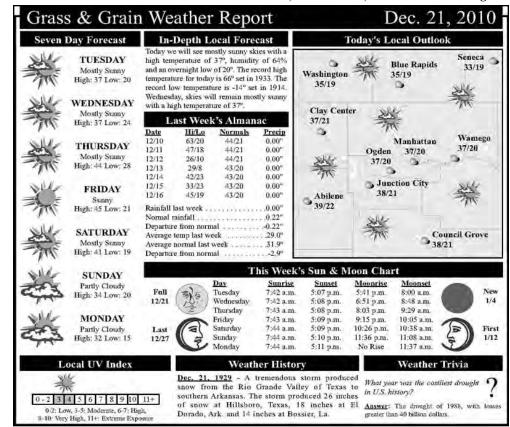
Young Stockmen's Academy members graduate at KLA convention

The fifth class of the KLA Young Stockmen's Academy (YSA) officially graduated at the close of the KLA Convention in Wichita. Resflor Gold from Intervet/Schering-Plough partnered with KLA to host 20 young members for a series of four seminars throughout the year. This class brings the total number of YSA graduates to 99. Attending the KLA Convention, the final session of the year, YSA members received their Masters of Beef Advocacy following an in-depth training session led by NCBA Executive Director of Communications Daren Williams. After the "commencement" exercise,

YSA members took part the year. in the policy process by participating in committee and council meetings, where members discuss issues affecting their business interests. During the first session in attendees February, were exposed to the legislative process, advocacy training and KLA services. The second installment took the group to western Kansas in July, where they toured beef operations to gain a better understanding of various industry segments. YSA members went to the Kansas City area in October to learn more about the agribusiness and retail beef industries during the third tour of

The 2010 class includes Alex Acheson, Woodbine; Jason Brown, Dwight: Trista Brown, Satanta; Glen Collinge, Hamilton; Kelly De-Donder, Reading; Rebecca Farha, Yates Center; Brandon Harder, Haven; Drew Hedges, Burden: Dirck Hoagland, Leavenworth; Kory Josefiak, Rozel; Brady Larson, Sharon Springs; Ryan Locke, El Dorado: Trevor Lundberg, Frankfort; Trey Miser, Wichita; Brandon Oleen, Falun; Wrenn Pacheco, Manhattan; Austin Rathbun, Lorraine; D. J. Rezac, Rossville; Tera Rooney, Satanta; and Rylan Woolfolk, Protection.



CATTLE AUCTION COMM. CO. INC. **EVERY FRIDAY**



1-800-834-1029 **Toll-Free**

STARTING 9:00 A.M. ON CULL COWS FOLLOWED BY STOCKER FEEDERS — 11:00 A.M.

OFFICE PHONE 785-776-4815 • OWNERS MERVIN SEXTON & JOHN CLINE

COWS - 825-1775 LBS

For our sale Friday, Dec. 17th all classes of cattle offered were in very good demand at fully steady to \$3 higher. Cull cows and bulls were also selling \$2 to \$3

r.e	yuı	ai Sa	ile De	#C. I	/ uii	ı	
STEER	CA	LVES	<u> — 4 </u>	00-5	50	Ц	BS.

OILLIN	OALVEO TOO.	JJU LDU.	
David Bowhay	Netawaka	10 blk	448@153.75
Steve Ingala	Olathe	8 blk	466@150.75
Dale Stiles	Spring Hill	7 blk	420@150.00
David Bowhay	Netawaka	33 blk	513@145.50
Loren Deters	Westmoreland	6 blk	519@144.00
John Gustafson	Junction City	34 herfor	d519@140.00
Tom Swearngin	Lawrence	8 blk	537@139.50
Keith Taliaferro	Effingham	7 blk	545@139.50
Dale Stiles	Spring Hill	18 blk	492@138.00
Harold McElfresh	Emporia	11 blk	546@137.00
C.W. Taylor, Jr.	Frankfort	7 blk	525@135.00

FEEDER STEERS — 550-1000 LBS.

I LEDEIN	OILLING GOO	TOOU LDO.	
Dale Stiles	Spring Hill	22 blk	550@136.00
Doug Fisher	Holton	6 blk	582@134.00
Larry L. Engel	Frankfort	5 blk	560@131.75
David Bowhay	NEtawaka	39 blk	605@130.85
Steve Ingala	Olathe	12 blk	570@130.50
Mayer Ranch	Alta Vista	85 blk	602@128.50
Glen & Kristie Dressman	Frankfort	5 angus	592@128.50
Loren Deters	Westmoreland	11 blk	614@127.75
Harold McElfresh	Emporia	18 blk	637@127.00
John Gustafson	Junction City	13 herford	d623@127.00
Glen & Kristie Dressman	Frankfort	25 angus	704@125.00
Larry L. Engel	Herington	15 xbred	652@124.50
Keith Taliaferro	Effingham	8 blk	644@124.50
Doug Fisher	Holton	11 blk	680@124.50
Jim Rawson	Wamego	5 blk	647@124.25
Keith Taliaferro	Effingham	12 blk	733@124.00
Lance & Austin Cline	Frankfort	18 blk	701@122.50
Loren Deters	Westmoreland	5 blk	709@121.75
Mike Wulf	Blaine	5 blk	700@121.75
William Farrell	Centralia	6 blk 8	3282@118.60
Aurelia Heinen	Goff	5 blk	688@118.00
Joe Taliaferro	Effingham	5 blk	711@115.00
Mayer Ranch	Alta Vista	5 blk	909@113.50
Micky Karr	Americus	7 xbred	968@109.25
Stan Wiehe	Kansas City	5 blk	731@103.00
	,		

HEIFER CALVES - 250-550 LBS.

David Bowhay	Netawaka	46 blk	460@130.00
Steve Ingala	Olathe	10 blk	404@128.50
Dale Stiles	Spring Hill	5 blk	382@127.50
Gene Murray	Auburn	5 blk	425@125.00
David Bowhay	Netawaka	52 blk	523@125.00
Loren Deters	Westmoreland	8 blk	481@123.50
Keith Taliaferro	Effingham	7 blk	539@121.50
Patrick Blanka	Wamego	7 bwf	487@120.00
Steve Ingala	Olathe	14 blk	508@120.00
Doug Fisher	Holton	6 blk	509@119.00
Gene Murray	Auburn	12 blk	538@118.00
Dale Stiles	Spring Hill	10 blk	481@117.50

	FEEDER HEIFERS— 550	-800 LBS.	
Loren Deters	Westmoreland	7 blk	550@122.50
David Bowhay	Netawaka	22 blk	596@118.00
Doug Fisher	Holton	7 blk	651@118.00
Keith Taliaferro	Effingham	9 blk	593@117.50
Larry L. Engel	Herington	8 xbred	576@114.60
Aurelia Heinen	Goff	12 blk	570@114.50
Aurelia Heinen	Goff	6 blk	671@113.50
Loren Deters	Westmoreland	12 blk	660@112.2
William Farrell	Centralia	12 blk	763@111.50
Keith Taliaferro	Effingham	8 hlk	662@110.00

Berges Ranch	Onaga	1 blk	865@107.00
Degrande Farms	Gardner	1 blk	840@101.00
Mike Nielsen	Council Grove	1 blk	905@101.00
Wickstrum Farms	Westmoreland	2 blk	915@100.50
J&N Ranch	Leavenworth	4 blk	912@100.25
Don & Doug Frohberg	Waterville	1 blk	1035@100.00
Allen A. Jones	Frankfort	1 blk	965@98.50
Mike Renfro	Silver Lake	1 blk	910@95.50
Galen Reinecke	Seneca	3 blk	1206@89.50
Dave Bowhay	Netawaka	1 blk	1015@67.00
Ed Budy	Nortonville	1 blk	1015@62.00
James Rudolph	Riley	1 blk	1620@62.00
Ralph Brooks	Manhattan	1 blk	1595@61.25
Degrande Farms	Gardner	1 blk	1190@61.00
Cow Camp Ranch LLC	Lost Springs	1 blk	1480@60.00
Chantry Sorell	St. George	1 blk	1570@59.75
Darryl Thompson	Goff	1 blk	1040@58.00
Ed Budy	Nortonville	1 blk	1385@57.75
Berges Ranch	Onaga	1 blk	1250@56.25
Kenny Rogers	Matfield Green	1 blk	1920@56.00
Mark & David Kolterman	Onaga	1 blk	1430@55.75
Woody Henneberg	Wheaton	1 blk	1170@55.50
Mike Nielsen	Council Grove	1 blk	1070@55.00
Brian Still	Ogden	1 blk	1495@54.25
Kenneth Goehring Trust	Westmoreland	1 blk	1045@54.25
John Fisher	Havensville	1 blk	1530@53.75
Greg Deters	Centralia	1 herford	1755@53.25
KSU AS&I Dairy	Manhattan	1 hol	1560@52.50
Jake Jenkins	Emporia	1 blk	1320@52.25
Wickstrum Farms	Westmoreland	1 blk	1240@51.50
Stephen W. & Diana L. Tuttle	Basehor	1 blk	1215@49.75
Glen & Kristie Dressman	Frankfort	1 blk	1230@49.50
Brian Koch	Wamego	1 blk	1385@46.75
Robert Miller	Westmoreland	1 blk	1035@46.50

BULLS - 1525-1900 LBS

1 herford

1 blk

1245@46.00

1175@41.50

Pat Rafferty	St. Marys	1 blk	1880@66.5
Cow Camp Ranch LLC	Lost Springs	1 blk	1530@66.2
Sary & Annette Schreiber	Soldier	1 xbred	1655@64.2
Bob Rogers	Manhattan	1 char	1895@58.2

Frankfort

Alma

For our special cow sale held Wednesday, Dec. 15th, we had a good attendance of buyers bidding on a good run of cows and bred heifers. The bred heifers with size were showing the most demand. Young bred cows and pairs were also in good demand.

Special Cow Sale Wednesday 15th

COW/CALF PAIRS					
Cedar Creek Ranch	Matfield Green	5 blk	2-4 yrs	\$1,400.00	
Cedar Creek Ranch	Matfield Green	6 blk	3-4 yrs	\$1,375.00	
Gene Murray	Auburn	3 mix	SS	\$1,350.00	
Cedar Creek Ranch	Matfield Green	8 blk	5-6 yrs	\$1,350.00	
Cedar Creek Ranch	Matfield Green	3 blk	3-4 yrs	\$1,325.00	
Cedar Creek Ranch	Matfield Green	7 mix	5 yrs	\$1,325.00	
Gene Murray	Auburn	3 mix	3-6 yrs	\$1,310.00	
Cedar Creek Ranch	Matfield Green	5 blk	6 yrs	\$1,285.00	
Cedar Creek Ranch	Matfield Green	4 mix	3-4 yrs	\$1,185.00	
Gene Murray	Auburn	4 mix	00	\$1,100.00	
Cedar Creek Ranch	Matfield Green	3 blk	2-5 yrs	\$1,075.00	
Alan Fischer	Wheaton	3 blk	BM	\$1,050.00	
Cedar Creek Ranch	Matfield Green	3 blk	3-5 yrs	\$1,025.00	
		COWS			
Bryce Hunt	Alma	23 blk	2 yr 5-6 mo	\$1,400.00	
Galen Reinecke	Seneca	15 blk	2 yr 7-8 mo	\$1,385.00	
Galan Painacka	Sanaca	15 hlk	2 vr 7-8 mo	\$1 375 NO	

Havensville 12 blk Willie Niehues 2 yr 6-7 mo \$1,350.00

	Willie Niehues	Havensville	12 blk	2 yr 6-7 mo	\$1,335.00
)	Willie Niehues	Havensville	13 blk	2 yr 6-7 mo	\$1,325.00
)	Sam Griffin	Burns	22 blk	5-6 yr 5-6 mo	\$1,300.00
)	Galen Reinecke	Seneca	42 blk	2 yr 5-6 mo	\$1,300.00
)	Allen Wood	Wakefield	5 blk	3 yr 6 mo	\$1,300.00
,	Sam Griffin	Burns	16 blk	5-6 yr 5-6 mo	\$1,285.00
)	Justin Brown	Junction City	6 blk	2-3 yr 5 mo	\$1,250.00
)	David Hugg	Emporia	9 blk	2 yr 6-9 mo	\$1,250.00
)	Willie Niehues	Havensville	15 blk	2 yr 4-5 mo	\$1,250.00
)	Allen Wood	Wakefield	5 blk	3 yr 8 mo	\$1,250.00
)	Galen Reinecke	Seneca	16 blk	2 yr 7-8 mo	\$1,210.00
)	David Hugg	Emporia	6 blk	2 yr 4-6 mo	\$1,200.00
)	Leroy Deters	Baileyville	6 blk	5-6 yr 5-6 mo	\$1,185.00
,	Allen Wood	Wakefield	10 blk	5 yr 6-7 mo	\$1,175.00
)	Justin Brown	Junction City	9 blk	2-3 yr 4-6 mo	\$1,160.00
)	J&N Ranch	Onaga	8 blk	2 yr 7 mo	\$1,135.00
,	Berges Ranch	Onaga	10 blk	2 y 6-8 mo	\$1,125.00
)	J&N Ranch	Leavenworth	10 blk	2 yr 6 mo	\$1,125.00
,	Gene Murray	Auburn	6 blk	5 yr 7-8 mo	\$1,125.00
,	George Mestagh	Mclouth	5 blk	5-6 yr 6 mo	\$1,125.00
)	Berges Ranch	Onaga	11 blk	2 yr 6-8 mo	\$1,110.00
,	Gene Murray	Auburn	5 blk	5 yr 6 mo	\$1,110.00
)	Gene Murray	Auburn	3 blk	3-4 yr 6 mo	\$1,025.00
)	Jake Jenkins	Emporia	3 xbred	5-6 yr 6-7 mo	\$975.00
,	Jake Jenkins	Emporia	3 blk	SS 6 mo	\$760.00
,	Gene Murray	Auburn	4 mix	00 8 mo	\$760.00
,	Umscheid Farms	St. George	4 blk	BM 5-7 mo	\$650.00
:					

FRIDAY, JANUARY 7TH

Due to the untimely death of Kenny Slocum, his wife Barbara and children will completely disperse their cow herd consisting of 84 Homeraised gentle Sim x cows, 3 years to older. These cows are bred to black Sim bulls and should start calving in February. Also selling will be 9 black Sim replacement heifers and one Hoffman bred black Sim bull, 2 years old. One 1/2 Angus 1/2 Sim bull, 3 years old and two black Sim bulls.

178 black steers & heifers, weaned, bunk broke, all snots, pourea, 500-750 ibs

70 Hereford steers & heifers, 3 round shots, poured, weaned, 500-700 lbs 50 black steers & heifers longtime weaned, shots

500-750 lbs 16 Fink sired Angus steers & heifers, weaned, 3

round shots, 550-650 lbs

2 Corriente steers, one older, one 7 months, corn fed

A Heartfelt Thanks to All our Consignors, Buyers, & Truckers For All Your Business!

Merry Christmas & Happy New Year from the Manhattan

No Sale Dec. 24th or Dec. 31st due to Holdiays!

Upcoming Special Cow Sales: January 19th, February 16th, March 16th & April 13th

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ALMA

BRENT MILLER 785-765-3467 Cell: 785-587-7824

ALAN HUBBARD **OLSBURG** 785-468-3552 Cell: 785-410-5011

.Ine Wapp

R.W. Schmidt

MERVIN SEXTON MANHATTAN 785-537-7295 Cell: 785-770-2622 BILL RAINE MAPLE HILL 785-256-4439 Cell: 785-633-4610

Cell: 785-556-1422

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BRYCE HECK LINN 785-348-5448 Cell: 785-562-6807 Cell: 785-447-0456

Commission Family!

Kansas Hay Market Report

Hay trade moderate. Demand moderate to strong for stock cow, grinding alfalfa and alfalfa pellets, moderate for dairy alfalfa and grass hay. The weather was mostly dry and has turned seasonally colder as winter officially arrives this week. Supplemental feeding remains light but is picking up as we move into winter. There is a good supply of BMR sudan, corn and milo stalks. If you have hay for sale or pasture to rent or need hay or grazing, use the services of the Hay and Pasture Exchange www.kfb.org/hayandpasture /default.htm

Southwest Kansas

Dairy and grinding alfalfa steady to firm. Movement moderate. Alfalfa, Horse, small squares, 220.00, large squares 160.00; Dairy, Supreme 130.00-155.00, instances Clippings 170.00-175.00; Premium 130.00-145.00; Fair-Good, 120.00-130.00. Utility-Fair grinding alfalfa at the edge of the field, 115.00-125.00. Ground and delivered locally to feedlots and dairies 130.00-140.00, contracts to 145.00, ground-on-the-truck 118.00-125.00. The week of 12/6-11 10,636T grinding alfalfa and 2,850T of dairy alfalfa were delivered. BMR Sudan, Good large bales 65.00-75.00. Bermuda, good large square bales 125.00. PM6 grass, Good, small squares 175.00-210.00, large round 110.00. Teff grass, Good small squares 200.00. Straw, large bales 45.00-55.00, some 60.00 delivered. Cornstalks 35.00-45.00, instances 50.00.

South Central Kansas

Dairy and grinding alfalfa and alfalfa pellets steady to firm. Movement moderate to spots active. Alfalfa, Horse, Clippings large square 185.00; Dairy, 65-85 cents/point RFV, Supreme, 130.00-150.00. a little 160.00: Premium 125.00-140.00; Good 105.00-125.00; Utility-Fair grinding alfalfa at the edge of the field 85.00-100.00. Ground and delivered locally to feedlots 110.00-125.00. The week of 12/6-11, 5,435T of grinding alfalfa and 2,132T of dairy alfalfa were delivered. Alfalfa pellets: Sun Cured 15 pct protein 150.00-160.00; Sun Cured 17 pct 155.00-165.00; Dehydrated 17 pct 190.00-200.00. Straw, large bales 50.00-55.00. Cornstalks, large bales 37.00-

Southeast Kansas

Alfalfa, brome and prairie hay steady. Movement moderate. Alfalfa: Horse and goat, mid square 180.00-200.00. Stock Cow and sheep, mid squares Good-Premium 130.00-140.00, Good 110.00-125.00; Blue-stem: Good, small squares 90.00-100.00, mostly 90.00-95.00, mid and large squares 65.00-85.00, mostly 75.00-80.00, large rounds 40.00-60.00. Mulch, large rounds 45.00-50.00. Brome: Good, Small squares 100.00-110.00 mid and large squares 80.00-100.00, large rounds 50.00-70.00. Fescue, large bales 65.00.





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Northwest Kansas

Dairy and grinding alfalfa steady. Movement slow to moderate. Alfalfa: Dairy, Premium 125.00. Good, Stock cow 90.00-100.00. Utility-Fair grinding alfalfa at the edge of the field 70.00-90.00; Ground and delivered to feedlots and dairies 105.00-120.00. Oat hay Fair-Good, large round bales 65.00. BMR Sudan, Good, large round bales 60.00-

North Central-Northeast Kansas

Dairy and grinding alfalfa, prairie hay and brome steady. Movement slow to moderate. Alfalfa: Dairy, Supreme, 130.00-155.00; Premium 120.00-130.00; Utility-Fair grinding alfalfa at the edge of the field, 70.00-85.00, mostly 75.00-80.00, alfalfa Ground-on-the-truck 90.00-100.00, Ground and delivered 100.00-110.00. Grass hay: Bluestem Good, small squares, 3.50-4.00/bale, 90.00-100.00, Mid squares 70.00-80.00, large rounds 25.00-30.00/bale, 50.00-65.00/T. Brome: Good, squares,4.50/bale, 90.00-120.00/T, Mid squares, 75.00-95.00, large round, 25.00-35.00/bale, 50.00-65.00/T, Fair 40.00-50.00/T. Grass Mulch, large round 45.00-60.00. Straw, small squares 2.50/bale, some 3.50 delivered, mid and large bales 50.00-60.00/T, some 65.00 delivered.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *RFV calculated using the Wis/Minn formula. **TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Kansas Dept of Ag-USDA Market News Service, Dodge City.

Steve Hessman, Rich Hruska, OIC (620) 227-8881 24 hour price information (620) 369-9311 www.ams .usda.gov/mn reports/DC_GR310.txt The Kansas Hay Market Report is provided by the Kansas Department of Agriculture with technical oversight from the USDA Agricultural Marketing

Watershed Association to hold 60th annual meeting

"Making a Difference for Sixty Years" is the theme for the 60th Annual Meeting of the State Association of Kansas Watersheds (SAKW). This year's meeting is to be held in the Holiday Inn Holidome in Topeka on January 20-21, 2011. Barb Oltjen, SAKW president from Robinson, will preside over the meeting that will bring together representatives of the 85 watershed districts in Kansas, many state and federal agencies, organizations, and individuals.

The annual meeting will kick off by having Governorelect Sam Brownback give the keynote address titled "Kansas The Next Generation.'

Additional topics of the first day will cover such things as: "Private Dam Owners, Concerns and Needs" and "WRAPS, Now and Into the Future." Four different agencies (DWR, KWO, SCC, and NRCS) will give update reports covering current and future program challenges. The SAKW business meeting will look at several resolutions to support legislative and program funding initiatives. The final session for the afternoon will be a legislative update by state representative Tom

and state senator Jay Emler.

The evening session of the first days activities will be the annual Legislative Banquet where watershed district representatives can dine and converse with legislators as they begin their challenging task of creating policy to guide Kansas through the next political

Day two of the annual meeting will begin by hearing from Col. Anthony Hofmann, Commander Kansas City District of the US Army Corps of Engineers. Topics covered during the second day will be; "Emergency Action Plans, What Comes "Watershed Districts, Getting it Right with the IRS;" and "Tort Claims and other Watershed Liability

Information on annual meeting registration, motel reservations, resolutions listings, and the meeting agenda can be found on the SAKW website at www. sakw.org. Additional questions about the annual meeting can be directed to Herbert R. Graves Jr., SAKW Executive Director, Phone: 785-922-6664, Fax: 785-922-6080 or by e-mail at sakwwatersheds@sbcglob





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Quad Cab 4x4, LS, Duramax Diesel,



Cummins Turbo Diesel, Loaded!



Quad Cab 4x4, LS, 5.3 Vortec, AT, LOADED!



Reg. Cab, 4x4, LS, 6.0 Vortec. AT. LOADED!



Reg. Cab, 4x4, 6.0 Vortec, AT, Loaded!







Reg. Cab, 4x4, 6.0 Vortec, AT, Loaded! Over 15 Reg. Cabs in Stock!



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Concern grows over future of crops in western Kansas

As drought conditions continue to expand — now nearly covering the entire western third of the state – there's growing concern about the future of crops to be planted next spring.

There's also concern that with spotty stands of wheat — in Ness County perhaps as much as 60 percent of the crop hasn't emerged — winter winds could stir up blowing dust.

"We're going back into a scary time," said Gary Gantz, whose family business, Bondurant Grain, is at the forefront in terms of feeling the effects of

USED COMBINES

7-Used 2010 CIH 7088'sCall 3-Used 2010 CIH 6088'sCall

2-Used 2009 CIH 7088'sCall

08 CIH 8010, 1246 hrs\$208,000

08 CIH 2588, 735 hrs\$189,000

07 CIH 8010, 884 hrs\$210,000

07 JD 9760 STS, 1297 hrs\$180,000

07 CIH 8010, 1082 hrs\$186,500

02 CIH 2388, 2086 hrs\$80,000

02 CIH 2388, 3288 hrs\$74,500

01 CIH 2388, 2532 hrs\$89,000

01 CIH 2388, 2511 hrs.....\$93,500

01 CIH 2388, 3250 hrs\$79,500

01 CIH 2388, 2797 hrs\$75,000

01 CIH 2388, 2867 hrs\$75,000

00 JD 9750 STS, 2178 hrs......\$85,000

99 CIH 2388, 3045 hrs\$65,000

99 CIH 2388,2678 hrs\$75,000

99 CIH 2388, 3438 hrs\$65,000

98 CIH 2388, 2524 hrs\$69,000

97 CIH 2188, 2619 hrs\$71,500

96 JD 9600, 2549 hrs\$41,500

96 CIH 2188, 2960 hrs\$64,500

94 CIH 1688, 3333 hrs\$45,000

93 CIH 1688, 5143 hrs\$27,500

91 CIH 1680, 5817 hrs\$24,500

89 CIH 1680, 4136 hrs\$28,500

89 CIH 1660, 6481 hrs\$17,500

88 CIH 1680, 3773 hrs\$25,000

88 CIH 1680, 3555 hrs\$26,500

79 L2 A.C. w/ 24' hdr\$8,500

USED PLANTERS

09 CIH 1230-16R, stackfold\$49,500

01 CIH 1200-8R, pull type\$18,000

92 CIH 900-8R, trailing\$6,500

88 JD 7300-16R, front fold\$15,000

81 JD 7100-12R, vertical fold\$3,500

CIH 900-8R, pull type\$5,500

CIH 900-8R, pull type\$6,000

CIH 800-8R, markers.....\$6,000

CIH 900-8R, semi-mounted......\$1,500

IH 800-8R, trailing.....\$3,000 IH 800-8R, trailing.....\$2,500

JD 7000-8R, pull type\$5,000

JD 7000-8R, trailing.....\$3,500

CIH 900-8R, mounted.....\$3,750 CIH 950-8R mountes.....\$5,000

USED DRILLS

08 Crustbuster 4740-40'\$43,500

00 Sunflower 9432-30'.....\$29,500

97 Great Plains 3SF45\$17,500

97 Sunflower 9411\$14,500

97 Great Plains 2000.....\$15,500

Crustbuster 26'x10" Drill\$2,500

IH 150 Drill, 4-8' sections......\$5,000 IH 150 Drill, 4-10' sections......\$1,500 JD 9300 2-8', 1-10' sections\$2,700

JD 9300-10' sections\$7,500

USED GRAIN CARTS Kinze 640, reconditioned\$14,500

JD 400 Grain Cart, shedded.......\$3,450 A&L 650T Grain Cart, tarp.....\$5,500

CIH 900-8R, trailing

grain production.

He said it's so dry in Ness County that nearly two-thirds of the 2011 wheat crop hasn't emerged, simply waiting hasn't for enough moisture for seeds to sprout.

"That doesn't mean we can't raise a good crop," he said.

But it does mean that conditions will have to be ideal if that is to happen

First, there needs to be enough moisture to get the crop up and going so that it can survive through the

Then, it will need good U.S. Drought Monitor.

spring weather so the grain can fill.

While that has been the case over the last several years, conditions today are the worst they've been since 2006.

"That wheat crop was our best and that was at the end of a five-year drought cycle" Gantz said.

Ness County isn't alone in suffering from the effects of an expanding and intensifying drought.

Currently, all or part of 22 Kansas counties are in the middle of a moderate drought, according to the Must of the rest of the western half of Kansas is considered abnormally

"We've been dry," said Jerry McReynolds, a Woodston farmer and president of the trade group, National Association of Wheat Growers.

"We went for two months without any rain right in the time we really needed it," he said. "We went through summer with very little rain and very hot conditions."

That lack of rain and persistent heat wilted crops that used up the last of the subsoil moisture available.

"I'm concerned," Mc-Reynolds said. "I'm very concerned. We're not going into winter in very good shape."

Gantz is concerned as well, as poor winter conditions could make it difficult when spring planting times arrive.

"Every part of the county has a spot where it's in nice shape," he said of places that picked up a small shower or two. But other areas are struggling.

It's been that way all summer, so much so that

Gantz said he suspects the average corn yield in Ness County was only about 30 bushels to the acre.

"Our milo was a little bit better," he said. "It hung on. Our corn was just awful. It was just too hot

and dry for it. "And boy, I didn't think that hot weather would go

With the dry ground and a lack of cover in fields planted to wheat, there's danger of blowing

"I'm really worried about the ground blowing this winter," Gantz said.

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07 CIH Magnum 245, 200 HP ...\$115,000 06 CIH MX285 MFD, 240 HP\$126,500 05 NH TG285, 3820 hrs\$103,000 04 CIH MXM140 MFD\$49,500

04 NH TN70A 2WD, w/ldr.....\$18,500 04 Sky Trak 8042, telehndlr......\$28,000 03 CIH MX255 MFD, 215 HP\$98,500 01 CIH MX200, 165 HP.....\$55,000 98 Ford/NH 8870,180HP.....\$45,000

94 CIH 7240 MFD, 195 HP\$52,500 93 JD 8760, 6098 hrs\$40,000 92 JD 4960 MFD, 200 HP\$39,000 92 CIH 5250, 112 HP.....\$29,500 89 CIH 7130 2WD, 172 HP\$29,500 86 Steiger Cougar 1000\$39,500 86 JD 4850, 2WD\$24,500

81 IH 5088, 136 HP.....\$12,000 80 JD 8640, 229 HP.....\$21,500 JD 3020, 2WD, w/mower.....\$7,500

USED HAY EQUIPMENT 07 CIH DCX161 Disc Swather.....\$26,000 01 MacDon 5010-16' Mwr Cond ..\$11,000 99 MacDon 5000-16' Mwr Cond....\$9,500 93 Haybuster H1000 Tub Grinder\$15,000 H&S Bi-Fold 12 Wheel Rake\$3,500

USED BALERS

00 CIH RS561 RD Baler, twine	
98 NH 664 RD Baler, net & twine.	\$9,500
97 CIH 8465 RD Baler, twine	
95 JD 535 RD Baler, twine	\$7,500
95 JD 535 RD Baler, twine	\$7,500
94 CIH 8465 RD Baler, twine	
92 CIH 8460 RD Baler, twine	
90 CIH 8460 RD Baler, twine	
89 NH 855 RD Baler, twine	\$4,000

USED SPRAYERS

09 CIH Patriot SPX3320	\$180,000
08 CIH Patriot 3185	\$135,000
08 CIH Patriot 3320	\$175,000
07 Schaben 8950	
06 Apache 1210	\$120,000
05 John Deere	\$139,500
05 CIH SPX 3310	\$128,000
03 CIH SPX 3150	\$82,500

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Krause 3755, 5x5	\$4,900
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DMI 5310-12R applicator	\$26,500
DMI 5300-30' applicator	\$18,500
Flex King KM5-23, 5x5	\$3,900
Flex King KM5-23, 5x5	\$4,200
Krause 1918 25' disc	\$8,500
Sunflower 1230-24' disc	\$4,500
	Kent Plains Plow 9542, 40' Kent 6540 Field Cultivator, 40' Krause 3755, 5x5 Flex King KM7-33, 7x5 DMI 5310-12R applicator DMI 5300-30' applicator Flex King KM5-23, 5x5 Flex King KM5-23, 5x5 Krause 1918 25' disc Sunflower 1230-24' disc

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NEW CORN HEADS & HEADERS

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NEW HAY TOOLS

NH H8040 SP Windrower w/NH HS18 18' Header NH HS16 16' Header w/NH H7150 Mwr. Cond. CIH RB564 RD Baler, net & twine NH BR7090 RD Balers, net & twine Haybuster 2650 Bale Processors Haybuster H1130 tilt Tub Grinders

NEW SPRAYERS

2011 CIH SPX3330 Sprayers, 100' boom, 1000 g. 2010 CIH SPX3330 Sprayers, 100' boom, 1000 g. CIH Patriot 3230 Sprayers, 100' boom, 800 g.

NEW PLANTERS

CIH 1250-24R30 Planters, bulk fill CIH 1250-24R30 Planters, on-row hoppers CIH 1250-16R30 Planters, front fold CIH 1250-12R30 Planter, front fold

CIH 1230-16R30 Planters, stack fold CIH 1220-8R30 Planters, trailing Kinze 3660-16R Planter

Kinze 3200-12R Planter Kinze 3000-8R Planter

Great Plains YP1625A Twin Row Planter

NEW DRILLS

CIH PDX40 40'x10", Precision 3430 tow behind cart CIH PDX40 40'x10", Precision 2330 tow behind cart Great Plains 3S-3000HD 30'x10", no till drill Great Plains 2N-3010 30'x10", no till drill Sunflower 9421-25 25'x10", no till drill Sunflower 9434-40 40'x10", no till drill Sunflower 9434-30 30'x7 1/2"-Demo Sunflower 9434-40 40'x10", 3 section folding Crustbuster 4740 All Plant 40'x10", 3 section folding Crustbuster 4030 All Plant 30'x10" 2 section folding

NEW TILLAGE & FERTILIZER

CIH 25' True Tandem 330 Turbo w/rolling baskets CIH 31' True Tandem 330 Turbo w/rolling baskets Orthman FM 4-28 Fallowmaster, 28' Sunflower 3050-35 Fallowking, 35' Sunflower 1435-36' Disc, 24" blades Sunflower 1234-27' Disc, 22" blades Great Plains 2400TT Turbo Till, 24' Great Plains 3000TT Turbo Till, 30' Blu-Jet Track Masters 3 point mounted track closer Patriot 3 point mounted track closer, w/packer Orthman 8R30-1-tRIPr Strip Till Applicator Orthman 12R30-1-tRIPr Strip Till Applicator DMI 2800-16 Liquid Applicators, 40' pull type CIH NXT5310-8R Strip Till Applicator DMI 5310-12R Strip Till Applicator DMI 5300-30' Liquid Applicator

NEW/USED POWER UNITS

CIH PX215, 215 continuous hp, radiator, clutch, gauges CIH P170, 170 continuous hp, radiator, clutch, gauges CIH P140, 140 continuous hp, radiator, clutch, gauges CIH P110, 110 continuous hp, radiator, clutch, gauges CIH P85, 85 continuous hp. radiator, clutch, gauges CIH P70, 70 continuous hp, radiator, clutch, gauges

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Schwieterman Market Outlook

A marketing commentary by Bret Crotts

It is less than a week until Christmas, but it appears that holiday trade is in full force. Trade volume and trading activity was definitely down this week.

There was some good news from the government last week with the passage the ethanol and biodiesel blender's credits. With ethanol production generally profitable and at record levels, it probably won't have much impact on the corn, but it should be a big boost for the biodiesel industry and for soybean oil demand.

Natural gas had a big break, but it appears that the March contract has, once again, avoided making a new low. I call it a moral victory for the bulls and look for higher prices over the next couple of

The March corn gained 221/4 cents for the week, thanks to solid gains on last Monday and Friday. Friday's close was the fourth best of the year and the market is now within striking distance of the contract high. Technical indicators show the market is overbought, but they can stay that way for a long time. This market will at least test the \$6.17¼ high at some point next week.

Export sales were better at 810,900 MT for the old crop. That is still not great,

but it is a step in the right direction. A couple more good weeks will keep USDA from cutting the export estimate. One of the reasons for the slow corn exports is that DDG exports are replacing some of the corn exports, so "corn" is leaving the country; it is just in another form. With weekly ethanol production setting new records on a regular basis, this trend is going to continue for awhile. There are some analysts that believe USDA is underestimating usage by the ethanol industry by 400 million bushels. If that is correct, there is going to be a lot more DDG's on the market and

our ending stocks are going to be much tighter than the current estimate of 832 mil-

It is not too late to buy call options against grain you have already sold or contracted. By the time we get to the June supply and demand report, the stocks to use ratio could easily be at a level that, in the past, has resulted in new all time high prices. Buy the July corn \$6.50 - \$7.50 bull call spread for 25 cents or

The wheat market was the short leg of the spread trade two weeks ago, due in part to drier weather and improved harvest activity in Australia. For the week, the March KW lost 201/4 cents. Last week's correction took the March KW down to \$7.98 1/2, which is just above the 38% retrace-

Director of Marketing

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Details

PIONEER

ment for the last leg up. Since the market tested that support two days in a row, and since it held both times and was able to make a strong close on Friday, that tells me that the correction in the wheat is probably over. The overbought condition of the market has been relieved, and the market is now set to make another run high-

The technical setup of the market isn't the only reason for strength in the wheat. Exports are strong and improving. Last week's total of 899,300 MT was impressive and should encourage USDA to increase the export estimate in the January supply and demand report. The other important factor in the market is that worldwide weather issues are still

wreaking havoc on the wheat. It is drier in Australia, but how much damage has already been done? And more importantly, when will we get moisture in the HRW Belt? The wheat market fundamentals are getting more bullish, so we have to prepare for the coming move higher. At the moment my favorite trade is buying the July KW \$9.00 - \$10.50 Bull call spread and selling the \$7.00 put.

The March soybeans gained 28 cents last week, virtually all of which came on Monday. Some better weather in S. America and some slower exports contributed to the weakness we saw most of the week. When it comes down to it though, one week of poor exports like this week's 84,600 MT, really don't mat-

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TRACTORS: 2006 JD 7820 diesel front wheel assist, 3941 rubber, real good 480/80R42 rear & 380/85R30 front tires, 6 remotes, power shift, 746 John Deere like new loader with 8' bucket, loader will sell seperate from tractor; 2000 JD 7210 diesel front wheel assist power shift trans, 3263 hrs, joy stick with 740 JD front loader, 4 remotes, 1,000/540 PTO, 4R38 rear & remotes, 14.9 R 28 front rubber, RW72H0405lb, one owner, regularly serviced, loader & tractor will sell together; 1998 JD 6410 diesel front wheel assist, 4 remotes with JD 640 front loader, 3 new tires, power with floor throttle, 540/1000 PTO, one owner, regularly serviced, tractor and loader will sell together; 1967 JD 4020 diesel, real good rubber, runs good.

PICKUP: 2006 Ford F350 diesel XL Super duty power stroke turbo diesel, dually, 4x4, with all new rubber with Cannonball flatbed with dump and hay bed, gooseneck ball, also has Carney electric powered feed box & heavy duty bumper with grill guard, only 74,000

BOBCAT: 2008 Bobcat S330 diesel with enclosed heated cab, 2 speed, only 1,047 hours, 17.5 14" tires

SKIDSTEER ATTACHMENTS: Oversized 8' bucket; Lowe hydraulic post hole digger with auger model 1650E; Dymax model DTS-10 tree-

ROTARY MOWER: Like new CX 15 John Deere 15' batwing mower with 1,000 PTO, 2008

FINISHING MOWER: 3 blade Woods 3 pt model RM 59 5' fin-



HAY EQUIPMENT: John Deere 2005 mo co 946 disc mower conditioner, (flail conditioner), shedded and in extra good condition; Extra nice 2006 John Deere like new 568 big round baler with net wrap mega wide plus with monitor, always shedded this is a nice baler: Frontier WR1214C, like new, 2009 high capacity, 14 wheel rake; New 2010 8 bale hay express big bale gooseneck trailer; Front loader & 3 pt bale spears; New Dew Eze 3 pt bale unroller; 256 New Holland side delivery rake.

HAY PROCESSING EQUIP-MENT: 6650 Farmhand tub grinder, 1000 PTO, new tires; Tube Line 5500 plastic big bale wrapper. like new

OTHER EQUIPMENT: JD 310 tandom axle auger wagon; JD model 33 PTO driven manure spreader, good floor, good condition, new rubber; Continental 300 gal fiberglass tank 2 wheeled sprayer with PTO and booms; 10' pull type 2 wheeled Brown box blade; Bradco 30' pull type chain harrow on cart like new; 8' 3 pt heavy duty blade; 6 ft 3 pt drill; Massey Ferguson 1050 portable grinder mixer.

TRAILERS: 10'x6' flat bed trailer wtih fold down ramps, tandom axle, bumper pull; 16' Gooseneck flatbed with 4' dovetail and tandom axle: Show-Me Titan 24' x 6' with tarp top brush fenders center gate tandom axle gooseneck: 1999 7'x20' Featherlite gooseneck stock trailer model 8120.

CEMENT MIXER: Gilson 2 wheeled portable mixer with 3 hp Briggs and Stratton engine

4 WHEELER: 2004 Honda 4 wheeler. Rancher 400 4x4 auto or manual transmission.

ATV ACCESSORIES: Several 12V ATV sprayers with wands; ATV 12 V seeder





MOTORCYCLE: CRF 70F Honda motorcycle.

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CATTLE PANELS: Approx. 10 6 bar pipe cattle panels.

FUEL TANK: Pickup bed tank with electric pump and fil-

DUMP TRUCK: 1985 Ford F700 5 speed, 2 speed axle, 9 ft bed, 370 gas V8 engine.

TRACK LOADER: 953 B Cat track loader w/ cab and rear rippers, new drive sprockets. hydraulic hoses and computer monitor, 1 owner, 7600 hours. ser. #5MK02549.

MISC: 9' Aluminum 2 door garage with openers and hardware; Model S-100 8' propane outdoor heaters; Lawn and garden tools including Stihl FS 86 and Ryobi SS 30 gas weed eaters; Echo PB 2100 gas weed blower; Spades; Shovels; Rakes and more

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ter. Even a month of numbers like that wouldn't be all that bad. The recent export sales pace was unsustainable and all we really need each week is about 200,000 MT. What we really have to pay attention to now is the crush rate and soybean oil exports. The

passage of the bio-diesel blender's credit will create competition for our soybean oil, which may be one of the reasons we have been seeing such large soybean oil sales. In the big picture, the world demand for vegetable oil has not slowed, and is not going



By Justin Knopf, Salina

I hope you find yourself in the midst of a joyful Christmas season. course, the day to day activities and chores on the farm continue, but during this week of Christmas, it seems many farms also serve as host for family gatherings. Perhaps the family farm is the gathering spot of choice because of the sentimental "journey home" for generations who no longer find themselves nearby on a day to day basis, or perhaps it's simply because Grandpa, Dad, or whichever family member is on the farm just can't get away from doing the chores to go anywhere else. Whatever the reason, it's always special to see the extra bustle of activity and carloads of family and friends back on farms in rural communities everywhere.

The heart of this season is the celebration of the birth of Jesus and one of the ways we celebrate His eternal gift to us is giving to others. Gift exchange is often a tradition at Christmas family gatherings, but the spirit of giving takes other forms as well. Local charities such as food banks, the Salvation Army, and all the many other organizations that care for those in need are in need themselves, perhaps more than ever.

It is a common tradition for businesses to give "appreciation gifts" to customers this time of year, and, being farmers, we are fortunate do business with many fine organizations. One of the companies we do business with took a unique approach to their appreciation gift this year that I feel

compelled to share. In my opinion, they completely captured the Christmas spirit of giving and matched it with an opportunity to help those in need. Rather than sending us a pen, clock, or some sort of object, they sent a letter expressing the true spirit of Christmas along with an opportunity to have a donation given by them on our behalf to a local charity. It was a meaningful gift to me and an excellent reminder of the eternal vision we need to al-

Whether you find yourself on the farm or in the city, I hope you are surrounded by family and friends who embrace with you the true celebration of Christmas. I hope each of us can find opportunities this season and in the coming year to give in meaningful ways and may it be a reminder that while we put a lot of ourselves into our farming operations, the only things in life that are truly eternal are the invisible things.

I wish you a Merry Christmas as you spend time celebrating and investing with your loved ones in some of the invisible things of life.



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1999 Bobcat 763, 2670 hrs	\$11,100
1997 Bobcat 753, 6930 hrs	\$ 7,880
1998 Bobcat 863, 3213 hrs	\$12,500

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to slow, at the current price level. Setbacks are for buying, and plan on higher prices.

The 50-day moving average held on a closing basis in the February live cattle and we had an outside day higher on the charts Friday. Technical indicators are oversold and the market is due for a bounce anyway. Follow through strength on Monday has to be bought. The cattle on feed report came out as expected with 103% on feed, 106% placed, and 109% marketed. We can't keep placing more cat-

Dave Bures - 402-766-3743

Tuesday

tle than a year ago on feed when the cow herd is shrinking and we can't keep killing cows at the rate we are for much longer. The fundamentals for the 2nd half of 2011 will be very, very bullish and they aren't bad right now either.

Since the February LC held where they had to and got a bounce, plan on seeing new contract highs soon. Be very patient with hedges. As for the feeder cattle, I understand that nobody wants to buy calls when the market is near \$120, but you should at least think about

it and if you can't avoid the temptation of getting short, at least do it with a put option.

Schwieterman Marketing, L.L.C. specializes in risk management and cash grain and livestock marketing plans. For information on the markets or our marketina service you can contact Bret Crotts at 888-437-9131 or bret@swbell. net.

The information contained herein is based on data obtained from recognized statistical services and other sources believed to be reliable. However, we have not verified such information and we do

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Council Grove, rwf 1515@52.00 Marion, hol 975@52.00 **STEERS**

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for you!

15th Annual WINTER CONFERENCE

"Make the Connection" January 25-26, 2011

Bicentennial Center Salina, Kansas

WEB SPECIAL: Register ONLINE for \$135 in Dec. only! Register for \$150 (spouses \$75) by January 12

Proceedings Manual -- CCA Credits offered New Faces: Scientific and Producer Speakers

Premier Continuous No-till Conference

Fresh Motivation: Beginner to Advanced Sessions

Entertainment: Comedian Etta May at The Stiefel Theatre

Industry Updates: Tues. a.m. Industry Presentations/Hands-on Schools

Sponsored in part by:

9:00 am Industry Sessions

5:00 pm Final session

8:00 pm Etta May!

8:30 am - 5:30 pm Conference Sessions

Wednesday

12:45 pm WC opening remarks







JOHN DEERE

AIM SYMPOSIUM

All weather events - no refunds.

Materials only available for pre-registered.

"Tapping into Biological Horsepower"

Thurs., January 27, 2011 Bicentennial Center 9 a.m. - 3 p.m.

Holistic Management Certified Educator Josh Dukart of Bismarck, ND Integrated crop and livestock producer Gabe Brown of Bismarck, ND

Register for \$199 (spouses \$99)

Winter Conference + AIM package deal for \$299 (spouses \$149)

Visit www.notill.org for additional information on: Brazil Tour, March 10 – 27, 2011

• No-till University FREE online webinar on Jan. 12 @ 10 a.m. CST

Farmers & Ranchers AUCTIONS EVERY

Selling Hogs & Cattle every Monday & Stocker-Feeder Cattle every Thursday

MONDAY & THURSDAY

UPCOMING SPECIAL CALF SALES:

- Tuesday, January 4, 2011, Pre-Conditioned
- Tuesday, February 1, 2011, Pre-Conditioned

UPCOMING COW SALES:

- Tuesday, December 21, 2010 (Call for list of Consignments)
- Tuesday, December 28, 2010 (See Box Below)
- Tuesday, January 18, 2011
- Tuesday, February 15, 2011 Tuesday, March 15, 2011

Receipts for the week totaled 2,784 cattle and 69 hogs. Butcher hog top on Monday was \$43.50.

on Monday	y was \$43.50).		o o	١.
	STEERS		19 blk	Ellsworth 505@12	23.00
300-400	\$1	46.00-\$159.50	3 mix	Lindsborg 532@12	
400-500	\$1	40.00-\$151.00	10 blk	Lincoln 561@12	21.00
500-600	\$1	22.00-\$142.00	12 blk	Claflin 525@12	
600-700	\$-	112.00-\$127.00	2 mix	Windom 450@12	
700-800		08.00-\$121.85	2 mix	Windom 555@12	
800-900		102.00-\$117.75	4 mix	Claflin 463@11	
900-1000		100.00-\$115.25	14 blk	Randolph 558@11	
	HEIFERS	100.00 \$110.20	33 mix	Mayetta 511@11	
300-400	_	112.00-\$132.00		-	
400-500		111.00-\$128.50	9 mix		
500-600		09.50-\$123.00	5 blk	Carlton 522@11	
600-700			5 blk	Assaria 466@11	
		100.00-\$115.50	8 mix	Miltonvale 522@11	
700-800		\$98.00-\$111.00	63 blk	Randolph 612@11	
800-900	3	692.00-\$108.50	9 mix	New Cambria540@11	
900-1000	OTEEDO	No Test	22 blk	Ellsworth 691@11	
0.1.11	STEERS	017.0150.50	69 blk	Durham 787@11	
3 blk	Ellsworth	317@159.50	12 blk	Alma 786@11	
2 blk	Lindsborg	303@157.00	30 blk	Gypsum 757@11	0.50
2 blk	Ellsworth	413@151.00	7 mix	Lincoln 636@11	0.50
9 blk	Mayetta	433@150.00	6 blk	Lincoln 724@11	0.50
3 blk	Inman	433@148.50	26 mix	Durham 741@11	0.50
10 blk	Ellsworth	460@146.00	11 blk	Ellsworth 620@11	0.25
3 blk	Assaria	413@145.50	13 mix	Windom 729@11	0.00
5 blk	Windom	488@145.50	11 blk	Canton 793@10	9.50
4 blk	Lindsborg	468@145.00	6 blk	McPherson 713@10	
3 blk	Claflin	470@143.50	2 red	Hutchinson 863@10	
9 blk	Lehigh	509@142.00	40 mix	Durham 841@10	
9 blk	Lincoln	511@141.50	3 blk	Randolph 945@10	
3 mix	Lindsborg	502@140.50	2 blk	Minneapolis 1023@10	
23 mix	Mayetta	537@139.00	Z DIK	1VIII III Capolio 1020@ 10	7.50
30 blk	Ellsworth	554@137.00		cows	
3 blk	Assaria	547@135.00	1 brown	Gypsum 115@58	7 00
2 blk	Lehigh	553@133.00	1 brown		
10 mix	Gypsum	621@127.00		71	
21 red		ve656@125.50	1 hol	Canton 1945@5	
13 mix	Mayetta	617@125.00	1 bksp	Gypsum 1210@5	
18 blk	Marquette	662@124.85	1 rwf	Salina 1565@5	
	Durham		1 blk	Miltonvale 1485@5	
18 blk 18 blk	Lincoln	654@124.50 672@123.50	1 char	Lorraine 1795@5	
			1 blk	New Cambria1550@5	5.00
59 mix	Halstead	706@121.85			
12 blk	Durham	718@121.50		CALVES	
12 red	Gypsum	723@121.25	2 blk	Salina 203@32	
10 blk	Ellsworth	724@121.00	1 blk	Salina 285@31	
17 blk	Lincoln	734@120.00	1 bwf	Salina 250@30	
10 blk	Marquette	745@120.00	1 rwf	Brookville 200@25	0.00
55 mix	Halstead	799@118.75	1 bwf	Galva 205@25	
6 blk	Alma	816@117.75	1 blk	New Cambria165@20	00.00
55 mix	Carlton	865@116.75		BULLS	
119 mix	Hope	822@116.60	1 blk	Bunker Hill 1970@7	4.00
59 mix	Hope	814@116.60	1 blk	McPherson 2270@7	0.00
120 mix	C. Grove	855@116.35	1 blk	Salina 2020@6	
55 mix	Assaria	794@115.50	1 blk	Salina 2005@6	
14 blk	Hope	889@115.25	1 blk	Minneapolis 1925@6	
63 mix	Assaria	900@114.35	1 blk	Barnard 1675@6	
24 mix	Abilene	908@112.75	1 blk	Salina 1730@6	
2 blk	Abilene	918@111.50	1 DIK	Cama 1700 C	1.00
20 blk	Abilene	978@110.50		HOGS	
122 mix	Hope	964@110.10	44 mix	Tescott 284@4	3 50
2 blk	Lyons	1060@109.00	2 mix	Tescott 300@4	
Z DIK	Lyono	1000 © 100.00	ZIIIX	1630011 300@4	.5.50
	HEIFERS			sows	
2 blk	Ellsworth	333@132.00	1 wht	Gypsum 600@4	5.50
3 blk	Mayetta	450@128.50	1 wht	Gypsum 575@4	
1 blk	Ellsworth	320@128.00	1 wht	Gypsum 565@4	
7 blk	Ellsworth	423@127.00	1 wht	Sylvan Grove 500@4	
2 blk	Claflin	350@126.50	ı vVIIL	Sylvan Glove 500@4	.0.00
5 blk	Lincoln	409@126.00		DICC	
1 bwf	Inman	325@125.00	11 miss	PIGS	00.00
			11 mix	Brookville 40@2	.0.00
4 mix	Claflin	446@124.00			

Livestock Commission Co., Inc. Salina, KANSAS SALE BARN PHONE: 785-825-0211

MONDAY — HOGS & CATTLE

Hogs sell at 10:30 a.m. Cattle at 12:00 Noon. Selling calves and yearlings first, followed by Packer cows and bulls.

THURSDAY — CATTLE ONLY

Selling starts at 10:00 a.m. Consign your cattle as early as possible so we can get them highly advertised.

AUCTIONEERS

KYLE ELWOOD, GARREN WALROD & RUSTY TAYLOR

Reminder that all Tuesday special sales start at 12 noon All Special sales are sold in order consigned.

For a complete list of cattle for all sales check out our website at www.farmersandrancherslivestock.com

HORSE SALE FEBRUARY 12, 2011 TAKING 250 HORSES ONLY

CONSIGNMENTS DUE DECEMBER 27, 2010 OR FIRST 250 HORSES

PRIME TIME LOTS 51-150 - \$125, REGULAR SESSION LOTS 1-50, 151-250 - \$75

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EARLY CONSIGNMENTS FOR THURSDAY, DECEMBER 23RD:

110 steers, 900-925 lbs.; 50 black heifers, 700 lbs.; 30 black steers & heifers, 600-700 lbs.; 40 steers, 900 lbs., homeraised; 60 black/Charolais steers & heifers, 500-600 lbs., vacc/weaned 60 days; 130 mostly black steers, 825-875 lbs.

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For Information or estimates, contact:

Mike Samples, Sale Mgr., Cell Phone 785-826-7884 Kyle Elwood, Asst. Sale Mgr., Cell Phone 785-493-2901

Jim Crowther 785-254-7385 Roxbury, KS Don Long 785-531-0606 Ellsworth, KS Ron Bearnes 785-283-4757 Tescott, KS

Kenny Briscoe 785-524-4048 Lincoln, KS

1150 KSAL, Salina 6:45 AM –MON.FRI 880 KRVN 8:40 AM – WED.-THURS. 550AM KFRM - 8:00 am, Wed.-Thurs. Kevin Henke H: 785-732-6434, C: 785-565-3525 Agenda, KS

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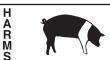
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HORSES

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1998 Case IH 1083 cornhead 8RN poly 1992 Case IH 1083 8RN steel

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IH 666, gas MISCELLANEOUS

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rake 2003 LP RC 5015 15' Batwing 2000 Vermeer MC 1030 disk MoCo

2000 Case IH RS 551 baler 2004 Kinze 3600 12/23 split row

1993 NH 640 baler 1990 Hesston 1091 MoCo



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cab

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2009 Case IH 1250 16RN

Case IH 950 12RN VF

w/liquid\$98,500 (W)

w/liquid.....\$94.500 (C)

Case IH 955 6RN w/liquid

.....\$17,500 (H)

.....\$12,500 (M)

Great Plains YP1625 16/31RN

w/liquid\$68,500 (W)

.....\$26,500 (W)

w/liquid.....\$56,500 (M)

2005 Kinze 3650 16RN w/liquid

.....\$72,500 (S)

Bruna Impl. Co.

C - Clay Center

785-632-5621

JD 7200 16RN w/liquid

2001 Kinze 3600 12/23RN

.....\$225,000 (S)

.....\$206,500 (M)

......\$179,500 (C)

...\$12.500 (W)

BRUNA IMPL. CO.

TRACTORS

1993 Case IH 5250 2WD w/ldr. 3730 hrs\$38,500 (C) 1994 Case IH 5250 MFD...

...\$43,500 (C)\$43,500 (C) ..1989 Case IH 7120 MFD w/ldr., 9000 hrs\$28,000 (C) 1995 Case IH 7220 2WD, 4633 hrs.....\$52,000 (H) 1990 Case IH 9170 4WD, 7301 hrs.....\$32,500 (W) 1998 Case IH MX110 MFD w/ldr., 6000 hrs ...\$48,950 (W) 1999 Case IH MX180 MFD. 3942 hrs \$61,850 (W) 2009 Case IH MX215 MFD, 4900 hrs.....\$94,500 (W) 2004 Case IH MX230 MFD, 1825 hrs......\$122,500 (M) 2009 Case IH MX245 MFD, 425

hrs.....\$152,500 (H) 2005 Case IH MX285 MFD, 1407 hrs\$133,500 (H) 2010 Case IH MX335 MFD, 733 hrs.....\$173,500 (M) 2007 Case IH MXU125 ltd. MFD, 1046 hrs\$53,500 (M) 2005 Case IH MXU135 ltd. MFD w/ldr., 4380 hrs ...\$58,750 (W) 2009 Case IH Puma 195 MFD w/ldr., 210 hrs....\$125,000 (H) 1970 IH 826 hydro 2WD, 5673

.....\$82,500 (M) 2006 NH TM175 MFD, 423 hrs.

.....\$72,500 (H) 1988 Case IH 1660, 5337 hrs...\$28,500 (H) 1997 Case IH 2188, 3020 hrs...\$82,500 (H) 1999 Case IH 2388, 3714 hrs...

.....\$69.500 (C) 2005 Case IH 2388, 2223 hrs...\$133,500 (M) 1998 Case IH 2388, 3437 hrs...

.....\$76,500 (W)

2007 Case IH 2588, 734 hrs.....

.....\$185,000 (C)

W - Washington 785-325-2232

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H - Hiawatha 785-742-2261 M - Marysville 785-562-5304

S - Seneca 785-336-2111

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98 CIH 9350 4WD\$52495

97 MAS 8120MFD......\$48000

96 NH 8870 MFD\$46495

96 CIH 3220 2WD\$13500

95 JD 8100 2WD.....\$59000

84 STEIG KM280 4WD .\$21500

82 AC 6060 diesel\$11400

79 IH 1586.....\$15000

67 JD 4020.....\$14000

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WOODS 335 LOADER....\$7500

COMBINES

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08 CIH 2588\$188000

08 CIH 2588.....\$185000

07 JD 9660 STS.....\$199000

93 CIH 1688\$45000

89 CIH 1660\$38000

03 SLBN 32" STRPHD ..\$33000

09 CIH 2020 35' FH\$32000

08 CIH 2162 35' FHD\$62000

04 CIH 1020 30' FH\$17900

01 CIH 1020 30' FH......\$17000

98 CIH 1020 30' FH......\$14000

98 CIH 1020 25' FH......\$14000

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09 CIH 2010 30'\$18500

07 CIH 1010 30'\$16500

99 CIH 1010 30'\$10500

98 CIH 1010 30'\$11000

98 CIH 1010 30'\$10500

98 CIH 1010 30'\$10000

95 CIH 1010 25'\$8000

95 CIH 1010 30'\$7500

95 CIH 1010 30' Bat Reel..\$990

93 CIH 1010 25'\$6800

92 JD 930 30'\$8500 07 CIH 2412 CH\$55000 07 JD 1293 12R CH\$54000

01 CIH 2208 8RN CH....\$28000

00 JD 1293 12R CH....\$420000

98 JD 893 8R CH.....\$18900

94 CIH 1063 12R CH\$29500

88 JD 843 8R CH\$5500

86 JD 843 8RN CH\$8500

97 JD 653A R H\$10000

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99 KILBROS 1400 GC ..\$16900

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03 GP 3000 30'\$39500

03 CB 4030 30'\$27500

03 CB 4000 25'\$27500

02 GP 4000 40'\$42000

01 JD 455 35'.....\$35500 01 KRA 5425 25' NT\$25000

95 KRAUSE 5215 NTD .\$15000

94 GP 30'\$12000

JD 455 25'\$20000

92 JD 455 35'\$21500

GP 45' FOLD\$11500 91 GP 2SF30 30'\$7200 89 GP 2 SEC 30'\$8000

KRAUSE 5400 30'......\$21000

CB 28'\$1200

.....\$69500

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97 CIH 1010 30'

95 CIH 1010 30'

97 JD 930 30"......

01 CIH 2388

00 CIH 2388

98 CIH 2388

95 JD 96100.....

95 CIH 2188

95 CIH 2188

88 CIH 1680

.\$9500

.\$8000

..\$9500

..\$6500

.\$110000

..\$104000

..\$95000

.\$69500

.\$59000

.\$47500

.\$11750

.\$10500

..\$11000

.....\$9500

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72 IH 666 HYDRO......

62 JD 4010 DIESEL

76 IH 1586.

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MACHINERY

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CLIFTON

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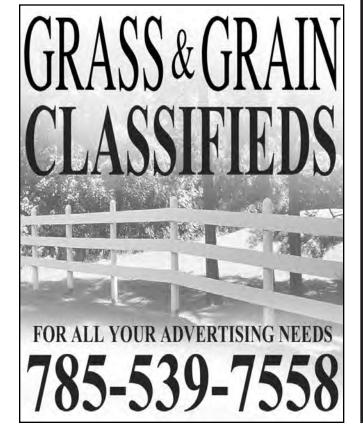
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1971 JD 4020, 3 pt., PTO, Good 1971 & 1967 JD 3020, gas, 3 pt., PTO, Won't Start

1969 JD 4020, 3 pt., PTO, Good 1967 JD 4020, 3 pt., PTO 1966 JD 4020, PS, 3 pt., PTO 1962 JD 4010, LP, 3 pt., PTO

w/Farmall F-11 ldr. 1962 JD 3010, 3 pt., PTO 1957 JD 620, gas, NF, 3 pt., PTO, won't start

JD 5300, 3 pt., PTO w/JD 540

JD 2940, MFD, 3 pt., PTO JD 3010, gas, Standard cab, 3 JD 2555, ROPS, 3 pt., PTO

1996 CIH 7240, CA, MFD, 3 pt., PTO, 18.4x46 duals, 5,800 1984 CIH 2294, CA, 3 pt., PTO

w/Koyker K-5 ldr., 5,400 hrs. 1979 CASE 2090, CA, 3 pt., PTO, 7,600 hrs. 1969 IH 856, CA, 3 pt., PTO,

Good 1956 IH 450, gas, NF, FH, PTO,

won't start CIH 84, hydro, 3 pt., PTO, 3,000 hrs.

IH 2444, gas, 3 pt., PTO IH 544, gas, 3 pt., PTO w/ldr., won't start

1985 FORD 545, 3 pt., PTO w/ldr., 4,000 One Owner hrs. 1979 FORD 7700, CA, 3 pt., PTO, 6,300 hrs.

FORD 3000, gas, 3 pt., PTO, 2,500 hrs., Nice FORD 800, Industrial w/ldr., Hard to find diesel

FORD 8N, gas, 3 pt., PTO w/ldr.. New Paint NOR TRAC 304-C, MFD, 3 pt.,

PTO w/ldr., 62 hrs. 1975 MF 265, cab, 3 pt., PTO, 3,900 One Owner hrs

MF 1552, CA, 3 pt., PTO w/ldr., 212 hrs.

1957 OLIVER Super 88, PTO, original WF. Needs motor

COMING FROM TOPEKA CONTRACTOR

2001 BOBCAT 773, skid loader, 2,100 hrs., Super Nice 2) BOBCAT skid loader buckets, 38" & 48"

BOBCAT hyd. breaker for skid loader, Good

HAY EQUIPMENT

2008 VERMEER 605-M, rd. baler, net, kicker, DCF, 2,000 bales, Like New CHALLENGER RB-46, baler, Like New VERMEER 605-D, rd. baler VERMEER 605-XL, rd. baler VERMEER 605-XL, rd. baler

w/wrap & kicker; VERMEER 605-K. rd. baler NH BR-750 rd. baler, 2,500 bales rd. baler, Like New

HESSTON 5500, rd. baler HESSTON 560-A, rd. baler HESSTON 560, rd. baler JD 567, rd. baler, net, kicker, Good JD 530, rd. baler

JD 535, net, tucker wheels, 2007 JD 348-T, sq. baler, hyd. tension, Like New

JD 24-T, sq. baler, Nice IH 440-T, sq. baler HESSTON 8850, CA, hydro, self propelled w/15' rotary disc head; JD 1600, 14', hydra swing, swather

GEHL 2170, 9' swather NH 499, 12', hydra swing, swather

JD 830, 12', gas, draper, Nice VERMEER R-21, rake VERMEER R-23, rake NH 269, rake, Nice 2) JD 660 rakes w/dolly wheel DA, rotary rake JD 450, 9', pull type, sickle

mower MF, 7', 3 pt., sickle mower OLIVER, 7', sickle mower VERMEER BP-8000, bale processor

HOELSCHER 1000, sq. bale accumulator

COMBINE & HEADS

1980 IH 1460, CA, hydro, 5,920

JD 653-A, rowhead 2000 CIH 1020, 30', flex 1996 CIH 1020, 25', flex 1995 CIH 1020, 25', flex 1993 CIH 1010, 30', rigid, Clean 1987 CIH 1020, 15', flex, Good 2002 JD 918 flex, full finger auger, Like New 1990 JD 920, flex

1988 JD 920, flex 2) JD 653, row heads 2002 CIH 2208, cornhead 2) 1998 CIH 1083, cornhead, 1990 CIH 1083, cornhead

1986 CIH 1063, cornhead Header trailer UNVERFERTH HT-12, 25', header trailer

LIVESTOCK EQUIPMENT

NI 3632, tandem, manure spreader

JD 34, manure spreader, Nice BESLER, Big Round Bale, unroller, pickup bed, Good BADGER, tandem axle, silage wagon

NH 716, silage wagon, Nice KELLY RYAN, 4x10, feed wagon KELLY RYAN, 4x12, feed wagon

NH 352, grinder-mixer JD 310, auger wagon, Needs

2) Cattle guards Round bale feeders 80) 6 bar, 20', continuous panels w/hardware. New Cattle tub

Open sided building, 14' 10) feed bunks, metal

TILLAGE

KRAUSE 1407, 25', disc KRAUSE 1404, 20', disc, Good KRAUSE 2430, 20', disc, Good 2) KRAUSE 13', discs IH 37, 10', disc MF, 8', 3 pt., disc JD, 9', disc JD AW, 12', disc JD 315, 12', plow disc, Nice CASE 8' & 10', offset discs HUTCHMASTER, 8', offset,

MILLER, 12' offset disc DA 1300, 18', field cult., Good SUNFLOWER 5034, 32', 5 bar, spike harrow, field cult., Clean FORD, 11 shank, cult., Nice JD 1710-A, 11 spring shank, mulch tiller

NOBLE, 6x30, danish tine, cult. tine, cult. KRAUSE, 9', 7 shank, chisel

MF, 4 btm, 3 pt. plow IH 2 btm., FH, plow BRILLION, 15', culti-packer, Good

CIH 1820, 6x30, cult., Like New FORD, 8', pull type, spring shank, chisel BAKER, 40', field cult. JOHNSON, 7 shank, V-ripper

MISCELLANEOUS JD 30-40 series, front weights

JD rear weights & IH front weights

80) 6"x3/4"x20', flat steel AG Chem, saddle tanks 2) JD Factory roll w/canopies 16.9x28 tires and 16.9x24 tires 80" Case backhoe-loader bucket. 3 pt., for IH M 2 pair) JD spoots

HÖBÁRT, gas, powered welder Pavers

CONSTRUCTION EQUIPMENT

1998 CASE 580, Super-L, CA, Extenda-hoe, loader-backhoe, 5,877 hrs., Good 1996 FIAT-ALLIS FR-90, articulated loader, 4,100 hrs. 2004 JD 240, Series II, loader, 1,300 hrs., Clean 2004 CASE 60-XT, skid loader, 1.200 hrs.. Nice

2001 BOBCAT 773, skid loader. 1.100. One Owner 1996 JD 7775, skid loader STONE packer WACKER packer BOMAG packer CAT 12, grader, cab

MISC. EQUIPMENT

PECK, 10x71, hyd., swing hopper, portable, auger, Nice BUSHHOG 3126, rotary mower GRAIN O VATOR 30, on trailer UFT, 400 bu., grain cart Spray Coupe 220, 4 wheel, sprayer w/50' booms, Good

PLANTERS & DRILLS

JD 7300, 6x30, vac, 3 pt. JD 7000, 6x30, plate, no till TYE, 15x7, pasture JD FB, 17x7, SD, Nice JD FB, 15x7, SD w/seeder, NICE CIH 5400, 15"x20', 3 pt. w/planter units

NEW SKID LOADER EQUIPMENT

LOWE 750, hyd. post hole digger STOUT, 72", grapple bucket 54" bucket Adaptor plates Pallet forks Bale Spear 2) Snow, box blades

LOADERS & BLADES

GB 770, fits JD JD 158, Good JD 840, fits 8000 Nice IH 2350, fits 986, Super Nice **DUAL 325** DEGELMAN 4600, hyd. tilt, dozer, fits CIH 7000 DEGELMAN 8-35, hyd. tilt, dozer, fits NH TM. Like New MDS 84" bucket fits JD 265

TRUCKS, TRAILERS, & VEHICLES

BUSHHOG 121, 9', rear blade

1995 FORD, L-9000, 11.1, Detroit, 9 sp., single axle, Good 1995 FORD L-8000, Cummins, 10 sp., twin screw 1994 WHITE-GMC, 11.1 De-

troit, 9 sp., air ride, twin screw, 1993 WHITE-GMC, 3406 Cat, 9

sp., air ride, single axle w/12' flatbed, set up to pull g-neck, Good 1990 GMC Topkick, V8, 5x2, air

brakes 1988 IH 8300, 350 Cummins, 9 sp., air ride, twin screw

1988 FORD F-700, Ford diesel, 5x2 w/26' rollback impl. bed, Good 2008 DODGE 2500. quad. Cummins, auto, 4x4, 17,025

mi., Super Nice! 2006 Dodge Charger, V6, auto 46,000 mi., City of Beaver, OK 2000 FORD F-550 XL, 7.3, 6 Powerstroke, 146,000 mi. 2000 CHEVY 2500, V8, auto

1999 FORD Taurus, V6, auto, 56,000 miles 1997 FORD F-150, V8, auto,

w/utility bed, 60,000 miles

ext. cab. 4x4 1993 FORD F-350, 4 door, V8 auto w/utility bed

1989 MAZDÁ B-2200, 4 cyl., 5

1986 FORD F-250, 6.9, auto, diesel

1980 FORD F-150, V8, auto, 4x4, flatbed, Clean 1978 CHEVY C-65, 427, 10 sp. twin screw w/15' rock bed 1977 CHEVY, delivery van, 350,

2011 New PJ, 76"x12', lawnmower trlr. w/ramp 2006 DIAMOND T, 18', car trlr. 2) 1996 NEVILLE, 28'x8 1/2',

4 sp., 30,000 mi.

double, flatbed 1991 LOAD REDI, 8'x42', DD, air brakes, flatbed

1990 BLAIR, 30', g-neck, dual tandem, flatbed w/ramp 1988 6x24 g-neck, stock trlr., Good

1984 TRAILMASTER, 8,000 gal., tank trlr., Good

LAWN MOWERS & ATV

GRASSHOPPER 614, zero turn XMARK LHPZ27K, zero turn JD LT-155, hydro, 42" deck POLARIS Sporstman 500, 4x4

NEW EQUIPMENT FROM MARTIN TRACTOR TO SELL APPROX. 1:00 p.m.

CHALLENGER ML-97B, loader CHALLENGER ML-72, loader CHALLENGER Quicke, loader

buckets FAIRMONT, Hyd. post pounder, fits skid ldr.

VASSER, disc mower, pull type hitch RHINO SpHD, post hole digger w/12' bit

RHINO LR-30, 7', rock rake RHINO LR-30, 6', rock rake REFCO, 6', rear blade MDS, bale spear, fits skid

loader CAT weights MDS-Euro, bale spears MDS-Euro, pallet forks Sets of 16, 12, 8 and 6 KINZE,

no till coulters HI PRO, liquid fert., knives QUIKE-Euro 240-H, bucket 2) QUICKE-Euro 210-H, bucket GLEANER, 30', hume reel GLEANER, 30', platform auger GLEANER, 30', center hume reel Hyd. loader valves

AA, hyd. shutoff AA knives GLEANER, combine sieves Gleaner, combine step MacDon, flex platform parts Rogator rims Cat tractor, side panels Dual hubs

CLAAS, combine bars NEW TIRES INCLUDING: 4) 475/65D-20 turf tires

2) 29x12.00-15 turf tires 10.00x20, dual forklift tires 15.5x25 Goodyear 4) 600/55-26.5 combine tires 14.9x24 Titan 18.4x26, 12 ply, all weather

600-65-28 Goodyear DT-820 10-16.5 LOTS MORE NEW ITEMS

19.4x30, Goodyear, Super trac-

TOO NUMEROUS TO LIST. **COME AND** CHECK IT ALL OUT!

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attlemen look for lessons in \$130 million swindle

The collapse of a midwest cattle brokerage company that owes hundreds of ranchers as much as \$130 million could result in some going under and has others wondering if regulatory changes are needed to prevent similar swindles in the future.

Federal agriculture officials filed a complaint last month against Indiana-based Eastern Livestock Co., LLC, accusing it of bouncing checks for livestock purchases and failing to maintain an adequate bond to cover its debts. The company owes money to about 740 ranchers in 30 states, according to the U.S. Department of Agriculture. Three of those owed money have filed a lawsuit to try to force Eastern into involuntary bankruptcy.

The average loss of about \$175,000 per rancher is enough to put some out of business, said David Scott, president of the Texas and Southwestern Cattle Raisers Association. Many ranchers, unaware that Eastern's checks were no good, tried to pay bills and ended up writing bad themselves. checks ranchers said.

Eastern made money mainly by buying calves throughout the South and selling them to feed lots in big cattle states, including Texas and Oklahoma, where they were fattened for slaughter. Federal regulations require such companies to have sufficient bond to cover two days of business activity, although the bond can be less if the two-day amount is more than \$75,000.

Eastern's bond was only \$875,000 even though it was buying what Lane **Broadbent of KIS Futures** in Oklahoma City de-

scribed as "monstrous amounts" of cattle each Broadbent is week. among those who advocate an escrow system in which money from cattle buyers would be held in an account until the animals were delivered, and then ranchers would be paid. Now, Broadbent said, some ranchers deliver animals before a check buyer's has cleared. They should be more careful, he said.

"Something's got to change or this is going to be a problem for a long time," Broadbent said. "There's too many rotten people for it still be dealt with on a handshake. We've trusted too much."

The USDA ordered Eastern to increase its bond from \$875,000 to \$1.15 million earlier this vear, but the company ignored the order and the agency doesn't have the authority to suspend companies' operations when they don't have adequate bonds. Scott said the government needs greater enforcement power, but others said they didn't think that was the answer in a fast-moving business like cattle trading.

"It's just impractical," Texas rancher John Welch said. "When you're in business there's not enough time — too many deals to try to keep up with it."

Welch said he sold a couple of hundred head of cattle to Eastern about a month before it collapsed. His check, unlike scores of others, didn't bounce.

Many cattle producers still make deals using "faith and a handshake," just like they've done for decades, said Welch, who

THE GREATEST GIFT WE GIVE

manages up to 10,000 head of cattle on Spade Ranches across West Texas. The key, he said, is "try to know who you're doing business with."

That didn't help Lynn Hirsch, of Shelbyville, Ky., who never got paid for 51 Holstein steers that Eastern bought from him. Hirsch wouldn't say how much he lost but said the animals "were worth a lot." He described Eastern as "a large, reputable company" and said he didn't know how future fraud could be prevented.

"I wish to hell I knew," Hirsch said. "Livestock people have worked on a handshake. We deliver cattle and trust that we'll get payment in the next two to three days by mail. I just don't know what could be done."

But, he also said a stockyard in Lexington,

Ky., has a new policy requiring that all cattle be paid for before they leave the yard. He suspected it was a result of the trouble at Eastern.

As of Nov. 22, the U.S. Department of Agriculture's Grain Inspection, Packers and Stockyards Administration had documented \$81 million in returned checks that Eastern issued between Nov. 3 and Nov. 9. It had received 250 claims totaling \$7.4 million against the company's bond. The Justice Department is

investigating.

But while ideas are being tossed about, those in the industry said they have no sure-fire answers on how to prevent similar problems in the future.

"I don't think anyone knows enough yet to say, 'Where do we go from here'?" said Ross Wilson, president and chief executive officer of Texas Cattle Feeders Association.

"There are a lot of people asking similar questions, and I have not heard any good answers yet."

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C Livestock Sales Inc.

Wednesday Sale, Hogs 10:30 AM • Cattle 12:30 PM

Results from Wednesday, December 15 **STEERS** 121.00 149.00 110.00 147.00 108.75 146.00 107.00 130.00 107.00 16 129.00 103.00 126.00 124.00 Top Butcher Cow was 686 121.75 \$62.00 @ 1570 lbs. 13 690 121.00 Top Butcher Bull was 20 754 116.00 \$72.50 @ 1845 lbs. 61 893 116.00 Bred Cows, \$925 63 888 114.25 **HEIFERS** Pairs, No test. 128.00

CONSIGNMENTS FOR WEDNESDAY, DECEMBER 22 Portable 2 big round bale feeder on wheels to sell at 12:30

123.50

MERRY CHRISTMAS

CONSIGNMENTS FOR WEDNESDAY, JANUARY 5 31 blk-x strs, 550-625 lbs......D. Banahan

65 blk-x strs & hfrs, 700-750 lbs......Double J Ranch PLUS MORE BY SALE TIME!

Reminder ... We will run Regular Sale Schedule right thru the Holidays!

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471

Junction City Field Reps: Jim Heine 785-765-3480, Alma Seth Lauer 785-949-2285, Abilene

Reports KFRM 550 Fri. & Sat.

HOWARD LANGVARDT KARL LANGVARDT 785-238-8212 Cell: 785-761-5812

785-499-5434 Cell: 785-499-2945

Fat Hog Top was

\$44.50 avg. 249 lbs.

CLAY CENTER LIVESTOCK SALES INC.

Cattle sales Tuesday, 12:00 PM

	Results	from Tue	esday, [Decemb	er 14
	STEE	RS	4	463	124.00
2	458	144.50	9	501	117.00
1	500	137.00	8	619	111.75
4	563	129.00	11	640	110.00
5	585	128.00	9	666	108.00
7	654	120.00	3	742	106.50
9	704	118.50	4	741	106.00
8	715	115.00	1	805	102.00
11	722	113.50	Top	Butcher	Cow was
8	829	111.50	\$(53.00 @ 1:	255 lbs.
1	940	103.50	Top	Butcher	Bull was
HEIFERS		\$7	\$73.50 @ 2045 lbs.		
1	350	137.00	Bre	ed Cows \$	600-\$950
2	393	130.00			

CONSIGNMENTS FOR TUESDAY, DECEMBER 21 50 blk/red-x strs & hfrs, 600-700 lbs., weaned & vaccinated 40 blk strs & hfrs, 600-800 lbs., weaned 65 black heifers, 675-750 lbs., weaned 18 blk heifers, 400-500 lbs., weaned & vaccinated

CONSIGNMENTS FOR TUESDAY, DECEMBER 28 25 Angus-x 1st calf heifers, bred K-State bulls, low birth wt.

Note ... We will run Regular Cattle Sale Schedule thru the Holidays!

JAN. 4TH & 11TH: PRECONDITIONED VACCINATED SALES

NEXT SHEEP & GOAT SALE Saturday, January 8 • 11:00 AM sale time (Change of date & time due to Holiday) Call 785-761-5814 to Consign

Clay Center, Ks • Barn Phone 785-632-5566

Clay Center Field Representatives: Lyle Perry, 785-392-4165 Tom Koch, 785-243-5124 Bruce Rogge, 785-692-4214 Lance Lagasse, 785-262-1185

MITCH LANGVARDT 785-238-1858 Cell: 785-761-5814

LYNN LANGVARDT 785-762-2702 Cell: 785-761-5813

Radio Market Reports KCLY-FM 101 Tues. 6:45 a.m

Bonded & Insured
SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM 620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741 12-15-10. A really nice set of calves and feeders for last week's sale Cattle all selling steady to higher. Cows and bulls for slaughter steady. 3 hfrs @300# \$131.00 14 strs @541# \$136.50 @340# \$125.00 @530# 2 hfrs 7 strs \$135.00 @330# 2 hfrs \$122.00 13 strs @513# \$130.75 @440# \$121.00 @512# \$130.00 3 hfrs 3 strs @468# \$121.00 6 hfrs \$129.50 6 strs @599# @420# \$120.00 @585# \$126.00 2 hfrs 4 strs @510# \$119.00 2 strs \$124.00 7 hfrs @560# 4 hfrs @520# \$117.00 13 bulls @591# \$122.00 @555# \$115.75 \$124.00 4 hfrs 7 strs @620# 10 hfrs @589# \$112.00 5 strs @610# \$121.00 @558# \$112.00 3 strs @620# \$116.00 7 hfrs @625# 96 hfrs \$114.25 4 strs @626# \$115.50 \$113.00 4 hfrs 2 strs @660# \$114.50 @690# @740# \$118.50 22 hfrs \$111.75 17 strs \$108.50 8 strs @720# @789# 11 hfrs \$111.50 15 strs \$116.75 67 hfrs @769# \$110.85 \$116.75 @761# 9 strs 6 hfrs @795# \$110.00 11 strs @769# \$116.50 @740# \$109.50 @799# \$116.00 4 hfrs 20 strs @842# \$110.75 @740# \$115.00 59 hfrs 3 strs @987# \$103.75 @833# \$116.00 16 hfrs 11 strs @839# @980# \$102.00 \$116.00 5 hfrs 23 strs 2 hfrs @1003# \$98.25 7 strs @880# \$114.00 \$148.00 @340# 10 strs @920# \$113.00 5 strs @390# \$143.00 @930# \$113.00 2 strs 8 strs @458# \$140.50 @1005# \$109.25 4 strs 6 strs @460# \$109.25 3 bulls \$139.00 @1017# 3 strs @498# 2 strs \$135.00 7 strs @1046# \$104.50 COWS: \$51.00-\$59.00 BULLS: \$65.00-\$67.00 PAIRS: Older pairs- \$900-\$1000 \$41.00-\$50.00 SHELLS: \$40.00 & DOWN 6-7 yr old bred cows: \$1200-\$1275 **EARLY CONSIGNMENTS FOR DECEMBER 22ND:** 20 black steers & heifers, 400-600 lbs 12 mix steers & heifers, 400-600 lbs 10 mostly black steers and heifers, 550-650 lbs MORE CONSIGNMENTS BY SALE TIME

We will continue to have sales every week right thru the holiday. For those of you that have anything to sell, just give us a call AND WE'LL COME AND SEE YA!

Expecting a nice Dock Run of Calves and Feeders!

Start selling butcher cows & bulls @ 11 AM then

calves, followed by the feeder cattle auction!

Happy Holidays from all of us at Emporia Livestock Sales!

THANK YOU for all of your continued support! Your business always appreciated!

For Cattle Appraisals Call: BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-341-0607 LYLE WILLIAMS, Field Representative, 785-229-5457 WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri.

American Gelbvieh Association to celebrate 40th anniversary

The American Gelbvieh Association (AGA) is making plans to celebrate its 40th anniversary during their upcoming annual convention January 5-10, in conjunction with the National Western Stock Show in Denver, Colo. Gelbvieh members will have a full schedule of activities including committee and annual meetings, election of board of directors, a special 40th anniversary celebration, NWSS activities and will conclude with the national Gelbvieh and Balancer® show. All convention activities and meetings will be held at the AGA headquarters hotel - Red Lion Hotel on Quebec Street in Denver.

The theme chosen for this year's event is "The Passion Lives On." As the traditional 40th wedding anniversary gift is a ruby and the ruby symbolizes passion, this theme is fitting for the AGA's celebration.

"This theme represents the passion and dedication of the AGA, the generosity and commitment of members throughout the past 40 years, and will ignite our passion for the next 40 years and beyond," commented Al Knapp, American Gelbvieh Association

A special 40th anniversary celebration and social will be held on Saturday, January 8 starting at 6:30 p.m. During this event, the AGA will recognize the 35to 40-year members of the

association. "The American Gelbvieh Association is honored to recognize 48 breeders who have been active members for at least 35 years. These members have served and continue to serve the breed through untiring efforts and dedication," said Frank Padilla, AGA director of breed promotion. In addition, the American Gelbvieh Foundation will unveil a new Gelbvieh print, commissioned by renowned livestock artist C.J. Brown, Lindenwood, Ill. The original print, as well as the first three artist proofs, will be auctioned off as part of the anniversary celebration and social.

The AGA will also honor two outstanding members who have contributed greatly to the AGA - 2011 Member of the Year Bob Hart, of Hart Farm Gelbvieh in Kansas City, Kan., and 2011 Hall of Fame inductee Bill Clark of Post Rock Cattle Company in Barnard. One of the primary purposes of the annual convention is to conduct business and plan

and the Gelbvieh breed. The majority of the AGA committee meetings will be held on Friday, January 7. The AGA annual meeting is set for Saturday, January 8 at 3:00 p.m. During the annual meeting, association members will elect the Board of Directors. The following six candidates have been nominated to fill five open positions on the AGA Board of Directors: Ken Flikkema, Bozeman, Mont.; Bob Hart, Kansas City, Kan.; John Huston, New Carlisle, Ohio; David Martin, Judsonia, Ark.; Butch Stucky, Salina; and Grant Thayer, Ramah, Colo. The Saturday evening social will culminate with the Breeder's Choice Gelbvieh Bull Futurity "Bulls in the Ballroom" event. The champion Gelbvieh futurity bull will be selected from the three finalists, with the initial futurity

for the direction of the AGA

at the NWSS. New this year is the People's Choice Balancer Bull Futurity. The initial voting and final selection of the champion Balancer futurity bull will also be held on Saturday, January 8 at 10:00

voting taking place earlier

that day, starting at 10:00

a.m. in the Stadium Arena

a.m. in the NWSS Stadium Arena.

The 2011 National Gelbvieh Sale will be held on Sunday, January 9 at 1:00 p.m. at the Livestock Center at the NWSS. The sale features 25 elite Gelbvieh and Balancer lots including open heifers, bred heifers, herd sire prospects, flush opportunities, and pick of the herds.

Additional NWSS activities include several national shows. The national junior Gelbvieh show will be held on January 8 starting at 7:30 a.m. in the Stadium Arena with Doug Satree, Montague, Texas, slated to judge. The national pen bull show is set for Sunday, January 9 at 8:00 a.m., judged by Bob Tiedman, North Platte, Neb. Gelbvieh activities conclude with the national Gelbvieh and Balancer Ring of Gold show on Monday, January 10 at 8:00 a.m. and evaluated by Chris Mullinix, El Dorado.

For more information or convention registration for the American Gelbvieh Association annual convention and 40th anniversary celebration, or the Gelbvieh activities during the National Western Stock Show. please visit www.gelbvieh. org or call 303-465-2333.

Kansas Graziers Winter Conference January 15

The Kansas Grazier's Association (KGA) will hold its Winter Conference on Saturday January 15, 2011 at the Geary County 4-H/Senior Citizen's Center at 1025 South Spring Valley Road in Junction City.

The primary topic of the day will be Mob Grazing, and the keynote speaker will be Greg Judy of Clark, Missouri. Greg and Jan Judy run a grazing operation on 1400 acres of leased land using Holistic High Density Planned Grazing to graze cows, cow/calf pairs, bred heifers, horses, hair sheep, and goats.

The Judys have developed a successful system to get into the grazing business by leasing land, employing high density grazing, and grazing other people's livestock. In 2001, Judy wrote a book titled, No Risk Ranching: Custom Grazing on Leased Land, which gives a complete breakdown of the methods they used to build their own operation from scratch. In 2008, he wrote a second book, Comeback Farms: Rejuvenating Soils, Pastures, and Profits with Livestock Grazing Management. In addition to "Introduction to Mob Grazing", Judy will discuss animal performance and multi-species grazing with cattle and sheep.

Registration begins at 8:30 a.m.; and costs \$35 for the day which includes lunch. The conference flyer, a mailin registration form and driving directions can be downloaded and printed from the Kansas Rural Center website at www.kansasruralcenter.org.

For more information contact Mary Howell at 785-292-4955, or (cell) 785-562-8726; or the KRC office at 785-873-3431 can help with registration questions.

Sponsors include the Kansas Rural Center, Kansas Farmers Union, Kansas Center for Sustainable Agriculture and Alternative Crops, and Kansas Grazing Lands Coalition.

New field guide to help farmers manage insects

Crop growers and consultants now have a new tool at their disposal for managing insects.

Crop Insects of Kansas is a field guide released this fall by Kansas State University Research and Extension's Department of Entomology. "It's a good reference for integrated management of insect pests in all the major crops across Kansas," said Jeff Whitworth, crop entomologist with K-State Research and Extension. The guide contains full-color pictures and descriptions of both insect pests and beneficial insects at different stages of development. The field guide focuses on the identification and management of crop insects, but not on insecticide use since recommendations for insecticides change frequently. The insects are categorized by the crops they affect for easy reference.

Whitworth said the goal in creating this field guide was to modify the popular Insects in Kansas guide specifically for crop producers and consultants. He hopes this new field guide will be something they can keep in their truck for a quick and handy reference.

Copies of Crop Insects of Kansas cost \$11.40 and can be previewed at local countv Extension offices. They can be ordered by going to www.ksre.ksu.edu/library or by e-mailing orderpub @ksre.ksu.edu.

DORADO

LIVESTOCK AUCTION, INC.

316-320-3212

Fax: 316-320-7159

2595 SE Highway 54, P.O. Box 622,

El Dorado, KS 67042

Market Report - Sale Date - 12-16-10. Head count: 1572

300-400 lb. steers, \$115-\$191; heifers, \$110-\$139; 400-500 lb.

steers, \$112.50-\$149; heifers, \$107.50-\$139; 500-600 lb. steers,

\$110-\$139; heifers, \$102.50-\$122; 600-700 lb. steers, \$107.50-

\$120; heifers, \$97.50-\$112; 700-800 lb. steers, \$102.50-\$117.50; heifers, \$95-\$106; 800-900 lb. steers, \$97.50-\$114.50; heifers, \$90-\$105.75. Trend on Calves: Choice str calves, steady to \$5

higher; choice hfr calves, steady to \$5 higher. Trend on Feeder

Cattle: Feeder strs & hfrs, steady on light test. Butcher Cows: High

dressing cows \$60-\$70; Avg. dressing cows \$52.50-\$60; Low dressing cows \$40-\$52.50. Stock Cows: Bred Cows \$700-\$1,275;

Cow/Calf Pairs: \$985-\$1,570. Butcher Bulls: Avg. to high dressing

bulls \$60-\$73. Trend on Cows & Bulls: Butcher cows, \$2-\$3 high-

CLOSED DECEMBER 23RD

& DECEMBER 30TH

FOR THE HOLIDAYS!

ATTENTION CATTLE FEEDERS

Go to the Source for calves in northeast Kansas and southeast Nebraska

Riverside Cattle Company

All calves will be purchased in Missouri and Kansas, loaded, and shipped the same day (partial loads available)

Delivered Price: Heifers: 350-400 lbs. \$108.00-\$115.00

400-500 lbs. \$105.00-\$110.00 500-600 lbs. \$102.00-\$105.00

Steers & Bulls: 350-450 lbs. \$105.00-\$110.00 450-500 lbs. \$115.00-\$120.00 500-550 lbs. \$110.00-\$115.00

- · Calves will be mixed color (black, red, char crosses) unless ordered otherwise
- All blacks upon request add \$5.00
- · All prices includes freight
- · Will buy back as yearling

Call for daily price quote

For more information contact: Jim Breeding, 785-562-7248, cell 785-325-2243 barn, 785-562-2615 home "If you don't like 'em on delivery, you don't own 'em"

Eureka Livestock Sale

P.O. Box 267 Eureka, KS 67045 620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp On Thursday, Dec. 16 we had 1,624 head of cattle on a real

good market. **STEERS** 34 bk 758@120.50 5 red angus 435@120.00 488@154.00 35 bk bwf red 744@119.60 15 bk red 532@116.50 20 bk bwf 460@149.00 21 bk bwf 747@119.00 4 bk bwf 644@114.25 20 bk bwf 475@148.00 37 bk bwf 785@118.85 14 bk bwf wf682@113.25 46 bk bwf 556@139.00 49 mix 783@118.00 13 bk wf 681@112.75 76 bk bwf red561@138.00 9 bk bwf 795@117.00 8 bk 639@112.50 54 bk bwf 630@134.00 17 bk red 728@117.00 57 bk bwf601@112.00 74 bk bwf 657@129.30 53 bk 991@114.50 25 bk 679@111.50 20 mix 569@127.00 25 bk char 960@114.00 624@110.75 23 bk 9 bk char 599@126.50 55 bk red char 999@113.85 20 bk 690@109.75 HEIFERS 585@108.75 6 bk bwf 652@125.00 21 bk **BULLS** 25 red angus 606@125.00 4 bk 462@125.00 22 red angus 699@122.00 5 bk bwf 361@125.00 5 bk bwf 541@126.25 8 bk char 766@121.50 4 bk 502@122.00 7 bk bwf 515@116.50 32 bk bwf 653@121.00 54 bk bwf 523@120.25

BUTCHER COWS: \$45-\$65.50, **BUTCHER BULLS:** \$68-\$73.50, mostly \$54-\$61, \$1 to spots \$3 mostly \$70-\$73.

NO SALE: Dec. 23 • Merry Christmas! We will have a sale on Dec. 30

· Complete Dispersal of John Young herd of Madison, Ks. 60 blk bwf cows, from 1st calf bred heifers to 10 yr. old. Bred to 3 Angus & 1 wf horned bull. Start calving Feb. 20, very

- 14 blk Char fall pairs, 6-8 years old
- 150 packer cows & bulls
- · 120 blk bwf rbf-x strs & hfrs, 400-650 lbs., weaned & vacc. Over 600 blk bwf Char red-x strs & hfrs, 650-950 lbs.

WATCH NEXT WEEK'S AD FOR MORE DETAILS! Be a good time to sell some cattle!

We appreciate your business!

Ron Ervin - Owner-Manager Home Phone - 620-583-5385 Mobile Cell 620-750-0123

Holton Livestock Exchange, Inc.

1/2 mile East of Holton, KS on 16 Highway Livestock Auction every Tuesday at 12:00 Noon Serving the Midwest Livestock Industry for 58 Years!

MARKET REPORT FOR TUESDAY, DECEMBER 14 **WE SOLD 966 CATTLE**

11 0 0 E B	*** ***	
RS	7 blk strs	750@118.00
206@155.00		
360@150.00	7 blk bulls	662@111.00
436@145.50	4 hols strs	873@82.00
438@142.50		
446@142.00	HEIFE	RS
409@140.50	4 blk bwf hfrs	282@137.00
557@140.00	12 blk bwf hfrs	364@133.00
	8 blk bwf hfrs	395@132.00
544@139.00	9 blk hfrs	455@132.00
505@138.50	5 blk hfrs	385@131.00
578@136.00	5 blk hfrs	467@130.00
560@135.00	4 blk red hfrs	356@129.75
474@134.00	11 blk bwf hfrs	437@129.00
542@129.00	14 blk bwf hfrs	526@118.00
588@129.00	4 blk hfrs	518@117.25
526@124.00	22 blk bwf hfrs	636@115.25
657@123.25	53 blk bwf hfrs	634@114.10
686@122.75	6 blk red hfrs	565@113.00
s 679@122.35	18 blk red char hfrs	645@111.75
707@119.50	4 blk hfrs	537@111.25
674@119.00		
764@118.85	3 blk bwf hfrs	661@109.25
786@118.25	2 blk hfrs	790@105.50
775@118.00	3 blk gray hfrs	551@105.00
	206@155.00 360@155.00 360@150.00 436@145.50 438@142.50 446@142.00 409@140.50 557@140.00 552@139.50 544@139.00 505@138.50 578@136.00 474@134.00 542@129.00 588@129.00 526@124.00 657@123.25 686@122.75 58 679@122.35 5707@119.50 674@119.00 764@119.00 764@118.85	7 blk strs 206@155.00 3 blk red rwf strs 360@150.00 7 blk bulls 436@145.50 4 hols strs 446@142.00 HEIFE 409@140.50 4 blk bwf hfrs 552@139.50 8 blk bwf hfrs 552@139.50 5 blk hfrs 554@139.00 5 blk hfrs 560@135.00 4 blk red hfrs 544@134.00 11 blk bwf hfrs 542@129.00 14 blk bwf hfrs 554@129.00 15 blk hfrs 560@135.00 4 blk red hfrs 542@129.00 14 blk bwf hfrs 542@129.00 14 blk bwf hfrs 556@124.00 22 blk bwf hfrs 657@123.25 53 blk bwf hfrs 667@123.25 53 blk bwf hfrs 679@122.35 18 blk red char hfrs 777@119.50 4 blk hfrs 674@119.00 8 blk red hfrs 764@118.85 3 blk bwf hfrs 786@118.25 2 blk hfrs

WE SOLD 1,718 CATTLE LAST WEEK MARKET REPORT FOR FRIDAY, DECEMBER 17 **SPECIAL COW SALE**

17 blk buf come A 2+3

DEDI ACEMENT HEDS

@060.00

12 blk bwf hfrs	REPLACEMENT HERS		17 DIK DWT COWS A 2+3	@960.00
BRED COWS 11 blk bwf cows 5 2-3 prd @1,450.00 10 blk bwf cows 3 2-3 prd @1,420.00 5 blk bwf cows 3 2-3 prd @1,420.00 5 blk bwf frs 2-3 prd @1,375.00 12 blk bwf hfrs 2-3 @1,350.00 13 blk cows 4 3 prd @1,340.00 15 blk bwf cows 4 3 prd @1,375.00 16 blk bwf hfrs 2-3 @1,350.00 17 blk bwf bwf cows 4 3 prd @1,340.00 18 blk cows 4 3 prd @1,340.00 19 blk bwf ows 4 6 2+3 prd @1,340.00 10 blk bwf cows 4 6 2+3 prd @1,300.00 10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 7-8 2+3 @1,275.00 10 blk bwf cows 7-8 2+3 @1,275.00 10 blk bwf cows 7-8 2+3 @1,275.00 10 blk bwf cows 4-2+3 prd @1,300.00 10 blk bwf cows 7-8 2+3 @1,275.00 10 blk bwf cows 4-2+3 md @1,260.00 10 blk bwf cows 4-2+3 @1,260.00 10 blk b	12 blk bwf hfrs 73	7@860.00	8 blk bwf cows SS 2+3	@950.00
11 blk bwf cows 5 2-3 prd @1,450.00 10 blk bwf cows 3 2-3 prd @1,435.00 9 blk bwf cows 3 2-3 prd @1,420.00 5 blk bwf cows 3 2-3 prd @1,375.00 12 blk bwf hfrs 2-3 prd @1,375.00 13 blk cows 4 3 prd @1,330.00 15 blk bwf hfrs 2-3 @1,350.00 16 blk bwf hfrs 2-3 @1,350.00 17 blk bwf cows 4 3 prd @1,340.00 18 blk cows 4 3 prd @1,340.00 19 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 7-8 2+3 @1,275.00 11 blk bwf cows 7-8 2+3 @1,275.00 12 blk bwf cows 7-8 2+3 @1,275.00 13 blk cows 4-2+3 @1,260.00 15 blk bwf cows 4-2+3 @1,260.00 15 blk bwf cows 4-2+3 @1,260.00 15 blk bwf cows 4-2+3 @1,260.00 16 blk bwf cows 4-2+3 @1,260.00 17 blk bwf cows 4-2+3 @1,260.00 19 blk bwf cows 4-2+3 @1,260.00 10 blk bwf cows 4-2+3 @1,260.00 11 blk cows 4-2+3 @1,260.00 12 blk bwf cows 4-2+3 @1,260.00 13 blk cows 4-2+3 @1,260.00 14 blk cows 5-6 2 prd @1,110.00 15 blk bwf cows 5-6 3 prd @1,150.00 15 blk bwf cows 7-8 2+3 @1,110.00 15 blk cows 7-8 2+3 @1,110.00			8 char cows 6 3 prd	@930.00
10 blk bwf cows 3 2-3 prd @1,435.00 5 blk bwf cows 8 3 prd @830.00 6 blk bwf hfrs 2-3 prd @1,375.00 10 blk cows 7-8 3 prd @760.00 7 blk bwf hfrs 2-3 prd @1,375.00 6 blk cows 8 3 prd @760.00 7 blk bwf hfrs 2-3 prd @1,375.00 6 blk cows 8 3 prd @760.00 7 blk bwf hfrs 2-3 mrd @1,300.00 7 blk bwf cows 4 5 2+3 prd @1,340.00 10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 7-8 2+3 @1,275.00 5 blk pairs 3-4 @1,600.00 10 blk bwf cows 7-8 2+3 @1,275.00 7 blk pairs 3-6 @1,520.00 20 blk bwf cows 7-8 2+3 @1,275.00 3 blk bwf pairs 5 @1,450.00 20 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 7-8 2+3 @1,275.00 7 blk pairs 3-6 @1,520.00 20 blk bwf cows 4-2+3 @1,260.00 2 blk bwf cows 4-2+3 @1,260.00 3 blk bwf pairs 5-8 @1,435.00 1 blk bwf cows 4-2+3 @1,230.00 6 blk pairs 7-8 @1,400.00 7 blk bwf cows 4-2+3 @1,220.00 3 red gray pairs 4 @1,325.00 1 blk bwf cows 5-6 2 prd @1,185.00 1 bwf pair 4 @1,310.00 5 blk bwf cows 5-6 3 prd @1,150.00 1 blk pairs 7-8 @1,210.00 3 blk cows 4-2 prd @1,110.00 1 blk pairs 7-8 @1,100.00 5 blk cows 7 2+3 @1,110.00 1 blk pairs 7-8 @1,100.00 7 blk cows 7 2-3 prd @1,110.00 3 blk red pairs 8 @1,075.00 7 blk cows 7 2-3 prd @1,110.00 2 blk red pairs 8 @1,075.00 7 blk red cows 7 3 prd @1,110.00 2 blk red pairs 8 @1,075.00 7 blk red cows 7 3 prd @1,110.00 1 blk red cows 7 3 prd @1,100.00 1 blk red pairs 8 @1,075.00 7 blk red cows 7 3 prd @1,110.00 1 blk red pairs 8 @1,075.00 1 blk red pairs 7 @1,085.00 2 blk red pairs 7 @1,000.00	BRED COW	BRED COWS 10 blk cows 7-8 3 prd @		@920.00
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6 blk bwf hfrs 2-3 prd @1,375.00			6 blk cows SS 3 prd	@900.00
12 blk bwf hfrs 2-3 prd @1,375.00			5 blk bwf cows 8 3 prd	@830.00
7 blk bwf hfrs 2-3	6 blk bwf hfrs 2-3 prd	@1,375.00	10 blk cows 7-8 3 prd	@820.00
13 blk cows 4 3 prd @1,340.00 10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 7-8 2+3 @1,275.00 12 blk bwf cows 7-8 2+3 @1,275.00 5 blk pairs 3-6 @1,520.00 20 blk bwf cows 4-2+3 @1,260.00 3 blk pairs 5-8 @1,435.00 5 blk bwf cows 4-2+3 @1,260.00 3 blk pairs 5-7 @1,400.00 5 blk bwf cows 4-2+3 @1,220.00 10 blk cows 5-6 2 prd @1,185.00 10 blk cows 5-6 3 prd @1,150.00 10 blk bwf cows 5-6 3 prd @1,150.00 10 blk cows 5-6 3 prd @1,110.00 20 blk bwf cows 5-6 3 prd @1,110.00 3 blk cows 7-2+3 @1,110.00 5 blk cows 7-2-3 prd @1,10.00 5 blk red pairs 8 @1,075.00 5 blk red pairs 7 @1,000.00	12 blk bwf hfrs 2-3 prd	@1,375.00	6 blk cows 8 3 prd	@760.00
10 blk bwf cows 4-6 2+3 prd @1,310.00 10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 7-8 2+3 @1,275.00 12 blk bwf cows 7-8 2+3 @1,275.00 20 blk bwf cows 7-8 2+3 @1,275.00 20 blk bwf cows 4-2+3 @1,260.00 3 blk pairs 5-8 @1,435.00 3 blk pairs 5-8 @1,435.00 5 blk bwf cows 4-2+3 @1,260.00 5 blk bwf cows 4-2+3 @1,220.00 6 blk pairs 7-8 @1,400.00 7 blk bwf cows 5-6 2 prd @1,185.00 1 blk cows 5-6 2 prd @1,150.00 5 blk bwf cows 7-8 prd @1,120.00 1 blk cows 7-8 prd @1,110.00 2 blk cows 7-8 prd @1,110.00 5 blk cows 7-2-3 prd @1,110.00 5 blk cows 7-2-3 prd @1,110.00 7 blk red cows 7-3 prd @1,100.00 7 blk red cows 7-3 prd @1,005.00 7 blk red pairs 8 @1,075.00 7 blk red pairs 8 @1,075.00 7 blk red pairs 7 @1,000.00	7 blk bwf hfrs 2-3	@1,350.00	7 blk bwf cows A 2+3	@750.00
10 blk bwf cows 4-6 2+3 prd @1,300.00 10 blk bwf cows 7-8 2+3 @1,275.00 12 blk bwf cows 7-8 2+3 @1,275.00 5 blk pairs 3-6 (1,520.00 20 blk bwf cows 7-8 2+3 @1,275.00 5 blk pairs 3-6 (1,520.00 20 blk bwf cows 4-2+3 @1,260.00 3 blk pairs 5-8 (21,450.00 3 blk pairs 5-8 (21,450.00 5 blk bwf cows 4-2+3 @1,260.00 5 blk bwf cows 4-2+3 @1,260.00 5 blk bwf cows 4-2+3 @1,220.00 7 blk bwf cows 4-2+3 @1,220.00 10 blk cows 5-6 2 prd @1,185.00 5 blk bwf cows 7-8 prd @1,150.00 7 blk bwf cows 5-6 3 prd @1,150.00 1 blk cows 7-8 prd @1,110.00 3 blk cows 7-2+3 @1,110.00 5 blk cows 7-2+3 @1,110.00 5 blk cows 7-2-3 prd @1,110.00 7 blk red cows 7-3 prd @1,100.00 7 blk red cows 7-3 prd @1,100.00 1 blk red cows 7-3 prd @1,100.00 1 blk red pairs 8 @1,075.00 1 blk red pairs 8 @1,075.00 1 blk red pairs 8 @1,075.00	13 blk cows 4 3 prd	@1,340.00	8 blk red cows A 3 prd	@685.00
20 blk bwf cows 4-6 2+3 prd @1,300.00 5 blk pairs 3-4 @1,600.00 10 blk bwf cows 7-8 2+3 @1,275.00 5 blk pairs 3 @1,575.00 12 blk bwf cows 7-8 2+3 @1,275.00 7 blk pairs 3-6 @1,520.00 20 blk bwf cows 7-8 2+3 @1,275.00 3 blk bwf pairs 5 @1,450.00 5 blk bwf cows 4 2+3 @1,260.00 2 blk pairs 5-8 @1,450.00 5 blk bwf cows 4 2+3 @1,260.00 3 blk pairs 6-7 @1,400.00 5 blk bwf cows 4 2+3 @1,230.00 6 blk pairs 7-8 @1,400.00 7 blk bwf cows 4 2+3 @1,220.00 3 red gray pairs 4 @1,325.00 10 blk cows 5-6 2 prd @1,150.00 1 bwf pair 4 @1,310.00 5 blk bwf cows 5-6 3 prd @1,120.00 1 blk pair A @1,275.00 7 blk bwf cows 7 2+3 @1,110.00 3 blk bwf pairs 4-8 @1,175.00 4 blk cows 7 2+3 @1,110.00 3 blk bwf pairs 7-8 @1,100.00 5 blk cows 2 2 prd @1,110.00 3 blk red pairs 7-8 @1,005.00 7 blk cows 7 2-3 prd @1,110.00 3 blk red pairs 8 @1,075.00 7 blk red cows 7 3 prd @1,110.00 1 herf pairs 7 @1,000.00	10 blk bwf cows 4-6 2+3 prd	@1,310.00		
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	7 blk cows 7-8 2-3	@1,000.00		

DECEMBER 21--REGULAR WEEKLY AUCTION

DECEMBER 28 -- ****CLOSED **** NO SALE

RESUME REGULAR SCHEDULE JANUARY 4

Dan Harris, Auctioneer & Owner • 785-364-3320 Danny Deters, Corning, Auct. & Field Rep • 785-868-2591 Dick Coppinger, Winchester, Field Rep. • 913-774-2415 Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417 Larry Matzke, Wheaton, Field Rep. • 785-268-0225 Barn Phone • 785-364-4114

> WEBSITE: www.holtonlivestock.com EMAIL: dan@holtonlivestock.com

We welcome your consignments! If you have cattle to consign or would like additional information, please call the office at 316-320-3212 or visit our website: www.eldoradolivestock.com

Chris Locke (316) 320-1005 (H) (316) 322-0675 (M)

Larry Womacks, Fieldman

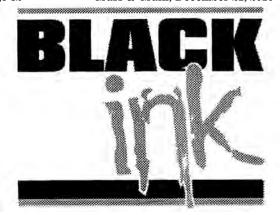
(620) 394-3273 (H) (620) 229-0076 (M)

er: Butcher Bulls: steady.

Steven Hamlin (316) 747-2521 (H) (620) 222-1199 (M)

> Van Schmidt, Fieldman (620) 367-2331 (H) (620) 345-6879 (M)

Cattle Sale Every Thursday 11:00 AM



Here In The Real World

By Steve Suther

The real world ain't what it used to be. Of course, it changes all the time. But the idea may have changed fastest of all.

Back in the 1950s, Einstein called reality "merely an illusion ... a very persistent one." That mathematical postulate has wormed its way into our culture, along with its inverse: illusion has become a persistent reality.

Over the years, language changes with culture. "Real world" came to mean practical, as compared to the "ivory towers of academia" iust like real-world folks said pointless discussions were "academic."

We talked about the real world after graduation, and the harsh reality of unscripted life compared to utopian movie fiction, as in

Alan Jackson's 1990 country music hit, "Here In The Real World."

About that time, political mastermind Lee Atwater coined the phrase, "perception is reality," describing his strategy of using media manipulation to win elec-

Those were the days when the beef industry was waking up to a new reality: the consumer is the boss. Before the 1990s, almost nobody knew what they were producing or whether it suited consumer tastes.

The ambitious cattleman wanted heavier sale weights each year. The truly enlightened, those with financial records, wanted that at a lower cost per cow – pounds of calf that somebody else down the chain could turn into commodity beef. That was the real world.

But there were still academics exploring what-ifs, and there were the dreamers who ignored conventional wisdom, those unreasonable people who are the root of progress.

By the end of the decade, one way or another, an entire sector of the economy had been transformed from one that expected people to eat whatever ended up on their plates to one that read the market signals and increasingly produced what people's pocketbooks said they wanted on their plates.

Real-time ultrasound was a great tool to help identify the genetics that worked on the ranch as well as in the feedlot and packing plant. Real-world data helped cattlemen see what their cattle were doing in those post-weaning worlds.

But conflicting visions of the beef industry conducted verbal warfare. Those holding one view of an ideal beef industry positioned those who disagreed as out of touch with the real world. Self-proclaimed on-target groups chided others as out of touch with reality.

Can you afford to give up a free lunch? Everything is the same under the hide. The only price discovery you need to worry about is the amount filled out on your check. Get real. The truth is, of course, more complicated.

Breed association database tools like expected progeny differences (EPDs) can be brought to bear on within-herd records, observations, feedlot closeouts and carcass data to show you the ultimate real world of beef production. Which bulls work on your cows, or even which cows can be sorted into breeding groups to mate with this bull to produce calves closer to the ideal?

Just as most full-time beef producers become well grounded in this world, knowing that consumers call the shots, the most vocal consumers seem to have discovered Atwater's reality. They make up what Janet Riley of the American Meat Institute calls "idea tribes."

Local beef is better than any other. Grass-fed is better than grain-fed. Beef from each farm is like wine from each vineyard.

Regardless of science, perception fuels these real niche markets. If they offer you an opportunity, fill the niche responsibly. Don't build up the myth that there is something wrong with the rest of the high-quality beef in the U.S.

Next time in Black Ink ® Miranda Reiman will consider celebrating successes. Questions? Call toll-free at 877-241-0717 or e-mail steve@ certifiedangusbeef.com.

NCBA thankful for lastminute death tax relief

National Cattlemen's Beef Association (NCBA) President Steve Foglesong says he is relieved the U.S. Senate voted December 15 to extend all expiring tax rates for two years. The Senate-passed bill would reduce the top rate of the estate tax, commonly known as the death tax, to 35%; increase the exemption level to \$5 million; index exemptions to inflation; and include a stepped-up basis. Foglesong said NCBA has been at the forefront of estate tax reform because of the devastating impact it has on America's farm and ranch families. "The estate tax is a government-approved, signed, sealed and delivered ticking time bomb for U.S. farmers, ranchers and small business owners," said Foglesong, who was in Washington, D.C. addressing critical issues affecting U.S. cattlemen and women. "This is an outdated tax that is inaccurately framed as a tax on the rich. The U.S. Department of Agriculture (USDA) even names the death tax as one of the top contributors to the breakup of multigenerational farming and ranching operations. The Senate's vote to extend the current tax rates and bring the estate tax down to more reasonable levels offers a great deal of relief to U.S. cattlemen and women right before the New Year.'

On Jan. 1, 2011, the tax would have escalated to pre-2001 levels at 55% and an exemption level of \$1 million. According to Foglesong, this would have caused many familyowned operations to sell off portions or all of their assets to pay for the tax. For example, Scott Bennett, a junior at Virginia Tech University and an active participant in his family's Virginia cattle operation, Knoll Crest Farm, said the uncertainty of the death tax has made it nearly impossible for his grandfather to make plans for their farm's future. "With a \$1 million exemption and a 55% tax, we would need to sell most of our assets just to keep part of the operation in the family," Bennett said. "This would be a death sentence to family farms, ranches and small businesses. Thank goodness the Senate passed some relief for family farms and ranches like Knoll Crest Farm. Now, I just hope the House follows suit and passes the Senate's bill." The Senate passed the amendment with an 81-19 vote. It will now move to the House for consideration before being sent to President Obama to be signed into law. Foglesong said the "ball is in their court" referring to the House. He said a "speedy" vote is necessary to prevent an undeserved death sentence to many family-owned farms and ranches.

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2010 GMC SIERRA X-CAB WT

- MEIN 8' Box
- 5.3 Liter V8 Engine

Sell

Or Buy

- 6-spd auto trans. Work Truck Plus Pkg.
- Heavy duty tring. equip. pkg. Power windows, Locks, Mirrors

MSRP: \$34,654 **YEAR END CLEARANCE PRICE:**

Must finance thru Ally Financial to receive Sale Price & Discounts. Offer ends Dec. 31, 2010. See Dealer for Details

\$26,997* stock #4770

2010 GMC SIERRA CREW CAB



4x2 • SL Trim 4.8L V8

4-spd auto trans. Heavy duty tring. pkg.

MSRP: \$32,345 **YEAR END CLEARANCE PRICE:**

\$24,997* stock #4788

2010 Chevy Traverse LS, Power Windows, Power Locks, 8 Passen-

ger Seating. *Was \$25,995* **SALE PRICE: \$23,995** #48304

2009 GMC Sierra Crew Cab K2500, 4x4, Loaded, 6.6L Diesel, Allison Trans., DVD, Navigation, Sunroof, one of a king. 3,000 miles. Never been titled. Owners Demo. *Was \$59,000* **SALE PRICE: \$47,500**

USED INVENTORY SPECIALS • 2008 GMC Sierra K3500, 1 ton

crew cab dually, 6.6 liter Duramax engine w/Allison transmission, one local owner. SALE PRICE: \$35,995

#4819A • 2007 GMC Canyon, Crew cab 4x4, 5 cyl. engine, auto transmission,

full power, trailering pkg. HARD **SALE PRICE: \$16,995**

• 2004 Nissan Titan King Cab SE, 4x4, Loaded, Leather, Navigation. Was \$17.995

SALE PRICE: \$16,500 #4773C

• 2004 Ford F250 Ext. Cab, Long Box, 4x4, Diesel Engine, Manual Transmission. Must See this TRUCK! Well equipped! Was \$20,995 **SALE PRICE: \$18,950**

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Cattle Auction

STARTING TIME
11:30 AM
Wish You A Joyous Christmas!

We sold 1583 cattle December 14. There was good demand for $\,^4$ blk hfrs steer and heifer calves at steady prices. Feeder steers and heifers 7 bwf/blk hfrs sold steady to \$1.00 higher. Cows and bulls were steady. 5 blk hfrs

-	-		-
STEER & BUL	L CALVES	12 blk strs	768 @ 120.00
3 bwf/blk strs/bulls	427 @ 150.00	22 blk/char strs	713 @ 119.75
2 blk strs	438 @ 148.00	55 bwf/blk strs	748 @ 119.35
4 bwf/blk strs/bulls	455 @ 147.75	51 mix strs	704 @ 119.00
3 bwf/blk strs	450 @ 147.50	60 mix strs	816 @ 118.35
3 bwf/blk strs	473 @ 147.50	51 blk/char strs	625 @ 118.00
4 blk/sim strs	475 @ 145.00	6 blk strs	641 @ 117.50
2 blk strs	395 @ 143.00	4 blk strs	583 @ 117.00
5 bwf/blk strs/bulls	525 @ 139.50	3 blk strs	820 @ 115.00
2 blk strs	410 @ 135.00	116 blk strs	923 @ 114.80
1 blk str	490 @ 134.50	12 blk/red strs	838 @ 114.75
1 blk bull	470 @ 131.50	61 mix strs	804 @ 114.00
1 blk str	505 @ 131.00	65 mix strs	862 @ 113.10
1 bwf str	510 @ 128.00	4 x-bred strs	640 @ 113.00
1 blk bull	455 @ 127.00	60 mix strs	890 @ 112.00
1 blk str	535 @ 126.00	58 mix strs	883 @ 110.00
1 blk str	450 @ 125.00	12 blk/red strs	985 @ 110.00
3 x-bred bulls	345 @ 120.00	4 blk/red strs	1005 @ 109.00
3 wf bulls	440 @ 118.50	7 wf strs	876 @ 106.00
1 x-bred bull	435 @ 117.00	2 hol strs	778 @ 66.00

STOCKER & FEEDER STEERS 3 bwf/blk strs 568 @ 128.00 22 blk strs 577 @ 125.50 9 bwf/blk strs

582 @ 125.50 3 bwf/blk strs 620 @ 123.50 12 char/blk strs 605 @ 123.25 81 blk/char strs 654 @ 122.85 5 blk strs 567 @ 122.50 17 blk strs 629 @ 121.00

FOR INFORMATION OR ESTIMATES:

REZAC BARNST. MARYS, 785-437-2785

DENNIS REZAC ST. MARYS, 785-437-6349

DENNIS' CELL PHONE 785-456-4187

KENNETH REZAC ... ST. MARYS 785-458-9071

HEIFER CALVES 3 blk hfrs 397 @ 127.00 2 blk hfrs 410 @ 125.00 5 blk hfrs 415 @ 125.00 454 @ 125.00 5 blk hfrs 498 @ 125.00 7 blk hfrs 3 bwf/blk hfrs 413 @ 124.00 10 blk hfrs 529 @ 123.50

510 @ 121.00 10 blk/char hfrs 509 @ 119.50 4 blk hfrs 510 @ 119.50 4 blk/red hfrs 486 @ 117.50 13 blk/char hfrs 545 @ 117.50 2 blk/char hfrs 303 @ 116.00 498 @ 116.00 2 x-bred hfrs 523 @ 115.00 2 blk hfrs STOCKER & FEEDER HEIFERS 3 blk hfrs 560 @ 117.50 19 mix hfrs 556 @ 115.50 2 bwf/blk hfrs 563 @ 115.00

81 blk/char hfrs 622 @ 114.50 35 blk/char hfrs 649 @ 114.00 5 blk hfrs 630 @ 112.00 68 blk/char hfrs 757 @ 111.10 16 blk/red hfrs 631 @ 110.50 118 blk hfrs 867 @ 110.35 4 bwf/blk hfrs 623 @ 108.00 66 mix hfrs 804 @ 107.85 34 mix hfrs 677 @ 105.10 27 blk/char hfrs 852 @ 105.00

COWS & HEIFERETTES 1 blk hfrt 900 @ 103.00 1 blk hfrt 1175 @ 98.50 1 blk hfrt 1205 @ 95.00 1 x-bred cow 840 @ 84.00 1 blk cow 985 @ 73.00 1 blk cow 1295 @ 58.25

LELAND BAILEY ...TOPEKA, 785-286-1107

LYNN REZACST. MARYS, 785-456-4943

975 @ 55.00 1 blk cow 1 sim cow 1565 @ 53.75 1 char cow 1505 @ 52.75 1245 @ 52.00 1 blk cow 1285 @ 51.00 1 limo cow 1660 @ 50.50 1 wf cow 1485 @ 50.00 1 hol cow 1 hol cow 1465 @ 49.75 1 blk cow 1055 @ 48.25 1180 @ 48.00 1 blk cow 1188 @ 47.75 2 x-bred cows 1 hol cow 1495 @ 47.00 3 hol cows 1560 @ 46.50 1580 @ 46.25 1 bwf cow 1120 @ 45.75 1 wf cow 1040 @ 45.00 1 red cow 1790 @ 44.75 1 hol cow 2 bwf cows 1250 @ 44.00 1470 @ 42.50 1 rn cow 1245 @ 42.25

BULLS 1 blk bull 1100 @ 85.00 1250 @ 67.00 1 blk bull 1570 @ 65.75 1 blk bull 2045 @ 62.50

1 sim cow

1 wf cow

890 @ 40.25

1260 @ 40.00

CONSIGNMENTS FOR TUESDAY, DEC. 21

25 Angus bwf bred hfrs, Northern origin, OCV vaccinated bred to LBW Hereford bulls, start calving Feb. 20

20 blk red cows, solid mouth, 7& 8 months, bred to Angus bull

20 blk strs & hfrs, 500-600 lbs., weaned & vacc. 38 blk bwf strs & hfrs, 700-800 lbs.

50 blk xbred hfrs, 450-600 lbs., weaned & vacc.

65 Angus strs, 825-850 lbs. with Angus Age & Source tags

58 blk bwf strs, 850-875 lbs. 60 blk char strs, 850-875 lbs.

65 blk xbred strs, 800-825 lbs. 66 blk xbred strs, 775-800 lbs.

130 blk bwf hfrs, 700-750 lbs. 70 char blk hfrs, 700-725 lbs. 70 blk xbred hfrs, 750-775 lbs.

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