

# Farm, biofuels, trade leaders label Brazil decision 'devastating' for U.S. ethanol

The U.S. Grains Council, Growth Energy, the Renewable Fuels Association and the National Corn Growers Association issued the following statement in response to the Brazilian government's decision to let the current tariff rate quota (TRQ) expire, replacing it with a 20 percent tariff on all imports of U.S. ethanol:

"Brazil's decision to impose a 20 percent tariff on all U.S. ethanol imports is devastating for the U.S. ethanol industry, the future of cooperation and coordination between

our nations. Not only does this decision risk destroying the great progress our two nations have made as global leaders in ethanol production, it marks a dramatic turn in our bilateral trade relationship.

"Today, Brazilian ethanol receives unfettered access into the U.S. market, while U.S. producers are denied reciprocal market access due to a restrictive import tariff designed solely to make U.S. product less competitive. This unjust imbalance must be addressed. We urge the incoming Biden admin-

istration to respond with strength, leveraging various U.S. government tools and authorities to make it clear that protectionist barriers are unacceptable. However, it seems clear from today's decision that Brazil is more focused on keeping U.S. ethanol out of Brazil than true two-way trade.

"Through repeated dialogue with local industry and government, the U.S. ethanol industry actively sought to illustrate the negative impacts of increased tariffs on Brazilian consumers and the Brazilian government's own decarbonization goals. However, it seems Brazil is more focused on taxing imports to protect their national industry than reducing carbon emissions and developing a global industry."

Since May, U.S. exports to Brazil have fallen to less than 4 million gallons. Over the same time period, Brazil has exported nearly 96 million gallons of fuel ethanol to the United States. A 20 percent tariff will only further imbalance trade between the two countries.



## Yard & Garden Tips By Gregg Eyestone The Gifts of Plants

It is the season of gifts; both in giving and receiving. Let's for a moment focus on the receiving. Horticulture benefits the wealth and health of every citizen and every community. Here are just a few of the gifts we receive from plants.

Trees and other plants reduce storm water damage to the community. They absorb and recycle water into the atmosphere through transpiration. One large tree can capture and filter up to 36,500 gallons of water per year. That one tree can absorb 36 percent of the rainfall per event. Plants anchor the soil and filter out pollutants, giving us clean water.

Gardening connects us with nature that will restore our spirits and make us feel good about ourselves. Working with plants

tends to divert one's attention from other trials and tribulations of life, particularly important this past year. It affords people the opportunity to achieve a level of serenity and enjoyment that often escapes us in our technologically based society.

A mature leafy tree generates as much oxygen in a single season as ten people inhale in a year. Plants purify the air, remove pollutants which are both seen and unseen. One hundred trees can remove two tons of carbon dioxide from the air annually.

Eating fresh vegetables and fruits is known to be important for good health. Some suggest it slows the aging process. The availability of fresh produce from the garden is conducive to maintaining good dietary habits.

Our homes represent 25% of our personal wealth. Well-landscaped homes are more valuable. A 25-foot tree reduces annual heating and cooling costs for typical homes by 8-12%.

The National Gardening Association estimates that a well-maintained vegetable garden yields an average return of \$500 per year.

After opening your wrapped gifts this year, give thanks to the plants around you that share their gift each and every day.

If you would like additional information on a horticulture topic, please contact Gregg Eyestone at the Riley County office of K-State Research and Extension. Gregg may be contacted by calling 537-6350 or stopping by 110 Courthouse Plaza in Manhattan or e-mail: geyeston@ksu.edu and at www.riley.ksu.edu

### Delivery delays

The Grass & Grain office has received many phone calls about late delivery of the paper the past couple of weeks. Our representative in the postal service sent this reply when we reported the delays.

"We are experiencing unprecedented volume increases and limited employee availability due to the impacts of COVID-19, which is impacting delivery times."

We continue to monitor the situation and are doing everything we can to assure timely delivery. Thank you for your patience and understanding.

# MANHATTAN

## COMM. CATTLE AUCTION CO. INC. EVERY FRIDAY

**1-800-834-1029 Toll-Free** **STARTING 10:00 A.M. ON WEIGH COWS FOLLOWED BY STOCKER FEEDERS — 11:00 A.M.**  
**OFFICE PHONE 785-776-4815 • OWNERS MERVIN SEXTON & JOHN CLINE**



Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to [www.grassandgrain.com](http://www.grassandgrain.com) & logging onto the online subscription

**For our last sale of the year, we had a good run of cattle and a good attendance of local and out of state buyers. Lighter weight calves were finding very good demand at stronger prices. Feeder weight cattle sold unevenly steady on the kind offered. Cull cows sold on a weaker market on a large offering.**

#### STEER CALVES — 375-550 LBS.

Frankfort	6 blk	376@209.00
Burns	6 blk	500@183.00
Frankfort	5 bwf	498@182.00
Dwight	5 blk	515@181.00
Alta Vista	16 blk	522@181.00
Waterville	4 blk	495@177.50
Harveyville	6 Cross	518@173.00
Leavenworth	8 blk	546@161.00

#### STEERS — 550-1,000 LBS.

Onaga	9 blk	584@167.50
Waterville	6 blk	551@164.00
Frankfort	7 blk	567@160.00
Valley Falls	9 bwf	570@159.50
Alma	5 blk	602@153.00
Havensville	10 blk	610@152.00
Leavenworth	5 blk	611@151.00
Valley Falls	16 bwf	625@151.00
Delia	5 Heref	562@151.00
Oskaloosa	24 blk	653@150.00
Onaga	36 blk	726@148.50
Hoyt	26 Rd Ang	642@148.00
Oskaloosa	38 blk	753@146.50
Frankfort	7 blk	597@145.00
Alta Vista	12 blk	648@145.00
McLouth	13 blk	681@144.50
Frankfort	4 blk	620@144.00
Waterville	25 blk	663@144.00
Burns	7 blk	652@144.00
Frankfort	13 bwf	693@143.50
Waterville	25 blk	663@144.00
Burns	7 blk	652@144.00
Frankfort	13 bwf	693@143.50
Onaga	14 blk	825@142.25
Waterville	4 blk	660@141.00
Waterville	8 Cross	756@137.50
Harveyville	4 Cross	677@135.00
Hoyt	41 Ang	708@135.00
Frankfort	6 Heref	655@129.85
Oskaloosa	5 bwf	990@120.00
Hoyt	4 Rd Ang	723@120.00

#### HEIFER CALVES — 325-550 LBS.

Dwight	5 blk	455@154.50
Alta Vista	17 blk	520@153.75
Frankfort	9 blk	461@153.50
Leavenworth	8 blk	516@153.00
Waterville	6 blk	534@153.00
Blue Rapids	8 blk	548@146.50
Council Grove	11 Cross	494@146.00
Havensville	5 bwf	477@146.00
Hoyt	4 Rd Ang	527@141.00
Onaga	16 Cross	333@126.00

#### HEIFERS — 550-800 LBS.

Onaga	4 blk	560@141.00
McLouth	14 blk	629@140.50
Leavenworth	4 blk	550@140.00
Onaga	27 blk	674@139.10
Hoyt	12 Rd Ang	667@139.00
Oskaloosa	15 blk	656@136.50
Hoyt	15 blk	667@136.00
Oskaloosa	26 blk	702@134.00
Hoyt	16 Rd Ang	603@134.00
Onaga	9 blk	756@133.75
Waterville	21 blk	630@132.00
Alma	4 blk	676@132.00
Waterville	6 blk	667@131.00
Leavenworth	5 blk	655@127.00
Waterville	10 blk	778@125.00
Alta Vista	4 blk	787@121.00
Delia	4 Heref	576@119.00

#### COWS & HEIFERETTES — 750-1,800 LBS.

Virgil	3 blk	923@120.50
Holton	1 blk	960@116.00
Manhattan	1 blk	960@111.00

Manhattan	1 blk	795@108.00
Manhattan	1 blk	875@99.00
Marion	1 blk	1030@83.00
Meriden	1 blk	900@81.00
Blue Rapids	1 blk	765@71.00
Shawnee	1 bwf	1210@70.00
Tongnoxi	1 bwf	1010@67.00
Marion	1 blk	1075@66.00
Westmoreland	1 blk	1160@65.00
Shawnee	1 blk	970@65.00
Westmoreland	1 blk	1535@62.50
Westmoreland	1 blk	1780@62.50
Effingham	1 blk	1605@57.50
Manhattan	1 blk	1470@56.50
Shawnee	1 blk	1300@55.00
Effingham	1 blk	1415@53.50
Meriden	1 blk	1645@53.00
Marion	1 blk	1300@52.00
Olsburg	1 blk	1310@52.00
Alma	1 blk	1320@51.50
Leavenworth	1 blk	1330@51.00
Blue Rapids	1 blk	1545@51.00
Green	1 blk	1350@50.00
Centralia	1 blk	1225@50.00
Marion	1 blk	1135@49.50
St. George	1 blk	1475@49.00
Manhattan	1 blk	1310@49.00
Soldier	1 blk	1345@48.00
Basehor	1 blk	1250@47.50
Leavenworth	1 blk	1340@47.00
Marion	1 blk	1080@44.50
Reading	1 blk	1205@43.00
Marion	1 blk	1115@41.00

#### BULLS — 1,600-2,025 LBS.

Perry	1 blk	2010@78.50
Manhattan	1 blk	1720@77.00
Wamego	1 blk	1930@76.00
Olsburg	1 Char	1615@76.00
Shawnee	1 blk	1775@73.50

For our special cow sale held Wednesday, December 16th, we had a large run of cows and bred heifers which were finding very good demand according to age, type, and pregnancy.

#### 1ST CALF HEIFER PAIRS

Hoyt	12 blk	2	@2450.00
Hoyt	5 Rd Ang	2	@2300.00
Holton	4 blk	2	@2100.00
Hoyt	6 blk	2	@2000.00

#### BRED 1ST CALF HEIFERS

White City	16 blk	2	7	@1850.00
Cambridge	14 blk	2	7	@1685.00
Falls City, NE	12 blk	2	7	@1685.00
Cambridge	15 blk	2	7	@1675.00
Ottawa	30 blk	2	7	@1660.00
Falls City, NE	16 blk	2	7	@1635.00
Wheaton	11 blk	2	7	@1625.00
Virgil	10 blk	2	7	@1625.00
Ottawa	12 blk	2	7	@1600.00
Ottawa	3 blk	2	7	@1585.00
Falls City, NE	14 blk	2	7	@1575.00
Ottawa	5 blk	2	7	@1550.00
Virgil	6 blk	2	6-8	@1550.00
Garnett	1 bwf	2	7	@1535.00
Ottawa	6 blk	2	5-6	@1500.00
Ottawa	19 blk	2	5-6	@1485.00
Falls City, NE	44 blk	2	5-6	@1485.00
Cambridge	21 blk	2	5-6	@1475.00
Holton	6 blk	2	6-7	@1460.00
Wamego	3 blk	2	5-6	@1450.00
Wheaton	12 blk	2	7	@1435.00
Wheaton	11 blk	2	7	@1425.00
Garnett	3 blk	2	6	@1375.00
Wheaton	22 blk	2	5-6	@1350.00
Wheaton	10 blk	2	5-6	@1350.00
Garnett	6 blk	2	6-7	@1200.00

#### BRED COWS

Kansas City	54 Rd Ang	5	5-6	@1850.00
Kansas City	30 Rd Ang	5	5-6	@1835.00

Kansas City	14 Rd Ang	5	5-6	@1775.00
Leavenworth	7 blk	5	6-7	@1660.00
Wamego	15 blk	3-4	5-6	@1625.00
Leavenworth	6 blk	3-4-5	6-7	@1610.00
Wamego	3 blk	5	8	@1575.00
Green	9 blk	5	5-6	@1500.00
Wamego	11 blk	5	5-6	@1425.00
Wamego	6 Cross	4	5	@1400.00
Holton	3 blk	4-5	7	@1400.00
Wamego	6 blk	3-4	5-6	@1375.00
Prairie Village	5 Rd Ang	4-6	6-7	@1360.00
Wamego	11 blk	5	5-6	@1350.00
Leavenworth	3 blk	7	6	@1350.00
Wamego	4 Cross	3-4	7-8	@1325.00
Wamego	8 blk	5-7	4-5	@1125.00
Green	4 blk	7	6	@1075.00
Green	4 blk	SS	6	@1050.00
Green	3 blk	5-6	5-6	@1025.00
Wamego	6 blk	SS	5	@985.00
Wamego	2 blk	SS	7-8	@960.00
Green	5 blk	BB	6-7	@900.00

#### COW/CALF PAIRS

Leonardville	5 blk	3	@2575.00	
Linwood	2 blk	5-6	3	@2200.00
Leonardville	8 blk	5-6	@2000.00	
Adams, NE	10 blk	5-6	@1800.00	
Leonardville	12 blk	4-7	@1775.00	
Paxico	20 blk	3-6	@1750.00	
Leonardville	3 blk	3	@1750.00	
Adams, NE	6 blk	4-5	@1650.00	
Manhattan	2 Char	5	@1625.00	
Leonardville	2 blk	4-5	@1600.00	
Leonardville	3 blk	3-5	@1525.00	
Adams, NE	2 blk	7	@1525.00	
Wamego	5 blk	4-6	@1475.00	
Leonardville	4 blk	SS	@1450.00	
Manhattan	2 Char	7-8	@1450.00	
Manhattan	3 Char	SS	@1425.00	
Linwood	3 blk	BM	2	@1325.00
Leonardville	2 Rd Ang	SS	@1300.00	
Adams, NE	2 blk	SS	@1250.00	
Linwood	3 blk	SS BM	@1225.00	
Leonardville	2 mix	5	@1175.00	

## HOLIDAY SCHEDULE:

**NO SALE DECEMBER 25, 2020**  
**NO SALE JANUARY 1, 2021**

**Wishing you a very blessed Merry Christmas!**

### EARLY CONSIGNMENTS FOR JAN. 8

- 42 Angus Char & SimmXstrs & hfrs, weaned Oct. 1, Bovishield gold shot, 600-700 lbs.
- 118 blk str & hfrs, 1 complete rd Fall shots, weaned 60 ays, 500-700 lbs.
- 70 choice reputation Angus Gelv X str & hfrs, weaned 45 days, 2 rds shots, 550-700 lbs.

### SPECIAL STOCK COW AND BRED HEIFER SALE

**WED., JAN. 13 • STARTING 11:00 AM**

#### BRED 1ST CALF HEIFERS

- 47 Big fancy Angus 1st calf hfrs AI bred to LBW Angus Bulls, cleaned up Angus Bulls for early Feb. - Mar. calving.
- 20 Choice reputation home raised Angus 1st calf OCV hfrs AI bred to Barretts Bud and Barretts Walt April 30 cleaned up with Barretts Overdrive.
- 45 Big fancy Montana origin ¼ Angus ¼ Simm 1st calf hfrs, AI bred to ¼ Angus ¼ Simm Bull May 10, cleaned up w/ ¼ Angus ¼ Simm Bull. Hfrs have all shots including 1st rd of Scourguard.
- 40 Ang & F1 baldy 1st calf, OCV hfrs, bred Kaiser Angus hfr bulls to calve Feb. 1 - Mar. 15. All shots, poured, 1 rd Scourguard.
- 20 Char Angus cross 1st calf OCV hfrs, 30 mo. old, bred to Moser Genetic LBW Angus bull for Feb.-Mar. calves. 1st rd Scourguard.
- 20 blk Angus 1st calf OCV hfrs, 30 mo. old, bred to Moser Genetic LBW Angus bull for Feb.-Mar. calves. 1st rd Scourguard.
- 20 Red Angus 1st calf OCV hfrs, 30 mo. old, bred to LBW Red Angus bulls for Feb.-Mar. calves. 1st rd Scourguard.
- 15 Home raised blk X 1st calf hfrs, w/ Angus sired Dec. 1-Dec. 10 calves by side.

#### BRED COWS

- 105 blk & bwf cows, 3-6 yrs bred Angus bulls, Apr.-Jul. 1 for early Spring calves. Cows worked Nov. 12, Virashield 6 plus VL & Sydectin pour on.

#### PAIRS

- 20 blk & bwf cows, 3-6 yrs w/ Nov.-Dec. calves by side. Calves banded plus blk leg, cows Virashield 6 plus VL plus Sydectin pour on.

**FOR A COMPLETE AND UP TO DATE LISTING, VISIT OUR WEBSITE AT [MCCLIVESTOCK.COM](http://MCCLIVESTOCK.COM)**

### EARLY CONSIGNMENTS FOR JAN. 15

- 20 mostly blk str & hfrs, 3 rds shots, poured and wormed, weaned 45 days, 500-650 lbs.

**Upcoming Special Stock Cow & Bred Heifer Sale Dates • Wednesdays starting at 11:00 AM**  
**2021: Jan. 13 • Feb. 10 • Feb. 17 • Mar. 17 • Apr. 14 • May 5**

**VISIT US ON THE WEB FOR DAILY CONSIGNMENT UPDATES AT [WWW.MCCLIVESTOCK.COM](http://WWW.MCCLIVESTOCK.COM)**

<b>JOHN CLINE</b> ONAGA 785-889-4775 Cell: 785-532-8381	<b>BRENT MILLER</b> ALMA 785-765-3467 Cell: 785-587-7824	<b>TOM TAUL</b> MANHATTAN 785-537-0036 Cell: 785-556-1422	<b>BRYCE HECK</b> LINN 785-348-5448 Cell: 785-447-0456	<b>SAM GRIFFIN</b> BURNS 620-726-5877 Cell: 620-382-7520
<b>ALAN HUBBARD</b> OLSBURG 785-468-3552 Cell: 785-410-5011	<b>JEFF BROOKS</b> BEATTIE 785-353-2263 Cell: 785-562-6807	<b>DAN COATES</b> BALDWIN 785-418-4524	<b>ANDREW SYLVESTER</b> WAMEGO 785-456-4352	



# Kansas Hay Market Report

For the week ending December 12 hay market prices were steady, demand remained strong and movement was down a bit. Alfalfa continues to strengthen across the state, and is hard to find according to contributors in the southwest. Precipitation was scant for most areas, with a few exceptions of locally heavier snows. According to U.S. Drought Monitor for the week of December 8th, Abnormal dryness (D0) remained at 25%, moderate drought (D1) remained at 40%, severe drought (D2) remained at 10.5%, and extreme drought (D3) remained at 10%. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: [www.hayexchange.com/ks.php](http://www.hayexchange.com/ks.php).

### Southwest Kansas

Dairy alfalfa, grinding alfalfa, ground and delivered steady; movement good to moderate. Alfalfa: horse, premium small squares 250.00-260.00. Dairy 1.00-1.05/point RFV, Supreme 185-237.00.00, Premium 170.00-195.00, Good 150.00-178.50. Stock or Dry Cow 155.00-165.00. Grinding alfalfa 150.00-160.00, with instances at 165.00-170.00. Ground and delivered locally to feed lots and dairies, 160.00-175.00 with an instance at 180.00-195.00. Grass Hay: small squares none reported, large 4x4 squares 100.00-110.00, large rounds none reported; Sudan: large round 85.00-90.00. Sorghum: large rounds 80.00-90.00; Corn Stalks: ground and delivered 70.00-75.00; Wheat straw,

small squares 3.50-4.50/bale, large 3x4 squares 80.00-90.00. The week of 12/6-12/12, 9,115T of grinding alfalfa and 2,975T of dairy alfalfa was reported bought/sold.

### South Central Kansas

Dairy alfalfa, grinding alfalfa, \*ground/delivered, alfalfa pellets, steady; movement moderate. Alfalfa: horse, small squares 255.00-275.00. Dairy, 1.00/point RFV, Supreme 185.00-225.00, Premium 170.00-195.00, Good 150.00-178.00. Stock cow, 150.00-160.00. Fair/good grinding alfalfa 135.00-145.00. Ground and delivered 150.00-160.00. Alfalfa pellets: Sun cured 15 pct protein 190.00-205.00, 17 pct protein 200.00-210.00, Dehydrated 17 pct 305.00-310.00. Grass Hay: Bluestem, 3x4 and 4x4 squares 100.00- 110.00, large rounds 60.00-90.00. Brome: large 4x4 squares 100.00-120.00, large rounds 95.00-100.00. Teff: large 3x4 squares 135.00-145.00, large rounds 120.00-130.00. Sudan: large rounds 75.00-85.00. Milo ground and delivered, 85.00-95.00. Corn stalks: large squares, 65.00, large rounds 60.00. Wheat straw: large 4x4 squares, 65.00- 75.00. The week of 12/6-12/12, 6,259T of grinding alfalfa and 263T of dairy alfalfa was reported bought/sold.

### Southeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady, grass hay steady; movement slow to moderate. Alfalfa: horse or goat, 230.00-240.00. Dairy 1.00-1.05/point RFV. Stock cow 150.00-160.00. Fair/Good grinding alfalfa, large rounds 130.00-145.00 delivered. Ground and delivered, none reported; Grass hay: Bluestem, small squares 120.00-125.00, good 3x3 squares 100.00-125.00, good, 3x4 squares 100.00-120.00, large 4x4 squares 100.00-110.00, large rounds 70.00-80.00. Brome, good, small squares none reported, 3x4 to 4x4 squares 95.00-125.00, large

rounds 75.00-85.00. Wheat Straw: 3x4 and 4x4 squares 60.00-70.00. The week of 12/6-12/12, 362T of grass hay was reported bought/sold.

### Northwest Kansas

Dairy alfalfa, ground/delivered steady, grinding alfalfa steady to 10.00 higher; movement slow. Alfalfa: Horse or goat, 220.00-230.00. Dairy, Premium/Supreme 1.00/point RFV. Stock cow, fair/good 145.00-155.00. Fair/good grinding alfalfa, 100.00-110.00 with an instant at 120.00-140.00. Ground and delivered locally to feedlots and dairies, 125.00-135.00. Sudan, large rounds 60.00-70.00. Wheat straw, large squares none reported.

### North Central-Northeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, grass hay, steady; movement slow. Alfalfa: horse, premium small squares, 9.00-10.00/bale. Dairy 1.00-1.05/point RFV, Supreme 185-237.00.00, Premium 170.00-195.00, Good 150.00-178.50. Stock Cow, 150.00- 160.00. Fair/good, grinding alfalfa, 115.00-125.00. Ground and delivered 130.00-150.00. Grass hay: Bluestem, small squares 5.50-6.50/bale, 3x4 to 4x4 squares 100.00- 105.00, large rounds 60.00-90.00. Brome, small squares 6.50-7.50/bale, 3x4 to 4x4 squares 110.00-120.00, large rounds 75.00-85.00; Sudan large rounds, 60.00-65.00. Wheat Straw: small squares 5.00-6.00/bale, large 4x4 squares 75.00-85.00, 100.00- 110.00 delivered, large rounds 65.00-75.00. The week of 12/6-12/12, 1,089T of grinding alfalfa and 3367T of dairy alfalfa was reported bought/sold.

\* Posted by Kim Nettleton, Kansas Department of Agriculture

\*\*Prices are per ton and FOB unless otherwise noted

# Kuckelman, Perry elected to lead KLA

Members of the Kansas Livestock Association (KLA) elected Jerry Kuckelman, a cattle feeder from Manhattan, as president during the group's annual business meeting December 17. The membership chose Oskaloosa rancher Phil Perry as KLA president-elect. Kuckelman and Perry will lead the 5,700-member organization during the next year.

Kuckelman is the president and chief executive officer of Innovative Livestock Services (ILS), which consists of eight feedyards in central Kansas and south central Nebraska and an extensive farming operation. He began his career as a cattle buyer for IBP, then transitioned into feedyard management where he spent 27 years, with most of that time as manager of Fairleigh Feed Yard in Scott City. Kuckelman joined ILS in early 2011 as chief operating officer.

He grew up on a diversified farm near Baileyville that involved cattle feeding, dairy and hog operations. Today, he

and his wife, Linda, reside in Manhattan. The couple has three grown daughters, including Jill Miller and her husband, Justin; Amber Reynolds and her husband, Jake; and Kelsey Hess and her husband, Tyler. The Millers welcomed the family's first grandson, Parker, in February.

He was introduced to KLA in 1985 when he was elected as Scott County KLA director. Since that time, Kuckelman has held various positions within the organization. He serves on the KLA Executive Committee and KLA Board of Directors. Kuckelman is a member of the KLA Risk Management Services Safety Committee and was chairman of the KLA Cattle Feeders Council in 2017. He also represents KLA on the National Cattlemen's Beef Association (NCBA) Board of Directors. In addition to his service to KLA and NCBA, he currently is a member of the Livestock and Meat Industry Council.

Perry has been involved in the cattle indus-



Pictured are KLA president-elect Phil Perry (left) from Oskaloosa and KLA president Jerry Kuckelman of Manhattan.

try for more than 40 years. He and his wife, Rhonda, own a cow-calf operation and custom preconditioning business. The bulk of the Angus-based cow herd calves in the spring. Depending on marketing opportunities, the Perrys either sell calves after weaning or retain ownership through the finishing stage, which is carried out in custom feedyards in western Kansas.

Perry grew up in Oska-

loosa and he and Rhonda currently reside on land that has been in his family for six generations. They have two grown children, Nickie and Nathan, and 11 grandchildren. Nickie, her husband, Gary Johnson, and their five children live in Overland Park. Nathan, his wife, Lynn, and their six children live near Oskaloosa.

Involvement in KLA has been important to Perry throughout his 37

years of membership. He currently serves on the KLA Board of Directors and the Jefferson County KLA Committee. Perry was chairman of the KLA Stockgrowers Council in 2014 and served as Jefferson County KLA Chairman from 2012 to 2014. He also has served on the NCBA Board of Directors and is a graduate of the NCBA Young Cattlemen's Conference. Additionally, Perry is a member of the Kansas

Beef Council Executive Committee and represents Kansas on the Cattlemen's Beef Board.

KLA is a 5,700-member trade organization representing the state's livestock business on legislative, regulatory and industry issues at both the state and federal levels. The association's work is funded through voluntary dues dollars paid by its members.

## Marshall names additional senior senate staff

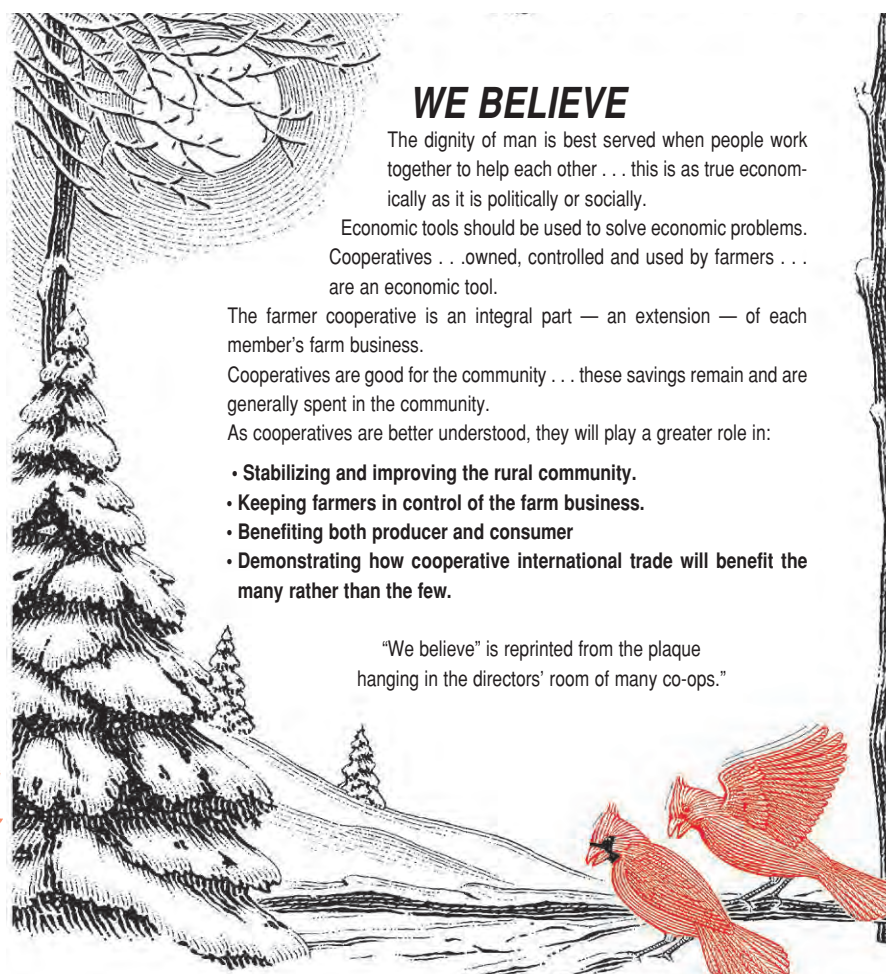
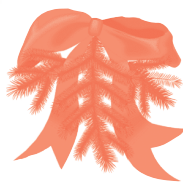
U.S. Senator-elect Roger Marshall, M.D., announced several senior staff hires for his Senate office.

Pace McMullan will serve as Senator-elect Marshall's Legislative Director. Mr. McMullan had served in the same role for former U.S. Senator Martha McSally of Arizona for the last four years.

Michawn Rich will serve as Communications Director. Ms. Rich has served in the same role for U.S. Secretary of Agriculture Sonny Perdue for the last four years.

Tucker Stewart will serve as Senior Agriculture Advisor. Stewart has served as Associate Counsel for the Kansas Livestock Association for the last six years.

Senator-elect Marshall previously announced keeping his two highest positions. Brent Robertson as Chief of Staff and Katie Sawyer as State Director.



### WE BELIEVE

The dignity of man is best served when people work together to help each other . . . this is as true economically as it is politically or socially.

Economic tools should be used to solve economic problems. Cooperatives . . . owned, controlled and used by farmers . . . are an economic tool.

The farmer cooperative is an integral part — an extension — of each member's farm business.

Cooperatives are good for the community . . . these savings remain and are generally spent in the community.

As cooperatives are better understood, they will play a greater role in:

- Stabilizing and improving the rural community.
- Keeping farmers in control of the farm business.
- Benefiting both producer and consumer
- Demonstrating how cooperative international trade will benefit the many rather than the few.

"We believe" is reprinted from the plaque hanging in the directors' room of many co-ops."

## These Grass & Grain area Co-ops wish to express Holiday Greetings to their patrons:

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Headquarters phone 785-336-6153

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Alma, Kansas. Headquarters phone 785-765-3911

### CLOUD COUNTY CO-OP ELEVATOR ASSOCIATION

Mark Paul, General Manager.  
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### FARMER'S COOPERATIVE

Full-service cooperative in southeast Nebraska and northeast Kansas. Our Kansas locations include Beattie, Blue Rapids, Frankfort, Frankfort Grain Shuttle, Hanover, Herkimer, Pony Express Service Station, Marietta, Summerfield, and Waterville.  
Headquarters phone 800-642-6439  
Website: [www.myfarmerscoop.com](http://www.myfarmerscoop.com)

### FARMERS CO-OP ELEVATOR ASSOCIATION, MORGANVILLE

Derek Sandmann, General Manager.  
Morganville, KS. Headquarters phone 785-926-3264

### MIDWAY CO-OP ASSOCIATION

Dell Princ, General Manager.  
Branches at Alton, Bellaire, Bloomington, Burr Oak, Corinth, Downs, Lebanon, Luray, Mankato, Osborne, Portis, Waldo.  
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### MKC

Full-service farm cooperative offering a complete line of products, programs and services for throughout Kansas. With a current membership of nearly 10,000 members, MKC specializes in grain, agronomy, energy, feed and risk management. More than 375 employees play an important role in the growth and success of the cooperative. Learn more about MKC at [mkcoop.com](http://mkcoop.com) and follow the MKC story on Facebook, Twitter and Instagram.







How I spent my Monday: Making Christmas. Red Paint. Grandkids.

Due to Covid (how many sentences start with that phrase these days?), my younger daughter and her two littles (two and four years old) are staying in Oakley. The kids have no school and no daycare this month, so they might as well stay with Grand-mama.

It has been challenging for everyone.

So the other morning while Noel was sleeping, the kids rose early, climbed up the cabinet, and got into the red acrylic paint. The floor in the kitchen and bath is carpeted.

I feel no additional ex-

planation is needed. Merry Christmas. \*\*\*\*\*

I am planning for a class at the Fort Wallace Museum on January 24, 2021. The subject of the class will be Charles Curtis, vice president under Herbert Hoover. As an enrolled member of the Kaw Nation, he was the first person "of color" to serve in that office. The native Kansan had a remarkable career as Shawnee County attorney, congressman, senator, and finally as, vice president. He was the first Republican Senate Majority leader and his portrait hung above the desk of Bob Dole when he held that position. We are trying to figure out how to get this online, perhaps on FB Live or on Zoom.

We'll keep you posted.

I also have two classes coming up this spring with Osher Lifelong Learning Institute from KU. One will be on Charles Curtis's sister, Dolly Curtis Gann, who was his secretary and then his hostess (following the death of his wife). Her legendary feud with Alice Roosevelt Longworth grabbed headlines. The other class will be "John Brown in Kansas." The recent TV show, *The Good Lord Bird*, has sparked interest and renewed controversy concerning the legendary figure who is forever linked with Kansas. For the entire schedule and registration information, visit <https://lpe.ku.edu/osher-home>.

Now, back to cleaning red paint from the carpet. Merry Red Christmas.

Deb Goodrich is the host of the *Around Kansas TV show* and the *Garvey Texas Foundation Historian in Residence at the Fort Wallace Museum*. She chairs the *Santa Fe Trail 200*, the bicentennial of the historic trail in 2021. Contact her at [author.debgoodrich@gmail.com](mailto:author.debgoodrich@gmail.com).

## Aller addition expands patent practice at Coughlin Law Office in Sabetha

Stuart Aller of Hiawatha joins Coughlin Law Office in Sabetha as a licensed patent agent. Aller passed the Patent Bar Exam in August 2020 and completed his registration with the United States Patent and Trademark Office in October. Only registered patent attorneys and agents are permitted to practice before the US Patent Office in patent matters. Aller graduated from Kansas State University with a Bachelor of Science in Life Sciences and Natural Resources and Environmental Sciences. Aller previously taught science at Hiawatha Middle School and worked as a scientist for the Kansas Department of Health and Environment.

As a patent agent at Coughlin Law Office, Aller works directly with inventors to prepare patent applications. After interviewing inventors about their new ideas, Aller helps the client assess whether a patent is likely to issue. With Aller's assistance, clients may obtain patents that allow them to prevent



Pictured from left are Jodi Roth, Tamra Coughlin, Daniel Coughlin, Stuart Aller and Kara Goodman.

others from using their inventions for up to 20 years. Aller also enjoys camping and hiking with his wife and three children and serving his church family.

Coughlin Law Office also welcomes Jodi Roth, who is the new friendly face and voice greeting clients. Roth has taken over the legal assistant position from Kara Goodman, who remains on staff as a trademark specialist. Roth recently moved from Silverton, Oregon, where she graduated with a Bachelor of Arts from Oregon State University and has several

years' experience working in professional service industries and as a Spanish interpreter. Outside the office, Roth enjoys long road trips, cooking, spending time with her church family, and meeting new people.

Coughlin Law Office has been offering business and patent legal services in northeast Kansas since 2012. Patent attorney Daniel Coughlin recently appeared on Topeka's *KTWU's Working Capital Episode 504* explaining the importance of intellectual property for businesses. The episode is available to view online at: <http://watch.ktwu.org/video/working-capital-504-vsp-fc6>.

More information about Coughlin Law Office is available at <https://www.facebook.com/CoughlinLawKansas>, <https://www.linkedin.com/company/kanpat>, [www.CoughlinLawOffice.com](http://www.CoughlinLawOffice.com) & [www.KanPat.com](http://www.KanPat.com)

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## Kansas winners of National Corn Yield Contest announced

Despite the many challenges faced in 2020, Kansas corn farmers persevered and pushed to compete in the 56th annual National Corn Yield Contest, conducted by the National Corn Growers Association (NCGA). The 27 national winners in nine production categories had verified yields averaging more than 345.9 bushels per acre, compared to the projected national average of 175 bushels per acre nationwide.

The top 18 Kansas winners posted yields averaging 285 bushels per acre, compared to the projected state average of 132 bushels per acre. Kansas winners topped 300 bushels per acre in four of the six state categories.

The top yield overall comes from the Strip, Min, Mulch, Ridge-Till Non-Irrigated category and belongs to Jeff Koelzer of

Onaga with 323 bushels per acre. The second highest is from the Conventional Irrigated category and belongs to Grant Webber from Sublette with 317 bushels per acre.

"This contest brings farmers together to create, innovate and explore ways to optimize the nation's largest and arguably most important crop," said Debbie Borg, 2020 chair of NCGA's Member and Consumer Engagement Action Team. "At both the state and national levels, contest winners find new ways to excel while using a variety of techniques. Ultimately, the invention and improvement by farmers and input providers enable U.S. farmers to continue to meet the future demand for critical food, feed, fuel and fiber."

For more than half a century, NCGA's National Corn Yield Contest has

provided corn growers with the opportunity to compete with their colleagues to grow the most corn per acre, helping feed and fuel the world. This has given participants not only the recognition they deserved but the opportunity to learn from their peers.

While not winning any national awards this year, Kansas corn producers turned in impressive yields. State winners of the national contest are listed below. The winners of the Kansas Corn Yield Contest will be released in January.

- Kansas State Winners of the 2020 National Corn Yield Contest**
- Conventional Non-Irrigated**  
Jason Taylor, White Cloud; 293 bu./acre; Taylor Seed Farms 8824  
Brad Taylor, White Cloud; 290 bu./acre; Taylor

- Seed Farms 8013**  
Alex Dunn, Doniphan County; 273 bu./acre; DeKalb DKC70-27RIB  
**No-Till Non-Irrigated**  
Dean and Victor Menold, Hiawatha; 301 bu./acre; Beck's Hybrids 6414VT2P  
Glenn Heinen, Seneca; 274 bu./acre; Pioneer P1464AML  
Roger Rush, Highland; 267 bu./acre; DeKalb DKC66-18RIB  
Strip, Min, Mulch, Ridge-Till Non-Irrigated  
Jeff Koelzer, Onaga; 323 bu./acre; DeKalb DKC63-57RIB  
Richard Nietfeld, Marysville; 282 bu./acre; Pioneer P1563AM  
Gary Kramer, Seneca; 262 bu./acre; Pioneer P1563AM  
**No-Till Irrigated**  
Harold Koster, Hoxie; 275 bu./acre; Pioneer

- P1366AML**  
Terry & Dayton Menold, Hiawatha; 273 bu./acre; Pioneer P1572AM  
Grant Kersch, Turon; 231 bu./acre; Pioneer P2089AML  
Strip, Min, Mulch, Ridge-Till Irrigated  
Ryan Jagels, Garden City; 312 bu./acre; Pioneer P1108Q  
Thad Arganbright, Waverly; 282 bu./acre; Pioneer P1828AM  
David Walker, Johnson; 282 bu./acre; Pioneer P1828Q  
**Conventional Irrigated**  
Grant E Webber, Sublette; 317 bu./acre; Pioneer P1828AM  
Chris Bodenhausen, Muscotah; 302 bu./acre; DeKalb DKC66-18RIB  
Kristin Fuhrman, Lancaster; 285 bu./acre; Agri-Gold A6544 VT2RIB

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**~ Russell Reichart, Holton ~**

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**12/16/20 SALE RESULTS**

<b>COWS &amp; HEIFERETTES</b>	Lincolville, 1 blk 1230@58.00	Chapman, 14 blk 750@135.25
Wilsey, 1 blk 1680@67.50	Lost Springs, 1 Red 980@55.50	Lincolville, 26 blk 785@135.00
Wilsey, 1 blk 1445@67.50	Lincolville, 1 blk 1240@55.00	Lincolville, 6 blk 728@134.50
Lost Springs, 1 blk 1530@66.50	<b>BULLS</b>	Lincolville, 3 blk 675@132.00
Wilsey, 1 blk 1360@63.50	Lost Springs, 3 blk 683@126.00	Herington, 117 blk 873@132.00
Wilsey, 1 Red 1125@62.00	Lost Springs, 1 blk 1,235@78.00	<b>HEIFERS</b>
Wilsey, 1 rwf 1150@59.00	Herington, 1 blk 1,470@78.00	Chapman, 17 blk 670@127.00
Lost Springs, 1 Red 1330@59.00	Wilsey, 1 bwf 1435@77.00	Ramona, 21 mix 893@121.75
White City, 1 blk 1460@58.50	<b>STEERS</b>	Lincolville, 12 blk 782@120.00
Lost Springs, 1 bwf 1420@58.50	White City, 4 mix 541@140.50	

**EARLY CONSIGNMENTS FOR DECEMBER 30**

- 60 MB str, 850-875 lbs.
- 60 MB str, 850-875 lbs.
- 60 MB str, 875-900 lbs.
- 6-7 loads of feeder str, 850-950 lbs.

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**GRASS & GRAIN Classifieds are the perfect way to do it!**

**CLASSIFIED LINER ADS:**  
65¢ per word.  
*Discounts available for pre-paid ads that run 2+ weeks.*

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**CLASSIFIED DISPLAY ADS:**  
\$10.50 per column inch.  
*Discounts not available.*

Give us a call, stop by, or contact your Grass & Grain sales rep to place a classified display ad!

**CLASSIFIED LINER ADS** look like this. First line is in all-caps and bold. No other formatting available. Pay by-the-word. Words counted by a space. Phone numbers or words separated by a dash are 1 word. Words separated by a backslash are counted as 2.

**CLASSIFIED DISPLAY ADS LOOK LIKE THIS!**

- Includes a defining border around the ad.
- Pay by the inch.

**All formatting is available. Photos/ logos optional.**  
Can be 1 or 2" columns wide.  
*\*Depending on classification*

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Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**WRITE YOUR AD HERE**



\_\_\_\_\_  
\_\_\_\_\_  
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\_\_\_\_\_

**FIGURE YOUR COST HERE:**

RATE: 65¢ a word.

Number of words: \_\_\_\_\_ @ 65¢ each

Cost for one week: \_\_\_\_\_

Multiply one-week cost times number of weeks you want ad to run.

Run ad \_\_\_\_\_ consecutive weeks.

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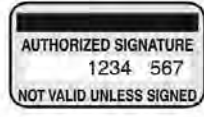
TOTAL: \$ \_\_\_\_\_

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V-Code \_\_\_\_\_ (required) last 3 digits (see sample: 567) located on the back of your credit card on the signature panel.



Signature: \_\_\_\_\_

- CATTLE
  - SWINE
  - HORSES
  - FERTILIZER
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  - AUTOMOTIVE
  - REAL ESTATE
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  - IRRIGATION
  - HARVESTING
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  - BINS - DRYERS - VACS
  - MOBILE HOMES
  - SPRAY EQUIPMENT
  - BUSINESS OPPORTUNITIES
  - WELDING
  - MISCELLANEOUS
- GOAT
  - SHEEP
  - POULTRY
  - TRAILERS
  - MACHINERY
  - EMPLOYMENT
  - ANTIQUES
  - PASTURE
  - WANTED
  - PETS

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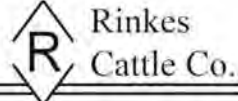
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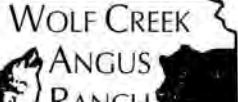
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- Gentle disposition
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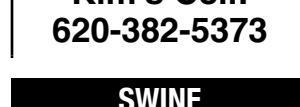
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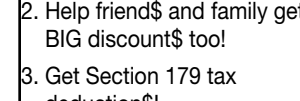
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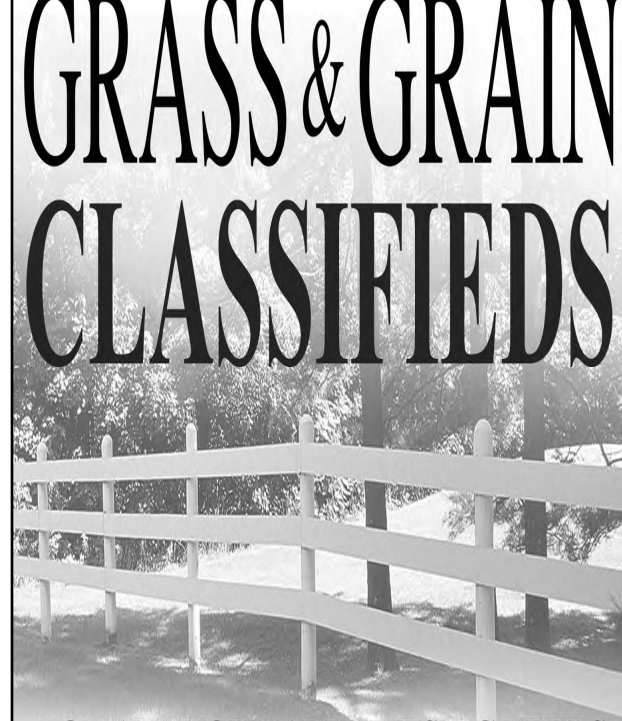
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# Kansas Cowboy Hall of Fame announces 2020 inductees

Each year legendary Kansas cowboys are honored for their contributions to the western life as they are inducted into the Kansas Cowboy Hall of Fame in Dodge City. The Kansas Cowboy Hall of Fame honors these individuals at a ceremony each year. The inductees are selected for their significant contributions to the western heritage lifestyle, past or present, and to the preservation of the cowboy culture in Kansas. Each of them personifies the cowboy ideals of integrity, honesty, and self-sufficiency.

Awards are granted in five categories: Working Cowboy, Cowboy Historian, Cowboy Entertainer/Artist, Rodeo Cowboy, and Rancher/Cattlemans.

After much thought and deliberation Boot Hill Museum made the difficult decision to postpone this year's Kansas Cowboy Hall of Fame induction ceremony which was to take place on Saturday November 7, 2020.

Following are the inductees.

**Orson E. "Bud" Alexander, 2020 Rancher/Cattlemans**

"Being a working cowboy has been my life and a family tradition to carry on for generations on our Flint Hills ranch."

Orson E. "Bud" Alexander was born on December 24, 1890 to A.G. and Albertine Alexander at Council Grove. In 1897, his parents purchased a farm about two miles north of Council Grove. Bud married Maude Carr in 1940 in Council Grove. The couple had three sons, Bob, Wayne and Jim, and a daughter Mary Elizabeth who died as an infant. Bud imported cattle from the south to the Flint Hills mostly from three sources, the Webster family, San Angelo, Texas; Alfred Drummond, Madill, Okla.; and Joel Sanner, Port Arthur, La. This was before cattle trucks, so cattle had to be shipped up by rail. These animals would weigh about 400 pounds in early May on arrival, but by the end of the summer, they doubled their weight to 800 or 900 pounds. When the time came in October to ship them out, they had to be rounded up on horseback. Bud tirelessly looked after these blue-stem grass cattle and his own herd daily, leaving his house at 4 a.m. and returning at dark. The herd numbered from 5,000 to 6,000. Bud did some farming to harvest winter feed for his own cattle and his horses. Bud was a keen judge of both horses and cattle - he could guess the weight of an animal within ten pounds. Bud won both rodeo steer and calf roping competitions. He was a member of many organizations including Santa Fe Trail Riders as an officer and distinguished rider, Flint Hills Rodeo Stockholder, Comiskey Rodeo Arena Director, Council Grove Harness Track Volunteer, Lakeside Arena committeeman, Territorial Centennial Event coordinator, Kansas Centennial Wagon Train organizer, and several Morris County Extension and leadership positions. Bud was active late in life and he and his homestead trailer could be seen on the streets of Council Grove into the late 1960s. Bud Alexander died at the age of 87 on February 8, 1978 in Council Grove and is buried at Greenwood Cemetery in Council Grove alongside his wife Maude who passed in 1992.

Today Bud's remaining son, Jim, grandchildren, great-grandchildren and great-great-grandchildren keep the cowboy tradition alive working on the six-generation ranch.

Kansas Cowboy Hall of Fame connection: Bud's sons, the late Bob and Wayne, were inducted in 2014 as Rancher/Cattlemans. Bud is also a distant

cousin of Gerald Roberts, 2005 Rodeo Cowboy.

**Charles "Walter" Couch, 2020 Cowboy Historian**

"May those who come behind us be good stewards of the land and protectors of the wildlife."

Charles Walter Couch, named for his two grandfathers, is mostly known as Walter to his family and the area, and as Chuck to all of his Marine Corps and TWA friends. He was born to Harry and Alice Padgett Couch and raised on a farm south of Kingsdown. He completed all 12 grades in Kingsdown schools, graduating in 1956. After high school, he attended Kansas State University where he lettered three years in wrestling and received a Bachelor of Science degree in Agriculture in 1960. Following college, he joined the United States Marine Corps and was trained and served as a fighter pilot for four years. After active duty, he moved to Manhattan Beach, California where he continued to fly for the Marine Corps another 20 years in the Reserves, achieving the rank of Lt. Colonel. He also began his 28-year flying career with TWA as a commercial airline pilot. After living in Manhattan Beach for a couple of years, he bought a grape vineyard in the Napa Valley and moved to St. Helena, California. Always interested in caring for the land, he ambitiously tore out the old vineyard and planted a new one. He also partnered with a veterinary friend and started raising cattle on pastures in Napa Valley. Walter had the "cowboy itch," so he built a roping arena where he could calf and team rope with like minded friends and entered a few rodeos. In 1987, he sold the vineyard and returned to his Kansas roots, buying the Pyle Ranch which joined the family farm. Thus, the Couch Ranch was founded and now consisted of 11,000 acres of crop and grassland. Once again, he built another roping arena and began raising Corriente roping cattle. He continued to fly for TWA both domestically and internationally for the next five years and was named the TWA Pilot of the Year in 1987. He retired from the airline in 1992. Walter has many interests and talents, not the least of which is a love of the land and also the wildlife. Since there are three creeks originating on the ranch that empty into Bluff Creek which flows into the Clark County Lake, he has been mindful of not polluting this valuable resource. Always interested in preserving the past, he moved a two story house that had been abandoned, from a neighboring farm to the Ranch in 2000. The house was built by early pioneers in 1907. He began a complete restoration doing much of the work himself. Upon finishing the project, he married Karla Kirk Luft in this house which became their home on February 14, 2004. In this marriage he gained a stepson, John Luft, and stepdaughter, Lana Luft. His lifelong interest in flying led him to build his own airplane and put a hangar and runways on the Ranch. In his retirement Walter has been involved in many organizations with the purpose of preserving our western history including the Ashland Pioneer-Krier Museum Board, Boot Hill Museum Board of Directors, Kansas Cowboy Hall of Fame committee, Western Cattle Trail Association, Santa Fe Trail Association, and Dodge City Drivers. He has shared his knowledge and love of history with friends, school classes, and various other groups. The life of Charles Walter Couch has always personified the cowboy ideals of integrity and self

sufficiency.

**Faye Louise (Peck) Heath, 2020 Rodeo Cowgirl**

"There was nothing like riding a good horse over new country."

Faye Louise (Peck) Heath was born on August 13, 1938 to Henry Nelson and Edna (Schweitzer) Peck on the family farm near Hope as the youngest of five children. She rode her first mount, a pony named Peanuts, at four and rode him to school through seventh grade. From a very young age she had rodeo in her blood. At 12 she learned to ride her horse at a gallop standing behind the saddle while gathering milk cows. One day while practicing her trick riding, a dog spooked her horse. She fell off and broke her arm, but this didn't come close to stopping her. Faye's first rodeo experience was competing with her dad's horse, Paint in a Herington play day. She didn't place, but that only encouraged her to start practicing. After graduating from Chapman High School in 1956, she worked a while at Duckwall's then began her day-job profession as a meat cutter at Robinson Locker Plant. She later worked for Dillon's Grocery Store for over 25 years until her retirement. It was after high school she began successfully competing in rodeo events on weekends riding Paint. Purchased in 1963, Ole Yeller was her first "really good" horse. Over the years she has won numerous ribbons and trophies. Though Faye loved to compete in every category she could, she is best known for her 30-plus year barrel racing career. On July 9, 1965 she married Marshall Heath at Lyon Methodist Church, Junction City. Among her many awards and honors were: for nine years she was High Point Eastern Kansas Horseman's Association Year-end Rider 18 and Over Division, PRCA Buckle Winner in barrel racing, and Money Winner barrel racing Midwest Major Amateur Rodeos. Faye with her lifelong friend, Rosie Clymer and roper Merle Flinn were among those instrumental in forming the EKHA. Faye was an officer in both the Junction City Saddle Club and Herington Riding Club. She held memberships in numerous clubs and associations including Kansas Cowgirl Barrel Racing Assn., Kansas Western Horseman's Assn., American Quarter Horse Assn., and the Hope Saddle Club. Faye was not only a rodeo cowgirl, but she took care of her horses from every angle from birth taming, haltering, leading, tying, doctoring, farrier work and loading them into the trailer - sometimes for other people. Faye Louise (Peck) Heath passed from this life on January 3, 2020, but her kind, gentle and joyful spirit will not be forgotten.

Kansas Cowboy Hall of Fame connection: Her brother, Jerry, was inducted in 2015 as the Working Cowboy. One time while competing in an all-girl rodeo steer undecorating event she borrowed 2012 KCHF Rodeo Cowboy Ernie Love's bulldogging horse and won the contest in 1½ seconds.

**Keith L. Downer, 2020**

**Working Cowboy**

"Rein 'em up tight, boys"

In 1933, Burl and Alta May Downer traded a 1929 Chevy truck for a farm in Leach, Oklahoma where Keith was born in 1935. Grandpa "Dat" Downer came in 1936 and moved Burl and his family back to the Garden City area and Keith graduated from Garden City High School in 1953. Keith grew up around horses and cattle. He got his first cowboy job working at the Garden City Sale Barn for Pat Springer when he was 15. He worked all the odd jobs of the sale barn and corrals learning the cattle business every step of the way: sorting, doctoring, pen riding, selling, and loading. This would be the foundation for his future. Earl Brookover and Jerry Chmelka bought the sale barn in 1957. This would be the beginning of a lifetime bond between these men. Keith became Order buyer for cattle at the GC Sale Barn in 1964. He met every cattelman and knew every sale barn for a 200-mile radius. In 1963 a horse fell on Keith's left leg and shattered his ankle and leg bones. His bones were reset but he lay in traction, and casts for 15 months. This gave Keith a permanent "hitch in his giddyup." Keith's next job was head cowboy for Brookover Feed Yards where he started in 1965 and worked in that capacity for 25 years. Along the way he also found time to train and ride a huge steer named "Big George". Keith and Big George appeared in parades, grand openings, fairs, and rodeos around the Midwest promoting Beef and Brookover Feed Yards. His favorite horse was "Katy" who he rode for many years and kept after his retirement in 1990. He continued to work as a cattle buyer, owner, and feeder. He then worked for Elanco Chemical as a liver checker for several years in beef packing plants in Holcomb, Dodge City, and Liberal recording the condition of thousands of livers along the way. Keith took up poetry after his retirement and began to perform with a group of four old Western Kansas Cowboys called the "Partners of the Prairie". They performed at shows and banquets, schools, and

expos across the Midwest while singing old western songs and reading their poetry to dazzle the crowds from near and far. In 2000 they were invited to perform for the U.S. Troops in Illesheim, Germany where they met the troops and had a grand experience. Keith published his own book of poetry in 2017 titled "Cowboy Memories." He serves on the Board of Directors for the Finney County Historical Society assisting with the many projects, demonstrations, and fundraisers they have. He recently was instrumental in getting access to and completing the purchase of the original guns of the "Fleagle Gang" of Finney County. These guns were used in the robbery and killing spree that occurred in Colorado and Kansas back in 1928. Keith is a member of the Community Congregational Church and Choir. He is happily married to "Candy" his lovely wife of 37 years. He will leave behind five generations of descendants. Keith is small in stature but large in compassion, honesty, and character. He has a sharp wit with an ever-engaging personality. He has a million friends.

**John E. "Cowboy Jack" Steinmitz, 2020 Cowboy Entertainer**

"I remember growing up on a farm, and me and my dad always made a point of listening to Cowboy Jack on the radio." - Friend, Tom Stanley

John E. "Cowboy Jack" Steinmitz was born in Hertha to John E. and Anna Elizabeth (Torreyson) Steinmitz on October 21, 1920. At the age of 12 he began his career in the cattle industry as a check-in boy after school at the Parsons auction market. In

1945, he moved on to the Kansas City stockyards. A year after going to Kansas City, Jack began traveling the state with Walter Jarbo. Two of the auction markets he found most intriguing were those of Amarillo, Texas and Dodge City. In 1943, he married Virginia Marie Graham in Parsons. They had two children: John Steinmitz, Los Angeles, and Lana Ross, Dodge City. At the age of 27 in 1947, he started as a sales manager of Winter Livestock in Dodge City. Since that day he was known as "Cowboy Jack." Over his 42 years with Winter, he oversaw marketing of over 11½ million cattle which represents \$2½ billion in gross sales. However, most people knew Jack from his popular daily 7:30 a.m. radio show on KG-NO-AM, "Cowboy Jack's Market News and Views." Even after he retired, he wrote "Cowboy Jack Sez" for the regional *High Plains Journal* agricultural newspaper. Cowboy Jack was a member of the Kansas Livestock Association and, in the 1950s, was a strong advocate in the effort to have the National Cowboy Hall of Fame located in Dodge City. Cowboy Jack was truly an ambassador for Dodge City. He served as a member of the "Marshal's Posse" which rode in President John F. Kennedy's inaugural parade in 1961. In the early 1970s Jack was named an Honorary Marshal of Dodge City. Jack was known for his kindness and contributions to the community. Neighborhood kids knew him as Santa Claus and he bought coats and shoes for children in need. John E. Steinmitz died on June 6, 1999 in Dodge City and is buried there at Maple Grove Cemetery.

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**Merry Christmas & Happy New Year**  
**to all of our great Auction Customers.**

*We both grew up in the auction business and have been auctioneers most of our adult lives. Working together we have a lifetime of experience with over 90 years of auctioneering between us. We also work with other area auctioneers as needed. Our professional clerks, cashiers and ringmen provide us with the ability to handle almost any auction.*

**Please contact us for a FREE CONSULTATION to make a plan to optimize your AUCTION results. Now is a great time to plan your auction. Farm sales are particularly good this time of year. Don't wait too long.**

**We look forward to working with you in the future! Many thanks.**  
**Best Wishes for a Happy & Prosperous 2021**  
**Greg Kretz: 785-630-0701 Randy Reynolds: 785-263-5627**

# The GRASS & GRAIN staff is Zooming in

**to wish you a Merry Christmas!**

*We deeply appreciate your business and look forward to working with you in 2021*





# BLACK INK

Quality Pays ★ Since 1978

## The Power of the Pursuit

By Miranda Reiman

At the base of the Grand Tetons, mountains dramatically stretching up toward the blue Wyoming sky. Looking out across the Nebraska Sandhills, as the

grass waves on for miles and miles. Seeing the sun set over my dad's Minnesota cornfield in late October, the cool chill of fall and the smell of harvest in the air.

Some times and places just give me a feeling there is something really grand about this world. They have weight. They're powerful.

They are great.

Sometimes that feeling comes with people. If you've ever sat around after a funeral, recounting stories of selfless giving and the way a person's servant leadership shaped a community, then you know what I mean. When I search my memory, these are the people who enter at pivotal moments: an inspiring teacher, a wise editor, a patient mentor or faithful friend who changed my life for

the better. You probably have your own people who make you want to be more.

They are great.

Kids come home with it scrawled on their spelling papers, "Great job!" The word is simple, and often thrown around casually. "Sounds great!" Or, "It would be great if you could help with this project."

But if you peel it back to its basic definition of "markedly superior in character or quality" it really carries a lot of depth.

Through the years, I've been lucky to interview legends in the cattle business, the kind of producers others look up to and seek out for advice. I've

asked about their goals and dreams and, in hindsight, when they'd felt like they'd "made it."

Funny thing is, even at the twilight of his career, they have each given me their own version of a knowing chuckle and answer that no, they haven't yet. They were just thankful for each day they had to keep improving.

They live their lives as if being great is not a goal. It is a constant pursuit.

I think that's a worthy track, whether in life or applied to specific areas of business.

"I just want to bring an average set of animals to town," said no cattleman

ever (or at least they've never said that to me). Selling "fancy" calves, reputation calves or those that top the market? That's a mark of success, but often not the end-all.

Now that you've made your cow herd more uniform, better matched to your resources or producing calves that you're sure fit the bill for the next line, what's next?

I want you to be able to look at your cattle lined up at the feed bunk and get that feeling.

They are great.

Next time in Black Ink®, I'll talk about building partnerships.

# Sustainability topic of virtual Consumer Trends Forum

The Kansas Beef Council (KBC) hosted a virtual Consumer Trends Forum on December 8 via a Zoom webinar. This session was held in conjunction with the annual Kansas Livestock Association Convention. Twelve years ago, the first Consumer Trends Forum was held, giving

producers a glimpse into current consumer insights while highlighting checkoff activities.

Now more than ever, consumers want to know how their food is being produced. This year's Consumer Trends Forum focused on the topic of sustainability. Frank Mit-

loehner, PhD, professor and air quality specialist in Cooperative Extension in the Department of Animal Science at the University of California Davis, spoke on the topic of, "Rethinking Methane: The Path to Climate Neutrality." Throughout the session, Dr. Mitloehner

shared his knowledge and research on mitigating air emissions from livestock operations and the global food production challenges producers will face as the world's population grows to nearly 10 billion people by 2050. The presentation showcased the U.S. beef industry's

shared commitment to raising cattle in a safe, humane and environmentally sustainable way by using the latest technology and resources.

KBC thanks the Kansas Soybean Commission for being a participating sponsor of the Consumer Trends Forum and sup-

porting this educational opportunity for beef producers across the state.

Producers who were unable to join the live webinar can view a recording of the Consumer Trends Forum through the Kansas Beef Producer HUB.

# NPB study outlines opportunities to diversify pork exports

As U.S. pork exports continue to break records in 2020, new reports from the National Pork Board demonstrate opportunities that may diversify U.S. pork exports in Vietnam and the Philippines. The reports also show how African swine fever (ASF) outbreaks in Asia have impacted both countries' pork industries and related supply chains.

The two new pork market assessments were prepared by Gira, a global research firm, with funding from the Pork Checkoff and the USDA Foreign Agricultural Service Emerging Markets Program. They share critical insights on how U.S. pork can position itself for long-term success in the Vietnamese and Philippine markets - two Asian markets with increased demand for pork consumption anticipated in the next decade.

"The annual Pork Checkoff producer survey identified diversification of U.S. pork exports as a top priority," said Norman Bessac, vice president of international marketing for the Checkoff. "These reports will help exporters position the U.S. pork industry as a supplier of choice in both countries, helping to expand our export options and create even greater value for the more than 60,000 pig farmers here."

According to Gira's research, as Vietnam and the Philippines recover from COVID-19 and ASF outbreaks, pork consumption and import demand will increase. This projected increase is counter to other key markets, where pork consumption is expected to shrink by 2030.

The predicted growth in these two markets is based on the rise in the middle classes and pork's popularity in Vietnamese and Filipino cuisines.

Facts about Vietnam:

Pork is the most common protein in Vietnamese cuisine, and as a result, total pork consumption in the country has more than tripled, from 31 pounds to 72 pounds\*, since 2000.

The country's population will soon reach 100 million, boasting one of the fastest-growing economies in the world - even faster than China.

The Vietnamese population is quickly becoming urban, as new jobs are drawing rural residents into cities with higher wages, which will increase demand for pork.

In Vietnam, complete recovery to pre-ASF production levels will not be achieved until after 2025, creating an opportunity for imports to help meet demand.

Source: Vietnam Market Assessment: 10 Year Foresight Analysis of Pork and Processed Pork Product Consumption prepared by Gira.

Facts about the Philippines:

Pork is prized in the Filipino culture - both for special occasions and as an everyday staple - with consumption at 40 pounds\* per capita.

Rising demand for pork, fueled by an expanding population and increasing disposable incomes are significant drivers for the future.



### Cost Effective Protein Supplementation

The most cost effective forage a cow can consume is the forage she can harvest herself. However, protein often times becomes the most limiting nutrient for cattle grazing crop residues and dormant grass pastures. In these situations protein supplementation is required to efficiently harvest energy from these protein deficient forage-based diets.

Studies conducted at Kansas State University would illustrate that NGS protein supplements support both gain and efficiency when fed in conjunction with protein deficient forages. Find out more from your local New Generation Supplements dealer, Key Feeds.



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TIPTON LOCATION: Tim Wiles: 785-630-1049  
MINNEAPOLIS LOCATION: James Carr: 785-630-0491

## JC LIVESTOCK SALES INC.

Wednesday Sale, Hogs NOON • Cattle 12:30 PM

### Report from December 16, 2020

STEERS		HEIFERS			
12	369	199.50	5	523	140.50
28	453	191.50	8	683	135.00
8	472	178.00	10	719	132.00
26	510	170.00		750	128.00
16	557	162.50	<b>TOP BUTCHER COW:</b>		
6	618	143.00	<b>\$67.50 @ 1,835 lbs.</b>		
8	723	137.00	<b>TOP BUTCHER BULL:</b>		
58	865	137.00	<b>\$78.50 @ 1,970 lbs.</b>		
60	769	135.50	<b>BRED COWS: \$875 - \$1,700</b>		
16	866	133.25	<b>BRED HFRS: \$1,375</b>		

**CONSIGNMENTS FOR DECEMBER 30:**  
65 blk x.....strs..... 775-825 lbs  
**PLUS MORE BY SALE DAY!**

**DEC. & JAN. SALE SCHEDULE:**  
**NO SALE DEC. 23<sup>rd</sup> - MERRY CHRISTMAS**  
**NEXT SALE - WEDNESDAY, DEC. 30<sup>th</sup>**  
**Wednesday, Jan. 6<sup>th</sup> - 1<sup>st</sup> Sale of 2021**

Watch online with [cattleusa.com](http://cattleusa.com)  
(Tab J.C. Livestock Sales) Must register to bid.

If you need assistance in marketing your cattle please call & we will be happy to discuss it with you.


## CLAY CENTER LIVESTOCK SALES INC.

Cattle sales Tuesday, 11:00 AM.

### Report from December 15, 2020

STEERS		HEIFERS			
4	498	174.00	8	606	131.50
4	523	173.00	4	783	124.00
4	575	162.00	<b>TOP BUTCHER COW:</b>		
4	629	154.00	<b>\$67.50 @ 1,900 LBS.</b>		
4	663	151.00	<b>TOP BUTCHER BULL:</b>		
7	676	139.50	<b>\$80.50 @ 1,900 LBS.</b>		
5	832	139.00	<b>BRED COWS: \$770-\$860</b>		
59	887	137.00	<b>PAIRS: NO TEST</b>		
61	862	135.75			

**DECEMBER SALE SCHEDULE:**  
**NO SALE Dec. 22<sup>nd</sup> - MERRY CHRISTMAS**  
**Last Sale of 2020 - Tues. Dec. 29<sup>th</sup>**  
**First Sales of 2021:**  
**Sat., Jan. 2<sup>nd</sup> - Sheep & Goat Sale**  
**Tues., Jan. 5<sup>th</sup> - Regular Cattle Sale**



## EMPORIA LIVESTOCK SALE CO.

*Bonded & Insured*

SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM  
620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741

**Date: 12/16/20. Total Head Count: 603.**  
**COWS: \$60-\$72.50; \$48-\$59.75; \$47 and down.**  
**BULLS: \$70-\$80.00**

BULLCALVES	STEERS
2 blk.....558@134.00	2 blk.....378@190.00
	2 blk.....438@178.00
	2 blk.....523@164.00
	11 bkbwfv.....550@164.00
HEIFERS	
4 blk.....341@176.00	5 mix.....543@160.00
3 blk.....383@170.00	12 blk.....578@156.00
4 blk.....474@150.00	3 mix.....598@138.00
4 blk.....475@150.00	12 blk.....607@153.50
2 blk.....458@127.00	6 mix.....607@150.00
12 blk.....501@149.00	11 blk.....629@149.50
5 blk.....510@141.50	3 mix.....640@148.00
22 blk.....561@137.00	9 blk.....659@148.00
8 bkbwfv.....593@132.00	7 blk.....661@148.00
7 blk.....561@127.00	10 blk.....663@146.00
6 blk.....595@127.00	5 blk.....633@146.00
4 blk.....606@135.00	13 blk.....663@146.00
9 blk.....601@134.00	3 blk.....643@140.00
69 bkbwfv.....681@133.00	4 blk.....674@139.00
5 blk.....612@130.00	7 blk.....679@138.00
6 blk.....671@126.00	9 blk.....639@137.00
4 blk.....654@125.00	7 mix.....745@137.50
69 mix.....784@128.50	4 bkbwfv.....735@137.00
16 blk.....734@127.00	2 blk.....713@133.00
7 mix.....703@124.00	5 blk.....830@133.00
4 blk.....709@122.00	2 blk.....838@130.00
6 mix.....718@122.00	9 Cross.....809@125.00
10 mix.....823@122.00	7 mix.....906@127.00
2 blk.....918@117.00	9.....1093@124.00

**NO SALE NEXT WEEK, DEC. 23<sup>rd</sup>**  
**Happy Holidays!**

**EARLY CONSIGNMENTS FOR JAN. 6**  
• 160 mix hfrs, 775-850 lbs.  
• 163 Red Angus strs, 775-875 lbs.  
**PLUS MORE BY SALE TIME**

THANK YOU FOR ALL OF YOUR CONTINUED SUPPORT!  
YOUR BUSINESS IS ALWAYS APPRECIATED!

For Cattle Appraisals Call:  
BRODY PEAK, 620-343-5107    GLENN UNRUH, 620-341-0607  
LYLE WILLIAMS, Field Representative, 785-229-5457  
WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri.  
**To see more consignments go to: [emporialivestock.com](http://emporialivestock.com)**

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<p><b>KARL LANGVARDT</b> Cell: 785-499-2945</p>	<p><b>MITCH LANGVARDT</b> Cell: 785-761-5814</p>	<p><b>LYNN LANGVARDT</b> Cell: 785-761-5813</p>



# USDA to conduct survey about hired on-farm labor

The U.S. Department of Agriculture's National Agricultural Statistics Service (NASS) will continue its biannual Agricultural Labor Survey. The survey will collect information about hired labor from more than 2,500 Northern Plains farmers and ranchers.

"Labor data are critical to farming operations and important information about the characteristics and activities of hired workers helps administer farm labor programs," said Nicholas Streff, director of the NASS Northern Plains Region Field Office. "The data that farm operators provide through NASS's Agricultural Labor Survey help leaders, associations, and farmers themselves make decisions based on accurate information."

USDA and the U.S. Department of Labor uses the results of this survey to estimate the demand for, and

availability of seasonal agricultural workers, establish minimum wage rates for agricultural workers, administer farm labor recruitment and placement service programs, and assist legislators in determining labor policies.

In the survey, NASS asks participants to answer a variety of questions about hired farm labor on their operations, including total number of hired farm workers, hours worked, and wages paid for the weeks of July 12-18 and October 11-17. For their convenience and safety, survey participants have the option to respond by mail or online at [agcounts.usda.gov](https://agcounts.usda.gov). Survey response is protected by federal law (Title 5 Subtitle A, Public Law 107-347), which keeps respondent identity and answers confidential.

"By asking about two separate reference periods each time we collect data during the year, we are able to publish quarterly data and capture seasonal variation," said Streff. "This approach reduces the number of times we ask farm operations to respond to surveys while ensuring that accurate and timely data are available for anyone conducting research or analyses."

NASS will compile, analyze, and publish survey results in the Farm Labor report. All previous Farm Labor publications are available online at [nass.usda.gov/Publications](https://nass.usda.gov/Publications).

For more information on NASS surveys and reports, call the NASS Northern Plains Region Field Office at (800) 582-6443.

# Tom Vilsack faces new challenges as he returns to old job

(AP) - Former Agriculture Secretary Tom Vilsack has spent years, if not decades, telling his fellow Democrats they needed to do more to aid rural communities and reach out to them. But he has often lamented that no one listened.

Now, he's going to try again.

President-elect Joe Biden nominated Vilsack, a former Iowa governor and Democratic presidential candidate, to return to his old job at the Agriculture Department, saying his eight years of experience there under former President Barack Obama would ensure quicker help to rural and poor areas that are "reeling" from the pandemic and economic downturn.

"He wasn't anxious to come back, he wasn't looking for this job, but I was persistent and I asked him to serve again in this role because he knows the USDA inside and out, he knows the government inside and out," Biden said of Vilsack, who turned 70 recently, as he introduced him and other members of his future Cabinet. "We need that experience now."

Reaction to his appointment was mixed.

Farm and anti-hunger groups that had a good relationship with Vilsack appeared pleased. Vilsack "has the necessary qualifications and experience to steer the agency through these turbulent times," said Rob Larew, the president of the National Farmers Union.

But progressive groups that had pushed Ohio Rep. Marcia Fudge expressed frustration.

Fudge has fiercely pushed to expand food aid in her long tenure on the House Agriculture Committee and would have been the first black woman to lead the agency, which has a troubled history of discriminating against black farmers.

Accepting the nomination alongside Biden, Vilsack said he would ensure a "diverse and inclusive senior leadership team" in the department, and "continue the import-

ant work of rooting out inequities and systemic racism in the systems we govern and the programs we lead."

He said one of his first duties would be to "build back a vibrant and resilient economy" as the department aids in the coronavirus response, including addressing food needs and shortages and getting relief to food workers and producers.

He also will become the Biden administration's chief spokesman for rural America. As he left office in 2016, fresh off Democrat Hillary Clinton's defeat and a Democratic beating in rural states, Vilsack warned that the party wasn't relatable enough in many areas of the country.

"The Democratic Party, in my opinion, has not made as much of an effort as it ought to to speak to rural voters," Vilsack told The Associated Press during his final days in office. "What's frustrating to me is that we actually have something we can say to them, and we have chosen, for whatever reason, not to say it."

It's unclear how Biden came to the unusual decision to bring back the former secretary, who has spent the past four years in the private sector working for the international trade group U.S. Dairy Export Council.

Progressive groups were pushing for Fudge, but Biden nominated her to lead the Department of Housing and Urban Development instead. Many agricultural groups were privately hoping that he would pick former North Dakota Sen. Heidi Heitkamp, who had been a strong supporter of farm subsidies for her rural state.

Former aides to Vilsack, the longest-serving holdover from the Obama administration, said he felt the need to return to duty, in part out of loyalty to Biden, but also to reverse some of the moves made by President Donald Trump's agriculture secretary, Sonny Perdue.

Democrats have expressed concerns that the Trump administration has

diminished rural development programs that were a priority for Vilsack and largely ignored measures to address climate change.

And many farmers have faced heavy economic losses due to Trump's trade policies, though they still backed Trump in the election by large margins.

Vilsack has had a long kinship with Biden. The two native Pennsylvanians met in Vilsack's adopted Iowa home in 1986 when Biden had begun making connections ahead of the 1988 Iowa caucuses. Then mayor of Mount Pleasant in southeast Iowa, Vilsack volunteered for the up-and-coming Biden before he exited the presidential race.

Despite that, in 2007, after his own brief presidential campaign, Vilsack endorsed Hillary Clinton, even with Biden also running. In 2016, Clinton seriously considered him to become her vice presidential running mate but chose Virginia Sen. Tim Kaine instead.

In 2017, Vilsack's six-year-old granddaughter, Ella, died from complications of influenza. At an

## ASA supports monitoring health of monarch butterfly populations

The U.S. Fish and Wildlife Service (FWS) recently announced its finding that adding the monarch butterfly to the list of threatened and endangered species is "warranted but precluded." With this decision, the monarch butterfly will remain a candidate for listing under the Endangered Species Act (ESA) and will have its status reviewed each year until it is no longer a candidate.

The American Soybean Association (ASA) supports the decision to further monitor the health of the monarch butterfly population and supports voluntary as well as incentive-based policies to ensure these pollinators are protected. Soy growers across the country understand the importance of pollinators and are committed to implementing voluntary sustainability and conservation practices on their operations.

As a member of the Monarch Collaborative, ASA supports policies and grassroots efforts to reestablish milkweed and other habits along field edges, in buffers around waterways and in other strategic locations. In a recent internal survey, ASA Directors reported adopting practices on their farms to protect the habitats of monarchs and other pollinators, including conservation efforts to plant habitat and reduced mowing in areas where milkweed and flowering plants thrive.

ASA supports growers taking proactive, voluntary steps to protect pollinators, along with prioritizing research, programs and grower education efforts that aid in the improved health of pollinators and their habitats.

Iowa fundraiser two years later, Biden approached Vilsack's son Jess to ask how he was doing, in light of the personal loss. "You and I are part of a fraternity that you and I didn't choose to be part of," Vilsack, in publicly endorsing Biden four months later, recalled Biden telling his son.

In his endorsement, Vilsack called Biden "a man with empathy, and a man who has the heart of a president. He said Biden was someone with "the need to heal a divided nation."

Vilsack will have to do some healing among USDA's many constituencies, as well, as some groups were hoping to see more diversity at the top. All but two agriculture secretaries in the last 120 years have been white men.

While the Obama administration, under Vilsack, paid out more than a billion dollars in a settlement with black farmers who had been denied loans for generations, some groups say there are still challenges to be addressed.

John Boyd, president

## Eureka Livestock Sale

P.O. Box 267 Eureka, KS 67045  
620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

Like Us On Facebook!

On Thursday, December 17th, we had 604 head of cattle on a higher market.

STEERS	HEIFERS	10 bkRd
4 blk 389@188.00	6 blk 393@154.00	733@125.25
9 blk 471@172.00	4 blk 468@153.00	20 bkbfw 699@125.00
8 blk 456@172.00	3 blk 528@140.00	8 blk 708@122.00
23 bkbfw 568@153.50	32 blk 618@133.50	4 blk 965@107.00
5 blk 623@140.00	5 blk 575@130.00	3 blk 1042@117.00
13 bkbfw 734@136.00	6 bwfwf 630@129.00	<b>BULLS</b>
49 bkbfw 687@135.00	65 bkRd 814@127.00	5 bwf 860@120.50
4 bkbfw 735@135.00	12 bkbfw 738@127.00	<b>BULLS</b>
<b>BUTCHER COWS</b>	<b>BUTCHER BULLS</b>	
1 blk 1600@70.00	1 Red 1535@83.50	
1 blk 1560@68.50	1 blk 2020@80.50	
4 blk 1648@68.50	1 blk 1545@80.00	
2 bkbfw 1533@68.50	1 blk 1755@80.00	
3 blk 1777@68.00	1 blk 1765@79.00	
2 blk 1440@67.50	1 blk 1860@78.50	
2 blk 1550@67.50	1 Red 2215@78.00	
4 blk 1478@66.50		

Butcher Cows: \$25-\$70.00, mostly \$55-\$65.00, very active.  
Butcher Bulls: \$75-\$83.50, mostly \$77-\$80.00, very active.  
Preg Cows: \$450-\$1,160.

REGULAR WEEKLY AUCTION: DECEMBER 22 CLOSED DECEMBER 29  
REGULAR WEEKLY AUCTION JANUARY 5  
SPECIAL CALF & YEARLING AUCTION: JANUARY 12

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EMAIL: [dan@holtonlivestock.com](mailto:dan@holtonlivestock.com)

View our auctions live at "Imauctions.com"

No Sale Dec. 24 & 31  
Merry Christmas & Happy New Year from everyone at ELS!  
See you on Jan. 7

We appreciate your business!

Ron Ervin - Owner-Manager  
Home Phone - 620-583-5385  
Mobile Cell 620-750-0123  
Austin Evenson - Fieldman  
Mobile Cell 620-750-0222

If you have any cattle to be looked at call Ron or Austin

of the National Black Farmers Association, said "far too little" was done during Vilsack's first tenure and he must commit to change a "culture of discrimination" at the agency. Varshini Prakash of the Sunrise Movement, an environmental advocacy group focused on climate change that had pushed

for Fudge, called his nomination "a slap in the face to Black Americans who delivered the election to Joe Biden."

Vilsack pledged to "position American agriculture to lead our nation and the world in combating climate change" and to expand opportunities for "all Americans."


## Calving schools planned in Marshall County

Marshall County Extension will be hosting a Calving School on January 13th at the Fairgrounds in Blue Rapids. Dr. A.J. Tarpoff, DVM and Dr. Don Musil, DVM will cover normal calving process, when to intervene, how to manage a difficult birth, developing a system for lifetime health and performance of the calf, and will have a life-sized cow and calf

model to demonstrate with at the meeting.

Registration begins at 6:00 p.m. and the meeting starts at 6:30 p.m. There is a \$10 fee to attend. A boxed meal will be provided.

If interesting in attending, please contact the Marshall County Extension Office by January 8 at 786-562-3531 or email [anastasia@ksu.edu](mailto:anastasia@ksu.edu).



**Central Livestock**  
811 N. Main St.  
South Hutchinson, Ks

[www.centrallivestockks.com](http://www.centrallivestockks.com)

Office: 620-662-3371  
or Matt Hoffman (Owner): 620-727-0913  
Hay Auction- Every Tuesday at 9:00 a.m.  
Cattle Auction- Every Tuesday at 10:00 a.m.  
Hog/Sheep/Goat Auction- Every 3rd Saturday  
Horse/Tack Auction- Every 1st Saturday

**Tues., Dec. 29<sup>th</sup> - NO SALE**  
**Sat., Jan. 2<sup>nd</sup> - Horse & Tack Sale**  
**Tues., Jan. 12<sup>th</sup> - Calf/Yearling Special**

## EL DORADO

### LIVESTOCK AUCTION, INC.

## 316-320-3212

Fax: 316-320-7159  
2595 SE Highway 54, P.O. Box 622,  
El Dorado, KS 67042

**Market Report - Sale Date 12-17-20. 787 Head.**

300-400 lb. steers, \$147-\$197; heifers, \$119-\$177; 400-500 lb. steers, \$140-\$179; heifers, \$112-\$148; 500-600 lb. steers, \$135-\$156; heifers, \$118-\$136; 600-700 lb. steers, \$130-\$154.50; heifers, \$107-\$135; 700-800 lb. steers, \$121-\$142.50; heifers, \$108-\$125; 800-900 lb. steers, \$110-\$137; heifers, \$101-\$127; 900-1,000 lb. steers, \$101-\$127.50. **Trend on Calves:** Steady to firm on choice weaned calves; mostly \$3-\$4 lower on unweaned or plainer calves. **Trend on Feeder Cattle:** No test really on feeder heifers; \$1-\$3 higher on 700-1,000 lb. steers. **Butcher Cows:** high dressing cows \$60-\$68; Avg. dressing cows \$45-\$55; low dressing cows \$25-\$40. **Butcher Bulls:** Avg. to high dressing bulls \$58-\$79. **Trend on Cows & Bulls:** Steady to \$2 higher.

*Some highlights include:*

<b>HEIFERS</b>		
3 char 385@151.00	3 Char-x 413@168.00	
4 mix 439@146.00	6 mix 494@157.00	
4 mix 513@136.00	8 Char-x 547@150.00	
24 Char-x 613@134.50	21 Char-x 606@154.50	
16 blk 655@128.00	18 mix 700@142.50	
9 blk 691@128.00	58 mix 839@135.75	
4 mix 878@125.00	64 blk 851@137.00	
	60 mostly blk 896@133.10	
	57 mostly blk 960@127.50	
<b>STEERS</b>		
2 Char 383@185.00		

## Merry CHRISTmas & Happy Holidays!

*Thank You Everyone that came out to celebrate Mary at her retirement party. We will all miss her tons!*  
**ENJOY the Season & see y'all back on January 7th!**

**SPECIAL STOCKER/FEEDEER SALE: JANUARY 7, 2021**

- 2 loads blk heifers, 750-800lbs
- 1 load mx heifers, 750-800lbs

\*\*\*\*\*

**SPECIAL COW SALE: JANUARY 16, 2021**

- 100 mostly blk 4&5 year old cows, bred to McCurry Bulls, start calving Feb 1st for 60 days
- 35 Angus first calf heifers, 1000lbs & will start calving Feb 1st for 60 days
- 120 running age cows, 3-8years old, will start calving Feb 1st for 60 days

\*\*\*\*\*

**CHECK OUR WEBSITE AS WELL AS FACEBOOK FOR UPDATED LISTINGS!**  
**STAY TUNED FOR EARLY CONSIGNMENTS!**

We welcome your consignments!  
If you have cattle to consign or would like additional information, please call the office at 316-320-3212

**Check our website & Facebook for updated consignments: [www.eldoradolivestock.com](http://www.eldoradolivestock.com)**  
**To stay up to date on our latest announcements you can "Like" us on Facebook**

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<b>Chris Locke</b> (316) 320-1005 (H) (316) 322-0675 (M)	<b>Van Schmidt, Fieldman</b> (620) 367-2331 (H) (620) 345-6879 (M)

**Cattle Sale Every Thursday 11:00 AM**



# National bio-defense lab completion date moved to October 2021

(AP) - The completion date for the National Bio and Agro-Defense Facility in Manhattan has been moved to October of 2021, federal officials said.

The bio-lab was originally scheduled to be completed in December but federal officials announced in April the deadline would be moved because of disruptions in supply chains and employee availability caused by the coronavirus pandemic.

The U.S. Department of Agriculture and the U.S. Department of Homeland Security Science & Technology Directorate recently announced the revised

"substantial completion" date. That's the day when the USDA will have full access to the plant and be responsible for its operation.

The revised date also allows time to address necessary technology upgrades and installation of USDA-funded equipment, the agencies said.

The project is still expected to still come in under its \$1.25 billion cost estimate.

Once complete, researchers at NBAF will study diseases that can be spread from animals to humans.

# Proper hay storage reduces waste, increases profit

There are two ways to store more hay: Grow more or store it better.

Many factors influence how bales make the trip from the field to the cow, says Jim Humphrey, a University of Missouri agronomist and member of the NRCS+MU Grasslands Project.

Environmental factors such as sunlight, precipitation, evaporation and ground conditions can affect quality.

Ideally, hay bales should be stored in a covered, protected area. Most are not. Producers can still reduce waste by changing a few things when storing bales outside:

Stack bales end-to-end. Open-faced bales receive damage from sunlight and precipitation on the two exposed ends. The outer six inches on each side makes up 280 pounds or 20% of a 5 x 5.5-foot round bale weighing 1,400 pounds.

makes it easier to do forage tests.

Different feeding methods reduce waste. Studies from the MU Forage Systems Research Center show that feeding rings reduce waste.

But not all rings are created equal. Studies show that open rings have 20% waste, compared to 5% for cone rings. To calculate hay ring waste, Ellis recommends the Noble Research Institute's website. Search for "hay ring waste" at [www.noble.org](http://www.noble.org).

The size of the bale itself affects how much hay is wasted, says Humphrey. Larger-diameter bales have less loss. Smaller bales have about twice as much exposed surface for the same amount of hay.

In a five-foot bale, more than 30% of the bale is in the outer six inches, the part most apt to be wasted. More than 26% is in the next six inches. Just over 20% is in the well-protected 12-inch center core.

In a 66-inch bale weighing 1,400 pounds, 17.7% of the bale—248 pounds—is in the outer three inches. The next three inches make up 27.2% or 381 pounds of the bale. In other words, Humphrey says, 44.9% of the total bale is in the outer nine inches, the part most vulnerable to weathering.

Large, round bales unrolled for feeding have about 43% waste. The advantage of unrolling bales is that aggressive cows can be spaced away from more timid ones, which results in less hoof damage from cows competing for space at the ring.

Feed hay in well-drained areas. Feed on dry, elevated surfaces or a pad to reduce waste.

Feed in small amounts. Limit access to bales. While more convenient, feeding less often adds to waste. Limiting access gives cows less opportunity to trample or soil hay. But do not overfeed, Ellis says. Make animals clean up the majority of hay before adding new bales.

Consider herd dynamics. Cull aggressive animals that take feed away from ones that are more timid. Have enough feeding rings to avoid crowding.

Feed hay stored outside before hay stored inside. Hay stored outside usually has more spoilage and lower palatability than hay stored inside. Cattle will waste a greater percentage of poor-quality hay than of good-quality hay.

Do not overestimate bale density. It is easy to misjudge dry matter in bales, Humphrey says. He uses figures from Jason Banta's work at Texas A&M AgriLife Extension Service as a guide but recommends that producers assume the bale weighs 10% less than the naked eye might guess.

Tighter, denser bales repel water better and pick up less moisture from the ground.

Store bales properly. Put hay under a roof if you can. As spoilage occurs, bales flatten and squat closer to the ground. This increases the amount of surface exposed to moisture.

Bales stored on damp soil flatten more easily and spoil quicker than properly stored bales, says Charles Ellis, MU Extension agricultural engineering specialist.

Store bales away from trees. Choose a sunny location with a breeze.

Store bales end-to-end on elevated ground that drains well. The round sides of the bale should not touch each other. Leave about three feet between rows of bales. This makes them easier to access with tractors and also

## Grass & Grain Weather Report Dec. 23, 2020

Seven Day Forecast	In-Depth Local Forecast	Today's Local Outlook																																								
<b>WEDNESDAY</b> Partly Cloudy High: 42 Low: 18  <b>THURSDAY</b> Mostly Sunny High: 32 Low: 6  <b>FRIDAY</b> Sunny High: 33 Low: 7  <b>SATURDAY</b> Mostly Cloudy High: 34 Low: 9  <b>SUNDAY</b> Partly Cloudy High: 38 Low: 11  <b>MONDAY</b> Sunny High: 35 Low: 10  <b>TUESDAY</b> Cloudy High: 36 Low: 9	Today we will see partly cloudy skies, high of 42°, humidity of 48%. Northwest wind 10 to 16 mph. The record high for today is 66° set in 1964. Expect partly cloudy skies tonight, overnight low of 18°. Northwest wind 10 mph. The wind chill for tonight could reach 11°.																																									
<b>Last Week's Almanac</b> <table border="1"> <thead> <tr> <th>Date</th> <th>H/L</th> <th>Normals</th> <th>Precip</th> </tr> </thead> <tbody> <tr><td>12/11</td><td>41/35</td><td>43/20</td><td>0.03"</td></tr> <tr><td>12/12</td><td>35/31</td><td>42/20</td><td>0.02"</td></tr> <tr><td>12/13</td><td>36/17</td><td>42/20</td><td>0.00"</td></tr> <tr><td>12/14</td><td>39/14</td><td>42/20</td><td>0.00"</td></tr> <tr><td>12/15</td><td>30/25</td><td>41/19</td><td>0.00"</td></tr> <tr><td>12/16</td><td>35/18</td><td>41/19</td><td>0.00"</td></tr> <tr><td>12/17</td><td>52/20</td><td>41/19</td><td>0.00"</td></tr> </tbody> </table>			Date	H/L	Normals	Precip	12/11	41/35	43/20	0.03"	12/12	35/31	42/20	0.02"	12/13	36/17	42/20	0.00"	12/14	39/14	42/20	0.00"	12/15	30/25	41/19	0.00"	12/16	35/18	41/19	0.00"	12/17	52/20	41/19	0.00"								
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By Auction

STARTING TIME

**10:30 AM**

**Tuesdays**

**Buyers & sellers are welcome in the ring area with social distancing being practiced. You can watch the live auction at [www.dvauction.com](http://www.dvauction.com). If you need assistance with watching or bidding online contact DV Auction customer service at 402-316-5460. Thank you for your cooperation. If you would like approval to bid online from the safety of your home, please do the approval process on [www.dvauction.com](http://www.dvauction.com) prior to Tuesday.**

## Merry Christmas from the Rezac Family and Our Employees

**We sold 2481 cattle December 15. Steer and heifer calves in good demand at prices steady to \$5.00 higher. Feeder steers and heifers sold steady to \$4.00 higher. Cows and bulls were steady.**

<b>STEER &amp; BULL CALVES</b> 8 blk/bwf str 489 @ 185.00 15 blk str 482 @ 184.50 2 blk str 338 @ 181.00 3 blk/red str 452 @ 181.00 3 blk/bwf str/bulls403 @ 181.00 4 blk str 319 @ 180.00 4 blk str 500 @ 179.00 5 blk/bwf str 517 @ 179.00 2 blk/bwf str 425 @ 178.00 4 blk/bwf str 496 @ 178.00 4 blk str 511 @ 178.00 14 blk str 503 @ 177.00 6 blk str 538 @ 177.00 2 blk str 528 @ 176.00 6 blk/red str 511 @ 172.00 4 blk str 459 @ 170.00 6 blk/red str 549 @ 170.00 2 blk str 463 @ 160.00	27 blk/red str 649 @ 150.00 41 blk/bwf str 648 @ 149.75 7 blk/bwf str 569 @ 148.00 9 blk str 662 @ 146.25 14 blk/bwf str 683 @ 145.25 10 blk/red str 676 @ 144.25 6 x-bred str 720 @ 143.50 54 blk/bwf str 888 @ 143.25 82 blk/bwf str 810 @ 142.35 17 blk str 691 @ 142.00 56 blk/bwf str 894 @ 139.25 10 blk str 787 @ 137.50 67 wf/blk str 741 @ 136.25 69 blk/bwf str 776 @ 136.25 6 blk str 795 @ 136.00 16 blk/bwf str 814 @ 135.25 121 blk/red str 881 @ 135.25 57 blk/bwf str 785 @ 134.75 139 blk/bwf str 767 @ 134.10 60 blk/bwf str 793 @ 134.00 46 blk/bwf str 972 @ 133.75 123 blk/bwf str 907 @ 133.25 12 blk str 877 @ 132.50 56 blk/bwf str 894 @ 132.50 63 blk/red str 857 @ 131.50 57 blk/bwf str 905 @ 131.35 60 mix str 957 @ 129.60 61 mix str 989 @ 127.00	23 blk hfrs 452 @ 151.50 6 blk hfrs 473 @ 150.00 2 blk hfrs 475 @ 150.00 8 blk/bwf hfrs 469 @ 147.00 504 @ 146.00 2 blk hfrs 523 @ 146.00 3 blk/bwf hfrs 510 @ 145.00 2 blk hfrs 300 @ 144.00 3 blk hfrs 535 @ 143.00 2 char hfrs 430 @ 142.00 3 blk/red hfrs 442 @ 142.00 453 @ 140.00 13 blk/red hfrs 542 @ 138.00 18 blk/red hfrs 543 @ 136.00 7 blk hfrs 530 @ 135.00
<b>STOCKER &amp; FEEDER STEERS</b> 40 blk str 563 @ 173.00 6 blk hfrs 558 @ 170.00 13 blk/red str 554 @ 169.00 16 blk/red str 561 @ 169.00 4 blk/bwf str 566 @ 166.00 20 blk/bwf str 572 @ 160.00 23 blk/bwf str 598 @ 159.00 10 blk/bwf str 625 @ 157.50 4 blk str 586 @ 156.00 19 blk/char str 614 @ 155.50 12 blk str 632 @ 155.00 17 blk str 653 @ 150.75	<b>HEIFER CALVES</b> 4 blk hfrs 440 @ 159.00 2 blk hfrs 360 @ 158.00 10 blk/bwf hfrs 484 @ 155.00	<b>5 blk hfrs</b> 859 @ 124.50 <b>12 x-bred hfrs</b> 821 @ 122.75 <b>5 blk hfrs</b> 894 @ 110.00 <b>2 blk hfrs</b> 1053 @ 106.00

**COWS & HEIFERETTES**  
 1 blk hfrt 1115 @ 92.00  
 1 char cow 1055 @ 85.00  
 1 bwf cow 1580 @ 64.00  
 2 blk cows 1530 @ 62.50  
 1 bwf cow 1530 @ 61.50  
 1 bwf cow 1645 @ 60.50  
 1 blk cow 1455 @ 60.00  
 1 blk cow 1215 @ 59.00  
 1 blk cow 1510 @ 58.50  
 1 blk cow 1745 @ 57.50  
 1 char cow 1255 @ 57.00  
 1 bwf cow 1485 @ 56.50  
 2 blk cows 1355 @ 55.00  
 1 blk cow 1665 @ 54.00  
 1 blk cow 1535 @ 53.50  
 1 bwf cow 1490 @ 52.50  
 1 blk cow 1420 @ 52.00  
 1 blk cow 1080 @ 50.00  
 1 red cow 1295 @ 48.50  
 1 blk cow 1320 @ 48.00  
 1 blk cow 1830 @ 47.50  
 1 x-bred cow 1485 @ 47.00  
 1 blk cow 1270 @ 46.00  
 1 bwf cow 1255 @ 45.00  
 1 blk cow 1320 @ 44.00  
 1 bwf cow 1170 @ 43.50  
 1 blk cow 1420 @ 43.00

**CONSIGNMENTS FOR DECEMBER 22:**  
 • 100 blk hfrs, 475-500 lbs., longtime weaned & vacc., Northern origin  
 • 90 Angus steers & heifers, 500-600 lbs., weaned, vacc.  
 • 50 blk str & hfrs, 550-700 lbs., weaned, vacc.  
 • 70 black heifers, 725-750 lbs.  
 • 135 black heifers, 750-775 lbs.  
 • 65 black heifers, 800-825 lbs.  
 • 65 black steers, 825-850 lbs.  
 • 60 black steers, 875-900 lbs.  
 • 61 black crossbred steers, 925-950 lbs.

**We are having a sale DECEMBER 29:**

**SPECIAL STOCK COW SALE, THURSDAY, JANUARY 7 \* Starts 12:30:**

• HERD DISPERSAL: 204 blk cows, bred to Angus bulls, start calving Feb. 1 consisting of: (25) blk hfrs bred to LBW Angus Bulls; (24) 2nd calf hfrs; (21) 4 yr olds; (31) 5 yr olds; (20) 6 yr olds; (31) 8 yr olds; (18) 9 yr olds; (34) 10 yrs & up. All cows vaccinated yearly.

**CALL TO CONSIGN TO THIS SALE!**

**WATCH OUR AUCTIONS LIVE ON DVAuctions.com**

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to [www.grassandgrain.com](http://www.grassandgrain.com) & logging onto the online subscription

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 DENNIS REZAC ST. MARYS, 785-437-6349  
 DENNIS' CELL PHONE 785-456-4187  
 KENNETH REZAC ST. MARYS 785-458-9071

LELAND BAILEY TOPEKA, 785-608-4005  
 LYNN REZAC ST. MARYS, 785-456-4943  
 REX ARB MELVERN, 785-224-6765

**Toll Free Number.....1-800-531-1676**

Website: [www.rezACLivestock.com](http://www.rezACLivestock.com)

**AUCTIONEERS: DENNIS REZAC & REX ARB**

Livestock Commission Company, Inc.

# Rezac

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