



Kansas agriculture's champion and storyteller retires

By Donna Sullivan,
Editor

It was in a two-room German Catholic school in Seguin, a northwest Kansas community of about forty people, while under the tutelage of the Sisters of St. Joseph, that John Schlageck discovered his love of the printed word. Reading and listening to his fellow students read the classics aloud after lunch each day, he came to appreciate the art of storytelling at a tender age. "Some kids didn't get into that, but I always loved to read," he recalled. He studied the style of the greatest writers and developed a love of writing himself. "I always loved to write, and I loved my English classes," he said. "I even loved diagramming sentences on the blackboard back when it WAS a blackboard. Where some people might be working on equations or something, I loved to diagram sentences."

Now, after a career spent breathing life into words while telling the story of agriculture, Schlageck has retired as senior writer/editor at Kansas Farm Bureau, where he has been championing agriculture for four decades. Each story, each column, was honed and polished before it ever went to print. "People used to pride themselves in knowing the language and writing it well," he said. "You should strive to be a wordsmith."

For a time, it looked as though a career in law might be his life's work, as he studied pre-law and political science and history. Even then, his love for words was apparent. "About the last two and a half years we were writing in blue books and I would usually fill up one and go on to a second for two or three questions. I loved to explain logically the questions on a brief, where you put the rule and rationale and all of that." But in the end, the law field proved



John Schlageck, who recently retired as senior writer/editor for Kansas Farm Bureau, conducts an interview with Doug Anderson in Morris County.

too tedious for Schlageck. He went into the military towards the tail end of the Vietnam war, then went back to school and earned a degree in journalism at Kansas State University. He worked at *Today's Farmer* magazine in Columbia, Missouri while working on his master's degree at the University of Columbia.

His time at KSU coincided with the Nixon impeachment hearings and each week national publications like *Time*, *Newsweek* and *U.S. News and World Report* were filled with the story. He read them all, devouring the writings of Bob Woodward and Carl Bernstein, the reporters who broke the news of the Watergate scandal. It was a defining moment for Schlageck.

"They did some wonderful things," he said. "But I thought, 'Do I want to go to a big city and do I want to pursue a career in that? I really don't. I love it out here in the midwest. I want to stay here and write about something that I understand, something that I

think is a really good profession."

And that's exactly what he did. "They always said you should write about what you now and what you love," he explained. "And I took that to heart."

But while it was a natural fit, it wasn't necessarily easy, and Schlageck still had some learning to do. "When I started, I thought I knew everything about agriculture," he said. But his first story came back from *Today's Farmer* editor Dave Bryant, with more red ink on it than there was black. "It was because I didn't go out there and listen and I didn't see and I didn't hear and I didn't taste what was going on at that farm and realize that it was one of a kind." After working with Bryant for about a year, Schageck said the lessons began to take hold. "I realized that every person did have a story and my job was to notice the terrain, notice the crops, what kind of grass it was, what kind of cattle, sheep or livestock they had, which way the wind was blowing that day, what

river ran through some of their property." He built on those little details to tell the story of what they were doing. "When you do an interview, you go where it leads you," he explained. "You should know a little about what you're doing to begin with, but you can't really fill in the blanks because you don't know where the story is going to take you. You have to be attentive at the time and if you're not listening and you don't ask the right questions, you'll miss the real kernel of the story."

And it wasn't just kernels Schlageck found as he traveled Kansas telling the story of agriculture – at times it was pure gold nuggets. Sometimes the stories were about innovation and achievement. Sometimes, as during the farm crisis of the 1980s, it was about heartbreak and loss.

After a little less than four years at *Today's Farmer*, Schlageck learned of an opening for a media specialist at Kansas Farm Bureau. He interviewed in 1978 and was hired for the position. During his tenure

he started the *Kansas Living* magazine from scratch, and worked on Farm Bureau's in-house publication, the *Ambassador*, as well as a daily newsletter-type publication called *Farm Bureau Today*. Trays just inside the entry doors of the Farm Bureau headquarters held the daily newsletter for people to take as they walked in. "You had to do those things back then because you didn't have social media like we do today," he pointed out.

A couple of years ago, as a gift to members as Farm Bureau approached its 100th anniversary, Schlageck compiled *Our Land, Our Lives*, a book filled with photos of members and their operations, beautiful landscapes and local celebrations. Brief essays offer a glimpse of a rich heritage. A labor of love, Schlageck hopes the book will be enjoyed by members for many years to come. "I think down the road that book will be able to be looked at as a time piece of a period of time," he said. "More than that, what I've loved more than

anything was the opportunity to meet the people I have and develop friendships with them over the years."

As he looks ahead to what his retirement might look like, Schlageck plans to one day write his memoirs. He wants to write about the community he grew up in and his experience in the military, where he met and learned to work with people from all walks of life. He says maybe someday he'll write again for another publication. "I think for a year or so I'm not going to do anything but write what I want to write when I choose to," he said. He thinks he would enjoy traveling around Kansas, chronicling things that are part of the state's heritage and culture.

He and his wife Katharine hope to travel a great deal. She is the educational director at Marianna Kistler Beach Museum of Art in Manhattan. "She's a fanatic about what she does, and that's education with young people and developing curriculum," Schlageck said. Their only son Ben is a pharmacy student at the University of Kansas. "I also want to hunt and fish and renew some friendships with a handful of guys here in town that are really good friends," he continued.

In September the Schlagecks will travel to Austria where they will take part in the celebration of bringing the cows down from the mountain. "They dress the cows up in all these wonderful costumes," he described. "I've never seen it, but I've read about it and heard about it."

One thing he doesn't plan to do is sit life out. "There's so much to do in life," he reflected. "You can't just put yourself on autopilot and let the world go by. There's a lot to do yet and I don't have enough time to do it all."

KFB member health care benefit passes in Senate

Last Wednesday, the Kansas Senate approved by a vote of 28 to 11 SB 32, a bill that will allow Kansas Farm Bureau to establish health care benefit that offers coverage specifically and solely for Farm Bureau members in Kansas.

"Health coverage costs for farmers and ranchers in Kansas is the most significant expense in their budgets," says Terry Holdren, CEO/general counsel of Kansas Farm Bureau. "We applaud Kansas Senate president Susan Wagle and those Kansas senators who took a firm stand with Kansas farmers and ranchers today."

At times health care costs represent 30 to 40 percent of annual budgeted expenses. Most do not qualify for federal Affordable Care Act (ACA) subsidized products and many seek employment off the farm solely for the health care benefit. A recent study indicated 65 percent of agriculture producers view health care as the number one threat to the future of their operation.

Preliminary research shows cost savings of greater than 30 percent for Kansans compared to health care options currently available to many farm and ranch families.

"Today, the Kansas Senate chose our farmers over a broken Obamacare system," Susan Wagle, president of the Kansas Senate, says. "Senate Bill 32 provides critical relief to Kansans who are being crushed by

skyrocketing premiums and deductibles by providing them with a more affordable health care option."

"Today the Kansas Senate created a path for affordable health care for farmers and ranchers."

Sen. Rob Olson, chair of the Senate Committee on Financial Institutions and Insurance, says. "This was a vote for the future of our great state."

If approved, the program will aim to reduce

the number of uninsured Kansans by offering coverage at attractive premiums, and will create competition and free-market options for health coverage while supporting rural hospitals and providers.

Beauty and the Beast



The seemingly endless winter weather has posed a challenge for producers. But as the sun sets over this northern Riley County pasture, it does provide a bit of beauty to appreciate.

Photo by Kevin Macy



Proud To Be A Millennial

By Jackie Mundt, Pratt County farmer and rancher
I have a confession. I am proud to be a millennial.

Admittedly, there are many criticisms of my generation. Some are based in the truth – young people spend more time on their phones and don't seem to get involved in their communities.

I see these criticisms in a different light. For some it may seem like young people spend too much time on their phones, but in reality, that time is keeping millennials present in the new way of the world. Technology is ingrained as part of our careers, connects and builds our social circles, and keeps us moving at the ever-increasing pace of the world. Smartphones are a constant companion, resource and vehicle for communication. In this same way, it can be easy to look around your community and say young people don't want to be involved. I challenge that idea. Maybe young people are open to being involved but something is holding them back.

As an adult I regularly volunteer my time and serve on a variety of dif-

ferent boards. My time in these roles has helped me understand my generation desperately needs to get involved.

Over the past two decades, hours of training and many resources have been spent making me into a leader, and I am a confident and outgoing person naturally. It might surprise some to learn that I have rarely sought out leadership roles.

Whether it's not wanting to seem too ambitious, or not feeling like we have the knowledge or experience to be a good representative, raising a hand for leadership positions is not something young people often feel comfortable doing. It typically takes someone asking and providing the important guidance that we don't have to be an expert when we come into the position.

Serving on boards is the best way to learn about an organization and its impact. I have learned so much about how the world works and what my community is accomplishing. Each board position has increased my knowledge, made me more comfortable sharing ideas and increased my belief that I

can make an impact.

Another hurdle may be time. Millennials value their time differently and want to use it wisely on their passions. Try easing them into a position by setting term limits or making it clear that one election doesn't equal a life sentence on a board. If a person doesn't want to keep the same job for 20 to 30 years, they may not be excited about serving on the same board for decades.

Frequent changes in board structure will mean more fresh perspectives. When you invite a young person to the table, be prepared and excited about the ideas and questions they have. Change is inevitable, but it's not a bad thing.

Communities of all shapes and sizes need people to get involved. We need young people to raise their hands and learn everything they can. We need established community members to seek out new people and work to make leading something that is fulfilling and meaningful. No matter how much the world changes, there will always be value in bringing a new perspective to boards and everyone can play their part in making our communities stronger.

Insight is a weekly column published by Kansas Farm Bureau, the state's largest farm organization whose mission is to strengthen agriculture and the lives of Kansans through advocacy, education and service.

Prairie Ponderings

By Donna Sullivan

There is a line, I believe in a Smokey and the Bandit movie (please don't judge me), that says, "He's the pursue-iest pursuer that ever pursued." For some reason, a variation of that keeps popping into my head. "This is the win-tery-est winter that ever wintered." The fact that it started in October (or was it August?) doesn't help.

In years of harsh falls, the spring-calving guys get to feel good about their management decisions. Then in years of cold, wet springs, fall calvers get to be a little smug. For the 2018-19 calving season, nobody has a smile on their face. Fall was rough, and so is the spring. I talked to a producer this week who had both fall- and spring-calving herds and is definitely feel-

ing the strain. Another young cattleman told me, "I never thought I'd see the day I'd be tired of feeding cows... but I'm tired of feeding cows."

Along with more snow events than I can remember having in one winter in decades, we've had periods of extremely low temperatures. All the while, those with livestock to care for are out chopping ice, feeding animals, doctoring the sick ones and helping deliver their babies.

"When a consumer picks up a package of meat, they have no idea the effort that went into making it," my spring- and fall-calving producer expressed.

No, they don't.

From calves brought into the mud room to warm up to suppers that go uneaten until 10 p.m.

when all the livestock is cared for, this industry is not for the faint of heart, that's for sure. A simple thank you seems horribly inadequate, but I'll offer one anyway.

The days on the calendar keep getting marked off and slowly but surely we are inching our way towards spring. I doubt there has been one that will be more welcomed in quite some time.

The grass will turn green, the cattle will get turned out to pasture, and yes, the mud will eventually dry up. The good news is, there ought to be ample moisture to give the crops a good start.

Hang in there, my friends. Thank you for doing what you do every single day.

We are a stronger, more secure nation because of your efforts.

Trade mitigation funds will benefit export market development

U.S. Wheat Associates (USW) and the National Association of Wheat Growers (NAWG) are pleased that U.S. wheat growers now have the opportunity to increase efforts to expand export market access with USDA's Jan. 31 announcement awarding \$200 million to 57 organizations through the Agriculture Trade Promotion Program

(ATP). USW was awarded \$8.25 million, which will be distributed over the next three years.

Administered by USDA's Foreign Agricultural Service (FAS), the ATP is one of three USDA programs within the Trump administration's trade mitigation package—created to ease the effects of recent trade retaliation against U.S. farmers and

exporters. The funds will support export market development programs led by U.S. trade associations, cooperatives and other industry-affiliated organizations.

"U.S. wheat growers are facing tough times right now with the impact of retaliatory tariffs putting a strain on the export market and threatening many decades' worth

of market development," said Chris Kolstad, USW chairman and a wheat grower from Ledger, Mont. "We appreciate the recognition that farmers need help to manage this additional risk. This program is a positive step forward and our people are ready to get to work."

"With the United States exporting half of the wheat crop it grows,

programs like the Agricultural Trade Promotion program (ATP) are crucial for our farmers to remain competitive in the global market," stated NAWG president and Sentinel, OK wheat farmer Jimmie Musick. "We welcome today's news that our sister organization U.S. Wheat Associates was awarded significant funding for trade mitigation activ-

ities. This funding will provide some relief to the adverse impact wheat has felt since the U.S. placed tariffs on Chinese goods, opening the door for retaliation. We hope to see these affected markets opened again quickly."

U.S. wheat growers have a long history of recognizing the value of export market development by supporting the successful public-private partnership between USW's state wheat commission members and FAS. Each year, growers contribute a portion of their wheat sales which qualifies USW to apply for matching funds through FAS programs like the Market Access Program (MAP) and the Foreign Market Development (FMD) program.

The only way to do great work is to love what you do. If you haven't found it yet, keep looking. Don't settle. As with all matters of the heart, you'll know when you find it.
--Steve Jobs



Today, as I surfed through the internet looking for recipes for groundhog, it occurred to me that I am sick and tired of winter. That little rodent told us that spring was right around the corner. That wasn't just a lie, it was about the cruelest thing he could have done to me. For that, I think we need to barbecue him; I am not vengeful or anything.

I know, we were due for a winter and we finally got one; quit whining and deal with it like everyone else. No one likes a complainer and normally I keep most of this to myself, but I have had it with this weather, and I don't see any end in sight. If we aren't dealing with snow and freezing temperatures, we have mud and more mud. I realize that they come hand in hand, but it doesn't seem like we have gotten a break from rotten weather of one kind or another.

The best piece of evidence I have is that I bought new leather work boots and muck boots at the same time, about November, I think. Well, my leather boots are hardly broken in, but the muck boots already have holes in them, and I am on my second pair of insoles. There have been days that I have spent more hours wearing them than anything else.

However, my muck boots are not the worst part of my work wear. I think my coveralls have two or three extra layers and might be bullet-proof at this time. The zipper up the side of the leg has been ripped out and they flop around like bat-wing chaps. I have found out that if the bottom of my coverall gets wet and it is cold enough, they will freeze into a flat, solid piece. I have also found out that frozen coveralls make it difficult to walk, drive or even just get into the pickup and tractor. I would burn my coveralls this spring, but I am not sure how long it will take to get the permit from the EPA.

The only thing that is nastier than my coveralls is my chore coat. It was once a proud coat that I wore into town. Now it is covered in grime and has a funky odor when it can thaw out. I somehow have a hole in the right pocket, a problem that I did not find out until I had lost many

things out of it. For the record, Jennifer would mend the coveralls and coat if I will first wash them. I refuse to do that because washing them would bring bad luck and I am afraid that this winter can get worse.

It has been just as hard on the equipment around our farm too. Last week I was feeding cows and I had to stop at the intersection by my house, get out of the tractor and clean the windows off so I could see if anyone was coming. Much to my chagrin I had to repeat this at every intersection, the roads were just mucky enough that the tires would throw mud up on the windows. Everything and everybody on our farm are covered in mud, I have declared mud as our company color.

While the mud covering everything is miserable, it pales in comparison to the ruts and holes in all the cow lots. There are no smooth places to drive any more and each time we get a good thaw they get worse. Usually the lots don't get this rutted up until it is nearly spring, this year they got that way in December.

If the mud and ruts weren't fun enough, we have been getting regular coatings of snow on everything. If it wasn't hard enough to walk through the mud and frozen ruts, the snow adds another layer of difficulty and agony. As tired of the mud as I am, I really hate the snow. Well, I am even more tired of being cold but that is a whole different whine.

Yes, I know I am whiney, and I know that I don't have it any worse than anyone else. However, that should not preclude me from venting. I think we would all feel better if we would just let all our winter frustrations out. Just like the warm winds of spring will blow all this winter nastiness away in a month or two.

In the meantime, I would suggest that we all take a little time to let all our frustrations out. Kick the trash can, knock over the snow man, whatever it takes. When it is all better, we can all sit down to a nice plate of smoked groundhog. Spring is right around the corner.



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Published by AG PRESS

785-539-7558
Fax 785-539-2679
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GRASS & GRAIN (USPS 937-880)
The newsweekly for Kansas and southern Nebraska, published each Tuesday at 1531 Yuma (Box 1009), Manhattan, KS by Ag Press, Inc. Periodicals postage paid at Manhattan, Kansas and additional offices. Postmaster send address changes to: Ag Press, Box 1009, Manhattan, KS 66505.

Subscription — \$76 for 2 years. \$41 for 1 year, plus applicable sales tax. Outside Kansas, \$51 for 1 year, \$95 for 2 years.

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Land lease considerations – how to protect your tenancy

By Joe Aker

There are two main types of leases with sub-categories within them: farmland leases and pasture leases. There are overarching rules and guidelines for both, but there are differences as well. Let's discuss approaches for satisfying goals to consider and the advantages of having a written lease.

Structural considerations for leases start with the parties. Commonly, the lease has the landlord and tenant in their individual capacity or as an entity. The problem here is that upon the death of either party, the lease most likely lapses, unless it is enforceable or optionally enforceable by the heirs of the deceased party. The best way to avoid any issue of lapsing is to have a perpetual entity, such as an LLC, be the landlord and/or tenant. If an entity like an LLC is the landlord or tenant, death of a member or operator in the LLC does not impact the life of the lease (assuming it is not a single-member LLC).

Another important part of a lease can include a first right of refusal. The first right of refusal acts as a mechanism for the tenant to be given the first chance to buy the leased property in the event the landlord desires to sell. Coupling this concept with the entity as a part concept, the first right of refusal would also be kept from lapsing in the event of the tenant or landlord's death. If a father-and-son

owned LLC was the tenant under the lease and the lease contained a first right of refusal in favor of the LLC, if the father died and the landlord desired to sell the property, the landlord must first offer the property to the LLC and the son would have the first chance of buying the property by virtue of the LLC. This is a way to maintain a family's chance of buying leased property even when the patriarch dies, or, at a minimum, to ensure that leased land is kept in the family farming operation even after a death in the operation.

One less commonly used tool in a lease can be a buy-sell agreement. A buy-sell agreement can be executed that sets the selling price for the leased property in the event the landlord ever does sell the leased property. The buy-sell agreement can be executed in addition to a lease and acts as a predetermined sales agreement for the property. It can set the price on the property even if the sale is to occur in the future. The benefit of a buy-sell agreement is that it is binding on the landlord and tenant and cannot be changed even if future economic forces increase or decrease the price of the land astronomically.

Most leases are oral leases which have statutory rules for notices, termination, possession, etc. However, to have the benefits of the different tools this article discusses, a written lease is necessary,

and it is also necessary to update and rewrite old written leases to account for changes over time. Further, it's also a good idea to protect yourself with a lease for a term longer than one year or to make the lease automatically renewable for a term of years. Depending on what type of lease it is and the economic climate, the length of the term is another operation-specific consideration. For example, some farmers in Iowa and Illinois signed five or even ten-year term cash rent leases at \$500 or more per acre. When corn prices were upwards of \$5.00 per bushel and inputs were relatively low, they could make that price work. But when the bottom dropped out on the price, those producers were still locked into those contracts. However, if you structured the lease so that the price per acre was based on average price per bushel, yield, or production history and made the price per acre variable to reflect production costs, a longer term of years would be more workable. The protection of a longer term is that all of the additional aspects included in the lease, such as a first right of refusal or accompanying buy-sell agreement, are kept alive during the term.

Written farmland and ranchland leases can account for production data such as precision farming data. Up until this point, it has not soundly been decided who owns precision data gathered from

farming. Yield history, soil maps, grid sampling, irrigation and weather data, planting dates, seed variety, fertility, etc. are all extremely valuable and as equally tied to the land as the soil itself. The question is: who owns the data? Is it the farmer who purchased the equipment and technology to gather and compile it? Or is it the landowner who owns the land the data was gathered from? On one hand, the tenant who gathered it should be entitled to it because it was the fruit of their labor and investment. But on the other hand, the landlord has an interest in the data because it was their land that bore the data and that bit of data is not applicable to any other piece of land. The dispute fully arises when a landlord terminates a lease with a tenant and wants the data gathered by the outgoing tenant so that the incoming tenant can use the data and benefit

from the previous tenant's labor and investment. A properly written lease can settle this issue before it becomes a problem.

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relationship, should not rely on the information presented here for any purpose, and should always seek the legal advice of counsel in the appropriate jurisdiction.

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3 PT. FARM EQUIPMENT

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2008 Titan gooseneck flatbed trailer, clear title, 16 ft. w/5 ft. combo tail, tandem 7K axles, ST 235/60/R16 tires, steel floor, double jacks, rear loading jacks, tool box, chain box; Travelute 7'x20' stock trailer.

LIVESTOCK EQUIPMENT

Head gate; Trailer type round bale carrier/unroller; Pipe cattle panels.

LIVESTOCK SHELTER

12'X24' Steel frame, open front shelter.

FURNITURE

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MISC. EQUIPMENT

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Food Insecurity: Tips For Finding Good Nutrition

(NAPS) — According to the U.S. Department of Agriculture, one out of every eight U.S. households experiences food insecurity. Access to healthy food is an important factor in your health, and for millions of Americans, it remains elusive.

“An inability to access healthy food, and the important nutrients they contain, can cause both immediate and long-term health problems, especially for children. For many Americans of lesser means, this problem can stem from a lack of healthy food sources in their neighborhood and means of transportation to access sources in other communities,” said Dr. Andrea Gelzer, senior vice president of medical affairs for AmeriHealth Caritas, a national leader in Medicaid managed care and other health care solutions for those most in need. “As a Medicaid-managed care organization (MCO), we are placing an increasing emphasis on helping our members find and access sources of fresh produce, grains and other nutritious foods.”

Resources that Americans most in need can turn to for finding and obtaining healthy food include:

Grocery Store Programs
An increasing number of grocery stores have nutritionists on staff. They meet with customers, explain how to make their diets healthier, and even teach them how to find healthy foods. Some grocery stores also offer cooking demonstrations. Some supermarket companies specialize in offering products, programs and services that better meet the needs of people with limited financial resources. At the very least, large grocery stores offer a much wider variety of fresh produce, whole grains and other healthy foods than are often available in small neighborhood stores.

Many low-income communities lack such grocery stores, and people without their own transportation may have difficulty accessing healthy food sources. Medicaid enrollees who are eligible for home and community-based services (HCBS) can get transportation for nonmedical services such as grocery shopping. Senior citizens may also be able to access paratransit services. Medicaid enrollees who are covered by a managed care plan but don't qualify for HCBS or senior citizen services can check with their health plan to see what resources might be available.

Organizations in the Community

If your challenge is less about finding source

es of healthy food than getting to them, there are options that can help you shop for groceries, or even do it completely on your behalf. There are also food banks, some of which have off-site distributions, even in rural areas. If you are a senior citizen, you can find out about them by contacting your area agency on aging.

Look for Faith-Based Groups

Religious institutions of all faiths generally have it in their mission to provide aid to those in need. Some organize food drives or even prepare meals for the neediest. They may also help find other organizations that provide such services.

AmeriHealth Caritas is part of the Independence Health Group in partnership with Blue Cross Blue Shield of Michigan. AmeriHealth Caritas is one of the nation's leaders in health care solutions for those most in need.

Learn More

For further information, visit www.amerihhealthcaritas.com



By Ashleigh Krispense

Most of the time when we go out to eat, we end up at Freddy's Frozen Custard & Steakburgers. While I usually go for the chicken tenders (and him for the steak burger), we do agree on our love for their fries and fry sauce! Here's a recipe for the copycat fry sauce we've started making at home. It's delicious! You can change the amount of cayenne for however much spice you like, but otherwise, it's pretty close to the original! The fries are simple to whip together and very minimal mess (no oil or frying!).

Copycat Freddy's Fry Sauce and Baked Shoestring Fries
1/2 cup mayonnaise
1 tablespoon ketchup
1 teaspoon pickle juice
1/2 teaspoon garlic salt
1/2 teaspoon garlic powder
1/4 teaspoon cayenne pepper
1/2 teaspoon ground black pepper
1/2 teaspoon sugar
Large russet potatoes
Freddy's Steakburger & Fry Seasoning



Get started by washing and slicing your potatoes into thin fries.



Place on a nonstick baking sheet and sprinkle with Freddy's Fry seasoning. Bake in a 400-degree oven for about 25 minutes or until golden brown and tender.



Mix together all of the ingredients for the fry



sauce and chill for 30 minutes.

Serve with hot fries and enjoy!

Ashleigh is a freelance writer and blogger for her website, *Prairie Gal Cookin'* (www.prairiegal-cookin.com).

She shares everything from step-by-step recipes and easy DIY projects, to local history, stories, and photography from out on the farm in Kansas.

Follow PGC online or like it on Facebook for more recipes and ramblings!

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Plains Equity and MKC announce intent to consolidate

The Board of Directors of both Plains Equity Exchange and Cooperative Union and MKC have unanimously approved and entered into a Letter of Intent to finalize an Agreement and Plan of Merger, which, if supported by the members of Plains Equity, would result in the merger of Plains Equity with MKC.

Board chairman for Plains Equity Roger Holmes says the Board recognized the value this merger would bring to member-owners and is very excited about the opportunity. “After months of studying, we believe unification is the best way to generate stockholder value and benefits, compete in the marketplace, and build a stronger foundation for the future,” Holmes says.

“The potential merger is a sound plan that provides financial security for patrons’ allocated equity, efficiencies in current operations, opportunities to expand our technology and other services to producers’ operations in our footprint, and remain relevant in the industry,” Holmes says. “Increasing and improving the value to the members of Plains Equity is our primary focus.”

Noting similar visions and values, Allan Wegner, MKC board chairman, commented the merger would be a natural fit. “Together, our Boards and management have identified benefits and we look forward to working together for the future of our cooperatives, the members and our employees,” Wegner said. “The synergy we can gain by combining the two organizations will allow our cooperatives to continue to achieve more success.”

Plains Equity and MKC are currently developing the required merger documents to be approved by both boards. A vote by Plains Equity Exchange will be required to approve the merger and will occur in the spring 2019.

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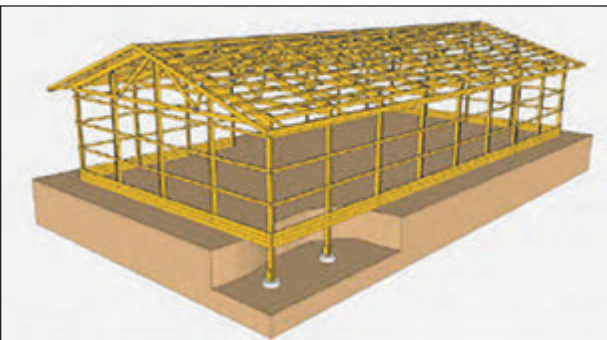
What’s post frame?

From the National Frame Building Association

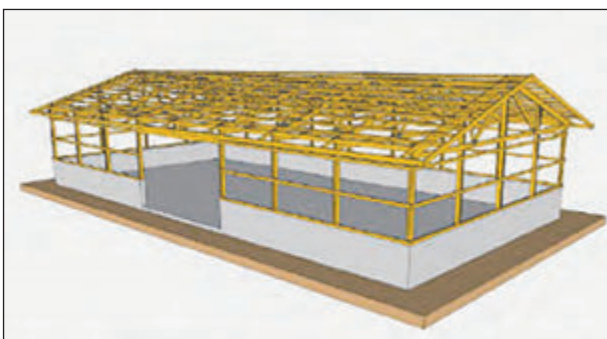
Post-frame construction is an engineered wood-frame building system that meets UBC and IBC standards. Post-frame buildings feature large, solid sawn posts or laminated columns instead of wood studs, steel framing, or concrete masonry. They transfer loads to the ground or surface-mounted to a concrete pier or masonry foundation, and may use plastic barrier systems for enhanced protection of wood and concrete posts or piers.

Post-frame structures are more quickly erected than other kinds of buildings. Because the larger posts and the interlocking frame can handle greater loads than stud-wall construction, fewer structural materials are needed, which saves time and other costs. Also, because posts are spaced farther apart than studs, post-frame buildings feature an exceptionally large wall cavity and provide ample room for insulation, lowering heating and cooling costs through the life of the building.

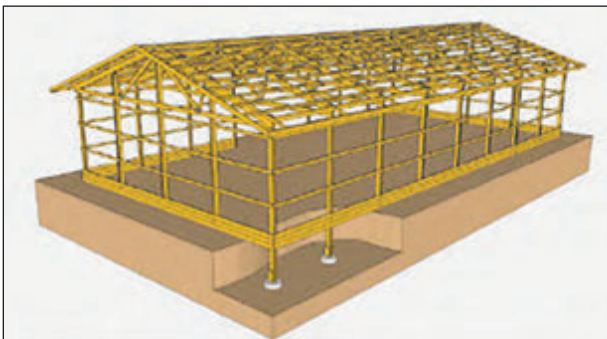
Almost any type of exterior facade may be installed on post-frame buildings, which can be designed to meet the highest standards for quality and aesthetics. Post-frame construction is an efficient and economical option for low-rise applications and is now the construction method of choice for any number of commercial, industrial, municipal, residential, religious, and agricultural projects.



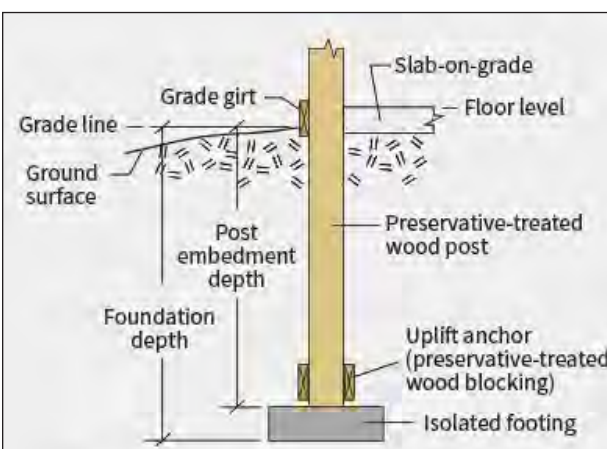
Post-frame building with trusses supported directly by embedded posts.



Post-frame building mounted on a concrete stem wall.



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2018 Indigo Corn™ demonstrates yield improvement across 48,000 acres in the U.S.

Indigo Agriculture, a company dedicated to harnessing nature to help farmers sustainably feed the planet, has released 2018 corn harvest data from over 48,000 acres contracted with Indigo. Nationwide, Indigo's grower partners saw an average yield increase of 10.1 bushels per acre when compared to neighboring fields, translating to a 5.5% median uplift. Leveraging satellite technology, data was gathered on more than 2,100 fields across the country. For the analysis, Indigo controlled for weather and land factors impacting specific regions and agriculture practices implemented by different growers.

Yield performance for Indigo Corn in previous years was gathered from side-by-side trials, a method critical to determining the beneficial impact of the company's early-stage microbial seed treatments. The data announced represents comparisons across commercial acres encompassing 122 counties and 15 states. Similar to the 2018 Indigo Wheat harvest analysis, satellite technology was leveraged to understand Indigo Corn's performance. Corn growers contracted with Indigo experiencing the same uplift in 2019 stand to earn \$30 more for each acre. If selling through Indigo Marketplace™ Indigo

will pay growers an additional 5¢ per bushel, or an average of \$9 per acre.

Homer Unruh, a farmer operating out of the High Plains, saw marked success working with Indigo this past season. "The Indigo Corn I'm growing is fantastic," he said. "I think it's some of the best corn that we've ever grown, and our best for the land and the water that we have."

"At a time when many technologies in agriculture are plateauing, Indigo's microbe-coated seeds and data-driven agronomic advice are delivering real impact to growers across the U.S.," said Geoffrey von Maltzahn, Indigo's Chief Innovation Officer and co-founder. "These results represent our largest analysis of Indigo crop performance relative to neighboring fields to date, including over 2.8 billion remote sensing data-points collected on Indigo-treated and neighboring control fields."

"Satellite imagery has been a significant advantage for us as we optimize our microbial seed solutions for growers," said David Perry, Indigo's CEO. "While Indigo's technologies span the supply chain, we continue to improve on our founding hypothesis: microbes can unlock the health and productivity of crops to help growers increase yield and ultimately reduce the amount of

fertilizer and chemicals used."

For the 2019 growing season, Indigo Corn is offered through Indigo Certified Crops™ which is intended to improve grower profitability while ensuring flexibility in decision-making. The offer's

base agreement includes microbial-treated seeds, grain quality testing, and data-driven agronomic support. All growers can participate in Indigo Marketplace™ and take advantage of enhanced services such as Indigo Transport™ and the company's grain

storage program.

Darren Perry, a grower from Oklahoma, said, "As a young farmer, I really love the aspect that Indigo brings to the table: additional income that farmers aren't accustomed to. As we go further, it'll be interesting to see how Indi-

go changes their business model to help the farmer. I do believe Indigo puts the farmers' best interest at heart, and you can tell that by their contracts. That's what I really appreciate about doing business with Indigo."

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Sitting here in my big chair while the wind blows and the snow that piled up last night swirls in the sun. Dr. Jake is out preg-checking cows and heifers. The wind chill is below zero... As one of my Facebook friends commented recently, "This is the winteriest winter that ever wintered."

Probably not, but winter has worn out its welcome. Like it cares. Supposedly the groundhog predicted an early spring. He lied. Rotten little rodent.

It is not like I have nothing to do. Even confined to the comfort of my big chair, I have lots of writing and research to be done.

The books that need to be reviewed for *Around Kansas* are piling up around my ottoman. Likewise, a couple of videos that folks have asked me to share need to be watched.

It's a tough job, but someone has to do it.

At the moment, I am corresponding with friends Jeff Carson and Tim Hrinchir back in Topeka. Jeff, who runs Gizmo Video Productions, also serves as the chairman of the Jayhawk Theatre board. We are discussing the next screening of our film, *Thof's Dragon*, during the First Friday Artwalk festivities on March 1. Tim Hrenchir, the "History Guy" at the *Topeka Capital-Journal*, is working on an article about said

event. I am so excited about bringing these two pieces of my world together – eastern and western Kansas friends all coming together with art and history.

For those of you in the neighborhood, the film will be shown at 5:30 p.m. and again at 7:00 p.m. with a small admission. First Friday Artwalk was my favorite day of the month in Topeka. I cannot wait to go back and be part of it again.

Again, if you would like a screening in your town, send me a message. We have screenings coming up in Goodland on April 6 and Oberlin on April 7. It's my goal to get this film in every library in Kansas and for as many Kansans as possible to see it. It is a part of my subversive mission for Kansans to know their incredible past.

Speaking of films, so much incredible film-making

is going on Around Kansas. Ken Spurgeon was just down in Oklahoma City at the National Cowboy Hall of Fame and Western Heritage Center for a screening of *Home of the Range* to a sellout audience. Shawn Rhodes has been touring the world with the story of Rudy Love and the Love Family with his documentary, *This is Love*. Kevin Wilmott is an Oscar nominee for *BlackKkKlansman* (By the time you read this, perhaps he will be an Oscar winner).

As if that were not enough excitement, Oakley's Western Kansas Wildlife Travel Center will be opening its IHOP soon. The restaurant there has been closed for renovation the last couple of months, and boy, have I been lost! I visit folks Around Kansas and they ask about that place "where I spend all my time." Well, not ex-

actly, but having a clean, comfortable, inviting place to eat after a long day at the sale barn, or a convenient place to meet friends along the highway, well, it is one of my favorite and most frequented haunts! The fact that it is owned by good people and managed by real folks is a bonus.

Stop in the Western Kansas Wildlife Travel Center next time you are out and about Around Kansas. Maybe we can visit and share a few stories over a cup of coffee. That sounds so good I think I shall make myself a cup right now.

See you next week, somewhere, Around Kansas.

Deb Goodrich is the host of the Around Kansas TV show and the Garvey Historian in Residence at the Fort Wallace Museum. Contact her at author.debgoodrich@gmail.com.

Pollinator gardening meeting to be held March 14 in Garnett

Ryan Schaub, horticulture agent, Frontier Extension District

The Anderson County Conservation District and Frontier Extension Dis-

trict will be hosting a public meeting on "Starting A Pollinator Garden" on Thursday, March 14, 2019 at 6:00 p.m. at the Community Building in Garnett.

Bret Laprarie, territory sales agronomist for Sharp Brothers Seed Company, will talk about establishing a pollinator garden. He will discuss plant species that we should consider using, as well as how to maintain our garden for our pollinator friends.

To cap the evening off John Conway, resource conservationist with the Kansas Association of Conservation Districts, will visit with the group about Monarch butterflies and how to build a habitat to help them survive their trip south.

This meeting is packed full of information for you to consume and to take home. If you are interested in learning more about these topics, be sure to attend the meeting on Thursday, March 14th, 2019 at 6:00 p.m. at the Community Building in Garnett. The Anderson County Conservation District and the Frontier Extension District will provide some light refreshments for the evening.

For more information, questions, or special accommodations, please contact Ryan Schaub at 785-448-6826 or Debbie Davis at 785-448-6323 ext. 101.

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Farm families face another brutal year

An op-ed from Farm Policy Facts

As farmers across the country prepare for the 2019 planting season, the one question on everyone's mind seems to be: will the new Farm Bill provide an adequate safety net to see farm families through another brutal year?

Recently, the *Wall Street Journal* and *Politico* reported that farm bankruptcies rose to the highest level in at least ten years. Asked about these troubling reports, House Agriculture Chairman Collin Peterson (D-Minn.) said, "I have been saying for a year people are nervous." Meanwhile, Senate Agriculture Chairman Pat Roberts (R-Ks.) noted the Farm Bill can help farmers "But we need price recovery."

House Agriculture Committee Ranking Member Mike Conaway (R-TX) may have been the canary in the coalmine on this question, arguing throughout the Farm Bill process that the safety net provisions of the Farm Bill must be strengthened.

Farming is inherently risky, requiring a large amount of capital up front

with thin, and sometimes negative, profit margins. But farmers are perpetual optimists, always hoping and willing themselves to believe that the next year will be better.

Unfortunately, the United States Department of Agriculture (USDA) just published a new long-range price forecast that suggests farmers will continue to face depressed commodity prices and rising costs of production.

2019 marks the sixth consecutive year farmers will plant into a down market. The agricultural economy is now in a deep and prolonged recession. Net Farm Income (NFI) stood at an anemic \$66.3 billion in 2018 compared to \$134.3 billion in 2013, meaning income has dropped more than 50% since 2013. Seven in ten farms have an operating profit margin in the "red zone" - indicating a high risk of financial problems.

And the hopefulness of our nation's farm families will continue to be tested, as NFI for the next five years is projected to average just \$77.3 billion, meaning the highest projected farm income will still be only 59% of pre-

2014 levels.

While many in the farm and ranch community expected farm income to decline in 2014, no one expected the downturn to be this deep or prolonged and the toll this has taken on America's famers has been serious. Many farm families have already depleted their reserve savings and are watching their equity erode.

Farm Policy Facts recently spoke with family farmers in Minnesota to put faces on the dire situation unfolding. Brandon Fast grew up on the family farm watching his dad and grandfather work the land, and now farms 1,200 acres in south west Minnesota.

"A strong farming community ends up coming from being able to sell our product at a good value," Brandon says. "That's the only way we are going to be able to not only keep the farmers that we have now, but create an opti-

mism for that older generation that says (to the next generation of farmers) 'You know what, I think I can end up helping you out and I think you can end up making it.'"

Until that recovery happens, more and more farm families are taking extreme measures to make ends meet.

A recent USDA report on the face of America's farming community noted that nearly 80% of farm household income comes from off-farm sources as farmers seek non-farm income to help pay the bills the farm economy cannot pay.

"We are all trying to diversify - operating a seeding business, raising livestock, or our spouses end up working off the farm," Brandon says. "I have some friends whose wives end up working a \$12-an-hour job part-time just to get some type of health insurance, because they can't foot the bill."

In other words, times are bad in rural America right now, and farmers need a break. A swift implementation of the 2018 Farm Bill would be a great first step, as would an aggressive trade agenda that opens markets abroad for America's farmers and ranchers.

But as was the case during the 1980s and the late 1990s, Washington may well need to bolster the safety net to head off what may otherwise become a full-on farm financial crisis that will truly threaten rural communities and undermine economic growth in the cities.

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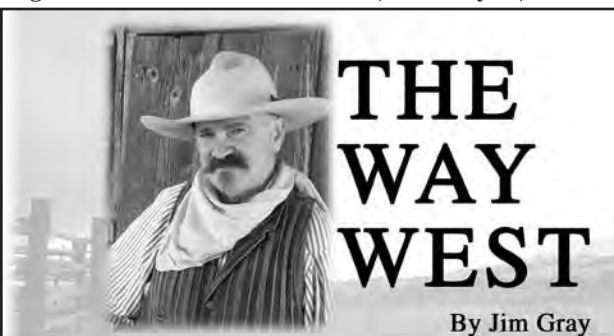
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THE WAY WEST

By Jim Gray

The Cowboy War

Under a dateline of March 3, 1887, from Denver, Colorado, the *New York Times* reported on the harrowing "Cowboy War In

Kansas." The county seat war in Wichita County, between Leoti and Coronado, only three miles apart, led to an all-out gunfight

in Coronado on February 27th. According to the report after the gunfight had taken place, "Both towns are surrounded by a strong cordon of armed men, who permit no one to enter. The men... sleep with their guns and after admission the stranger finds a Winchester at every turn. They stand in doorways, and merchants bring their guns to wait on customers. Men patrol the streets all day and night."

The trouble began when the citizens of the two towns vied over the county seat for Wichita County in

far western Kansas. Editors of the two newspapers fueled the animosity with inflammatory accusations. Citizens of Coronado were told that teams of gunmen hired by Leoti were intimidating voters in the northern townships of the county. The Leoti editor countered that Coronado had hired gunmen to "encourage" those intending to vote for Leoti to leave the polls. Another story told of cowboy gunmen, growing tired of protecting Leoti, turning on the town by "shooting up" businesses and making men dance to the tune of their six-shooters.

While the rhetoric shot back and forth an election to establish the county seat and elect county officers was set for February 8, 1887. However, Coronado was experiencing a flush of new settlers. If only the vote could be delayed, they would soon outvote the good citizens of Leoti and make Coronado the county seat. Through a little "politicking" a bill requiring all voters to register at least thirty days prior to an election was introduced into the Kansas Legislature. The bill was passed and signed into law February 4th, just four days before the Wichita County election.

Even though the State would not recognize the results, the folks in Leoti and their supporters in the surrounding townships went ahead with the election on February 8th. Leoti easily carried the election since Coronado refused to participate. In the meantime, Coronado and its supporters organized a March 10th election.

Rumors of armies of hired gunmen in both towns flourished. Coronado was said to have hired Bat Masterson at the head of a gang of gunfighters from Dodge City. Leoti was supposed to have hired two hundred forty-two gunman out of Wallace, Greeley, and Hamilton counties. Neither story was true. However, a gunman from Wallace, Charles F. Coulter, and his friend

William Raines had become residents of Leoti. Whether a gunman or not, Raines' longtime friendship with Coulter gave him the reputation.

Coulter was known in many of the towns along the old Kansas Pacific Railway, now consolidated with Jay Gould's Union Pacific. A cowboy with a mighty appreciation of his own prowess with a gun, he loved to regale all who would listen to his tales. Claiming to have become a cowboy at fifteen years of age, the Missouri native trailed cattle, rode with Quantrill's bushwhackers, robbed banks with Jesse James, and once "rescued up" the town of Wallace and held it hostage for four days. The editor of the *WaKeeney World* recalled that Coulter had spent time in his town saying that the gunman "was a civil enough fellow when sober, but dangerous when drinking."

Drink would ultimately be the cause of the bloodshed in Coronado. Seven Leoti men loaded a spring wagon with beer and drove to Coronado for a Sunday afternoon of carefree drinking. Charlie Coulter started to get his fill and began to freely handle his pistols. An unfortunate Coronado man was forced to dance as Coulter shot prodiously into the floor.

If that wasn't bad enough, Frank Jenness challenged Frank Lilly to a gun fight. Raines backed Jenness and also chal-

lenged Lilly. When the Coronado man refused, Charlie Coulter pulled his pistol, charged Lilly and yelled "I'll make you fight," as he pistol-whipped the poor man.

Coulter was just getting started. Louis Jackson, standing nearby, was also struck over the head. Coulter then swung his pistol at Charles Loomis, but missed. A stray shot nearly hit a bystander. Stirred by the excitement William Raines shot a Coronado man in the leg. Loomis grabbed Coulter's pistol and forced it upward while Coulter pulled the trigger again, again, and again!

Suddenly hot lead filled the air as Coronado men let their Winchesters do the talking. Coulter and Raines were dead before they hit the street. Watkins was mortally wounded. The others miraculously drove the wagon through a hail of bullets as their wounded horses charged onto the prairie.

Kansas governor John Martin sent in the Second Kansas Militia to settle the dust of the Wichita County Cowboy War. Like so many early prairie towns, Coronado faded to nothing after Leoti won the county seat on The Way West.

"The Cowboy," Jim Gray is author of the book *Desperate Seed: Ellsworth Kansas on the Violent Frontier*. Contact *Kansas Cowboy*, 220 21st RD Geneseo, KS Phone 785-531-2058 or kansascowboy@kans.com.

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AVF Blackcap 8067F won reserve grand champion bred-and-owned female at the 2019 Kansas Angus Futurity Junior Show, Jan. 27 in Lawrence. Kelsey Theis, Leavenworth, owns the May 2018 daughter of Penners-CC Double Black 2257. She first claimed summer calf champion. Luke Lemenager, Hudson, Ill., evaluated the 76 entries.

Photo by Jeff Mafi, American Angus Association

Land Auction
191 acres in Lyon County 2 tracts

Auction Date - Tuesday, March 5, 2019 7 pm

Auction Location - Americus Senior Center

Property Location: From stop sign in Americus, go N 6 miles on Americus Rd, turn E on Rd 300 & go 2 miles. Both sides of Rd

Seller - Luginsland Irrevocable Trust

Tract 1: 111 acres and Tract 2: 80 acres

www.swiftsureauctions.com
Brian Landis 620-256-6753
Victor Edelman 620-366-0339

Website has more details

2 TRACTS - MARION COUNTY, KANSAS 183.78 AC. CROPLAND, GRASS AUCTION

SATURDAY, MARCH 2, 2019 — 10:00 AM
REAL ESTATE SELLS AT NOON

AUCTION LOCATION: 1772 365th St. — RAMONA, KANSAS

SELLER: The Estate of GREGORY E. STENZEL

AUCTION LOCATION: On the northwest edge of Ramona, KS at the intersection of B Rd & 1/2 Mile Rd on the north side of the T Intersection.

AUCTIONEER'S NOTE: Greg was a lifelong member of Marion County and spent the majority of that time doing what he loved, farming. Here is a diversified property that has a lot to offer you. The old saying, "Price is what you pay, value is what you get!" really applies to this property. With lots of diversity and some of the top producing soils in the area, you find a lot of value here. We will be offering personal property from his estate as well. We look forward to seeing you at the auction! Motorized items may or may not be running by auction time. Vehicles, Guns and larger equipment will sell after the real estate at noon.

TRACT #1 ADDRESS: 2440 Pawnee, Marion, KS 66861 (183.78 ac± in Marion County).

LOCATION: From Marion, KS, go west on US-56 for 3.5 mi to Pawnee Rd OR from Hillsboro, KS go east on US-56 for 7.5 mi to Pawnee Rd, turn north onto Pawnee Rd and continue for approx. 4.8 miles north-erly on Pawnee to the home site on the east side of the county road.

DESC: This diverse property offers you good bottom ground cropland acres, timber & wildlife and grazing opportunities. There are 183.54 total ag acres with 124.62 dryland acres and 58.92 ac of timber and native grass acres. Improvements include 1922 sq ft home 1 1/2 story home.

TRACT #2 ADDRESS: 603 NB, Ramona, KS 67475 (13.13 ac± in Ramona, KS).

LOCATION: In Ramona, KS, at the intersection of B Rd & 1/2 Mile Rd, is the Northeast corner of the property.

DESC: There are a total of 13.13 Acres, all of which are Tame Grass Acres. Improvements include a 1980 Singlewide Manufactured Home that sits on a full basement. The home will need updating and repairs. There is also a 24x24 detached garage with a concrete floor. All of the property is within the Ramona City limits. This property offers a lot of options.

Personal property inc.: International 460 Utility Tractor; 1994 Chevy 2500 Ext Cab, 4x4, auto; Chevy C60 Grain Truck, 16' bed, metal floor, Not Running; Harley Davidson Sportster XLH Project Bike, Ape Hang-ers; Yamaha Big Bear 4x4 4-wheeler, 350cc; Suzuki 500cc Trail Bike; International 400 Cyclo Air 6-row Planter; International 540 4-bottom Plow; JD 640 Hay Rake; Hesston Rounder 5585 Twine Baler; Universal Cattle Chute; Chief's 16' Bumper Hitch Stock Trailer; Dixon RAM ZTR Mower, 50" B&S 18.5-hp; Hobart Handler 175 Mig Welder; 80-gal Upright Sanborn Air Compressor; Stihl 009L & 039 Chainsaws; Continental Shop Hoist 4000, 3-ton; WaterLoo Rolling Tool Box; Guns (Taurus Mod 62, .22 Pump; Winchester Mod 94, 30-30WIN; Mossberg 500 Ag 12-ga Pump; Stevens Mod 820B Pump; Revelation Mod R325 20-ga; 44-cal & 36-cal Back Powder Revolver; Misc Equipment, Misc Tools & Shop Equipment, Antiques & Household Items!

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Henry C. Gardiner Scholarships awarded to elite K-State Animal Science & Industry undergraduates

Since 2012, the Henry C. Gardiner scholarship application process creates an environment for qualified students to compete for elite undergraduate scholarships. Academic standing, community service, work ethic and future goals are taken into consideration. A panel of K-State faculty and industry leaders review the applications. Finalists are selected and compete in a rigorous interview process. The students are the best and brightest agriculture undergraduates enrolled at K-State and express plans to continue careers in agriculture.

Henry C. Gardiner Scholarships for the 2019-2020 school year have been awarded to Shane Newton, Waverly; Adrian Austin, Mt. Vernon, Illinois;

Keayla Harr, Jeromesville, Ohio; and Cooper Imthurn, Maple Hill.

Shane Newton has complemented academics with real world experience in registered seedstock, feedyard and research. Adrian Austin grew up on her family's farm in southern Illinois. Her goals include using her K-State experience to become a professional in ag communications. Keayla Harr plans to pursue a graduate degree in meat science, possibly conducting research and development. Cooper Imthurn represents the third generation of beef producers in Kansas. Cooper plans to return to the family's commercial cow-calf and backgrounding operation.

Mark Gardiner offered these comments, "Each



Pictured from left are Shane Newton, Adrian Austin, Keayla Harr and Cooper Imthurn.

year the selection committee reviews the applicants and interviews the finalists. We are invigorated by their curiosity, ambition and intellect. We hope the scholarships help to ease the financial burden of higher education but, more importantly, are confident these students have the ability to make a positive influence in agriculture."

Students classified as a rising-junior, junior or senior, either enrolled in or planning to enroll at Kansas State University with a major in Animal Science & Industry or closely related field may apply. Henry C. Gardiner Scholarships are awarded annually to K-State students meeting rigorous criteria and exhibiting a passion to improve the beef industry.

The Henry C. Gardiner Scholarship is possible through the generous contributions of Gardiner customers, friends and family continuing the legacy of Henry Gardiner. To date, 26 undergraduate students have received \$120,000 in scholarships.

Henry Gardiner instilled in his family the willingness, ambition and discipline to achieve goals. He challenged the beef industry to use science to develop tools which make rapid genetic improvements possible. Henry readily incorporated technology and embraced change in his own business and was always willing to educate others about how they could improve profitability. His vision and leadership positioned Gardiner Angus

Ranch (GAR) as a world leader in providing beef cattle genetics and shaping the beef industry today and in the future.

GAR is a family-owned ranching operation, producing registered and commercial Angus cattle. The original ranch was homesteaded near Ashland, in 1885 by Henry Gardiner's grandfather. Today, the ranch encompasses more than 48,000 acres in Clark County. The Gardiner operation sells approximately 2,600 bulls and 3,000 registered and commercial females each year.

GAR is a founding member of U.S. Premium Beef, the producer-owned limited liability corporation with minority ownership in National Beef, the nation's fourth largest beef processing company. By providing access to a proven value-added processing system through GAR delivery rights, customers have received more than \$9 million in premiums and dividends. Three generations of the Gardiners are proud alumni of Kansas State University.

More information can be found at www.GardinerAngus.com.

NSP welcomes John Deere as industry partner

National Sorghum Producers is pleased to announce the addition of John Deere as a new Bronze level sponsor in the NSP Industry Partner program.

John Deere is an industry leader in providing products and a service to those linked to the land and has brought integrity, quality, commitment and innovation to producers since 1837.

"The support and investment from John Deere is a wonderful asset to NSP's goal of serving producers by expanding grower opportunities and improving production," NSP CEO Tim Lust said. "We look forward to working with our new industry partner."

NSP appreciates the partnership with John Deere and is excited to see an ongoing commitment to the sorghum industry. Support from the industry Partner program allows NSP to create a more profitable, diverse and competitive sorghum industry.

More information about the program can be obtained by contacting NSP Industry Relations Director Jamaca Battin at jamaca@sorghumgrowers.com or by visiting SorghumGrowers.com.

299.08 ACRES IN 3 TRACTS • MARION COUNTY, KS LAND AUCTION

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THURSDAY, MARCH 7, 2019 — 6:00 PM

AUCTION LOCATION: Lincolnville Community Center, LINCOLNVILLE, KS 66858

SELLER: The E. ANN PRITZ 1998 Trust, dated 25th Day of September 1998

PROPERTY LOCATION: From Lincolnville, KS go 2 mi. South on US 77 Hwy. to Rd. 270th, then 2 mi. East on 270th to the NW corner of Tract 1. Tract 2 is West across the road from the South end of Tract 1 and Tract 3 is East across the road from the South end of Tract 2.

See www.GriffinRealEstateAuction.com for full details!

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TUESDAY, MARCH 26, 2019 • 6:30 PM

SALE LOCATION: Iron Clad (427 Lincoln) — WAMEGO, KS

DESCRIPTION
TRACT 1: 62.5± acres cropland.
TRACT 2: 23.5± acres of mixed use land (potential building site).
TRACT 3: 63± acres of pasture.
TRACT 4: 220± acres of pasture.
TRACT 5: Combination of All Tracts 1, 2, 3 & 4.

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Pictured is a maternal brother who sold last year.

BOYER'S FIDDLESTICKS 196F
2/15/18 - DP/DB - PB - BW: 88 - WW: 642 - YW: 955
CJSJL 3062A x JT80 Ms. You-Da-One 196Y
BW: 1.2 WW: 72 YW: 112 MK: 21 SC: 0.1
DC: 14 YG: -57 CW: 8 RE: 88 MB: -30 \$MI: 46
Pictured is a maternal brother who sold last year.

BOYER'S MR. FAST ZIP 182F
2/12/18 - DP/DB - BW: 88 - WW: 605 - YW: 1007
ENG D Zip Line 2515Z x JTBL Ms. Alliance 182Y
BW: 0.8 WW: 68 YW: 110 MK: 24 SC: 0.8
DC: 11 YG: -37 CW: 31 RE: 77 MB: -07 \$MI: 51
Pictured is a maternal brother who sold last year.

BOYER MR
4/8/17 - DP/DB - BW: 88 - WW: 610 - YW: 999
LVLS Feedwagon 1020C x JTBL Ms. Rodemaster 023X
BW: 0.1 WW: 66 YW: 102 MK: 20 SC: 0.6
DC: 11 YG: -50 CW: 29 RE: 100 MB: -15 \$MI: 49
Pictured is a maternal brother who sold last year.

grass and grain.com

Burke Teichert has demonstrated that ranching can be financially profitable. Burke was born and raised on a family ranch in western Wyoming and earned a B.S. in ag business from Brigham Young University and M.S. in ag economics from University of Wyoming. His work history includes serving as a university faculty member, cattle reproduction

Dale Strickler is an

Sponsors for the conference are Kansas Graziers Association, Kansas Grazing Land Coalition

Kansas Graziers Winter Grazing Conference is March 9, 2019 at the Kansas State Polytechnic Campus, College Center Conference Room, 2310 Centennial Road, Salina. (Directions - From I-35 Take Exit 90. Go west on W.

For questions call Mary
785-562-8726 or email her
kfu.mary@gmail.com

Of particular importance to veterinary medicine, the bill provides funding to fill anticipated workforce needs for the National Bio and Agro-Defense Facility (NBAF), a planned biocontainment laboratory for the study of diseases that threaten both animal agriculture and public health. Congress also included an increase of \$10.6 million for veterinary diagnostics within the USDA's Animal Plant and Health Inspec-

AVMA looks forward to working with Congress to provide these programs with ongoing and stable funding in fiscal year 2020.

SITE UNSEEN BIDDING AVAILABLE!
Contact: Kevin 785-243-6397 * Brady 785-614-1645 * Eddie 765-490-1719

WWW.GOLDBULLIONGROUP.COM

Grass & Grain Area Auctions and Sales

February 26 — Tractors & sprayer, harvesting, trucks, trailers, pickups, farm equipment, & other farm & shop items held near Leoti & Marienthal for Tony & Jennifer Winter. Auctioneers: Berning Auction, Inc.

February 27 — No-Reserve Retirement auction including tractors, trailers, farm equipment held at Beattie for Jim & Karen Taphorn. Auctioneers: Sullivan Auctioneers, LLC.

February 27 — 437.90 acres of Morris County rolling Flint Hills land, native bluestem held at Council Grove for Gene W. Porter Revocable Trust. Auctioneers: Griffin Real Estate & Auction Service, LC.

February 27 — 415 acres Osage County ag land held at Osage City. Auctioneers: United Country Real Estate, Great Plains Auction & Real Estate, Lance Fullerton.

February 28 — Consignment auction including tractors, planters, livestock equip., combines, grain handling, hay equipment, corn & grain heads, trucks, trailers, loaders & construction, sprayers, mowers, fertilizer & tillage, New Holland/Gleaner dealer closeout held at Cornlea, Nebraska and online (www.wegenerimplement.com and www.bid-caller.com). Auctioneers: Michael Wegener Implement, Inc.

February 28 — American Flyer train set, antiques, collectibles, Oriental china & glassware, quilts, Occupied Japan black ware, ammo & more at Salina. Auctioneers: Baxa Auctions, LLC.

February 28 — 560 acres m/l of Dickinson & Clay County farmland held at Abilene for Neaderhiser Revocable Trust. Auctioneers: Reynolds Real Estate & Auction.

March 2 — Approx. 400+ Toy Tractors, Trucks & Implements held at Newton for Alvin Friesen Estate. Auctioneers: Auction Specialists, LLC, Mike Flavin & Vern Koch.

March 2 — Tractors, farm equipment, farm & livestock, shop tools, lawn & garden, farm primitives & collectibles, household & more held at Haven for David & Loretta Petersheim. Auctioneers: Morris Yoder Auctions.

March 2 — Guns & gun-related, brass cash register, entertainment items, western items, art & advertising, beer advertising, taxidermy & mounts, coffee table books, autographed football, license plates, other collectibles, heaters, gold, silver & other coins at Strong City for Joe & Betty Lytle. Auctioneers: Hancock Auction & Real Estate.

March 2 — Tractor, mower, machinery, shop equipment & household held at Valley Center for Darrell & Pam Rankin. Auctioneers: Van Schmidt Auction.

March 2 — Antiques, collectibles, furniture, appliances & misc. at Council Grove for Shirley Baker. Auctioneers: Hallgren Real Estate & Auctions, LLC.

March 2 — Vintage oil cans, barbed wire collection, collectibles, vintage auto parts, military items, old & modern tools, some power tools & shop equipment, fishing gear, collectible sports cards held at Waverly for Brad Brown. Auctioneers: Kurtz Auction & Real Service.

March 2 — Store cabinets, furniture, collectibles & other, equipment, tools, hardware lumber & more held at Ash Grove (near Hunter) for Phyllis & Tony Cheney Estates. Auctioneers: Thummel Real Estate & Auction, LLC.

March 2 — 317.16 acres m/l of Marshall County cropland held at Waterville for D&D Farm Partnership. Auctioneers: Midwest Land and Home, Jeff Dankenbring Mark Uhlik.

March 2 — 150 acres m/l of Washington County land (cropland, creeks, waterways, deer habitat) held

at Barnes for Norman L. Koplin. Auctioneers: Raymond Bott Realty & Auction.

March 2 — 2 Tracts of land, personal property at Ramona for The Estate of Gregory E. Stenzel. Auctioneers: Griffin Real Estate & Auction Service, LC.

March 2 — Farm machinery, iron, tools & misc. held South of Chapman for Loren Peck. Auctioneers: Kretz Auction Service.

March 2 — Angus Production Sale, 100 bulls, 50 females held at the ranch Olsburg for Laffin Ranch.

March 2 — Judd Ranch 41st Gelbvieh, Balancer & Red Angus Bull Sale held at Pomona.

March 2 — Loving Farms 9th Annual Bull & Female sale held at Pawnee Rock.

March 3 — 17th Annual Gold Bullion Group Bull Sale held at Wamego.

March 3 — Bredemeier Angus Farms Annual Bull & Female Production sale held at Falls City, Nebraska selling Reg. Angus bulls, Reg. Angus Females, cow/calf pairs, bred & open heifers.

March 4 (online bidding begins 5 PM & closes March 6) — Farm equipment retirement auction held at www.brunaauctions.com. Auctioneers: Bruna & Associates Auctions.

March 4 — Lyons Angus Ranch 31st Annual Superior Genetics Sale held at Manhattan.

March 4 — Don Johnson's Angus 23rd Annual Bull Sale held at Salina.

March 5 — 160 acres m/l of McPherson County, KS Pastureland held at Marquette for Heirs of Robert L. Larson. Auctioneers: Oswalt Auction & Realty, Bill Oswalt.

March 5 — 191 acres in Lyon County sold in 2 tracts held at Americus for Luginsland Irrevocable Trust. Auctioneers: Swift-N-Sure Auctions & Real Estate.

March 6 — Farm & Industrial consignment auction held at Beattie. Auctioneers: Rottinghaus Consignment Auction.

March 7 — 160 acres m/l of Rush County cultivated land held at LaCrosse for William D. Seltmann. Auctioneers: Farmland Auction & Realty Co., Inc.

March 7 — 160 acres m/l of Pottawatomie County grass land held at Wamego for David & Zenaida McClintock. Auctioneers: Murray Auction & Realty.

March 7 — 299.08 acres in 3 tracts, Marion County, KS land: wildlife, east branch of Clear Creek, cropland, hay meadow held at Lincolnville for The E. Ann Pritz 1998 Trust, dated 25th Day of September, 1998. Auctioneers: Griffin Real Estate & Auction Service, LC.

March 7 — Hereford bull sale held at Courtland for Jensen Bros.

March 8 — 195 acres m/l of Rooks County grassland held at Russell for Dennis & Randy Thomas. Auctioneers: Farmland Auction & Realty Co., Inc.

March 8 — 160 acres excellent native grass pasture held at Frankfort for Dale & Janet Seematter. Auctioneers: Joe Horigan Realty & Auction Co.

March 9 — Farm machinery, ATV, trucks, trail-

ers, fuel tanks, truck engine, shop equipment, antiques & misc. at Chanute for Wicker Farms, Glenn Wicker. Auctioneers: Larry Marshall Auction, Larry Marshall & Mark Garretson.

March 9 — Tractors, combines, headers, header trailers, trucks & pickups, grain trailers & grain cart, combine trailers & other trailers, farm equipment held at St. John for Long's Harvesting. Auctioneers: Carr Auction & Real Estate, Inc.

March 9 — Farm machinery auction held at Wathena for Roger Ruhnke Estate. Auctioneers: Harris Auction Service.

March 9 — Collectibles & household held at Beattie for Jim & Korene Wapp. Auctioneers: Olmsted & Sandstrom.

March 9 — Bull dozer, tractors, livestock equipment, hay equipment & more held near Leonardville for Lindell Angus, Michael & Sharon Lindell. Auctioneers: Cline Realty & Auction, LLC.

March 9 — 33rd Annual Concordia Optimist consignment auction held at Concordia.

March 9 — Rippe Gelbvieh Production Sale held at Belleville.

March 10 — Lots & lots of collectible & vintage tools, planes, barn lanterns & much, much more held at Osage City for the Collections of Kenny Spielman & Gail Hancock, sellers. Auctioneers: Wischropp Auctions.

March 11 — 160 acres m/l of Washington County farmland held at Washington for Kiger Farms, Inc. Auctioneers: Bott Realty & Auction.

March 11 — 145 acres m/l of Trego County cultivated land held at WaKeeney for Catherine Marley, Janet Stivers, Nancy Denney. Auctioneers: Farmland Auction & Realty Co., Inc.

March 11 — 59th Annual Polled Hereford sale held at the farm near Burchard, Nebraska for Tegtmeier Polled Herefords.

March 12 — 585.08 acres Wabaunsee County land selling in 2 tracts: Rock Creek Tributary, rolling Flint Hills held at Council Grove for Adam & Jill Tregemba. Auctioneers: Griffin Real Estate & Auction Service, LC.

March 12 — 105.4 acres Greenwood County, KS stock farm, Bluestem & cool season grasses, large stock pond, older 2 story dwelling, several outbuildings held at Eureka. Auctioneers: SunGroup Real Estate & Appraisals.

March 14 — Agricultural real estate & rural residence held at Clay Center for Nancy K. Salomon & Peggy L. Hauser. Auctioneers: Greg Kretz, salesman & auctioneer.

March 14 — 18th Annual Sale held at the ranch in Manhattan for BJ Angus Genetics.

March 15 — 2019 Ranch Gathering & Private Treaty Offering held at Eureka for Dalebanks Angus.

March 15 — 23rd Annual Production Sale at Maple Hill for Sunflower Genetics.

March 15 & 16 — Antiques, collectibles, furniture, household & other held at the farm Ash Grove (near Hunter) for Phyllis & Tony Cheney Estates. Auctioneers: Thummel Real Estate & Auction, LLC.

March 16 — Tractors, trailers, trucks, mowers, UTVs, implements, attach-

ments & small implements, grain handling, livestock equipment & fencing, tools & misc., hay, hedge posts & more at Washington for consignments for farm & ranch equipment & supply. Auctioneers: Open Range Sales Co., LLC., Ethan Schuette.

March 16 — Vintage furniture, collectibles, glassware & misc., jewelry & more at Lawrence for private seller. Auctioneers: Elston Auctions.

March 16 — Household & personal property, riding mower & more at Newton. Auctioneers: Vogt Auctions.

March 16 — Tractors, combines, farm machinery, trucks & trailers, hay equipment & misc. at LeCompton for Leslie Family Farm, sellers. Auctioneers: Wischropp Auctions.

March 16 — 75 acres m/l of Cloud County cropland land in 5 tracts held at Clyde for Thomas Burns Trust. Auctioneers: Midwest Land & Home, Mark Uhlik, Jeff Dankenbring.

March 16 — (Rescheduled from Dec. 1) — Real Estate & personal property at Maple Hill for Dan & Judy Burbach. Auctioneers: Murray Auction & Realty.

March 16 — On Target Bull Sale held at Blue Rapids for Springhill Herefords.

March 17 — Antiques & collectibles held at Salina for Debs Antiques. Auctioneers: Thummel Real Estate & Auction, LLC.

March 17 — Cattleman's Choice Angus & SimAngus Bull & Female Sale at Greenleaf.

March 18 — 320 acres m/l of Trego County grassland held at Ellis for Nannette Foore & Brenda Smith. Auctioneers: Farmland Auction & Realty Co., Inc.

March 19 — 155 acres m/l of Sedgwick County land including 123 ac. productive cropland & 32 ac. hardwood timber & Wildcat Creek held at Benton. Auctioneers: SunGroup Real Estate.

March 19 — 60th Anniversary Bull Sale for Hinkson Angus Ranch held at Cottonwood Falls.

March 20 — Bull sale at Overbrook Livestock Comm. for Howard Woodbury, Woodbury Farms.

March 21 — 450 acres m/l of Ness County expired CRP/CRP land held at Ness City for G-F, Inc. Auctioneers: Farmland Auction & Realty Co., Inc.

March 21 — Benoit Angus 30th Annual Production Sale at the ranch at Esbon.

March 22 — Real Estate: 16,740 sq. ft. building used as former nursing home facility held at Osage City for Osage Co. Community Foundation, Inc., seller. Auctioneers: Wischropp Auction, Miller & Midyett Real Estate, Wayne Wischropp.

March 23 — Farm machinery, trucks, trailers, livestock equipment, ATV, guns, scissor lift, lawn

tractor, antiques, shop, hay & misc. held at Chanute for Mrs. James (Ande) Stover. Auctioneers: Larry Marshall & Mark Garretson.

March 23 — Firearms, Collector toys including pedal tractors, collectible farm toys held at Lawrence. Auctioneers: Elston Auctions.

March 23 — Tractors, backhoe, skid loader, combine & headers, semi grain truck, trucks, stock & flat-bed trailers, machinery, cattle equip., tools & misc. at Morrowville for Fred & Diane Miller. Auctioneers: Novak Bros. & Gieber.

March 23 — Print shop auction including professional quality printers, new promotional products, shipping supplies, pet store stock & shelving, 1978 Wheat truck, 1967 Dodge Coronet & antiques at Goessel. Auctioneers: Vogts Auctions.

March 23 — Personal collection of IHC & Farmall tractors & implements, pedal tractors, stationary gas engines, wheel horse lawn & garden tractors, Cub Cadet collection & other collectibles at Burlington for Richard & Martha Newkirk. Auctioneers: Kurtz Auction & Realty.

March 23 — 80 acres m/l of Washington County land held at Hanover for Sedlacek Family Trust. Auctioneers: Midwest Land and Home, Jeff Dankenbring, Mark Uhlik.

March 23 — Trains, toys, antiques, collectibles, collection of glass & pottery at Salina. Auctioneers: Thummel Real Estate & Auction, LLC.

March 23 — Bull & female sale at Holton for Rinkes Cattle Co.

March 24 — 150 guns estate auction held at Salina. Auctioneers: Wilson Realty & Auction Service.

March 24 — Advertising signs, neon signs, clocks, thermometers & more, store fixtures & collectibles at Salina. Auctioneers: Thummel Real Estate & Auction, LLC.

March 26 — Pottawatomie County land offered in 5 tracts consisting of cropland, mixed use land, potential building site, pasture held at Wamego for Cara Brazzle. Auctioneers: Crossroads Real Estate & Auction, LLC.

March 30 — Tools, MAC tool chest & tool cart, guns, JD riding lawn mower, snow blower, collectible toys at Marysville for Robert & Diane Nash. Auctioneers: Donald Prell Realty & Auction, LLC.

MARSHALL COUNTY • FLINT HILLS GRASS LAND AUCTION

FRIDAY, MARCH 8, 2019 • 10:00 AM
Auction Location: American Legion — FRANKFORT, KANSAS

SE1/4 of 11-5-8, 161.2 acres +/- Marshall County, KS.
Native Grass, 2 ponds. Potential for spring development. Very clean excellent pasture!

SELLER: DALE & JANET SEEMATTER

Auction by: JOE HORIGAN REALTY & AUCTION CO.
Joe Horigan, Auctioneer: 785-250-5148
See pictures at: www.jhorigan.com

AUCTION

SATURDAY, MARCH 2, 2019 — 10:00 AM
Auction will be held at the farm located from Hunter, Ks. 5 miles South on Highway 181 to Union Road, then 2 ½ miles East to ASH GROVE, KANSAS

STORE CABINETS, FURNITURE,

COLLECTIBLES & OTHER

9 glass door sliding tray cabinet; 12' base w/8 drawers & pull out tables; curved side Art Nuevo display; store ladder w/ rail; large store tables & display case bases; wooden shelves; Wrights sewing notions cabinet; Chiclets gum rack; Santa Fe board; advertising pieces; slate pieces; John Deere pedal tractor; Red Wing crocks 3, 4, 6 gal 3 gal churn; battery jars; NBC TV toy van; copper boiler; wash boards; blue glass jars; Coke & Pepsi cases; fuel cans; oil cans; advertising wooden boxes; cast iron hog oiler; galvanized (buckets, sprinkling cans, chicken feeders, waters, funnels, cans w/lids, minnow buckets); wash tubs; assortment cream separators many unusual, some table top; corn sheller; stainless milk buckets; light shades various shapes; large glass hanging lamp shade; horse harness; advertising yard sticks, thermometers; license tags; butter churn parts; Tyco electric train; nail kegs; egg baskets; grain sifters; grocery cart; milk cans; scooter;

child's walker; garden cultivator metal signs inc: Goodyear, Northrup King; insulators; 50 & 60's toys, farm toys, games, roller skates, ice skates; Joe DiMaggio & other ball bats; potato planter; baskets; cameras; elephant figurines; child Duncan Phyfe table; trunks; hat boxes; boxing gloves; girl's Schwinn bikes; croquet set in box; cabinets; gunny sacks; chairs; school desks; Hoosier cabinet; floor & table lamps; dressers; furniture parts; granite pans & buckets; assortment vacuums; tables; tables bases; flour bin & parts; foot stools; shelves; cabinets; desks; typing tables; rocking chairs; night stands; Halwick grain mill; early Zenith TV; kitchen carts; glass refrigerator containers; silverware; grinders; roasters; lard cans; kitchen stools; church pews; wooden bench w/back; 3 burner oil stove; plant stands; buffets; milk & cream bottles; folding ironing board in cabinet; drawers; irons; stair spindles; kitchen tools; lard presses; porch swing; assortment glassware; wood planes; hay hooks; fishing items; large assortment of other collectibles.

NOTE: This is a large auction with many of each item. There are many unique items. Tony attended many auctions and collected a little of everything! Check our website for pictures at www.thummelauction.com

PHYLLIS & TONY CHENEY ESTATES

Auction Conducted By: THUMMEL REAL ESTATE & AUCTION LLC
785-738-0067

EQUIPMENT, TOOLS, HARDWARE LUMBER

Sewing machines asst. inc: new Singer head in crate, treadle, portable; asst. fans; rowing machine; Sears grass seeder; wind charger; pump jacks; gas motors; coal oil stoves; vet equipment; sickle sharpener w/stand; typewriters; adding machines; washing machines inc.: industrial Thorw/wood interior; air compressors; new Moorman mineral feeder; ironing machines; tools boxes; tarps; electric fencers; hand tools; saws; new grinding disks; post drills; chain saws; David Bradley; yard tools; tire & log chains; nails; bolts; nuts; screws; electric supplies; plumbing supplies; vices; 30" buzz saw blade; drill bits; lumber 2x12 to plywood; Workmate center; house hardware, hinges, knobs; portable cement mixer; tractor windshield; down spouts; auto parts; tractor weights; saw horses; block & tackles; ladders; cut off saw; sheet metal brake; drawers & shelves; divided bin shop cabinet; ammo boxes; storage boxes; doors; windows; screens; pulleys; assortment of other items.

LARGE FARM AUCTION

SATURDAY, MARCH 2, 2019 — 9:00 AM

Selling at public auction at the farm located from CHAPMAN, KS 10 miles south on Rain Rd., then 2 miles west on 1800 Avenue and 1/2 mile north to 1843 Paint Rd., or about 6 miles southeast of ENTERPRISE, KS, or about 1 mile northwest of the Pearl elevator.

FARM MACHINERY inc.: JD 4230 tractor w/loader & 7' bucket; 1995 JD 9500D combines, shedded and good; JD 920 flex head; Case industrial backhoe with cab & 580D loader; Willmar self-propelled 500G sprayer; Schaben 150G PU bed sprayer w/8.5hp B&S; JD 567 big round baler w/Baletrack monitor & MUCH MORE!

PICKUP, TRAILERS, PORTABLE CORRAL: 1997 Ford F-250 power stroke diesel PU; Sundowner gooseneck camper trailer; Hillsboro 20' alum. gooseneck stock trailer; & MORE!

LIVESTOCK EQUIPMENT, FARM SUPPLIES & MISC., HUGE OFFERING OF NEW & SALVAGE IRON, ANTIQUES & COLLECTIBLES, ATV, TOOLS & SHOP SUPPLIES

Clerk: Shirley Riek, 1745 21st Rd., Clay Center, Ks. 67432
Lunch: Youth Group of Faith Lutheran of Abilene

See last week's Grass & Grain for listings & Go to kretzauctions.com or KansasAuctions.net for listing, pictures & any updates or additional information

LOREN PECK, SELLER

Auction conducted by: Kretz Auction Service
Greg Kretz (785) 630-0701

Guest Auctioneer: Randy Reynolds (785) 263-5627



ON THE EDGE OF COMMON SENSE

Graftin' Calves

I was ugly when I was born. How ugly were you? I was so ugly they had to tie my mother's legs together so I could nurse! If you've ever grafted a calf you know just what I'm talkin' about.

Graftin' calves. An unnatural act. One of the more frustrating parts of calvin' season. You've got a good (or not so good) heifer

who lost her calf to calvin' difficulty, scours, deep water, snow drifts, tractor tires, excitement, BVD or any of a million or two reasons that we could all name.

You figger to graft another calf in its place from one of your many sources: a twin, a dried-up heifer, the sale barn, the local dairy, Walmart or one of

those late night television commercials that offers a four-legged lizard to Guy-Ko you, tape you can plug your septic tank with, or the pillow man to personally come to your home to fluff you up!

I imagine since the time of Noah's Livestock Auction and Commission Company, peddlers have been offering magical solutions that you can sprinkle on the calf and the heifer's nose to mask the scent, different formulae abound; musk from a rutting beaver, compost drops, eucalyptus oil, limburger lotion or grizzly aftershave. They all have one thing in common: they smell like two dead carp left in a Hefty trash bag on a warm Phoenix afternoon.

I've tried rubbing the graft with the new mother's afterbirth. I tried the ol' sheepherder trick of skinnin' the dead calf and tyn his hide around the new one. I admit that trick always makes me feel sorry for both calves. It certainly couldn't be too

comfortable, not to mention it would take both of 'em right off the best dressed list!

My most effective method involved cow psychology. That's right... SHOVEL TRAINING! Hobble the heifer, pen her and the graft calf up for a few days and do it the hard way. First you stand in the pen with them and encourage the calf to suck. He tries, she kicks, you konk her with the shovel. On the poll is as good a place as any.

Eventually she will stand still and let him nurse. For the next few days you lean over the gate and wave the shovel when you want him to suck. Usually the heifer gives up and finally you can turn 'em both out.

I don't know how well this method works on mules, kangaroos or Holsteins but I'd recommend it fer yer good ol' run of the mill baldy.

www.baxterblack.com



Free farm labor guide helps farmers hire and keep the right workers

Like farm machinery and methods, hiring farmworkers has changed in recent years, says University of Missouri Extension agricultural economist Ryan Milhollin.

MU Extension's Missouri Farm Labor Guide can help. The guide, available for free download at extension.missouri.edu/p/M199, lets farmers know the right practices to identify, hire and retain the right workers. It explains ways to mentor workers to help them move into their new jobs.

Changing labor laws and government regulations make hiring more complex, Milhollin says. Like many business owners, farmers may lack knowledge about recruiting, hiring and keeping workers. Attention to this process can save a farm operation time and money.

Rules regarding farm labor differ in some respects from other occupations, says Milhollin. To ensure compliance, it is important to understand how these rules differ, he says.

Milhollin says the guide offers tips on how to find new employees. It tells how to write job descriptions that set clear expectations for employer and employee. It includes links to interview questions and farm job descriptions. The 46-page guide tells how to use background checks, reference checks and drug testing, and gives links to databases. It tells how to avoid legal pitfalls during interviews, employment and termination.

Record-keeping often is one of the biggest challenges for small agribusinesses and farmers, Milhollin says. The guide lists contact information for federal and state tax and labor agencies. It also gives rules on pay for employees and family members, overtime, exemptions, bonuses, and nonmonetary compensation.

Finally, an application for farm employment and an employer checklist are provided.

The North Central Extension Risk Management Education Center, the U.S. Department of Agriculture's National Institute of Food and Agriculture, and MU Extension fund the guide.

Farmers & Ranchers

AUCTIONS EVERY MONDAY & THURSDAY

Selling Hogs & Cattle every Monday

RECEIPTS FOR THE WEEK TOTALED 3,383 CATTLE & 77 HOGS.

STEERS

400-500	\$163.00 - 178.00
500-600	\$153.00 - 167.00
600-700	\$150.00 - 173.50
700-800	\$130.00 - 143.50
800-900	\$127.00 - 141.00
900-1,000	\$123.00 - 138.75

HEIFERS

500-600	\$145.00 - 161.00
600-700	\$134.00 - 149.00
700-800	\$120.00 - 135.50
800-900	\$115.00 - 130.00
900-1,000	\$112.00-\$127.25

THURSDAY, FEBRUARY 21 FEEDER SALE:

STEERS

4 blk	Beloit	400@178.00
9 blk	Ellsworth	604@173.50
3 blk	Sedgwick	547@167.00
4 mix	Webber	586@165.00
7 blk	Herington	686@165.00
16 mix	Assaria	618@165.00
9 blk	Claflin	670@164.00
21 blk	Gypsum	692@156.50
4 blk	Salina	669@156.00
9 blk	Cla	691@150.00
6 char	McPherson	723@143.50
5 blk	Herington	828@141.00
28 blk	Gypsum	791@140.25
6 blk	Marquette	742@140.00
9 blk	Abilene	754@140.00
60 blk	Abilene	919@138.75
62 mix	Assaria	856@138.75
60 mix	Enterprise	860@138.10
61 mix	Minneapolis	860@137.50
60 mix	Hope	833@137.25
26 mix	Gypsum	884@135.50
3 blk	Clay Center	812@135.00
22 blk	Longford	913@133.75
59 mix	Valley Center	906@131.00
3 mix	Inman	927@128.00

HEIFERS

10 blk	Claflin	535@161.00
8 blk	Assaria	567@160.00
4 blk	Newton	515@158.00
39 mix	Gypsum	557@158.00
3 mix	Sedgwick	533@156.00
7 blk	Gypsum	571@154.00
10 blk	Webber	522@153.00
5 blk	Webber	537@151.00
2 blk	McPherson	575@149.00
7 blk	Claflin	612@149.00
11 mix	Assaria	607@146.00
8 blk	Herington	689@137.00
59 mix	Gypsum	672@137.00
10 char	McPherson	706@135.50
68 blk	Beloit	740@134.50
85 mix	Gypsum	709@134.00
32 mix	Gypsum	739@133.75
23 mix	Salina	784@131.25
20 blk	Bushton	783@131.00
5 blk	Abilene	691@130.50
4 blk	Herington	804@130.00
9 mix	McPherson	832@130.00
28 mix	Gypsum	799@129.75
17 red	Miltonvale	706@129.50
10 blk	Abilene	893@128.25
28 mix	Gypsum	866@128.00
15 blk	Abilene	811@128.00
14 blk	Longford	856@127.50
13 mix	Salina	900@127.25
11 blk	Gypsum	922@125.00

TUESDAY, FEBRUARY 19

SPECIAL COW SALE:

BRED HEIFERS

41 blk	Yates Center	@1500.00
35 blk	Yates Center	@1485.00
7 bwf	Yates Center	@1450.00
15 blk	Matfield Green	@1435.00
9 blk	Belleville	@1410.00

PAIRS

8 blk	Kansas City, MO	3-4@1985.00
16 blk	Kansas City, MO	3-4@1960.00
10 blk	Kansas City, MO	3-4@1950.00
16 blk	Kansas City, MO	3-4@1950.00
11 blk	Kansas City, MO	3-4@1910.00
10 blk	Kansas City, MO	3-4@1910.00
13 blk	Osborne	3-5@1875.00
5 blk	Osborne	3-5@1825.00
7 blk	Liberty, MO	3-4@1800.00
3 bwf	Liberty, MO	3-4@1725.00
3 blk	Beloit	4-6@1650.00
3 blk	Beloit	solid@1525.00
7 blk	Beloit	broken@1275.00
4 blk	Osborne	broken@1275.00
4 blk	Beloit	broken@1225.00
7 blk	Beloit	broken@1200.00
10 blk	Beloit	broken@1200.00

BRED COWS

15 blk	Atlanta	3-4@1835.00
20 red	Atlanta	3@1825.00
12 red	North Dakota	4@1800.00
19 red	Atlanta	3@1775.00
30 blk	Atlanta	3-4@1775.00
18 blk	Atlanta	3-4@1750.00
6 bwf	Atlanta	3-4@1725.00
28 red	North Dakota	4@1725.00
28 wf	North Dakota	4@1675.00
13 red	Hunter	3-5@1650.00
5 blk	Washington	3-4@1,500.00
18 red	North Dakota	3-5@1500.00

MONDAY, FEBRUARY 18

CATTLE & HOG SALE:

HOGS

20 fats	Tescott	244@41.00
8 sows	Abilene	518@35.00
5 sows	Abilene	506@31.50
2 sows	Abilene	470@28.50
2 sows	Abilene	455@28.00

CALVES

2 blk	Kansas City, MO	253@460.00
1 blk	Abilene	165@435.00
1 char	Westmoreland	260@400.00
1 blk	Liberty, MO	225@360.00
1 blk	Miltonvale	120@350.00
1 blk	Abilene	160@335.00

BULLS

1 blk	Salina	1685@90.00
1 blk	Solomon	2230@90.00
1 blk	Salina	1875@88.00
1 blk	Salina	1985@88.00
1 blk	Salina	1940@87.00
1 blk	Solomon	1855@85.50
1 blk	Jamestown	2155@82.00
1 blk	Abilene	2370@81.00
1 blk	Solomon	1890@80.00

COWS

1 blk	Hillsboro	1840@74.00
1 blk	Longford	1690@72.00
1 blk	Abilene	1545@71.00
3 blk	Westmoreland	1515@70.00
2 blk	Westmoreland	1570@69.00
1 bwf	Bennington	1485@67.00

Livestock Commission Co., Inc. Salina, KANSAS

SALE BARN PHONE: **785-825-0211**

MONDAY — HOGS & CATTLE

Hogs sell at 10:30 a.m. Cattle at 12:00 Noon. Selling calves and yearlings first, followed by Packer cows and bulls.

THURSDAY — CATTLE ONLY

Selling starts at 10:00 a.m. Consign your cattle as early as possible so we can get them highly advertised.

AUCTIONEERS: KYLE ELWOOD, ANDREW SYLVESTER & GARREN WALROD

For a complete list of cattle for all sales check out our website www.fandrlive.com



FARMERS & RANCHERS HAS SWITCHED BACK to Cattle USA.com for our online auctions.

****Starting in FEBRUARY ALL SPECIAL Sales will start at 11:00 AM!!**

UPCOMING SPECIAL SALES:

****Starting in FEBRUARY ALL SPECIAL Sales will start at 11:00 AM!!**

SPECIAL COW SALES

• TUESDAY, MARCH 19 • TUESDAY, APRIL 16 • TUESDAY, MAY 7

OTHER SPECIAL SALES:

- ★ Monday Evening, March 4th: Don Johnson Angus Sale
- ★ Saturday, March 23rd: New Frontier Bucking Bull Sale
- ★ Saturday, May 18th: Spring Spectacular Horse Sale

EARLY CONSIGNMENTS FOR THURSDAY, FEBRUARY 28:

70 blk/red steers and heifers 650-850; 5 steers and heifers weaned Nov 1 vacc no implant 500-600; 40 blk/red steers and heifers home raise 2nd vacc weaned Oct open hay fed 600-850; 100 black steers and heifers home raised long time weaned vacc 700-900; 48 black steers and heifers home raised weaned vacc Don Johnson Angus sired 700-800; 17 black steers and heifers home raised Weaned Nov fall vacc 650-750; 22 heifers long time weaned preg'd open 550-650; 60 black steers no sort 875-900; 12 steers and heifers long time weaned vacc 700; 10 black steers and heifers long time weaned home raised 2nd vacc 500-800.

Get Your HORSES CONSIGNED TODAY for our SPRING SPECTACULAR HORSE SALE!

Saturday, May 18, 2019 • starting at 10 AM

CATALOG CLOSES MARCH 1

May 17th @ 1:00 PM Rope Horse Preview
May 17th @ 6:00 PM Ranch Horse Competition
May 18th @ 7:00 AM Rope Horse Preview
May 18th @ 10:00 AM Spring Spectacular Horse Sale

IN STOCK TODAY:

- Heavy Duty Round Bale Feeders
- 6'8" x 24' GOOSENECK STOCK TRAILER METAL TOP
- 6'8" X 24' GOOSENECK STOCK TRAILER

For Information or estimates, contact:

Mike Samples, Sale Mgr., Cell Phone 785-826-7884

Kyle Elwood, Asst. Sale Mgr., Cell Phone 785-493-2901

Jim Crowther
785-254-7385
Roxbury, KS

Lisa Long
620-553-2351
Ellsworth, KS

Cody Schafer
620-381-1050
Durham, KS

Kenny Briscoe
785-658-7386
Lincoln, KS

Kevin Henke
H: 785-729-3473, C: 785-565-3525
Agenda, KS

Austin Rathbun
785-531-0042
Ellsworth, KS

Check our listings each week on our website at www.fandrlive.com



Cattle Sale Broadcast Live on www.cattleusa.com 1150 KSAL, Salina 6:45 AM -MON-FRI * 880 KRVN 8:40 AM - WED.-THURS. *550AM KFRM - 8:00 am, Wed.-Thurs.