



# Schwieterman Market Outlook

A marketing commentary by Bret Crofts

The December corn spent the week struggling against the 50-day moving average resistance. Last Monday's lower crop condition ratings, the hot and dry weather, and the prospects for further declines in the condition ratings could not provide enough support to the corn market for it to hold gains and crack the resistance. Traders seemed to be more interested in the cooler temperatures ahead and the lack of fresh demand. There is also that strong seasonal tendency to decline into harvest that has

proven difficult to overcome.

The August supply and demand report comes out on the 12th of August, which is a ways away, but traders may be content waiting on that report before making a major move. If USDA cuts the yield in that report, then there is still a chance for gains, if there is not, then we will likely head lower into harvest.

November soybeans had similar sideways trade, but traded both sides of the 50-day moving average. Friday's reversal

lower does not look good on the chart, but it is really just part of a greater sideways pattern. Which ever way the market eventually breaks out of the pattern will have a big impact on the market. Much like the corn, if we do not see a yield cut in the August supply and demand report, we will see a break out to the down side and things will get ugly.

Wheat futures outperformed the corn and beans last week. That was partly due to the terrible conditions in the Spring Wheat Belt, but also because de-

mand is decent right now. The export sales numbers are not huge, but they are good enough to keep a solid bid under the market. Protein premiums could be huge in a few months and end users want to secure milling wheat while it is still available.

The December Kansas City Wheat cleared the important resistance area at \$6.85 last week, which suggests that further gains are likely and that a run to at least the contract high is possible. A little bit of strength in the corn, or a little bit bigger export sales, would make the wheat market explosive.

A market that is not explosive is the cattle. The cash cattle market is still stagnant and stuck near \$120 in the south, which means there is little reason for consistent gains in the front month of the live cattle futures. The trend is still clearly up in the deferred contracts, because we seem to have perpetual optimism out in the future, but something will have to happen in the cash market to justify the premium that the deferred contracts are carrying.

August feeder cattle futures finished the week with three consecutive lower lows, which is not too impressive. The feeder cattle index is flat, and

the August futures are still at a premium to the index, which is a bad combination for the futures. The feeder futures have a chance to move higher, but it will require some kind of strength in the live cattle.

Another market to watch is the U.S. dollar Index. All indications are that we are not going to increase interest rates for a very long time, which is long term negative for the dollar. This week the dollar Index futures made five consecutive lower lows, which looks a whole lot like a down trend to me.

Schwieterman, Inc. is a full service commodity brokerage firm. If you would like more information on commodity markets or our brokerage services, contact Bret Crofts at 800-272-9131, [www.upthelimit.com](http://www.upthelimit.com) or [bret@subell.net](mailto:bret@subell.net)

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## EPA announces next steps for WOTUS

Last week, EPA and U.S. Army Corps of Engineers announced plans to accept public comment during their effort to revise the definition of "waters of the United States" (WOTUS).

The agencies intend to revise the definition of WOTUS following a process that includes two rulemakings. A forthcoming foundational rule would restore the regulations defining WOTUS that were in place for decades until 2015, with updates to be consistent with relevant Supreme Court decisions. A separate, second rulemaking process would refine this regulatory foundation and establish an updated and durable WOTUS definition.

Written comments and a series of public meetings in August will be utilized. For more information on submitting written recommendations or to register for the public meetings, see [www.epa.gov/wotus](http://www.epa.gov/wotus).

## Grass & Grain Weather Report

Aug. 4, 2021

Seven Day Forecast	In-Depth Local Forecast	Today's Local Outlook																																																
<b>WEDNESDAY</b> Partly Cloudy High: 85 Low: 65  <b>THURSDAY</b> Partly Cloudy High: 84 Low: 66  <b>FRIDAY</b> Mostly Sunny High: 85 Low: 64  <b>SATURDAY</b> Partly Cloudy High: 86 Low: 67  <b>SUNDAY</b> Sunny High: 87 Low: 66  <b>MONDAY</b> Partly Cloudy High: 88 Low: 69  <b>TUESDAY</b> Cloudy High: 90 Low: 70	Today we will see partly cloudy skies with a slight chance of showers, high temperature of 85°, humidity of 52%. Southeast wind 2 to 7 mph. The record high temperature for today is 107° set in 2008.  <b>Last Week's Almanac</b> <table border="1"> <thead> <tr> <th>Date</th> <th>Hi/Lo</th> <th>Normals</th> <th>Precip</th> </tr> </thead> <tbody> <tr> <td>7/23</td> <td>94/71</td> <td>92/67</td> <td>0.00"</td> </tr> <tr> <td>7/24</td> <td>98/75</td> <td>92/67</td> <td>0.00"</td> </tr> <tr> <td>7/25</td> <td>85/68</td> <td>92/67</td> <td>0.39"</td> </tr> <tr> <td>7/26</td> <td>90/73</td> <td>92/67</td> <td>0.00"</td> </tr> <tr> <td>7/27</td> <td>96/71</td> <td>92/67</td> <td>0.00"</td> </tr> <tr> <td>7/28</td> <td>98/73</td> <td>92/67</td> <td>0.00"</td> </tr> <tr> <td>7/29</td> <td>101/73</td> <td>92/67</td> <td>0.00"</td> </tr> </tbody> </table> Rainfall ..... 0.39" Normal rainfall ..... 0.78" Departure ..... -0.39" Average temp ..... 83.3° Average normal ..... 79.5° Departure ..... +3.8°	Date	Hi/Lo	Normals	Precip	7/23	94/71	92/67	0.00"	7/24	98/75	92/67	0.00"	7/25	85/68	92/67	0.39"	7/26	90/73	92/67	0.00"	7/27	96/71	92/67	0.00"	7/28	98/73	92/67	0.00"	7/29	101/73	92/67	0.00"																	
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<b>Local UV Index</b> 	<b>Weather History</b> Aug. 4, 1882 - A vivid aurora was visible from Oregon to Maine, down the East Coast as far as Mayport, Fla. and inland as far as Wellington, Kansas. Observers at Saint Vincent, Minn. noted it was probably the most brilliant aurora ever seen at that location.	<b>Growing Degree Days</b> <table border="1"> <thead> <tr> <th>Date</th> <th>Degree Days</th> <th>Date</th> <th>Degree Days</th> </tr> </thead> <tbody> <tr> <td>7/23</td> <td>32</td> <td>7/27</td> <td>33</td> </tr> <tr> <td>7/24</td> <td>36</td> <td>7/28</td> <td>35</td> </tr> <tr> <td>7/25</td> <td>26</td> <td>7/29</td> <td>37</td> </tr> <tr> <td>7/26</td> <td>31</td> <td></td> <td></td> </tr> </tbody> </table>	Date	Degree Days	Date	Degree Days	7/23	32	7/27	33	7/24	36	7/28	35	7/25	26	7/29	37	7/26	31																														
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**LEONARDVILLE HULLABALOO**

August 14, 2021

See Leonardville Pride Facebook for Details

# MANHATTAN COMM. CO. INC. CATTLE AUCTION EVERY FRIDAY

1-800-834-1029 Toll-Free STARTING 10:00 A.M. ON WEIGH COWS FOLLOWED BY STOCKER FEEDERS — 11:00 A.M. OFFICE PHONE 785-776-4815 • OWNER JOHN CLINE

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to [www.grassandgrain.com](http://www.grassandgrain.com) & logging onto the online subscription

**GOOD NEWS!! New & improved median entrance and all lanes are now open.**

<p>We had a high heat index day for our sale held Friday, July 30th. However, the cattle offered were finding a very good demand at fully steady to strong prices on the kind that were offered. Cull cows and bulls were also selling steady on a lighter offering.</p> <p><b>EARLY CONSIGNMENTS FOR AUG. 6 SELLING AT 11:00</b></p> <ul style="list-style-type: none"> <li>46 Big fancy Blk fall calving 1st calf OCV hfrs, of which 36 are Angus- 12 are SimAngus. These hfrs are bred to proven calving ease Angus bulls which were turned in Nov 27th and taken out late Feb. Hfrs have had Vira Shield 6 V-L-5, Blackleg &amp; Pinkeye. This will be a outstanding set of gentle hfrs.</li> <li>Due to health reasons Deb Barrow of Denison, KS will completely disperse her East ranch fall calving cows consisting of 135 home raised Blk SimAng fall calving OCV cows 4-10 yrs. These cows are Houck Rock Creek Ranch &amp; Moser Ranch genetics, bred to Houck Rock Creek &amp; Moser SimAng bulls, turned in Nov. 22 &amp; taken out Mar. 1. Full vaccination program w/ calves from these cows always weighing 650#-850# plus in late July.</li> <li>COMPLETE DISPERSAL OF: 33 blk fall calving cows, 6-8 yrs, bred SimAng &amp; Blk bulls for Fall to early Winter calving. Spring shots.</li> <li>13 Angus cows, SS, bred Char for Sept. calving.</li> <li>6 Registered SimAngus &amp; Angus cows, 4-6 yrs, bred Sim Bull to calve end of Aug. - Sept.</li> <li>10 big homeraised BWF fall calving cows, 8 yrs to SS, bred to Downey Basin PayWeight Angus bull, due to start calving Sept. 6. Cows had Vira Shield 6 VL5 and Blackleg- all good producing cows.</li> <li>7 blk, blk Baldy cows, 5-7 yrs, bred Angus to start calving Aug.</li> <li>40 gentle homeraised Red &amp; blk Leachman breeding 3 &amp; 4 yr old Fall calving cows to start calving Aug. 15 for 55 day calving period.</li> <li>100 choice reputation Angus strs, 650-800 lbs.</li> <li>60 choice blk mostly strs, 2 rds shots, weaned, 650-800 lbs.</li> <li>64 choice blk &amp; bwf SimAngus cross strs &amp; hfrs, 1 rd shots, 650-850 lbs.</li> <li>65 home raised blk strs, off grass, 800-850 lbs.</li> <li>55 blk strs &amp; hfrs, bunk broke, 2 rds shots, weaned 90 days, 500-600 lbs.</li> <li>31 Gelv Angus cross strs &amp; hfrs, 2 rds shots, 550-700 lbs.</li> <li>65 choice blk bwf mostly strs &amp; hfrs, 550-700 lbs.</li> <li>34 blk strs, long weaned, 2 rds shots, 550-750 lbs.</li> <li>110 choice reputation Angus strs, 2 rds shots plus pinkeye, 750-850 lbs.</li> <li>40 choice reputation replacement quality hfrs, 2 rds shots plus pinkeye, 600-700 lbs.</li> <li>16 mix strs &amp; hfrs, 1 rd shots, weaned, 600-650 lbs.</li> <li>60 choice reputation blk bwf &amp; rwf hfrs, 2 rds shots, 600-675 lbs.</li> <li>40 blk homeraised strs, weaned 45 days, all shots, 650-750 lbs.</li> <li>45 blk homeraised hfrs, long weaned, all shots, 600-650 lbs.</li> </ul>	<p><b>STEER CALVES — 475-525 LBS.</b></p> <p>Sabetha 4 blk 505@193.00                  Waterville 14 blk 481@192.50                  Onaga 5 blk 483@181.00</p> <p><b>STEERS — 575-975 LBS.</b></p> <p>Soldier 14 Rd Ang 580@180.00                  Paxico 5 Cross 634@177.00</p>	<p>Soldier 22 Rd Ang 672@173.50                  Waterville 23 blk 577@167.50                  White City 20 Cross 592@165.50                  White City 66 Cross 708@158.50                  Frankfort 15 blk 777@158.00                  Alta Vista 15 Cross 730@154.00                  Alma 7 blk 791@149.75                  Alma 3 blk 848@144.50                  Alma 17 blk 960@141.25                  Alta Vista 3 Cross 861@137.00</p> <p><b>HEIFER CALVES — 425-550 LBS.</b></p> <p>Waterville 14 blk 441@170.00                  Soldier 8 Rd Ang 547@159.00                  Waterville 13 blk 501@158.50</p> <p><b>HEIFERS — 550-925 LBS.</b></p> <p>Paxico 3 Cross 566@157.00                  Soldier 13 Rd Ang 608@154.50                  Sabetha 5 blk 608@150.00                  Waterville 12 blk 645@149.00                  Frankfort 19 blk 768@146.50                  Alta Vista 13 Cross 692@145.00                  Alma 6 blk 676@144.00                  Frankfort 3 blk 686@137.00                  Alta Vista 5 blk 802@132.00                  Waterville 6 blk 911@130.50</p> <p><b>COWS &amp; HEIFERETTES — 900-1,700 LBS.</b></p> <p>Onaga 1 blk 935@125.00                  Onaga 1 blk 995@119.00                  Manhattan 1 Heref 905@110.00</p>	<p>Manhattan 1 blk 1155@80.50                  Westmoreland 1 blk 1530@78.50                  Manhattan 1 blk 1215@77.00                  Westmoreland 1 blk 1485@75.50                  Westmoreland 1 Cross 1485@75.00                  Axtell 1 blk 1320@75.00                  Manhattan 1 blk 1410@71.00                  Blue Rapids 1 blk 1270@70.50                  Axtell 1 blk 1180@70.00                  Junction City 1 Heref 1255@69.00                  Centralia 1 Cross 1145@65.50                  Westmoreland 1 blk 1250@63.00                  Junction City 1 Heref 1690@61.00                  Manhattan 1 Hols 1440@60.00                  Manhattan 1 Hols 1500@55.00</p> <p><b>BULLS — 1,775-2,525 LBS.</b></p> <p>Junction City 1 Heref 2270@93.00                  Havensville 1 blk 1785@91.00                  Junction City 1 Heref 2510@85.00</p> <p><b>BABY CALVES</b></p> <p>KS 1 bwf @435.00                  KS 1 Cross @300.00</p> <p><b>BRED COWS AGE BRED</b></p> <p>Onaga 11 blk 2 8 @1700.00                  Onaga 16 blk 2 8 @1635.00                  Axtell 3 blk 2-3 7-8 @1575.00                  Onaga 6 blk 2 8 @1535.00                  Onaga 3 blk 2 6-7 @1500.00</p>
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**EARLY CONSIGNMENTS FOR AUG. 13**

- 500 Blk, BWF, Red & Char cross strs (off grass) 750-850 lbs.
- 31 blk strs & hfrs, weaned, 2 rds shots.
- 40 mostly blk strs & hfrs, 1 rd shots, 650-800 lbs.
- 62 blk & bwf strs & hfrs, 2 rds shots, no implants, pink eye shot, 650-700 lbs.
- 50 Choice reputation strs & hfrs, weaned, 2 rds shots, 650-800 lbs.
- 70 choice reputation blk bwf mostly strs & hfrs, 650-800 lbs.

**EARLY CONSIGNMENTS FOR AUG. 20**

- 70 choice blk & Red feeder hfrs, 825-875 lbs.

**VISIT US ON THE WEB FOR DAILY CONSIGNMENT UPDATES AT [WWW.MCCLIVESTOCK.COM](http://WWW.MCCLIVESTOCK.COM)**

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		LARRY SCHRICK EASTON 913-547-1315	

# Less pork is forecast for this fall and winter

Long holiday weekends and seasonally lower carcass weights have caused pork production to be under 450 million pounds in two of the last six weeks (Memorial Day and Independence Day). This is about 70 million pounds less than a non-holiday week for this time of year. According to analysis from Steiner Consulting, pork production is expected to be over 550 million lb./wk. by September and approach 600 million lb./wk. in late November. The seasonal increase is always an important consideration for pork retailers considering supply availability later in the year.

While it is given that pork production in Q3 and Q4 will be higher than in

July, the question is always by how much. For that we turn to the quarterly USDA survey of hog operations, published in late June. According to the latest USDA survey, we should see less pork available in the fall of 2021 than during the same time in 2020 or in 2019. For those that have been following the trend of the breeding herd, the survey results should not come as a surprise. Last March, producers told USDA that the breeding herd was 6.215 million head, 2.5% less than in March 2020 and 2.1% less than in March 2019.

Between March and June, the breeding herd increased by only 15,000 head and the current hog

breeding herd is down as much as 3.8% from its peak. The attached chart looks at the correlation between the hog breeding herd and pork production. The production data is lagged to account for the time needed to produce and finish hogs.

**Supply Outlook**  
Due to COVID disruptions a year ago, we will compare expected supply to both 2020 and 2019 to get a better perspective. According to the latest USDA survey, the number of baby pigs produced during the Mar-May period was estimated 3.1% lower than the same quarter a year ago and 2.5% lower than the same quarter in 2019. Sow farrowings (births) for the

Jun-Aug period were estimated 4.5% lower than the same period in 2020 and 4.9% lower than the same period in 2019. This would suggest a pig crop that is between 3.8% and 4.2% and thus a similar decline in slaughter during the December through February period.

The USDA pork production figures, published on July 12, reflect the expected reduction in pig production. USDA now thinks that pork production in Q3 will be 2.7% lower than a year ago, but still about 2.9% higher than in 2019. However, the smaller pig crop this spring and summer is now expected to cause pork production in Q4 to be 2.5% lower than it was a year ago and 1.6%

lower than in 2019.

**Price Outlook**  
Lean hog futures have pulled back from some of the lofty levels where they were trading a few weeks ago. But they remain well above 2020 and 2019 levels, reflecting expectations for reduced supply availability and robust meat demand. August lean hog futures are now almost double what they were compared to the COVID-depressed levels a year ago and 26% higher than in August 2019. Average price of October-December futures currently stands at a 12% premi-

um over what it was last year and 31% higher than where it was in 2019.

Export demand remains a major wild card for the market going forward. Sales to China have significantly slowed down, but some of that decline has been offset by higher exports to Mexico. Will Chinese demand return this fall to meet needs for the Chinese New Year? If Chinese buyers continue to stay away from the pork market, it will bolster supply availability in the domestic market and further temper price expectations this fall.

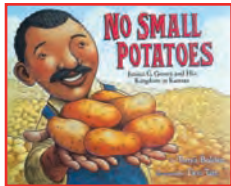
## Producers encouraged to fill out pig survivability survey

Pork producers are encouraged to participate in the Improving Pig Survivability survey before August 31. The survey will generate information about the motivations and barriers to reducing pig mortality. The results will direct research and university extension efforts and producer training topics.

Improving Pig Survivability is a five-year project to reduce overall mortality in the U.S. commercial swine industry. The project is funded by the Pork Checkoff and the Foundation for Food and Agriculture Research (FFAR).

**THANK YOU** to everyone who participated in this Kid's Corner contest!

CONGRATULATIONS TO OUR WINNERS:



Susann M., Wakefield



Tate W., Alma



Alisha K., Emporia



Dora M., Wakefield

Prizes purchased from Clafin Books in Manhattan, KS. Shop local!

Keep an eye out for future contests!



Watch for Kid's Corner through August!

### SUMMER WORD SEARCH

Z	H	V	A	C	A	T	I	O	N	J	L	X	E	L	M	H	T
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SUMMER BEACH BIKE POPSICLE POOL

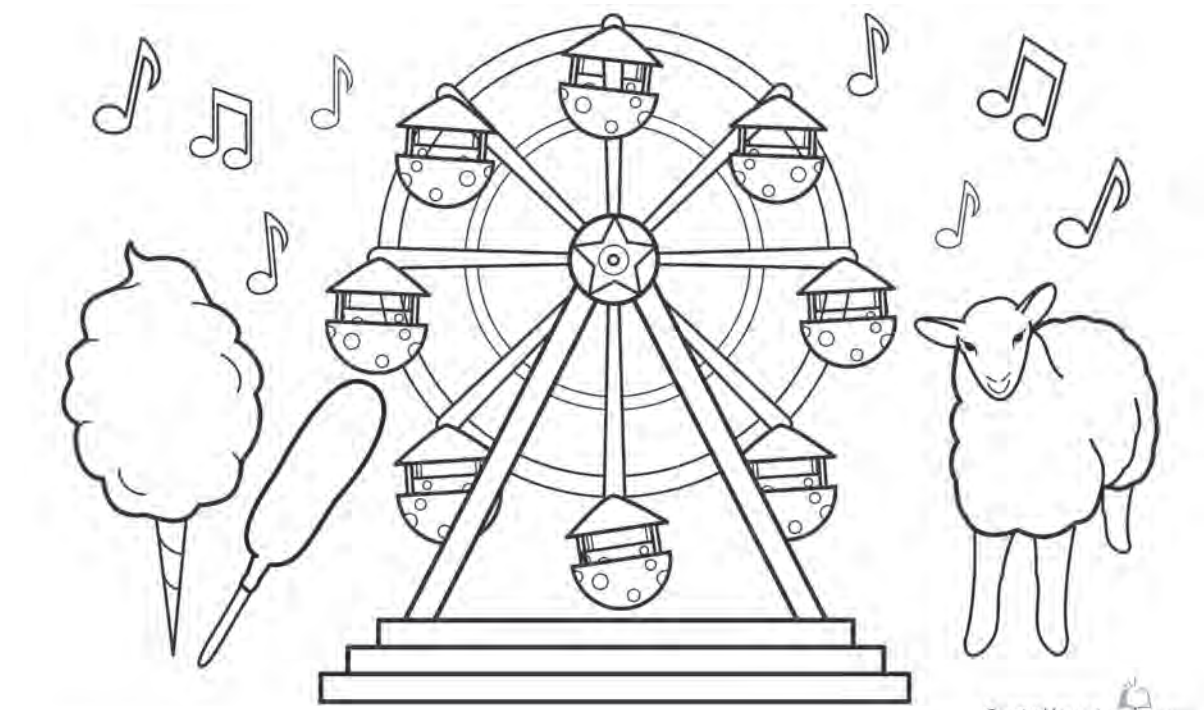


SWEAT ICECREAM FRIENDS SWIMSUIT JULY



SWIMMING SUNSHINE WATERMELON VACATION AUGUST

Above, find the words in the list to the right. Words can be forwards, backwards, vertical, or diagonal. Below, color the fair scene! Think about it - What's your favorite part of the fair?



**REAL ESTATE AUCTION**  
TUESDAY Evening, AUGUST 24, 2021 — 7:00 PM  
Auction held onsite at 108 E. 8th Street - OVERBROOK, KS  
**Selling Operating Cafe & Equipment**  
**HOWEVER:** Retail possibilities are endless with this property, located on Hwy. 56, OVERBROOK, KS  
**\*\*OPEN HOUSE: Tuesday, Aug. 17, 6-8 PM\*\***  
**Jack's Cafe - 108 E. 8th St., OVERBROOK, KS**  
(corner of Maple & Hwy. 56)  
**Miller & Midyett Real Estate: For Private Showing**  
Pics & Info: [www.wischroppauctions.com](http://www.wischroppauctions.com) • 785-828-4212

**PUBLIC AUCTION**  
SATURDAY, AUGUST 14, 2021 - 9:00 AM  
LOCATION: 1140 190th, HILLSBORO, KANSAS 67063  
1/2 mile East of Hillsboro on 190th  
**Jake has sold his business to retire. He meticulously cared for his vehicles, tractors, tools and toys the same way he cared for his work, with detail and pride! Come enjoy the day and you won't find items in better condition anywhere!**  
**1932 FORD ROADSTER / 1935 CHEVY RAT ROD TRUCK**  
• 1932 Ford roadster Highboy, 350 super charged eng., rebuilt trans. w/shift kit, shiny red color, runs & looks slick slick slick!!  
• 1935 Chevy truck "Rat Rod" completely torn down to the bare bones and rebuilt by Jake, 250 6 cyl. eng., 400 Torque, Clifford high performance top kit. New glass (A real sweet running and great looking rat truck!!)  
**PICKUP & TRAILERS**  
• 2014 Ford F150 XLT 4 door 4x4, 5.0 V-8 eng., auto trans., ONLY 48,282 miles, fiberglass bed lid, "Bed Rug" slide out carpet bed (very slick and clean truck)  
• Alumina 21' aluminum bumper hitch tilt bed trailer, tandem axle, electric winch, front tool box  
• Travalong 16' all steel bumper hitch dump trailer, tandem axle, 8 way tail gate, ramps  
• 2008 Continental Cargo 20' enclosed trailer, 92" rear door height, E track  
• Reese 15k 5th wheel hitch  
**KUBOTA & FORD TRACTORS & ATV**  
2006 Kubota L-39 TLB backhoe w/L39 front loader, ONLY 616 hours, sells w/front bucket, purchased new by Jake; *Kubota L39 attachments:* pallet forks, fork extensions, gin pole, blank quick attach; 1953 Ford Jubilee, 3 pt., PTO, good rubber (looks and runs great!!); 2020 Kawasaki mule Pro MX, 4x4, has roof, windshield, doors, tilt bed approx. 500 hrs. (like new).  
**GARDEN EQUIPMENT, MACHINERY & MISC.**  
King Kutter 3 pt. PTO driven 6' garden tiller (used little); Squeeler SQ600 6' 3 pt rotary mower; 3 pt. 2 btm plow; 3 pt 6' blade; County Line 28 ton log splitter on 2 wheel trailer w/Honda eng; Bush Hog Hi-flow hyd. post hole digger w/9" & 12" auger bits; Lawn Chief walk behind garden tiller w/5 hp Briggs eng.; Quick attach; 3 pt. cultivator; 3 pt extending boom; harrow section; MF 3 pt. 7' sickle mower; 10' drag springtooth; old 14' pull type camper (guttled) good frame; 4-wheel hay wagon; oval stock tank; tarps; 1935 2 ton Chevy truck rear end & parts, rims; alum pickup tool box; sev. older 2 whl trailers; 12 wire cattle panels; A frame w/hoists; 2 fuel tanks w/stand; 2 pickup ladder racks; old telephone poles; plastic culvert; lg. hvy steel cable approx. 100' length; lots of firewood, cut, split, dry; hedge posts; Red Brand rolls of woven wire (new); 6' poly water tank; rims for an 08' F250 truck; 4 spd. trans. for 79' truck; 1979 6 cyl. motor; scrap alum. & metal; Lg. pile of cast iron window weights & **Lots of other misc.**  
**SHOP & CONSTRUCTION ITEMS, TOOLS**  
Puma 60 gal air compressor, 220v, single ph; 7500 KW generator; 20 ton hyd. press (like new); 16 spd. drill press; solvent tank; DeWalt sliding miter saw on port. adj. stand; 2) DeWalt table saw on stand; 3) delta 10" table saws; Duracraft band saw; Bostlich & PC air framing nailers; PC "porta-band" hand held band saw; Prazi beam cutter; sev. brake buddies; sheet rock guns; Ryobi 16" circular saw; Bosch table saw w/stand; shopped rolling door dolly; Husqvarna extendable pole chain saw; Stihl concrete saw; 2115 Tote mig welder; Husqvarna chain saw; IH rolling tool box; Big Buddy propane space heater; Honda 3000 inverter generator; Halmark 10"6" break; Tapco 10"6" break; 50+ ladders, many Werner (step ladders, folding, double sided, extensions & more); metal scaffold; Werner 16' & 20' alum. walk planks; Haul Master rolling scaffold; cherry picker hvy motor lift; 1 ton hoist; Craftsman 5 hp air compressor; acetylene torch set; Lincoln AC/DC welder; sheet rock lift; bench grinder; bench vise; nail gun; misc. elec. drills & cordless drills; hand sanders; valve spring compressor; engine leveler; floor jacks; jack stands; air bubble; chop saw; DeWalt radio; David White transit; several power miter saws; caulking guns; concrete float & trowels; plums; routers; belt sanders; tool belts; lots of pipe wrenches; wood clamps; C-clamps; bar clamps; Ready Propane heater; come-a-longs; battery charger; saw horses; house jacks; ladder jacks; 220 elec. extension cords; Big Country 30" fan; tire bead breaker; Craftsman power washer; eng. stand; sev. large fire extinguishers (new); misc. shop cabinets, shelving; garden hose; misc. garden tools; live animal traps; wheelbarrow; boxes & boxes of screws, bolts, nails, etc.; misc. shop supplies; **and LOTS LOTS MORE**  
**BUILDING MATERIALS & SUPPLIES**  
OSB plywood; assorted new lumber; AZEK, various sizes; vinyl brick molds - vinyl trim; 35+ boxes of alum trim coils (various colors); insulation; LOTS of doors; used entry doors, interior doors, screen doors, storm doors; new & used windows; window tape; door & window trim/molding; suitcases of window replacement parts; 6) sheets 4'x8' cedar plywood; pipe house basement jacks (new); porch posts; misc. new & used lumber.  
**HARLEY DAVIDSON ITEMS, ENTERTAINMENT ITEMS, COLLECTIBLES**  
2007 HD Street Glide complete tour pack, back rest & docking hardware - belt for 2003 HD (side car strength); HD rear trailer hitch; engine heads, cylinders, carburetors, twin cams & evos., other misc. HD parts, HD shop & parts manuals; Handy motorcycle/ATV/ mower pneumatic lift; **Entertainment:** Valley bar size pool table, restored slate top; lg. wooden foosball table; Corvette car cover; Run Butons & T-shirts; lighted bar signs; camping & fishing supplies; rain suits; life jackets; inner tube; 10+ 8' plastic folding tables; croquet set; Blackstone gas griddle w/lid; misc. man cave items **OLD & Collectible:** American Airlines "Jet flight crew" metal petal car; 1947 Western Flyer bicycle, great condition; No 116 "Fancy Hero" wood stove (good condition); Acorn "air blast Acorn" wood stove; wooden ice box; old steel implement wheels; decorative wooden wagon on steel wheels; large Rainbow bread sign; old post drill; and more  
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# Great Plains Fire Summit and Patch Burn Grazing Meeting coming to Nebraska Sept. 21-23

The Great Plains ecosystem evolved with fire. To the soils, plants, and animals that comprise our native ecosystem, fire is as natural as sunshine and rain. Intentional use of fire, called prescribed burning, has been used for thousands of years as a land management process. Today, many issues surround prescribed burning, and it is no longer readily used across the Northern Great Plains. Liability concerns and lack of education, training, and equipment are the reasons many landowners and managers are cautious about applying fire to their property.

A robust approach to considering the needs, successes, and future of prescribed burning in the Great Plains will be used during the Third Biennial Great Plains Fire Summit to be held in North Platte, Nebraska, on Sept 21-23, 2021. "Topics will include fire history in the Great Plains, smoke issues, fire success stories, state prescribed burning association reports, future directions for fire, fire policy, partnerships using fire and fire weather", said John Weir, Extension prescribed fire specialist at Oklahoma State University.

The Summit will open with a plenary session of noted speakers, setting the stage for the following breakout sessions that will cover prescribed fire prescriptions, planning, smoke management, wild-life impacts, and livestock production. The Patch Burn Grazing Meeting, which convenes annually to discuss the interaction of fire and grazing, will join with the Fire Summit this year and sponsor symposiums on September 21 and 22.

New for the Third Great Plains Fire Summit are an evening banquet where regional fire science awards

will be presented and an equipment demonstration during the social on the social September 22. A field trip to see prescribed burning activity conducted by the Loess Canyon Prescribed Burn Association is included in the registration.

Registration is \$125 for agency and university staff and \$100 for landowners and students. Register online for this event at <https://www.eventbrite.com/e/great-plains-fire-summit9th-annual-nebraska-prescribed-fire-conference-registration-92767210223>

The purpose of the Summit is to promote the use of prescribed fire by

creating an opportunity for landowners, agencies, policy makers, and non-governmental organizations to review new science, share experience and management strategies, network, and adapt and create regional and local plans for increased use of prescribed burning. The intended result of the Summit is to increase use and effectiveness of prescribed burning for the sustainability of Great Plains plant, livestock, and wildlife resources.

The Summit is hosted by the Nebraska Prescribed Fire Council and Great Plains Fire Science Exchange (GPFSE). For more information about

the Summit, visit the Nebraska Prescribed Fire Council website <https://www.nefirecouncil.org/great-plains-fire-summit>

"The Great Plains Fire Science Exchange provides land managers, policy makers, and the fire community with science-based information to enable them to make sound decisions," said GPFSE project coordinator Carol Baldwin. "Through the Exchange and as part of this Summit, we hope to strengthen collaboration within the regional fire community."



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## Sen. Marshall to Biden administration: access to safe, effective pesticides is vital

U.S. Senator Roger Marshall, M.D. sent a letter to U.S. Environmental Protection Agency Assistant Administrator Dr. Michal Freedhoff urging her to ensure pesticide registrations and rulemakings are based on proven science to prevent producers from being subject to unnecessary and burdensome regulations. In part, the letter reads:

"Access to safe, effective pesticides is vital for allowing farmers to continue to efficiently and sustainably feed, clothe, and fuel the world. EPA conducts essential work in reviewing new and existing pesticides to ensure their use will not impact human health or the environment. However, it is vital that EPA use the best science possible in conducting pesticide registrations and rulemakings to ensure pesticide users are not being subject to unnecessary, unscientific conditions. I strongly encourage you to reconsider the scientific basis for the EPA's Endangered Species Act (ESA) biological evaluation (BE) process, as well as the Agency's thinking in its proposed rule for exempting certain plant incorporated protectants (PIP)."

**CONSIGNMENT GUN AUCTION**  
SUNDAY, AUGUST 15, 2021 - 12:00 NOON  
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**CATTLE SALE EVERY WEDNESDAY:**  
11:30 AM

**7/28/21 SALE RESULTS**

<b>COWS &amp; HEIFERETTES</b>	Marion, 62 mix 750@166.00	Hrngtn, 11 blk 595@159.00
Lncnlvll, 1 bmf 1185@77.50	Hrngtn, 8 blk 654@165.50	Marion, 8 mix 586@158.00
Hope, 1 blk 1315@73.50	Hrngtn, 7 mix 596@161.50	Black, 13 blk 606@156.00
Hrngtn, 1 blk 1160@72.50	Cncl Grv, 80 bk 738@158.00	Hrngtn, 5 blk 783@155.50
Hope, 1 blk 1345@70.25	Hrngtn, 8 blk 800@152.50	Wlsey, 9 blk 445@151.00
Hrngtn, 3 bmf 1433@70.10	Hrngtn, 7 mix 762@152.00	Marion, 40 mix 695@151.00
Wlsey, 10 blk 1140@69.80	Burdick, 60 blk 876@151.50	Wlsey, 22 blk 536@150.50
<b>STEERS</b>	Cncl Grv, 11 bk 700@150.00	Hrngtn, 7 blk 716@150.00
Hrngtn, 4 mix 384@179.00	Wlsey, 8 Char 693@149.50	Hrngtn, 7 blk 509@150.00
Hrngtn, 5 blk 484@175.00	Lncnlvll, 55 mx 880@148.00	Hrngtn, 7 blk 672@149.75
Wlsey, 8 blk 456@175.00	Hrngtn, 22 Red 755@148.00	Black, 5 blk 724@149.25
Marion, 14 blk 626@173.50	Cncl Grv, 5 Chr 710@147.50	Hrngtn, 7 mix 431@148.50
Hrngtn, 17 blk 579@173.00	Hrngtn, 9 mix 852@143.00	Wlsey, 14 mix 572@148.50
Hrngtn, 6 blk 553@173.00	Wlsey, 6 blk 811@141.00	Wlsey, 20 blk 753@146.00
Wlsey, 16 blk 595@172.00	Wlsey, 6 Char 655@140.00	Hrngtn, 5 mix 497@145.00
Hrngtn, 15 blk 709@171.00	Marion, 11 mix 882@140.00	Hrngtn, 5 blk 531@140.00
Cncl Grv, 34 bk 623@169.00	<b>HEIFERS</b>	Cncl Grv, 5 Chr 625@140.00
Marion, 6 mix 635@169.00	Hrngtn, 22 blk 678@171.50	
Wlsey, 11 mix 599@168.50	Hrngtn, 21 blk 567@160.00	

**EARLY CONSIGNMENTS FOR AUGUST 4**

- 45 mixed hrs, off grass, 600-650#
- 120 mostly blk str, 875-900#
- 120 mostly blk str, off grass, 825-850#
- MORE CATTLE BY SALE TIME**

*Our Consignments can now be viewed after 12 Noon on Mondays by going to [www.grassandgrain.com](http://www.grassandgrain.com) & logging onto the online Subscription.*

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## ANTIQUA STORE LIQUIDATION AUCTION

SATURDAY, AUGUST 14, 2021 — 10:00 AM  
LOCATION: 321 Main Street — WESTMORELAND, KANSAS 66549 \* LUNCH!  
DIRECTIONS: Turn West off of K-99 in Westmoreland onto Main Street and proceed to the 300 block. Auction will be on the South side of the street at Rock House antiques.

**VERY NICE ANTIQUE BARBACK, absolutely one of a kind.**  
**MISCELLANEOUS & ANTIQUES:** Miscellaneous belt buckles, jewelry & more, coin purse, ash trays, beer steins, teacups, antique books, 5-gal. crock, antique radios, Scotty Dog bookends, croquet rackets, wire grocery basket, antique hat boxes, cream cans, glass display case, Hamilton Beach milkshake mixer, lunch boxes, marbles, coffee bean grinder, Sun Crest soda pop sign, lots of pink Depression glass, copper boiler, pop bottles & cans, antique glass bottles/jars/ & medicine bottles, misc. horse tack, table lamps, antique scales, wooden milk crate, misc. wooden boxes, mailboxes, assorted crocks, Budweiser steins, pewter water cooler, pumpkin sign, very unique business card holder, egg baskets, cistern pump, meat hanging hooks, tractor seats, antiques trunks, vintage Mickey Mouse stuffed animal, flask, Plinko machine, floor lamps, misc. cast iron skillets & cookware etc., pitch fork heads & misc. hand tool heads, graniteware, tea kettles, Pepsi bottles & crates, die cast toys, Chinese checkers board, rocking horse, clothing house box, Chicago Rock Island spittoon, burlap bags, Cooper Feed sign, Old Crow bottles, stained glass lamps, metal tins, iron stools, tractor seat stools, Monopoly game, antique bird cage, quilt rack, antique metal fans, directors chairs, shoe cobbler stands, pulleys, block & tackle, bench top corn shellers, camel back trunks, deer antlers, cheese boxes, buggy steps, washboard, wrought iron fence posts, saddle bags, picnic basket w/dishes, vintage Legos, Salvation Army donation bucket, tree farm holiday flowers, Sunbeam Blue Ribbon sign, antique bicycles, misc. glassware, Huffly bicycle, Wonder Bread sign, caroling mannequins, license plates, appliance sign (partial), steel wheels, well pumps, barbed wire, California fruit box, Rheingold beer tray, **many more items not listed!**  
**FABULOUS BRUNSWICK POOL TABLE exceptionally clean & ready to play on!**  
**FURNITURE & PRIMITIVES:** Wicker backed bar stools, butcher block table, iron plant stands, table & 6 chairs, wooden stools, Westinghouse oven, large Coca Cola cooler, steamer tables, china cabinet (exceptionally clean), primitive ice chest, bed frames, head/foot boards, end tables, wingback chair, primitive doors, primitive shelves, dropleaf table, glider chairs, buffet cabinet, vintage metal chairs, Rainbo Bread screen doors (x2), antique desk, multiple antique dressers, rocking chairs, antique bar, Coca-Cola card table & chairs, vinyl record storage cabinet, wooden porch swing, cast iron street lights, dressing tables, small dropleaf table, mirrors, leather couch, pie cabinet, glass display cabinets, changing partition, tea cart, large hutch, lifetime folding tables, plastic folding chairs, various chairs and primitive pieces too numerous to mention.  
**VERY VERY OLD POST OFFICE BOX CABINET, a fantastic find!**  
**AUCTIONEER'S NOTES:** Jill has a large accumulation of items ready for auction with some incredibly unique and rare items to be offered! With the genuinely large variety that is present we are sure to have something that you just cannot live without.  
**Terms of Sale:** All items to be sold to the highest bidder except in the case of a reserve price set on the item by the seller. Auctioneer has no obligations to disclose reserve prices. Any and all absentee bids will be taken only if approved by Auctioneer. Foundation Realty reserves the right to refuse service to anyone for any reason. All items are sold as is where is with absolutely NO implied warranties. Buyers are responsible for their property when Auctioneer says "sold". Buyers must have their own government issued ID at time of registration. All announcements on the day of sale take precedence over advertising. **Kretz Auction Service & Foundation Realty Represents the seller. Terms of Payment:** All payments to be made before items are removed from the premises. Payments will be made in cash or with valid check. Any and all titles will be mailed out no sooner than 10 business days after the auction UNLESS buyer pays in full in cash the day of the auction. Any and all returned checks shall result in an additional service fee of \$50.00. Foundation Realty DOES NOT accept credit cards or electronic payment of any sort.

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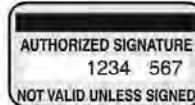
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**MISCELLANEOUS**

**Allen Veterans Fall Festival**  
Saturday, Sept. 11th, 2021 in Allen, KS

Enjoy a day full of vendors, kids games, gunfights, music, fireworks, and more!  
Bike and car show starts at 10 a.m. and the ATV Poker Run starts at 8 a.m. To register for the car/bike show, ATV run, or to be a vendor, call 620-528-3581

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**Three words for trees and shrubs right now: water, water, water**

A Kansas State University horticulture expert urged Kansas homeowners to pay special attention to trees, shrubs and fruit plants during a recent stretch that was likely to see several days reach triple digit temperatures. "Newly planted trees have not established the extensive root system needed to absorb enough water during hot, dry, windy summers," said K-State's Ward Upham. "Even trees that are two to three years old should receive special care."

Upham suggests deep, infrequent watering and mulching to help trees become established. Newly planted trees need at least ten gallons of water per week; twice that amount if they are located on sandy soils.

"The secret is getting that water to soak deeply into the soil so it evaporates more slowly and is available to the tree's roots longer," Upham said. "One way to do this is to drill a 1/8 inch hole in the side of a five-gallon bucket and fill it with water. The hole should be near the bottom of the bucket. Let the water dribble out slowly next to the tree, then refill the bucket once after moving it to the side of the tree."

Upham said the method he described assures the tree gets ten gallons of water. Larger trees, including those transplanted two to three years ago, require more water, he said.

Another method suggested by Upham includes using a perforated soaker hose or drip irrigation to water a newly established bed or foundation planting.

"In sunbaked soil, you may need to rough up the surface with a hoe or tiller to get water to infiltrate easily," he said. "If you are seeing surface runoff, reduce the flow or build a berm with at least a four-foot diameter around the base of the tree to allow the water to percolate down through the soil, instead of spreading out."

"Regardless of the method you use," Upham added, "soil should be wet at least 12 inches deep. Use a metal rod, wooden dowel, electric fence post or something similar to check depth. Dry soil is much harder to push through than wet soil."

**Water fruit plants**  
Upham said when temperatures exceed 90 degrees Fahrenheit, fruit plants lose water quickly.

"When this happens, moisture is drawn from the fruit to supply the tree," he said. "Stress from high temperatures along with a moisture deficit in the roots may cause fruit to drop, or fail to increase in size. The stress may also reduce the development of fruit buds for next year's crop."

Upham suggests using a metal rod, wooden dowel or even a long screwdriver to check soil moisture at the roots of such fruit plants as trees, vines or canes. Push the tool into the ground eight to 12 inches.

"If you can not reach the recommended depth, the plants should be irrigated to prevent drooping and to promote fruit enlargement," Upham said. "Water can be added to the soil using sprinklers, soaker hose, drip irrigation or even a small trickle of water running from the garden hose for a few hours."

Upham suggests checking soil moisture at least once a week during hot periods.

"Strawberries have a shallow root system and may need to be water more often; maybe twice a week during extreme weather," he said. "Newly planted fruit trees on sandy soils may also need water twice a week."

Upham and his colleagues in K-State's Department of Horticulture and Natural Resources produce a weekly *Horticulture Newsletter* with tips for maintaining home landscapes. The newsletter is available to view online or can be delivered by email each week.

Interested persons can also send their garden- and yard-related questions to Upham at wupham@ksu.edu, or contact your local K-State Research and Extension office.

**Grow now, graze later to reduce winter feed costs**

Grow now and graze later to get the most out of tall fescue pastures.

Winter stockpiling cool-season grasses carries cow-calf operations through the winter, the costliest time to feed cattle, says University of Missouri Extension state forage specialist Craig Roberts.

"If we don't stockpile, we'll find ourselves feeding hay or other concentrates just to get through the winter," says Roberts.

Fescue's long growing season and persistence make it Missouri's No. 1 forage. Its waxy leaves make it the cool-season grass best adapted for stockpiling for use in fall and winter in Missouri. The waxy surface keeps it from getting soggy over winter.

Producers should remove cows from fescue pastures before applying nitrogen, the nutrient that most increases yield in grasses. August-applied nitrogen helps grasses grow until after frost, when grazing can resume.

Timing nitrogen application before fall rains is vital for growth, Roberts says. In northern Missouri, this is generally the first week of August. For the rest of the state, it is during the second week of August.

**Application amounts vary.**  
The amount of nitrogen to apply to Kentucky 31 and novel-endophyte fescues differs, says Roberts. Too much nitrogen on K-31 increases toxins, hurting herd health and profitability.

"We want to do everything we can to reduce those toxins and make money on these animals," he says.

Toxins in fescue spike in spring and fall in Missouri, with the fall peak occurring around early November.

**Fall toxins harder to control**

There are fewer ways to manage toxins in fall than spring. These controls must be carried out on multiple levels, and all increase input costs. A single practice can offer partial relief but will not be enough to prevent health problems in animals.

"There is no such thing as THE solution for Kentucky 31 fescue," Roberts says. Nitrogen application is just one, but a critical one.

Roberts says the best way to reduce toxins in fescue is to renovate pastures from K-31 to novel-endophyte fescues. For information, visit the Alliance for Grassland Renewal website at www.GrasslandRenewal.org.

"Stockpiling is where novel-endophyte fescues show off," Roberts says. Novel-endophyte stockpiles are highly nutritional, with high protein and energy content because they have no stems or seed heads.

**Guidelines for nitrogen fertilizer amounts**

Roberts recommends the following when applying nitrogen:

- Toxins vary year to year, so nitrogen rates may vary.
- Use 40 pounds of nitrogen per acre or less on toxic fescue varieties such as Kentucky 31. Rates higher than this increase toxins.
- Use 60-100 pounds per acre for novel-endophyte fescues.

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**News Editor**

The Abilene Reflector Chronicle of Abilene, Kansas, has an immediate opening for a News Editor who can build sources and dive into local issues. Duties include page layout, feature writing, coverage of local government boards, and copyediting. The person must have sharp reporting instincts, outstanding news judgment, an ability to report and write quickly in a fast-moving atmosphere. A curiosity about the community and its people is vital. The candidate must be an experienced interviewer who does not shirk from the hard questions. This person must have the ability to work productively in a team setting. Must be aggressive and adept at setting priorities and reordering them as needed, particularly under deadline pressure or as circumstances change. The person should have strong editing and writing skills. The position will also require news page pagination and knowledge of InDesign. Salary based on experience. **Send cover letter, resume with references and writing samples to Kim Maguire, General Manager at the email address [advertising@abilene-rc.com](mailto:advertising@abilene-rc.com)**



# 2021 LINCOLN COUNTY FAIR

## LIVESTOCK GRAND AND RESERVE CHAMPIONS



The Reserve Champion dairy was shown by Isaac Jordan and Ruth Jordan was at the halter of the Grand Champion dairy.



Reserve Champion dairy showman was awarded to Ruth Jordan and Grand Champion dairy showman was earned by Isaac Jordan.



Tyra Meyer showed the Grand Champion breeding beef.



The Reserve Champion breeding beef was exhibited by Kolton Meyer.



The Reserve Champion bucket calf was shown by Maren Sorenson and the Champion bucket calf was exhibited by Alison Rosebrook.



Reserve 2nd year bucket calf honors went to Emma Suelter and Champion 2nd year bucket calf went to Sam Heller.



Earning Reserve Champion bucket calf showman was Cason Hlad while Champion bucket calf showman was awarded to Emma Suelter.



The Grand Champion market beef was shown by Madalyn Dobrinski, pictured with judge Spencer Schrader.



At the halter of the Reserve Champion market beef was Dylan Rosebrook, shown with judge Spencer Schrader.



The Reserve Champion Beef Showman was Kolton Meyer and Grand Champion Beef Showman honors went to Tyra Meyer.



Tyra Meyer led out the Grand Champion market lamb.



Nash Seehafer led the Reserve Champion market lamb.



The Reserve Champion market goat was shown by Reese Erbert and the Grand Champion market goat was exhibited by Kolton Meyer.



Reserve Champion Goat Showman honors went to Tyra Meyer and Kolton Meyer was named Grand Champion.



Beef Rate of Gain was won by Dylan Rosebrook.



Kolton Meyer drove the Grand Champion market swine.



The Lincoln County Cattlemen's Association Scholarship was presented by Shawn Elder to Tyler Good.



The Reserve Champion market swine was shown by Alison Rosebrook.

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# Kansas Hay Market Report

Hay market prices for the week ending July 24 remain mostly steady for alfalfa and steady for grass hay. Trade remains steady, although some area trades have slowed, demand remains good. Rains this season have produced a lot of grinding quality hay which is contributing to a softening of that market, while dairy quality hay remains difficult to come by. Last week's hot dry weather has

allowed grass hay producers to attack the prairie hay, with most reporting an average yield.

Recent rains have confined abnormally dry conditions to a wide band bisecting the state from the north central border to the south-central border along with continued dryness in the northwest. Heat advisories for much of the state went into effect last week with heat indices of 100 to

108 degrees expected. According to the U.S. Drought Monitor for the week of July 20th, abnormal dryness (D0) decreased to 30%, while moderate drought (D1) remained at .50%. Kansas remains fortunate as conditions in North Dakota continue to worsen. Cattle producers are struggling under severe drought and the State has reactivated their drought hotline. Information on the Drought Hotline can be found at [www.nd.gov/ndda/droughtresources](http://www.nd.gov/ndda/droughtresources).

Join agriculture leaders from across the state for the Kansas Governor's

Summit on Agricultural Growth August 25th and 26th. More information about the Summit and registration can be found at [www.agriculture.ks.gov/Summit](http://www.agriculture.ks.gov/Summit).

### Southwest Kansas

Dairy alfalfa steady, grinding alfalfa, ground and delivered steady to 5.00 lower; movement slow to moderate. Alfalfa: horse, premium small squares 260.00-280.00. Dairy 1.05-1.10/point RFV, Supreme 195.00-250.00, Premium 180.00-205.00, Good 155.00-185.00. Stock or Dry Cow 175.00-185.00. Grinding alfalfa 175.00-185.00. Ground and delivered locally to feed lots and dairies, 200.00-210.00; Grass Hay: Brome, large rounds 115.00-125.00; Sudan: none reported. Wheat straw, none reported. The week of 7/18-7/24, 10,539T of grinding alfalfa and 375T of dairy alfalfa was reported bought/sold.

### South Central Kansas

Dairy alfalfa, alfalfa pellets, grinding alfalfa, ground/delivered steady, movement slow. Alfalfa: horse, small squares 255.00-275.00. Dairy 1.05-1.10/point RFV, Supreme 195.00-250.00, Premium 180.00-205.00, Good 155.00-

185.00. Good, Stock cow, 175.00-185.00. Fair/good grinding alfalfa 165.00-175.00 delivered. Ground and delivered 190.00-200.00. Alfalfa pellets: Sun cured 15 pct protein 220.00-230.00, 17 pct protein 230.00-250.00, Dehydrated 17 pct 305.00-315.00. Grass Hay: Bluestem, none reported. Brome: large round 65.00-75.00. Oat hay, good 3x4 squares 110.00-120.00. Sudan: none reported. Corn stalks: none reported; Wheat straw: none reported. The week of 7/18-7/24, 5,347T of grinding alfalfa and 275T of dairy alfalfa was reported bought/sold.

### Southeast Kansas

Dairy alfalfa, grinding alfalfa steady, grass hay mostly steady, movement slow to moderate. Alfalfa: horse or goat, 240.00-250.00. Dairy 1.00-1.05/point RFV. Stock cow 155.00-165.00. Fair/Good grinding alfalfa, large rounds none reported. Ground and delivered, none reported; Grass hay: Bluestem, small squares 125.00-135.00, good 3x3 squares 110.00-120.00, good, 3x4 and 4x4 squares 90.00-110.00, large rounds 60.00-70.00. Brome, good, small squares 125.00-135.00, 3x4 to 4x4 squares 110.00-120.00, large rounds 75.00-85.00. Wheat Straw: 3x4 and 4x4 squares 60.00-80.00. The week of 7/18-7/24, 2,927T of grass hay was reported bought/sold.

### Northwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady, movement slow. Alfalfa: Horse or goat, 245.00-255.00. Dairy, Premium/Supreme 1.05-1.10/point RFV. Stock cow, fair/good 165.00-175.00. Fair/good grinding alfalfa, 140.00-150.00 with an instance at 155.00-160.00. Ground and delivered, not a large enough sample to report. Sudan, large rounds 60.00-70.00. Wheat straw, large squares none reported.

### North Central-Northeast Kansas

Dairy alfalfa steady, grinding alfalfa, ground/delivered, grass hay steady, movement slow to moderate. Alfalfa: horse, premium small squares, 9.00-10.00/bale. Dairy 1.05-1.10/point RFV, Supreme 195.00-250.00, Premium 180.00-205.00, Good 155.00-185.00. Stock Cow, 160.00-170.00. Fair/good, grinding alfalfa large rounds 100.00-120.00, 3x4's 120.00-145.00, Ground and delivered 160.00-170.00. Grass hay: Bluestem, small squares 5.00-6.00/bale, 3x4 to 4x4 squares, old crop 90.00-100.00, large rounds 60.00-70.00. Brome, small squares 6.00-7.00/bale, 3x4 to 4x4 squares 120.00-135.00, large rounds 85.00-100.00; Wheat Straw: Small squares 5.00-6.00/bale, Large 3x4 to 4x4 squares 85.00-100.00. The week of 7/18-7/24, 788T of grinding alfalfa and 150T of dairy alfalfa was reported bought/sold.

*\*\* Prices above reflect the average price. There could be prices higher and lower than those published.*

*\*\*\* Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.*

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*\*\*RFV calculated using the Wis/Minn formula.*

*\*\*TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).*

*Source: Kansas Department of Agriculture - Manhattan, Kansas, Kim Nettleton 785-564-6709.*

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en collection; cartoon glasses; 60's carnival; creamers; vases; Goofus pieces; birds; angels; hand painted plates; bone dishes; amber table set; large collection of other collectibles. Check our web site for pictures, there are many very nice collectibles.

**NOTE: Dale & Ruby collected for many years. There are many nice pieces of glass. Dale had a very nice collection of cast iron, pipes, powder horns and BB & cap guns. Check our web site for pictures at [www.thummelauction.com](http://www.thummelauction.com).**

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Report from July 28, 2021

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10	459	193.00	7	477
9	583	183.00	3	488
27	599	173.50	5	501
11	603	173.00	10	599
14	685	172.25	9	672
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**PLUS MORE BY SALE DAY!!**

### SPECIAL FALL CALF SALE, WED., AUGUST 4 @ 11 A.M.

20-6 Ang X Fall bred cows & pairs, 4-7 yrs old • 20-3 mix Fall bred cows, 3-6 yrs old • 1 Ang X Sim Fat str, 1300 lbs. • 125 Ang X str & hfrs, 600-800 lbs. • 100 Ang X str & hfrs, 600-800 lbs. • 80 Ang X str & hfrs, 675-850 lbs. • 42 Ang X w.v. str & hfrs, 650-750 lbs. • 200 Ang X str & hfrs, 600-850 lbs. • 80 blk X w.v. str & hfrs, 600-800 lbs. • 20 Ang X str & hfrs, 650-750 lbs. • 15 blk X Char w.v. str & hfrs, 550-650 lbs. • 40 Ang X w.v. str & hfrs, 475-650 lbs. • 50 mix w.v. str & hfrs, 475-600 lbs. • 25 blk X w.v. str & hfrs, 700-825 lbs. • 40 Ang X str & hfrs, 650-750 lbs. • 100 Ang X w.v. str & hfrs, 600-750 lbs. • 35 Ang X w.v. str & hfrs, 450-650 lbs. • 40 Ang X w.v. str & hfrs, 625-750 lbs. • 40 blk X w.v. str & hfrs, 400-600 lbs. • 50 blk X str & hfrs, 500-700 lbs. • 25 Ang X w.v. str/hfrs, 675-800 lbs. • 25 Ang X str/hfrs, 600-750 lbs. • 15 Ang X w.v. str/hfrs, 500-600 lbs. • 62 Ang X w.v. str, 775-950 lbs. • 40 Ang X str, 600-750 lbs. • 20 Ang X w.v. str, 775-825 lbs. • 20 blk X w.v. str, 700-750 lbs. • 40 blk X w.v. str, 600-700 lbs. • 7 blk X w.v. str, 800-875 lbs. • 45 bwf X str, 700-875 lbs. • 39 Ang w.v. hfrs, 600-750 lbs. • 20 blk X w.v. hfrs, 800-850 lbs. • 60 blk X w.v. hfrs, 725-775 lbs. **PLUS MORE BY SALE DAY!!**

Watch online with [cattleusa.com](http://cattleusa.com) (Tab J.C. Livestock Sales) Must register to bid.

If you need assistance in marketing your cattle please call & we will be happy to discuss it with you.

## CLAY CENTER LIVESTOCK SALES INC.

Cattle sales Tuesday, 11:00 AM.

Report from July 27, 2021

STEERS		HEIFERS			
2	493	178.00	9	681	149.50
3	588	171.50	2	753	144.50
3	690	156.00	2	883	136.50
65	836	154.60			
60	916	151.50			

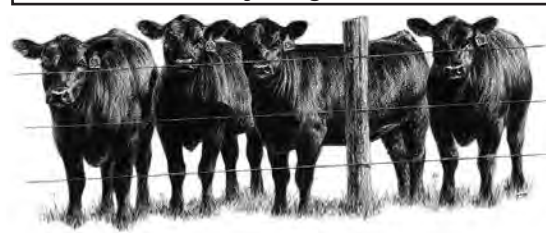
**TOP BUTCHER COW:**  
\$80.00 @ 1,590 LBS.  
**TOP BUTCHER BULL:**  
\$91.50 @ 1,680 LBS.

## SHEEP & GOAT SALE: SATURDAY, AUGUST 7TH

Hay & Equipment - 9 a.m.  
 Sheep & Goats - 11 a.m.

## Special Anniversary Sale

Tuesday, August 24th



Clay Center, Ks • Barn Phone 785-632-5566  
 Clay Center Field Representatives:  
 Seth Lauer 785-949-2285, Abilene Tom Koch, 785-243-5124  
 Lance Lagasse, 785-262-1185



KARL LANGVARDT  
 Cell: 785-499-2945

MITCH LANGVARDT  
 Cell: 785-761-5814

LYNN LANGVARDT  
 Cell: 785-761-5813



THE LATEST FARMING INFORMATION IS IN

GRASS & GRAIN

Published by AG PRESS

CALL (785) 539-7558

## EMPORIA LIVESTOCK SALE CO.

Bonded & Insured  
 SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM  
 620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741

Date: 7/28/21 Total Head Count: 2,030.

HEIFERS		STEERS	
4 blk.....	474@150.00	3 mix.....	612@157.00
3 blk.....	457@148.00	2 mix.....	618@157.00
6 blk.....	496@143.00	7 blk.....	607@145.00
27 blk.....	594@154.00	22 blk.....	735@160.00
5 wf.....	577@147.25	5 mix.....	705@157.50
9 mix.....	581@143.25	20 blk.....	788@157.50
119 mix.....	669@153.00	11 blk.....	765@157.00
15 blk.....	623@148.00	14 bkbwf.....	742@156.50
5 mix.....	694@146.50	13 blk.....	783@155.00
3 bkbwf.....	615@146.00	4 Red.....	740@154.50
2 blk.....	603@144.00	108 mix.....	792@152.25
4 blk.....	604@144.00	15 blk.....	784@152.00
2 Red.....	640@143.00	4 mix.....	710@150.00
5 blk.....	623@140.00	6 blk.....	775@149.00
6 blk.....	623@139.50	2 blk.....	745@135.00
2 blk.....	623@138.50	54 mix.....	825@153.00
4 mix.....	650@130.00	60 mix.....	877@152.00
148 mix.....	745@151.00	61 mix.....	869@151.00
24 blk.....	729@148.35	33 mix.....	871@149.75
2 mix.....	775@140.85	2 Red.....	805@149.00
4 mix.....	716@140.00	249 mix.....	846@148.85
6 mix.....	740@140.00	22 mix.....	828@147.75
60 blk.....	845@146.25	61 mix.....	854@145.00
41 blk.....	824@142.00	5 blk.....	816@144.00
128 mix.....	825@140.85	6 blk.....	843@144.00
15 mix.....	882@130.00	7 mix.....	879@144.00
120 mix.....	917@137.50	21 Red.....	850@138.50

**EARLY CONSIGNMENTS FOR AUG. 4**  
 • 35 blk & Red str & hfrs, off grass, 600-700#  
 • 19 bwf str & hfrs, off grass, 2 rds shots, 600-700#  
 • 573 blk Red & Char hfrs, 725-825#  
 • 281 blk Red & Char hfrs, 725-825#  
 • 260 mostly blk str, 775-850#  
 • 400 blk Red & Char str, 775-900#  
 • 270 blk str, 850-925#  
**PLUS MORE BY SALE TIME!**

THANK YOU FOR ALL OF YOUR CONTINUED SUPPORT!  
 YOUR BUSINESS IS ALWAYS APPRECIATED!  
 For Cattle Appraisals Call:  
 BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-341-0607  
 LYLE WILLIAMS, Field Representative, 785-229-5457  
 MATT REDDING, Field Representative, 620-364-6715  
 DALTON HOOK, Field Representative, 785-219-2908  
 WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri.  
**To see more consignments go to: [emporialivestock.com](http://emporialivestock.com)**



# Supply, demand, labor, economies of scale drive beef and cattle markets

Two Congressional committees held hearings looking at beef and cattle markets where members of Congress heard testimony challenging misguided rhetoric about beef and cattle markets. Economists, academics and market participants presented careful analysis confirming recent market behavior is due to supply and demand fundamentals related to labor shortages, drought, and the cattle herd size and is not due to structure of the market. Most suggested that before inserting itself into the market, government needs to consider the long-term nature of the cattle market cycle and said policies and investments should be sustainable and responsive to consumer demand.

The following quotes are from recent Congressional hearings and news media publications:

**On labor shortages:**

"One of the biggest challenges facing existing operations is labor and meeting the labor needs. A facility doesn't do any good if we don't have the labor or the technology to put product through that facility." Dr. Dustin Aherin, Vice President and Rabo Research Animal Protein Analyst, Rabo AgriFinance, Chesterfield, Mo., testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

"I agree with what Dr. Aherin said earlier that what you really want to focus on is that effective capacity, that even if you have the buildings, you need the labor there. So in a way, labor acts as a constraint on capacity." Dr. Jayson Lusk, Distinguished Professor and Head of the Department of Agricultural Economics, Purdue University, West Lafayette, Ind., testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

**On government intervention:**

"My recommendation to you, as policy makers, is the following: do not overly focus on what is happening today. Consider what will be needed three to five years from now. Market participants adapt to

changing circumstances, although sometimes more slowly than we'd like because of biological and construction lags, but policy ideally should focus on longer-run forces that improve the well-being of producers and consumers in an industry." Dr. Jayson Lusk testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

"Discussions of cattle prices and packing capacity can give the impression that beef and cattle markets represent a zero-sum game. But, one party's gain does not have to come at the expense of another. What policies increase the size of the pie available to all participants: cow-calf producers, backgrounders, feedlots, packers, retailers, and ultimately, consumers?" Dr. Jayson Lusk testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

"A note of caution. There is a point where industry capacity expansion goes too far to withstand cyclical periods of tight cattle supplies. The long-term cattle cycle, drought risks, and market fundamentals must be considered." Dr. Dustin Aherin testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

"But, going further and asking politicians to interfere with and or constrain an industry that efficiently and sustainably produces the most secure and affordable food supply in the world because packers are perceived as the roadblock to free markets is not the answer. I see the end result as a multitude of regulatory measures to redesign the industry toward some preconceived notion of 'fairness.' Free markets will become legislation driven by bureaucratic mandates and cattlemen won't like it any more than packers." John Nalivka, president, Sterling Marketing, Inc., Vale, Oregon op-ed in *Drovers* entitled, "Cattlemen! Be Careful What You Wish For!" <https://www.drovers.com/opinion/nalivka-cattlemen-be-careful-what>

you-wish "Finally, it is my desire to indicate to this group as strongly as I possibly can, please do not create regulations and legislation that have the unintended consequence of harming value-based marketing. Doing so would undo many years of progress for producers such as my family and those of our customers. Onerous legislation has the potential to result in a reversal of quality that is simply unacceptable to consumers. Legislation limiting progress (and ultimately is a detriment to quality beef production) punishes America's beef producers." Mark Gardner, President, Gardiner Angus Ranch, testimony before the United States Senate Committee on Agriculture, Nutrition, & Forestry Hearing on "Examining Markets, Transparency, and Prices from Cattle Producer to Consumer"

**On the cause of recent market behavior:**

"The biology and natural time-delays of the beef industry make it slow moving and capital intensive. Adjustments take years. While recent, unforeseen events have exacerbated the situation, free market signals, economic losses, drought, and the natural cattle cycle laid the foundation for today's circumstances over several decades. Dr. Dustin Aherin testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

"With any luck, we will work through the long tail of 2020's cattle backlog in Q3 2021. Year-over year cattle prices are already improving and should continue to do so through 2H 2021 and beyond. In conjunction with tightening cattle supplies, capacity expansion will come on-

line over the next several years and new technologies will reduce labor constraints, further shifting margins to the benefit of cattle producers." Dr. Dustin Aherin, testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

**On Alternative Marketing Agreements (AMAs):**

"Even if 100 percent of cattle were being sold on the cash market, it doesn't mean prices would have been any higher than what we recently observed." Dr. Jayson Lusk testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

"Stated directly - without contemporary use of AMAs I believe cattle prices would be lower as production efforts would not align as well with consumer demands." Glynn T. Tonsor, Professor, Dept. of Agricultural Economics, Kansas State University testimony before the United States Senate Committee on Agriculture, Nutrition, & Forestry Hearing on "Examining Markets, Transparency, and Prices from Cattle Producer to Consumer"

"Most crucially, it's not just about building facilities, it's about building a business model. Competing in commodity cattle markets against the efficiency of large, incumbent plants would be extremely difficult for a new entrant. However, if a new entrant can capitalize on a differentiated branding strategy, the premium component may be enough to offset efficiency disadvantages. Differentiated beef requires differentiated cattle. Alternative marketing agreements are the best way to secure a consistent supply of such differentiated cattle. Strong,

vertical supply chain relationships will be critical to the success of any new beef business." Dr. Dustin Aherin testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

"Attempting to mandate more cattle be sold in a negotiated, cash basis has potential benefits and certain costs. The fact that most producers and packers choose to sell cattle using alternative marketing arrangements suggests they see benefits in this form of marketing in the form of increased certainty, lower transactions costs, and supply chain coordination. Mandating a certain percent of cattle be sold on a negotiated basis would entail some producers and packers foregoing a marketing method they cur-

rently find more desirable. That is a cost. Moreover, strengthening of consumer demand for beef over the past couple decades has occurred over a period in which there was increased use of formula pricing that rewarded quality improvements. Eroding the ability of consumers, retailers, and packers to incentivize quality through formulas and vertical coordination may have detrimental impacts on demand." Dr. Jayson Lusk testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

"AMA which are agreements that occur outside of the spot cash market. They really help to minimize supply chain risks, reduce marketing costs, increase capacity utilization at both

• Cont. on page 22

**VALENTINE LIVESTOCK AUCTION CO. Valentine, Neb.**  
**THURSDAY, AUGUST 5, 2021**  
**Special Feeder & Bred Female Sale**  
**S.T. 11:00 a.m. on Bred Females; 12:00 Noon on Feeders**  
**Expecting 3000 hd**

**Bred Females & Pairs: (sell at 11:00 a.m.)**  
 84 ..Ang hfrs (950-1000#) bred Ang; 60 hd of 2-15 to 3-1; 24 hd; cf 3-1 to 4-1  
 Ultrasound pregged, HR, Years of good maternal integrity.....  
 .....Littau Angus Rn (Bob Littau 605-840-8560)  
 40 ..blk, Char-x pairs (running age) w/May, June calves @ side..... M Havemann  
 40 ..blk, rd, few Char-x (mostly short term; 1300-1450#) bred Char; cf 8-20 for 50  
 days. Dispersion.....Maryls Walking  
 28 ..blk & Ang (young-solid mouth; 1300-1400#) bred Ang; cf 8-25.....Pending  
**Yearling Steers:**  
 260 blk NI HR drugfree.....650-775#.....Bob & Nick Simmons  
 210 blk NI HR one cut.....750-800#.....Gale Cattle Co  
 316 Ang & blk NI.....800-875#.....Dan Walters  
 306 Ang & blk HR Ang sired- Connealy genetics.....750-900#.....Powder Horn Rn  
 192 Ang NI HR Marcy & Joseph genes, 180/cut.875-900#.. Joe & Mark Mundorf  
 186 blk & Ang HR (one cut).....850-900#.....Open Box Bar (Hanna)  
 135 blk.....875-975#.....Gunnink Farms  
 71 ..hereford HR NI.....850-900#.....Jack King  
 71 ..blk & Ang.....950-1050#.....Shane & Cassie LaFortune  
 50 ..Ang & blk NI HR Connealy genetics.....800-900#.....Devin & Tracy Frank  
 26 ..Ang & blk HR NI.....700-800#.....L Cross Rn  
**Yearling Heifers:**  
 113 blk spayed.....900#.....Dewing & Gudel  
 65 ..blk spayed.....850-900#.....Randy & Chris Huddle  
 96 ..Ang & blk HR G.O. NI 1 ld@770#.....700-800#.....L Cross Ranch  
 50 ..Ang P.O.....900#.....Schmid & Vinton  
**Fall Weights:**  
 75 ..blk & Ang NI G.O.....600-725#.....Tim & George Cook  
 52 ..blk, bwf (F-1) (5 w/1) NI G.O.....600-725#.....Jerry Cook  
 55 ..blk, bwf.....650-700#.....Harvey Bierema  
 40 ..blk (20s-20h) NI.....650-750#.....D & D Cattle Co  
 100 Char-x & blk non-weaned.....475-575#.....Marshall Tinant  
 Plus more fall weights & yearlings from: Napstek (33), McIntosh (32)  
**View our special sales online @ cattleusa.com**  
**Office: 1-800-682-4874 or 402-376-3611**  
 Greg Arendt, Mgr., C: 402-376-4701 Jake Hopwood, Fieldman, C: 308-627-4828  
 For complete listing visit our website: [www.valentinelivestock.net](http://www.valentinelivestock.net)

**EL DORADO LIVESTOCK AUCTION, INC.**  
**316-320-3212**  
**Fax: 316-320-7159**  
**2595 SE Highway 54, P.O. Box 622, El Dorado, KS 67042**

**Market Report - Sale Date 7-29-21, 2,961 Head.**  
 300-400 lb. steers, \$153-\$171 (light test); heifers, \$113-\$146 (light test); 400-500 lb. steers, \$115-\$184; heifers, \$121-\$162; 500-600 lb. steers, \$121-\$186; heifers, \$116-\$156; 600-700 lb. steers, \$124-\$177; heifers, \$104-\$152.25; 700-800 lb. steers, \$118-\$164; heifers, \$111-\$153; 800-900 lb. steers, \$106-\$159.50; heifers, \$108-\$148.75; 900-1,000 lb. steers, \$109-\$151.25; 1,000-1,100 lb. steers, \$101-\$140.60.  
**Trend on Calves:** Hfr calves \$2-\$4 higher; strs mostly steady. **Trend on Feeder Cattle:** Fdr hfrs \$2-\$6 higher; steers \$3-\$5 higher. **Butcher Cows:** high dressing cows \$68-\$81; Avg. dressing cows \$53-\$65; low dressing cows \$30-\$45. **Butcher Bulls:** Avg. to high dressing bulls \$86-\$90. **Trend on Cows & Bulls:** Mostly steady on a light test.  
**Some Highlights Include:**

<b>HEIFERS</b>	9 rd&blk	546@186.00	
3 mix	400@162.00	9 charx	587@178.00
8 charx	451@155.00	10 rd&blk	603@177.00
8 rd&blk	516@156.00	15 rd&blk	670@166.00
18 rd&blk	609@152.00	80 blk	717@164.00
14 mix	670@148.50	24 blk	768@160.00
71 mix	717@151.00	28 blk	786@157.00
75 blk	720@153.00	74 mix	805@153.00
66 mix	722@152.50	78 blk	819@156.40
18 mix	755@147.50	183 blk	836@159.50
12 mix	807@148.75	120 blk	893@152.00
58 blk	867@142.00	23 blk	957@148.30
58 blk	894@139.40	110 blk	974@144.80
<b>STEERS</b>	58 mix	1019@140.60	
1 blk	465@184.00		

**Thursday, August 5, 11:00 AM**

- 600 mixed steers, 850-950#
- 4 loads mixed steers, 850-900#
- 500 mixed steers & heifers, 750-850#
- 500 mixed heifers, 700-800#
- 150 mixed heifers, 775-850#
- 350 mixed steers, 825-925#
- 120 mixed heifers, 700-800#
- 20 blk steers & heifers, HR, LTW, 550-650#
- 330 mostly blk steers, 825-975#
- 180 mostly blk heifers, 775-850#
- 110 mixed heifers, 750-800#

**Thursday, August 12, 11:00 AM**

- 400 mixed steers & heifers
- 400 mixed steers & heifers

**OUR NEW WEBSITE IS UP & RUNNING!**  
**UPDATED DAILY WITH NEW CONSIGNMENTS!**  
**WWW.ELDORADOLIVESTOCK.COM**

We welcome your consignments!  
 If you have cattle to consign or would like additional information, please call the office at 316-320-3212

**Check our website & Facebook for updated consignments: [www.eldoradolivestock.com](http://www.eldoradolivestock.com)**  
**To stay up to date on our latest announcements you can "Like" us on Facebook**

Josh Mueller Owner/Barn Manager (316) 680-9680	Van Schmidt Auctioneer/Fieldman (620) 345-6879
Seth Greenwood Asst. Barn Manager/Fieldman (620) 583-3338	Barrett Simon Auctioneer/Fieldman (316) 452-1792
Kyle Griger, Fieldman, (620) 330-3300	

**Cattle Sale Every Thursday 11:00 AM**

**BELLEVILLE 81 LIVESTOCK SALES**  
 Junction Hwys 36 & 81 Belleville, Kansas

**CATTLE SALES EVERY FRIDAY • 9:30 AM**

**AUGUST 6 SALE: 9:00 START**

- 70 blk str/hfrs, 600-750# • 16 blk calves, 400-470#
- 30 blk s/h, 700-800# • 22 blk Red s/h, 500-700#
- 7 blk str/hfrs, 700# • 35 blk str/hfrs, 600-700#
- 40 blk Red s/h, 700-900# • 25 blk Red s/h, 700-800#

**ALL OFF GRASS, PLUS MORE!**

**AUGUST 13 SALE:**

- 320 blk str 800-900# • 80 blk str, 900#
- 31 blk str, 750-900# • 75 blk Rd Char str, 750-850#
- 30 blk Red str/hfrs, 700-800#

**PLUS MORE, ALL OFF GRASS**

**Auctioneer Ethan Schuette 785-541-1027**  
**Fieldman Brad Gilliam, Washington, KS • 785-747-8170**  
**For Market Reports, and Early Listings**  
**Website: [Belleville81.com](http://Belleville81.com)**  
**Barry & Angii Kort, Owners • 785-527-2258**  
*Thanks for your business!*

**Holton Livestock Exchange, Inc.**  
 1/2 mile East of Holton, KS on 16 Highway  
**Livestock Auction every Tuesday at 12 NOON**  
**\*\*\*STARTING TIME: 12:00 NOON\*\*\***

**MARKET REPORT FOR TUESDAY, JULY 27, 2021**  
**RECEIPTS: 528 CATTLE**  
**FOR FULL RESULTS, VISIT OUR WEBSITE:**  
**[WWW.HOLTONLIVESTOCK.COM](http://WWW.HOLTONLIVESTOCK.COM)**

<b>STEERS</b>	16 mix str	750@149.50	
1 blk str	350@207.50	60 blk bwf str	927@149.00
7 blk str	497@188.00	12 blk str	885@148.00
5 blk bulls	467@179.00	<b>HEIFERS</b>	
7 blk char bulls	480@176.00	2 bwf red hfrs	458@169.00
8 blk str	598@174.50	6 blk bwf hfrs	496@164.00
25 blk str	680@170.50	6 bwf hfrs	653@159.00
9 blk str	677@166.50	6 blk bwf hfrs	566@158.00
9 blk str	687@162.00	4 blk hfrs	598@155.50
9 blk bwf str	685@160.00	8 blk red hfrs	628@152.00
12 blk red str	659@159.00	12 bwf r/w hfrs	675@146.25
12 blk str	786@150.00	11 blk hfrs	775@137.00

**AUGUST 21 - FARM AUCTION FOR PEGGY HENSLEIGH & THE LATE DR. ROBB HENSLEIGH, WINCHESTER, KS**  
[holtonlivestock.com](http://holtonlivestock.com)

**Dan Harris, Auctioneer & Owner • 785-364-7137**  
**Danny Deters, Corning, Auct. & Field Rep • 785-868-2591**  
**Dick Coppinger, Winchester, Field Rep. • 913-774-2415**  
**Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417**  
**Larry Matzke, Wheaton, Field Rep. • 785-268-0225**  
**Craig Wischropp, Horton, Field Rep. • 785-547-5419**  
**Mark Servaes, Atchison, Field Rep. • 816-390-2549**  
**Barn Phone • 785-364-4114**  
**WEBSITE: [www.holtonlivestock.com](http://www.holtonlivestock.com)**  
**EMAIL: [dan@holtonlivestock.com](mailto:dan@holtonlivestock.com)**

**View our auctions live at "Imauctions.com"**

**Central Livestock**  
 811 N. Main St.  
 South Hutchinson, Ks

[www.centallivestockks.com](http://www.centallivestockks.com)  
**Office: 620-662-3371**

**Hay Auction- Every Tuesday at 9:00 a.m.**  
**Cattle Auction- Every Tuesday at 11:00 a.m.**  
**Hog/Sheep/Goat Auction- Every 3rd Saturday**  
**Horse/Tack Auction- Every 2nd Saturday**

**Tues., Aug. 10<sup>th</sup> - Special Calf & Yrlg Sale**  
**Tues., Aug. 24<sup>th</sup> - Special Holstein & Calf/Yearling Sale**  
**ALL WEIGH COWS & BULLS SELL AT THE END**

**Eureka Livestock Sale**  
**P.O. Box 267 Eureka, KS 67045**  
**620-583-5008 Office 620-583-7475**

**Sale Every Thursday at 11:30 a.m. Sharp**  
**Like Us On Facebook!**  
 On Thursday, July 29, we had 612 head of cattle on an active market.

<b>STEERS</b>	<b>STEER CALVES</b>	6 blk	765@146.00		
7 bwfrbfX410@192.50	5 bkRd	804@152.50	5 bkbwf	791@145.75	
12 bwfrbfX.....	6 bkbwf	754@151.75	17 bkRd	782@142.80	
.....488@185.00	5 Char	760@151.75	11 bkbwf	743@142.25	
6 bwfrbfX546@178.00	13 bkChr	818@144.00	23 mix	674@141.25	
56 mix	876@151.75		6 Chr	703@139.75	
24 mix	754@147.25	<b>HEIFERS</b>	35 mix	783@137.00	
30 mix	871@143.50	3 bwfrbf	402@159.50	29 bkRd	879@136.75
6 SptX	659@128.00	7 bwfrbf	459@156.00	11 mix	847@135.50
13 SptX	804@119.75	4 bkRd	605@149.50	10 SptX	679@118.50
14 DryX	803@103.50	6 bwfrbf	548@148.00	25 SptX	767@115.50
		7 blk	716@146.25	6 DryX	813@100.50

**Butcher Cows: \$52-\$87.00, mostly \$70-\$82.00, very active.**  
**Butcher Bulls: \$84-\$105.00, mostly \$95-\$98.00, very active.**

<b>BUTCHER COWS</b>	1 blk	1335@82.00	
1 blk	1700@87.00	1 blk	1680@82.00
1 blk	1540@87.00	<b>BUTCHER BULLS</b>	
1 blk	1605@85.00	1 blk	1850@105.00
1 bwf	1355@84.00	1 Brindle	2000@98.00
1 bwf	1380@83.50	1 Gelv	1700@98.00
1 blk	1515@83.00	1 blk	1680@95.00
1 blk	1160@83.00	1 blk	1720@95.00
1 blk	1220@83.00		

**EARLY CONSIGNMENTS FOR AUG. 5**

- 150 mostly blk str & hfrs, 600-850#, Fall calves.
- 140 mostly blk str & hfrs, 675-850#, hfrs open.
- 90 Angus hfrs, 675-750#, H.R., long time weaned & dbl. vac., open.
- 50 mixed str & hfrs, 700-900#, hfrs open.

**EARLY CONSIGNMENTS FOR AUG. 12**

- 250 mostly blk str/hfrs, 650-850#, home raised, weaned & dbl. vac. in April.
- 200 mostly blk str/hfrs, 600-800#, Fall calves.

We appreciate your business!

**Ron Ervin - Owner-Manager**  
 Home Phone - 620-583-5385  
 Mobile Cell 620-750-0123  
**Austin Evenson- Fieldman**  
 Mobile Cell 620-750-0222  
 If you have any cattle to be looked at call Ron or Austin

# USDA to survey county small grains acreage

The U.S. Department of Agriculture's National Agricultural Statistics Service (NASS) will survey producers in 32 states, including Kansas, for its 2021 small grains County Agricultural Production Survey (CAPS).

The survey will collect information on total acres planted and harvested, and yield and production of small grains crops down to the county level. CAPS will provide the data need-

ed to estimate acreage and production of selected crops such as barley, oats, and wheat in the United States.

"The data provided will help federal and state programs support the farmer," said Doug Bounds, Kansas state statistician. "I hope every producer understands the importance of these data and will take the time to respond if they receive this survey. Producers can lose out when there are no data to determine accurate rates for loans, disaster payments, crop insurance price elections and more. When enough producers do not

respond to surveys, NASS is not able to publish data. Without data, agencies such as USDA's Risk Management Agency or Farm Service Agency do not have information on which to base the programs that serve those same producers."

Farmers are encouraged to respond online at [accounts.usda.gov](https://accounts.usda.gov) or by mail. Alternatively, within the next few weeks, NASS representatives will contact selected Kansas growers to arrange telephone interviews to complete the survey.

NASS safeguards the privacy of all respondents

and publishes only aggregate data, ensuring that no individual operation or producer can be identified, as required by federal law. Survey results

will be published in the NASS Quick Stats database ([quickstats.nass.usda.gov](https://quickstats.nass.usda.gov)) at 2 p.m. Central time on Thursday, Dec. 9, 2021. For more information on

NASS surveys and reports, call the NASS Kansas Field Office at (800) 582-6443. USDA is an equal opportunity provider, employer, and lender.

## Supply, demand, labor, economies of scale drive beef and cattle markets

• **Cont. from page 21**  
the feedlot level and the packer level, so really what this does is reduce operational cost and operational risks which in turn filters down to being able to pay higher prices for cattle as it goes back to the cow calf sector." Dr. Dustin Aherin testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.

"It is important to understand packers did not force cattle feeders into Alternative Marketing Arrangements (AMAs). Producers were the brainchild of such ideas to get paid for the value produced. Value-based marketing systems are the 'rising tide that lifts all boats.'" Mark Gardiner, President, Gardiner Angus Ranch, testimony before the United States Senate Committee on Agriculture, Nutrition, & Forestry Hearing on "Examining Markets, Transparency, and Prices from Cattle Producer to Consumer"

"AMAs allow packers and cattle feeders to both reduce their supply chain

risks, better manage inventory, better utilize cattle feeding and cattle processing capacity and reduce their marketing and procurement costs. Both of those sectors of the beef industry are margin operators, so the price that they are willing to pay for the upstream input into their production system is very much determined by what their operating costs are. If we increase operating costs at the packer level, packers are likely to pay less for fat cattle. If we reduce the price of fat cattle, and increase the operating

costs of feedlots then they are likely to pay less for calves and feeder cattle. So I readily admit that price discovery is necessary, but we have to recognize that it does have a cost, and if we eliminate or reduce the benefits of AMAs, that also has a cost and with cow calf producers being primary producers and not margin operators, they have no one else to pass on the burden of that cost." Dr. Dustin Aherin testifying before the House Agriculture Committee Subcommittee on Livestock and Foreign Agriculture.



### 2-DAY FARM TOY AUCTION

**FRIDAY, AUGUST 13 & SATURDAY, AUGUST 14, 2021**  
**9:30 AM BOTH DAYS**

**LOCATION: Kansas State Fairgrounds, 2000 N. Poplar St., HUTCHINSON, KANSAS 67501**  
Auction held in the Morton Building Facility.

**Over 1000 pcs:** Ertl Farm Toys, Vintage Marx and Nylint Trucks, Tonka, Buddy L, Wyandotte, Structo, Precision Classics, Scale Models, Cast Iron Collectors, True Scale, Key Series, Barn Yard Sets, Tin Toys, plus more.



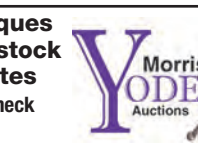
**1/16th Scale:** John Deere, IH, Case IH, Hubley, Oliver, Allis Chalmers, Versatile, Cockshutt, Massey Ferguson, Case, Minneapolis Moline, Deutz Allis,

Steiger, Big Bud, Ford, Kubota, Farmall, McCormick, also a few 1/64th and 1/32nd scale pcs. **plus many more rare pcs not listed!**

**SELLERS: ED & JANET SWENSON**

**NOTE: Ed has collected some very rare and hard to come by pieces, so don't miss this one!! Online bidding available, go to [www.morrisyoderauctions.com](http://www.morrisyoderauctions.com) website for photos and more information.**

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Kansas juniors won first place in the senior steak division at the All-American Certified Angus Beef® (CAB) Cook-Off at the 2021 National Junior Angus Show (NJAS), July 10-17 in Grand Island, Neb. Pictured from left are Clay Pelton, Paradise; Nick Seimens, Towanda; Kelsey Theis, Leavenworth; and Kady Figge, Onaga. They prepared "Center Ring Sirloin Steak with Big Top Béarnaise Sauce" and also won top honors in the showmanship category and tied for top honors in recipe. The American Angus Auxiliary sponsored the event. *Photo by Pearl's Pics*



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STEER & BULL CALVES		STOCKER & FEEDER STEERS	
4 blk/bwf str	386 @ 196.00	10 mix str	624 @ 178.00
12 blk str	448 @ 190.00	15 blk str	556 @ 176.00
3 blk str	478 @ 176.00	21 blk/char str	569 @ 176.00
1 blk str	420 @ 170.00	7 blk str	626 @ 176.00
1 bwf bull	425 @ 170.00	4 blk str	636 @ 169.50
5 hol str	520 @ 74.00	32 bwf/wf str	696 @ 164.75
		4 blk str	678 @ 162.50
		32 bwf/wf str	696 @ 164.75
		4 blk str	678 @ 162.50
		128 blk/red str	783 @ 159.10
		7 blk/red str	753 @ 158.50
		17 blk str	760 @ 156.00
		68 blk/red str	852 @ 149.60

14 blk hfrs	605 @ 157.00	1 bwf cow	1560 @ 80.00
4 blk hfrs	570 @ 155.00	1 red cow	995 @ 79.50
3 blk hfrs	578 @ 154.50	1 red cow	1185 @ 79.00
58 blk/red hfrs	759 @ 149.35	1 red cow	1100 @ 76.50
2 wf/bwf hfrs	790 @ 148.00	1 blk cow	1245 @ 76.00
2 blk hfrs	703 @ 147.00	1 wf cow	1385 @ 74.00
3 char/bwf hfrs	648 @ 143.00	1 blk cow	1225 @ 73.00
48 blk/red hfrs	753 @ 142.75	1 wf cow	1115 @ 72.00
14 blk hfrs	805 @ 140.50	1 blk cow	1200 @ 70.00
8 blk/char hfrs	891 @ 136.00	1 blk cow	1210 @ 65.00
		BULLS	
		1 blk bull	1980 @ 105.00
		1 red bull	2140 @ 105.00
		1 x-bred bull	1465 @ 96.00
		1 x-bred bull	1265 @ 89.00

**CONSIGNMENTS FOR AUG, 3:**

- 40 Angus str, 750-800 lbs., vaccinated
- 56 blk str & hfrs, 600-750 lbs., vaccinated
- 55 blk sim str & hfrs, 600-700 lbs., vacc.
- 35 blk steers, 775-800 lbs., off grass
- 70 blk steers, 850-900 lbs., off grass
- 200 blk steers, 850-900 lbs., off grass
- 250 blk red steers, 825-875 lbs., off grass
- 190 blk steers, 800-850 lbs., off grass
- 114 blk steers, 900-950 lbs., off grass

**CONSIGNMENTS FOR AUG, 10:**

- 400 blk red steers, 850-900 lbs., off grass
- 120 black steers, 800-850 lbs., off grass
- 130 black steers, 800-850 lbs., off grass

**CONSIGNMENTS FOR AUG, 17:**

- 182 Hereford steers, 800-900 lbs.
- 50 Hereford heifers, 750-800 lbs.

*Above cattle homeraised from Brainard cattle Co., off grass, vaccinated, no implants hfrs occ'd on the hfrs*

- 65 black heifers, 775-825 lbs., off grass

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