water. Call Ty or Ray! *60 Ac $+/$-Excellent Tillable on E side of Solomon. Call Derek! $* 60 \mathrm{Ac}+1$ - Excellent Tillable on E side of Solon
${ }^{* 80} \mathbf{~ A c}+/$-Tillable N of Windom. Call Derek!
*80 Ac $+/$ - Upland Tillable N of Windom. Call Derek!
*80 Ac +/- Pasture, 2 Ponds, New Fence @ 81/24 Junction. Call Ray! *160 Ac+/-Tillable/Pasture at Junction City. Seller is Licensed Real Estate Agent. *122 Ac + /- Tillable SE of Salina. UNDER CONTRACT!


## COMMERCIAL

*Ottawa Co. Lumber, Minneapolis, KS. Great opportunity! Call Ray!

## HORIZON HOMES

*New Listing: 341 Woodlawn Ave, Salina, KS. 2 bed/ 1 bath. Call Derek! *2107 Dove Rd., Bennington, KS, 3 bed/ 2 bath mobile home. Call Samantha! *35 Ac $+/$ - Build Site on Blacktop S. of Marquette. Call Lucas! *37 Ac $+/$ - NE of McPherson. New 40x60 Building, Has Water/Power. Call Ray! *28 Ac +/- Build Site @ Burma Rd. \& Parsons Rd. Call Derek! *34 Ac $+/$ - Build Site w/ Large Pond N. of Hedville. Call Derek! *40 Ac $+/$-Great Development/Building Site @ Junction City. *160 Ac $+/$-Development site. Junction City, Call Ray!


MORE LISTINGS ON OUR WEBSITE:

| MORE LISTINGS ON OUR WEBSITE: www.horizonfarmranch.com |  |
| :---: | :---: |
| *Auctions *Private Treaty | Sales *Value Assessments |
| Ray Swearingen, Broker/Owner....785.452.8498 | Samantha Swearingen...785.577.9878 |
| Lucas Hamm..............785.366.3580 | Micheala Fry..............316.644.4937 |
| Ty Bryant...................785.366.0261 | Rachelle Swearingen......785.452.5115 |
| Billy Randle................785.479.1152 | Creighton Mallory........785.404.9281 |
| Derek Isaacson.............785.452.0566 | Kris Taylor.................785.452.0640 |
| Clint Heller.................785.545.5737 |  |

FARM \& RANCH REALTY, LLC 1-888-825-1199 // www.horizonfarmranch.com



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Sell
At or Buy Cattle

By
Auction

STARTING TIME 10:30 AM
Masarys

| We sold 1441 cattle January 3. Steer and heifer calves were in good demand at steady prices. Feeder steers and heifers were steady to $\$ 3.00$ higher. Cows and bulls were \$2.00-3.00 higher. |  |  |  | 4 blk char hfrs | 454 @ 162 | 1 b | 1135 @ 123 | 1 blk cow 1285 @ 65.50 | BULLS |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 6 blk | 473 @ 160. | 1 char | 1160 @ 104 | 2 hol cows 1860 @ 65.00 |  |  |
|  |  |  |  | 2 blk hfrs | 525@15 5153.00 |  | 1245 @ 100.00 | COW/CALF PAIRS |  | O @ 108.50 |
|  |  |  |  | 2 blk hfrs |  | 1 blk h | 1055 @ 95.00 |  |  | $\begin{aligned} & 1645 @ 103.00 \\ & 1370 @ 102.00 \end{aligned}$ |
| STEER \& BULL CALVES |  | $32 \mathrm{blk} \mathrm{strs} \quad 687$ @ 181.50 |  | STOCKER \& FEEDER HEIFERS15 blk hfrs$564 @ 180.00$ |  | 1 char hfrt <br> 1 blk hfrt | $\begin{aligned} & 1160 @ 90.00 \\ & 1630 @ 85.00 \end{aligned}$ | 1 blk cow/cf 4 blk cows/cvs |  |  |
|  |  | 61 blk /char strs | 794 @ 181.25 |  |  | 1 blk co | 1370 @ 82 | 1 blk cow/cf <br> BRED COWS | 1 char bull 1 blk bull | $\begin{array}{r} 1650 @ 100.00 \\ 1910 @ 96.00 \end{array}$ |
| 4 blk strs | 426 @ 220.00 | $125 \mathrm{blk} / \mathrm{char}$ strs | 832 @ 181.10 | 21 blk hfrs | 609 @ 174.00 | 1 blk co | 1590 @ 80.0 |  | 1 blk bull | 1515 @ 85.00 |
| 1 blk str | 370 @ 218.00 | 2 red strs | 583 @ 181.00 | $60 \mathrm{blk} / \mathrm{bwf} \mathrm{hfrs}$ | 816 @ 170.25 | 1 hol co | 1480 @ 79.50 | 1 blk cow @ 1110.00 |  |  |
| $4 \mathrm{blk} / \mathrm{red}$ strs | 464 @ 217.00 | $65 \mathrm{bl/bwt}$ strs | 858 @ 180.50 | $18 \mathrm{blk} / \mathrm{bwf} \mathrm{hfrs}$ | 607 @ 170.00 | 1 blk cow | 1410 @ 79.00 |  |  |  |
| 6 blk red strs | $520 @ 216.00$ | 73 blk bwf strs | 775 @ 180.25 | 24 blk red hirs | $575 @ 164.00$ | 1 blk cow | 1425 @ 78.00 | CONSIGNMENTS FOR TUESDAY, JAN. 10, 2023: <br> - 30 blk strs \& hfrs 500-600 lbs., weaned, vacc. <br> - 25 blk strs $\&$ hfrs, 500-600 lbs, weaned, vacc |  |  |
| 1 sim str | 425 @ 215.00 | $4 \mathrm{bwt/char}$ strs | 621@ 180.00 | 8 blk hfrs | $591 @ 163.00$ | 1 sim co | 1650 @ 77 |  |  |  |  |  |  |
| 2 l | 415 @ 41212.00 | 92 blkchar stis |  |  | $709 @ 160.7$ $760 @ 160.2$ | 1 red 1 cha | $1585 @ 765$ $1450 @ 75$. |  |  |  |  |  |  |
| 11 blk strs | 482 @ 210.00 | 61 mix strs | 860 @ 176.00 | 6 blk /red h | 833 @ 157.00 | 2 red cow | 1545 @ 74.00 | - 25 blk strs \& hfrs, 500-650 lbs., weaned, vacc. |  |  |
| 2 blk bulls | 448 @ 200.00 | 13 blk strs | 746 @ 174.00 | 2 blk hfrs | 735 @ 155.00 | 1 blk cov | 1075 @ 73.50 | - 27 SimAngus strs \& hfrs, 600-700 lbs., weaned, vacc. |  |  |
| 6 wf hirs | $529 @ 184.00$ | 15 blk strs | $721 @ 173.75$ | 4 blkbwf hrrs | $806 @ 154.00$ | 11 char cow | 1525 @ 73.00 |  |  |  |  |  |  |
| 4 blkbwf strs | 549 @ 180.00 | 35 blk bwf sts | 882 @ 173.25 | 5 blk bwf hfrs | 871 @ 153.5 | 1 hol cow | 1420 @ 72 |  |  |  |
| STOCKER \& FEEDER STEERS |  | 60 mix strs | $941 @ 172.85$ | 3 wffbwf | 758 @ 153.00 | 1 blk cow | 1325 @ 72.00 | - 60 Red Angus strs $\&$ hfrs, $500-650 \mathrm{lbs}$., 60 daysweaned, vacc. |  |  |
|  |  | $60 \mathrm{blk} / \mathrm{b}^{\text {d }}$ | 874 @ 171.50 |  | 608 @ 151.008230150 | 2 blk co | 1048 @ 71 |  |  |  |  |  |  |
| blk strs | 569 @ 200.00 | HEIFER CALVES |  |  |  | 1 blk | 1420 @ | - 125 Angus hfrs, 675-750 lbs., Gantz Farms homeraised |  |  |
| 25 blkstrs | 607 @ 193.00 | 2 blkbwf | 365 @ 186.00 | cows |  | 1 red co | 1300 | - 130 SimAngus strs, 775-800 lbs., Rezac Land |  |  |
| 23 blkbwf strs | 628 @ 192.50 | 8 blk hfrs | 518 @ 178.00 | 1 blk hfr |  | 1 hol | 1575 @ |  |  |  |  |  |  |
| dk/bw | 648 @ 190.00 | 4 blk hirs | 381 288 @ 177.00 17400 | 3 blk hfrts $\quad 1055$ @ 124.00 |  | 1 bwf cow | 340 @ | -65 blk steers, 825-850 lbs. |  |  |
| 2 blk strs | 588 @ 187.00 | 2 blk hirs | 288 @ 1774.00 |  |  |  |  | - 120 blk steers, 900-950 lbs. |  |  |
| /bwt st | $550 @ 185.00$ $600 @ 185.00$ | 1 blk hfr 2 blkbwf h | 520@ 503 @ 169.00 |  |  |  |  | - 60 blk steers, $925-950$ lbs. <br> - 61 blk x-bred steers, 925-950 lbs. |  |  |
| 21 blk strs | 62 | 2 blk hfrs | 433 @ 167.00 | LIVE ON DVAuctions.com |  |  |  |  |  |  |  |  |  |


|  |  |  |
| :---: | :---: | :---: |
|  |  | Livestock Commission Company, Inc. |
| Toll Free Number. <br> Website: www.r | $. . .1-800-531-1676$ <br> ivestock.com |  |

