

Ranchers should check for open heifers and cull early

By Glenn Selk, OSU Cattle Reproduction Specialist

Many ranchers choose to breed the replacement heifers about a month ahead of the mature cows in the herd. In addition, they like to use a shortened 45 to 60-day breeding season for the replacement heifers. The next logical step is to determine which of these heifers failed to conceive in their first breeding season. This is more important today than ever before.

As the bulls are being removed from the replacement heifers, this would be an ideal time to call and make arrangements with your local veterinarian to have those heifers evaluated for pregnancy in about 60 days. In two months, experienced palpators should have no difficulty identifying which heifers are pregnant and which heifers are not pregnant (open). Those heifers that are determined to be "open" after this breeding season, should be strong candidates for culling. Culling these heifers immediately after pregnancy checking serves three very economically valuable purposes.

Identifying and culling open heifers early will remove sub-fertile females from the herd. Lifetime cow studies from Montana indicated that properly developed heifers that were exposed to fertile bulls, but DID NOT become pregnant were often sub-fertile compared to the heifers that did conceive. In fact, when the heifers that failed to breed in the first breeding season were followed throughout their lifetimes, they averaged a 55% yearly calf crop.

Despite the fact that reproduction is not a highly heritable trait, it also makes sense to remove this genetic material from the herd so as to not proliferate females that are difficult to get bred.

Culling open heifers early will reduce summer forage and winter costs. If the rancher waits until next spring to find out which heifers do not calve, the pasture use and winter feed expense will still be lost and there will be no calf to eventually help pay the bills. This is money that can better be spent in properly feeding cows that are pregnant and will be producing a salable product the following fall.

Identifying the open heifers shortly after (60 days) the breeding season is over will allow for marketing the heifers while still young enough to go to a feedlot and be fed for the choice beef market. The grading change of several years ago has a great impact on the merchandising of culled replacement heifers. "B" maturity carcasses (those estimated to be 30 months of age or older) are very unlikely to be graded Choice and cannot be graded Select. As a result, the heifers that are close to two years of age will suffer a price discount. Currently non-pregnant, yearling 875 pound heifers (shortly after a breeding season) are selling for about \$91 per cwt (Oklahoma National Stockyards). Therefore an 875 pound, culled replacement heifer is worth about \$796. Non-pregnant two-year old cows are selling for about \$65 to \$70 per cwt. Open two-year old cows (those

that could have been identified shortly after the breeding season) that weigh 1000 pounds would only sell for about \$700 next spring.

The average expense for owning the cow is about \$1 per day. So the total loss of keeping the open heifer would be about \$200 in feed and forage and another \$91 in lost value. The grand total expense for not culling open replacement heifers in today's market is about \$291 per head. Therefore, it is imperative to send open cull heifers to the feedlot while they are young enough to be fed for 4 to 5 months and not be near the "B" maturity age group.

Certainly the percentage of open heifers will vary from ranch to ranch. Do not be concerned, if after a good heifer development program and adequate breeding season, that you find that 10% of the heifers still are not bred. These are the very heifers that you want to identify early and remove from the herd. It just makes good economic business sense to identify and cull non-pregnant replacement heifers as soon as possible.

Get ready for safe, effective harvest

June and July are typically two of the most dangerous months for Kansas farmers. That's because these are the months when harvest-related injuries involving combines and other harvest machinery are most common.

A properly serviced combine is much safer and more efficient to operate. Safe operation and maintenance of combines should not be taken lightly and an organized, methodical plan for preparing the combine is the safest approach. Use the operator's manual to refresh yourself; do not attempt to rely on just memory for the jobs to be done.

Be sure to give the hydraulic system a thorough pre-season checkup. Leaky hoses and connections are a safety hazard, as well as wasteful of hydraulic oil and energy. Always use a piece of sheet metal or wood to locate hydraulic leaks, not your bare hands. Hydraulic fluid under pressure can cause serious injury. This type of work also calls for eye protection.

Always use safety blocks or the stops on hydraulic cylinders when working under raised equipment. Combines and combine headers are very heavy, and hydraulic systems can and do fail. When they do, the header will come down quickly without warning.

Most adjustments to combines should also be made when the machine is not running. Be sure to make these adjustments only when the ignition keys are in your pocket.

However, there are some adjustments which need to be made when the combine is running, and the operator's manual will tell how to do them safely. There are at least two pinch points for every chain or belt drive system. Since belts might be tight, and chains don't slip, injury is certain when fin-

gers are caught in the pinch points, so be careful. Also, remember to immediately replace every shield or guard that was removed.

Distances can be very close when unloading combine grain tanks on the go. Be sure to safety-check the steering and brake systems. Safe steering and braking are also important when moving combines from field to field.

When harvesting is going to continue into the late night hours, the field lights will generally get maintenance attention, but safety lighting for moving the machinery on the road after dark is also important. Are the flashing hazard lights, clearance and tail lights functional? The SMV (slow moving vehicle) emblem must be visible from the back, as well as the clearance lights to indicate the machinery width.

Many combine fires start with the wiring harness, so check the wiring frequently. Be sure wires are protected by rubber grommets where they pass through holes in the metal. If rodents have chewed on wiring insulation, be sure to replace damaged lengths carefully. Remove and replace only one wire at a time to prevent confusion and mistakes.

A fully charged fire extinguisher and a fully equipped first aid kit should be on the combine and easily accessible from the ground.

A clean combine or tractor cab is much more pleasant to be in and can make long hours less stressful. Start the season with clean filters and a recharged system. Also, keep the radio communication system working and up to date to help provide a smooth harvest.

The quality of job you do is directly related to your comfort and safety. Your family will be glad you took the extra time.

Water conditions tool available online

Interested in news about flooding in a particular area? Looking for information about water quality in a nearby reservoir? A new tool is available from the U.S. Geological Survey that will send instant, customized updates via text message or email on these topics and more. Signup for the service is available at <http://water.usgs.gov/watertalert>.

The service, called "WaterAlert" offers daily or hourly updates about current conditions in rivers, lakes and groundwater, according to the USGS.

"This is a great new tool," said Kansas climatologist Mary Knapp. "It may be of special interest in the Johnson County area where urban flooding is a problem."

"Real-time water data

are essential to those making daily decisions about water-related activities, whether for resource management, business operations, flood response or recreation," said Matt Larsen, USGS Associate Director for Water.

For example, emergency managers may be interested in setting up alerts when thresholds are exceeded, such as in the

case of a flood.

Water-supply managers could set an alert for times when groundwater well levels are low enough to require shutdown of supply pumps. Recreational rafters may find it useful to set a threshold that lets them know when the water levels are high enough to pass over rocks but not so high as to be unsafe.

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For our sale Friday, June 11th steer & heifer calves were selling at mostly steady prices on the kind offered. Stocker feeder weight steers & heifers were in short supply, however the ones offered were finding good interest. Cull cows and bulls sold at steady to strong prices.

STEERS CALVES — 375-550 LBS.

Dave Heier	Olsburg	12 xbred str	434 @ 132.00
Dave Heier	Olsburg	48 xbred str	500 @ 131.75
Dave Heier	Olsburg	8 blk str	375 @ 130.50
Carl Sinn	Manhattan	3 blk str	456 @ 126.00
Elder & Son	Linwood	6 blk str	515 @ 125.00
Carl Sinn	Manhattan	6 blk str	536 @ 124.50
Wayne Nevius	Spring Hill	5 xbred str	451 @ 122.50

FEEDER STEERS — 550-700 LBS.

Cal Ann Farms	Basehor	9 blk str	550 @ 125.50
Ron Bredemeier	Pawnee City, NE	8 blk str	550 @ 123.00
Dave Heier	Olsburg	16 xbred str	586 @ 122.75
Elder & Son	Linwood	10 blk str	619 @ 119.50
Carl Sinn	Manhattan	5 blk str	574 @ 118.50
Dennis Schwant	Blaine	5 blk str	676 @ 114.25
Cal Ann Farms	Basehor	4 blk str	645 @ 113.00
Marvin Lierz	Sabetha	8 hol str	607 @ 82.50

HEIFERS CALVES — 375-550 LBS.

Dave Heier	Olsburg	18 xbred hfr	377 @ 129.75
Wayne Nevius	Spring Hill	5 blk hfr	415 @ 127.50
Dave Heier	Olsburg	37 blk hfr	469 @ 124.00
Dave Heier	Olsburg	9 char hfr	443 @ 123.50
Cal Ann Farms	Basehor	3 blk hfr	443 @ 122.50

Wayne Nevius	Spring Hill	3 xbred hfr	410 @ 120.00
Dave Heier	Olsburg	1 char hfr	430 @ 119.50
Alan Leidig	Clay Center	3 blk hfr	475 @ 118.00
Dave Heier	Olsburg	11 xbred hfr	539 @ 117.00
Roy Wood	Manhattan	3 blk hfr	475 @ 115.00
Ron Bredemeier	Pawnee City, NE	3 blk hfr	536 @ 111.50
Cal Ann Farms	Basehor	3 blk hfr	501 @ 111.00
Roy Wood	Manhattan	4 blk hfr	547 @ 107.50

FEEDER HEIFERS — 625-750 LBS.

Floyd Munson	Olsburg	3 blk hfr	638 @ 107.25
Leon Kohman	Abilene	51 mix hfr	738 @ 106.60

BULLS — 1,550-2,150 LBS

Wickstrum Farms	Westmoreland	1 char bull	1930 @ 74.25
Dennis & C. Keller	Hoyt	1 herf bull	2130 @ 73.00
Mike McCormick	Blaine	1 blk bull	2105 @ 72.25
J. & L. Kufahl Trust	Wheaton	1 char bull	1560 @ 68.25

COWS & HEIFERETTES — 850-1,575 LBS.

Brandy Santos	White City	1 blk cow	850 @ 89.50
Zabel Farms	Westmoreland	1 blk cow	1095 @ 81.25
Philip Kimerer	Olpe	1 xbred cow	1205 @ 67.25
Tom Swearingin	Lawrence	1 blk cow	1140 @ 66.75
Mushrush Ranch LLC	Strong City	2 xbred cows	1067 @ 66.25
Dave Nelson	St. George	1 blk cow	1250 @ 65.75
Seth Farms LLC	C. Grove	1 blk cow	1200 @ 65.00
Nita Pope	Olsburg	1 blk cow	1380 @ 64.25
Nancy A. Raub Trust	Frankfort	1 Herf cow	1225 @ 64.25
Bob Avery	Olsburg	1 blk cow	1230 @ 63.50
Houck Rock Creek	Allen	1 blk cow	1565 @ 63.25
Wickstrum Farms	Westmoreland	1 blk cow	1335 @ 63.00
Hemme Ranch	Perry	1 blk cow	1215 @ 63.00
Leon Ross	Havensville	1 blk cow	1320 @ 62.00

Tim & Henry Horgan	Wheaton	1 blk cow	1050 @ 62.00
Corner Post Cattle	Tonganoxie	1 blk cow	1530 @ 61.25
Butch & L. Harris	Soldier	1 blk cow	980 @ 60.00
Darrel Litke	C. Grove	1 xbred cow	1385 @ 59.50
Marin Lierz	Sabetha	1 hol cow	1385 @ 59.50
KSU AS&I Dairy	Manhattan	1 hol cow	1490 @ 59.00
Harry Taylor	Kearney, MO	1 herf cow	1305 @ 58.75
Ag Tech	Manhattan	1 bwf cow	1065 @ 56.00
Seth Farms LLC	C. Grove	1 bwf cow	1390 @ 55.50
Tim Crockett	Atchison	1 herf cow	1275 @ 55.00
David & T. Umscheid	Onaga	1 blk cow	1245 @ 54.75
Rick Borg	Manhattan	1 xbred cow	1210 @ 52.25
Floyd Munson	Olsburg	1 bwf cow	1095 @ 52.25
Oneil Dairy	Beattie	1 hol cow	1155 @ 51.25
Dennis Hodges	St. George	1 xbred cow	1055 @ 45.75
Kathleen Sinn	Manhattan	1 herf cow	1165 @ 44.50

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Kansas Hay Market Report

Ground alfalfa movement: Southwest/South Central Tonnage: 11,898/3,639 Last week: 10,673/3,464 Last year: 10,636/2,735

Hay trade moderate. Demand moderate to strong for dairy, stock cow and grinding alfalfa, moderate for alfalfa pellets and grass hay. After a good week curing and baling hay the rain and high humidity have returned. The rain and high humidity earlier have produced a good second cutting, but if the weather forecasts hold true it is going to be a challenge to get much of it up dry or before it blooms and drops in quality. Brome producers are facing the same challenges trying to get their crop baled up dry and green. If you have hay for sale or pasture to rent or need hay or grazing, use the services of the Hay and Pasture Exchange www.kfb.org/hayandpasture/default.htm

Southwest Kansas: Dairy and grinding alfalfa steady. Movement moderate to active. Alfalfa, Horse, small squares, 190.00-230.00; Dairy, Supreme 130.00-150.00; Premium 115.00-135.00; Good, 100.00-120.00, new crop dairy contracted 80.00-95.00 standing in the field. Utility-Fair grinding alfalfa at the edge of the field, 95.00-110.00. Ground and delivered locally to feedlots and dairies 115.00-130.00, ground-on-the-truck 105.00-115.00. The week of 5/31-6/5, 11,898T grinding alfalfa and 3,450T of dairy alfalfa were delivered. The average paid by feedlots on June 1 for alfalfa ground and delivered was 124.06, down 1.28 from last month, usage was 944T/day, up 1 percent, total usage was 29,253T.

South Central Kansas: Dairy and grinding alfalfa

and alfalfa pellets steady. Movement moderate. Alfalfa, Dairy, 65-85 cents/point RFV, Supreme, 120.00-140.00; Premium 110.00-130.00; Good 95.00-115.00; Utility-Fair grinding alfalfa at the edge of the field 75.00-95.00, Utility 65.00-70.00. Ground and delivered locally to feedlots 105.00-120.00. The week of 5/31-6/5, 3,639T of grinding alfalfa and 1,043T of dairy alfalfa were delivered. Alfalfa pellets: Sun Cured 15% protein 145.00-155.00; Sun Cured 17% 150.00-155.00; Dehydrated 17% 200.00. The average paid by feedlots on June 1 for alfalfa ground and delivered was 108.84, up 21 cents from last month, usage was 235T/day, up 2 percent, total usage was 7,272T.

Southeast Kansas: Alfalfa, brome and prairie hay steady. Movement slow to moderate. Alfalfa: Horse and goat, mid square 140.00-200.00. Dairy, New crop 150.00 delivered. Stock cow, mid square, 110.00-115.00; Bluestem: Good, small squares 85.00-100.00, mostly 90.00-95.00, mid and large squares 60.00-90.00, mostly 75.00-80.00, large rounds 40.00-60.00. Mulch, large rounds 45.00-50.00. Brome: Good, Small squares 100.00-110.00 mid and large squares 80.00-90.00, large rounds 50.00-70.00.

Northwest Kansas: Dairy and grinding alfalfa steady. Movement slow to moderate. Alfalfa: Horse, small squares 200.00-250.00. Dairy, No trade. Utility-Fair grinding alfalfa at the edge of the field 70.00-95.00; Ground and delivered to feedlots and dairies 105.00-120.00.

North Central-Northeast Kansas: Dairy and grinding alfalfa, prairie hay and brome steady.

Movement slow to moderate. Alfalfa: Horse small squares 225.00, mid square 130.00-200.00; Dairy, Supreme, 130.00-140.00; Premium 120.00-130.00; Utility-Fair grinding alfalfa at the edge of the field, 60.00-85.00, alfalfa Ground-on-the-truck 85.00-95.00, Ground and delivered 90.00-105.00, mostly 90.00-95.00. Grass hay: Bluestem small squares, Good 90.00-100.00, Mid squares 70.00-80.00, large rounds 50.00-65.00. Brome: Good, small squares, 90.00-120.00/T, Mid squares, 75.00-85.00, large round, 12.00-30.00/bale, 50.00-65.00/T, fair 40.00-50.00. Grass Mulch, large round 45.00-60.00. Straw, small squares 3.00-3.50/bale, mid and large bales 45.00-60.00/T.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.

*RFV calculated using the Wis/Minn formula.

Guidelines are to be used with visual appearance and intent of sale (usage).

The Kansas Hay Market Report is provided by the Kansas Department of Agriculture with technical oversight from the USDA Agricultural Marketing Service.

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States to coordinate effort to provide ag outreach program

A continuing education program that began at Kansas State University for agricultural producers and others has teamed with Oklahoma State University and the University of Nebraska to further enhance educational opportunities for its participants.

"The Management Analysis and Strategic Thinking Program has established a partnership between K-State, Oklahoma State and the University of Nebraska," said K-State-based MAST coordinator Alicia Goheen. "We've added collaborating faculty in Dr. Damona Doye — OSU Agricultural Economics, Dr. Rodney Jones — OSU Agricultural Economics and Bradley Lubben — UNL Agricultural Economics."

The program combines new information and decision-making tools with online distance learning to develop management skills in agricultural producers. By learning farm management tools and their applications, participants are better equipped to cast a vision for their businesses and to handle the challenges of doing

business in agriculture, Goheen said.

Although there is an on-campus session to kick off the MAST program and another at its conclusion, most of the education is accomplished through online learning modules that participants work through from home at times most convenient for them. "MAST has been a highly effective program over the last seven years in providing participants with advanced agricultural and agribusiness management training," said David Lambert, head of K-State's Department of Agricultural Economics. "A newly formed collaboration in 2010 joins agricultural economists from Kansas State University with colleagues from the University of Nebraska and Oklahoma State University. Instructors from all three land grant universities will pool their talents in challenging MAST participants with a wide range of decision tools relevant to agricultural management, production, marketing, and finance."

K-State will be the host site of this year's on-campus portion, and the dis-

portion of the program will continue to make it accessible no matter the geography or time constraint of participants, Goheen said. The 2010-2011 MAST program begins Nov. 16-17 at K-State with an on-campus orientation session. Participants then work from home over the following weeks until the program ends with another on-campus session Feb. 22-23, 2011. The eight modules the program covers include Land Ownership and Leasing; Machinery Ownership and Leasing; Financial Analysis; Human Resources; Tax Management and Policy; Risk Management; Marketing; and an optional module that varies in content.

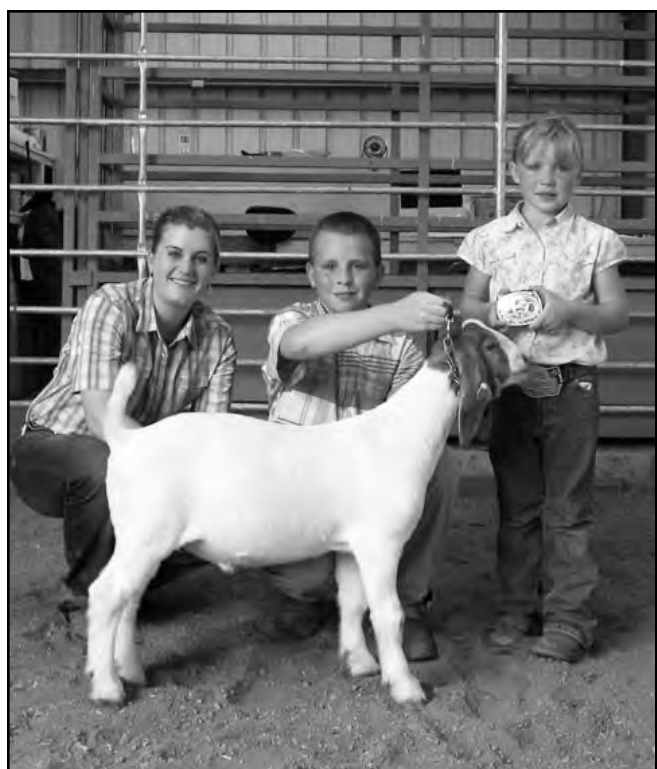
"MAST alumni are lo-

cated in seven states and we're excited to continue to teach the program nationally while equipping participants with relevant high-level management and strategic planning skills," Goheen said. Throughout the distance portion of the program, faculty members at K-State, as well as collaborating faculty at OSU and Nebraska will be available to answer questions and help participants explore different areas that might help their businesses succeed. In addition, technical support is also available.

More information about the MAST program is available on the Web: www.agmanager.info/MAS T or by contacting Goheen at agoheen@agecon.ksu.edu or 785-532-4434.



Gabryelle Gilliam, Washington, led out the grand champion prospect meat goat shown at the Spring Fling held June 5 at the Washington County Fairgrounds. Judge for the show was Kayla Bodenhausen.



Reserve grand champion goat shown at the Washington County Spring Fling was an entry by Kyle Riffel, Tampa. Champion and reserve champion trophy buckles were sponsored by the Washington County FFA Alumni.

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Schwieterman Market Outlook

A marketing commentary by Bret Crotts

Thursday's supply and demand report was friendly to the corn and neutral/negative to the wheat and soybeans. By neutral/negative I mean that the last report was bearish, expectations were bearish, and the report was as expected, but not any worse.

The corn report was friendly because USDA increased the ethanol usage estimate by 150 million bushels in the old crop and 100 million in the new crop. That resulted in new crop ending stocks coming in at 1.573 billion bushels, which was below what anyone was looking for. It looks like USDA is assuming that the EPA will move the blend wall up to the 12%-15% area in the near future. That would be great for ethanol demand if it happens, but we have been waiting on the USDA's decision for months.

The other important things to look at are the numbers that weren't changed. The old crop export estimate was left alone, but it will likely have to be increased in the next report. Export sales have been very good since March with the exception of last week and it looks like China is back in the market buying corn. That means USDA is likely 50 to 100 million bushels too low with their export estimate. So, we should have more friendly demand numbers to look forward to next month. The other items left alone were acreage and yield. There are many analysts who think that the acreage estimate will be increase in the June Acreage report, and many think that the yield estimate

will be increased due to the high crop condition ratings. Time will tell, but be prepared for another market moving report on June 30th.

As for the wheat, USDA projects new crop ending stocks at 991 million bushels. That was slightly less than last month, but close enough to 1 billion that it doesn't matter. We have way too much wheat. There was some positive news out of Canada where the production estimates are falling due to lower planted acreage. Wet weather is preventing farmers from planting and acreage in some regions is expected to be the lowest in nearly 40 years. The problem is, that while that sounds bullish, it isn't because we don't need the wheat anyway. It's helpful, but it just isn't market moving information.

Looking at the charts, the corn looks somewhat friendly. The support held just above the September low and then the post report bounce sent the market higher for the week. The July contract was 9 1/2 higher for the week after starting the week looking ugly, so that at least feels good. The bounce is relieving the oversold condition of the market and some short term technical indicators are beginning to give buy signals. Friday's high in the July corn was right at the 38% retracement of the last leg down, so I don't like where the market peaked out. We will need to see a new high for the move Monday or Tuesday to keep this rally going. I am hoping to see the July corn move up to the \$3.60 level at some point next week.

The July KW was actually higher for the week, which I find amazing. The July KW has made new contract lows 8 of the past 9 trading sessions, but ended up being 1 3/4 cents higher for the week thanks to a small bounce on Thursday and then a reversal higher on Friday. I would be really impressed with the wheat had the market closed closer to the highs, had it not stalled out at the 38% retracement, and if there was some sort of fundamental reason for the strength. Right now all fundamental traders have to go on are ideas of lower acreage in Canada, lower US acreage next year, and there might be another volcano erupts in Iceland. None of those make much of a bullish case in the short run. Short traders took

profits, that is pretty much all we can say about this week's action.

The July soybeans are still stuck in a sideways trading range and the new crop contracts continue to drift sideways/lower. The bull spreads have been working well and they should. Old crop demand is still very good and USDA confirmed again that the new crop ending stocks are going to jump. Unless the weather changes, the new crop beans are going to be weak. Plan on the bull spreads working for a while longer.

The cattle market was mixed last week. The August LC were down about \$1.50 while the August FC were up about \$1.50. Cash cattle trade was lower, at \$92 - \$92.50. The beef market keeps sliding, which I don't care for and we need to see that turn around in order for the live cattle to turn around. This week look to sell the August Feeders near the \$113.00 level and plan on selling rallies in the live cattle.

The information contained

herein is based on data obtained from recognized statistical services and other sources believed to be reliable. However, such information has not been verified by us, and we do not make any representations as to the accuracy or completeness. Past results are not necessarily indicative of future results. All statements contained herein are current opinions which are subject to change. The risk of loss in trading commodity future contracts can be substantial. You should therefore carefully consider

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Schwieterman Marketing, L.L.C. specializes in risk management and cash grain and livestock marketing plans. For information on the markets or our marketing service you can contact Bret Crotts at 888-437-9131 or (bret@swbell.net).

GUNS • ANTIQUE FURNITURE GLASSWARE • HOUSEHOLD • TRACTOR AUCTION

SUNDAY, JUNE 27 — 11:00 AM
Inside Nemaha County Community Center, 1500 Community Drive
SENECA, KANSAS

From the Jcts. of Hwy. 36 and Community Drive at the west edge of Seneca, Kansas, go 3/10 mile south. WATCH FOR SIGNS. LUNCH ON GROUNDS.

SALE ORDER: 11:00 - Tractor, Trailers & Misc.; 12:00 - Glassware followed by Furniture



GUNS

To sell at 1:30 p.m.
KK 12 GA. single shot, SN W5076; King Nitro 12-ga. single shot; Iver Johnson's 12-ga. single shot, SN 35593; Western Arms Co. 12-ga. single shot, SN 4152; Charles Daly 10-ga. double barrel, SN 603; Iver Johnson's 4-10 ga. single shot; L.C. Smith Hunter Arms Co. 12-ga. double barrel, SN 177461; L.C. Smith field grade double barrel 12-ga., SN R-93057; Winchester Model 94-30-30 lever action, SN 2745556; Savage Arms Model -25-22 S.L.L.R., SN 7169; Winchester Model 90-22 long, SN 200982; Winchester Model 74-22 L. rifle, auto., SN 237250A; Remington 22 Model 121, SN 201616; Remington Arms Co. Model 33-22 short and long rifle; Remington Model 591M For 5MM-Remonly, SN 1097599; Daisy Model 880-B-B or 177-Cal-Pellet; Winchester Model 12-16 ga., 2 3/4 chamber, full; Winchester Model 1912-16 ga. SN 189741; Winchester Model 1897-16 ga., SN 571143; T. Barker Double Barrel 16 ga., SN 3757.

dite; Hamilton Beach green triple malt mixer; Many old dishes, plates & vases; 2 Large snack jars w/lids; Candle holders; Set of green depression glass; Large assortment of other depression glass of different colors & patterns; 2 Composite glass cake stands; Many other pieces of assorted glassware; Several old Coca-Cola trays; Large Coca-Cola cigar thermometer; Rolling pins; Cream cans; 1c peanut machine; Double Nine Express dominoes; Wooden hat stretcher; Wooden Paris clarinet; Several composition dolls; Several very nice ornate picture frames & prints; Oak regulator clock; Banjo clock; Walnut wall clock; Wooden croquet yard game; Several old wooden pulleys; 1950's large & small mixing bowls; Large pressed glass punch bowl & cups; Lots of old restaurant ware.

HOUSEHOLD FURNITURE & APPLIANCES

Kenmore side-by-side refrigerator/freezer w/ice maker; Frigidaire electric cook stove; Amana refrigerator; Radar Range microwave; Assorted misc. household items; Oak bathroom cabinet w/mirror; Chiming wall clock; Several nice lamps; Flower pattern couch; Blue La-Z-Boy recliner; 2 Wine colored recliners; Many other household items.

TRACTOR, TRAILERS & MISC.
IHC Farmall 560 gas tractor w/WF & F.H., sells complete w/GB 800 Work Master loader, shedded; 8' 2-pt. blade; Pair of tractor chains; Load Trail 74" x 10' bumper hitch trailer w/loading ramp & lights, very good; Huskee 17-cu. ft. lawn trailer; Large wooden dog house, good; 20' log chain; Fence stretchers; Assorted hand & garden tools; Coleman Powermate 6250 portable generator; 25-gal. pull-type lawn sprayer w/gas motor, very good; All-Pro 50,000-BTU space heater; 20' extension ladder; 6' metal sheep tank; Homelite gas string trimmer; (2) 40-gal. Rubbermaid tanks; 4 Portable metal horse stall panels; Assorted horse tack (halters, lead ropes, showing equipment, etc.); Dog grooming electric clippers; Assorted fishing supplies & lures; Fireplace wood holder; Several pieces of yard art.

ANTIQUITY FURNITURE

All in VERY GOOD condition
Walnut Plantation bed; 3-pc. oak bedroom set; Oak roll top desk; High Boy oak chest; Oak spool lamp table; Organ stool w/glass balls, claw feet; 2 Walnut lamp tables; Oak high boy desk chair w/pressed back; 4 Bentwood walnut ice cream chairs; Possum belly kitchen cupboard; 1 Set of primary school desks; 4 Pattern back rockers; Large oak filing cabinet; Round oak table; Large oak dresser; Bentwood cradle; Bentwood high chair; Oak wardrobe w/double beveled mirror; 6 Oak double hand carved chairs; Walnut desk chair; Child's rocker; Old wooden high chair; 2 Oak hall trees; Round oak table w/claw feet, 6 leaves; and 6 pattern back chairs; Other antique pieces in storage.

GLASSWARE & COLLECTIBLES

All in GOOD condition
Red Wing crock butter churn w/handle & lid; Red Wing & other crocks; 3 Hand painted banquet lamps, excellent; Kerosene lamps; Large copper kettle; Large assortment of Ja-

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CONSTRUCTION EQUIPMENT Auction
Friday, June 25, 2010
1307 E. Van Horne • Salina KS
Auction Time: 10:00 a.m.
Seller: Boston Supply & Construction Co.
Directions: From I-70 & Ohio exit 253 south on Ohio St. past Hwy 140, over the Overpass then east on Van Horne.

Baldwin Hamilton extended boom/crane Trailers
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ESTATE AUCTION
SATURDAY, JUNE 26 — 10:00 AM
At the house, 320 Main Street — WATERVILLE, KANSAS
REAL ESTATE (sells at 12:00 Noon.)
This is a one owner, two bedroom, one bathroom, 1,092 sq. ft. ranch style home, built in 1978. The home has a full basement and forced air furnace. The home is nicely arranged with a nice size kitchen, dining area, living room, and utility room. The home has been well cared for. There is a one car attached garage.
The lot size is 66x150. The 2009 taxes are \$890.31.

Terms on the real estate: Ten percent down, the balance due in 30 days. Possession will be given at closing.

To see the house, please call 785-325-2734 for an appointment, or come to the Open House on Saturday evening, June 19th, from 5:30 to 7:00 p.m.

APPLIANCES, FURNITURE, COLLECTIBLES & HOUSEHOLD ITEMS
Maple bed & dresser; China cabinets; GE refrigerator; Maytag washer & dryer; dropleaf dining table & chairs; combination dining/game table; small drop front desk; maple end tables; kitchen dinette set; sofa; swivel rockers; wicker rocker; lamps; silverware; pots & pans; baskets; cook books; pink pitcher & glasses; glassware; stemware; Johnson Bros. dishes; crystal; humidifier; shelving; step ladders; old hand tools; long handled tools; patio chairs; luggage; quilts; bedding; other items.

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New Listing
'03 AGCO 8500 4WD sprayer

New Listing
tractors: '00 JD 6410 MFWD, '88 JD 4650 MFWD, JD 8430 4WD, '96 JD 7400 w/740 ldr, JD 4250, IH 1486 w/12' box blade., '85 JD 2840 w/ldr harves/hay & forage; Claas RU600, '99 MacDon 962 36' draper, '05 JD 7800 SPFH, '08 JD 688 forage head, Lely Optimo 320 disc mwr, New Idea 5410 disc mwr. **planting & seeding:** '08/09 JD 1890 w/1910 cart., IH 800 6-rw plntr **app. equip:** '03 AGCO 8500 4WD spry, '10 Schaben 1010 nurse trlr, '92 Ag-Chem 1804, Hagie 254 Hi-Boy, Ritchie Bestway spry, Hardi HC650M 60' pull spry. **trailers:** '04 Wilson 26' lvstck trlr. **skid steer:** '86 NH L454. **tillage:** '04 JD 980 & much more!

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700-800	\$100.00 - \$108.50	8 Hols	Hillsboro 374 @ \$99.50
800-900	\$99.00 - \$106.75	116 Mix	Tampa 984 @ \$98.10
900-1000	\$92.00 - \$98.10	3 Blk	McPherson 1022 @ \$97.50
		2 Hols	Assaria 588 @ \$75.00

HEIFERS		HEIFERS	
300-400	\$110.00 - \$120.00	3 Blk	Abilene 400 @ \$121.00
400-500	\$110.00 - \$121.00	1 Blk	Ellsworth 300 @ \$120.00
500-600	\$108.00 - \$113.50	2 Blk	Abilene 433 @ \$120.00
600-700	\$100.00 - \$108.50	3 Blk	Hutchinson 435 @ \$119.00
700-800	\$96.00 - \$103.00	1 RWF	Ellsworth 285 @ \$118.00
800-900	\$92.00 - \$99.85	2 Blk	Randolph 403 @ \$118.00

STEERS			
4 Blk	Abilene 374 @ \$135.00	6 Mix	Hutchinson 493 @ \$117.00
4 Mix	Ellsworth 333 @ \$129.00	7 Blk	Clafin 484 @ \$116.00
3 Blk	Clafin 457 @ \$128.00	1 Blk	Ellsworth 345 @ \$115.00
4 Blk	Clafin 565 @ \$123.50	19 Blk	Alma 508 @ \$113.50
21 Mix	Randolph 502 @ \$123.50	13 Blk	Council Grove 543 @ \$113.00
5 Mix	Hutchinson 474 @ \$122.50	9 Red	Randolph 464 @ \$112.00
6 Blk	Abilene 517 @ \$122.00	3 Blk	Ellsworth 535 @ \$112.00
5 Blk	Brookville 580 @ \$121.00	3 Blk	Lyons 523 @ \$111.00
7 Mix	Hutchinson 519 @ \$121.00	9 Mix	Alma 613 @ \$108.50
5 Blk	Clafin 646 @ \$118.00	12 Blk	Council Grove 648 @ \$107.50
3 Blk	Chase 645 @ \$115.50	3 Blk	Randolph 743 @ \$103.00
2 Blk	Lyons 688 @ \$112.00	10 Blk	Brookville 626 @ \$102.50

5 Mix	Marion 707 @ \$102.25	1 Blk	Marquette 1820 @ \$80.00
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1 Blk	Tescott 75 @ \$195.00	12 Mix	Abilene 234 @ \$50.75
7 Hols	Galva 96 @ \$85.00	7 Mix	Solomon 284 @ \$50.75

COWS		SOWS	
1 Blk	Little River 1800 @ \$67.00	1 WHT	Tampa 705 @ \$58.50
1 Blk	Little River 1345 @ \$67.00	2 WHT	Abilene 645 @ \$58.00
1 Red	Brookville 1520 @ \$66.50	2 Mix	Partridge 623 @ \$58.00
1 RWF	Manchester 1445 @ \$65.50	1 WHT	Abilene 595 @ \$58.00
3 Red	Abilene 1467 @ \$65.50	1 HAMP	Great Bend 620 @ \$58.00
1 RWF	Brookville 1270 @ \$65.00	2 WHT	Abilene 543 @ \$57.00
1 BWF	Concordia 1105 @ \$65.00	2 WHT	Mankato 555 @ \$57.00
7 Blk	Lindsborg 1076 @ \$65.00		
1 Blk	Tescott 1375 @ \$64.50		
1 RWF	Brookville 1455 @ \$64.50		
1 Blk	Little River 1370 @ \$64.50		

BULLS		PIGS	
1 Blk	Little River 1765 @ \$84.50	22 MIX	Russell 86 @ \$49.00
1 Brin	Oak Hill 2070 @ \$83.00	7 MIX	Brookville 40 @ \$36.00
1 Red	Oak Hill 1820 @ \$83.00		
1 Red	Gypsum 1830 @ \$81.00		

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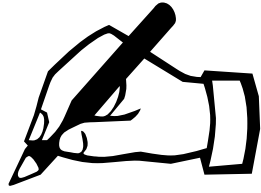
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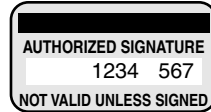
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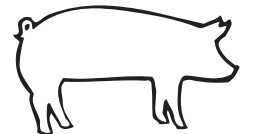
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Cattle In Motion to broadcast junior national Gelbvieh show

The 2010 American Gelbvieh Junior Association (AGJA) Lone Star Classic is set for July 5-10 in Bryan-College Station, Texas. Cattle In Motion will be broadcasting the junior national Gelbvieh show live from the Brazos County Expo Center. To view the Lone Star Classic, simply log in to Cattle In Motion at www.cimauctions.com

The AGJA Junior Classic is the largest national junior Gelbvieh show in the United States. A total of 154 Gelbvieh and Balancer steers, bulls and females have been entered by 93 exhibitors from across the country. The week-long event is hosted by the Texas Gelbvieh Junior Association.

The AGJA national showmanship contest will start at 8:00 a.m. on Friday, July 9. Following the conclusion of showmanship, there will be a one hour break before starting the market steer show, bred and owned Balancer bull show and the Balancer female show. On Saturday at 8:00 a.m. the show will resume with the bred and owned Gelbvieh bull show and the Gelbvieh female show.



Champion prospect market hog at the Washington County Spring Fling was shown by Karl Riffel, Tampa.



Kyle Riffel, Tampa, drove the reserve champion market hog prospect shown at the Washington County Spring Fling. Judge was Kayla Bodenhausen

Hutch to host Limousin Junior Nationals

The Kansas Limousin Breeders Association (KLBA) will host the National Junior Limousin Show and Congress (NJLSC) at the Kansas State Fairgrounds and the Grand Prairie Hotel and Convention Center in Hutchinson, July 3-9. The weeklong, family-oriented event will include membership meetings, social activities, cattle shows, showmanship competitions and a variety of satellite educational events. It all helps North American Limousin Junior Association (NALJA) members have fun while learning about the beef industry,

public speaking, marketing and leadership.

John Rayfield of Raleigh, N.C., will evaluate the owned females. Jered Shipman of Lockney, Texas, will judge the steer, bred-and-owned and Lim-Flex® shows. Stacey Fisher and Jeff Stump of Great Bend, will be the showmanship judges.

More than 200 exhibitors and their families (800 to 1,000 people total) will bring about 500 head of cattle to the event. The concluding awards banquet will recognize participants' achievements through NALJA and spotlight the as-

sociation's purpose — to develop knowledgeable, motivated beef industry leaders while promoting the Limousin breed through fellowship, leadership and education.

Contact the North American Limousin Foundation (NALF) at (303) 220-1693 for more information and entry forms, or visit the "Juniors" section of the organization's website (www.nalf.org).

The All-American Limousin Futurity (AALF) also will take place at the fairgrounds July 9. This year's event will include purebred, Lim-Flex and full-blood divisions.

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WAMEGO 3 BLK STR	475@133.00	MARYSVILLE 21 MIX HFR	622@113.50
BLUE RAPIDS 2 WF STR	295@133.00	SABETHA 3 BLK PHFR	566@113.25
BLUE RAPIDS 8 BLK STR	493@133.00	WASHINGTON 3 BLK HFR	578@113.00
BLUE RAPIDS 12 XBRD STR	458@131.75	MARYSVILLE 13 MIX HFR	747@103.75
WASHINGTON 3 BLK STR	406@129.50	BAILEYVILLE 16 RED HFR	912@97.00
WAMEGO 3 BLK STR	386@128.50		
BLUE RAPIDS 5 XBRD STR	386@127.50		
BLUE RAPIDS 9 XBRD STR	553@124.50		
MARYSVILLE 11 BLK STR	679@120.00		
BLUE RAPIDS 2 XBRD STR	655@114.50		
MARYSVILLE 18 BLK STR	809@107.00		

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35 BLK STRS/HFRS	450-650#	WV
20 MIX STRS/HFRS	450-600#	
20 MIX STRS/HFRS	600-700#	WV
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mixing bowls; kerosene lamps; antique typewriter; candlestick phone; crocks; silhouettes; 2 electric Aladdin lamps; clear Aladdin kerosene lamp; wall pockets; salt & peppers; Skater's lamp; old GE radio; collection of pitchers; tin Dazey churn; old pictures; Frankoma; child's sewing machine; Coke glasses; McCoy sherbets; hen-on-nest; tea set; creamers; vases; mugs; candleholders; sets of dishes; Victorian pictures; Lone Wolf pictures; dolls including Nun dolls; blue eyed dragon tea set; paper collectibles; rocking horse; fans; dressing screen; refrigerator dishes; glass slippers; miniature kerosene lamps; what-nots; flue covers; tapestry; guardianware roaster; produce scales; rolling pins; horse clock; aluminum pitcher & glasses; crock jugs; sheet music; noddors; lots of books; stain glass windows; balance scale; wood plane; '45' records; milk bottle; butter churn; manikins; Annie Oakley game; cigar boxes; Erector set; chamber pot; tablecloths; doilies; older worn quilt; comforters; 2 tin doll houses & furniture; milk can; Breyer & other horse figurines; graniteware; cast iron skillets; irons; ball clock; books; Aladdin heater; hammered aluminum; juicers;

hanging scales; wood egg case; dress form; wind chimes; wood advertising boxes; Toledo #500 scales; 5 platform scales; tool tote; insulators; sausage stuffer; wood house trim; wood shutters; toy dozer & grader; wonder rocking horse; 3 glass oil jars; 1920's spark plugs; stereo equipment; Time Life Western books; Corolle dishes; casseroles; 3 canners; lamps; cameras; candleholders; sets of dishes; sets of dishes; candleholders; lots snack sets; picnic basket; picture frames; Avon; bird cage; Christmas decorations; Santa's; cookbooks; mikglass; chicken figurines; food dehydrator; American Rifleman magazines (1924); Western records; campstove; sled; pop crate; Coleman lanterns; **LOTS of landscape rock;** bricks; stepping stones; water fountain; transmission jack; lawn mower; roto-tiller; A-frame; wood cabinet; work bench; **IH 2-14 fast hitch plow;** Wisconsin engine; single plow; several horse drawn 'yard art' implements; car ramps; 2 warehouse dollies; corn sheller; carpenter's chest; post drill; jointer & bench; acetylene tips-large & small; hubcaps; hardware; tools; gas BBQ grill; smoker; Hundreds & Hundreds of more items.

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By Val Farmer

Rural Life

Business meetings key to family business success

Formal business meetings are a standard feature of corporate America that many family farms would do well to copy. Regularly scheduled meetings promote financial planning and thoughtful decision making. Conversations by the barn, in the shop or over the dinner table are no substitute, especially when several families farm together. A business gains a lot when people pool their thoughts and look at where their farm is headed.

Schedule the meeting. One of the hardest things about holding a meeting is finding a time when everyone in the family can attend. Without a scheduled family business meeting it is too easy for the family to avoid the disharmony that may arise from discussing differences in opinion about business issues.

The first rule for a successful meeting is that everyone be there. This is serious stuff. Meetings should be held on a set day at a set time. For example, the meeting might take place the first Tuesday of every month from 7 p.m. to 9:00 p.m. If anyone can't make it then, an alternate date should be set in advance and everyone should plan to attend.

Establish an agenda. Monthly meetings can effectively address a broad scope of questions. These include management decisions regarding crop and chemical schedules, equipment needs, finance issues and marketing strategies.

It's also appropriate to consider other matters, such as: Where does the farm stand at this point? What are its strengths and weaknesses? Are resources and talents being used in the most effective way? Have any problems cropped up that need to be addressed? Delicate issues such as time off, compensation, fairness in work levels and difficulties in communication can be ironed out.

Phone calls can be made to the person preparing the agenda. Sometimes a clipboard is posted at a certain spot or space reserved on a blackboard so everyone coming to the meeting a chance to write down issues they want discussed.

An agenda should be made up a day before the meet-

ing, after which no new topics are accepted. This gives everyone a fair chance to prepare for the meeting. All but extreme emergencies can be handled this way. Establishing an agenda in advance of a meeting makes sure that important matters get attention.

The role of the moderator. Family business meetings can easily get bogged down without a skilled moderator. Discussions can veer off the subject of agenda items and personalities clash. The role of a moderator is to promote calm discussion of agenda items, to clarify issues, and to help participants reach reasonable conclusions.

A good moderator encourages others to speak up at the meeting and reserves his or her own comments until everyone else has spoken. A moderator acknowledges at least two sides to every issue and helps individuals define problems in terms of issues, not personalities.

If the moderator has a vested interest in a topic, a new moderator can temporarily lead the discussion so that fairness can be preserved. The most powerful or most opinionated person in the family shouldn't be put in the role of moderator.

Once the meeting begins, there need to be rules about interruptions so that everyone's time is respected. Phone calls can be returned later. If someone becomes emotional or angry, for instance, the meeting can be recessed for to allow that person time to calm down.

Keep a record. Someone at every meeting should be assigned to take notes. Those notes are the official summary of a meeting. This forestalls any questions about agreements the family reaches or assignments it makes.

One reason families get into trouble is that everyone starts remembering things a different way. Summarizing results of the meeting on paper helps everyone keep track of what was said. Notes also symbolize the business nature of the meeting. In a family business meeting, issues are discussed, conclusions reached and recorded because they are important.

Not every decision can be postponed until a family meeting. Some members of the farm have been delegated specific responsibilities and make decisions in that area routinely. They report at the family meeting about their area of responsibility. The family responds with

suggestions or approval.

The best idea wins. An attitude of give and take helps make meetings successful. Say one person reports on animal health problems, and someone responds with a suggestion for handling the veterinarian bills or changing feed rations. Outside of the meetings, those suggestions might seem like meddling, or criticism. In the meeting they should be treated as part of a free-wheeling discussion. People will stop making suggestions if they're always taken as wrong or meddling.

Many times, family members talk about items on the agenda before the meeting, and they arrive with well considered opinions. Decisions to buy land or equipment evolve over time, not in a single meeting. The meeting serves to bring everyone closer to a consensus.

"We don't do anything without a unanimous vote," says one South Dakota rancher whose family meets regularly.

When the family meets in regular business sessions, the thoughts and ideas of all family members contribute to the success of the farm. Teamwork and morale improve. Everyone learns to take a management perspective. Conflict is handled constructively. The farm business and relationships benefit from the open communication and business format.

For more information on family farming, visit Val Farmer's website at www.valfarmer.com. Val Farmer's book, "Honey, I Shrank the Farm," can be purchased by sending a check or money order for \$7.50 to: Honey, I Shrank the Farm, The Preston Connection, PO Box 1135, Orem UT 84059.

For Val Farmer's book on marriage, "To Have and To Hold," send a check or money order for \$10 plus \$3.95 for shipping and handling for the first book and \$2.00 for each additional book to JV Publishing, LLC, P.O. Box 886, ND 58012.

Val Farmer is a clinical psychologist specializing in family business consultation and mediation with farm families. He lives in Wildwood, Missouri and can be contacted through his website.

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2 hrs @498#	\$109.00	5 bulls @510#	\$118.00
2 hrs @550#	\$110.00	2 str @555#	\$114.00
3 hrs @505#	\$106.00	2 bulls @495#	\$110.00
3 hrs @620#	\$110.00	4 str @630#	\$116.00
4 hrs @625#	\$105.00	2 str @660#	\$112.00
3 hrs @673#	\$100.00	2 str @610#	\$110.00
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Radio Market Reports KCLY-FM 101 Tues. 6:45 a.m.



Mission Valley Par-Law team earns trip to nationals

Practice, practice, practice. The Mission Valley FFA parliamentary procedure team had practiced all year long. The team consisted of the chairman Buddy Lisk, secretary Ashley Meek, and the debaters Dylan Kraus, Dustin Holthaus, Chisholm Miller and Jake Rutledge. The hard work paid off with MV receiving first place at the district contest which then earned them the opportunity

to compete at the State FFA Convention.

On June 1, the team headed to Manhattan for the first challenge of taking a 25 question test over parliamentary procedure. Teams were seeded in the semi-finals round based on their test scores. In the semi-final the team ran a mock meeting and had to answer questions about their motions. Tuesday evening, the team found out they had

made finals and were going to compete the next day at the forum theater in the union.

On Wednesday morning, during the finals the team ran another meeting and was asked questions but this time in front of a large audience.

The team will represent the state of Kansas at the National FFA Convention this fall in Indianapolis, Ind.

Insect pollination vital to world's food supply

About 35 percent of the world's food supply depends on insect pollination, notes a University of Missouri Extension horticulturist.

"That's one in every three bites of food," said Marlin Bates.

In the U.S., most insect-dependent crops are pollinated by managed and wild hives of non-native European honeybees, Bates said. However, wild and managed honeybee populations in the U.S. have sharply de-

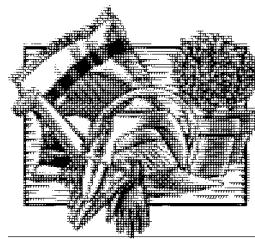
clined in recent years, due in large part to a mysterious condition called colony collapse disorder.

As a result, interest has grown in the value of native bees as pollinators. "Because native pollinators are naturally part of our ecosystem, small steps to provide habitat for them can result in exponential population growth," he said.

"By planting native plant materials, homeowners and producers can increase the available habitat for these

native insect populations. A robust population of native pollinators not only complements the capabilities of managed honeybees, it preserves the biodiversity of the natural ecosystem, helping to ensure seed and food production for generations to come."

For more information on growing native plants, contact your local MU Extension center or see www.grownative.org, a joint program of the Missouri Department of Conservation and the Missouri Department of Agriculture. To learn more about what you can do to preserve and foster the growth of native bee populations, see www.xerces.org, the website of the Xerces Society for Invertebrate Conservation.



Yard & Garden Tips

By Gregg Eyestone

Mulching for Plant Health

Mulching plants is a must do cultural practice. It is using a material to protect the soil and plant roots. An organic layer 2 to 3 inches deep will pay off in plant health. Along with plant health benefits, mulches enhance the appearance of the plants.

Woodchips, shredded bark, pine nuggets, straw, hay, grass clippings, pine needles are a few examples of organic mulches. Inorganic options include, stone, landscape fabric and plastic sheeting. There are advantages and disadvantages to all. Use the type that meets your needs.

One benefit of mulches is regulating soil temperatures. The bare soil temperature is

around 80 degrees right now. Root growth is compromised as the soil temperature gets too hot. A layer of mulch, except black plastic, will shade the soil and reduce the temperature so roots continue to grow in the heat of the summer.

Moisture retention is an important aspect of mulch. Water evaporation from bare soil caused by sunlight and wind are reduced. The moisture is trapped under the mulch and available for the plant as needed.

Light is required by many weed seeds to germinate. A layer of mulch prevents light from reaching the seeds and forming weeds. Weeds that do germinate in the mulch can easily be removed.

Many vegetables and fruits will rot when in contact with the soil. The use of mulch around them will prevent these types of rots. Irish potato tubers will turn green when exposed to the sunlight. A thin layer of mulch over the lower stems will prevent this from occurring.

It is suggested to keep

mulch 2 to 3 inches away from the base of trees and shrubs. This will prevent stem diseases from forming. Keep mulches at least 6 inches away from building foundations to lessen many insects including termites.

Wood chip mulch is often available from tree trimmers. Many transfer stations or landfills have piles of available chips to be used for mulching. The coarser the mulching material the thicker it can be applied.

Three inches is the max. Too deep of mulch will prevent air exchange and damage roots. Several publications on mulches are available at the Extension office and online at www.ksre.ksu.edu.

You can find out more information on this and other horticulture topics by going to the Riley County, K-State Research and Extension website at www.riley.ksu.edu. Gregg may be contacted by calling 785-537-6350 or stopping by 110 Courthouse Plaza in Manhattan or e-mail: geyeston@ksu.edu.

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7 bwf rfw males 340@132.50	3 blk hrs 618@109.50
3 blk bwf str 485@131.00	3 red rfw hrs 570@109.00
2 blk bwf str 480@128.50	6 blk hrs 984@92.75
3 blk str 486@126.00	
2 red blk str 387@122.00	CALVES BY THE HEAD
3 blk bwf str 568@122.00	2 char hrs 215@315.00
4 blk str 585@120.50	1 blk hfr 180@310.00
3 blk str 580@118.00	2 bwf blk hrs 185@285.00
5 blk bwf bulls 539@116.00	
2 blk bwf str 695@111.00	BRED COWS
3 red rfw bulls 806@97.50	2 blk cows 6 2+3 prd 1,000.00
2 bwf str 877@97.00	2 blk bwf cows 7-8 3 prd 960.00
	1 bwf cow 3 3 prd 900.00
HEIFERS	2 blk cows 8 2 prd 885.00
5 bwf rfw hrs 335@125.00	1 blk cow 6 2 prd 830.00
2 blk bwf hrs 365@121.00	1 bwf cow 7 3 prd 800.00
4 blk hrs 342@121.00	
3 blk bwf hrs 476@117.75	COW/CALF PAIRS
3 blk hrs 448@116.00	1 bwf pair 4 1,120.00
4 blk bwf hrs 490@116.00	1 blk pair 4 1,050.00
5 blk bwf hrs 450@115.50	1 blk pair 2 960.00
5 blk hrs 494@115.50	1 blk pair 4 925.00
2 blk bwf hrs 595@112.50	2 bwf pairs A 830.00
7 blk bwf hrs 597@112.25	4 blk red pairs A 800.00
3 blk hrs 558@112.00	2 blk pairs A 775.00
3 blk hrs 576@110.50	

JUNE 15--CLOSED--NO AUCTION

JUNE 22--REGULAR WEEKLY AUCTION 6 P.M.
30 feeder lambs 50-70 lbs, docked & vacc
24 mix s&h 500-700 w&v2
35 blk s&h 550-700 vacc

JUNE 29--CLOSED--NO AUCTION

JULY 6--CLOSED--NO AUCTION

JULY 13--REGULAR WEEKLY AUCTION 6 P.M.

JULY 20--SPECIAL CALF & YEARLING AUCTION 6 P.M.

Dan Harris, Auctioneer & Owner • 785-364-3320
Danny Deters, Corning, Auct. & Field Rep • 785-868-2591
Dick Coppinger, Winchester, Field Rep. • 913-774-2415
Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417
Larry Matzke, Wheaton, Field Rep. • 785-268-0225
Barn Phone • 785-364-4114

WEBSITE: www.holtonlivestock.com
EMAIL: dan@holtonlivestock.com

ATTENTION CATTLE FEEDERS

Go to the Source for calves in northeast Kansas and southeast Nebraska

Riverside Cattle Company

All calves will be purchased in Missouri and Kansas, loaded, and shipped the same day (partial loads available)

Delivered Price:

Heifers: 350-400 lbs. \$105.00-\$110.00
400-600 \$98.00-\$110.00
600-650 lbs. \$95.00-\$104.00

Steers & Bulls: 350-450 lbs. \$120.00-\$130.00
450-500 lbs. \$105.00-\$115.00
500-550 lbs. \$110.00-\$120.00

- Calves will be mixed color (black, red, char crosses) unless ordered otherwise
- All blacks upon request add \$5.00
- All prices includes freight
- Will buy back as yearling

Call for daily price quote

For more information contact:
Jim Breeding, 785-562-7248, cell
785-325-2243 barn, 785-562-2615 home
"If you don't like 'em on delivery, you don't own 'em"

EL DORADO

LIVESTOCK AUCTION, INC.

316-320-3212

Fax: 316-320-7159
2595 SE Highway 54, P.O. Box 622,
El Dorado, KS 67042

Market Report - Sale Date: 6-10-2010. Head Count 662.
Trend on Calves: Not enough steer & heifer calves for a good market test. Trend on Feeder Cattle: 1 load of 870 lb. steers at \$105; 2 loads of steers 943 lbs. at \$97.30; 2 loads of heifers 730 lbs. at \$106.10. Butcher Cows: High dressing cows \$57.50-\$65; Avg. dressing cows \$50-\$57.50; Low dressing cows \$35-\$50. Butcher Bulls: Avg. to high dressing bulls \$65-\$75. Trend on Cows & Bulls: Cows, Butcher Cows, \$2-\$3 lower; Butcher Bulls, \$2 lower.

WE WILL BE CLOSED
JUNE 24TH & JULY 1ST

We welcome your consignments!
If you have cattle to consign or would like additional information, please call the office at 316-320-3212 or visit our website: www.eldoradolivestock.com

Chris Locke (316) 320-1005 (H) (316) 322-0675 (M)	Steven Hamlin (316) 747-2521 (H) (620) 222-1199 (M)
Larry Womacks, Fieldman (620) 394-3273 (H) (620) 229-0076 (M)	Van Schmidt, Fieldman (620) 367-2331 (H) (620) 345-6879 (M)

Cattle Sale Every Thursday 11:00 AM

BELLEVILLE 81 LIVESTOCK SALES

Junction Hwys 36 & 81 Belleville, Kansas

CATTLE SALES EVERY FRIDAY • 10:30 AM

SALE SCHEDULE:

Cattle Sale: Friday, June 18 • 10:30 AM
Goat-Sheep Sale: Saturday, June 19 • 5:30 PM
NO Cattle Sales: Friday JUNE 25 or JULY 2
Cattle Sales Resume Friday, July 9
Goat-Sheep Sale: Saturday, July 31 • 5:30 PM

Barry & Angii Kort, Owners • 785-527-2258
Myron DeGraff • 785-243-4368
Dean Sothes • 785-374-4288
Alan Reith • 785-541-0452

For Market Reports, Early Listings and to
Watch Our Sale Live click on
Website: Belleville81.com

Eureka Livestock Sale

P.O. Box 267 Eureka, KS 67045
620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

On Thursday, June 10 we had 970 head of cattle on a good market.

STEERS	14 bk bwf 772@107.75	7 bk bwf 656@109.25
6 bk 490 @132.25	33 mix 710@107.10	47 bk rd 654@109.20
8 bk 477@130.50	62 xbred 805@105.70	13 bk bwf 652@108.50
8 bk bwf 470@130.25	11 bk red 833@103.00	10 bk bwf 640@107.00
14 mix 466@123.50	11 mix 887@102.10	128 bk bwf 792@106.40
5 bk red 527@123.25	21 xbred 894@99.75	12 bk bwf 749@106.00
8 bk bwf 551@122.50	57 rd chr bk980@98.30	12 bk char 600@106.00
4 bk 574@121.75		6 bk char 710@104.00
	HEIFERS	
14 bk bwf 559@121.00	4 bk 471@115.25	56 bk rd chr 828@99.50
9 bk 612@120.00	5 bk 514@114.00	BULLS
18 bk bwf 681@110.00	7 bk 516@113.00	6 bk char 637@100.00

BUTCHER COWS: \$45-\$66.75, mostly \$56-\$62, steady. **BUTCHER BULLS: \$60-\$83, mostly \$76-\$82, steady to higher.**

EARLY CONSIGNMENTS FOR JUNE 17

- 51 black red Charolais steers & heifers, 400-650 lbs.
- 60 black bwf packer cows, 1 ranch
- 50 mixed packer cows, 1 ranch
- 70 mixed steers, 800-900 lbs.

MORE CONSIGNMENTS BY SALE TIME

SPECIAL STOCKER FEEDER CALF SALE
THURSDAY, JUNE 24

- 300 mostly black bwf steers & heifers, 400-650 lbs.
- 600 mixed steers & heifers, 700-1,000 lbs.
- 67 Holstein steers, 800-850 lbs.

WATCH NEXT WEEK'S AD FOR MORE INFO & CALL TODAY WITH YOUR CONSIGNMENTS!

NO SALE: JULY 1

We appreciate your business!

Ron Ervin - Owner-Manager
Home Phone - 620-583-5385
Mobile Cell 620-750-0123

BLACK ink

By Steve Suther

Constructive criticism is the most valuable tool in the beef industry, perhaps in all walks of life. The key is to recognize the need for it, remain open to it and include it when replanning.

Perfection is an elusive and usually unattainable goal, but idealism drives us and our cowherds closer to that end.

As our market community has become a global village, what we do affects others all over the world. They buy our beef, for example, and we value consumer criticism.

However, we must filter it with logic, and that can be a wild card. Not all criticism is valid or constructive.

When we "consider the source," it's easy to discard comments that don't fit our world view or cash flow. And while there are many "inconvenient truths" out there, misconceptions don't become true just because they are frequently quoted.

So our logic filter for criticism is a focal point. Does it let through the social and fad-oriented opinions not backed by science? Does it allow consideration of survey data, still not consistent with science but representing a valid snapshot of what people think?

Certainly, most logic filters will allow for suggestions backed by research and published in professional

journals, where peer review and criticism are required doorways.

In the rural community, neighbors can provide peer review if you engage in regular dialog about what you are doing and why. If you can't explain or justify your approach at that level, you could be off course.

More locally, on the farm or ranch, employees or other family members see what works or doesn't every day. Do you tap into that resource or focus on staying the course to maintain an illusion of perfection?

Face it: sometimes things go wrong, and sometimes that's because the plan was not universally endorsed or even known. There's more than one way to skin a cat, catch a calf, build a fence or interpret data. It usually pays to discuss plans, even if you must ultimately act alone.

We learn from discussing past mistakes if we are open to peer review rather than changing the subject, pointing out bigger flaws in others or remarking on "20/20 hindsight." To make perfection less of an illusion, keep the logic filter open among peers, and be sure to maintain an expansive definition of peer.

Few people welcome a constant critic, or one who constantly promotes his view as ideal. Somewhere in between, however, honest and constructive opinions

are shared and valued.

Criticism can be most effective when directed at a group that can't argue the facts: your cowherd.

If you've ever paid attention to genetics, evaluated bulls and culled cows on progeny performance, that herd is better today. As manager you have the freedom to take any critical action, but again, you might gain substantially by discussing your plans and progress, adjusting your logic filter as new information comes up.

Heifers that are the result of many generations of careful, information-backed selection should be a source of some pride. They should also be recognized as a work in progress, still in need of fault-finding that must go all the way back to your picture of ideal.

None are perfect, and you will be able to rank them by several production and convenience traits. Such a system of routine evaluation provides structure and logic for culling and moves the herd toward an ideal. It's not a fast-moving target, but neither is today's ideal the same as your grandfather's.

When it comes to consumer opinions, we may always be tempted to change the subject or say they don't know enough to provide valid criticism. To that point, we must clarify that the consumer is not a monolithic entity, but many millions of opinions.

We can't dwell on the blowhard or misinformed critic, but we must listen to each of them. Their opinions will affect our logic filters when they begin to move markets or government policies.

Next time in Black Ink® Miranda Reiman will take a look at sorting. Questions? Call toll-free at 877-241-0717 or e-mail steve@certifiedangusbeef.com.

Eastern Kansas grazing school being planned for September 8-9

Farmers and ranchers looking to optimize their grazing resources through management intensive grazing are invited to attend a two-day grazing school, which will be held at the Douglas County Fairgrounds on Wednesday, September 8 and Thursday, September 9.

The school will be a hands-on learning experience preparing participants to start their own rotational grazing system with forages adapted to eastern Kansas.

Speakers will include experts from Kansas NRCS, Missouri NRCS, and Extension, and Kansas State University. This school is appropriate for both beginner and experienced grazers. Topics to be covered include the science behind grazing, grazers arithmetic, matching livestock and forage needs, pasture layout and design, grazing economics, and fencing and watering designs. Hands-on field exercises and two farm tours will be included.

The school will begin at 8 a.m. and end at 5 p.m. both days at the Douglas County Fairgrounds located at 2110 Harper, Lawrence.

The event is sponsored by K-State Research and Extension, USDA NRCS, and the Kansas Rural Center.

A \$50 registration fee will cover meals and material, and the school will be limited to the first 30 farms to register. Register by August 2.

For registration information and to receive a registration form, contact Bill Wood with the Douglas County Extension Office (785)843-7058.

You can also view a flyer for the school with a registration form at the KRC website www.kansasruralcenter.org/calendar.

New staff at Kansas Wheat

Dalton Henry has joined Kansas Wheat as the Government Affairs and Membership Coordinator. A May graduate of Kansas State University, Henry earned a bachelor's degree in agricultural communications and journalism, emphasizing in agricultural economics. Henry grew up on and is still involved with a diversified crop and livestock operation near Randolph. He was involved in 4-H and FFA, and was elected president of the Kansas FFA Association in 2006. While a student at K-State, he was a member of the Alpha Gamma Rho fraternity and served in the College of Agriculture Ambassadors and was a charter member of K-State's Collegiate Farm Bureau chapter. He was a

College of Agriculture Senator and was Student Body President in 2009-10. Henry was named to the Blue Key Senior Leadership Honorary.

"Dalton's leadership capabilities have been proven by his successful terms as president of the Kansas FFA Association and Kansas State University student body," says Justin Gilpin, chief executive officer of Kansas Wheat. "Those leadership skills and his close ties to agriculture will make him a great addition to the Kansas Wheat team."

Henry has intern experience with Kansas Senators Sharon Schwartz (R-Washington) and Kansas Senate President Steve Morris (R-Hugoton). He worked on the Roger Reitz for Kansas Sen-

ate campaign and traveled the state of Kansas in 2007 as an intern for KFRM Radio, interviewing producers and wheat industry specialists for the station's Harvest Campaign.

At Kansas Wheat, Henry will focus on membership recruitment and retention, plus producer policy development and strategy for the Kansas Association of Wheat Growers.

"The opportunity to work with agriculture, public policy and people from across the state of Kansas was very attractive to me," Henry says. "I'm excited about the opportunity to join the team at Kansas Wheat, and to work in agriculture with a crop that's been a part of Kansas since the state's beginning."

SUBSCRIBE TO GRASS & GRAIN 875-539-7558 or online at: grassandgrain.com

Sell At St. Marys

Sell Or Buy Cattle By Auction STARTING TIME 11:30 AM Tuesdays

We sold 887 cattle June 8, a nice run of cattle for this time of year. There was good demand for steer and heifer calves which sold at fully steady prices. Feeder steers and heifers were \$1.00-2.00 higher. Cows and bulls remained steady.

<p>STEER & BULL CALVES</p> <p>1 blk bull 235 @ 140.00 1 bwf str 405 @ 133.00 1 blk str 285 @ 129.00 4 bwf/blk bulls 356 @ 127.00 5 blk/sim str 510 @ 124.50 1 blk str 510 @ 123.00 1 wf str 455 @ 116.00 3 blk bulls 532 @ 116.00 4 blk/red str 435 @ 112.00</p> <p>STOCKER & FEEDER STEERS</p> <p>1 bwf str 605 @ 122.00 4 blk str 559 @ 121.50 4 bwf/blk str 593 @ 120.50 12 blk/red str 617 @ 116.00 20 mix str 682 @ 116.00 60 blk/red str 851 @ 108.75 6 blk/char str 756 @ 108.00 3 blk str 753 @ 107.75 27 mix str 752 @ 107.50 64 mix str 888 @ 105.85 61 mix str 885 @ 105.60 3 x-bred str 692 @ 105.00 4 blk str 758 @ 103.50</p>	<p>58 mix str 925 @ 101.50 7 blk str 881 @ 100.75 116 mix str 977 @ 98.85 3 hol str 1020 @ 58.75 3 hol str 858 @ 55.00</p> <p>HEIFER CALVES</p> <p>3 blk hfr 290 @ 120.50 6 blk hfr 493 @ 120.50 2 blk hfr 373 @ 119.00 2 blk hfr 505 @ 118.00 1 char hfr 455 @ 117.00 1 blk hfr 360 @ 115.00 1 red hfr 485 @ 114.50 3 bwf/blk hfr 532 @ 113.75 1 blk hfr 455 @ 113.00</p> <p>STOCKER & FEEDER HEIFERS</p> <p>40 mix hfr 651 @ 111.35 10 blk/sim hfr 561 @ 111.25 4 bwf/blk hfr 590 @ 110.50 2 bwf/blk hfr 568 @ 109.00 3 bwf/blk hfr 590 @ 106.50 3 bwf/blk hfr 777 @ 105.00 2 x-bred hfr 675 @ 103.50</p>	<p>2 wf hfr 565 @ 103.00 64 blk/red hfr 827 @ 102.85 12 mix hfr 776 @ 102.75 60 blk/red hfr 820 @ 102.70</p> <p>COWS & HEIFERETTES</p> <p>1 blk hfr 960 @ 85.50 1 blk cow 1400 @ 65.25 1 red hfr 1285 @ 65.00 2 blk cows 1402 @ 63.25 1 blk cow 1740 @ 62.50 1 red cow 1160 @ 62.25 1 blk cow 1190 @ 62.00 1 wf cow 1510 @ 61.75 1 blk cow 1415 @ 61.50 1 blk cow 1630 @ 61.00 1 wf cow 1370 @ 60.50 1 blk cow 1425 @ 60.00 1 bwf cow 1495 @ 59.25 11 blk/red cows 1250 @ 59.00 1 blk cow 1025 @ 58.50 1 blk cow 1120 @ 58.25 1 blk cow 1260 @ 57.50 16 blk/bwf cows 1257 @ 57.25 1 hol cow 1420 @ 57.00 1 blk cow 1110 @ 56.00 1 char cow 1350 @ 55.25 1 blk cow 1385 @ 55.00 1 blk cow 1265 @ 54.50</p>	<p>1 red cow 1280 @ 54.00 1 blk cow 1580 @ 53.50 1 char cow 1360 @ 53.00 1 bwf cow 1390 @ 52.50 1 red cow 1040 @ 52.00 1 red cow 1420 @ 51.75 1 blk cow 1070 @ 51.00 1 blk cow 1445 @ 50.25 1 blk cow 1015 @ 50.00 1 blk cow 955 @ 49.00 3 red cows 923 @ 48.00</p> <p>BRED COWS</p> <p>2 blk cows @ 910.00 5 blk cows @ 875.00 1 blk cow @ 775.00 5 blk cows @ 750.00 1 red cow @ 735.00 1 bwf cow @ 690.00 2 wf cows @ 625.00 1 bwf cow @ 560.00</p> <p>COW/CALF PAIRS</p> <p>1 bwf cow/cf @ 975.00 1 red cow/cf @ 910.00 1 blk cow/cf @ 825.00</p> <p>BULLS</p> <p>2 Angus bulls @ 1800.00</p>	<p>1 Angus bull @ 1550.00 1 blk bull 1670 @ 73.00 1 blk bull 2130 @ 76.25 1 blk bull 1890 @ 65.00</p>
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SPECIAL EARLY CONSIGNMENTS FOR TUESDAY, JUNE 15

65 black cross str & hfrs, 775-800 lbs., off brome
62 black red heifers, 800-825 lbs.
65 black bwf heifers, 800-825 lbs.
58 black bwf steers, 900-925 lbs.
116 black cross steers, 925-950 lbs.
More consignments by sale time.

WE WILL BE OPEN RIGHT ON THROUGH HARVEST & THE 4TH OF JULY FOR YOUR LIVESTOCK MARKETING NEEDS!

WATCH OUR AUCTIONS LIVE ON DVAuctions.com

Livestock Commission Company, Inc. St. Marys, Ks.

Toll Free Number.....1-800-531-1676
 Website: www.rezACLIVESTOCK.COM
 AUCTIONEERS: DENNIS REZAC & REX ARB

FOR INFORMATION OR ESTIMATES:
 REZAC BARN ST. MARYS, 785-437-2785
 DENNIS REZAC ST. MARYS, 785-437-6349
 DENNIS' CELL PHONE785-456-4187
 KENNETH REZAC . . ST. MARYS 785-458-9071

LELAND BAILEY . . . TOPEKA, 785-286-1107
 LYNN REZAC . . . ST. MARYS, 785-456-4943
 REX ARB MELVERN, 785-224-6765