

Schwieterman Market Outlook

A marketing commentary by Bret Crotts

Friday's April supply and demand report was supportive to the grain markets, although the reaction to the report in the corn and soybean markets was not very bullish. Wheat actually showed an increase in the ending stocks estimate, but the wheat market had the strongest performance of the week.

Looking at the numbers, the corn had the most bullish report with USDA cutting the ending stocks estimate by 150 million bushels, which was more than expected. USDA did this by increasing the export, ethanol, and feed usage estimates. The export estimate is a new record high of 2.675 billion bushels, but keep in mind that we have already sold 2.617 billion, so there is a very good chance that we will see another increase in the export estimate at some point. South Korea is supposedly cutting import tariffs to facilitate imports and there are rumors of another round of Chinese buying, which would be very bullish. The U.S. stocks to use ratio is now at 9.15%, which is the tightest since the 2012/2013 crop year, but it looks like we have the potential to bring that stocks to use ratio below 7.5%, which would be the second tightest ever.

Wheat ending stocks were increased by 16 million bushels due to a cut in feed usage, which seems a bit odd with this year's strength in the corn market. The May supply and demand report will be the interesting one for the wheat because we have the potential to see a higher feed usage estimate for the new crop and everyone is very curious to see what USDA does with the export estimate. There has been some discussion that China may be a major wheat buyer in the near future, as thy rotate old stocks out of their strategic reserves. In addition to that, the U.S. HRS Belt looks pretty bad on the Drought Monitor and the forecasts look dry, which is not conducive to a good start to the spring wheat growing season, but was probably one of the reasons that the wheat was relatively strong this week.

USDA left soybean ending stocks alone at 120 million bushels, but they arrived at unchanged in an odd way. They increased the export estimate by 30 million bushels, which makes sense, but then, despite our incredible crush pace, they cut the crush estimate, then they cut the seed usage estimate despite the expected increase in acreage, and finally they cut the residual usage estimate, which is basically a panic move they do to avoid making the ending stocks "too low." So, even though ending stocks were unchanged, I look at the report as bullish for the soybeans. We have a record tight stocks to use ratio, and things are probably even tighter than what USDA says on paper. On the charts, we had

new contract highs in both old crop and new crop corn. \$6.00, and then \$6.36 are viable upside targets for the old crop corn market. The old crop soybeans continue to trade sideways, and it will probably take another wave of export sales to get speculators excited and get the market to break out of the range. As for the wheat, it has been the weak link for a long time, but last week's action suggests that the down trend in over, and that we are ready for at least an upward correction, if not something big-

The cattle market was strong this week. Cash cattle traded higher, which many instances of \$123, and some better than that. After a few days of pausing, the feeder cattle index is shooting higher as well. The live cattle futures contracts from June forward made new contract highs, and another week of rising cash cattle will keep that trend going. Friday's action finally brought the April futures above the June for the first time in a month, so perhaps that spread relationship will get back to normal. For the feeder cattle, the contracts from August forward made new contract highs, but the April and May contracts failed to do so, which makes the feeder complex look susceptible to further

bear spreading. Schwieterman, Inc. is a full service commodity brokerage firm. If you would like more information on commodity markets or our brokerage services, contact Bret Crotts at 800-272-9131. www.upthelimit.com bret@swbell.net

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Alta Vista

Alta Vista

Leonardville

CATTLE AUCTION 12/1/12/13/77 12/13/10/2/77



1-800-834-1029 **Toll-Free**

STARTING 10:00 A.M. ON WEIGH COWS FOLLOWED BY STOCKER FEEDERS — 11:00 A.M. OFFICE PHONE 785-776-4815 • OWNER JOHN CLINE

ger than that.



A larger run of cattle found good interest from a good attendance of local and out-of-state buyers. Several fall calves were offered and they were selling at strong prices. Stocker feeder weight steers & heifers sold fully

| steady, however the cattle with better condition sold higher. Cull cows & | | | | |
|---|----------|------------|--|--|
| bulls sold steady on the kind offered. | | | | |
| STEER CALVES — 275-550 LBS. | | | | |
| Hope | 5 blk | 276@209.00 | | |
| Junction City | 6 blk | 426@200.00 | | |
| Westmoreland | 12 blk | 400@199.00 | | |
| Alta Vista | 10 xbred | 343@198.00 | | |
| Tonganoxie | 12 blk | 420@197.00 | | |
| Seneca | 12 blk | 430@197.00 | | |
| Westmoreland | 30 blk | 466@185.00 | | |

| 6 blk | 426@200.00 |
|----------|--|
| 12 blk | 400@199.00 |
| 10 xbred | 343@198.00 |
| 12 blk | 420@197.00 |
| 12 blk | 430@197.00 |
| 30 blk | 466@185.00 |
| 10 blk | 494@185.00 |
| 5 xbred | 429@182.00 |
| 6 blk | 427@180.50 |
| 6 blk | 530@178.50 |
| 5 blk | 537@175.00 |
| 8 xbred | 470@164.00 |
| | 12 blk 10 xbred 12 blk 12 blk 30 blk 10 blk 5 xbred 6 blk 6 blk 5 blk |

| STEERS | — 550 - | 950 LBS. |
|---------------|----------------|------------|
| Frankfort | 19 blk | 584@182.00 |
| Frankfort | 9 blk | 575@182.00 |
| Junction City | 10 blk | 559@180.00 |
| Seneca | 15 blk | 570@180.00 |
| Westmoreland | 36 blk | 585@174.50 |

Eskridge Alta Vista 65 blk Seneca 10 blk Wamego 5 blk Alma 27 blk Alta Vista 11 blk Pomona 5 blk Dwight 8 blk Alta Vista 19 xbred St. George 13 blk Wamego 11 xbred Dwight 15 mix Leonardville 5 blk Alma 17 blk Dwiaht 11 mix Atchison Alma 8 xbred Dwight 37 blk Alta Vista 7 xbred Marion 7 blk HEIFER CALVES — 325-550 LBS. Alta Vista

809@144.00 711@144.00 727@143.00 866@137.25 795@136.00 8 Hereford 680@136.00 753@131.00 917@128.00 940@127.00 899@124.50 14 xbred 327@182.00 Junction City Westmoreland 6 blk 347@175.00 Westmoreland 416@170.00 435@169.00 Seneca 11 blk 10 blk 479@164.00 Tonganoxie

EARLY CONSIGNMENTS FOR APRIL 16

- 15 SimmAngus strs & hfrs, weaned 40 days, 1 rd Spring shots, 500-600 lbs.
- 45 SimmAngus strs & hfrs, weaned 30 days, 2 rds shots, 400-550 lbs.
- 255 blk strs & hfrs, 90-120 days weaned, 2 & 3 rds shots, 400-650 lbs. 47 choice Angus strs & hfrs, 2 rds shots, weaned 35 days, 450-600 lbs.
- 45 Red & blk Angus strs & hfrs, complete pre wean shots, 400-550 lbs.
- 11 Angus strs, weaned Dec. 26, 1 rd shots, no grain, 600-800 lbs. 6 Angus hfrs, weaned Feb. 27, no grain, 400-550 lbs.
- 38 Angus hfrs, weaned 2 months, 600-625 lbs.
- 35 Choice Angus strs & hfrs, 2 rds shots, long weaned, 550-650 lbs.
- 3 Holstein bull calves, 2 weeks-30 days.
- 27 mostly blk strs & hfrs, weaned, shots, 400-500 lbs.
- 30 Blk & Char mix strs & hfrs, 2 rnds shots, weaned 60 days, 400-550 lbs.
- 15 SimAng X strs & hfrs, grass ready, 2 rds shots, wormed, weaned 45 days, bunk broke, 500-600 lbs.
- 15 Blk strs & hfrs, weaned, 2 rds shots, 550-600 lbs.
- 40 Crossbred strs & hfrs, 2 rds Fall shots, weaned 3 weeks, 400-650 lbs.

EARLY CONSIGNMENTS FOR APRI

Complete Dispersal of the Bill Burris estate cowherd consisting of: 83 Blk cows, 6 yrs to older, 35 will have Angus sired winter and spring claves by side, Balance springers bred

- 15 Older Herford and Blk cows with Bllk & BWF 30-45 days old. Bull calves worked. 7 Moser genetic blk cows, 4-8 yrs w/ 2 week-30 day calves by side, all worked.
- 14 choice blk 1st calf hfrs w/ late Feb. early March calves by side.
- 27 Angus strs, 45 days weaned, 2 rds shots, 500-550 lbs.
- 5 Angus hfrs, 45 days weaned, 2 rds shots, 500-550 lbs.
- 44 Bred Red Angus cows calving from Aug 20th to Oct 31st consisting of: 40 head of 9 year old cows
- 4 head of 6-5-4 year old cows
- 15 Bred Red Angus cows calving from Nov 1st to Dec 15th calving consisting of:
- 8 head of 9 year old cows 7 head of 6-5-4 year old cows

All cows bred to Red Simmental bulls

CO. INC.

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to WWW.QrassandQrain.com & logging onto the online subscription

606@171.00 Westmoreland 39 blk 481@164.00 Shawnee 1070@93.00 34 mix 1 bwf 600@171.00 382@161.00 1150@90.00 6 mix Alta Vista 18 xbred Shawnee 1 Cross 563@168.00 440@160.00 Hillsboro 1600@71.00 10 blk Leonardville 7 blk 1 bwf 510@159.00 583@166.00 1750@70.50 8 blk Junction City 11 blk Marion 1 blk 533@158.50 Strong City 718@162.25 13 blk 1 Rd ang 1490@68.00 Seneca 666@159.00 Eskridge 8 blk 544@155.00 Clay Center 1 blk 1500@66.00 669@156.00 Alta Vista 15 xbred 451@149.00 Wamego 1 blk 1185@65.00 771@149.00 Junction City 6 blk 547@136.00 Vermillion 1 blk 1345@64.50 1385@62.00 775@148.50 Hope 5 blk 446@104.00 Randolph 1 blk 648@148.00 **HEIFERS** — 550-975 LBS. 1070@62.00 Alma 1 Heref 554@156.75 772@146.00 Westmoreland 34 blk Green 1 Cross 1010@61.50 815@144.75 Leonardville 16 blk 555@156.50 Blue Rapids 1 blk 960@60.50 811@144.25 Wamego 24 Red Ang 697@155.00 Wheaton 1 blk Wamego 15 Red Ang 711@151.00 Westmoreland 1 Heref Alma 7 Red Ang 722@150.00 Frankfort 1 blk Seneca 12 blk 622@146.00 Alta Vista 1 bwf Junction City Dwight 13 bwf 730@146.00 1 Heref Junction City 35 blk 626@146.00 Randolph 1 bwf Wamego **BABY CALVES** 20 blk 720@144.00

1275@60.00 1160@59.00 1580@57.00 1060@56.00 1305@53.50 1475@50.00 Dwight 15 bwf 749@143.50 1 blk @525.00 St. George 15 blk 738@143.50 1 blk @500.00 Overbrook 19 bwf 710@141.50 2 Heref 2@460.00 2@400.00 Valley Falls 13 bwf 710@141.50 2 Cross St. George 676@141.00 @375.00 7 Hereford 749@140.00 BULLS — 1,200-1,450 LBS. Junction City Overbrook 21 bwf 740@138.50

Marion 5 blk 668@138.00 2235@95.50 702@135.00 Wamego 2210@90.00 Wamego Wamego 60 blk 790@134.00 Strong City 1 Rd Ang 1435@87.00 REPLACEMENT HEIFERS Shawnee 11 mix 763@131.50 650@131.50 15 Red Ang @1200.00H Valley Falls 6 bwf Dwight 19 Red Ang @1175.00H Pomona 5 blk 679@126.25 Dwight Alta Vista 583@124.00 5 xbred Wamego 8 bk @1100.00H 5 Red Ang @1085.00H Marion 6 blk 954@108.00 Dwight COWS & HEIFERETTES — 850-1,750 LBS. Overbrook 19 bwf @1075.00H



1 blk

Shawnee

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- 235 bwf, Red & blk Angus Fall bred 1st calf heifers. 275 blk, bwf & Red Angus 1st calf heifers with 30-45 day old calves by side.
- 25 Hereford 1st calf heifers with BWF calves by side.
- 125 bwf, Hereford, blk & Red Angus cows, 3-6 with 30-60 day calves by side.
- 175 bwf, blk & Hereford replacement heifers including 50 Red Angus. Several Registered Angus & Balancer yearling bulls.

850@101.00

FOR MORE INFORMATION, PLEASE CALL: John E. Cline: 785-532-8381

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Upcoming Special Stock Cow & Bred Heifer Sale Dates • Wednesdays starting at 11:00 AM *2021:* April 14 • May 5

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ANDREW SYLVESTER WAMEGO 785-456-4352

Grass & Grain, April 13, 2021

Kansas Hay Market Report

Hay market prices for the week ending April 3 were mostly steady across the state; steady to 10.00 higher for alfalfa in the southwest. Demand was light to moderate and deliveries slowed a bit more this past week. The alfalfa has greened up and stands range in height from 3" to 8" in some areas and currently, subsoil moisture seems to be adequate. Folks have been busy spraying for weeds and pests, with both weevil and aphids being reported in fields. According to the U.S. Drought Monitor for the week of April 1st, abnormal dryness (D0) decreased to 10%, moderate drought (D1) remained at 10%, and severe drought (D2) remained at 2%. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange:www.hayexchange.com/ks.php.

**Prices below reflect the average price. There could be prices higher and lower than those published.

Southwest Kansas

Dairy alfalfa, steady; grinding alfalfa, steady to 5.00 higher; ground and delivered steady to 10.00 higher, movement slow to moderate. Alfalfa: horse, premium small squares 260.00-280.00. Dairy 1.00-1.05/point RFV, Supreme 185-237.00.00, Premium 170.00-195.00, Good 150.00-178.50. Stock or Dry Cow 170.00-180.00. Current Grinding alfalfa 175.00-185.00 with an instance at 190.00-200.00. New crop 2021 grinder hay, in the bale, 165.00-175.00 delivered. Current Ground and delivered locally to feed lots and dairies, 200.00-220 with instances at 235.00-240.00. Grass Hay: small squares none reported, large 4x4 squares 100.00-110.00, large rounds none reported; Sudan: large rounds 75.00-85.00. Wheat straw. small squares 3.50-4.50/bale, large 3x4 squares 80.00-90.00. The week of 3/28-4/6, 6,670T of grinding alfalfa and 1,436T of dairy alfalfa was reported bought/sold.

South Central Kansas

Dairy alfalfa, alfalfa pellets, grinding alfalfa, ground/ delivered, steady; movement slow to moderate. Alfalfa: horse, small squares 255.00-275.00. Dairy, 1.00/point RFV, Supreme 185.00-225.00, Premium 170.00-195.00, Good 150.00-178.00. Stock cow, 165.00-175.00. Fair/good grinding alfalfa 150.00-160.00 delivered with instances at 165.00-170.00 delivered. Ground and delivered 165.00-175.00 with an instance at 180.00-190.00. Alfalfa pellets: Sun cured 15 pct protein 200.00-215.00, 17 pct protein 210.00-220.00, Dehydrated 17 pct 305.00-310.00. Grass Hay: Bluestem, 3x4 and 4x4 squares 90.00-100.00, large rounds 60.00-75.00. Brome: large 3x4 squares 90.00-100.00, large rounds 90.00-100.00. Teff: large rounds 135.00-145.00. Oat hay: large rounds 65.00-75.00. Sudan: large rounds 80.00-90.00. Corn stalks: none reported; Wheat straw: none reported. The week of 3/28-4/6, 7,583T of grinding alfalfa and 215T of dairy alfalfa was reported bought/sold.

Southeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady, grass hay steady, movement slow to moderate. Alfalfa: horse or goat, 230.00-240.00. Dairy 1.00-1.05/point RFV. Stock cow 150.00-160.00. Fair/Good grinding alfalfa, large rounds 130.00-140.00. Ground and delivered, none reported; Grass hay: Bluestem, small squares 120.00-125.00, good 3x3 squares 100.00-125.00, good, 3x4 squares

90.00-120.00, large 4x4 squares 90.00-110.00, large rounds 65.00-75.00. Brome, good, small squares none reported, 3x4 to 4x4 squares 95.00-120.00, large rounds 65.00-75.00. Wheat Straw: 3x4 and 4x4 squares 60.00-80.00. The week of 3/28-4/6, 1,999T of grass hay was reported bought/sold.

Northwest Kansas

Dairy alfalfa, ground/delivered steady, grinding alfalfa steady, movement slow. Alfalfa: Horse or goat, 220.00-230.00. Dairy, Premium/Supreme 1.00/point RFV. Stock cow, fair/good 165.00-175.00. Fair/good grinding alfalfa, 130.00-140.00. Ground and delivered locally to feedlots and dairies, 135.00-140.00. Sudan, large rounds 60.00-70.00. Wheat straw, large squares none reported.

North Central-Northeast Kansas

Dairy alfalfa, grass hay, grinding alfalfa, ground/ delivered steady, movement slow to moderate. Alfalfa: horse, premium small squares, 9.00-10.00/bale. Dairy 1.00-1.05/point RFV, Supreme 185-237.00.00, Premium 170.00-195.00, Good 150.00-178.50. Stock Cow, 150.00-160.00. Fair/good, grinding alfalfa, 120.00-130.00. Ground and delivered 150.00-160.00. Grass hay: Bluestem, small squares 5.50-6.50/bale, 3x4 to 4x4 squares 100.00-105.00, large rounds 60.00-90.00. Brome, small squares 6.50-7.50/ bale, 3x4 to 4x4 squares 110.00-120.00, large rounds 75.00-85.00; Sudan, large rounds, 75.00-80.00. Wheat Straw: small squares 5.00-6.00/bale, large 4x4 squares 75.00-85.00, 100.00-110.00 delivered, large rounds 65.00-75.00. The week of 3/28-4/6, 2,213T of grinding alfalfa and 483.5T of dairy alfalfa was reported bought/sold.

* Posted by Kim Nettleton, Kansas Department of Agriculture

**Prices are per ton and FOB unless otherwise noted

New study finds consumers are hopeful about agriculture's ability to positively impact climate change

mate change, consumers view agriculture as a part of the solution rather than the problem. Among participants in Cargill's recent global Feed4Thought survey, those who indicated climate change as important to them also rated livestock and agriculture lowest in negative impact compared with other industries generally regarded as significant contributors. More than one-third of respondents expressed confidence in the industry's ability to limit its contributions to climate change.

"Farmers are critical to feeding the world sustainably and responsibly," said Ruth Kimmelshue, who leads Cargill's animal nutrition and health business. "With a growing population and rising consumer interest in climate change, they are also part of the solution to address some of the toughest environmental challenges. At Cargill, our focus continues to be advocating for farmers by supporting and amplifying efforts to reduce their environmental footprint, methane emissions and, in turn, climate impact."

Cargill's Feed4Thought survey included responses from 2,510 consumers representing the U.S., France, South Korea and Brazil. From among all participants, transportation and deforestation were ranked as the greatest contributors to climate change. According to consumers surveyed, who's most responsible for accelerating change? 59% said that federal and national governments bear the highest responsibility for addressing climate change, while 57% saw companies involved in beef production and 50% saw cattle farmers as responsible for reducing the impact of livestock.

"Sustainability in our food systems starts with the dedication of our farmers," said Heather Tansey, sustainability lead for Cargill's protein and animal nutrition businesses. "Producers around the world are seeking and implementing solutions to mitigate emissions while providing quality care for their animals."

While consumer views varied by region, the quarterly survey found that nearly 80% of consumers around the world who indicated climate change as important reported a willingness to make a change in the type of food they purchase. In turn, about half of these consumers said they would be willing to pay a premium for a product that promises a low-carbon footprint to curb their impact.

Today, about 14.5% of global human-originated emissions can be attributed to agriculture and approximately 3% of U.S. emissions are attributed to methane emitted as a result of enteric fermentation - a natural part of the digestive process in ruminant animals. Though the contribution is relatively small, consumers believe that reducing methane emissions is still important. Of those surveyed, one-fourth said they would purchase more beef if cattle were fed an additive or used other technology to reduce methane emissions. This indicates a growing consumer interest in innovative solutions to address and curb methane emissions from the agriculture industry.

Feed4Thought findings also show that, when asked about the most important factors considered at point of purchase, consumers ranked taste, avoidance of antibiotics/ growth hormones/steroids use, and knowing where products come from highest.

Though the people surveyed indicated this willingness, the new survey also suggests a need to further engage consumers on existing efforts in agriimpacts and deepen the conversation surrounding methane emissions and other sustainable practic-

"Ultimately, our farmers are being asked to do more with fewer resources," said Jon Nash, who leads Cargill's animal protein and salt business. 'The future of agriculture requires us to collectively enable farmers with the resources and innovation they need to meet sustainability challenges, while ensuring strong farming businesses for themselves and their families.'

Learn how Cargill is helping to curb methane emissions on cargill.com/ feedingintelligence/methanereduction.

SATURDAY, MAY 1, 2021 — 9:00 AM

Weather date: Saturday, May 8 We will sell the following items at public auction at the shop located across the street from the Coop at 120 South Erpelding in LEONARDVILLE, KANSAS

TRACTORS, OLD MACHINERY, JD MOWER, NEW TILLER, 40 PACKING CRATE (sell at 11:00): 1956 Farmall 450 diesel, WF was once a high crop, ser# 2393; 1953 Farmall Super M Louisville. hyd. outlet, used for wood splitter, ser# 508625; 1953 Farmall Super M, oversized piston, pulls 70hp on the dyno, ser# 42536; 300 series Dual loader off of 656; Ford loader; 3X14 fast hitch plow; fast hitch blade; fast hitch springtooth; 1R cultivator for Farmall Cub; 2 Case and 1 Oliver pull type plows; 10.5ft. Cockshut wheel disk; JD 318 tractor mower w/blade, 50" deck & rear wts.; Earthquake 16' real tine gas tiller, nearly new; 40ft. shipping crate, dry & mouse proof

g. metal storage racks RACTOR & MACHINERY PARTS & MISC: brand new 3pt. hitch fo WD or WD45, shiny paint; 3 sets 2 pt. to 3pt. adapters; about 10 50# IH suitcase wts., 3 sets 1/2 rear wheel wts.; heads for F-20, 56 gas; crankshafts for M; 10 hoods for Super MTA and other tractors; good hood/grill for a 450; 340 hood; radiators for 706G; PTOs for late 560 and early 560s; 706G flywheel; 390/360 tranny changeover kit; clamshell fenders for 706; fender set for a C; lots of hyd. valves; belt pulleys; cast iron manifold for H; drawbar for IH1206; category 3 third link hyd. loader valves; planter plates; tricycle front end; fast hitch for 400 or Super MTA; lots of tin ware and white tin for 460s & 560s; single wheel assembly for M, 400 or 450; 560 hubs; 3pt. pins; Farmall 450 sleeves; clamp for wedge lock wheels; hood for VAC Case; fender for Z Minny; 2 fenders for IH 340 Industrial; early IH tow bar; lots of oil filters & hyd. filters; Dual loader V seal kit and wrenches; padlocks & keys; old window glass for a Dodge car; new AC pump for 70s GM front end parts; bearings; variety of seals, o-rings, gaskets etc.; new 8 used hyd. cylinders; Super M hyd. pump; Ford rear belt puller; factory plow clevis; complete Behlen power steering unit for 400 or 450; hyd pump; new hyd. pump for Allis tractor; cast Allis tool box; lg. number of other old tractor parts not listed; wire hog panels, used tin, piles of iron. TOOLS & SHOP SUPPLIES: Ramco 50T Industrial Press; standing drill press; torch set in box; small acetylene torch kit; air compressor; pin fitting machine with all arbors; 3 working Homelite chain saws lots of old chain saws; new chains and chain saw parts; flow meter for hyd. system; lots of log chains & boomers; C clamps; specialty tools; wobble box wrench; lots of metric & standard wrenches, sock ets & other tools; tap & die set up to 1&1/4 inches in wooden box thread tracers; armature lathe; flywheel puller & installer for F-20 Windsor chain saw sharpener; Craftsman rolling tool box w/top box; old Snap-On top tool box; Dayton top box; Kennedy tool box on wheels; leakage tester; nozzle tester; cooling system pressure tester; lots of machinists tools; lots of precision tools; 6.5X8ft. storage cabinet w/doors; variety of shop benches and cabinets; smal cabinets; display rack w/new elec. parts; carb parts; assortment cabinets; jack stands; bottle jacks; lots of bolts; 3/4 socket set; 4 drawer McCall cabinets; hyd. hose machine w/dies from 1/4" to 1' sells w/McCall cabinet full of hose fittings; pipe wrenches; clevises pinch bars' lots of drill bits; some big ones; heavy cylinder hone; pole saw w/weed eater; lots of bridge bolts in various sizes; lg. U bolts variety of pullers & much more.

FURNITURE, ANTIQUES, COLLECTIBLES, PARTS MANUALS: walnut C roll top desk made by Norm Peters; 2 wooden rockers; enc tables; 48 star flag w/staff; items from Kendall Garage & Implement old country LPs; 2 Wayne VanSickle canes; plow lathe bolts with IH on the head; shipbuilder's adz; license plates back to 1929; 2 anvils; forge tongs; wagon brake; RR spud wrench; other old wrenches; early Hinsdale sockets; box only for toy 4020 w/237 picker; 40 white cotton sacks with writing; complete library IH tractors parts books; tractor library for all kinds of tractors; industrial books; machinery manuals; parts catalogues for old IH equipment; 48 Chevy truck owners manual g. assortment car manuals; old IH truck manual; Hot Rod magazines old calendars; chain saw manuals; other old things & stuff.

NOTE: This is a large auction. Many, many IH parts and related items. Plan to run 2 rings for an hour or 2 starting around 9:30am. Will sell furniture, antiques, collectibles & parts manuals in 1 ring and tools and shop supplies in the other. Tractors, machinery, mower, tiller and shipping crate sell at 11:00. Larry is very knowledgeable and knows what nearly everything is for Call him with any questions at (785) 293-2107.

TERMS: Cash or good check day of sale. Not responsible for accidents. **LUNCH:** Randolph **UMW**

CLERK: Shirley Riek, 526 Frederick, Clay Center, KS 67432. LARRY DETTMER, SELLER (785) 293-2107

Go to kretzauctions.com at Global Auction Guide or kansasauctions.net/kretz for pictures & any additional info Weather Date is Saturday, May 8

Auction conducted by: Kretz Auction Service Greg Kretz, Salesman & Auctioneer: (785) 630-0701 Guest Auctioneers: Randy Reynolds (785) 263-5627 & Morgan Riat (785) 458-9259

Rising feed prices impact cattle markets By Derrell Peel, Oklahoma **State University**

USDA-NASS released two reports that added more fuel to red-hot grain and oilseed markets. The information about current and future corn markets has significant implications for cattle markets. The quarterly stocks estimate for corn was lower than expected, indicating that strong domestic and export demand for corn is pushing corn inventories for the rest of the marketing year even tighter. The Prospective Plantings reacreage for the coming crop year up less than one percent and well below

pre-report expectations.

Soybean acreage was

likewise well below expectations. Total planted acreage is estimated at 316.164 million acres, up about 6 million acres from 2020. However, the trade was expecting more of last year's 9 million acres of prevent plant to return to production in 2021. Of course, upcoming weather conditions will impact exactly what crops get planted and the total acreage.

Weekly average cash corn prices in southwest Kansas and the Texas Panhandle are currentreported at port indicated a total corn in Dodge City, \$5.99/bu. in Garden City and \$6.01/ bu, in the Texas Triangle. These prices are up 79-82 percent over the low in early August, 2020 across

these locations. Nearby corn futures for May are currently \$5.59/bu. last week, with new crop December corn futures at Current corn prices

suggest that feedlot cost of gain in the southern plains will continue to push higher as feedgrain prices are fully reflected in feedlot rations. The latest Kansas Focus on Feedlots reports February steer closeouts with a cost of gain (COG) of \$88.61/ cwt., up 16.9 percent from the recent low in October 2020. Projected steer COG for current placements is \$103/cwt. in the current Focus on Feedlots report.

Feedlots will respond to sharply higher COG in several ways, reflecting the flexibility of cattle to change production systems and take advantage of ruminant biology. Feedlots are expected to generally favor higher placement weights in the coming months thereby encouraging the cattle industry to use less concentrate feed by growing cattle bigger with forage-based stocker and backgrounding programs.

Feedlots will also look for opportunities to adjust feedlot rations using cheaper substitute ingredients if possible. Wheat may offer some potential in feedlot rations in the coming weeks and months. Winter wheat prices in the southern plains have increased in the last eight months but relatively less than corn. Hard red winter wheat prices in Dodge City, for example, have increased about 41 percent since last August.

Current cash price is \$5.37/bu. (compared to a corn price of \$5.85.bu.). At these prices wheat becomes more attractive in feedlot rations. In general, a wheat price of 107 percent of corn price is equivalent on a price per pound basis (60 pounds of wheat per bushel versus 56 pounds in a bushel of corn). In some circumstances, wheat may have additional feed value compared to corn due to a higher protein content. However, cattle rations typically do not need the additional protein so wheat value is based primarily on energy

Feedlots do not change rations quickly or for short periods of time but will adjust if market conditions suggest that an extended period of alternative feeds is likely. With winter wheat harvest bringing new crop wheat supplies to the market in June, prior to new crop corn in the fall, wheat may be adopted in feedlot ra-

ESTATE & PERSONAL PROPERTY AUCTION

TUESDAY, APRIL 27, 2021 TIME: 4:30 PM (Personal Property) * 5:30 PM (Real Estate)

AUCTION LOCATION: Onsite at 26602 K99 Hwy, ALMA, KS OPEN HOUSE: SUNDAY, APRIL 18 * 1-3 PM

DESCRIPTION Fantastic opportunity to own a country property! Situated on 6.1 acres, this 4-bedroom, 2-bathroom features a large living room and historic charm Measuring 128'x40', you

can't miss the beautiful, red barn with incredible potential. This property has endless possibilities for families, flippers and investors alike. Conveniently located 1.5 miles south of Alma, the home is privately tucked away from the highway with fantastic views of the Flint Hills

REAL ESTATE TERMS: Property sells AS IS, WHERE IS. 5% non refundable down payment is required day of sale by check. Buyer must be able to close on or before May 27, 2021. Buyer needs bank letter of loan approval or funds verification. Cost of Owners Title Policy to be spli equally between Buyer and Seller. Buyers are responsible for understand ing all regulations and zoning prior to the auction. All announcements day of sale take precedence over written materials. Crossroads Real Estate & Auction LLC is representing the Seller.

COLLECTIBLES/PRIMITIVES: Clawfoot tub; 2 man saw; tongs; sharpening stone; stop sign; Native American statuette: misc. art; sat iron; gunny sacks; old stamps; COOP toy semi; old license plates; lg. wood ladder; red school desk; primitive dressers; antique rocker; wood chairs;

mirror. FURNITURE/APPLIANCES: Walnut hutch; loveseat; lamps; wood shelf; red dresser set (2); wood folding chairs; end tables; primitive tables; antique upholstered chair; rustic cabinets; blue primitive table; sm. chest freezer; washer & dryer; misc. kitchen appliances; dining table; bookcase; wood chest; Vizio flat screen TV; old barn rail system. OUTDOOR/TOOLS: 54" JD riding mower; Craftsman push mower; Craftsman riding mower; Briggs & Stratton generator 5-piece yard furniture set; Sti hl 170 chainsaw; Poulon 5020 Chainsaw: extension cords levels; pry bards; hand plane compound bow; tool sharpener vard game: loppers: firewood rack; firewood; lawn cart; kayak spreader; hand tools; grease guns; jig saw; propane grill; air compressors; hose reel; gol clubs; shot put; shop vac; smal gas tiller; Portland power wash er; chainsaw sharpener; garder tools & misc.; coolers; angle grinder; router; saw zaw: drill scaffolding.

MISC: Truck bed; Army bed trail er; Lance Armstrong posters LPs; KU rock, ESU rock; exer cise bike; lots of VHS & DVDs Walter Payton poster/SI magazines; small fire safe; lots o additional items.

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Crossroads Real Estate

ANDRIA ZIMMERMAN, Listing Agent, 720-648-2249 TERRI HOLLENBECK, Broker/Owner, 785-223-2947 ANDREW SYLVESTER, Auctioneer, 785-456-4352 BILL DISBERGER, Auction Coordinator, 620-921-5642

REAL ESTATE & PERSONAL PROPERTY AUCTION

SATURDAY, MAY 22, 2021 Starting 10:00 AM - Personal Property - 1:00 PM - Real Estate

AUCTION & PROPERTY LOCATION: From Jct. of Hwy. 24 and Hwy. 99 in Wamego, KS, proceed 4 miles North on Hwy. 99 to the Wheaton Rd., then continue 5 1/2 miles North on the Wheaton Rd. to Pauling Run Rd.; then 3/4 mile West on the South side. 16520 Pauling Run Rd., WESTMORELAND, KS 66549

80 acres, M/L, of Pottawatomie County meadow and building sites, to be offered in 3 tracts.

TRACT 1: The West Half of the North Half of the Northwest Quarter of Section 20, Township 8 South, Range 10 East of the 6th PM. This property consists of 40 acres, M/L, of meadow with some trees for wildlife habitat. This property has a 3 bedroom modular home, which is being sold in "AS IS" condition. There is a rural water meter, electric service and a lagoon.

TRACT 2: The East Half of the North Half of the Northwest Quarter of Section 20, Township 8 South, Range 10 East of the 6th PM. This property consists of 40 acres, M/L, of meadow, some trees in the draws for wildlife habitat and a building site with a water meter, electric service and a lagoon.

TRACT 3: A combination of Tract 1 and Tract 2.

SELLER: RONALD HASHAGEN ESTATE

For more information or viewing, please call: John E. Cline, 785-532-8381 Auction Conducted By: CLINE REALTY & AUCTION, LLC

Onaga, KS • 785-889-4775 John E. Cline, Broker/Auctioneer, 785-532-8381 Annette Cline, Assoc. Broker, 785-556-3971 **WEBSITE:** www.clinerealtyandauction.com

The COVID-19 pandemic changed the way food consumers shop and eat, and meat reaped the ben-

consumer survey conducted by 210 Analytics in January 2021 looked at trends among 1,501 shoppers leveraged against 16 years of trend lines and showed everything changed in 2020. The survey addressed all meat, imported and domestic, sold through retail food outlets during the 52 weeks prior to December 27, 2020, in the U.S. The Power of Meat report was sponsored by CRYOVAC and presented at the 2021

Annual Meat Conference. For 2020, retail meat department sales grew 11% in pounds and 19.2% in dollars. Fresh meat sales were up 20.7% in dollars and 11.2% in pounds while processed meats increased 16.2% (dollars) and 10.5% (pounds). In total, that came to \$82.5 billion and 21.8 billion pounds. The study concluded that lamb retail sales (domestic and imported) increased \$97 milAccording to the study,

meat dollar sales at retail outlets spiked 52.3% over 2019 in March of 2020 (42.1% in pounds), then gradually declined over the summer. Sales were still up 12.9% over 2019 in December. At ten months into the pandemic, 42% of consumers were still trying different types of meat and new brands.

Generational spending during 2020 was led by Baby Boomers (34% of dollars), Generation X (33%), Millennials (25%), Seniors (8%) and Generation Z (less than 1%).

Increased Potential

Even into early 2021, 43% of shoppers are buying more meat than pre-pandemic, with 68% buying a wider variety of meat types and cuts. In addition to sales growth, the study found increased meat IQ among consumers. By 2021, 51% consider themselves knowledgeable; 31% assume they know the basics. "During the pandemic and continuing into 2021, the American Lamb checkoff put emphasis on more about what our great product offers, how to prepare it, and all the opportunities to satisfy their family's desire for variety and flavor," says American Lamb Board Chairman Gwen Kitzan, Newell, S.D.

Power of Meat follows the mantra that more meat knowledge leads to more varieties of meat products purchased and thus consumers cooking with meat more often. Consumers' self-described knowledge of nutrition changed little, but they expressed a need for more preparation education. People are more eager to try new recipes and cooking appliances like air fryers and instant pots. Taking their inspiration from routine meals they already know how to cook declined from 74% in 2019 to 51% in 2020. replaced by recipes and cooking tips from friends and family, YouTube, recipe websites and social media posts.

That all means more money spent on meat/ poultry and meat produe to enjoy the benefits of buying, preparing and consuming meat.

Shopping Habits Changed

Overall, fresh foods gained in sales while prepared deli meals dropped as shoppers made fewer trips to the store and increased their purchases per trip. More people bought in bulk, rather than one meal at a time, with a greater focus on one trip to the grocery store for all needs.

Sales by dollar share decreased for specialty/ health grocery outlets, discount groceries, and supercenters, while increasing 44.1% for traditional grocery stores. The dollar share for food clubs increased 9.6%.

Online grocery purchases increased with 56% of surveyed consumers saying they purchased groceries online. Eighteen percent made online food purchases at least once a month, with 12% ordering every two to three weeks and 10% ordering weekly. They were more likely to include fresh items than

When shopping, most shoppers, 93%, started with their favorite or frequently ordered items, then branched out from there to site specials and recommendations. Online refrigerated meat and poultry sales nearly doubled in 2020, but most still prefer a frozen product. Chicken led the way among proteins.

Consumers showed a nearly 20 point shift in trust of case-ready products over meat cut and packaged in the store. Likewise a preference for name brands increased, as did an interest in processed meats, with 61% of consumers citing better quality, 55% better taste and 37% food safety as the reasons for their choices.

The core online grocerv shopper remains the urban millennial with a relatively high income and kids at home, though the gap between the traditional online shopper and other demographics closed significantly during the pandemic. Their meat purchases meat, blended items and meat alternatives as they emphasized healthy meat along with environmental and social consciousness. Cooking and Eating Habits Changed

The share of meat meals prepared at home increased sharply at the beginning of the pandemic, but began to level off by year's end. Breakfasts and lunches formerly served at school or outside sources were included in the tally.

Value added meat products across all proteins saw growth, along with prepared side dishes, as marketers worked to address meal planning fatigue by the end of the year when 68% of consumers said they buy valued-added meat/poultry sometimes or frequently. That includes a rising interest in pre-cooked meat. Still, 34% of consumers say they would like to decrease their meat consumption, primarily citing health and spending is-

Production sector sends a strong economic signal at 42nd Annual GAR Spring Sale

Decision-making in a global marketplace relies on signals from sectors that, on the surface, have little to do with seedstock production. Before Gardiner Angus Ranch's ownership in U.S. Premium Beef, many of those signals had little impact on day-to-day decisions. Today, there is no doubt that seedstock production and, specifically, Angus seedstock production is directly connected to the global marketplace. The success of U.S. Premium Beef and Certified Angus Beef® supplying higher quality beef to the food chain and adding value to production has further defined the importance of breeding Angus cattle with value from birth to harvest.

The 42nd Annual Gardiner Angus Ranch Production Sale signaled a confirmation in the power of accurate genomic information, phenotype and documented performance. Many in attendance represented the next generation of decision-makers and they strongly indicated the importance of progeny proven genetics as they competed throughout the

More than 600 bidders sent a powerful message livestock production are ready to move on from 2020. However, as seedstock suppliers of a meat protein that is in the greatest demand around the world, it is important to recognize that, while the world was paralyzed by the pandemic, the demand for high quality beef was remarkable. As the food service industry dealt with a near total shutdown that accounts for more than 60% of annual beef demand, consumers changed from dining out to cooking at home. Consumers clearly demanded beef and signaled their preference by stocking their freezers. As we work toward a post-pandemic economy, per capita beef consumption is projected to increase to more than 58 pounds per person in 2021. As seedstock suppliers for a demand-driven protein, we simply cannot afford to underestimate the significance of these industry

signals. Overall interest in the sale offering was one of the strongest in the history of Gardiner Angus Ranch. For decades, the Lot 1 bull has signaled a strong partnership between Select Sires Beef and Gardiner Angus Ranch. Lot 1 is also an assurance the bull will be proven through extensive use at Gardiner Angus Ranch and the commercial cow-calf sector. GAR Transcendent, like every Lot 1 bull sold at GAR, is an investment. Longtime friend and GAR customer, Cable Corral Genetics, Amarillo, Texas, had the last bid at \$290,000 to become partners with GAR and Select Sires in the highest marbling bull in

Angus history to date. Lot 17, GAR Quantum 5519, was the second high-selling bull purchased by ST Genetics, Navasota, Texas, for \$200,000. 5519 has extraordinary potential and will see heavy use at GAR as well. Lot 150, GAR Bonfire P310, was the lead off bull in the 16-18-month-old category. This tremendous son of GAR Sure Fire posted over +2 for marbling and is one of the all-time highest ROI ranking bulls in the Method Genetics database. Randall Grimmius, Grimmius Cattle Co., Hanford, California, outlasted fierce competition with a winning bid of \$157,000. Grimmius also had winning bids of \$50,000 and \$24,000 to own Lot 163 and Lot 8, respectively.

The top end of the bull offering was strongly supported throughout the day as 38 bulls sold in a range from \$10,000 to \$14,500. Forty-one percent of the bulls sold from \$7,000 to \$9,500. One hundred twentv-six bulls (36%) sold in a range from \$5,000 to \$6,500.

The female offering was genetically unique and represented an unprecedented opportunity to purchase every 2019 donor used in the GAR ET program. Buyers recognized the value repre-

these young females offer. The high selling female was Lot 618, GAR Phoenix F189, selling to Sexing Technologies, Navasota, Texas, for \$71,000. F189 is a modern illustration of a female that will anchor the bottom side of a pedigree and has the potential to change a population of

After a day of rapid-fire bidding, the professionalism of the entire marketing team, including Colonel Rick Machado, Colonel Joel Birdwell and Colonel Eddie Burks and all livestock representatives, resulted in one of the most successful sales in the history of Gardiner Angus Ranch.

Notes of Interest:

A total of 898 head sold to 275 buyers from 30 states, Canada and Mex-

614 bidders were registered to bid in person, on LiveAuctions.tv, and Superior.

35% of the sale total was sold online.

Sale Total & Averages

Total Lots Category Gross Average

214 20-month-old registered bulls \$2,074,750, \$9,695

138 16-18-month-old registered bulls \$1,234,750, \$8,947

352

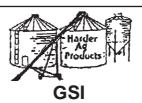
\$3,309,500, \$9,402 Donor Heifers \$1,108,500, \$12,741

31 3-N-1 Pairs \$273,000, \$8,806

53 Bred Cows \$253,750, \$4,788

130 Bred Heifers \$774,000, \$5,954

301 Lots Total Regis-



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tered Females \$2,409,250, \$8,004

653 Lots Total Registered Lots \$5,718,750, \$8,758

5 Bred Commercial Cows \$12,000, \$2,400

158 Bred Commercial

Heifers \$401,450, \$2,541 82 Load Lots \$152,100,

245 Total Commercial Females \$565,550, \$2,308

674 Lots (898 Head) Overall Sale Total \$6,284,300, \$6,999

CONSIGNMENT GUN AUCTION

SUNDAY, APRIL 18, 2021 - 12 NOON

601 S. Broadway, SALINA, KANSAS
Internet Bidding on Proxibid and Live On-Site Auction. A large portion of items have been consigned by the Cleve Dunn Estate

'ESTATE GUN AUCTION' SUNDAY, JUNE 6, 2021 - 12 NOON 601 S. Broadway, SALINA, KANSAS Internet Bidding and Live On-Site Auction. Nice variety of approx. 250 High Quality Guns!

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SATURDAY, APRIL 17, 2021 — 10:00 AM

Antique furniture, antiques & collectibles including oil lamps; glassware; flatware; lg amt Indian pottery -some signed; Indian baskets; Indian rugs; some foreign coins; Scottie dogs (china,

cast iron, glass), painted ponies & other horse collectibles; duck collectibles; rooster collectibles; handpainted china; pink Depression glass dishes; Murano glass bowls; Bavaria Lusterware snack set with teapot; salts; milk glass dishes; Fitz & Floyd pieces; electrified etched satin GWTW lamp; Beatrix Potter figurines; cut glass; milk glass duck on nest -1887 (Atterbury?); imperial glass; carwater glasses; Pr. Girandole candelabra w/prisms; Czech Baronet "Romance" china; Czech Bohemian fine china; western cowboy statues, cannon figurines; electrified wall bracket lamp; AT&SF lantern w/Cobalt globe; Aladdin #7 brass lamp electrified & acquered; Coke bottles; Santa Fe RR china -Cal-

724 SE Prairie Ct -TOPEKA, KANSAS ifornia Poppy; McCoy planters; aircraft papers/books; Apollo XVII print; Frankoma assorted pieces; miniatures collectibles; Kitchen dishes & glassware pots/pans: bakeware: tableware: small appliances; microwave

> Tupperware; small appliances; microwave; Tupper ware; Pyrex; Christmas décor; children's books & games; cleaners; turtle figurines; some yard tools garage misc/hardware; coffee table books & other nice books; yard bench; cycle ramp and more

See website for more & lots of photos.



Darrell Simnitt

Simnitt Real Estate & Auction, Inc., 785-231-0374 Wayne Hunter, Professional Auction Services, 785-221-9622

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CONSIGNMENT AUCTION **SATURDAY, APRIL 24, 2021 - 10:00 AM** 601 S. Broadway, SALINA, KANSAS

Currently Accepting cars, motorcycles, boats, campers/RVs, industrial & farm equipment Call for more information.

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FARM EQUIPMENT CONSIGNMENT AUCTION SATURDAY, APRIL 24, 2021 — 9:30 AM

AT 9008 E Lyons Creek Road, JUNCTION CITY, KANSAS

Directions: From the 295 Exit of I70, take US 77 South for 3 mi. to Lyons Creek Rd, then left (East) on Lyons Creek Rd. for 3 1/2 mi. to the sale site in the vicinity of the Skiddy Rd.-Lyons Creek Rd. Intersection **Or From** the 299 Exit of I70, take J Hill Rd. South 4+ mi. to the sale site in the vicinity of the Skiddy Rd.-Lyons Creek Rd. Intersection. WATCH FOR SIGNS. VEHICLES, TRAILERS, FARM MACHINERY & EQUIPMENT (vehicles sell @ 1pm): 2007 Chevy 1-ton Express Van 6.0 Liter, Auto, Power Windows, Steering, Brakes, AC, 205,000 mi; 1991 Freightliner w/Newer 12.7 FLD 120 mtr; 1997 Harley Davidson Sportster 10754 mi, Sharp; 2002 Chevy 2500 HD ext. cab 4x4 6.0 ltr. Auto, PS, Brakes, Windows, AC, 200,000 mi; 1985 Ford F250 4x4 7.5 ltr. Auto, w/Topper, Snow plow; 3 pt. Disk; 3 pt. 5' IH Rotary Mower; 3 pt. Dirt Scoop (for 8N Ford); Farmall 560 WF, Gas, Good tires w/F11 Loader; Ford 8N; JD 7000 6 row Planter, Monitor, w/liq. fertilizer; JD 625 6 row 30" rear mt. row crop cultivator 2 whl. Truck Bed, needs floor, Gravity Wagon on 4 whl Trailer; Gravity Box on Good Neck Truck Frame; Vermeer 605F Baler always shedded Hesston 1014 Hydro Swing 14' Swather; JD 450 Sickle 9' Mower; JD Wheel wts.; NH 55 Side Delivery Rake; IH Side Delivery Rake; JD BW 12' Wheel Disk; IH 55 14 Shank Chisel; Ford 2 btm. Plow; JD Grain Drill; NH 331 Manure Spreader; Farmhand Feed Master Grinder Mixer, always shedded; 3 pt Bushhog HD 7' blade; 3 pt homemade 7' blade; 3 pt Bale Carrier; 3 pt Landpride Spreader; 4 whl. Hay Trailer; Bradford 8-ton, 4 whl. Running Gear; 2 whl. truck bed trailer; 2 whl. utility trailer; Ford mtd. 10" post auger.

TOOLS & MISC.: Husqvarna Z 254 Mower 26 HP, less than 2 yrs. old; JD 322 riding mower, 50" deck; JD LX 277 riding mower; JD push mower; Honda self-propel. mower w/bagger; JD 717 mini Z; 48" deck 19hp; push mowers; New Chrome Brush Guard; 8 -11R 24.5 Hankook tires; steel wagon wheels; air compressors; Snapper 7.5HP snow blower; Chrome Brush Guard for 2003 Dodge pickup; oxy-acy torch set w/bottles; elec. welder; 3 spools .035 of Esab welding wire; gas transfer pump; 12v sprayer w/booms; Nice side by side booms; flip up GN ball hitch; New 1" Ingersoll Rand impact wrench; New 1" impact socket set; Intercomp Scales for pallet forks Like New; Westward 22-ton air jack; ¾, ½ torque wrench; pickup fuel tank: 5 trailer loads of Tools, Misc used around the farm; 8 hole calf creep feeder; free standing panels some w/gates; 4000 used sucker rod; used steel post; steel & plastic barrels & tubs. For Information or adding consignments, Call Butch Hartman, Sale Coordinator, at 785-238-8466 or Cell 785-761-7900

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4/7/21 SALE RESULTS Herington, 1 rwf 1245@66.00



COWS & HEIFERETTES Herington, 3 blk 1218@90.00

Hillsboro, 3 Char 1112@76.50 Lincolnville, 1 Red 1245@75.00 Cedar Point, 3 blk 1047@73.30 Hrngton, 12 blk/bwf 1390@70.50 Cncl Grve, 1 Char 1155@70.50 Carlton, 1 blk 1335@70.00 Lost Springs, 1 blk 1340@70.00 Marion, 3 blk 1418@69.80 795@69.50 Enterprise, 9 rwf Carlton, 1 blk 1395@68.50 Carlton, 1 blk 1070@68.00 1605@68.00 Marion, 1 blk 1570@68.00 Herington, 3 blk 1445@67.50 Carlton, 1 blk 1615@67.00 Marion, 1 blk Lincolnville, 1 blk 1345@67.00 Herington, 1 blk 1485@66.50 Herington, 1 bwf 1155@66.50 Peabody, 3 blk 1358@66.00

Lost Springs, 1 blk 1635@66.00

Lehigh, 1 bwf 1280@65.50 Herington, 1 blk 1365@65.50 1160@65.00 Eskridge, 1 blk Eskridge, 1 blk 1070@65.00 1445@65.00 Florence 1 blk 1113@65.00 Herington, 2 mix Lost Springs, 1 bwf 1675@64.50 Marion, 1 blk 1400@64.50 1395@64.50 Herington, 1 Red 1175@64.50 Tampa, 1 Red Cncl Grve, 8 blk 1451@63.50 **BULLS** Hillsboro, 3 Red 777@125.00

Lincolnville, 1 Red 2430@94.50 White City, 1 blk 2205@85.00 **STEERS** Hope, 9 blk Marion, 5 Red

563@169.75 628@159.50 Lincolnville, 7 blk 638@156.00 Wilsey, 4 Red 659@155.50 Hope, 16 blk 717@150.50

767@140.00 Herington, 8 mix Hope, 121 blk 854@138.85 Wilsey, 4 Red 783@135.00 Woodbine, 4 blk 800@135.00 Lincolnville, 58 mix 923@134.10 Woodbine, 16 blk 871@134.00 Ramona, 60 blk 1006@131.85 Lincolnville, 59 blk 891@130.75 Lincolnville, 62 mix 849@130.00 **HEIFERS**

611@150.25 Hope, 10 blk Hope, 5 blk 497@149.00 Lincolnville, 7 blk 593@143.00 Wilsey, 4 blk 595@138.50 Herington, 8 blk 676@134.50 Cncl Grve, 14 mix 730@133.50 Lincolnville, 66 mix 789@130.25 Woodbine, 48 mix 900@124.25 Woodbine, 5 mix 821@124.00 **CALVES BY THE HEAD** 138@340.00 Marion, 2 blk

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33 blk hfrs, HR, LW, shots, 450-650 lbs. • 60 mostly blk strs, 875-925 lbs.

• 60 mostly blk strs, 875-925 lbs. • 60 mostly blk strs, 875-925 lbs. MORE CATTLE BY SALE TIME

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Number of words:

Cost for one week: Multiply one-week cost times number of weeks you

want ad to run.

consecutive weeks. Run ad _ **CLASSIFICATION:** _

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DISCOUNTS: (For PRE-PAID orders only) deduct 10% if ad runs 2 or 3 weeks; deduct 25% if ad runs 4 weeks.

Less discounts:

TOTAL: \$

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58 ANGUS BULLS For Sale by Private Treaty

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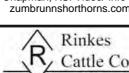


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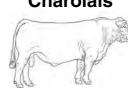
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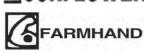
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Kansas 4-H prepares to bring back summer camp

This summer, hundreds of Kansas 4-H members will disconnect from technology and immerse themselves in the beauty of the great outdoors.

Ah, it's a great feeling to know that 4-H camp is back.

Amy Sollock, a 4-H youth development specialist in the southwest region, announced recently that the Rock Springs 4-H Center is making preparations to host youth again this summer. She said the ranch, located south of Junction City, has been hosting camp for more than 75 years, not including last year when the COVID-19 pandemic canceled all activities.

'We've been at this a long time," Sollock said. "Summer camp is a cornerstone experience for 4-H'ers across the state. Generations back, people talk about the wonderful time they've had at the Rock Springs ranch."

Several summer camps are currently scheduled, lasting anywhere from one to four days, from June 6 through June 30, including the popular Kansas 4-H Campference from June

Youth interested in participating in summer camp at Rock Springs are urged to contact their local K-State Research and Extension office as soon as possible, since space is limited. Some scholarships may be available to help with the cost to attend camp.

Sollock said it's a worthwhile experience: "You meet kids you would otherwise never meet. You get to interact with them in the outdoors and experience a lot of things for the first time - whether it's canoeing, horseback riding, fishing... there are a number of things available for kids to experience."

Camping opportunities are available for youth as young as the second grade, on up through high school. Many of the older youth may serve as counselors or other leadership positions.

"Our high school youth often do the work themselves at camp," Sollock said. "They may help in cleaning up cabins, working on dish crews or kitchen duties, cleaning the pool and taking care of their stuff. They gain so much independence, even including something so simple as what they're going to wear on a given day at camp."

As camp counselors, "high school youth are trained to help the (younger) kids to make sure it's a safe and successful experience.'

Plus, she adds, it's a great foundation toward college and a career.

"High school youth have a tremendous opportunity to develop their leadership skills and put those into practice while they're at camp," Sollock said. "It becomes one of these really deep and meaningful, high-impact experiences that our teens talk about for years after they attend camp. Employers, college professors, pick up on those experiences as they see and work with those kids: they know they have got this different, really high set of leadership abilities compared to kids that haven't had that experience."

More information about the Kansas 4-H program is available online.



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Use sacrifice pastures now to spare best cattle grazing pastures for later

If not managed properly, muddy pastures can affect grazing the rest of the year, says University of Missouri Extension regional livestock specialist Patrick Davis.

"Cattle producers need to evaluate their pastures," Davis says. Identify pastures that are thin and in need of renovation and consider using those as sacrifice pastures. Davis recommends consulting an Extension agronomist to grade pastures and make decisions on pastures that need renovation.

"Utilize sacrifice pas-

tures and move cattle to these pastures for hay feeding until grass is at proper grazing height," he says. This helps provide fertility in the form of manure and hay in these areas, which helps in the renovation process. This strategy also reduces the destruction of good pastures, which could affect their productivity throughout the grazing season.

"Wait to turn cattle onto good cool season grass pastures until proper forage height is achieved," says Davis. At turn-out, cool-season forages should have about regional agronomy spesix inches of growth. During the grazing season, cool-season grass should range from four to eight inches. Stay within this range during the grazing season to maintain grass for optimum cattle performance and productivity.

"Proper seeding and management of sacrifice pastures is important to promote grass growth so those pastures can be brought back into the grazing system," says Davis.

When making plans to reseed sacrifice pastures, Davis urges cattle producers to consult Extension

cialists as well as the MU Extension guides "Establishing Forages" (extension.missouri.edu/g4650) and "Seeding Rates, Dates and Depths for Common Missouri Forages" (extension.missouri.edu/g4652).

"Forage management is key to profitably of your cattle operation," says Davis. For more information on these topics, contact your local MU Extension agronomy or livestock specialist. Find additional resources at extension.missouri.edu/ programs/nrcs-mu-grasslands-project.

U.S. beef exports thrive during year one of U.S-China **Trade Agreement**

U.S. beef exports to China have improved since the implementation of the U.S.-China Phase One Economic and Trade Agreement, according to Joel Haggard, USMEF senior vice president for the Asia Pacific. Haggard said that Phase One greatly improved the prospects for U.S. exports by bringing China's beef import requirements more in line with international standards, especially in synthetic hormone use. With beef from a far greater percentage of U.S. cattle now eligible, export volumes are increasing rapidly. The U.S. has been exporting somewhere around 2,000 tons a week to China, and if this pace continues, Haggard said he expects China to be a top-five market for U.S. beef in 2021.

tes in sheep and goats

By Adaven Scronce, diversified agriculture and natural resource agent,

Wildcat Extension District Spring and summer are critical management periods for sheep and goat

producers, with the warmer weather and increased rainfall, making the perfect combination for internal parasites to thrive. This is also the time of year when spring lambs

and kids are weaned, which is a stressful time for kids and lambs when they are more susceptible to internal parasites.

Parasites will thrive and develop on a pasture

least two inches of rainfall and the temperature is at least 50°F. This makes spring and summer the ideal time for parasites to thrive and develop in southeast Kansas and makes internal parasites available to sheep and goats that are grazing. Because of this, sheep and goat producers are continually fighting a battle

when there has been at

throughout the spring and summer. To get ahead and prevent serious internal parasites issues, it is important to routinely monitor your herd and treat animals showing signs of being affected by internal

against internal parasites

as parasitism. In the early stages of parasitism, sheep and goats will appear unthrifty.

parasites, also referred to

Even though they are being fed an adequate level of nutrition for their stage of growth or reproduction, it will be difficult to get goats and

sheep to gain weight. As the amount of internal forty-five days, will help parasites a sheep or goat monitor parasitism in the has increases, they will herd and a warning can start to appear weak or be given when parasite listless. They will be slow eggs show up or evidence getting up and may need of increased parasitism to be encouraged to stand. is indicated in the feces. In more severe cases in and will be the quickest sheep, the wool will demethod to confirm physical symptoms. However, velop tender spots in the fibers and may begin to prevention through rouslip off and in goats their tine monitoring and deworming as needed is the hair may become coarse. Goats and sheep will also best preventative tool lose body condition and available. There are many methods available to probecome very thin. While scouring caused by inducers for treating interternal parasites is not nal parasites. Oral drenchseen very often in adult ing is the most common animals, lambs and kids method used. Deworming often begin to scour when through feed, drinking they have a large amount water, injectable, and of internal parasites. The paste dewormers are adcolor of the inner eyelid ditional treatment methods. Producers should is also an indication of internal parasites, specifconsult their veterinarian ically barber pole worms. for recommendations on When the evelid apthe use of these products. pears pale pink to white Only a limited number of in color, it is a sign of deworming products have anemia and indicates the been approved for use in animal is overburdened the sheep and goat induswith barber pole worms. When checking your A condition referred to as "bottle jaw" can also occur and is an indication

herd each month for signs of internal parasites, routine management practices such as vaccinations and trimming hooves can also be incorporated to make a more efficient use of your time. Pasture management also plays a key role in preventing serious parasite problems; avoid overstocking pastures and rotate pastures regularly.

For more information, please contact Adaven Scronce, diversified agriculture and natural resource agent, adaven@ ksu.edu or (620) 331-2690

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Baileyville, KS

Market Report for 4-8-21. 1,940 Head Sold.

HFRETTES: 1100-830# \$96.00-\$83.00

COWS-HIGH YIELDING

COWS-LGT WT & LOW YIELDING

BULLS:

2160#-1965# \$97.50-\$76.00

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Report from April 6, 2021

181.00

173.00

161.00

154.50

152.00

143.00

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11 blk 524

15 blk 561

11 mix 600

33 mix 635

17 mix 691

14 mix 791

10 mix 864

22 mix 913

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HEIFERS

STEERS

334

367

503

5 blk

7 blk

5 blk

5 mix 493

11 mix 557

22 mix 562

10 Red 602

10 mix 635

TIPTON LOCATION:

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of a heavy barber pole

worm load. When bottle

jaw occurs, the loose tis-

sues under the jaw and

tongue fill with fluid and

to prevent parasitism in sheep and goats is to mon-

itor your herd for signs of

internal parasite buildup on a routine basis. This

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fecal samples and doing

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|---------------------|---------------------------------------|
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| 6 mix374@181.00 | 7 blk1088@1525.00 |
| 5 blk512@160.00 | 8 blk1294@1475.00 |
| 6 blk521@157.00 | STEERS |
| 9 blk622@155.75 | 9 blk407@191.00 |
| 5 blk665@126.00 | 7 blk411@185.00 |
| LIFIEEDO | 24 blk482@183.00 |
| HEIFERS | 14 blk475@176.00 |
| 5 mix | 6 bkbwf488@174.00 5 mix422@173.00 |
| 9 mix | 8 mix |
| 8 blk | 6 mix |
| 7 blk | 11 blk520@179.00 |
| 5 bkbwf484@154.00 | 8 blk536@174.50 |
| 7 blk | 7 blk509@174.00 |
| 7 blk | 24 blk569@174.00 |
| 6 mix | 6 blk564@172.00 |
| 19 blk504@158.00 | 12 blk589@171.50 |
| 5 mix | 6 blk523@171.00 |
| 18 blk511@153.50 | 24 bkbwf598@169.00 |
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| 19 blk524@145.00 | 11 mix576@156.00 |
| 18 mix550@145.00 | 6 bkbwf613@172.00 |
| 5 bkbwf505@142.00 | 15 blk638@168.00 |
| 7 blk566@141.00 | 16 blk645@165.00 |
| 6 mix | 10 bkbwf607@164.50 |
| 13 blk | 15 mix |
| 7 bkbwf | 11 bkbwf613@163.00 5 blk653@160.50 |
| 18 blk | 8 mix |
| 27 mix | 12 Char674@153.00 |
| 5 blk | 5 bkbwf747@156.00 |
| 7 blk | 18 bkbwf749@154.50 |
| 10 Char | 5 blk781@147.00 |
| 8 mix | 12 mix735@144.00 |
| 5 blk | 7 blk796@141.25 |
| 24 mix | 8 mix757@141.00 |
| 6 mix | 10 mix795@135.00 |
| 8 mix | 7 blk815@140.50 |
| 6 bkbwf817@128.00 | 16 bkbwf863@138.75 |

882@120.00 63 mix... 941@122.00 5 bkbwf. **EARLY CONSIGNMENTS FOR APRIL 14** 120 blk & red strs & hfrs, 45-100 days weaned, 450-600 lbs. 250 mix strs, 850-950 lbs.

13 bkbwf.....

PLUS MORE BY SALETIME!

EARLY CONSIGNMENTS FOR APRIL 21 350 mix strs, 850-950 lbs PLUS MORE BY SALETIME!

THANK YOU FOR ALL OF YOUR CONTINUED SUPPORT! YOUR BUSINESS IS ALWAYS APPRECIATED!

For Cattle Appraisals Call:
BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-341-0607
LYLE WILLIAMS, Field Representative, 785-229-5457
WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri. To see more consignments go to: emporialivestock.com

Wednesday Sale, Hogs NOON • Cattle 12:30 PM

Report from April 7, 2021 **STEERS** 8 Red 153.50 4 blk 207.00 575 147.50 5 mix 327 19 blk X 134.50 406 196.00 8 mix 767 37 mix 463 191.75 13 blk X 820 129.50 9 bwf 527 182.00 **FALL BRED HEIFERS:** 7 mix 558 171.50 9 mix 586 168.00 \$1,800 - \$2,150 13 blk X 151.00 654 **FALL BRED COWS:** 14 blk X 703 145.00 62 blk 853 141.85 \$1,100 - \$1,600 55 blk X 864 141.35 **TOP BUTCHER COW:** 11 blk 912 131.00 **HEIFERS** \$74.50 @ 1,450 LBS. 5 blk 327 175.50 TOP BUTCHER BULL: 25 mix 448 163.50 4 blk 486 154.50 \$94.50 @ 2,080 LBS.

EARLY CONSIGNMENTS FOR APRIL 14 100 blk X strs & hfrs 600-800 lbs. 60 blk 550-700 lbs. 45 blk X.. strs & hfrs, weaned...... 600-800 lbs. PLUS MORE BY SALE DAY!

Please check our Facebook page - Junction City and Clay Center Livestock Sales for the latest consignments.

Watch online with cattleusa.com (Tab J.C. Livestock Sales) Must register to bid.

lf you need assistance in marketing your cattle please call & we will be happy to discuss it with you

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471 Seth Lauer 785-949-2285, Abilene



Monday, April 19th @ 6:30 P.M.



Clay Center, Ks • Barn Phone 785-632-5566 **Clay Center Field Representatives:** Lance Lagasse, 785-262-1185 Tom Koch, 785-243-5124



KARL LANGVARDT Cell: 785-499-2945

MITCH LANGVARDT Cell: 785-761-5814

LYNN LANGVARDT Cell: 785-761-5813



is not confined by geo-political boundaries," says Rob

Manes, Kansas state director for TNC. "We're looking

forward to leveraging the staff and expertise of both

organizations and ultimately get more conservation di-

phone appointment only, and field work will continue

with appropriate social distancing. All Service Center

visitors wishing to conduct business are required to call

their local Service Center to schedule a phone appoint-

ment. More information can be found at Farmers.gov/

USDA Service Centers are open for business by

The Nature Conservancy and Natural Resources Conservation Service announce multi-state cooperative agreement oration that crosses state lines much in the way nature

The Nature Conservancy (TNC) and U.S. Department where the two organizations can work together to have of Agriculture (USDA) Natural Resources Conservation Service (NRCS) announce the two organizations have entered into a five-year cooperative agreement to increase private land conservation in Kansas, Missouri, Nebraska, Oklahoma, and South Dakota.

The two organizations have a mutual interest in successfully implementing the conservation programs authorized by federal legislation known as the Farm Bill, which is updated approximately every five years. The most recent Farm Bill passed with strong bipartisan support and was signed into law in late 2018.

Through this new agreement, TNC and NRCS will prioritize the geographies and natural resource issues more impact delivering conservation assistance across the Great Plains.

"This will be a new way of looking at conservation impacts across the entire landscape, not just individual places," says Monty R. Breneman, acting state conserva-

NRCS is a federal agency that provides planning, technical, and financial assistance to landowners to conserve the natural resources on their land through programs like the Environmental Quality Incentives Program (EQIP), Agricultural Conservation Easement Program (ACEP), and Conservation Reserve Program (CRP).

"This agreement opens more opportunity for collab-

virtual conference

The cost of registration is \$15 which helps support our panelists, speakers and includes access to recorded conference sessions. Scholarships are available to cover the cost of the conference for those who need financial assistance. Please register at http://bit.ly/LocalFoodCon-

rectly on the ground."

coronavirus.com.

nections. Or you can reach KRC staff for scholarship information or assistance registering at info@kansasruralcenter.org or 866-579-5469 ext. 705.

For more information, please contact Kaitlin Stanley at kstanley@kansasruralcenter.org or 866-579-5469 Ext. 705.



www.centrallivestockks.com

Office: 620-662-3371

or Matt Hoffman (Owner): 620-727-0913 Hay Auction- Every Tuesday at 9:00 a.m. Cattle Auction- Every Tuesday at 10:00 a.m. Hog/Sheep/Goat Auction- Every 3rd Saturday Horse/Tack Auction- Every 1st Saturday

Sat., April 17th - Hog/ Sheep/ Goat Sale Tues., April 20th - Bred Cow/ Pair Special Sat., May Ist - Horse & Tack Sale

Center will host a virtual Local Food Connections conference on May 7, 2021 from 8:45 a.m.- 3:30 p.m. The conference will include panelists and speakers from across the region who are actively involved in strengthening local food systems and Farm to School programs. Farmers, food producers, school nutrition personnel, grassroots organizers and community stakeholders in food systems are encouraged to attend this event. This virtual conference will help promote new relationships in our foodshed and increase awareness on access to healthful local foods. This conference is partially support-

School grant.

This year's conference series theme, "Feeding Neighbors, Forging Community, Growing Together," highlights the ways in which a robust local and regional farm and food system positively impacts and strengthens bonds within communities at all levels - from soil microbes to human beings. The Local Food Connections conference in May is the second in the conference series and focuses on how socially just local food and farm systems increase the health of Kansas communities and the environment

presenters Kevnote include land-based educator Brett Ramey of the Iowa Tribe of Kansas and

Nebraska, and Professor Emeritus of Agricultural Economics at the University of Missouri, John Ikerd. Ramey's work sits at the intersections of ecological, cultural, and community health and includes designing courses on indigenous foodways and climate change at a tribal university, conducting community-based health research, facilitating healing retreats for cancer survivors, and advising on numerous national and tribal climate justice and conservation initiatives.

Ikerd orients his work toward agricultural and economic sustainability as a means of supporting small family farms and rural communities, has authored numerous books. longtime leading voice in the sustainable agriculture movement. Four breakout sessions

and is recognized as a

will host panelists from across the state who will discuss Farm to School partnerships, community food hubs, and the status of local grocery stores in rural communities.

Over the lunch hour, Chef Rick Martin, hospitality consultant for the Lawrence Restaurant Association and Co-founder of Kitchen Scratch, will give a cooking demonstra-

A more detailed agenda will be available on our website soon - https://kansasruralcenter.org/join-usfor-krcs-local-food-connections-virtual-conference/.

prepared? Calving season surprises: Are you

Fluctuating weather. Muddy, wet conditions. Long days and short nights. Sound like your calving season? You're already handling a lot, so when surprises hit and vour calves need extra care, you want to be prepared. Eubiotics are a great way to deliver rapid support to calves after birth and during times of environmental stress.

ed by a USDA Farm to

"Calving season surprises, like a calf that doesn't get off to a strong start or a dam not mothering up, often call for additional calf support," says David Mathes, director of sales and marketing at DBC Ag Products. "Eubiotics can help support digestive health and immune function in calves."

But what are eubiotics? How do they work? Here's an overview:

What are eubiotics? Eubiotics are often described as a class of innovative natural ingredients including probiotics. prebiotics, essential oils and organic acids. They help provide a healthy balance of microbiota in a calf's gastrointestinal (GI) tract, supporting digestive health and a functioning immune system. Eubiotics can be helpful for animals of any age.

How do eubiotics work? Eubiotics can come in many forms and are most often delivered to calves via feed, drenches, boluses, gel or paste. Paste forms allow for more convenient anytime, anywhere administration.

paired "Eubiotics, with other novel feed ingredients, work together to create a broad-based calf health package," says Mathes. "These ingredients support calf health and the immune system to help protect your investment and long-term profitability.

Here's how common ingredients in eubiotics work:

Probiotics deliver viable microorganisms to help maintain a natural population balance of probiotic micro-organisms in the GI tract and support digestive health. Prebiotics provide a food source for naturally occurring micro-organisms in the gut to help maintain proper flora and support digestion. Organic acids help provide nutritional support for the digestive tract mucosal lining for a healthy, active GI tract microbiome. Essential oils offer flavoring for appetite, while supporting gut health and digestive function.

Other novel feed ingredients, like egg proteins, specialized whey proteins, MOS (mannan-oligosaccharides) and vitamins can help support a healthy gut. Each ingredient brings something important to the table to help beef calves maintain normal.

When is the best time to

part of your routine tagging or processing protocols is a great way to support calves early on and

Including eubiotics as

use eubiotics?

help maintain normal GI

Holton Livestock Exchange, Inc. 1/2 mile East of Holton, KS on 16 Highway
Livestock Auction every Tuesday at 12 NOON ****STARTING TIME: 12:00 NOON****

MARKET REPORT FOR TUESDAY, APRIL 6, 2021 **RECEIPTS: 1250 CATTLE** FOR FULL RESULTS, VISIT OUR WEBSITE: WWW.HOLTONLIVESTOCK.COM

| STEERS | | HEIFERS | | |
|----------------------------|--------------------------|-----------------|------------|--|
| 2 blk bulls | 247@210.00 | 4 blk hfrs | 375@168.00 | |
| 5 blk bwf strs | 382@209.00 | 6 mix hfrs | 528@160.00 | |
| 3 blk strs | 431@197.00 | 6 blk hfrs | 439@158.00 | |
| 6 blk red strs | 425@193.00 | 5 blk hfrs | 501@157.50 | |
| 7 blk strs | 504@185.00 | 6 blk gry hfrs | 454@156.00 | |
| 11 blk red strs | 507@183.00 | 9 blk red hfrs | 431@155.00 | |
| 13 blk red strs | 514@179.00 | 14 blk red hfrs | 445@152.00 | |
| 15 blk strs 15 blk strs | 504@175.50 548@170.00 | 26 blk bwf hfrs | 538@151.00 | |
| 14 blk males | 562@166.50 | 19 blk bwf hfrs | 489@149.00 | |
| 19 blk red strs | 561@166.00 | 20 blk hfrs | 530@149.00 | |
| 19 mix strs | 628@163.50 | 19 mix hfrs | 626@147.25 | |
| 35 blk strs | 583@161.50 | 10 bwf rwf hfrs | 675@146.50 | |
| 5 blk strs | 628@158.00 | 11 red hfrs | 630@144.50 | |
| 9 blk strs | 663@155.00 | 58 blk red hfrs | 647@142.75 | |
| 4 blk strs | 873@139.00 | 10 blk hfrs | 775@139.75 | |
| 5 blk strs | 773@136.00 | 53 blk red hfrs | 738@138.10 | |
| 6 blk bwf strs | 968@128.25 | 8 blk red hfrs | 746@136.75 | |
| 10 hols strs | 713@78.50 | | | |
| I11 hols strs | 951@70.00 | | | |

SHEPARD TRUST FARM AUCTION, VALLEY FALLS KS SATURDAY, APRIL 17, 10 A.M. SEE WEBSITE FOR LISTING holtonlivestock.com

Dan Harris, Auctioneer & Owner • 785-364-7137 Danny Deters, Corning, Auct. & Field Rep • 785-868-2591 Dick Coppinger, Winchester, Field Rep. • 913-774-2415 Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417 Larry Matzke, Wheaton, Field Rep. • 785-268-0225 Craig Wischropp, Horton, Field Rep. • 785-547-5419

Barn Phone • 785-364-4114 WEBSITE: www.holtonlivestock.com EMAIL: dan@holtonlivestock.com

View our auctions live at "Imaauctions.com

health. About 70% of the immune system resides in or around the digestive tract - that's why maintaining normal digestive health from birth is crucial for long-term health.

"By starting calves strong, you're building a healthy foundation for productivity," lifetime says Mathes. "Calves that maintain normal digestive health tend to have healthy immune systems, helping them grow fast and reach their genetic poten-

Eubiotics can also be used later when calves need additional support while they're on pasture or during transitions like weaning. Look for a complete eubiotics package in a paste tube for easy transport and administration when you're checking the herd.

Can eubiotics work alongside antibiotics?

Eubiotics are becoming more widely used in livestock rations, especially as more prudent use of feedgrade antibiotics is pro-

"Using eubiotics as a tool to support maintaining normal and when calves need rapid support will continue playing an important role as we see antibiotic use protocols change," says Mathes.

Learn more about eubiotics and Last Stand®, a total eubiotics package, at dbcagproducts.com.



Let us know!

Contact Kevin to update your Grass & Grain subscription:

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620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

Like Us On Facebook!

On Thursday, April 8th, we had 1,042 head of cattle on a very good market. **STEERS** 6 rbfX 747@147.00 4 blk 553@150.00

| · · · · · | 0.000 | |
|-------------------------|----------------------------|-------------------------|
| 4 blk 511@194.00 | 7 GlvWfX712@144.00 | 17 bkbwfrbfx 626@146.00 |
| 3 Rd Ang368@184.50 | 28 bkbwfrbfx 829@143.50 | 9 GlvWfX638@145.50 |
| 5 GlvWfX508@177.50 | 71 bkbwf 783@142.80 | 4 bkbwf 619@144.50 |
| 8 bkbwf 492@169.00 | 9 Char 792@138.50 | 10 Char 667@141.00 |
| 3 blk 635@167.50 | 61 bkRd 886@136.30 | 7 bkbwf 731@140.25 |
| 11 bkbwf 609@167.00 | 23 bkbwfrbfx 958@128.25 | 8 bkRd 544@139.00 |
| 73 bkbwf 584@163.50 | 19 bkRdGrX1018@127.00 | 14 bkRd 588@138.00 |
| 5 GlvWfX653@161.50 | 7 bkSmX 935@126.50 | 14 bkbwfrbfX710@135.00 |
| 26 bkbwf 721@152.50 | | 4 blk 774@132.50 |
| 69 bkbwf 691@150.80 | HEIFERS | 7 bkbwfrbf769@127.00 |
| 6 GlvWfX673@150.25 | 10 bkbwf 1039@126.50 | 4 blk 896@125.25 |
| 70 bkbwf 747@150.00 | 7 blk 474@157.05 | 3 bkRd 1137@106.00 |
| 17 bkbwfrbf725@147.25 | 7 GlvWf 487@155.00 | 2 bwf 1038@98.00 |
| Butcher Cows: \$46-\$75 | , mostly \$63-\$72, very a | ctive. |
| | | |

| Butcher Bui | is: \$82-\$107, mostly \$ | 95-\$103, very a | active. 45 buils sold. | |
|--------------|---------------------------|------------------|------------------------|--|
| BUTCHER COWS | | BUTCHER BULLS | | |
| 2 blk | 1260@75.00 | 1 blk | 2065@107.00 | |
| 1 blk | 1385@74.50 | 1 blk | 1820@105.00 | |
| 1 blk | 1160@74.00 | 1 blk | 1910@104.50 | |
| 1 blk | 1370@74.00 | 1 Red | 2215@103.00 | |
| 1 Gry | 1360@74.00 | 1 Char | 1780@103.00 | |
| 1 blk | 1320@73.00 | 1 Brang | 1605@102.50 | |
| 1 blk | 1200@73.00 | 1 blk | 1635@101.00 | |
| 1 blk | 1240@73.00 | 1 blk | 1610@100.50 | |
| 1 blk | 1400@72.50 | 1 blk | 1770@100.00 | |
| 2 blk | 1283@71.50 | 1 blk | 1835@100.00 | |
| 1 blk | 1600@71.50 | | | |

EARLY CONSIGNMENTS FOR APRIL 15 50 real Fancy Angus & F1 bwf 1st calf hfr pairs with Fancy

- Angus calves at side, tagged to match. Calves will be worked. From Lingenfelter Farms, Gridley, KS. 620-490-0145. 30 Fancy Red Angus cows, 4-8 yrs old w/ 17 Red Ang or Ang
- calves at side. Bal. heavy Springers. From Dustin Ranch. 24 blk Red pairs, 4-8 yrs old w/ blk & red calves at side. From Real nice Pairs & Bred Cows to sell.
- 85 blk Limo X strs & hfrs, 400-600 lbs, weaned 35 days and 65 blk Red strs & hfrs, 600-800 lbs, longtime weaned and

60 blk bwf rbf hfrs, 700-850 lbs, H.R., longtime weaned & open

We appreciate your business!

Ron Ervin - Owner-Manager Home Phone - 620-583-5385 Mobile Cell 620-750-0123 Austin Evenson- Fieldman Mobile Cell 620-750-0222

If you have any cattle to be looked at call Ron or Austin

LIVESTOCK AUCTION, INC.

316-320-3212 Fax: 316-320-7159

2595 SE Highway 54, P.O. Box 622, El Dorado, KS 67042

Market Report - Sale Date 4-8-21. 1,463 Head.

300-400 lb. steers, \$148-\$186; heifers, \$136-\$174; 400-500 lb. steers, \$141-\$188; heifers, \$140-\$174; 500-600 lb. steers, \$140.50-\$190; heifers, \$130-\$156; 600-700 lb. steers, \$138-\$178; heifers, \$116-\$156; 700-800 lb. steers, \$125.50-\$156.50; heifers, \$107-\$150; 800-900 lb. steers, \$132.50-\$144.50; heifers, \$114.25-125.40. Trend on Calves: Mostly \$3-\$6 higher. Trend on Feeder Cattle: \$2 up to \$8 higher in spots. Butcher Cows: high dressing cows \$68-\$78; Avg. dressing cows \$58-\$65; low dressing cows \$20-\$45. **Butcher Bulls:** Avg. to high dressing bulls \$81-\$97. **Trend on Cows & Bulls:** \$6-\$10 higher.

Some highlights include: **HEIFERS** 478@178.00 8 blk 376@166.00 533@190.00 5 blk 7 blk 406@174.00 3 blk 573@180.00 9 mix 447@165.00 16 mix 623@177.00 16 mix 510@144.00 (bawlers) 630@174.00 29 blk 572@151.00 15 mix 691@159.00 18 blk 613@149.50 29 blk 733@156.50 672@147.00 746@150.50 50 blk 21 mix 696@142.50 812@144.50 59 blk 878@124.50 894@133.75 56 mix **STEERS** 4 blk 446@185.50

THURSDAY, APRIL 15, 2021, 11 AAM

- 100 mostly black heifers, long weaned, 900-950lbs
- 2 loads mixed heifers, 800-900lbs
- 44 blk steers & heifers, HR, shots, 500-650lbs
- 110 mostly blk st, 800-850lbs

SPECIAL COW SALE: SATURDAY, APRIL 17, 2021 4 15-20 month old bulls. 2 are Angus sons of GAR SureFire,

- 2 are Sim/Angus bulls. Virgin bulls 5 black replacement heifers
- 15 bwf/rwf replacement heifers
- 30 Sim/Angus 1st calf hfr pairs, Angus sired calves some
- 28 Red Angus 1st calf hfr pairs, calves out of Red Angus/
- Angus bulls, worked & ready to turn out 15 Angus 1st calf hfr pairs, home raised cows, calves out of
- Red Angus/Angus bull, worked & ready to turn out 15 black 1st calf hfr pairs
 - 15 Angus / Angus x 1st calf hfr pairs
 - 45 black 1st calf hfr pairs
 - 45 black 1st calf hfr pairs
 - 4 4-5 year old black pairs, already worked calves 23 Registered Angus cows w/ commercial calves on side,
 - running age, papers available for transfer
 - 20 mostly black running age pairs, weigh 1400-1500lbs 35 running age spring pairs
 - 10 running age black, red, & Char pairs. 1200-1300lbs 85 6-SS mouth black/bwf cows sell heavy bred or with calf
- lost grass. 45 4-6 year old black fall calving cows bred black, start

at side. One iron set of cows bred black, selling because

- calving Sept. 1st for 75 days 40 3-6 year old black/bwf fall calving cows, bred to Reichart
- horned Hereford or Harms Angus bulls
- 45 3-6 year old black fall calving cows, bred black 40 running age mostly black fall calving cows

OUR NEW WEBSITE IS UP & RUNNING! **UPDATED DAILY WITH NEW CONSIGNMENTS!** WWW.ELDORADOLIVESTOCK.COM

We welcome your consignments!

If you have cattle to consign or would like additional information, please call the office at 316-320-3212 **Check our website & Facebook for updated**

consignments: www.eldoradolivestock.com To stay up to date on our latest announcements you can "Like" us on Facebook

Josh Mueller Steven Hamlin Owner/Manager (602) 402-6008 (H) (316) 680-9680 (620) 222-1199 (M) Van Schmidt, Fieldman **Chris Locke** (316) 320-1005 (H) (620) 367-2331 (H) (620) 345-6879 (M)

Cattle Sale Every Thursday 11:00 AM

(316) 322-0675 (M)

0-2: Low. 3-5: Moderate, 6-7: High,

8-10: Very High, 11+: Extreme Exposure

Where premiums are earned; understanding beef carcass value

Choice carcass is worth more than Select, but if cattlemen are looking to add value across the entire carcass, only one brand does that.

Cattlemen joining March webinar hosted by the Certified Angus Beef ® (CAB®) brand learned about that and more while discovering the sources of premiums they earn for

their best cattle. For decades, those who aim to raise high-quality cattle have kept an eye on the Choice/Select spread. The CAB/Choice spread? That's next level.

"The purpose of the brand is to add value to Angus cattle," said Paul Dykstra CAB assistant director of supply management and analysis, during a March webinar. "The \$17.57-per-hundredweight (cwt.) premium over Choice is absolutely at the heart and soul of our very purpose and our mission statement.'

Diana Clark, CAB meat scientist, co-hosted the webinar where the duo

walked through market benchmarks, brand specifications and the value it adds across the entire car-

Last year, it all added up to a CAB wholesale premium value of \$154.61 per head above Choice and more than \$246 above Se-

lect. The 2020 beef supply

Dvkstra said 15.5 million Angus-type and eligible cattle were evaluated at licensed packing facilities in 2020, with 35.9% certified to carry the brand's

"That's been the success story of the industry," he said. "In the last 20 years or so, the amount of improvement in cattle accepted into the Certified Angus Beef brand, and really the carcass merit that has driven that trend in those eligible cattle."

With more than 35 licensed partners in North America, CAB penetrates more than 85% of the fed-cattle packing base, Dykstra said. Overall, 58% of fed cattle and 69% of beef type cattle were eligible based on hide color in 2020.

Beneath a black hide

Cattle with a predominantly black hide are then marked with blue ink on the hock of the hanging carcass at the packing plant. Later, chilled carcasses are evaluated to see if they can meet ten science-based specifications and go into beef boxes that carry the CAB brand logo.

"The goal behind these specifications is to provide high-quality beef in a consistent manner for all our customers," Clark said.

Standing beside a hanging side of beef with the primal cuts outlined in tape, Clark provided indepth explanations on why each specification matters and how it's measured for the most consistent qual-

She engaged virtual guests from the CAB Culinary Center and added colorful examples such as the calpain enzyme acting like Pac-Man on the quest to break down toughness dots so beef gains tenderness while aging.

Weight matters

Looking at the CAB/ Choice spread, Dykstra noted the simple formula: Weight x Value Spread = \$154.61 per head above Choice on the 2020 average carcass weight of 880 pounds.

The wholesale value advantage incentivizes packers to pay what have been generally increasing premiums for carcasses that meet the brand's specifications. Last year, cattle feeders got roughly \$45 per head on average for a CAB

qualifier over the cash price for the week. Breaking that CAB/ Choice spread down by primal cut, he explained

premium over Choice. When it comes to value distribution, weight mat-ters," he said. "But where are we driving the most value?" Details provided

how CAB provides a 7.4%

answers. The loin is only third-heaviest primal cut at 21.3% or 187 lb. in third-heaviest 2020 average weight, but it brings the most value to the carcass, offering a \$65.99/head CAB brand premium over Choice.

The round carries 22.3% of the weight and adds a \$14.95/head CAB premium while the rib contributes a \$29.81/head premium from 11.4% of the carcass weight.

"For a brisket, the Certified Angus Beef premium actually adds \$10.35/cwt. to the spread over Choice,' Dykstra said. "We sure wish the brisket weighed more with that premium. But with 44 lb. and 5% of total carcass value, it still contributes almost \$5 per head on the cutout."

Adding value across the carcass, CAB provides premiums to the chuck and plate primals, compared to the Choice grade, which adds nothing.

The chuck carries the most weight in the carcass at 29.6% (260 lb.), offering a \$30.73/head CAB premium over Choice or Select, he said. Coming in at only 7.1% of the carcass weight (62 lb.), the plate earns \$7.31 of the \$154.61 total CAB premium.

Rounding out the carcass, Dykstra noted the flank, lightest primal at 30 lb. or 3.4% of the carcass, still adds \$1.43/cwt. to the total average CAB premium carcass value.

As quality continues to trend up and more cattle qualify for the brand, the CAB/Choice spread may gain ground on the old Choice/Select metric as an industry standard. Along the way, the brand will keep working with all partners from pasture to plate, adding value to every cut and premiums for Angus cattlemen.

To watch more of any of the recent webinars hosted by the CAB Cattleman Connection team, visit CABcattle.com/webinars.



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Cattle Or Buy

By

Auction

STARTING TIME 10:30 AM



1261 @ 69.50

1210 @ 58.50

830 @ 57.50

1040 @ 57.00

BRED COWS

Buyers & sellers are welcome in the ring area with social distancing being practiced. You can watch the live auction at www.dvauction.com . If you need assistance with watching or bidding online contact DV Auction customer service at 402-316-5460. Thank you for your cooperation. If you would like approval to bid online from the safety of your home, please do the approval process on www.dvauction.com prior to Tuesday.

We sold 1553 cattle April 6. Steer and heifer calves 5 blk hfrs were steady to \$5.00 higher. Feeder steers and heifers sold steady to \$3.00 higher. Cows and bulls were \$3.00-5.00 higher.

STEER & BULL CALVES 5 blk/red strs 650 @ 154.50 13 blk strs 5 blk strs 693 @ 154.00 422 @ 203.00 24 blk strs 772 @ 149.00 1 bwf str 410 @ 200.00 6 red strs 803 @ 143.00 4 blk/bwf strs 434 @ 196.00 825 @ 143.00 4 blk strs 2 blk/red strs 433 @ 195.00 122 blk/bwf strs 872 @ 143.00 4 blk bulls 434 @ 193.00 60 blk/red strs 869 @ 137.35 8 hlk strs 495 @ 191.00 883 @ 136.75 60 blk/red strs 2 blk/bwf strs 505 @ 191.00 57 blk strs 895 @ 136.35 2 blk strs 470 @ 189.00 28 x-bred strs 799 @ 136.00 16 blk strs 491 @ 189.00 754 @ 135.00 4 char strs 3 blk strs 398 @ 185.00 927 @ 133.85 61 blk/red strs 4 blk strs 538 @ 185.00 894 @ 131.25 27 blk strs 7 blk strs 503 @ 184.00 **HEIFER CALVES** 2 wf/bwf bulls 405 @ 180.00 4 blk/bwf hfrs 343 @ 174.00 2 blk strs 315 @ 179.00 2 blk/bwf hfrs 345 @ 170.00 3 blk/bwf strs 480 @ 176.00 3 blk/char hfrs 387 @ 169.00 2 bwf strs 528 @ 176.00 408 @ 168.00 2 blk hfrs 3 blk/bwf strs 480 @ 176.00 6 blk hfrs 452 @ 167.00 2 bwf strs 528 @ 176.00 20 blk/bwf hfrs 396 @ 164.00 3 blk bulls 465 @ 168.00 12 blk hfrs 499 @ 161.00 4 wf strs 519 @ 168.00 410 @ 160.00 4 blk hfrs STOCKER & FEEDER STEERS 395 @ 159.00 2 bwf hfrs 11 blk strs 565 @ 172.00 3 blk/char hfrs 410 @ 159.00 4 blk/char strs 551 @ 170.50 17 blk/bwf hfrs 525 @ 158.25 15 blk strs 592 @ 168.00 480 @ 157.00 2 bwf hfrs 7 red strs 626 @ 168.00 511 @ 156.50 4 blk hfrs 8 blk/sim strs 600 @ 167.00 308 @ 156.00 2 blk hfrs 89 blk/bwf strs 593 @ 165.75 2 blk hfrs 525 @ 156.00 9 blk/bwf strs 632 @ 164.00 478 @ 155.00 2 blk/bwf hfrs 3 blk/bwf strs 678 @ 156.00 478 @ 155.00 2 blk hfrs 3 blk strs 725 @ 155.00

7 blk/char hfrs 518 @ 153.00 806 @ 122.00 5 blk cows 11 bwf hfrs 479 @ 152.00 8 wf hfrs 819 @ 121.00 4 blk cows 38 blk/red hfrs 497 @ 150.00 **COWS & HEIFERETTES** 22 blk/red hfrs 487 @ 149.00 1 blk hfrt 855 @ 119.00 10 blk/red hfrs 538 @ 149.00 1 blk hfrt 855 @ 118.00 1 blk hfrt 855 @ 115.00 STOCKER & FEEDER HEIFERS 1 blk hfrt 865 @ 113.00 3 blk/bwf hfrs 563 @ 157.00 1 hlk hfrt 885 @ 109.00 6 blk/bwf hfrs 563 @ 156.50 1 bwf hfrt 925 @ 107.00 1 hlk hfrt 89 blk/red hfrs 585 @ 156.10 980 @ 100.00 19 hlk hfrs 1086 @ 99.00 581 @ 155.25 4 blk hfrts 3 blk/bwf hfrs 550 @ 152.00 1 blk hfrt 1025 @ 97.50 5 blk hfrs 590 @ 149.50 1 bwf hfrt 1060 @ 95.00 9 blk hfrs 619 @ 148.50 1 blk hfrt 1050 @ 94.00 3 blk/red hfrs 550 @ 146.00 1 blk hfrt 1205 @ 93.00 10 red hfrs 640 @ 146.00 2 blk/bwf hfrts 953 @ 90.00 9 blk/sim hfrs 592 @ 145.50 1 bwf hfrt 1155 @ 88.00 9 blk/red hfrs 647 @ 145.00 1 char hfrt 1325 @ 87.00 38 wf hfrs 581 @ 142.50 1 bwf cow 1555 @ 77.00 4 red hfrs 641 @ 139.50 1 blk cow 1180 @ 76.50 5 blk hfrs 732 @ 137.50 1 blk cow 1435 @ 76.00 26 blk hfrs 711 @ 136.50 1 gelb cow 1440 @ 75.00 4 blk/bwf hfrs 703 @ 132.50 1 bwf cow 1585 @ 74.00 4 blk/red hfrs 784 @ 132.00 1 blk cow 1455 @ 73.50 4 blk/bwf hfrs 731 @ 131.50 1 blk cow 1350 @ 73.00 8 blk/bwf hfrs 835 @ 129.00 1 blk cow 1350 @ 72.50 6 x-bred hfrs 572 @ 128.00 1 blk cow 1545 @ 72.00 8 blk/char hfrs 743 @ 128.00 1 x-bred cow 1095 @ 71.50 29 mix hfrs 787 @ 126.75 1 sim cow 1240 @ 71.00 19 x-bred hfrs 755 @ 125.00 1 blk cow 1570 @ 70.50 17 x-bred hfrs 860 @ 123.50 1 blk cow 1405 @ 70.00

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1 blk cow 1574 @ 69.00 @ 900.00 2 blk cows 1208 @ 68.50 2 hlk cows @ 875 00 @ 850.00 4 blk cows 1391 @ 68.00 6 blk/red cows 1 blk cow @ 775 00 2 blk cows 1233 @ 67.50 1 bwf cow @ 675.00 2 blk cows 1285 @ 67.00 **COW/CALF PAIRS** 2 blk cows 1388 @ 66.50 3 red cows/cvs 1 blk cow 1430 @ 65.50 @ 1110.00 @ 1085.00 1 wf cow 1515 @ 65.00 1 blk cow/cf 1205 @ 64.50 2 blk/red cows/cvs @ 1000.00 2 blk/bwf cows **BULLS** 2 blk cows 1080 @ 64.00 1 blk bull 1985 @ 98.50 1 blk cow 1070 @ 63.50 1 bwf cow 1280 @ 63.00 1 char bull 1745 @ 95.50 1 blk bull 1 wf cow 1385 @ 62.50 2315 @ 92.00 1 blk cow 1135 @ 61.00 1 blk bull 2020 @ 87.50

4 blk cows

1 blk bull

1 blk bull

1 blk bull

1 blk bull

2000 @ 87.00

1760 @ 83.50

1460 @ 83.00

1555 @ 75.00

1260 @ 70.00

CONSIGNMENTS FOR APRIL 13:

@ 1085.00 1 wf bull

- 20 Char strs & hfrs, 400-500 lbs., vaccinated • 40 blk strs & hfrs, 450-550 lbs., vaccinated
- 25 blk strs & hfrs, 500-600 lbs., weaned, vacc.
- 55 blk strs & hfrs, 550-750 lbs., weaned, vacc. 20 blk steers & heifers, 450-550 lbs., vacc.
- 60 blk strs & hfrs, 550-700 lbs., weaned, vacc.
- 60 black steers, 875-900 lbs.
- 60 black steers, 875-900 lbs., Northern origin
- 60 black steers, 925-950 lbs.
- 61 black crossbred steers, 925-950 lbs.

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to WWW.Qrassandqrain.com & logging onto the online subscription

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1 bwf cow

1 iers cow

1 blk cow

1 gelb cow

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Website: www.rezaclivestock.com **AUCTIONEERS: DENNIS REZAC & REX ARB** St. Marys, Ks.