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Stitka addresses the Walmart Effect on the beef industry

By **Donna Sullivan,**
Editor

“How do we make sure the consumer is getting what they want and that everyone involved with that is getting paid for it? Those are the challenges we’ve been trying to meet for a long time,” said Certified Angus Beef president John Stitka as he addressed the audience at the 99th annual Cattlemen’s Day held at Kansas State University on March 2. “The days of being able to look at the industry as a whole and not look at the dynamics that are taking place in the different sectors of the industry are probably gone. It’s harder to make money in this industry than it’s ever been before. As a result we’re forced to look at what areas in the industry are working, what parts are dragging us down and how do we find ways to please the consumer while at the same time making sure we’re profitable enough to be in this business another year.”

Stitka was raised on a diversified crop and livestock farm near Lincolnville, earned his bachelor’s and

master’s degrees from Kansas State and his PhD. from the University of Kentucky. He joined CAB as assistant director of feeder-packer relations in 1999 and was named president in 2006.

His topic, “The Walmart Effect and Beyond” looked at Walmart’s response to consumer demand for quality beef, the effect it had on the market and what that means to producers going forward.

“When you mention Walmart, if you’re a retailer, it strikes fear,” he said. “But if you’re on the production side, it kind of makes your ears stand up. Why is that?”

Stitka referred back to the fall of 2011 when Walmart announced they would begin selling USDA Choice grade beef in all of their U.S. locations.

“When Walmart makes a decision like they did, to up the quality level from where they were, it’s a big deal,” he said. “Because look at the number of stores they have.”

The move was not designed solely to meet the quality expectations of their

current customers. Stitka quoted Walmart CEO Mike Duke, who said, “Our customers are running out of money.”

“Do you think they’re still charged as a publicly traded company to show a revenue increase year over year?” Stitka queried. “If your customers have run out of money, then how do you increase your revenue? You bring more customers into your store.”

Over the years, Walmart has seen tremendous growth in their food sales, with more than half of its \$260 billion in total U.S. sales last year coming from groceries.

“They looked around at the successful retailers like Kroger and Safeway and so forth and asked, what are they offering that we’re not? Why are customers shopping their meat case as opposed to ours?” Stitka explained. “Obviously what they saw was a reaction to the fact that this quality demand deal is for real.”

“I want to be very clear,” he continued. “Walmart didn’t create the quality demand movement. They just

responded to it.”

The Walmart effect in part, for the cattle industry, was a wider spread in the premiums and discounts between the grades of meat. “A big reason for the increase in the spread was the fact that there was no longer a customer out there for all the select meat that we were putting out as an industry,” he pointed out, using a chart based on data from a USDA report that showed premiums and discounts on the grid paid by packers.

There has been some narrowing in that spread due to harvesting fewer cows and giving packers time to find additional demand for the select product, but according to Stitka, there hasn’t been a decrease in the prime premium. He sees this as an indicator that the pull for premium and high-quality beef that has been building in the consumer base, food service and retail is indeed sustainable. But he emphasized that the industry can’t afford to take their eye off the ball, saying that now that they have given consumers a certain quality at this price, they



Certified Angus Beef president John Stitka describes the effect Walmart’s decision to offer higher quality beef had on the industry and factors to consider going forward.

can’t begin providing lesser quality at an increasing price.

“The number one reason people buy beef is for taste. It’s the meat of celebration,” he reiterated. “The only source of sustainable dollars in this industry does not come from the guy you sell your cattle to. The only

source of sustainable dollars is the consumer. We saw record sales of premium choice beef in terms of volume during the worst economy we ever saw. What that tells us is that people were very, very careful with their money and they were buying value. It’s price-value, not price alone.”

MU FAPRI report: Normal corn yields in 2012 could lower returns after short supply boosted 2011 net farm income

WASHINGTON – United States net farm income is projected at \$95 billion for 2012, down from \$98 billion in 2011, by a report to Congress from the Food and Agricultural Policy Research Institute (FAPRI).

“While net farm income may fall a little short of last year, we expect 2012 to be another good year for most producers,” said Pat Westhoff, director of FAPRI at the University of Missouri-Columbia.

Corn yields dropped below trend line the last two years, reducing carryover stocks and pushing up prices. “With normal weather, a bigger crop in 2012 may lead to lower prices this fall,” Westhoff said. “Other crop prices tend to follow corn.”

The annual MU FAPRI baseline was presented March 5 to the U.S. Congress. The baseline, extending 10 years, provides a measure for analyzing proposed changes in farm policy.

Trend-line yield for 2011 season was 160 bushels per acre; however, actual production was 148 bushels.

“Crop prices would be a lot lower today if we had not had back-to-back years of below-trend corn yields,” Westhoff said.

FAPRI projects planted corn acres this year at 93.5 million acres, up from 91.9 million last year. An assumed normal yield in 2012 reduces per-bushel price to \$4.81, down from \$5.96 for 2011-12 market year.

Ethanol production is projected to remain at 2011-12 levels after years of rapid growth. An end of the 45 cents per gallon tax credit, high corn prices and con-

straints on ethanol used in conventional 10-percent blends contribute to slower growth.

Soybean prices for 2012 remain over \$11 per bushel, after averaging an estimated \$11.61 for 2011-12. “Soybeans must remain strong to be competitive with corn for acreage,” Westhoff said.

“Given current tight corn supplies, markets will be sensitive to news about 2012 supply-and-demand prospects,” Westhoff said. “Prices could fall if favorable weather increases crop production.”

Even with good weather and higher yields, demand should stay strong enough to keep crop prices above pre-2007 levels, Westhoff said. “Weather remains the major variable, affecting grain production and livestock grazing.”

Volatility can be expected. “Many of the factors that caused recent price swings remain in flux,” Westhoff said.

Crop insurance accounts for a larger share of public support to farms than in the past, Westhoff said. High crop prices reduced expenditures on traditional farm programs.

The consumer price index

for food rose 3.7 percent in 2011 and could grow a similar rate in 2012. However, in the following years of the

baseline, food price growth follows general inflation rates.

Meats will show the high-

est inflation in 2012, as they did in 2011.

Beef cow numbers fell

Continued on page 3



Bob and Oma Lou along with Joe and Connie Mushrush accepted the Stockmen of the Year award at the 42nd annual Stockmen’s Dinner held March 1.

Courtesy photo

Mushrush family named Stockmen of the Year

The Mushrush family was honored as Stockmen of the Year by the Livestock and Meat Industry Council and Kansas State University Department of Animal Sciences and Industry at the annual Stockmen’s Dinner, held March 1 in Manhattan.

Mushrush Red Angus markets about 150 bulls each year through a production sale as well as private treaty and they purchase 400-500 females each year from commercial customers to develop, breed and sell as bred females. They earned the Beef Improvement Federation Seedstock Producer of the Year Award in 2011 and have also received the Red Angus GridMaster award for breeding cattle that meet and exceed strict carcass quality specifications.

“We are humbled and thrilled that we received the LMIC stockman of the year award. It is especially nice because it was given to us by our peers and friends,” the family said.

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Guest Editorial

By Adrian J. Polansky, State Executive Director, USDA Kansas Farm Service Agency

Today, a college football player may just as likely get a facemask full of soy turf instead of natural grass. In the past five years, industrial uses of U.S. soy have increased 50 percent. During that time, many major college and professional sports programs have adopted a soy-based artificial turf over labor-intensive grass or the petroleum-based turfs of yesteryear.

When Kansas State University needed to improve playing surfaces at its football and baseball fields, it

turned to fields of a different kind – soybean fields – for a green solution. The university installed approximately five acres of AstroTurf with a soy-based backing. Currently there are sports teams in 42 states across America competing on more than 900 acres of soy-backed AstroTurf.

This is, in essence, how a bio-based economy takes shape.

There are more than 3,000 companies producing more than 20,000 bio-products made from grasses, grains, oilseeds, and agricultural waste, rather than petroleum. The products are common things like de-

tergent, bed linens, ink, fertilizer, and disposable cutlery. These cutting-edge innovations will help us break our dependence on foreign oil while helping to build a new industry of competitively priced, American-grown and made products. In fact, making these items employs about 100,000 Americans—many of them in rural communities – by fusing two important economic engines: agriculture and manufacturing.

At USDA, we think there is incredible potential for this industry to grow, innovate and create economic opportunity. So we have taken action to expand markets for these products. One year ago, we created a bio-based product label called USDA BioPreferred that will soon be featured on more than 500 products you

can buy at a local grocery store or pharmacy. We hope the label becomes a powerful image of American ingenuity, much like our USDA organic label. Ten years have passed since USDA launched the organic label. Today, you see the organic seal on thousands of fruits, vegetables, meats or other goods at the local market, and more than two-thirds of Americans buy organic.

Bio-based products may hold even greater potential.

Last week, President Obama announced steps to encourage the federal government to dramatically increase our purchases of bio-based products. Bio-based cleaning goods and construction materials like carpet pads and insulation are grown and made in America, as are lubricants, paints, oils and paint removers used in aircraft, motor vehicles, and by the military.

As the federal government encourages use of these cost-competitive alternatives, it will mean more contracts for American businesses and more American manufacturers creating good, middle-class jobs. Of course, these options exist thanks to the ability of our farmers to drive many other sectors of the economy, including manufacturing and transportation.

Over several decades now, U.S. agriculture has become the second most-productive sector of our economy. American farmers apply the latest in technology, achieve a nearly unparalleled level of productivity, contribute to a home-grown supply of renewable energy, and are responsible for one out of 12 jobs here in the United States. Our farmers feed people around the globe and yet still produce enough food to keep our grocery bill among the lowest in the world. In other words, no challenge is too great for America's farmers.

As we lay the foundation for an economy that is built to last, this effort to establish a bio-based economy will create middle-class jobs, drive innovation, reduce our dependence on foreign oil, and support incomes for farmers and ranchers.

Prairie Ponderings

By Donna Sullivan

Ball cap and sunglasses securely in place, in blue jeans with a back pocket starting to tear and a couple of holes in the knees, he hopped out of the cab of the pickup and began unhooking the chains that held the skid loader on the trailer. Making sure that everyone was out of the way, he backed it off and waited for instructions on the job that lay before him. Three others stood at the ready, gloves on their hands, a gale-force wind whipping in their faces, and a field full of rocks waiting to be picked up and loaded into the utility vehicle that another had driven over for the job. Were they adults running their own ag services company? No, they were teenagers working to raise money for a trip to Washington D.C. that they will take in 2013. And I, their church youth group leader, couldn't have been prouder.

Three of them I've known since they were babies, the fourth I've only recently had the pleasure of getting acquainted with as he's joined our group. Gazing out over the field strewn with thousands of small rocks that we'd been hired to clear, we anticipated many long hours, maybe even days worth of bending over and chucking rocks into the beds of the utility vehicles. Then we all breathed a huge sigh of relief when the church member and friend we were working for made a four-inch circle with his fingers and told us not to pick up anything smaller than that. Between the skid loader and our band of willing workers, it took just an hour for the field to be declared finished. He paid us generously and we added it to our fund.

That night, as my back screamed in protest over the day's activities, I thought of those kids and the work ethic they never fail to bring to whatever task we take on. And I thought about the Department of Labor rules currently being debated that if implemented, would dramatically change the experience young people will be allowed to gain on their own farms and ranches. The skid loader driver – he's fifteen. Yet he's been so well-trained and has gained enough experience in his young life that his abilities were never in question. He had spent the day before cutting hedge posts to sell to my son for his fence building business. If the Department of Labor has their way, kids just like him could do none of those things legally. Rather than spending their days in productive pursuits, I guess the DOL would prefer they sit inside safely watching television all day.

Like I said, I'm taking them to Washington D.C. in 2013. I believe that every United States citizen should visit our nation's capital. We'll be taking part in a couple of the Christian Heritage Tours as well as touring the memorials and monuments. I want them to see first hand the sacrifices that were made for our freedoms.

Hopefully, as we tour the halls of Congress, we'll be able to breathe another huge sigh of relief over one law that failed because our representatives had enough good sense to realize that the farms and ranches of our country are where some of our brightest, most hard-working citizens – and their future tax payers – are produced.



A couple of months ago I purchased a "smart" phone; a good friend of mine told me only smart people had "smart" phones. I am not so sure. Like a kid in a candy store I downloaded all kinds of games and apps. I fooled myself into thinking it was strictly a business decision. Now I can get those critical e-mails, texts and phone calls anywhere (all five spots on our farm that get cellular reception).

I quickly loaded all kinds of great ag-related apps. I now get the commodity prices with one app, can find out what soil type a certain field is with another and calculate the expected calving date with yet another. Of course, Dad reminded me that WIBW has the commodity prices each half hour, but the most crushing blow came when I went to use the expected calving date app. He calculated (accurately) the calving date of a cow in his head faster than my so-called "smart" phone.

I often made fun of my friends because they talked about how they couldn't live without their devices. Sadly, after one week, I was just as addicted as anyone else. A couple of mornings ago, I watched a piece on the morning news comparing addiction to "smart" phones with drug addiction. I have to agree.

Oh, they do have their benefits. Often it is easier to stay ahead of the mounting piles of e-mail because I do get them instantly. It has also taken my ag advocacy to a new level and I am able to share my experiences on the ranch with my non-ag friends in real time. However, even these benefits come some unintended side-effects.

One morning, Dad and I were waiting on a heifer to calve. While we sat in the pickup and watched, I posted to my Facebook page. Dad noticed my furious typing (with two fingers) and asked me what I was doing. I told him I was advocating for ag and telling the world about what we do. I think I received the same look he gave me when I was in the fourth grade and told him I was going to play third base for the Royals. Really, Dad, I am promoting agriculture.

Then a couple of days later we were making the evening rounds and I got several e-mails. Each time I get an e-mail, my phone chimes. After the fifth chime he asked me just how busy I was. Before I could answer,

the phone chimed again. Question answered, much too busy, not necessarily productive, but much too busy.

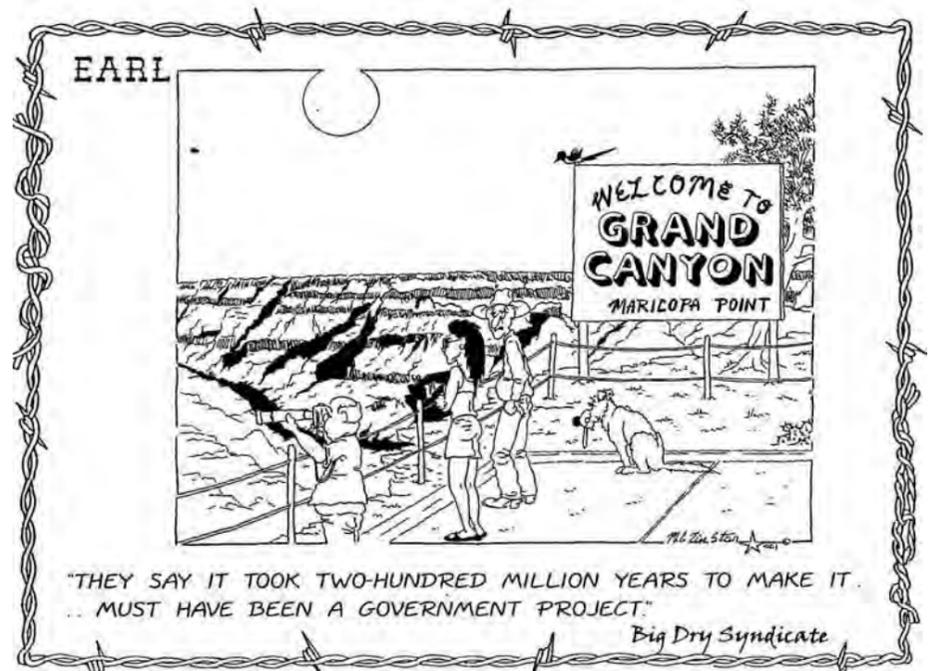
This technology at our fingertips has eroded our attention span and drained our concentration. We need everything instantly and quickly. Our society has come to reflect this sensory overload. After all, we all have two dozen or more TV channels. If you don't like a program, there are many more choices. Shows must be fast-moving and exciting to hold our interest, no longer can they take time to develop a plot. If you find nothing on the TV there is always the internet.

Even our political races reflect this lack of attention span. Politicians must talk in sound bites no longer than one or two lines or we won't listen. If they aren't easy to listen to and capture our fancy, we move on to the next candidate. Abe Lincoln would have had a tough time making it in the 2012 Presidential race.

What's the answer? I am not sure there is one; I have never seen technology decrease or the pace of life slow down. Over my adult life I have gone from no cell phone, to a bag phone, to a hand-held phone and finally (for now) to a "smart" phone. I have gone from no computer, to a desktop to a laptop. No internet at work to wireless access in my home. Technology and the speed it brings is here to stay and it will only increase.

However, I do have a couple of absolutes when it comes to technology. For one, I absolutely refuse to take my phone into church. Before church each Sunday I take it out of my pocket and place it in the console of the pickup. I will live without it for those three hours each week. I also refuse to place it on the night stand next to my bed. Each night I want to recharge and my phone should too.

I don't know much, but I do know this problem of too much information too quickly will only get worse in the years to come. My only hope is that at some point we will realize that we need to unplug, disconnect and push it all away. As a society we need to relearn the art of discussion, the joy of not being connected and the ability to concentrate. But then again, I am sure there is an app for that.



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FAPRI report

Continued from page 1

sharply in 2011, despite the highest cow-calf net return since 2005. Drought in major beef states kept ranchers from responding to demand signals.

Beef exports remain strong, particularly for high-quality beef, helping sustain prices.

The 2012 price of feeder steers, the most common product from Missouri herds, rises to \$154 per hundredweight for 600- to 650-pound calves at Oklahoma City. That's up from an average of \$139 for 2011 and \$102 in the recession year of 2009.

"While beef export growth since 2005 gained much media attention, the drop in imports in that period almost matched the export gains," Westhoff said. "The relatively weak dollar and tight beef supplies worldwide place the U.S. in position to gain markets for the next decade."

Corn and feedstuffs prices will affect feedlot profitability as they bid for a shrinking supply of calves. Domestic meat supply dropped an unprecedented 22 pounds per person between 2005 and 2011.

If feed prices moderate as projected, per capita meat availability should sta-

bilize and then grow after 2013.

While farm income increased, production costs grew \$36 billion, almost 12 percent, in 2011. Feed, fertilizer and fuel led increases. Feed should drop; however, fertilizer and fuel remain high.

The MU FAPRI baseline assumes normal weather and continuation of current farm policies. While the 2008 farm bill expires this year, analysts assume current law prevails through the 10 years, for comparison of policy alternatives.

Macro-economics on interest rates and inflation are provided FAPRI by IHS

Global Insight. Economists at the Agricultural and Food Policy Center, Texas A&M, provide the economic impact of the baseline on repre-

sentative farms across the country.

The MU College of Agriculture, Food and Natural Resources supports MU

FAPRI.

When delivered to Congress, the 64-page report will be posted on the Internet at www.fapri.missouri.edu/.

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A federal court has authorized this notice. This is not a solicitation from a lawyer.

Residents of Kansas have sued BP PRODUCTS NORTH AMERICA INC., CASEY'S GENERAL STORES, INC., CIRCLE K STORES, INC. CONOCOPHILLIPS COMPANY, KUM & GO, L.C. QUIKTRIP CORPORATION, SAM'S WEST, INC., EQUILON ENTERPRISES, LLC dba SHELL OIL PRODUCTS US, VALERO MARKETING AND SUPPLY COMPANY AND 7-ELEVEN, INC. ("Companies"), arguing that the Companies omitted facts and overcharged consumers when they sold motor fuel for a specified price per gallon without disclosing or adjusting for the expansion and contraction of motor fuel due to temperature. The Court has decided the cases may proceed as a class action for the purpose of deciding whether the Companies are liable on plaintiffs' claims and whether to issue an injunction against the Companies. The Court has not yet decided if the Companies did anything wrong. This notice summarizes your rights and options. More information is in a detailed notice available at www.KansasHotFuelLitigation.com. If you are included in the class, you must decide whether to stay in the class and be bound by the outcome, or ask to be excluded and keep your rights to sue for any claims you might have. **There is no money now and no guarantee that there will be.**

WHAT IS THIS CASE ABOUT?

Plaintiffs allege that because the Companies sell motor fuel to retail consumers for a specified price per gallon without disclosing or adjusting for temperature expansion, they are liable for unconscionable acts and willful omission under the Kansas Consumer Protection Act (KCPA) and civil conspiracy. On March 1, 2012, the Court granted plaintiffs' motion to dismiss without prejudice class claims for affirmative misrepresentation under the KCPA and unjust enrichment. The cases are called *Wilson v. Ampride, Inc.*, No. 06-2582, and *American Fiber & Coaling, LLC v. BP Corp.*, No. 07-2053, and are in the United States District Court of Kansas.

For purposes of determining liability and injunctive relief, the Court has allowed the lawsuit to proceed as a class action. In May, 2012, the Court will conduct a trial at which time it will be determined whether the Companies are liable on plaintiffs' claims. If the plaintiffs succeed in proving liability, the Court will then decide whether injunctive and/or declaratory relief is appropriate. Also, if the plaintiffs succeed in proving liability, plaintiffs may ask the Court to allow the lawsuit to proceed as a class action to determine money damages. If the Court declines to certify a class for money damages, class members would need to proceed individually to prove any claims for money damages.

The Companies have denied all allegations. They have filed motions asking the Court to dismiss this case on the merits. If those motions are granted, it may extinguish any claims you have related to this matter. Copies of the motions are available at www.KansasHotFuelLitigation.com. When the Court enters orders ruling on the Companies' motions, copies of the orders will also be available on the website.

You should continue to visit the Kansas class website (www.KansasHotFuelLitigation.com) to obtain important updates related to this case.

ARE YOU AFFECTED?

Your rights will be affected if you are a member of the class and you do not opt out of the class. The class includes all current Kansas residents and entities that at any time since December 31, 2003, purchased motor fuel at retail in the state of Kansas, from a gas station owned, operated or controlled by one or more of the Companies, without the temperature of the motor fuel having been disclosed by the Companies. Excluded from the class are federal judges who have presided over the case, persons employed by the Companies, affiliates of the Companies, any juror or alternate assigned to the trial of this case, and individuals and entities who timely and validly request exclusion from the class. If you are not sure whether you are included in the class, you can get more information, including a detailed notice that has more information at www.KansasHotFuelLitigation.com. More information about this case is also available at the Court's website: <http://www.ksd.uscourts.gov/motor-fuel-temperature-sales-practices-litigation/>.

WHO REPRESENTS YOU?

The Court appointed Robert Horn, Thomas Bender and George Barton to represent you as "Class Counsel." You do not have to pay Class Counsel, or anyone else, to participate. Instead, if they get money or benefits for the class, they may ask the Court to award attorneys' fees and costs, which would be paid by the Companies or out of any money recovered under a settlement, before giving the rest to class members. You may hire your own attorney to appear in Court for you; if you do, you have to pay that lawyer. Zach Wilson and Matthew Cook are class members, and the Court has appointed them to represent the class.

WHAT ARE YOUR OPTIONS?

If you are a member of the class, you have a choice of whether to stay in the class or not, and you must decide this now. You can do nothing and remain in the class, or you can ask to be excluded from the class.

Do Nothing: Stay In This Lawsuit, Await The Outcome, Give Up The Right To Sue For Claims You May Have. If you want to remain a class member, you do not need to do anything at this time. You automatically will be included in the class. If you choose to remain in the certified class, you will be bound by the judgment obtained on the liability and injunctive relief aspects of the claims. If plaintiffs prove that the Companies are liable, you may use that judgment either as a member of the class (if the Court decides to certify a class on money damages) or individually to prove certain elements of a claim for money damages. In addition, if you choose to remain in the certified class, you will be entitled to your share of any benefits awarded to the class through any settlement approved by the Court (net of attorneys' fees and expenses which may be determined by the Court to be payable from any recovery or paid directly by one or more of the Companies). You will not be personally responsible for attorneys' fees or costs unless you hire your own individual attorney. If you do nothing and the Companies win or settle the lawsuit, you will lose your claims covered by this lawsuit. In short, you give up the right to sue the Companies on your own for the same legal claims in this lawsuit. If you want to independently pursue any claim related to the issues in this lawsuit, you may need to opt out of the class.

Ask To Be Excluded: Get Out Of This Lawsuit, Keep Your Right To Sue For Claims You May Have. If you ask to be excluded and plaintiffs prove that the Companies are liable, you will not be able to use the judgment to obtain money damages through a class action lawsuit or individually. Also, if you ask to be excluded and plaintiffs obtain a favorable settlement which the Court approves, you will not be able to ask for a share of the settlement. Similarly, if you ask to be excluded and the Companies win or settle the lawsuit, your claims will not be lost as a result of this lawsuit and you will not be bound by any judgments or orders of the Court. You will be able to sue the Companies for the same legal claims that are involved in this lawsuit. It is possible that if you ask to be excluded and do not sue the Companies on your own within the required legal time period you will lose your right to bring those claims.

To exclude yourself, you must submit a Request for Exclusion which includes your full name (and business name, if applicable), mailing address, email address, your signature (or an electronic signature consisting of "e" plus your typed name), and the following statement: "I request that I be excluded from the Kansas Class *In re Motor Fuel Temperature Sales Practices Litigation*, MDL Docket No. 1840." You must email or mail your exclusion request to Class Counsel no later than **April 30, 2012**, at Kansas Class Opt Out, c/o Robert A. Horn, 2600 Grand, Ste. 1100, Kansas City, Missouri 64108 or: KansasHotFuelLitigation@hab-law.com.

HOW CAN YOU GET MORE INFORMATION?

If you have questions or want a detailed notice or other documents about this lawsuit and your rights, visit www.KansasHotFuelLitigation.com.

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***** By G&G Area Cooks *****

Mariann Bradley, Eudora, Wins Weekly Grass & Prize Contest And Prize

Winner Mariann Bradley, Eudora:
SYMPHONY BROWNIES

17.6-ounce package brownie mix with walnuts
(3) 6-ounce Symphony candy bars with almonds and toffee chips

Prepare the brownie mix per directions on package. Line a 13-by-9-inch cake pan with foil and spray with vegetable oil. Spoon half of the brownie mix in pan and smooth with a spatula or the back of a spoon. Place the candy bars side by side over the brownie mix. Cover with the remaining batter. Bake according to package directions. Let cool completely, then lift from the pan using the edge of the foil. This makes it easy to cut the brownies into squares. Makes 24 large or 48 small brownies.

Karen Saner, Burns:
LEMON PUDDING CAKE
6 tablespoons flour
6 tablespoons butter
1 1/2 cups sugar (I use 2/3 cup sugar and 2 teaspoons Stevia)
4 eggs
2 lemons
2 cups milk
1/2 cup sugar

Combine the flour, butter, and first sugar together. Add the egg yolks that have been beaten first and the milk. Add the lemon juice and about 1 teaspoon of ground rind. Beat the egg whites with the 1/2 cup sugar and fold them into the other mixture. Pour the batter into a greased dish

and place the dish in another pan with hot water. Bake at 350 degrees for 50-60 minutes until browned. The top will be like cake and the pudding will go to the bottom. Cool. Serve with whipped cream if desired.

Millie Conger, Tecumseh:

PECAN FRENCH TOAST
1 loaf French bread, sliced
6 eggs
1 1/2 cups milk
1 1/2 cups half & half
2 teaspoons vanilla
1/8 teaspoon nutmeg
1 teaspoon cinnamon
Topping:
1/2 cup butter

2 tablespoons maple syrup
1 cup brown sugar
1 cup chopped pecans

Mix all ingredients together. Arrange bread in a lightly greased 9-by-13-inch baking pan. Beat remaining ingredients and pour over bread. Cover and refrigerate overnight. Spread topping over mixture and bake at 350 degrees for 45 to 55 minutes. Let stand 5 minutes before serving.

Michelle Brokes, Wilson:

BAKED SPAGHETTI
8-ounce package spaghetti, cooked & drained
2 tablespoons margarine
1 cup grated Parmesan cheese, divided
24-ounce carton cottage cheese
2 pounds ground beef
28-ounce jar spaghetti sauce, any flavor
8-ounce package mozzarella cheese

Preheat oven to 400 degrees. Combine hot cooked spaghetti with margarine and stir to coat. Add 1/2 cup Parmesan cheese; stir to

coat. Spread spaghetti in greased 9-by-13-inch pan. Spread cottage cheese over spaghetti; sprinkle with 1/4 cup Parmesan cheese. Brown ground beef and drain. Add spaghetti sauce and spread over cottage cheese layer. Top with mozzarella and remaining Parmesan cheese. Cover with foil and bake for 30 minutes. Remove foil and bake for another 15 minutes. Let stand 10 minutes before serving.

Gin Fox, Holton:
SOUPER

BEEF CASSEROLE

1 pound hamburger
4 stalks celery, diced
1 green pepper, diced
1 onion, diced
3 (4.5 ounces each) packages chicken noodle soup
2 cups uncooked rice (I use minute)
1 cup chopped almonds

Simmer hamburger, celery, pepper and onion until hamburger is lightly browned and vegetables are tender, but not brown. Prepare soup according to package directions. Com-

bine beef mixture and soup in a large casserole dish. Add rice and almonds. Mix well. Bake at 350 degrees for 1 hour.

Sandy Hill, Eskridge:
"Really tasty cookie and not hard like some cookies."

CHOCOLATE CHIP COOKIES

2 1/3 cups flour
1 teaspoon baking soda
1 cup margarine, softened
1/4 cup sugar
3/4 cup brown sugar, packed
1 teaspoon vanilla
5 1/4-ounce package instant vanilla pudding mix
2 eggs

12-ounce package semi-sweet chocolate chips

Mix together flour, baking soda, margarine, sugars, vanilla and pudding mix; beat until smooth and creamy. Beat in eggs. Stir in chocolate chips. Drop by teaspoonfuls onto ungreased baking sheets. Bake at 375 degrees for 8 to

10 minutes or until golden. Makes 2 to 3 dozen.

Mary Rogers, Topeka:
MEXICAN CASSEROLE

(12) 6-inch corn tortillas, quartered
1 pound ground chuck, browned & drained
10-ounce can enchilada sauce
15-ounce can ranch-style beans
1 can cream of chicken soup
2 cups shredded cheddar cheese

14 1/2-ounce can diced tomatoes

Arrange half the tortillas in the bottom of a lightly greased 9-by-13-inch pan. Place meat on top of tortillas. Mix enchilada sauce, beans and soup and pour over meat. Sprinkle cheese on top, then add remaining tortillas. Place diced tomatoes on top. Bake at 350 degrees for 45 minutes.

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1. Check your recipe carefully to make certain all ingredients are accurate and instructions are clear.
2. Be sure your name, address and phone number are on the entry. Please include a street address with your recipe entries. A post office box number is not sufficient for prize delivery. Allow 3-4 weeks for delivery.
3. Send it to: Woman's Page Editor, Grass & Grain, Box 1009, Manhattan, KS 66505.
OR e-mail at: auctions@agress.com

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Seek Comfort in Hearty and Healthy Recipes

(NAPSA) — This winter, eat heartily to pacify comfort food cravings and healthfully to fuel the body without undesirable calories.

"People crave comfort in the winter, but unfortunately, they often find it in unhealthy foods," says Keri Glassman, M.S., R.D., C.D.N., nationally recognized nutrition expert and author. "By choosing the right ingredients and having inspirational recipes on hand, you can use food to comfort both your mind and body."

To help, she created the "Hearty and Healthy Winter Recipe Collection" with nutrient-rich ingredients shown to help prevent chronic diseases when part of a healthy lifestyle.

An ingredient common to all of her recipes is canola oil. It delivers on heart health because it has the least saturated fat and most omega-3 fat of all cooking oils, plus it's free of trans fat and cholesterol. In fact, the U.S. Food and Drug Administration authorized a qualified health claim for canola oil on its potential to reduce the risk of heart disease when

used in place of saturated fat. It's also a good source of vitamins E and K and very versatile with a light texture, neutral flavor and high heat tolerance.

This soup from Glassman's collection combines beta-carotene-packed sweet potatoes and carrots with traditional Thai flavors for an entrée or meal starter.



Thai Sweet Potato Bisque

- 1 tablespoon canola oil
- 1 cup chopped yellow onion
- 2 cloves fresh garlic, chopped
- 1 to 1 1/2 inches fresh ginger root, finely chopped
- 4 medium sweet potatoes, peeled & cubed
- 3 carrots, peeled & cut into 1/2-inch pieces
- 1 small chile pepper or jalapeño, chopped
- 4 cups reduced-fat, reduced-sodium vegetable stock
- 1/2 cup light coconut milk
- 2 tablespoons fresh lime juice

- 1/2 teaspoon curry powder
- 1/4 teaspoon ground red pepper
- 14 ounces extra firm tofu, cubed
- 1/4 cup cilantro, chopped

In large stockpot, heat canola oil over high heat. Add onion, garlic and ginger and sauté 2-3 minutes. Add sweet potatoes, carrots, chile pepper and vegetable stock and bring to boil over high heat. Reduce to medium-low and simmer until vegetables are tender (35-40 minutes), stirring occasionally. Allow to cool slightly. Transfer to blender in batches, and purée until smooth. Return to stockpot and add coconut milk, lime juice, curry powder and red pepper; blend well. Add tofu and cook another 10 minutes over medium heat, gently stirring once or twice. Garnish with cilantro and serve with Parmesan Whole-Wheat Crostini, if desired.

Yield: 10 1-cup servings.

The crostini recipe as well as Glassman's entire collection is at www.canola.info.org.



Why am I here?

By Lou Ann Thomas

In my twenties my friends and I often stayed up until the wee hours discussing the meaning of life. We were in hot pursuit of an answer to the question, "Why am I here?"

I am still asking that question, only now it occurs when I am standing in front of an open refrigerator door, or having just walked into the living room in pursuit of something that, although a minute ago was fresh in my mind, has now gone somewhere else entirely. The emphasis in asking "Why am I here?" has shifted from hoping to find a deeper meaning in life, to wondering why I'm standing in the middle of my bedroom.

There are days that I spend mostly wandering from one room to another trying to remember why I am where I am, what was I searching for, what did I need and just how important was it if I can no longer remember it?

It is this wandering rather than wondering that has me trying different techniques to counter my frequent feeling of being lost in the universe. Unfortunately, it seems every one of them requires some remnant of working memory. I've tried writing things down, but then I forget where I put the paper I wrote it on. When I realize the notebook filled with in-depth interview notes I need to finish an assignment is on

the dining room table, I start that way repeating, "I'm going to get my notebook. I'm going to get my notebook. I'm going to get a book. I'm going to get a new gardening book." And before I know it I'm in my car heading west wondering, "Why am I here?"

Maybe it's time I admitted that, as the politically correct would say, "I'm recall-challenged." I tried to buy some of those herbs that are supposed to boost memory, but by the time I got to the drug store I remembered I needed some belated birthday cards, new odor eaters for my tennis shoes and that drug store sold chocolate. I did remember the herbs, but it wasn't until a few days later when I was standing in the middle of the hardware store wondering, "Why am I here?"

In our twenties my friends and I were trying to figure out if we were here for any particular reason. These days, in middle age, I know I'm here for a reason. But I simply can't remember what it is right now.

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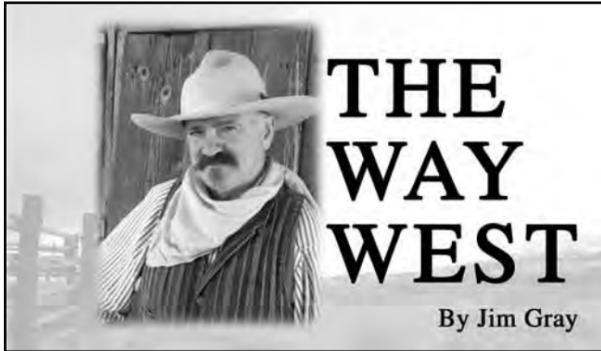
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THE WAY WEST

By Jim Gray

The Winds of Promise

Early settlers on the plains of Kansas recognized in the young state a Promised Land; a land where families could start anew and build for the future through sweat and determination. Their beliefs were not unjustified, but as all Kansans know, one very important aspect to success on the plains is an understanding of the weather and the cycles that have created the seasons on the Great Plains. The weather can be extraordinarily beautiful but it can also unexpectedly turn the peaceful hills and valleys of the plains into cruel wastelands.

For those already living in Kansas, the spring of 1879 was a continuation of a series of dry years that had plagued the state throughout the decade of the 1870s. Kansans looked to the skies for relief but as spring approached Mother Nature continued to assert her superiority over the best laid plans of civilization. Drought devastated farmers and ranchers across the entire Great Plains. Parts of Texas were seeing the most severe drought on record. Drought was being reported from the Rio Grande on the Mexican Border all the way across the plains to the

Canadian border. The March 1, 1879, Salina Herald reported prairie fires all around the city. The barren ground was blowing to the extent that, "real estate moved considerably this week."

Expectant spring rains failed to materialize as constant winds parched the enduring prairie. The winds of March 13, 1879, brought enormous clouds of dust that darkened the day into what the Salina Journal termed a "consistency of twilight." Visibility diminished as buildings across city streets disappeared from view. "The air was so filled with dust as to be stifling even within houses. Although the wind was almost a tornado, no serious damage was done to the immediate vicinity." The dust storm was historic in nature. Nothing quite like it had been seen before, bringing the Journal to note, "People have just got through digging from the pores of the skin the dirt driven there by the furious dust storms which for sever-

al days since our last issue have been lifting this country 'clean off its toes.' Even sinners have stood some chance of being translated with such favoring gales."

Describing the same storm, the March 15, Wichita Herald noted winds that, "gave rise to fears of an approaching tornado." The threat was not a tornado but its appearance brought all activity to a near standstill as folks covered within their homes and businesses while nature seethed before them. The wind blew fiercely, giving rise to a "black ugly cloud...in the North about half past six, and in an incredibly short space of time grew in size until it enveloped and darkened the city in a pall of blackness."

Fires broke out on the prairie north of Wichita, devouring prairie grass and stacks of hay and straw. To add to the general discomfort of the evening, the winds were described as "icy," making the night a howling uncomfortable horror. The weather station at

Washburn College in Topeka recorded a 50-degree drop in temperature in a few short hours following the change of wind that erupted from the northwest.

Ten days later, March 23, 1879, another historic storm raged across the plains. The March 27, 1879, Newton Kansan commented that, "...the country was a cloud of dust."

The drought continued into April. The Manhattan

Nationalist reported on April 25, 1879, that, "The wind made the bleeding soil of Kansas sift through a pine board on Monday (April 21). The poor housekeeper that had just shaken and cleaned windows, sighed mournfully as they saw the sand heaps on windowpane and floor."

A small respite was reported in the Chase County Leader, April 24, 1879. "With the exception of a few

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'dry showers' this was the first 'wet' rain for several months."

Parts of the state began to receive beneficial moisture. There has always been eternal hope for the future in Kansas, even in the face of incredible distress. The old saying "Go West" that had been so optimistic was seen in a slightly different light by the editor of the Kinsley Graphic. "Come west, come west, young man, and learn to cuss the country like old settlers." But even grumbling frontier editors came to understand that the winds of promise will eventually bring paradise for hearty Kansans building for the future on The Way West.

"The Cowboy," Jim Gray is author of *Desperate Seed: Ellsworth Kansas on the Violent Frontier* and also publishes *Kansas Cowboy, Old West history from a Kansas perspective*. Contact *Kansas Cowboy*, Box 62, Ellsworth, KS 67439. Phone 785-531-2058 or www.droversmercantile.com.

Bald eagle sightings not rare in Kansas any more

Bald eagle sightings aren't as unusual as they were 40 years ago in Kansas, and in recent years up to 1,000 of the birds have wintered in the state, feeding on migrating waterfowl, fish and carrion, according to state and federal wildlife officials.

"It's not the rarity it used to be, not as big a deal," said Dan Mulhern, a U.S. Fish and Wildlife Service biologist in Manhattan. He said Kansas had about 50 nests last year and is expected to have about 60 active eagle nests this year.

Charlie Cope, wildlife biologist with the Kansas Department of Wildlife, Parks and Tourism, said a recent survey in south-

central Kansas found eight eagle nests with eggs. That's up from seven active nests last year in the area that stretches from Marion County to Kingman County.

Cope told the Wichita Eagle that five active nests were found in Cowley County and one each in Sumner, Kingman and Sedgwick counties. The active Sedgwick County nest is near Derby on the Arkansas River.

An active eagle nest at Clinton Reservoir, near Lawrence, was first documented in 1989, and the number of active eagle nests has been growing

since. The highest nest densities are in eastern Kansas, with about 17 active nests along the Kansas River. Mulhern said most major reservoirs have at least one active nest.

Many of the newer nesting pairs have at least one eagle that was hatched in Kansas, and it's usually the male.

"The male decides where they'll be nesting," Mulhern said. "If a bunch of eagles are gathered in the winter and start pairing up, if she's from North Dakota and he's from Kansas she's probably going to nest in Kansas."

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By Ace Reid



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pencils & yardstick advertising; Hallmark items; cement horse tie; oil cans; walking canes; pictures; 1896, 21S, 22D, 23D silver dollars; old coin holder.

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Weller vases; Jewel Tea mixing bowls; Fostoria glasses/tumblers; Tokay pitcher; Carnival bowls; Fenton pieces; English Dalton/Johnson Bros./Pfaltzgraff dish sets w/extras; Avon Cape Cod, Westmorland, Milk, Fenton, Austria, RS Germany, Depression, Coin, Clear & Pressed glass; 25+ oil lamps; oil lamp wall brackets; lamp chimney's; numerous figurines of all kinds!!; boot collection (Fenton, Schimd); paperweights; Delf pieces; several wall pockets & head vases; pin cushion dolls; silver plate & brass items; hen on nests; planters, vases, pitchers; glass baskets; cup/saucers; glass birds; linens; bedspreads; sewing items; sewing machines; Fire King, Corning, Pyrex; Guardian & Club alum. ware; Fenton lamps; lamps; Frigidaire refrigerator; Magic Chef flat-top stove; washer/dryer; couch; La-Z-Boy recliner; upright freezer; price guide books; books; binoculars; yard art; square metal safe box; canning jars; metal shelving; household & kitchen décor; many items too numerous to list!

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March 27, 2012 • 1:00 p.m.
At the ranch • Claflin, Kansas

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Wabaunsee Cattleman's treasurer P. J. Mayer presents a check to All American Beef Battalion representative Jim Schmidt at the annual Cattlemen's Banquet held on February 24 at the Wabaunsee County Fairgrounds. The group also gave donations to the Mission Valley and Wabaunsee High School FFA programs.



Marketing Coordinator Kelsey Gibson works the Kansas Cattlemen's Association booth at the 99th annual Cattlemen's Day which was held March 2 at Kansas State University.



Zeitlow Distributing Company was one of the many booths at the trade show at Cattlemen's Day, which also featured many educational exhibits in Weber Arena. After a lunch sponsored by the commercial exhibitors and U.S. Premium Beef, there was a full afternoon of breakout sessions. *Photos by Donna Sullivan*

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March 26, 2012

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- Five 12' Open Bays
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Youth Telling the Beef Story video blog contest launched

The Beef Checkoff has launched a new video blog contest designed to engage youth in telling the beef story using the power of YouTube. Videos must be two minutes or less and will focus on one of eight beef related topics, including common beef misconceptions, cattle care, beef's nutritional value and more. The contest runs from March 5-23, 2012 and is open to youth across the country. Program Manager Sarah J. Bohnenkamp says, "Many students will be on spring break at some point

during this three-week period, so we're hoping they choose to use some of their time away from school to put their beef knowledge and creative ideas to work!" Tammi Didlot, president of the American National CattleWomen, Inc., the organization which manages this contest for the Beef Checkoff, is excited about leveraging YouTube video messages to engage consumers and youth in the beef story. "The videos submitted for this contest will help to build a diverse, on-

line library of videos directly linked to beef topics consumers are asking about. We're thrilled to incent youth who are passionate about beef to tell the amazing story about how the beef community provides safe and nutritious beef." The grand prize winner of the video blog contest will receive \$750 cash and a trip to an annual Cattle Industry Convention. Second prize will receive \$250 and third prize will walk away with \$100. Visit www.ancw.org/youthbeefstorycontest.aspx to view the official contest rules. Contact Sarah J. Bohnenkamp at 303-850-3440 or sbohenkamp@ancw.org for additional information.

thbeefstorycontest.aspx to view the official contest rules. Contact Sarah J. Bohnenkamp at 303-850-3440 or sbohenkamp@ancw.org for additional information.

For more information about your beef check-off, visit MyBeefCheckoff.com.

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The Buffalo Nickel

"All the soldiers were now killed."

An article in McClure's Magazine in September of 1898 described an interview with Chief Two Moon of the Northern Cheyenne tribe. The article was written by Hamlin Garland after he visited Two Moon's home on the Rosebud River in eastern Montana.

Chief Two Moon was a warrior who fought in many battles during the Sioux wars in the latter part of the 19th century. He was a little known Cheyenne chief who played a major role in the wars. Most notably in the battle of the Little Big Horn where the Custer massacre

took place.

He commanded the Cheyenne at the Powder River battle in early June 1876. Two Moon was at the battle of Rosebud Creek and with Crazy Horse, he fought the battle of Wolf Mountain in January of 1877.

Two Moon described his part in the Custer massacre during his interview with Hamlin Garland for McClure's Magazine twenty years after the battle. It is an interesting account from the Indian's perspective. Here is Two Moon's story.

"That spring (1876) I was camped on Powder River with fifty lodges of my peo-

ple. One morning soldiers charged my camp. They were in command of Three Fingers

(Colonel McKenzie) We were surprised and scattered, leaving our ponies. The soldiers ran all our horses off. That night the soldiers slept, leaving the horse's one side; so we crept up and stole them back again, and then we went away.

"We traveled far, and one day we met a big camp of Sioux at Charcoal Butte. We camped with the Sioux, and had a good time, plenty grass, plenty game, good water. Crazy Horse was head chief of the camp. Sitting Bull was camped a little ways below, on the Little Missouri River. Crazy Horse said to me, 'I'm glad you are come. We are going to fight the white man again.'"

"I said to Crazy Horse, 'All right. I am ready to fight. I have fought already. My people have been killed, my horses stolen; I am satisfied to fight.'"

"About May, when the

grass was tall and the horses strong, we broke camp and started across the country to the mouth of the Tongue River. Then Sitting Bull and Crazy Horse and all went up the Rosebud. There we had a big fight with General Crook, and whipped him. Many soldiers were killed -- few Indians. It was a great fight, much smoke and dust."

"From there we all went over the divide, and camped in the valley of Little Horn. Everybody thought, 'Now we are out of the white

man's country. He can live there, we will live here.'"

"I went to water my horses at the creek, and washed them off with cool water, then took a swim myself. I came back to the camp afoot. When I got near my lodge, I looked up the Little Horn towards Sitting Bull's camp. I saw a great dust rising. It looked like a whirlwind. Soon Sioux horseman came rushing into camp shouting: 'Soldiers come! Plenty white soldiers.'"

"I ran into my lodge, and said to my brother-in-law,

'Get your horses; the white man is coming. Everybody run for horses.'

"Outside, far up the valley, I heard a battle cry, Hay-ay, hay-ay! I heard shooting, too, this way (clapping his hands very fast). I couldn't see any Indians. Everybody was getting horses and saddles. After I had caught my horse, a Sioux warrior came again and said, 'Many soldiers are coming.'

"Then he said to the women, 'Get out of the way, we are going to have

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AUCTION

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(Machinery & equipment sell at approximately 1 PM)

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hyd. cement mixer; JD 5-16 plow; Ford 3-16 plow; 4 section rotary hoe; 3 pt. sprayer; 150 & 175 gal. dsl tanks; A-C F combine w/header, salvage; 3 pt. IHC cult.; hyd. drill fill auger; 4 wheel trailer chassis; 41'x30' 6" PTO auger.

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1995 Haybuster H-1000 PTO hay grinder w/elec. winch on elevator, knives never turned; John Deere 700 twin rake hyd. fold, nice; John Deere 1600 14' hydra swing swather; John Deere 640 5 bar rake; gooseneck trailer w/hoist & gas motor, 140 bushel; Hesston 5800 round baler; 1972 WW 6'x20' gooseneck stock trailer; 20' triple axle 8'x20' B.H. trailer w/ramps & round bale frame; gravity flow 160 bu. trailer; Danuser 3 pt. digger; 3 pt. mist blower; 2 wheel combine bin; 4-24' 4 bale feeder trailers; 2-2 bale feeder trailers; 20 - 10' corral panels w/carrier; 2 - 100 bu. bulk bins; 11 - 8' pipe frame cattle panels; alley chute w/formost self catch headgates; 425 gal. pu poly tank; 1000 gal. water tank; 3 galv. stock tanks; elec. fence posts; 75 T posts; 25 hedge posts; 2 mineral feeders; pu stockracks; PTO wire winder; wire cattle panels; 2 elec. fence chargers; 5 metal feed bunks; Clipper seed cleaner.

ATV, TOOLS & MISC.
1997 Yamaha Big Bear 350 4-wheeler, 2WD w/reverse; Miller 200 LE portable welder generator, 3500 watt AC DC Onan engine; Miller Matic 120 wire welder; Lincoln square-wave 175 tig welder; Grizzle 48" bed & 18" swing metal lathe w/self centered head; asst. chucks, cutters & adapters, sold separate; Milwaukee cut-off saw & table; Stahl 10" metal cutoff saw; Oxy acet. torch w/small bottles; port. cement mixer w/elect. motor; elec. drill press w/table; elec. power washer; 2" air nail gun; air stapler; Dewalt sawzall; 10 ton porta power; 36" elec. fan; asst. 3 jaw pullers; 2 - 2" gas powered transfer pumps; slide hammers; Craftsman tool box; air compressor; 1/2" - 4" pipe bender; 4 metal tables; 2 - 6.5 HP gas engines, new in box; 10 gal. elec. water heater; asst. hand tools & wrenches; asst. sockets, crescents, hammers, screwdrivers, nuts, bolts, hoses, parts, chains; 10 sheets 1/2" particle boards; asst. pipe, iron, I beams, channel iron & tubing. **Collectibles:** #36 church bell, large. **Household:** chest type deep freezer; small asst. household items.

TERMS: Cash or check w/proper ID. Lunch on grounds.

GLEN & GARY GUTKA, SELLERS

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hard fight."

"I said, 'All right, I am ready.'"

"I got on my horse, and rode out into my camp. I called out to the people all running about: 'I am Two Moon, your chief. Don't run away. Stay here and fight. You must stay and fight the white soldiers. I shall stay even if I am to be killed.'"

"I rode swiftly toward Sitting Bull's camp. There I saw the white soldiers fighting in a line. Indians covered the flat. They began to drive the soldiers all mixed up -- Sioux, then soldiers, then more Sioux, and all shooting. The air was full of smoke and dust. I saw the soldiers fall back and drop into the riverbed like buffalo fleeing. They had no time to look for a crossing. The Sioux chased them up the hill, where they met more soldiers in wagons, and then messengers came saying more soldiers were going to kill the women, and the Sioux turned back. Chief Gall was there fighting, Crazy Horse also."

"I then rode toward my camp, and stopped squaws from carrying off lodges. While I was sitting on my horse I saw flags come up over the hill to the east like that (he raised his fingertips). Then the soldiers rose all at once, all on horses,

like this (he put his fingers behind each other to indicate that Custer appeared marching in columns of fours). They formed into three branches (squadrons) with a little ways between. Then a bugle sounded, and they all got off horses, and some soldiers led the horses back over the hill."

"Then the Sioux rode up the ridge on all sides, riding very fast. The Cheyenne went up the left way. Then the shooting was quick, quick. Pop-pop-pop very fast. Some of the soldiers were down on their knees, some standing. Officers all in front. The smoke was like a great cloud, and everywhere the Sioux went the dust rose like smoke. We circled all round them -- swirling like water round a stone. We shoot, we ride fast, we shoot again. Soldiers drop, and horses fall on them. Soldiers in line drop, but one man rides up and down the line -- all the time shouting. He rode a sorrel horse with white face and white forelegs. I don't know who he was. He was a brave man."

"Indians keep swirling round and round, and the soldiers killed only a few. Many soldiers fell. At last all horses killed but five. Once in a while some man

would break out and run toward the river, but he would fall. At last about a hundred men and five horsemen stood on the hill all bunched together. All along the bugler kept blowing his commands. He was very brave too. Then a chief was killed. I hear it was Long Hair (Custer), I don't know and then the five horsemen and the bunch of men, may be so forty, started toward the river. The man on the sorrel horse led them, shouting all the time. He wore buckskin shirt, and had long black hair and mustache. He fought hard with a big knife. His men were all covered with white dust. I couldn't tell whether they were officers or not. One man all alone ran far

down toward the river, then round up over the hill. I thought he was going to escape, but a Sioux fired and hit him in the head. He was the last man. He wore braid on his arms."

"All the soldiers were now killed, and the bodies were stripped. After that no one could tell which were officers. The bodies were left where they fell. We had no dance that night. We were sorrowful."

"Next day four Sioux chiefs and two Cheyenne and I, Two Moon, went upon the battlefield to count the dead. One man carried a little bundle of sticks. When we came to dead men, we took a little stick and gave it to another man, so we counted the dead. There

were 388. There were thirty-nine Sioux and seven Cheyenne killed, and about a hundred wounded."

"Some white soldiers were cut with knives, to make sure they were dead; and the war women had mangled some. Most of them were left just where they fell. We came to the man with big mustache; he lay down the hill towards the river (Custer fell up higher on the ridge). The Indians did not take his buckskin shirt. The Sioux said, 'That is a big chief. That is Long Hair.' I don't know. I had never seen him. The

man on the white-faced horse was the bravest man."

Two Moon surrendered his Cheyenne band at Fort Keogh in 1877 after the battle at Wolf Mountain. He was appointed head chief of the Cheyenne Northern reservation by General Nelson A. Miles. Two Moon was used as a model by James Fraser for the very famous Buffalo Nickel in 1914. Two Moon died three years later at his home in Montana at the age of 70.

Contact Ralph Galeano at horseman@horsemanspress.com or www.horsemanspress.com



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LARGE AUCTION
SATURDAY, MARCH 17 — 10:30 AM

Herington Community Bldg. on South Broadway
HERINGTON, KANSAS

Lots of paper and hardback books, hymnals; treadmill; storage cabinet; Tupperware; Christmas items; lots of pots, pans, sheets, flatware, glassware; 8 track tapes and LP albums, old record player/radio cabinet; nice old picture frames and lithos; small couch and hide-a-bed; 2 antique platform rockers, nice upholstery; nice bedroom set with triple dresser with mirrors and armoire; antique dresser with mirrors; old dropleaf table with chairs; small desk; newer HP desktop computer; nice Lowrey electric organ, "Works," new Kirby vacuum with shampooer attachments; 2 microwaves; small Magnavox TV; Sanyo 32" flatscreen TV; TV cabinet; Singer Touch and Sew sewing machine with cabinet; Singer featherweight with case; lots of fancywork, quilt and quilt tops and blocks; quilt books, magazines and supplies; sewing and craft supplies; lots of yard and thread; lg. amount of fabric and quilting; crocks; old Avon bot-

ties; Crosley CD recorder in wood cabinet; glass doll display; vintage dolls including baby Chrissy org. outfit, Horsman dolls, American Character magic skin doll and porcelain dolls; antique end table; vintage mantle clock, needs work; Frankoma and Shawnee pottery; carnival glass; vintage kitchen utensils, greenware and misc. glassware; vintage Pyrex pcs.; CI cornbread skillet and 2 CI corn pcs.; wood kraut cutter.

Selling at 12:30: 1997 Buick 4 dr. Park Avenue, 110,000 easy miles; German made Stradivarius violin wood case with 2 bows; real nice mink coat; 1924 est. "Covert" apt. trophy; 100 plus gold and sterling rings range from 10K, 14K and 18K, some costume jewelry rings; 100s of bracelets, necklaces, some gold and silver; 100s of earrings and 100s of misc. costume jewelry; misc. pcs. of Sarah Covington and other brand names; nice 7 drawer jewelry armoire.

NOTE: Joyce did not throw anything away. Lots surprises still to be uncovered. Don't miss this one!

TERMS: Statements made day of auction take precedence over printed material. Not responsible for accidents or lost property! Lunch by Burdick Relay for Life Cancer Crusade.

SELLER: JOYCE DAUGHERTY ESTATE

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AUCTION
SATURDAY, MARCH 17 — 10:30 AM

Due to health concerns, the following sells located at 10324 W. US Hwy. 56, OSAGE CITY, KS (from West side of Osage City, 1 mile North on HWY. 31, then 4 1/2 miles West on HWY. 56).

TRACTORS, ATV, FARM MACHINERY, MOWER, HOUSEHOLD, TOOLS, MISC.

JD 6410 dsl. tractor, FWA, cab, power quad, 4 hyd. outlets, 16.9-38 rear, joy stick, 2750 hrs. w/JD 640 loader, 7 ft. bucket; Polaris Sport 500 HD ATV on Demand AWD Hi-Lo Reverse, 70 hrs.; Grass Hopper 618 mower w/Kohler 18 HP w/SL52 in deck; JD 34 manure spreader, PTO needs repair; Land Pride 10 ft. 35-120 pull-type rotary mower; Land Pride RT 1550 roto tiller, 3 pt.; JD 640 3-wheel hay rake; Vermeer big bale lift, 3 seed boxes, Model 104-4474; net harrow, 4 ft., 3 pt.; 2 section drag harrow, 3 pt.; 4 wheel wagon, all steel 8 1/2 x 16 ft.; Factor Two trailer 5x10 ft. w/fold up ramp; Gravely ST 622 walk-behind string trimmer; 2 Stihl string trimmers; aluminum & fiberglass extension ladders; Troy-Bilt Pony ES tiller, like new; Jiangdong 6.5 HP-JF 200 portable generator, 3500 watt; electric golf cart, rough; Mac torque wrench & 1/2 in. breaker ratchet; fuel

barrel, 300 gal. and stand; gooseneck 3 pt. hitch; 4 chain link 10x6 ft. panels; 2 chain link walk thru gates; assortment of pots, pans, glassware, books, dishes, household goods, etc.; sprinkle can; old pour can; Chicago chop saw; B&D Fire Storm saber saw; air impact 1/2 in.; C-H 5 gal. air bubble; Shumacher 10.30 amp fast charger; Miller Matic 130 AC/DC wire welder; Craftsman top & bottom roller tool chest; Kobalt 7 drawer tool chest; selection of shop tools, sockets, chisels, punches.

Following Items Consigned From Arlie Hallowell

JD 4630 SGB-QR-2 hyd. outlets, 18.4 R42 radials, quick hitch, good rubber, axle mount dual hubs only, SN 4630H 032749R; JD 4430 SGB, QR, 2 hyd. outlets, 18.4-38 like new duals, 3 pt., SN 4430H 034952R; JD wheel disk 12 ft., older style; Krause 9 shank chisel, gauge wheels, 3 pt.

NOTE: Good selection of farm items. Household items will sell first at 10:30 a.m. followed by tools, etc.

PRE-AUCTION INSPECTION: FRIDAY, MARCH 16, 10 AM to 5 PM ONLY.

MANY, MANY OTHER ITEMS NOT LISTED.
Lunch by Happy Trails Chuckwagon.

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AUCTION
SATURDAY, MARCH 17 — 9:00 AM

Offering for sale at public auction, located at 200 N. Poplar, GOESSEL, KANSAS.

TRACTORS & FARM MACHINERY

Lull 400 4WD 4000# material handler; 1984 Yale forklift, 4 cyl., LP; 1973 Case 1737 skid steer, 2-5' buckets; 1972 AC 200 tractor, 3 pt., PTO, dual hyd.; AC WD45 WF tractor, 3 pt.; Brent 670 grain cart; 205 Maurer 34' grain trailer, tandem axle, roll over tarp; 1993 Heston 8400 SP swather, 16' leader; Noble 39' back fold springtooth w/levelers; Unverferth 300 bu. gravity wagon, 6" hyd. auger; IHC 6000 13 shank chop chisel; IHC 400 6 row planter; HD A frame single dual axle trailer w/pintle hitch; Great Plains 30' Solid Stand folding drill; JD 3960 ensilage cutter, 3 row head; Richardton dump wagon; JD 616 plow; Krause chisel; JD 4 row cult.; NH 269 wire tie sq. baler; 8x16 bale trailer; Crustbuster 27' dbl. disc folding drill; Calumet 3250 gal. liq. manure tank, PTO propeller; JD #37 sickle mower; Gleaner 25' reel off 825 header; Great Plains 7.5" spacing 21 hole dbl. disc drill; 7' 3 pt. sickle mower 8x18 bale trailer; JD 653A row head on shop built trailer; Hesston 5500 round baler; JD 200 gal. sprayer, 30' booms; JD 220 20' single fold disc; JD 7200 6 row planter, liq. fert.; Phares & Wilkins 400 bu. grain cart, rebuilt gear box; Bull Mobile 16' stock trailer; Owan-tonna grinder mixer; Krause 1900 24' disc; Hesston 2240 14' chop chisel; Krause 1900 22' disc; IHC 470 18' disc; JD 8' dozer blade w/mts.; 7x8 truck bed on fifth wheel trailer; IHC 6 row planter; 5' rotary mower; 10' speed mover; stack hand trailer; 4.5x9 single axle trailer w/drop down gate; Deering sickle mower; horse drawn plow & cult.; JD 127 5' trail type mover; IHC #10 8-16 white box grain drill; 300 gal. sprayer; 1989 Great Plains 30 Solid Stand folding drill 7.5" spacing, spring loaded scrapers; Krause 4900 22' disc., 19" blades; Krause 12' chisel; Krause 30' field cult.; JD 14' 3 pt. chisel.

TRUCKS, MOWERS & FARM RELATED ITEMS

1967 Chevy C-60 truck w/air brakes; 1994 Chevy 1500 pickup; 1998 Chevy S-10 pickup, 152,000 miles, new eng. 10,000 miles back; 1954 Ford truck, 13' bed & hoist; 1973 Datsun pickup; 1977 Mercury Marquis car, not running; 198 Chevy S-10 4x4 pickup; 1998 Grasshopper 612 mower, 44" deck, 12 hp, reconditioned; 1993 Grasshopper 616 mower, 48" deck, 16 HP, reconditioned; Craftsman 19.5 HP 42" riding mower; Heckendorn 36" riding mower; Gilson 5 HP rear tine tiller; 2004 Arctic Cat 500 4x4 4-wheeler; Honda 250 3-wheeler, needs work; 2 bin aerator fans; portable calf squeeze chute; 50 hedge posts; pickup tow bar; 3 pt. hyd. dirt slip; Carter Bros. 6.5 HP go cart; Briggs & Stratton 9 HP gas eng.; Winpower 50 kw generator; 6 new Agco disc gangs; saddle tanks & mts. for 40 series JD; 18.4-34 clamp on duals; Gleaner A Rice tires & wheels; Atlas tire machine; 3 pt. post hole digger; 2 - 100# propane bottles; T-posts; truck stock racks; 2" pipe; 12"x15" pipe; turned tractor tires; 7 poly calf tubs; cattle squeeze chute; Craftsman 16.5 HP 42" cut mower; Lincoln 225 amp welder; panels; mineral feeder; approx. 200' ea. 9/16", 5/8", 3/4" cable; 2 table saws; 2 sets of steps; engines; 12 HP Briggs & Stratton lawn mower engine; Kawasaki 250cc trash pump engine; 16"x12" concrete column forming tube; shop built dbl. barrel meat smoker; WD Allison old western saddle; 5 meat grinders; well pulley; U.S. Navy wool blanket; cream cans; 5 Oswald feeders; 3 Nolan hog waterers; Dayton band saw; log chain; 50 gal. hog waterer; hog panels; stainless steel hog feeder; heat lamps; 3/8" drill; elec. motors; Bryant 100,000 BTU commercial heater; 30 - 8' fluorescent bulbs; sq. cage fan; 119 truss braces; 2 bi-fold doors; 2x4 & 2x6 used lumber, boomers; 8 JD plateless planter boxes & more.

TERMS: Cash day of sale. Statements made day of sale take precedence over advertised statements. All items to be removed within 30 days. Lunch provided by K&B Catering.

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Agriculture Secretary Vilsack announces new Conservation Reserve Program initiative to restore grasslands, wetlands and wildlife

Agriculture Secretary Tom Vilsack has announced the opportunity for producers to enroll a total of 1 million acres of land in a new Conservation Reserve Program (CRP) initiative to preserve grasslands and wetlands. Vilsack will highlight the announcement at the Interior Department during the White House Growing America's Outdoor Heritage and Economy conference, which emphasizes the link between conservation and strong local economies through tourism, outdoor recreation, and healthy lands, waters and wildlife. The conference has attracted boaters, hunters, anglers, farmers, ranchers, land conservationists, historic preservationists, outdoor recreationists, small business owners, local governments, tribal leaders and others from across the 50 United States to discuss ways to spur and support successful conservation projects around the nation.

USDA's CRP has a 25-year legacy of successfully protecting the nation's natural resources through voluntary participation, while providing significant economic and environmental benefits to rural communities across the United States. Under the Obama Administration, USDA has enrolled more than 8 million acres in CRP. The goal of the new CRP grasslands and wetlands initiative is to increase enrollment of environmentally sensitive land through targeted signups.

USDA's Farm Service Agency (FSA), which administers CRP, will set aside acres within the 32-million acre program for specific enrollments that benefit duck nesting habitat, upland birds, wetlands, pollinators and wildlife.

"By focusing 1 million acres of CRP on grasslands and wetlands, this initiative will have enormous benefits for farmers, sportsmen, and all Americans," said Vilsack. "CRP is one of our nation's most valuable and vital conservation efforts, ensuring cleaner air and water, preventing soil erosion, and enhancing economic opportunity in rural America by supporting recreation and tourism. With high crop prices, this approach to target our most sensitive lands is essential if we want to maintain the substantial benefits of CRP while ensuring that productive farm lands continue to produce the food and fiber Americans and the world needs."

Rather than wait for a general sign-up (the process under which most CRP acres are enrolled), producers whose land meet eligibility criteria can enroll directly in this "continuous" category at any time. Some of the changes brought on by the expansion will take place immediately and some will be initiated in the coming months. Changes include:

New Continuous Pollinator Practice 100,000 additional acres. A new continuous

practice to permit producers to develop pollinator habitat for many pollinator species.

Increase Acreage for Wetland Restoration - 200,000 additional acres. Two practices will expand that are designed to restore wetlands that are both within a 100-year floodplain and outside of a 100-year floodplain. Last year's floods were a strong reminder of the value of wetlands in absorbing storm water and slowing run-off.

Restoration of Critical Grassland Ecosystems. This initiative targets areas that can restore important habitats to protect threatened and/or endangered species, candidate species, or species of significant social/economic importance. The restoration work would be done through the following existing practices and sub-initiatives:

Increase Acreage for SAFE - 400,000 additional acres. SAFE practices provide the flexibility to meet the specific needs of high-value wildlife species in a participating state or region through higher-quality habitat. SAFE projects would be developed at the state and local level.

Increase Acreage for Duck Nesting Habitat - 150,000 additional acres. Restores wetlands and develops nesting habitat in areas deemed as the most critical waterfowl areas. Currently, there are 175,000 acres enrolled in this practice.

Increase Acreage for Upland Bird Habitat Buffers -

150,000 additional acres. Provides extremely valuable habitat for upland birds such as quail and pheasants. Currently, there are 244,000 acres enrolled in this initiative.

Provide Greater Incentives for Continuous CRP. To encourage producers to sign up their most environmentally valuable acres FSA will increase the Signing Incentive Payments

(SIPs) to \$150 per acre from the current level of \$100 per acre. The incentive is offered on most continuous practices and will include wetland restorations, pollinators and upland bird habitat.

Recently, USDA announced two additional CRP sign-ups: a four-week general sign-up beginning on March 12 and ending on April 6; and a continuous

sign-up for Highly Erodible Cropland beginning this summer, which seeks to protect the nation's most environmentally sensitive lands. The Highly Erodible Cropland initiative permits landowners to enroll up to 750,000 acres of land with an Erodibility Index (EI) of 20 or greater.

Currently, about 30 million acres are enrolled in CRP. Contracts on an esti-



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Brooks Diamond Back
Hooks Titus x Miss Kansas K11G
BD: 01-10-11 • SimAngus 3/4

CE BW WWT YWT MCE BWB BWI VC MS APH TI
7.5 04 341 70.5 7.2 1.9 19.0 0.0 36 102.5 66.4



Dikemans Ryder 20Y
Dikeman Double Down x Regina By Design
BD: 01-11-11 • Purebred

CE BW WWT YWT MCE BWB BWI VC MS APH TI
9.5 -1.5 26.9 51.1 12.4 7.9 21.0 -0.6 53 129.2 71.9



Diamond D DD-16J SY
Dream On x Diamond D R Time P16J
BD: 01-14-11 • Purebred

CE BW WWT YWT MCE BWB BWI VC MS APH TI
8.5 1.2 44.7 75.8 10.9 -0.1 22.3 0.6 36 122.8 73.8



SFI Distinction Y34U
TNT Top Gun x SFI Queens of Spades USAU
BD: 01-10-11 • Purebred

CE BW WWT YWT MCE BWB BWI VC MS APH TI
7.0 3.2 43.2 81.5 12.1 0.5 22.2 0.5 05 91.9 62



Brooks Power Cat
Brooks Too Black x Brooks Miss Peggy
BD: 01-28-11 • SimAngus 3/4

CE BW WWT YWT MCE BWB BWI VC MS APH TI
7.0 1.1 31.8 74.0 8.1 -1.7 14.2 0.2 23 100.4 62.8



Dikemans Ryker SY
Triple C Bettis x Miss Undercoble
BD: 02-06-11 • Purebred

CE BW WWT YWT MCE BWB BWI VC MS APH TI
14.0 -1.4 29.2 53.7 9.4 0.8 15.4 -0.05 26 129.2 66.4



Diamond D SB-11G 7Y
Dikeman Sure Bet x Miss Kansas K11G
BD: 01-15-11 • Purebred

CE BW WWT YWT MCE BWB BWI VC MS APH TI
8.7 -0.1 33.2 65.6 10.7 0.1 18.8 -0.1 23 122.4 70.2



SFI Respect Y1
Dream On x SFI Miss Too Sweet N8SK
BD: 01-03-11 • Purebred

CE BW WWT YWT MCE BWB BWI VC MS APH TI
7.5 -0.1 29.9 57.9 12.4 1.3 17.8 0.06 21 122.6 65.1

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Bull sale broadcast live on **LiveAuctionsTV** (816) 392-9241

Lindquist honored by Kansas legislators

mated 6.5 million acres will expire on Sept. 30, 2012.

Over the past 25 years, farmers, ranchers, conservationists, hunters, fishermen and other outdoor enthusiasts have made CRP the largest and one of the most important in USDA's conservation portfolio. CRP is a voluntary program available to agricultural producers to help them use environmentally sensitive land for conservation benefits. Producers enrolled in CRP plant long-term, resource-conserving covers to improve the quality of water, control soil erosion and develop wildlife habitat. In return, USDA provides participants with rental payments and cost-share assistance. Contract duration is between 10 and 15 years. Producers with expiring contracts and producers with environmentally sensitive land are encouraged to evaluate their options under CRP. Producers also are encouraged to look into CRP's other enrollment opportunities offered on a continuous, non-competitive, sign-up basis.

Kansas Agriculture and Rural Leadership program president Jack Lindquist received honors from the Kansas House of Representatives for his work in developing agricultural leadership across Kansas. He was recognized in a ceremony in the House Chamber. His name was submitted for the record by State Rep. Don Schroeder, R-Hesston. Schroeder is a graduate of KARL Class I.

Lindquist has served as president and program leader of KARL since 1990. Prior to joining the KARL staff, he worked as an agriculture Extension agent in Douglas County, and as a 4-H agent in Dickinson County. He earned a bachelor's degree in agricultural education at Kansas State University and is a graduate of the Indiana University Center of Philanthropy Fund Raising School and Essentials of Management Training Program, as well as the Kansas Health Foundation Master Facilitators Program. KARL (www.karlprogram.com) is a non-profit, educational organization focused on developing leaders for agriculture, business and rural communities. The program is a two-year

course that offers study, training and travel for future leaders in Kansas agriculture and rural communities. Each class is composed of up to 30 individuals who participate in nine in-state seminars, one "Blue Chip" seminar, a national study tour to Washington, D.C., and an international study tour to one or more countries.

Since its inception and including the current class, 330 Kansans from 98 of Kansas' 105 counties have participated in the program. Many have gone on to local, regional or national leadership roles, including Steve Bacus, the current president of Kansas Farm Bureau, who is also on the American Farm Bureau Board. Also with Kansas Farm Bureau leadership is vice president Rich Felts and state director Jerry McReynolds. KARL graduates John Thaemert and McReynolds have both served as president of the National Association of

Wheat Growers; Bob Haselwood currently serves as treasurer of the American Soybean Association; Ron Suppes has been chairman of U.S. Wheat Associates; and three KARL graduates — Larry Jones, Mark Smith and David Cross — have served as president of the Kansas Livestock Association.

KARL alum Dana Peterson is now the chief executive officer of the National Association of Wheat Growers. Two chairmen of No-Till on the Plains — Doug Palen and Josh Lloyd — are KARL alumni, as are three presidents of the Kansas Association of Wheat Growers — Thaemert, McReynolds and Kendall Hodgson. KARL graduate Gary Harshberger has served as chair of the Kansas Water Authority and Dennis Metz is a past chair of the Kansas Dairy Commission. "There are many more KARL graduates who are in key leadership roles," Lindquist said,

"plus scores of commissioners on county and city governments, hospital board members, Extension council members and others." Even as he guides future leaders, Lindquist is charting the KARL program's course for the future. "One of my life mentors, the late John Baldwin, president of Dillon Stores once told me, 'A true leader plans his own succession.'" Lindquist said. "We hired Marisa Larson last March to learn about the management of the program through the current class (XI). This transition will allow me to assume duties in 2013 as the new graduate program director. KARL's new advanced level of life-long

leadership development will officially launch in May of 2013."

"The program works well for Kansas commodity organizations, commissions and companies have been utilizing the program for executive level development," Lindquist said. "They endorse the KARL program through partnership investments because of its ability to supplement their leadership pool with graduates who have been trained to deal with issues from rural development through international trade. Virtually all of the organizations have had KARL graduates on their boards and in top leadership roles."

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AUCTION
SATURDAY, MARCH 24 — 10:30 AM
 Location: Herington, Kansas. South Broadway at the Tri County Fair Building.
 REAL ESTATE, APPLIANCES & COOKWARE, FURNITURE, ETC., COLLECTIBLE ITEMS
 See next week's Grass & Grain for complete listing & pictures
SELLER: ETTA MAE HARTKE ESTATE
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AUCTION
Tuesday, March 20 at 7:30 PM
 Ramada Inn 1616 W Crawford
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Saturday, March 24 — 1:30 PM
 JC Livestock Sales, Junction City, KS


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GRASS & GRAIN Auction Sales Scheduled

March 13 — Production sale at Phillipsburg for bar Arrow Cattle Co.
 March 14 — Tractors, trucks, vehicles, haying equip., combines, harvest & tillage equip., trailers, planting & livestock equip., fertilizer, chemical equip., excavator, tracked dozers online (www.bigiron.com). Auctioneers: Stock Auctions.
 March 14 — Geary County land at Junction City for Blandina M. Strauss Estate. Auctioneers: Brown Real Estate & Auction Service, LLC.
 March 14 — Storage units at Manhattan for McCall Storage/Sunflower Self Storage. Auctioneers: Gannon Real Estate & Auctions.
 March 14 — Kansas & Colorado land, Sherman, Logan & Wallace Counties, KS; Kit Carson & Cheyenne Counties, CO at Burlington, CO for Hudy Farms, U.S., Inc. Auctioneers: Farm & Ranch Realty, Inc.
 March 15 — Marion County native grassland at Durham for Debra J. Donahue. Auctioneers: Griffin Real Estate & Auction Service, LC.
 March 15 — Automotive & costume shop at McPherson for KDOR Tax Asset Seizure. Auctioneers: United Country Midwest eServices, Inc., Eric Blomquist.
 March 15 — Land at Wamego. Auctioneers: Crossroads Real Estate & Auction, LLC.
 March 15 — Dairy complete dispersal sale at Clinton, Arkansas for Kenneth

Hall & Wade Hall. Auctioneers: Burton & Associates.
 March 15 — Registered Angus bull production sale at Mankato for Benoit Angus.
 March 16 — Real estate, household at Herington for Joyce Daugherty Estate. Auctioneers: Bob Kickhaefer.
 March 16 — Production sale at Manhattan for BJ Angus Genetics.
 March 16 & 17 — 16th: Old & collectible; 17th: old metal toys, rubber & plastic toys, dolls, glassware, old & unusual items, furniture at Hillsboro for Lillian Leppke. Auctioneers: Leppke Realty & Auction.
 March 17 — Tractors, farm machinery, trucks, mowers & farm related items at Goessel. Auctioneers: Van Schmidt Auctions.
 March 17 — Wild game horns, antiques & collectibles, restaurant equipment, meat market equip. at Burlington for Joe Rohr. Auctioneers: Kurtz Auction & Realty Service.
 March 17 — Boat, jet ski, RV, boat trailers at Wichita. Auctioneers: Newcom Auction.
 March 17 — Tractors, ATV, household, machinery and etc. west of Osage City for Roger Gustafson Trust. Auctioneers: Beatty & Wischropp Auctions.
 March 17 — Antiques, collectibles, advertising items, Coca Cola items at Benton. Auctioneers: Sundgren Realty, Inc.
 March 17 — Farm machinery, vehicles, tools & antiques N. of Wayne for

Dale & Karleen Cherney. Auctioneers: Novak Bros. & Gieber.
 March 17 — Cars, boat & trailer, furniture, appliances, glassware, collectibles at Manhattan for Florence & The Late Clifford Taylor. Auctioneers: Gannon Real Estate & Auctions.
 March 17 — Car, guns, coins, furniture, piano, antiques & furniture at Augusta for Ivan & Marjorie Rich Estate. Auctioneers: Chuck Korte Real Estate & Auction Service, Inc.
 March 17 — Collectible car, other car items, hit & miss engines, farm items, antiques, shotguns at Effingham for Donald & Pearl Cowley. Auctioneers: Hoffman Auction Service.
 March 17 — Household, car, real estate & house at Herington for Joyce Daugherty Estate. Auctioneers: Kickhaefer Auctions.
 March 17 — 33rd annual production sale near Zenda/Kingman for Mollitor Angus.
 March 17 & 18 — Glassware, pottery, collectibles, quilting, miscellaneous items, etc. for Marguerite Martin Estate in Manhattan. Auctioneers: Mugler Auction Service, LLC.
 March 18 — Guns & antiques at Ottawa. Auctioneers: Griffin Auctions.
 March 18 — Coins, jewelry, furniture, household, scuba gear at Lawrence for Donald & Sharon Mitchell Estate. Auctioneers: Elston Auction Company.
 March 18 — Annual bull sale at Westmoreland for

R&L Angus.
 March 19 — Real estate, restaurant equipment & fixtures for Lewis & Gloria Oldham, in Greenleaf. Raymond Bott Realty & Auction.
 March 19 — Tractors, combine, trucks, machinery, trailers, cattle equip., ATV, tools & other at Jewell for Bill & Jan Schumacher. Auctioneers: Thummel Real Estate & Auction, LLC.
 March 19 — Gold Bullion sale at Wamego for Sylvester Bull Development.
 March 20 — Saline County

tillable land at Salina for Mike & Marty Rogers. Auctioneers: Horizon Farm & Ranch Realty, LLC.
 March 20 — Rooks County acreage at Plainville for Rooks County Health Center. Auctioneers: Farmland Auction & Realty Co., Inc.
 March 21 — Real estate, ranch style house & buildings on acreage E. of Alta Vista for the Richard D. Carroll living trust. Auctioneers: Hallgren Real Estate & Auctions.
 March 21 — Tractors, forage harvester, trucks, vehi-

cles, trailers, hay & tillage equip., telehandler, wheel loader & track loader online (www.bigiron.com). Auctioneers: Stock Auctions.
 March 21 — Angus bull & female sale at Overbrook for May-Way Farms & Woodbury Farms. Auctioneers: Flory & Associates.
 March 22 — Firearms at Aurora, Nebraska. Auctioneers: Cornwell Auctions.
 March 22 — Production sale at Strong City for Mushrush-Beckton.
 March 23 — Forklift, equipment, collectibles, work benches & tools, steel in-



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Heartland Abe Avalanche, E-90% JH1F
 3-1 305 3x 21,820 6.9% 1,498 4.2% 922
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Heartland TBone Denmark-ET, VG-85%
 Projected to 22,731—1,029—904 ME at 1-11
 She sells and is a "TBone" out of a Very Good-86% "Impuls" dam. Also selling her Very Good "Militia" sister with over 22,000M on her first lactation.



Heartland Action Kava-ET, VG-85%
 Projected to 22,646—1,101—878 ME at 1-11
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22 contracted individuals will sell!

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ventory, shop inventory at Fairview for Eldon & Rosalie, Mellenbruch Machine Shop. Auctioneers: Aeschliman & Harris Auction Services.

March 23 — Bull sale at Leonardville for Lindell Angus.

March 23 — Dairy complete dispersal sale at Paris, Tennessee for Steve Smith. Auctioneers: Burton & Associates.

March 23 & 24 — Store liquidation at Russell for Pohlman's Hardware Store, Harold Pohlman. Auctioneers: Rohleder Auction & Realty.

March 24 — Real estate, buggy, mower & household items at Newton for Eugene Claassen. Auctioneers: Van Schmidt Auctions.

March 24 — Antique tractors, truck, trailer, guns, tools, machinery, tractor parts & more at Rose Hill for Keith Cox Farm Dispersal. Auctioneers: Chuck Korte Real Estate & Auction Service, Inc.

March 24 — Clay County Farmland for Michael W. Burns Trust, at Green. Raymond Bott Realty & Auction.

March 24 — Tractors, trucks, trailers, combine, headers, machinery, misc. at Seneca for Lyle Feldkamp. Auctioneers: Wilhelm Auction Service.

March 24 — Household & collectibles at Herington for Etta Mae Hartke Estate. Auctioneers: Kickhaefer Auctions.

March 24 — Ranch style home, acreage, Polaris Ranger, machinery, tools, household, collectibles & misc. at Manhattan for Jeff & Kristi Schurle. Auctioneers: Gannon Real Estate & Auctions.

March 24 — Farm machinery at Lawrence for Leary Brothers. Auctioneers: Flory & Associates.

March 24 — Farmland at Barnes for the Walter & Isabel Diederich Trust & for John & Lisa Diederich. Auctioneers: Raymond Bott Realty & Auction.

March 24 — '89 Dakota pickup, riding mower, household, furniture, antiques, yard items & tools at Abilene for Ralph Snyder. Auctioneers: Chamberlin Auction Service.

March 24 — Farm equipment at New Cambria for Darwin & Alberta McCall Estate. Auctioneers: Omli & Associates, Inc.

March 24 — Machinery & related items consignments at Durham. Auctioneers: Leppke Realty & Auction.

March 24 — Estate auction at Carbondale for Charles & Lila Sheperd Estate. Auctioneers: Elston Auctions.

March 24 — Farm sale, machinery, tools & misc. SE of Aurora for Glen & Gary Gutka. Auctioneers: Larry Lagasse Auction & Real Estate.

March 24 — Farm dairy dispersal at Reading for Brown Swiss Sale Service, LLC.

March 24 & 25 — Antiques, general household, toys, dolls, furniture, collectibles, etc. at Manhattan for Maguerite Martin Estate. Auctioneers: Mugler Auction Service, LLC.

March 25 — Massey Ferguson items, collectibles, tools, camper & furniture at Council Grove for the Richard D. Carroll living trust. Auctioneers: Hallgren Real Estate & Auctions.

March 25 — Coins, glass, antiques, collectibles at Osage City for area sellers. Auctioneers: Beatty & Wischropp Auctions.

March 26 — Russell County real estate at Russell for Dwayne & Betty Steinle and Grant & Emily Steinle. Auctioneers: Farmland Auction & Realty Co., Inc.

March 26 — Real estate at Clay Center for Edward King. Auctioneers: Clay County Real Estate, Greg Kretz & Gail Hauserman, salesmen & auctioneers.

March 26 — Pawnee County, Nebraska & Nemaha County, Kansas land at Pawnee City, Nebraska. Auctioneers: Farmers National Company.

March 26 — Bull sale at Dwight for Oleen Brothers.

March 27 — Coins, guns, signs & collectibles at Concordia. Auctioneers: Thummel Real Estate & Auctions.

March 27 — Genetrust bull sale, Brangus & Ultrablack & Angus at Eureka for Suhm Cattle Co.

March 27 — Production sale at Claffin for B&D Herefords & Beran Bros. Angus.

March 27 — Production sale at Mankato for Black Velvet Cattle. Conover Auctions.

March 28 — Nuckolls County, Nebraska land at Superior, Nebraska. Auctioneers: Farmers National Company.

March 28 — Production sale at LaCrosse for Pelton's.

March 29 — Nemaha County Land at Sabetha for Heirs of Wilbur Mowder. Auctioneers: Midwest Land & Home, Mark Uhlik.

March 29 — Saline Co. Crop & Pasture at Salina for Clarence Almquist Trust. Auctioneers: Omli & Associates, Inc.

March 29 — Flint Hills agriculture & hunting land at El Dorado for Estate of Ella Larine Biggs. Auctioneers: Sundgren Realty Inc.

March 29 — Antiques, shop tools, household, misc. at Clay Center for Corky (Mrs. Larry) Griffiths. Auctioneers: Kretz, Hauserman, Bloom.

March 29 — Bull sale at Burton for McCurry Angus Ranch.

March 31 — South Central Kansas, Kingman County land & minerals at Kingman. Auctioneers: United Country/Nixon Auction & Realty, LLC.

March 31 — Skid loader, combines, tractors, 4-wheelers, machinery, haying equip., livestock trailers, trucks, pickups, collectibles, misc. at Barneston, Nebraska for Arlyn Weyer Estate. Auctioneers: Jurgens, Henrichs, Hardin.

March 31 — Personal property at Cedar Point for Irene Soyez Family. Auctioneers: Griffin Real Estate & Auction.

March 31 — Farm equipment and related items at Junction City for Hartman Consignment Sale. Auctioneer: Brown RE & Auction Service

March 31 — Lawn and garden items, tools, household, sewing items, patio furniture and miscellaneous. Auctioneer: Ed Dewey.

March 31 — Real estate, household & collectibles for Dora (Mrs. Raymond) Wiechman, in Washington. Raymond Bott Realty & Auction.

March 31 — Antiques, horse machinery, farm machinery W. of Haddam for Edward Havel Trust. Auctioneers: Novak Bros. & Gieber.

March 31 — Tractors, trucks,

farm machinery, 4-wheeler, farm related items near Lyons for Rife Farms, Mervyn & Reva Rife / Brian & Teresa Rife. Auctioneers: Van Schmidt Auctions.

March 31 — Farm sale S. of Miltonvale for Jim & Linda Trahan. Auctioneers: Larry Lagasse Auction & Real Estate.

March 31 — Equipment & farm machinery at Tonganoxie. Auctioneers: Moore Auction Service, Inc.

March 31 — Farm machinery at Frankfort for Richard Howell Estate. Auctioneers: Joe Horigan Auctions.

March 31 — Flory Family Show pig sale at Lawrence. Auctioneers: Flory & Associates.

March 31 — Pig sale at Marion for Vannocker Show Pigs.

March 31 — Annual production sale at Leavenworth for New Haven Angus.

March 31 — Production sale at Gorham for Dickinson Ranch.

April 1 — Pig sale at Emporia for Vannocker Show Pigs.

April 2 — Native grass S. of Osage City for Kenneth & Lori Kay Kendall & David & Nina Flax. Auctioneers: Wayne Wischropp Realtor/Auctioneer.

April 2 — Marion County land near Goessel for David F. Wiebe Estate. Auctioneers: Van Schmidt Auctions.

April 2 — Annual production sale at Lorraine for Green Garden Angus.

April 3 — Real estate at Clifton for Lois Reichert Estate. Auctioneers: Clay County Real Estate, Greg Kretz & Gail Hauserman, salesmen & auctioneers.

April 3 — Lincoln County land. Auctioneers: Horizon Farm & Ranch Realty, LLC.

April 4 — Bull test sale at Beloit for Kansas Bull Test.

April 5 — Spring machinery & lawn & garden equipment at Clay Center. Auctioneers: Mugler Auction Service, LLC.

April 5 — 5 tracts of acreage at Cottonwood Falls for Thompson Family. Auctioneers: Griffin Real Estate & Auction.

April 7 — Farm machinery, JD 8400 & 8310 FWD tractors, JD 9500 & 9400 mdl. combines, trucks, tillage & hay equip., shop tools at Westfall for Don & Betty Little. Auctioneers: Bacon Auction Company.

April 7 — Farm equipment, trucks, machinist tools, farm items, 4-wheelers, tools at Enterprise for Bill Johnson Trust. Auctioneers: Reynolds, Mugler & Geist.

April 7 — Farm machinery, collectibles & household at Alma for Delmar Maikie Estate. Auctioneers: Murray Auction & Real Estate.

April 9 — Real estate at Concordia for Bill & Karen Bergeson. Auctioneers: Larry Lagasse Auction & Real Estate.

April 11 — Land auction at Concordia for Margaret E. Campbell Estate. Auctioneers: Larry Lagasse Auction & Real Estate.

April 12 — Lyon County cropland acreage at Emporia for Ringler Family. Auctioneers: Griffin Real Estate & Auction.

April 14 — Farm machinery at Alma for Jack Fink. Auctioneers: Murray Auction & Real Estate.

April 14 — General building contractors sale, commercial grade tools, hardware & all inventory at Abilene for Gene & Pat Howard. Auctioneers: Chamberlin Auction Service.

April 14 — Valleybrook Show Pigs at Overbrook. Auctioneers: Flory & Associates.

April 21 — Real estate, tractors, trailer, tools & shop equipment at Kackley for Howard Benne Estate. Auctioneers: Larry Lagasse Auction & Real Estate.

April 21 — Guns, farm items & misc., tractor, pickup & machinery at Burdick for Darrell Gutsch. Auctioneers: Bob Kickhaefer.

April 21 — Antiques W. of Haddam for Edward Havel Trust. Auctioneers: Novak Bros. & Gieber.

April 21 — Farm machinery at Burdick for Darrell Gutsch. Auctioneers: Bob Kickhaefer, Bob's Auction Service.

April 28 — Consignments at Lawrence for Galen & Dale Douglass Memorial Consignments.

May 5 — Covered wagon, guns, crocks, tools & household, collectibles at Herington for Mrs. Merle (Fern) Timm. Auctioneers: Bob Kickhaefer, Bob's Auction Service.

May 12 — 2011-2012 Clay Center High School 3-bedroom carpentry house at Clay Center for USD 379. Auctioneers: Mugler Auction Service.

May 28 — 19th annual Memorial Day auction at Lyndon. Auctioneers: Harley Gerdes Auction.

June 28 — National Holstein Convention Futures Sale at Springfield, Missouri. Auctioneers: Burton & Associates.

June 29 — National Holstein Convention sale at Springfield, Missouri. Auctioneers: Burton & Associates.

August 4 — Harley Gerdes consignment auction at Lyndon. Auctioneers: Harley Gerdes Auction.

September 3 — 17th annual Labor Day auction at Lyndon. Auctioneers: Harley Gerdes Auction.

September 7 — Fall machinery auction at Clay Center. Auctioneers: Mugler Auction Service, LLC.

November 3 — Harley Gerdes Consignment auction at Lyndon. Auctioneers: Harley Gerdes Auction.

January 1, 2013 — Harley Gerdes 28th annual New Year's Day consignment auction at Lyndon. Auctioneers: Harley Gerdes Auction.

REAL ESTATE AUCTION

MONDAY, APRIL 9 — 10:00 AM

We will offer for sale at public auction the following described real estate at the American Legion Club, located at 506 Washington in CONCORDIA, KS

270 ACRES CLOUD COUNTY LAND

TRACT I - 156 ACRES CROPLAND
LOCATION OF REAL ESTATE: 1 1/2 miles north (on 40th Rd.), 3 miles east (on Vale Rd.), and 1 1/2 mile south (on 70th Rd.) of Jamestown, Kansas.

LEGAL DESCRIPTION: The SW 1/4 20-5-4 west of the 6th PM in Cloud County, Kansas except railroad right of way.

GENERAL DESCRIPTION: A tract of 156 acres with 132 acres nearly level tillable cropland, 21 acres grass & waste, Buffalo Creek bottom. All cropland planted to wheat.

BASE ACRES: 115.5 acres wheat, 4.7 acres sorghum, 2.0 acres corn, .9 acres soybeans.

FSA PAYMENTS: Approx. \$1,795

TAXES: \$1,254.06.

POSSESSION: On all land, after 2012 wheat harvest.

TRACT II - 40 ACRES CROPLAND
LOCATION OF REAL ESTATE: Across the road to west of Tract I.

LEGAL DESCRIPTION: The NE 1/4 of SE 1/4 19-5-4 west of the 6th PM in Cloud County.

GENERAL DESCRIPTION: A tract of 40 acres of nearly level land with 35.8 acres Buffalo Creek bottom tillable cropland, 4.5 acres trees, creek and waste. All cropland planted to wheat.

BASE ACRES: 31.4 acres wheat, 6 acres sorghum, 2.5 acres corn, 1.1 acres soybeans.

NOTE: Good producing land in a good area. Look it over, make your financial arrangements and plan to attend this auction.

All statements made day of auction will take precedence over all advertising material. Larry Lagasse Auction & Real Estate represents the sellers as agent.

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ON THE EDGE OF COMMON SENSE

Green Jobs

As part of the government's stimulus program they are offering \$500 million worth of grants to create and train "Green Jobs." I'm not sure how they define 'green'. But there is certainly one job description that should be at the top of the list if you're looking for the purest form of green jobs; farming. It is a profession that recycles the land, the water, the air, the animals and the crops. Plants take in carbon dioxide and emit oxygen. Farmers take dirt, rain, seeds and sun and covert it to protein, carbs, oxygen, minerals and vitamins essential to life on our planet.

Coincidentally, there is high-level discussion concerning the safety of children on the farm, which itself, is a controversial subject. The chasm is between two cultures and how they define "dangerous."

Take firearms, for instance. The outdoor/rural side believes firearms are to hunt. The suburban/urban

side thinks firearms are handguns whose primary uses are self-protection and/or armed robbery.

Pocket knives are an essential tool to those who work outdoors. In the city they are used to clean fingernails and too dangerous to have in public schools.

Driving a vehicle, be it a four-wheeler, tractor or grain truck usually in a confined area (on the farm) allows a young person to be more useful. To a city kid, getting his permit at 15 allows him to get to school and hang out with his friends. City streets and traffic make driving dangerous. 15 years old is soon enough for them.

Conclusion: With Uncle

Sam 1) wanting to put money into green jobs, 2) acknowledging that farming is the greenest job there is, and 3) concern about farm kids safety, let me make a rational suggestion: How about we pour a justified portion of the \$500 million into serious vocational training for farm kids, probably through the FFA and Vo Ag. It could be voluntary, approved by parents, and start as early as grade school in a flight simulator except it emulates tractors, graders, ATVs, farm machinery and grain trucks. Finance a course in livestock handling and procedures.

In defense of farm and

ranch parents, over a period of time they teach their children the vocational skills needed on their particular operation. And Vo Ag classes do exist that teach many of the farm skills that fill in the gaps. But there is no doubt that a healthy injection of funding from the "Green Job" 500-million-dollar fund, would be far better spent on farm kids than on budding OSHA regulators, consultants and fly-by-night "Clean Energy" carpet baggers. No one denies that farm kids can be put in harm's way, but it would be much more effective if we as farmers and ranchers made a

visible, tangible effort to teach them safety habits and rules. We can sure do it better than the usual urban ham-

handed government agencies. Whattya think? Someone get the Department of Labor on the phone!

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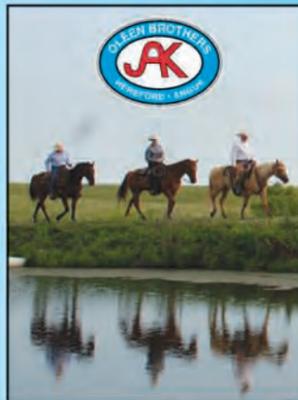
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