



## Believing in the future of agriculture, Junction City High School rebuilds FFA and ag program

By Amy Feigley  
**I believe in the future of agriculture, with a faith born not of words but of deeds – achievements won by the present and past generations of agriculturists; in the promise of better days through better ways, even as the better things we now enjoy have come to us from the struggles of former years.**

For Laura Miller, agriculture education instructor and FFA advisor at Junction City High School, these words of the FFA Creed speak the truth. For the past fifty plus years, the school has been without an Agriculture program and FFA chapter. As she states, “We may be small, but boy, are we mighty,” something she reminds her seventy-two students of frequently. Right now, there are three courses that are being taught: Introduction to Agri-Science, Animal Science, and Natural Resources Management. Wanting to see this program grow is a true passion of Miller’s. She is hoping to get Research in Agriculture added to the Fall 2018 curriculum, and down the road, Food Science and Plant Science. She really wants the kids to learn about all of the advantages agriculture has to offer and that you don’t have to be just a farm kid to participate.

**I believe that to live and work on a good farm, or to be engaged in other agricultural pursuits, is pleasant as well as challenging; for I know the joys and discomforts of agricultural life and hold an inborn fondness for those associations which, even in hours of discour-**

**agement, I cannot deny.**

Even though the Junction City High School FFA chapter is in its rebuilding stages, that has not stopped them from participating in contests. “I tell the kids that we can go as fast, or slow, as you want... walk, jog or run” says Miller. These kids have taken great advantage of this and have ran with it. Just within the last few weeks, they attended the North Central Kansas District Poultry Judging contest and came home with a 10th place win. “I’m excited the kids are willing to try new events. It just takes one thing to start a movement, which can build into something big!” declares Miller. These kids were so proud of themselves that two of them showed up at school the next day in their FFA jackets. Now, that is pride! What will this chapter be like in one year? Stronger than now. In two years? Even stronger. If the underclassmen are getting a chance to see how this program is shaping the lives of their peers, they are going to want to jump on that bandwagon.

**I believe in leadership from ourselves and respect from others. I believe in my own ability to work efficiently and think clearly, with such knowledge and skill as I can secure, and in the ability to progressive agriculturists to serve our own and the public interest in producing and marketing the product of our toil.**

“We have been so lucky to have such wonderful backing not only from our school, but from the community as well” quotes Miller. Watching these kids grow and learn something new, something they might

have never experienced if it wasn’t for the revamping of this program, is just one of the things she loves about being a teacher. These kids have had the chance to work with great community leaders, such as Farm Bureau, Geary County Extension Office, Junction City Livestock, and Hildebrand Dairy. “These businesses have been awesome to our kids in helping them learn all of the different aspects of agriculture.” The chapter is participating in an agriculture tour of Geary County, which includes production, research, and processing businesses and what they entail.

**I believe in less dependence on begging and more power in bargaining; in the life abundant and enough honest wealth to make it so – for others as well as myself; in less need for charity and more of it when needed; in being happy myself and playing square with those whose happiness depends upon me.**

Miller stated that they are hoping to have their charter signing before school dismisses in May. She is hoping to tie in next year’s leadership students in with this event as well, those who will be chapter officers, the ones that will have the chance to lead their peers. “The future looks really bright for our program” expresses Miller.

**I believe that American agriculture can and will hold true to the best traditions of our national life and that I can exert an influence in my home and community which will stand solid for my part in that inspiring task.**

For these kids, it will just take that one spark,



Members of the Junction City High School FFA Chapter helped serve a meal at Junction City Livestock last fall. According to advisor Laura Miller, the community has been great about promoting the program.



Poultry judging is just one of the many contests members of the Junction City FFA Chapter have participated in. The chapter is coming back into existence after 50-plus years of being out of commission. These kids placed 10th and are ready to tackle other events and bring home more winnings.

that one contest where they find their niche, that one Agriculture class they walked into thinking they would not like but ended up falling in love with it. As for now, these kids get the chance to be placed in different advisories, that are based on which spectrum of agriculture they are interested in. They also get

the chance to go on field trips that revolve around certain fields of agriculture, as well as listening to speakers in said field.

For Laura Miller and her seventy-two students, this is the chance of a lifetime, a chance to get the word out about FFA, the chance to shine. Whether these kids are involved in public

speaking, livestock judging, or any another event, whether they are a farm kid or city kid, this is truly their time to shine – their time to show their community what they are made of, to prove to others that they have what it takes. And for Laura Miller, she is glad she is on this journey with them.

## Colyer announces Tracey Mann as Lt. Governor

Last Tuesday, Governor Jeff Colyer announced the selection of Tracey Mann to serve as Kansas Lieutenant Governor.

“I am pleased that Tracey has agreed to join our team as Lieutenant Governor,” said Colyer. “Tracey has been a leader on economic development and rural issues in Kansas for years, and I am excited to bring those skills to our team. Tracey truly knows what it means to listen, serve and lead.”

“I look forward to working with him in the weeks and months ahead to usher in a new day in Kansas pol-

itics and serve the people of this great state.”

Mann commented that he was impressed with Colyer’s willingness to lead, saying “I am extremely grateful for the opportunity to serve as Lieutenant Governor for Dr. Colyer. Over the years, I’ve been impressed with his willingness to serve as a leader on the hard issues.

“Governor Colyer’s track record shows he

doesn’t shy away from tackling the difficult problems. I am excited to join him in serving the people of Kansas as we focus on reform, jobs and education.”

Kansas Farm Bureau CEO Terry Holdren added his endorsement of Mann as the new Lt. Governor, saying “Kansas farmers and ranchers, as the backbone of the state’s economy and heritage, expect good leadership from friends in

positions across government,” said Holdren, “Tracey Mann is both a good friend of Kansas agriculture and a great leader. We look forward to working with him in this new role.”

Mann is the managing director and principal of Newmark Grubb Zimmer, a full-service commercial real estate company headquartered in Kansas City. Before joining Newmark Grubb Zimmer, Mann

served as senior program director for the National Student Leadership Forum on Faith and Values.

Mann has previously served on the board of directors for the Kansas Agriculture and Rural Leadership (KARL) program and the Kansas Chamber of Commerce. He is also a board member of the City Teen Center, a non-profit educational facility serving children in Salina.

Mann is a fifth-generation Kansan from Quinter. He regularly returns to work on the family farm. He earned a degree in Agricultural Economics from Kansas State University in 2000, where he also served as Student Body President. In 1997, Tracey served as Jerry Moran’s first intern in Washington, D.C.

Tracey, his wife, Audrey and their four children live in Salina.

## Midwinter beauty



Along with snow and frigid temperatures, February has provided some spectacular sunrises.

Photo by Ken Sullivan



# Speaking Dat Hace American

By John Schlageck, Kansas Farm Bureau

While most people in our state speak the same language, there's still a couple of counties in north-central Kansas where the King's English is spoken in a unique manner - heck, let's call a spade a spade. It's a totally different language.

After spending four years at Fort Hays State University, listening to my Uncle Alex, who grew up on a farm northeast of Hays, and visiting with farmers and ranchers who continue to live in and call this part of our state home, I've decided to write about their language - so rich and unique to Kansas. And please don't think I'm making fun of these people who share this

strong Volga German heritage. Just look at my last name. I'm one of them.

Sit back and read 'cause here's how the story goes (goes). Whoa, boyce (the fellas), I'm getting ahead of myself.

In case you haven't visited, Hace is a small city in the north-central region of Kansas. A Cow'ndy is a small district within a state and Hace is located in Ellis Cow'ndy. And Wine is a major street in Hace.

Tounce are even smaller cities and there are several tounce in Ellis Cow'ndy. Muncher, Chinchin and Cat'rin are some of these small towns.

Chirman has long been the unofficial language spoken in Hace. Grimpa (your father's father) talks Chirman to the boyce.

My Uncle Alex was forever axding (inquiring) me, "How much money do you make?" He also axed me dis and dat (this and that) and do you have one of deese, two of dose and three of dem (these, those and them)?

Farmers around Hace generally kept cattle in red barns built with borts. Borts are pieces of lumber like dem 2x4 borts. The livestock in the barns were usually couse (cows). You might even find a cult inside the barn. A cult is a young horse. These farmers sometimes feed their cult by trowing (tossing) them a bale of hay.

Hace farmers haul their livestock to market in a pigup (small truck). And they put the livestock in the back-a-duh (back of the) truck. When these folks go to town for church on Sunday they drife (drive) their carse. These automobiles include the following types: Fort, Pony'ac and Olce. Until a few years ago no one would be

seen dead driving a leedle (little) forn (foreign) car made in Japan.

Every few years these farmers are blessed with rain and the roads become wet and slippery. That's when they opt to drife their Cheap. A Cheap is a four-wheel drife vehicle. Drife dat Cheap down dat @#&\*## wet wrote (road) right now and don't get him stuck. Nearly all inanimate objects are referred to in the male pronoun.

When they finish Sunday worship services, and with color in their language like that, they certainly need religion - just kidding - some of the folks of Hace like to eat at one particular chigan (domestic fowl) house. There they have frite (cooked in grease) chigan ant frice (and French-fried potatoes). They also like to eat bret (bread) ant chelly (fruit preserves). I can still remember my Uncle Alex telling me at the dinner table when I was a boy of five, "Eat dis bret ant

chelly sandwich what I figs'd (fixed) for you."

Sometimes after eating too much Sunday dinner, Hace residents had to take pilts (medication) - especially after too much beer. That's when they might have a het (part of the body above the neck) ache. Take dese pilts for dat het ache.

Sonofapitch' was an often-spoken exclamation that tumbled liberally out of the mouths of members of the male sex in Hace. "Sonofapitch' its hot out here boyce (boys, men)."

Chunk (junk) is something almost everyone in Hace has at one time or another and it is better than trash. Haul dat chunk over by (to) da dump.

&\*##%dam'mitahell (another exclamation). Wint (moving air currents) blowing heart (strong, powerful) can often be found in Hace. Most residents keep their carse in a garot'ch (building).

The word toged'her actually means just the opposite - apart. &\*##%dam'mi-

tahell dat wint blew so heart last night, my garot'ch all fell toged'her.

Now my all-time favorite story is about this long-time Hace stockman who tells about driving out to his pasture one morning to look at his couse. Here's how he told his tale:

"I drove my pigup out in the grass. I drove down the hill by my windmill up the hill and over by da fence line, back down another hill, through the creek and back up again. When I reached the top of the hill, dere de vere (momma cows) - GONE!

I'm out of here too. Tanks for reading and hope you enjoyed Valentine's Day and all the upcoming Holidaye.

John Schlageck is a leading commentator on agriculture and rural Kansas. Born and raised on a diversified farm in northwestern Kansas, his writing reflects a lifetime of experience, knowledge and passion.

# Monsanto launches website with details on mandatory dicamba training sessions

Ahead of the 2018 growing season, Monsanto is providing hundreds of free, in-person training sessions to help reinforce proper use of low-volatility dicamba formulations to control weeds in the Roundup Ready® Xtend Crop System. Under the new federal Restricted Use Pesticide label, training is mandatory for all applicators prior to using low-volatility dicamba formulations, including XtendiMax® Herbicide with VaporGrip® Technology.

XtendiMax® Herbicide with VaporGrip® Technology has been approved for in-crop use as part of the Roundup Ready® Xtend Crop System in 33 states in 2018. Seven of the 33 states - Alabama, Georgia, Indiana, Mississippi, Missouri, North Carolina and Tennessee - require that applicators attend training sessions provided by the state. In the other 26 states, Monsanto and other low-volatility dicamba registrants are providing training. States where Monsanto trainings are scheduled include Ar-

izona, Colorado, Delaware, Florida, Illinois, Iowa, Kansas, Kentucky, Louisiana, Maryland, Michigan, Minnesota, Nebraska, New Jersey, New Mexico, New York, North Dakota, Ohio, Oklahoma, Pennsylvania, South Carolina, South Dakota, Texas, Virginia, West Virginia and Wisconsin. Growers are encouraged to visit <http://www.roundupreadyxtend.com/training> to review training dates and locations and to register to attend. New training dates are being added to the site regularly.

Monsanto's training sessions focus on compliance with the product label, application requirements, required record keeping, understanding of susceptible/sensitive crops, window of application and understanding environmental conditions used for inversions, along with other important topics. The training sessions last approximately 90 minutes, and participants will receive a certificate of completion.

While Monsanto's training sessions are focused on the federal and state label requirements for its low-volatility product, XtendiMax® Herbicide with VaporGrip® Technology, they are designed to satisfy the mandatory training requirement to apply any of the low-volatility dicamba herbicides approved for use in their states.

"Because of the excellent weed control and strong yields growers saw in 2017, we are seeing a significant increase in demand for Roundup Ready 2 Xtend® Soybeans this year," said Ryan Rubischko, Monsanto's dicamba portfolio lead. "As we prepare for the season, we want to remind growers and applicators that under the enhanced federal label, training is mandatory for all applicators this year. In the 26 states where we can provide training directly as a registrant, we are already scheduling hundreds of trainings to ensure that growers have as many convenient and accessible choices as possible, and we will continue to add more training sessions throughout the application season. For the remaining states, we are making information about state-provided training

easily accessible on our website."

"We encourage all growers and applicators to visit [roundupreadyxtend.com/training](http://roundupreadyxtend.com/training) to learn about training opportunities in your state," Rubischko said. "We are committed to ensuring that the training experience for growers is convenient and informative, and we will provide support to our customers every step of the way this season."

For more information or to register for a Monsanto training event, visit <https://www.roundupreadyxtend.com>.



Don't get me wrong, I love this occupation I picked out and the corresponding lifestyle that comes with it. I cannot imagine my life without agriculture, my livestock or crops in it. However, there are days that make wonder about my sanity and just exactly why I do what I do. Those days usually come during calving and lambing season. I often ask myself during one of those days what it would be like to be "normal."

One of those days happened just this past weekend. We had hit one of those rough patches that often occur with lambing season. We had various problems that necessitated that we start chores early and made it no fun to do them. I assume everyone has had those stretches when you dread going out and seeing what has gone wrong; it was one of those times.

To make matters worse the weather had taken a turn and it was well below freezing with a gusty wind that made things even more miserable. Saturday morning, I got up early (code for I was worried about what I was going to find outside) and made a pot of coffee. I turned the TV on and watched the news. I suppose I thought somehow watching the weather and learning how bad it was outside would help when I ventured out.

The meteorologist talked in graphic detail about how cold it was outside and that it would be better to stay indoors if possible. She then went on to say just how good a day this would be to sleep in, stay inside and watch TV. Right then and there thoughts started entering my mind of how things might be if I was a "normal" person with a "normal" job. I could ignore the bitter cold outside, sleep late, enjoy a leisurely breakfast, lounge on the couch and in general ignore the weather. Even better, I could find something more fun indoors to do like a movie or a basketball game. I think this is what "normal" people with "normal" schedules do on the weekend, I told myself.

A "normal" life would mean no walking out of my nice warm house on a bitter cold day with that feeling of dread wondering what might await me out in the barns. No wrestling with frozen stuff, worrying over sick animals and enduring stinging winds. The rest of the free world gets to relax on the weekends. Not me, I choose to work seven days a week.

Then I remind myself that I grew up not knowing what normal was. People talked about vacations and traveling, and I was curious about what exactly all that was, but I didn't know any different. As I got older my friends talked about sleeping in on the weekends and being bored and I wondered if I was really "normal."

I went off to college and soon I got a taste of what a "normal" life was like. Weekends with no plans, no commitments and nowhere to be. So this is what the rest of the world is like. I didn't have to go outside in the dark, I could wait for daylight. I could even decide not to go out if I chose to, my life was my own. For a while it was pretty awesome, I thought I could get used to a "normal" life.

However, I found out that I was not very good at sleeping in and there seemed to be something missing. I even found myself looking forward to doing chores when I came home from school on breaks. Following graduation, I found myself working a semi-"normal" job with semi-"normal" hours in Extension. For the most part I had my weekends off. All this time I had the nagging sensation that something was missing.

When Jennifer and I moved back and started our own cow herd I lost my "normal" life with my "normal" schedule. More than one time while I was working a "normal" job and running cows on the side I remember walking outside, pulling my hood up and wondering why I chose to spend my "free" time doing this.

I don't know exactly why I chose this. Maybe Mom and Dad warped me at a young age and it is all I know; maybe it is something in my DNA, but I cannot imagine a life that did not include braving the bitter cold to see if we had any new lambs or calves. I can't imagine not accepting the challenge of dealing with frozen, balky machinery and stubborn animals. After all, what would I worry about if I wasn't stewing over my animals? My kids would not appreciate the extra attention, it might make them more "normal."

I am sure there will be more moments when I dream longingly for a "normal" life. Those days when things don't go so well and the weather does not cooperate. However, deep down inside I do know that I would not be happy or content with a "normal" life with a "normal" schedule something would be missing and that would not be "normal."



"Naw, I didn't fall off, I just come down hills faster than my hosses!"



"NO, I WON'T... I'VE ALWAYS THOUGHT IF YOU FEEL GOOD ENOUGH TO EXERCISE, YOU PROBABLY DON'T NEED TO DO IT." Big Dry Syndicate

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# Registration open for KRC Specialty Crop Workshops in Scandia and Leavenworth

Registration is open for the Kansas Rural Center's Specialty Crop Workshops in Scandia and Leavenworth this March. The Scandia workshop will be held on Saturday, March 3, from 8:30 a.m. to 5:00 p.m., at the Scandia Community Center, 406 4th Street, Scandia. The Leavenworth workshop will be held on Friday, March 9, from 8:30 a.m. to 5:00 p.m., at The Barn at Schwinn Produce, 17624 Santa Fe Trail, Leavenworth. There is a \$15 registration fee for each workshop, which will cover the cost of lunch and materials.

For more information and to register for the workshops, please visit <https://kansasruralcenter.org/krcs-2018-specialty-crop-workshops/>.

Please register by Monday, February 26, for the Scandia workshop, and by Monday, March 5, for the Leavenworth workshop. Registration is required in order to get an accurate lunch count.

The workshops will provide information and education necessary for beginning specialty crop growers to establish a successful specialty crop enterprise in Kansas. Each workshop will focus on conservation, production and marketing practices for specialty crop growers, and will provide an excellent opportunity for beginning growers to connect with and learn from experienced growers.

Each workshop will provide information on the state of specialty crops in Kansas, with David Coltrain answering the question, "What's Special About Specialty Crops?" Coltrain will look at current production, historical production, and potential production of specialty crops in Kansas. Economic considerations and enterprise budgets for growing specialty crops will be covered.

Information on accessing the many resources that are available to help specialty crop growers be successful in their operations will be provided at each workshop. Organizations that offer resources to specialty crop growers include: Kansas Department of Agriculture; K-State Research and Extension; USDA groups, including SARE, NRCS, RMA, FSA; and farm credit lenders. At each workshop, a representative from one of the groups will be on hand to talk about the resources and to answer questions. This session will also provide a number of websites with important information for growers.

At the Scandia workshop, Mark Stadler, manager of Dan Kuhn's farm in Republic County, which is one of the state's largest wholesale growers of fruits and vegetables, will talk about lay flat blackberries. Wade Hambright, who was introduced to wine

## NAFTA news: Canada says no deal better than bad one

Serious challenges remain to be solved to modernize NAFTA, in particular over headline U.S. demands for major reforms, Canadian Foreign Minister Chrystia Freeland said recently.

Reuters reports that Freeland told the House of Commons foreign affairs committee that Canada would only accept a deal that was in its national interest.

"Serious challenges remain, particularly in regard to the U.S. unconventional proposals," said Freeland. "Canada will only accept an agreement that is in our national interest and respects Canadian values."

Earlier, Canadian Prime Minister Justin Trudeau said that Canada "might very well be better off" not signing up to an updated version of NAFTA rather than accepting a bad deal.

Read more from Reuters at [tinyurl.com/2018-Reuters-NAFTA](http://tinyurl.com/2018-Reuters-NAFTA).

grapes at age five when his dad planted his first grape vines in 2002, will talk about establishing a vineyard on your farm. Hambright is a manager at a vineyard management company in Manhattan, Kansas, and continues to grow and manage his family's vineyard and other vineyards in the area.

Tom Buller, K-State Research and Extension horticulture agent, Douglas County, will discuss efficient vegetable production system that help farmers scale up their operation. Buller is an organic specialty crop grower and part of a Fresh Farm HQ, a regional food hub that serves the KC metro area, and includes several members from near Clay Center.

The Scandia workshop will include a farm tour of C & C High Tunnels, owned and operated by Chris and Christi Janssen. The Janssens have three high tunnels, each measuring 30x150 feet, and will be finishing up production of winter salad greens at the time of the farm tour.

The Janssens have been growing and marketing locally grown fresh produce year-round since 2009. Their major summer crops are tomatoes and cantaloupe, but they grow a variety of other vegetables

and fruits as well. During the winter months they raise fresh spinach, baby kale, and a mix of spring salad greens. They follow natural practices in the nurturing, cultivation, and harvesting of their plants, including an integrated pest management program and lots of hands on labor.

In addition to the state of specialty crops overview from David Coltrain and information on resources available to specialty crop growers, the Leavenworth workshop will include a presentation by Stu Shafer, Chair of Johnson County Community College's (JCCC) Sustainable Agriculture Program. Shafer will discuss building bridges for sustainable agriculture education from a specialty crop base. The JCCC Sustainable Agriculture Department was recently awarded a grant from the National Institute of Food and Agriculture, USDA, for work on this issue.

Shafer is also an experienced specialty crop grower and a founding farmer of Rolling Prairie Farmers Alliance, which is the longest running Community Supported Agriculture (CSA) operations in the Midwest. Shafer will talk about this experience in his presentation "Grower Cooperatives: Strength

in Numbers."

Jerry Wohletz, who is the owner and operator of Wohletz's Farm Fresh u-pick strawberry farm, will talk about growing and selling fruits and vegetables in the Midwest. In addition to u-pick strawberries on the farm, the Wohletzs' sell their strawberries and other produce at farmers' markets in Lawrence and Overland Park. They put a premium on growing produce in a healthy, sustainable manner, utilizing crop rotations, cover crops and other strategies.

Also featured at the Leavenworth workshop is Jacob Thomas, who will speak about managing a highly diversified small farm. Thomas is a third-generation farmer from Leavenworth, who started growing vegetables because he became interested in helping to feed his community and as a way to increase profits on his family's limited land. Thomas grows vegetables in five high tunnels on eight acres, and sells his produce at farmers' markets and to local restaurants.

The Leavenworth workshop will include a farm tour of Schwinn Produce

Farm. Joe Schwinn will talk about the operation, and his experience growing asparagus, strawberries, cut flowers, corn, tomatoes, melons, peppers and pumpkins.

For more detailed information on each workshop and to register, please visit - <https://kansasruralcenter.org/krcs-2018-specialty-crop-workshops/>.

The workshops are part of a five-workshop series that the Kansas Rural Center is hosting this March, as part of their "Linking Experienced and Beginning Kansas Specialty

Crop Farmers to Share Information for Establishing Successful Specialty Crop Enterprises Project," which is funded by the Kansas Department of Agriculture through the USDA Specialty Crop Block Grant program.

To learn more about the workshops, please contact David Coltrain at 620-330-3951 or [coltraindavid@gmail.com](mailto:coltraindavid@gmail.com), or email [info@kansasruralcenter.org](mailto:info@kansasruralcenter.org). For questions about the project as a whole, please contact Mary Fund at [mfund@kansasruralcenter.org](mailto:mfund@kansasruralcenter.org) or 866-579-5469.

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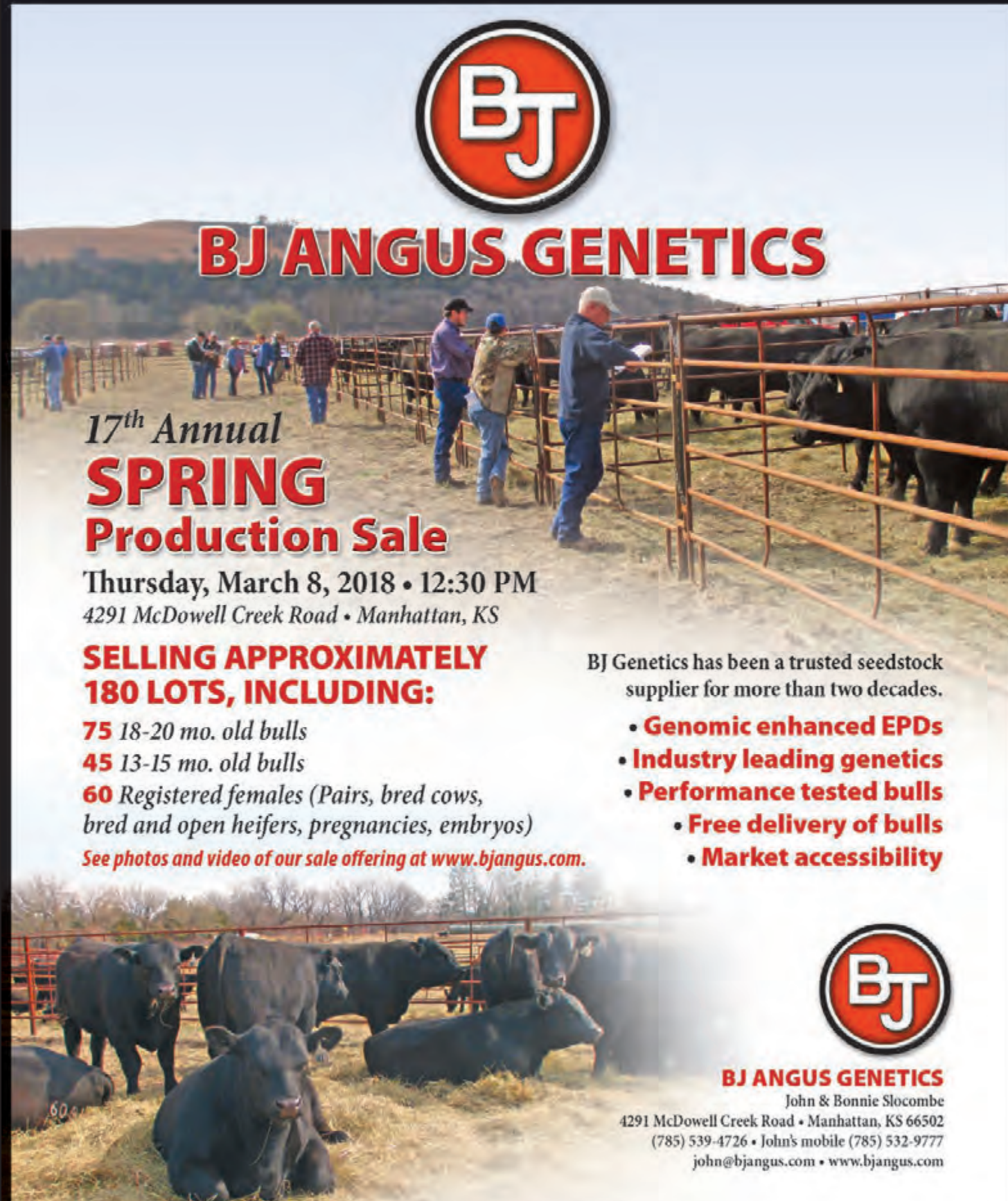
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# GRASS & GRAIN Our Daily Bread

By G&G Area Cooks

**This Week's Recipe Contest Winner**  
**Is Marilyn Sommers, Silver Lake**

Winner Marilyn Sommers, Silver Lake:  
**PISTACHIO BREAD**

- 1 package yellow or white cake mix
- 4-ounce package pistachio pudding
- 4 eggs
- 1/4 cup oil or applesauce
- 1/8 cup water
- 1 cup sour cream (or non-fat yogurt)
- 3/4 cup maraschino cherries
- Green food coloring
- 1/2 cup nuts, optional
- 1/4 cup sugar
- 1/4 cup cinnamon

Combine all ingredients except sugar and cinnamon, mixing with a spoon or mixer. Mix sugar and cinnamon in separate bowl. Grease (2) 8-by-4-inch loaf pans. Sprinkle part of the sugar/cinnamon mixture in bottom of each pan. Add dough and sprinkle remaining sugar/cinnamon on top. Bake at 350 degrees for 45 minutes.

\*\*\*\*\*  
 Mary Hedberg, Clifton: 4 eggs  
 "Very good." 1 teaspoon vanilla  
**CHERRY SHEET CAKE** 2 1/2 cups flour  
 1 cup margarine 1 1/2 teaspoons baking powder  
 1 3/4 cups sugar

1/2 teaspoon salt  
 1 can cherry pie filling  
**Frosting**  
 Cream together margarine, sugar, eggs and vanilla thoroughly. Add flour, baking powder and salt. Batter will be thick as no liquid is added. Spread with a spatula (or spoon) evenly in greased 10-by-15-inch jelly roll pan. Dot with cherry pie filling. Bake at 350 degrees for 20 to 25 minutes. Spread or drizzle frosting over all while warm.  
 \*\*\*\*\*

Lydia Miller, Westphalia:

**PUMPKIN-CARROT SNACK BARS**  
 1 cup canned pumpkin  
 1 cup shredded carrot  
 1/2 cup sugar  
 1/3 cup dried cranberries or raisins, chopped  
 1/4 cup canola oil  
 2 large eggs  
 1 cup whole grain pastry flour  
 1 teaspoon baking powder  
 1 teaspoon ground cinnamon  
 1/2 teaspoon soda  
 1/4 teaspoon salt  
 1/4 cup chopped walnuts  
 Preheat oven to 350 degrees. Coat a 9-by-13-inch pan with cooking spray. In a large bowl mix pumpkin, carrot, sugar, raisins (or dried cranberries), oil and eggs. Stir until

well-blended. Add flour, baking powder, cinnamon, soda, salt. Mix until blended. Pour in prepared pan; spread evenly then sprinkle with walnuts. Bake 20 to 25 minutes or until top springs back when pressed lightly. Cool in pan on rack. Makes 16.

**Nutritional Information:** Per bar — 99 calories; 2g protein; 14g carbohydrates; 4g fat; 25mg cholesterol; 150mg sodium; 1g dietary fiber. Exchange: 1/2 bread, 1 fat. Carb Choice: 1.  
 \*\*\*\*\*

Ron Shivers, Abilene: "This is very tasty."  
**RHUBARB CRUMBLE**  
 3 cups sliced fresh or frozen rhubarb (1/2-inch pieces)  
 1 cup cubed peeled apples  
 1/2 to 1 cup sliced fresh strawberries  
 1/3 cup sugar  
 1/2 teaspoon ground cinnamon  
 1/2 cup all-purpose flour  
 1 teaspoon baking powder  
 1/4 teaspoon salt  
 1/4 cup butter or margarine  
 2/3 cup packed brown sugar  
 2/3 cup quick-cooking oats  
 Vanilla ice cream, optional  
 Combine rhubarb, ap-

ples and strawberries; spoon into a greased 8-inch square baking dish. Combine sugar and cinnamon; sprinkle over rhubarb mixture and set aside. In a bowl combine flour, baking powder and salt. Cut in butter until mixture resembles coarse crumbs. Stir in brown sugar and oats; sprinkle over rhubarb mixture. Bake at 350 degrees for 40-50 minutes or until lightly browned. Serve warm or cold with a scoop of ice cream, if desired.  
 \*\*\*\*\*

Donna Wiley, Lawrence: "A great treat for Valentine's Day."  
**RED VELVET MUG CAKE**

4 tablespoons flour  
 4 1/2 tablespoons sugar  
 1/8 teaspoon baking powder  
 1 1/2 tablespoons unsweetened cocoa powder  
 Pinch of salt  
 Pinch of cinnamon  
 3 tablespoons flavorless oil (canola, coconut, sunflower, etc.)  
 3 tablespoons buttermilk (substitute sour cream or yogurt if not available)  
 1 egg  
 1 teaspoon vanilla extract (optional)  
 1/2 teaspoon red food coloring  
 Cream cheese frosting  
 Mix together all the wet ingredients (except frosting) in an oversized mug using a fork until batter is smooth. Add in the dry ingredients and mix until combined. Cook in the microwave for 50 seconds. Be careful not to overcook as batter will become dense and rubbery. Let cake cool slightly before piping on cream cheese frosting.  
 \*\*\*\*\*

**Household Tips**  
 By Cindy S. Williams, Meadowlark Extension District  
**FACS**  
**Are Your Dried Beans Old?**  
 It is soup season and many recipes include dried beans. But how can you tell if they are old? One specific sign dried beans are old, is if they wrinkle during soaking.  
 As dry beans soak, they should absorb moisture through the hilum, the part of the bean that attaches to the pod. But during harvest handling and storage, dry beans can develop holes, called "checks," due to temperature changes, moisture changes, and fungi growth. The "checks" allow water into the bean and wrinkle the skin.  
 Since these "checks" are difficult to see before cooking, always buy new beans and use remaining dry beans within one year.  
**Removing Odors From Appliances**  
 When the power goes out, or a refrigerator or freezer fails, food will likely spoil leaving unpleasant odors behind. These odors can be difficult to remove, but worth a try.  
 Remove the spoiled food and dispose of it. Take out shelves, trays, and storage bins. Wash them in hot water with detergent. Rinse and sanitize. Wash the unit interior, the door, and gasket with hot water and baking soda. Rinse and sanitize. Leave the door open at least 15 minutes to air dry.  
 If odors remain, try any or all of these ideas:  
 \*Mix equal parts of vinegar and water and wipe the inside of the unit.  
 \*Leave the door open to air out several days.  
 \*Stuff the interior of the unit with wads of newspaper, close the door and let sit several days; remove paper and clean with vinegar and water.  
 \*Sprinkle fresh coffee grounds or baking soda in a shallow container. Let sit in the unit for several days.  
 \*Use a commercial product to remove odors and follow manufacturer's instructions.

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3. Send it to: Woman's Page Editor, Grass & Grain, Box 1009, Manhattan, KS 66505. OR e-mail at: auctions@agpress.com

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# 39th Annual Spring Tasting Luncheon "A Taste of Home"

The 39th Annual Spring Tasting Luncheon will take place on Thursday, March 22. This will provide participants an opportunity to make a healthy recipe. Please prepare your favorite recipes to bring to the luncheon. Each year this luncheon is sponsored by K-State Research and Extension, Pottawatomie County and Pottawatomie County Farm Bureau. This event will be held at the First Presbyterian Church at 601 Elm in Wamego with registration beginning at 11:00 a.m. and the meal at 11:30 a.m. Aaron Harries will be our guest speaker. He is the vice president of research and Operations at Kansas Wheat Commission. Aaron has been with the Kansas Wheat Commission since July 2006. His program will center around Kansas Wheat production and the National Festival of Breads.

The public is encouraged to share a recipe and bring the dish the day of the luncheon as well as a Food Pantry donation of a non-perishable food item from their recipe. All ages are invited to participate. Each attendee should send in a recipe.

Recipes for the 2018 Spring Tasting Luncheon must be received or post-marked by Monday, March 5. All recipes can be emailed to brickstr@ksu.edu or mailed to the Pottawatomie County Extension Office, P.O. Box 127, Westmoreland, KS 66549.

Select the recipe for the dish you plan to bring to the 2018 Tasting Luncheon. Then follow these directions:

1. PRINT or TYPE your recipe. Or you can email your recipe to brickstr@ksu.edu Make sure it is legible and the ingredients are correct. The typist is not familiar with all the recipes and needs to be sure the recipe can be read and the ingredients are correct. PLEASE INCLUDE THE NUMBER OF SERVINGS FOR YOUR RECIPE.

2. Be sure to include your name, address and phone number (in case there are questions about your recipe).

3. Specify the category for your recipe: main dish, vegetable, salad, bread, dessert, or miscellaneous.

4. Please proofread your recipe and double check your ingredients for errors.

To attend the Tasting Luncheon you will need to: 1) Send your recipe by March 5 to the Extension Office. 2) Prepare your dish and bring it March 22 along with your own table service. Everyone is reminded to use good food safety and sanitation practices. All perishable food should be kept below 40°F or above 140° F. Food should not be in the danger zone for more than two hours which should include the serving time. 3) Don't forget your non-perishable item for the food pantry.

At the luncheon, a complimentary copy of the recipe book will be given to those who have sent in a recipe and brought their dish.



*Home and Away*

## Chasing dreams

By Lou Ann Thomas

The 2018 Winter Olympics are winding down this week and I'm experiencing some mixed emotions as a result. On the positive side, as an Olympic-watching junkie, I will have a lot more time on my hands and can get to bed at a decent hour. But I will miss the thrills and spills and the inspiring stories of redemption and triumph.

The Olympics, whether winter or summer, are all about having a dream and making a commitment to pursue it, despite all challenges. Most of the athletes at the winter games won't medal. Their dream is to just be there, to compete and to represent their respective countries.

As I sit comfortably on my couch watching the games, enjoying beverages and salty snacks, I try to imagine

the dedication of these athletes, the commitment that has brought them to compete at this level. I watch and I wonder: What is my dream? For what would I be willing to work that hard and long? For what am I willing to sacrifice everything else in order to achieve?

Honestly, I am hard pressed to come up with anything. That's not to say I don't have dreams, goals and things I hope to accomplish in my lifetime. But I've not yet discovered something that I would pursue with so much dedication and passion that it would exclude all else.

And I regret that. Watching these athletes and hearing their stories, many so inspirational and touching that I am left misty-

eyed, I too want a goal that drives me through hurt and hardship, that makes me get up every morning knowing that I will be pushed to my limit by the end of that day — by coaches, yes, but even more by my own desire to succeed.

It's enough to make me want to put down the chips, heave myself off the couch and go in search of a dream I can pursue with the same passion and dedication that these Olympians have.

But what is the real dream these athletes are pursuing? Most are simply trying to do what they do to the best

of their ability. And maybe that alone is the most honorable goal we can have — to simply do our best at whatever we're doing, at whatever calls, or even whispers, to us. Maybe that's a grand enough aspiration for any of us to pursue. We don't all need to dream of becoming an Olympic gold medalist. Just doing our best with what we have, right where we are can be enough.

Besides, if we all decided to be Olympians there would be no end to the television coverage, and frankly, I need to get some rest.

### Women in Agriculture: Not Your Grandma's Pressure Cooker

Electric Pressure Cooking to feed your hungry crew is the topic of this spring's Saline County Women in Ag meeting scheduled for Thursday, April 12. The speaker will be Erin Petersilie, Family and Consumer Science Agent in the Walnut Creek Extension District, Dighton.

Electric pressure cooking is making a huge comeback in popularity due to efficiency, health, and flavor. This meeting will provide you with recipes and tips on how to save money and time while preparing nutritious meals safely. A 3-quart pressure cooker will be given away at the meeting!

If you are a woman involved in agriculture, whether producer, spouse, or landlord, or are simply interested in learning more about electric pressure cookers, plan to attend this free Women in Ag program. The session will be at American Ag Credit at 925 W. Magnolia, Salina. Registration begins at 6 p.m. followed by the meeting at 6:30 p.m. Drinks and dessert will be served. Pre-registration is requested. Call the K-State Research & Extension office in Salina, at 785-309-5850 by April 6 to register.

This Women in Ag meeting is sponsored by K-State Research & Extension-Central Kansas District, Farm Service Agency, Natural Resources Conservation Service, American Ag Credit, Saline County Conservation District, and Saline County Farm Bureau.

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# From the Land of Kansas Annual Meeting and Farmers' Market Conference planned in Manhattan

The From the Land of Kansas Annual Meeting and Farmers' Market Conference will be held March 1-2, 2018, at the Bluemont Hotel in Manhattan. The conference includes the annual meeting for members, partners and farmers' markets. It also will feature general sessions, specialized workshops and the opportunity to network with Kansas-based businesses.

"As we celebrate 40 years of Kansas' trademark program, we are pleased to provide this opportunity to network with other Kansas entrepreneurs in the ag industry," said Jackie McClaskey, Kansas Secretary of Agriculture. "The speakers and breakout sessions will promote continued learning and growth for the members of From the Land of Kansas."

The keynote speaker will be Jolene Brown, farmer, author and professional speaker, whose presentation will focus on seeing your business through the eyes of a customer. Participants in the conference will also be able to hear from other experts in the agriculture, marketing and food industries. Topics which will be featured in sessions and workshops include:

- Small business marketing and funding
- Successfully coordinating, managing and sustaining a farmers' market
- Food industry updates
- Grant writing for business

The cost to attend the event is \$95 for both days or \$75 for one day, and a block of rooms is available at the Bluemont Hotel through Feb. 16. To register or see the conference agenda, visit the website at [FromtheLandofKansas.com/FMconference](http://FromtheLandofKansas.com/FMconference). This event is sponsored by Kansas Department of Wildlife, Parks and Tourism; Kansas Association of Conservation Districts; Hy-Vee; and Blue Cross and Blue Shield of Kansas.

From the Land of Kansas is the state's agriculture trademark program in the Kansas Department of Agriculture. The program works to promote and support Kansas farmers, ranchers and agribusinesses that grow, raise or manufacture agriculture products or products for agriculture use. KDA is committed to its mission to help make Kansas businesses more successful, grow rural communities and expand markets for Kansas agricultural products.

For more information, contact Janelle Dobbins, From the Land of Kansas marketing manager, at 785-564-6759 or [Janelle.Dobbins@ks.gov](mailto:Janelle.Dobbins@ks.gov). To learn more about From the Land of Kansas, become a From the Land of Kansas member, or find local Kansas food, products or services, visit [FromtheLandofKansas.com](http://FromtheLandofKansas.com).

# Lundquist, Flinchbaugh first recipients of Kansas Corn Impact Award

Don Lundquist, a long-time corn leader, and Barry Flinchbaugh, an ag policy influencer were the first recipients of the Kansas Corn Impact Award, presented at the Kansas Corn Symposium on Jan. 25 in Manhattan. The Kansas Corn Impact Award was created to recognize Kansas leaders who embody the mission of Kansas Corn and have had an extraordinary impact on our state's corn industry. 2018 is the inaugural year for the award.

Don Lundquist, Marquette, was the first recipient of the Corn Impact Award. Roger Pine, Lawrence, presented the award. Lundquist served many years as a leader for the Kansas Corn Growers Association (KCGA) and National Corn Growers Association (NCGA). He was president of KCGA from 1987 to 1989. He served on the National Corn Growers Association board from 1984 to 1993. He was on NCGA's farm bill committee in 1990 and was vice chair of NCGA's government relations committee. He received the Field Service Meritorious Service Award from the National Corn Growers Association in 1996. He worked to build demand for corn by advocating for the livestock and ethanol industries and new uses for corn. He retired from the board in 1996. "Through the years, Don has remained involved in Kansas agriculture. He continues to attend meetings, and he also advocates for agriculture through social media," Pine said. "He keeps in touch with his network of corn grower friends across the nation through his work with NCGA. If asked

how we would define the word "leader," our answer would be Don Lundquist." K-State Professor Emeritus Barry Flinchbaugh was the second recipient of the Kansas Corn Impact award. KCGA president Ken McCauley, White Cloud, presented the award. McCauley noted that Dr. Flinchbaugh has received many awards over the years. "This honor tonight is not a result of those awards but a result of your efforts in education and farm policy and the impact your efforts

have on agriculture," McCauley said. "You have influenced and put a Kansas touch on every farm bill since 1996. You have shared your insights with all of us at meetings, conferences, dinners, lunches and breakfasts for years. We all have become more knowledgeable about farm policy each time we listen to you speak. Foremost, you are an educator. You have taught many of the people in this room and many recognize you as one of their most memorable and impactful teachers."



Shown are Kansas Corn Commission Chairman Dennis McNinch; award recipient Don Lundquist; KCGA past president Roger Pine; KCGA president Ken McCauley.



KCC chairman Dennis McNinch presents the Corn Impact Award to Dr. Barry Flinchbaugh. Also shown is KCGA president Ken McCauley.

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# Wheat Growers present Chairman Roberts, ag staff with awards

U.S. Senator Pat Roberts, R-Kan., Chairman of the Senate Committee on Agriculture, Nutrition, and Forestry, and key members of his staff, recently received awards for their outstanding support to wheat growers from the National Association of Wheat Growers (NAWG) and the Kansas Association of Wheat Growers (KAWG).

"Our wheat growers are what make Kansas the breadbasket of America, and I'm honored to receive their Wheat Advocate Award," said Roberts. "The advice and boots-on-the-ground perspective of these hard-working growers are critical as we write the Farm Bill."

Members of Roberts' staff received the "Friend of Wheat" award, given annually to congressional staff who demonstrated support for the wheat industry above and beyond the norm. This year's recipients include James Glueck, Wayne Stoskopf, and Will Stafford.

"I'm proud to have an Agriculture Committee staff who understands and fights for the interests of our wheat growers," said Roberts. "They certainly deserve this award, and

wheat growers should be proud to have these talented individuals as advocates."

James Glueck, staff director, manages the Committee staff and coordinates the broad range of food and agriculture issues requiring Committee action. Glueck is from Canyon, Texas, and earned a bachelor's degree in Agricultural Development from Texas A&M University, as well as a graduate certificate in Advanced International Affairs from the George Bush School of Government and Public Service. Glueck has worked for the Senate Agriculture Committee since 2013.

Wayne Stoskopf, professional staff, covers commodities, crop insurance,

and grain inspection issues for the Committee. He was raised on his family's wheat, sorghum and livestock farm near Hoisington. Stoskopf graduated from Kansas State University with a Bachelor of Science Degree in Agribusiness. Stoskopf has worked for the Senate Agriculture Committee since 2015 and previously worked in Roberts' personal office serving as the agriculture legislative assistant.

Will Stafford, Senator Roberts' agriculture legislative assistant since March 2015, is a graduate of Towson University, where he received a Bachelor of Science in Economics. He is currently enrolled at Kansas State University earning a Masters of Agribusiness.



Sen. Pat Roberts and his ag staff were presented awards by the National Association of Wheat Growers and Kansas Association of Wheat Growers for their support of the wheat industry.

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Taylor Nikkel, Maple Hill, right, received the Kenneth and Lorene Moore Memorial Scholarship at the 2018 Kansas Angus Association Annual Meeting and Banquet, Jan. 20 in Lawrence. Pictured presenting the award is Jessica Woodrow, Kansas Angus Auxiliary scholarship committee.

# KDA hosts Multi-State Partnership for Security in Agriculture seminar

The Kansas Department of Agriculture hosted a planning seminar for the Multi-State Partnership for Security in Agriculture the week of Feb. 5-9. Representatives from 16 states gathered in the Manhattan KDA building to work on strategies to improve the nation's readiness to respond to emergencies and disasters affecting the agriculture community.

The Multi-State Partnership is a consortium of 15 state departments of agriculture and state veterinarians' offices in the

Midwest. It was formed in 2003 with a few member states and has continued to grow as the Partnership has made substantial progress in the area of animal emergency planning.

This group of veterinarians, emergency managers and planners convene on an annual basis to share information and work on topics of importance to the agriculture community. In between these face-to-face meetings, there are monthly conference calls and a variety of training and exercise activities aimed at reducing vulnerability to emerging threats to the food and agriculture sector.

Topics this year included planning for a 12-state foreign animal disease exercise that will be conducted in May and sharing of best practices for implementing continuity of business plans in a variety of agriculture sectors including dairy, beef, swine and poultry.

States participating in the seminar included Kansas, Iowa, Kentucky, Texas, Michigan, Arizona, Illinois, Minnesota, Wisconsin, South Dakota, Colorado, Washington, Ohio, Indiana, North Carolina and Oklahoma.

A portion of the meeting was set aside to amend the original charter and to add several states that have expressed interest in joining the Partnership.

Some funding for the seminar was provided by the U.S. Department of Homeland Security. KDA participates in the Multi-State Partnership as part of its mission to protect animal health and promote public health and safety.

For more information about KDA's readiness efforts to respond to a disaster that impacts the food and agriculture sector in the state, go to [agriculture.ks.gov/EmergencyManagement](http://agriculture.ks.gov/EmergencyManagement).

## Hands named 2018 Stockman of the Year

Kansas cattleman Sam Hands will be recognized by the Livestock and Meat Industry Council on Thursday, March 1 as the 2018 Stockman of the Year.

The award will be presented during the annual Stockmen's Dinner beginning at 6 p.m. at the Four Points by Sheraton Hotel in Manhattan.

A fourth-generation cattleman, Hands began his career in the beef industry in 1957 by purchasing 12 bred Angus heifers with his dad, Fielding.

While attending Kansas State University, Hands served as a state FFA officer and received the American Farmer Degree. He was a member of the meat, wool and livestock judging teams, Alpha Gamma Rho fraternity and Block & Bridle. He graduated with a degree in animal sciences and industry with a busi-

ness option in 1970.

He served as a lieutenant in the U.S. Army, then returned to the family operation, Triangle H, in 1973. Today, Triangle H has two farm feedyards and primarily markets its cattle through U.S. Premium Beef, which they invested in as a founding member.

Over the years, Triangle H has performed custom heifer breeding projects, developed breeding bulls, backgrounding and finishing cattle. The farm produces irrigated corn, soybeans, grain sorghum, wheat and alfalfa in Finney, Kearney and Haskell counties with grassland in Clark County. The cow-calf portion of the operation has expanded into satellite herds throughout Kansas and neighboring states.

Hands said he strives to be a good steward of the land and to engage in sound animal husbandry practices. He focuses on working to optimize pounds of commodity produced and gaining extra market value through a higher quality product. He believes it's about converting rain and sunshine into a desirable and nutritious product for the consumer.

## Beef Cattle Meetings hosted by Wildcat Extension District are set for February 22 and March 7

In partnership with affiliated beef business's K-State Research and Extension's Wildcat District is hosting two upcoming meetings that will provide relevant and reliable information for area cattlemen. Beef Cattle health is the focus of the first meeting set for February 22; while the second meeting March 7 will focus on pasture management and anaplasmosis. Both of these meetings have sponsored meals which will require pre-registration by calling the Wildcat District offices

listed at the end of this release. February 22 marks the date of the 32nd Annual Animal Health Day at the Independence Civic Center. The program kicks off at 5:30 p.m. with registration and a chance to visit booths of trade show exhibitors. The formal program begins at 6 p.m. and will include speakers from the K-State Research and Extension, Oklahoma Cooperative Extension Service, and Montgomery County Veterinarians. The program will kick off with an "Ask the Vet panel discussion as well as featuring presentations on "Managing Leukosis" and "Dealing with External Parasites of Cattle." Montgomery County Veterinarians as well as numerous other cattle-related businesses are sponsoring this meeting.

The educational event on March 7 is being held at the Fredonia Livestock Auction, located at 360 Madison Street in Fredonia. The meeting will begin at 6 p.m. with a meal sponsored by the K-State Veterinary Diagnostic Lab. Wildcat Extension District livestock agent Keith Martin will discuss common pasture problems such as fescue endophyte, sericea lespedeza, and broom-sedge bluestem. Gregg Hanzlicek, DVM, director of the K-State Vet Diagnostic Lab, will discuss strategies to manage anaplasmosis.

Please make meal reservations at least three business days prior to these meetings, by calling either the Wildcat Extension District, Independence office at (620) 331 2690 or the Altamont office at (620) 784- 5337. Information about both of these meetings as well as others sponsored by the Wildcat District is available on the front page of their website <http://www.wildcatdistrict.ksu.edu> or contact Keith Martin, Livestock and Forage Agent, [rkmartin@ksu.edu](mailto:rkmartin@ksu.edu), (620) 784-5337.

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**ARTWORK**  
Terry Redlin, Jayne Layman, Arthur Andery, Larry Neiman; various Turkey Federation prints, stamps etc; tin 'No Hunting & Public Hunting area signs; wall & table top display cases. Wooden, rubber & canvas Duck Decoys. **Magazines** back into 1940's-Outdoor Life, Sports Afield, Field & Stream, and Fishing Adventures.

**NOTE: Very Very nice collection collected over many years. This is a very partial list. Pictures on website.**

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We've all watched those television shows or movies depicting the 19th century hucksters traveling from town to town selling cure-alls. There is a lot of truth in those depictions. Over-the-counter drugs, or patent medicines as they were called, were numerous and regulation was lax. Let's turn to the Kansas State Historical Society for the facts on the Sunflower State's purveyors of tonics and pills.

Many were small-time such as Dr. C. L. Stocks of Bushong with his "One Day Cold Cure," and A.

E. Kraum of Emporia with his "New Blood and True Dutch Cough and Cold Cure." New Blood was especially compounded to cure everything from liver complaints to impure blood. One Emporian testified that after a few doses she was able to rise from her sick bed of 11 years and lead a normal life. Others manufactured and sold door to door on a large scale. One was A. B. Seelye of Abilene and another was William Wellington Gavitt of Topeka.

In 1867 W. W. Gavitt came to Topeka and or-

ganized a real estate and coal business. He would become one of Topeka's wealthiest citizens.

Gavitt's major product was Our Native Herbs, a combination of 21 roots and herbs including saffras and rhubarb. It was guaranteed to cure dozens of seemingly unrelated ailments.

By 1895, there were more than 5,000 users in Topeka alone. Testimonials were printed from such people as a Topeka health officer, a fire department chief, judges, and the whole police department, politician Arthur Capper and middleweight boxing champ Bob Fitzsimmons — as well as most of the Ringling Brothers Circus.

The company eventually marketed more than 200 different types of spices, soaps, toilet articles, perfumes, baking products, and even a parlor game "Stockmarket," which is currently marketed by a

major firm as "Pit." His youngest son sold the business in 1967.

Gavitt was successful but not nearly as colorful as Leavenworth's George B. "Diamond Dick" McClellan, who was part Wild West, part medicine man, and all reckless adventurer. He imitated the appearance and showmanship of his friend Buffalo Bill Cody and advertised himself as a doctor, though no record of his attending medical school was discovered. Instead, he learned methods and treatments from the Indians, he said,

and for a price, he shared them. He had flush times, and down times. When business was good, he purchased a palatial railroad car and his own orchestra.

Scrolling through the TV channels and the endless drug advertisements from big drug companies today, I'm not sure things have changed that drastically.

Deb Goodrich is the host of *Around Kansas* and *Garvey Historian in Residence* at the Fort Wallace Museum. Contact her at author.debgoodrich@gmail.com.

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# Record sales emphasize importance of trade agreements

Free trade agreement (FTA) partners purchased half of all exports of feed grains in all forms (GIAF)

in 2016/2017, according to the U.S. Department of Agriculture (USDA) trade data and analysis

by the U.S. Grains Council (USGC). The United States currently has FTAs with 20

countries in place. These countries represent important customers for U.S. corn, sorghum, barley, ethanol, distiller's dried grains with solubles (DDGS), corn gluten feed/meal and other co-products.

GIAF exports to these countries has increased 26 percent over the last 10 marketing years, setting a new record in 2016/2017 at 57.4 million metric tons (2.26 billion in bushel equivalent), a 14 percent increase year-over-year.

This all-time high represents roughly 50 percent of the total 114 million tons (4.48 billion in bushel equivalent) of GIAF exports. The spread between trade to FTA partners compared to non-FTA partners has also shifted dramatically over the last ten marketing years, further demonstrating the importance of having trade agreements in place to farmers.

These 20 countries collectively represent approximately 10 percent of global domestic product (GDP). Negotiating additional trade agreements with countries accounting for a larger share of total

GDP will be important to continuing to expand market access and exports for U.S. coarse grains and co-products, as has been successfully done with existing FTA partners.

In the last marketing year, trade to FTA countries set new records for U.S. corn, ethanol and DDGS exports and helped maintain market share for U.S. barley.

Corn exports increased 18 percent year-over-year to 34.2 million tons (1.35 billion bushels) delivered to FTA partners this part marketing year. The largest share of these sales were delivered to Mexico (13.9 million tons/547 million bushels) with duty-free access established in the North American Free Trade Agreement (NAFTA). Of note, U.S. corn exports to South Korea, with benefit from positive trading terms under the United States-Korea Free Trade Agreement (KORUS), increased 89 percent year-over-year to 5.6 million tons (220 million bushels).

Exports of ethanol to FTA countries also hit an all-time high at 490 mil-

lion gallons (174 million bushels in corn equivalent) in 2016/2017. Canada, the other NAFTA partner, purchased the majority of these exports at 332 million gallons (118 million bushels in corn equivalent), followed by Peru and South Korea.

DDGS exports to FTA partners also set a new record during a marketing year when the world's two largest historic buyers - China and Vietnam - temporarily dropped out of the market. Despite these disruptions, the United States exported 4.72 million tons to FTA countries in 2016/2017, a 16 percent increase year-over-year.

While the value of these exports does not match the all-time records set in quantity, the increase in market share by FTA partners continues to demonstrate the importance of preferential trading terms for U.S. feed grains and co-products into the global marketplace. This market access opens the door for the Council's market development work that turns opportunities into sales benefiting U.S. stakeholders.

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# Characteristics of financially resilient farms

**By Robert Tigner, Agricultural Systems Economist Educator**  
During the last ten years, the economic environment that U.S. farms have faced has been extremely variable. During the 2009-2012 period incomes and net returns increased and in 2013-14, they peaked. Production costs rose with the increasing income and began to decline in 2013 however, not as rapidly as revenue declined. Farm profitability declined due to the narrowing margins for grain production. The question for farmers is "What management strategies will consistently produce profits?"

**Factors of Success Despite Downturn**  
First let's look at what works for some real farms. Nicholas Paulson and Dale Lattz, agricultural economists at the University of Illinois, have used Illinois farm data to separate Illinois farms into profitability thirds, as well as time periods 2010-12 (higher prices) and 2014-16 (lower prices). They found a few management strategies that consistently produced higher returns.

The third with the highest profit farms produced more gross revenue per acre than either of the other two groups through a combination of slightly higher yields and price per bushel for corn and soybeans. Both yields and prices were 5-7% higher. None of the farms strove for the highest possible yield, but rather the most profitable yield. During 2010-12 the top third farm group had \$112 more return to land and operator than the middle third group of farms. During that period high profit farms had near-

ly the same per-acre direct costs of production as the middle third farms, but in 2014-16 their costs were \$6 less. High profit farms had lower per-acre machinery, depreciation, and repair costs, \$17 lower in 2010-12 and \$10 lower in 2014-2016. The top-third high profit farms had lower per-acre overhead costs too, \$8 less in 2010-12 and \$18 less in 2012-16.

The relative importance of revenue versus costs for higher profits also varied during the two time periods. For farms in the higher profit third higher revenues contributed more during 2010-2012 and lower costs contributed more to higher returns in 2014-16 compared to the other farms in the comparison.

Thus the "take-home message" from this data set is twofold. Capturing higher revenue during times of rising commodity prices is more important than managing costs. However, farm operators must not lock in costs during these good times that can't be reduced when prices decline. During times of declining commodity prices, controlling costs is more important.

**Steps to Resiliency**  
Now that we are in a period of tight profits and cash flow, here are some suggestions for managing in this tough economic environment:

**Control costs.** Evaluate inputs to ensure there is a positive return to their use. For instance, soybean seeding rates might be reduced with little change in yield, but at a much lower cost. Review nitrogen (N) rates to ensure you are using the correct rates and not adding economically unbeneficial N. Look

for good feed sources that are less costly but provide the same nutrients. Can you work with neighbors to jointly buy inputs such as seed to get bigger discounts.

**Renegotiate cash rent rates.** This can be hard to do since property taxes have risen recently, but one way to manage this negotiation is to include flexible lease provisions in case of high yields or prices.

**Reduce capital spending.** Most farmers have already done this, but if the purchase reduces costs and cash flow, it may be a good purchase. Otherwise, repair machinery.

**Reduce family living costs.** Family living costs rose during the good times in ag, but now family budgets should be reviewed. The nice-to-have items will likely be dropped in favor of the must-haves such as health insurance. Review cell phone plans, satellite TV, the Sirius/XM subscriptions, and any automatic payments. Do not use credit cards for family living. Credit card use could lead to even more

debt that can't be serviced.  
**Increase revenues.** If you have unused or minimal use assets, such as the extra semi, consider renting them to someone else. Make sure you capture all variable costs first and some or all fixed costs of the asset. Have a crop marketing plan that considers today's marketing environment and your cash flow needs. Execute the plan.

**Increase non-farm income.** Many spouses already work off-farm to get benefits and health insurance, but everyone in the farm operation may have to do so, too. Consider what your skills are and whether the non-farm income will reduce farm income. You may find that planting is delayed, which could be more costly than the additional non-farm income. Can a side business be added? Maybe you have a hobby that can produce income.

These suggestions could take some very serious conversations and open communication with farm families, but the viability of the farm is at stake.



Hinrichsen Blue Royale 7021 won reserve grand champion bred-and-owned bull at the 2018 Kansas Angus Futurity Junior Show, Jan. 21 in Lawrence. Cale Hinrichsen, Westmoreland, owns the February 2017 son of EXAR Blue Chip 1877B.

Photo by Jeff Mafi, American Angus Association

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May-Way Perfection 701 won grand champion bred-and-owned bull at the 2018 Kansas Angus Futurity Junior Show, Jan. 21 in Lawrence. Caleb Flory, Baldwin City, owns the April 2017 son of May-Way Perfection 384. Shane Bedwell, Holt, Mo., evaluated the 67 entries. Photo by Jeff Mafi, American Angus Association

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Auction will take place at The Kingman Expo Center 121 S. Main St., Kingman, KS

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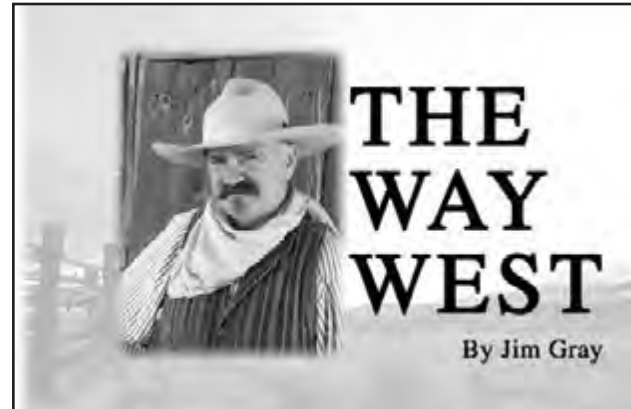
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Please contact our office regarding the terms of this sale.



**THE WAY WEST**  
By Jim Gray

**Creating a Legend**

In 1867 *Harpers New Monthly Magazine* was one of the most popular national publications in America. Copies could be found in the most prominent homes of New York and Boston. At the same time, it could be found in any hotel lobby on the wild Kansas frontier. The February 1867 edition hit the country by storm. The cover featured a striking illustration of a "border man" magnificently dressed in a tailored frock coat with a holstered "Colt's" pistol belted at his waist. A broad-brimmed western hat covered flowing locks of hair that fell about his shoulders. The words "Wild Bill" were all that was needed to title the accompanying article.

The author of the article, George Ward Nichols, arrived in Springfield, Missouri in September 1865. He had served on the staff of General William T. Sherman during his famous "March to the Sea." Relying upon his personal diary Nichols wrote *The Story of the Great March*. The book had been published earlier that year.

Upon his arrival in Springfield, Nichols noted that "Here and there upon the street the appearance of the army blue betokened the presence of a returned Union soldier, and the jaunty, confident air with which they carried themselves was all the more striking in its contrast with the indolence which appeared to belong to the place."

Nichols found the revolver to be the constant companion of everyone

"excepting, perhaps, the women." No one seemed to be in a hurry to get anywhere. "When people moved in this lazy city they did so slowly and without method." However, Nichols was about to be roused from the sluggish deceptive calm. The "drowsing city" was suddenly awakened "by the clatter and crash of the hoofs of a horse which dashed furiously across the square and down the street." The rider sat perfectly erect, yet Nichols noted the grace of motion of horse and rider "seen only in the horsemen of the plains."

In the blink of an eye the rider vaulted to the ground to approach the gathering crowd. Knowing of Nichols' interest in the workings of the frontier, a Union officer offered an introduction. "This yere is Wild Bill..."

Nichols was at once enthralled. The famous "Scout of the Plains" advanced decisively forward, fixing his "clear gray eyes" on Nichols. Taking measure of his new acquaintance Wild Bill 'held forth a small, muscular hand in a frank, open manner."

In his star-struck condition Nichols continued, "Bill stood six feet and an inch in his bright yellow moccasins. A deer-skin shirt ...hung jauntily over his shoulders, and revealed a chest whose breadth and depth were remarkable. ... His small, round waist was girthed by a belt which held two of Colt's Navy revolvers. His legs sloped gradually from the compact thigh to the feet, which were small, and turned inward as he walked." Nichols saw "a quiet, manly face;" gentle,

yet "not a face to be trifled with. A mass of fine dark hair falls below the neck to the shoulders." In truth, Nichols recognized a feminine quality to the man standing before him, "and you would not believe that you were looking into the eyes that have pointed the way to death to hundreds of men." It was an exaggeration, but for Nichols there was no doubt, as they say on the border, "He shoots to kill."

Although Nichols had not seen Wild Bill before, he had heard of him. "A few days before my arrival (actually something like two months before) ... in a duel at noonday in the public square, at fifty paces," Wild Bill had, "sent one of Colt's pistol-balls through the heart of a returned Confederate soldier."

Nichols was referring to the now famous duel between Wild Bill Hickok and Dave Tutt. Their trouble had grown after a disagreement over a gambling debt. Tutt was said to have won Wild Bill's pocket watch in a card game. When the two met on the town square they both knew only one would walk away. Tutt went for his pistol. Wild Bill reacted in kind and "one discharge followed the other so quick it's hard to say which went off first."

Tutt's shot went over Bill's head. Bill didn't wait for Tutt's reaction. Wheeling about he pointed that "Colt's" pistol at Tutt's friends who were standing nearby. No one challenged Wild Bill.

Nichols was told that, "Bill never shoots twice at the same man." The lead ball went dead-center through Tutt's heart. Nichols went into great detail of Wild Bill's life but the shootout in Springfield made Wild Bill Hickok a national sensation. In the coming years in Kansas, he would confirm the worth of his reputation on The Way West.

"The Cowboy," Jim Gray is author of the book *Desperate Seed: Ellsworth Kansas on the Violent Frontier; Executive Director of the National Drovers Hall of Fame. Contact Kansas Cowboy, P.O. Box 62, Ellsworth, KS 67439. Phone 785-531-2058 or [kansascowboy@kans.com](mailto:kansascowboy@kans.com)*



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**SATURDAY, MARCH 10, 2018 • 12:30 PM • MAPLE HILL, KS**

<p><b>Mill Brae Conf Plus 7092</b></p> <table border="1"> <tr><td>CED</td><td>BW</td><td>WW</td><td>YW</td><td>SC</td><td>CEM</td><td>Milk</td><td>Marb</td><td>RE</td></tr> <tr><td>+6</td><td>+2.6</td><td>+75</td><td>+134</td><td>+1.00</td><td>+11</td><td>+24</td><td>+2.0</td><td>+72</td></tr> <tr><td>top 2%</td><td>top 2%</td><td>top 20%</td><td>top 15%</td><td>top 15%</td><td>top 15%</td><td>top 15%</td><td>top 15%</td><td>top 15%</td></tr> <tr><td>\$W</td><td>\$F</td><td>\$G</td><td>\$B</td><td colspan="4"></td><td></td></tr> <tr><td>+67.44</td><td>+109.07</td><td>+19.04</td><td>+144.20</td><td colspan="4"></td><td></td></tr> <tr><td>top 10%</td><td>top 1%</td><td>top 1%</td><td>top 15%</td><td colspan="4"></td><td></td></tr> </table>	CED	BW	WW	YW	SC	CEM	Milk	Marb	RE	+6	+2.6	+75	+134	+1.00	+11	+24	+2.0	+72	top 2%	top 2%	top 20%	top 15%	top 15%	top 15%	top 15%	top 15%	top 15%	\$W	\$F	\$G	\$B						+67.44	+109.07	+19.04	+144.20						top 10%	top 1%	top 1%	top 15%						<p><b>Mill Brae Identified 7072</b></p> <table border="1"> <tr><td>CED</td><td>BW</td><td>WW</td><td>YW</td><td>SC</td><td>CEM</td><td>Milk</td><td>Marb</td><td>RE</td></tr> <tr><td>+7</td><td>+1.5</td><td>+90</td><td>+164</td><td>+1.56</td><td>+4</td><td>+20</td><td>+1.63</td><td>+91</td></tr> <tr><td>top 1%</td><td>top 1%</td><td>top 1%</td><td>top 1%</td><td>top 1%</td><td>top 1%</td><td>top 1%</td><td>top 1%</td><td>top 1%</td></tr> <tr><td>\$W</td><td>\$F</td><td>\$G</td><td>\$B</td><td colspan="4"></td><td></td></tr> <tr><td>+84.39</td><td>+140.29</td><td>+39.39</td><td>+177.09</td><td colspan="4"></td><td></td></tr> <tr><td>top 1%</td><td>top 1%</td><td>top 1%</td><td>top 2%</td><td colspan="4"></td><td></td></tr> </table>	CED	BW	WW	YW	SC	CEM	Milk	Marb	RE	+7	+1.5	+90	+164	+1.56	+4	+20	+1.63	+91	top 1%	top 1%	top 1%	top 1%	top 1%	top 1%	top 1%	top 1%	top 1%	\$W	\$F	\$G	\$B						+84.39	+140.29	+39.39	+177.09						top 1%	top 1%	top 1%	top 2%						<p><b>Mill Brae Payweight 7179</b></p> <table border="1"> <tr><td>CED</td><td>BW</td><td>WW</td><td>YW</td><td>SC</td><td>CEM</td><td>Milk</td><td>Marb</td><td>RE</td></tr> <tr><td>+7</td><td>-1</td><td>+73</td><td>+135</td><td>+1.44</td><td>+10</td><td>+32</td><td>+1.56</td><td>+37</td></tr> <tr><td>top 20%</td><td>top 3%</td><td>top 2%</td><td>top 15%</td><td>top 10%</td><td>top 10%</td><td>top 10%</td><td>top 10%</td><td>top 10%</td></tr> <tr><td>\$W</td><td>\$F</td><td>\$G</td><td>\$B</td><td colspan="4"></td><td></td></tr> <tr><td>+85.99</td><td>+106.61</td><td>+24.52</td><td>+155.87</td><td colspan="4"></td><td></td></tr> <tr><td>top 1%</td><td>top 2%</td><td>top 10%</td><td>top 10%</td><td colspan="4"></td><td></td></tr> </table>	CED	BW	WW	YW	SC	CEM	Milk	Marb	RE	+7	-1	+73	+135	+1.44	+10	+32	+1.56	+37	top 20%	top 3%	top 2%	top 15%	top 10%	top 10%	top 10%	top 10%	top 10%	\$W	\$F	\$G	\$B						+85.99	+106.61	+24.52	+155.87						top 1%	top 2%	top 10%	top 10%					
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EPDs current as of 01/05/18

- ★ 130 easy-calving bulls (100+HEIFER BULLS) with tremendous growth guaranteed to sire efficient, money-making, market-topping calves. [120 Angus and 10 SimAngus]
- ★ 50 replacement females designed to mature into top producers under range conditions. [40 Angus and 10 SimAngus]

Sired By: Identity • Payweight • Comrade • Confidence Plus • Resource • Identified Breaking News • Remedy • Journey • Boulder (SM) • Spartan (SM) • Graduate (SM)

**TD STEELE, PARTNER**  
ROGER D. STEELE, PARTNER  
CLINT MICHAELIS, HERDSMAN  
DALTON KELLEY, RANCH HAND  
[WWW.MILLBRAERANCH.COM](http://WWW.MILLBRAERANCH.COM)

**MARK NIKKEL, MANAGING PARTNER**  
15670 CATTLEMEN RD.  
MAPLE HILL, KS 66507  
(785) 256-4327(H) / (785) 256-3072(C)  
[MILLBRAERANCH@GMAIL.COM](mailto:MILLBRAERANCH@GMAIL.COM)

**DON'T WAIT PLACE A CLASSIFIED AD ONLINE TODAY AT GRASSANDGRAIN.COM**

**LAND AUCTION**  
THURSDAY, MARCH 1, 2018 — 6:00 PM  
Barnes Fire House — BARNES, KANSAS

**153.40 AC.± WASHINGTON COUNTY, KS LAND**

This tract consists of mostly farmland with a little native grass pasture. **Directions to Property:** From Barnes, go 1/2 mile east to All American Rd. then 6 1/2 miles south to 3rd road. This is the south west corner of the property. This tract has it all, great soil types, exceptional hunting opportunities, pasture and hay meadows, and has been well cared for. Contact me with any questions you may have. **Mark Uhlik (785) 325 2740**

**ARLEN & DIXIE RICHTER - SELLER**

See last week's *Grass & Grain* for more details!  
For a VIRTUAL TOUR of this property visit [www.MidwestLandandHome.com](http://www.MidwestLandandHome.com)

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**Midwest Land and Home**

Mark Uhlik - Broker/Auctioneer - 785-325-2740  
Jeff Dankenbring - Broker - 785-562-8386  
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When you want the Best, Call Midwest!

**ABSOLUTE LAND AUCTION**  
816± Acres • Russell County, Kansas

**Offered in Three Tracts!**

**Wednesday, February 28 • 9:00 AM**  
**at the Fossil Creek Convention Center**  
1430 South Fossil • Russell, Kansas

- Excellently maintained pasture overlooking Lake Wilson
- Top quality grass with multiple water sources
- Easy access with good roads
- Well maintained fences and cattle working facilities
- New owner to take possession in time for spring stocking

For property details, please contact:

**Farmers National Company**  
Auctioneer: Van Schmidt

**Monty Smith, AFM/Agent**  
Salina, Kansas  
Business: (785) 623-6701  
[MSmith@FarmersNational.com](mailto:MSmith@FarmersNational.com)  
[www.FarmersNational.com/MontySmith](http://www.FarmersNational.com/MontySmith)

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# Grass & Grain Area Auctions & Sales

Sealed Bid Auction (bids due no later than March 6) — 280 acres m/l Dickinson County farmland at [www.farmersnational.com/FredOlsen](http://www.farmersnational.com/FredOlsen). Auctioneers: Farmers National Company.

February 21 — Tractors & harvesting, hay & cattle equipment, implements & planting, vehicles, farm & shop related items & misc. at Partridge for Fern H. Healer Trust. Auctioneers: Floyd Auction & Real Estate.

February 22 — Consignments: tractors, planters, livestock equipment, mowers, hay, corn & grain heads, loaders & construction, trucks, trailers, combines, choppers, sprayers, fertilizer, tillage, grain handling & misc. at Cornlea, Nebraska and online at [www.wegenerimplement.com](http://www.wegenerimplement.com). Auctioneers: Michael Wegener Implement Co.

February 23 — 1,539.8 acres of rolling Flint Hills Chase County, KS Heart of the Flint Hills including "Knute Rockne Memorial Site," ranch home & cattle pens held at Cottonwood Falls for property of E. Cross Cattle Co., Inc. Auctioneers: Griffin Real Estate & Auction Service, LC.

February 23 — Spring Total Performance Bull sale at Quinter for Jamison Herefords.

February 24 — 1000s of silver coins, gold jewelry, antiques, oil & gas, post cards, guns, appliances, furniture, stained glass, tools, collectibles, pedal cars, advertising items & more at El Dorado. Auctioneers: Sundgren Realty, Inc.

February 24 — Coins, collectible furniture, glassware, pottery, toys, Native American items, Lindsborg & Ducks Unlimited artwork, costume & turquoise jewelry, RR items, cast iron jockey hitching post, housewares & more at McPherson. Auctioneers: Oswalt Auction Service.

February 24 — Tractors, front end loader, combine, heads, header trailers, truck, grain carts, gravity wagons, machinery, auger, elevator, generator, misc. & tools held near Beatrice, Nebraska for Russell Jobman. Auctioneers: Jurgens, Henrichs, Hardin.

February 24 — 250+ vintage toys, glassware, pottery & collectibles, collection of approx. 100 bells at Rossville for items of the late Raymond Riat; Audrey Riat. Auctioneers: Gannon Real Estate & Auctions.

February 24 — Tractors, combine, truck, trailers, machinery & equipment, shop & misc. at Marion for Harry (Skip) & Eileen Sieger. Auctioneers: Lepke Realty & Auction.

February 24 — Firearms, 300+ collectible toys, pedal tractors & more at Lawrence. Auctioneers: Elston Auctions.

February 24 — Tractors, combines, trucks & stock trailer, farm machinery,

irrigation pipe & electric motor, tools & misc. held near Byron, Nebraska for Mr. & Mrs. Myron H. Peters. Auctioneers: Schultis & Son, Inc. Real Estate & Auction Service.

February 24 — 79 acres m/l Cloud County land held at Glasco for Peggy Provost. Auctioneers: Midwest Land and Home.

February 24 — Coins at Emporia. Auctioneers: Swift-N-Sure Auctions.

February 25 — Furniture, household, generator at Linn for Calvin Wilgers. Auctioneers: Raymond Bott Realty & Auction.

February 26 (inclement weather date is March 12) — Farm machinery, tractors, trucks, pickups, equipment & trailers near Hazelton. Auctioneers: Hamm Auction and Real Estate, LLC.

February 27 — 78 acres m/l of Barton County cropland held at Galatia. Auctioneers: Heck Land Co. and United Country-Heart of America Real Estate & Auction.

February 27 — Pawnee County land sold in 3 tracts and held at Pawnee City, Nebraska for Brede-meier Land, Inc. Auctioneers: Speckmann Realty & Auction Service, Inc.

February 27 — 160 acres Morris County cropland & grassland held at Lincolnville for Shields Farms. Auctioneers: Lepke Realty & Auction.

February 28 — 925 acres m/l of southern Kingman County land in 6 tracts held at Kingman for Claude R. Kyle, Gene A. Kyle, Kathy J. Reyes, Nancy R. Kyle (aka Nancy Kyle-Baker). Auctioneers: Floyd Auction & Real Estate.

February 28 — 816 acres m/l Russell County land held at Russell. Auctioneers: Farmers National Company, Monty Smith, AFM/agent; auctioneer Van Schmidt.

March 1 — 153.40 acres m/l Washington County, KS land held at Barnes for Arlen & Dixie Richter. Auctioneers: Midwest Land and Home, Mark Uhlik, Jeff Dankenbring, broker.

March 1 — 156.29 acres in Lyon County, 2 tracts with home held at Olpe for George Shipp. Auctioneers: Griffin Real Estate & Auction Service.

March 1 — Annual Bull Sale in Courtland, KS for Jensen Bros.

March 2 — 41st annual Legacy sale at Manhattan for K-State Animal Sciences & Industry.

March 3 — Tractors, combine, truck, trailers, machinery & equipment, misc., tools & shop, old, antique & collectibles items held near Hillsboro for Terry Camp. Auctioneers: Lepke Realty & Auction.

March 3 — New 6'x50' 2-wheel Maxxed utility trailer, guns & ammo, coins, fishing equipment, artwork, duck decoys, magazines & more at Rossville for a local collector. Auctioneers: Gannon Real Es-

tate & Auctions.

March 3 — Tractors, skid steer, paddle scraper, harvesting equipment, trucks, farm & hay equipment, livestock items, trailers, other farm & shop items held near Leoti for area farmers. Auctioneers: Berning Auction, Inc.

March 3 — Car (2017 Volkswagen Beetle convertible), coins, stamps, antiques, collectibles, furniture & misc. at Council Grove for William Gutsch Estate and John Kuhn. Auctioneers: Hallgren Real Estate & Auction, LLC.

March 3 — 40 acres m/l McPherson County land held at Canton for Geraldine Tinsley. Auctioneers: Van Schdmit.

March 3 — Crocks, Dryden, postcards, Valentines, collectibles & more at Salina. Auctioneers: Thummel Real Estate & Auction, LLC.

March 3 — Tractors, hay equipment, farm equipment, misc. farm items, household & collectibles at Haven for Clayton & Ann Knepp. Auctioneers: Morris Yoder Auctions.

March 3 — (2) 80-acre tracts of Washington County cropland held at Linn for the Woerner Family, LLC. Auctioneers: Raymond Bott Realty & Auction.

March 3 — 80 acres Washington County pasture held at Linn for Jean Moser. Auctioneers: Raymond Bott Realty & Auction.

March 3 — Annual production sale at Olsburg for Laffin Angus Ranch.

March 4 — Real Estate (3BR, 2BA ranch style home on 9 acres m/l); tractor, trailers, some machinery, furniture, mowers, tools, household, etc. at Emporia for property of the late Ralph Oakes, Kerry Oakes seller. Auctioneers: Wischropp Auctions and Miller & Midyett Real Estate.

March 4 — Antiques & collectibles including Indian & Western, advertising, toys, glass, pottery, Hummels & more at Salina. Auctioneers: Thummel Real Estate & Auction, LLC.

March 4 — 16th annual bull sale at Wamego for Gold Bullion.

March 5 — 240 acres m/l of Pratt County land held at Pratt for Don & Jane Offut. Auctioneers: Hamm Auction & Real Estate, LLC.

March 5 — 830 acres of Jewell County farmland held at Esbon for Doris Matousek Estate, Eldon Doud administrator. Auctioneers: Gerald Zimmer Auction & Real Estate.

March 5 — Lyons Ranch 30th annual Superior Genetics bull sale at the ranch, Manhattan for Lyons Ranch.

March 5 — Bulls sale at Salina for Don Johnson Angus.

March 6 — 450 acres m/l Harvey County land held at Halstead for Lanoy & Mary Loganbill Estate. Auctioneers: Van Schmidt Auction.

March 6 — Cattleman's Choice bull sale at Greenleaf for Cattleman's

Choice.

March 6 — Premium Genetic Bull & Female sale at Wamego for Hunninghake Angus Ranch & Dikeman Simmental.

March 6 — Bull sale at Lacrosse for Cornwell Farms.

March 7 — Farm & industrial consignments at Beattie for Rottinghaus Consignment Auction. Auctioneers: Rottinghaus Auctions.

March 7 — 28th annual Production sale at Agra for Ferguson Angus.

March 10 — Tractors, antiques, furniture, tools, some machinery, collectibles, etc. at Berryton for Gerald & Birtie Tilley. Auctioneers: Wischropp Auctions.

March 10 — Concordia Optimist Club Annual consignment auction held at Concordia. Auctioneers: Thummel Auctions.

March 10 — Performance Bull & Female sale at Maple Hill for Mill Brae Ranch.

March 12 — 58th annual Polled Hereford sale near Burchard, Nebraska for Tegtmeier Polled Herefords.

March 13 — 158.6 farm acres held at Canton. Auctioneers: Horizon Farm & Ranch Realty, LLC., Ray Swearingen.

March 13 — Angus Production Sale at Hope for Wheatland Farms.

March 14 — Real estate in Clay Center for Hazel Smith Trust. Auctioneers: Clay County Real Estate, Greg Kretz, salesman & auctioneer.

March 15 — Real Estate ... 320 acres in 2 tracts (tract 1: 160 acres pasture & potential home sites, eastern Pottawatomie County; tract 2: 160 acres pasture, brome hay & crop ground in western Jackson County) held at St. Marys for Teresa E. Zima Estate. Auctioneers: Pearl Real Estate & Appraisal Service.

March 15 — 29th annual Production Sale at Esbon for Benoit Angus Ranch.

March 17 — Antique cars, antiques & collectibles, guns at Salina for

Ralph & Rena Rundquist Estate. Auctioneers: Thummel Real Estate & Auction, LLC.

March 17 — Retirement machinery & equipment auction: tractors, trucks, trailers, farm machinery, farm related & more at McPherson for Richard & Deana Larson. Auctioneers: Van Schmidt.

March 17 — Glassware, household goods & misc. at Clay Center for Rosemarie Burt Trust. Auctioneers: Kretz & Bloom Auction Service.

March 17 — Tractor, pickup, tools, antiques, collectibles, household at Washington for Bonnie Tegethoff. Auctioneers: Raymond Bott Realty & Auction.

March 17 — Farm & Ranch Equipment consignment auction at Washington. Auctioneers: Open Range Sales, LLC, Ethan Schuette.

March 17 — Semis, straight trucks, tractors, farm machinery, wagons, farm equipment at Abilene for James & Janice Chaput. Auctioneers: Ron Shivers Auction.

March 17 — John Deere tractors & loader, harvesting equipment, equipment, trucks, collectible tractors & equipment, misc. at Princeton for Mr. & Mrs. Marvin Gretencord retirement. Auctioneers: Dave Webb, Webb & Associates Auctions & Appraisals.

March 17 — On Target Bull sale at Blue Rapids for Springhill Herefords/Alocve Cattle Co.

March 18 — Collector tractor, truck, equipment, collectibles, household & misc. at Oskaloosa for Armin & Nancy Landis. Auctioneers: Elston Auctions.

March 18 — Antiques & collectibles including railroad, glassware, advertising, toys, clocks & more at Salina. Auctioneers: Thummel Real Estate & Auction, LLC.

March 19 — Tractors, trucks & side by side, machinery, tools & other held at Republic for Dean Habelmann Estate. Auctioneers: Thummel Real Es-

tate & Auction, LLC.

March 19 — 32nd annual Production sale at the ranch, Clafin, for B&D Herefords and Beran Brothers Angus.

March 21 — Bull sale at Overbrook for Woodbury Farms.

March 24 — GE washer & dryer, electric mobility scooter & hydraulic patient lift, collectibles, Nebraska Cornhuskers items, cookie jars, furniture, household, tools & more at Marysville for Kenneth & Connie Fenstermacher Estate. Auctioneers: Donald Prell Realty & Auction, LLC.

March 24 — 321.5 acres m/l Lincoln County land, Cedron Township including minerals sold in 2 tracts held at Sylvan Grove for E. Lew Jensen Irrevocable Trust, Larry J. Jensen, trustee. Auctioneers: Rohleder Auction & Realty, Ken Meitler, listing agent.

March 24 — Trucks, machinery & cattle equipment, antiques & collectibles held near Solomon for Dave Donmyer. Auctioneers: Thummel Real Estate & Auction, LLC.

March 24 — 19th annual Production sale at Leavenworth for New Haven Angus.

March 27 — Bull sale at Eureka for GeneTrust.

April 2 — 59th annual Production sale at Lorraine for Green Garden Angus.

April 7 — Caterpillar tractor, combines, trucks, tillage & forage equipment, pickups, cars, shop tools & equipment at Minneapolis for Jocky & Donna Stratton. Auctioneers: Bacon Auction Company.

April 14 — Tractors, combine, trucks, pickups, tillage equipment, bulk grain bin, hay rack items from shop held north of Minneapolis for Leland & Sharon Johnson. Auctioneers: Royce Bacon Auctions.

April 14 — Consignment auction at Abilene for Dickinson County Historical Society. Auctioneer: Ron Shivers.

## AUCTION

**SATURDAY, MARCH 3, 2018 — 10:00 AM**

Auction will be held in Kenwood Hall at the Saline Co Expo Center 900 Greeley — SALINA, KS

<p><b>CROCKS, DRYDEN, POSTCARDS, VALENTINES, COLLECTIBLES</b></p> <p>100 crocks inc: (2 &amp; 3 gal salt glaze target: 12 gal salt glaze butterfly: 4 gal salt glaze P: 5 &amp; 6 gal salt glaze leaf: 5 gal Red Wing water cooler: Churns 4 Red Wing, : Red Wing 2, 3, 4, 6, 5, 8 &amp; 10 gal: Birch Leaf 2, 4, 5, 8 &amp; 10 gal: 3 &amp; 6 gal elephant ear; Stulz 1 gal jug; 2 gal Myers &amp; Company Fulton whiskey; Western Pottery Denver jug; 2 &amp; 5 gal Western crocks: jugs inc: 2 gal salt glaze, Western, other jugs: 2 &amp; 3 gal Western churns;</p>	<p>6 gal Blue Ribbon crock: 3 gal Macomb crock; Buckeye 8 gal crock; Ko Rec chicken feeder; buttermilk feeder Blue Bank, Pittsburg, Ruckles; crock plant hangers: crock bowls; jardiniere's; Red Wing dinnerware plates; Red Wing commemorative pieces; <b>400+ pieces Dryden</b> (Panther, Buffalo, nude vase, advertising pieces, tumblers, vases, cups, jugs, many other); invalid feeders; batter bowls; stacking bowls; Dazey butter churn; wooden thread spools; glass animal banks; assortment pictures; <b>1000+ post cards;</b></p>	<p><b>1000+ 1920's Valentines;</b> many Salina paper advertising; war newspapers; magazines; many paper advertising ads; 20's &amp; 40's National Geographic; 30's Home Art magazines; 20's The Youth Companion magazines; many other paper pieces; swizzle sticks; Salina Bottling, H D Lee Mercantile bottles; Evening In Paris bottles; tire ash trays; salt spoons; gold plated flat ware; wash boards; car water bag; wood kitchen pieces; yardsticks; rolling pins; ice tongs; scoop; large assortment of other collectibles.</p>
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**Note: This is a very nice large collection. They have collected for many years. Check our web site for pictures at [www.thummelauction.com](http://www.thummelauction.com).**

**Auction Conducted By: THUMMEL REAL ESTATE & AUCTION LLC**  
785-738-0067

## KNEPP FARM AUCTION

**SATURDAY, MARCH 3, 2018 — 9:00 AM**

LOCATION: 5716 E Longview Road, HAVEN, KS 67543 • 1 mile North & 1.5 East of Yoder, KS

**TRACTORS:** 1967 JD 4020 Diesel w/100 Hrs since overhaul, restored and excellent condition; 1979 IH 1066 Diesel w/Turbo, new injectors, rebuilt block w/7k Hrs; 2005 NH TL100A Diesel w/3900 Hrs.; Gas Engine for 3000 Ford(used).

**HAY EQUIPMENT:** 2002 New Holland BR 750 Round Baler, baled approx.6250 bales w/net wrap and applicator; Tubeline M500 Bale Wrapper (Hi Moister); Mac Don 5000 Hydro Swing Swather; NH #276 Small Square Baler(twine); Vermeer WR 24 12 Wheel Rake; SynTrex 10 Wheel rake-3 pt; NH #55 Rollbar Rake; 16' and 20' Bale Elevators; 40' Portable Bale Elevator; 4 Hay Racks.

**FARM EQUIPMENT:** JD 6601 Pull Type Combine; JD 7000 4row Planter; JD 8300 DBL Disc Drill; NH M-352 Grinder Mixer; NH M-518 Manure Spreader(new floor); Krause M-613, 16' Disc(20" blades); Krause M-612, 14' Disc; Krause M-1053, 11' Offset Disc; Hesston M-2240, 24' Field Cultivator; Crust Buster 28' Field Cultivator; Graham 15' Chisel w/ Noble Evenor; Krause M-270, 11' Chisel w/sweeps; IH M-510, 4-18 Semi Mount Plow; IH 4-14 Semi Mount Plow; IH 3 Bt Plow; Morridge 22' and 24' Springtooth; Custom 12' Disc; Ford 3-16 Plow(3pt); JD 6 Row Rotary Hoe(3pt); Cobey Silage Wagon; 2-4 Row Cultivators; 1-6 Row Cultivator; 2-200bu Gravity Wagon; 1-160bu Gravity wagon; 300 Gal Field Sprayer w/30' Boom; Clay- MTA210 Honey Wagon(800 gal); 2 Gehl Hi-Throw Silage Blowers; Blower Pipes; 21' and 30' Grain Augers(6"); 4" Filling

**OWNERS: CLAYTON & ANN KNEPP**  
*Watch [auctionzip.com](http://auctionzip.com) for photos and updates!*

<ul style="list-style-type: none"> <li>• Farm Auctions</li> <li>• Real Estate</li> <li>• Equipment</li> </ul>	<ul style="list-style-type: none"> <li>• Antiques</li> <li>• Livestock</li> <li>• Estates</li> </ul>
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Terms: Cash, Credit Card or Check with Proper ID

**Morris Yoder Auctions • 620-899-6227**  
Email: [morris\\_yoder@yahoo.com](mailto:morris_yoder@yahoo.com)  
Website: [morrisauctions.com](http://morrisauctions.com)

Morris Yoder, Auctioneer/Realtor, 620-899-6227/Associate Realtor/Auctioneer w/Riggin & Company

## ANTIQUA AUCTION

**SUNDAY, MARCH 4, 2018 — 10:00 AM**

Auction will be held in Kenwood Hall at the Saline Co. Expo, 900 Greeley — SALINA, KS

<p><b>ANTIQUES &amp; COLLECTIBLES Indian &amp; Western:</b> several Navajo rugs; extensive silver &amp; turquoise jewelry collection; large arrowhead collection, pottery, Skookum dolls, basket, western art, other. <b>Advertising:</b> 1920 Chevrolet calendar; White Eagle gas pump globe; Skelly Products porcelain sign; Skelly marbles in original packs; Coke bottles by the case store display; Grange Stove porcelain sign; Dr. Scholl's store display; Sunbeam toasters store display; Eversharp Pens lighted sign; railroad calendar sign; figural drugstore candy jar; advertising yard sticks; Skelly gas pump measuring stick; match-books; new old stock Old</p>	<p>Crow bottle totter; tag topper in original factory envelope; early National Refinery Pet. Lub #3 Mobile Oil Wichita KS can; assortment of advertising watch fobs, pinbacks, tins &amp; other; <b>Antiques:</b> 1800's railroad depot wall clock; 1800's Masonic Lodge Grand Masters wall display cabinet; Roycroft copper match holder; oak ice box; tall shoe shine chair w/ pull out footstool; early dental drill compressor; <b>Art inc:</b> Kansas woodblock print; huge fruit jar collection; blue &amp; root beer glass insulators; milk bottles; cast iron seat; rope maker; gadget walking stick; brass weights; mini anvil; scales; tools; ice cream freezers; Coleman lanterns; shotgun</p>	<p>shell boxes; Winchester items inc.: wall hanger 22 rifle; <b>Toys:</b> large model railroad collection most in original boxes; 1960's fire truck pedal car; 1960's battery robot; Schuco key wind car in original box; several cast iron banks; other toys; large marble collection; <b>Glass, Pottery &amp; Collectibles:</b> tall Lalique vase; brides basket; Victorian glass; Fenton alley cats; Art Deco ruby red decanter set; depression glass; opalescent glass; Roseville pottery collection; Van Briggel vase; large Hall collection inc.: several figural teapots; Belleek &amp; other porcelain; Longaberger baskets; Hummels; assortment of other collectibles.</p>
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**Note: This is a very large auction, with many quality and unique collectibles. This is an individual auction from a collector that we have sold for several times. Many very unique collectibles. Check our web site for pictures at [www.thummelauction.com](http://www.thummelauction.com)**

**Auction Conducted By: THUMMEL REAL ESTATE & AUCTION LLC**  
785-738-0067

# BAXTER BLACK

ON THE EDGE OF COMMON SENSE

## Heifer's Hood Ornament

I read somewhere that the average "practice life span" of a large animal vet is eight years. After they quit L.A. practice they go into small animal practice, government work, industry, university, research or some other less hazardous profession.

Every L.A. veterinarian you know can tell "war stories" that curl your hair! It's not surprising when you realize whenever the vet is called out to look at a bull, a horse or a heifer, the critter is sick or hurting. And when it's not, the vet is gonna do something to it that will hurt or make it uncomfortable!

Stockmen the world over suffer from the same hazards. Anybody who has handled much livestock has been bit, stomped, kicked, stepped on, gored, butted, rammed, spit on, run over or humiliated! All of which brings me to my story.

I had been spending most of my nights in the calving barns, sleeping in a bedroll and getting

up every hour or two to perform some miracle obstetrical procedure. I was tired to the bone and my eyes were sunk back in my head like a scourin' calf!

The weather was cold, clear and wet the mornin' I went out to get a newborn calf from the little pen where he'd spent the night with his mother. As Albert opened the gate to let me in he cautioned, "She's a little ringy, Doc." I stepped back and flattened myself against the neighboring pen so she could come out into the alley. She breached the gate, spied me and charged!

I had my right arm up on the gate. She caught me in the ribs as she picked up speed and off we went down the alley! I was somehow balanced on her head like a hood ornament on a Mack truck! In flight I reached out with my right hand and grabbed a passing gate. I picked up enough splinters to pick Donald Trump's teeth and sunk an eight penny nail in my finger!

Three days later I was putting a heifer back in her little pen. She was a new mother and a little wobbly as I walked her up the alley. Juan, the new exchange student from Chi-huahua, didn't get the gate closed in time. She came back out. I ran her back and forth several times but she wouldn't go in. Finally she decided she'd had enough of my foolishness and got in the fight. She came at me and I set out on a high lope down the alley. My five buckles were splashing through the mud puddles and I was high-steppin' like a drum major! The heifer was right on my tail! I reached the gate at the end of the alley and flipped the latch. I turned back to look at the critter just in time to hear the latch fall back and lock. She hit me full speed in the same ribs and proceed to pound me into the wood.

This was Juan's first exposure to American veterinary medicine and he thought the whole thing was hilarious!

The ribs have healed up and I'm getting' to where I can see the humor in the situation. But, like a lot of you fellers, I notice as I get older some parts of my body wake up before others.

www.baxterblack.com

## 27th Annual BOYER LIMOUSIN & LIM-FLEX PRODUCTION SALE

SUN., MARCH 11 - 1 p.m. AT THE FARM • LIBERTY, NEBRASKA

**SELLING**  
40 LIMOUSIN & LIM-FLEX BULLS  
35 REG. & COMM. OPEN REPLACEMENT HEIFERS

**DVA Auctions**  
Check DVAuctions for videos and www.boyerlimosin.com for the listing. Real time bidding & proxy bidding available.

**A.I. SIRES**... ENGO Zephyr • RURE Stearns  
MAGS Zenith • COLE Zora • TMCK Durkin White

**HERD SIRES**... COLE TNR • LVLS 10079  
Walls Candy Creek • LVLS Freedom • L7 3019Z

**\$500 SCHOLARSHIPS FOR YOUTH CALL FOR DETAILS**

**AUCTIONEER:**  
Chasem Peterson • (605) 730-4214

**SALE HIGHLIGHTS:**  
• Emphasis on Calving Ease, Growth & Quiet Disposition  
• Mostly Black  
• Unconditional 3rd Breeding Semen Guarantee  
• Free Standing until April 1, 2018  
• Complimentary Lunch

**GUEST CONSIGNORS:**  
Kistal Family Cattle  
Whitew Water

For more information and a catalog, contact:  
**BOYER LIMOUSIN**  
Jay & Carol Boyer  
(802) 696-4410 • (402) 259-7161 cell  
16444 E. ST. HWY. 6 • LIBERTY, NE 68521  
boyerlimosin@earthlink.net • www.boyerlimosin.com  
712 mi. east of Danvers, NE 20 mi. south of Poncha, NE  
20 mi. south of Marysville, KS 70 mi. south of Lincoln, NE  
80 mi. west of St. Joseph, MO

**JTBO MS ENQUIRING MIND 728E**  
J1707 • DP08 • LF 75% • BW 66 • WW 844  
L7 2019Z • JTBO M5 Shoshoni 023X  
BW 22 WW 74 YW 114 MK 21 SC 0.4  
DC 15 YG .14 CW 41 RE .52 MB .01 SM 54

**JTBO MS. EGG NOG 745E**  
J1707 • DP08 • LF 75% • BW 66 • WW 812  
COLL National TRX • JTBO Xtra Performance 045X  
BW 0.7 WW 61 YW 66 MK 15 SC 1.2  
DC 17 YG .04 CW 26 RE .54 MB .05 SM 51

**BOYER'S ELEVENTH HOUR 457E**  
J1707 • DP08 • LF 75% • BW 66 • WW 823  
Walls Candy Creek • JTBO Archaic Resounding 37  
BW 0.1 WW 75 YW 100 MK 16 SC 0.7  
DC 22 YG .07 CW 34 RE .24 MB .14 SM 57

**BOYER'S MR. ELITE SOCIETY 317**  
J1707 • DP08 • LF 75% • BW 67 • WW 762  
L7 2019Z • JTBO A-Team 01A  
BW 0.5 WW 75 YW 104 MK 24 SC 0.7  
DC 17 YG .15 CW 12 RE .44 MB .04 SM 50

**BOYER'S MR. EFFICIENT 21E**  
J1707 • DP08 • LF 50% • BW 77 • WW 775  
L7 2019Z • JTBO M5 Shoshoni 023X  
BW .14 WW 72 YW 100 MK 18 SC 0.7  
DC 15 YG .12 CW 18 RE .45 MB .30 SM 47

**BOYER'S DOUBLEMINT 64D**  
M270A • DP08 • PR .89 • BW 66 • WW 750  
LLB 3225A • JTBO Advantage G61324A  
BW 4.3 WW 76 YW 110 MK 24 SC 0.4  
DC 18 YG .04 CW 47 RE .22 MS .09 SM 50

**BOYER'S DIZZY DEAN 182D**  
M270A • DP08 • LF 55% • BW 67 • WW 604  
LLB 3225A • JTBO M5 Shoshoni 023X  
BW 2.4 WW 68 YW 110 MK 25 SC 0.9  
DC 15 YG .00 CW 40 RE .26 MB .24 SM 50

# Farmers & Ranchers AUCTIONS EVERY MONDAY & THURSDAY

## Selling Hogs & Cattle every Monday

RECEIPTS FOR THE WEEK TOTALLED 4,071 CATTLE AND 43 HOGS.

WEIGHT	STEERS	HEIFERS	MONDAY, FEBRUARY 12 SALE:
300-400	\$195.00 - 210.00	\$170.00 - 184.00	<b>HOGS</b>
400-500	\$190.00 - 203.00	\$165.00 - 178.00	17 fats Newton 290@45.00
500-600	\$185.00 - 200.00	\$154.00 - 167.00	8 fats Tescott 304@47.00
600-700	\$170.00 - 183.25	\$140.00 - 154.50	<b>SOWS</b>
700-800	\$150.00 - 163.00	\$130.00 - 146.00	3 sows Tescott 500@45.00
800-900	\$136.00 - 150.00	\$123.00 - 136.50	1 sow Salina 570@44.00
900-1000	\$130.00 - 143.50	\$115.00 - 130.00	<b>CALVES</b>
			1 blk Hoisington 180@410.00
			1 blk Hoisington 140@435.00
			1 blk Hoisington 175@425.00
			1 red Longford 245@425.00
			1 blk Durham 110@425.00
			1 bwf Durham 115@350.00
			1 blk Salina 310@500.00
			<b>COWS</b>
			1 blk Delphos 1095@65.50
			2 blk Chase 2038@64.00
			1 blk Chase 1420@62.00
			1 blk McPherson 1525@63.00
			1 blk Salina 1430@62.50
			1 red Tescott 1355@62.00
			8 blk Gypsum 1099@64.00
			8 blk Gypsum 1163@64.00
			1 wf Falun 1150@64.00
			1 red Abilene 1615@63.50
			1 char Kanopolis 1435@68.50
			1 char Kanopolis 1325@67.50
			<b>BULLS</b>
			1 blk Salina 2025@84.00
			2 wf Salina 1645@80.00
			1 blk Solomon 2135@83.50
			1 blk Tampa 1425@82.00
			1 blk Delphos 2370@82.00
			1 blk Ellinwood 2050@81.50
			1 blk McPherson 1825@81.00
			1 blk Chapman 2125@93.00
			<b>THURSDAY, FEBRUARY 15 SALE:</b>
			<b>STEERS</b>
			2 blk Assaria 358@210.00
			2 blk Tescott 348@207.00
			8 blk Gypsum 408@203.00
			15 mix Gypsum 479@200.00
			4 blk McPherson 520@200.00
			19 blk Tescott 536@196.50
			5 blk Hope 551@196.00
			4 char Gypsum 531@195.00
			55 mix Cedarvale 560@193.50
			7 mix Inman 526@190.00
			25 blk Tescott 613@183.25
			8 blk Assaria 606@180.00
			7 mix Hope 601@180.00
			44 red Ellinwood 639@177.50
			5 mix Lincoln 656@177.00
			3 blk Salina 627@176.50
			5 blk Hope 634@175.50
			17 mix Salina 626@175.00
			7 blk Marquette 654@174.50

# Livestock Commission Co., Inc. Salina, KANSAS

SALE BARN PHONE: 785-825-0211

MONDAY — HOGS & CATTLE  
THURSDAY — CATTLE ONLY

Selling starts at 10:30 a.m. Cattle at 12:00 Noon. Selling calves and yearlings first, followed by Packer cows and bulls.

AUCTIONEERS: KYLE ELWOOD, ANDREW SYLVESTER & GARREN WALROD

For a complete list of cattle for all sales check out our website [www.fandrive.com](http://www.fandrive.com)

**SPECIAL COW SALES**  
Tuesday, March 20 • Tuesday, April 17 • Tuesday, May 1

**November 1st: Farmers & Ranchers switched to LMA Online Auctions**  
**Go to LMAAuctions.com**

If you were an approved bidder on Cattle USA, your account has been switched over, please log in using the same email and password. If you were just a user watching on the internet, not approved to bid, you will have to create a new user account to watch online at LMAAuctions.com

**Having Trouble Logging in or still have Questions? Please call: 1-800-821-2048**

**EARLY CONSIGNMENTS FOR THURSDAY, FEBRUARY 22 SALE:**  
33 red and black steers and heifers, long time weaned, no implants, heifers guaranteed open, 550-700. 10 mostly black steers and heifers, long time weaned, no implants, heifers guaranteed open, 550-650. 25 steers and heifers, 2nd Round vacc, long time weaned, 700-800. 69 steers and heifers, home raised, fall vacc, running out, no implants, 550-750. 100 black steers and heifers home raised, weaned, vacc, green, 500-700. 65 black heifers, no sort, 800. 44 mostly black steers and heifers, long time weaned, vacc, guaranteed open, 700-800. 7 steers, vacc, knife cut, 350-400. 6 black steers and heifers, long time weaned, wormed, vacc, 650-700. 60 black steers and heifers, 700-800. 65 steers and heifers, 700-900. 62 black steers 850-875. 16 steers and heifers 850-950. 120 steers 850.

**EARLY CONSIGNMENTS FOR TUESDAY, MARCH 20 SPECIAL COW SALE:**  
HEIFER PAIRS: 5/5 Balancer heifer pairs, Red Angus calves on side. 85/85 black heifer pairs, January and February calves, Angus calves, been worked. REPLACEMENT HEIFERS: 30 black heifers, OCHV'd, pelvic exam, 750#+

**PLEASE REMEMBER CONSIGNMENTS FOR THE MAY 19TH HORSE SALE MUST BE IN BY: MARCH 1, 2018**

**UPCOMING SPECIAL SALES at Farmers & Ranchers**

WINNEY ANGUS ANNUAL BULL SALE: SATURDAY FEB. 24- 1PM  
At Farmers & Ranchers Livestock, Salina, KS  
Selling 60 Performance Tested Virgin 2 Yr. Old Bulls  
Sires Represented Include: Gar Ingenuity, AAA Ten X 7008 SA, Connealy Uptown 098E, River Hills Full Throttle, Rito 9013 of Rita 5F56 GHM, Quaker Hill Rampage 0A36, Werner War Party 2417.  
For More Info Please Contact: Curtis Winney- 405-880-5190, Office- 360-374-5327, Mike Samples 785-825-0211

DON JOHNSON ANGUS BULL SALE: MONDAY, MARCH 5, 2018  
At Farmers & Ranchers Livestock, Salina, Kansas  
Selling 40 Yearling Bulls, 6 18 mo. old Bulls and 10 Open Heifers Semen Tested, EPDs, Performance Information, Cullled on Ease of Handling, Disposition, Moderate Birth Weight, And Growth.  
Sires Represented: SAV Angus Valley, Plattmere, Weigh Up, RB Tour of Duty, Connealy Guinness, Sitz Investment, MAF Tanker 23, VAR Discover, Barstow Bankroll  
Don Johnson 785-536-4507 • Dan & Linda Egger 402-910-3152  
[www.donjohnsonangus.com](http://www.donjohnsonangus.com)

FOCUS ON REAL BEEF BULL SALE: SATURDAY MARCH 10, 1PM  
At Farmers & Ranchers Livestock, Salina, Kansas  
Selling 70 Yearling to 2 Yr. Old SimAngus, Angus & Red Angus Bulls  
From: Lonesome Creek- Darren Schrag- 620-381-3640  
Flaming Livestock- Tim Flaming- 620-382-4894  
T O Ranch- Terry Ohlde- 785-747-6554  
Advantage Angus- Lee Holtmeier- 785-747-7007  
Real world power with real world numbers that encompasses the original fundamentals of beef production. We recognize the importance that efficiency, actual pounds, lower annual cow costs, fertility, and longevity have on an operation's bottom line, it's simple, it's Real Beef!

WHEATLAND FARMS ANGUS PRODUCTION SALE: TUESDAY MARCH 13-12 NOON  
At Farmers and Ranchers Livestock, Salina, Kansas  
Selling 100 Head: 70 Service-Age Bulls, 25 Fall Cow/Calf Pairs  
As well as Select Bred and Open Heifers  
Featured Sires Include: Baldrige Command, Baldrige Willie Y34, Basin Payweight 1682, Connealy Black Granite, HA Cowboy Up 5405, Hoover Dam, KOF Bennett Absolute, KG Solution 0018, KM Broken Bow 002, PA Full Power 1208, Quaker Hill Rampage 0A36, RB Tour of Duty 177, SAV Final Answer 0035, SAV Bismark 5682, EF Commando 1366.  
Contact For Info: Wheatland Farms- Larry Shippy 785-479-1725

**SPRING SPECTACULAR CATALOG HORSE SALE**  
Fri., May 18: Rope Horse Preview, 1pm  
Fri., May 18: Ranch Horse Competition, 6pm  
SATURDAY MAY 19: SPRING SPECTACULAR HORSE SALE- 10 AM  
Consignments Due by March 1st

**OTHER UPCOMING SPECIAL SALES:**  
Feb 24: Winney Angus Bull Sale- 1pm  
March 5: Don Johnson Angus Bull Sale- 6:30pm  
March 10: Focus on Real Beef Bull Sale  
March 13: Wheatland Farms Angus Bull & Fall Cow/Calf Pair Sale - 12 Noon

**IN STOCK TODAY:**

- Heavy Duty Round Bale Feeders
- 6'8" X 24' GOOSENECK STOCK TRAILER METAL TOP
- 6'8" X 24' GOOSENECK STOCK TRAILER
- 6'8" X 24' GR Stock Trailer Metal Top

For Information or estimates, contact:  
**Mike Samples, Sale Mgr., Cell Phone 785-826-7884**  
**Kyle Elwood, Asst. Sale Mgr., Cell Phone 785-493-2901**

Jim Crowther 785-254-7385 Roxbury, KS	Lisa Long 620-553-2351 Ellsworth, KS	Cody Schafer 620-381-1050 Durham, KS	Kenny Briscoe 785-658-7386 Lincoln, KS	Kevin Henke H: 785-729-3473, C: 785-565-3525 Agenda, KS	Austin Rathbun 785-531-0042 Ellsworth, KS
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**Cattle Sale Broadcast Live on LMAAuctions.com** 1150 KSAL, Salina 6:45 AM - MON-FRI \* 880 KRVN 8:40 AM - WED.-THURS. \*550AM KFRM - 8:00 am, Wed.-Thurs.

Check our listings each week on our website at [www.fandrive.com](http://www.fandrive.com)