



Schwieterman Market Outlook

A marketing commentary by Bret Crotts

Grains markets spent most of last week slipping lower. There wasn't a major news item that was the main catalyst for the pressure, but it was more of a lack of fresh supportive news to keep the markets moving upward. Technical indicators were overbought and we were due for a corrective break, and that is what we have seen. Moving forward,

the positive trade news, disappointing yield numbers, and the possibility of a friendly November supply and demand report, should keep a bid under the markets and allow us to continue on with our price recovery.

It would, of course, be helpful to get a trade deal signed, but the verbiage out of both Washington, and China,

seems to be optimistic. That certainly hasn't always been the case over the past year, where it always seems that one of the two parties is upset about something. Details on Phase I are still lacking, so there is a bit of trepidation regarding the deal because of that. Hopefully the deal gets close to living up to Trump's hype.

The overall chart pattern of the corn, wheat and soybeans remain positive. We are seeing a correction, but long term we should still look for a move up to the \$4.25 area in the December corn, \$4.70 in the December KW, and \$9.80 in the January soybeans. As a general rule, as ending stocks estimates decline, prices rise.

Cattle futures had a very good week. The December live cattle reached the highest level since early May, which make our next major upside objective the contract high of \$124.175. Beef prices are strong and the slaughter rate is high, which tells us that packers are trying to take advantage of their high margins. There are even rumors now that the Tyson plant in Garden City might be opened before the end of the year, which would mean daily slaughter numbers could be even higher. Producing more beef may sound like a negative to the market, and at some level increasing the supply does weigh on the market, but when demand is not being met, we have room for supply to increase without major negative consequences. Demand for beef, and pork for that matter, is going to keep the live cattle market moving upward for a while longer.

Feeder cattle futures didn't have quite as good of a week as the live cattle. The cash market at the auctions was basically steady to lower than last week, so the rise in the

feeder index has taken a pause. The multi-month highs in the live cattle futures didn't spur much buying in the feeder futures, which is a little bothersome, but higher cash trade again next week would likely cause the feeder futures to play some catch up. The November contract is starting to get short on time, but the \$149 area is still a viable upside target for that market.

The U.S. Dollar Index was higher this week, but the Dollar is still struggling to hold above monthly chart trend line support. BREXIT plans are no longer clear, which caused the British Pound to give up some recent gains, and the European Central Bank is still on a course of very easy monetary policy. It seems that we are back to worldwide competitive devaluation of currencies and the U.S. isn't competing quite as hard as some others. Trump would like the Fed to lower rates back to zero to stay competitive on the world stage and boost our exports. We are still lacking inflation, which the commodity markets need, and the main beneficiary of easy monetary policy around the globe is the US stock market. We are on the verge of new all-time highs in most of the Indices and many records will likely be broken before the end of October.

Schwieterman, Inc. is a full service commodity brokerage firm. If you would like more information on commodity

markets or our brokerage services, contact Bret Crotts at 800-272-9131, www.upthelimit.com or bret@swbell.net

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Lafins Marvel 1801 won grand champion bull at the 2019 Kansas State Fair Angus Show, Sept. 12 in Hutchinson. Kenneth Hartzell, Moscow, Iowa; Joseph Mather, Cambridge, Iowa; and Walridge Farms, Williamsburg, Iowa, own the January 2018 son of PVF Insight 0129. He first claimed junior champion. Blake Bloomberg, Stillwater, Okla., evaluated the 51 entries. Photo by Heidi Anderson

MANHATTAN

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Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to www.grassandgrain.com & logging onto the online subscription

For our sale Friday, October 25, a larger run of cattle found good interest with a good attendance of local and out of state buyers. The most interest is on the weaned cattle and the calves with shots. Cull cows sold mostly steady to weaker and bulls sold lower with several lower quality bulls being offered.

STEER & BULL CALVES — 275-550 LBS.

Alta Vista	5 blk	282@207.50
Topeka	5 blk	346@186.00
Alta Vista	5 bwf	363@181.00
Topeka	5 blk	388@171.50
Wheaton	4 blk	420@163.00
Eureka	5 blk	497@161.00
Torrance	13 blk	462@161.00
Olsburg	7 Rd Ang	517@159.50
Havensville	7 blk	435@154.00
Holton	11 blk	543@153.50
Torrance	17	520@153.00
Topeka	17 mix	500@153.00
Mayetta	4 blk	531@135.00
Torrance	9 Heref	439@114.00

STEERS & BULLS — 550-825 LBS.

Havensville	14 blk	552@158.50
Eureka	19 blk	575@157.50
St. George	6 blk	650@153.00
Eureka	56 blk	664@151.50
Onaga	18 blk	667@149.50
Alma	4 blk	641@149.00
Onaga	10 blk	576@148.50
Emmett	14 blk	623@146.50
Havensville	10 blk	626@146.00
Holton	16 blk	677@145.00
Americus	5 Rd Ang	682@145.00
Emmett	10 blk	709@144.25
St. Marys	17 blk	731@143.50
Alma	4 blk	756@143.00
Riley	9 Cross	724@140.00
Wheaton	7 blk	584@139.00
Topeka	5 blk	578@138.50
Alma	5 blk	559@138.00
Baldwin City	10 blk	651@135.00
Perry	4 blk	797@135.00
Auburn	5 Cross	594@134.75
Emporia	5 blk	790@132.00
Emporia	4 blk	815@129.50
Auburn	9 Cross	691@128.75
Alta Vista	13 blk	615@127.00
Maple Hill	5 Cross	632@119.00
Eureka	5 blk	640@119.00

HEIFER CALVES — 275-550 LBS

Alta Vista	7 blk	290@182.00
Topeka	5 blk	317@169.00
Havensville	7 blk	471@151.00
Havensville	8 blk	406@147.00
Topeka	19 blk	417@144.00
Alta Vista	7 bwf	406@142.00

HEIFERS — 550-1,000 LBS

Eureka	27 blk	567@143.75
Eureka	36 blk	642@140.00
Berryton	17 blk	663@139.00
Tecumseh	9 blk	660@138.50
Mayetta	6 blk	564@137.50
Harveyville	5 blk	588@137.50
Emporia	4 blk	642@135.50
Emporia	15 blk	798@135.00
Emporia	9 blk	592@133.75
Wheaton	5 blk	668@133.50
Riley	4 Cross	645@133.00
Emmett	16 blk	709@130.75
Berryton	27 blk	818@130.75
Emmett	5 blk	570@130.50
St. Marys	14 blk	699@128.50
Tecumseh	9 Rd Ang	820@128.25
Riley	4 Cross	708@126.50
Alta Vista	17 blk	585@125.00
Olsburg	6 Heref	780@125.00
Perry	5 blk	604@119.50
Berryton	4 blk	992@118.00
Alta Vista	4 Cross	560@111.00

REPLACEMENT HEIFERS

Tecumseh	13 blk	@1,000
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COWS & HEIFERETTES — 825-1,725 LBS

Alma	1 blk	875@128.00
Wamego	1 blk	910@127.00
Frankfort	1 Cross	835@120.00
Randolph	1 blk	930@100.00
Oskaloosa	1 blk	1405@69.00
Olsburg	1 blk	1030@68.00
Wheaton	1 blk	1645@66.00
Leonardville	1 blk	1640@65.50
Wamego	1 blk	1575@63.50
Alma	1 blk	1115@63.00
Alma	1 blk	1715@62.50
Alma	1 blk	1450@59.00
Alma	1 blk	1340@54.00
Torrance, CA	1 blk	1360@53.75
Wamego	1 blk	1390@52.00
Manhattan	1 blk	1460@48.00
Wamego	1 bwf	1370@47.00
Clay Center	1 blk	1310@46.00
Randolph	1 blk	1340@46.00
Frankfort	1 bwf	1330@46.00
Allen	1 bwf	1300@45.50
Wamego	1 blk	1300@36.00
Leonardville	1 blk	1250@35.00
Wamego	1 blk	1225@33.00

BULLS — 1,325-2,025 LBS.

Seneca	1 blk	1760@73.00
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Marion	1 blk	1770@71.00
Wheaton	1 blk	2015@70.00
Vermillion	1 blk	1850@70.00
Torrance, CA	1 blk	1770@65.00
Seneca	1 blk	1010@63.00
Seneca	1 blk	1660@62.00
White City	1 Cross	1465@60.00
Torrance, CA	1 blk	1335@55.00
Perry	1 blk	1940@55.00

Council Grove	1 blk	1820@55.00
Manhattan	1 blk	1785@50.00

BABY CALVES

Torrance, CA	1 Heref	@350.00
Manhattan	1 blk	@310.00
Alma	1 blk	@275.00
Manhattan	1 blk	@225.00
St. George	1 blk	@200.00

EARLY CONSIGNMENTS FOR NOV. 1

- 22 blk str & hfrs, 600-650 lbs.
- 30 Choice Blk str & hfrs (weaned 3 weeks/ no implants/ 2 rd shots) 550-600 lbs
- 6 Herf str (2 rds shots/ weaned 30 days/ bunk broke) 500-600 lbs
- 15 Hol str (weaned/ Spring shots) 400-500 lbs
- 35 Choice reputation Blk, BWF str & hfrs (pre wean shots) 400-550 lbs
- 30 Choice Angus str & hfrs (2 complete rd shots/ 40 days weaned) 425-575 lbs
- 40 Angus str, weaned, shots April & Sept., 500-625 lbs.
- 340 mostly blk str, long weaned, 750-950 lbs.
- 100 choice blk feeder str, 950-1,050 lbs.

EARLY CONSIGNMENTS FOR NOV. 8

- 55 choice Angus str & hfrs, pre-weaning shots Oct. 11, 550-650 lbs.

EARLY CONSIGNMENTS FOR NOV. 15

- 55 fancy Angus str & hfrs, weaned Sept. 20, 2 rds shots, 550-650 lbs.
- 55 choice Angus str & hfrs, pre-weaning shots Oct. 18, 550-650 lbs.

SPECIAL STOCK COW AND BRED HEIFER SALE

WED., NOV. 20 • STARTING 11:00 AM

COMPLETE DISPERSAL OF LEROY FECHNER ESTATE CONSISTING OF:

- 156 home raised blk, bwf and Heref Spring calving cows, 3-8 yrs.
- 30 blk & bwf 1st calf hfrs.
- 2 Angus bulls, 2 1/2 yrs.
- 2 horned Heref bulls, 3 1/2 yrs.

This has been a closed herd for over 70 years. Cows & hfrs bred to Ang & Heref bulls for mid Feb. thru April calves.

1st CALF HEIFER PAIRS

- 16 blk bwf & Red 1st calf OCV hfrs w/30-60 day Ohlde bull sired calves by side, all worked.
- 8 big fancy Angus 1st calf hfrs w/ 45 day Angus sired calves by side.
- 8 choice Ang 1st calf hfrs w/ late Aug. & Spt. Ang sired calves, hfrs & calves all worked.

PAIRS

- 20 choice mostly blk cows, 3-4 yrs w/July & Aug. calves by side, exposed back Angus. Calves all worked.
- 5 Heref & Red Baldy cows, 6 yrs w/Sept. calves by side, exposed to April Valley Ang. bull.
- 2 Red Ang cows, 5 yrs w/Sept. Red Ang calves by side, exposed to April Valley Angus bull.

REPLACEMENT HEIFERS

- 5 blk replacement hfrs, 750 lbs.

BRED COWS

- 150 blk bwf, few Red Angus cows, 3+ yrs, Wheeler Balancer & Ang bulls turned in May 1
- 7 Hereford cows, 5-7 yrs, bred to Hereford bull for March calving.
- 19 blk cows, 3-7 yrs, bred to Charolais bull for March & April calves.

BULLS

- 1 Polled Hereford bull, 2 yrs.

FOR A COMPLETE DETAILED LISTING VISIT OUR WEBSITE MCCLIVESTOCK.COM

Upcoming Special Stock Cow & Bred Heifer Sale Dates • Wednesday's starting at 11:00 AM
2019: November 20 • December 18 • 2020: January 15 • February 19 • March 18 • April 15 • May 6

VISIT US ON THE WEB FOR DAILY CONSIGNMENT UPDATES AT WWW.MCCLIVESTOCK.COM

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SAM GRIFFIN BURNS 620-726-5877 Cell: 620-382-7502	ALAN HUBBARD OLSBURG 785-468-3552 Cell: 785-410-5011	BILL RAINE MAPLE HILL 785-256-4439 Cell: 785-633-4610	JEFF BROOKS BEATTIE 785-353-2263 Cell: 785-562-6807	DAN COATES BALDWIN 785-418-4524
				ANDREW SYLVESTER WAMEGO 785-456-4352

USDA extending deadline for the Conservation Stewardship Program Grassland Conservation Initiative

The U.S. Department of Agriculture (USDA) is extending the deadline to November 8, 2019 for eligible agricultural producers to enroll in the Conservation Stewardship Program (CSP) Grassland Conservation Initiative, which was created by the 2018 Farm Bill. The original deadline was October 25, 2019. Eligible producers received letters from USDA's Farm Service Agency (FSA) earlier this year, which included information on how to apply through the field offices of USDA's Natural Resources Conservation Service (NRCS).

Eligible operations have base acres, which are lands where producers have historically grown commodity crops, but where crops have not been grown from January 1, 2009 through December 31, 2017, and the land has returned to grass or grasslands. Formerly, these producers would have been eligible for assistance through the Agriculture Risk Coverage and Price Loss Coverage Programs administered by FSA. This assistance is now made available through the CSP Grassland Conservation Initiative.

When enrolling in the CSP Grassland Conservation Initiative, producers must meet or exceed the stewardship threshold for one priority resource concern by the end of the five-year contract period. Producers receive \$18 per base acre per year over the five-year term of the contract. This initiative has different rules than the rest of CSP and is administered separately. There is no ranking period and CSP payment limitations do not apply. For more information, contact your local NRCS field office.

KDA confirms vesicular stomatitis in horses in Sherman County

The Kansas Department of Agriculture has announced that vesicular stomatitis virus (VSV) was confirmed in horses in Sherman County on October 23, 2019. Kansas becomes the eighth state in the U.S. to have confirmed cases of VSV this year.

The infected horses all reside on the same premises, which is a private residence, and no animal movement has occurred on or off that premises for more than three weeks. KDA has quarantined the livestock on the affected premises, and there is no known exposure to other animals.

"Protecting the health and safety of horses and other livestock in Kansas is our highest priority," said Dr. Justin Smith, Animal Health Commissioner. "We encourage all livestock owners to be aware and follow best practices to limit exposure to insects. We also advise owners to take extra precautions with animals

that may be comingling with other animals."

VSV is a viral disease which primarily affects horses, but can also affect cattle, sheep, goats, swine, llamas and alpacas. The disease is characterized by fever and the formation of blister-like lesions in the mouth and on the dental pad, tongue, lips, nostrils, ears, hooves and teats. Infected animals may refuse to eat and drink, which can lead to weight loss. Vesicular stomatitis can be painful for infected animals and costly to their owners. Humans can also become infected with the disease when handling affected animals, and can develop flu-like symptoms.

The primary way the virus is transmitted is from biting insects like black flies, sand flies and midges. Owners should institute aggressive measures to reduce flies and

other insects where animals are housed. VSV can also be spread by nose-to-nose contact between animals. The virus itself usually runs its course in five to seven days, and it can take up to an additional seven days for the infected animal to recover from the symptoms. Premises with animals diagnosed with VSV are quarantined until at least 14 days after the last affected animal is diagnosed. There are no USDA-approved vaccines for VSV.

VSV is considered a reportable disease in Kansas. Any person who suspects their animals may have VSV should contact their local veterinarian or state animal health official.

When VSV was confirmed in neighboring states this summer, KDA implemented increased importation re-

quirements from the affected regions to help prevent the spread of VSV into Kansas. Because of the confirmed case in Kansas, other states are likely to increase restrictions on livestock imports. Animal health officials strongly encourage all livestock owners and veterinarians to call the animal health authority in the destination state for the most current import requirements prior to travel.

For more information about VSV, including documents outlining symptoms, fly control practices, and current situation reports, please visit the KDA website at www.agriculture.ks.gov/VSV. If you have specific questions or are seeing suspicious lesions on your animals, please contact the KDA Division of Animal Health at 785-564-6601.

Scholarships available for 24th annual NTOP Winter Conference

Several opportunities for scholarships are available to attendees for the 24th annual No-till on the Plains Winter Conference and pre-Conference workshops. The annual soil health Conference will be held January 28 and 29, 2020 in Wichita. Two, all-day pre-Conference workshops will be held on January 27, 2020. All events will take place at the Century II Conference Center and Hyatt Regency Hotel, 400 Waterman, Wichita.

Full and partial scholarships are available to women in agriculture and to people of color in agriculture. Partial scholarships may be applied to the annual Conference as well as pre-Conference workshops. Applications are available at www.notill.org. A limited number of full scholarships, that includes Conference registration fees, hotel accommodations and some travel costs are a new scholarship category this year. A short written application is required and due by November 15, 2019.

These scholarships are made possible the two of our generous Conference sponsors, The Ceres Trust and the #NoRegrets Initiative.

Scholarships are also available to Kansas Conservation district supervisors, district employees and Kansas producers that are first-time attendees to the Conference. Funding for these scholarships is provided through the Kansas Department of Agriculture-Division of Conservation. These scholarships are available by applying at the local Kansas Conservation district offices, located in all 105 Kansas counties.

Kansas cattle on feed up slightly

Kansas feedlots, with capacities of 1,000 or more head, contained 2.38 million cattle on feed on October 1, according to the USDA's National Agricultural Statistics Service. This inventory was up slightly from last year. Placements during September totaled 435,000 head, down 2 percent from 2018.

Fed cattle marketings for the month of September totaled 385,000 head, up 3 percent from last year. Other disappearance during September totaled 10,000 head, unchanged from last year.

Access the National publication for this release at: <https://usda.library.cornell.edu/concern/publications/m326m174z>. Find agricultural statistics for your county, State, and the Nation at www.nass.usda.gov.

This year's speaker lineup features physician, author and lecturer Dr. Daphne Miller. Dr. Miller is the author of *Farmacology, Total Health from the Ground Up*; an eloquent call for better systems of sustainable agriculture and humanistic health care. In linking the two, Dr. Miller brings a physician's critical eye account of what she learned about taking care of patients from visits to farmers who view growing food as part of a self-sustaining, integrated, natural cycle.

The diverse lineup of speakers this year also includes: Brendon Rockey, producer from Colorado; Ian and Diane Haggerty, producers from Australia; John Kempf, innovative soil and plant health consultant from Ohio, Jason Mauck, producer from Indiana; Doug Peterson, USDA soil health specialist from Missouri, and Steve Groff, cover crop and industrial hemp expert from Pennsylvania.

Attendees have several options to attend additional soil health workshops before and

after the Conference. On Monday, January 27th, an introductory level event, *Fundamentals of Soil Health*, is being offered for individuals looking for the basics of getting started with no-till and improved soil health. Also on the 27th is an offering of more advanced information. *Advanced Concepts in Soil Health, The Above and Below*, features John Kempf and Michael Phillips presenting on plant health, nutrient optimization, fungal connections in the soil and building a soil network. Certified Crop Advisor Credits will also be available for conference attendees.

Sponsors for the 2020 Winter Conference are: Green Cover Seed, Farmers Business Network, General Mills Exapta Solutions, The No Regrets Initiative and the Ceres Trust. All of these generous sponsors will be available to attendees throughout the Conference.

Visit notill.org or call (785) 210-4549 for registration information. Pre-registration online is encouraged.

FARM AUCTION

MONDAY, NOVEMBER 18, 2019 — 12:00 PM
We will sell the following items at public auction at our farm located from ABILENE, KS 8 miles south to the flashing light at Rural Center School, then 3 miles west on 1400 Avenue to Eden Rd., then south 5 miles and 1 mile west to 498 900 Avenue, or 3 miles north of CARLTON, KS.
Please be on time, virtually no small items on this sale.

TRACTORS, COMBINES, TRUCKS & TRAILERS (sell last):
 2012 Case IH Maxim w/Case IH 755 loader; 1989 Case IH 7140; 1982 Versatile 875; Case 830 gas; 1999 Case IH 2388 combine; 1010 Case IH 30' rigid head; Case IH 1020 25' flex head; 1992 White GMC semi tractor w/3406B Cat motor; 1989 Volvo semi tractor w/series 60 Detroit; Neville 34' grain trailer; 1983 Freightliner twin screw w/20' aluminum bed; 1973 Chevy C-65 tandem axle w/20' bed; 1973 Chevy C-60 w/16' bed; 1986 Chevy K-20 4WD pickup; Titan 22x7' stock trailer; 30' tandem axle gooseneck flatbed for PU; 16' home made gooseneck flatbed.

FARM MACHINERY & MISC. (sell first): Great Plains #3000 30' grain drill w/fert.; Case IH 900 6R pull type planter; Sunflower 1433 28' disk; IH 496 32' disk; Wilrich 46' field cultivator; Hesston 42' field cultivator; Hesston 33' field cultivator for parts; Case 46' drag harrow on cart; Glenco 4450 Soil Saver chisel; John Deere 714 11-shank chisel; White 588 6-18 semi mt. plow; Case 500 5 bottom semi mt. plow; Graham Hoeme 15' chisel; Nobel 6R Danish tine cultivator; Roto Mix 300-14 mixer wagon; (2) Kelly Ryan 5x12 feed wagons; Kelly Ryan 4x10 feed wagon; Hesston BR-20 bale processor; A&L model 650 grain cart; gravity box w/ auger on tandem axle trailer; gravity wagon; Veermer 605XL BR twine baler; New Holland 276 sm. sq. twine baler; Case IH SCX100 hydro swing swather; H&S 12 wheel rake on cart; Welco 8 bale accumulator; Case side delivery rake; Gehl 4835 skid steer for parts.

NOTE: THIS IS AN ABBREVIATED LISTING.
TERMS: Cash or good check day of sale. Not responsible for accidents.
CLERK: Shirley Riek, 1745 21st Rd., Clay Center, Ks. 67432
See next week's Grass & Grain for a detailed listing or go to kretzauctions.com or kansasauctions.net for details, pictures & more!

GREG & KARI BEETCH, SELLERS
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CATTLE SALE EVERY WEDNESDAY: 11:30 AM
SELL HOGS 1ST & 3RD
WEDNESDAY OF EVERY MONTH
10/23/19 SALE RESULTS

COWS & HEIFERETTES		
White City 1 rwf 920@90.00	Lncnlvle, 112 blk 869@148.75	1645@937.00
White City 1 bwf 1020@78.00	Lncnlvle, 30 blk 869@148.75	Marion, 1 blk 6yr 5 mo bred 1495@750.00
Burdick 1 bwf 1195@70.00	Hope 118 blk 868@147.25	Woodbine, 1 blk older 5 mo bred 1340@650.00
Lncnlvle, 1 blk 1850@64.50	Herington 28 blk 700@147.00	HEIFERS
Lncnlvle, 1 blk 1570@60.50	White City 7 blk 561@145.00	White City 7 blk 477@141.50
Herington 1 blk 1260@60.00	Hope 3 mix 525@145.00	Wilsey 14 blk 678@137.75
Herington 1 blk 1660@60.00	Cncl Grve, 7 mix 634@144.00	White City 5 blk 599@135.00
Lncnlvle, 1 bwf 1485@59.00	Tampa 19 blk 687@141.00	Herington 3 mix 515@135.00
Lncnlvle, 1 blk 1455@58.00	Lncnlvle, 58 mix 897@140.00	Cncl Grve, 5 Red 506@135.00
Lncnlvle, 1 blk 1595@58.00	Cncl Grve, 6 mix 735@140.00	Cncl Grve, 4 blk 570@135.00
Herington 1 blk 1410@58.00	Herington 9 blk 796@139.00	Marion 3 Red 533@135.00
Burdick 1 blk 1110@58.00	White City 6 blk 699@138.00	Herington 4 Char 679@134.50
Woodbine 1 blk 1550@57.00	Herington 8 blk 856@138.00	Tampa 7 blk 568@134.00
Woodbine 1 bmf 1380@56.000	Tampa 12 blk 778@137.00	Tampa 5 blk 481@130.00
BULLS	Hope 4 mix 937@135.50	Tampa 17 blk 688 \$127.00
Hillsboro 1 blk 1565@75.00	Cncl Grve, 5 blk 618@135.00	
STEERS	BRED COWS - BY THE HEAD	
Hope 10 mix 608@151.50	Woodbine, blk 5 yr 3 mo bred	

CONSIGNMENTS FOR FALL CALF SALE OCTOBER 30

- 62 mostly blk strs, 850-875 lbs.
- 10 blk, strs & hfrs, home raised, shots, long weaned, 550-650 lbs.
- 5 blk strs & hfrs, home raised, 1 rd shots, 45 days weaned, 450-550 lbs.

MORE CATTLE BY SALE TIME

NEXT FALL CALF SALE: DECEMBER 4TH

Our Consignments can now be viewed after 12 Noon on Mondays by going to www.grassandgrain.com & logging onto the online Subscription.

View Our Auction Live at LMAAUCTIONS.COM
 KFRM AM 550, Every Wed., 8:00 a.m. • Barn Phone 785-258-2205
www.HeringtonLivestock.com

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Bob Kickhaefer, Cell - 785-258-4188 • Trevin Koehn, 620-381-0919

Friday, Nov. 1, 2019 @ 12* pm CDT
 at the Downey Ranch, 12 mi SE of Manhattan, KS
 *Note new, earlier start time!

127 Registered, Performance Tested, 20 month old Bulls

- 63 DRI Black Angus Bulls
- 52 KCC 100% 1A Red Angus Bulls
- 12 Red & Black SimAngus Bulls from KCC & DRI
- Spring Delivery Available, turn out a 2 YO May 1, 2020



Downey Ranch, Inc.
Joe Carpenter, Barb Downey
 (785)556-8161/8160
www.DowneyRanch.com



DRI Ribey F142



KCC Factor 536-852

They sell Nov. 1!

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The customers that have been with us from the start rely on us.

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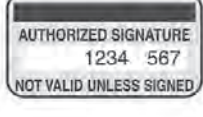
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Long Haul
Friday, Nov. 1, 2019 @ 12 pm* CDT
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135 Registered, Performance Tested, 20 month old Bulls

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- 52 1A Red Angus Bulls from KCC, Spartacus, Silverbow, Pacesetter & more
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African swine fever multi-state drill held

USDA's Animal and Plant
Health Inspection Service
(APHIS) led a series of func-
tional exercises and drills Sept.
23 to Sept. 26 to help partic-
ipants better understand what
would happen if a foreign ani-
mal disease (FAD), such as
African swine fever (ASF),
was confirmed in the United
States. KPA staff and board
members participated, along
with swine veterinarians, pig
farmers, state and local gov-
ernment officials, law enforce-
ment officers, pork packers
and other swine industry per-
sonnel. Kansas was one of 14

states that participated.
This exercise, which was
part of APHIS's ASF prepared-
ness efforts, was designed to
determine how a real-world
ASF response would be han-
dled and what steps would
be taken to help mitigate its
spread and overall negative
effects.

The general focus of each
day's simulation was:

Day 1 – Conduct an FAD
investigation and coordinate/
engage the National Veterinary
Services Laboratory's Foreign
Animal Disease Diagnostic
Laboratory and the appropri-

ate laboratories in the Nation-
al Animal Health Laboratory
Network.

Day 2 – Respond to and
support state, regional or na-
tional movement standstill de-
pending on swine populations
that were infected.

Day 3 – Implement the
planning and resource coordi-
nation associated with de-
populating and disposing of
infected and exposed swine.

Day 4 – Implement a sys-
tem to allow continuity of
business for non-infected op-
erations within a control area.

**Kansas Rural Center's annual
conference announces speakers**

Lt. Governor Lynn Rodg-
ers will be among the speakers
at the Kansas Rural Center's
annual Farm and Food Confer-
ence on Friday and Saturday,
November 8 and 9 in Wichita.
He will speak as part of a
Saturday session titled "Har-
vesting Opportunities for Food
and Farming in Kansas" and
discuss the Rural Prosperity
tours of last summer. Keynot-
ing the conference this year
will be Fred Iutzi, president of
The Land Institute in Salina
and Becca Jablonski, Colorado
State University's Food Sys-
tems Extension Economist.

The session with the Lt.
Governor will also include
Marlin Bates, Douglas Coun-
ty Extension, who was instru-
mental in organizing the May
2018 Harvesting Opportuni-
ties Symposium that drew over
150 Kansans to discuss how
food systems can transform
rural economies. KRC staff
will provide a summary of
their summer town hall meet-
ings, and a representative of
the State Legislature's Rural
Revitalization committee has
been invited.

Two dozen workshops will
illustrate the theme "Planting
Ideas, Growing Our Future:
Carbon, Climate and Com-
munities" and offer practical
information for growers and
entrepreneurs as well as infor-
mation on critical food, envi-
ronmental and political issues.

"The Green New Deal, cli-
mate change reports, and the
emerging crisis in the farm/
rural economy raise questions
for many of us as we head into
another pivotal election year
and as we envision the future
for our farms and communi-
ties," stated Mary Fund, KRC
executive director. "How does
climate change affect us here
in the heartland? What policies
and programs will help us ad-
dress it? What steps or actions
can help us weather the eco-

nomc problems in agriculture,
and what kind of economic
development should we pursue
that will provide the resilience
and diversity we need?"

Fred Iutzi will speak Fri-
day morning on "Agriculture's
Role in Ecological Sustain-
ability and Economic Justice"
building on an essay he and
Texas journalist/communica-
tions professor Robert Jensen
wrote following the propos-
al of the Green New Deal
last winter. In that essay, Iutzi
and Jensen discussed the need
for a new way of producing
food that does not shy away
from a critique of the domi-
nant capital intensive indus-
trial worldview or the reality
of ecological disruption. The
new food system allows us
to go to the root of the prob-
lem, and adopts a worldview
based on an economic system
allowing more equitable distri-
bution of wealth and creation
of meaningful livelihoods. In
the keynote, Iutzi will address
what agriculture and food pro-
duction needs to address in
order to meet the challenges of
the future.

Jablonski will speak on
Saturday morning on the value
of local and regional food sys-
tems by "Leveraging Urban
Food Markets to Support
Rural-Urban Linkages and
Regional Economic Develop-
ment." Jablonski was a con-
tributor to the Federal Reserve
Oct. 2017 Report, "Harvest-
ing Opportunity: The Power
of Regional Food System In-
vestments to Transform Com-
munities." She will also lead
a workshop on assessing the
economic impacts of food sys-
tems programming, policies
and initiatives. Jablonski was
a key presenter at the "Harvest-
ing Opportunity in Kansas"
symposium on building com-
munity wealth through food
and farming, held in Lawrence
in 2018.

An afternoon plenary panel
on Friday will cover a call
for action on the Climate and
Energy Project's Kansas Cli-
mate Health Declaration, and
the National Sustainable Agri-
culture Coalition's Farmer
Climate Action Sign-on Letter.

Each day will feature a
dozen concurrent workshops
covering a range of topics in-
cluding practical sessions on
building soil health, manag-
ing grass and livestock for ex-
treme weather, managing farm
financial recordkeeping, man-
aging woodlands, extending
the growing season in hoop
houses, and coping with stress
and anxiety on the farm and in
the world. Other workshops
will cover critical issues, pol-
icy and advocacy looking at
local food development, state
policy overview for 2020, fed-
eral farm policy and climate
smart practices, wind energy
and public opinion, and the
impact of concentrated animal
feeding operations.

New this year will be a
Special Land/Farm Owner and
Land Seeker Mixer held as
one of the workshop sessions
on Friday afternoon from 4:00
p.m. to 5:15 p.m. The mixer
is an opportunity to network
and connect those who have
farms or land to those who are
seeking a farm or land or an
opportunity to gain experience
farming. The Mixer is also
open to non-conferencegoers
who only wish to attend the
Mixer.

Pre-registration is required
for both conference goers
and non-conferencegoers. To
register, please visit <https://kansaruralcenter.org/kansasrural-center-to-host-land-owner-land-seeker-mixer/>.

KRC also celebrates its
40th anniversary with a special
reception on Friday evening,
November 8 from 5:30 to 8:00
p.m. with food, drink, music
and networking. A full agenda
of all conference activities is
available at kansaruralcenter.org/2019-conference.

Registration is \$75 per day
or \$145 for both days. The
conference registration and
price includes Friday even-
ing's celebration of KRC's
40th Anniversary with an ex-
tended hors d'oeuvres buffet,
Kansas beer and wine, and
music. The celebration will be
held immediately following
the end of the day's workshops
from 5:30 p.m. to 8:00 p.m.
The receptions is also open to
non-conferencegoers for \$40.
Registration for the conference
or for Friday evening's recep-
tion can be found at kansaruralcenter.org/2019-conference.
Please register by November
4th. Conference scholarships
are also available for students
and beginning farmers. Inquire
at info@kansaruralcenter.org.

Marysville Livestock Sales

Every Thursday at 12 Noon

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**PLEASE VISIT OUR WEB SITE TO SEE OUR LATEST DETAILED MARKET REPORTS AND
UPCOMING CONSIGNMENTS AND SPECIAL SALES: www.marysvillivelivestock.com**

STEERS/BULLS		BEEF		HOLSTEINS	
300-400#	\$168.50-\$142.00	\$168.50-\$142.00	\$60.00-\$47.00	\$60.00-\$47.00	
400-500#	\$169.00-\$141.00	\$169.00-\$141.00	\$75.00-\$51.00	\$75.00-\$51.00	
500-600#	\$163.00-\$120.00	\$163.00-\$120.00	\$79.00-\$61.00	\$79.00-\$61.00	
600-700#	\$162.00-\$124.00	\$162.00-\$124.00	\$70.00-\$54.00	\$70.00-\$54.00	
700-800#	\$155.00-\$116.00	\$155.00-\$116.00	\$62.00-\$46.00	\$62.00-\$46.00	
800-900#	\$145.00-\$123.00	\$145.00-\$123.00	\$79.50-\$53.00	\$79.50-\$53.00	
900-1,000#	\$142.00-\$119.00	\$142.00-\$119.00	\$80.00-\$49.00	\$80.00-\$49.00	
HEIFERS		BEEF		HOLSTEINS	
300-400#	\$149.00-\$134.00	\$149.00-\$134.00	\$60.00-\$47.00	\$60.00-\$47.00	
400-500#	\$143.00-\$125.00	\$143.00-\$125.00	\$75.00-\$51.00	\$75.00-\$51.00	
500-600#	\$140.00-\$122.00	\$140.00-\$122.00	\$79.00-\$61.00	\$79.00-\$61.00	
600-700#	\$139.00-\$119.00	\$139.00-\$119.00	\$70.00-\$54.00	\$70.00-\$54.00	
700-800#	\$131.00-\$117.00	\$131.00-\$117.00	\$62.00-\$46.00	\$62.00-\$46.00	
800-900#	\$124.00-\$115.00	\$124.00-\$115.00	\$79.50-\$53.00	\$79.50-\$53.00	
FIELDMEN		BEEF		HOLSTEINS	
Jim Dalinghaus	785-799-5643	Dave Bures, Auctioneer	402-239-9717	Jeff Cook	785-564-2173
Baileyville, KS		Odell, Nebraska		Hanover, KS	
		Barn Phone •	785-562-1015	www.marysvillivelivestock.com	

Market Report for 10-24-2019.
740 HEAD SOLD
HFRETTES:
1205#-980# \$98.00-\$68.00
COWS-HIGH YIELDING
1610#-1170# \$67.00-\$58.00
COWS-LGT WT & LOW YIELDING
1480#-875# \$54.00-\$27.00
BULLS:
1900#-1210# \$81.00-\$63.50

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ranch
Fall Yearling Bulls Now Available!
Charolais & Sim-Influence
Sons available by Ledger & Venture
Mark your calendars for our 18th Annual Bull Sale
Tuesday, March 17, 2020 at the ranch
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Spencer, Laci, Weston & Josi Schradler | Home. 785-488-2135 | Spencer. 785-488-7204
2118 Oxbow Road Wells, Kansas 67467 | email: schradler@twinvalley.net
www.schraderranch.com



BLACK INK

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Too Many Irons in the Fire

By Nicole Lane Erceg scrape the bottom and come up empty. Picking up the coffee pot to pour, but no liquid fills your cup. You can't work with what

you don't have. Seems obvious, but it's an obstacle I stumble on regularly, putting too many things on a mile-long to-do list, certain I'll just figure out how to get it all done. I offer up time and resources I don't have to try and fit all the priorities. When this state of chaos takes over my life, it yields few positive results. Overbooking days and weeks is common across the cattle community, too. In the sea of never-ending ranch demands with a to-do list longer than a roll of barbwire, it can be hard to prioritize. You need a calving-ease bull that produces a heavy weaned calf that can thrive in your part of the world and beat the breed average for all important criteria in a balanced phenotypic package. When it comes to management, balancing nutrition, health, pasture rotations, fence maintenance and office tasks are more than enough to keep you busy—and that's leaving a lot of things off the list. In the midst of these demands, it's easy to forget an important factor in producing good beef: the marbling to satisfy consumers. The end result may be a heavy calf that looks great but yields a final product that fails on the plate. All that work for a sub-par eating experience or a disappointed buyer who won't risk trying beef again for some time. If everything is important, nothing is. But that doesn't mean you can't have it all. A wise friend once told me, "You can have too many irons in the fire, as long as your fire is hot enough." There's a lot of economical relevance that can be bred into cattle these days and plenty of new technology to apply in management—but none of that matters if we're

heaping irons into a bed of ashes. In an industry where 75% Choice is barely average, cattle need to start with genetics that can reach higher grades than yesterday. The No. 1 reason cattle miss out on premium Choice programs is a lack of marbling. The bar for high-quality beef keeps rising. Today's cattle markets may not be as strong as you hoped for, but that doesn't have to squelch profitability. Cattlemen who prioritized carcass traits along with other economically important requirements are still running in the black. Premium programs still pay a premium when the market disappoints. But without the genetic potential built in, there's nothing to be realized, nothing to be gained with longer feeding or better management. It's like trying to fill a bucket when the well is dry. If we set a good fire, keep it stoked and then stack the irons by prioritizing the consumer first, we'll get a whole lot more beef in the branded box. And that means more money in cattleman's pockets. Next time in Black Ink®, Miranda Reiman will talk about our common ground. Questions? Email nerceg@certifiedangusbeef.com

REAL ESTATE & PERSONAL PROPERTY AUCTION

SATURDAY, NOVEMBER 23, 2019
Real Estate Sell at 11:00 AM
Personal Property to sell immediately afterwards.

AUCTION HELD ONSITE: 510 HWY. 63 — EMMETT, KANSAS

OPEN HOUSE:
Sunday,
November 10, 2019
• 1-3 PM

Setting on just over an acre, this property has been a long term service station for the town of Emmett up until recently. It could be opened back up in the same capacity or with modifications offers plenty of different opportunities for the new owner. Currently the property has two service bays, an entry/receptionist area, a meeting room and an office. **Call for a personal showing if Open House Date does not work for you!**
List of Personal Property will be available SOON!
Check our website & Watch Facebook!
REAL ESTATE TERMS: Property sells AS IS, WHERE IS. 10% non-refundable down payment is required day of sale by check. Buyer must be able to close on or before December 27, 2019. Buyer needs bank letter of loan approval or funds verification. Cost of Owners Title Policy to be split equally between Buyer and Seller. All announcements day of sale take precedence over written materials. Crossroads Real Estate & Auction LLC is representing the Seller.

Check us out on Facebook & Online for more info www.kscrossroads.com
www.facebook.com/KScrossroadsauctions

Crossroads Real Estate & Auction LLC
ANDREW SYLVESTER, Listing Agent/Auctioneer, 785-456-4352
BILL DISBERGER, Auction Coordinator, 620-921-5642
TERRI HOLLENBECK, Broker/Owner, 785-223-2947

Grass & Grain Weather Report Oct. 30, 2019

Seven Day Forecast	In-Depth Local Forecast	Today's Local Outlook																																																																																
WEDNESDAY Partly Cloudy High: 35 Low: 27 	Today we will see partly cloudy skies, high temperature of 35°, humidity of 56%. East northeast wind 5 to 9 mph. The record high temperature for today is 80° set in 1964. Expect partly cloudy skies tonight, overnight near record low of 27°. Northwest wind 2 to 6 mph.	Washington 39/28 Blue Rapids 33/25 Seneca 34/25 Clay Center 34/27 Mahattan 35/27 Wamego 35/26 Ogden 35/24 Junction City 36/28 Abilene 35/26 Council Grove 36/26																																																																																
THURSDAY Partly Cloudy High: 39 Low: 31 	Last Week's Almanac	This Week's Sun & Moon Chart																																																																																
FRIDAY Sunny High: 54 Low: 44 	<table border="1"> <thead> <tr> <th>Date</th> <th>Hi/Lo</th> <th>Normals</th> <th>Precip</th> </tr> </thead> <tbody> <tr><td>10/18</td><td>78/55</td><td>67/41</td><td>0.01"</td></tr> <tr><td>10/19</td><td>70/43</td><td>67/41</td><td>0.02"</td></tr> <tr><td>10/20</td><td>68/47</td><td>67/41</td><td>0.21"</td></tr> <tr><td>10/21</td><td>56/46</td><td>66/40</td><td>0.00"</td></tr> <tr><td>10/22</td><td>64/41</td><td>66/40</td><td>0.00"</td></tr> <tr><td>10/23</td><td>67/46</td><td>65/40</td><td>0.00"</td></tr> <tr><td>10/24</td><td>49/41</td><td>65/39</td><td>0.00"</td></tr> </tbody> </table>	Date	Hi/Lo	Normals	Precip	10/18	78/55	67/41	0.01"	10/19	70/43	67/41	0.02"	10/20	68/47	67/41	0.21"	10/21	56/46	66/40	0.00"	10/22	64/41	66/40	0.00"	10/23	67/46	65/40	0.00"	10/24	49/41	65/39	0.00"	<table border="1"> <thead> <tr> <th>Day</th> <th>Sunrise</th> <th>Sunset</th> <th>Moonrise</th> <th>Moonset</th> <th>Last</th> </tr> </thead> <tbody> <tr> <td>Wednesday</td> <td>7:51 a.m.</td> <td>6:28 p.m.</td> <td>10:35 a.m.</td> <td>8:38 p.m.</td> <td>11/9</td> </tr> <tr> <td>Thursday</td> <td>7:53 a.m.</td> <td>6:27 p.m.</td> <td>11:41 a.m.</td> <td>9:26 p.m.</td> <td>11/10</td> </tr> <tr> <td>Friday</td> <td>7:54 a.m.</td> <td>6:25 p.m.</td> <td>12:40 p.m.</td> <td>10:18 p.m.</td> <td>11/11</td> </tr> <tr> <td>Saturday</td> <td>7:55 a.m.</td> <td>6:24 p.m.</td> <td>1:32 p.m.</td> <td>11:14 p.m.</td> <td>11/12</td> </tr> <tr> <td>Sunday</td> <td>6:56 a.m.</td> <td>5:23 p.m.</td> <td>1:17 p.m.</td> <td>11:12 p.m.</td> <td>11/13</td> </tr> <tr> <td>Monday</td> <td>6:57 a.m.</td> <td>5:22 p.m.</td> <td>1:55 p.m.</td> <td>Next Day</td> <td>11/14</td> </tr> <tr> <td>Tuesday</td> <td>6:58 a.m.</td> <td>5:21 p.m.</td> <td>2:29 p.m.</td> <td>12:10 a.m.</td> <td>11/15</td> </tr> </tbody> </table>	Day	Sunrise	Sunset	Moonrise	Moonset	Last	Wednesday	7:51 a.m.	6:28 p.m.	10:35 a.m.	8:38 p.m.	11/9	Thursday	7:53 a.m.	6:27 p.m.	11:41 a.m.	9:26 p.m.	11/10	Friday	7:54 a.m.	6:25 p.m.	12:40 p.m.	10:18 p.m.	11/11	Saturday	7:55 a.m.	6:24 p.m.	1:32 p.m.	11:14 p.m.	11/12	Sunday	6:56 a.m.	5:23 p.m.	1:17 p.m.	11:12 p.m.	11/13	Monday	6:57 a.m.	5:22 p.m.	1:55 p.m.	Next Day	11/14	Tuesday	6:58 a.m.	5:21 p.m.	2:29 p.m.	12:10 a.m.	11/15
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SUNDAY Sunny High: 63 Low: 55 	Local UV Index 0-2: Low, 3-5: Moderate, 6-7: High, 8-10: Very High, 11+: Extreme Exposure	Weather History Oct. 30, 1947 - The Donora, Pennsylvania smog disaster finally came to an end. For five days an inversion trapped impurities in the lower atmosphere over the Monongahela Valley, killing 20 people and leaving more than 2,000 others ill.																																																																																
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Sell At St. Marys

Sell Or Buy Cattle By Auction STARTING TIME 10:30 AM Tuesdays

We sold 2233 cattle October 22 with a nice run of high quality cattle. Steer and heifer calves were in good demand at steady to \$5.00 higher prices. Feeder steers and heifers sold steady to \$3.00 higher. The cow and bull market was \$3.00-5.00 lower.

STEER & BULL CALVES			
7 blk/bwf str	478 @ 170.50	40 blk str	638 @ 150.50
22 blk str	489 @ 169.50	11 blk str	602 @ 149.50
9 blk str	479 @ 168.50	4 blk/bwf str	598 @ 148.00
12 blk/bwf str	465 @ 168.00	9 blk/bwf str	792 @ 148.00
6 blk/bwf str	470 @ 168.00	5 blk str	601 @ 147.00
1 blk str	455 @ 167.00	6 blk/bwf str	740 @ 147.00
4 blk str	515 @ 165.00	7 blk str	623 @ 146.50
4 blk/bwf str	514 @ 162.00	12 blk/char str	823 @ 146.25
3 blk str	477 @ 161.00	16 blk/bwf str	597 @ 146.00
7 blk/sim str	497 @ 161.00	20 blk/bwf str	645 @ 146.00
1 blk str	535 @ 158.00	62 blk/bwf str	892 @ 145.00
1 bwf str	500 @ 154.00	14 blk/bwf str	608 @ 144.50
2 blk/bwf str	518 @ 153.00	5 blk str	710 @ 144.50
6 blk/char str/bulls	480 @ 143.00	7 blk/bwf str	604 @ 144.00
1 blk bull	520 @ 140.00	18 blk str	663 @ 144.00
		7 blk str	869 @ 143.50
		14 blk/bwf str	879 @ 143.50
		128 blk/bwf str	881 @ 143.25
		29 x-bred str	589 @ 143.00
		57 mix str	886 @ 143.00
		56 mix str	726 @ 142.50
		66 blk/bwf str	934 @ 141.75
		15 blk str	779 @ 141.00
		118 blk/red str	951 @ 140.50
		70 mix str	892 @ 139.60

19 blk str	677 @ 138.50	7 blk hfr	785 @ 137.50
62 blk/bwf str	969 @ 136.90	10 blk/bwf hfr	580 @ 137.00
58 mix str	967 @ 135.00	82 mix hfr	771 @ 136.75
		3 blk hfr	583 @ 135.50
		11 blk hfr	600 @ 134.25
		6 blk hfr	563 @ 134.00
		17 blk hfr	633 @ 133.00
		15 blk/bwf hfr	610 @ 131.50
		8 red/blk hfr	776 @ 130.00
		9 x-bred hfr	652 @ 128.00
		15 blk/bwf hfr	585 @ 127.50
		5 blk hfr	796 @ 125.00

1 blk cow	1110 @ 53.00	1 blk cow	@ 875.00
1 char cow	1620 @ 52.50	1 wf cow	@ 775.00
1 red cow	1125 @ 52.00	5 wf cows	@ 750.00
1 blk cow	1355 @ 51.50	3 wf cows	@ 725.00
1 blk cow	1540 @ 51.00		
3 blk cows	1323 @ 50.00		
1 char cow	1615 @ 49.00		
1 sim cow	1540 @ 48.00		
1 bwf cow	1405 @ 47.50		
1 wf cow	1040 @ 47.00		
1 blk cow	1215 @ 46.00		
2 blk cows	1248 @ 45.00		
1 blk cow	1220 @ 44.00		
1 bwf cow	1005 @ 43.00		
1 blk cow	1265 @ 42.50		
1 blk cow	1075 @ 42.00		
1 blk cow	985 @ 41.00		
1 blk cow	960 @ 40.00		

WATCH OUR AUCTIONS LIVE ON DVAuctions.com

CONSIGNMENTS FOR OCTOBER 29:

- 22 Angus cows, short solid with fall calves
- 30 blk str & hfrs 450-550 vaccinated
- 45 blk str & hfrs 500-600 vaccinated
- 50 blk str & hfrs 500-600 vaccinated
- 140 blk hfrs 725-775 off grass
- 61 blk x-bred str 900-925
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