



Schwieterman Market Outlook

A marketing commentary by Bret Crofts

The grain markets had some ups and downs last week, but the overall pattern remained sideways. As usual, news about Chinese trade relations ebbed and flowed between good and bad, but we still have no confirmation of anything. There were rumors of Chinese purchases of wheat last week, and news that suggested the Chinese would go on a six-year buying spree to help reduce our trade deficit, but once again, we have no confirmation.

Other than the Chinese trade relations, the most interesting thing in the marketplace is the weather in South America, which continues to look less than ideal. It has become a given that Brazil will not produce a record soybean crop and corn production estimates have slipped as well. After that, the fresh news becomes sparse, and traders seem to simply be waiting for the government shutdown to end so we have some hard data to work with.

Live cattle futures saw another round of new contract highs last week, but as of early afternoon Friday, there was still no cash cattle trade to speak of. The feeder cattle futures are still in the doldrums and trading sideways, which the exception of the

January contract, which made multi-month lows. The weather has created a situation where producers want to sell feeder cattle to get them out of the muddy lots and feedlots don't want to buy cattle to put into muddy lots. The Feeder Index keeps slipping because there just isn't any enthusiasm at the sale barns. At some point we will see a significant turn in the live cattle versus feeder cattle spread, but we aren't there yet. When the weather straightens the feeders will be the upside leader.

The stock market has made a very good recovery and the Dow Jones is back above the 50-day moving average for the first time since early December. Stock traders get pushed around by the changing Chinese trade news as well, but for the most part, traders are optimistic again, and earnings numbers have been solid.

Schwieterman Marketing, L.L.C. specializes in risk management and cash grain and livestock marketing plans. For information on the markets or our marketing service you can contact Bret Crofts at 888-437-9131 or bret@swbell.net.

The information contained herein is based on data obtained from recognized statistical services and

other sources believed to be reliable. However, we have not verified such information and we do not make any representations as to the accuracy or completeness. Past results are not necessarily indicative of future results. All statements contained herein are current opinions, which are subject to change. The risk of loss in trading commodity future contracts is substantial. You should therefore carefully consider whether such trading is suitable for you in light of your financial condition. Neither the information, nor any opinion expressed shall be construed as an offer to buy or sell any futures or options on futures contracts.

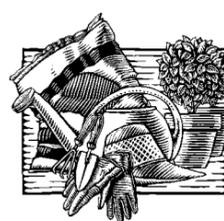
Flint Hills theater undergoes an upgrade this January

The Flint Hills Discovery Center (FHDC) Horizon Ranch Immersive Theater is getting an upgrade thanks to Marty Vanier and her generous donation to the FHDC Foundation at the end of 2018. The theater will be closed for renovation from Jan. 14-25.

These upgrades are made possible by a gift of \$417,950 made to the Flint Hills Discovery Center Foundation in December of 2018. The gift will be used to expand and enhance the projection system of the Horizon Ranch Immersive Experience Theater at the FHDC. The new projectors and state of the art technology upgrades will enable enhanced quality and diversity of films to be shown in the theater.

During this renovation time period, the FHDC will be offering reduced admission of \$7 for all adults and \$3 for all youth. No additional discounts will be applied (military, senior, educator, etc.). FHDC Members are always free.

For more information about the Flint Hills Discovery Center, visit www.flinthillsdiscovery.org/, call 785-587-2726 or visit 315 S. 3rd St. in Manhattan.



Yard & Garden Tips By Gregg Eyestone Starting Plants Indoors

Fresh produce at this time of the year is fun to eat. I'm harvesting a few cherry tomatoes and some other salad crops now. It is not a large amount of produce. I don't invest a large amount of time and resources for more production.

I will be giving presentations on growing plants indoors in January. The first one will be on Saturday, January 19 at 10 a.m. in Pottorf Hall. This is for youth that are interested in growing plants. Registration of \$5 for materials is require and sign up is on our website at www.riley.ksu.edu

A similar presentation will be hosted by Blueville Nursery at 4539 Anderson Avenue. This one is on the following Saturday, January 27 at 10 a.m. No registration is required. Blueville has the needed supplies for starting seeds. It will be time to start some onions if you are wanting to grow them from seed. The cherry tomato is one I started a year ago for display at the Town Center Community Fair. This year, I have started another tomato and hope to have a container of stock blooming.

To start onions or any other plants from seed, they need the right temperature and supplemental light. Seeds sprout best with a warm growing media. Most plants will do well with 70 degrees. The warm temperature sprouts more seeds, provides even germination and the seeds sprout quicker. Once the seeds have sprouted, the onion plants grow best at a temperature around 65 degrees.

Extra light is needed to grow healthy plants at this time of the year. Fluorescent lights can be used.

They provide the correct wave length for the plants without becoming too hot. The bulbs are just barely above the plant leaves to maximize the light energy. I leave my fluorescent bulbs on constantly.

LED lights are another option. They provide more light energy to the plants and therefore, are suspended farther away from the plant leaves.

Lots of information is available to learn more. Attending one of my classes is a good option. A recent K-State Research and Extension Horticulture Newsletter addressed the subject. It is available online. Search KSU horticulture newsletter.

You can find out more information on this and other horticulture topics by going to the Riley County, K-State Research and Extension website at www.riley.ksu.edu. And you can contact Gregg Eyestone at the Riley County office of K-State Research and Extension at 110 Courthouse Plaza in Manhattan, by calling 785-537-6350 or e-mail: geyeston@ksu.edu

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Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to www.grassandgrain.com & logging onto the online subscription

With a major winter storm predicted for Friday evening and Saturday, we had many cancellations for our sale Friday, January 18th. With the wet, muddy conditions, the cattle offered were selling on a lower trend. Heavy fleshy cull cows were selling \$5-\$7 higher. Thin and low quality cull cows were selling at steady prices.

STEERS — 500-825 LBS

Elmdale	9 blk	500@172.00
Elmdale	26 blk	575@168.00
Lancaster	5 blk	580@162.00
Tiburon, CA	5 blk	580@159.00
Cedar Point	3 blk	635@152.00
Lancaster	16 blk	664@148.25
Elmdale	46 blk	667@148.00
Tiburon, CA	11 blk	680@144.00
Frankfort	10 blk	699@140.00
Lancaster	23 blk	772@135.25
Elmdale	4 blk	767@135.00
Frankfort	4 blk	803@130.50

HEIFER CALVES — 450-550 LBS

Elmdale	20 blk	512@143.00
Lancaster	10 blk	543@138.00
tiburon	8 blk	501@136.50
Cedar Point	4 blk	468@130.00

HEIFERS — 600-725 LBS

Elmdale	27 blk	621@138.00
Lancaster	18 blk	636@138.00
Tiburon, CA	17 blk	643@137.00
Tiiburon, CA	10 blk	712@132.75
Lancaster	11 blk	700@130.75
Frankfort	8 blk	662@129.25

BULLS — 1,050-2,100 LBS

Waterville	1 blk	1690@65.00
Blaine	1 blk	2085@65.00

COWS & HEIFERETTES — 975-1,975 LBS

Wetmore	9 Heref	989@110.00
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Onaga	1 blk	1195@85.00
Muscotah	1 blk	1250@81.00
Havensville	1 blk	1825@73.75
Manhattan	1 blk	1955@73.50
Olsburg	1 blk	1665@73.25
Goff	1 blk	1770@72.00
Olsburg	1 blk	1620@71.00
Waterville	1 Cross	1520@71.00
Westmoreland	1 blk	1610@69.50
Cedar Point	1 blk	1480@68.50
Cedar Point	1 blk	1670@67.00
Olsburg	1 blk	1420@67.00
Westmoreland	1 blk	1610@65.00
Tiburon, CA	1 bwf	1390@57.00
Westmoreland	1 blk	1440@56.00
Cedar Point	1 blk	1085@55.00
Tiburon, CA	1 blk	1435@55.00
Tiburon, CA	1 blk	1225@50.00
Olsburg	1 Cross	1395@50.00
Westmoreland	1 blk	1320@47.50
Waterville	1 blk	1265@46.00

We had a short run for our special cow sale held Wednesday, January 16, with buyers being concerned about the weather. Following is a partial listing:

BRED COWS

AGE MO	
Randolph	1 blk 6 8 @1375.00
Allen	1 blk SS 7 @1100.00
Allen	1 blk 2 8 @1000.00
Allen	4 blk 7-8 6-7 @1000.00
Wheaton	1 bwf 4 8 @985.00
Wetmore	1 Heref 2 3 @935.00
Allen	1 blk 5 7 @925.00
Green	1 blk 3 7 @850.00
Wetmore	1 Heref 5 4 @835.00
Wetmore	1 Heref 2 5 @825.00
Manhattan	1 blk 6 5 @800.00
Wamego	1 Cross OO 5 @700.00

Alma	1 blk	SS	7	@610.00
Westmoreland	1 blk	BM	7	@560.00

BRED 1ST CALF HEIFERS

AGEBRED

Onaga	24 Ang	2	7-8@1800.00
Waterville	10 Ang	2	7-8@1675.00
Florence	18 rd Ang	2	7-8@1575.00
Onaga	6 Ang	2	7-8@1550.00
Florence	17 rd Ang	2	7-8@1525.00
Wakefield	1 Ang	3	7-8@1450.00
Florence	7 red Ang	2	7-8@1425.00
Florence	8 red Ang	2	7-8@1375.00
Americus	5 blk	2	7-8@1350.00
Americus	5 bwf	2	7-8@1335.00
Americus	14 blk	2	7-8@1325.00
Linwood	5 blk	2	5-6@1100.00

COW/CALF PAIRS

AGE		
Seneca	3 blk	2 @1875.00
Welda	5 bwf	5 @1675.00
Wamego	6 blk	3-4 @1575.00
Welda	3 bwf	7-8 @1500.00
Welda	4 bwf	5-6 @1450.00
Welda	3 bwf	5 @1400.00
Goff	3 blk	5-8 @1400.00
Randolph	1 blk	6 @1375.00
Wamego	3 bwf	6 @1350.00
Wamego	2 Cross	6 @1300.00
Goff	4 blk	OO @1275.00
Wamego	2 blk	6 @1175.00
Welda	1 blk	OO @1125.00

EARLY CONSIGNMENTS FOR JAN. 25, 2019:

- 24 blk str, weaned 90 days, bunk broke, 2 rds shots, 600-700 lbs.
- 80 choice blk hfrs (2 rds shots/ long weaned) 575-625.
- 65 reputation blk str & hfrs (long weaned/ 2 rds shots) 550-700.
- 90 choice rep blk Str & Hfrs (long-weaned/2 Rd Shots/no implants) 725-825 lbs.
- 85 choice rep blk & red Simm str (long weaned/ 2 rds shots) 750-850 lbs.
- 30 choice rep shorthorn & (OCV) hfrs (long weaned/ 2 rds shots) 500-700 lbs.
- 36 blk bwf str & hfrs (weaned 60 days/ 2 rds shots) 550-700 lbs.
- 30 choice blk str (weaned/ shots) 700-750 lbs.
- 20 blk str & hfrs, long weaned, 2 rds shots, 750-850 lbs.
- 30 blk str & hfrs, all natural, 500-800 lbs.
- 25 blk & Cross hfrs, long weaned, 700-750 lbs.
- 18 blk str & hfrs, 3 rds shots, poured Dec., long weaned, 600-700 lbs.
- 12 Beefmaster cross str & hfrs, bunk broke, long weaned, 1 rd shots, 650-750 lbs.

EARLY CONSIGNMENTS FOR FEB. 1, 2019:

- 58 choice reputation Angus str & OCV replacement quality hfrs, no implants, long weaned, 2 rds shots, 550-800 lbs.
- 32 choice blk str & hfrs, 2 rds shots, long weaned, 600-700 lbs.
- **SELLING AT 11:30PM:** Complete herd dispersal consisting of 35 home raised blk cows 2 yrs+, bred Angus to start calving Feb. 10.

Upcoming Special Stock Cow & Bred Heifer Sale Dates • Wednesday's starting at 11:00 AM
2019: February 20 • March 20 • April 10 • May 1

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Kansas Hay Market Report

Hay market trade activity is light to moderate. Prices remain steady and demand has been moderate, with an increase in out-of-state inquires. Hay supplies are getting tighter for alfalfa and grass but still an abundance of feed hay, if you can plow through the mud to get to it. If you have hay for sale, and/or need hay here in Kansas, use the services of the Internet Hay Exchange: www.hayexchange.com/ks.php.

Southwest Kansas

Dairy alfalfa, grass hay, grinding alfalfa, ground/delivered steady; movement slow. Alfalfa: horse, premium small squares 280.00-300.00. Alfalfa: Dairy 1.00-1.05/point RFV, Supreme 185.00-210.00, Premium 170.00-195.00, Good 160.00-170.00. Stock or Dry Cow 190.00-200.00. Fair/Good grinding alfalfa, 170.00-180.00 with an instance at 195.00-200.00. Ground and delivered locally to feedlots and dairies, 195.00-205.00 with an instance at 215.00-220.00; Bluestem, premium small squares 140.00-150.00; Sudan: large rounds 65.00-75.00; Cornstalks: Large rounds 50.00-60.00, ground and delivered 80.00-90.00; Wheat straw: large rounds 65.00-70.00. The week of 1/6-1/12, 7,068T of grinding alfalfa and 669T of dairy alfalfa were delivered. The average paid by feedlots on January 1 for alfalfa ground and delivered was 193.18, up 2.98 from last month, usage was 668T/day, up 6 pct., and total usage was 20,705.5T.

South Central Kansas

Dairy alfalfa, grass hay, grinding alfalfa, ground/delivered, alfalfa pellets steady; movement slow. Alfalfa: horse, small squares 200.00-210.00. Dairy, 1.00-1.05/point RFV, Supreme 185.00-210.00, Premium 170.00-195.00, Good 160.00-170.00. Stock cow, 170.00-180.00 delivered. Fair/Good grinding alfalfa, 150.00-160.00. Ground and delivered locally to feedlots 175.00-185.00 with an instance at 200.00; Alfalfa pellets: Sun cured 15 pct protein 210.00-220.00, 17 pct protein 210.00-225.00, Dehydrated 17 pct 245.00-255.00; Grass hay: Bluestem, small squares 8.00/bale, mid squares 110.00-120.00, large squares 130.00-140.00, large round 80.00-90.00. Brome, large squares

125.00-135.00, large round 85.00-95.00; Sudan: large rounds 75.00-85.00; Wheat Straw: large rounds 65.00-75.00. The week of 1/6-1/12, 4,638T of grinding alfalfa and 895T of dairy alfalfa were delivered. The average paid by feedlots on January 1 for alfalfa ground and delivered was 171.10, up 6.67 from last month, usage was 298T/day, up 25 pct., and total usage was 9,231.5T.

Southeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, grass hay steady; movement slow. Alfalfa: horse or goat, 220.00-245.00. Dairy 1.00-1.05/point RFV. Stock cow 180.00-190.00. Fair/Good grinding alfalfa, 165.00-175.00. Ground and delivered, none reported; Grass hay: Bluestem, premium small squares 135.00-145.00. Good, mid squares 125.00-135.00, large squares 110.00-120.00, large rounds 100.00-110.00 with an instance at 120.00. Brome, good, small squares 145.00-155.00, mid squares 140.00-150.00, large squares 120.00-130.00, large rounds 125.00-135.00; Sudan: large rounds 80.00-90.00; Oat hay, mid squares 150.00-160.00; Wheat Straw: mid and large squares 75.00-100.00. Mulch: large rounds 50.00-60.00. The week of 1/6-1/12, 1,506T of grass hay was delivered.

Northwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady; movement slow. Alfalfa: Horse or goat, 220.00-230.00. Dairy, Premium/Supreme 1.00-1.05/point RFV. Stock cow, fair/good 160.00-165.00. Fair/good grinding alfalfa, 135.00-145.00. Ground and delivered locally to feedlots and dairies, 145.00-155.00; Alfalfa/oat mix, large rounds 100.00-120.00.

John C. Pair Horticulture Center to remain open

The John C. Pair Horticulture Center in Haysville remains open for Extension outreach and research after being slated for closure.

After receiving feedback from stakeholders, a Kansas State University task force proposed a number of ideas to broaden and modify the scope of work, while simultaneously improving operational efficiencies at the center. One proposed change included making it Kansas' primary site for industrial hemp research.

"It's not one, two or even three things – it's several small steps that will lead to a new, sustainable future," said Cheryl Boyer, K-State associate professor and Extension specialist for nursery crops. "It's a lot of work, but we are up to the task."

Staff members are making plans for a field day and tour of the center on June 4.

"This will be the public's opportunity to experience first-hand the research being conducted at the Pair Center and see how it connects to our everyday lives," said Sedg-

wick County horticulture agent Matthew McKernan.

"Whether you are purchasing a bag of local grass seed or buying a new tree from a local garden center or nursery, it is the research conducted at the Pair Center that helps our local horticulture industry provide you with plants that are best adapted to our local growing conditions," he said.

For now, seed buyers, nursery owners and fans of the Pair Center's nationally known organic sweet potato slips can count on service continuing and expanding.

Yet for those involved in efforts to keep the center open, the time for celebration still has not yet arrived.

"We've been given a Band-Aid for the short term," Boyer said. "But we still need to arrive at solutions for the medium- and long term."

The John C. Pair Horticultural Center opened in 1970 as the Kansas State University Horticulture Research Center with a focus on research and Extension activities related to woody ornamental crop production and utilization.

In addition to woody ornamentals, research crops at the center have included grapes, peaches, strawberries, asparagus, sweet potatoes, pumpkins and tomatoes. The center currently evaluates trees, shrubs, flowers, turfgrass and bulbs.

Nebraska Crop Management Conference planned for January 28-29 in Kearney

Managing weed challenges, integrating cover crops, and identifying and controlling new pest threats are among the featured topics at the Nebraska Crop Management Conference Jan. 28-29 in Kearney.

Geared to farmers and agribusiness professionals, the conference offers research-based, in-depth presentations on a variety of timely topics specific to Nebraska crop production, said Chris Proctor, conference coordinator and Extension weed science educator. There will be 24 presentations, with many offered more than once so that attendees can be sure to catch priority sessions. Nebraska Gov. Pete Ricketts will address the audience on the afternoon of Jan. 29.

Online registration for the conference, to be held at the Younes Conference

North Central-Northeast Kansas

Dairy alfalfa, grass hay grinding alfalfa and ground/delivered steady; movement slow. Alfalfa: horse, premium small squares 9.00-10.00/bale. Dairy 1.00-1.05/point RFV, Supreme 185.00-200.00, Premium 170.00-195.00, Good 160.00-170.00. Stock Cow, 195.00-200.00. Fair/Good, grinding alfalfa, 140.00-150.00. Ground and delivered 170.00-180.00. Grass hay: Bluestem, small squares 7.50/bale, large squares 110.00-120.00, large rounds 100.00-110.00. Brome, small squares 8.50/bale, mid to large squares 135.00-145.00, large rounds 110.00-120.00; Sudan: large rounds 80.00-90.00; Wheat Straw: small squares 6.00-7.00/bale, large squares 100.00-110.00, and large rounds 85.00-95.00. The week of 1/6-1/12, 709T of grinding alfalfa and 483T of dairy alfalfa were delivered.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.

*CWF Certified Weed Free

*RFV calculated using the Wis/Minn formula.

**TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Kansas Department of Agriculture - Manhattan, Kansas Kim Nettleton 785-564-6709. Posted to the Internet: www.ams.usda.gov/mnreports/DC_GR310.txt

Tumultuous 2018

Last June, the College of Agriculture announced the center, as well as the Pecan Experimental Field, an 80-acre stand of native pecan trees in Cheyenne, would be closed as a budget-cutting measure. Officials noted that difficult decisions had to be made due to reductions in base support from the state as well as recent enrollment declines that led to reduced tuition revenue.

After news of the closure decision spread in June, K-State president Richard Myers and Interim Dean of the College of Agriculture Ernie Minton were contacted by private citizens, members of the garden and nursery industry, political leaders, Extension Master Gardeners and others concerned about the loss of the Pair Center.

"I received lots of letters from businesses, and I appreciate that," Myers said in October.

"And who," he asked, "can articulate our need for research and Extension ... better than businesses that rely on research and Extension?"

McKernan said the groundswell of support shows the Pair Center's importance "not just to our local gardeners and garden centers, but its impact on the horticulture industry across the United States."

Responding to the public, Myers, Minton and

other K-State leaders charged faculty and staff with finding ways to keep the center open without reversing the budget cuts.

"We appreciate the administration for rethinking this decision," said Jason Griffin, director of the Pair Center. "We have to give a big shout-out to local- and national-level industries that stepped up to voice their concern about the decision."

New directions

Griffin, Boyer and McKernan were part of a task force which was formed to solicit and generate ideas and then submit a detailed plan to help the center become self-sustaining.

"We needed to come up with a feasible, entrepreneurial plan that would allow the center to keep its doors open and continue research in order to address the needs of the future," Boyer said. "Now we need time to move forward on these plans and complete the tasks that we have laid out for ourselves."

Topping the list of initiatives factoring into the Pair Center's new operational reality is industrial hemp research.

K-State leaders envision the center becoming the home base for industrial hemp test crops in Kansas, which would likely result in grant funding – with strict conditions. Certified plants and seed could generate operating revenue for the center.

Center, is available at <https://agronomy.unl.edu/NCMC>. Registration is \$165 for both days or \$95 for one day.

"The conference offers unique opportunities to learn about recent research and new recommendations to address the current and developing challenges that crop managers face in Nebraska," Proctor said. "It also offers opportunities for attendees to talk with researchers and crop and agribusiness experts from across the state."

Speakers are from the University of Nebraska-Lincoln and universities in neighboring states.

Laura Lindsey, Ohio State University soybean and small grain Extension specialist, will address variable rate seeding and options for lowering soybean seeding rates while still achieving projected

yields.

Rhae Drijber, professor of agronomy and horticulture at Nebraska, will explore how intensifying or diversifying corn cropping systems affects the structure and function of the bacterial communities, with possible impacts on crop productivity.

Other topics include:

- "How Much Cover Crop Growth is Needed for Weed Control: A Review of Cover Crop Research in the Corn Belt"
- "Corn Growth and Development: Updating an Old Paradigm of Dry Matter and Nutrient Accumulation and Partitioning"
- "Using Cover Crops as a Tool for Managing Herbicide-Resistant Weeds"
- "Trends in Technology for Irrigation Scheduling"
- "How to Implement Sensor-Based In-Season N Management via Manure, Fertilization or Sidedress"
- "Critical Time for Weed Removal in Corn and Soybean as Influenced by PRE Herbicides"

To view the full agenda for the conference, visit <https://go.unl.edu/ncmc-agenda>.

The conference also provides commercial and private pesticide license recertification, up to 12 Certified Crop Adviser credits for both days, and dicamba training.

For more information, visit <https://agronomy.unl.edu/NCMC>.



Kansas Soybean Yield Contest coordinator Doug Shoup, right, of Scranton, congratulates Greg Love of Love & Love Farms, Montezuma, on having 2018's highest yield. The conventional-tillage entry topped the statewide irrigated division with 104.14 bushels per acre – the contest's new record and only the second entry ever to document more than 100 bushels.

UPCOMING SPECIAL ISSUES

Seed & Chemical – Feb. 12th Edition

Farm Building – Feb. 26th Edition

Sheep & Goat – March 5th Edition

Bring On Spring – March 12th Edition

Hay & Grazing – April 9th Edition

DEADLINES:

Seed & Chemical – Feb. 6th, before 12pm

Farm Building – Feb. 20th, before 12pm

Sheep & Goat – Feb. 27th, before 12pm

Bring On Spring – March 6th, before 12pm

Hay & Grazing – April 3rd, before 12pm

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Association President Lucas Heinen congratulates Kole McCauley, Leona, who won the Kansas Soybean Value Contest. Also pictured are Alex Noll, Winchester, second place, and Robert Henry, Henry Farms, Hiawatha, third place.

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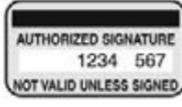
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2015 JD 323 E track skid
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2013 JCB260 skid loader
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2013 JD 323D track skid
loader, 560 hrs

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2018 Vermeer BPX, 9010X
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COMBINES
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2004 Case IH 2366

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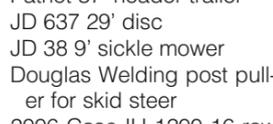
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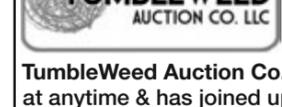
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510, 410; IH 1680, 1480,
1460, 915, 815, 715, 503,
403; NH TR70-85, 1400, 995,
985, 975.

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190XT; D17-19; JD 84-8630,
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1200, 1070, 930, 400; IH
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2007 Case IH 2588, 2242 hrs
.....\$85,000 (H)
1981 IH 1440, 2838 hrs
.....\$3,500 (C)
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2011 Case IH 3020 30'
.....\$11,500 (M)
2009 Case IH 2020 25'
.....\$12,500 (H)
2003 Case IH 2208 8RN
.....\$16,500 (S)
IH 863 6RN \$3,000 (W)
TRACTORS:
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2011 Case IH MX340 MFD,
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2015 Case IH MX250 MFD
CVT, 758 hrs ..\$175,000 (H)
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MFD w/ldr, 3465 hrs.....
.....\$72,500 (H)
1996 Case IH 5150 MFD w/ldr
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1997 John Deere 9200 4wd
8325 hrs\$39,500 (C)
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2013 Kelly Ryan 5x12
.....\$9,750 (C)
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2016 Case SV280 950 hrs.....
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condition. Stk#1460\$6,250
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Hydraulic rolling basket finish-
er, stk#5103.....New In Stock
2012 MF 978 mechanical self
w/ leveling ldr, w/ MF 7619 Dyna-
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good cond., single lever Hyd.
coupler release, 95" grap-
ple bucket w/ Silage screen.
Stk#7151 consigned... \$8,900
Kuhn Krause8005-30 Excel-
erator, 200 demo acres on
machine, 22" 5MM 32 flute
Excalibur blades, Hyd. adjust
star wheel 24/7 HD reel w/flatt
spiral, guagewheels, adjust-
able gang angle. Stk#4953.....
.....\$59,000
2000 New Idea 5209 Disc Mower
Cond. 9', kept shedded, re-
conditioned bar. Stk#3573 \$6,900
2005 JD 6420 cab, PFA w/
JD 640 ldr. Clean tractor w/
4,850hrs, shedded most of
time. Stk#7090.....\$48,900
2007 ASV SR80 compact track
ldr, 2,315 hrs, open cab, tracks
good, stk#3067\$26,000
2011 Terex PT100G forestry
1,150 hrs, stk#3067...\$49,900
2011 MF 8200-25 flex head,
new SCH sickle last yr, guards
good, kept shedded, needs
few outer fingers on auger.
Stk#1943\$19,00
2007 Challenger MT425B cab
PFA, 1,600 hrs, power shuttle,
16x16 power shift, 3 remotes,
1000 RPM PTO shaft incl.,
18.4x30 rear tires. Clean, good
cond. Stk#6582.....\$34,900
2010 AGCO Hesston 9635,
2,035 eng. hrs, 1,400 head-
er hrs. Tringler 750 auto
steer, dbl. Windrow attach.,
very clean, well maintained.
Stk#6950. AGCO Hesston
9190 Razor bar rotary disc
header, Stk#6951\$69,900
NH 616 Rotary disc mower,
very clean, kept services, 7'-8"
swath\$5,900
2015 MF 3710 spreader 175
bushel, lightly used. Stk#3480

consigned\$7,900
2015 MF 4608 platform 2WD
tractor, 755 hrs, 2 remotes,
power shuttle, very good
cond., 67 PTO HP. Stk#6861
.....\$22,900
Farm King RS16FK 16 wheel
Hy Capacity rake. Stk#2836..
.....\$10,900
Pick-up Bed from 2018 Dodge
Ram 2500, single axle, black,
nearly new. Stk#Consigned..
.....\$2,200
IH 800 Cyclo 6-row air plant-
er. Used last in 2014, with
monitor, new tires & down
pressure springs, corn, bean
& milo drums, liquid fert. w/
Jon Blue pump. Stk#6448 ...
.....\$1,900
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Stk#4127.....New In Stock
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in barn unused for a few
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Stk#6447\$6,000
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3,947 bales, twine & mesh,
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hydraulics, hyd. pickup, fire
extinguisher, C1000 moni-
tor, serviced and ready to
go. Stk#1551 **Promotional**
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baler, hyd bale tension, Hyd
PU, 50k bales, fully recond.,
Harvest Tech Hay Boss pre-
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COMBINES

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 2014 JD 2510 H
 2011 JD 568 baler
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 2018 JD 630 FD
 2017 JD HX15

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- '10 Case IH Farmall 105U, MFD, cab, ldr. 2800 hrs
- '08 Case IH Magnum 275, 3075 hrs
- '05 Case IH MXU 125 MFD, cab, ldr
- '82 IH 5488

MISCELLANEOUS

- '18 Case IH 2150 planter 16/30
- 2- 2012 Case IH 1250 planter, 16x30
- '06 Case IH 1200 PT 12/30 planter
- Case IH 1200 planter 6/30, liquid fertilizer
- '14 Case IH 5130 Combine, 4wd 775 engine hrs, 518 sep. hrs
- '11 Case IH 3406 corn head w/ trailer
- '10 Case IH 2020 flexhead 30' w/ air reel
- '05 Killbros 1170 grain cart
- '89 Case IH 1063 corn head
- '14 Case IH WD1203 SP windrower, 14' hd, 380 hrs
- '09 Case IH RB564, 3,600 bales
- Vermeer 604M
- '12 Case IH 1250 16x30 w/ liquid fertilizer
- '02 Case IH 4300, FC 27' GP Turbo-Till 3000
- JD 8' wheel disk
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- Sunflower 4212-11 disk chisel
- 2- Case IH 6500 conser till, 14'
- '89 Case IH 1020 25' IH 863 cornhead
- JD Frontier RC2084 rotary cutter
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- '08 Cub Cadet GT 2554 garden tractor

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- USED TRACTORS**
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 - 2013 Kubota RTV 500 utility veh.
 - 2015 Case IH Maxum 125MC
 - 2014 Case IH Maxxum 115 MC, MFD, ldr
 - 2014 Kubota L5460, HSTC, 4WD, Cab
 - 2017 Kubota B2650 HSDC, 4wd, ldr, MWR
 - Ford 1700 2WD diesel
- MISCELLANEOUS**
- 2017 Case IH DC102, DMC
 - 2010 Case IH RB464, net twine
 - 2016 Bush Hog 2215 15' cutter
 - 2014 Bush Hog 2815 15' cutter
 - 1988 Case IH 8330 Moco



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Uncomfortable Change

By Miranda Reiman
WHAM! Tap-tap-tap. Some changes are noisy... like the current remodel and addition to our 115-year-old house.

Anyone who has lived through construction dust knows the disruption. The crew knocked out the wall between the living room and new, unfinished space just before Christmas. We ask the kids to wear shoes almost everywhere they go, and pray the baby isn't picking up too much extra hardware as she crawls along in the work-in-progress house.

To say it's a bit uncomfortable would probably be an understatement.

But isn't change that way a lot of the time? It's not always "in your face" like the nail gun I hear running next door to my home office, but sometimes just the idea of doing something out of our routine can be nerve-racking.

Are you contemplating a change in your farming

or ranching operation? Maybe you're considering moving around your breeding season or thinking of how to set up so you can wean calves at home this year. Perhaps you're perusing bull sale catalogs right now, thinking of different thresholds for traits or looking at DNA testing to aid with replacement heifer selection.

It feels a bit exciting, but also daunting, doesn't it?

We have a "girls room" and a "boys room" in our house, which worked fine, until the scales were tipped unevenly at a ratio of five daughters to one son, and they're growing up. Their need for separate dressers and normal-sized beds are becoming more apparent each day. So life forced us to make some decisions. We got out a calculator. We analyzed our income, probability of moving, places to make room and what we could purge.

In the end, we decided to add on. It was the right decision and all the data and options weighed pointed us that way, but when they came to dig our basement we still felt a bit uncertain.

We wanted to be sure we were making the right choice, both for our family and for our pocketbook.

Have you put a pencil to your ideas? Talked to some experts or other cattlemen who have already been down that path?

Don't let the unknown paralyze you. Think about the end goal and why you're inspired to do something different in the first place.

Maybe you're looking to recoup some investment or perhaps just trying to make specific points in the calendar flow a little more smoothly. Maybe you hear about these loads that are reaching 50% Prime and thinking, "I want my cattle to do that."

The only way toward accomplishing an audacious goal is to take the first step. Make a change, even if it's uncomfortable at first.

Over the "rrrr-rip" of the Sawzall, I'll be cheering you on.

Next time in Black Ink®, Nicole Erceg will provide perspective on priorities. Questions? Email mreiman@certifiedangusbeef.com

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Soybean Association president Lucas Heinen, left, Everest, congratulates Brandon Vering, representing Vering Land & Pork, which won the Northeast District's no-till, dryland category. Also pictured is Terry Strube, Horton, second place.



Rod Stewart, Washington, won the North Central District's conventional-tillage, dryland category in the Soybean Association Yield and Value contest. He is shown with Soybean Association president Lucas Heinen, Everest.



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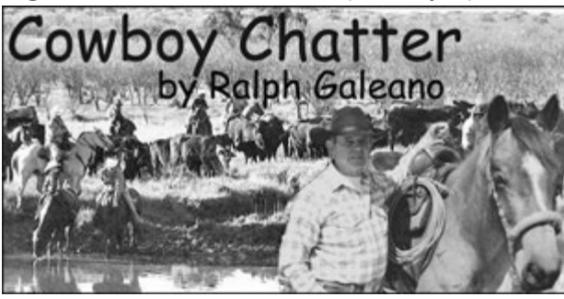
STEERS/BULLS		BEEF		Market Report for 1-17-2019.	
300-400#	\$180.00-\$177.00			1,650 HEAD SOLD	
400-500#	\$184.00-\$149.00			HFRETTES	
500-600#	\$185.00-\$145.00			720-1055# \$115.00-\$71.00	
600-700#	\$159.00-\$136.00			COWS-HIGH YIELDING	
700-800#	\$150.00-\$126.00			1745#-1070# \$63.00-\$46.00	
800-900#	\$144.85-\$122.00			COWS-LGT WT & LOW YIELDING	
900-1000#	\$139.25-\$91.00			1660#-1025# \$45.00-\$19.00	
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When a Horse Bluffs

You might think a horse isn't smart enough to play poker. If they are smart enough to try and bluff you, they may have what it takes to beat you at poker.

I've been witness and participant to some pretty clever maneuvers perpetrated by horses that are trying to receive preferential treatment or an easier job for the day. They simply know there's hard work ahead and will try anything to convince you to pick somebody else for the job.

They figure out you've got something in store for them that is detrimental to their idea of a leisurely day loafing in the pasture snipping shoots of sweet spring grass. It occurs to them that if you thought they weren't having a good day or maybe, they had some kind of ailment, you might leave them at home or use another horse for the dirty work. That's not

farfetched. I've seen it happen a few times with conniving cayuses.

Some of the connivers use the old method of playing hard to catch when they think you have a nasty job in store for them. They'll stay just out of reach when you get near with a halter in your hand and when you think the horse is going to allow you to catch them, they side-step and make haste for the other end of the pasture. They aren't the smart ones because you become aggravated and will probably not treat them too kindly when you are finally able to get a halter on them.

A pretty sorrel mare with Peppy San Badger bloodlines is one of our top cow horses. She's also got a good handle and is a splendid mount when you have to work cattle. We call her Kitty and she is one of the fastest horses on the place. In short, she's just

a pleasure to ride. That is, unless she thinks she can get away with something.

One fall day, I loaned her to a friend to ride in our arena. I wanted to show the lady what it feels like to ride a well-trained horse. My intention was for the lady to see how a good horse responds to a soft touch with the reins or subtle leg pressure. Kitty was the perfect horse for this since she responds very well to the softest cues.

Kitty also responds differently when she realizes that the rider on her back doesn't understand how a horse would like to be treated. She must interpret rough handling as an insult to her ability.

Well, the lady was a good rider but really didn't have much training in the finer aspects of reining. Kitty immediately took affront to her callous jerking of the reins and hard pokes in the ribs.

After warming Kitty up, the rider tried to lope her off in the left lead. The horse would not lope off in any lead. Instead, as soon as the lady cued her to lope on the left lead, Kitty trotted hard left in a short circle. When, after a struggle, Kitty loped away, she headed straight for some low branches that hang over the arena and no amount of heavy handed

coaxing on the rider's part could change her course. She loped right under the branches, swatting the rider in the face and knocking her hat off.

That horse was bluffing. She knew what the rider wanted but simply didn't like the way she was giving the orders. Things deteriorated even more. I was embarrassed that she was acting that way when I had extolled her great ability to this rider.

Kitty was downright belligerent. I presumed she was never going to cooperate until she was shown a little respect, so I intervened and began demonstrating the correct way to ask a horse for movement.

Realizing that things weren't going so well with her methods, the rider listened attentively and began giving cues that were more in line with what the mare was used to. Soon she was responding well and executing maneuvers with an easy touch. The lady never knew that the mare had used a bluff to teach her the finer things about riding a good reining horse.

One of the most outrageous bluffs by a horse that I was witness to occurred nearly forty years ago in a very remote mountain valley in Alaska. Two friends and I had trailed nearly thirty miles into the wilderness of the Kenai Mountains riding three saddle horses and leading four pack horses. Earlier, I had spotted some trophy Dall sheep rams from my airplane near the headwaters of Fox River and we were going in to set up camp and hunt.

It took three days to get in the Valley below the high peaks that were home to the sheep. We arrived in the valley in weather that would have made a hurricane seem like an afternoon breeze. Wet, cold and hungry, we set up camp and waited out the storm.

The next day dawned

clear and we could see the tops of the mountains. We scoured the peaks with binoculars but saw no sign of the sheep. Undaunted, we prepared to climb toward the area where I had seen the sheep from the air. The next day found us toiling up the slopes in hunt of those trophy rams. They were nowhere to be found. They had left the area during the storm. We searched every watershed coming from those high mountains for several days but never saw the animals.

Back in the valley in our base camp, we decided to give up the hunt for the sheep and instead shoot a two-year-old moose for meat and head home. There were lots of moose in the valley and shooting a meat bull was no problem.

The next morning, I shot a young bull near camp. We butchered him into quarters and separated the rib cages to make better loads and left the meat hanging overnight to cool. We planned on breaking camp the next morning and packing the meat and our camp on the four pack horses for the long trip out of the mountains.

Early the next morning we loaded the horses and prepared to cross the river near where we were camped. I had loaded one of my horses with the hind-quarters of the moose. His load was a little over 200 pounds. The horse's name was Cody and he wasn't one of my favorite horses. Cody was a stout, grade horse and could pack the most weight so he had the heaviest load. Dead weight on a pack horse is a lot harder to handle than the same weight of a rider. A rider moves with the horse and balances his weight with each stride making it easier on the horse.

Well, Cody struggled a little crossing the river and the spider web of tributaries coming off the glacier at the head of the valley but he made it across okay. We entered the deep woods that would lead us up and out of the valley and along the steep slopes of the mountains. About a half mile into the woods, I kept noticing that Cody was pulling back on his lead rope causing no little amount of grief to me and my saddle horse. The tugging got worse and I wondered if there was something wrong with him or his load. I kept looking back every time he jerked the lead rope but could see nothing wrong.

Finally, I called ahead to my buddies up the trail and told them to hold up, we might have a problem. They tied their horses and came back to where I was inspecting Cody and his load. I could see nothing wrong. While we were discussing what could possibly be the problem, Cody stretched out his legs like he was going to urinate but instead, he began rocking back and forth on his outstretched legs and started moaning. It was a deep, haunting moan like someone would make when they were dying or in deep agony.

It was troubling and, quite frankly, scary. Was the horse dying? Had he got into some poisonous weed where we had staked him out back at camp? We didn't know what happened to him or what was wrong but he kept moaning and rocking to-and-fro as if he was going to collapse. We decided to unload his packs and look his back over. The minute the packs came off, that horse stood up straight and stopped moaning. He looked around and then lowered his head and began searching for a few sprigs of grass on the side of the trail. I led him around in a circle and he seemed fine. No more moaning and he walked in a perfect circle and showed no sign of discomfort.

"He's bluffing," someone said; "He doesn't want to carry the load on the long trail home."

We put the blankets, sawbuck and rigging back on his back and loaded the panniers with the two moose quarters on the sawbuck pack saddle. He began moaning and rocking to and fro again.

I picked up a stout branch on the side of the trail and went to work on his rear end. I gave him a good whipping until he stopped his charade. When he quit the monkey-business, I blistered his ears and told him he was a disgrace to all the good horses in the world and threw in a few other choice, mortifying insults. I'm sure he understood every word I said. He didn't take any offense to the purple tongue-lashing and carried the load for the next twenty-five miles without once pulling back on the lead rope. That was one horse bluff that didn't work.

Contact Ralph Galeano at horseman@horsesmanspress.com or www.horsesmanspress.com

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Report from January 16th, 2019

STEERS					
1	455	166.00	3	768	125.50
5	682	140.00	2	838	117.50
60	894	136.00	3	937	111.00
4	801	134.50	4	1048	109.00
3	948	126.00	TOP BUTCHER COW:		
3	1187	111.50	\$49.00 @ 1,665 lbs.		
HEIFERS					
1	445	144.00	TOP BUTCHER BULL:		
2	503	130.00	\$66.50 @ 1,835 lbs.		

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Cattle sales Tuesday, 11:00 AM.

Report from January 15th, 2019

STEERS		
4	454	163.00
4	576	161.00
13	698	148.00
24	746	136.50
31	820	134.50
HEIFERS		
5	453	131.00
6	668	128.00

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BRED COWS	
10 bkbwf.....	1432@1075.00
11 blk.....	535@141.00
8 blk.....	553@139.00
11 blk.....	543@138.00
9 blk.....	555@136.00
7 blk.....	578@135.00
11 blk.....	597@134.50
12 blk.....	599@134.00
7 blk.....	599@133.00
14 blk.....	611@163.00
6 blk.....	611@136.00
9 bkbwf.....	614@135.00
21 blk.....	634@135.00
6 blk.....	655@134.00
15 blk.....	683@134.00
24 bkbwf.....	688@134.00
16 blk.....	613@133.75
20 mix.....	626@133.75
10 blk.....	649@133.75
6 blk.....	608@132.75
8 blk.....	624@132.75
10 mix.....	615@132.50
9 blk.....	619@132.50
6 blk.....	663@132.50
41 bkbwf.....	670@132.00
6 Char.....	682@132.00
6 blk.....	683@132.00
20 blk.....	709@131.25
7 mix.....	737@130.00
24 blk.....	730@129.75
6 blk.....	701@129.50
14 blk.....	763@128.25
20 blk.....	754@127.00
15 mix.....	729@126.00
14 blk.....	749@126.00
6 blk.....	790@124.00
38 mix.....	831@129.25
20 mix.....	807@129.00
11 blk.....	813@128.85
8 blk.....	804@126.75
9 blk.....	818@125.25
STEERS	
9 blk.....	467@175.00
9 blk.....	496@173.50
8 bkbwf.....	569@167.00
6 wf.....	538@142.00
6 Char.....	552@138.00
12 blk.....	607@160.00
13 blk.....	616@157.00
11 blk.....	612@156.50
34 mix.....	610@156.00
9 blk.....	647@156.00
15 blk.....	655@156.00
13 blk.....	628@155.00
6 bkbwf.....	620@155.00
14 bkbwf.....	665@155.00
8 blk.....	631@153.50
13 blk.....	602@151.50
19 blk.....	653@147.00
6 mix.....	646@146.00
16 blk.....	692@145.50
6 blk.....	674@144.00
16 mix.....	688@143.25
13 wf.....	699@141.50
25 mix.....	688@132.00
11 bkbwf.....	701@145.50
52 blk.....	710@145.50
24 blk.....	714@144.50
6 blk.....	723@143.00
9 blk.....	751@142.00
6 red.....	709@141.00
16 blk.....	794@140.75
10 blk.....	709@140.50
9 blk.....	741@139.50
74 blk.....	763@139.50
7 bkbwf.....	766@139.50
7 bkbwf.....	756@138.50
23 bkbwf.....	758@138.50
8 blk.....	709@138.00
34 mix.....	704@137.25
18 blk.....	737@137.00
20 blk.....	740@137.00
6 blk.....	744@137.00
33 blk.....	762@137.00
19 blk.....	774@137.00
8 mix.....	740@136.50
16 bwf.....	777@136.50
18 mix.....	775@136.00
17 mix.....	786@136.00
17 mix.....	779@133.50
86 mix.....	764@133.00
18 mix.....	749@128.50
36 blk.....	827@138.75
41 blk.....	824@138.25
13 mix.....	839@135.50
15 mix.....	851@135.50
24 blk.....	804@135.00
33 bkbwf.....	817@135.00
63 blk.....	850@135.00
14 mix.....	829@134.50
8 blk.....	852@133.50
6 bkbwf.....	878@133.00
173 mix.....	835@132.00
77 mix.....	892@132.00
34 mix.....	993@137.10
16 blk.....	968@137.00
65 blk.....	936@133.50
17 blk.....	960@133.50
13 mix.....	929@133.25
20 mix.....	920@130.75
51 mix.....	916@130.00
52 mix.....	1051@132.60

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New app connects beekeepers and growers

Pollination Network, a mobile app that helps local farmers and growers find bees and beekeepers, launched this week in the Apple App Store and Google Play Store. The app helps beekeepers to find jobs with nearby growers, and it allows growers to post public listings and hire beekeepers within the app.

"It's become more and more difficult for grow-

ers to find bees over the years," said Brandon Bouye, owner and founder of the app. "But it's been just as hard for beekeepers to keep their hives growing and their businesses afloat. We wanted to change that."

When beekeepers download the app, they will have access to a map featuring job listings from growers across the country who need bees. They can filter by loca-

tion, expected price rate, and quality of bees, and apply for jobs straight from the app.

Growers will be able to post listings from their smartphones, customizing each job listing to their specific needs. Then, employees at the Pollination Network headquarters will manage the listings and notify growers when a suitable beekeeper is found. "Strengthening the

grower-beekeeper relationship doesn't just improve a tiny corner of the economy," Bouye said. "It protects the environment, and it puts food on the table for people across the country."

The Pollination Network app can be downloaded for free in the Apple App Store and Google Play. For more detailed information, visit <https://www.pollinationnetwork.com/>.



Soybean Association president Lucas Heinen congratulates Vanetta Geiger, representing Matt Geiger, Denton, who won the Northeast District's conventional-tillage, dryland category. Also pictured are Kenny Wilson, Horton, second place, and Alex Noll, Winchester, third place.



Association President Lucas Heinen (left), Everest, congratulates Robert Henry, representing Henry Farms Inc., Robinson, which won the North-Northeast District's no-till, dryland category in the 2018 Kansas Soybean yield contest with 79.10 bushels per acre and also placed third in the Kansas Soybean Value contest with 95.2 cents per bushel (11.1 percent) of increased value.



Bob Timmons, representing Timmons Bros. Farms, Fredonia, won the Southeast District's conventional-tillage, dryland category in the Soybean Association Yield and Value contest.



Association President Lucas Heinen congratulates Kent Grimm, Morrill, who placed second in the statewide no-till, irrigated category. Also pictured is Dave Olson, Hiawatha, third place.



Heinen congratulates Bradley McVey, Fredonia, who won the Southeast District's no-till, dryland category.



Winning third place in the statewide conventional till, irrigated in the Kansas Soybean Yield and Quality contest was Ellis Farms, Norton.

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CATTLE SALES EVERY FRIDAY • 9:30 AM

FEEDER SALE FRIDAY, JAN. 25
30 blk, 500-600 lbs; 20 blk, 500-600 lbs; 100 blk, 400-600 lbs;
95 blk, 725-800 lbs; 350 blk, 600-800 lbs; 150 blk, 650-850 lbs;
60 blk red, 700-900 lbs; 60 CharX blk, 550-750 lbs; 13 str, 750 lbs; 175 blk, 700-850 lbs; 45 blk, 600-800 lbs; 37 blk red, 700-800 lbs; PLUS MANY MORE!

Auctioneer Ethan Schuette 785-541-1027 • 785-527-2258
Fieldman Brad Gilliam, Washington, KS • 785-747-7580
For Market Reports, and Early Listings
Website: Belleville81.com
Barry & Angii Kort, Owners • 785-527-2258
Thanks for your business!

SPECIAL DRAFT HORSE & MULE SALE
Central Livestock
811 N. Main
South Hutchinson, KS 67505

Friday, February 1st, 2019
9:00 A.M. - Tack & Equipment
5:00 P.M. - Draft & Driving Horses
Mules & Donkeys
Horse Commission 8% + \$25 Booking Fee

Saturday, February 2nd, 2019
Monthly Horse Sales 1st Saturday of Every Month
Tack at 9:00 a.m. • Horses at 1:00 p.m.
CALL TODAY TO CONSIGN YOUR HORSES!
Randy Smith 620.200.7971 Earnie Schenker 417.309.9352 Sale Barn Office 620.662.3371
www.CentralLivestockKS.com
LIKE US ON FACEBOOK - Central Livestock - Horse Sale
(Send us pictures & videos to advertise in advance)

Central Livestock
811 N. Main St.
South Hutchinson, Ks

www.centrallivestockks.com

Office: 620-662-3371
or Matt Hoffman (Owner): 620-727-0913
Hay Auction- Every Tuesday at 9:00 a.m.
Cattle Auction- Every Tuesday at 10:00 a.m.
Hog/Sheep/Goat Auction- Every 3rd Saturday
Horse/Tack Auction- Every 1st Saturday

Fri., Feb. 1st - Draft Horse & Mule Sale
Sat., Feb. 2nd - Horse & Tack Sale
Tues., Feb. 12th - Calf/Yearling Special
Sat., Feb. 16th - Hog/Sheep/Goat Sale

Holton Livestock Exchange, Inc.
1/2 mile East of Holton, KS on 16 Highway
Livestock Auction every Tuesday at 12 NOON
Serving the Midwest Livestock Industry for 67 Years!
****STARTING TIME: 12:00 NOON****

MARKET REPORT FOR TUESDAY, JANUARY 15, 2019
RECEIPTS: 1805 CATTLE
VIEW FULL RESULTS ON OUR WEBSITE.

STEERS		HEIFERS	
5 blk bwf str	513@181.00	5 blk str	822@126.00
3 blk str	533@177.50	9 blk bulls	941@107.00
8 blk red str	551@173.00	11 hols x str	722@72.00
6 blk bwf str	533@172.00		
11 blk str	490@170.50		
6 blk red str	404@167.50		
23 blk str	619@164.75		
10 blk str	599@164.50		
10 blk str	601@163.00		
25 blk str	568@163.00		
10 blk str	649@154.00		
17 blk bwf str	664@153.00		
12 mix str	587@152.00		
22 blk bwf str	700@149.85		
15 red blk str	720@147.50		
14 blk str	700@147.00		
64 blk str	826@146.85		
10 blk str	725@146.50		
13 blk str	726@146.00		
15 blk str	720@141.00		
50 blk str	658@140.50		
11 blk str	765@140.00		
15 blk bwf str	747@140.00		
58 blk str	885@139.00		
18 rwf bwf str	786@138.50		
33 blk str	839@138.25		
11 blk str	824@137.50		
9 blk red str	752@136.50		
38 herf bwf str	941@133.85		
6 blk str	866@130.00		

Dan Harris, Auctioneer & Owner • 785-364-7137
Danny Deters, Corning, Auct. & Field Rep • 785-868-2591
Dick Coppinger, Winchester, Field Rep. • 913-774-2415
Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417
Larry Matzke, Wheaton, Field Rep. • 785-268-0225
Craig Wischropp, Horton, Field Rep. • 785-547-5419
Barn Phone • 785-364-4114
WEBSITE: www.holtonlivestock.com
EMAIL: dan@holtonlivestock.com
View our auctions live at "Imaauctions.com"

Eureka Livestock Sale
P.O. Box 267 Eureka, KS 67045
620-583-5008 Office 620-583-7475
Sale Every Thursday at 11:30 a.m. Sharp

Like Us On Facebook!
On Thursday, January 17, we had 550 head of cattle on a lower but active market.

STEERS	HEIFERS
4 bwf rbf 754@136.75	7 bkred 482@150.00
3 blk 512@170.00	12 blk 800@135.75
6 blk 479@170.00	8 mix 766@135.50
9 bkChr 609@153.00	4 blk 724@134.00
3 bkbwf 590@150.00	65 bkred 877@134.00
7 blk 661@143.00	37 bkbwf 761@133.00
9 GelvX 708@139.25	24 mix 866@132.00
16 bkbwf 694@139.00	10 bkbwf 877@130.50
6 bkbwf 664@138.00	8 bkbwf 846@130.00

Butcher Cows: \$33-\$62, mostly \$47-\$60; steady \$2 lower.
Butcher Bulls: \$65-\$77, mostly \$68-\$75; steady \$2 higher.
PREG COWS: \$400-\$1,025.

BUTCHER COWS	BUTCHER BULLS
4 bkbwf 1611@62.00	2 bkbwf 1370@53.00
1 blk 1935@62.00	2 blk 1403@53.00
2 blk 1615@61.00	1 SpotX 1925@77.00
2 blk 1628@59.00	1 blk 1980@75.00
4 blk 1581@58.25	1 blk 2190@73.75
2 blk 1330@56.50	1 SpotX 1650@73.50
4 Char 1468@54.50	1 blk 2045@71.00
2 blk 1305@53.50	1 Char 1950@68.00

EARLY CONSIGNMENTS FOR JANUARY 24

- 250 bk bwf rbf str, 600-800 lbs, long time weaned & double vac, home raised.
- 70 blk red str & hfrs, 500-700 lbs, long time weaned & double vac.
- 45 blk bwf rbf str & hfrs, 450-600 lbs, long time weaned & double vac.
- 52 fancy red Angus str & hfrs, 500-750 lbs, long time weaned & double vac.

We appreciate your business!
Ron Ervin - Owner-Manager
Home Phone - 620-583-5385
Mobile Cell 620-750-0123
Austin Evenson - Fieldman
Mobile Cell 620-750-0222
If you have any cattle to be looked at call Ron or Austin

EL DORADO LIVESTOCK AUCTION, INC.
316-320-3212
Fax: 316-320-7159
2595 SE Highway 54, P.O. Box 622, El Dorado, KS 67042

Market Report - Sale Date 1-17-19. 1,232 Head.
300-400 lb. steers, \$140-\$179; heifers, \$110-\$163; 400-500 lb. steers, \$135-\$170; heifers, \$110-\$157; 500-600 lb. steers, \$125-\$160.50; heifers, \$110-\$145. Trend on Calves: Choice Steer & Heifer Calves, steady on a limited test. Trend on Feeder Cattle: No Feeder Steers & Heifers. Butcher Cows: High dressing cows: \$40-\$59; Avg. dressing cows: \$30-\$40; Low dressing cows: \$20-\$30. Stock Cows: Bred Cows: \$600-\$1,550; Cow/Calf Pairs: \$1,000-\$1,975. Butcher Bulls: Avg. to high dressing bulls: \$55-\$69.50. Trend on Cows & Bulls: Butcher Cows, \$2-\$3 lower; Butcher Bulls, \$3 lower.

EARLY CONSIGNMENTS FOR THURSDAY, JANUARY 24, SPECIAL STOCKER & FEEDER SALE:
EXPECTING 1,250-1,500 HEAD!

- 60 mostly red & black steers, weaned 90 days
- 67 black steers, weaned
- 89 blk steers & heifers, dry winter, long weaned, 625-675 lbs.
- 13 steers & heifers, 625-675 lbs.
- 100 blk/Char steers & heifers, weaned, 550-750 lbs.

We welcome your consignments!
If you have cattle to consign or would like additional information, please call the office at 316-320-3212

Check our website for updated consignments:
www.eldoradolivestock.com
To stay up to date on our latest announcements you can "Like" us on Facebook

Chris Locke	Steven Hamlin
(316) 320-1005 (H)	(602) 402-6008 (H)
(316) 322-0675 (M)	(620) 222-1199 (M)
Larry Womacks, Fieldman	Van Schmidt, Fieldman
(620) 394-3273 (H)	(620) 367-2331 (H)
(620) 229-0076 (M)	(620) 345-6879 (M)

Cattle Sale Every Thursday 11:00 AM

Cowboy Up

by Ron Wilson
Poet Lariat



Kitty Come Home

"...and I'm against cats in the house..." goes a line from a Hank Williams Jr. country song. I agree with Bocephus on this point. I'm opposed to having cats inside the house, but I lost this battle a long time ago. When I was a kid, the only animal allowed inside the house would have been a newborn calf in freezing weather. Somehow, things have changed (The women in my house have ganged up on me in regard to this point - which meant I never had

a chance). Years ago, my daughter (now the veterinarian, appropriately) rescued a cat that supposedly HAD to be an inside cat. That cat still lives inside our house. Then one day our younger daughter was in the backyard and heard an incessant meowing underneath the garden shed. It was an orphan kitten. The mother had been run over by a delivery truck. Just like her older sister, our daughter had to rescue the kitten and take it

inside. Given the sad circumstances, I couldn't say no. When our daughter was in vet school, she ended up with a really sweet rescue cat. When the cat had kittens and our daughter happened to be moving, somehow Mom and Dad ended up with two of them inside our house. I will grant that these were two really nice cats. They were friendly and loving. They were colored black and white and kind of looked like Holsteins to me. One was named Spots and the other was named Socks (I could never tell them apart). One day in early fall 2018, Spots couldn't be found. The kids looked all over, but there was no Spots. I found no sign of him outside either. Out at our ranch, there are no other houses close by where he might have gone. These were always inside cats. They almost never ventured outside. They would have no survival skills. We have lots of coyotes around. I figured Spots was a goner. A couple of months later, I went into the garage to get a tool and heard some incessant meowing again. I followed the sound and there was a black-and-white cat. Could it be? I gathered up this cat. It was skin and bones. I took it into the house and my daughter's eyes got big. "Spots!" she cried. She came running and took the cat. She and her mother cared for it. They took the cat to the vet where it got medicine and fluid. Other than a significant loss of weight and a small wound on its tail, the cat was fine. By my wife's calculations, the cat was missing for exactly 65 days. Where in the world did it go? How in the world did it get back? Did it go to a neighbor's house? Did it hitch a ride in some vehicle by mistake? How did it survive? It is all a mystery and Spots isn't talking. I don't suppose we will ever

relishing being inside the house. What would Hank Jr. say? For now, Spots is making a full recovery. He is

Cat-Venture

By Ron Wilson, Poet Lariat

Among our cats, we have a pair that live inside our house. I wish they were outside, unlike my kids and spouse. But keeping cats inside seems the family selection, and that is where they stay, in spite of my objection. One day a cat went missing. It was nowhere to be found. No sign of it whatever, even though we looked around. Did it stray to the neighbors? Take an accidental ride? I thought it was a goner, 'cause it always lived inside. I thought that it was lost and dead. I figured that was that, But I underestimated the homing instinct of a cat. One day I went outside and heard a loud meow, and found that crazy cat had returned to us somehow. That cat was gone two months but it suddenly was home. My daughter took it in so the cat no more could roam. How could an inside cat disappear in such a way, Then magically show up from a two-month holiday? If cats have nine lives, I just think of him and laugh, For this amazing cat must have used eight-and-a-half. Happy Trails! www.ronscowboypoetry.com

Grass & Grain Weather Report Jan. 23, 2019

Seven Day Forecast	In-Depth Local Forecast	Today's Local Outlook																																																																																																													
WEDNESDAY Partly Cloudy High: 32 Low: 22 THURSDAY Mostly Cloudy High: 35 Low: 25 FRIDAY Partly Cloudy High: 40 Low: 30 SATURDAY Partly Cloudy High: 46 Low: 36 SUNDAY Mostly Cloudy High: 50 Low: 40 MONDAY Sunny High: 45 Low: 35 TUESDAY Partly Cloudy High: 51 Low: 41	Today we will see partly cloudy skies, high of 32°, humidity of 58%. South southwest wind 7 mph. The record high for today is 60° set in 2004. Expect mostly cloudy skies tonight, overnight low of 22°. Southwest wind 7 mph. The wind chill for tonight could reach 14°.	Washington 33/24 Blue Rapids 30/20 Seneca 27/18 Clay Center 33/23 Mahattan 32/22 Wamego 31/22 Ogden 38/24 Junction City 34/24 Abilene 35/25 Council Grove 32/23																																																																																																													
Last Week's Almanac <table border="1"> <thead> <tr> <th>Date</th> <th>H/L</th> <th>Normals</th> <th>Precip</th> </tr> </thead> <tbody> <tr><td>1/11</td><td>40/34</td><td>40/16</td><td>0.38"</td></tr> <tr><td>1/12</td><td>36/33</td><td>40/16</td><td>0.12"</td></tr> <tr><td>1/13</td><td>34/31</td><td>40/16</td><td>0.00"</td></tr> <tr><td>1/14</td><td>35/30</td><td>40/16</td><td>0.00"</td></tr> <tr><td>1/15</td><td>35/32</td><td>40/17</td><td>0.00"</td></tr> <tr><td>1/16</td><td>33/31</td><td>41/17</td><td>0.00"</td></tr> <tr><td>1/17</td><td>35/31</td><td>41/17</td><td>0.00"</td></tr> </tbody> </table> Rainfall 0.50" Normal rainfall 0.13" Departure +0.37" Average temp 33.6° Average normal 28.4° Departure +5.2°	Date	H/L	Normals	Precip	1/11	40/34	40/16	0.38"	1/12	36/33	40/16	0.12"	1/13	34/31	40/16	0.00"	1/14	35/30	40/16	0.00"	1/15	35/32	40/17	0.00"	1/16	33/31	41/17	0.00"	1/17	35/31	41/17	0.00"	This Week's Sun & Moon Chart <table border="1"> <thead> <tr> <th>Last</th> <th>Day</th> <th>Sunrise</th> <th>Sunset</th> <th>Moonrise</th> <th>Moonset</th> <th>First</th> </tr> </thead> <tbody> <tr><td>1/27</td><td>Wednesday</td><td>7:40 a.m.</td><td>5:37 p.m.</td><td>8:52 p.m.</td><td>9:37 a.m.</td><td>2/12</td></tr> <tr><td></td><td>Thursday</td><td>7:39 a.m.</td><td>5:38 p.m.</td><td>10:04 p.m.</td><td>10:14 a.m.</td><td></td></tr> <tr><td></td><td>Friday</td><td>7:39 a.m.</td><td>5:39 p.m.</td><td>11:13 p.m.</td><td>10:48 a.m.</td><td></td></tr> <tr><td></td><td>Saturday</td><td>7:38 a.m.</td><td>5:40 p.m.</td><td>Prev Day</td><td>11:20 a.m.</td><td></td></tr> <tr><td></td><td>Sunday</td><td>7:37 a.m.</td><td>5:41 p.m.</td><td>12:19 a.m.</td><td>11:52 a.m.</td><td>Full</td></tr> <tr><td></td><td>Monday</td><td>7:36 a.m.</td><td>5:42 p.m.</td><td>1:24 a.m.</td><td>12:25 p.m.</td><td>2/19</td></tr> <tr><td></td><td>Tuesday</td><td>7:36 a.m.</td><td>5:43 p.m.</td><td>2:26 a.m.</td><td>1:00 p.m.</td><td></td></tr> </tbody> </table>	Last	Day	Sunrise	Sunset	Moonrise	Moonset	First	1/27	Wednesday	7:40 a.m.	5:37 p.m.	8:52 p.m.	9:37 a.m.	2/12		Thursday	7:39 a.m.	5:38 p.m.	10:04 p.m.	10:14 a.m.			Friday	7:39 a.m.	5:39 p.m.	11:13 p.m.	10:48 a.m.			Saturday	7:38 a.m.	5:40 p.m.	Prev Day	11:20 a.m.			Sunday	7:37 a.m.	5:41 p.m.	12:19 a.m.	11:52 a.m.	Full		Monday	7:36 a.m.	5:42 p.m.	1:24 a.m.	12:25 p.m.	2/19		Tuesday	7:36 a.m.	5:43 p.m.	2:26 a.m.	1:00 p.m.		Weather History Jan. 23, 1988 - Northeastern Colorado experienced its most severe windstorm in years. A wind gust to 92 mph was recorded at Boulder, Colo. before the anemometer blew away. In the mountains, a gust to 120 mph was reported at Mines Peak.	Growing Degree Days <table border="1"> <thead> <tr> <th>Date</th> <th>Degree Days</th> <th>Date</th> <th>Degree Days</th> </tr> </thead> <tbody> <tr><td>1/11</td><td>0</td><td>1/15</td><td>0</td></tr> <tr><td>1/12</td><td>0</td><td>1/16</td><td>0</td></tr> <tr><td>1/13</td><td>0</td><td>1/17</td><td>0</td></tr> <tr><td>1/14</td><td>0</td><td></td><td></td></tr> </tbody> </table>	Date	Degree Days	Date	Degree Days	1/11	0	1/15	0	1/12	0	1/16	0	1/13	0	1/17	0	1/14	0		
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Perfect Blend of Genetics Designed for Profits™

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23rd Annual Sale
Friday - March 15
1PM! At the Ranch

Weekly Feature Lot
100 Performance Bulls
70 Yearling Heifers

SimAngus
SFG EB03 • 5/8 SM 3/8 AN
Sire: Nightride
ASAR 3520573
API Top 4% TI Top 2%

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FINK

Beef Genetics

Spring Bull Sale

Saturday, March 30, 2019

60 Black Angus

40 Charolais

At the ranch in Randolph, Kansas

For more information:
Galen: 785-532-9936
Email: finkbull1@twinvally.net
finkbeefgenetics.com

Sell At St. Marys

Sell Or Buy Cattle By Auction STARTING TIME 10:30 AM Tuesdays

We sold 1636 cattle January 15. Due to weather, the markets were lower. Steer and heifer calves were \$5.00 lower on kind offered. Feeder steers and heifers sold \$2.00-5.00 lower. Cows and bulls were \$2-3.00 lower.

STEER & BULL CALVES 4 blk str 519 @ 164.00 1 blk str 415 @ 160.00 2 blk/bwf str 243 @ 152.00 1 blk str 450 @ 150.00 2 blk str 465 @ 149.00 1 blk bull 545 @ 142.00 2 blk str 493 @ 140.00 2 blk bulls 488 @ 137.00 1 blk bull 495 @ 130.00	113 blk/bwf str 900 @ 144.35 9 blk/bwf str 742 @ 143.00 16 blk/bwf str 760 @ 142.25 30 blk/red str 840 @ 142.25 28 blk/char str 786 @ 142.00 5 blk str 803 @ 142.00 57 blk/bwf str 851 @ 140.25 59 blk/char str 884 @ 140.25 35 blk str 840 @ 139.50 62 blk/bwf str 859 @ 139.25 23 blk/bwf str 790 @ 138.75 6 blk str 863 @ 138.00 12 x-bred str 753 @ 137.50 124 blk/bwf str 847 @ 137.25 65 blk str 863 @ 137.25 66 mix str 914 @ 135.75 8 blk str 837 @ 135.00 60 mix str 939 @ 134.00 58 mix str 974 @ 134.00 30 mix str 936 @ 133.75	STOCKER & FEEDER STEERS 8 blk str 557 @ 173.00 26 blk str 666 @ 155.25 4 blk str 606 @ 153.00 20 blk str 703 @ 151.75 3 blk/bwf str 603 @ 151.00 1 blk str 645 @ 150.00 11 blk str 672 @ 149.25 6 blk str 684 @ 148.50 30 blk/bwf str 718 @ 148.00 11 blk str 715 @ 145.75 4 blk str 708 @ 144.50	HEIFER CALVES 1 blk hfr 295 @ 141.00	6 blk hfr 410 @ 141.00 7 blk/bwf hfr 495 @ 140.50 1 blk hfr 325 @ 140.00 1 bwf hfr 310 @ 139.00 4 blk/bwf hfr 519 @ 138.00 3 blk hfr 528 @ 137.00	STOCKER & FEEDER HEIFERS 5 blk hfr 589 @ 141.00 5 blk hfr 612 @ 140.00 4 blk hfr 609 @ 138.00 73 blk/bwf hfr 738 @ 138.00 26 blk/red hfr 751 @ 136.75 64 blk/bwf hfr 776 @ 135.75 10 blk hfr 589 @ 135.50 29 blk hfr 671 @ 135.25 6 blk hfr 625 @ 135.00 40 blk/bwf hfr 721 @ 135.00 65 blk/char hfr 766 @ 134.75 19 blk/bwf hfr 716 @ 134.50 11 blk hfr 676 @ 134.00 9 blk hfr 693 @ 133.00 9 blk/bwf hfr 765 @ 132.75	COWS & HEIFERETTES 4 blk hfrs 1295 @ 91.00 1 blk cow 1565 @ 56.00 1 bwf cow 1595 @ 55.00 1 blk cow 1755 @ 54.00 1 blk cow 1470 @ 53.25 1 blk cow 1505 @ 53.00 1 blk cow 1455 @ 52.50 1 blk cow 1405 @ 52.00 1 blk cow 1395 @ 51.00 1 blk cow 1545 @ 50.00 1 blk cow 1400 @ 49.00 1 bwf cow 1635 @ 48.00 1 blk cow 1270 @ 47.00	1 blk cow 1195 @ 45.50 1 blk cow 1185 @ 45.00 1 bwf cow 1335 @ 44.50 2 blk cows 1165 @ 44.00 1 blk cow 1175 @ 43.50 1 bwf cow 1190 @ 43.00 1 blk cow 1190 @ 42.50 1 blk cow 1170 @ 41.50 1 blk cow 1235 @ 41.00	1 bwf cow 1460 @ 39.50 1 blk cow 1135 @ 39.00
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WATCH OUR AUCTIONS LIVE ON DVAuctions.com

CONSIGNMENTS FOR JANUARY 22:
 • 50 blk bwf str & hfrs, 475-550 lbs., vacc.
 • 125 SimAngus steers & heifers, 600-800 lbs., weaned, vacc.
 • 58 black heifers, 775-800 lbs.
 • 120 black heifers, 825-850 lbs.
 • 87 black steers, 850-900 lbs.
 • 61 black cross-red steers, 900-925 lbs.
 • 60 black steers, 925-950 lbs.

CONSIGNMENTS FOR JANUARY 29:
 • 67 blk & red Angus heifers, 800-875 lbs.

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