# Kansas Hay Market Report

steady for alfalfa and grass hay and trades remained steady, although inquiries picked up. Most hay activity was quiet as everyone continues to finish up harvest. According to the U.S. Drought Monitor for the week of November 2nd, Many locations across the High Plains Region experienced improvement in drought conditions this week, from eastern Kansas and Nebraska northward, and westward to the northern Front Range. Abnormally dry conditions (D0) decreased to near 17%, moderate drought (D1) decreased to 9%, and severe drought (D2) increased to 3%. The annual Winter Forage Conference hosted by the Kansas Forage and Grassland Council will be held December 8th at the Harvey County 4-H Building in Newton. For more information, please visit their website: https://ksfgc.org/upcoming-events/ Kansas and look for Forage and Grassland Council Winter Forage Conference If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange:www.hayexchange.com/ks.php.

\*\*Prices below reflect the average price. There could be prices higher and lower than those published.

#### **Southwest Kansas**

Dairy alfalfa, ground and delivered steady, grinding alfalfa steady to 5.00 lower, movement slow. Alfalfa: horse, premium small squares 260.00-280.00 with an instance at 315.00. Dairy 1.05-1.10/point RFV, Supreme 195.00-250.00.00, Premium 180.00-205.00, Good 155.00-185.00. Stock or Dry Cow 180.00-190.00. Grinding alfalfa 175.00-185.00. Ground and delivered locally to feed lots and dairies, 200.00-210.00; Grass Hay: Bluestem, 3x4's and 4x4's 85.00-95.00, large rounds 75.00/bale; Brome, none reported; Sudan: none reported; Wheat straw: none reported. The week of 10/31-11/06, 5,792T of grinding alfalfa and 300T of dairy alfalfa was reported bought/ sold.

#### **South Central Kansas**

Dairy alfalfa, alfalfa pellets, grinding alfalfa, ground/ delivered steady, movement slow. Alfalfa: horse, small squares 255.00-275.00. Dairy 1.05-1.10/point RFV, Supreme 195.00-250.00.00, Premium 180.00-205.00, Good 155.00-185.00. Good, Stock cow, 165.00-175.00. Fair/good grinding alfalfa 160.00-170.00 delivered. Ground and delivered 190.00-200.00. Alfalfa pellets: Sun cured 15 pct protein 225.00-235.00, 17 pct protein 240.00-250.00, Dehydrated 17 pct 310.00-315.00. Grass Hay: Bluestem, large rounds 85.00-95.00, large squares 100.00-110.00. Brome: large round 100.00-105.00, large squares 110.00-120.00. Oat hay, good large rounds 120.00-125.00, good 3x4 squares 130.00-135.00. Sudan: large rounds 80.00-90.00. The week of 10/31-11/06, 6,828T of grinding alfalfa and 482T of dairy alfalfa was reported bought/sold.

#### **Southeast Kansas**

Dairy alfalfa, grinding alfalfa steady, grass hay steady; movement slow. Alfalfa: horse or goat, 250.00-260.00. Dairy 1.00-1.05/point RFV. Stock cow 160.00-170.00. Fair/ Good grinding alfalfa, none reported. Ground and delivered, none reported; Grass hay: Bluestem, small squares 120.00-130.00, good 3x3 squares 115.00-125.00, good, 3x4 and 4x4 squares 100.00-120.00, large rounds 70.00-85.00. Brome, good, small squares none reported, 3x4 to 4x4 squares 115.00-125.00, large rounds 85.00-95.00. Wheat Straw: 3x4 and 4x4 squares 60.00-80.00. The week of 10/31-11/09, 1,132T of grass hay was reported bought/sold.

#### **Northwest Kansas**

Dairy alfalfa, ground/delivered steady, grinding alfalfa steady, movement slow. Alfalfa: Horse or goat, small squares 300.00-400.00 delivered. Dairy, Premium/Supreme 1.05-1.10/point RFV. Stock cow, fair/good 175.00-185.00. Fair/good grinding alfalfa, 160.00-170.00. Oat hay, 3x3 square 135.00-145.00; Sudan, none reported. Wheat straw, large squares 75.00-85.00.

#### North Central-Northeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, grass hay steady, movement slow. Alfalfa: horse, premium small squares, 9.00-10.00/bale. Dairy 1.05-1.10/point RFV, Supreme 195.00-250.00.00, Premium 180.00-205.00, Good 155.00-185.00. Stock Cow, 160.00-170.00. Fair/good,

Grass & Grain, November 16, 2021 Page 13 grinding alfalfa 130.00-140.00; Ground and delivered 155.00-165.00. Grass hay: Bluestem, small squares 6.50-7.00/bale, large 3x4 to 4x4 squares, 130.00-140.00 delivered, good, large rounds 90.00-100.00, Brome, small squares 7.25-8.00/bale, 3x4 to 4x4 squares 125.00-135.00, large rounds 90.00.00-105.00; Wheat Straw: Small squares 5.00-6.00/bale, Large 3x4 to 4x4 squares 85.00-100.000. Certified weed free grass mulch large rounds, 80.00-90.00. The week of 10/31-11/09, 595T of grinding alfalfa and 227T of dairy alfalfa was reported bought/sold.

\*\* Prices above reflect the average price. There could be prices higher and lower than those published.

\*\*\*Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.

\*CWF Certified Weed Free

\*RFV calculated using the Wis/Minn formula.

\*\*TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Kansas Department of Agriculture - Manhattan, Kansas, Kim Nettleton 785-564-6709.

### **Deer Processing Workshop** to be held December 3

K-State Research and Extension Wildcat District is hosting a Deer Processing Workshop on Friday, December 3rd at 6:30 p.m. at the Labette County Fairgrounds in Oswego. K-State Research and Extension wildlife specialist Dr. Drew Rickets will be joining them to demonstrate how to field dress a deer and Lane Egger, K-State Meat Science Extension assistant, will be going over basic processing and cuts of meat. This meeting is free to attend, but they do ask that you RSVP by calling our Altamont office at 620-784-5337. This workshop will be held outside, please remember to dress warm.

For more information, please contact Adaven Scronce, Diversified Agriculture and Natural Resource agent, adaven@ksu.edu or (620) 331-2690

Westmoreland 12 blk

CATTLE AUCTION

1 blk

2 blk



1115@42.50

1200@42.50

1-800-834-1029

Basehor

Osage City

25 blk

11 blk

STARTING 10:00 A.M. ON WEIGH COWS FOLLOWED BY STOCKER FEEDERS — 11:00 A.M. **Toll-Free** OFFICE PHONE 785-776-4815 • OWNER JOHN CLINE

586@168.00

552@166.00

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to WWW.Grassandgrain.COM & logging onto the online subscription

#### ONLINE BIDDING **AVAILABLE AT** LMAAUCTIONS.COM

Alta Vista

Circleville

Wamego

Frankfort

Wheaton

Wamego

Alma

Osage City

Osage City

We had a large run of cattle for our sale held Friday, November 12th with many quality Spring calves being offered. The weaned calves and the calves with shots were finding the most demand. Feeder weight cattle were in gooddemand at fully steady prices. A large run of cull cows were selling on a lower market on the kind offered.

			Council Grove	11 blk	683@154.00
BABY CALVES			Alta Vista	15 Cross	700@153.50
Marion	7 blk	272@650.00	Ogden	7 blk	812@153.50
Marion	6 blk	220@635.00	Council Grove	6 blk	577@151.00
<b>BULL &amp; STEER</b>	CALVES —	425-550 LBS.	Frankfort	14 blk	704@150.00
St. George	8 blk	467@190.00	HEIFER CAL	LVES — 40	0-550 LBS.
Onaga	7 blk	431@188.00	Alta Vista	18 Cross	546@154.00
Alma	10 blk	482@184.00	Blaine	11 blk	474@147.00
Westmoreland	14 blk	544@179.50	Harveyville	14 blk	491@145.50
Blaine	11 blk	497@176.00	Maple Hill	10 blk	485@143.00
Maple Hill	6 blk	485@175.00	Onaga	15 blk	497@141.00
Onaga	26 blk	534@174.50	St. George	11 Cross	485@140.00
Manhattan	6 mix	473@173.00	Onaga	8 Cross	401@133.00
Hoyt	6	463@160.00	Eskridge	6 blk	539@126.00
Kansas City	6 blk	546@159.00	HEIFERS — 550-925 LBS.		
Osage City	8 blk	483@141.00	Osage City	12 blk	566@157.50
STEERS	<b>5</b> — 550-95	0 LBS.	Auburn	13 blk	715@156.75
Westmoreland	21 blk	615@172.50	Onaga	42 blk	564@156.00
St. George	9 Cross	557@171.50	Easton	10 blk	783@154.00
Alta Vista	19 Cross	558@170.00	Alta Vista	14 Cross	633@153.00
Harveyville	12 blk	633@168.75	St. George	8 blk	588@152.50
Onaga	37 blk	598@168.50	Alta Vista	53 blk	787@152.50
Blaine	12 blk	599@168.00	White City	8 blk	649@150.50

**EARLY CONSIGNMENTS FOR NOV. 19** 

6 mostly blk & red strs, weaned, 2 rds shots, bunk broke, respiratory shot, 625-

22 reputation F1 cross bwf & blk strs & hfrs, weaned 4 weeks, bunk broke, 2 rds

50 blk Angus, Red Amgus, & Sim Angus strs & hfrs, weaned 45 days, all Spring

8 Herf hfrs, 1 rd Bovishield One Shot & Blackleg, poured Dectomax, 600-800 lbs.

**EARLY CONSIGNMENTS FOR DEC. 3** 

40 blk & Char cross strs & hfrs, weaned 40 days, 2 rds shots, 550-700 lbs.

15 choice home raised open yearling, OCV, replacement hfrs, 775-825 lbs.

80 blk strs & hfrs, 2 rds shots, weaned 30+ days, 550-600 lbs.

shots, Bivishield Gold One Shot at weaning, 400-600 lbs.

55 choice blk & bwf strs & hfrs, Spring shots, 550-650 lbs.

70 blk, few Char cross Fall yearling strs & hfrs, 700-800 lbs.

OLSBURG

785-468-3552

Cell: 785-410-5011

11 Angus strs & hfrs, weaned 35 days, 450-550 lbs.

50 blk strs & hfrs, all natural, 450-600 lbs.

#### Onaga Frankfort 8 blk 576@164.00 12 blk 617@147.50 Kansas City 1 blk 1415@41.50 Auburn 11 blk 751@164.00 Alta Vista 7 Cross 715@140.00 St. George 1 blk 1085@41.00 1390@40.00 Osage City 656@161.50 8 blk 921@139.25 8 blk Wamego Alma 1 blk Maple Hill 13 blk 566@161.00 Council Grove 7 Cross 550@125.00 Oskaloosa 1 Cross 1115@37.00 Whiting 58 blk 819@161.00 COWS & HEIFERETTES — 750-1,950 LBS. Manhattan 1 blk 1205@37.00 Onaga 12 blk 684@157.00 Manhattan 1 blk 705@105.00 Manhattan 1 blk 1185@36.50 616@157.00 922@92.00 Marion 970@36.00 Eskridge 7 blk Waterville 2 blk 1 blk Ogden 9 blk 736@156.50 Waterville 1 blk 825@80.00 BULLS — 1,300-2,200 LBS. 11 hlk 692@154.00 Wheaton 1 blk 1745@68.50 Alma 1 blk 2190@78.00 Marion 1940@68.00 Havensville 1515@76.00 1 blk 1 blk 1865@73.00 Alma 1 blk 1480@65.50 Hoyt 1 blk 1315@65.00 Waterville 1 blk 1645@64.50 Wamego 1 blk Maple Hill 1360@64.50 Olsburg 1 blk 1590@61.00 1 blk **COW/CALF PAIRS** Leavewnroth 1 blk 1540@60.50 Alta Vista 1 blk 1530@58.50 **AGE BRED** Marion Wheaton 1 blk 1465@58.50 7 blk 5-6 @1800.00 @1650.00 1 blk 1380@58.50 Marion Wamego 5 blk @1550.00 Circleville 1 blk 1600@57.50 Marion 6 blk 3-6

1 blk

12 blk

1 blk

1 blk

1 blk

1 blk

1 blk

1 blk

13 blk

557@149.50

629@148.00

1360@56.00

1417@55.50

1580@55.00

1440@55.00

1345@54.50

1275@46.00

1385@45.00

1245@45.00

Osage City

Wamego

#### Circleville Herington 1 blk 1490@43.50 Wamego 1 blk 1220@43.00 Circleville

## SPECIAL STOCK COW D BRFD HFIFFR S **WED., NOV. 17 • STARTING 11:00 AM**

Marion

Marion

Marion

Marion

Riley

Maple Hill

Maple Hill

Maple Hill

4 blk

1 blk

7 blk

2 blk

7 blk

3 blk

5 blk

4 blk

10 blk

1 Char

5-6

3

7-8

5-6

7-8

SS

2-4

SS

5

@1500.00 @1475.00

@1425.00

@1425.00

@1375.00

@1350.00

@1300.00

@1300.00

@1250.00

@1175.00

- 150 blk & bwf Fall calving 1st calf hfrs w/ 30-90 day blk calves by side.
- 150 Red Ang, blk Ang, & SimAng cross Fall calving cows, 3-7 yrs w/ Aug.-Oct. calves by side.
- 200 blk Ang, Red Ang, SimAng, bwf, Ang Gelv cross, Balancer, & Herf 1st calf
- hfrs bred for Jan.-late Mar. calving. 132 blk, bwf 2nd calf hfrs bred SimAngus May 25 for 60 days.
- 2 Herf 2nd calf hfrs bred herf for Dec. calving.
- 400 blk, bwf, Red Ang, Ang Gelv cross, & Herf Spring calving cows, 3 yrs to older, including 3 copmlete herd dispersals, bred blk Ang, Red Ang, Red Ang Char cross & Herf bulls for late Jan.-April calving.
- 7 Angus bulls, 16 mo.-2 yrs.
- 1 Herf bull, 3 yrs.

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• 1 Horned Herf bull, 20 mo.

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650 lbs.

shots, 550-650 lbs.

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**DAN COATES BALDWIN** 785-418-4524

**TOM TAUL** MANHATTAN 785-537-0036 Cell: 785-556-1422

LINN 785-348-5448 Cell: 785-447-0456 ANDREW SYLVESTER WAMEGO

**BRYCE HECK** 

LARRY SCHRICK **EASTON** 913-547-1315

**SAM GRIFFIN BURNS** 620-726-5877 Cell: 620-382-7502

## Deadline approaching to sign up for pasture rangeland and forage insurance

By Wade Reh, River Valley District director/ community vitality agent

The deadline to sign up for Pasture Rangeland and Forage (PRF) insurance for the 2022 calendar vear with a crop insurance agent is December 1, 2021.

Jennifer Ifft, K-State Research and Extension policy specialist recently outlined ten key facts to consider before signing up for the program.

· PRF makes automatic payment (indemnity) for hay or grazing acreage when local rainfall (precipitation) falls below the historic average.

- Producers can select different triggers for payments or coverage levels. 90% is the maximum and pays whenever rainfall drops below 90% of the historic average. 70% is the minimum.
- Higher coverage levels payout more often and cost more. Lower coverage levels payout less often and cost less.
- Payments are triggered by rainfall/precipitation in your local area, or USDA-defined grid (approximately 17 by 13 miles). There is a risk of NOT getting an indemnity when you experience low

rainfall or receiving an indemnity when you have adequate or high rainfall.

- The Federal government pays for part of the crop insurance premium, from 59% of the premium cost at the lowest coverage level of 70% to 51% of the premium cost at the highest coverage level of 90%.
- While the Federal government cost-share or premium subsidy percentage decreases as coverage levels increase, the dollar amount or total dollar

value of the premium subsidy typically increases as coverage levels increase.

- In the long run, producers should receive more money in indemnities than they pay in premiums, due to the premium subsidy. However, there is no guarantee of this and several years can pass without any indemnities.
- Producers must select at least two intervals and at most six intervals per year. Intervals are two

adjacent months, for example, June and July.

- · Summer months or summer intervals correspond to when producers typically face forage production risk.
- Summer intervals have lower premiums and expected indemnities. Winter intervals have higher premiums and expected indemnities.

For additional PRF policy details and analhttps://agysis, see manager.info/events/

risk-and-profit-conference/2016-risk-and-profit-conference-presentations/pasture-rangeland

A wide variety of resources on crop and livestock insurance is available at https://agmanager. info/crop-insurance

A decision support tool for PRF is available at https://prodwebnlb.rma. usda.gov/apps/prf and you can contact a local crop insurance agent for more information.

## K-State beef expert lauds cool-season grasses, cover crops for grazing

By Shelby Varner, K-State Research and

Extension news Kansas State Universi-

ty beef systems specialist

Hiah School

Crossroads

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REAL ESTATE

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screened in porch, a walk-out basement and an attached one

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yard for playing, gardening and even your 4-H animals. Home is

conveniently located off the paved Flush Road 3.8 miles north of

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to be split equally between Buyer and Seller. Buyers are responsible

for understanding all regulations and zoning prior to the auction. Al

announcements day of sale take precedence over written materials

Crossroads Real Estate & Auction LLC is representing the Seller <u> Check us out on Facebook & Online for more info www.kscrossroads.con</u>

Jaymelynn Farney knows that every cattle producer has different herds and goals, but cool season annual grasses should be im-

AUCTION

DESCRIPTION

Ranch style house with

a shop on 5 acres in the

Rock Creek School District

This fantastic property has

3 bedrooms, 1.5 baths, a

portant to all of them.

"On the brassicas if you have cows out there, you can turn them out any time and they seem to graze those brassicas well," Farney said. "About six inches is the starting height for grazing."

Researchers suggest not grazing below two inches even though Farney said she has seen grass that survives well even when grazed lower than that.

She recommends waiting until after the first good killing freeze before turning weaned calves out on the brassica. Letting the brassica freeze helps with palatability: "If they won't eat it, they don't get the benefit of the brassicas," she said. The same amount of energy can be obtained from brassicas and corn.

"You do have to worry about some digestive issues," Farney said. Her main concern is the cattle getting a frothy or foamy bloat. Some management practices that will help

producers manage digestive issues include:

Wait until midday to turn the cattle out.

Allow cattle to get full on roughage before turning them out.

Include poloxalene (a product to prevent bloat in cattle) in their ration.

Farney also has a concern regarding grass tetany, a disease caused by magnesium deficiency. Lush, rapidly growing forage is often low in magnesium, which is a contributor to lactating cows going down. "Make sure that you have a high magnesium mineral out there (and) that they are consuming it," she said.

Farney also said there is economic benefit to allowing cattle to graze on cover crops. It's also beneficial to soil, since livestock waste is known to contribute to a higher degree of organic matter.

"We always want to be able to maximize our land usage to the greatest degree," Farney said.

Thursday, December 16, 2021 @ 7:00pm Where: Gypsum Community Auditorium 621 Maple Street, Gypsum, Kansas

Located five miles east of Kipp or five miles northeast of Gypsum at 1200 Ave and Barn Rd. Tract 1: The NW/4 of Section 8-15-1E,

#### Dickinson County, Kansas

142 Ac+/- of productive tillable

14 acres +/- waterways Possession immediately upon closing. Taxes: \$2,317.42 on 155.1 taxable acres. FSA info: 145.9 Base acres in PLC = base/yield

Wheat 141.9/39 Sorghum 4/61 All mineral rights transfer to Buyer. Great farm close to grain markets.... add to your operation or your investment portfolio!

SELLER: Helen Smith Trust Jim Angell, Attorney Kennedy Berkley Yarnevich & Williamson, Chartered Ray Swearingen - Broker

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-1531 Yuma St., Manhattan. KS -

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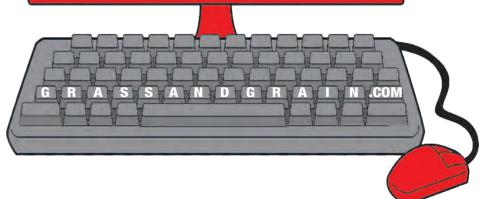
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of Agriculture (USDA) is in the process of issuing \$1.8 billion in payments to agricultural producers who enrolled in the Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) programs for the 2020 crop year. These payments provide critical support to help mitigate fluctuations in either revenue or prices for certain crops. These two USDA safety-net programs help producers of certain crops build back better after facing the impacts of COVID-19 and other challenges.

In addition, USDA's Farm Service Agency (FSA) is encouraging producers to contact their local USDA Service Centers to make or change elections and to enroll for 2022 ARC or PLC, providing future protections against market fluctuations. The election and enrollment period opened on Oct. 18, 2021 and runs through March 15, 2022.

"As we build back better than we were before. we will continue to support our farmers, ranchers and producers as they overcome the challenges associated with COVID-19. climate change and other issues," said FSA administrator Zach Ducheneaux. "We also know producers prefer to get good prices for their crops in the marketplace, but these programs provide stability when markets are volatile. making a big difference in the lives of farm families across the country.'

#### 2020 Payments and Contracts

ARC and PLC payments for a given crop year are paid out the following fall to allow actual county yields and the Market Year Average prices to be finalized. This month, FSA processed payments to producers enrolled in 2020 ARC-County (ARC-CO), ARC-Individual (ARC-IC) and PLC for covered commodities that triggered for the crop year.

For ARC-CO, view the 2020 ARC-CO Benchmark Yields and Revenues online database for payment rates applicable to their county and each covered commodity.

For PLC, payments have triggered for barley, canola, chickpeas (large and small), dry peas, flaxseed, lentils, peanuts, seed cotton and wheat. More information on rice payments will be announced later this fall and in early

For ARC-IC, producers should contact their local FSA office for additional information pertaining to 2020 payment information, which relies on producer-specific yields for the crop and farm to determine benchmark yields and actual year yields when calculating reve-

#### By the Numbers

More than 1.7 million contracts were signed in 2019. In 2020, producers signed nearly 1.8 million ARC or PLC contracts, and 251 million out of 273 million base acres were enrolled in the programs. In 2021, signed contracts surpassed 1.8 million.

Since the ARC and PLC were authorized by in the 2014 Farm Bill and reauthorized by in the 2018 Farm Bill, these safety-net programs have paid out more than \$32.5 billion to producers of covered com-

"I am incredibly proud of our FSA staff who work with producers to make elections and to enroll in these important programs," Ducheneaux said. "We are excited for the 2022 signup and hope producers take advantage of these valuable programs."

#### 2022 Elections and

**Enrollment** Producers can elect coverage and enroll in ARC-CO or PLC, which are both crop-by-crop, or ARC-IC, which is for the entire farm. Although election changes for 2022 are optional, producers must enroll through a signed contract each vear. Also, if a producer has a multiyear contract on the farm and makes an election change for 2022, it will be necessary to sign a new contract.

If an election is not submitted by the deadline of March 15, 2022, the election remains the same as the 2021 election for crops on the farm. Farm owners cannot enroll in either program unless they have a share interest in the farm

Covered commodities include barley, canola, large and small chickpeas, corn, crambe, flaxseed, grain sorghum, lentils. mustard seed, oats, peanuts, dry peas, rapeseed, long grain rice, medium and short grain rice, safflower seed, seed cotton, sesame, soybeans, sunflower seed, and wheat.

**Web-Based Decision Tools** In partnership with

USDA, the University of Illinois and Texas A&M University offer webbased decision tools to assist producers in making informed, educated decisions using crop data specific to their respective farming operations. Tools include:

Gardner-farmdoc Payment Calculator, a tool available through the University of Illinois allows producers to estimate payments for farms and counties for ARC-CO and PLC.

ARC and PLC Decision Tool, a tool available through Texas A&M allows producers to estimate payments and yield updates and expected payments for 2022.

Crop Insurance Considerations

ARC and PLC are part of a broader safety net provided by USDA, which also includes crop insurance and marketing assistance loans.

Producers are reminded that ARC and PLC elections and enrollments can impact eligibility for some crop insurance products.

Producers on farms with a PLC election have the option of purchasing Supplemental Coverage Option (SCO) through their Approved Insurance Provider; however, producers on farms where ARC is the election are ineligible for SCO on their planted acres for that crop on that farm.

Unlike SCO, the Enhanced Coverage Option (ECO) is unaffected by an ARC election. Producers may add ECO regardless of the farm program election.

Upland cotton farmers who choose to enroll seed cotton base acres in ARC or PLC are ineligible for the stacked income protection plan (STAX) on their planted cotton acres for that farm.

**More Information** For more information on ARC and PLC, visit the ARC and PLC webpage or contact your local

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Bar S Blackbird 9108 won reserve grand champion cow-calf pair at the 2021 American Royal Super Point Roll of Victory (ROV) Angus Show, Oct. 23 in Kansas City, Mo. Jayce Dickerson, Paradise, owns the February 2019 daughter of BC Alpha c1327. A March 2021 heifer calf sired by Bar S Range Boss 8180 is at side. Randy Mullinix, Toulan, III., evaluated the 161 entries.



At the 2021 American Royal National Hereford Show, Kansas City, Mo., Grand Champion Hereford Bull honors went to Jensen Bros, Kevin & Sheila Jensen & Family, Courtland, with KJ TWJ 907E Liberty 159H ET. Additional owners are TWJ Farms, Carroll, Neb. and Bar A Cattle Co, Nocona, Texas.

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#### about the needed weight gains so that the heifers calve in the right body con-"The target is to have the heifers gain a pound or pound and a half per day," Larson said.

As the holiday season

gatherings begin, many

are seeing those bathroom

scales numbers adjust

in a less than favorable

direction. However, for

pregnant heifers that are

too thin, late fall is a good

time to make dietary ad-

justments ahead of spring

calving, said the experts at

Kansas State University's

Cattle Chat podcast, veter-

inarian Bob Larson talked

Speaking on a recent

Beef Cattle Institute.

With that amount of daily gain, beef cattle nutritionist Phillip Lancaster added: "At calving, those heifers should be at 80% of

dietary tips for pregnant heifers

Kansas State beef cattle experts offer

Heifer weight gain strategy -

The need for supplementation will be influenced by the quality of the hay that they are eating,

"If the hay was put up before there were seed heads, it is probably good quality, but if it was more mature at the time of cutting, then producers will want to get the hay tested to know what they are feeding," Lancaster said.

The type of grass that the hav comes from also makes a difference in its nutritional quality, said the experts.

"Hay made from a cool season grass will likely have enough protein in it to meet her nutritional needs, but warm season grass hay may be borderline for protein and could require supplementation," Lancaster said.

Soybean hulls, distill-

er's grains or wheat middlings are good choices for supplements, according to

Lancaster. If heifers are too thin there are associated health

challenges, Larson said.

"Once they are pregnant, the dam's body will give the calf what it needs nutritionally so even if she becomes thin, she will maintain her pregnancy," Larson said. "However, heifers that are thin at calving are more likely to have calving difficulties and are slow to resume fertile estrous cycles."

Lancaster added: "Mid-pregnancy is when a heifer is at her lowest nutritional needs, so if you want to put weight on her, this is a great time to do

To hear more of this discussion, listen to the Cattle Chat podcast online.

## **North American Meat Institute:** labor shortage driving inflation

In testimony submitted to the House Agriculture Committee, the North American Meat Institute (Meat Institute) said the labor shortage continues to challenge the nation's food supply chain raising the cost of all food for con-

"Just six weeks ago, the Biden administration tried to blame the meat and poultry industry for the rising cost of food," said Julie Anna Potts, president and CEO of the North American Meat Institute. "Today, the Congress will hear from other food manufacturers, shippers, input suppliers, growers and retailers enduring the same labor shortages up and down the food supply chain that are driving the record cost of food at the holidays."

The Meat Institute's members are still recovering from the COVID-19 pandemic, which exacerbated existing labor challenges coupled with a significant increase in consumer demand.

This increase in demand happened while the packing sector's ability to process livestock was experiencing operational constraints, and has continued into this year because labor availability has similarly affected the packing industry's ability to operate at full capacity.

The Meat Institute has supported legislation to allow the meat and poultry industry access to an expanded, year-round agricultural guestworker program because the current, seasonal nature of the program fails to meet industry needs.

Throughout 2021, even as the comprehensive COVID-19 protections instituted by the meat industry since the spring of 2020 successfully lowered transmission among meat-

packing workers and held case rates lower than case rates in the general U.S. population, worker shortages have persisted. The Meat Institute regularly hears from member companies challenged with 20 percent absenteeism on any day, as François Léger of FPL Food testified before the House Agriculture Committee on October 7. In addition to labor,

Potts outlined additional challenges to meat and poultry production, which includes ports congestion. The Meat Institute supports the Ocean Shipping Reform Act of 2021. Addressing this crisis also requires improving port efficiencies. Recent announcements by the Ports of Los Angeles and Long Beach to extend hours of operations must be matched with an adequate supply of labor, including truck drivers, along with extended warehouse hours to improve cargo flows. Urgent action is especially critical to enhance current port capacity, including using nearby empty lots for container storage and unloading, along with inland loading points.

Last spring, a federal judge blocked the U.S. Department of Agriculture's (USDA) New Swine Inspection System (NSIS) rule. Then the Biden administration decided not to appeal the case, and line speeds for swine plants that participated in NSIS have been slowed since July 1. Some of these plants have been running at elevated line speeds for upwards of 20 years and demonstrated their ability to do so safely while maintaining and continuously improving worker safety.

In June - before the July 1 slowdown - the Meat Institute provided information to USDA regarding worker safety practices and draft criteria that could be included in a line speed waiver to address worker safety and inform future rule-making. Since then, although the Meat Institute has been told repeatedly the Department is close to finalizing criteria for line speed waivers, nothing has been issued.

"It is beyond past time for USDA to issue the criteria for line speed waivers: the NSIS plants - specially configured and staffed to operate under NSIS - have been operating at a competitive disadvantage since July 1, and hog slaughter capacity has been reduced," said Potts. "With hog plants already running below capacity because of lack of labor, the additional slowdown due to slower line speeds is a self-inflicted wound by the administration." Finally, the Meat Insti-

tute is concerned about the vaccine mandate for federal employees and contractors. By statute, meat and poultry plants are subject to continuous federal inspection, without which product may not be shipped in commerce. The Meat Institute is concerned that if significant numbers of federal inspection personnel at USDAS Food Safety and Inspection Service decline to get vaccinated, it will compound the inspector shortage and result in slowdowns at processing plants. Likewise, the Meat Institute has similar concerns about vaccine requirements creating labor shortages for federal contractors, such as the rail lines and trucking industry. The Meat Institute urges the federal government to develop viable contingency plans should there be significant attrition of federal inspectors due to this mandate.

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# Red meat exports remain on record pace through third quarter Both U.S. beef and U.S. the fourth largest volume China/Hong Kong are all climbed 9% to \$6.23 bil- gistical headwinds and not gone away," Halstrong Roman and Description of the fourth largest volume of the fourth lar

pork exports are on a record pace through September, according to data released by USDA and compiled by the U.S. Meat Export Federation (USMEF). Beef exports posted one of the best months on record in September, with value climbing nearly 60% above last year. Pork export volume was slightly below last September, but value still increased 8%.

Beef exports continued to soar in September at 123,628 metric tons (mt), up 20% from a year ago and

of the post-BSE era. Export value jumped 59% to \$954.1 million - the second highest month on record, trailing only August 2021. For the first three quarters of 2021, beef exports increased 18% from a year ago to 1.08 million mt, valued at \$7.58 billion - up more than \$2 billion (36%) from the same period last year. Compared to the record year of 2018, January-September exports were 7% higher in volume and up 24% in value.

Japan, South Korea and

year ago.

on track to be \$2 billion destinations for U.S. beef in 2021, with strong growth in chilled beef exports to Japan and Korea. Beef exports to most Western Hemisphere markets are also trending significantly higher than a year ago.

Pork exports totaled 219,687 mt in September, down 1% from a year ago, but value was 8% higher at \$608.3 million. For January through September, exports were 1% above last year's record pace at 2.24

million mt, while value

ports to Mexico to a record pace. Pork exports to Central America and the Dominican Republic are also reaching new heights and exports to Colombia have rebounded significantly from a year ago.

While September exports of U.S. lamb were up only slightly from a year ago at 948 mt, value climbed 39% to \$1.6 million. Through September, lamb exports were up 5% to 9,945 mt, valued at just under \$14 million (up 11%). Shipments increased to leading market Mexico and trended higher to the Dominican Republic, Bermuda, Guatemala and

September pork ex-

ports to Mexico were the

third largest on record at

nearly 80,000 mt, pushing

January-September ex-

Honduras. "Facing significant lohigher costs, these outstanding results are really a testament to the loyalty and strong demand from our international customers and to the innovation and determination of the U.S. industry," said

Variety meat exports a bright spot in 2021

USMEF president and

CEO Dan Halstrom.

Halstrom explained that a rebound in pork and beef variety meat exports, which took a step back last year amid COVID-related production obstacles, has been a strong source of momentum in 2021, reflecting exceptional global demand for high-value protein.

"The increase in the variety meat capture rate, and the resulting increase in exports, is especially encouraging because the labor and transportation challenges certainly have not gone away," Halstrom explained. "But these items are commanding a strong premium overseas, making it more feasible to get them into international commerce. Variety meat exports are a great complement to our strong domestic and international demand for muscle cuts, helping maximize carcass

value.' China's demand for U.S. pork variety meat has remained strong even as muscle cut exports to China have eased, helping push total January-September pork variety meat exports 17% above last year to 405,744 mt, valued at \$949.1 million (up 26%). Beef variety meat exports, led by strong increases in Japan, Mexico, Central and South America and the ASEAN region, were 10% above last year at 226,755 mt, with value up 19% to \$762.2 million.

# Expect higher feed prices this winter By Derrell Peel, 39.3%. In the Southern Plains, despi

Oklahoma State University

The combination of drought impact and high crop prices mean that beef cattle producers face significantly higher feed costs this winter. Increased feed costs have impacted feedlots for several months and the trend will grow as cowcalf and stocker/background producers face additional feed and supplement needs this winter.

Prices are higher for both alfalfa and other hay across most of the country with the biggest increases in drought areas but impacting other regions, too. USDA reported national average alfalfa hay prices up 20.5% year-over-year in the latest Agricultural Prices report for August. The national average August price for other hay was up 13.4% compared to last year.

Markets for hay vary around the country. Alfalfa hay is always important for the dairy industry but use of alfalfa in the beef industry depends on the region. Some states produce higher proportions of alfalfa, some more other hay and some states produce a balance of alfalfa and other hay. Generally, alfalfa hay production is more important for both dairy and beef production in northern tier states while in the southern regions, the beef industry relies more on other hay with alfalfa hay mostly directed to the dairy industry.

The epicenter of hay market impacts appears to be North Dakota along with surrounding states. Prices for alfalfa hay in August were up 109.5% year-overyear with other hay prices up 69.4% over last year in North Dakota. In South Dakota, August alfalfa hay price was up 62.0% and other hay price was up 62.9% year-over-year. Minnesota prices for alfalfa and other hay were up 63.1% and 54.5%, respectively. In Montana, alfalfa hay price was up 53.8% over last year in August and other hay price was up

39.3%. In the Southern Plains, despite not being impacted severely by drought, hay prices are higher. The latest other hay prices reported for Oklahoma are up 23.5% year-over-year and in Texas, other hay prices are up 10.6% from one

Most cattle producers will need supplemental feed in addition to hay this winter. The amount and type of supplement needed depends on the type and amount of hay available for beef cattle. Crop and feedstuffs prices are sharply higher this year led by an export driven corn market. Current corn prices in the southern plains are 40-50% higher yearover-year.

Soybean meal prices are lower than last year as strong soybean oil prices are driving the soybean crushing market. However, most other protein and energy feedstuff prices are significantly higher compared to last year. Prices are higher for cottonseed meal, whole cottonseed, corn gluten feed, distillers' dried grains, hominy feed, wheat middlings and other common supplemental feed ingredients. However, the amount of increase varies by ingredient type and source. Producers are encouraged to shop around and evaluate a range of supplement alter-

With higher prices for hay and supplement feeds, producers can reduce winter feeds costs with enhanced management. The process begins with understanding nutritional requirements of cattle by stage of production. Testing and weighing hay will help determine the nutritional contribution of hay to meet cattle needs. Careful feeding of hay can help reduce waste and make hay stretch further. Determine the additional needs for protein and energy and source supplement feeds that provide needed nutrients. This is a good year to put some extra effort into feed management.

## Kansas Department of Agriculture receives \$500,000 grant to promote mental health

Governor Laura Kelly recently announced Kansas has received a \$500,000 grant from the U.S. Department of Agriculture (USDA) to spread awareness for the KansasAgStress.org website and destigmatize mental health in Kansas' agriculture community.

'This \$500,000 grant will help us destigmatize mental health and promote the wellbeing of Kansas farmers, ranchers, and our agriculture workforce," said Kelly. "Kansas farmers and ranchers feed the world - they're critical to society, and my administration will continue to use every resource available to support them. I want to thank the USDA and the Kansas Department of Agriculture for prioritiz-ing the mental health of Kansas' agriculture com-

The Kansas Department of Agriculture will use funding to create a statewide campaign to raise awareness for the KansasAgStress.org website, develop reusable media content, and work

munity.

to destignatize the concept of mental health awareness while lowering suicide rates in the agriculture industry in Kan-

There are several external factors that contribute to stress in the agriculture industry. Creating awareness and equipping workers with support resources will help reduce crisis situations.

'Members of the Kansas agriculture community feel stress that comes from many directions, and it is important that mental health is not overlooked," said Kansas Department of Agriculture deputy secretary Kelsey Olson. "These Kansans are valued members of their community and work hard to grow the food and fuel that supplies our state, nation and world. We look forward to using this grant to support all the members of our Kansas ag family and to shine a spotlight on the urgency of mental health in agriculture."

'Mental health health, and we must continue to fight the stigma through accessible resources like the Kansas Ag Stress network — especially as suicide rates are climbing in rural areas," said Rep. Sharice Davids (KS-03). "Kansans work hard, and we take care of each other. Programs like this ensure every person in every corner of our state knows that if they are struggling, they are not alone, and there are resources here to help.'

In total, the USDA National Institute of Food and Agriculture announced an investment of nearly \$25 million for 50 grants supporting Farm and Ranch Stress Assistance Network State Department of Agriculture projects.

Funded projects must initiate, expand, or sustain programs that provide professional agricultural behavioral health counseling and referral for other forms of assistance as necessary through farm telephone helplines and websites; training programs and workshops; support groups; and outreach services and activities.



#### Some good news and some not-so-good news about the markets The reason for the market move is cyclical. Drought gone up sharply. I think we're looking at this as a signif-

First, the good news. "The markets are starting to turn. They're starting to climb," according to Randy Blach, CEO of CattleFax. In fact, he told cattle feeders at the 2021 TCFA Annual Convention in Oklahoma City, the average fed cattle price for 2021 will be \$121 per cwt. For 2022, look for that to go to \$135, which suggests a range of \$120 to \$150.

That means fewer feeder cattle and fewer cattle on feed in the next three to four years. And fewer cattle means higher prices Now the not-so-good news: "We've seen a lot of infla-

and cyclical dynamics have caused cowherd culling.

icant hit over the next several years." In fact, Blach said

that's been pumped into the system. So be prepared."

that \$100-per-barrel crude oil isn't out of the question. Nor does he think the Fed can keep a lid on inflation for much longer. "I don't think there's any way they're going to be able to control it with the amount of money

#### The future of American farming demands high-speed internet solutions

tionary pressure across fuel," he said. "Natural gas has

by the United Soybean Board (USB) and conducted by the Benton Institute for Broadband & Society, revealed that providing U.S. farmers and ranchers access to fast, affordable and reliable broadband will increase sustainability. It will also allow more reliable and efficient food production for a growing population and strengthen America's rural communi-

"Data is the most valuable tool in our farm's toolbox. Without a reliable connection to the internet. data collection and its subsequent use is severely limited," said Meagan Kaiser, USB treasurer, soil scientist and Missouri farmer. "Data gives us the ability to identify plant

nutrient requirements and

target those nutrients only

where they are needed,

which leads to increased yields without expanding acreage. It all begins with connectivity.'

Interviews with farmers, rural internet service providers, equipment manufacturers, and agricultural leaders and experts revealed consensus around several key outcomes for rural broadband, such as the need for robust upload speeds, accurate network deployment data and scalable technologies.

The report, The Future of American Farming: Broadband Solutions for the Farm Office, Field, and Community, lays out 15 actionable recommendations for delivering the high-speed internet that farmers and rural communities need. Categorized by the farm operations center, wireless needs in the field, and how reliable broadband can support the interdependent relationship between farmers and their rural communities, some of the actionable recommendations include:

Establish future-proof

performance standards: To meet the growing demand among farmers for both upstream and downstream speeds, networks must be capable of 100/100 Mbps service.

high-perfor-Adopt mance standards: Performance standards for upload speeds and latency should reflect the changing needs of the farmers for precision agriculture.

Encourage deep fiber build-out: Fiber build-out in rural America, even if not directly to the farm, will be needed to support capable wireless connections for higher-bandwidth applications in the field.

Address gaps in mapping on farmland: Broadband maps should include mobile coverage on agricultural lands. The underlying data that informs these maps must be available to the public.

Support equity digital programs at the state and local levels: Digital equity programs can work with communities to help people make full use of broadband connections.

"To many farmers, sustainability incorporates the economic, environmental and social impacts of agriculture — a triple bottom line," said Jordan Arnold, research associate for the Benton Institute for Broadband & Society and the report's author. "Now it's time to deploy the broadband networks and adoption strategies they need."

The recommendations are a direct response to the problems revealed in a 2019 rural broadband study from USB. This initial study showed 60% of U.S. farmers and ranchers do not believe they have adequate internet connectivity to run their businesses, and that plans to incorporate data into dayto-day decisions are often thwarted by slow internet speeds, high costs and unreliable service. The study also noted that many farmers do not have another viable option to change internet service providers.

these issues, farmers know that broadband is a necessary tool to implement innovative agricultural practices and allow for more targeted and efficient resource use. Broadband access lets farmers measure their inputs and outputs more efficiently, which creates smarter, more sustainable resource management.

"Connectivity of land, equipment and infrastructure drives the ability to proactively manage digital data at the farm and ranch level. Managing digital data drives precision agriculture, and precision agriculture drives many foundational aspects of measurable sustainability," said Mace Thornton, vice president of communications and marketing strategy for USB. "That is why this issue is so vital to soy."

To read the full report, visit https://www. benton.org/publications/ future-american-farming.

100 Angus-based Black Bred Heifers consigned to the JC Livestock Sale for Wednesday, Dec. 1, 2021 Pelvic measured ~ Vaccinated

BVD-PI negative ~ Culled for Disposition

**Known & Trusted Genetics** Al Bred, due starting Feb. 1, 2022 to Testament (CED 12, BW 0.8) Comrade (CED 17, BW -3.5) and Tehama Tahoe (CED 10, BW 0.1) Clean up bulls: calving ease/low birth weight Blythe registered Angus bulls

For more info call: Blythe Family Farms, White City Duane Blythe or Debbie Lyons-Blythe

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## K-State feeding trials with pigs show benefits of dietary feed grade amino acids

equate.

Kansas State Universitv researchers have completed work indicating that increased levels of a common feed grade amino acid can improve growth in swine herds - to a point.

In a recent 43-day trial involving 912 pigs, the team of scientists tested varying levels of feed grade amino acids with L-lysine added to the diets of late nursery and growing pigs.

Amino acids - in humans and animals - are molecules that combine to form proteins. They are often referred to as the building blocks of life.

"We found that if we increase the percentage of L-Lysine as a proportion of total digestible lysine, daily gain and feed efficiency improves," said K-State graduate student Hadley Williams, who led the study.

But the researchers also found that when the proportion of total digestible lysine exceeds 24% of the diet, feed efficiency

In K-State's trial, researchers found that decreasing the amount of soybean meal below 30% and increasing the amount of L-lysine could positively impact growth performance, assuming all other amino acid ratios are ad-

Williams will be presenting the findings during K-State's annual Swine Day, which is scheduled for Nov. 18 in Manhattan. Registration for this year's event costs \$25 and is available online, or interested persons may contact Lois Schreiner by email, lschrein@ksu.edu.



grass and grain.com

builds upon other research conducted at K-State showing the importance of using optimum levels of feed grade amino acids." said K-State Research and Extension livestock specialist Joel DeRouchey.

Williams added that by knowing the ideal levels of L-lysine to add to the diets of growing pigs, nutritionists will be able to formulate diets that improve pig performance and producers' profitability.

'Maintaining these ratios of amino acids in the diet may allow higher levels of amino acids to replace soybean meal without reducing pig performance," said Williams, noting that some of the amino acids of interest included valine and isole-

ucine. He added: "The use of feed grade amino acids also is essential for reducing nitrogen excretion in manure and reducing dietary soybean levels to promote gut health, especially in young pigs.

## Creep feeding beef calves increases your profits!

Key 16 Calf Creep Pellet is recommended 30 to 60 days before weaning. The extra weight gain will produce \$15 to \$30 return per

calf over creep feed costs. Delivery in bulk or bags is available. Contact your local Key Feeds representative.



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Joseph Ebert, VP/GM

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# Wednesday Sale, Hogs NOON • Cattle 12:30 PM

Report from November 10, 2021					
	STEERS		7	781	143.50
6	668	166.00	9	709	143.00
15	812	161.00	3	805	139.00
14	524	158.00	26	576	138.00
10	726	156.50	8	681	133.50
20	631	154.00	TC	OP BUTCH	IER COW:
34	929	153.75	\$	84.00 @ 1	,700 LBS.
3	847	151.50	TC	P BUTCH	IER BULL:
10	652	150.00			,585 LBS.
HEIFERS					
10	787	148.00	BRED	COWS:	\$750-\$1175
2	435	147.00	PAIRS	S:	\$800-\$1,500

**EARLY CONSIGNMENTS FOR NOVEMBER 17** 80 blk X strs/hfrs......550-750 lbs .....weaned, vacc. PLUS MORE BY SALE DAY!

**SPECIAL BRED HEIFER SALE: DECEMBER 1st** 00 Ang & AngX 1st calf bred hfrs, A.I. bred & cleaned up Blythe Angus ..... Blythe's Family Farm

#### **NO SALES:**

WED., NOVEMBER 24 (THANKSGIVING) WED., DECEMBER 22 (CHRISTMAS)

**LAST SALE OF 2021:** 

WED., DECEMBER 29

Watch online with cattleusa.com (Tab J.C. Livestock Sales)

Must register to bid. If you need assistance in marketing your cattle please call & we will be happy to discuss it with you

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471

Seth Lauer 785-949-2285, Abilene

## **CLAY CENTER** LIVESTOCK SALES INC.

Cattle sales Tuesday, 11:00 AM.

Report from November 9, 2021

2	360	201.00	42	613	154.75
5	416	198.00	75	540	152.00
13	448	197.00	17	583	148.50
85	575	180.00	47	599	147.00
45	548	177.50	2	840	145.00
13	588	176.25	6	970	138.50
59	652	169.35	6	849	137.00
30	653	164.50			
12	670	164.00	TO	P BUTCHE	R COW:
36	808	160.00	\$7	8.00 @ 1,7	70 LBS.
4	898	156.00			
16	919	156.00	TOI	P BUTCHE	R BULL:
6	886	152.00	\$9	3.00 @ 2,2	20 LBS.
	HEIFER	RS			
20	368	168.00		BRED CC	WS:
11	432	166.00	\$1,000 - \$1,350		

#### **NO SALES:**

**TUES., NOV. 23 (THANKSGIVING) TUES., DEC. 21 (CHRISTMAS)** 

**LAST SALE OF 2021: TUES., DEC. 28** 

SHEEP & GOAT SALES: SAT., DEC. 4TH, 2021

**SAT., JAN. 8TH, 2022** 

Clay Center, Ks • Barn Phone 785-632-5566 Clay Center Field Representatives:



### EMPORIA Livestock sale co. SALE EVERY WEDNESDAY IN EMPORIA. KANSAS AT 11:00 AM 620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741 🖹 Date: 11/10/21. Total Head Count: 1,300.

Cows: \$44-\$77.00; Bulls: \$75.00-\$85.00. **BRED COWS** 7 bkbwf...... 7 blk, 5-6 yrs .1192@1175.00 9 blk..... 7 blk, 8-SS .....1201@960.00 4 Char .1201@960.00 4 Char. .425@141.00 **HEIFERS** 37 bkbwf..... 520@173.00 ..350@129.00 36 bkbwf..... ..538@171.00 .425@164.00 5 blk.. ..426@161.00 13 bkbwf... .599@166.50 ..471@155.00 8 blk .570@163.00 .482@147.50 4 mix 18 mix... .573@163.00 .413@127.00 27 mix... 6 Char. .508@148.00 39 mix 16 blk.. .609@168.00 .519@144.00 28 bkbwf. .609@167.00 .546@143.00 4 blk.. 29 bkbwf..... ..638@166.00 14 blk..... .543@142.50 6 mix .568@141.00 10 blk. ..699@153.50 .549@140.00 9 mix .690@153.00 .593@137.00 119 blk ..694@151.00 .589@136.50 ..678@144.00 5 blk. ..606@141.50 15 wf ..672@143.00 ..672@140.00 5 bkbwf..... ..604@137.00 ..660@138.00 69 mix... .744@160.00 .668@136.00 .736@155.00 119 mix. .722@147.50 4 blk .768@133.00 53 wf .748@144.00 4 blk .766@136.50 .873@143.50 .856@160.00 60 mix. .887@136.00 21 mix. 22 bkbwf......933@136.00 19 wf. .884@143.00 ..981@136.00 19 blk. 31 mix..... 966@149.00 .994@135.50 11 mix.. ..947@145.00 **STEERS** 18 bkbwf......1021@146.00 4 bkbwf......416@188.00

#### **EARLY CONSIGNMENTS FOR NOV. 17** 15 blk strs & hfrs, 45 days wean., 1 rd shots, 400-600#

44 blk & Red strs & hfrs, half are wean. 3 wks & shots, 450-700# 70 blk strs & hfrs, Cow Camp genetics, 450-650# 20 bwf strs & hfrs, 40 days wean., 1 rd shots, 500-600# • 30 blk strs & hfrs, 550-650#

 63 blk & bwf strs & hfrs, 1 rd shots, 550-700# 50 blk strs & hfrs. 60 davs wean.. 2 rds shots. 575-800# PLUS MORE BY SALE TIME!

#### NO SALE NOVEMBER 24th **DUE TO THANKSGIVING**

THANK YOU FOR ALL OF YOUR CONTINUED SUPPORT! YOUR BUSINESS IS ALWAYS APPRECIATED!

For Cattle Appraisals Call: BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-341-0607 LYLE WILLIAMS, Field Representative, 785-229-5457 MATT REDDING, Field Representative, 620-364-6715 DALTON HOOK, Field Representative, 785-219-2908 WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri. To see more consignments go to: emporialivestock.com

Tom Koch, 785-243-5124 Lance Lagasse, 785-262-1185

MITCH LANGVARDT KARL LANGVARDT LYNN LANGVARDT KFRM 550 es. & Wed 8:00 am Cell: 785-499-2945 Cell: 785-761-5814 Cell: 785-761-5813

## New veterinary toxicology training program created at K-State

Rapid response to animal health emergencies has prompted the creation of a new veterinary toxicology training program at Kansas State University. A \$248,000 U.S. Department of Agriculture grant will enhance the ability of researchers in the College of Veterinary Medicine to answer calls for help.

The goal of the program, developed by Steve Enslev. clinical veterinary toxicologist, and Bob Larson. professor of production medicine, is to create impactful and innovative outreach tools. This will better enable livestock veterinarians to recognize and address toxicology problems in food animal species, especially cattle, small ruminants and pigs.

This project will utilize veterinary telemedicine and other distance-based education resources, including a toxicology call-in hotline for practicing veterinarians called CONSULT — Collaborative, Online, Novel, Science-based, User-friendly, Learning Tool — for common livestock toxicology problems, and YouTube training videos.

The nationwide call-in service to address common food animal toxicological emergencies was identified as a priority by the researchers.

"The toxicology section at the Kansas State Veterinary Diagnostic Lab and I receive multiple calls each day dealing with questions about food animal veterinary toxicology from across the U.S.," Ensley said. "Many questions are about current cases that veterinarians are dealing with and they want assistance in answering specific questions. Because of the infrequent nature of most toxicological case presentations, many practicing veterinarians find it difficult to maintain the current knowledge necessary to quickly address specific toxicological emergencies."

The outreach portals created with the grant provide new and valuable resources to practitioners.

"This program will greatly enhance currently available toxicology resources for teaching veterinary nurses and veterinary students during the last two years of their professional education," Larson

Some of the resources can be modified to be content-appropriate to introduce important animal health concepts to high school students in grades 11 and 12, he said.

Outreach portals for the training materials will include the websites for the Beef Cattle Institute, Kansas State Veterinary Diagnostic Laboratory, K-State Veterinary Medical Continuing Education and the Colby Community College veterinary nursing pro-

## Here's how to develop gilts for a lifetime of productivity

By Joel DeRouchey, Mike Tokach, Jason Woodworth, **Bob Goodband and Jordan Gebhardt of Kansas State** 

University

A successful gilt development program is vital to a production system because it has a direct effect on reproductive performance and sow lifetime productivity. While many practices management such as boar exposure and estrus detection affect reproductive performance, a solid nutrition program is also required.

#### Why is Nutrition So Important?

A gilt nutritional program should be designed to meet the nutrient demands for adequate protein growth and bone and reproductive tract development. The gilt nutritional program begins at weaning and continues until the end of the first lactation. A well-designed nutritional program should focus on avoiding nutrient deficiencies and preventing over-conditioning upon entry into the sow herd.

Optimizing growth rate early in the gilt's life has been shown to be beneficial for lifetime productivity. During the preweaned period, ad libitum feeding

stage, inadequate colostrum consumption after birth can lead to reduced growth rate. A reduction in growth rate during the preweaning stage could lead to delays in puberty attainment and negatively affect reproductive tract development.

Research has shown that creating smaller litters for gilts destined for the sow population post-farrowing to reduce suckling pressure is beneficial for preweaning growth rate, reproductive performance and lifetime productivity.

Because of this, it is recommended to create smaller litters for gilts destined for the sow population to potentially benefit colostrum intake and lifetime productivity.

#### Nutrient Recommendations

During the nursery stage, dietary nutrient recommendations should be similar to commercial pig requirements. This is because a reduction in postweaning gain can lead to decreases in successful mating and reproductive performance.

During the grow-finish

of a grow-finish diet with moderate levels of energy and amino acids is recommended. This is because increasing the lysine:calorie ratio above normal grow-finish levels shows no evidence for effects on puberty onset or ovulation rate, while severe restriction can lead to delayed puberty. Severely restricting energy below growth and maintenance requirements in an effort to slow growth rate during rearing can lead to delays in the

expression of estrus. Dietary calcium and phosphorous concentrations fed from 50 to 300 pounds should be increased compared to diets fed to commercial finishing pigs to maximize bone mineral content, according to the National Research Council's 2012 Nutrient Requirements of Swine. Although this does not necessarily alter

growth performance or affect structural soundness. it provides improved bone strength characteristics. Take Age and Weight into

#### Consideration

The age and body weight of gilts moved to the breeding herd from the gilt developer facility may affect how diets are formulated. If the replacement gilts are moved to the breeding herd well in advance of typical market weight, then development diets should be fed to match the needs of the growing gilt.

If replacement gilts are moved to gestation at regular market weight prior to first breeding, they are often switched to gestation diet. This is done to increase key vitamins such as choline, biotin, pyridoxine and folic acid that are necessary for embryo development.

When gilts are moved to

gestation before breeding, they are generally limit fed. In this case, approximately two weeks prior to breeding, feed intake should be increased by approximately two pounds per gilt per day to increase energy intake. The increased energy intake can increase the number of eggs ovulated prior to breeding. This practice is commonly referred to as "flushing."

After breeding, adjust feed intake to regular gestation levels to match her body condition. This helps avoid rapid weight. gain during gestation and prevents over-conditioned gilts entering their first lactation. Over-conditioned gilts will have decreased lactation feed intake and negative subsequent reproductive performance.

**Body Criteria Targets Before First Breeding** 

Target body weight for gilts at breeding should be between 300 to 340 pounds to optimize reproductive performance and longevity in the sow herd. This weight threshold is needed at breeding to ensure gilts will not lose excessive protein reserves during their first lactation.

Gilts generally have lower lactation feed intake which results in increased mobilization of protein stores for milk production and can lead to decreased reproductive performance. In addition, breeding gilts at lighter or heavier weights can decrease total born over their entire lifetime or potentially result in increased stillborn pigs and lameness issues, respectively. Therefore, body weight should be used as the target criteria before first breeding to optimize reproductive

performance.

### 2022 Angus internship applications now open opportunity to work with

Learning by doing has proven to be the best form of experience. Applications are now open for college-age students to apply for the American Angus Association®, AngusMedia® and Angus Genetics Inc. (AGI) 2022 summer internships. These ten-week internship programs provide a unique, hands-on experience that will encourage growth and instill confidence both professionally and personally.

"I definitely wouldn't have wanted to spend my summer any other way," said Riley Reep. 2021 communications intern. "The culture at the Association is like none other, and they treat you as one of their

Not only are these internships valuable in helping students build industry-specific skills, but they provide participants an opportunity to extend their professional network. Angus interns are assigned responsibilities and guided to help ensure success by allowing them to take ownership of proj-

The five internships being offered are:

Angus Media: Two writing-intensive opportunione focused on the seedstock audience and one focused on the commercial audience — offer the chance to participate in producing publications, including the Angus Journal®, Angus Beef Bulletin®, Angus Beef Bulletin EXTRA, Angus Journal Daily, editorial websites and social media. The internship can be tailored to the intern's strengths, but many duties can be anticipated, including traveling to industry events. Experience in news and feature writing, editing and photography are strongly suggested.

Communications: From print stories to video scripts. photography, graphic design and more, the communications intern will truly gain valuable agricultural communications experience. Applicants should have strong writing and design skills and have completed coursework in news and feature writing. editing and design. Experience in photography, video and social media is beneficial but not required.

Events and Education: The intern will assist in planning and executing youth events hosted by the National Junior Angus Association (NJAA), including preparations, correspondence and coordination for junior shows and events. Applicants should be self-starters, detail-oriented and outgoing with the ability to work well with others. Livestock and event planning experience is a plus, but not required. Travel to the 2022 Nation-

other events is expected. AGI: Students pursuing their master's degree or Ph.D. in animal breeding and genetics are encouraged to apply for the AGI summer internship.

al Junior Angus Show

(NJAS), Leaders Engaged

in Angus Development

(LEAD) Conference and

one of the world's largest beef genomic databases. The internship will focus on research that involves data analysis, therefore candidates should have experience in analyzing animal breeding data sets and genomic data. Students who wish to

apply for an internship should upload their résumé, cover letter and references to the career center at www.angus.org/ careers by Jan. 10, 2022. Visit www.angus.org/careers for full internship descriptions and require-

#### ments. The intern will have the Eureka Livestock Sale

P.O. Box 267 Eureka, KS 67045 620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

Like Us On Facebook!

On Thursday, November 11th, we had 1,184 head of cattle on a good market with weaned vac. cattle selling very good. Unweaned calves selling \$5-8 lower.

ST	TEERS	20 bkbwf	682@145.50	5 bkRd	339@140.00
6 bkbwf	543@177.00	14 LimX	845@143.75	7 bkChr	899@140.00
3 blk	477@172.00	13 bkbwf	702@140.00	12 bkbw	f 627@137.75
7 blk	536@164.00	13 bkbwf	662@140.00	7 bkRd	636@137.00
13 bkChr	607@162.00	9 bkbwfrb	of	8 bkbwf	581@136.75
10 bkbwf	733@159.50		776@137.00	13 bkRd	619@135.00
21 bkbwf	666@157.50	STEER	S & BULLS	7 blk	620@133.50
6 bkRd	646@154.75	20 LimX	569@138.75	19 LimX	474@131.00
6 bkbwf	768@150.00	HE	IFERS	18 LimX	599@128.50
6 bkRd	769@150.00	9 blk	617@149.50	6 LimX	762@125.00
4 blk	944@146.50	3 blk	808@145.50	2 blk	1040@133.00
17 bkbwf	674@145.50	3 blk	707@143.00	3 blk	1005@129.00
20 LimX	692@145.50	9 blk	576@142.75	6 blk	1043@128.00

Butcher Cows: \$26-\$77.00, mostly \$65-\$74.00; very active. Butcher Bulls: \$64-\$91.50, mostly \$80-\$88.00; very active. Preg Cows: \$700-\$1,300. Pairs: \$800-\$1,775.

Selling 550 hd. Good cows selling active. Common cows selling steady.

BUTCHER COWS		<b>BUTCHER BULLS</b>		
lblk	1570@77.00	1 blk	1930@91.50	
l blk	1855@77.00	1 blk	1685@91.00	
l blk	1445@76.50	1 Red	1855@90.50	
l Lim	1560@76.00	1 blk	1790@89.00	
l blk	1470@75.00	1 blk	1870@87.50	
l bwf	1530@74.50	1 blk	1465@85.00	
l blk	1535@74.50	1 ChrX	1430@84.50	
2 bwf	1585@74.00	1 Red	1650@84.00	
bkRd	1628@73.00			

#### SPECIAL STOCKER FEEDER CALF SALE **NOVEMBER 18**

90 bk bwf rbf X strs & hfrs, 500-750#, vac., off the cow.

85 Fancy Ang strs & hfrs, 500-650#, wean 45 days, dbl vac 150 fancy Ang & few bwf strs & hrs, 750-850# longtime

wean & dbl. vac 65 mostly blk hfrs, 750-800#, longtime wean & dbl. vac.

65 mostly blk hfrs, 775-825#, longtime wean & dbl. vac.

60 mixed strs, 900-950#.

60 mixed strs & hfrs, 800-950#, longtime wean & dbl. vac.

25 blk Red cows, 4-8 yrs old, start calving Feb. 1, bred to blk Sim bull.

**NO SALE NOVEMBER 25** 

We appreciate your business! Ron Ervin - Owner-Manager Home Phone - 620-583-5385

Mobile Cell 620-750-0123 Austin Evenson- Fieldman Mobile Cell 620-750-0222 If you have any cattle to be looked at call Ron or Austin

## Women in Agriculture to present Love of the Land Conference in North Platte

Nebraska Extension's Women in Agriculture program will host the Love of the Land Conference for female farmland owners and tenants looking to improve their business management skills, Dec. 9 at the Sandhills Convention Center, 2102 S. Jeffers St., in North Platte.

Industry experts will present workshops covering lease agreements, rental rates, mental health, crop and livestock insurance and more.

Allan Vyhnalek, a farm and ranch succession educator with Nebraska Extension, will welcome attendees with his keynote address, "For the Love of the Land, and Your

Effective Relationships, It is About Communication." Vyhnalek has spent the last 33 years in Extension working in both Iowa and Nebraska. His current role at the University of Nebraska-Lincoln allows him to help agriculture families through generational transfers

Kate Zutavern, the second keynote speaker, is a sandhills rancher who resides in the Nebraska Sandhills with her family, where they raise black Angus and, more recently, miniature Scottish Highlands. After losing her husband in 2020, she has found a way to balance life as a mother and a rancher while keeping her husband's legacy alive.

'Navigating the challenges of owning and renting agricultural land is becoming more complex, especially given recent volatility in commodity markets and input prices," said Jessica Groskopf, director of the Women Agriculture program. "The conference will prepare attendees with the knowledge and confidence necessary to make effective management decisions while better managing risk and improving profitability on their operations.

The early bird cost is \$75 for registrations received on or before Nov. 21, and \$85 after Nov. 21. For more information about the conference, visit the Nebraska Women in Agriculture website at https://wia.unl.edu.



500-600# \$135.00-\$152.00 \$140.00-\$165.00 600-700# \$145.00-\$165.00 600-700# \$135.00-\$148.00 700-800# \$150.00-\$162.00 700-800# \$130.00-\$145.00 \$140.00-\$155.00 800-900# \$130.00-\$140.00 800-900# 900-1000# \$120.00-\$138.00 Tues., Nov. 20th - Hog/Sheep/Goat Sale Tues., Nov. 23rd - Calf / Yearling Special Tues., Nov. 30th - Bred Cow/Pair Special

ALL WEIGH COWS & BULLS SELL AT THE END

#### **Holton Livestock Exchange, Inc.** 1/2 mile East of Holton, KS on 16 Highway **Livestock Auction every Tuesday at 12 NOON** \*\*\*\*STARTING TIME: 12:00 NOON\*\*\*\*

MARKET REPORT FOR TUESDAY, NOVEMBER 9, 2021 **RECEIPTS: 2666 CÁTTLE** FOR FULL RESULTS, VISIT OUR WEBSITE: WWW.HOLTONLIVESTOCK.COM

**STEERS** Mayetta 305@222.50 2 blk Robinson 383@217.50 6 blk CamdenPt., MO430@212.00 14 blk Horton 470@202.00 15 blk red Tonganoxie 481@190.50 Atchison 500@190.00 13 blk rwf Wetmore 504@181.00 15 blk char Bendena 612@180.00 Holton 599@180.00 15 blk Camden Pt,MO548@180.00 53 blk 43 blk Osage City 613@178.50 Osage City 550@177.00 71 blk McLouth 727@176.85 37 blk Lancaster567@175.00 Americus 659@174.00 22 blk 41 blk red Holton 735@173.75 16 blk bwf Topeka 744@172.00 49 blk Camden Pt. MO 643@168.50 Soldier 726@166.50 14 blk 663@165.00 14 char blk Horton Dearborn, MO 863@164.00 65 blk bwf Marysville 829@163.00 22 blk red Valley Falls 665@160.50 Valley Falls 812@158.50 Mayetta 761@153.00

11 blk red Sabetha 784@149.00 **HEIFERS** 2 blk Effingham 327@175.00 5 blk char Mayetta 302@175.00 Effingham 395@174.00 7 blk 14 blk Horton 422@170.00 15 blk Effingham 493@167.00 18 blk bwf Camden Pt,MO 435@167.00 24 blk Osage City 493@166.00 39 blk Camden Pt.MO 525@165.00 Osage City560@164.50 13 blk bwf Bendena 551@164.00 Wetmore 532@162.00 10 blk Atchison 556@161.00 11 blk bwf Atchison 483@161.00 Holton 534@160.50 13 blk 16 blk bwf Valley Falls 667@159.00 Camden Pt,MO 595@154.00 13 blk Holton 560@153.00 46 blk Netawaka 688@151.50 64 blk red Nortonville 731@148.00 24 red blk Hiawatha 690 @ 147.85 Netawaka 834@145.00 15 blk Holton 609@142.00 10 blk bwf Wetmore 670@140.00

Dan Harris, Auctioneer & Owner • 785-364-7137 Danny Deters, Corning, Auct. & Field Rep • 785-336-1622 Dick Coppinger, Winchester, Field Rep. • 913-774-2415 Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417 Larry Matzke, Wheaton, Field Rep. • 785-268-0225 Craig Wischropp, Horton, Field Rep. • 785-547-5419 Mark Servaes, Atchison, Field Rep. • 816-390-2549 Barn Phone • 785-364-4114 WEBSITE: www.holtonlivestock.com

EMAIL: dan@holtonlivestock.com View our auctions live at "Imaauctions.com



# Schwieterman Market Outlook

A marketing commentary by Bret Crotts

Last Tuesday's supply and numbers did not hold much market moving information for the corn and wheat. Corn yield was increased to 177 bu/ ac, but ending stocks were cut to 1.493 billion, which was virtually unchanged from last month. U.S. wheat ending stocks were increased to 583 million bushels, which was only up 3 million, and therefor statistically insignificant. Despite the dull numbers, the corn and wheat ended

Seven Day Forecast

WEDNESDAY

Mostly Cloudy High: 55 Low: 30

THURSDAY

Partly Cloudy High: 48 Low: 24

FRIDAY

Mostly Cloudy High: 50 Low: 25

SATURDAY

Mostly Cloudy High: 52 Low: 28

SUNDAY

Cloudy High: 51 Low: 25

MONDAY

High: 50 Low: 26

TUESDAY

Sunny High: 51 Low: 25

0-2 3 4 5 6 7 8 9 10 11+

0-2: Low, 3-5: Moderate, 6-7: High, 8-10: Very High, 11+: Extreme Exposure

25

Grass & Grain Weather Report

wind 6 to 9 mph.

Departure .....

In-Depth Local Forecast

Today we will see mostly cloudy skies with

a high temperature of 55% humidity of 47%. South southeast wind 8 to 14 mph. The record high temperature for today is 80°

set in 1999. Expect partly cloudy skies tonight with an overnight low of 30°. East

up preforming well for the week. It seems that traders just wanted to get the report out of the way more than anything else. The December corn closed about 30 cents off the Tuesday morning low and the market is now making a run at the November high. An eventual run at the contract highs looks likely. The December KW made new contract highs Wednesday, Thursday, and Friday, and closed more than 50 cents higher for

the week. Strong weekly closes don't always result in follow through strength, but in this market climate, I would not bet against the December KW reaching the \$8.55 - \$8.70 area very

The soybean market had quite a bit different scenario. Expectations were for a large increase in the yield estimate and a large increase in ending stocks. Ending stocks were increased to 340 million bushels, but that was not

Nov. 17, 2021

Today's Local Outlook

Blue Rapids

総

Ogden 55/30

Junction City 55/30

53/29

5:25 p.m.

Manhattan

0

7:28 a.m.

8:28 a.m.

Wamego

55/30

Council Grove 57/32

54/28

This Week's Sun & Moon Chart

5:09 p.m.

5:08 p.m. 5:08 p.m. 5:07 p.m. 5:07 p.m.

0.00

0.65

0.00

7:14 a.m.

7:15 a.m

Nov. 17, 1989 - Freezing temperatures spread across the southeastern United States in the wake of the severe weather outbreak of the previous two days. Eight cities 11/6 reported record low temperatures for the date, including 11/7 Gilbert, Ark. with a reading of 8 degrees.

as much as expected, partly because yield ended up being cut to 51.2 bu/ ac. The yield cut created extreme volatility in the market on Tuesday, but only a mid-range close. It took until Friday to take out Tuesday's high, but once that happened, the buying accelerated. Now the soybean market is on the verge of a change in trend. A move above \$12.66 14 would look very bullish on the charts.

Looking ahead, there won't be any significant information from USDA until January 12th when we have the supply and demand report and the quarter stocks report. Until then we will have rely on demand information for price direction. The bulls will need to see a steady stream of large export sales numbers to keep the market going. Big sales have been lacking in the wheat, but there are hopes that they will show up by spring.

The spring acreage mix will be debated for months, with the price and availability of fertilizer and chemicals being two of the main drivers. With

the current ending stocks estimates, we really can't stand to have a big cut to corn acreage, so prices will need to remain firm relative to the soybeans.

Live cattle had a decent week. Cash cattle trade was mostly in the \$132-\$133 area this week. December live cattle futures reached the highest level since September 3rd in response to the higher cash trade. The deferred contracts remain in an uptrend, but did not perform as well as the December contract. Feeder cattle futures, and the cash market continue to be stagnant. The trend in the feeder index has been sideways for months and there is no indication that is about to change.

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### Slow sand filters for safe livestock water

By Jody Holthaus, **Meadowlark District** livestock and natural resources agent

A project this summer to make pond water safe for livestock was the construction of slow sand filters. This technology has been used since the 1890s. It has been used for small municipalities for human drinking water and researched by 18 universi-

A committee of Extension folks, some retired, worked on the design of

The filter is made from easily found supplies, making it easy for a farmer/rancher to reproduce. Chemical totes are used with PVC plumbing, with a layer of gravel, geo-textile fabric and then at least 18 inches of sand. Water from the pond is pumped using solar power, backed up by batteries. The pond water enters the filter through the top. A biofilm forms on the top layer of the sand, that filters out the blue/ green algae, E. coli and other toxins. As the filter fills up, water is released through the side valve into a stock tank.

The pump can be put on a timer and a float can be used in the filter to ensure proper water levels. Although, the filters have not been tested extensively, they do show promise of cleaning up the water from questionable farm ponds.

Two slow sand filters have been constructed and are portable, if needed temporarily for an emergency.

This project was funded with a grant from KCARE-Kansas Center for Agricultural Resources and the Environment and the Kansas Center for Sustainable Agriculture and Alternative Crops. Support for the project was given by the Meadowlark Extension District.

# This holiday, enjoy big savings on us! Shop our epic **Black Friday Sale**

639 @ 135.00

813 @ 132.00

696 @ 128.50

1140 @ 63.00

1225 @ 62.50

1405 @ 62.00

1270 @ 61.00 1363 @ 60.00

1423 @ 58.00

1362 @ 57.00

2 blk cows

Nov. 25-29 15% off seats and upholstery 10% off all other parts storewide • Free ground shipping\* on all orders Free truck freight\* on orders over \$1000 \*excluding oversize AbileneMachine® abilenemachine.com

## Consumers passing on plant-based fake meat

Plant-based dishes are getting a lot of attention on the menu at the United Nations Climate Change Conference UK 2021. But experts say U.S. livestock producers don't need to be worried.

"I think a year ago, we were seeing really strong year-over-year sales growth in these plant-based meat alternatives and a lot of investment dollars flowing in that space," according to Purdue University economist Jayson Lusk in an interview with Tyne Morgan, AgDay TV. "I think it had a lot of folks worried, a little concerned, at least if you're in the animal protein side of things as to what's happening. That sales growth seems to have leveled off a bit in the past few months."

Some of Purdue's consumer research suggests there were a lot of people who wanted to try something new. Although Lusk believes there will be a home for alternative meat products, he said people still have a very positive impression of traditional meat products currently.

Or Buy

Auction

17 blk/red hfrs

4 blk/bwf hfrs

3 hlk hfrs

8 blk hfrs

5 blk hfrs

9 blk hfrs

4 bwf hfrs

6 blk hfrs

13 blk/bwf hfrs

4 blk/bwf hfrs

Ag Replacement Parts

15 blk hfrs

3 hlk hfrs

9 blk hfrs

STARTING TIME 10:30 AM

785-655-6644

# Tuesdays

We sold 2115 cattle November 9. We had a nice run of spring calves which were in good demand at prices that were steady to \$5.00 higher. Feeder steers & heifers sold steady to \$3.00 higher. Cows & hulls were steady

sold steady to	\$3.00 nigne	er. Cows & buils	were steady
STEER & BUI	LL CALVES	17 blk strs	704 @ 159.50
4 blk/bwf strs	391 @ 225.00	0 14 blk strs	680 @ 158.50
12 blk strs	420 @ 219.00	0 189 blk strs	862 @ 158.50
10 blk/bwf strs	410 @ 217.00	0 127 blk/red strs	819 @ 157.75
14 blk strs	413 @ 214.00	0 18 blk strs	827 @ 157.50
2 blk/bwf strs	428 @ 199.00	0 60 blk/bwf strs	864 @ 157.50
10 blk strs	455 @ 198.00	0 60 blk/red strs	950 @ 157.00
1 blk bull	345 @ 182.00	0 29 blk/char strs	639 @ 156.35
10 blk/red strs	494 @ 181.50	0 10 bwf/blk strs	679 @ 156.00
4 blk strs	460 @ 181.00	0 5 blk strs	656 @ 155.50
14 blk/bwf strs	520 @ 178.00	0 6 blk strs	640 @ 154.75
6 blk/red strs	532 @ 176.00	0 15 blk/red strs	617 @ 154.50
1 blk bull	425 @ 174.00	33 blk/bwf strs	645 @ 154.50
19 blk strs	541 @ 172.50	7 blk strs	749 @ 154.50
6 blk strs	537 @ 172.00	0 25 blk/bwf strs	680 @ 154.25
15 blk/bwf strs	546 @ 172.00	0 14 blk strs	678 @ 153.00
3 blk/red strs	337 @ 168.00	0 60 blk/char strs	951 @ 149.00
7 x-bred strs	404 @ 159.00	0 8 blk strs	709 @ 148.00
2 blk/char bulls	480 @ 142.00	0 120 blk strs	979 @ 147.85
2 bwf bulls	528 @ 141.00	9 blk/char strs	826 @ 147.50

2 bwf bulls	528 @ 141.00	9 blk/char strs	826 @ 147.50
L DW Dallo	020 0 111.00	o bill orial otto	020 0 117.00
STOCKER & FE	EDER STEERS	HEIFER	CALVES
5 blk strs	569 @ 166.00	6 blk/bwf hfrs	398 @ 180.00
4 blk/red strs	555 @ 165.00	6 blk/bwf hfrs	448 @ 169.00
62 blk/bwf strs	899 @ 163.10	6 blk hfrs	371 @ 167.00
8 blk strs	594 @ 163.00	10 blk hfrs	356 @ 166.00
9 blk/bwf strs	604 @ 163.00	20 blk hfrs	485 @ 164.00
10 blk/red strs	596 @ 161.50	14 blk hfrs	491 @ 158.00
62 blk/bwf strs	829 @ 160.75	4 blk hfrs	470 @ 155.50
4 blk strs	583 @ 160.00	10 blk hfrs	532 @ 155.00

ST. MARYS. 785-437-2785

4 blk/bwf hfrs 504 @ 149.00 7 blk/char hfrs 944 @ 121.00 538 @ 148.00 955 @ 120.00 6 blk hfrs 12 blk hfrs 3 blk hfrs 532 @ 143.00 6 blk hfrs 989 @ 106.00 4 blk hfrs 545 @ 139.00 **COWS & HEIFERETTES** 453 @ 138.00 3 red/blk hfrs 17 blk/char hfrs 542 @ 136.00 1 blk hfrt 1000 @ 80.00 970 @ 78.00 4 blk hfrs 424 @ 135.00 2 blk hfrts 2 blk cow 1095 @ 76.00 6 blk/red hfrs 358 @ 131.00 6 blk/wf hfrs 378 @ 130.00 1270 @ 75.00 1 red hfrt 1065 @ 70.00 4 blk cows STOCKER & FEEDER HEIFERS 1 red cow 1330 @ 68.00 850 @ 149.60 67 blk/bwf hfrs 1 blk cow 1380 @ 67.50 550 @ 149.00 1658 @ 67.00 22 blk/bwf hfrs 2 blk cows 833 @ 148.00 1458 @ 66.50 70 blk hfrs 2 blk cows 636 @ 146.50 1700 @ 66.00 10 blk hfrs 1 blk cow 52 blk/bwf hfrs 841 @ 145.25 2 blk cows 1398 @ 65.50 598 @ 142.50 1218 @ 65.00 13 blk hfrs 5 blk hfrts 16 blk/bwf hfrs 605 @ 142.00 2 blk cows 1323 @ 64.50 4 blk/bwf hfrs 1608 @ 64.00 729 @ 139.50 2 blk cows 9 blk/bwf hfrs 660 @ 138.75 1 red cow 1155 @ 63.50

504 @ 153.00

483 @ 151.00

477 @ 150.00

575 @ 138.50

557 @ 138.00

640 @ 138.00

730 @ 138.00

624 @ 137.00

631 @ 137.00

WATCH OUR AUCTIONS LIVE ON DVAuctions.com

669 @ 136.00 5 blk cows

2 blk cows

2 blk cows

4 blk cows

1 blk cow

4 blk cows

2 blk/char cows

2 wf/bwf cows 1455 @ 56.00 1 bwf cow @ 760.00 3 blk cows 1213 @ 55.50 2 blk hfrs @ 750.00 4 blk/red cows 1248 @ 55.00 1 bwf cow @ 685.00 1 blk cow 1280 @ 54.50 @ 650.00 4 blk cows 1295 @ 54.00 1 blk cow 1295 @ 53.50 **BULLS** 1060 @ 53.00 1 blk cow 1 blk bull 1705 @ 85.00 1 blk cow 1230 @ 52.00 1785 @ 83.00 1 blk bull 1 bwf cow 1000 @ 50.00 1920 @ 82.50 1 blk bull 1 blk bull 1775 @ 82.00 **BRED COWS & HEIFERS** @ 1275.00 1 blk bull 1525 @ 81.50 2 red/blk cows 1 blk bull 1735 @ 80.50 1 blk cow @ 1125 00 @ 1050.00 1 blk bull 1885 @ 78.00 1 red cow

1255 @ 56.50 2 blk cows

1 red cow

@ 925.00

#### **CONSIGNMENTS FOR NOV. 16:**

- 48 blk red strs & hfrs, 450-550 lbs., vacc. 20 blk strs & hfrs, 450-550 lbs., weaned, vacc.
- 22 blk strs & hfrs, 600-650 lbs., weaned, vacc. 62 blk strs & hfrs, 550-750 lbs., weaned, vacc.
- 30 blk steers, 600-800 lbs., weaned, vacc.
- 62 blk heifers, 750-775 lbs.
- 62 blk heifers, 800-825 lbs.
- 126 blk steers, 875-900 lbs. 60 blk steers, 925-950 lbs.
- 61 blk xbred steers, 925-950 lbs.

#### Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to WWW.grassandgrall.com & logging onto the online subscription

FOR INFORMATION OR ESTIMATES

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Livestock Commission

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Website: www.rezaclivestock.com **AUCTIONEERS: DENNIS REZAC & REX ARB**  Company, Inc.

St. Marys, Ks.