## Ranchers should check for open heifers and cull early

By Glenn Selk, OSU **Cattle Reproduction** Specialist

Many ranchers choose to breed the replacement heifers about a month ahead of the mature cows in the herd. In addition, they like to use a shortened 45 to 60-day breeding season for the replacement heifers. The next logical step is to determine which of these heifers failed to conceive in their first breeding season. This is more important today than ever before.

As the bulls are being removed from the replacement heifers, this would be an ideal time to call and make arrangements with your local veterinarian to have those heifers evaluated for pregnancy in about 60 days. In two months, experienced palpaters should have no difficulty identifying which heifers are pregnant and which heifers are not pregnant (open). Those heifers that are determined to be "open" after this breeding season, should be strong candidates for Culling these culling. heifers immediately after pregnancy checking serves three very economically valuable purposes.

Identifying and culling open heifers early will remove sub-fertile females from the herd. Lifetime cow studies from Montana indicated that properly developed heifers that were exposed to fertile bulls, but DID NOT become pregnant were often sub-fertile compared to the heifers that did conceive. In fact, when the heifers that failed to breed in the first breeding season were followed throughout their lifetimes, they averaged a 55% yearly calf crop.

Despite the fact that reproduction is not a highly heritable trait, it also makes sense to remove this genetic material from the herd so as to not proliferate females that are difficult to get bred.

Culling open heifers early will reduce summer forage and winter costs. If the rancher waits until next spring to find out which heifers do not calve, the pasture use and winter feed expense will still be lost and there will be no calf to eventually help pay the bills. This is money that can better be spent in properly feeding cows that are pregnant and will be producing a salable product the following fall.

Identifying the open heifers shortly after (60 days) the breeding season is over will allow for marketing the heifers while still young enough to go to a feedlot and be fed for the choice beef market. The grading change of several years ago has a great impact on the merchandising of culled replacement heifers. "B" maturity carcasses (those estimated to be 30 months of age or older) are very unlikely to be graded Choice and cannot be graded Select. As a result, the heifers that are close to two years of age will suffer a price discount. Currently non-pregnant, yearling 875 pound heifers (shortly after a breeding season) are selling for about \$91 per cwt (Oklahoma National Stockyards). Therefore an 875 pound, culled replacement heifer is worth about \$796. Non-pregnant two-year old cows are selling for about \$65 to \$70 per cwt. Open two-year old cows (those

that could have been identified shortly after the breeding season) that weigh 1000 pounds would only sell for about \$700 next spring.

The average expense for owning the cow is about \$1 per day. So the total loss of keeping the open heifer would be about \$200 in feed and forage and another \$91 in lost value. The grand total expense for not culling open replacement heifers in today's market is about \$291 per head. Therefore, it is imperative to send open cull heifers to the feedlot while they are young enough to be fed for 4 to 5 months and not be near the "B" maturity age group.

Certainly the percentage of open heifers will vary from ranch to ranch. Do not be concerned, if after a good heifer development program and adequate breeding season, that you find that 10% of the heifers still are not bred. These are the very heifers that you want to identify early and remove from the herd. It just makes good economic business sense to identify and cull non-pregnant replacement heifers as soon

## Get ready for safe, effective harvest

most dangerous months for Kansas farmers. That's because these are the months when harvest-related injuries involving combines and other harvest machinery are most com-

A properly serviced combine is much safer and more efficient to operate. Safe operation and maintenance of combines should not be taken lightly and an organized, methodical plan for preparing the combine is the safest approach. Use the operator's manual to refresh yourself; do not attempt to rely on just memory for the jobs to be done.

Be sure to give the hydraulic system a thorough pre-season checkup. Leaky hoses and connections are a safety hazard, as well as wasteful of hydraulic oil and energy. Always use a piece of sheet metal or wood to locate hydraulic leaks, not your bare hands. Hydraulic fluid under pressure can cause serious injury. This type of work also calls for eye protection.

Always use safety blocks or the stops on hydraulic cylinders when working under raised equipment. Combines and combine headers are very heavy, and hydraulic systems can and do fail. When they do, the header will come down quickly without warning.

Most adjustments to combines should also be made when the machine is not running. Be sure to make these adjustments only when the ignition keys are in your pocket.

However, there are some adjustments which need to be made when the combine is running, and the operator's manual will tell how to do them safely. There are at least two pinch points for every chain or belt drive system. Since belts might be tight, and chains don't slip, injury is certain when fin-

June and July are typically two of the gers are caught in the pinch points, so be careful. Also, remember to immediately replace every shield or guard that was removed.

Distances can be very close when unloading combine grain tanks on the go. Be sure to safety-check the steering and brake systems. Safe steering and braking are also important when moving combines from field to field.

When harvesting is going to continue into the late night hours, the field lights will generally get maintenance attention, but safety lighting for moving the machinery on the road after dark is also important. Are the flashing hazard lights, clearance and tail lights functional? The SMV (slow moving vehicle) emblem must be visible from the back, as well as the clearance lights to indicate the machinery width.

Many combine fires start with the wiring harness, so check the wiring frequently. Be sure wires are protected by rubber grommets where they pass through holes in the metal. If rodents have chewed on wiring insulation, be sure to replace damaged lengths carefully. Remove and replace only one wire at a time to prevent confusion and

A fully charged fire extinguisher and a fully equipped first aid kit should be on the combine and easily accessible from the ground.

A clean combine or tractor cab is much more pleasant to be in and can make long hours less stressful. Start the season with clean filters and a recharged system. Also, keep the radio communication system working and up to date to help provide a smooth

The quality of job you do is directly related to your comfort and safety. Your family will be glad you took the extra time.

## Water conditions tool available online

Interested in news about flooding in a particular area? Looking for information about water quality in a nearby reservoir? A new tool is available from the U.S. Geological Survey that will send instant, customized updates via text message or email on these topics and more. Signup for the service is available at http://water.usgs.gov/watera lert.

The service, called "WaterAlert" offers daily or hourly updates about current conditions in rivers, lakes and groundwater, according to the USGS.

"This is a great new tool," said Kansas climatologist Mary Knapp. "It may be of special interest in the Johnson County area where urban flooding is a problem."

"Real-time water data

are essential to those making daily decisions about water-related activities, whether for resource management, business operations, flood response or recreation," said Matt Larsen, USGS Associate Director for Water.

For example, emergency managers may be interested in setting up alerts when thresholds are exceeded, such as in the

Tim & Henry Horgan Wheaton

case of a flood

Water-supply managers could set an alert for times when groundwater well levels are low enough to require shutdown of supply pumps. Recreational rafters may find it useful to set a threshold that lets them know when the water levels are high enough to pass over rocks but not so high as to be un-

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For our sale Friday, June 11th steer & heifer calves were selling at mostly steady prices on the kind offered. Stocker feeder weight steers & heifers were in short supply, however the ones offered were finding good interest. Cull cows and bulls sold at steady to strong prices.

STEERS CALVES — 375-550 LBS.				
Olsburg	12 xbred strs	434 @ 132.00		
Olsburg	48 xbred strs	500 @ 131.75		
Olsburg	8 blk strs	375 @ 130.50		
Manhattan	3 blk strs	456 @ 126.00		
Linwood	6 blk strs	515 @ 125.00		
Manhattan	6 blk strs	536 @ 124.50		
Spring Hill	5 xbred strs	451 @ 122.50		
	Olsburg Olsburg Olsburg Manhattan Linwood Manhattan	Olsburg 12 xbred strs Olsburg 48 xbred strs Olsburg 8 blk strs Manhattan 3 blk strs Linwood 6 blk strs Manhattan 6 blk strs		

vvayrie rvevius	Spring rilli	J ADIECI SIIS	451 @ 122.50
FEE	EDER STEERS —	550-700 LBS.	
Cal Ann Farms	Basehor	9 blk strs	550 @ 125.50
Ron Bredemeier	Pawnee City, NE	8 blk strs	550 @ 123.00
Dave Heier	Olsburg	16 xbred strs	586 @ 122.75
Elder & Son	Linwood	10 blk strs	619 @ 119.50
Carl Sinn	Manhattan	5 blk strs	574 @ 118.50
Dennis Schwant	Blaine	5 blk strs	676 @ 114.25
Cal Ann Farms	Basehor	4 blk strs	645 @ 113.00
Marvin Lierz	Sabetha	8 hol strs	607 @ 82.50

#### HEIFERS CALVES - 375-550 LBS.

Dave Heier	Olsburg	18 xbred hfrs	377 @ 129.75
Wayne Nevius	Spring Hill	5 blk hfrs	415 @ 127.50
Dave Heier	Olsburg	37 blk hfrs	469 @ 124.00
Dave Heier	Olsburg	9 char hfrs	443 @ 123.50
Cal Ann Farms	Basehor	3 blk hfrs	443 @ 122.50

Wayne Nevius	Spring Hill	3 xbred hfrs	410 @ 120.00
Dave Heier	Olsburg	1 char hfrs	430 @ 119.50
Alan Leidig	Clay Center	3 blk hfrs	475 @ 118.00
Dave Heier	Olsburg	11 xbred hfrs	539 @ 117.00
Roy Wood	Manhattan	3 blk hfrs	475 @ 115.00
Ron Bredemeier	Pawnee City, NE	3 blk hfrs	536 @ 111.50
Cal Ann Farms	Basehor	3 blk hfrs	501 @ 111.00
Rov Wood	Manhattan	4 blk hfrs	547 @ 107.50

Floyd Munson	Olsburg	3 blk hfrs	638 @ 107.25
Leon Kohman	Abilene	51 mix hfrs	738 @ 106.60
	BULLS — 1,550-2	,150 LBS	
Wickstrum Farms	Westmoreland	1 char bull	1930 @ 74.25
Dennis & C. Keller	Hoyt	1 herf bull	2130 @ 73.00
Mike McCormick	Blaine	1 blk bull	2105 @ 72.25
J. & L. Kufahl Trust	Wheaton	1 char bull	1560 @ 68.25

FEEDER HEIFERS - 625-750 LBS.

## COWS & HEIFERETTES - 850-1 575 LBS

COWS & HEIFERETTES — 650-1,575 LBS.			
Brandy Santos	White City	1 blk cow	850 @ 89.50
Zabel Farms	Westmoreland	1 blk cow	1095 @ 81.25
Philip Kimerer	Olpe	1 xbred cow	1205 @ 67.25
Tom Swearngin	Lawrence	1 blk cow	1140 @ 66.75
Mushrush Ranch LLC	Strong City	2 xbred cows	1067 @ 66.25
Dave Nelson	St. George	1 blk cow	1250 @ 65.75
Seth Farms LLC	C. Grove	1 blk cow	1200 @ 65.00
Nita Pope	Olsburg	1 blk cow	1380 @ 64.25
Nancy A. Raub Trust	Frankfort	1 Herf cow	1225 @ 64.25
Bob Avery	Olsburg	1 blk cow	1230 @ 63.50
Houck Rock Creek	Allen	1 blk cow	1565 @ 63.25
Wickstrum Farms	Westmoreland	1 blk cow	1335 @ 63.00
Hemme Ranch	Perry	1 blk cow	1215 @ 63.00
Leon Ross	Havensville	1 blk cow	1320 @ 62.00

riili & rielliy riolgali	vviicatori	I DIK COW	1030 @ 02.00
Corner Post Cattle	Tonganoxie	1 blk cow	1530 @ 61.25
Butch & L. Harris	Soldier	1 blk cow	980 @ 60.00
Darrel Litke	C. Grove	1 xbred cow	1385 @ 59.50
Marin Lierz	Sabetha	1 hol cow	1385 @ 59.50
KSU AS&I Dairy	Manhattan	1 hol cow	1490 @ 59.00
Harry Taylor	Kearney, MO	1 herf cow	1305 @ 58.75
Ag Tech	Manhattan	1 bwf cow	1065 @ 56.00
Seth Farms LLC	C. Grove	1 bwf cow	1390 @ 55.50
Tim Crockett	Atchison	1 herf cow	1275 @ 55.00
David & T. Umscheid	Onaga	1 blk cow	1245 @ 54.75
Rick Borg	Manhattan	1 xbred cow	1210 @ 52.25
Floyd Munson	Olsburg	1 bwf cow	1095 @ 52.25
Oneil Dairy	Beattie	1 hol cow	1155 @ 51.25
Dennis Hodges	St. George	1 xbred cow	1055 @ 45.75
Kathleen Sinn	Manhattan	1 herf cow	1165 @ 44.50

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## Kansas Hay Market Report

Ground alfalfa movement: Southwest/South Central Tonnage: 11,898/3,639 Last week: 10,673/3,464 Last year: 10,636/2,735

Hay trade moderate. Demand moderate to strong for dairy, stock cow and grinding alfalfa, moderate for alfalfa pellets and grass hay. After a good week curing and baling hay the rain and high humidity have returned. The rain and high humidity earlier have produced a good second cutting, but if the weather forecasts hold true it is going to be a challenge to get much of it up dry or before it blooms and drops in quality. Brome producers are facing the same challenges trying to get their crop baled up dry and green. If you have hay for sale or pasture to rent or need hay or grazing, use the services of the Hay and Pasture Exchange www.kfb.org/ hayandpasture/default.htm

Southwest Kansas: Dairy and grinding alfalfa steady. Movement moderate to active. Alfalfa, Horse, small squares, 190.00-230.00; Dairy, Supreme 130.00-150.00; Premium 115.00-135.00; Good, 100.00-120.00, new crop dairy contracted 80.00-95.00 standing in the field. Utility-Fair grinding alfalfa at the edge of the field, 95.00-110.00. Ground and delivered locally to feedlots and dairies 115.00-130.00, ground-on-thetruck 105.00-115.00. The week of 5/31-6/5, 11,898T grinding alfalfa and 3,450T of dairy alfalfa were delivered. The average paid by feedlots on June 1 for alfalfa ground and delivered was 124.06, down 1.28 from last month, usage was 944T/day, up 1 percent, total usage was 29,253T.

South Central Kansas: Dairy and grinding alfalfa

and alfalfa pellets steady. Movement moderate. Alfalfa, Dairy, 65-85 cents/point RFV, Supreme, 120.00-140.00; Premium 110.00-130.00; Good 95.00-115.00; Utility-Fair grinding alfalfa at the edge of the field 75.00-95.00, Utility 65.00-70.00. Ground and delivered locally to feedlots 105.00-120.00. The week of 5/31-6/5, 3,639T of grinding alfalfa and 1,043T of dairy alfalfa were delivered. Alfalfa pellets: Sun Cured 15% protein 145.00-155.00; Sun Cured 17% 150.00-155.00; Dehydrated 17% 200.00. The average paid by feedlots on June 1 for alfalfa ground and delivered was 108.84, up 21 cents from last month, usage was 235T/day, up 2 percent, total usage was 7,272T.

Southeast Kansas: Alfalfa, brome and prairie hay steady. Movement slow to moderate. Alfalfa: Horse and goat, mid square 140.00-200.00. Dairy, New crop 150.00 delivered. Stock cow, mid square, 110.00-115.00; Bluestem: Good, small squares 85.00-100.00, mostly 90.00-95.00, mid and large squares 60.00-90.00, mostly 75.00-80.00, large rounds 40.00-60.00. Mulch, large rounds 45.00-50.00. Brome: Good, Small squares 100.00-110.00 mid and large squares 80.00-90.00, large rounds 50.00-70.00.

Northwest Kansas: Dairy and grinding alfalfa steady. Movement slow to moderate. Alfalfa: Horse,

small squares 200.00-250.00. Dairy, No trade. Utility-Fair grinding alfalfa at the edge of the field 70.00-95.00; Ground and delivered to feedlots and dairies 105.00-120.00.

North Central-Northeast Kansas: Dairy and grinding alfalfa, prairie hay and brome steady.

Movement slow to moderate. Alfalfa: Horse small squares 225.00, mid square 130.00-200.00; Dairy, Supreme, 130.00-140.00; Premium 120.00-130.00; Utility-Fair grinding alfalfa at the edge of the field, 60.00-85.00, alfalfa Ground-on-the-truck 85.00-95.00, Ground and delivered 90.00-105.00, mostly 90.00-95.00. Grass hay: Bluestem small squares, Good 90.00-100.00, Mid squares 70.00-80.00, large rounds 50.00-65.00. Brome: Good, small squares, 90.00-120.00/T, Mid squares, 75.00-85.00, large round, 12.00-30.00/bale, 50.00-65.00/T, fair 40.00-50.00. Grass Mulch, large round 45.00-60.00. Straw, small squares 3.00-3.50/bale, mid and large bales 45.00-60.00/T.

\*\*\*Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.

\*RFV calculated using the Wis/Minn formula.

Guidelines are to be used with visual appearance and intent of sale (usage).

The Kansas Hay Market Report is provided by the Kansas Department of Agriculture with technical oversight from the USDA Agricultural Marketing Service.

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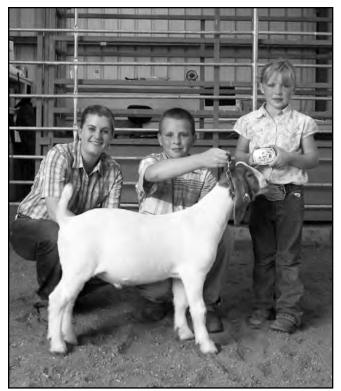
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Gabryelle Gilliam, Washington, led out the grand champion prospect meat goat shown at the Spring Fling held June 5 at the Washington County Fairgrounds. Judge for the show was Kayla Bodenhausen.



Reserve grand champion goat shown at the Washington County Spring Fling was an entry by Kyle Riffel, Tampa. Champion and reserve champion trophy buckles were sponsored by the Washington County FFA Alumni.

# States to coordinate effort to provide ag outreach program

program that began at Kansas State University for agricultural producers and others has teamed with Oklahoma State University and the University of Nebraska to further enhance educational opportunities for its partici-

"The Management Analysis and Strategic Thinking Program has established a partnership between K-State, Oklahoma State and the University of Nebraska," said K-Statebased MAST coordinator Alicia Goheen. "We've added collaborating faculty in Dr. Damona Doye — OSU Agricultural Eco-

nomics, Dr. Rodney Jones OSU Agricultural Economics and Bradley Lubben — UNL Agricultural Economics."

The program combines new information and decision-making tools with online distance learning to develop management skills in agricultural producers. By learning farm management tools and their applications, participants are better equipped to cast a vision for their businesses and to handle the challenges of doing

A continuing education business in agriculture, Goheen said.

Although there is an oncampus session to kick off the MAST program and another at its conclusion, most of the education is accomplished through online learning modules that participants work through from home at times most convenient for them. "MAST has been a highly effective program over the last seven years in providing participants with advanced agricultural and agribusiness management training," said David Lambert, head of K-State's Department of Agricultural Economics. "A newly formed collaboration in 2010 joins agricultural economists from Kansas State University with colleagues from the University of Nebraska and Oklahoma State University. Instructors from all three land grant universities will pool their talents in challenging MAST participants with a wide range of decision tools relevant to agricultural management, production, marketing, and finance.'

K-State will be the host site of this year's on-campus portion, and the distance portion of the program will continue to make it accessible no matter the geography or time constraint of participants, Goheen said. The 2010-2011 MAST program begins Nov. 16-17 at K-State with an on-campus orientation session. Participants then work from home over the following weeks until the program ends with another oncampus session Feb. 22-23, 2011. The eight modules the program covers include Land Ownership and Leasing; Machinery Ownership and Leasing; Financial Analysis; Human Resources; Management and Policy; Risk Management; Marketing; and an optional module that varies in content.

"MAST alumni are lo-

cated in seven states and we're excited to continue to teach the program nationally while equipping participants with relevant high-level management and strategic planning skills," Goheen said. Throughout the distance portion of the program, faculty members at K-State, as well as collaborating faculty at OSU and Nebraska will be available to answer questions and help participants explore different areas that might help their businesses succeed. In addition, technical support is also available.

More information about the MAST program is available on the Web: www.agmanager.info/MAS T or by contacting Goheen at agoheen@agecon.ksu. edu or 785-532-4434.

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TUESDAY, JUNE 29 - 6:00 PM

607 Rich St. CLIFTON/VINING, KS (SW corner of town) **PERSONAL** PROPERTY: Troy-built 42" cut, 18.5 hp w/hydrostat, riding mower; Craftsman YTS4500 series 54" cut, Koehler 26 hp Pro-V twin, 30 hrs riding mower; Natural gas vent-less heater; Snap-on 14.4V power drill; Snap-on Diagnostic scanner, modules up to yr 2000, All connections for American and imports included; Step stool; Slide 5th wheel plate; 40 pt. De-humidifier: tire chains: Chilton manuals; coolers; Fimco 15 gal sprayer; Fimco Boom 5 nozzle kit (new); Croquet set; Wheel barrow; Queen sized bed; 4 drawer dresser; Whirlpool Washer and Dryer, like new; Small table: Several Doll hous-

es; Lots of doll house miniaof clothes for Barbie's and other dolls; Flex steel fold out bed; 4 drawer filing cabinet; Glider rocker; 13" GE and 14" Toshiba TV's; 4 pt. De-humidifier; cool mist humidifier; Leather sofa and Chair; Cedar chest; Pedestal fans; Roll top desk; Table & 4 chairs (nice) Natural gas fireplace w/ blower; SM Dirt Devil Vacuum; Mr. Buddy heater; Kitchen-Aid cookware; GE Stove; Maytag 18.5 cu. ft. Refrigerator; Upright 15 cu. ft. freezer; GE microwave; Many kitchen utensils; Nick-knacks; Pictures; Parts organizers; Bird feeders; Rose Trellises.

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**Limit 4 Pair** Via mail-in rebate



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## Schwieterman Market Outlook

A marketing commentary by Bret Crotts

The July KW was actual-

ly higher for the week,

which I find amazing. The

July KW has made new con-

tract lows 8 of the past 9

trading sessions, but ended

up being 1 3/4 cents higher for

the week thanks to a small

bounce on Thursday and

then a reversal higher on Fri-

day. I would be really im-

pressed with the wheat had

the market closed closer to

the highs, had it not stalled

out at the 38% retracement,

and if there was some sort of

fundamental reason for the

strength. Right now all fun-

dament traders have to go on

are ideas of lower acreage in

Canada, lower US acreage

next year, and there might be

another volcano erupts in Iceland. None of those make

much of a bullish case in the

short run. Short traders took

CONSTRUCTION EQUIPMENT

Friday, June 25, 2010

1307 E. Van Horne • Salina KS

Auction Time: 10:00 a.m.

Seller: Boston Supply & Construction Co.

Directions: From I-70 & Ohio exit 253 south on Ohio St.

past Hwy 140, over the Overpass then east on Van Horr

Baldwin Hamilton extended boom/crane

Trailers

1946 or 1947 Ford Pickups

1990 Dodge Ram

Sullair portable air compressor

Clipper Cement Cutter

780 Garlock w/pumper tar kettle

Reeves rotary power roof scratcher

scaffolding

Boats and Motors

Many Tools and

Shop Supplies

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This is a large auction with many items too

trailer and spend the day with us.

Fork lift is available day of auction.

Announcements day of auction take precedence over printed materia

numerous to mention. Plan to bring your pick up and

Thursday's supply and demand report was friendly to the corn and neutral/negative to the wheat and soybeans. By neutral/negative I mean that the last report was bearish, expectations were bearish, and the report was as expected, but not any worse.

The corn report was friendly because USDA increased the ethanol usage estimate by 150 million bushels in the old crop and 100 million in the new crop. That resulted in new crop ending stocks coming in at 1.573 billion bushels, which was below what anyone was looking for. It looks like USDA is assuming that the EPA will move the blend wall up to the 12%-15% area in the near future. That would be great for ethanol demand if it happens, but we have been waiting on the USDA's decision for months.

The other important things to look at are the numbers that weren't changed. The old crop export estimate was left alone, but it will likely have to be increased in the next report. Export sales have been very good since March with the exception of last week and it looks like China is back in the market buying corn. That means USDA is likely 50 to 100 million bushels too low with their export estimate. So, we should have more friendly demand numbers to look forward to next month. The other items left alone were acreage and yield. There are many analysts who think that the acreage estimate will be increase in the June Acreage report, and many think that the yield estimate

will be increased due to the high crop condition ratings. Time will tell, but be prepared for another market moving report on June 30th.

As for the wheat, USDA projects new crop ending stocks at 991 million bushels. That was slightly less than last month, but close enough to 1 billion that it doesn't matter. We have way too much wheat. There was some positive news out of Canada where the production estimates are falling due to lower planted acreage. Wet weather is preventing farmers from planting and acreage in some regions is expected to be the lowest in nearly 40 years. The problem is, that while that sounds bullish, it isn't because we don't need the wheat anyway. It's helpful, but it just isn't market moving information.

Looking at the charts, the corn looks somewhat friendly. The support held just above the September low and then the post report bounce sent the market higher for the week. The July contract was 9 ½ higher for the week after starting the week looking ugly, so that at least feels good. The bounce is relieving the oversold condition of the market and some short term technical indicators are beginning to give buy signals. Friday's high in the July corn was right at the 38% retracement of the last leg down, so I don't like where the market peaked out. We will need to see a new high for the move Monday or Tuesday to keep this rally going. I am hoping to see the July corn move up to the \$3.60 level at some point next week.

profits, that is pretty much all we can say about this week's action. The July soybeans are

still stuck in a sideways trading range and the new crop contracts continue to drift sideways/lower. The bull spreads have been working well and they should. Old crop demand is still very good and USDA confirmed again that the new crop ending stocks are going to jump. Unless the weather changes, the new crop beans are going to be weak. Plan on the bull spreads working for a while longer.

The cattle market was mixed last week. The August LC were down about \$1.50 while the August FC were up about \$1.50. Cash cattle trade was lower, at \$92 - \$92.50. The beef market keeps sliding, which I don't care for and we need to see that turn around in order for the live cattle to turn around. This week look to sell the August Feeders near the \$113.00 level and plan on selling rallies in the live cattle.

The information contained

Ramco Press

herein is based on data obtained from recognized statistical services and other sources believed to be reliable. However, such information has not been verified by us, and we do not make any representations as to the accuracy or completeness. Past results are not necessarily indicative of future results. All statements contained herein are current opinions which are subject to change. The risk of loss in trading commodity future contracts can be substantial. You should therefore carefully consider

whether such trading is suitable for you in light of your financial condition. Neither the information, nor any opinion expressed shall be construed as an offer to buy or sell any futures or options on futures contracts.

Schwieterman Marketing, L.L.C. specializes in risk management and cash grain and livestock marketing plans. For information on the markets or our marketing service you can contact Bret Crotts at 888-437-9131 or (bret@swbell.

## **GUNS · ANTIQUE FURNITURE** GLASSWARE · HOUSEHOLD · TRACTOR

**SUNDAY, JUNE 27 — 11:00 AM** Inside Nemaha County Community Center, 1500 Community Drive SENECA, KANSAS

From the Jcts. of Hwy. 36 and Community Drive at the west edge of Seneca, Kansas, go 3/10 mile south. WATCH FOR SIĞNS. LUNCH ON GROUNDS.

SALE ORDER: 11:00 - Tractor, Trailers & Misc.; 12:00 - Glassware followed by Furniture







**GUNS** To sell at 1:30 p.m.

KK 12 GA. single shot, SN W5076; King Nitro 12-ga. single shot; Iver Johnson's 12-ga. single shot, SN 35593; Western Arms Co. 12-ga. single shot, SN 4152; Charles Daly 10-ga. double barrel, SN 603; Iver Johnson's 4-10 ga. single shot; L.C. Smith Hunter Arms Co. 12ga. double barrel, SN 177461; L.C. Smith field grade double barrel 12-ga., SN R-93057; Winchester Model 94-30-30 lever action, SN 2745556; Savage Arms Model S.L.LR., SN 7169; Winchester Model 90- 22 long, SN 200982; Winchester Model 74-22 L. rifle, auto., SN 237250A; Remington 22 Model 121, SN 201616; Remington Arms Co. Model 33-22 short and long rifle; Remington Model 591M 5MM-Remonly, 1097599; Daisy Model 880-B-B or 177-Cal-Pellet; Winchester Model 12-16 ga., 2¾ chamber, full; Winchester Model 1912-16 ga. SN 189741; Winchester Model 1897-16 ga., SN 571143; T. Barker Double Bar-1897-16

**ANTIQUE FURNITURE** All in VERY GOOD condition

rel 16 ga., SN 3757

Walnut Plantation bed: 3-pc. oak bedroom set; Oak roll top desk; High Boy oak chest; Oak spool lamp table; Organ stool w/glass balls, claw feet; 2 Walnut lamp tables; Oak high boy desk chair w/pressed back; 4 Bentwood walnut ice cream chairs: Possum belly kitchen cupboard; 1 Set of primary school desks; 4 Pattern back rockers; Large oak filing cabinet; Round oak table; Large oak dresser; Bentwood cradle; Bentwood high chair; Oak wardrobe w/double beveled mirror; 6 Oak double hand carved chairs; Walnut desk chair; Child's rocker; Old wooden high chair; 2 Oak hall trees; Round oak table w/claw feet, 6 leaves: and 6 pattern back chairs; Other antique pieces in storage.

#### **GLASSWARE & COLLECTIBLES** All in GOOD condition

Red Wing crock butter churn w/handle & lid; Red Wing & other crocks; 3 Hand painted banquet lamps, excellent: Kerosene lamps; Large copper kettle; Large assortment of Ja-



dite; Hamilton Beach green triple malt mixer; Many old dishes, plates & vases; 2 Large snack jars w/lids; Candle holders; Set of green depression glass; Large assortment of other depression glass of different colors & patterns: 2 Compote glass cake stands; Many other pieces of assorted glassware; Several old Coca-Cola trays; Large Coca-Cola cigar thermometer; Rolling pins; Cream cans; 1¢ peanut ma-chine; Double Nine Express dominoes; Wooden hat stretcher; Wooden Paris clarinet; Several composition dolls; Several very nice ornate picture frames & prints; Oak regulator clock Banjo clock; Walnut wall clock Wooden croquet yard game Several old wooden pullevs 1950's large & small mixing bowls; Large pressed glass punch bowl & cups; Lots of old restaurant ware.

#### **HOUSEHOLD FURNITURE** & APPLIANCES

Kenmore side-by-side refriger ator/freezer w/ice maker Frigidaire electric cook stove Amana refrigerator; Radai Range microwave; Assorted misc. household items; Oak bathroom cabinet w/mirror Chiming wall clock; Several nice lamps; Flower pattern couch; Blue La-Z-Boy recliner; 2 Wine colored recliners; Many other household items.

TRACTOR, TRAILERS & MISC. IHC Farmall 560 gas tractor w/WF & F.H., sells complete w/GB 800 Work Master loader shedded; 8' 2-pt. blade; Pair of tractor chains; Load Trail 74" x 10' bumper hitch trailer w/loading ramp & lights, very good; Huskee 17-cu. ft. lawn trailer; Large wooden dog house, good; 20' log chain; Fence stretchers: Assorted hand & garden tools; Coleman Powermate 6250 portable generator; 25-gal. pull-type lawn sprayer w/gas motor, very good; All-Pro 50,000-BTU space heater; 20' extension ladder: 6' metal sheep tank: Homelite gas string trimmer; (2) 40-gal. Rubbermaid tanks; 4 Portable metal horse stall panels; Assorted horse tack (halters, lead ropes, showing equipment, etc.); Dog grooming electric clippers; Assorted fishing supplies & lures: Fireplace wood holder; Several pieces of yard art.

AUCTIONEER'S NOTE: We have held auctions since 1979. This sale will feature some of the nicest items we have ever sold. Come take a look.

TERMS: Cash or valid check. Not responsible for accidents or theft. Statements made sale day take precedence over printed material.

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REAL ESTATE (sells at 12:00 Noon.)

This is a one owner, two bedroom, one bathroom, 1,092 sq. ft. ranch style home, built in 1978. The home has a full basement and forced air furnace. The home is nicely arranged with a nice size kitchen, dining area, living room, and utility room. The home has been well cared for. There is a one car attached garage.

The lot size is 66x150. The 2009 taxes are \$890.31.

Terms on the real estate: Ten percent down, the balance due in 30 days. Possession will be given at closing.

To see the house, please call 785-325-2734 for an appointment, or come to the Open House on Saturday evening, June 19th, from 5:30 to 7:00 p.m.

#### APPLIANCES, FURNITURE, COLLECTIBLES & **HOUSEHOLD ITEMS**

Maple bed & dresser: China cabinets: GE refrigerator: Maytag washer & dryer; dropleaf dining table & chairs; combination dining/game table; small drop front desk; maple end tables; kitchen dinette set; sofa; swivel rockers; wicker rocker; lamps; silverware; pots & pans; baskets; cook books; pink pitcher & glasses; glassware; stemware; Johnson Bros. dishes; crystal; humidifier; shelving; step ladders; old hand tools; long handled tools; patio chairs; luggage; quilts; bedding; other items.

Terms on the personal property: cash or good check. Announcements the day of the auction take precedence over printed advertising. LUNCH.

THE GRACIA B. NIGHTINGALE ESTATE

Auction by

Raymond Bott, Lee Holtmeier & Luke Bott www.bottrealtyauction.com

Bidding starts to close Wed., June 30 | 10 A.M. CDT **New Listing New Listing** '08/09 JD 1890 Air Seeder '03 AGCO 8500 4WD sprayer w/1910 270 bu, cart tractors: '00 JD 6410 MFWD, 88 JD 4650 MFWD, JD 8430 4WD, '96 JD 7400 w/740 ldr, JD 4250, IH 1486 w/12' box blade., '85 JD 2840 w/ldr harves/hay & forage: Claas RU600, '99 MacDon 962 36' draper, '05 JD

7800 SPFH, '08 JD 688 forage head, Lely Optimo 320 disc **New Listing** mwr, New Idea 5410 disc mwr. planting & seeding: '08/09 JD '05 JD 7800 SPFH 1890 w/1910 cart., IH 800 6-rw app. equip: '03 AGCO 8500 4WD spryr, '10 Schaben 1010 nurse trlr, '92 Ag-Chem 1804, Hagie 254 Hi-Boy, Ritchie Bestway spryr., Hardi HC650M 60' pull spryr, trailers: '04 Wilson 26' lystk trlr. skid steer: '86 NH L454. **tillage:** '04 JD 980 & much more!

Item #1009 '92 Ag-Chem Terra-Gator 1804

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# The Picket Line

By Ralph Galeano

First Encounters

Starting colts takes as much time thinking about it as it does doing it. When you first lead them in and begin asking for motion, most of the time they don't realize you want them to react to your commands. Uncertain as to what to do, they'll move around but aren't sure which way to go. Each horse is different. It's up to you to figure out how to make the youngsters respond and understand what you expect of them. At this stage, slower is better and progress is measured in little pieces.

Some trainers want the colt to turn their head and look at them when they ask. They want a reaction to their presence. It could take days tapping them on the hip, lifting the end of the lead rope, pulling their head to you or uttering a verbal cue for the colt to give you his attention when he hears your voice or feels a tap or pressure on some part of his body. When they learn to turn to you when you ask, you have made the You've first big step. opened the door to allow their training to begin. You have their undivided attention and can funnel your training through that door into their awareness. If they don't respect your presence and the door remains closed, you have to spend time thinking about how to gain the colt's attention in order to open the door to their schooling.

The first days on the ground with the colt are where good trainers build a solid foundation of ABC's that give the colt an understanding of what to expect and how to react to your actions. Long periods of being tied are a good way to teach the horse discipline. Horses that stand well and don't fight the tie rope can move

on to lunging or other basic training. Horses that paw the ground and incessantly move around while tied may need to be hobbled until they learn it's easier to stand still. They don't like the close confinement and want to be released. Here's a good place to open the door and make them realize they have to do things your way. If you tie them, then they have to accept it and stand quiet.

It takes time and patience to stop a horse from pawing. You need to watch the horse while he's hobbled in case he gets in a jam fighting the hobbles. soon as he remains still for a reasonable time, take the hobbles off. Every time he starts to paw, replace them until he again remains still. Most horses will take a few sessions before they come to realize it's easier on them to remain still than have their front legs tied togeth-

Discipline on the trainers' part in these early stages is important. You have to cure the problem you're having before moving on to something new. If your horse won't stand still while tied, he probably won't stand still when you try to step in the saddle later on in his training and working career. Spend the time on bad behavior early and you'll set the stage for a pattern of good manners during the horse's lifetime. Work on the problem a little each training day, no matter how bored you get. Remember that repetition is a good

Think about what you did the last time you worked the colt and what you want to work on next before you ever lead him into the pen. Go over in your mind the things you accomplished last session and what would

be a logical next step in the training process.

Rope work in the round pen is good basic training. Lunge line training teaches him that you want him to perform a certain way. Either trotting left or right around you or stopping when you say "Whoa!" Getting them started the first time can take some doing because they don't realize what you want. Now we start teaching them what pulls on the nose-band, flicks of the rope and clucking means. Usually they back away from you when you try to start them moving around you in circles. Step toward their hip and cluck or kiss while loosening tension on the lead rope. If they don't move out, flip the rope lightly on their hip. If they still don't go, swat them a little harder until they move. They'll go and then stop and you'll have to step toward their hip again and maybe flick the rope at their rear to keep them going.

Persistence in making them remain in motion will soon pay off and they'll begin making full circles around you. When they become comfortable trotting in circles, you can introduce them to "Whoa." Pick a spot in the circle while they're trotting. When they come by it say "Whoa" and pull on the lead rope to turn their head to you to stop them. After a while they'll learn the word and know they're going to have to stop when they hear "Whoa." Once they learn to move on command in one direction and become proficient trotting

in that direction, try sending them the other way. You'd think that if they do it well to the left then they ought to do it well to the right. Nope, it doesn't work that way. You'll have to start all over teaching them how to trot to the right. They've got two sides and you have to teach both sides, however, you'll be pleased to find they pick it up a little faster this time. Soon you'll have the colt's ABCs planted firmly in their minds and they'll know what it means when you want them to move or

Getting through the first encounters without a fight is sure important. If you push too hard and frighten them, you'll have to start over and it will be harder the second time around. If their eves and body relay fear, take a breather and give them a few strokes on the neck to reassure them that you're not going to hurt them. Take this time to figure out another approach that may be easier for them to understand the move you want them to make. First encounters will leave a lasting impression so make it a good one. When you leave the pen it should always be as two friends finishing up a good day's work.

Contact Ralph Galeano at horseman@horsemanspress.com or www.horseman spress. com.

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## GRASS, CRP, POND & HAY EQUIPMENT

**AUCTION: THURSDAY, JULY 1, 6PM** AUCTION LOCATION: 611 Road 21, Elk Falls, KS

(1.5 mi E on 160 to Rd 21, 3/4 mi S) REAL ESTATE: 158 ac, NE/4 Sec 25-T31S-R10E, Elk Co. located from Hwv 99 east of

Moline: 2 mi S to Blackjack Rd, 1.5 mi E; 3 tracts: (1) 80 ac bluestern meadow/pond, immed poss'n, rec standing hay crop; (2) 58ac CRP, \$2320/yr, exp 09/30/2011, seller retain 2010 CRP; (3) 20ac bluestem & cool season grass/pond, barb wire & steel corners/posts fenced. Add'l details: http://www.theurer.net/ TRACTORS, PICKUP: '85 Ford 7710, cab/air, dual hyd, 3pt, 10.00x16 frt tires, 16.9x38 rear tires, 3743 hrs, Ford 777B ldr w/6' bucket; '75 JD 4430, cab/air, quad trans, Westendorf TA28 loader w/7' bucket (sells separately); '05 Chev Silverado 2500 HD. 4x4, crew cab, full power, new 265/75R16 tires, short bed w/liner, 33700 mi.

HAY EQUIP: '02 NH 688 baler, net wrap/string, 540 pto, hyd; New Idea 5409 Disc Mower Baird Stoney Point 2wheel caddy; JD1424 hydraswing swather; JD37 trail mower, 2wheel Bush Hog 6' mower. TRAILERS: '04 Kodlak GN stk, sgl axle, 6'x16', 7.50x16 tires; '02 Chaparral GN, tandem, 3-horse slant; '02 Road Boss bumper pull, 83"x18'; '02 Road Boss tandem dual GN, 8'x20'; '01 Titan GN, tandem axie, 8'x25'. Equipment sells at 6pm. real estate to follow at approx 7pm-all sold from 611 Road 21, Elk Falls. Details/Pics at http://www.theurer.net/. LARRY CLINE, Seller

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Results from Wednesday, June 9, 2010

Lincolnville, red 1480@56.25 cows Lincolnville, blk 1180@65.00 1055@62.00 HEIFERS Wilsey, blk Lincolnville, blk 1415@61.00 Hillsboro, 9 blk 317@120.00 Lincolnville, red 1420@61.00 Alta Vista, 4 blk 564@109.00 Lincolnville, blk 1275@60.75 580@109.00 Hillsboro, 11 mix Lincolnville, blk Herington, 67 blk 1430@60.25 704@106.50 C. Grove, red 1100@60.00 Alta Vista, 7 blk 686@105.00 1205@59.25 755@104.60 Lincolnville, blk Hope, 20 mx 1360@59.25 Hope, 18 mx 756@104.60 Wilsey, blk Lincolnville, blk 1295@58.75 Alta Vista, 6 mx 825@98.50 Lincolnville, red 1275@58.00 STEERS Lincolnville, blk 1620@57.75 Hillsboro, 7 blk 367@138.00 Hillsboro, 4 blk 318@139.00 Wilsey, rwf 1315@57.25

1630@57.25

Canton, hol

Ramona, 124 mx 850@108.25 Lincolnville, 61 mx 850@108.00 Alta Vista, 5 mx 767@106.00 Ramona, 28 mx 849@106.00 Lincolnville, 61 mx 850@106.00 Lincolnville, 8 mx 678@105.50 Burdick, 46 mx 847@105.50

Herington, 63 mx 835@103.50 993@96.25 Herington, 56 blk Tampa, 57 mx 995@96.00

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Alta Vista, 9 blk

Groups announce support The state's two largest wheat producer organizations are

supporting a new public/private collaboration between Kansas State University and Monsanto, which was announced June 11. The collaborative agreement will ultimately lead to new and improved wheat varieties for Kansas farmers.

Grower-leaders of the Kansas Wheat Commission and Kansas Association of Wheat Growers, working together as Kansas Wheat, have offered input and guidance about the principles that guide K-State wheat breeding collaborations with private companies.

"Throughout this process, the Kansas Wheat Commission has maintained that there should be a strong public wheat breeding program at Kansas State University. As a result, wheat farmers will continue to have choices when it comes to selecting varieties of wheat to plant on their farms," says Doug Keesling, chairman of the Kansas Wheat Commission and farmer near Chase.

Keesling adds that the addition of private investment into public wheat breeding programs will allow public programs like the one at K-State to incorporate unique technologies Monsanto has developed in its corn, soybean and canola breeding units. These could include efficient evaluation of existing variety characteristics, expertise in biotechnology traits and new research and development methods. Ultimately, the result will be wheat varieties with improved agronomic and quality characteristics.

Allan Fritz, wheat breeder at Kansas State University, says working with private industry will give K-State the ability to get improved varieties to market faster.

# **FARM MACHINERY**

MONDAY, JUNE 28 - 12:00 NOON LOCATION: 32832 Old K-10 Rd. — ALMA, KANSAS

Located from downtown Alma, KS at the Jct. of Hwy. 99 & 3rd St., go west 5.5 miles on Old K-10 Rd. Or from the Jcts. of Hwy. 4 & Hwy. 177 (SW of Alta Vista, Kan.), go 1.8 miles north on Hwy. 177 to Tri-County Rd., then go 1.5 miles east to Old K-10 Rd., then go 10.3 miles north and east to 32832 Old K-10 Rd.



#### TRACTORS, LOADERS, TRUCKS & TRAILERS

1994 Case-IH Maxxum 5240 tractor, front wheel assist, SN JJF1035138 w/AC cab, triple 7200 hrs., good 480/80R38 rear tires, and a Case-IH 510 self-leveling loader w/7' bucket, tractor & loader sell as a unit, good shape: Front bale spear for 510 loader; Heavy-duty shop-made pallet fork for 510 loader; 1992 Case-IH Maxxum 5230 tractor, front wheel assist, JJF1030238, AC cab, w/6470 hrs., new front tires w/fenders, good shape; Farmall 350 tractor w/WF, F.H., good rear tires (TA needs work), w/a Farmhand hyd. front loader w/5' bucket & push blade w/a bale spear; 1974 International 1600 Loadstar truck w/5-spd. & 2spd. axle w/16' metal side fold down bed & hoist, good tires; International 1700 Loadstar truck w/5-spd. & 2-spd. axle, near new motor, 15' metal bed w/hoist; 1970 Chevy 3/4-ton 4x4 flatbed pickup w/4-spd. trans.; 2000 Chevy 3500 4x4 pickup, 454 motor, 5-spd. trans., salvage only (has been in a fire); 2002 Titan 24' gooseneck trailer w/2 divide gates (1 w/slide gate), good shape; Titan 20' gooseneck stock trailer w/2 divide gates, good; 2000 Mid American 24' triple axle flatbed bumper hitch trailer w/ramps, good; Gooseneck tandem axle big bale trailer w/900.x20 tires, hauls 17 big

#### round bales, good. HAYING EQUIPMENT

2005 New Holland HW325 Speedrower self-propelled swather, SN 1318038 w/16' HS series haybine head, AC cab, 630 hrs., instructor seat, head reverser, monitor, large turf tires, some extra parts, very good shape; Hesston 6550 self-propelled swather, SN 01311, 14' head, gas motor, AC cab, new auger slip clutch, larger tires, runs good; Vermeer 605 Series L big round baler, make 5' x 6' bales, SN 1VRR141E7W1000974, hyd. tie, good; IHC No. 430 square baler, string tie, shedded; Farmhand bale accumulator: 5-



wheel V-rake w/2-wheel hyd

#### **COMBINE, HEADS &** OTHER MACHINERY

1988 Case-IH 1660 Axial Flow combine w/AC cab, 4326 hrs. SN JJC0036658; Case-IH 820 161/2 head w/hume reel & plastic fingers; IHC 863 6-row corn head; Shop made combine header trailer; IHC No. 800 planter w/No. 900 6-row units w/dry fert., new Yetter notched marking discs, 1000-RPM pump, 3 drums & monitor, plus extra parts incl. a pump, good shape; IHC 5100 Soybean Special 21-hole x 7" grain drill w/press wheel (seed only) shedded: Krause model 411 22 field cultivator w/3-bar tine harrow, very good; Glencoe 21 field cultivator w/tine harrow Krause 9-shank 3-pt. chisel w/gauge wheels; JD T0230 24 disc w/near new front cone blades; Versatile model 881 8" x 57' PTO bottom drive grain auger: 8" hvd. drive swing away hopper auger; Portable sprayer on trailer frame w/Industrial Plus 8-hp gas motor, 300-gal. poly tank, hand gun & new hose, very good.

#### **CATTLE HANDLING & FEEDING EQUIPMENT** 2003 WWXL squeeze chute, all

steel w/auto, headgate, palpation cage, good; 25-ton 2-compartment overhead bulk bin; 7 ton overhead bulk bin; 40 Round bottom concrete feed bunks; 20 Good heavy Coop metal feed bunks: 4 Narrow top hay saver bale feeders: 11 Custom made round bale feeders: 20 Assorted 8' & 10' portable panels; 1200-lb. capacity hyd. drive cube or grain feeder for pickup; Mira-Fount 4-hole waterer; Ritchie 4-hole waterer; 7ton metal portable creep feeder on wheels; 8-ton metal tanktype cattle self-feeder.

#### **MISCELLANEOUS**

2000 HydraBed pickup bed w/arms, gooseneck hitch & extra outlets (no pump or controls); Large vertical poly water tank; (2) 300-gal. poly tanks; Assorted fencing supplies; Craftsman 14.5-hp rider mower, good motor (salvage).

AUCTIONEER'S NOTE: If you are looking for good quality equipment, be sure to attend this sale. No small items so please be on time!

Terms: Cash or valid check. Not responsible for accidents or theft. Statements made sale day take precedence over printed material. LUNCH ON GROUNDS.

#### SELLER: CRYSTAL SPRINGS RANCH

Tom Maue 785-313-1896 (cell) Jamie Schultz 785-765-3883 (house)

**AUCTION CONDUCTED BY: CLINE REALTY & AUCTION, LLC** John E. Cline. Broker-Auctioneer • 785-889-4775

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**Selling Hogs & Cattle every Monday** & Stocker-Feeder Cattle every Thursday

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## SUMMER SCHEDULE. **MONDAY AUCTIONS ONLY**

THRU THE MONTH OF JUNE, SELLING ALL CLASSES OF CATTLE.

Receipts for the week totaled 1245 cattle and 249 hogs. Hog top on Monday was \$52.00.

#### **STEERS** 60 Blk Enterprise 776 @ \$108.50 \$128.00 - \$135.00 300-400 106 Mix Abilene 862 @ \$106.75 5 Mix Marion 707 @ \$102.25 Blk Marquette 1820 @ \$80.00 1 400-500 \$120.00 - \$128.00 19 Blk Tampa 841 @ \$104.75 60 Mix 857 @ \$99.85 1 Inman 2075 @ \$79.00 Tampa 500-600 \$118.00 - \$123.50 7 Hols Hillsboro Tescott 1900 @ \$79.00 311 @ \$100.00 10 Mix Marion 862 @ \$97.75 \$110.00 - \$118.00 600-700 1920 @ \$79.00 8 Hols Hillsboro 374 @ \$99.50 Brookville 700-800 \$100.00 - \$108.50 984 @ \$98.10 **CALVES** 2455 @ \$79.00 116 Mix Tampa Tampa 800-900 \$99.00 - \$106.75 3 Blk McPherson 1022 @ \$97.50 Blk Tescott 190 @ \$290.00 Brookville 1835 @ \$78.00 900-1000 \$92.00 - \$98.10 2035 @ \$78.00 2 Hols Assaria 588 @ \$75.00 180 @ \$260.00 Delphos Salina 230 @ \$235.00 Hols Linn **HEIFERS HOGS** 75 @ \$195.00 Blk Tescott 300-400 \$110.00 - \$120.00 253 @ \$52.00 **HEIFERS** 7 Hols Galva 96 @ \$85.00 Mix Hillsboro \$110.00 - \$121.00 400-500 3 Blk Abilene 400 @ \$121.00 21 Mix Glasco 277 @ \$51.00 500-600 \$108.00 - \$113.50 255 @ \$51.00 1 Blk Ellsworth 300 @ \$120.00 cows 43 Mix Tescott 600-700 \$100.00 - \$108.50 1 Blk Little River 1800 @ \$67.00 234 @ \$50.75 Abilene 433 @ \$120.00 12 Mix \$96.00 - \$103.00 700-800 435 @ \$119.00 1345 @ \$67.00 284 @ \$50.75 3 Hutchinson Solomon Blk Blk Little River 800-900 \$92.00 - \$99.85 **RWF** Ellsworth 285 @ \$118.00 Red Brookville 1520 @ \$66.50 2 403 @ \$118.00 Manchester 1445 @ \$65.50 **SOWS** Blk Randolph **STEERS** WHT Tampa 705 @ \$58.50 Randolph 455 @ \$117.00 1467 @ \$65.50 14 Blk Red Abilene Blk Abilene 374 @ \$135.00 645 @ \$58.00 493 @ \$117.00 WHT Abilene Hutchinson **RWF** 1270 @ \$65.00 6 Mix Brookville 1 Ellsworth Mix 333 @ \$129.00 1105 @ \$65.00 623 @ \$58.00 7 Blk Claflin 484 @ \$116.00 **BWF** Mix Partridge 1 Concordia Blk Claflin 457 @ \$128.00 3 1076 @ \$65.00 595 @ \$58.00 1 Blk Ellsworth 345 @ \$115.00 7 Blk Lindsborg WHT Abilene Blk Claflin 565 @ \$123.50 4 **HAMP Great Bend** 19 Blk Alma 508 @ \$113.50 Blk 1375 @ \$64.50 620 @ \$58.00 Tescott 1 502 @ \$123.50 Mix Randolph 21 Council Grove 543 @ \$113.00 RWF Brookville 1455 @ \$64.50 WHT Abilene 543 @ \$57.00 13 Blk 1 5 Mix Hutchinson 474 @ \$122.50 WHT Mankato 464 @ \$112.00 1370 @ \$64.50 555 @ \$57.00 9 Red Randolph Blk Little River 1 Blk Abilene 6 517 @ \$122.00 535 @ \$112.00 3 Blk Ellsworth Brookville

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519 @ \$121.00

646 @ \$118.00

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Jim Crowther 785-254-7385 Roxbury, KS

5

7

5

3

Blk

Mix

Blk

Blk

Blk

Don Long 785-531-0606 Ellsworth, KS

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3

9

3

10 Blk

Blk

Mix

Blk

12 Blk

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Blk

Brin

Red

Red

1

1

1

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03 Freightliner Columbia tandem, C-12 410 hp Cat, Allison HD4560 6 speed auto, air ride, 352K miles, rust free 04 Frtlnr. Columbia tandems, C-13 410 hp. Cats, 10 speeds, air ride, 372K actual

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07 CB 4000 30' .....

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03 GP 3S3000 30"......

99 GP N3010 30' NT ....

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'77 JD 4430 PS\$16,000
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2005 Case IH STX325 4WD

1300 hrs. .... \$149,500.00 (W) 2003 Case IH STX450 Quadtrak,

2565 hrs. ..... \$165,000.00 (S)

2006 Challenger MT765B track,

1982 IH 5488 2wd, 6950 hrs...

1992 JD 4560 2wd, 4452 hrs....

2008 JD 7830 MFD, 725 hrs.

1995 JD 8200 MFD, 4300...

1984 MF 3545 MFD, 4447 hrs.

165 hrs. ........ \$45,000.00 (C) 1998 NH 8970 MFD, 5500 hrs..

PLANTERS/DRILLS

2009 Case IH 1230 12RN stack

fold......\$39,995.00 (C)

Great Plains YP1625 16/31RN

w/liquid.......... \$68,500.00 (W) 2003 JD 1780 24 row, 20" spac-

ing w/liquid.... \$58,500.00 (W)

.....\$13,800.00 (S) Kinze 2600 12/23RN twin line...

2002 Kinze 3600 12/23RN twin

line w/liquid ... \$62,750.00 (M)

2004 CrustBuster 4740 All Plant

40' drill............ \$35,000.00 (C) 2006 Great Plains 2600HD 26

drill w/liquid ... \$45,500.00 (M) 2007 Great Plains 3000 30'

w/liquid.......... \$42,350.00 (W) 2006 Great Plains 4000HD 40'

.....\$56,500.00 (M)

.....\$2,500.00 (M)

JD 7200 8RN w/liquid .......

2005 Kinze 3650 16RN...

White 5100 6RN w/liquid.....

.....\$58,000.00 (W)

2002 Case IH 1200 16RN..

.....\$23,500.00 (C) 2006 McCormick CX105 MFD,

.....\$47,500.00 (C)

2445 hrs. ..... \$169,000.00 (H)

.....\$15,000.00 (S)

...\$123,000.00 (C)

...\$78,500.00 (M)

......\$63.500.00 (M)

...\$33.500.00 (H)

.....\$72,500.00 (S)

YEAR

spear, \$5,500. 620-344-7525.

**COMBINES** 2006 Case IH AFX8010, 1565 hrs. ..... \$210,000.00 (H) 2009 Case IH 7088, 364 hrs. \$219,500.00 (M) 2007 Case IH 7010, 596 hrs..... 2008 Case IH 2588, 714 hrs... .....\$192,000.00 (W) 2007 Case IH 2577, 643 hrs..... .....\$173,500.00 (H) 2004 Case IH 2388, 1504 hrs... \$125,000.00 (W) 2000 Case IH 2388, 3919 hrs...

1987 Case IH 1680, 4309 hrs. .\$25,000,00 (M)

2000 Gleaner R62, 3344 hrs. .....\$71,500.00 (M) 1999 JD 9510, 2550 hrs. ......

2004 NH CR940A, 1466 hrs. .... .....\$132,500.00 (M) 1991 NH TR86, 3532 hrs...

.....\$18,500.00 (M)

2005 Case IH LBX332 3x3 big square........... \$39,500.00 (S) 1997 Case IH 8480 5x6 rd....... .....\$12,900.00 (W) 2002 Case IH RBX451 4x5 rd. .....\$12,000.00 (S) 2002 Case IH RBX56 5x6 rd. ...

...\$18,500.00 (W)

......\$25,250.00 (H) 2006 NH BR780 5x6 rd.....

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2007 Case IH 7010, 4WD **NEW TRACTORS** Case IH Puma 210 MFD Case IH Maxxum 140 MFD Case IH Farmall's in Stock

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PTO 2005 Kubota M125, XDTC w/loader 2005 Kubota M105 XDTC w/

loader 1992 Steiger 9230 TPH, PTO MISCELLANEOUS

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1997 Krause 5425 25' ... .....\$29,500.00 (C)

.....\$235,000.00 (C)

...\$173,500.00 (H)

..\$65,000.00 (W) 1993 Case IH 1688, 3675 hrs... ...\$27,500.00 (S)

1993 Case IH 1666, 4017 hrs. ...\$27,500.00 (C)

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JD 2420 SP wind row 14' head H&S 12 wheel carted rake Hesston 1160 MoCo, needs header pans, make offer NH 851 rd. baler

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## Cattle In Motion to broadcast Hutch to host Limousin Junior Nationals junior national Gelbvieh show

The 2010 American Gelbvieh Junior Association (AGJA) Lone Star Classic is set for July 5-10 in Bryan-College Station, Texas. Cattle In Motion will be broadcasting the junior national Gelbvieh show live from the Brazos County Expo Center. To view the Lone Star Classic, simply log in to Cattle In Motion at www.cimauctions.com

The AGJA Junior Classic is the largest national junior Gelbvieh show in the United States. A total of 154 Gelbvieh and Balancer steers, bulls and females have been entered by 93 exhibitors from across the country. The week-long event is hosted by the Texas Gelbvieh Junior Association.

The AGJA national showmanship contest will start at 8:00 a.m. on Friday, July 9. Following the conclusion of showmanship, there will be a one hour break before starting the market steer show, bred and owned Balancer bull show and the Balancer female show. On Saturday at 8:00 a.m. the show will resume with the bred and owned Gelbvieh bull show and the Gelbvieh female show.



Champion prospect market hog at the Washington County Spring Fling was shown by Karl Riffel, Tampa.



Kyle Riffel, Tampa, drove the reserve champion market hog prospect shown at the Washington County Spring Fling. Judge was Kayla Bodenhausen

The Kansas Limousin Breeders Association (KLBA) will host the National Junior Limousin Show and Congress (NJLSC) at the Kansas State Fairgrounds and the Grand Prairie Hotel and Convention Center in Hutchinson, July 3-9. The weeklong, family-oriented event will include membership meetings, social activities, cattle shows, showmanship competitions and a variety of satellite educational events. It all helps North American Limousin Junior Association (NALJA) members have fun while learning about the beef industry,

public speaking, marketing and leadership.

Rayfield John Raleigh, N.C., will evaluate the owned females. Jered Shipman of Lockney, Texas, will judge the steer, bredand-owned and Lim-Flex® shows. Stacey Fisher and Jeff Stump of Great Bend, will be the showmanship iudges.

More than 200 exhibitors and their families (800 to 1,000 people total) will bring about 500 head of cattle to the event. The concluding awards banquet will recognize participants' achievements through NALJA and spotlight the association's purpose — to develop knowledgeable, motivated beef industry leaders while promoting the Limousin breed through fellowship, leadership and educa-

Contact the North American Limousin Foundation (NALF) at (303) 220-1693 for more information and entry forms, or visit the "Juniors" section of the organization's website (www.nalf.org).

The All-American Limousin Futurity (AALF) also will take place at the fairgrounds July 9. This year's event will include purebred, Lim-Flex and fullblood divisions.

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Donnie Kirkham, Manager · 785-562-1015 1180 US Hwy. 77, P. O. Box 67, Marysville, KS 66508 **SALE INFORMATION FOR JUNE 10, 2010** 

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**HEIFERS** WASHINGTON 1 BLK HFR 300@\$128.00 **BLUE RAPIDS** 7 XBRD HFR 296@\$127.00 WASHINGTON 1 BLK HFR 370@\$121.00 WAMEGO 2 BLK HFR 370@\$120.00 WAMEGO 7 BLK HFR 562@\$120.00 **BLUE RAPIDS** 15 XBRD HFR 472@\$119.50 320@\$119.00 MAHASKA 1 BLK HFR MAHASKA 407@\$118.00 2 BLK HFR

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**NO SALE: JUNE 24** 

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SATURDAY, JUNE 26 — 9:00 AM 9331 NW 40th - SILVER LAKE, KANSAS

(East of Silver Lake on Hwy. 24 to Hodges Road then 1.8 miles North to 40th then West) Bendpak 10,000 2-post auto hanging scales; wood egg mixing bowls: kerosene lamps:

lift-new 56" Sony projection TV; dry sink; Oak possum belly cabinets; Oak kitchen cabinet; buffet & mirror; Oak showcase from Morganville Hardware; 2 antique dressers: Victrola: glass door bookcase/china cabinet; Morris chair with carved heads; Oak chifferobe; rocker: Oak showcase: leather top end table; 4-door glass wall showcase; gossip bench; 1950's gray table & chairs; church pew; wash stand; wains coat cabinet; 1900's wood framed couch; school bench; Fadeless dye metal cabinet; Hoosier cabinet; console radio; confession bench; chest-of-drawers; barrel back chair; cabinets; chests; old trunks; record cabinet; Oak wall cabinet; many chairs; sofa; child's rocker; fold-out table; record table; round top stand table; quilt stand; 220 window AC; banquet tables; recliner; high chair; Morris type chair; shelf with mirror; floor lamps; metal shelving; small wood seed cleaner; Kerosene heater; patio table & 4 chairs; metal swing; metal plant stand; metal lawn chairs; double patio rocker: Schwinn Corvette bicvcle & others: toy tractor collection(approximately 150) includ-

ing precision; 4 sets Pyrex

antique typewriter: candlestick phone; crocks; silhouettes; 2 electric Aladdin lamps; clear Aladdin kerosene lamp; wall pockets; salt & peppers; Skater's lamp; old GE radio; collection of pitchers; tin Dazev churn: old pictures: Frankoma; child's sewing machine; Coke glasses; McCoy sherbets; hen-on-nest; tea set; creamers; vases; mugs; candleholders; sets of dishes; Victorian pictures; Lone Wolf pictures; dolls including Nun dolls; blue eved dragon tea set; paper collectibles; rocking horse; fans; dressing screen; refrigerator dishes; glass slipminiature kerosene lamps; what-nots; flue covers; tapestry; guardianware roaster; produce scales: rolling pins; horse clock; aluminum pitcher & glasses; crock jugs; sheet music; nodders; lots of books; stain glass windows; balance scale; wood plane; '45' records: milk bottle: butter churn: manikins: Annie Oaklev game; cigar boxes; Erector set; chamber pot; tablecloths; doilies; older worn quilt; comforters; 2 tin doll houses & furniture; milk can; Breyer & other horse figurines; graniteware; cast iron skillets; irons; ball

wood advertising boxes; Toledo #500 scales; 5 platform scales; tool tote; insulators; sausage stuffer; wood house trim; wood shutters; toy dozer & grader; wonder rocking horse; 3 glass oil jars: 1920's spark plugs; stereo equipment; Time Life Western books; Corelle dishes; casseroles; 3 canners; lamps; cameras; canning jars; candy & baking dishes; candleholders; lots snack sets; picnic basket; picture frames; Avon; bird cage; Christmas decorations; Santa's; cookbooks; mikglass; chicken figurines; food dehydrator; American Rifleman magazines (1924); Western records; campstove; sled; pop Coleman lanterns: crate: LOTS of landscape rock; bricks; stepping stones; water fountain; transmission jack; lawn mower; roto-tiller; Aframe; wood cabinet; work hench: IH 2-14 fast hitch plow; Wisconsin engine; single plow; several horse drawn 'yard art' implements; car ramps; 2 warehouse dollies; corn sheller; carpenter's chest; post drill; jointer & bench; acetylene tips-large & small; hubcaps; hardware; tools; gas BBQ grill; smoker; Hundreds &

Hundreds of more items.

case: dress form: wind chimes:

hammered aluminum; juicers; NOTE: Huge Auction-bring lawn chairs & enjoy the shade and the many many collectibles!

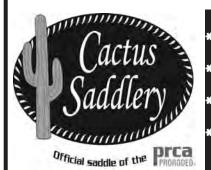
clock: books: Aladdin heater:

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By Val Farmer

# **Rural Life**

## Business meetings key to family business sucess

Formal business meetings are a standard feature of corporate America that many family farms would do well to copy. Regularly scheduled meetings promote financial planning and thoughtful decision making. Conversations by the barn, in the shop or over the dinner table are no substitute, especially when several families farm together. A business gains a lot when people pool their thoughts and look at where their farm is headed.

**Schedule the meeting.** One of the hardest things about holding a meeting is finding a time when everyone in the family can attend. Without a scheduled family business meeting it is too easy for the family to avoid the disharmony that may arise from discussing differences in opinion about business issues.

The first rule for a successful meeting is that everyone be there. This is serious stuff. Meetings should be held on a set day at a set time. For example, the meeting might take place the first Tuesday of every month from 7 p.m. to 9:00 p.m. If anyone can't make it then, an alternate date should be set in advance and everyone should plan to at-

Establish an agenda. Monthly meetings can effectively address a broad scope of questions. These include management decisions regarding crop and chemical schedules, equipment needs, finance issues and marketing strategies.

It's also appropriate to consider other matters, such as: Where does the farm stand at this point? What are its strengths and weaknesses? Are resources and talents being used in the most effective way? Have any problems cropped up that need to be addressed? Delicate issues such as time off, compensation, fairness in work levels and difficulties in communication can be ironed out.

Phone calls can be made to the person preparing the agenda. Sometimes a clipboard is posted at a certain spot or space reserved on a blackboard so everyone coming to the meeting a chance to write down issues they want dis-

An agenda should be made up a day before the meet-

emporia

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6-10-10. This last week's sale consisting of

mostly cows and bulls for slaughter as well

as feeder cattle selling steady for the most

2 hfrs

2 hfrs

2 hfrs

5 bulls

2 strs

@740#

@763#

@980#

@510#

@555#

@495#

@660#

@610#

14 mix strs@871# \$103.70

SHELLS: \$42.00 & DOWN

BULLS: \$73.00-\$77.00

3 hfrs @1030#

\$95.50

\$92.50

\$84.50

\$82.00

\$118.00

\$114.00

\$116.00

\$112.00

\$110.00

part. Not many calves for last week.

\$120.00

\$118.25

\$114.00

\$112.00

\$109.00

\$110.00

\$110.00

\$105.00

\$100.00

\$99.50

\$97.00

@340#

@410#

@438#

@480#

@498#

@550#

@505#

@620#

@625#

@673#

@780#

@795#

COWS: \$56.00-\$65.25

\$43.00-\$55.75

2 hfrs

2 hfrs

3 hfrs

4 hfrs

2 hfrs

2 hfrs

3 hfrs

4 hfrs

3 hfrs

6 hfrs

4 hfrs

livestock sale co

ing, after which no new topics are accepted. This gives everyone a fair chance to prepare for the meeting. All but extreme emergencies can be handled this way. Establishing an agenda in advance of a meeting makes sure that important matters get attention.

The role of the modera**tor.** Family business meetings

can easily get bogged down without a skilled moderator. Discussions can veer off the subject of agenda items and personalities clash. The role of a moderator is to promote calm discussion of agenda items, to clarify issues, and to help participants reach reasonable conclusions.

A good moderator encourages others to speak up at the meeting and reserves his or her own comments until everyone else has spoken. A moderator acknowledges at least two sides to every issue and helps individuals define problems in terms of issues, not personalities.

If the moderator has a vested interest in a topic, a new moderator can temporarily lead the discussion so that fairness can be preserved. The most powerful or most opinionated person in the family shouldn't be put in the role of moderator.

Once the meeting begins, there need to be rules about interruptions so that everyone's time is respected. Phone calls can be returned later. If someone becomes emotional or angry, for instance, the meeting can be recessed for to allow that person time to calm down.

**Keep a record.** Someone at every meeting should be assigned to take notes. Those notes are the official summary of a meeting. This forestalls any questions about agreements the family reaches or assignments it makes.

One reason families get into trouble is that everyone starts remembering things a different way. Summarizing results of the meeting on paper helps everyone keep track of what was said. Notes also symbolize the business nature of the meeting. In a family business meeting, issues are discussed, conclusions reached and recorded because they are important.

Not every decision can be postponed until a family meeting. Some members of the farm have been delegated specific responsibilities and make decisions in that area routinely. They report at the family meeting about their area of responsibility. The family responds with

suggestions or approval.

**The best idea wins.** An attitude of give and take helps make meetings successful. Say one person reports on animal health problems, and someone responds with a suggestion for handling the veterinarian bills or changing feed rations. Outside of the meetings, those suggestions might seem like meddling, or criticism. In the meeting they should be treated as part of a free-wheeling discussion. People will stop making suggestions if they're always taken as wrong or meddling.

Many times, family members talk about items on the agenda before the meeting, and they arrive with well considered opinions. Decisions to buy land or equipment evolve over time, not in a single meeting. The meeting serves to bring everyone closer to a consensus.

"We don't do anything without a unanimous vote," says one South Dakota rancher whose family meets regularly.

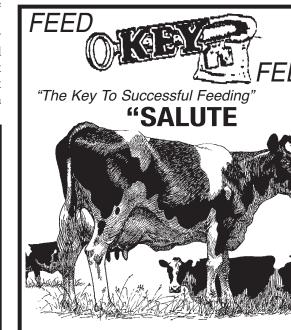
When the family meets in regular business sessions, the thoughts and ideas of all family members contribute to the success of the farm. Teamwork and morale improve. Everyone learns to take a management perspective. Conflict is handled constructively. The farm business and relationships benefit from the open communication and business format.

For more information on family farming, visit Val Farmer's website at www.valfarmer.com. Val Farmer's book, "Honey, I Shrunk the Farm," can be purchased by sending a check or money order for \$7.50 to: Honey, I Shrunk the Farm, The Preston Connection, PO Box 1135, Orem UT 84059.

For Val Farmer's book on marriage, "To Have and To Hold," send a check or money order for \$10 plus \$3.95 for shipping and handling for the first book and \$2.00 for each additional book to JV Publishing, LLC, P.O. Box 886, ND 58012.

Val Farmer is a clinical psychologist specializing in family business consultation and mediation with farm families. He lives in Wildwood, Missouri and can be contacted through his website.

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LIVESTOCK SALES INC.

Cattle sales Tuesday, 12:00 PM.

**CLOSED** 

**JUNE 29TH & JULY 6TH** 

DUE TO HARVEST & 4TH OF JULY HOLIDAY.

**SALES RESUME: JULY 13TH** 

**NO SHEEP SALE: JULY 3** 

**NEXT SHEEP & GOAT SALE** 

**AUGUST 7TH • 11:30 AM** 

CENTER

# **FRIDAY, JUNE 25 — 5:30 PM**

1221 Westloop Shopping Center — MANHATTAN, KS

**BRAND NEW** 

**BUILDING MATERIALS** Over 11 Brand New Kitchen Cabinet Sets consisting of 20 to 30 piece sets including: Hickory, Ginger, Rope design, Cinnamon oak, Mocha,

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Whirlpool side by side refrigera-Maytag double oven Whirlpool overhead microwave **TOOLS** 

**APPLIANCES** 

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#### TOTALLY AUCTION

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Wednesday Sale. Hogs 9 AM • Cattle 10:00 AM Results from Wednesday, June 9

**HEIFERS** Top butcher bull was 118.50 2290 lbs., \$78.50 365 2 493 114.50 Top butcher hog was 5 266 lbs., \$54.00 541 114.00 629 Top sow was 565 lbs., 11 106.25 **STEERS** \$57.00 12 542 123.25 **FEEDER PIGS** 15 661 113.25 77.00/H 673 110.00 6 74 Top butcher cow was 10 64 67.00/H 1230 lbs., \$65.50 6 40.00/H

NO SALES: JUNE 23RD & 30TH **SALES RESUME: JULY 7TH** 

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471

Junction City Field Reps: Jim Heine 785-765-3480, Alma

at 8 a.m.

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Clay Center, Ks • Barn Phone 785-632-5566 Clay Center Field Representatives: Lyle Perry, 785-392-4165 Bruce Rogge, 785-692-4214 Tom Koch. 785-243-5124

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Cell: 785-761-5814

Lance Lagasse, 785-262-1185 LYNN LANGVARDT 785-762-2702

Cell: 785-761-5813

dio Marke

We are looking for a good grass run starting in July so if you have some short season cattle give us a call and we'll come see you! Thanks ... ELS

NO SALE on

June 16th

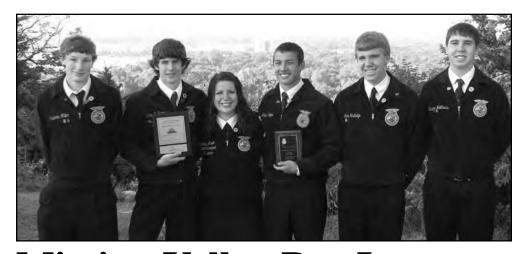
or June 30th!

For Cattle Appraisals Call: BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-279-4524 LYLE WILLIAMS, Field Representative, 785-229-5457

WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri. Seth Lauer 785-949-2285, Abilene

Cell: 785-761-5812 Cell: 785-499-2945

785-499-5434



## **Mission Valley Par-Law** team earns trip to nationals

Practice, practice, practice. The Mission Valley FFA parliamentary procedure team had practiced all year long. The team consisted of the chairman Buddy secretary Ashley Meek, and the debaters Kraus, Dustin Holthaus, Chisholm Miller and Jake Rutledge. The hard work paid off with MV receiving first place at the district contest which then earned them the opportuni-

ty to compete at the State FFA Convention.

On June 1, the team headed to Manhattan for the first challenge of taking a 25 question test over parliamentary procedure. Teams were seeded in the semi-finals round based on their test scores. In the semifinal the team ran a mock meeting and had to answer questions about their motions. Tuesday evening, the team found out they had Ind.

made finals and were going to compete the next day at the forum theater in the union.

On Wednesday morning, during the finals the team ran another meeting and was asked questions but this time in front of a large audi-

The team will represent the state of Kansas at the National FFA Convention this fall in Indianapolis,



## Yard & Garden Tips By Gregg Eyestone

## Mulching for Plant Health

Mulching plants is a must do cultural practice. It is using a material to protect the soil and plant roots. An organic layer 2 to 3 inches deep will pay off in plant health. Along with plant health benefits, mulches enhance the appearance of the plants.

Woodchips, shredded bark, pine nuggets, straw, hay, grass clippings, pine needles are a few examples of organic mulches. Inorganic options include, stone, landscape fabric and plastic sheeting. There are advantages and disadvantages to all. Use the type that meets your needs.

One benefit of mulches is regulating soil temperatures. The bare soil temperature is

around 80 degrees right now. Root growth is compromised as the soil temperature gets too hot. A layer of mulch, except black plastic, will shade the soil and reduce the temperature so roots continue to grow in the heat of the summer.

Moisture retention is an important aspect of mulch. Water evaporation from bare soil caused by sunlight and wind are reduced. The moisture is trapped under the mulch and available for the plant as needed.

Light is required by many weed seeds to germinate. A layer of mulch prevents light from reaching the seeds and forming weeds. Weeds that do germinate in the mulch can easily be removed.

Many vegetables and fruits will rot when in contact with the soil. The use of mulch around them will prevent these types of rots. Irish potato tubers will turn green when exposed to the sunlight. A thin layer of mulch over the lower stems will prevent this from occurring.

It is suggested to keep edu.

mulch 2 to 3 inches away from the base of trees and shrubs. This will prevent stem diseases from forming. Keep mulches at least 6 inches away from building foundations to lessen many insects including termites.

Wood chip mulch is often available from tree trimmers. Many transfer stations or landfills have piles of available chips to be used for mulching. The coarser the mulching material the thicker it can be applied.

Three inches is the max. Too deep of mulch will prevent air exchange and damage roots. Several publications on mulches are available at the Extension office and online at www.ksre.ksu. edu.

You can find out more information on this and other horticulture topics by going to the Riley County, K-State Research and Extension website at www.rilev.ksu. edu. Gregg may be contacted by calling 785-537-6350 or stopping by 110 Courthouse Plaza in Manhattan or e-mail: geyeston@ksu.

## Insect pollination vital to world's food supply

About 35 percent of the world's food supply depends on insect pollination, notes a University of Missouri Extension horticultur-

"That's one in every three bites of food," said Marlin Bates.

In the U.S., most insectdependent crops are pollinated by managed and wild hives of non-native European honeybees, Bates said. However, wild and managed honevbee populations in the U.S. have sharply declined in recent years, due in large part to a mysterious condition called colony collapse disorder.

As a result, interest has grown in the value of native bees as pollinators. "Because native pollinators are naturally part of our ecosystem, small steps to provide habitat for them can result in exponential population growth," he said.

"By planting native plant materials, homeowners and producers can increase the available habitat for these

native insect populations. A robust population of native pollinators not only complements the capabilities of managed honeybees, it preserves the biodiversity of the natural ecosystem, helping to ensure seed and food production for generations to come."

For more information on growing native plants, contact your local MU Extension center or see www. grownative.org, a joint program of the Missouri Department of Conservation and the Missouri Department of Agriculture. To learn more about what you can do to preserve and foster the growth of native bee populations, see www. xerces.org, the website of the Xerces Society for Invertebrate Conservation.

#### ATTENTION CATTLE FEEDERS

Go to the Source for calves in northeast Kansas and southeast Nebraska

#### Riverside Cattle Company

All calves will be purchased in Missouri and Kansas, loaded, and shipped the same day (partial loads available) **Delivered Price:** 

> Heifers: 350-400 lbs. \$105.00-\$110.00 400-600 \$98.00-\$110.00 600-650 lbs. \$95.00-\$104.00 Steers & Bulls: 350-450 lbs. \$120.00-\$130.00 450-500 lbs. \$105.00-\$115.00 500-550 lbs. \$110.00-\$120.00

- Calves will be mixed color (black, red, char crosses) unless ordered otherwise
- All blacks upon request add \$5.00
- All prices includes freight

Will buy back as yearling

Call for daily price quote

For more information contact: Jim Breeding, 785-562-7248, cell 785-325-2243 barn, 785-562-2615 home "If you don't like 'em on delivery, you don't own 'em"

## Holton Livestock Exchange, Inc.

1/2 mile East of Holton, KS on 16 Highwa Livestock Auction every Tuesday at 6:00 Serving the Midwest Livestock Industry for 58 Years!

#### **MARKET REPORT FOR TUESDAY, JUNE 8 WE SOLD 367 CATTLE**

STEE	ERS .	3 blk bwt htrs	546@110.00			
1 blk male	245@148.00	7 mxd hfrs	507@110.00			
7 bwf rwf males	340@132.50	3 blk hfrs	618@109.50			
3 blk bwf strs	485@131.00	3 red rwf hfrs	570@109.00			
2 blk bwf strs	480@128.50	6 blk hfrs	984@92.75			
3 blk strs	486@126.00					
2 red blk strs	387@122.00	CALVES BY THE HEAD				
3 blk bwf strs	568@122.00	2 char hfrs	215@315.00			
4 blk strs	585@120.50	1 blk hfr	180@310.00			
3 blk strs	580@118.00	2 bwf blk hfrs	185@285.00			
5 blk bwf bulls	539@116.00					
2 blk bwf strs	695@111.00	BRED COWS				
3 red rwf bulls	806@97.50	2 blk cows 6 2+3				
2 bwf strs	877@97.00	2 blk bwf cows 7	' '			
		1 bwf cow 3 3				
	ERS	2 blk cows 8 2 prd 885.00				
5 bwf rwf hfrs		1 blk cow 6 2 p				
2 blk bwf hfrs	365@121.00	1 bwf cow 7 3	prd 800.00			
4 blk hfrs	342@121.00					
	476@117.75	COW/CALF PAIRS				
	448@116.00	1 bwf pair 4	1,120.00			
4 blk bwf hfrs		1 blk pair 4	1,050.00			
	450@115.50	1 blk pair 2	960.00			
5 blk hfrs	494@115.50	1 blk pair 4	925.00			
2 blk bwf hfrs	595@112.50	2 bwf pairs A	830.00			
7 blk bwf hfrs	597@112.25	4 blk red pairs				
3 blk hfrs	558@112.00	2 blk pairs A	775.00			
3 blk hfrs	576@110.50					
JUNE 15CLOSEDNO AUCTION						
******						

JUNE 22--REGULAR WEEKLY AUCTION 6 P.M. 30 feeder lambs 50-70 lbs. docked & vacc 24 mix s&h 500-700 w&v2 35 blk s&h 550-700 vacc

> JUNE 29--CLOSED--NO AUCTION **JULY 6--CLOSED--NO AUCTION**

JULY 13--REGULAR WEEKLY AUCTION 6 P.M. JULY 20--SPECIAL CALF & YEARLING AUCTION 6 P.M.

Dan Harris, Auctioneer & Owner • 785-364-3320 Danny Deters, Corning, Auct. & Field Rep • 785-868-2591 Dick Coppinger, Winchester, Field Rep. • 913-774-2415 Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417 Larry Matzke, Wheaton, Field Rep. • 785-268-0225

> Barn Phone • 785-364-4114 WEBSITE: www.holtonlivestock.com EMAIL: dan@holtonlivestock.com

# DORADO

LIVESTOCK AUCTION, INC.

316-320-3212

Fax: 316-320-7159 2595 SE Highway 54, P.O. Box 622, El Dorado, KS 67042

Market Report - Sale Date: 6-10-2010. Head Count 662. Trend on Calves: Not enough steer & heifer calves for a good market test. Trend on Feeder Cattle: 1 load of 870 lb. steers at \$105: 2 loads of steers 943 lbs. at \$97.30; 2 loads of heifers 730 lbs. at \$106.10. Butcher Cows: High dressing cows \$57.50-\$65; Avg. dressing cows \$50-\$57.50; Low dressing cows \$35-\$50. Butcher Bulls: Avg. to high dressing bulls \$65-\$75. Trend on Cows & Bulls: Cows, Butcher Cows, \$2-\$3 lower; Butcher Bulls, \$2 lower.

#### **WE WILL BE CLOSED** JUNE 24TH & JULY 1ST

We welcome your consignments! If you have cattle to consign or would like additional information, please call the office at 316-320-3212 or visit our website: www.eldoradolivestock.com

> **Chris Locke** (316) 320-1005 (H) (316) 322-0675 (M)

Larry Womacks, Fieldman

(620) 394-3273 (H)

(620) 229-0076 (M)

Steven Hamlin (316) 747-2521 (H) (620) 222-1199 (M)

Van Schmidt, Fieldman (620) 367-2331 (H) (620) 345-6879 (M)

**Cattle Sale Every Thursday 11:00 AM** 

## Eureka Livestock Sale

BELLEVILLE 81 LIVESTOCK SA

Junction Hwys 36 & 81 Belleville, Kansas

CATTLE SALES EVERY FRIDAY • 10:30 AM

SALE SCHEDULE:

Cattle Sale: Friday, June 18 · 10:30 AM

Goat-Sheep Sale: Saturday, June 19 · 5:30 PM

NO Cattle Sales: Friday JUNE 25 or JULY 2

Cattle Sales Resume Friday, July 9

Goat-Sheep Sale: Saturday, July 31 · 5:30 PM

Barry & Angii Kort, Owners · 785-527-2258

Myron DeGraff • 785-243-4368

Dean Sothes • 785-374-4288 Alan Reith • 785-541-0452

For Market Reports, Early Listings and to

Watch Our Sale Live click on

Website: Belleville81.com

P.O. Box 267 Eureka, KS 67045 620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

On Thursday, June 10 we had 970 head of cattle on a good market. **STEERS** 14 bk bwf 772@107.75 7 bk bwf 656@109.25 6 bk 490 @132.25 33 mix /10@10/.10 47 bk rd 654@109.20 477@130.50 62 xbred 805@105.70 13 bk bwf 652@108.50 8 bk 11 bk red 833@103.00 8 bk bwf 470@130.25 10 bk bwf 640@107 00 14 mix 466@123.50 11 mix 887@102.10 128 bk bwf 792@106.40 12 bk bwf 749@106.00 5 bk red 527@123.25 21 xbred 894@99.75 8 bk bwf 551@122.50 57 rd chr bk980@98.30 12 bk char 600@106.00 574@121.75 **HEIFERS** 6 bk char 710@104.00 4 bk 14 bk bwf 559@121.00 471@115.25 56 bk rd chr 828@99.50 4 bk 9 bk 612@120.00 5 bk 514@114.00 BULLS 18 bk bwf 681@110.00 7 bk 516@113.00 6 bk char 637@100.00

**BUTCHER COWS:** \$45-\$66.75, BUTCHER BULLS: \$60-\$83. mostly \$56-\$62, steady. mostly \$76-\$82, steady to higher.

#### **EARLY CONSIGNMENTS FOR JUNE 17** 51 black red Charolais steers & heifers, 400-650 lbs.

- 60 black bwf packer cows, 1 ranch
- 50 mixed packer cows, 1 ranch
- 70 mixed steers, 800-900 lbs.
  - MORE CONSIGNMENTS BY SALE TIME

#### SPECIAL STOCKER FEEDER CALF SALE **THURSDAY, JUNE 24**

- 300 mostly black bwf steers & heifers, 400-650 lbs.
- 600 mixed steers & heifers, 700-1,000 lbs.
- 67 Holstein steers, 800-850 lbs.

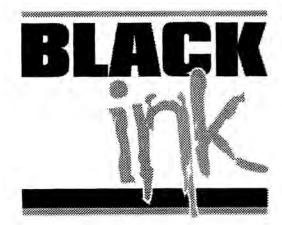
WATCH NEXT WEEK'S AD FOR MORE INFO & CALL TODAY WITH YOUR CONSIGNMENTS!

#### **NO SALE: JULY 1**

We appreciate your business!

Ron Ervin - Owner-Manager Home Phone - 620-583-5385

Mobile Cell 620-750-0123



#### By Steve Suther

Constructive criticism is the most valuable tool in the beef industry, perhaps in all walks of life. The key is to recognize the need for it, remain open to it and include it when replanning.

Perfection is an elusive and usually unattainable goal, but idealism drives us and our cowherds closer to that end.

As our market community has become a global village, what we do affects others all over the world. They buy our beef, for example, and we value consumer crit-

However, we must filter it with logic, and that can be a wild card. Not all criticism is valid or constructive.

When we "consider the source," it's easy to discard comments that don't fit our world view or cash flow. And while there are many "inconvenient truths" out there, misconceptions don't become true just because they are frequently quoted.

So our logic filter for criticism is a focal point. Does it let through the social and fad-oriented opinions not backed by science? Does it allow consideration of survey data, still not consistent with science but representing a valid snapshot of what people think?

Certainly, most logic filters will allow for suggestions backed by research and published in professional

journals, where peer review and criticism are required doorways.

In the rural community, neighbors can provide peer review if you engage in regular dialog about what you are doing and why. If you can't explain or justify your approach at that level, you could be off course.

More locally, on the farm or ranch, employees or other family members see what works or doesn't every day. Do you tap into that resource or focus on staying the course to maintain an illusion of perfection?

Face it: sometimes things go wrong, and sometimes that's because the plan was not universally endorsed or even known. There's more than one way to skin a cat, catch a calf, build a fence or interpret data. It usually pays to discuss plans, even if you must ultimately act alone.

We learn from discussing past mistakes if we are open to peer review rather than changing the subject, pointing out bigger flaws in others or remarking on "20/20 hindsight." To make perfection less of an illusion, keep the logic filter open among peers, and be sure to maintain an expansive definition of peer.

Few people welcome a constant critic, or one who constantly promotes his view as ideal. Somewhere in between, however, honest and constructive opinions

are shared and valued.

Criticism can be most effective when directed at a group that can't argue the facts: your cowherd.

If you've ever paid attention to genetics, evaluated bulls and culled cows on progeny performance, that herd is better today. As manager you have the freedom to take any critical action, but again, you might gain substantially by discussing your plans and progress, adjusting your logic filter as new information comes up.

Heifers that are the result of many generations of careful, information-backed selection should be a source of some pride. They should also be recognized as a work in progress, still in need of fault-finding that must go all the way back to your picture of ideal.

None are perfect, and you will be able to rank them by several production and convenience traits. Such a system of routine evaluation provides structure and logic for culling and moves the herd toward an ideal. It's not a fast-moving target, but neither is today's ideal the same as your grandfather's.

When it comes to consumer opinions, we may always be tempted to change the subject or say they don't know enough to provide valid criticism. To that point, we must clarify that the consumer is not a monolithic entity, but many millions of opinions.

We can't dwell on the blowhard or misinformed critic, but we must listen to each of them. Their opinions will affect our logic filters when they begin to move markets or government poli-

Next time in Black Ink ® Miranda Reiman will take a look at sorting. Questions? Call toll-free at 877-241-0717 or e-mail steve@ certifiedangusbeef.com.

## Eastern Kansas grazing school being planned for September 8-9

Farmers and ranchers looking to optimize their grazing resources through management intensive grazing are invited to attend a two-day grazing school, which will be held at the **Douglas County Fairgrounds** on Wednesday, September 8 and Thursday, September 9.

The school will be a hands-on learning experience preparing participants to start their own rotational grazing system with forages adapted to eastern

Speakers will include experts from Kansas NRCS, Missouri NRCS, and Extenversity. This school is appropriate for both beginner and experienced grazers. Topics to be covered include the science behind grazing, grazers arithmetic, matching livestock and forage needs, pasture layout and design, grazing economics, and fencing and watering designs. Hands-on field exercises and two farm tours will be included.

The school will begin at 8 a.m. and end at 5 p.m. both days at the Douglas County Fairgrounds located at 2110 Harper, Lawrence.

The event is sponsored by

sion, and Kansas State Uni- K-State Research and Extension, USDA NRCS, and the Kansas Rural Center.

A \$50 registration fee will cover meals and material, and the school will be limited to the first 30 farms to register. Register by August 2.

For registration information and to receive a registration form, contact Bill Wood with the Douglas County Extension Office (785)843-

You can also view a flyer for the school with a registration form at the KRC website www.kansasrural center.org/calendar.

## New staff at Kansas Wheat

Dalton Henry has joined Kansas Wheat as the Government Affairs and Membership Coordinator. A May graduate of Kansas State University, Henry earned a bachelor's degree in agricultural communications and journalism, emphasizing in agricultural economics. Henry grew up on and is still involved with a diversified crop and livestock operation near Randolph. He was involved in 4-H and FFA, and was elected president of the Kansas FFA Association in 2006. While a student at K-State, he was a member of the Alpha Gamma Rho fraternity and served in the College of Agriculture Ambassadors and was a charter member of K-State's Collegiate Farm Bureau chapter. He was a

College of Agriculture Senator and was Student Body President in 2009-10. Henry was named to the Blue Key Senior Leadership Hon-

"Dalton's leadership capabilities have been proven by his successful terms as president of the Kansas FFA Association and Kansas State University student body," says Justin Gilpin, chief executive officer of Kansas Wheat. "Those leadership skills and his close ties to agriculture will make him a great addition to the Kansas Wheat team."

Henry has intern experience with Kansas Senators Sharon Schwartz (R-Washington) and Kansas Senate President Steve Morris (R-Hugoton). He worked on the Roger Reitz for Kansas Senate campaign and traveled the state of Kansas in 2007 as an intern for KFRM Radio, interviewing producers and wheat industry specialists for the station's Harvest Campaign.

At Kansas Wheat, Henry will focus on membership recruitment and retention, plus producer policy development and strategy for the Kansas Association of Wheat Growers.

"The opportunity to work with agriculture, public policy and people from across the state of Kansas was very attractive to me," Henry says. "I'm excited about the opportunity to join the team at Kansas Wheat, and to work in agriculture with a crop that's been a part of Kansas since the state's beginning."

## 785-539-7558 or online at: grassandgrain.com

#### Sell Or Buy

**HEIFER CALVES** 

STOCKER & FEEDER HEIFERS

#### By Auction

**COWS & HEIFERETTES** 

64 blk/red hfrs

60 blk/red hfrs

12 mix hfrs

1 blk cow

1 red hfrt

2 blk cows

1 blk cow

1 red cow

1 blk cow

1 wf cow

1 blk cow

1 blk cow

1 wf cow

1 blk cow

1 bwf cow

1 blk cow

1 blk cow

1 blk cow

1 hol cow

1 blk cow

1 char cow

1 blk cow

1 blk cow

11 blk/red cows

16 blk/bwf cows

925 @ 101.50

881 @ 100.75

977 @ 98.85

1020 @ 58.75

858 @ 55.00

290 @ 120.50

493 @ 120.50

373 @ 119.00

505 @ 118.00

455 @ 117.00

360 @ 115.00

485 @ 114.50

532 @ 113.75

455 @ 113.00

651 @ 111.35

561 @ 111.25

590 @ 110.50

568 @ 109.00

590 @ 106.50

777 @ 105.00

675 @ 103.50

565 @ 103.00

827 @ 102.85

776@102.75

820 @ 102.70

1400 @ 65.25

1285 @ 65.00

1402 @ 63.25

1740 @ 62.50

1160 @ 62.25

1190 @ 62.00

1510 @ 61.75

1415 @ 61.50

1630 @ 61.00

1370 @ 60.50

1425 @ 60.00

1495 @ 59.25

1250 @ 59.00

1025 @ 58.50

1120 @ 58.25

1260 @ 57.50

1257 @ 57.25

1420 @ 57.00

1110 @ 56.00

1350 @ 55.25

1385 @ 55.00

1265 @ 54.50

We sold 887 cattle June 8, a nice run of cattle for this time of 2 wf hfr year. There was good demand for steer and heifer calves which sold at fully steady prices. Feeder steers and heifers were \$1.00-2.00 higher. Cows and bulls remained steady.

58 mix strs

116 mix strs

7 blk strs

3 hol strs

3 hol strs

3 blk hfrs

6 blk hfrs

2 blk hfrs

2 blk hfrs

1 char hfr

1 blk hfr

1 red hfr

1 blk hfr

3 bwf/blk hfrs

40 mix hfrs

10 blk/sim hfrs

4 bwf/blk hfrs

2 bwf/blk hfrs

3 bwf/blk hfrs

3 bwf/blk hfrs

2 x-bred hfrs

STEER & BULL CALVES					
1 blk bull	235 @ 140.00				
1 bwf str	405 @ 133.00				
1 blk str	285 @ 129.00				
4 bwf/blk bulls	356 @ 127.00				
5 blk/sim strs	510 @ 124.50				
1 blk str	510 @ 123.00				
1 wf str	455 @ 116.00				
3 blk bulls	532 @ 116.00				
4 blk/red strs	435 @ 112.00				
STOCKER & FEEDER STEERS					
1 bwf str	605 @ 122.00				
4 blk strs	559 @ 121.50				
4 bwf/blk strs	593 @ 120.50				

12 blk/red strs 20 mix strs 60 blk/red strs 6 blk/char strs 3 blk strs 27 mix strs 64 mix strs 61 mix strs

617 @ 116.00 682 @ 116.00 851 @ 108.75 756 @ 108.00 753 @ 107.75 752 @ 107.50 888 @ 105.85 885 @ 105.60 3 x-bred strs 692 @ 105.00

4 blk strs

FOR INFORMATION OR ESTIMATES: **REZAC BARN .....ST. MARYS**, 785-437-2785 **DENNIS REZAC . . . . ST. MARYS, 785-437-6349** KENNETH REZAC . .ST. MARYS 785-458-9071

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Toll Free Number..... Website: www.rezaclivestock.com **AUCTIONEERS: DENNIS REZAC & REX ARB** 

# STARTING TIME

11:30 AM

1 red cow 1 blk cow 1580 @ 53.50 1360 @ 53.00 1 char cow 1 bwf cow 1390 @ 52.50 1040 @ 52.00 1 red cow 1420 @ 51.75 1 red cow 1070 @ 51 00 1445 @ 50.25 1 blk cow 1015 @ 50.00 1 blk cow 1 blk cow 955 @ 49.00 923 @ 48.00 3 red cows

BRED COWS					
	2 blk cows	@	910.00		
	5 blk cows	@	875.00		
	1 blk cow	@	775.00		
	5 blk cows	@	750.00		
	1 red cow	@	735.00		
	1 bwf cow	@	690.00		
	2 wf cows	@	625.00		
	1 bwf cow	@	560.00		

#### COW/CALE PAIRS

I All IO
@ 975.00
@ 910.00
@ 825.00

#### BULLS

2 Angus bulls @ 1800.00

# Tuesdays

1280 @ 54.00 1 Angus bull

@ 1550.00 2130 @ 76.25

1 blk bull 1 blk bull

1670 @ 73.00 1890 @ 65.00

#### SPECIAL EARLY CONSIGNMENTS FOR TUESDAY, JUNE 15

65 black cross strs & hfrs, 775-800 lbs., off brome 62 black red heifers, 800-825 lbs.

65 black bwf heifers, 800-825 lbs. 58 black bwf steers, 900-925 lbs.

116 black cross steers, 925-950 lbs.

More consignments by sale time.

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