



Schwieterman Market Outlook

A marketing commentary by Bret Crotts

We seem to have made some progress on the trade deal with China. As usual, the details are lacking, but it seems that we are going to hold off on new tariffs, roll back some old ones, the Chinese are going to buy more ag products, and they are also going to implement rules on intellectual property. Since we don't have many details, and much of the agreement is classified, and since it hasn't been signed yet, and the time and place of the signing hasn't been set, it may turn into nothing at all. Time will tell, but there was, at times, optimism in the market place.

There were new all-time

highs in the stock market, and the late week surge was almost all trade news-related, along with some share buybacks by Apple. We also saw new all-time highs in palladium and multi-month highs in copper. Some of that strength was trade-related as well. In the ag markets we had multi-month highs in the Kansas City wheat, as well as multi-week highs in the corn and soybeans. There were new contract highs in the live cattle, and the hogs showed some signs of life. Not all of the strength was related to China, but the idea that we are making progress, at the very least, is helping psychology. We also seem to be mak-

ing progress on the USMCA, although there doesn't seem to be any timeline on getting that moved through Congress. Mexico continues to be our main buyer of corn and pork even without the agreement being done, so maybe there is no rush. The last international event was Boris Johnson's re-election in the UK, which sent the British Pound higher and the U.S. dollar lower. A weaker dollar wouldn't hurt commodities a bit.

The December supply and demand report was released Tuesday, but as expected, it didn't amount to anything, which is typical of a December report. The next meaningful

round of fundamental information will be the January supply and demand report, the quarterly stocks report, and the winter wheat seedings report, all of which will be released January 10th. Unharvested corn will be lumped into the quarterly stocks, which will not help the reliability of that number, and will not build any confidence in the government, especially since we are dealing with a lot of distrust of the USDA as it is. The January numbers are going to create a great deal of volatility, but hopefully not create more uncertainty than we already have.

On the charts, the March corn has moved through trend line resistance and traded above the double top at \$3.84 ¾. A little bit of follow-through buying this week will start to put the bulls on firm footing. Numerous short term technical buy signals have been triggered already,

but we will need more supportive action for the longer term signals.

The March KW made a quick move from the bottom to the top of the recent trading channel, so maybe that has done enough for a while. The \$4.50 area has proven to be strong resistance for the past couple of months and this week was no different. Perhaps if the corn and beans can build upon recent gains the wheat will as well. A close above \$4.50 would suggest we are in for a move up to \$4.97.

Soybeans gapped higher Thursday night and saw some very good strength at times. The market failed to hold onto most of the gains, but the charts still suggest the January contract has a reasonable shot at making a run to \$9.24. The beans have the advantage of having seen some very good export sales lately, which is keeping a bid under the market.

Cattle had a good week. The new contract highs in the February and April live cattle have those charts looking bullish after the long stretch of sideways trade. The strength in the live cattle also bodes well for the feeder cattle. January feeder moved through trend line resistance. March and April and up against multi-month highs, and the contracts from May forward made new contract highs. Hedging profits is a good idea, but keep in mind that the trends are up, so be a little patient.

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For our sale held Friday, December 13th, weaned steer and heifer calves sold fully steady to stronger prices. Unweaned calves and lower quality calves are harder to move. Feeder weight cattle were selling at fully steady to stronger prices on the kind offered. Cull cows were selling \$2-\$4 lower on a large offering.

STEER CALVES — 350-550 LBS.

Frankfort	6 blk	464@192.00
Harveyville	7 blk	361@183.00
Soldier	5 blk	532@182.00
Olsburg	4 blk	461@179.00
Council Grove	4 blk	370@178.00
Allen	5 mix	455@177.00
Desoto	5 blk	545@175.50
Harveyville	5 blk	441@174.00
Manhattan	9 blk	541@171.50
Frankfort	4 Cross	520@166.00
Burns	8 blk	545@163.75
Allen	8 mix	540@163.00
Shawnee	8 blk	531@155.00

STEERS — 575-1,000 LBS.

Wamego	7 blk	573@173.00
Soldier	9 blk	581@167.00
Tonganoxie	4 blk	595@165.00
Wamego	4 Cross	611@160.00
Wamego	16 bwf	626@158.00
Shawnee	55 Cross	613@157.50
Goff	9 blk	640@157.50
Allen	7 blk	659@157.00
Council Grove	8 bwf	599@156.50
Alma	6 blk	644@156.00

Leonardville	5 blk	576@156.00
Burns	10 Cross	627@155.50
Manhattan	4 blk	592@153.00
White City	10 blk	691@153.00
Manhattan	4 Heref	582@152.00
Alma	4 blk	760@146.00
Shawnee	48 Cross	704@145.75
McLouth	19 blk	835@145.50
Goff	17 blk	742@144.25
Manhattan	12 mix	643@143.25
Council Grove	9 blk	725@142.00
Frankfort	6 blk	595@140.00
Council Grove	4 blk	783@139.00
Olsburg	5 blk	676@136.00
McLouth	6 blk	988@136.00
White City	6 blk	663@134.00
Clifton	8 Heref	742@133.50
Centralia, MO	4 Cross	616@125.00
Council Grove	5 blk	712@105.00

HEIFER CALVES — 275-550 LBS

St. George	4 blk	290@154.00
Frankfort	4 blk	476@153.50
Council Grove	5 bwf	404@148.00
Olsburg	6 blk	518@148.00
Council Grove	4 bwf	542@146.00
Harveyville	5 blk	444@146.00
Onaga	4 bwf	435@144.00
Wamego	6 Cross	535@143.00
Blue Rapids	4 bwf	498@141.00
Shawnee	8 blk	514@140.00

HEIFERS — 550-850 LBS

Dwight	6 blk	560@145.00
Allen	6 blk	579@142.00
St. George	5 blk	559@142.00

Shawnee	34 blk	576@140.25
Alma	5 blk	565@138.50
Soldier	9 blk	568@137.00
Manhattan	6 blk	626@136.00
Onaga	6 blk	832@135.00
Tonganoxie	4 blk	645@134.00
Council Grove	18 bwf	663@134.00
Frankfort	4 blk	571@132.50
Manhattan	11 blk	640@131.50
Wakarusa	4 blk	608@130.50

COWS & HEIFERETTES — 825-2,050 LBS

Alma	1 blk	845@115.00
Barnes	4 blk	1116@100.00
Morganville	1 Cross	930@92.00
Morganville	1 blk	980@82.00
Morganville	1 blk	1075@73.00
Dwight	1 blk	1420@73.00
Frankfort	1 bwf	1120@70.00
Leonardville	1 blk	1725@69.25
Westmoreland	1 blk	1820@68.50
Onaga	1 blk	2035@68.00
Manhattan	1 blk	1105@66.00
Alma	1 blk	920@66.00
Westmoreland	1 blk	1600@59.00

Council Grove	1 blk	1520@58.50
Wamego	1 blk	945@58.00
Onaga	1 blk	1680@57.00
Allen	1	1430@56.50
Council Grove	1 blk	1410@49.00
Morganville	1 Char	1185@47.50
Dwight	1 blk	1445@46.50
St. George	1 Cross	1495@45.50
Morganville	1 blk	1350@45.00
Council Grove	1 blk	1090@38.50
Westmoreland	1 blk	1260@37.00
Onaga	1 blk	1400@37.00
Junction City	1 blk	1120@37.00
Dwight	1 blk	1400@36.00
Onaga	1 blk	1270@35.00
Onaga	1 blk	1230@32.50

BULLS — 1,325-2,175 LBS.

Manhattan	1 Rd Ang	1850@73.00
Council Grove	1 blk	1750@72.00
Waterville	1 blk	2175@71.50
Paxico	1 blk	1340@70.00
Delia	1 Cross	1445@63.00
Marion	1 blk	1895@62.00
Junction City	1 Heref	1550@43.00



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Kansas Hay Market Report

Hay market trade is moderate, demand was slow to moderate, and prices remain steady. Alfalfa inquires and movement have increased, now that harvest has wrapped up. Grinding alfalfa seems to be plentiful, however higher quality hay is difficult to find. The grass hay market has slowed a bit and producers report that there are plenty of round bales to be found. According to the U.S. Drought Monitor, southwest Kansas saw an expansion of abnormal dryness (D0) and moderate drought (D1). The continued developing dryness has caused low streamflow conditions and impacts to the winter wheat. Currently, 48.36 pct of the state is in some form of drought category with Finney, Kearney, Grant, Stanton and Morton counties suffering through the worst with severe (D2) and extreme (D3) drought conditions. If you have any extra hay to sell and/or need hay here in Kansas, use the services of the Internet Hay Exchange: www.hayexchange.com/ks.php.

Southwest Kansas

Dairy alfalfa, ground/delivered, grinding alfalfa steady; movement moderate. Alfalfa: horse, premium small squares 240.00-250.00. Dairy 1.00-1.05/point RFV, Supreme 185.00-226.00, Premium 170.00-195.00, Good 160.00-170.00. Stock or Dry Cow 160.00-170.00. Fair/Good grinding alfalfa, 115.00-125.00. Ground and delivered locally to feedlots and dairies, 150.00-160.00. Sudan: large rounds 55.00-65.00. Wheat straw: large rounds 40.00-50.00, large squares 65.00-75.00 delivered. The week of 12/01-12/07, 12,664T of grinding alfalfa and 1,631T

of dairy alfalfa was reported bought/sold.

South Central Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, alfalfa pellets, steady; movement slow to moderate. Alfalfa: horse, small squares 250.00-275.00 (market adjustment). Dairy, 1.00-1.05/point RFV, Supreme 195.00-225.00, Premium 175.00-200.00, Good 165.00-175.00. Stock cow, 130.00-150.00. Fair/Good grinding alfalfa, 90.00-105.00. Ground and delivered locally to feedlots 135.00-145.00; Alfalfa pellets: Sun cured 15 pct protein 200.00-205.00, 17 pct protein 205.00-220.00, Dehydrated 17 pct 300.00-310.00. Grass Hay: Bluestem, good small squares 7.00-8.00/bale, large rounds 60.00-70.00, large squares 75.00-85.00. Brome, small squares 7.00-8.00/bale, large rounds 100.00-110.00, lesser quality 70.00-80.00. Sudan: large rounds 65.00-75.00. Oat hay, 80.00-85.00. Teff: mid to large squares 140.00-160.00. Wheat Straw: small squares 5.50-6.50/bale, large squares 70.00-75.00, large rounds 55.00-65.00. The week of 12/01-12/07, 8,408T of grinding alfalfa and 825T of dairy alfalfa was reported bought/sold.

Southeast Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered, grass hay steady; movement slow. Alfalfa: horse or goat, 230.00-250.00. Dairy 1.00-1.05/point RFV. Stock cow 160.00-170.00. Fair/Good grinding alfalfa, 115.00-125.00. Ground and delivered, none reported; Grass hay: Bluestem, small squares 130.00-140.00, good, mid squares 120.00-140.00, large squares, 100.00-120.00, large rounds 60.00-70.00. Brome, good, small squares 125.00-150.00, mid to large squares 120.00-135.00, large rounds 90.00-100.00, lesser quality 75.00-85.00; Wheat Straw: mid and large squares 60.00-80.00, large rounds 55.00-65.00. The week of 12/01-12/07, 3,377T of grass hay was reported bought/sold.

Northwest Kansas

Dairy alfalfa, grinding alfalfa, ground/delivered steady; move-

ment slow. Alfalfa: Horse or goat, 205.00-215.00. Dairy, Premium/Supreme 1.00-1.05/point RFV. Stock cow, fair/good 150.00-160.00. Fair/good grinding alfalfa, 100.00-110.00. Ground and delivered locally to feedlots and dairies, 125.00-135.00.

North Central-Northeast Kansas

Dairy alfalfa, grass hay, grinding alfalfa, ground/delivered steady; movement slow to moderate. Alfalfa: horse, premium small squares 9.50-10.50/bale. Dairy 1.00-1.05/point RFV, Supreme 185.00-210.00, Premium 170.00-195.00, Good 160.00-170.00. Stock Cow, 150.00-160.00. Fair/good, grinding alfalfa, 110.00-125.00. Ground and delivered 130.00-160.00. Grass hay: Bluestem, small squares 7.00-8.00/bale, mid to large squares 85.00-100.00, large rounds 75.00-85.00. Brome, small squares 7.50-8.50/bale, mid to large squares 115.00-150.00, large rounds 80.00-95.00; Sudan, large rounds 55.00-65.00. Wheat Straw: small squares 5.00-6.00/bale delivered, large squares 100.00-110.00 delivered, large rounds 60.00-70.00. The week of 12/01-12/07, 299T of grinding alfalfa and 650T of dairy alfalfa was reported bought/sold.

****Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.*

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*RFV calculated using the Wis/Minn formula.

***TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).*

Source: Kansas Department of Agriculture - Manhattan, Kansas, Kim Nettleton 785-564-6709. Posted to the Internet: www.ams.usda.gov/mnreports/DC_GR310.txt



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K-State researchers make progress on work with industrial hemp

After one year of growing industrial hemp in test plots, Kansas State University researchers say they've moved closer to providing guidance to producers interested in growing the alternative crop in Kansas.



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In April 2018, Kansas Gov. Jeff Colyer signed a bill enacting the Alternative Crop Research Act, leading to the legal production of industrial hemp in the state. Kansas is one of 42 states approved to grow the crop; the Kansas Department of Agriculture reported that there were 207 Kansas growers in 2019.

None of those growers, however, had information available to show best practices for growing industrial hemp in Kansas soils.

"It's a brand new crop that nobody in Kansas should have legal experience growing," said Jason Griffin, director of the John C. Pair Horticultural Center, one of three sites where K-State's research trials have taken place this year (research was also conducted at K-State facilities in Colby and Olathe). "Since it was new, we needed baseline information on how to grow the crop successfully."

Griffin noted that "99% of the people growing industrial hemp in Kansas this year were growing for cannabidiol," better known as CBD. Cannabinoids have high interest among consumers because of their purported medical and therapeutic benefits in humans and companion animals.

CBD and other varieties are legal to grow if they produce less than .3% tetrahydrocannabinol, or THC. If the plant's THC level is greater than .3%, it is considered marijuana and not legal to grow or possess in Kansas.

"We knew that Kansas farmers wanted to get into this industry," Griffin said, "and our job is to conduct research to help farmers be successful with the crop."

Griffin and the research team at the John C. Pair center planted seven CBD varieties, including five in high tunnels, which are plastic-covered structures that provide some protection from the environment compared to open field conditions.

"It's well-known that high tunnels in the specialty crops arena have certain advantages over crops grown outside," Griffin said. "For our purposes, it reduced solar radiance, reduced wind and reduced pest presence. But, specifically for hemp, we had our high tunnel completely enclosed in insect screens, which is a really fine netting. We wanted to see if the insect screen would reduce the amount of pollination inside the tunnel. And it appeared it did."

Griffin said that in the hemp industry, pollination "is a big deal. CBD is produced in the female flower buds, and if those female flower buds get pollinated, your concentration of CBD just tanks into the basement. You get almost none. So you have to keep pollen away from those female flower buds."

That caused problems for the hemp varieties that K-State grew outside, Griffin said, noting that pollen can travel as far as three miles. "I think it would be very difficult to have a large-scale, outdoor CBD production system successfully without somehow protecting those plants from pollen."

Because they were protected from insects and other pollinators, "the plants inside the high tunnel were just superior," Griffin said. "In that protected environment, they were larger and had more flower buds. Because they had more buds, they had a higher CBD content."

K-State's work also looked at various production systems, including growing the plants with organic and conventional fertilizer. Researchers also looked at the potential of growing industrial hemp for fiber and grain.

The university's work will continue in 2020, Griffin said. "This was our first year," he said. "We probably made some mistakes and we'll probably improve as any grower might as they get more experience with a crop."

Griffin said updated information on K-State's research with industrial hemp is available on Facebook. More information about the John C. Pair Horticulture Center also is available online.



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Kansas Corn, Kansas Beef offer Corn-Fed Beef Seminar on Jan. 6

Kansas corn and beef producers are invited to attend the Corn-Fed Beef Seminar on Jan. 6 at the Hy-Plains Feedyard Education and Research Center in Montezuma. The Kansas Corn Commission and Kansas Beef Council have teamed up to present the seminar designed to bring corn and beef producers together to learn about issues that affect both industries. The seminar begins at 2:30 following the agronomic-focused Kansas

Corn School that occurs from 9 a.m. to 2 p.m. Producers are invited to attend one or both events.

“We are bringing in top-level speakers focusing on conservation, connecting with consumers to share our story to consumers and a more in-depth look at export markets and the effects on beef markets and corn prices,” Kansas Corn director of industry relations Stacy Mayo-Martinez said. “Our goal is to have partici-

pants walk away feeling more confident to engage on key topics.”

The seminar features topics that impact both beef and corn producers.

“Beef and corn producers share the same interests and goals to build market demand for our products and to wisely use our resources to produce a profitable, high quality product,” Kansas Beef Council executive director Kevin Thielen said. “This seminar will ad-

dress those issues and provide an opportunity for networking as well.”

Registration for the Corn-Fed Beef Seminar is free. However, producers are asked to register in advance at ks-corn.com/cornfedbeef. (Visit ksccorn.com/cornschooll for information on the corn school.)

Corn-Fed Beef Seminar Agenda | Jan. 6 | Hy-Plains Feedyard, Montezuma

2:30 Welcome from Kansas Corn and Kansas Beef

2:45 Panel on Real World Experience on Conservation Advancements

Shawn Tiffany, Tiffany Feedyard; Nick Hatcher, Hatcher Land and Cattle

4:45 Consumers: Ways to Engage, Convince and Not Battle

Cara Harbstreet: Street Smart Nutrition; Hannah Thompson-Weeman: Animal Ag Alliance

5:00 Behind the Scenes on Opening International Markets

and Value of Key Markets

U.S. Meat Export Federation

6:00 Reception with corn-fed beef appetizers

We appreciate the support of our industry partners for this event, American Ag Credit, Hy-Plains Feedyard, Western Plains Energy, Kansas Ethanol and Syngenta. Visit ksccorn.com for more information Kansas Corn Schools and the Kansas Corn-Fed Beef Seminar.

Wheat organizations encouraged by progress on Phase One deal with China

U.S. Wheat Associates and the National Association of Wheat Growers are encouraged by news that the United States and China have agreed on the text of a “Phase One” trade deal that apparently would roll back tariffs and re-open China’s important market for U.S. agricultural imports.

Earlier this year, China agreed to new policies related to new agricultural tariff rate quotas (TRQ), including a 9.6 million metric ton reduced tariff TRQ for wheat imports. China had imported as much as 1.65 million metric tons of U.S. wheat in marketing year 2016/17 and an additional 866,000 metric tons in 2017/18

before implementing retaliatory tariffs in March 2018. It is also believed that China’s flour millers and growing baking industry would welcome the opportunity to purchase high-quality U.S. wheat classes again.

Farm Bureau honors members and friends at 101st annual meeting

Kansas Farm Bureau recognized members and friends at its 101st Annual Meeting, Dec. 1-3 in Manhattan.

Jackie McClaskey, Crawford County, received KFB’s Distinguished Service award. A former Kansas Secretary of Agriculture, Jackie now serves as President of the American Royal New Campus Development. She’s helping move the Royal from Missouri to Kansas, and leading a team that’s designing from the ground up, a state-of-the-art multi-faceted complex aimed at securing the Royal’s proud heritage while opening new venues for agriculture education and promotion, all in an urban setting ripe for teaching about the importance of farming and ranching.

The organization also presented 13 Friends of Agriculture awards. This award recognizes individuals who have made significant contributions to Kansas Farm Bureau and agriculture or rural Kansas. They included:

Pat Bosco, Riley County, is known to many as the face of Kansas State University. Under his leadership, K-State became the number one choice for Kansas high school seniors and remains so today.

Larry Goering, Harvey County, is a devout Farm Bureau member and has served agriculture for more than 60 years. In the past, Larry taught vocational agriculture to students who are now successful leaders in the agricultural industry.

Glen Good, Logan County, has taught agriculture for more than 30 years and has served on the Ways and Means Committee for the Kansas Association of Agricultural Educators as well as the State Career Development committee. He has given countless hours to promote and educate people about agriculture.

Rich Hawkins, Thomas County, is a dedicated farm and ranch broadcaster. He began his broadcasting career in Colby and carried the agriculture story there for 17 years. He then brought the farm and

ranch voice to Kansas City. Rich listens intently to others and values the knowledge of those in the agriculture industry.

Kelly Lenz, Shawnee County, is a familiar voice to everyone in agriculture, as he has been a leader in the farm broadcast industry for 41 years. Through his work on both TV and radio, he is someone farmers and ranchers trusted for the latest information on the ag industry.

Denise Middleton, Cowley County, began her Farm Bureau career by serving on the Board of Directors of Cowley County and was later hired as the Cowley County coordinator. She has worked faithfully educating about agriculture for 15 years, focusing on children, women, legislators and the urban community.

Rob Olson, Johnson County, represents the 23rd Senate District in south Johnson County. He chairs the Senate Committee on Financial Institutions and played an integral role in the effort to create authority for Kansas Farm Bureau to offer health care member benefits in the 2019 legislative session.

Dan Peterson, Labette County, has served agriculture for more than 40 years. He is currently the local affairs coordinator for the Labette County Farm Bureau. In the

past, Dan taught vocational agriculture classes and taught many students who became state and national Proficiency Award winners. Many of his students now have successful agricultural careers.

Gayle Ross, Sedgwick County, retired last year from Farm Bureau after 31 years of service as the county coordinator. She brought years of contributions to her community by working with Extension, 4-H and the Ronald McDonald House. Working with these organizations established good relationships for Sedgwick County Farm Bureau and helped to educate an urban community about agriculture.

Charlie Sargent, Riley County, retired from Kansas Farm Bureau after 46 years of serving Kansas farmers and ranchers in various roles throughout the organization. Charlie enjoyed relating the importance of agriculture and Farm Bureau’s role in supporting a way of life that helps feed and fuel our world.

John Schlageck, Riley County, retired from KFB last year after 45 years as a leading commentator on agriculture and rural Kansas. One of his favorite things to do was visit with members and share their stories with others.

Chairman Jene Vickrey, Miami County, was first elected to the Kansas House in

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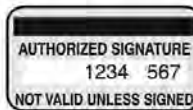
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MACHINERY

1984 JD 7720: Hrs unknown. Good mechanical shape. Dual range cylinder. Long unloading auger. Serviced just prior to fall harvest. Only used it for 30 acres this fall. Pics available on Manhattan Craigslist or via email. 785-747-7625

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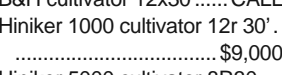
'18 Case IH 2150 planter 16/30
'12 Case IH 5130 4WD combine, 1630 eng. 1175 sep.
'11 Case IH 7088 combine 1705 engine, 1248 sep.
'11 Case IH 3406 corn head w/ trailer
'10 Case IH 2020 flexhead 30" w/ air reel
IH 863 cornhead on trailer
'89 Case IH 1063 corn head
'80 Vermeer 605G rd. baler
'05 Bush Hog 2615 batwing
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2015 NHT4-100, cab, MFD, ldr, 1500 hrs
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MISCELLANEOUS

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HAY EQUIPMENT

Coffee, Cookies and Conversation series 2020 planned in Shawnee County

The Shawnee County Extension Office and the Shawnee County Conservation District with assistance from the Natural Resources Conservation Service will host a series of five educational trainings on the following dates, the locations and topics are listed below.

These presentations will have a special emphasis for local crop and livestock producers at each of the programs.

Each program is a free

event open to interested land owners, crop and livestock producers. Thanks to our sponsors: Landmark National Bank, Shawnee County Farm Bureau, Kansas Insurance, Shawnee County Extension Foundation and Premier Farm and Home.

If you have questions or would like to RSVP, call Shawnee County Extension at (785) 232-0062 or e-mail Leroy Russell at lrussell@ksu.edu. We hope to see many of you attend these important

presentations at the Coffee, Cookies and Conversation Series 2020.

LEASE LAW/FENCING LAW

When: Tuesday, January 21 – 1:00-2:30 p.m.

Where: Shawnee County Farm Bureau, 3801 SW Wanamaker Road, Topeka

Speaker: Forrest Buhler, Staff Attorney, Kansas Agriculture Mediation Services

PONDS MAINTENANCE: AQUATIC PROBLEMS—FISH, PLANTS

When: Tuesday, February 11 – 1:00-2:30 p.m.

Where: Rural Water District #3, 4926 SW Wanamaker Road, Topeka

Speakers: Leroy Russell, Shawnee Extension Agriculture Agent

Christy Ronsse, NRCS, Soil Conservation Technician

FORESTRY

When: Thursday, February 20 – 1:00-2:30 p.m.

Where: Shawnee County Extension Office, 1740 SW Western Avenue, Topeka

Speakers: Jarran Tindle, Watershed Forester for the Kansas Forest Service

Katy Dhungel, District Forester for Kansas Forest Service

WEEDS IN CROPS AND PASTURES

When: Tuesday, March 10 – 1:00-3:00 p.m.

Where: Rossville Township Community Center, 420 Main, Rossville

Speakers: Stu Duncan, Extension Specialist, Crops and Soils

John Welborn, Shawnee County Weed Department Supervisor

FARM OWNER TRANSITIONS/FAMILY FRIENDLY

When: Thursday, March 19 – 6:00-7:30 p.m.

Where: Shawnee County Extension Office, 1740 SW Western Avenue, Topeka

Speaker: Shon Robben, Arthur-Green, LLP

Please RSVP by the day before the event to ensure that they have plenty of supplies.

KLA members approve policy addressing business issues

Policy focused on labeling of imitation meat and dairy products, stockwater permits, the lesser prairie chicken and other key issues was approved by members of the Kansas Livestock Association (KLA) during the group’s annual business meeting December 6 in Wichita. Ranchers, feeders and dairymen provided input during regional roundtable meetings in the fall and committee and council meetings at the convention, with final approval coming from the general membership.

“Many KLA members were involved in creating policy for 2020,” said KLA president Harry Moser, a rancher from Wheaton. “This broad participation makes for strong policy that will help KLA effectively represent the business interests of its members.”

KLA members believe consumers should be equipped to make informed decisions when purchasing meat food products versus imitation meat products. Therefore, existing policy was amended to oppose allowing fake meat and dairy products, and lab-grown meat to inappropriately use nomenclature associated with actual meat and dairy products. In addition, the policy supports legislative, regulatory or judicial action to protect consumers by ensuring fake meat and dairy products, and lab-grown meat are labeled accurately.

Members approved a new resolution regarding stockwater facility permits. Policy supports a permit that would allow an individual water right(s) to exceed the annual authorized quantity of the individual water right(s), as long as the facility’s total authorized quantity was not exceeded and did not impair a senior

water right from the same local source of supply.

The membership recognized the important role the chief engineer, chosen by the Kansas Secretary of Agriculture, plays within the livestock industry. Consequently, a new resolution was approved to support the secretary, in conjunction with the Kansas Legislature, adjusting the compensation of the chief engineer to be competitive with surrounding states. The policy also supports changes to state law necessary to allow the Kansas Secretary of Agriculture to appoint any capable and qualified person to be chief engineer, regardless of professional degree or certification.

Existing policy focused on the lesser prairie chicken was amended by the membership. While KLA continues to support voluntary, incentive-based efforts like the Lesser Prairie Chicken Range-Wide Conservation Plan as means to preserve and enhance the population of the birds in Kansas, KLA members took the step of disapproving of the Western Association of Fish and Wildlife Agencies’ (WAFWA) management of the Range-Wide Plan. KLA policy calls for WAFWA to resign as the plan’s administrator or make public a recent audit that identified specific areas of mismanagement and work with stakeholders to correct shortcomings identified in the audit. KLA members continue to oppose listing the lesser prairie chicken as a threatened or endangered species under the Endangered Species Act.

Members voted in favor of an amendment to policy addressing water conservation programs. The policy supports state law authorizing Local Enhanced Management Areas (LEMA), as long as any proposed LEMA has the support of local affected

water right holders.

KLA policy on statutory liens was reaffirmed during the business meeting. Members support the current agricultural lien law dealing with the feed and care provided to livestock and oppose any efforts to eliminate these liens or their priority.

Members reaffirmed a resolution focused on the protection of private property rights and use of eminent domain. The policy supports legislative, judicial and administrative initiatives to prevent the use of eminent domain powers by governmental entities as a tool to take private property from one party and transfer to another party for profit or private gain. In addition, members support legislation that provides for full compensation to property owners for any property interest taken using eminent domain by governmental entities for public or private projects.

Policy on zoning of agricultural land and buildings also was reaffirmed by the membership. It supports current state laws that prohibit local governments from enacting any regulations that apply to agricultural land use or the construction and maintenance of buildings used for agricultural purposes outside of city limits and oppose any attempt to weaken those exemptions.

KLA members approved 62 resolutions for 2020. Other issues addressed in KLA policy range from cattle marketing to animal health to noxious weeds.

KLA is a 5,500-member trade organization representing the state’s livestock business on legislative, regulatory and industry issues at both the state and federal levels. The association’s work is funded through voluntary dues dollars paid by its members.

Warm-season grasses provide forage, wildlife habitat

Richard Asbill wants cattle and wildlife to benefit from warm-season grasses on his southwestern Missouri farm.

Asbill, the superintendent of the Cassville R-IV School District and a former agriculture teacher, is one of the first participants in the NRCS + MU Grasslands Project. The project is a collaboration between the University of Missouri and the USDA’s Natural Resources Conservation Service.

MU Extension agronomist Tim Schnakenberg worked with Asbill and three other area producers in the pilot project.

“The NRCS + MU Grasslands Project provides support for producers to successfully experiment with native grasses on their farms so they and their neighbors can see for themselves how well it works,” Schnakenberg says.

Asbill seeded one of his grazing paddocks to warm-season grasses. His first-year establishment grows

tall and lush. “This is what we want to see the first year,” says Schnakenberg.

Its bunch-type growth habit and undergrowth provide cover for quail and other ground-nesting birds. Asbill seeded pasture borders with sunflowers and other plants that attract pollinators. After the growing season, grazing deer find safe haven in the 6-foot-tall grasses.

Asbill chose a mix of 65% Kaw big bluestem, 25% Rumsey Indian grass and 10% Missouri native little bluestem at a seeding rate of 11 pounds per acre. He felt this mix would work well in his existing rotational grazing system. Site conditions and intended use determine the mix and seeding rate, Schnakenberg says.

Preparation is key to getting a good stand, Schnakenberg says. Asbill had to remove the original tall fescue sod before planting to get good seed-to-soil contact and eliminate the fescue competition. He arranged to have

the field planted to soybean the year before planting, then used a burndown herbicide mixed with imazapic herbicide for residual weed control ahead of no-till seeding.

Warm-season grasses can be planted as a dormant seedling over the winter or they can be seeded April through June. Spring rains prevented Asbill from planting until late May.

Asbill and other participants found that one of the biggest challenges of planting warm-season grasses is proper drill calibration. Big bluestem, little bluestem and Indian grass seeds are small, light and fluffy. This makes it difficult for them to travel from the seed box and through the seed delivery tube to the soil. He rented a no-till drill adapted for warm-season grass to get the job done correctly. Seeds planted more than ¼ inch deep may not germinate, so he strived to drill as shallow as possible, with some seed even left on top of the ground.

“You can follow the directions on the drill box, but you have to improvise,” Asbill says.

Weed control is a concern in warm-season grass pastures, especially during the establishment year, Schnakenberg says. And this was a year when weeds flourished.

To control broadleaf and other grasses, Asbill applied an imazapic herbicide later in the season. He used Panoramic, a generic version of Plateau.

With the in-season imazapic spray, he used methylated seed oil (MSO) as surfactant in July to improve chemical activity. He found that careful attention to MSO application rates is imperative.

Asbill achieved an excellent stand that should provide forage for cattle during the “summer slump,” Schnakenberg says. Heat- and drought-tolerant warm-season grasses flourish compared to tall fescue when temperatures

rise, rainfall diminishes and cool-season pastures decline.

Augmenting grazing systems to include warm-season grasses may allow 300 days or more of grazing, says Schnakenberg. This reduces expenses of buying forage and feed, and protects against drought and hay shortages.

In spring, Asbill will divide the large paddock into several smaller ones to get even better use out of it. Schnakenberg recommends that cattle not graze on the first-year stand. This allows roots to establish without grazing pressure.

The initial investment to convert to warm-season grasses scares some producers, Schnakenberg says. “The sticker shock is hard.” But the long-term cost of production is lower. He recommends that producers convert in small increments and gradually learn how to best establish and maintain the crop before planting large acreages. Warm-season grasses require a new set of management

techniques compared to fescue management.

Initial costs are offset by lower nutrient needs, longer grazing seasons and less reliance on more costly hay and feed. Producers can also expect to have another tool for offsetting the effects of endophyte toxins.

One of the perks of growing native grasses is that they require much less fertilizer and lime than most other forage options. This might be due to a more extensive root system that develops over time, says Schnakenberg.

Asbill plans to replace cows and calves and looks forward to an abundant, diverse supply of forage. He would like to demonstrate to production farmers the benefits of management plans that incorporate conservation and native-grass grazing options.

Asbill has lived on his farm for 17 years. “I have a love and passion for agriculture,” he says.

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American Royal plants roots, celebrates future home

The American Royal Association is one step closer to its future home after recently acquiring 115 acres in Kansas City, Kansas. The Association's vision is to be the national destination for the food and agriculture industry, the Epicenter of Agriculture – a vision that will elevate the presence of the longstanding Kansas City tradition.

The American Royal purchased 47 acres earlier this year. Recently, the Patterson Family Foundation acquired 80 neighboring acres and signed a 99-year lease agreement with the American Royal Association for 68 of those acres, providing the American Royal a total of 115 acres for the new complex.

"My late father, Neal Patterson, believed in the value the American Royal holds for the future of agriculture," said Lindsey Patterson Smith, member of the American Royal board of directors and director of the Patterson Family Foundation. "While we wish he were here to see this progress, my family and I are proud to be involved in this important initiative and are

excited to see what the future holds. This is about more than just building a state-of-the-art complex; it is about creating a place where relevant conversations and events around food, fiber and fuel happen. The American Royal will be a hub that brings people of all ages and backgrounds together to celebrate and advance the industry that impacts all of us every day."

Earlier this fall, the American Royal submitted its preliminary development plan to the Unified Government of Wyandotte County. This submission was the first in a series of requirements the American Royal will complete over the next six months. On December 9, the Planning Commission of the Unified Government of Wyandotte County approved the preliminary development plan and the special use permit for the American Royal complex.

The one-million-plus square foot complex with accompanying outdoor plaza/arena will allow for an expansion of the current 14-week programming to 365 days of the year. The highly flexible



An announcement was made last week of additional acreage for the new one-million-plus square foot American Royal complex to be built in Kansas City, Kansas.
Photo by Matthew Hicks, MSH Photography

facility features over 800,000 square feet of indoor, programmable event space including significant barn and exposition areas, three performance arenas, one warm-up arena, a large educational area with integration throughout the entire complex, and over 50,000 square feet of high-end exhibit space.

The American Royal has been a nationally recognized brand of excellence for more than a century. Beginning in 1899 as the National Hereford Show, the American Royal has evolved into a comprehensive season of food and agriculture activity, hosting a variety of events. Today, the Kansas City tradition cel-

brates its 120-year anniversary and is experiencing a successful year of growth and expanded reach.

"Support for the American Royal is strong and growing," said Glen Alan Phillips, president and CEO of the American Royal. "We have contestants coming to Kansas City from over 38 states and 14 countries to compete in our various events. Our livestock and equine shows were up in entries and maxed out the current facilities. Our Pro Rodeo sold out, including 200 standing-room-only tickets, and the American Royal World Series of Barbecue continues to be the world's largest barbecue competition. We're excited about this continued growth and the opportunities the new complex will provide to fill these needs in the future."

To create and construct this industry hub, the American Royal selected J.E. Dunn Construction and Gould Evans as the design-build team.

Randy Bredar, executive vice president of J.E. Dunn Construction noted, "Like the


American Royal, J.E. Dunn Construction has roots that run deep in Kansas City and across the region. We are honored to be working alongside the leadership of the American Royal and Gould Evans on a project of this magnitude and importance. Together, we are ready to design and construct the nation's Epicenter of Agriculture, right here in our home of Kansas City."

"This is one of those design opportunities that, at its core, combines a rich history with a dynamic vision and the challenge to create the experiences that celebrate both," said Tony Rohr, national managing principal at Gould Evans. "We are proud to be a part of the team to bring the American Royal vision to life."

A ceremonial groundbreaking is expected Spring 2020, with construction beginning Summer 2020. The core complex is to be complete by winter of 2021.

For project updates and information, visit www.americanroyal.com/ournewhome.

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www.mkcoop.com

KDA re-opens Kansas Sediment and Nutrient Reduction Initiative

The Kansas Department of Agriculture Division of Conservation announces the re-opening of the Kansas Sediment and Nutrient Reduction Initiative. This initiative provides a onetime incentive payment for Continuous Conservation Reserve Program (CCRP) contracts for the following practices:

Grassed waterways, Shallow water areas for wildlife, Filter strips, Riparian buffers, Wetland restorations. Improvements to farmable wetland and farmable wetland buffers

The 2018 Kansas Legislature allocated \$281,312 to the KDA Division of Conservation to help promote the reduction

Local calving school offered to assist area beef producers

In anticipation of calving season, K-State's Department of Animal Sciences and Industry, and K-State Research and Extension faculty and staff are planning a series of calving schools to help boost producers' chances of a successful year.

The Marais des Cygnes District, Frontier District, Johnson County and Douglas County Extension offices will be hosting one of these Calving Schools on Tuesday, January 14, 2020. The program will be hosted at the Celebration Hall, 220 W. 17th Street, on the Franklin County Fairgrounds, in Ottawa. Things will kick off with a sponsored meal at 6:00 p.m. followed by presentations starting at 6:30 p.m. There is no cost to attend but interested persons are asked to pre-register by contacting the Marais des Cygnes District – Paola office (913)-294-4306 or emailing Katelyn Barthol at kbarth25@ksu.edu.

Be aware of the hidden cost of cow depreciation

By Lisa Moser

When asking cow-calf producers what it costs to raise cattle, often they will list feed and equipment as two of the largest expenses they have. Others might include labor on the list.

But experts at Kansas State University say that one cost not often thought of or accounted for is the decreasing value of the cow over time.

"Labor, interest, machinery and feed are all cash expenses," said agricultural economist Dustin Pendell during a recent Beef Cattle Institute podcast. "Cow depreciation is a non-cash expense, which is why a lot of times people don't think about it."

Assessing the depreciation

value

In accounting for cow depreciation, Pendell said cattle producers need to calculate the purchase price minus the salvage value divided by the productive life of the animal.

"The price you pay for the cow or replacement heifer will have a huge impact on the depreciation value," he said.

As an example, veterinarian and Beef Cattle Institute director Brad White said: "As you think about your herd, there might be years when a pregnant replacement heifer could be added for \$1,300, and other years when that same heifer might cost \$2,100 depending on the cattle cycle. That purchase price greatly impacts the level of depreciation."

Another factor is the span of time the cow is in the herd.

White advises producers to think broadly about the whole herd. "We are talking about more than just one cow. How long do she and her cohorts stay in the herd on average?" he said.

Then there is the final sale price. Market trends will influence that decision, according to Pendell. "Producers need to decide if it is better to sell her as a cull cow now or feed her over the winter and try for a better price in the spring."

Understanding a dollar cost averaging approach

Along with accounting for cow depreciation, White recommended producers consider a dollar cost averaging approach.

calf model.

"Our goal is for producers to leave better prepared for calving season," Tarpoiff said. "We will discuss timelines on when to examine cows for calving problems, and when to call your vet for help if things are not going well. It's an excellent program regardless of experience level."

Dystocia, calving difficulty, is the result of the difference between calf size at birth (birth weight) and

Douglas, Ellis, Geary, Harvey, Jackson, Jefferson, Lyon, Marion, Marshall, McPherson, Morris, Nemaha, Osage, Pottawatomie, Reno, Republic, Rice, Riley, Saline, Shawnee, Wabaunsee, Washington.

Please contact your local Conservation District for more information on the Kansas Sediment and Nutrient Reduction Initiative and eligibility. You can find a directory of local Conservation Districts at agriculture.ks.gov/ConservationDistricts.

the dam's birth canal (pelvic area). These two factors (birth weight and pelvic area), along with cow age, calf sex, gestation length, pre-calving nutrition and cow body condition, season, calf presentation, and maternal effects contribute to differences in calving difficulty. Of these factors, research has clearly demonstrated that calf birth weight is the primary factor. As calf birth weight increases, the percentage of cows

requiring calving assistance also increases.

Genetic selection is the primary tool for effective management of birth weight and calving difficulty. Birth weight is a highly heritable trait, and responds to selection pressure. Tools such as EPDs for birth and calving ease should be used in sire selection, especially, when breeding first calf heifers.

Please mark your calendars and plan to attend.

and take some of the guesswork out of their budgeting. "This is a cost that producers can manage that will impact the overall profitability of the

herd."

More information on this topic is available on a weekly podcast produced by the Beef Cattle Institute.

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Deadline for Bids: January 10, 2020
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- The total amount bid for Real Estate/chemical application.
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Ring in the New Year at the Flint Hills Discovery Center

Join the Flint Hills Discovery Center (FHDC) on Tuesday, December 31 from 6:30-9:00 p.m. for Family New Year's Eve – Mad Science! Throw on your party hats, grab the family and celebrate the start of 2020!

Guests of all ages are invited to embrace their inner mad scientist and join us for a night of diabolical fun. Activities will include science experiments, stomp rockets, live animals, dancing, food, a photo booth and more. The evening ends with our iconic balloon drop at "Kids Midnight" (8:30 p.m.).

During the event, guests will have access to the exhibits inside the FHDC. This includes our three latest temporary exhibits. In Zoo in You: The Human Microbiome and Eat Well, Play Well guests can dive into the science of our inner microbial companions, personal health and nutrition. Then, uncover the local history surrounding two of the most concerning epidemics during the early part of the last century in Microbes in Manhattan: Fighting Flu and Polio in

Manhattan.

Pre-registration is required by December 28 at 5:00 p.m. All youth must be accompanied by an adult. Tickets are \$15 for youth and adult FHDC members, \$18 for youth and adult non-members, and free for children under two years old.

Tickets can be purchased online, over the phone at 785-

587-2726, or in person at the FHDC.

To learn more about Family New Year's Eve – Mad Science!, visit flinthillsdiscovery.org/NYE, call 785-587-2726, or visit 315 S. 3rd St. in Manhattan.

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Tract 2) NATIVE GRASS PASTURE

PROPERTY LOCATION: Located at the intersection of 6th Road and Keystone Road, Marshall County, KS (directions from Marysville, 3 miles west then 0.5 mile south).

LEGAL DESCRIPTION: SW1/4 & W1/2 SE1/4 S36 T02 R06 less R/W and E1/2 NW1/4 S01 T03 R06

240 acres m/l (235.7 taxable acres m/l) +81 acres m/l (81 taxable acres m/l)

2019 Taxes: \$4,337.03 & \$1,297.25.

Also located at 643 Keystone Rd., Marysville, KS is a 1 1/2-story house with 1,505 calculated sq. feet built in 1850, a propane tank, plus two machine sheds: 81'x50' with concrete floor, and 39'x28' w/electricity.

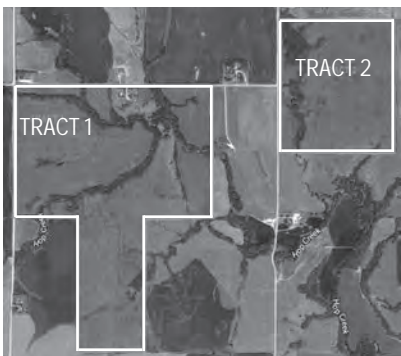
Combined Tract 1 Logan & Walnut township parcels have 317.56 acres m/l FSA farmland including:

- 109.0± acres tillable effective DCP cropland
- 98.79± acres CRP (which receives \$7,720 annually, contract expires Sept. 30, 2021)
- 109.77± acres being pasture, meadow, yard, creeks and waterways

Logan Township 235.4 acres m/l comprised of 141.9± dry land acres, 82.2± native grass acres, 11.3± tame grass acres

Walnut Township 81 acres m/l comprised of 54.2± dry land acres, 24.2± native grass acres, 2.6± tame grass acres

2019 Taxes: \$519.78
• FSA farmland is 139.36 acres m/l
• Marysville Township 138.9 acres m/l comprised of 138.9± native grass acres



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For a copy of the sale bill visit our website at donaldprellrealtyauction.com

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China fuels October pork exports; beef exports down from last year

Strong demand from China bolstered U.S. pork exports in October, according to data released by USDA and compiled by the U.S. Export Federation (USMEF), while October beef exports were below the very high totals posted a year ago.

October pork exports increased 8.5% year-over-year to 225,376 metric tons (mt), while export value climbed 10% to \$592 million. January-October export volume was 5% ahead of last year's pace at 2.13 million mt, while value increased 3% to \$5.48 billion.

Pork export value averaged \$48.13 per head slaughtered in October, up 4% from a year ago. For January through October, the per-head average was down 1% to \$51.12. October exports accounted for 24% of total U.S. pork production and 20.9% for muscle cuts only, up from 23.6% and 20.7%, respectively, a year ago. January-October exports accounted for 26% of total pork production and 22.6% for muscle cuts, both up slightly year-over-year.

October beef exports totaled 108,017 mt, an 8% de-

cline from last year's large volume, while export value (\$649.1 million) was down 11%. Through the first ten months of 2019, beef exports were down 2.5% in volume (1.1 million mt) and value (\$6.75 billion) from last year's record pace.

Beef export value per head of fed slaughter averaged \$284.56 in October, down 10% from a year ago, while the January-October average was down 4% to \$308.04. October exports accounted for 12.9% of total U.S. beef production and 10.5% for muscle cuts only, down from 14.1% and 11.6%, respectively, last year. For January through October, exports accounted for 14.1% of total beef production and 11.5% for muscle cuts, each down about one-half of a percentage point from 2018, when a record percentage of production was exported.

October pork standouts: China, Oceania, Central America

Although still saddled by China's retaliatory duties, October pork exports to the China/Hong Kong region reached 61,062 mt, up 150%

year-over-year, while export value climbed 127% to \$141.3 million. For January through October, exports to China/Hong Kong were up 55% in volume (468,576 mt) and 34% in value (\$974.8 million). Exports to the region already exceed the full-year totals of 2018.

"China's efforts to rebuild its domestic swine inventory, which has been hit hard by African swine fever, are gaining traction, but there are still excellent opportunities for pork-supplying countries," said USMEF president and CEO Dan Halstrom. "As U.S.-China trade talks continue, we remain hopeful that access for U.S. red meat in China will return to a level playing field with our competitors."

Pork exports to Mexico fell below year-ago levels in October, with volume down 18.5% to 54,639 mt and value declining 9% to \$97.3 million — the lowest since April. January-October exports to Mexico were down 11% from a year ago in volume (584,415 mt) and declined 9% in value (\$1.02 billion).

"Increased demand in China is pulling some pork cuts and offal away from Mexico as well as other markets, but October shipments to Mexico were nevertheless disappointing," Halstrom said. "The U.S. industry is still feeling the effect of Mexico's retaliatory duties on pork, which were in place for about one year, and rebuilding pork demand in Mexico remains a top priority."

The outlook for pork exports to Japan in 2020 and beyond brightened significantly as the Japanese Parliament ratified an agreement that will bring tariffs on U.S. pork in line with those imposed on major competitors. The tariff disadvantage was evident in October, as pork export volume to Japan was down 16% from a year ago to 29,622 mt and value fell 17% to \$122.3 million. Through October, exports to Japan trailed last year's pace by 7% in both volume (307,974 mt) and value (\$1.27 billion).

January-October highlights for U.S. pork include:

Fueled by strong growth in both Australia and New Zealand, pork exports to Oceania are on a record pace in both volume (95,218 mt, up 39%) and value (\$272.9 million, up 37%). The region is an outstanding destination for U.S. hams and other muscle cuts used in further processing.

Exports to Central America were 16% above last year's record pace in volume (76,861 mt) and 19% higher in value (\$187 million). Exports to Panama were one-third higher year-over-year and mainstay markets Honduras and Guatemala have both achieved double-digit value growth.

While October export volume to South America slowed slightly from a year ago (13,934 mt, down 2%), value still increased 12% to \$35.9 million. Led by steady growth in Colombia and a strong uptick in demand from Chile and

Peru, January-October exports to South America remained on a record-shattering pace at 128,469 mt (up 21% year-over-year), valued at \$323.8 million (up 25%).

October beef exports lower year-over-year in most markets

Tariff relief for U.S. beef is also a key component of the new trade agreement with Japan, where competitors currently enjoy a significant tariff rate advantage. The rate for U.S. beef muscle cuts is 38.5% but will drop by nearly one-third when the agreement enters into force, mirroring the 26.6% rate imposed on Australian, Canadian, Mexican and New Zealand beef. Another rate reduction will come April 1, when the Japanese fiscal year begins. October beef exports to Japan were down 21% in volume (21,315 mt) and 19% in value (\$135.5 million). Through the first 10 months of the year, export volume fell 6% to 263,054 mt while value was down 7% to \$1.64 billion.

"Japan's 38.5% tariff rate is the highest U.S. beef faces in any major market," Halstrom explained. "It was a burden even when all suppliers were paying it but now it is especially important that both U.S. beef and pork receive tariff relief. Japanese customers are very excited about the new trade agreement, and USMEF and our industry partners are ramping up 2020 promotions and strategies to reclaim red meat market share in Japan."

Beef variety meat exports to Japan (mainly tongues and skirts) have been a bright spot in 2019, increasing 21% in volume (53,432 mt) and 13% in value (\$320 million, which is 40% of the worldwide total). Japan's tariff rate for U.S. beef variety meat is 12.8%, but under the new agreement it will drop to 5.8% for skirts and 5.7% for tongues upon implementation. The rates fall to zero by 2028 for tongues and 2030 for skirts.

U.S. beef exports to South Korea slowed in October but remain on a record pace as Korea solidifies its position as the top growth market for U.S. beef in 2019. October volume dipped 3% year-over-year to 19,637 mt, while value declined 10% to \$138.4 million. But through October, exports to Korea were still up 7% in both volume (215,194 mt) and value (\$1.55 billion).

Beef exports to Taiwan following a pattern similar to Korea, slowing in October but

remaining on a record pace. Through the first ten months of the year, export volume to Taiwan was up 8% from a year ago to 52,968 mt while value increased 3% to \$470.3 million. The U.S. holds nearly 75% of Taiwan's high-value chilled beef market.

January-October highlights for U.S. beef include:

In Mexico, the third-largest destination for U.S. beef exports, volume was slightly below last year at 196,431 mt (down 1%), but value increased 4% to \$916.4 million. This was largely driven by a sharp increase in the per-unit value of beef variety meat exports to Mexico, most notably tripe. Despite being up just 1% from a year ago in volume (80,789 mt), variety meat value to Mexico jumped 17% to \$219.1 million.

Similar to Mexico, U.S. beef variety meat is commanding stronger prices in Egypt, the leading destination for U.S. beef liver. Through October, variety meat exports to Egypt were up 1% from a year ago at 53,504 mt but climbed 14% in value to \$62.3 million.

Led by surging demand in Indonesia and solid growth in the Philippines, beef exports to the ASEAN region were 30% above last year's pace in volume (51,758 mt) and 15% higher in value (\$251.5 million). Split fairly evenly between muscle cuts and variety meat, exports to Indonesia soared 72% in volume (19,889 mt) and 43% in value (\$71.8 million) from a year ago.

Led by strong growth in Panama, beef exports to Central America were 7% above last year's pace in volume (12,802 mt) and 13% higher in value (\$72.7 million). Export value also trended significantly higher to Guatemala, Honduras and Costa Rica.

October lamb exports trend higher

October exports of U.S. lamb totaled 1,193 mt, up 3% year-over-year, while value increased 17% to \$2.3 million. For January through October, exports were 28% above last year's pace at 13,254 mt, while value increased 13% to \$21.5 million. Lamb muscle cut exports were 11% below last year in volume (1,801 mt), but still increased 4% in value to \$11.5 million. Mexico has driven lamb export growth in 2019, but other markets showing promise include Trinidad and Tobago, Panama and Guatemala.

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STEERS/BULLS

	BEEF	HOLSTEINS
300-400#	\$183.00-\$150.00	\$87.00-\$70.00
400-500#	\$182.00-\$150.00	\$81.00-\$72.00
500-600#	\$169.00-\$130.00	\$78.00-\$66.00
600-700#	\$158.00-\$127.00	\$73.00-\$65.00
700-800#	\$149.00-\$124.00	\$70.00-\$57.00
800-900#	\$146.00-\$124.00	\$74.00-\$48.00
900-1,000#	\$130.00-\$110.00	\$73.00-\$45.00

HEIFERS

300-400#	\$155.00-\$133.00
400-500#	\$146.00-\$126.00
500-600#	\$144.00-\$120.00
600-700#	\$135.00-\$118.00
700-800#	\$133.00-\$113.00
800-900#	\$129.00-\$109.00

Market Report for 12-12-2019.

1,145 HEAD SOLD
HFRETTES:
1130#-900# \$100.00-\$72.00
COWS-HIGH YIELDING
1700#-1070# \$72.00-\$59.00
COWS-LGT WT & LOW YIELDING
1970#-980# \$57.00-\$22.00
BULLS:
2150#-1550# \$81.00-\$63.00

NO SALE THURSDAY, Dec. 26. Merry Christmas!
We WILL have a sale on January 2, 2020!

FIELDMEN

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MINNEAPOLIS LOCATION: James Carr: 785-630-0491

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Wednesday Sale, Hogs NOON • Cattle 12:30 PM

Report from December 11, 2019

	STEERS			
1	360	187.00	8	630
6	514	180.25	5	667
5	548	174.00	3	704
10	595	163.50	2	940
19	620	157.50		985
16	916	146.25	TOP BUTCHER COW:	
12	853	146.00	\$69.00 @ 1,850 lbs.	
17	896	145.50	TOP BUTCHER BULL:	
24	809	145.50	\$78.50 @ 2,105 lbs.	
	HEIFERS			
1	380	158.00	BRED COWS: \$760-\$1,685	
4	444	153.00	PAIRS FROM: \$1,000-\$1,485	
9	530	145.75		
5	521	145.00		

CONSIGNMENTS FOR WED., DEC. 18

15 Angus X Simm Strs/Hfrs700-800 lbs.
65 Blk X Strs.....875-950 lbs.

PLUS MORE BY SALE DAY!

LAST SALE OF 2019: DEC. 18TH

NO SALE: DEC. 25TH • JAN. 1ST

1ST SALE OF 2020: JAN. 8TH

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LYNN LANGVARDT

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KARL LANGVARDT

NCBA seeks clarity in beef origin labeling practices

Recently the National Cattlemen’s Beef Association’s (NCBA) reaffirmed its policy supporting voluntary country-of-origin labeling (COOL). The executive committee approved efforts to work with USDA’s Food Safety Inspection Service to address the agency’s longstanding policy on geographic origin statements.

NCBA is seeking solutions to the labeling requirements and verification procedures in place for beef products labeled as “Product of the U.S.A.,” “Made in the U.S.A.,” or similar origin claims, which will resolve the concerns of beef producers, work at the speed of commerce, meet America’s trade obligations and prevent confusion among consumers.

During the NCBA Summer Business Meeting in July, NCBA leaders formed a producer-led working group to examine the ex-

tent of these concerns and the federal regulations governing such practices. Representing TCFA on that working group is Scott Anderson, TCFA chairman-elect. Although the working group has not determined whether such practices are occurring on a widespread basis, concerns remain that consumer expectations relative to beef product labels bearing origin claims may not be consistent with FSIS’s current policy.

“NCBA recognizes that product labels are a defining feature of the shopping experience for consumers. While the majority of beef products currently advertised, marketed, or labeled as ‘Product of the U.S.A.’ are likely compliant with current FSIS regulations, the potential for consumer confusion exists,” said NCBA CEO Colin Woodall. “The core mission of FSIS is to ensure all meat and poultry products are safe, wholesome, not

adulterated, and properly marked, labeled and packaged. While FSIS has policy regarding origin labels, ultimately origin claims are marketing claims and should be regulated as such.”

NCBA believes beef labels with voluntary country-of-origin labeling marketing claims should be verified through existing USDA framework that is market-based and respects international trade commitments. The group said it is critically important that any changes not trigger retaliatory tariffs from Mexico or Canada that have already been approved by the WTO.

“We look forward to working with USDA and other stakeholders – something NCBA is uniquely positioned to do – to ensure that accurate and voluntary origin labels are in place to benefit beef producers and consumers,” Woodall said.

NPPC, AFBF file legal challenge to California’s Proposition 12

The National Pork Producers Council and the American Farm Bureau Federation have filed a legal challenge to California’s Proposition 12, which imposes animal housing standards that reach outside of California’s borders to farms across the United States and beyond.

“Proposition 12 revolves around a set of arbitrary standards that lack any scientific

ic, technical or agricultural basis, and will only serve to inflict further harm on U.S. hog farmers,” said Jen Sorenson, NPPC vice president. “California represents approximately 15% of the U.S. pork market, and Proposition 12 will force hog farmers who want to sell pork into the populous state to switch to alternative housing systems, at a significant cost to their

business. U.S. pork producers are already fighting to expand market opportunities overseas. We shouldn’t have to fight to preserve our domestic market too,” she added.

“This law was sold to California voters as a solution to improve animal welfare and food safety, but it has nothing to do with food safety, and many animals will suffer more injury and illness

under its arbitrary rules,” said AFBF general counsel Ellen Steen. “The best way to protect animal well-being is to allow farmers to make farm-specific and animal-specific decisions on animal care. Prop 12 will deny them that ability while driving up their costs. The hardest hit will be family farms, especially smaller independent farms. That means Prop 12 will also

lead to fewer family farms and greater consolidation in the pork industry.”

Beginning Jan. 1, 2022, Proposition 12 prohibits the sale of pork not produced according to California’s highly prescriptive production standards. The proposition applies to any uncooked pork sold in the state, whether raised there or outside its borders. Currently, less than 1% of U.S.

pork production meets Prop 12’s requirements. In order to comply with Proposition 12, U.S. hog farmers need to start making investment decisions today to be ready by the implementation date.

The complaint asks the courts to strike Proposition 12 as invalid under the Commerce Clause of the U.S. Constitution.

Kansas Chief Engineer to retire in March 2020

The Kansas Department of Agriculture announces that Chief Engineer David Barfield will be retiring from his position at the Division of Water Resources effective March 6, 2020. Barfield has been with KDA-DWR for 35 years, and has served as chief engineer since June 2007 where he has led KDA-DWR in its efforts to serve water users in the state within the framework of Kansas law including administration of more than 30,000 active water rights, four interstate water compacts, and the state’s program regulating dams and other water structures.

Barfield led Kansas through decades of effort on interstate issues, including two U.S. Supreme Court litigations and years of negotiations, to reach agreements with Nebraska and Colorado to ensure Kansas received its share of waters of the Republican River. Similarly, he has led negotiations of numerous implementation agreements related to Kansas’ compact with Colorado on the Arkansas River and in reaching a water right settlement agreement with the Kickapoo Tribe to help the tribe develop

a secure water supply for its needs.

With regard to the ongoing declines in the Ogallala Aquifer, Barfield was involved in the development and implementation of several legislative initiatives to provide new tools to facilitate water conservation including Local Enhanced Management Areas (LEMAs) and Water Conservation Areas (WCAs). Two LEMAs have been approved in Kansas, and 27 approved WCA plans covering over 86,000 acres focus on several problem areas.

“I have particularly enjoyed the opportunity to serve the state of Kansas as chief engineer for the last 12 years, and I’m proud of the work we have done during that time,” said Barfield. “In addition to progress in interstate matters and the Ogallala, we have seen progress in developing technical methods to evaluate new applications and water right changes, and to monitor water use. I’m also pleased with the continued commitment to customer service and expanded public information.”

“I’m thankful for David Barfield’s exemplary service

to Kansans,” said Kansas Secretary of Agriculture Mike Beam. “He’s fulfilled this important role with dedication, integrity and transparency while always being open to input from stakeholders. He leaves the Division of Water Resources with a firm foundation for the future of Kansas water.

By state law, the chief engineer is employed under the classified service of the Kansas civil service act and selected and hired by the Secretary of Agriculture. Beam noted the search process for the next chief engineer will begin immediately.

To learn more about the work done by the chief engi-

neer and KDA-DWR, go to www.agriculture.ks.gov/DWR or call 785-564-6640.

Biographical Details

David Barfield graduated from the University of Kansas with a Bachelor of Science in civil engineering in 1978. Following graduation, he worked for three years in consulting in Minnesota and three years in a developing nation of southern Africa as a water resources engineer. In 1984, he returned to Kansas and joined the Kansas Department of Agriculture’s Division of Water Resources. Barfield earned a Master of Science in water resources engineering in 1991, also from the University of Kansas.

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CLOSED on Dec. 27th
Special Bred Heifer & Cow sale on
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Early consignments for the cow sale include:

- 94 head of blk Angus bred cows - complete dispersal, cows bred to blk Angus bulls to start calving on March 1st, 3-6 yrs old, 12 are pairs w/ 10 Char calves & 2 blk Ang calves at side.
- 2 blk Angus bulls 2.5 yrs old, semen & trich tested.
- 20 head blk Angus cows, bred to Registered blk Ang bulls to calve March 1st, mainly 3-8 yrs - some older. Complete dispersal of good cows worked in Oct.
- 75 big fancy blk 1st calf hfrs, bred to McCabe Angus bulls to calve March 1st for 70 day cycle, up to date on all vacc. incl. scourguard, gentle.

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MARKET REPORT FOR TUESDAY, DECEMBER 10, 2019

RECEIPTS: 1100 CATTLE

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STEERS	HEIFERS
8 blk strs 421 @190.50	2 blk hfrs 360 @157.50
4 blk strs 335 @182.00	4 blk bwf hfrs 337 @157.50
17 blk red strs 503 @180.00	3 blk hfrs 431 @157.00
5 blk strs 499 @175.00	6 blk red hfrs 407 @156.00
9 blk strs 422 @174.00	7 blk hfrs 431 @147.50
10 blk strs 507 @165.50	4 blk hfrs 448 @146.50
8 blk strs 579 @162.00	9 blk bwf hfrs 330 @142.50
6 blk red strs 560 @156.00	5 char hfrs 415 @142.00
7 blk bwf strs 591 @153.00	7 blk hfrs 555 @141.50
7 blk bwf strs 541 @151.00	11 blk bwf hfrs 506 @140.00
5 blk strs 625 @150.00	14 blk hfrs 503 @140.00
31 mix strs 787 @149.00	17 blk bwf hfrs 503 @140.00
15 blk red strs 587 @145.00	6 blk hfrs 552 @139.25
18 blk strs 718 @145.00	9 blk hfrs 534 @137.00
43 mix strs 709 @144.35	18 blk hfrs 689 @136.50
6 blk strs 695 @144.00	7 blk hfrs 584 @136.00
6 blk strs 720 @144.00	5 blk hfrs 636 @134.00
17 blk strs 587 @142.00	7 blk bwf hfrs 560 @134.00
6 blk strs 711 @140.50	6 blk bwf hfrs 677 @129.75

DECEMBER 24, 2019--CLOSED--MERRY CHRISTMAS

DECEMBER 31, 2019--CLOSED--HAPPY NEW YEAR

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Market Report - Sale Date 12-12-19. 2,532 Head.

300-400 lb. steers, \$155-\$174; heifers, \$140-\$154; 400-500 lb. steers, \$127-\$176; heifers, \$128-\$163; 500-600 lb. steers, \$140-\$175; heifers, \$130-\$154; 600-700 lb. steers, \$129-\$163.90; heifers, \$120-\$141; 700-800 lb. steers, \$136-\$150; heifers, \$119-\$140; 800-900 lb. steers, \$115.50-\$149; heifers, \$121-\$129.50; 900-1,000 lb. steers, \$119-\$148.90. **Trend on Calves:** Steady on unweaned calves; \$4-\$6 higher on good weaned calves. **Trend on Feeder Cattle:** Steady on Feeder Heifers; steady on steers under 800 lbs.; \$7-\$8 higher on steers over 800 lbs. **Butcher Cows:** High dressing cows: \$60-\$69.50; Avg. dressing cows: \$47-\$57; Low dressing cows: \$25-\$35. **Butcher Bulls:** Avg. to high dressing bulls: \$53-\$73.50. **Trend on Cows & Bulls:** Steady to \$4 lower.

HIGHLIGHTS:

HEIFERS	10 mix	511 @169.00
4 bk 413 @159.00	20 mix 529 @167.00	
5 bk 432 @163.00	12 blk 585 @173.00	
13 bk 520 @151.50	31 bk 566 @163.00	
16 bk 543 @143.00	44 bk 633 @163.90	
7 bk 584 @154.00	29 mix 686 @152.00	
44 bk 616 @141.00	56 bk 723 @150.00	
51 mix 725 @137.00	50 mix 790 @147.50	
70 mix 748 @140.00	57 mix 868 @149.00	
60 mix 795 @136.50	57 bk 902 @148.90	
STEERS	55 mix	1008 @141.50
10 bk 468 @176.00		

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CHECK OUR WEBSITE AS WELL AS FACEBOOK
FOR UPDATED LISTINGS!

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If you have cattle to consign or would like additional information, please call the office at 316-320-3212

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For complete listing visit our website: www.valentinelivestock.net

Eureka Livestock Sale

P.O. Box 267 Eureka, KS 67045

620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

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On Thursday, Dec. 12 we had 1,119 head of cattle on a \$3-\$6 higher market on the good weaned & vacc. calves & yearlings.

Unworked, unweaned cattle steady.

STEERS	9 bk char 727 @140.00	6 bk bwf 646 @135.00
7 bk red 464 @170.50	9 bk char 796 @140.00	11 bk char 606 @135.00
9 bk red 364 @164.00	11 bwf rbf 676 @134.85	10 bk char 661 @134.00
8 bk red 540 @160.50	HEIFERS	8 bk char 789 @132.25
6 bk bwf 525 @160.50	8 bk red 458 @152.50	63 bk bwf836 @131.75
8 bk char 676 @149.50	3 bk 407 @151.00	4 bk bwf 614 @131.75
6 bk 687 @148.00	3 bk red 433 @147.00	8 bwf rbf 774 @129.00
9 bk char 717 @148.00	5 bk 529 @140.50	4 bk char 635 @126.00
7 bk bwf 601 @147.00	10 bk bwf520 @140.00	6 bwf rbf 662 @120.00
8 bk bwf 640 @144.50	23 bk char 718 @138.50	2 bk 1068 @125.00
15 bk bwf612 @144.00	6 bk red 556 @138.50	4 bwf rbf 1274 @105.00
9 bk 686 @143.00	6 bk 553 @138.25	
78 bk 839 @143.00	22 bk bwf rbf 684 @137.00	BULLS
8 bk bwf 722 @142.50	8 bk rbf 737 @136.00	6 bk char 476 @141.00
14 bk 735 @141.00	9 bk char 670 @135.00	

Butcher Cows: \$31-\$77.50; mostly fleshy cows, \$62-\$75; thinner & cull cows, mostly \$40-\$58; cows mostly steady.

Butcher Bulls: \$59-\$91.50, mostly \$70-\$80, steady.

BUTCHER COWS	2 blk 1418 @57.00
1 blk 1845 @77.50	5 blk bwf 1334 @54.00
2 blk 1838 @77.50	BUTCHER BULLS
2 blk bwf 1393 @77.00	1 blk 2035 @91.50
2 blk 1923 @76.50	1 blk 2050 @78.00
2 blk 1630 @75.00	1 blk 2105 @77.00
2 rbf 1518 @72.00	1 blk 2345 @77.00
3 bwf blk 1483 @61.00	1 Red Angus 1700 @77.00
2 blk 1425 @61.00	1 blk 1980 @77.00
3 wf 1388 @60.00	1 wf 1945 @76.00

EARLY CONSIGNMENTS FOR DEC. 19

- 95 fancy Angus strs, 500-700 lbs., dry wintered, double vacc.
- 56 blk red strs & hfrs, 450-650 lbs., weaned & double vacc.

NO SALE DEC. 26 - MERRY CHRISTMAS

We appreciate your business!

Ron Ervin - Owner-Manager

Home Phone - 620-583-5385

Mobile Cell 620-750-0123

Austin Evenson- Fieldman

Mobile Cell 620-750-0222

If you have any cattle to be looked at call Ron or Austin

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Grass & Grain, December 17, 2019

Grass & Grain Weather Report

Dec. 18, 2019

Seven Day Forecast

WEDNESDAY

Sunny

High: 35 Low: 26

THURSDAY

Partly Cloudy

High: 37 Low: 28

FRIDAY

Cloudy

High: 40 Low: 31

SATURDAY

Partly Cloudy

High: 38 Low: 29

SUNDAY

Mostly Cloudy

High: 45 Low: 36

MONDAY

Cloudy

High: 48 Low: 39

TUESDAY

Cloudy

High: 44 Low: 35

Local UV Index

0-2

3

5

6

7

8

9

10

11+

0-2: Low, 3-5: Moderate, 6-7: High, 8-10: Very High, 11+: Extreme Exposure

In-Depth Local Forecast

Today we will see sunny skies, high of 35°, humidity of 57%. Southwest wind 3 to 9 mph. The record high for today is 68° set in 2013. Expect mostly clear skies tonight, overnight low of 26°. South southwest wind 8 mph. The wind chill for tonight could reach 19°.

Last Week's Almanac

Date	Hi/Low	Normals	Precip
12/6	44/23	45/22	0.00"
12/7	58/21	44/22	0.00"
12/8	52/34	44/21	0.00"
12/9	35/16	43/21	0.00"
12/10	35/15	43/21	0.00"
12/11	52/26	43/20	0.00"
12/12	55/28	42/20	0.00"
Rainfall		0.00"	
Normal rainfall		0.25"	
Departure		-0.25"	
Average temp		35.3°	
Average normal		32.2°	
Departure		+3.1°	

This Week's Sun & Moon Chart

Last	Day	Sunrise	Sunset	Moonrise	Moonset	First
12/18	Wednesday	7:40 a.m.	5:05 p.m.	12:39 p.m.	1:10 p.m.	1/2
	Thursday	7:41 a.m.	5:06 p.m.	1:28 a.m.	1:40 p.m.	
	Friday	7:41 a.m.	5:06 p.m.	2:37 a.m.	2:12 p.m.	
	Saturday	7:42 a.m.	5:07 p.m.	3:46 a.m.	2:45 p.m.	
	Sunday	7:43 a.m.	5:08 p.m.	4:55 a.m.	3:22 p.m.	Full
	Monday	7:43 a.m.	5:08 p.m.	6:04 a.m.	4:04 p.m.	1/10

Today's Local Outlook

Washington

38/30

Blue Rapids

33/24

Seneca

33/24

Clay Center

34/25

Mahattan

35/26

Wamego

34/26

Ogden

36/21

Junction City

35/26

Abilene

35/25

Council Grove

36/26

Grass & Grain Weather Report

Dec. 18, 2019

Pictured (from left to right) are the KLA members honored for 50 years of membership (front row) Steve Niemack, Stockgrowers State Bank; Dick Poovey, Stockgrowers State Bank; Marcella Holbrook, Washington; Barbara and Donald Lonker, Medicine Lodge; Ken Kirsop, Stockgrowers State Bank. Back row: Evan Woodbury, Citizens State Bank; Diltz Lindamood, Citizens State Bank; Mark Raaf, Citizens State Bank; and Roy Brown, representing Cattle Empire LLC.

Eight members celebrate 50 years of KLA membership

Five individuals and three businesses were recognized December 4 at the Kansas Livestock Association (KLA) Convention for joining in 1969 and now marking a half-century of continuous KLA membership. KLA currently has 107 members who have been loyal to the association 50 years or longer.

Those honored for 50 years of membership were Wilma Ackerman, Sabetha; Gene

Hess, Scott City; Marcella Holbrook, Washington; Harry LaToush, Scott City; Donald Lonker, Medicine Lodge; Cattle Empire LLC, Satanta; Citizens State Bank, Gridley; and Stockgrowers State Bank, Maple Hill.

Six members were recognized for attaining 60 years of membership, Walt Fletcher, Lakini; Lauren Pringle, Yates Center; Don Smith, Tribune; Duane Walker, Canton; Ag

Press-Grass & Grain, Manhattan; and Bar S Ranch, Paradise; all wrote their first dues check in 1959.

Wayne "Jackie" Leffler of Americus, who joined KLA in 1949, received an award for achieving 70 years of membership.

"It is individuals and businesses like these that joined because they saw the value KLA provides for their operations and our industry that make our association strong. These long-time members are to be commended for their decades of support for the Kansas Livestock Association," said KLA president Harry Moser, a rancher from Wheaton.

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Marys
Tuesdays

We sold 2609 cattle December 10 with a good run of high quality cattle. Steer and heifer calves sold \$3.00-5.00 higher. Feeder steers and heifers were steady to \$2.00 higher. Cows and bulls sold at steady prices.

STEER & BULL CALVES

3 blk str	432 @ 191.00	9 blk str	639 @ 151.00
3 blk str	467 @ 186.00	27 blk/bwf str	684 @ 150.50
3 blk str	483 @ 180.00	28 blk str	754 @ 150.25
11 blk str	494 @ 180.00	60 mix str	825 @ 150.25
2 blk str	428 @ 179.00	8 blk str	624 @ 150.00
2 blk str	500 @ 179.00	11 blk str	631 @ 150.00
5 blk/bwf str	497 @ 178.00	122 x-bred str	828 @ 149.25
3 blk str	503 @ 174.00	12 blk str	610 @ 149.00
4 sim/blk str	478 @ 171.00	8 blk str	632 @ 149.00
2 blk str	498 @ 169.00	33 blk str	674 @ 147.50
3 blk str	492 @ 168.00	27 mix str	642 @ 146.50
4 blk str	540 @ 167.50	7 blk/red str	630 @ 145.00
3 blk str	518 @ 166.00	12 blk/red str	659 @ 145.00
3 blk/bwf str	537 @ 166.00	12 blk str	685 @ 145.00
4 blk str	399 @ 164.00	118 blk str	887 @ 144.50
10 blk str	539 @ 163.00	62 blk str	913 @ 144.50
3 bwf str	513 @ 161.00	16 blk str	907 @ 144.00
2 blk bulls	475 @ 158.00	58 mix str	904 @ 143.00
8 blk/red str	539 @ 156.00	61 mix str	919 @ 143.00
4 blk bulls	496 @ 155.00	20 blk str	798 @ 142.50
3 blk str	548 @ 152.00	12 blk str	666 @ 141.00
3 blk str	497 @ 149.00	60 mix str	978 @ 140.75
14 blk bulls	330 @ 146.00	61 x-bred str	934 @ 140.10
8 blk/wf bulls	532 @ 145.50	7 blk str	702 @ 140.00
2 blk bulls	438 @ 145.00	6 blk/red str	768 @ 138.00
3 blk bulls	547 @ 135.00	57 mix str	817 @ 137.50
5 blk str	322 @ 129.00	57 mix str	921 @ 137.35
		15 blk str	715 @ 136.75
		12 blk str	777 @ 136.00
		8 blk str	804 @ 135.00
		21 mix str	827 @ 135.00
		94 mix str	1049 @ 132.00

HEIFER CALVES

11 blk hfr	455 @ 163.00
14 blk hfr	489 @ 163.00
3 blk hfr	472 @ 148.00
13 blk hfr	467 @ 147.50

STOCKER & FEEDER STEERS

6 blk str	550 @ 157.00
124 blk/red str	875 @ 152.50
63 blk str	855 @ 152.35
37 blk/red str	739 @ 152.00
33 blk str	629 @ 151.75
59 blk str	875 @ 151.75
17 blk str	628 @ 151.50
41 blk str	803 @ 151.25

STOCKER & FEEDER HEIFERS

75 blk hfr	659 @ 146.00
4 blk hfr	551 @ 145.50
5 blk hfr	558 @ 142.00
63 blk hfr	823 @ 140.85
19 blk hfr	586 @ 140.50
11 blk hfr	619 @ 140.00
7 blk hfr	559 @ 139.50
16 blk hfr	586 @ 139.50
7 blk hfr	655 @ 139.00
24 blk hfr	685 @ 138.75
9 blk/red hfr	619 @ 138.00
24 blk hfr	620 @ 137.50
5 blk/red hfr	595 @ 137.00
10 blk hfr	623 @ 136.50
9 blk hfr	692 @ 135.50
4 blk hfr	561 @ 135.00
9 blk hfr	686 @ 134.25
4 blk hfr	561 @ 135.00
9 blk hfr	686 @ 134.25
5 blk/red hfr	552 @ 134.00
9 blk/red hfr	609 @ 134.00
6 blk hfr	693 @ 133.50

COWS & HEIFERETTES

2 blk hfrts	980 @ 105.00
4 blk hfrts	1018 @ 104.00
1 blk hfrt	925 @ 100.00
1 blk hfrt	1005 @ 95.00
1 blk hfrt	1095 @ 93.00
1 blk hfrt	1200 @ 92.00
2 blk hfrts	1140 @ 89.00
1 blk hfrt	1200 @ 83.00
1 blk hfrt	845 @ 81.00
1 blk hfrt	1260 @ 75.00
1 blk cow	1035 @ 72.00
1 bwf cow	1145 @ 69.00
1 bwf cow	1130 @ 67.00
1 blk cow	1365 @ 65.00
1 blk cow	1105 @ 64.00
1 blk cow	1055 @ 63.00
1 blk cow	1030 @ 61.00
1 blk cow	1390 @ 60.00
1 bwf cow	1225 @ 58.50
1 blk cow	1135 @ 58.00
4 blk/wf cows	1540 @ 57.50
5 blk cows	1535 @ 57.00
1 wf cow	1510 @ 56.00
2 blk cows	1518 @ 55.00
5 blk cows	1473 @ 54.00
1 blkcow	1480 @ 53.00
1 bwf cow	1480 @ 52.50
3 blk cows	1402 @ 52.00
1 bwf cow	1270 @ 51.00
1 blk cow	1430 @ 50.00

BRED COWS & HEIFERS

1 blk cow	@ 1225.00
1 bwf cow	@ 1200.00
1 blk cow	@ 1175.00
1 blk cow	@ 1075.00
5 blk cows	@ 1050.00

COW/CALF PAIRS

1 red cow/cf	@ 1125.00
2 wf/bwf cows/cvs	@ 1000.00

BULLS

1 blk bull	1980 @ 75.00
1 blk bull	2010 @ 73.50
1 blk bull	1860 @ 70.00
1 bwf bull	1845 @ 62.00
1 blk bull	1695 @ 55.00
1 blk bull	2365 @ 50.00

WATCH OUR AUCTIONS
LIVE ON DVAuctions.com

NO SALE DECEMBER 24
There will be a sale December 31!

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to www.grassandgrain.com & logging onto the online subscription

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