

# Schwieterman Market Outlook

A marketing commentary by Bret Crotts

The Pro Farmer Crop Tour found very good yield potential for the corn and soybeans this year, but maybe not quite as good as the USDA numbers thanks to the weather problems in Iowa. The derecho winds and some dry areas in Iowa look like they will hold the national average corn yield down a bit, but most likely we are still looking at a record

The corn market was higher for the week last week, so we managed to hold onto the previous week's gains and add a little more. One can hardly call this market bullish, but it is beginning to look like we won't have to worry about ending stocks coming in over 3 billion. We might not be able to drop below 2.5 billion either, but hopes are that the most bearish supply and demand numbers are behind us. In order to have sustained strength in the corn we probably need to see USDA trim their yield estimate and we need to see export demand continue to be strong. The Chinese have been in the market, but we need them to keep working on their Phase 1 commitments.

The wheat market looks pretty good on the charts right now. The September KW was able to poke above a down trend line that has been in place for months. We have been stuck in a downward trading channel since we peaked out in April and this is the closest we have come to changing the trend. Export sales have been good and the new contract low in the Dollar Index this week will help to keep us competitive on the world market.

November soybeans multi-month made highs this week, and although there was not a strong close to the week, there also isn't any indication of a change in trend. There is still a threat of a higher yield estimate in one of the next few supply and demand reports, but an increase in the export estimate will likely offset much of any further production increase. The Chinese

have been very consistent buyers and as long as that continues for a few more months, we will at least have a shot at being close to record exports. Demand is the key for sure. If the Chinese demand falters any we may be dealing with ending stocks closer to 1 billion than 500 million.

The Cattle on Feed

estimate was above expectations at 102% thanks to Placements coming in above the highest trade guess at 111% and Marketings came in at 99%. We may see a bearish reaction on Monday. Much of the pressure will be because the market stalled out this week anyway and the COF report will just be an excuse to sell.

The October live cattle will find support at \$108.20 and then at \$104.70. The market has been trending higher for quite a while, so a deeper setback would not be a surprise. The best hope the market has is that the cash

Grass & Grain, August 25, 2020 market has been grinding higher and so far that has not come to an The October feed-

level and that will be tested quickly on Monday. Failure there would suggest we are in for a move down to the \$141.25 area. Once again, what could keep the market from breaking very far is the cash market. The Feeder Index is on the rise, and if that continues, the correction in the feeder futures will be shallow.

Schwieterman, Inc. is a full service commodity brokerage firm. If you would like more information on commodity markets or our brokerage services, contact Bret Crotts at 800-272-9131, www. upthelimit.com or bret@ swbell.net

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Page 15 nication, you agree that you are an experienced user of the futures markets, capable of making independent trading deers have very clear cisions, and agree that support at the \$144.80 you are not, and will not, rely solely on this communication in making trading decisions.

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# LAND AUCTIO 160.97 +/- Acres of Flint Hills Native Grass in Chase Co. TUESDAY, SEPTEMBER 22, 2020 — 6:30 PM

AUCTION LOCATION: Approx. 4 ml. North/Northwest on Diamond Creek Rd. from US-50 North of ELMDALE, KANSAS Brief Legal: NW/4 of Sec 34, Twp 18, Pge 7, Chase Co.

SELLER: THE DAVIS FAMILY

(Charlotte Davis, Helen Winter and Cody Winter) If you have been looking for that Flint Hills pasture that checks all the boxes, this is it. With good elevation changes, rolling hills and great views, you will enjoy being on this property.

Give us a call to schedule a tour of this property.

See website for full tisting & photos: CritfinRealEstateAuction.com

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Real Estate & Austioneur Coll: 920-343-0473 pillimeisribboestiniögerat.com

Office: 305 Bros 66845 Phone: 820-273-8425

& Auction Toll-Free: 866-273-8425

SATURDAY, AUGUST 29, 2020 — 10:00 AM Held at Wischropp Auction Facility, 930 Laing, OSAGE CITY, KS IOB; dining table w/6 chairs; 3 3 Guns - sells first, 10 AM;

Whiripool washer & dryer; Ken-more refrigerator; Whiripool elec. cook stove; Best Microflber recliner: 2 Santa Fe lackets. 6 patches; Singer 199K sewing machine; some quitts, comforters, etc.; selection of old Comic Books; antique fountain pen,

glider rockers; large selection of Vintage Toys, Dishes, Glass, Stoneware, Tools, Wooden Boxes, Games, Books, MUCH MORE, many smalls; Wedding set 50s, 14k; Waitham 645 RR pocket watch; large selection of pocket watch; large selection of Coins & Currency; Stamps.

NOTE: Come expecting surprises. Much packed before listing. Very interesting auction with lots of Vintage & Collectibles. Coins will sell in double ring approx. Noon. Cash or check only. Please be mindful of social distancing. Thanks in advance. SAM & DORIS HUTCHINSON TRUST

Pica & Full Linting:

Morning www.wiselumpeustiens.com 795-829-4212

trades.

SATURDAY, SEPTEMBER 5, 2020 — 9:00 AM 627 Market St — PORTIS, KS • Doors Open 8 AM for Viewing! Selling Over 300 Lots Inc.: IH Cents Inc. 1908s; Lots of Am. Ea.; 1/2\$; Mint Sets Inc. 1953; PR sets; several 1/10 oz. Gold Coins; 1956 & 1978 \$3 Gold; 1911 \$2 1/2 Gold Indian; 1/2 Dime; 1877CC Seated 1/4; several High Grade Morgan \$ Inc. 1995; 1921 Peace \$; several German Čolns & Morel

FOR COMPLETE LISTING CALL OR VISIT OUR WEBSITE!

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# 1-800-834-1029

STARTING 10:00 A.M. ON WEIGH COWS

FOLLOWED BY STOCKER FEEDERS — 11:00 A.M. OFFICE PHONE 785-776-4815 • OWNERS MERVIN SEXTON & JOHN CLINE

Alma

Linn

Linn

Alma

Topeka

Topeka

Easton

Alma

Grantville



For our sale held Friday, August 21st, Cttnwd Falls steer and heifer calves along with feeder weight cattle sold at fully steady prices with a very good demand. We Cttnwd Falls had some younger Fall calving cows which were finding very good interest. Cull cows and bulls sold from steady to \$2 higher. We also had a Holstein Dairy dispersal which was also finding good

# STEER CALVES — 375-550 LBS

interest on the kind offered.

Goff

Randolph

St. George

White CIty

Randolph

Cttnwd Falls

SAM GRIFFIN

620-726-5877

Cell: 620-382-7502

**BURNS** 

Goff

13 blk 489@188.00 Emporia 5 blk 386@187.50 Emporia 13 blk 488@183.00 417@181.50 Manhattan 5 bwf Spring HIII 18 blk 499@181.50 Ottawa 5 blk 480@180.00 416@179.00 Topeka 3 blk

21 blk

5 blk

539@172.25

548@171.00

670@147.00

660@146.75

760@145.75

707@144.00

711@144.00

STEERS — 550-950 LBS. Spring Hill 6 blk 568@170.00 8 blk 561@169.00 Ottawa Manhattan 13 blk 553@169.00 Leavenworth 11 blk 618@164.00 Blue Rapids 5 blk 612@160.00 Blue Rapids 24 blk 725@156.10 Leavenworth 14 blk 710@155.25 Alta Vista 8 blk 705@155.25 Alma 8 blk 625@153.50 19 blk White City 656@150.00 10 blk Spring Hill 658@150.00 Manhattan 6 blk 663@149.50 Onaga 9 blk 683@149.00

12 blk 710@143.00 8 blk 796@142.00 Onaga Alma 8 blk 791@141.50 820@141.50 11 blk Alma 4 bwf 795@141.00 701@136.00 3 Cross Alma 3 blk 871@134.00 Wakefield 668@133.50 6 blk 928@133.25 Alma 14 blk Randolph 9 blk 857@133.00 893@132.00 Alta Vista 5 blk

Alma 3 Heref 946@123.00 HEIFER CALVES — 350-550 LBS. Topeka 3 blk 440@169.00 3 blk 365@161.00 Leavenworth Ottawa 3 blk 405@155.00 482@155.00 Emporia 9 blk Manhattan 7 blk 445@154.00 545@150.00 6 blk Manhattan White City 4 blk 477@143.00 Manhattan 3 blk 476@0.00

### HEIFERS — 550-750 LBS. 9 blk

Blue Rapids 591@148.50 565@148.00 Ottawa 12 blk Leavenworth 10 blk 618@147.00 Alma 7 blk 621@146.50 568@146.00 Alma 3 blk 619@144.75 White City 18 blk 613@144.50 Manhattan 8 blk Emporia 7 blk 590@144.00 Randolph 5 blk 607@140.50 Cttnwd Falls 804@141.50 7 bwf Alta Vista 4 blk 607@140.50 Blue Rapids 4 blk 686@138.50 Alma 696@138.00 19 blk 22 blk 704@137.25 Leavenworth

12 blk

12 blk

COMM. CATTLE AUCTION

6 blk

10 blk

31 blk

9 bwf

CO. INC. EVERY FRIDAY



@870.00

7-8@1725.00

7-8@1650.00

7-8@1575.00

6-7@1475.00

6 @1400.00

8 @1375.00

8 @1060.00

### Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to WWW.QrassanQqraIn.Com & logging onto the online subscription **HOLSTEIN HEIFERS** 704@135.00

727@133.25 Alta Vista 5 Hols @715.00 730@131.00 728@124.50 STEIN COWS @2025.00 Alta Vista 1 Hols @1505

10 blk

1 blk

1 bwf

9 Hols

Alta Vista Alta Vista 1 Cross 955@86.00 1 Cross 1340@69.00

1625@60.50

1200@60.00

1085@58.50

COWS & HEIFERETTES — 950-1,625 LBS. 11 Hols @1170.00 15 Hols Topeka **BRED COWS** Wheaton 1 blk 1330@64.00 Wheaton 1497@64.00 **AGEBRED** 1 blk 1140@62.50 Quenemo 10 blk 3 8 @1850.00 Quenemo 3-4 7-8@1750.00 Quenemo 1 blk 1230@62.00 Quenemo 5 blk Easton 1 Cross 1180@62.00 Lincolnville 3 blk 7-8@1750.00

654@135.00 Alta Vista

### Americus 1115@58.00 Havensville 1 bwf

1 blk

1 blk

1 blk

1 blk

1 blk

1 blk Onaga Frankfort 1 blk Delia 1 Heref St. George 1 blk

BULLS — 1,775-1,900 LBS.

1 Heref Burns

1800@93.50 1780@91.00

1885@91.00

1875@80.00

2080@78.00

1490@55.00 1615@55.00

1070@56.50 Lincolnville Alta Vista Topeka

Alta Vista

Alta Vista

Topeka

Quenemo

9 blk Lincolnville 5 blk Alta Vista Alta Vista

Lincolnville 2 blk

Lincolnville 2 mix

Lincolnville 2 blk

7-8 7-8@1325.00 1 blk 6 7-8@1210.00 4 blk 8 7-8@1150.00 2 blk SS 7 @1125.00 3 blk 00 8 @1100.00 1 blk 6 7 @1075.00

3

5-6

5-6

SS

4

8

FOR AUG. 28 Y CONSIGNMENTS

# 72 choice blk bwf feeder hfrs, 850-900 lbs.

• 65 blk hfrs, 700-800 lbs.

 42 blk strs & hfrs, weaned March, off grass, 600-700 lbs. 19 blk bwf Red Angus feeder hfrs, long weaned, 2 rds shots, 750-800 lbs.

29 blk & bwf feeder strs, off grass, 775-850 lbs.

20 Fall calving cows, 3-8 yrs., bred Jones Family Angus Bulls for Sept. 1

# EARLY CONSIGNMENTS FOR SEPT. 11

35 choice blk strs, 3 rds shots, off grass, long weaned, 700-850 lbs.

785-889-4775 Cell: 785-532-8381

JOHN CLINE

ONAGA

11 blk

38 blk

24 blk

18 blk

3 bwf

ALMA 785-765-3467 Cell: 785-587-7824 ALAN HUBBARD **OLSBURG** 785-468-3552

**BRENT MILLER** 

Cttnwd Falls

Randolph

**BILL RAINE** MAPLE HILL 785-256-4439 Cell: 785-410-5011

MERVIN SEXTON **MANHATTAN** Cell: 785-770-2622

690@136.50

707@136.00

**BEATTIE** Cell: 785-633-4610

VISIT US ON THE WEB FOR DAILY CONSIGNMENT UPDATES AT WWW.MCCLIVESTOCK.COM FIELD REPRESENTATIVES

> 785-537-0036 Cell: 785-556-1422

**DAN COATES BALDWIN** 785-418-4524

LINN 785-348-5448 Cell: 785-447-0456 ANDREW SYLVESTER WAMEGO 785-456-4352

**BRYCE HECK** 

785-353-2263

JEFF BROOKS Cell: 785-562-6807

13 blk replacement OCV hfrs

TOM TAUL

**MANHATTAN** 

# Kansas Hay Market Report

Hay market trade slow, prices steady. A little more ground and delivered hay moved recently but overall demand remained light. A repeated theme heard across the state was that it was too humid to put up good quality hay. All regions reported high humidity and continued spotty showers, just enough to cause problems in the hay field. All the humidity and rain are great for the crops, but folks would sure like to finish up in the hay field. According to the U.S. Drought Monitor, southeast Kansas saw improvements to abnormally dry and moderate drought conditions this week with temperatures a bit cooler than normal over the eastern portions of the region to normal to slightly above over the western portions. Abnormal dryness (D0) remained around 17.5 pct, moderate drought (D1) decreased to 12.5 pct, severe drought (D2) remained steady at 4 pct, and extreme



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WILLIAM MARCELLUS ESTATE ONLINE AUCTION

ONLINE AUCTION - Hoisington, Kansas

The first of multiple auctions, selling 300+ lots to help settle Estate of Mr. Marcellus.

**BIDDING OPENS Thursday, August 27, 8:00 AM** 

Household and Yard Items, Collectibles, Furniture, Appliances

drought (D3) remained less than .05 pct.

Dairy alfalfa, grinding alfalfa and ground and delivered steady; movement slow. Alfalfa: horse, premium small squares 230.00-240.00. Dairy 1.00/point RFV, Supreme 185.00-226.00, Premium 170.00-195.00, Good 150.00-170.00. Stock or Dry Cow 155.00-165.00. New crop grinding alfalfa 125.00-135.00 delivered, with an instance at 140.00-150.00; Ground and delivered locally to feed lots and dairies, new crop 150.00-160.00, with an instance at 170.00. Grass Hay: large squares 100.00-110.00, large rounds 95.00-100.00; Sudan: large rounds 65.00-75.00. The week of 8/9-8/15, 8,825T of grinding alfalfa and 834T of dairy alfalfa was reported bought/ sold. The average paid by feedlots on August 1 for alfalfa ground and delivered was 152.25, up 3.22 from the previous month, usage was 583T/day, up 2% and total usage was 18,078.5T. **South Central Kansas** 

**Southwest Kansas** 

Dairy alfalfa, grinding alfalfa, ground/delivered, alfalfa pellets, steady; movement slow. Alfalfa: horse, small squares 255.00-275.00. Dairy, 1.00/point RFV, Supreme 185.00-225.00, Premium 170.00-195.00, Good 150.00-178.00. Stock cow, 140.00-150.00. New crop fair/ good grinding alfalfa 100.00-120.00. New crop ground and delivered 135.00-155.00. Alfalfa pellets: Sun cured 15 pct protein 185.00-200.00, 17 pct protein 200.00-210.00, Dehydrated 17 pct 305.00-310.00. Grass Hay: Bluestem, mid to large squares 100.00-110.00. Brome: large squares 95.00-105.00. Sudan: large rounds 55.00-65.00. The week of 8/9-8/15, 6,252T of grinding alfalfa and 675T of dairy alfalfa was reported bought/sold. The average paid by feedlots on August 1 for alfalfa ground and delivered was 130.80, down 0.37 from the previous month, usage was 277T/day, up 11% and total usage was 8,596.5T. Southeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered,

### Field Days set for Aug. 26, 27 Western Kansas Virtual Fall A decade of dryland Center in Garden City will trol strategies in western

Kansas State University will host a pair of field days in late August to share updated information on several crop production practices important to producers in western Kansas.

The Agricultural Research Center in Hays will hold its Fall Field Day on Aug. 26 from noon to 1:30 On Aug. 27, the South-

also host its Fall Field Day from noon to 1:30 p.m.

Both events are being held online only and are free to attend, but those interested are asked to register in advance at https://kstate.ag/ksre-field-

Topics scheduled for the Aug. 26 online session

New herbicide-tolerant crop traits and weed conKansas. The role of tempera-

ture in insect population dynamics. Dual use of cover crops

for soil health and forage in dryland systems. Sorghum hybrids for

early and normal planting. The program for the Aug. 27 online session in-

Alfalfa and corn insect management strategies.

cover crop research in

grass hay steady; movement slow. Alfalfa: horse or goat,

230.00-240.00. Dairy 1.00/point RFV. Stock cow 145.00-

155.00. Fair/Good grinding alfalfa, 115.00-125.00. Ground

and delivered, none reported; Grass hay: Bluestem, small squares 125.00-150.00, good, mid squares 105.00-

120.00, large squares, 95.00-120.00, large rounds 60.00-

70.00. Brome, good, small squares 125.00-150.00, mid to

large squares 95.00-105.00, large rounds new crop,75.00-

85.00. Wheat Straw: mid and large squares 60.00-70.00,

large rounds 55.00-65.00. The week of 8/9-8/15, 767T of

Northwest Kansas

steady; movement slow. Alfalfa: Horse or goat, 205.00-

215.00. Dairy, Premium/Supreme 1.00/point RFV. Stock

cow, fair/good none reported. Fair/good grinding al-

falfa, 95.00-100.00. Ground and delivered locally to

feedlots and dairies, 125.00-135.00. Sudan, large rounds

North Central-Northeast Kansas

grass hay, steady; movement slow. Alfalfa: horse, premi-

um small squares new crop, 9.00-10.00/bale. Dairy 1.00-

1.05/point RFV, Supreme 185.00-225.00, Premium 170.00-

195.00, Good 150.00-170.00. Stock Cow, 150.00-160.00. Fair/ good, grinding alfalfa, 105.00-120.00. Ground and deliv-

ered 120.00-135.00. Grass hay: Bluestem, small squares

7.00-7.50/bale, mid to large squares none reported, large

rounds 70.00-80.00. Brome, small squares new crop 8.50/

bale, large squares 120.00-125.00, large rounds Old crop

55.00-65.00, New crop 75.00-85.00; Sudan, large rounds

55.00-65.00. Wheat Straw: small squares 5.00-6.00/bale,

large squares 90.00-100.00, large rounds 65.00-75.00. The

week of 8/9-8/15, 1,100T of grinding alfalfa and 750T of

Posted to the internet by Kim Nettleton, Kansas Dept.

dairy alfalfa was reported bought/sold.

Dairy alfalfa, grinding alfalfa, ground/delivered.

60.00-70.00. Wheat straw, large squares 55.00-65.00.

Dairy alfalfa, grinding alfalfa, ground/delivered

grass hay was reported bought/sold.

western Kansas. Expanding cotton rec-

ommendations. Bee diversity in edge habitat of active crop-

lands in western Kansas. For more information, call the Western Kansas Agricultural Research

Center at 785-625-3425, or the Southwest Research and Extension Center at 620-275-9164.

\$250,000 per person or

entity. This limitation ap-

plies to the total amount

# extended subject to a limitation of

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that the deadline to apply for the Coronavirus Food Assistance Program to September 11. The original application deadline was August 28.

Producers proved applications that initially received 80% of their CFAP payments should be receiving the rein the coming months. Moving forward, producers who apply and are eligible for CFAP will receive 100% of their total payment, not to exceed the payment limit, upon application approval.

of CFAP payments made with respect to all eligible commodities. Special payment limitation rules will be applied to participants that are corporations, lim-**SATURDAY, OCTOBER 10, 2020 — 10:00 AM** National Guard Armory — HIAWATHA, KANSAS

ited liability companies and limited partnerships. These corporate entities may receive a payment 1,435 ACRES SOLD IN MULTIPLE TRACTS TERMS & COMPLETE DETAILS ON EACH TRACT &

limit increase of \$250,000 for each additional owner, beyond a single owner, if each additional owner contributes 400 hours of active personal labor or active personal management for production of the

commodities for which a payment is claimed. The

total limit, however, can-

not exceed \$750,000. For more information or to access the application, go to the CFAP section on www.kla.org/ resources/coronavirus-re-

# Bidding Soft Closes Wednesday, September 2, 8:00 PM Pickup by Appointment Only: Friday, September 4 • 1:00-7:00 p.m. Auction & BIDDING Information available at: https://hollingerauction.hibid.com/auctions/current HOLLINGER ONLINE AUCTIONS, Lyons, KS — Jim & Mary 620-257-8148



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FRIDAY, SEPTEMBER 4, STARTING AT 7:00 AM SATURDAY, SEPTEMBER 5, STARTING AT 11:00 AM STEPHENS COUNTY FAIR AND EXPO CENTER IN DUNCAN, OKLAHOMA

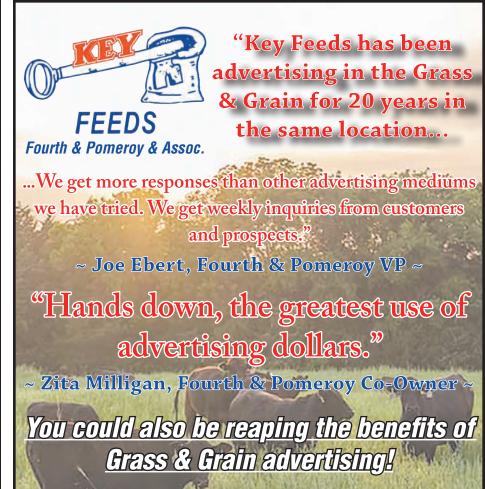
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# **USDA**, FDA outline cell-**Itured meat standards**

leased a webinar outlining their intention to develop standards for cell-based proteins for human consumption originating from livestock, fish and poultry. Current plans call for FDA oversight of cell culture harvesting, tissue collec-

tion, and appropriate inspections of laboratories. FDA will share that information with USDA's Food Safety and Inspection Service (FSIS). FSIS will address post-harvesting conditions, including the required pre-approval and verification for labeling

All labels will require FSIS pre-approval, and the agency will conduct enforcement actions as needed. No timetable has been set.



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# **CATTLE SALE EVERY WEDNESDAY:** 11:30 AM

### 8/19/20 SALE RESULTS

NESTUCE MANUETING ASSOCIATION	(
COWS & HEIF	ERETTES
Vhite City, 1 blk	1385@67.00
Vhite City, 1 blk	1185@66.50
Vhite City, 1 blk	1175@66.50
Herington, 1 blk	1605@66.00
Vhite City, 1 blk	1390@66.00
Hillsboro, 1 blk	1230@65.50
Hillsboro, 1 blk	1420@65.50
Vhite City, 1 blk	1265@65.50
Herington, 1 blk	1460@65.50
Vhite City, 1 blk	1145@65.00
Vhite City, 1 blk	1225@65.00
Vhite City, 1 blk	1080@65.00
Herington, 1 blk	1560@64.50
Abilene, 1 blk	1350@64.50
Hillsboro, 1 blk	1320@64.00

19/20 SALE	KESUL
White City, 1 blk	1215@63.50
Herington, 1 blk	1530@62.00
White City, 1 blk	1140@62.00
White City, 1 blk	1050@62.00
Herington, 1 blk	1200@62.00
Marion, 1 blk	1040@61.50
White City, 1 blk	1445@60.00
BULLS	8
White City, 1 blk	2090@97.00
Mhita City 1 rad	100F@07.00

BULLS			
White City, 1 blk	2090@97.00		
White City, 1 red	1985@87.00		
White City, 1 blk	1845@84.50		
Wilsey, 1 blk	1510@83.50		
STEERS			
Marion, 58 blk	795@146.25		
Herington, 3 blk	588@145.50		
Marian 7 blk	624@445.00		

S	<u> </u>	MISTRON MANNETIN	6 ASSOCIATION
Ramona, 3	2 red	744@1	42.50
Ramona, 9	red	636@1	42.00
Tampa, 23	blk	830@1	38.50
Ramona, 2	6 blk	838@1	37.75
Ramona, 5	3 mix	881@1	37.00
White City,	17 blk	930@1	32.00
Ramona, 2	1 red	879@1	30.75
White City,	4 mix	979@1	12.00
BRED C	ows -	3RD STA	AGE
Marion, 1 (	5) yr.	1395	@900

### **HEIFERS** 507@144.00 Marion, 7 blk Marion, 68 mix 718@137.00 Herington, 5 blk 625@130.00 743@125.00 Marion, 8 blk

### EARLY CONSIGNMENTS FOR AUGUST 26 MORE CATTLE BY SALE TIME 60 mostly blk strs, 875-900 lbs.

# WE ARE LOOKING FOR OFFICE HELP!

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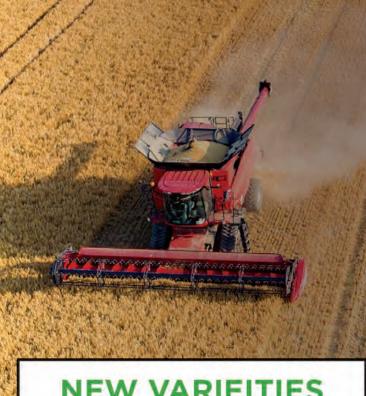
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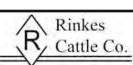
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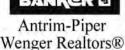
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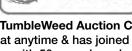
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# Produce safety training transitions online

accounts for an estimated 46% of foodborne illnesses across the United States each year - a serious issue affecting health, the economy and society as a whole. Even in the midst of the current pandemic, safety training for produce farmers is not only vital, but required for many, said MU Extension horticulture field specialist Pat-

To combat contamination issues, the federal Food Safety Modernization Act (FSMA) Produce Safety Rule requires that many growers receive education and produce safety training, such as that offered by the Produce Safety Alliance through MU Extension. With COVID-19 restrictions on face-to-face training, the MU Extension team moved quickly to offer this necessary training online.

farmers don't want to make people sick," Byers said. "You have to understand what goes into growing safe produce. And the Produce Safety Alliance training is, in my experience, probably the best

works with MU Extension Food Safety State Specialist Londa Nwadike, who has a joint appointment with Kansas State

Cal Jamerson to educate individuals across Missouri and Kansas At the beginning of the COVID-19 pandemic, these three, along with the North Central Region's Food Safety Modernization Act Produce Safety Alliance (FSMA PSA) outreach team at Iowa State Uni-

versity, developed effec-

tive online materials and

training.

Training is organized into seven modules that cover topics including health and hygiene, presence of animals on a farm, use of soil amendments, use of water during harvest and post-harvest activities, and handling of produce at harvest and post-harvest with a particular emphasis on sanitation. There are also lessons on food safety plans, record keeping and other planning aspects of the produce safety rule, Byers said.

of these trainings without physically being with people, so we were apprehensive about that," Byers explained. "But our response to that was to look at ways we could enhance the learning environment with experiences in a virtual format." For instance, Byers and

"It's difficult to do some

gagement by asking participants at random to answer training questions ensuring all understood the material. The team followed new Produce Safety Alliance remote training requirements, which included seeing all attendees and with training manuals in hand during online video-conferencing

While trainers are

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rick Byers.

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farmers understand what it takes to produce and handle crops safely." Byers, the lead trainer, University, and with KSU Research and Extension Produce Safety Associate

"Quite frankly, our

Jamerson encouraged en-

sessions. eager to see participants face-to-face when it is safe to do so, Byers and Nwadike said there have been

some unexpected benefits

in-person training, you're talking about an 8-hour time commitment, and that can be a challenge for farmers when they have to leave the farm for that long," Byers said. "But when we could put together a virtual offering in two afternoons or two evenings, then it's often easier for farmers. We saw that we were actually reaching larger audiences." The ease of accessing online training also may have boosted registra-

COVID-19, they held many face-to-face trainings across Kansas and Missouri, the team could "not be in everybody's backyard," Nwadike said. As online demand grows, more specialists have helped, including MU Extension's Juan Cabre-

ra-Garcia, Ramon Aran-

cibia and Robert Balek,

as well as KSU Extension

faculty.

tions. Even though, pre-

Remote delivery training will continue at least until the end of September; perhaps longer as the team monitors COVID-19 health and safety require-While the trainings target farmers who are sub-

ject to the produce safety rule, anyone interested in an in-depth exposure to growing and handling safe produce is welcome. "We frequently have attendees that work for regulatory agencies, the

partment of Agriculture," Byers said. "These people have regulatory responsibilities and they, too, need to learn about the realities of growing and handling safe produce." Due to grants provided by the Missouri Department of Agriculture and Kansas Department of Ag-

FDA or the Missouri De-

ing for \$20 per person. A full list of upcoming trainings can be found on the K-State Extension website. formation is available on the MU Extension website, as well: https://extension2. missouri.edu/programs/ food-safety/produce-safe-

More produce safety inty-for-growers

riculture, Extension can

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Keeley tapped to lead horticulture and natural resources at K-State Steve Keeley, who is beginning his 25th year in teaching, research and Extension at Kansas State University, has been named the head of the Department of Horticulture and Natural Resources.

Keeley was the department's interim leader since October, 2018. Ernie Minton, dean of the College of Agriculture, recently announced that Keeley will now move into the position permanently.

"As a longtime member of the K-State faculty, Steve is well-positioned to lead the department in adapting to emerging challenges brought on by the pandemic, while recognizing the opportunities for building on the department's areas of strength," Minton said. "Steve's calm demeanor, coupled with the esteem in which he is held by his colleagues, will serve the department very well."

Keeley will lead a de-

By Jody G. Holthaus, **Meadowlark District** Extension agent, livestock and natural resources

As the summer grazing season winds down and the time is getting near for cow-calf producers to wean calves, they might be asking themselves, with the prices of many agricultural commodities, can I add some value to mv calves by preconditioning my calves or just sell them right off the cow? For starters, what is preconditioning, and why would we do it? Preconditioning is a practice that gets calves ready for the next phase of production and done with proper management can add a few dollars into the cow/calf producer's pocket. In general, these are programs that are done for 30-60 days, with 45 being the most common. During this time, calves are weaned, vaccinated, bunk broke, and water

So, how does holding these calves for 45 days actually make the cow/ calf producer any money? They have the cost of feeding the calves, vaccinating, vardage, and death loss. Knowing feed cost and



Steve Keeley has been chosen to head K-State Department of Horticulture and Natural Re-

partment that includes programs in horticulture, park management and conservation, and wildlife and outdoor enterprise management. He said he is especially excited about working with "wonderful faculty who are nationally and internationally known for their outstanding teaching, research and

ing and really keeps me on my toes," Keeley said. 'We are also known for our innovative Extension programs that serve the needs of Kansans and beyond the

> For most of his career. Keeley has held an 80% teaching and 20% research appointment in the department. His research interests include low-input turfgrass management and weed control, and he has published more than 175 articles, reports and abstracts on his research including 34 refereed jour-

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each rate in the top five

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graduates are in high de-

mand, he said, "not only

in Kansas, but across the

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are doing is so diverse

and impactful; it's excit-

"The research our fac-

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dergraduate

nal articles.

He has served as a senior editor for the professional journal, Crop, Forage and Turfgrass Management, and is on the editorial board of the NACTA Journal, published by the North American Colleges and Teachers of Agriculture. Keeley is also a teaching fellow for NACTA.

In 2014, he received the prestigious Crop Science Society Teaching Award, just the second turfgrass scientist ever to receive that honor. During his K-State career, he has helped to acquire more than \$1.1 million in grant funding for research.

His teaching duties include introductory horticulture, horticultural pest management, turfgrass management and turfgrass pest management. He also advises undergraduates in K-State's golf course and sports turf management program.

Keeley earned under-

in your vaccination and health programs. Consider castration and vaccines before weaning to reduce stress on the calves during

narian for the vaccination program that will work best for your herd.

graduate and doctoral degrees from Colorado State University, and a master's degree from Michigan State University.

"I am honored and humbled to be entrusted to lead the Department of Horticulture and Natural Resources at K-State.'

Keeley said. "The people in this department are second to none, and I am excited to work together with them to continue making the department elite nationally."

Learn more about the department online at

https://hnr.k-state.edu.

**SATURDAY, SEPTEMBER 12, 2020 — 10:00 AM** At the FNB Washington basement meeting room, 101 C Street, WASHINGTON, KANSAS

2 Tracts - 313 Acres, m/l, Washington County, KS Land TRACT 1: The SE ¼ (less a 5 acre tract) 11-2-3, Farmington Township, Washington County, Kansas

This farm, 153 acres, more or less, consists of 87 acres upland cropland with the balance of the farm being excellent wildlife habitat. The cropland is predominately Crete soils. The conservation practices have been in place for many years. All the cropland is planted to corn. Devil's Creek crosses the northeast corner of the farm and this area is heavily timbered providing for excellent hunting opportunities. The FSA bases and yields are: 30.3 acres wheat, 41 bushels 1.2 acres corn 90 bushels; 27.3 acres milo, 103 bushels; and 6.0 acres soybeans, 46 bushels. The 2019 taxes were \$2,035.32 This farm is well located 4 mi. north of Washington, KS. The south east corner of the farm is the intersection of Quivira Rd. & 22nd Rd.

THE ROBERT R. JONES TRUST TRACT 2: The SE 1/4 15-2-3, Farmington Township, Washington County, Kansas

This farm, 160 acres, more or less, consists of 101 acres upland cropland, with the balance of the farm being hayland and timbered draws. The cropland soils are predominately Crete soils. The conservation practices on this farm have been in place for many years. All of the cropland is planted to sovbeans. The FSA bases and vields are: 33.8 acres wheat, 39 bushels; 51.8 acres milo, 70 bushels; and 15 acres soybeans, 44 bushels. The 2019 taxes were \$2,390.70.

This farm is well located 3 miles north and 1 mile west of Washington, KS. The southeast corner of the farm is at the intersection of Prairie Road and 21st Road. The ROBERT R. JONES TRUST & JANET JONES TRUST

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### Consider the advantages of pre-conditioning calves price slides are the key

factors adding extra dollars through preconditioning. Understanding these factors can also help you make the decision on the possibility of backgrounding longer into the winter or sell the calves outright versus preconditioning. Overall, the goal is to preconditioning is to sell a few more pounds of calf by being able to put on some

cheap pounds of gain and

add some value to the calf

by having an enhanced

health status and being on

Buyers are looking for quality calves that are less likely to get sick and perform well in the feed yards. Feedlot operators are often willing to pay a premium for calves that they can add to the yard and have minimal risk associated with them. Numerous University studies of feeder calf prices have identified that buyers are willing to pay premiums for calves that have been through quality preconditioning programs. The kev here is to make sure you are proactive in documenting and letting your marketing partner and povou have done with the calves. Building and maintaining a positive reputation and how your calves perform will go a long way in seeing the premium that the preconditioning program can offer.

Here are some key points to take home as you establish your preconditioning program. The first is to remember we are not trying to get these guys on full feed, and we don't want to get them too "fleshy." The goal should be modest and efficient gains. As we go through the weaning process, the transition needs to be smooth, so if you are preconditioning in a dry lot starting the calves on feeds they are accustomed to, like plenty of long stem grass hay and work grain into the diet over the course of the next week or two. Make sure not increase grain too fast, so you are not getting into issues with acidosis. This means keeping rations that are 50% or less of grains and concentrates on a dry matter basis over the preconditioning peri-

Finally, the vaccination programs - make sure that you have been proactive

weaning, and this makes vour vaccination program more effective. Also, time it so that boosters can be Realty & Auction given after weaning. Contact your veteriwww.BottRealtyAuction.com

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300-400# \$187.00-\$170.00 400-500# \$185.00-\$169.00 \$171.00-\$155.00 500-600# 600-700# \$158.00-\$138.00 700-800# \$145.00-\$122.00 \$143.00-\$129.00 800-900# 900-1,000# \$138.00-\$120.00 **HEIFERS** 

300-400# \$164.00-\$155.00 400-500# \$163.00-\$158.00 500-600# \$160.00-\$139.00 600-700# \$157.00-\$132.00 700-800#

\$145.00-\$128.00 \$131.00-\$122.00 FIELDMEN

**Dave Bures, Auctioneer** 402-239-9717 Odell. Nebraska

**Jeff Cook** 785-564-2173 Odell, Nebraska Hanover, KS Waterville, KS Frankfort, KS Barn Phone • 785-562-1015 www.marysvillelivestock.com

**Greg Anderson** Trevor Lundberg Taylor Schotte 785-747-8170

ma

550 HEAD SOLD

**HFRETTES:** 

1375#-1230# \$89.00-\$88.00

**COWS-HIGH YIELDING** 

1600#-1200# \$67.50-\$63.00

**COWS-LGT WT & LOW YIELDING** 

1440#-980# \$60.00-\$44.00

**BULLS:** 

2440#-1650# \$90.50-\$80.50

Banquet type lamp with rose pottery base & shade; Franko-

**HUMMEL FIGURINES** 

The Photographer; Playmates;

Eventide; Puppy Love; Little

Goat Herder; Favorite Pet; Good Friends; Easter Time;

Good Hunting; Goose Girl; Lit-

tle Bookkeeper; Begging his

Share; The Lost Sheep; Be Pa-

tient: Special Edition #1 (Val-

entine) Hummel Club; Goebel

German duck creamer; chick-

COINS

42 rolls 1969P BU quarters;

roll set of BU Lincoln pennies

1959-1981 complete with all P,

D & S plus 1960D small date

coins; 51 rolls copper pennies;

80 AU/BU silver War nickels

1942-1945; roll of BU 1966 40% silver \$1/2's; rolls of 1956-

P, 1956-D; 1957-D, 1958-D

wheat pennies; 9 BU 1938-S

Jefferson nickels; 1 BU 1935

Buffalo nickel; Red coin books

1962-current; 7 glass slot ma-

**NEON LIGHTS** 

Indian Maiden Leinenkugels

Chippewa's Pride Bear good

en creamer, bird creamer.

plaque sign.

chine inserts

Marysville, KS

# tential buyers know what Nebraska LEAD programming postponed through August 2021

Members of the Nebraska Leadership Education/Action Development (LEAD) classes 38 and 39. will pause their programming and resume in the fall of 2021.

The Nebraska Agriculture Leadership Council (NALC) board of directors unanimously decided to postpone seminars and other programming for members who are involved in production agriculture and agribusiness for the 2020-2021 year.

"To suspend regular programming from September 2020 through August 2021 was not an easy decision, but one the board felt was in the best interests of all people involved with the program," said Ed Woeppel, NALC Board chair.

"Our discussions centered on two major issues; the safety of participants, staff, and others involved in programming; and secondly, the quality of the program." Given continued uncer-

tainties about the spread of COVID-19, the board was unable to see how programming could occur in a way that would safeguard the health of everyone involved without compromising participants experiences. "The foundation of the

Nebraska LEAD program is not only the content, but also includes the experiences that participants have while in the program that allows them to truly develop as leaders," said Richard Bischoff, associate vice chancellor for the Institute of Agriculture and Natural Resources at the University of Nebras-

ka-Lincoln. The program is Nebraska's premier two-year agricultural leadership development program, built over 39 years.

"While we will be pausing for this year, we will not be sitting still. We will have some new activities

for the LEAD 39 fellows

in order to keep them connected. We will use the year to conduct a 'deep dive' into all aspects of the program. We will ensure that we are providing the

highest quality programming possible," Woeppel said. "Our goal is to come Woeppel back even stronger when this pandemic is behind us.

# **REAL ESTATE & PERSONAL PROPERTY** AUCTION

SATURDAY, SEPTEMBER 5, 2020 - 9:30 AM **AUCTION LOCATION: 217 NE 1st St. - ABILENE, KS** REAL ESTATE:



sells at noon 1260 sq. ft. home, 2 bedroom home on large lot, 2 car condition!

FORMAL SHOWING: Sunday, August 30 \* 1 to 3 PM Masks strongly suggested TERMS & CONDITIONS: 10% due day of sale, balance due

on or before closing date on or before October 5, 2020. Real state Taxes for 2019 paid by seller. Taxes prorated for 2020. Title Insurance will be used with the cost split equally between Buyer and Seller. Security First Title, Abilene, KS, will escrow the contract and earnest money. Escrow charges will be split equally between Buyer and Seller. Reynolds Real Estate & Auction Company will be acting as "Sellers Agents." Property sells in "as is" condition with no guarantees or warranties made by Seller or Auction Company. Announcements made day of auction take pre-cedence over printed matter. All information given is from sources deemed reliable, but not guaranteed. Property sells subject to easements, restrictions, and reservations if existing.



things that are to be liquidated.

Reynolds

& AUCTION CO.

114400+ miles, good tires, new battery 3/2020; Husqvarna riding mower 42" deck, hydro, refurbished w/new blade, battery, etc. uns: Stevens mod 59A 410 bolt action shotgun; Stevens mod 65B .22 cal. bolt action repeater; Troy Built edger; pull behind lawn rake. Furniture: heavy oak table w/3 chairs, 2 leaves; light oak cabinet w/2 drawers, 2 wood & 2 glass doors; lg. open corner shelves; 4 padded stacking chairs; recliner; cedar chest (nice); dresser w/shelves; Jenny Lind bed; 3 pc bedroom set; newer roll top desk; hall table; (3) 2 drawer file cabinets; Frigidaire stacking washer & dryer; vanity w/mirror. Misc Items: HO scale round house & some HO scale cars; Hamilton Beach microwave; Kenmore sewing machine; Japan stoneware dishes; set of Japan china; 12 plc of Rogers Bros. silverware; cookware; linens; set of Corelle; 2 egg plates & other glassware; cook books; several angel figurines. UCTIONEERS NOTES: This is only a partial listing of the

SELLER: JUDY ADEE

For pictures & complete listing: www.kansasauctions.net **BROKER: John Kollhoff** 785-263-7151 785-263-7151 888-263-7151

> MLS Greg Kretz www.rrehomes.com

AUCTIONEER: R.J. Reynolds: 785-263-5627 **GUEST AUCTIONEER:** 

SATURDAY, SEPTEMBER 5, 2020 - 10:30 AM 3618 NW ROCHESTER ROAD - TOPEKA, KANSAS

800-900#

Jim Dalinghaus

785-799-5643

Baileyville, KS

JOHN DEERE PEDAL TRACTOR TOYS Smith Miller 1940's P.I.F. semitruck with original bulldog hood ornament; Smith Miller lumber truck with Fruehauf trailer; 1952 Tonka Livestock truck with original wood floor; 1955 Model Toys metal ladder fire truck: 1952 Green Giant Semi: 1952 Green Giant stake truck; Adams 'Model' road grader, Charles W. Doepke; 1950's Nylint road grader; 1952 Nylint Pay Loader; 3 Bart Simpson tin mechanical toys; 18-1950's to 1970's Tootsie Toys; 1939 Porky Pig wind-up; NASA Columbian space ship model; Steve Irwin battery figurine; Bruder dump truck-NIB; Kubota L6060 tractor & spreader in box with lights & sounds; 1956 Ford Green Giant semi with mud flaps; 1952 & 1956 Allied Van Lines Tonka trucks; 2 cases-McDonalds 101 Dalmatians complete in case; Ertl Collectible American Muscle Classics 1937 Cord 812 convertible NIB & 1935 Auburn NIB; Texaco fire truck AMF-Wen Mac Corp.; 1955 & 1956 Ford pickups Tonka with tail gate chains; Ertl Allied Van Lines semi; Nylint Walmart 18-wheeler; Napa 75 years of Excellence-Nylint 18-wheeler; Nylint Napa truck; Napa 25th Anniversary 1979-2004 tractor trailer-NIB: NAPA pickup(first of series-mint); 1939 Porky Pig windup; old white dump truck; 1960's Ford truck; Tonka carrier; 3 treasure chest Hotwheels; NIB Nylint Fire truck with MDA logo; John Deere Prestige model 55 combine NIB; Newton games; Horse Derby & Neck & Neck; John Deere Dealership trucks-2 Ford, Chevy, Dodge; International 560 tractor; IH manure spreader; JD tractor; Gleaner combine; McCormick 2-bottom plow; Nylint Milwau-

kee 18-wheeler; CZECH wind-

up tractor with 3 gears; approx-

imately 200 McDonalds older

Happy Meal toys.

**SIGNS** 

2-Nichol 5-cent; Coors Golden Export Lager beer: Coors bottle; Lowenbrau; Becks; 2 Corona; 2 Heineken; Shiner; Natural American Spirit; Optima cigars; Killian's Irish red; Snapper mowers & tillers; 5-Budweiser; Wolf; St. Pauli girl; Skoal; Coors; Tallgrass; Corn Belt Feeds; Modelo; Doseques Beer; Pacifico beer; Grolsch Lager beer; Old English 800; Pex Milk Bank Boost (chicken); Multi-mile tire; Doc Otis hard lemon malt beverages; Farmers Union \$1,000 reward; 2 Coors; Labatt; Blair Feeds; Interstate Batteries; Sprecher Root Beer Soda; Red Seal tobacco; Marlboro; Coors Banquet; Coca-Cola; Auto Guard; Quaker State; Mickeys; Fosters Beer; Viceroy cigarettes; 2 Samuel Adams; Boulevard wheat beer; Pale Ale; Bully Porter; Shiner Wild Horse pale ale; Budweiser; Kool cigarettes; Stihl Swiss made; Budweiser KC Chiefs; Hartford insurance (original); American Spirit tobacco; Champion spark plug; Kamel cigarettes; Hamm's; Pacifico Clara; Blue Moon; Corona Light; Coors Banquet; Roll our own Bugler; Miller Lite Baseball field; Copenhagen Snuff; American Spirit; Tecate; Camel cigarettes; Pendleton woolen Mills; Blue Light labott; 2 Boulevard Brewing Co.; Rolling Rock; new Belgim 1554 Black Ale; Labott Blue; Viceroy; Virginia Slims; 2 Below Ale; Surprising Capri Slims; Kool & mild; Salem Spirit; Kent; new Port; Dickies; Marlboro; Molson Ice; Old Budweiser; Vice-

roy; old Foghorn Ale; Anchor Stream Bear; Cinco Sol wap;

saw.

(green & tan).

Anchor wheat beer; Liberty Ale; Humming Oil; Carta Blanca; 3 Newport cigarettes; Stihl chain German Helmet with swastika; Van Briggle Lorelei mermaid 11" vase; Van Briggle

as gold; Budweiser Anheuser-Busch King of Beers; Coors Light; Camel Genuine taste; Spud Budweiser lighted figural (not neon). Collection of 35 tins-Tobacco, Coffee, Beer, Baking

(nice collection); mantel clock; France rooster pitcher; 2 Elk pictures; tin Chein windup organ (not working); cast Indian bookends; King Tusk Ringley Brothers circus elephant; Louis Armstrong battery operated Satchmo in box; JD rain gauge. THERMOMETERS Royal Crown Cola; Squirt; Dr.

Wells; Budweiser; Farmers State Bank-Highland, Kansas; 2 Coca-Cola; Dr. Pepper Hot or Cold; Enjoy RC; Skelgro; Winston; Redman; St. Paul German Beer; Say Pepsi Please. CLOCKS Camel lights; Barqs Root Beer.

DAN GARTNER

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Despondency 16" vase (both

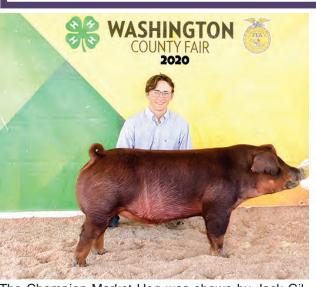
Van Briggle vases are Aspen

DAN GARTNER



# 2020 WASHINGTON COUNTY FAIR

# LIVESTOCK GRAND AND RESERVE CHAMPIONS



The Champion Market Hog was shown by Jack Gil-



Leading the Grand and Reserve Market Lambs was Madison Bruna.



Hayden Lohse led the Market Goat.



Reserve Champion Sabrina Hill led out the Champion Dairy Goat.







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The Champion Breeding Ewe was led by Shailyn Zenger.



The Reserve Champion Breeding Ewe was shown by Madison Bruna.



Showing the Champion Dairy was Jacob



Katelyn Klipp exhibited the Reserve Darcy Crowl received Grand Champion Dairy.



the Champion Breeding Breeding Gilt was exhibited by Jack Gilliam.

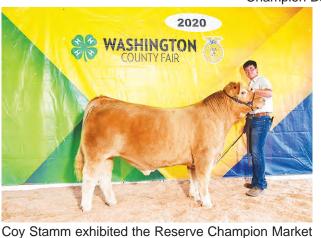




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by Hayden Englert.





These area businesses congratulations to the **Washington County** 4-H'ers on another successful County Fair!

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# 2020 TRI-COUNTY FAIR

# LIVESTOCK GRAND AND RESERVE CHAMPIONS



The Grand Champion Market Beef was shown by Raine Garten, who was also named Champion Beef

Ava Case exhibited the Supreme Champion Female

Raine Garten led the Grand Champion Market Lamb

Alice and Brianna Hill were named Champion Dairy

**HARRIS** 

**Kevin Harris Family** 

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Laura Encey, Pharm. D

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Goat Showmen.

and was also named Champion Sheep Showman.

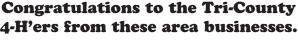


Goat





Brianna Hill led the Supreme Champion Dairy Goat.







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The Supreme Champion Beef Female was shown by



Landon Roberts drove the Grand Champion Market



The Grand Champion Market Meat Goat was shown by Raine Garten. Raine was also selected as the Grand Champion Meat Goat Showman.



Colten Abeldt exhibited the Supreme Champion ewe

**HERINGTON LIVESTOCK** COMMISSION CO.

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www.HeringtonLivestock.com

MON-FRI: 8 AM - 5:30 PM SAT: 8 AM - NOON

Grass & Grain, August 25, 2020 Page 24

Ensuring seed quality is essential ahead of cover crop seed shortage cord amount of acreage going into cover crops as part of USDA's prevent plant program, farmers and ranchers need to be diligent when it comes to cover crop seed purchases It is required by federal this year, says Jerry Hall,

"The market is definitely seeing some shortages in a few different crops like radishes, hairy vetch and annual clovers because prevent planting consumed a lot more seed than anybody had prepared for," explains Hall. "What we typically see in shortage situations is that seed will still be available to producers however, it is bottom of the bin in terms of quality and can carry a lot of risks. We recommend producers get their orders into merchants as early as possible to ensure availability of

desired cover crops."

director of research for GO

ducers should be looking at three things when it comes to making cover crop seed purchase deci-What is the purity?

law that seed has a purity test to identify weed content percentages prior to being sold as a planting product - however, this is not the case if it is being sold as a feeding product.

"A lot of cover crops can be used as a seed product or feed product. In many cases where seed has been purchased for planting but sold for feeding, there has been a misunderstanding between both parties as to what the intended purpose was," explains Hall. "Unfortunately, this comes with consequences that can cause weed issues for

When evaluating purity tests, Hall says there is no take it or leave it bench-

# **UPCOMING AUCTIONS**

GUN AUCTION \*\*\*POSTPONED \*\*\* SUNDAY, AUGUST 30 - 1 PM

601 S. Broadway, SALINA, KANSAS MR. TWINEHEM HIGH QUALITY TOOLS AUCTION:

SATURDAY, SEPTEMBER 5 - 10 AM 601 S. Broadway, SALINA, KANSAS REAL ESTATE & PERSONAL PROPERTY AUCTION:

SATURDAY, SEPTEMBER 12 - 10 AM 329 N. PENN, SALINA, KANSAS 2 Bedroom House, Pickup, Motorcycle, H-D Collectibles,

Misc. Housewares MR. TWINEHEM VERY LARGE 2 DAYS!

1ST DAY: AMMO, RELOADING EQUIP. & 3 GUN SAFES AUCTION: SATURDAY, SEPTEMBER 19 - 10 AM

601 S. Broadway, SALINA, KANSAS MR. TWINEHEM 2ND DAY: HIGH QUALITY APPROX. 150 GUN AUCTION & CAMERA EQUIPMENT AUCTION SUNDAY, SEPTEMBER 20 - 1 PM 601 S. Broadway, SALINA, KANSAS

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Website & Contact Email Addresses: www.soldbywilson.com

## 568± Acres Barber County, KS LAND AUCTION Online, In-Person & Phone

WEDNESDAY, AUGUST 26, 2020 — 1:30 PM SALE HELD: THE HERITAGE CENTER, 1056 SE ISABEL RD. - MEDICINE LODGE, KANSAS SELLERS: BETH A. & JACK H. CIRCLE

JOINT REVOCABLE TRUST Following information applies to all tracts: Possession on all 4 tracts: Acres planted to Soybeans following 2020 Harvest. Tracts

3 & 4 have acres not planted to Soybeans, possession is on closing or with a letter of Bank Approval and after the contract is signed by all parties. Earnest Money: \$10,000.00 on each tract down day of sale. Mineral Rights: Pass to buyer. Taxes: 2020 taxes prorated to day of closing. 2019 and any previous taxes paid by the seller. Title Ins. & Escrow Agent Fee: 50% Buyer, 50% Seller, Slamal and Swayden Inc Title & Escrow Agent. Closing: On or Before Sept. 28th, 2020. TRACT 1 will sell at 1:30 pm: Legal: NW4 of 23-34-10, Barber Co., KS. 162± acres Planted to Soybeans. From Hazelton KS 1 mile S. and 1 mile E. Taxes: \$1,362.40. TRACT 2 Legal: S2SE4 of 23-34-10, Barber Co., KS. 82± acres. Planted to Soybeans. From Hazelton 2 miles S. and 1 ½ miles E. Taxes: \$568.74. TRACT 3 Legal: SW4 of 26-34-10, Barber Co., KS. 162 ± acres. 100± acres planted to soybeans. Some out ground. From Hazelton 3 miles S. and 1 mile E. Taxes: \$1,312.40. TRACT 4 Legal: NW4 of 35-34-10, Barber Co., KS. 154.80± acres. 30 ± acres planted to soybeans. Some out ground. From Hazelton 3 miles S. and 1 mile E. Taxes: \$953.84. Announcements Day of Sale take precedence over any faxed, written, printed or internet materials. 305± Acres RENO & PRATT COUNTY, KS

# LAND AUCTION Online, In-Person & Phone

MONDAY, AUGUST 31, 2020 — 1:30 PM SALE HELD: HAMM AUCTION CENTER, 107 NE SR 61, PRATT, KANSAS

SELLERS: KENNETH G. SHANLINE TRUST NO. 1 Following information applies to all 3 tracts; Possession on Closing. Closing on or Before Sept. 30th, 2020. Title Ins. & Es-

crow Agent Fee: 50% Buyer, 50% Seller; Security 1st Title & Escrow Agent; **Taxes:** 2020 taxes prorated to Closing Day. 2019 and any previous taxes paid by the seller. **Minerals:** Minerals and any Mineral leases pass to the Buyer. Earnest Money \$5,000.00 on each tract. CRP Payment: 2020 CRP payment remains with the Seller. 2021 CRP payment passes to the Buyer. Buyer must comply with all the rules and regulations regarding the CRP. TRACT 1 will sell at 1:30 pm: Legal: NW4 of 11-26-11 (160 acres±) Pratt Co,. KS. CRP INFO: 117.3 acres at \$39.66 per acre or \$4,652.00. Balance is 39.95± acres of Pasture and 3.39± acres of farmstead. CRP Expires on 09/20/2021. 2019 Taxes \$1,459.76. TRACT **2 Legal:** N2 SE4 of 07-26-10 (80 acres±) Reno Co., KS. **CRP INFO:** 78.45 acres at \$47.65 per acre or \$3,736.00. CRP Expires on 09/30/2021. **2019 Taxes:** \$828.93. **TRACT 3 Legal:** W2 SW4 of 18-26-10 (65 acres±) Reno Co., KS. **CRP INFO**: 64.2 acres at \$50.10 per acre or \$3,217.00. CRP Expires on 09/30/2025. **2019** Taxes \$807.52. Announcements Day of Sale take precedence over any faxed, written, printed or internet materials.

John Hamm/Auctioneer HAMM Auction Real Estate 620-450-7481 107 NE State Road 61, Pratt, KS 67124 www.hammauction.com

percentages. Instead, producers should weigh up

the risks against what they are trying to achieve and if the weed is going to be controllable or not. If the seed is purchased with a purity test, producers also need to make sure the test matches the lot number stencilled on the seed bag.

'Attention to detail is

paramount because one innocent mistake can introduce an herbicide-resistant weed into your field," says Hall. "And as simple as it sounds, even when you've ensured everything matches, it is still important to take a look in the bag before you dump it in the drill." Has it been tested for

### germination? According to Hall, fed-

eral law also requires seed being sold for planting to have a germination test, typically within a nine-month window ahead of selling. If the intention of use hasn't been made clear to the seed merchant and feeding seed is received instead, then germination issues are likely. This is a common issue when it comes to peas. "There are two com-

mon types of peas that get grown for cover crops. Winter peas are bred for forage and white flowering peas are mostly graintypes. Because the grain

cheaper, they may be a more attractive option for someone wanting to cut seed costs. However, grain peas are extremely fragile, and germination can very much be affected by handling - just dropping the bag from waist height on a concrete floor can knock germination as much as ten points each time," says Hall. "So, even if the white flowered seed passed the germination test, throwing it on the ground from the back of a pickup truck could have damaged the germ " To further reduce any contamination or germi-

peas are typically much

nation issues, seed should be purchased from sources that have adequately cleaned it. This will remove any lightweight and deformed seeds, improving germination and field uniformity. For producers wanting

to take extra precautions, Hall recommends buying seed early and conducting an on-farm germination "Count out 20 seeds,

drop them into paper towel, wet it, roll it up, and throw it into a Ziploc plastic bag," says Hall. "Most of the stuff is going to germinate seven to ten days. Before you ever put that seed in the ground you should have a good idea how it's going to perform."

local environment?

As certain cover crops

come into fashion and gain attention from the success seen by different producers, they need to be evaluated on how they will perform on a farm or ranch's unique environment. "Matching a variety to

the right soil type and area weather conditions can make the difference between a cover crop being a success or a failure," says Hall. "And just because it worked for someone 1.000 miles away, doesn't mean it is going to work for you." Instead, producers

should be speaking to their neighbors about what worked well for them and what didn't, and then doing their own trials. Hall also recommends utilizing the recently launched Cover Crop Information Map, which centralizes farm trial and industry research data into one location. Featuring an interactive map on gocovercrops. com, the free resource allows users to sort through raw trial data based on geographical location and 26 different topics.

"Speaking to neighbors and analyzing the raw data of industry trials completed in your geographical location is a good starting point to get an idea of what is and isn't working in your area," says Hall. "You can then take those findings and tweak them accordingly to your own objectives and unique challenges. I suggest planting an acre or two for the first year as a trial to see how it goes before running out and planting 1,000 acres in your first attempt. And continue to ask questions because cover crops re-

**Invest in genetics** While it may come with

a cheaper price tag and be readily available, Hall says it is essential to avoid the use of VNS (variety not stated) seed and to instead make selections based on traits of available variet-

"It can take upwards of 15 years to narrow down the genetics for a variety to ensure consistency in performance, whereas a VNS is essentially a crapshoot," explains Hall. "Varieties also come with a lot of data that will allow producers to make strategic investment decisions for their operation." For example, producers

wanting to grow livestock feed can select varieties bred specifically to produce significant amounts of biomass to help cut bought in feed costs. High nitrogen fixing clover varieties are becoming popular for row crop producers due to performance reliability allowing them to reduce fertilizer inputs. Variety traits, such as late maturity, also give producers flexibility in how cover crops are managed and allow them to push the system to its full potential.

"Data allows producers to make management decisions to optimize cover crop performance. Things like knowing heading dates will allow a producer to achieve maximum growth while being able to terminate the crop before it becomes a weed," concludes Hall. "To minimize risk and to maximize cover crop investment, it is essential to ensure the purchase of quality seed of varieties that are proven

### FRIDAY, SEPTEMBER 4, 2020 — 10:00 AM Auction Held at Waterville Community Center - WATERVILLE, KS

80+/- ACRES MARSHALL COUNTY, KS FARMLAND TRACT LEGAL: E1/2 NE1/4 of Section 27,

VALLEY RO

YONDER RO

ZENITH RD

APACHE LN

CYCLONE LN

Township 5 South, Range 6 East of the 6th PM., Marshall Co., KS, consisting of 80 acres more or less. FARM LOCATED: From Waterville, KS go South 6 miles on Hwv. to Cyclone Lane

(Cottage Hill Corner), then East 3/4 mile. Farm is on the South side of the blacktop and West of 5th Road. Tract consists of approximately 60 acres of ter-

raced cropland that has been in a good crop rotation. There is 3 acres of hay meadow in the northeast corner of the farm, and the balance consists of waterways and roads.

TERMS: Cash with 10% down payment/earnest money on day of sale with the balance due in full on or before October 7, 2020 with delivery of deed and marketable title. Full possession is subject to present tenant rights. Seller & Buyer equally split cost of title insur ance and attorney fees for preparation of contract-deed-escrow.

This land is located in a good farm community and should merit the serious consideration of anyone wanting an individual unit or add-on acres. Look it over before sale day and come prepared to bid! Statements made day of sale take precedence over any advertised or previous statements.

### E. EUGENIE LONG TRUST KAA For inquiries, contact Brokers & Auctioneers KAA

OLMSTED REAL ESTATE
Tom Olmsted: 785-562-6767 or Rob Olmsted: 785-353-2210 www.olmstedrealestate.com

# SATURDAY, SEPTEMBER 5, 2020 — 10:00 AM 3884 Texas Rd. - OTTAWA, KANSAS 66067 TRACTORS, TRAILERS, IMPLEMENTS, EQUIP:: JD 6400 Chargers; Jump Box; Yard Tools Ladders; Metal Shelves; Fence Chargers; Jump Box; Yard Tools

FARM AUCTION

MFWD w/660 Great Bend Loader 5,375 hrs, Cab w/Buddy Seat; Allis Chalmers D-17 Series 4 w/ Kelly Loader; Allis Chalmers D-15 Series 2: Allis Chalmers Parts JD X540 Lawn Tractor 48" Cut Hydrostatic Drive; 18' Gooseneck Flatbed Trailer Tandem Axle (No Title); 6'x9' Tilt Trailer (No Title); HD Garden Trailer; Fimco Pull Type Garden Sprayer; Lawn Aerator 8' Land Pride Brush Hog Like New); Quick Attach Bale Spike; 3pt Trailer Dolly; 3 Pt Bale Mover; 8' Pull Type Disc; Allis 2 Pt Snap Coupler; Stihl FS-38 String Trimmer (Like New); Stihl MS-211C Chainsaw (Like New); 50 gal Fuel Transfer Tank; Panel Trailer w/12 Livestock Panels; Wisconsin PTO Powered Generator; Fence Ladder; Stock Tanks: Wire Cattle Panels: Rolls of Chain-link Fence; Large Metal Skid Table; Sickle Bars; Electric Fence Supplies; New Rolls Chicken Wire; 18'x7' Chicken Run (3 Sided); Chicken Brooder; Chicken Feeders & Waterers: Galvanized Tubs; Rolls of Barbed Wire; Various Scrap Metal. SUV, GOLF CART: 2008 Ford Edge AWD Loaded 118,000 mi. Clean, 1 Owner); elec Golf Cart.

TOOLS & SHOP EQUIP.: Cutting Torch Set; Craftsman 8" Grinder w/Stand; Milwaukee Chop Saw; Craftsman Table Saw; 220V Drill Press; Heater Lights; Matco Tool Box; Misc. Hardware; Pry Bars; Shop Lights; Extension Cords;

Log Chains; Boomers; Wrench es; Small Tool Boxes; Pipe Wrenches; Various Corded Power Tools; Hay Hooks; Gas Cans Large Live Traps; Foot Traps I Beam; Misc. Lumber; Rope Metal Cabinets; Copper Wire 2 Wheel Dolly; Pipe Clamps Jack Stands; Sockets; Ratch ets; Hammers; Punches; Chis els: Air Tools: Impact Sockets Hitch Pins; Drill Bits; Truck Too Box; Paint Sprayer; Lots of Misc Tools. **HOUSEHOLD & MISC.** GE elec. stove (New); Maytag refrigerator; Kenmore freezer; Signature chest freezer Kenmore washer & dryer; 2 shop refrigerators; White Mountain cherry pitter (in box); Wilson meat saw; metal filing cabinet; vacuum; heaters; flatware; dish sets; insu lators; metal cart; Brass Horse Collar Hardware; tomato cages; wrought iron park bench; garder hose; kitchen table & chairs; end tables; pots & pans; kitchen uten sils; sm. kitchen appliances; Ig mirror; lamps; coffee table; electrocliner (like new); folding tables canning jars & equip.; Gun Cleaning Kit; Vizio 55" TV (like new); 55 gal barrels; Antique Motorcycle Ťag; metal lawn chair; road signs Ccnderblocks; dip nets; bug zap-per; plastic patio chairs; 3 BR sets; Antique dressers; Glassware: Lots & Lots of Misc.

Grease Guns; Air Bubbles; Weld

ing Tips; Battery Chargers; Shop Tables; Aluminum Ramps; Jacks

Auctioneers Note: Equipment has been well maintained. Tractors, SUV, Trailers, Golf Cart, Implements, and Large Equipment will sell at 1:00 P.M. Loader available day of sale only. Terms: Cash or Check with approved ID. Concessions & Porta-Pot Available Please visit www.kansasauctons.net/kuiken

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KUIKEN AUCTIONS \* Ottawa, Kansas \* 785-861-6408 R.D. Kuiken, Auctioneer, 785-418-8245 Auctioneers: Kirk Young, Darwin Luthi

### M & 9th Streets in BELLEVILLE, KS ANTIQUES & COLLECTIBLES: Fenton pcs. inc. lamps, epergne, cruets, baskets, vases, shoes; carnival glass bowls; perfume bottles; handpainted bowls; table & water sets; Imperial glass; Czech

SATURDAY, AUGUST 29, 2020 — 10:00 AM

Auction in the Fairgrounds Commercial Building at

vases, covered pcs, water sets; flash glass; red etched; Cherry Blossom pink Depression; bell collection; Cape Cod; Elmer Fudd glasses: Ebbert wagon tin adv. sign: early fancy wall mirror: walnut oval marble top parlor tables inc. oak; treadle sewing machine; modern corner curio cabinet; modern oak china cabinet; child's rocker: camel back trunk: pictures inc: Ruane Manning prints. Richard Bishop etching; 2 bracket lamps; Aladdin lamp; jewelry; watches; purses; 1950s TV; Kansas car tags; adv. thermometers; Schlitz & Bud adv.; crocks inc Red Wing & others; Miali Pottery 2 gal water cooler; 5 gal Diamond water cooler, Crown 2 gal water cooler; riding horse; scooter; toys inc: 1/16th farm toys, tin US Air Force plane, cast iron wagons, trucks & more; collectible pocket knives; Number 1 wooden 6 gal churn; oak wall telephone; Rock Island & P&O cast iron seats; mini stoves & irons; Dazey churn; farm & kitchen primitives; Coke bottle carrier; spool collection; Royal typewriter; arrowheads; belt buckles; swirl marble.

See last week's Grass & Grain for full listing & check our vebsite for pictures www.thummelauction.com. For s ty please wear masks. If you do not feel well, please call in your bids to 785-738-0067. **JOHN E. & GLADYS SHORNEY ESTATES** 

Auction Conducted By:
THUMMEL REAL ESTATE & AUCTION LLC

785-738-0067

# **EQUIPMENT AUCTION**

SATURDAY, SEPTEMBER 5, 2020 — 10:00 AM LOCATION: 1342 160th Road — SENECA, KS 66538 Directions: From Jct. Hwy. 36 & 63 - 1 mi. North, 2.5 mi. East on 160th Rd. or 3 mi. East on Hwy. 36 to N Rd., 1 mi. North, 0.5 mi. West. **HEAVY EQUIPMENT: 2008 Cat** good rubber; Case IH 1020, 17.5'

D6T-XL Dozer - 11,528 hrs., Vail ripper, semi U blade, 1,990 hrs. on Cat power train overhaul, 789 hrs on rebuilt undercarriage on New Cat Tracks, 4,000 hrs. on remaining Cat Foley Warranty or expires 5-31-2022, all warranty is transferable to new owner if they are in the Cat Foley Territory; 2011 Cat 320 DL Excavator 3,841 hrs., 36" bucket, hydraulic quick coupler, factory Cat full rotation thumb; 42" bucket for the 2011 Cat 320 DL Excavator with trailer; 2010 Ashland I-110 VIL2 11 yard scrapper - new cutting edge and pivot ball, last 100 hrs., shop built 12' heavy duty box blade, 18.4x30, good rubber; 1996 Kenworth T600 N-14 Cummings engine - 9 spd., 16.000 miles good rubber with 816,000 miles, good rubber with a 1976 Valcan lowboy trailer, 102" deck width, good rubber; 4 single drum sheep foot attached lift & transport wheels; portable 300 gal. fuel trailer with electric pump; Case 11' G110-134 offset plowing disk; homemade brush rake for Excavator; draw bar for 9170 Case IH tractor. Seller: Osterhaus Dozing Max Osterhaus, 785-294-0893

TRACTORS: 1978 IH 1086 cab. WF, dual hyd., 5,440 hrs. with

axle mount duals, good rubber, 540-1000 PTO shaft; 1948 H; JD B - un-styled; JD A without motor, good rubber; IH Cub, not running; Cub wide front end; lg. selection of Cub & old IH parts; some wheels & tires.

HAY: 45 big round bales of brome, net wrap, 2019; 30 big round bales of straw, net wrap 2019, shedded.

COMBINE: IH 1460 combine,

trailers TRUCKS, SKID LOADER, ATV: Bobcat 444 gas skid loader with 5' bucket; 1993 Chevy S10, 4x2, 5 spd., 170,000 miles; 1960 C60

flex head; 2 homemade header

Chevy - 6 cyl., 4 spd., hoist & bed frame, no title; 2000 Polaris Explorer 4x4, 250cc; 2009 Polaris Trailblazer, 330cc, 2WD. MACHINERY: Krause 20' disk with new blade & new bearings; JD 18' field cultivator with harrow

attach.; IH 18' field cultivator with harrow attach.; Krause 12 shank chisel with new tires & points; IH 5 bottom steerable plow; BMB 6x30 rear mount cultivator; JD 7000 6x30 planter; (2) 300-bu. Parker wagons with Heider running gears; JD 10x6 wagon & JD gear; New Holland 10-10 bale wagon; New Holland 456 pull type mower, 9' bar; JD 336 square baler, twine; 14' hay rack with JD gears; (2) 14' silage wagons with hoist; 14' Viking elevator; JD 1250 planter, parts; Dearborn Model 10-4 1-row corn picker; JD Model 7 corn sheller; JD 34 manure spreader, PTO; Gehl 125 grinder mixer; IH 510 drill, single disk; IH mower, 7'

bar, fast hitch; car trailer, no title; 100 gal. pull type sprayer; 6' under cutter; 8'x5' 2-wheel trailer with bail hitch. MISC.: 2 wire corn cribs with top. 1 dismantled & 1 standing; snow plow for Cub Cadet lawn mower; approx. 10 hog panels; band saw; planer; sm. dust collector; 2 water tanks; (2) 600x16 TRF, 6-hole wheels; Un-styled B hood; (2) 36" IH wheels; (1) 11.2x36

Seller: Ken Streit 785-294-1879

rear tire & wheel; misc. old iron.

Auction Conducted by: WILHELM AUCTION SERVICE DALE WILHELM, 785-294-8569 • DANNY DETERS, 785-336-1622

Typically appearing in spring, horn flies, face flies and stable flies carried over to summer this year due to hot, humid weather.

"The warmer it is, the faster the fly goes through its life cycle," Poock says. "In a given summer, several generations can turn over as they multiply."

recommends Poock

monitoring cattle to make important management decisions. Early trol reduces losses and improves overall herd health, he says. Reduced weight gain and diminished milk production result in losses. Other concerns include mastitis and pinkeye.

Adult flies are "just the tip of the iceberg." Poock says. "When you see adults, there are many, many more at the other stages."

Knowing where flies lay their eggs will help in

Stable flies feed primarily on blood from the legs of the animal by biting with a sharp proboscis. This causes the animal to stomp its feet and swish its tail. Economic threshold is five flies per leg. After feeding, the adult female flies off to lay eggs in manure, moisture and dirt in feedlots. Keep pastures mowed and feeding sites free of residue to reduce habitats. Trim around hav bales.

Horn flies gather on the back in masses. When it is

Pasture flies thriving in hot, to the belly. Female flies live most of their lives on the cow, leaving only to lay eggs in fresh manure. Economic damage occurs when there are 100-200 flies on the back of one cow. These bloodsuckers cause great discomfort. They complete their life cycle, egg to adult, in ten to 20 days when it is warm.

> Face flies are non-biting flies that cluster around animals' eyes, mouth and muzzle. They peak in July and August. These annoving flies gath-

er around wounds. They do not stay long on the face. Instead, they spend most of their time on other objects or along waterways. This makes control more difficult.

The most danger comes from the development of highly contagious bovine pinkeye.

Insecticides are most effective in treatment of horn flies. Treatment options include dust bags, back rubbers, pour-ons, insecticide-impregnated ear tags and insect growth regulators. Topical in-

throids, may prove effective. Poock recommends rotating treatments to improve efficacy and fight resistance.

He also recommends rotating feeding grounds by moving hay rings to reduce closeness of manure

piles. As always, Poock says, follow label instructions and use safety precautions such as wearing gloves.

For more information, visit with the MU Extension livestock or dairy specialist in your area.

URSDAY, SEPT. 3, 2020

Sale Location: Hunter Community Center, 109 1st Street, Hunter, KS BIDDING CAPABILITIES: This auction will have both live onsite bidding and online bidding available DETAILED INFORMATION: Please visit our website for more detailed information including maps, bases, yields, aerial drone footage and more at www.hansenonlineauction.com.

AUCTIONEER'S NOTE: 1200+ Acres offered for public auction in six tracts by the Eslinger Trust. This is a great opportunity to purchase some quality farm/pasture land.

Battle Creek Twp 229.50 10 Union Dr.



Round Springs Twp. Winnie Weber Trust 635 Kenneth & Kristin 30 29 154.63 28

Joins Lincoln County, KS

TRACT 4

TRACT 1: (4-10S-8W) LINCOLN COUNTY 297.6 ACRES (+/-)

LEGAL DESCRIPTION: The West Half (W2) of Section 4 (S4), Township Ten South (T10S), Range Eight West (R8W), except a Tract 13.5 Acres

(+/-) lying South of the County Road (X-Ray Dr.) Lincoln County, Kansas. (297.47 Acres +/-)

ACREAGE BREAKDOWN: 150.06 Cropland Acres / 146.58 Pasture Acres/ 1.02 Acres in CRP. CRP: 1.02 Acres in a CRP filter strip. CRP sits in the Southwest corner North of the road along the creek. Program expires September 30, 2021. CRP realizes \$65/Year.

POSSESSION: Possession will be after the fall harvest or January 1, 2021, whichever may come first. TAXES: 2019 Real Estate Taxes were \$2,086.40. Sellers will pay the real estate taxes for 2020 and all prior years. Buyer shall be responsible for

the 2021 taxes and all succeeding years.

TRACT 2: (33-9S-8W) MITCHELL COUNTY 239.35 ACRES (+/-) LEGAL DESCRIPTON: The Southwest Quarter (SW4) & the West Half (W2) of the Southeast Quarter (SE4) all of Section Thirty-Three (S33),

Township Nine South (T9S), Range Eight West (R8W) Mitchell County, Kansas. (239.35 Acres +/-)

ACREAGE BREAKDOWN: 153.50 Cropland Acres / 85.85 Pasture Acres POSSESSION: Possession will be after the fall harvest or January 1, 2021, whichever may come first.

TAXES: 2019 Real Estate Taxes were \$3,222.40. Sellers will pay the real estate taxes for 2020 and all prior

years. Buyer shall be responsible for the 2021 taxes and all succeeding years. TRACT 3: (19-9S-8W) MITCHELL COUNTY 234.47 ACRES (+/-) LEGAL DESCRIPTION: The Southeast Quarter (SE4) & the East Half (E2) of the Northeast Quarter (NE4)

all of Section Nineteen (S19), Township Nine South (T9S), Range Eight West (R8W) Mitchell County, Kansas. (234.47 Acres +/-) ACREAGE BREAKDOWN: 190.23 Cropland Acres / 44.24 Creek / Waste Acres

POSSESSION: Tenant's current plans are to put wheat in. Farm ground is currently being crop shared. New buyer will receive seller's 1/3 share and be responsible for 1/3 of the expenses to put the crop in. Possession

will be after the 2021 wheat harvest or August 1, 2021, whichever may come first. TAXES: 2019 Real Estate Taxes were \$3,068.30. Sellers will pay the real estate taxes for 2020 and all prior

years. Buyer shall be responsible for the 2021 taxes and all succeeding years.

POSSESSION: Possession will be after the fall harvest or January 1, 2021, whichever may come first.

TRACT 4: (12-10S-8W) LINCOLN COUNTY 156.64 ACRES (+/-) LEGAL DESCRIPTION: The Southwest Quarter (SW4) of Section Twelve (S12), Township Ten South (T10S), Range Eight West (R8W) Lincoln County, Kansas. (156.64 Acres +/-)

ACREAGE BREAKDOWN: 156,64 Pasture Acres

ACREAGE BREAKDOWN: 157.79 Cropland Acres

the 2021 taxes and all succeeding years.

POSSESSION: Possession will be January 1, 2021.

TAXES: 2019 Real Estate Taxes were \$316.04. Sellers will pay the real estate taxes for 2020 and all prior years. Buyer shall be responsible for the 2021 taxes and all succeeding years. TRACT 5: (22-10-8W) LINCOLN COUNTY 157.79 ACRES (+/-)
LEGAL DESCRIPTION: The Northwest Quarter (NW4) of Section Twenty-Two (S22), Township Ten South (T10S), Range Eight West (R8W) except a Tract DES
as Beg. at a PT 500' S of NW Cor NW4 TH S100' TH E100' TH N100' TH W100' to POB also EX Rd R Lincoln County, Kansas. (157.79 Acres +/-)

TAXES: 2019 Real Estate Taxes were \$2,090.38. Sellers will pay the real estate taxes for 2020 and all prior years. Buyer shall be responsible for



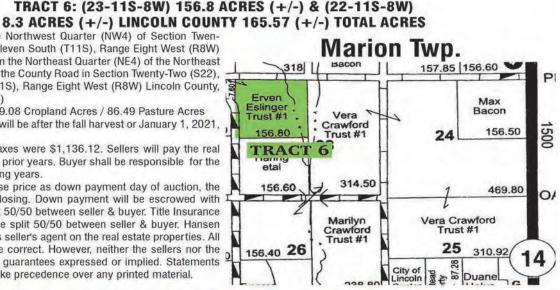


LEGAL DESCRIPTION: The Northwest Quarter (NW4) of Section Twenty-Three (S23), Township Eleven South (T11S), Range Eight West (R8W) (156.8 Acres) & 8.3 Acres in the Northeast Quarter (NE4) of the Northeast Quarter (NE4) Lying East of the County Road in Section Twenty-Two (S22), Township Eleven South (T11S), Range Eight West (R8W) Lincoln County,

Kansas. (165.57 Acres +/-) ACREAGE BREAKDOWN: 79.08 Cropland Acres / 86.49 Pasture Acres POSSESSION: Possession will be after the fall harvest or January 1, 2021, whichever may come first.

TAXES: 2019 Real Estate Taxes were \$1,136.12. Sellers will pay the real estate taxes for 2020 and all prior years. Buyer shall be responsible for the 2021 taxes and all succeeding years.

TERMS: 10% of the purchase price as down payment day of auction, the balance will be due upon closing. Down payment will be escrowed with NCK TITLE, fees will be split 50/50 between seller & buyer. Title Insurance will be used, the cost will be split 50/50 between seller & buyer. Hansen Auction & Realty is acting as seller's agent on the real estate properties. All information is believed to be correct. However, neither the sellers nor the auction company make any guarantees expressed or implied. Statements made day of auction shall take precedence over any printed material.





This auction will feature both live & online bidding! 785-738-8932

www.hansen-auction.com

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Check our website for more details.

# New Heights

The windmill in the southwest pasture needed repairs. This would require climbing to the top of the 30-foot structure. Unfortunately, the two cowboys, Dub and Casey, both have a major fear of heights. After spirited debate, they decided to flip a coin to see who would have to climb the windmill. Dub lost. His appeal for a do-over was rejected. He and Casey are now having a strategic discussion

"I don't want to."

with this task.

"C'mon, we've gotta get that windmill fixed before we turn the cows out in that section." "I think you were

about how best to proceed

cheatin' on that coin flip." "That was your coin!" "It's too windy right

now anyway." "Well, it's mostly calm."

"Probably it's muddy."

"It hasn't rained in a month and a half!" "Well, maybe there's

subsoil moisture.'

"You knucklehead, that doesn't matter." "Why don't we wait till

next week?"

**GRASS** 

No, we've gotta get the cattle moved over to this pasture. "Maybe the neighbor

could do it." "He's busy. This is your

"Okay, how about we

rent a cherry picker?" "You're crazy, a truck

can't get in there." "How about a helicop-

"Get off your #\$%^&\*(!

duff and get this done!" Having concluded their

strategic planning session, Casey gathered up tools and Dub reluctantly proceeded to the truck. Casey drove (this was a strategic error on Dub's part). Dub worked on the day's sched-

"Hey, what's the rush? We could get lunch at Debbie's Diner."

"It's 9:30 in the morn-

"Uh, maybe a mid-morning snack?" The truck proceeded

They entered the gate,

crossed one pasture, went over a cattle guard, crossed another pasture, took the low spot through the gully, and arrived at the wind-

Place your

classified ad

mill. Dub gathered up his tools and his courage. He stuffed various tools in his pockets. Slowly - very slowly - he climbed the ladder, one step at a time. "Don't look down!" Casey yelled up at him. "I'm not – my eyes are closed," Dub replied. "Well, get that thing fixed," Casey said. "I can't - I'm holding on with both hands," Dub said. "Oh for Pete's sake,"

Casey rolled his eyes. "Okay, okay," Dub said. He stepped off the ladder and onto a crosspiece. Gingerly he reached into his pocket, pulled out a wrench and started to work. Soon the repair was complete. He put the tools in his pockets as he held on with his right Just then a gust of

wind whipped the hat off of Dub's head. He tried to snatch it out of midair - too late - with his left hand, but his shift in weight caused his boot to slide across the crosspiece. Next thing he knew he was holding on with his right hand with his body at right angles to the windmill, flailing with his left hand! Meanwhile, tools were raining out of his pockets right onto Casey's Casey's yells mingled

with Dub's scream across the prairie. Dub righted himself, took a firm hold, and climbed down the ladder in record time. Dub sat down in a heap while Casey nursed his bruised "I'da been alright if it

hadn't been for that gust of wind," Dub said. "Well," Casey said, "after all, they do call it a wind-mill."

# Wind and Water

By Ron Wilson, Poet Lariat

When the pioneers came west and as conditions became hotter,

At stake was life itself in the endless search for water. In their quest for new lands and the destiny of their dreams, They came west along the rivers and stayed quite close along the streams. But when they settled down to farm and find a place to dwell. It was essential that they find a productive water well. For watering the livestock and as domestic needs were asked,

In a machine shop in Connecticut, one Daniel Halladay Designed a type of windmill

A windmill was important to meet this vital task. that is still in use today. With a fixed vane and blades, it could adjust to the wind, And pump life-giving water on which their hopes were pinned. There was no electric power or gas engines for the well, So the windmill was a godsend, as a pioneer would tell. Some six million windmills were installed across the nation, Until there came gas engines and rural electrification. But it is possible to find where such a relic still remains:

The windmill of the west, a sentinel of the plains. Happy Trails! www.ronscowboypoetry.com

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Key 16 Calf Creep Pellet is recommended 30 to 60 days before weaning. The extra weight gain will produce \$25 to \$50 return per

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# Wednesday Sale, Hogs NOON • Cattle 12:30 PM Report from August 19, 2020

**STEERS** 788 133.50 178.00 130.50 791 430 173.00 825 128.00 523 165.00 792 123.00 159.00 **TOP BUTCHER COW:** 676 152.00 735 149.00 \$70.50 @ 1,735 lbs. 823 143.25 TOP BUTCHER BULL: 142.75 \$89.00 @ 2,185 lbs. 140.60

12

19

4

25

656

716

47 23 56 920 140.00 36 910 **BRED COWS:** \$800-\$940 139.25 16 946 136.25 **HEIFERS** PAIRS: \$975.00

145.00

139.75

**CONSIGNMENTS FOR AUGUST 26:** 70 mix feeder pigs...... 60-70 lbs. 50 blk X strs & hfrs...........650-800 lbs......weaned & dbl. vac.

**FAT HOGS:** 

PLUS MORE BY SALE DAY!

SPECIAL FALL CALF SALE MONDAY, OCTOBER 12 @ 6:30PM Several high quality Angus X Spring calves that will be

pre-vaccinated, weaned, or off the cow with Spring shots. **CALL NOW TO CONSIGN!** Watch online with cattleusa.com

(Tab J.C. Livestock Sales) Must register to bid.

If you need assistance in marketing your cattle please call & we will be happy to discuss it with you.

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471 Seth Lauer 785-949-2285, Abilene

# **CLAY CENTER** LIVESTOCK SALES INC. Cattle sales Tuesday, 11:00 AM. Report from August 18, 2020

Light run of calves and feeders, with our

Anniversary Sale on Tuesday, August 25. Have a large run expected and hope to see

you all to help celebrate our special day! TOP BUTCHER COW: TOP BUTCHER BULL:

\$71.00 @ 1,755 LBS. \$91.00 @ 2.075 LBS. SHEEP & GOAT SALE

SATURDAY, SEPTEMBER, 5<sup>TH</sup> 9:00 A.M. — HAY & EQUIPMENT 11:00 A.M. — SHEEP & GOATS ALTERNATIVE ANIMAL SALE

OCTOBER 17<sup>TH</sup> & 18<sup>TH</sup>



Clay Center, Ks • Barn Phone 785-632-5566 **Clay Center Field Representatives:** Tom Koch, 785-243-5124 Lance Lagasse, 785-262-1185

LYNN LANGVARDT

# Blue-green algae presents dangers to livestock

Water is critical to the survival of all living creatures, but if that water source is compromised, it can have

For cattle ranchers, watering their livestock from ponds and the presence of high amounts of blue-green algae can be a threat, said Scott Fritz, toxicology resident with the Kansas State University Veterinary Diagnostic

"It is common when we look at case histories to see

a sudden, overnight death associated with blue-green algae," Fritz said during a recent Cattle Chat podcast with the experts at the Beef Cattle Institute. To avoid this tragedy, Fritz said cattle ranchers need

to monitor the ponds that cattle drink from, especially in "Blue-green algae are present in every body of water

and they are an important part of the ecosystem. However, in mid-summer the water can become stagnant when the rain tapers off, and that is when the algae will rapidly bloom," Fritz said. When those algae blooms start to die, toxins are released. He said there are visual cues that ranchers can watch

for when monitoring the ponds.

You'll first see what looks like pond scum on the top of the water. It can be blue, green or orange," Fritz said. "Any time the pond looks a little different, it is important

To test the water, Fritz said producers should collect a sample by using a container, jar or old water bottle.

The blooms are buoyant, so on a windy day they tend to drift to one side of the pond and that is a great place to make the collection," Fritz said. He recommended that when ranchers collect a sample, they should try to gather water a few inches below the surface.

When the samples arrive at the lab, they are evaluated under a microscope for the presence of algae. If algae are present then the scientists do follow up testing to determine how much toxin is concentrated, he said. Fritz has observed that blooms are becoming more

common and can occur more than once in a summer on an individual pond, which is why monitoring is important. He also said that cattle can be given access to the pond once it is determined through testing that it is safe. "It isn't economically practical to keep cattle off pastures for years, so the best thing producers can do

is monitor the ponds. Once the blooms are gone and the toxins are no longer present, it is safe to put the cows back out there provided the water is going to continue to be monitored," Fritz said. To learn more about this topic or for resources about

managing blue-green algae, visit http://www.ksvdl.org/ laboratories/toxicology/

To hear the full discussion regarding blue-green algae listen in to the BCI Cattle Chat podcast online.

# GRASS&GRA is on facebook.

SATURDAY, AUGUST 29, 2020 - 9:30 AM 11220 LK&W ROAD - LEONARDVILLE, KANSAS

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See last week's Grass & Grain for Listings! **COLLECTIBLES OF PAT ERICKSON &** THE LATE JERRY ERICKSON **GANNON REAL ESTATE & AUCTIONS** 

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# SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM

620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741 Date: 8/19/20. Total Head Count: 1,043.

COWS: \$60-\$70.00; \$51-\$59.75; \$50 and down, light test. BULLS: \$88-\$95.00, light test. **HEIFERS** 23 blk......571@165.50 13 mix......372@150.00 32 mix......549@155.00

26 mix	440@146.00	4 bkbwf574@149.00
21 mix	535@139.00	5 bkbwf557@148.00
5 blk	557@138.00	38 bkbwf657@161.25
4 blk	565@136.00	6 blk645@153.00
7 bkbwf	596@136.00	11 mix685@151.00
7 mix	591@123.50	5 mix650@149.50
8 bkbwf	655@152.50	6 blk673@148.50
23 mix	687@151.50	7 mix684@144.50
8 mix	622@137.00	5 mix673@137.00
14 mix	689@135.00	4 wf688@136.00
4 wf	675@134.00	23 blk730@152.75
7 mix	700@136.00	6 blk718@148.00
19 bkbwf	718@134.00	20 bkbwf741@147.25
7 blk	746@134.00	6 mix756@145.00
		7 wf775@126.50
		21 mix847@142.50
5 mix	707@126.00	22 bkbwf828@141.00

4 mix......713@126.00 52 mix......867@140.60 27 bkbwf......811@130.50 60 mix.....835@139.00 11 bkbwf......822@128.00 6 bkbwf.....802@138.00 8 mix......974@142.25 

11 blk......936@130.00 38 mix.....904@127.25 **STEERS** 33 mix.......460@171.00 16 mix......982@123.00

6 mix......1065@122.00

### **EARLY CONSIGNMENTS FOR AUG. 26** 20 Red Ang strs, 60 days weaned & 2 rds shots, 650-750 lbs.

 47 blk strs & hfrs off grass, no implants, homeraised, 700-850 lbs. 15 wf hfrs off grass, 750-800 lbs.

• 60 mix strs, 850-900 lbs.

 48 blk & Char strs, 850-950 lbs. 55 blk strs, Northern origin, 925-975 lbs.

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By Derrell Peel - Oklahoma State University

The U.S. is on track for record production of beef, pork and broilers in 2020. Before COVID-19, it was recognized that meat trade would be critical for markets in 2020 and that certainly remains true at this point. After the severe disruptions in the first half of the year, expectations for meat trade have been revised and there is more uncertainty about global meat markets going forward.

Pork exports through June are up 27.4 percent year over year, led by a 335.6 percent year over year increase in pork exports to China. China has replaced Mexico as the top pork export destination, with Mexico down 2.8 percent for the year to date. Number three pork export market Japan is up 2.8 percent so far in 2020 following a 23.2 percent year over year decrease

Broiler exports are up 4.2 percent year over year thus far in 2020, with latest data for June showing a 1.1 percent decrease from one year ago. Mexico remains the largest broiler export market with year to date exports up 2.0 percent following a 6.0 percent year over year decrease in June.

China is the second largest broiler export market accounting for 7.6 percent of total broiler for the first half of 2020. The sum of broiler exports to China and Hong Kong, a better measure of total broiler demand in China, is up 173.5 percent year over year in the Jan-

Year to date beef exports are down 7.6 percent for the January-June period, following a 33.0 percent year over year drop in June and a similar decrease in May. Japan remains the largest U.S. beef export market and is up 5.6 percent year over year in the first half of 2020. However, this follows a 20.7 percent decrease in June and a 23.6 percent year over year decrease in May.

Number two South Korea is down 7.4 percent year over year through June following double-digit monthly decreases in April, May and June. Mexico, the number three market in recent years has seen monthly decreases averaging 66.9 percent in the second quarter, dropping Mexico to the fourth-largest beef export market with a year to date total down 37.7 percent from

Canada, currently the third largest beef export market, is up 12.0 percent in the first half of the year. China remains a small beef export market (1.4 percent of total exports this year) but is up 70.9 percent for the year to date. Hong Kong is down 8.0 percent so far this year and the combined total of China and Hong Kong is up 0.2 percent for the year to date.

With a weaker global economic situation, meat trade forecasts have been revised. Total pork and broiler exports are still projected higher year-overyear but beef exports are now projected to be lower year-over-year.

China will continue to be a major driver of global protein trade, especially pork. Mexico remains a major concern with dramatic economic weakness expected to continue. Four of the five largest beef exports markets dropped sharply in the second quarter; and will be watched closely for recovery in the second half of the year. China will remain a minor beef export market in 2020 but is likely to continue growing, barring major geopolitical disruptions.

# **ESTATE & RETIREMENT AUCTION LIVE & ONLINE BIDDING SATURDAY, SEPTEMBER 12, 2020**

LOCATION: 3643 NW Crawford Rd. - ROSSVILLE, KS 66533 **DIRECTIONS:** From East edge of Rossville on 24 Hwy, 1 mi. East to

Crawford Road, 1 mi. South; Or from US 75 & 24 Hwy Jct. at Topeka, approx. 11.5 mi. West on 24 Hwy to Crawford Road, 1 mi. South. ONLINE BIDDING WILL BE AVAILABLE: Equipmentfacts.com Please visit their website early to Register to Bid. SELLING FOR THE CURT BERKEY ESTATE:

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Cody Askren, Auctioneer 785-364-7249 Holton Livestock Exchange, Inc. 785-364-4114 Cindy Grollmes, Cashier \*\* Garrett Harris, Clerk

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\*\*\*\*STARTING TIME: 12:00 NOON\*\*\*\* MARKET REPORT FOR TUESDAY, AUGUST 18, 2020 RECEIPTS: 1,087 CATTLE FOR FULL RESULTS, VISIT OUR WEBSITE:

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	9 blk bwf strs	820@139.85		
	7 blk strs	769@145.00	22 blk bwf hfrs	752@126.00
	9 blk bwf strs	743@146.50	18 char blk hfrs	770@130.50
	13 mix strs	672@147.00	11 blk hfrs	762@135.00
	13 blk bwf strs	669@150.00	11 blk bbf hfrs	
	17 blk strs	711@150.50	10 blk bwf hfrs	686@138.50
	10 blk strs	747@151.50	40 mix hfrs	670@138.75
	18 blk red strs	743@152.25	15 blk hfrs	709@140.25
	13 blk strs	737@153.25	14 blk red hfrs	590@141.50
	29 blk bwf strs	715@153.75	29 blk hfrs	696@142.75
	58 blk red strs	705@155.85	11 blk char hfrs	
	13 blk strs	682@157.50	10 blk bwf hfrs	619@145.25
	11 blk strs	611@158.50	6 blk bwf hfrs	620@145.25
	8 blk strs	566@159.50	21 blk hfrs	651@146.00
	28 blk strs	672@160.10	17 blk hfrs	624@146.00
	14 blk strs	581@165.00	23 blk hfrs	
	21 blk strs	610@166.75	HEIFI	
	22 blk strs	511@178.00	35 blk bwf strs	
ш	IO DIK SUS	421@102.00	Zo bik red strs	900@137.00

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# Grass & Grain, August 25, 2020 Leveraging genetics for better profitability topic at field day

Nearly 80 farmers and ranchers gathered at W & S Ranch Inc. near Smith Center for the August 13 KLA/Kansas State University Ranch Management Field Day. The ranch is owned and operated by the Weltmer family and consists of a cow-calf operation, feedyard, farming business and fully licensed feed mill.

The Weltmers have placed a great deal of focus on genetic improvement over the past 17 years, starting with completely transitioning to a timed artificial insemination program for their cow herd. According to Philip Weltmer, this change has helped tremendously in improving their end prod-

were grading 60% Select and 40% Choice," he said. "Today, through improved genetic selection, better data tracking and the use of technologies, our calves are grading 100% Choice, with 60% qualifying for Certified Angus Beef.'

By determining the

production goal for their operation, the Weltmers were able to put forth a plan of action. Select Sires Beef Sire Analyst Jon Herrick told those in attendance this is key. Whether wanting to improve carcass merit, maternal value or something else, it is important to have a direction, he said. During his presentation, Herrick discussed the various tools available to ranchers look-

ing for genetic progression in their herd, ranging from utilizing EPDs in bull selection to genetic testing to the use of reproductive technologies, and how to leverage them for profitability.

"One of the main things to remember when discussing changes to your breeding program is to think four to five years down the line, as that's when you will see the full impact," he said.

K-State Extension beef systems specialist Justin Waggoner also was on the program. He highlighted management steps, vaccination protocols and nutrition decisions that should be considered during the post-weaning stage. Waggoner explained one of the

ing is going from mother's milk and grazed forage to a ration containing novel feeds delivered in a bunk. He said feeding both cows and calves a small amount of the ration prior to weaning, in the weaning pen or pasture, can help acclimate calves to both the feeds and the environment. More on this subject will appear in the October

Kansas Stockman. Additional topics discussed included how ranchers can better prepare and plan for challenging economic times and resources available to help manage stress associated with working in agriculture, along with financial and legal challenges.

### Kansas 4-H gears up t or new program year

Kansas 4-H Youth Development specialist Amy Sollock has a message for youth looking for an after-school activity this fall: We'll be here for you.

In an uncertain time, the state's largest youth organization - with more than 74.000 members in 2019 - has adapted during the COVID-19 pandemic to offer both online and in-person programs, said Sollock, who is located in southwest Kansas. 'We learned a lot over this past spring and summer,"

she said. "While we definitely love gathering in person and enjoy developing relationships face-to-face, we know that 4-H can look a little different now and still be successful." Sollock said state officials are busy training volun-

teers and equipping them with the resources and tools to continue offering 4-H programs in online and in-person formats. "We've got more than 30 4-H project areas that kids

can explore," she said. "The great thing about that is that even if you have multiple kids, you all can participate in the same program; parents don't have to take them to different places. If you have one kid who's really interested in photography, and another that is curious about rocketry, you can all go to 4-H and still make it happen." The new 4-H year begins October 1, Sollock said.

Youth are encouraged to contact their local extension office to get involved. 4-H is open to youth who will be at least seven years old by January 1, 2021, through high school-aged youth. "We really believe passionately about finding that

spark for a given child," Sollock said. "We are all about exploring different interest areas, trying new things, sampling a lot of different hobbies. And during that process, youth develop a passion that ignites a spark and leads to a rich and long path of discovery. Often times, it

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Hog/Sheep/Goat Auction- Every 3rd Saturday

Horse/Tack Auction- Every 1st Saturday

Sat., Sept. 5th - Horse & Tack Sale

Tues., Sept. 8th - Calf/Yearling Special

Sat., Sept. 19th - Hog/Sheep/Goat

Tues., Sept. 22<sup>nd</sup> - Holstein Special

Check website/ Facebook for

schedule changes!

South Hutchinson, Ks

She added that Kansas 4-H also is always looking for volunteers who can help youth along their path.

"One of the most fulfilling aspects of my job is when I can find adults, give them the proper training and resources to work with kids, and see those kids develop a love for a given project area because of that volunteer,' Sollock said. "It's a pretty magical thing. We don't know who's learning more from who, whether it's the child learning from the volunteer, or the volunteer learning from the kids."

Learn more about opportunities available through Kansas 4-H online.

# Tell them you saw it in Grass & Grain!

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Market Report - Sale Date 8-20-20. 583 Head. 300-400 lb. heifers, \$150-\$161; 400-500 lb. steers, \$125-\$166;

700-800 lb. steers, \$119-\$146.25; heifers, \$121-\$136.50; 800-900 lb. steers, \$120-\$130; heifers, \$117-\$128.50. Trend on Calves: Steady on a lighter run. Butcher Cows: high dressing cows \$66-\$79; Avg. dressing cows \$57-\$65; low dressing cows \$38-\$42.50. Butcher Bulls: Avg. to high dressing bulls \$88-\$91. Trend on Cows & Bulls: steady to \$3 lower. Some highlights include:

> 540@156.50 13 mix 619@141.25 10 mix

511@162.00 12 blk 14 mix 620@153.00 690@143.50 80 mix 657@139.75 10 xbred 697@150.00 42 mix 753@134.25 13 mix 6 mix 859@127.00 762@146.25 **THURSDAY, AUGUST 27** Please Keep Checking Back for Early Consignments!

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We welcome your consignments!

information, please call the office at 316-320-3212 Check our website & Facebook for updated

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P.O. Box 267 Eureka, KS 67045 620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp Like Us On Facebook!

4 bkbwf 610@159.75

On Thursday August 20, we had 1,259 head of cattle

on a good market. 95 bkbwf 951@139.00 36 blk 611@142.25 **STEERS** 19 bkbwf 918@138.00

13 bkRd 622@139.25

15 bkbwf 556@157.00 8 bkChr 858@137.25 16 bwfrbf 687@138.75 12 mix 637@155.50 9 bkRd 751@134.50 38 mix 620@137.00 16 bkbwf 539@154.50 14 bkRd 863@132.00 11 blk 755@134.25 8 bkbwf 645@152.00 **HEIFERS** 17 mix 511@134.25 30 bkSim716@151.25 4 bkbwf 355@147.00 15 bkbwf 706@132.50 15 blk 726@149.00 511@145.00 35 mix 742@130.75 23 blk 673@148.50 12 bkbwf 638@144.00 15 blk 802@128.00 17 bkSim 816@145.50 9 bkSim 593@143.75 11 bkRd 759@127.75 17 bkRd 751@143.50 26 bkRd 552@143.75 9 mix 722@122.50 12 blk 799@141.00 18 bkSim 678@142.75 8 bkChr 864@122.25 Butcher Cows: \$42-\$73.50, mostly \$60-\$70.00. \$2-3 lower but very active.

Preg Cows: \$775-\$1,100. **BUTCHER COWS** 1327@65.00

Butcher Bulls: \$84.50-\$98, \$3-5 lower but very active.

1 50101	ILIX COVIS	3 DIK	1327 @ 03.00
2 blk	1460@73.50	BUTCH	ER BULLS
1 rbf	1790@73.50	1 blk	2185@98.00
1 blk	1385@72.50	1 Bfmstr	1870@96.50
1 blk	1580@70.00	1 blk	2005@94.50
1 blk	1315@70.00	1 blk	1785@94.00
2 blk	1520@69.00	1 blk	1670@92.50
1 bwf	1030@69.00	1 blk	2000@92.50
2 blk	1278@68.50	1 blk	1605@91.00
3 bkbwf	1340@67.00	1 blk	1855@90.00
1 616	1292@65.00		

# 1383@65.00

- EARLY CONSIGNMENTS FOR AUG. 27 27 bkbwf Fall calving cows, 8-10 yrs old, bred to Angus
- 110 blk Char X strs & hfrs, 500-750 lbs, Fall calves. 47 mix strs & hfrs, 700-850 lbs, long time weaned & vac.

Ron Ervin - Owner-Manager

Home Phone - 620-583-5385 Mobile Cell 620-750-0123 Austin Evenson- Fieldman

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Cattle Sale Every Thursday 11:00 AM If you have any cattle to be looked at call Ron or Austin

bull.

# Hinrichsen recognized as the 2020 Junior Herdsman of the Year

The Junior Herdsman of the Year Award is devoted to the recognition of a National Junior Angus Association (NJAA) member in their last year of eligibility who has demonstrated outstanding dedication and character, both in and out of the show ring. Each year, an exhibitor who exemplifies a strong work ethic, commitment to the breed and outstanding preparation of their cattle is chosen by their peers at the National Junior Angus

Cale Hinrichsen, a fourth-generation Angus breeder from Westmoreland, is the recipient of the 2020 Junior Herdsman of the Year Award. He is a senior at Oklahoma State University, where he majors in agribusiness with a minor in marketing. Hinrichsen plans to attend law school to pursue a career in ag law and also intends to continue being involved with the Angus breed. His connection to the breed has been evident since the day he was born, when his aunt purchased a junior lifetime membership to the American Angus Association® in his

"This breed has given me so much," said Hinrichsen. 'It's shaped so much about me; I don't see myself ever walking away from it." He intends to continue giving

> (NLPA), a contractor to the Beef Checkoff, to help beef producers understand quick and easy communication techniques to reach consumers, media and policy makers, as well as other producers, about

professor at the Greenlee School of Journalism and Communication at Iowa State University, who worked with participants at an antibiotic symposium last fall to help identify their best audiences and young people the same way countless others have for Hinrichsen explains this award illustrates the impact

he's been able to have on his fellow juniors, pointing out this is an honor one doesn't apply for. He feels fortunate for the network he's built and the lessons he's learned

back to the breed and hopes to serve as a mentor for

during his time as an NJAA member. From exhibiting at shows across the nation and participating in contests and conferences, to even serving as the 2018 American Angus Ambassador, Hinrichsen has truly defined what it means to be involved and how to make the most out of one's time in an organization. He emphasizes the importance of staying humble and working hard through it all.

I've always tried to remember the motto: 'Stay humble, stay hungry'," said Hinrichsen. "You might not always be at the top of the class, but you have to keep working hard to get there. When you do have success, it's important to maintain that humility and know it could easily be someone else."

The 2020 NJAS took place in Tulsa, Oklahoma, where nearly 700 exhibitors entered more than 1,400 head of cattle. Hinrichsen's successful week serves as a testament to the years of hard work that led him to his final

"We can't be discouraged by failures; we just have to constantly work even harder - it will eventually pay off."

Visit angus.org for complete show results and news

### Producer webinar focuses on communicating antibioti c use in animal agriculture now to use social media to

"I have so much time on my hands. What can I do to improve my social media posts?" said no producer ever, according to Andy King, moderator on a recent webinar now available for beef producers to view. "I recognize producers are not sitting around at night thinking

However, the webinar Improving Communication About Antibiotic Stewardship for Producers and Stakeholders, is presented by the National Livestock Producers Association

that!" says King.

responsible antibiotic use on U.S. farms and ranches. King is an assistant tell their stories.

The webinar also features Andy Bishop of Fairfield Farms in Kentucky, and Niki Ellis, Director of Education for the Kentucky Beef Council.

Using input from symposium participants, researchers found that some of the largest concerns of beef producers around antibiotic stewardship is that consumers have misperceptions and lack of knowledge about animal agriculture.

Using communications

as a tool to share personal anecdotes and experiences can be very useful, making the message easier to comprehend, processed more quickly and more trustworthy. Social media such as Facebook, Instagram and Twitter are good resources for producers to 'show and tell' their day to day life which helps communicate the values they share with their audience. and gives them a place to explain what they do.

"Not everybody farms," reminds Kentucky Beef Council's Niki Ellis. "People are four generations removed from the farm on average and are hungry for information, hungry to know where food comes from, so that offers a massive opportunity."

"But people do have

families. They do have kids," Ellis continues. "Having images and videos of what you care about. when they see your everyday life, they can relate with you."

"People are searching for positivity," says Andy Bishop. "It (my post) may just be what I've enjoyed that day. The more positive my posts are, the more feedback I get."

When Andy Bishop posts his positive thoughts for the day, his four children are some of his best storytellers. "Because who doesn't like kids, right?" he says with a proud grin.

"You can't reach everyone with every message,' King explains. Audience segments could include those with strong anti-farming beliefs and on

the other end, those who tween are the ones who might be interested and moved by your communication. The largest majority of consumers lie in that middle.

"A snapshot of your life, sharing your little moments, is the best thing you

can do," says Ellis. Share content from trusted sources like the Beef Checkoff, your state Beef Council, your vet and other producers, too.

The 53-minute recorded webinar gives specifics on using images, videos, live streaming, what to avoid and why frequency of messaging is important.

View it at https://vimeo. com/444064397 or go to NLPA.org.

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Auction

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We sold 1656 cattle August 18. Steer and heifer calves were in good demand at steady prices. We had a very good run feeder steers and heifers that were steady to \$4.00 higher. Cows and bulls were steady.

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2 blk strs 473 @ 161.00 2 blk/bwf strs 3 blk strs 1 blk str 6 wf strs STOCKER & FEEDER STEERS 3 blk/bwf strs 7 blk strs 12 blk/bwf strs 19 blk strs 13 blk strs 34 blk strs 19 blk strs 8 blk strs 16 blk/char strs 5 blk/char strs

3 blk/red strs

5 blk/red strs

79 wf strs

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ST. MARYS, 785-437-6349

**HEIFER CALVES** 1 blk hfr 2 blk hfrs

5 wf/blk strs 620 @ 147.00 863 @ 146.75 718 @ 146.50 775 @ 146.50 725 @ 146.00 791 @ 146.00 841 @ 145.75 829 @ 145.50 836 @ 144.85 753 @ 144.00 754 @ 143.25 833 @ 142.75 817 @ 138.75 921 @ 134.35 915 @ 130.00 922 @ 127.50

775 @ 146.50

325 @ 151.00 465 @ 149.00 6 blk/bwf hfrs 497 @ 147.00 3 wf/bwf hfrs 407 @ 137.00 **STOCKER & FEEDER HEIFERS** 81 blk/red hfrs 631 @ 152.00 11 blk/bwf hfrs 627 @ 145.25 16 blk/char hfrs 685 @ 145.00 3 blk hfrs 617 @ 144.50 4 bwf hfrs 615 @ 143.00 9 blk/char hfrs 581 @ 142.50 2 wf/blk hfrs 640 @ 142.00 6 blk hfrs 701 @ 137.50 64 blk/bwf hfrs 759 @ 137.00 116 blk hfrs 778 @ 136.75 22 blk/bwf hfrs 740 @ 135.50

67 mix hfrs 784 @ 134.85 79 wf hfrs 736 @ 134.60 68 blk/bwf hfrs 811 @ 132.50 10 blk/sim hfrs 735 @ 132.00 52 mix hfrs 863 @ 131.25 51 blk/red hfrs 743 @ 131.00 8 blk hfrs 862 @ 125.50 10 blk hfrs 864 @ 125.00 8 mix hfrs 767 @ 122.50 2 blk/red hfrs 915 @ 121.00

**COWS & HEIFERETTES** 1 brang cow 1375 @ 68.00 1 x-bred cow 1225 @ 66.50 1480 @ 65.50 1 red cow 1 blk cow 1440 @ 62.50 1 blk cow 1435 @ 62.00 1 red cow 1330 @ 60.50 1430 @ 60.00 1 blk cow 1 x-bred cow 1290 @ 59.00 1 blk cow 1240 @ 58.50 1 char cow 1230 @ 57.00 1 char cow 1165 @ 56.00 1 bwf cow 1085 @ 55.00 1 sim cow 1305 @ 57.00 1 char cow 1165 @ 56.00 1 bwf cow 1085 @ 55.00 1 sim cow 1085 @ 54.50 1 red cow 1290 @ 53.50 1 blk cow 1325 @ 53.00 1 Inghrn hfrt 785 @ 52.00

1 blk cow 1135 @ 50.00 1 Inghrn hfrt 715 @ 45.00

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to WWW.grassandgrain.com & logging onto the online subscription

TOPEKA, 785-608-4005

ST. MARYS, 785-456-4943

1 blk bull 1615 @ 86.50 **BULLS** 1 blk bull 1895 @ 85.00 1 blk bull 2240 @ 90.50 2015 @ 85.00 2240 @ 89.50 1 blk bull 1 blk bull 1925 @ 88.00

CONSIGNMENTS FOR AUGUST 25: • 60 blk strs & hfrs, 475-600 lbs., vaccinated

90 blk strs & hfrs, 650-750 lbs., off grass

65 black heifers, 800-850 lbs., off grass

116 black heifers, 800-900 lbs.

20 Hereford heifers, 700-750 lbs., off grass

123 blk red steers, 750-775 lbs.

• 61 blk steers, 800-825 lbs., off grass

130 blk/Char steers, 850-875 lbs., off grass

65 blk steers, 900-950 lbs., off grass

 180 blk steers, 900-950 lbs., off grass 110 blk xbred steers, 875-900 lbs., off grass

WATCH OUR AUCTIONS 61 blk xbred steers, 925-975 lbs. LIVE ON DVAuctions.com

**REX ARB** MELVERN, 785-224-6765 **DENNIS' CELL PHONE** 785-456-4187 KENNETH REZAC ST. MARYS 785-458-9071

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**LELAND BAILEY** 

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St. Marys, Ks.