

Market closeout – in search of better

By Troy Marshall, American Angus Association

We are always in search of the perfect cow that will earn us the most profit. The problem is not everyone agrees on what is better.

Seedstock producers are always willing to sell us a better bull. The real question is: Is he better for you?

Commercial cattlemen are striving to produce a better calf. The dilemma is we tend to look at “better” from our perspective, but better is ultimately defined by the buyer.

Admittedly, even though we work from our own perspective, we don’t

always know what we want. I’m sure we have all had the experience of wanting something a lot, then discovering we didn’t want it as much when we finally got it.

That is one of the fundamental failures of marketing. We often try to convince others they should want what we made. The most effective marketing is geared toward explaining why your product is the one the buyer wants to buy.

What does your customer want?

All of this is, of course, simplistic, but the main point is one we tend to forget. Marketing is about

providing objective information that helps the buyer know the product will do what they want it to do. This can only be accomplished by having an in-depth knowledge of your target customer’s business and an understanding of what they value.

The most effective marketing is geared to explaining why your product is the one the buyer wants to buy.

Cattle feeders are in the business to make money, but the business models they employ are many. They may want to reduce risk, decrease health costs, improve market access, increase market flex-

ibility, beat performance expectations, maximize grid performance, find cattle to hit specific markets or time frames, etc. The list is almost endless. They may have the same ultimate goal, but they get there in different ways.

Build relationships for the long term

Your basic marketing must be designed to address as many of these factors as possible. However, ultimately, great marketing is built on relationships. Those relationships truly enable you to understand what is important to your customer. It allows you to empathize with them. It is the relationship

that allows you to move beyond a transactional mentality to a more long-term perspective, where everyone benefits by moving toward their goals in a collaborative way.

That is perhaps the biggest change we have seen in our industry. In the past, a major obstacle to the exchange of information between segments was the fear that one side would use the information as a weapon. It was thought that keeping information could provide a competitive advantage.

Now we realize that information is only valuable if aggregated and shared to make better decisions.

Increased profitability is not created through adversarial transactions, but through cooperation between two partners with similar goals.

The AngusLink(SM) program focuses on providing customers with the objective measures to make better selection decisions and providing verifications to capture more value for their cattle. In the long run, its greatest benefit is helping build relationships between buyers and sellers. It helps create an exchange of information where buyers and sellers can improve the buying and selling outcomes.



1-800-834-1029
Toll-Free

STARTING 10:00 A.M. ON WEIGH COWS
FOLLOWED BY STOCKER FEEDERS — 11:00 A.M.
OFFICE PHONE 785-776-4815 • OWNER JOHN CLINE

COMM. CATTLE AUCTION
CO. INC. EVERY FRIDAY



Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to www.grassandgrain.com & logging onto the online subscription

ONLINE BIDDING AVAILABLE AT LMAAUCTIONS.COM

We had a large run of cattle for our sale held on Friday, January 14th. With the weather forecast predicting freezing rain and snow, light cattle up to 650 lbs. sold from unevenly steady to \$5 lower. Heavier cattle were selling at mostly steady prices on the kind offered. Cull cows and bull sold \$2-\$4 lower.

BULL & STEER CALVES — 350-550 LBS.

Rantoul	10 blk	353@212.00
Blaine	12 blk	422@204.00
Rantoul	51 blk	452@197.00
Blaine	14 blk	536@196.00
Wamego	8 blk	521@196.00
Dwight	6 blk	549@195.50
McLouth	12 blk	442@194.00
Wheaton	6 blk	428@193.00
Waverly	21 blk	465@188.00
Eskridge	6 Cross	467@187.00
Atchison	7 blk	398@211.00

BULLS & STEERS — 550-850 LBS.

Rantoul	61 blk	565@196.50
McLouth	8 blk	563@196.00
Manhattan	10 blk	566@193.00
Allen	10 bwf	610@185.00
Westmoreland	9 blk	607@178.00
Ottawa	8 blk	603@177.00
Hiawatha	18 blk	632@175.50
Manhattan	12 blk	668@174.50
Netawaka	8 blk	575@174.00
Oskaloosa	23 blk	655@174.00
Allen	10 bwf	683@173.50
Manhattan	28 blk	714@172.00
Leonardville	14 Cross	592@172.00
Council Grove	10 blk	688@170.00
Netawaka	14 blk	597@169.00
Oskaloosa	17 Cross	630@169.00
Hiawatha	21 blk	737@168.50
Paola	21 blk	624@168.00
Blaine	7 blk	629@167.50
McLouth	47 blk	747@166.75
Oskaloosa	24 blk	764@164.00
Goff	24 Cross	621@164.00
Winchester	8 blk	688@163.50
Eskridge	17 Cross	573@163.00
Linn	14 Cross	663@163.00
Leonardville	40 Cross	714@162.50
Rantoul	9 blk	698@161.50
Manhattan	7 blk	703@161.00
Council Grove	38 blk	775@158.85
Clifton	62 Cross	843@158.50
Eudora	65 blk	749@158.00
Eudora	76 blk	850@156.75
Leonardville	13 Cross	815@156.50
Hoyt	14 Cross	674@156.00
McLouth	18 blk	851@155.75
Linn	27 Cross	751@155.50
Manhattan	11 blk	592@154.00
McLouth	12 bwf	682@152.00
Paola	12 blk	719@151.00
Alma	10 Cross	736@150.00
Eskridge	10 Cross	695@147.00
Manhattan	6 blk	721@144.00

HEIFER CALVES — 325-550 LBS.

Atchison	6 blk	340@200.00
Wheaton	10 blk	418@178.00
Rantoul	52 blk	484@177.50
Waverly	13 blk	429@177.00
Rantoul	25 blk	390@177.00
Baldwin City	8 blk	418@176.00
Frankfort	7 blk	379@173.00
Baldin City	8 blk	394@172.00
Allen	6 blk	508@171.00
Blaine	17 blk	498@170.00
McLouth	10 blk	475@168.00
Manhattan	9 blk	481@167.00
McLouth	8 blk	400@166.00
Wamego	6 blk	514@165.00
Blaine	9 blk	394@164.00
Linn	12 blk	547@156.00
Eskridge	13 blk	528@155.00
Paola	7 Cross	495@155.00
Eskridge	8 Cross	463@153.00
Frankfort	11 blk	493@153.00

HEIFERS — 550-775 LBS.

Wamego	31 blk	620@172.00
--------	--------	------------

McLouth

7 blk	647@166.00
29 blk	584@165.50
8 bwf	645@165.00
17 blk	575@162.50
23 blk	639@160.00
6 blk	580@159.00
8 blk	610@159.00
15 blk	668@158.00
11 blk	565@157.00
7 blk	591@157.00
12 blk	622@156.50
26 blk	624@156.00
13 blk	656@155.50
29 blk	732@152.75
7 blk	644@151.50
6 blk	661@150.00
10 Herf	643@145.00
6 Herf	769@143.00
6 blk	692@142.00
9 Cross	726@140.50
10 blk	765@136.00

COWS & HEIFERETTES — 825-1,875 LBS.

Cottonwood Falls	2 blk	825@127.00
Manhattan	1 blk	945@126.00
Manhattan	1 blk	1040@117.00
Cummings	1 blk	1085@70.00
Mayetta	1 blk	1875@65.50
Manhattan	1 blk	1760@64.00
Atchison	1 blk	1360@63.50
Oskaloosa	1 blk	1410@62.00
Cottonwood Falls	1 bwf	1700@61.00
Effingham	1 Cross	1440@60.50
Manhattan	1 bwf	1740@60.00
Onaga	1 blk	1575@59.50
Westmoreland	1 blk	1150@58.00
Westmoreland	1 blk	1365@57.00
Alma	1 blk	1470@56.50
Onaga	1 blk	1425@55.00
Frankfort	1 bwf	1570@51.50
Valley Falls	1 blk	1425@50.50
Westmoreland	1 blk	1460@50.00
Atchison	1 blk	1460@47.00
Goff	1 blk	1245@46.00
Onaga	1 blk	1160@45.00
Westmoreland	1 blk	1185@44.00
Goff	1 blk	1265@43.00
Junction City	1 blk	1335@40.50

BULLS — 1,225-2,075 LBS.

Manhattan	1 blk	1520@87.00
Manhattan	2 blk	1237@83.50
Wamego	1 blk	2065@82.00
Pomona	1 blk	1440@81.00
Manhattan	2 blk	1417@75.00

We had a large run of bred heifers, cow calf pairs, and bred cows for our special cow sale held on Wednesday, January 12th. Bred heifers sold according to quality and size. younger bred cows were in good demand and the older cows sold accordingly. The following is a partial listing:

Corning	4 bwf	2	7-8	@1500.00
Ottawa	18 blk	2	7-8	@1450.00
Wakarusa	4 bwf	2	7	@1375.00
Manhattan	5 blk	2	7-8	@1375.00
Hoyt	5 blk	2	7-8	@1375.00
Ctnwd Flls	17 blk	2	7-8	@1300.00
Eudora	2 blk	2	3-4	@1300.00
Ctnwd Flls	17 blk	2	7-8	@1300.00
Manhattan	8 blk	2	7-8	@1275.00
Hoyt	8 blk	2	7-8	@1275.00

Mayetta	5 Cross	7	6-7	@1200.00
Junction City	3 blk	SSBM	7-8	@1125.00
Atchison	13 blk	SS	7-8	@1100.00
Atchison	3 blk	OO	7-8	@1000.00
Elmdale	6 blk	OO	8	@1000.00

1ST CALF HEIFER & COW/CALF PAIRS

Seneca	8 blk	2		@2300.00
Junction City	7 Herf	2		@1875.00
Dwight	8 blk	4-6		@1825.00
Dwight	3 bwf	4		@1825.00
Mayetta	8 blk	5		@1750.00
Valley Falls	9 blk	4-6		@1750.00
Junction City	3 bwf	2		@1750.00
Mayetta	8 blk	5-6		@1725.00
Mayetta	8 blk	3-4		@1700.00
Mayetta	5 Cross	4		@1625.00
Valley Falls	7 blk	4-6		@1625.00
Dwight	3 Cross	4		@1550.00
Dwight	3 blk	4		@1525.00
Dwight	3 blk	5		@1500.00
Valley Falls	7 Cross	5-6		@1500.00
Valley Falls	3 Cross	7		@1450.00
Dwight	2 blk	5-7		@1400.00
Valley Falls	5 blk	7-8		@1400.00
Valley Falls	3 Cross	6-8		@1400.00
Riley	9 blk	4-5		@1400.00
Wamego	3 blk	5		@1400.00
Valley Falls	10 Cross	SS		@1350.00
Green	2 Cross	5		@1200.00
Silver Lake	2 blk	4-5		@1125.00
Valley Falls	9 Cross	BM		@1110.00

REPLACEMENT HEIFERS

Manhattan	5 blk		@1300.00
Havensville	9 mix		@1150.00

BRED COWS

		AGE	MO	
Dwight	15 blk	3	7-9	@1800.00
Alta Vista	14 blk	5	7-8	@1725.00
Atchison	7 blk	3-4	7-8	@1700.00
Dwight	24 blk	3-4	7-8	@1675.00
Alta Vista	3 blk	4	7-8	@1675.00
Manhattan	7 blk	2	8	@1625.00
Dwight	15 blk	4	7-8	@1575.00
Atchison	7 blk	5	7	@1575.00
Mayetta	20 blk	3-4	7-8	@1550.00
Dwight	12 blk	5	7-8	@1525.00
Alta Vista	5 blk	7	7-8	@1475.00
Mayetta	23 Cross	4-6	7-8	@1475.00
Mayetta	13 blk	3-5	5-6	@1460.00
Mayetta	3 Cross	5-6	6	@1425.00
Mayetta	3 Cross	6	7	@1325.00
Alta Vista	4 blk	SS	7-8	@1250.00

EARLY CONSIGNMENTS FOR JAN. 21
SELLING AT 11:30

- 15 Brown Swiss & Brown Swiss Hols cross cows, 6 yrs+., bred to Angus bull for March & April calves. Will make good nurse cows or family milk cows.
- 40 big fancy gentle blk Angus, Red Angus, & Char cross 1st & 2nd calf OCV hfrs bred to Moser LBW Angus bull, heavy Springers.
- 50 choice South Dakota origin AI bred 1st calf OCV hfrs to Stevenson Turning Point Ang bull, cleaned up LBW Ang bull to start calving Feb. 7. 1050-1080 lbs.

- 50 rwf, bwf, few blk hfrs, weaned Oct. 21, 2 rds shots, 450-600 lbs.
- 240 choice rep. blk str & hfrs, long weaned, 3 rds shots, 500-750 lbs.
- 29 gentle Flint Hills origin Red Ang FCCP certified Red Angus str & hfrs, 2 rds Blackleg, Cattlemaster Gold, weaned, bunk broke, 475-525 lbs.
- 85 blk & Char cross, few Red str & hfrs, 2 rds shots, weaned 10/15, 600-750 lbs.
- 50 fancy blk & Red Limo cross str (40) & hfrs (10), 2 rds shots, wean. 75 days, 550-650 lbs.
- 160 home raised blk & Char cross str & hfrs, weaned late Sept., 2 rds shots, 650-850 lbs.
- 40 blk str & hfrs, 2 rds shots, 500-600 lbs.
- 45 blk bwf, few Herf str & hfrs, weaned Oct. 15/2 rds shots, 700-800 lbs.
- 45 blk & bwf str & hfrs, long weaned, 2 rds shots, bunk broke, 600-750 lbs.
- 31 blk bwf str & hfrs, poured, 2 rd shots, weaned 10/10, 600-800 lbs.
- 14 Angus str, long weaned, 2 rds shots, 600-700 lbs.
- 90 Fancy Angus str & hfrs, long weaned, no implants, 600-750 lbs.
- 30 Angus & SimAngus str, long weaned, 575-700 lbs.
- 120 mostly blk str & hfrs, 3 rds shots, long weaned, 700-800 lbs.

EARLY CONSIGNMENTS FOR JAN. 28

- 23 blk str & hfrs, Bovishield, Black leg, cattlemaster, wean. 11/1, Bunk broke, 450-750 lbs.



SPECIAL STOCK COW AND BRED HEIFER SALE
WED., FEB. 16 • STARTING 11:00 AM
BRED 1ST CALF HEIFERS

- 40 big blk 1st calf hfrs, 20 will be AI bred to LBW Angus bull due March, balance are bull bred late.

1ST CALF HEIFER PAIRS

- 7 fancy gentle Red 1st calf OCV hfrs w/ 35-40 day, mostly AI sired Feddes Silver Bow Red Angus calves by side. Calves & hfrs have had all shots.
- 7 fancy gentle blk 1st calf OCV hfrs w/ 35-40 day, mostly AI sired calves by Gardiner Ashland blk Angus bull. Calves & hfrs have had all shots.

BRED COWS

- 40 Angus, CChar & blk Baldy cows, 3-5 yrs, bred Angus, Char & Herf for March 1 calving. All shots, wormed.
- 12 Angus cows, 3-8 yrs, bred Angus for March & April calves.
- 30 big fancy blk Sandhills origin cows, 3-4 yrs, bred blk bulls to calve March 1 for 45 day calving period.

Upcoming Special Stock Cow & Bred Heifer Sale Dates • Wednesdays starting at 11:00 AM
2022: February 16, March 16, April 13, May 4.

VISIT US ON THE WEB FOR DAILY CONSIGNMENT UPDATES AT WWW.MCCLIVESTOCK.COM

FIELD REPRESENTATIVES

JOHN CLINE
ONAGA
785-889-4775
Cell: 785-532-8381

ALAN HUBBARD
OLSBURG
785-468-3552
Cell: 785-410-5011

BRENT MILLER
ALMA
785-765-3467
Cell: 785-587-7824

DAN COATES
BALDWIN
785-418-4524

TOM TAUL
MANHATTAN
785-537-0036
Cell: 785-556-1422

ANDREW SYLVESTER
WAMEGO
785-456-4352

BRYCE HECK
LINN
785-348-5448
Cell: 785-447-0456

LARRY SCHRICK
EASTON
913-547-1315

SAM GRIFFIN
BURNS
620-726-5877
Cell: 620-382-7502

CLASSIFIEDS

CLASSIFIED AD DEADLINE IS 10:00 A.M. FRIDAY

Although complete name, address and phone number need not appear in your ad, we must have this information for our records.

Name: _____ Phone #: _____

Address: _____ City: _____ State: _____ Zip: _____

TIPS: Phone numbers & hyphenated words count as one word. Words separated by a / count as two.

WRITE YOUR AD HERE



RATES AND DISCOUNTS

FIGURE YOUR COST HERE:

RATE: 70¢ a word.

Number of words: _____ @ 70¢ each

Cost for one week: _____

Multiply one-week cost times number of weeks you want ad to run.

Run ad _____ consecutive weeks.

CLASSIFICATION: _____

Cost for _____ weeks: _____

DISCOUNTS: (For PRE-PAID orders only)

deduct 10% if ad runs 2 or 3 weeks;

deduct 25% if ad runs 4 weeks.

Less discounts: _____

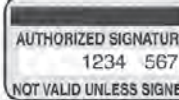
TOTAL: \$ _____

PAY WITH (PLEASE CIRCLE ONE):

CHECK MASTERCARD VISA DISCOVER

Card No. _____ Exp. Date _____

V-Code _____ (required) last 3 digits (see sample: 567) located on the back of your credit card on the signature panel.



Signature: _____

CLASSIFICATIONS

CATTLE GOAT
SWINE SHEEP
HORSES POULTRY
FERTILIZER TRAILERS
FEED & SEED MACHINERY
AUTOMOTIVE EMPLOYMENT
REAL ESTATE ANTIQUES
SERVICES PASTURE
IRRIGATION WANTED
HARVESTING PETS
LIVESTOCK OTHER
LIVESTOCK EQUIPMENT
BUILDINGS-BUILDING MATERIALS
BINS - DRYERS - VACS
MOBILE HOMES
SPRAY EQUIPMENT
BUSINESS OPPORTUNITIES
WELDING
MISCELLANEOUS

REMINDERS

- Please notify us of any errors at once. We cannot be responsible beyond the first insertion.
- NO REFUNDS!
- BY PHONE: Ads not accompanied by payment have \$1.00 billing charge added, and discounts are not available.



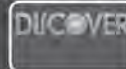
Four Ways To Place Your Ad

CALL: 877-537-3816 TOLL-FREE OR 785-539-7558

MAIL TO: AG PRESS, Box 1009, Manhattan, Kansas 66505

FAX: 785-539-2679

ONLINE: www.grassandgrain.com



CATTLE

BLUE HEELER PUPS, working parents, ready soon. Terry Ohlde, 785-747-6554.

ALFALFA HAYLAGE- FIRST cutting, second year, very clean. 56% moisture, 21% protein. RFV-163. \$125/ ton. Andale, 316-650-7482.

17 SIMANGUS replacement heifers. All out of registered stock. Many AI sired. 2 rounds of shots and OCV. Geiger Cattle, Troy, Ks. 785-850-0134 or 785-850-0859.

11th Annual



WOODBURY FARMS

Production Sale

Wed., March 16, 6 PM

Overbrook Livestock Comm.

• 50 Angus Bulls, Yearlings & 2 years

• 50 Yearling Open Heifers, Reg. and Commercial

• Approx. 20 Young Pairs

Howard Woodbury

785-453-2492 785-241-0515

John Woodbury

785-453-2223 785-229-2557

www.woodburyfarmskansas.com

CATTLE

ANGUS BULLS

18 to 24 Months Old
Also Yearlings

- Good maternal traits
- Gentle disposition
- Calving ease
- Priced to sell

BUSS ANGUS

Leonardville, Kansas

C: 785-410-3006

H: 785-293-4444



ANGUS BULLS

Yearling to 2 year olds

Performance Data Available

Good Maternal Traits

Fertility Tested

Continuously raising Angus cattle for 73 years.

Vering Angus

Greg Vering

Marysville, KS

785-562-7164 Cell

785-562-3988 Home

CATTLE

HEREFORD BULLS

Good bulls with balanced EPD's, practical development, good disposition, & eye appeal.

Oleen Cattle Co.

Falun, KS

oleencattleco.com

GLENN CHUCK

785-826-0870 785-452-2961

BRANDON 785-452-8148



ANGUS BULLS

Calving Ease

Virgin 2 year old bulls

BRIAN KOSTER

TESCOTT, KS

785-488-6219

785-436-7005

bkangus.wix.com/bull

ANGUS & SIM-ANGUS
18-24 month old bulls available, easy fleshing, maternal focused, calving ease, good disposition.

TERRY OHLDE



785-747-6554

tohld62@gmail.com

LAFLIN ANGUS

PRODUCTION SALE

Saturday, March 5

High Noon

at the Ranch, Olsburg, KS

Selling

• 100 BULLS

• Powerful strong beef bulls

• All performance information, EPDs and ultra sound carcass data

• 40 FEMALES

• Show heifer prospects

• Bred heifers

• Fall cows and calves

• Donor cows

Celebrating 122 years of Registered Angus cattle

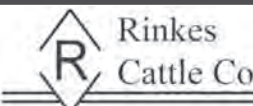


Olsburg, KS

785-587-5852

785-468-3529

CATTLE



For Sale Private Treaty:

REGISTERED

ANGUS BULLS

150K enhanced EPDs

Performance Tested,

Fertility Tested, Free

Delivery, Guaranteed Sight

Unseen Purchases.

Excellent Disposition.

Priced to sell!!

HOLTON, KANSAS

785-845-5272 • 785-817-2328

www.rinkescattle.com

rinkescattle@gmail.com



Angus, Red Angus

& Charolais

Bulls For Sale

• Over 250 18 month old & Spring yearling bulls available

• Your Private Treaty Headquarters. Over 25 years experience in Private Treaty & Sight-Unseen Sales.

You won't be choosing from bulls that "didn't make the sale" or were "caught" in the auction.

• Our goal is to get the right bull to the right herd every time.

• See our display ad in this issue.

• Videos, data, and catalog available on our website.

Please check for updates throughout the Spring.

• Genomic enhanced EPD's on every bull in all three breeds.

It's time to come home to...

HARMS

PLAINVIEW

RANCH

Mark & Kim Harms

2528 250th Street

Lincolnville, KS 66858

Email: hprbulls@tctelco.net

www.HARMSRANCH.com

620-924-5544

Mark Cell:

620-382-6388

Kim's Cell:

620-382-5373

CATTLE

FOR SALE:

HEREFORD

BULLS

Horned and polled,

ready for service.

Will deliver.

Davis Herefords,

785-256-4643

785-256-4010

Maple Hill, KS.



FOR SALE

PRIVATE TREATY

Service-Age Bulls

Calving Ease • Performance

Efficient • Docile

Dave Stump

785-556-0124

Dan Schmidt

785-562-6685

Blue Rapids, KS

785-556-0124

Visit us at

SpringhillHerefords.com

A Gold TPR Breeder

PRIVATE TREATY

SPRING BULL SALE

50 homozygous black and homozygous polled Simm and Sim/Angus bulls.

Selected for calving ease and optimum growth, with emphasis on maternal and carcass genetics.

Volume discounts on purchases of 3 head or more, free delivery within 300 miles.

20+ suitable for use on heifers.

Bid off day is February 10th

at 10 a.m.

Visit

www.houckrockcreekranch.com

for complete information.

ROCK CREEK RANCH

Jeff Houck 620-344-0233

Allen, KS

RED & BLACK



★ Yearling & 18 Month Old Bulls

★ Calving Ease with Great Growth

★ Performance Data Available

★ Good Maternal Traits & Great Disposition

★ Reasonable Prices

★ Bring this Ad - Receive \$50 Discount

Randy Huninghake

Frankfort, KS

785-556-0319 Cell

785-292-6019 Home

CATTLE

RED ANGUS BULLS, Polled Shorthorn bulls, LBW, excellent disposition. 913-426-2120.

SWINE

SWINE

EQUIPMENT

Buildings — Ventilation

Flooring — Feeders

Waterers — Heaters

Crates — Nursery Equip.

K & N

Swine Systems

RICK HENRY

785-336-2130

SENECA, KANSAS

HORSES

BUYER FOR ALL TYPES OF horses. Call Charlie, 785-556-5740.

LIVESTOCK EQUIPMENT

WANTED: RAWHIDE corral.

620-786-9698.

FOR SALE: 3 SMALL BULK

bins, hyd. hog mover, crates and feeders. 785-819-5020.

HOLD 'EM FENCE Company

barbed wire, welded continuous fence, pipe, custom tubs, gates, alleyways. Cell 785-313-4552, <http://www.holdemfence.com>

Tire Livestock Water Tanks and Feeders - CLEARANCE PRICING

785-231-8397

endurobrandlivestock.com

CATTLE

WORKING

EQUIPMENT

- Bunk & hay saving feeders (50% less)

- Squeeze & loading chutes, alleys

- Cont. fence, posts, gates, cable & pipe

- Red Rhino hay and Goose-neck trailers

Corral design.

Customized work.

Lowest Prices,

GoBob Quality - Always!

855-880-7964

GoBobKS.com



Making tough jobs easier

Luco Mfg. Co

• HYDRAULIC CHUTES

• WORKING CIRCLES

• CAKE FEEDERS

• CONTINUOUS FENCING

• PANELS & GATES

See us at www.lucoinc.com

Or call toll free:

1-888-816-6707

PO Box 385

Strong City, KS 66869



9th Annual Private Treaty Sale

Saturday, February 19th, 2022

at the farm

4811 US Hwy 77 • Wymore, NE 68466

Bids open at 11:00 a.m.

Customer appreciation meal at Noon

Bids end at 1:00 p.m.

Bulls
Show Heifers
Open Heifers

Market Heifer
2 cow/calf pairs
Bred Cow

GRASS & GRAIN DIRECTORY

AUCTIONEERS

KansasAuctions.Net



Providing you with a single location to get details about local auctions - go prepared!

www.kansasauctions.net/grass



GENE FRANCIS & ASSOCIATES
REAL ESTATE BROKERS & AUCTIONEERS

Serving all 105 Kansas counties with more than 30 years of experience.

Offices located in Wichita, Manhattan & Anthony. Call us today at 316.524.8345

www.genefrancis.com

A bid above the rest!



STEVE MURRAY
Broker/Auctioneer

MURRAY

AUCTION & REALTY

Real Estate - Farm - Household

785-556-4354

murrayrealtyauction@yahoo.com

www.murrayauctionandrealty.com

GAVEL ROADS
ONLINE AUCTIONS

GAVEL ROADS IS THE PLACE TO GO TO BUY AND SELL EQUIPMENT.

785.587.7737

www.gavelroads.com

READY ... SET ... SOLD!

KULL'S ARMSBID.COM
Kull's Old Town Station invites consignments for your Spring, Summer & Fall Auctions. If you have 1 or 1,000, we'd like to talk to you. We will also buy collections or individual guns. Dan@ArmsBid.com or 785-862-8800 • 800-466-5516 Topeka, Kansas

WE GET IT SOLD!

Foundation Realty's Morgan Riat

AUCTIONS

Member of the Kansas Auctioneers Association

MORGAN RIAT
REALTOR/AUCTIONEER
785-458-9259
MORGAN@FOUNDATIONKS.COM

FOUNDATION REALTY
785.473.7230
WWW.FOUNDATIONKS.COM

HALDEMAN WELL DRILLING & PUMP SERVICE



WELL DRILLING COMPLETE PUMP SERVICE SOLAR PUMPS
MANHATTAN, KS
Day or Night
785-539-9295

D. ROCHE FENCING INC.

QUALITY BUILT FENCES
DON ROCHE
785-292-4271
FRANKFORT, KS

YOUR AD COULD BE HERE! GRASS & GRAIN
785-539-7558

FEED & SEED

FOR SALE: SMALL SQUARE
bales alfalfa, horse quality.
785-447-0680.

LARGE ROUND BALES of prairie hay, \$50/ bale. 785-608-3504.

ALFALFA HAYLAGE- FIRST
cutting, second year, very clean. 56% moisture, 21% protein. RFV-163. \$125/ ton. Andale, 316-685-7482.

FEYH FARM SEED CO
Alma, Kansas
Native Grass Seed
Wildflowers
Smooth Brome Grass
Erosion Control Products
Cover Crop Seed
866-765-3415
Nativeseed@Kansas.net
www.FeyhFarmSeed.com

WANTED DAMAGED GRAIN

We pay top dollar for damaged grain. Trucks and vac's available. Immediate response anywhere.

Pruess Elevator, Inc
1-800-828-6642

AUTOMOTIVE



Several Daycabs available
Feed Mixers and
Manure Spreaders
Kuhn Knight, new & used



Belleville, KS
800-536-2293

MIDWAY MOTORS SUPERCENTER
McPherson, KS

Hutchinson, Kansas • Hillsboro, Kansas
Newton, Kansas

2020 Chevy Silverado LT
2500 HD crew 4x4 6.6 V8, nice, 46k mi.

2016 GMC 2500 HD crew, High Country, 4x4, diesel, loaded, nice, 57k mi.

2018 GMC 2500 HD crew, Denali, 4x4, diesel, loaded, very clean, 52k mi.

'19 Ford F350 XLT, crew, 4x4, diesel, nice, only 35k mi.

2011 Ford Ranger Super Cab 4dr 4x4, 4.0, 6.4 gas, nice, 13k mi.

2018 Ram 2500 crew, Tradesman, 4x4, 6.4 gas, nice, 13k mi.

Ask for Kris Hanschu
krishanschu@midwaymotors.com
620-755-2824

REAL ESTATE

GEARY COUNTY

80 +/- Acres, 25 acres in brome. Balance is fenced Native Grass pasture with large pond. Spacious 4 bd, 3 ba, brick ranch home. Full, mostly finished daylight basement. Several nice out-buildings. Ten miles South of Junction City. \$550,000

Call Dolly Anderson,
Owner/Broker
G&A Real Estate, INC.
785-532-8801
Manhattan, Kansas
dolly@gandarealestate.com

FARM & RANCH

Land For Sale

Rice Co.- 1310 12th Rd., Lyons. Commercial/ Agricultural property. Office space, Storage Space, living quarters, truck scale all on 35 acres. Call Chris 493-2476.

Saline Co.- 21.5 acres with 22 acre railroad lease. 37.5 acres cropland South of Brookville. Call Chris 493-2476

Farm & Ranch Division Of:

COLDWELL BANKER APW REALTORS*

631 E. Crawford St.
Salina, KS 67401
785-827-3641
Cbsalina.com

GRASS & GRAIN

Place your Classified Ad

ONLINE at:

grassandgrain.com

REAL ESTATE

COWLEY COUNTY LAND!

545 acres, SMALL TRACT TILLABLE FARMLAND, ALL NATIVE GRASS WITH POND, FENCING, & WOODED AREA! \$1,500,000. SELLER WILL CONSIDER SELLING IN SMALL ACRES: 137 Acres for \$376,750, 200 Acres for \$550,000, 208 Acres for \$572,000.

Ken Patterson 620-218-1713
or Rick Hopper 620-229-3590
J.P. Weigand & Sons, Inc

HORIZON

FARM & RANCH REALTY, LLC

1-888-825-1199 • www.horizonfarmranch.com

UPCOMING AUCTION

REMINDER! Tuesday, Jan. 18 @ 7:00pm. 155 +/- Acres Excellent Tillable E. of Kipp, Gypsum Auditorium REMINDER!

HORIZON HOMES

'1641 Ottawa Rd., Salina, Ks. Amazing 4 bed 3 bath home with large insulated shop on 5 Ac +/- including a pond! Turnkey property just 4 mi. N of Salina. Call Rachelle!

'INSULATED BLDGS. with Heat & Acreage @ Longford. Call Brad!

'3174 Hwy. 15. 1 Bd., 1 Ba., Nice Metal Bldg., 28 Ac +/- w/ Pond! Additional. Acreage Available. Call Samantha!

*NEW LISTING! 40 Ac +/- Tillable N. of 18 Hwy. on 15 Hwy. Possible bldg site. Call Ray.

*NEW LISTING! 28 Ac +/- Build Site @ Burma Rd. & Parsons Rd. Rural Water Available. Can be split. Call Derek!

AG LAND

* LOWER PRICE! 500 Ac +/- Pasture N. of Hedville. Call Ray!

* 54 Ac +/- Building Site w/ Large Pond N. of Hedville. Call Derek!

* 100+ Building Lots @ Sandowner Meadows. Call Derek!

* 40 Ac +/- Great Development/Building site @ Junction City Call Ray!

* 80 Ac +/- Tillable @ Wilsey. Call Lucas!

* 160 Ac +/- Tillable/Pasture at Junction City. Seller is Licensed Real Estate Agent. Call Ray!

* 120 Ac +/- Tillable/Timber W. of Talmage. SOLD!

* 320 Ac +/- W. of Delphos. Prod. Tillable & Good Pasture. UNDER CONTRACT!

* 974 N. 140th Rd., Minneapolis, KS. UNDER CONTRACT!

MORE LISTINGS ON OUR WEBSITE!

*Auctions *Private Treaty Sales *Value Assessments

Ray Swearingen785.452.8498 Rachelle Swearingen785.452.5115

Broker/Owner785.280.0915 Brad Budden785.280.0915

Lucas Hamm785.366.3580 Sheila VanWinkle Corn.....785.280.3564

Ty Breyant785.366.0261 Samantha Swearingen.....785.577.9878

Billy Randle785.479.1152 Clint Heller785.545.5737

Derek Isaacson785.452.0566 Nick Nowak.....620.214.1853

Recent move?



Don't leave your Grass & Grain subscription in the dust!

NAME: _____

OLD Address: _____

NEW Address: _____

Mail To: P.O. Box 1009 Manhattan, KS 66505

Email Kevin: agpress3@agpress.com

Call: 785-539-7558

TRAILERS

CIRCLE D

LIVESTOCK & HORSE
TRAILERS
FLATBED TRAILERS
• 1-800-526-0939 •
www.circle-dtrailers.com

Trailers 4 U
785-292-4166
Frankfort, KS

MERRITT TRAILALONG
www.trailers4u.com

DONAHUE
When There's Work To Do...



DONAHUE!
1-800-457-7406
www.donahuetrailers.com

BOB'S TRAILER SALES

Pomona, Kansas

785-418-2227

www.bobstrailersales.com

Circle-D, Elite, Travalum,

Travalong, Bulldog,

Ironstar, Titan

B&W Hitches

• 2021 Elite 25' two 7k axles
.....\$9,850

• 2021 30' Mega Ramps
.....\$13,950

• 2021 25' Tandem dual
.....\$13,500

• 2021 32' Mega Ramps
.....\$14,550

Truck beds starting at

\$1,600. Call Shane:

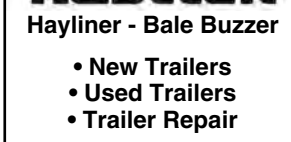
620-243-4023

All Elite flatbed trailers low

profile and torque tube,

dual jacks and toolbox.

Blue Valley Trailers
Waterville, Kansas



• New Trailers
• Used Trailers
• Trailer Repair

See used at
bluevalleytrailers.com
785-363-2224

MACHINERY

SHUCK

IMPLEMENT

IN STOCK- NEW MASSEY

FERGUSON HESSTON

2900 SERIES

2014 MF 7622 tractor, 1,300 hrs, CVT trans., duals on rear, deluxe cab. Stk#9089. Promotional Financing Available.....\$129,500

2019 MF 1740MHL platform compact tractor, 4WD, platform/ROPS, Hydrostat (49 hrs), LED worklight, MF DL125 ldr., 72" skid steer bucket, 3rd function, very lightly used, exceptionally nice. Stk#7033. Promotional Financing Included.....\$27,500

2010 MF 8200-30 flex head, SCF sickle w/ roller, full fingers removed, Hart carter reel, single point hook-up, AHHC, long crop dividers. Stk#2320, consigned.....\$15,900

2018 Dodge Ram 2500 pickup bed, single axle, black, nearly new. Stk# consigned...\$2,200

Quicke Loader sub-frame bracket set #14100065. Fits CNH Boomer 3040, 3045 & 3050. Fits NH T1530, T2310...\$950

2009 AGCO Hesston 7110 small square baler. Wagon hitch, bale chute & bale chute extension. Very lightly used and kept covered with tarp. Excellent cond., 3,500-4,000 bales. Stk#1607, consigned, \$19,500

1995 White 6182 planter, approx. 10,950 acres. Very well maintained and shedded. Updated 8000 series markers, some 8000 series updates. Trash whippers, new gauge & press wheels, new seed

MACHINERY

– USED IMPLEMENTS –
2014 9250 Gleaner Draper 35'

2015 S78 Gleaner
1998 Gleaner R72
Gleaner 400 30' rigid

Call us for your AGCO part needs!



Kuhlman Impl.
LINN, KANSAS

785-348-5547

NEW

Rakes: VR1428

USED

Balers: 6- 605SM, 5- 605N, 2- 605SM corn stalk, 1- 504N, 4- 605M, 1- 604M, 1- 504SI, 1- 6650 Rancher, 1- 6650 Rancher. Rakes: 1- R2800, 2- R2300, 1- VR1224

LARGER BALE FORKS

SPRING STEEL AVAIL.

METAL

ROUND SQUARE TUBING

ANGLE CHANNEL & FLAT

2 3/8", 2 7/8", 4 1/2" pipe

WELDING SUPPLIES

Oxygen C125 & acet. Bottles for sale

Welding rods & wire

Top & bottom belts for all balers

Twine 4' & 5' netwrap

Portable panels, Feed Bunks & Round Bale Feeders

Vermeer Sales & Leasing

LEONARDVILLE, KS 66449

785-293-5583

785-293-2542

USED TRACTORS

'18 Case IH Maxxum 150

MFD 560 hrs

'14 Case IH Farmall 105C

MFD, cab, ldr, 756 hrs

'81 IH986 ROPS w/ ldr

MISCELLANEOUS

'01 Case IH 2366 4WD combine, 1997 engine hrs, 1567 sep.

'99 Case IH 2388 combine 4wd

'12 Case IH 3020 flex 30'

(2) '07 Case IH 2206 corn head

'03 & '04 Case IH 1020 flex head, 20'

'09 Killbros UT125 header trailer

Clark adjustable running gear w/ 600 gal. nurse tank

'11 Cimarron 8' rotary mower

'09 Case IH DC132 disc, MOCO

'08 Case IH RB564 rd. baler

'04 New Holland BR780

'04 Hesston 946A round baler

New Idea 4160 side delivery rake

JD 980 FC 23'

JD 714 disc chisel 9 shank

'18 Bush Hog MBX96 box blade 8'

NEW EQUIPMENT

Maxxum 135

Farmall 75A MFD cab & ldr

RB465 Round Baler

Several Bush Hog rotary mowers, tillers and finish mowers

Complete line Bush Hog zero turn mowers

MACHINERY

WANTED: 450 IH FARMALL propane tractor. Must run. 316-305-5878.

WANTED: CATERPILLAR D8 dozer. Call Steve, 785-937-2135 evenings.

KANSAS CLIPPER TREE shear. 785-965-7156, leave message or cell 620-727-6333 (Tampa, Kansas).

CHOICE: '89 OR '91 CASE IH 7110 tractor, 710 IH loader, Hesston 4755 3x3 square baler. 785-210-5617.

2001 5x12 KELLY RYAN feeder wagon for sale. Excellent condition, Used 3 months/year. Ground hay only. Always shedded. 785-747-7682.

Winkel flat bed**IN STOCK**
DewEze engine driven bed**Coming In**

CASE III
AGRICULTURE

WINCHELL'S, INC.
Phillipsburg, KS
785-543-2118

MACHINERY

MIKE'S EQUIPMENT
1-620-543-2535
BUHLER, KANSAS
Salvaging Tractors, Combines, Round Balers & Swathers

BERG REPAIR
14200 Godlove Rd.
Westmoreland, KS
785.457.3534

WINKEL
WINKEL
Winkel Calving Pen

Vermeer

Net wrap & twine available.
NEW EQUIPMENT
• 6650 Baler
• 504R signature baler
• 1224 wheel rakes
• Winkel Calving Pen
• Portable Corral
• Perfect Tree Saw
USED EQUIPMENT
• 664 Baler
• 665 with net
• RC 9120 mower
• TM850 Mower Demo

MACHINERY

Guaranteed Used Truck
Tires, most sizes.
GeeTire.com
Rossville, KS.
785-231-8397

PLANTER SALVAGE
IH 800-900-950-955 Cyclo JD 494-1280, 7000-7300, plate and plateless White 5100
Koelzer Repair
Onaga, KS 785-857-3257

SALVAGING COMBINES
N5, N7, L, L2, M, F, G, C, CII, All, A&E, K Gleaner. 6620, 7720, 8820, 7700, 6600, 4400, 3300, 105, 95, 55, JD, 915, 1480, 1460, 1420, 815 IHC. 860, 760, 750, 510, 410, 300 Massey. Several black & orange Gleaner corn heads.
Jack Boyle
Vermillion
785-382-6849 785-564-0511 785-294-2236

Case & IH
Tractor Salvage
Case 300's thru 2096 IH 460's thru 5488
Over 1000 Tractors on shelf New & Rebuilt parts for all brands of tractors/ combines

Want to buy Case & IH salvage tractors

Elmer's Repair
CENTRALIA, KS
785-857-3248
www.elmersrepair.com

Tire Town Inc.
480/80R42 New R1W...\$1,100
340/85 R28 New R1W...\$485
14.9R46 usd 75% trd R1 \$750
23.1R30 New Buff R1W ...\$1k
600/65R28 New R1W...\$1,100
18.4x34 New R1\$650
28LR26 100% trd R3 ...\$1,399
18.4x38 New R1\$715
650/65R38 New Buff ...\$1,199
15x19.5 New Buff 6PR4 ...\$219
320/90R46 Used R1W ...\$395
OTHER SIZES NEW & USED NATIONWIDE SHIPPING WE DEAL!
800-444-7209 800-451-9864 913-441-4500 913-682-3201

Gleaner Combines
'95 R72\$26,500
'96 R62 RWA\$20,500
'95 R62 Cummins\$19,500
825 Flex Head\$6,500
R830 corn head\$8,500

EZ Trail Gravity Wagons, Grain Carts, and Header Trailers.

Great Plains Tillage Tools

81 Farm Eq. Service
McPherson, KS 620-241-3100
1-800-357-3101
www.81farm.com

Vermeer

New Equipment
604R Premium Baler
604N Baler
605N Baler
504R Signature Baler
R2300 Twin Rake
VR1224 12 Wheel Rake
4' & 5' Net Wrap & Twine

Schuler Feed Wagons
Custom Inline Bale Wrapping

Wertzberger Ranch Equipment LLC
Alma, KS
785-765-3588

CLAAS USED FORAGE HARVESTERS & HEADS
(3) '19 CLAAS 980 fr. \$315,000
'18 CLAAS 980\$270,000
(5) '17 CLAAS 980 fr. \$210,000
(2) '15 CLAAS 980 fr. \$200,000
(2) '14 CLAAS 980 fr. \$180,000
(2) '14 CLAAS 970 fr. \$165,000
(3) '13 CLAAS 980 fr. \$170,000
Great selection of CLAAS Orbis 750 Heads fr. \$20,000 *****

TRACTORS
'16 MF 8737\$215,000
'13 MF 8680\$110,000 *****

COMBINES
'14 Gleaner S77\$120,000
'05 Gleaner R75CALL
'99 Gleaner R62\$25,000 *****

MISCELLANEOUS
Crustbuster 4740X10AP\$55,000
MacDon 963CALL
MacDon FD75S\$40,000
Gleaner 24' header\$2,500

KALVESTA IMPLEMENT
EST. 1990 - Kalvesta, KS

Kalvesta Impl. Company, Inc.
620-855-3567
KALVESTA, KS 67856
www.kickalvesta.com

EMPLOYMENT

EARN \$60,000/YR. part-time in the Livestock or Farm Equipment appraisal business. Agricultural background required. Home Study Course available. (800) 488-7570 or www.amagappraisers.com

DRIVERS NEEDED:
Full and Part Time positions available.
Full time: 2-3 nights a week on road, home weekends.
Part time: 1-2 nights a week, usually home weekends.
Must have 3 years experience and Hazmat endorsement, run flatbed with no tarps.
785-479-0978.

ANTIQUES

WANTED TO BUY: antiques and collectibles. Advertising signs, thermometers, advertising clocks, advertising wood boxes, advertising metal cabinets, old toys, postcards and photographs, farm primitives, lighters, fountain pens, mechanical pencils, galvanized tubs, cast iron, old paper ephemera, architectural salvage, old primitive furniture, old advertising signs, etc. Contact 785-822-8304

BUILDINGS / BLDG MTLs.

Metal Panels & Accessories

THE VALUE LEADER. WE WON'T BE UNDERSOLD CALL FOR CURRENT METAL PRICING
• DELIVERY AVAILABLE •
WESTERN METAL
Best Service
Louisburg, Kansas
1-800-489-4100

BUILDINGS / BLDG MTLs.

USED LUMBER FOR SALE: Mostly 2 x 6 inch untreated. Mostly 8-10 feet lengths; some 20 feet. Dikeman. Manhattan. mdikeman@ksu.edu 785-770-2977

SMITH POSTYARD
Hedge Post
Delivery Available
JEFF SMITH
620-496-8956

DIAMOND L SUPPLY
Dwight, KS
• 1.888.608.7913 •
785.482.3211

Metal Roofing & Siding

All Steel & Post Frame Buildings

Walk-doors, OH doors, Insulation, Livestock equipment, Scales, Miraco, Waterers, Bale Beds & Cake Feeders, Protein Tubs

Delivery Available
Customers are #1

PETS

GERMAN SHEPHERD PUPS
AKC papers. Parents on property. Available now. \$450. 316-796-1932. Near Halstead, Ks.

AUSTRALIAN SHEPHERD puppies. Ready after January 12. Tails and dewclaws done. Will be UTD on wormings and vaccinations. North of Clifton KS. 785-275-3580.

MISCELLANEOUS

EXPERIENCED PEDAL PULL equipment for sale. One sled and three tractors are available. Contact me for more information at 785-366-6364.

WANTED

WANTED: 3-PT. LOG splitter. Any condition considered. Gary, 785-691-7656.

OLD WINDOWS, DOORS, decorative wood pieces, corbels, hardware, milk cans, gas cans, cabinets and rust. 620-382-6393, 620-382-6311.

WANT TO BUY SALVAGE and non-running ATV's, snow-mobiles, jet skis, and dirt bikes. Any condition, cash paid, will pick up. 402-469-2002.

WANT TO BUY for my collection, vintage vacuum tubes, tube testers, test equipment, Tektronix, military equipment anything vintage. Yes, I am an electronics junkie. Large collections only. chewyoo2@yahoo.com or call and leave a message. 1-785-515-0389. Thank you.

CLEAN, QUIET, & RESPONSIBLE TENANT
LOOKING TO RENT
at least 1 be., 1 ba. home, duplex or apartment in small complex located within 30 minutes of Manhattan, KS.

Must be pet friendly. Smoke friendly preferred unless there is semi-private outdoor space. No shared living spaces.

Currently spending and budgeted at roughly \$650/mo including gas, electricity, and self-paid internet, so need something comparable.

Looking to move between May 1-31, 2022, as current lease ends May 31st, 2022.

Call (leave message) or text 785-307-9190, or email gandglass@agpress.com

Firestone DON'S
TIRE & SUPPLY

420/85 R34 FST Performer 85 **\$800**
380/80 R38 Mich Agri Bib2 95%.....**\$975**
18.4-34 FST SAT II..... **\$685**
VF380/90R46 Trelleborg TM150**\$2,153**
Prices and Product availability are subject to change without notice.

PHONE: 785-263-7838 **www.donstire.net**
ABILENE, KS

• Power Axe tree shear, rotating, up to 12' trees.....\$4,000
• 2015 Vermeer BC700XL chipper, 200 hrs, Kohler motor, nice\$14,000
• NEW Renn RMC48 roller mill with conveyor discharge\$70,995
• NEW Garfield 1200RS rear steer blade.....\$13,500
• 2022 Travalong 18' BH skid steer trailer, (2) 7k Torsion axles.....\$6,250
• 2016 JCB 260T Track Side Steer Side Entry..... Coming Soon
• '16 Bobcat E85 Excavator, 1100 hrs, loaded.....\$78,000
• New Danuser SM40 Hammer post drivers\$8,000
• New Danuser T3 post drivers\$2,100

• New Renn 1020C Grain Bagger.....\$25,900
• NEW '21 Country Clipper Mowers-Boulevard, XLT, Challenger & Boss XL Models....In Stock!
• New Enorossi Rotary and Bat Rakes..In Stock
• New PRI Heavy Duty Root Grapples, Rock Grapples & Post Pullers In Stock (Made in KS)
• New H&S Manure Spreaders and Hay Rakes.....In Stock
• Hundreds of Skid Steer Attachments In Stock!



MISCELLANEOUS

'08 Parker 739 grain cart w/ tarp
'22 Vermeer BPX 9010 bale processor w/flotation tires 1996 Sunflower 9411 - 20' no-till drill
New Wemhoff 10' & 12' Box Scraper
New Danuser Intimidator skid steer tree puller

PECK
QUALITY GRAIN HANDLING EQUIPMENT

HESSTON
AGCO

Icon 1632 grader rear steer
New Peck 8x41 truck auger electric drive
New Peck 10x41 truck auger electric drive

SUNFLOWER

FARMHAND

SUPERIOR IMPLEMENT, INC.
402-879-4723
Evening: 402-879-3719
SUPERIOR, NEBRASKA

— ITEMS FOR SALE —

Kubota M9960 MFWD tractor.. CALL
'08 MacDonF070 draper.....\$32,000
'10 CIH 3412 flex cornhead 12R30\$24,000
CIH 3408 cornhead.....\$13,500
JD 630 F flexhead.....\$12,500
JD 930 F flexhead.....\$8,500
'09 JD 612C cornhead \$32,000
Combine header trailers 40', 36', 32', all adjustable...CALL
EZ Trail 500 grain cart...\$5,000
J&M 1050 grain cart....\$25,000
JD 716 forage wagon ...\$6,500
H&S 370 manure spreader.....\$8,500
New Holland H8080 swather.....\$75,000
'08 JD 956 Moco Swather\$12,500
H&S HDX14 hayrake...\$11,000
JD 568 baler.....\$11,500
JD 560 baler.....CALL
Jaylor 4405 mixer wagon.....\$10,500
Patz 500 TMR feed wagon.....\$13,500
2013 CIH 1250 planter 16R30.....\$65,000
JD 1770 NT planter 16R.....\$49,000
'08 JD 1770 NT planter 16R....\$50,000
'14 JD 1990 CCS air seeder....\$75,000
Bestway sprayer 1200 gal/ 100' booms\$13,500
Kent series V field cultivator 42'\$8,500

Quinstar FM42 Fallowmaster ..\$13,500
Blu Jet ripper 5 sh.\$13,000
Blu Jet Land Runner.....\$3,500
JD 450 drillCALL
Buffalo 6300 cultivator 8r30.....CALL
Kan-Am CA12 blade.....\$8,000
Bush Hog 3615 mower \$6,500
Ind. Am F10 box blade \$1,700
Big Ten box scraper 10' 3pt.....\$2,500
Skid Steer tree shear.....\$1,400

7 ACRES OF USED FARM EQUIPMENT ON OUR LOT - CHECK US OUT

Great Selection for Year-End Buying!

Complete listing on our web: www.jonesmachineryinc.com
click on Inventory on the top right of our home page.

GIVE US A CALL!

BUY/SELL/TRADE DAILY
Smith Center, KS
785-282-3000
785-282-0432 Cell
785-686-4005
Evening Calls Welcome

JONES MACHINERY, INC.

TUMBLEWEED AUCTION CO. LLC

TumbleWeed Auction Co. LLC
935 E HWY 36 Smith Center, KS
785-282-5419
www.TumbleweedAuctionKS.com

TumbleWeed Auction Co. LLC is taking consignments at anytime & has joined up with Jones Machinery, Inc., with 50 years knowledge in used farm equipment. Online auctions provided by AUCTIONTIME.com with absolute & reserve option available.
Call or stop by today!

Guest Editorial

Sen. Marshall op-ed: Why high fertilizer prices on the farm could hit consumers on their forks

From AgriPulse, January 6, 2022

There is a great deal to discuss surrounding the inflation that is ripping through America. However, few people are focused on what inflation means to farmers and those who benefit most from a bountiful harvest: the hungry, those that live in poverty, as well as the food stamp budget and USAID budget.

It's no secret farmers are faced with a fertilizer crisis. Prices for phosphorus-based and potassium-based (potash) fertilizers have more than doubled in Kansas while Nitrogen-based fertilizers have more than quadrupled. Fertilizer is vital to feeding not only the country, but the world. It contains essential nutrients for plant life, and without it, American agricultural yields will quickly suffer as well as food prices in local grocery stores.

There are three main types of fertilizer, nitrogen, phosphorus, and potassium. Depending on the crop and soil, a farmer may need one or all three types. Nitrogen fertilizers like Anhydrous Ammonia are made by mixing nitrogen in the air with the hydrogen from natural gas at high temperatures. Sixty percent of the natural gas is used as the ingredient while 40% is used as the energy source. Phosphorus and potash fertilizers are made from mostly imported mined rock, which then go through a chemical process to create several different compounds.

The U.S. only makes up for 10% of global fertilizer use, despite producing 35% of its corn and soybeans. Even with our efficiency we are a major importer of fertilizer therefore our market price is largely driven by global supply and demand. This means both international and domestic issues have a significant impact on our fertilizer prices – all suffer to some extent from supply disruption policies like paying more for people to stay at home than work. This is also complicated by weather disruptions that put a dent in U.S. production of nitrogen.

Sixty percent of total U.S. ammonia production capacity is in Louisiana, Oklahoma, and Texas because of their large reserves of natural gas. Natural gas prices are up more than 150% in North America, and are up around 500% in Europe. Since natural gas makes up 70 percent of production costs for anhydrous ammonia, so follows the price of fertilizer. Many European fertilizer producers have shut down, curtailed operations, or dramatically increased their price. At this rate, Europe will starve themselves before they die from pollution.

At the same time, just like they did with medical supplies during the worst days of the COVID pandemic, China has significantly curtailed its fertilizer exports – a common trick they use to artificially create shortages and raise prices. This means fertilizer producers outside of Europe and China are seeing significantly higher demand, pushing prices upward. The U.S. has countervailing duties on phosphate from Russia and Morocco and several other major global producers are also limiting exports which exacerbate the supply shortage globally.

As global prices rise around the world, the costs of U.S. imports continue to climb. The price of goods produced in the U.S. also increases as local demand competes with foreign demand to keep products in the U.S. – a vicious cycle of a dog chasing its tail, a tail that's on fire as those on the left continue to borrow and print money like a drunken sailor.

Make no mistake, President Biden's disastrous policies are equally to blame for the cost of fertilizer in the U.S. His energy policy curtails the production and transport of natural gas and has impacted every facet of production. Moving away from energy independence affects domestic transportation costs. Vaccine mandates limit the labor supply. The extra unemployment dollars kept people at home rather than at work. Extra regulation continues to constrain business. At every step, the president has made a bad situation worse. In a time of crisis you don't create roadblocks, you get out of the way and let business do what they do best.

Inflation means so much more than just increased fertilizer costs for

farmers. The cost of food is up almost 10 percent since 2019, and the fertilizer shortage will increase this even further. Bidenflation is hitting the hungry the hardest. For example, our McGovern-Dole Funding reached 1.3 million people in 2020 and cost taxpayers \$215 million. In 2021, we reached 220,000 less people and spent \$33 million more. If we want to help people in need the best play is to get inflation under control and to encourage economic growth – not stifle it. Instead of continuing down this path of reckless spending, we need to keep up the pressure to halt vaccine mandates, get our financial house in order, cut back on out-of-touch regulations, and avoid raising taxes.

The unfortunate reality is this is only the beginning. It may take more than a year before the effects felt by fertilizer prices at the farm will also be felt at the fork.

USDA agrees to post slaughter animal records online

USDA has recently agreed to publicly disclose on its website records related to the treatment of animals in U.S. slaughter plants to settle a lawsuit filed by the Animal Welfare Institute and Farm Sanctuary.

Marian Payson, a federal magistrate judge for the U.S. District Court for the Western District of New York, approved the settlement Jan. 3. The 2018 complaint alleged that USDA failed to proactively disclose records relating to the enforcement of two laws — the Humane Methods of Slaughter Act and the Poultry Products Inspection Act — as required by the Freedom of Information Act. The groups believe such records expose inhumane treatment of animals at slaughter plants across the country. The settlement comes after the court denied USDA's motion to dismiss the case in 2019.

Kansas Hay Market Report

THERE WILL BE NO REPORT NEXT WEEK JANUARY 18TH. THE NEXT REPORT WILL BE JANUARY 25

Hay market prices for the week ending January 8 remained steady for alfalfa and grass hay; movement remains slow. Although New Year's Day saw the first snow of 2022, it didn't drop enough to help drought conditions across the state. According to the U.S. Drought Monitor for the week of January 4th, southern Kansas saw some deterioration near Oklahoma, where the last 60 days brought very little precipitation. But given it is the coldest and climatologically driest time of year there, deterioration was limited to a patch in the southernmost reaches of Kansas where the weather has been somewhat warmer. Abnormally dry conditions (D0) increased to 22.5%, moderate drought (D1) increased to 38%, severe drought (D2) decreased to 11.5% and extreme drought (D3) increased to 2.5%. Relief efforts for the recent wildfires remain under way and information to help can be found at the Kansas Department of Agriculture website, www.agriculture.ks.gov.

**Prices below reflect the average price. There could be prices higher and lower than those published.

Southwest Kansas

Dairy alfalfa, grinding alfalfa steady, ground and delivered steady, movement slow. Alfalfa: horse, premium small squares 260.00-270.00. Dairy 1.05-1.10/point RFV, Supreme 195.00-250.00.00, Premium 180.00-205.00, Good 155.00-185.00. Stock or Dry Cow 190.00-200.00. Grinding alfalfa 180.00-185.00. Ground and delivered locally to feed lots and dairies, 195.00-205.00; Grass Hay: Bluestem, 3x4's and 4x4's 100.00-120.00, large rounds 75.00/bale; Sudan: none reported; Wheat: large straw rounds 60.00-

75.00. Corn stalks: large round 75.00 delivered. The week of 01/02-01/08, 6,440T of grinding alfalfa and 414T of dairy alfalfa was reported bought/sold. The average paid by feedlots on January 1 for alfalfa ground and delivered was \$201.24, up \$1.11 from the previous month, usage was 545.5T/day, up 3% and total usage was 16,909.5T.

South Central Kansas

Dairy alfalfa, alfalfa pellets, grinding alfalfa, ground and delivered, steady movement slow. Alfalfa: horse, small squares 255.00-275.00. Dairy 1.05-1.10/point RFV, Supreme 195.00-250.00.00, Premium 180.00-205.00, Good 155.00-185.00. Good, Stock cow, 170.00-180.00. Fair/good grinding alfalfa 155.00-165.00 delivered. Ground and delivered 185.00-195.00. Alfalfa pellets: Sun cured 15 pct protein 230.00-240.00, 17 pct protein 240.00-250.00, Dehydrated 17 pct 310.00-315.00. Grass Hay: Bluestem, large rounds 80.00-90.00, large squares 100.00-110.00. Brome: large round 95.00-100.00, large squares 110.00-120.00. Oat hay, good large rounds 120.00-125.00, good 3x4 squares 130.00-135.00. Sudan: large rounds 85.00-95.00. Corn stalks: large rounds 70.00-75.00 delivered. The week of 01/02-01/08, 8,294T of grinding alfalfa and 584T of dairy alfalfa was reported bought/sold. The average paid by feedlots on January 1 for alfalfa ground and delivered was \$182.02, up \$0.57 from the previous month, usage was 235T/day, down 18% and total usage was 7,280.5T.

Southeast Kansas

Dairy alfalfa, grinding alfalfa steady, grass hay steady; movement slow. Alfalfa: horse or goat, 260.00-270.00. Dairy 1.00-1.05/point RFV. Good, stock cow 180.00-190.00, with an instance of premium stock cow 220.00-240.00. Fair/Good grinding alfalfa, 140.00-150.00. Ground and delivered, none reported; Grass hay: Bluestem, small squares 120.00-130.00, good 3x3 squares 115.00-125.00, good, 3x4 and 4x4 squares 100.00-110.00, large rounds 70.00-85.00. Brome, good, small squares none reported, 3x4 to 4x4 squares 115.00-125.00, large rounds 85.00-95.00. Wheat Straw: 3x4 and 4x4 squares 60.00-80.00. The week of 01/02-01/08, 932T of grass hay was reported bought/

sold.

Northwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady, movement slow. Alfalfa: Horse or goat, small squares 300.00-400.00 delivered. Dairy, Premium/Supreme 1.05-1.10/point RFV. Stock cow, fair/good 175.00-185.00. Fair/good grinding alfalfa, 170.00-180.00. Oat hay, 3x3 square 135.00-145.00; Sudan, none reported. Wheat straw, large squares 75.00-85.00.

North Central-Northeast Kansas

Dairy alfalfa, grass hay, grinding alfalfa, ground/delivered steady, movement slow. Alfalfa: horse, premium small squares, 9.00-10.00/bale. Dairy 1.05-1.10/point RFV, Supreme 195.00-250.00.00, Premium 180.00-205.00, Good 155.00-185.00. Stock Cow, 160.00-170.00. Fair/good, grinding alfalfa 140.00-150.00; Ground and delivered 165.00-175.00. Grass hay: Bluestem, small squares 6.50-7.00/bale, large 3x4 to 4x4 squares, 130.00-140.00 delivered, good, large rounds 90.00-100.00, Brome, small squares 7.25-8.00/bale, 3x4 to 4x4 squares none reported, large rounds 90.00-105.00; Wheat Straw: Small squares 5.00-6.00/bale, Large 3x4 to 4x4 squares 85.00-100.00. Certified weed free grass mulch large rounds, 80.00-90.00. The week of 01/02-01/08, 406T of grinding alfalfa and, 325T of dairy alfalfa was reported bought/sold.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.

*CWF Certified Weed Free

*RFV calculated using the Wis/Minn formula.

**TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Kansas Department of Agriculture - Manhattan, Kansas, Kim Nettleton 785-564-6709.

Thinking ahead and preparing for kidding season

By Adaven Scronce, diversified agriculture and natural resource agent, Wildcat Extension District

Kidding season is right around the corner, or for some producers it may have already begun. If kidding has not already started for you, now is a good time to go through your supplies to make sure you have everything you may need. There are a few basic supplies that should be kept on hand no matter the herd size or the type of goats being raised. These supplies are: towels, bulb syringe, exam gloves, OLB lube, iodine, colostrum, bottles and nipples for bottle feeding, esophageal feeding tube and 60cc syringe, heat lamps, scale, and record sheets.

There is always the possibility that a doe will need assistance delivering her kids. It is important to have exam gloves and lubricant on hand in case you need to assist a doe. A kid puller or leg snare can also be helpful when pulling kids. When assisting a doe during kidding it is handy to have towels nearby for cleaning off the kid's face and to dry kids off if needed. Another handy tool to have is a bulb syringe, these work great for clearing the kid's airways of any birthing fluid they may have inhaled. One of the most important supplies to have on hand is seven percent iodine. It is important to dip the umbilical cord of the kid in iodine right after birth to help prevent infection.

Frozen colostrum or colostrum replacer is very important to have in case a doe does not have enough colostrum to feed her kids or there is a weak or orphaned kid that needs to be bottle fed. Colostrum is the first milk does produce; it is nutrient-rich, and most importantly, contains maternal antibodies (immunoglobulins). When

born kids do not have any antibodies to protect them from disease, but the antibodies kids absorb from colostrum help develop their immune system and protect them against disease. If kids do not get colostrum their chance of survival is very low. It is very important to make sure kids receive colostrum right after they are born, kids can only absorb the antibodies in colostrum within the first 24-36 hours after they are born and they absorb them best within the first few hours after birth.

If using colostrum replacer, make sure to follow the mixing and storing instructions on the package. It is important to remember that colostrum should not be warmed up in the microwave, because the high temperature will kill the antibodies in the colostrum. Bottles and nipples should be kept on hand for kids that need to be bottle-fed, as well as an esophageal feeding tube and 60cc syringe for kids

that are too weak to nurse and need to be tube-fed. Heating pads, heat lamps, and kid coats are also good to have on hand to help keep kids warm during extremely cold days or for kids that need to be warmed up.

Other supplies to have on hand are a record sheet and scale to weigh kids. While kidding is a busy time and it can be easy to overlook record keeping, just keeping simple records of birth weights, number of kids born to each doe, and if the doe

needed to be assisted during kidding can be helpful when making management decisions later in

the year.

For more information, please contact Adaven Scronce, diversified ag-

riculture and natural resource agent, adaven@ksu.edu or (620)331-2690



GSi
GRAIN BINS
ALL SIZES AVAILABLE
Hopper Bins Available
FINANCING AVAILABLE
Harder AG PRODUCTS
West Highway 50
PEABODY, KANSAS 66866
Phone 620-983-2158
www.grainbinsusa.com

Marysville Livestock Sales

Every Thursday at 12 Noon

Bob Holle, Manager • 785-562-1015
1180 US Hwy. 77, P.O. Box 67, Marysville, KS 66508

TO SEE OUR LATEST DETAILED MARKET REPORTS AND UPCOMING CONSIGNMENTS AND SPECIAL SALES
www.marysvillivelivestock.com
Market Report for 1-13-22. 3221 Head Sold.

STEERS/BULLS		BEEF		HFRETTES:	
300-400#	N/A				\$138.00-\$109.00
400-500#	N/A				
500-600#	\$209.00-\$179.00				
600-700#	\$177.00-\$163.00				
700-800#	\$163.00-\$153.00				
800-900#	\$156.00-\$149.00				
900-1,000#	\$151.00-\$143.00				
HEIFERS		COWS-HIGH YIELDING:		COWS-LGT WT & LOW YIELDING:	
300-400#	\$176.00-\$160.00				\$54.00-\$37.00
400-500#	\$165.00-\$160.00				
500-600#	\$169.00-\$145.00				
600-700#	\$156.00-\$144.00				
700-800#	\$151.00-\$140.00				
800-900#	\$146.00-\$136.00				
FIELDMEN		BULLS:			
Jim Dalinghaus 785-799-5643 Baileyville, KS	Dave Bures, Auctioneer 402-239-9717 Odell, Nebraska	Jeff Cook 785-564-2173 Hanover, KS	Greg Anderson 785-747-8170 Waterville, KS		
Trevor Lundberg 785-770-2271 Frankfort, KS	Taylor Schotte 785-268-0430 Marysville, KS	Bill Keesecker 785-410-6117 Washington, KS	Greg Schultejeans 785-294-0676 Corning, KS		

Herington LIVESTOCK COMMISSION Co.



CATTLE SALE EVERY WEDNESDAY: 11:30 AM

1/12/22 Sale results - Total Head: 601

— COWS / HFRTTS / BULLS —			
	Weight	Price Range	
Heiferettes:	1185-1260	\$70.50-82.00	
Cows:	1185-1680	\$60.00-70.00	
Bulls:	1875	\$80.00	

— TOP STRINGS OF EACH CLASS —

CLASS	HEAD	WEIGHT	PRICE
STEERS			
Canton	11 blk	550	\$194.00
Canton	7 Red	432	\$192.00
Canton	8 Red	566	\$182.50
Lincolnvill	7 blk	561	\$176.00
Lost Springs	8 blk	493	\$171.00
Canton	12 Red	672	\$162.25
Lost Springs	18 blk	593	\$161.00
Lost Springs	10 blk	758	\$154.75
White City	10 blk	753	\$154.75
Lincolnvill	13 blk	795	\$153.00
Ramona	61 blk	920	\$150.50
Lost Springs	13 blk	700	\$149.50
Lincolnvill	59 mix	896	\$149.00
Lincolnvill	59 mix	901	\$149.00
HEIFERS			
Burdick	10 mix	411	\$160.50

EARLY CONSIGNMENTS FOR JANUARY 19, 2022

• 64 blk/Char strs, home raised, long wean, 2 rds, 850-875#

MORE CATTLE BY SALE TIME

APRIL 2ND SPECIAL COW SALE.

MORE INFO TO COME!

Manager: Tracy Ediger, 785-366-6645 • Barn Phone: 785-258-2205
Seth Bartel, 620-382-7041 • Tate Becker, 785-258-4165 • Dave Bures - 402-766-3743
Bob Kickhafer, Cell - 785-258-4188 • Tim Wildman, 785-366-6152
KFRM AM 550, Every Wed., 8:00 a.m. • www.HeringtonLivestock.com



EMAIL EDITION

ARRIVES IN YOUR INBOX EVERY MONDAY AFTERNOON!

Low cost, easy to sign up and use!

Current print subscribers can receive the email edition at no extra cost. All we need is your email!
Call and we'll get you set up!

For more information:
Subscribe online: GrassAndGrain.com
Give us a call: 785-539-7558
Or stop by: 1531 Yuma St., Manhattan, KS 66502

We will NEVER sell your information, and you will not receive any junk emails from or as a result of us.

"Grass and Grain caters to the market that I sell to."

ROSSVILLE TRUCK AND TRACTOR


has advertised with Grass & Grain over the years because the pricing is good, and the readership in their area is very strong.

"I am told often [by customers] that they saw it in Grass & Grain."

You could also be reaping the benefits of Grass & Grain Advertising!

Don't hesitate, call today: 785-539-7558

Or stop by to talk to one of our advertising representatives



1531 Yuma St.
Manhattan, KS
66502

Governor sends letter urging USDA secretary for additional aid for Kansas farmers and ranchers

Governor Laura Kelly announced her efforts to gain additional relief from the U.S. Department of Agriculture (USDA) for Kansas farmers and ranchers affected by last month's wildfires, including the 120,000-plus acre "Four County Fire" in Russell, Ellis, Osborne, and Rooks counties.

In her letter, Kelly thanked Secretary Tom Vilsack for the aid that is currently being provided through programs administered by the USDA's Farm Services Agency and its Natural Resources Conservation Service. Also, Kelly shared her concern with the benefits

and eligibility criteria of programs that would help with the relief efforts.

"We must continue to look for ways to assist farmers and ranchers recover what was lost so they can put this catastrophe behind them and get back on their feet," Kelly said. "Eligibility and flexibility in these programs would go a long way for the Kansans who lost their grasslands, feed, livestock, and in some cases, their entire homes."

The Governor emphasized the need for Vilsack and the USDA to revisit the payment rate of the Live-

stock Indemnity Program, to better mirror the value and cost to replace cattle killed in the fires. She also encouraged the Secretary to look at the Emergency Conservation Program and increase the rate of the cost share agreement to adequately reflect the cost to replace fencing. The Governor suggested the Secretary empower the regional and local representatives, who have direct knowledge of the cost and availability of fencing materials, to approve modifications for the program.

KARL leadership program opens applications for newest class; Board sets April 1 deadline

A program that helps accepting applications for its newest class, which will be announced this summer.

Kansas Agriculture and Rural Leadership is an intensive two-year program designed for those engaged with agriculture and rural Kansas. Program officials said applications will be accepted through April 1, and KARL Class

XVI will be announced in June.

"Agriculture and rural Kansas constantly face new and unique challenges, and there is a need for individuals who have leadership skills to serve in decision-making positions,"

said KARL president Jill Zimmerman.

"Graduates of the program become part of a network and have gone on to serve in legislative bodies, farm and commodity organizations, agribusiness, community entities and their local communities, which is vital for the future of Kansas. Participants engage in a series of seminars throughout the state, domestic and international study tours, Washington, D.C., Gettysburg (Pennsylvania)."

Zimmerman said KARL invests more than 400 hours of intensive training per person in seminars, speakers and domestic and international study tours over two years.

KARL got its start in 1989 when a group of individuals representing various segments of Kansas agriculture met to discuss the need and potential for an extensive educational program designed to build a leadership base for the

state's agriculture and related industries. The first class of 30 participants began leadership development training in 1991. Since then, more than 440 participants have completed the program.

From the field of applicants, a list of finalists will be interviewed by a selection committee in May and the class roster will be announced in June. Zimmerman said upon completing the program, class members will demonstrate leadership potential and willingness to serve in decision-making roles.

The KARL program is a member of the International Association of Programs for Agricultural Leaders (IAPAL), represented in 40 states and multiple countries. For more information about KARL, call Zimmerman at 785-532- 6300, email karl@ksu.edu or visit the KARL website at <http://karlprogram.com>.

Masters of Beef Advocacy Program reaches 20,000 grads

Twenty thousand members of the beef community have graduated from NCBA's Masters of Beef Advocacy (MBA) program.

Created in 2009 and funded by the Beef Checkoff, the MBA program is a free, self-guided online course that provides producers, students, supply chain members and consumers with the tools and resources needed to become strong advocates for the beef community. In 2021, the program launched updated training modules that split the course into five online lessons:

The Beef Community: Context of raising beef from pasture to plate with a focus on the people involved throughout the beef life cycle.

Raising Cattle on Grass: An introduction to the first step in the beef lifecycle and the benefits of raising cattle on grass pasture.

Life in the Feedyard: The role of feedyards, including animal care, nutrition and environmental stewardship.

From Cattle to Beef: A look at the slaughter process and the humane handling and safety measures in place at beef processing facilities.

Beef. It's What's For Dinner.: A primer on choosing and cooking the right cuts of beef and the important role of beef in a healthful diet.

After completing the course, MBA graduates will receive monthly newsletters and access to a variety of resources and additional lessons of beef's nutrition, sustainability and animal welfare.

****AUCTION****
FRIDAY, JANUARY 21, 2022 - 11:00 AM
AUCTION LOCATION: 184 E. 2100 RD, WELLSVILLE, KS 66092
LENNING FARMS, SELLER

TRACTOR: 2010 JD 8225R Tractor, 2692 hrs. **SKID STEER:** JD 325 Skid Steer, 2380 hrs. * JD Worksite PA30 Hydraulic Post Auger * *Skid Steer Attachments:* Hitch, Bale Spike, Bucket, Forks, Grapple, Shear, Augers, 8", 12", 20" Pallet Fork Extensions. **COMBINE:** 2011 JD 9770 STS Combine, 3460 Motor, 2200 sep. hrs * 2011 John Deere 630 F, Hydra Flex Header * JD 608C Corn Header * Golden Bell Header Trailer * Unverferth HT 25 Header Trailer. **MONITORS:** JD 2630 Monitor, SFI Autotrac Activation * JD GS 3000 Globe. **TRUCKS & TRAILERS:** 1986 Kenworth, T-600 Truck Cat 3406, 13 spd, 722,363 miles * 1995 Freightliner Semi-Truck, Detroit 60 Series, 10 spd. * 2002 Jet 34' Grain Trailer * 2001 Timpte 42' Grain Trailer Double Hopper w/Thunder 6000 XR Tarp, Air Ride, 72" sides w/Ag Hoppers * 1997 Titan Gooseneck Tandem Axle, 24' Flatbed Trailer * 18'x6' Tandem Axle Trailer * 1981 Delta Trailer Tandem Axle, Equipment Trailers, Dovetail & Ramps 40' & 12' Platform. **FARM EQUIPMENT:** 2009 JD 1770 NT Planter, 16x30, Ground Driven, Heavy duty spring down pressure w/furrow liquid fertilizer * 2004 John Deere Batwing Mower, HX20 * Kinze 840 Grain Wagon w/Tarp * International 490 Folding Disk 30' * Salford RTS Folding Mulcher 28' * Great Plains No Till Drill, SN 5103397, 35-3000 4875 05 * 1994 Tiger Mate SMS Field Cultivator 32' * Land Pride, 10' 3pt Hydraulic Blade * Cook CP 9106, 12' Chisel 3 pt * John Deere Chisel 712 * Disk Plow/Chisel 9 Shank, Glencoe * JD 550 Folding Chisel/Mulcher 24' * Manure Spreader, PTO Allis 805 Plow 5x16 * Bean Hustler 4" Grain Drill Fill Auger. **CATTLE EQUIPMENT:** Continuous fencing working pens, to be removed, approx. 150'x110' w/inside pens, gates, alley & tub * Priefert Manual Squeeze Chute * (100s) Used T Posts * Electric Fence Posts * Barbed & Smooth Electric Fence Wire * (2) 3pt Hay Fork * (8) Cattle Panels * Feed Bunks * Stock Tanks. **TOOLS & MISC.:** John Deere AC2-8GH, Gas Air Compressor Honda 270 GX Motor * Jet 6,0000 lb Pallet Jack * (2) New Mitas Tractor Tires, 380-85/R34 * Multiple Fuel & Water Tanks * Single Axle Utility Trailer 7x10 * Lincoln AC225 Arc Welder * Welding Table w/vise * 4' 60T Manley press on Casters * Misc Hand Tools * Oxy Acetylene Set * Misc Power Tools * Fastenal Bolt Bin w/Product * Iron Smith Pedestal Drill Press 12sp * Mi-T-M 1502 Steam Cleaner * 200,000 BTU Ready Heater Pro 200 * Chains, Boomers, Straps * Stihl MS250 Chain Saw. **MANY MISC ITEMS TOO NUMEROUS TO MENTION - 3% BUYERS PREMIUM**
FOR QUESTIONS REGARDING EQUIPMENT CALL KYLE 913.208.1762

SUNDGREN AUCTION & REALTY
View more details at: www.sundgren.com
JOE SUNDGREN: 316.321.7112 * JEREMY SUNDGREN: 316.377.0013

****LAND AUCTION****
TUESDAY, FEBRUARY 1, 2022 - 2:00 PM
OSAGE, LYON, WABAUNSEE COUNTY, KS
2527 ACRES - 16 TRACTS
AUCTION LOCATION: Osage City Community Bldg.,
517 S. 1st ST., OSAGE CITY, KS 66523
LYMAN FAMILY, SELLERS

AUCTIONEER'S NOTE: These 16 tracts are a diverse selection of Tillable Farm Ground, Pasture, & Hunting. Be sure to attend & take advantage of this unique opportunity!

TRACT 17: 75.2 ac. at Maple Hill Rd. & Beaverstream Crossing, N. of Maple Hill.
TRACT 18: 116.65 ac. tillable just W. of Scranton, 165th St. & Wanamaker Rd.
TRACT 19: 212.65 ac. of tillable & hay meadow loc. at the S. edge of Scranton.
TRACT 20: 80 ac. tillable & timber at Fairlawn Rd & 181st St., S. of Scranton.
TRACT 21: 80 ac. of CRP, creek, & timber at 181st St. & Scranton Rd.
TRACT 22: 80 ac. tillable, timber & creek loc. 1 mi. E. of HWY 56 on 205th.
TRACT 23: 115 ac. of pasture, tillable, timber, creek, & ponds N. of Osage City.
TRACT 24: 199.2 ac. tillable, pasture, timber, & pond 1 1/2 mi. N. of Osage City.
TRACT 25: 240 ac. of tillable, pasture, timber & pond NE of Reading.
TRACT 26: 334.2 ac. pasture, timber, tillable & 3 ponds NE of Reading.
TRACT 27: 152.5 ac. pasture, timber, tillable, creek, & ponds E. of Reading.
TRACT 28: 144.5 ac. pasture & wildlife habitat at HWY 170 & Hoch Rd.
TRACT 29: 281 ac. pasture, ponds, & timber lined draws E. of Tract 28.
TRACT 30: 20.6 ac. pasture & timber loc. on the N. edge of Melvern Lake.
TRACT 31: 224.5 ac. native pasture b/w Osage City, KS & the KS Turnpike.
TRACT 32: 160 ac. bluestem pasture Rd E & Rd 390 in NW Lyon County, KS.

VISIT WWW.SUNDGREN.COM FOR MORE DETAILS,
PICTURES, MAPS AND TERMS.
LIVE & ONLINE BIDDING AVAILABLE - FEEL FREE TO
EMAIL OUR OFFICE AT JEREMY@SUNDGREN.COM

**SUNDGREN**
REALTY
Land Brokers

JEREMY SUNDGREN
316.377.0013
JOE SUNDGREN
316.321.7112

**AbileneMachine®**
Ag Replacement Parts



Grammer® Seat & Suspension
For John Deere® Tractors Without IVT™ Transmission
7200, 7210, 7400, 7410, 7510, 7600, 7610, 7630, 7700, 7710, 7720, 7730, 7800, 7810, 7820, 7830, 7920, 7930, 8560, 8570, 8760, 8770, 8870, 8960, 8970

- Plug-and-play
- Durable brown matrix fabric
- Air suspension w/12-volt compressor
- Adjustable lumbar support
- Height & weight adjustment
- 100 mm suspension stroke
- Fore/aft adjustment
- Backrest extension
- Fold-up armrests

**\$1257**
#AMSS10001
Includes Grammer 731 Seat, Grammer MSG95G Air Suspension, Integrated Swivel, Seat Adapter Plate, Switch Kit, Wire Adapter & Mounting Hardware

Planetary Gear Red. Starter
For John Deere® Diesel Engines
European engineering • Higher torque
4 KW • Faster rotation and starting
No special tools • No core to return
Fits multiple applications
**\$285**
#AMX34112


AbileneMachine.com Honest. Personal. Service. **800-255-0337**

JC LIVESTOCK SALES INC.
Wednesday Sale, Hogs NOON • Cattle 12:30 PM

Report from January 12, 2022

STEERS			HEIFERS		
9 blk X	560	189.00	6 blk	539	165.00
10 blk	632	179.00	12 blk x	780	144.00
6 blk	677	169.00	12 blk	838	141.50
39 mix	657	164.25	14 blk x	920	136.00
43 blk	704	160.00	BRED HEIFERS: \$875-\$1,750		
33 mix	767	154.00	TOP BUTCHER COW:		
14 blk	852	150.50	\$66.00 @ 1,920 LBS.		
15 blk	911	149.00	TOP BUTCHER BULL:		
5 blk	448	166.00	\$97.50 @ 2,245 LBS.		


EARLY CONSIGNMENTS FOR JANUARY 19:
60 blk str 550-650 lbs.
30 blk hfr 550-650 lbs.
50 blk x str & hfr 550-650 lbs.
170 blk x str & hfr 500-700 lbs.
61 blk x str & hfr 600-750 lbs.
30 blk x str 600-725 lbs.
PLUS MORE BY SALE DAY



Watch online with cattleusa.com (Tab J.C. Livestock Sales)
Must register to bid.


If you need assistance in marketing your cattle please call & we will be happy to discuss it with you.

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471
Seth Lauer 785-949-2285, Abilene

**KARL LANGVARDT**
Cell: 785-499-2945

MITCH LANGVARDT
Cell: 785-761-5814

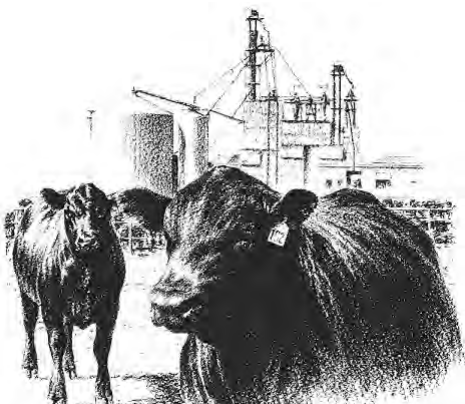
LYNN LANGVARDT
Cell: 785-761-5813



CLAY CENTER LIVESTOCK SALES INC.
Cattle sales Tuesday, 11:00 AM.

Report from January 11, 2022

STEERS			HEIFERS		
4 blk	441	216.00	21 mix	533	168.75
7 Red	498	205.00	8 Char	542	159.00
5 mix	560	188.00	16 blk	573	157.00
9 blk	627	186.50	30 mix	579	156.25
16 blk	642	178.50	86 mix	668	150.50
100 mix	701	166.25	17 blk	728	149.00
22 blk	745	159.75	71 mix	745	146.75
70 mix	799	159.25	18 blk	833	141.50
31 mix	845	156.75	TOP BUTCHER COW:		
14 mix	893	144.00	\$74.50 @ 1,755 LBS.		
10 blk	466	177.00	TOP BUTCHER BULL:		
			\$94.00 @ 1,770 LBS.		
			BRED COWS: \$725-\$1,025		



Clay Center, Ks • Barn Phone 785-632-5566
Clay Center Field Representatives:
Tom Koch, 785-243-5124 Lance Lagasse, 785-262-1185

EMPORIA LIVESTOCK SALE CO.
Bonded & Insured

SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM
620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741

Date: 1/12/22. Total Head Count: 2,274.
Cows: \$44-\$76; Bulls: \$85-\$97.

BULLCALVES	27 bkbw.....617@173.50
17 blk.....708@153.00	19 mix.....631@173.00
BRED COWS	21 mix.....699@166.50
10 blk.....1381@1125.00	11 bkbw.....690@165.50
11 blk.....1405@1385.00	10 mix.....662@161.00
HEIFERS	25 blk.....753@163.50
11 bkbw.....494@169.00	73 blk.....764@163.00
13 Char.....528@166.00	34 blk.....729@160.25
16 mix.....548@165.00	14 mix.....741@159.25
13 blk.....588@159.00	23 wf.....746@159.00
10 wf.....544@157.00	11 Char.....790@158.00
19 blk.....564@157.00	12 mix.....766@157.00
16 mix.....587@154.50	10 mix.....786@157.00
16 blk.....614@158.50	19 blk.....791@157.00
18 mix.....611@155.00	14 blk.....786@156.00
20 bkbw.....635@152.00	12 mix.....752@155.50
18 bkbw.....681@152.00	31 mix.....811@159.00
13 mix.....627@151.50	19 mix.....817@158.00
24 mix.....680@151.00	65 mix.....836@157.50
11 blk.....697@148.50	22 blk.....837@157.50
31 mix.....695@148.00	68 blk.....832@157.00
11 mix.....707@150.00	12 blk.....873@156.50
30 mix.....788@149.50	36 mix.....827@156.00
12 blk.....738@149.00	14 mix.....856@156.00
45 mix.....762@144.00	46 blk.....858@155.00
12 mix.....823@143.00	16 mix.....882@155.00
34 mix.....865@143.00	30 mix.....813@154.50
STEERS	42 blk.....852@154.00
11 blk.....459@168.00	14 mix.....861@149.50
20 bkbw.....520@185.00	10 mix.....948@153.50
14 blk.....577@179.50	19 mix.....1007@149.50
14 mix.....551@168.50	35 mix.....1055@143.50
18 blk.....610@180.50	

81ST ANNIVERSARY SALE
JANUARY 19TH, 2022
OVER 2,100 HEAD CONSIGNED!
Visit our website: emporialivestock.com
and click on Sale Schedule to see the full list!

THANK YOU FOR ALL OF YOUR CONTINUED SUPPORT!
YOUR BUSINESS IS ALWAYS APPRECIATED!
For Cattle Appraisals Call:
BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-341-0607
LYLE WILLIAMS, Field Representative, 785-229-5457
MATT REDDING, Field Representative, 620-364-6715
DALTON HOOK, Field Representative, 785-219-2908
WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri.
To see more consignments go to: emporialivestock.com

K-State plans junior beef, sheep days in March

Kansas youth are urged to register soon for a pair of one-day programs to increase their knowledge of livestock production and management.

Kansas State University will host the Junior Beef Producer Day on Saturday, March 5, and Junior Sheep Producer Day on Saturday, March 19. The events are put on by the K-State youth livestock program, K-State Research and Extension,

and the K-State Department of Animal Sciences and Industry.

All activities will be held in Weber Arena on the Manhattan campus.

Organizers said the junior day programs are educational opportunities for youth, parents, project leaders, Extension agents and others to increase their knowledge of youth livestock production and management.

Tentatively, the agenda includes:

Project selection.
Nutrition and feeding.
Meat science.
Health, reproduction.
Grooming.
Showmanship.

The state livestock nomination process.

Sessions will be led by K-State faculty members, staff, students, Extension agents and guest speakers. All ages are welcome, but

all attendees – youth and adults – must register.

The cost for each event is \$15 per person for those who register by Feb. 11 (beef) or Feb. 25 (sheep), and \$20 per person for those who register after the deadline. Those registering after the deadline will not receive an event t-shirt.

Registration is available online, or by downloading a flyer at <http://bit.ly/ksujrproducerdays>.

ly/ksujrproducerdays.

Both Junior Beef and Junior Sheep days will offer instructor-led training for youth attendees to earn YQCA certification, provided as an optional session after each junior day program concludes. The training is expected to last approximately one hour. YQCA is a national youth livestock quality assurance program in its fourth year.

These are biennial events, with sheep and beef days hosted in even years and swine and meat goat in odd years.

More information is available at www.youth-livestock.ksu.edu. For questions, please contact Lexie Hayes, youth livestock coordinator, at ad-hayes@ksu.edu or 785-532-1264.

Calving ease cows – optimal or extreme?

The questions, “Will easy calves grow into cows that have more calving difficulty?” and “Will calves from easy cows have higher mortality?” prompted the U.S. Meat Animal Research Center (USMARC) research on calving ease cows. Dr. Gary Bennett, from USMARC, presented their findings at the Beef Improvement Federation Symposium in Des Moines, Iowa, June 23.

Nearly 900 animals

across four breeds (Angus, Charolais, Gelbvieh and Hereford) and three composites (MARC I, II and III) were studied.

Concerns surrounding calving difficulty of cows that were easy calves is legitimate, due to the negative correlation between direct and maternal calving ease. Higher mortality of easy calves is also a valid question since easy calves tend to be smaller, and small calves have a

higher rate of mortality.

What the study found, however, was that selection on calving ease may reduce duration of labor and result in a more vigorous calf regardless of birth weight.

“Genetically smaller calves might not be at a disadvantage, unlike phenotypically smaller calves,” Bennett says.

Selection on calving ease only decreased gestation length by about two days in the USMARC study. Bennett explains an expected progeny difference (EPD) for calving

ease using gestation length could decrease gestation below optimal viability, but was not evident during this study.

Additionally, contrary to prior beliefs, the USMARC researchers did not find that calving difficulty reduced rebreeding of heifers in this study.

The study found that cows from the calving ease selection line had significantly smaller mature weights and heights and may have smaller maintenance costs on a per cow basis. Calving ease heifers had better calf survival

and were more likely to rebreed and produce a second calf when compared to their control counterparts.

There was an apparent advantage for a system of mating calving ease females to calving ease bulls for first calving compared to control females bred to average birth weight bulls.

To watch Bennett’s full presentation, visit <https://youtu.be/at1oYAHTfMs>. For more information about this year’s Symposium and the Beef Improvement Federation, including additional presentations and award winners, visit BIFSymposium.com.

Checkoff spotlights beef nutrition at pediatric offices

Recent research funded by the Beef Checkoff put a spotlight on health professionals’ continuing need for in-office educational brochures and handouts, particularly among physicians. With the new edition of the 2020 Dietary Guidelines for Americans (DGA) emphasizing the importance of making every bite count in the early years, it was the perfect time for the Kansas Beef Council (KBC) to share information with physicians and child birth educators across Kansas and Kansas City about beef’s role in early child nutrition and inspire the inclusion of beef as a first food. The Checkoff-developed materials specific for this audience included a newsletter and consumer booklet with an in-office display.

These items were delivered to more than 2,300 pediatric health professional offices across the country on behalf of the Beef Checkoff. KBC assisted in the outreach by providing resources to offices in Kansas and the Kansas City metro. A follow-up survey found that 77% of respondents are more likely to recommend beef as one of an infant’s first foods after receiving these materials.

This effort is part of a broader effort by KBC to offer health professionals science-based resources showing how beef can be part of a healthy, balanced diet.

Since 1954

GRASS & GRAIN

Place a classified ad or subscribe online at grassandgrain.com

Eureka Livestock Sale

P.O. Box 267 Eureka, KS 67045
620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

Like Us On Facebook!

On Thursday, January 13th, we had 1,551 head of cattle on a very active market.

STEERS			
4 bkRd	455@212.50	17 mix	714@161.50
5 bkbfw	528@196.00	22 blk	768@155.50
5 bkRd	513@185.50	8 blk	826@153.00
7 bkRd	586@184.00	50 bkbfw	881@153.00
5 blk	576@180.00	22 bkbfw	783@153.00
7 bkSmX	596@179.25	32 bkbfw	799@153.00
16 bkbfw	602@178.00	21 mix	816@152.50
8 bkbfw	638@177.00	15 blk	878@152.50
14 bkRd	594@170.00	17 bkChr	841@151.25
13 mix	580@170.00	13 bkbfw	901@151.00
13 bkbfw	643@166.00	15 blk	932@151.00
22 bkSmX	702@165.75	11 bkChr	852@150.75
20 bkSmX	726@164.00	10 bkbfw	801@148.50
20 bkbfw	716@163.25	HEIFERS	
23 bkChr	715@163.25	2 bwf	373@179.50
18 blk	705@163.25	4 bkRd	474@174.00
19 mix	689@162.25	7 bkbfw	551@165.25
6 blk	564@165.00	7 bkRd	577@160.25
33 bkGvX	636@159.00	13 bkbfw	578@158.50
14 bkSmX	613@157.75	12 bkRd	634@157.00
13 bkbfw	715@155.00	17 blk	642@155.00
17 bkRd	688@155.00	13 bkRd	688@155.00
28 bkSmX	704@154.25	11 blk	706@153.50
12 bkbfw	694@152.50	15 blk	705@152.00
15 bkbfw	649@151.50	8 bkGry	716@150.75
9 blk	578@150.25	17 mix	794@142.00

Butcher Cows: \$30-\$77, mostly \$60-\$72; very active.
Butcher Bulls: \$80-\$102, mostly \$92-\$98; very active.


BUTCHER COWS		BUTCHER BULLS	
1 blk	1840@77.00	1 Red	2185@102.00
1 blk	1740@76.50	1 blk	2350@98.00
1 Red	1980@75.50	1 blk	1635@96.00
2 blk	1813@74.00	1 wf	1995@94.00
3 blk	1843@72.00	1 blk	1590@94.00
2 blk	1465@71.00	1 Red	1920@94.00
2 blk	1643@70.50		
2 wf	1600@69.00		

- EARLY CONSIGNMENTS FOR JAN. 20**
- 37 blk bwf cows, 4-8 yrs old. 6 have Fall calves. Balance start calving Feb. 10, bred to Angus bulls. Complete dispersal.
 - 17 blk bwf Fall calving cows, 3-8 yrs old w/ big Fall calves at side. Running back w/ blk or wf bull. Complete dispersal.
 - 20 blk Red cows, 3-9 yrs old, heavy Springers bred to blk bull. Complete dispersal.
 - 85 blk Limo X str & hfrs, 450-650#, H.R., weaned 60 days & D.V.
 - 80 blk bwf wf str & hfrs, 500-750#, H.R., weaned 60 days & D.V.
 - 39 blk Red Char str & hfrs, 550-750#, H.R., weaned 60 days & D.V.
 - 12 Corrientes cows 3-7yrs, start calving Feb 10, bred to angus bull

We appreciate your business!

Ron Ervin - Owner-Manager
Home Phone - 620-583-5385
Mobile Cell 620-750-0123
Austin Evenson- Fieldman
Mobile Cell 620-750-0222

If you have any cattle to be looked at call Ron or Austin



Central Livestock

811 N. Main St.
South Hutchinson, Ks

www.centrallivestockks.com

Clint and Dalli Turpin ~ Owners
Office: 620-662-3371

Hay Auction- Every Tuesday at 9:00 a.m.
Cattle Auction- Every Tuesday at 11:00 a.m.
Hog/Sheep/Goat Auction- Every 3rd Saturday
Horse/Tack Auction- Every 2nd Saturday

SALE RESULTS: I - II - 22

STEERS		HEIFERS	
300-400#	\$185.00-\$226.00	300-400#	\$150.00-\$175.00
400-500#	\$155.00-\$201.00	400-500#	\$145.00-\$170.00
500-600#	\$160.00-\$198.00	500-600#	\$140.00-\$165.00
600-700#	\$150.00-\$175.00	600-700#	\$135.00-\$150.00
700-800#	\$150.00-\$163.00	800-900#	\$145.00-\$158.00

Tues., Jan. 25th - Calf/Yearling Special
Tues., Feb. 8th - Calf/Yearling Special
Fri., Feb. 11th - Draft Horse & Mule Sale
Sat., Feb. 12th - Horse & Tack Sale
ALL WEIGH COWS & BULLS SELL AT THE END

EL DORADO

LIVESTOCK AUCTION, INC.

316-320-3212

Fax: 316-320-7159
2595 SE Highway 54, P.O. Box 622,
El Dorado, KS 67042

Market Report - Sale Date 1-13-22. 1292 Head

300-400 lb. steers, \$175-\$217; heifers, \$160-\$185; 400-500 lb. steers, \$171-\$215; heifers, \$157-\$182; 500-600 lb. steers, \$167-\$203; heifers, \$131-\$171.50; 600-700 lb. steers, \$146-\$185; heifers, \$128-\$156; 700-800 lb. steers, \$131-\$163.50; heifers, \$121-\$148.50; 800-900 lb. steers, \$137-\$157.85; heifers, \$124-\$146.25. **Trend on Calves:** Steady to firm on hfr calves, steady to \$8 higher on str calves. **Trend on Feeder Cattle:** Fdr hfrs steady on a light test, fdr str, steady w/ weaker undertone. **Butcher Cows:** high dressing cows \$61-\$77; Avg. dressing cows \$50-\$60; low dressing cows \$33-\$49. **Butcher Bulls:** Avg. to high dressing bulls \$84.50-\$93. **Trend on Cows & Bulls:** Fully steady.

Some Highlights Include:

HEIFERS	5 mix	516@198.00	
2 blk	388@185.00	17 blk	538@203.00
11 mix	424@181.00	6 blk	541@202.00
18 mix	494@172.00	13 blk	580@186.00
5 mix	549@163.50	9 blk	597@187.00
6 blk	603@158.00	11 blk	625@185.00
15 blk	643@156.00	15 mix	675@167.00
12 blk	735@148.50	21 blk	732@163.50
26 blk	848@146.25	126 mix	814@157.85
4 blk	984@124.50	114 mix	876@153.35
STEERS	63 blk	883@153.50	
3 blk	460@211.00	12 blk	920@148.00

Thursday, January 20, 11:00 AM

Special Cow Sale in conjunction with calf sale

- 160 3-5 year old cows, bred black, start calving Feb 10th for 60 days, 85% of cows black with balance being Red or Charlois
- 33 black/red bred heifers bred to low birth weight Angus bulls, start calving Feb 15th for 60 days
- 46 4 year old or older Red Angus cows bred to Red Angus bulls, one ranch origin, start calving Mar 15th for 50 days
- 16 Angus/ Red Angus running age cows bred to Mushrush Red Angus bulls, start calving March 29th
- 3 Red Angus bred heifers bred to Mushrush Red Angus bulls.
- 125 blk & bwf cows - 3-5 years old, bred to black bulls will start calving Feb 7th for 75 days. Nice set of 1150-1250lb cows
- 30 mix colored cows - 3-5 years old bred to blk bulls start calving Feb 7th for 75 days

GO TO OUR WEBSITE FOR CONSIGNMENT UPDATES
WWW.ELDORADOLIVESTOCK.COM

We welcome your consignments!
If you have cattle to consign or would like additional information, please call the office at 316-320-3212

Check our website & Facebook for updated consignments: www.eldoradolivestock.com
To stay up to date on our latest announcements you can "Like" us on Facebook

Josh Mueller Owner/Barn Manager (316) 680-9680	Van Schmidt Auctioneer/Fieldman (620) 345-6879
Seth Greenwood Asst. Barn Manager/Fieldman (620) 583-3338	Barrett Simon Auctioneer/Fieldman (316) 452-1792
Kyle Criger, Fieldman, (620) 330-3300	

Cattle Sale Every Thursday 11:00 AM

Holton Livestock Exchange, Inc.

1/2 mile East of Holton, KS on 16 Highway

Livestock Auction every Tuesday at 11:00 AM

******STARTING TIME: 11:00 AM******

MARKET REPORT FOR TUESDAY, JANUARY 11, 2022
RECEIPTS: 2722 CATTLE
FOR FULL RESULTS, VISIT OUR WEBSITE:
WWW.HOLTONLIVESTOCK.COM

STEERS		HEIFERS	
3 blk	Lancaster506@210.00	8 blk	Seneca 387@185.00
7 blk	red Holton 489@209.00	6 red	blk Atchison 457@182.00
10 blk	red Atchison 433@209.00	7 blk	bwf Winchester480@175.00
8 blk	Robinson 511@208.50	6 blk	Dawn,MO 481@173.50
8 blk	Wetmore526@199.00	10 blk	red Goff 526@170.00
15 blk	Sabetha 553@195.50	16 blk	char Sabetha 524@170.00
15 blk	Lancaster576@190.50	12 blk	McLouth 664@165.50
11 blk	bwf Wetmore574@188.00	19 blk	Sabetha 606@163.50
11 blk	Valley Falls616@181.50	12 blk	Winchester 600@162.50
23 blk	Sabetha 638@179.00	13 blk	bwf Wetmore656@157.50
28 blk	Whiting 624@178.00	24 rwf	blk Holton 624@156.50
16 blk	bwf Lancaster655@174.50	16 blk	red Netawaka 679@156.50
25 bwf	blk Whiting 654@172.50	24 bwf	rwf Whiting 601@156.00
23 blk	Holton 714@168.75	17 blk	Nortonville 644@154.50
59 blk	Whiting 722@164.75	16 blk	red Goff 642@154.00
11 blk	Hiawatha726@164.00	17 blk	Powhattan770@141.50
59 blk	Holton 832@157.75	16 blk	McLouth 861@139.25
32 blk	red Marysville804@154.00		

SPECIAL FRIDAY NIGHT COW & BULL AUCTION, FRIDAY, JANUARY 21 * 6 PM

Early Consignments Include:

- 20 3/4 angus 1/4 hol bred hfrs 1050-1100 bred to Rinkes Angus LBW bulls for late Jan.-Feb. calves **Circle D Cattle**
- 20 char/blk angus x bred hfrs 1050-1100 bred to Rinkes Angus LBW bulls for late Jan.-Feb. calves **Circle D Cattle**
- 19 red angus bred hfrs 1050-1100, hfrs originated from Blackwood Farms, bred to LBW calving ease Pieper Red Angus bull, start calving Feb. 1 for 45 days, vacc & scourguard

HEIFER PAIRS

- 8 blk angus hfrs/45-60 day old calves not exposed **G Reinecke**

BRED COWS

- 35 blk cows 4-7 yrs, bred blk angus bulls for late Feb. calves for 60 days **Kamel Creek Farms**

COW/CALF PAIRS

- 20 herf cows/red angus sired fall calves (cut & vacc), running age, exposed to red angus bull since November 25 **Figge Bar 5**

- **Casey Bloom, Wetmore, KS** will be dispersing 315 cows, the young end of his cow herd. All cows & hfrs are bred to start calving Feb. 15-20. All bulls were pulled at 90 days. Herd sires were purchased from Barnett Angus, Holton, KS, Oleen Brothers, Dwight, KS or Sonderup Charolais, Fullerton, NE. This herd has a great vaccination program with all cows receiving BoviShield Gold VL5 & Long Range in the spring and this past December receiving Cydectin, Synanthic oral dewormer and Scourboss 9.
- 35 blk bwf 1st calf hfrs, bred to proven Oleen & Barnett LBW blk angus
- 65 blk bwf cows, 3 yrs, bred Oleen blk angus or char
- 30 red angus cows, 4 yrs, bred Oleen blk angus or Barnett blk angus
- 45 blk bwf & few char cows, 5 yrs, bred Oleen horned herf or blk angus, few char
- 40 blk, bwf, red angus & few char, 6 yrs, blks bred to char or Oleen horned herf; red angus, char & bwf bred Oleen blk angus
- 100 blk bwf cows, 7 yrs, bred Oleen horned herf or char, few bred Oleen blk angus

BREEDING BULLS

- 2) 2 yr old blk angus bulls, AI sired, maternal sire Compass, sire Momentum, 70 & 80 lb. BW, Fertility & trich tested **M Grolimes**

Dan Harris, Auctioneer & Owner • 785-364-7137
Danny Deters, Corning, Auct. & Field Rep. • 785-336-1622
Dick Coppinger, Winchester, Field Rep. • 913-683-5485
Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417
Larry Matzke, Wheaton, Field Rep. • 785-268-0225
Craig Witschropp, Horton, Field Rep. • 785-547-5419
Mark Servaes, Atchison, Field Rep. • 816-390-2549
Barn Phone • 785-364-4114
WEBSITE: www.holtonlivestock.com
EMAIL: dan@holtonlivestock.com

View our auctions live at "lmauctions.com"

Kansas Profile

By Ron Wilson
Executive Director of the Huck Boyd Institute



Larry Goodwin, Goodwin Industries

Would you like to buy a four-door truck for \$180? How about a semi truck for \$225? Maybe a stock trailer for \$150? Those prices can't be real, so you must know that I'm just toying with you.

Today we'll meet an innovative Kansas company that has diversified its product line to include miniature-sized trucks and farm equipment – toys that are being shipped coast to coast and beyond.

Larry and Teresa Goodwin are owners of Goodwin Industries in Burns. One of the company's product lines is Goodwin Miniatures.

Larry grew up near Burns. He worked with his father, Ron Goodwin, who we previously profiled years ago. Ron produced a line of smokers for cooking meat.

"I learned the skill of welding from my dad," Larry said. While in high school, he attended tech school in Emporia. Larry

opened his own welding shop in Burns and did the manufacturing of the smokers that his father was selling.

In 2006, Ron retired and sold the smoker line. Larry's business is now known as Goodwin Industries.

Goodwin Industries produces several products in addition to doing custom metal work. They now build another model of the family smoker. The company makes a corn header sweep to go on a combine to help with corn harvest. "We do custom work for individuals and other companies," Larry said.

Larry and his wife have two sons and two daughters. Their boys, Dustin and Zac, are working in the business.

In 2012, Zac was in college at Pratt and was home for the holidays. With time on his hands, he went to the shop and built some miniature replicas of cattle pens and corrals.

"We were doing farm shows where we were displaying the smokers," Larry said. "We brought some of the miniatures along and they sold really well," he said. The Goodwins eventually added Goodwin Miniatures to their product line.

These miniatures are 1/16 scale handcrafted steel replicas of semi trucks, pickup trucks, trailers, and cattle working equipment. These are not cheap made in China products. They are hand-built in the shop and powder coated to last.

These miniature models include the types of products one might find on a working Kansas farm. In addition to the trucks, there is a grain bin, a flat bed trailer, a ground load trailer, a gooseneck trailer, a stock trailer, a hay trailer, a mixer bed, a high loader, a cube box and a bale loader.

For the livestock operator, there are livestock panels, feed bunk, water tank, gate frame, alley, loading chute, squeeze

chute, four-way connector and a bale feeder. Items are sold individually or in sets. The panels actually connect so they can be arranged in countless ways.

These are considered generational toys. They are built to last and can literally be handed down from generation to generation.

"A customer told us they were at a wedding in Montana and the kids there were playing with our toys from the previous three generations," Larry said. "They are built to last."

In fact, he has his own built-in testing crew. "I have three grandboys so we let them play with the toys first," Larry said. "They are my R&D department – that's wreck and destroy," he said with a smile.

Goodwin Miniatures have been shipped across the U.S. including Alaska, from coast to coast and as far away as Alberta, Canada. "It's nice to do something that brings people joy," Larry said.

Their high demand period is from September through December when Larry and his wife take these products to farm and craft shows before the holidays. "We get a really nice response from the people who get them," Larry said.

It's great to find this business in a rural community such as Burns, population 228 people. Now, that's rural.

For more information, see www.goodwinindustries.net.

We commend Larry and Teresa and Ron Goodwin and Dustin and Zac of Goodwin Industries for making a difference with their creativity and craftsmanship. It's good to see that miniature toys can produce giant-sized smiles.

Audio and text files of Kansas Profiles are available at <http://www.kansas-profile.com>. For more information about the Huck Boyd Institute, interested persons can visit <http://www.huckboydinstitute.org>.

Registration for 2022 Sorghum Improvement Conference of North America now open

Registration for the Sorghum Improvement Conference of North America (SICNA) is now open. The 2022 SICNA event, which brings together the U.S. sorghum research community, will be held March 28-30, 2022, in Dallas-Fort Worth.

To register, reserve hotel rooms and sign up for email updates, visit SICNA.net. Early registration rates apply through Feb. 28, and a registration category is available for student attendees.

The SICNA board of directors is excited to bring the sorghum research community together again for an in-person, biennial showcase of the latest technology advances and research opportunities in sorghum. The theme of this year's event is Sorghum: Sustainable in a Changing World.

"Sorghum, as a crop, continues to advance and exploit new potential. This is in no small part due to the sorghum community of public and private researchers and stakeholders," SICNA Board Chair Laura Mayor said. "Bringing the community together lays the foundation for continued collaboration and creative solutions, a foundation that will seed the next generation of advancements in sorghum."

The event will include student oral and poster contests. Students registered for the event may enter either an oral presentation or a poster but not both. Abstract criteria and the submission upload form are available at SICNA.net. General exhibitor posters may also be submitted at this link. The deadline for all abstract submissions is March 11, 2022, and questions can be directed to SICNA Board Director Bonnie Pendleton at graminor@yahoo.com.

The conference agenda, speakers and other information will be made available at SICNA.net. For conference inquiries, contact SICNA event organizer Sarah Sexton Bowser at sarahann@ksu.edu.

HOME & PERSONAL PROPERTY AUCTION

MONDAY, JANUARY 31, 2022

TIME: Personal Property 4:00 PM & Real Estate Sells @ 5:00 PM

AUCTION HELD ONSITE: 206 WALNUT - WAMEGO, KANSAS



DESCRIPTION

This quaint 3 bedroom/2 bath property is ready for a new owner to give it some love and make it their own. The main floor layout contains just under 1000 sq ft with a full walk out basement as well.

CALL Bill or Andrew for a personal showing!

REAL ESTATE TERMS: Property sells AS IS, WHERE IS. 10% non-refundable down payment is required day of sale by check. Buyer must be able to close on or before March 4, 2022. Buyer needs bank letter of loan approval or funds verification. Cost of Owners Title Policy to be split equally between Buyer and Seller. Buyers are responsible for understanding all regulations and zoning prior to the auction. All announcements day of sale take precedence over written materials. Crossroads Real Estate & Auction LLC is representing the Seller.

PERSONAL PROPERTY: Yard Art, Iron Wheels & Furniture highlight the items we will be selling. Full Listing coming SOON on our Website!

Check us out on Facebook & Online for more info www.kscrossroads.com
www.facebook.com/KScrossroadsauctions



ANDREW SYLVESTER,
Listing Agent/Auctioneer, 785-456-4352
TERRI HOLLENBECK, Broker/Owner, 785-223-2947
BILL DISBERGER, Auction Coordinator, 620-921-5642

Grass & Grain Weather Report

Jan. 19, 2022

Seven Day Forecast

WEDNESDAY
Mostly Cloudy
High: 33 Low: 12

THURSDAY
Partly Cloudy
High: 29 Low: 9

FRIDAY
Sunny
High: 31 Low: 10

SATURDAY
Cloudy
High: 33 Low: 13

SUNDAY
Partly Cloudy
High: 35 Low: 14

MONDAY
Sunny
High: 33 Low: 13

TUESDAY
Partly Cloudy
High: 35 Low: 14

In-Depth Local Forecast

Today we will see mostly cloudy skies, high of 33°, humidity of 48%. North wind 8 to 11 mph. The record high for today is 66° set in 2013. Expect mostly cloudy skies tonight, overnight low of 12°. North northeast wind 8 mph. The wind chill for tonight could reach 4°.

Date	Hi/Lo	Normals	Precip
1/7	24/8	40/16	0.00"
1/8	45/30	40/16	0.00"
1/9	32/16	40/16	0.00"
1/10	49/17	40/16	0.00"
1/11	63/25	40/16	0.00"
1/12	56/24	40/16	0.00"
1/13	61R/28	40/16	0.00"

Rainfall 0.00"
Normal rainfall 0.09"
Departure -0.09"
Average temp 34.1°
Average normal 28.0°
Departure +6.1°

Today's Local Outlook



Last Week's Almanac

Date	Hi/Lo	Normals	Precip
1/7	24/8	40/16	0.00"
1/8	45/30	40/16	0.00"
1/9	32/16	40/16	0.00"
1/10	49/17	40/16	0.00"
1/11	63/25	40/16	0.00"
1/12	56/24	40/16	0.00"
1/13	61R/28	40/16	0.00"

Rainfall 0.00"
Normal rainfall 0.09"
Departure -0.09"
Average temp 34.1°
Average normal 28.0°
Departure +6.1°

This Week's Sun & Moon Chart

Last	Day	Sunrise	Sunset	Moonrise	Moonset	First
1/25	Wednesday	7:42 a.m.	5:32 p.m.	7:16 p.m.	9:07 a.m.	2/8
	Thursday	7:42 a.m.	5:33 p.m.	8:20 p.m.	9:38 a.m.	
	Friday	7:41 a.m.	5:35 p.m.	9:24 p.m.	10:06 a.m.	
	Saturday	7:40 a.m.	5:36 p.m.	10:28 p.m.	10:31 a.m.	
	Sunday	7:40 a.m.	5:37 p.m.	11:34 p.m.	10:56 a.m.	
	Monday	7:39 a.m.	5:38 p.m.	Prev Day	11:21 a.m.	Full 2/16
	Tuesday	7:38 a.m.	5:39 p.m.	12:42 a.m.	11:49 a.m.	

Local UV Index

0-2: Low, 3-5: Moderate, 6-7: High, 8-10: Very High, 11+: Extreme Exposure

3 4 5 6 7 8 9 10 11+

Weather History

Jan. 19, 1987 - A storm tracking toward the northeastern United States produced up to 14 inches of snow in northern Indiana. Peru, Ind. reported a foot of snow. Six cities in Florida reported new record high temperatures for the date.

Growing Degree Days

Date	Degree Days	Date	Degree Days
1/7	0	1/11	0
1/8	0	1/12	0
1/9	0	1/13	0
1/10	0		

ONLINE AUCTION #2 for BILL STARR ESTATE

Mr. Starr was an active dealer of antique furniture, glassware and other collectibles that he sold through local antique malls as well as through his own store. This sale has furniture including Hoosier style kitchen cabinet, lamp and end tables, library table but some "newer" pieces like table & chairs and queen size bed. Also selling glassware, primitives, microwave and more.

ONLINE BIDDING OPENS: Thursday, January 20, 8:00 a.m. CST
ONLINE BIDDING SOFT CLOSES: Wednesday, January 26, 8:00 p.m. CST
Pickup by appt. Friday, January 28, 1-7 PM

View auction items & terms, Register & BID at:
<https://hollingerauction.hibid.com/auctions/current>

HOLLINGER ONLINE AUCTIONS, Jim & Mary Hollinger, Lyons, KS — 620-257-8148 or 620-257-8147

Sell At St. Marys

Sell Or Buy Cattle By Auction STARTING TIME 10:30 AM Tuesdays

We sold 2505 cattle January 11. There was good demand for steer and heifer calves at steady to \$5.00 higher prices. Feeder steers and heifers sold steady to \$2.00 higher. Cows & bulls were \$1.00-3.00 higher.

STEER & BULL CALVES

9 blk str	438 @ 228.00	19 blk str	648 @ 178.25
4 blk str	338 @ 223.00	6 blk/bwf str	653 @ 178.00
3 blk str	448 @ 220.00	9 red str	610 @ 177.00
8 blk/bwf str	468 @ 220.00	14 blk/bwf str	579 @ 176.00
5 blk bulls	423 @ 220.00	11 blk str	632 @ 175.50
2 blk str	455 @ 216.00	12 blk str	641 @ 175.00
2 blk str	393 @ 211.00	8 blk/red str	579 @ 174.00
2 blk/char str	298 @ 208.00	15 blk str	603 @ 174.00
3 blk/bwf str	492 @ 208.00	7 blk str	604 @ 174.00
6 char str	423 @ 207.00	17 blk str	648 @ 173.00
6 blk str	495 @ 205.00	8 blk/bwf str	571 @ 171.00
3 blk str	478 @ 204.00	23 blk/bwf str	680 @ 164.00
9 red str	434 @ 202.00	680 @ 164.00	691 @ 164.00
8 blk/bwf str	494 @ 201.00	36 blk/char str	701 @ 163.50
4 blk str	508 @ 194.00	5 blk str	614 @ 163.00
8 blk str	548 @ 193.00	12 blk/red str	558 @ 162.00
4 blk str/bulls	395 @ 190.00	25 blk/bwf str	715 @ 161.00
2 blk str/bulls	510 @ 186.00	4 blk/char str	685 @ 159.00
8 blk/char str	511 @ 184.00	6 blk/bwf str	669 @ 158.50
6 blk/bwf str	544 @ 181.00	16 blk/char str	720 @ 158.25
5 blk str/bulls	520 @ 179.00	73 blk/bwf str	802 @ 156.25
5 blk str	399 @ 176.00	69 blk/bwf str	890 @ 156.25
12 blk/bwf bulls	521 @ 160.00	13 blk/char str	737 @ 156.00

STOCKER & FEEDER STEERS

4 bwf/blk str	555 @ 188.00	11 blk/red str	894 @ 153.00
8 blk/char str	574 @ 188.00	122 blk/red str	876 @ 152.85
19 blk str	559 @ 187.00	119 mix str	936 @ 152.10
8 blk str	599 @ 182.00	58 blk/char str	863 @ 150.00
26 blk/bwf str	589 @ 180.50		
7 blk str	596 @ 180.00		
12 blk str	643 @ 178.50		

HEIFER CALVES

2 blk hfr	428 @ 185.00	12 blk/bwf hfr	773 @ 149.25
3 blk hfr	395 @ 181.00	104 blk/red hfr	577 @ 148.00
5 blk hfr	421 @ 181.00	16 blk/char hfr	749 @ 148.00
2 blk hfr	460 @ 177.00	8 blk/red hfr	569 @ 147.50
5 red hfr	389 @ 176.00	65 mix hfr	816 @ 146.25
5 blk/bwf hfr	346 @ 175.00	58 blk/red hfr	678 @ 146.00
8 blk/char hfr	379 @ 174.00	69 blk/char hfr	804 @ 145.25
3 blk hfr	485 @ 173.00	42 blk/red hfr	795 @ 144.00
22 blk/bwf hfr	477 @ 172.00	5 blk/bwf hfr	846 @ 142.00
17 blk/bwf hfr	494 @ 168.00	7 blk hfr	719 @ 140.00
15 blk/bwf hfr	516 @ 164.25	11 blk/char hfr	774 @ 140.00
14 blk/bwf hfr	494 @ 158.00		
6 x-bred hfr	411 @ 156.00	<h4>COWS & HEIFERETTES</h4>	
4 blk/red hfr	520 @ 155.00	1 blk hfrt	790 @ 112.00
4 blk hfr	513 @ 154.00	1 bwf hfrt	850 @ 111.00
8 red hfr	536 @ 154.00	1 blk hfrt	1145 @ 108.00
4 blk hfr	513 @ 154.00	1 blk hfrt	860 @ 106.50
8 red hfr	536 @ 154.00	1 blk hfrt	1055 @ 95.00

STOCKER & FEEDER HEIFERS

75 blk hfr	640 @ 170.00	1 blk hfrt	875 @ 94.00
75 blk/bwf hfr	643 @ 167.50	1 blk hfrt	1290 @ 93.00
43 blk/bwf hfr	603 @ 157.25	1 wf hfrt	1050 @ 89.00
7 blk/char hfr	559 @ 157.00	1 bwf hfrt	1275 @ 85.00
14 blk/red hfr	616 @ 156.50	1 blk hfrt	800 @ 84.00
19 blk hfr	628 @ 154.50	1 blk hfrt	910 @ 83.00
5 blk hfr	554 @ 152.00	2 blk hfrts	1060 @ 74.00
9 x-bred hfr	566 @ 152.00	5 bwf hfrts	1042 @ 71.50
15 blk hfr	639 @ 152.00	2 blk cows	1643 @ 68.50
		1 blk cow	1425 @ 68.00
		1 blk cow	1850 @ 67.50

BRED FEMALES & PAIRS

10 blk/bwf hfr	@ 1575.00
7 blk hfr	@ 1575.00
6 blk hfr	@ 1550.00
1 blk cow/cf	@ 1275.00
3 blk hfr	@ 1200.00
1 red cow	@ 1085.00
1 blk cow	@ 950.00

BULLS

1 blk bull	2200 @ 93.50
1 blk bull	2395 @ 93.50
1 wf bull	2110 @ 86.50
1 blk bull	1755 @ 81.50
1 blk bull	1775 @ 77.50

CONSIGNMENTS FOR JANUARY 18, 2022:

- 30 blk str & hfrs, 600-700 lbs., weaned, vacc.
- 70 blk str & hfrs, 550-700 lbs., weaned, vacc.
- 25 blk str & hfrs, 700-900 lbs.
- 110 Angus hfrs, 675-750 lbs., weaned, vaccinated, home raised, Gantz Farms
- 65 Angus str, 775-800 lbs., home raised
- 60 blk steers, 875-900 lbs.
- 61 blk xbred steers, 900-925 lbs.
- 50 blk heifers, 750-775 lbs.

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to www.grassandgrain.com & logging onto the online subscription

FOR INFORMATION OR ESTIMATES:

REZAC BARN	ST. MARYS, 785-437-2785	LELAND BAILEY	TOPEKA, 785-215-1002
DENNIS REZAC	ST. MARYS, 785-437-6349	LYNN REZAC	ST. MARYS, 785-456-4943
DENNIS' CELL PHONE	785-456-4187	REX ARB	MELVERN, 785-224-6765
KENNETH REZAC	ST. MARYS 785-458-9071		

Toll Free Number.....1-800-531-1676
Website: www.rezaclivestock.com
AUCTIONEERS: DENNIS REZAC & REX ARB



Livestock Commission Company, Inc.
St. Marys, Ks.