

Guest Editorial

By Ron Suppes,
Dighton, Kansas

Australia has the best trade agreement in wheat imaginable. It is with the United States and the kicker is, they didn't have to lift a finger to get it, we gave it to them. We should do our best to hire those trade negotiators away from Australia to work on our behalf, but it is not possible to do so, for they don't exist. There is

no written agreement on paper; we have decided as a country not to compete with them in most wheat markets in the world pertaining to Hard White wheat.

The reason Australia has a so-called "corner on the market" is because they grow Hard White wheat primarily for the international market. We, as a country, also grow Hard White wheat, with

even better qualities than Australian Hard White, but we have for some reason or reasons decided to produce only enough for our domestic market, thus leaving the international market basically untouched by our grain.

In doing so we have, in a sense, provided an unwritten agreement to other countries - such as Australia and Canada - that we will not really inter-

ferre with the world market in Hard White wheat. The HW wheat market is growing, as evidenced in Nigeria where Australia has taken a portion of the U.S. Hard Red wheat market and replaced it with white wheat.

There are countries such as Nigeria, Taiwan, Korea and many South American countries that are looking for Hard White wheat for its whole grain qualities, but we are allowing them to look elsewhere, rather than growing it here in this country. We are content to compete

with Russia, the Ukraine, and other countries on a bulk commodity low value product. It is a competition in which the way to make the sale is to be the low price producer.

There is no reason to compete as a low price producer when we - as Kansas farmers - have an option. That option is also available to other Hard Red Winter wheat states. If Kansas, along with several other Hard Red Winter wheat producers, would commit at least a third of our red wheat production to white wheat production,

we would show our international buyers that we are not only serious about producing Hard White wheat, but that we would be a reliable supplier.

In doing this, we could eliminate over 70 percent of our wheat competitors, as only Australia and Canada currently grow Hard White. We would be able to move our product, rather than store it sometimes for over a year at a time. It is time for our farmers to let the grain industry know that we would like to make a change.

U.S. pork maintains a positive presence at Food and Hotel Malaysia

Working to maintain U.S. pork's presence in a challenging market was the goal for USMEF at Food and Hotel Malaysia, a biennial trade show held this year in Kuala Lumpur. Funding for the trade show, which offered USMEF and its members opportunities to meet with many Malaysian importers and traders, was provided by the USDA Market Access Program (MAP) and the Pork Checkoff.

On the surface, Malaysia appears to be a prime red meat market, with a

population exceeding 30 million. More than 60 percent of that population is Muslim, however, which means opportunities for pork consumption growth are limited.

"Still, pork continues to be very popular among the residents and consumers who do eat it," said Sabrina Yin, USMEF director in the ASEAN region.

Yin puts Malaysia's per capita pork consumption at about 17 pounds per year. But when considering the country's large Muslim population,

this means the country's non-Muslims consume about 43 pounds of pork per year.

To meet Food and Hotel Malaysia's display requirements, USMEF placed "non-halal" signage at its booth decorated with U.S. pork educational materials. USMEF also had to refrain from providing pork tasting samples.

"So in order to reach the buyers and importers at the show, we invited them to our booth to answer sales inquiries," said

Yin, who noted that Meat and Livestock Australia (MLA) was the only other foreign meat organization at this year's show. MLA's booth was in the Culinary Competition Hall with a product display of Australian beef and lamb.

Food and Hotel Malaysia's 2017 edition was held in conjunction with Culinaire Malaysia 2017 and featured more than 1,250 companies from 50 countries. There were 12 country-specific pavilions hosted by the U.S., Algeria, Belgium, China,

Japan, Korea, Libya, the Philippines, Singapore, Taiwan, Tunisia and Turkey. The show attracted 23,823 trade visitors from 57 countries, an increase of 13 percent compared to the most recent show in 2015.

USMEF distributed educational materials and brochures on U.S. pork and beef and handed out U.S. beef samples to visitors.

Despite significant challenges, Yin sees potential for U.S. pork in Malaysia.

"A growing number of independent restaurants serve Malaysia's non-halal consumers, including thousands of Chinese establishments," she said. "We need to keep U.S. pork on the minds of consumers and on the minds of restaurant and foodservice operators. We won't make huge strides overnight, but we can grow exports of U.S. pork steadily by reminding Malaysians about the quality and the availability of the product."

Kansas State Veterinary Diagnostic Laboratory hires pathology, parasitology specialists to enhance services and expertise

New hires to the Kansas State Veterinary Diagnostic Laboratory diagnostic team have helped enhance services the lab provides. The lab is part of Kansas State University's College of Veterinary Medicine.

Four pathologists and one parasitologist recently joined the lab, which delivers accurate, innovative and timely diagnostic and consultative services to the veterinary and animal health community in Kansas and the nation.

"This is a diverse group that will ultimately help us shorten turnaround time as well develop new tests and protocols in both pathology and parasitology," said Jamie Henningson, interim director of the lab. "Additionally, their knowledge base and enthusiasm will help the Kansas State Veterinary Diagnostic Laboratory grow into new areas of diagnostic medicine."

The following individuals are new hires at the lab:

- Sarah Schneider is an anatomic pathologist who attended veterinary college at the University of Tennessee. She then practiced small animal medicine in Beaufort, South Carolina, for three years before returning to a residency in anatomic pathology at Texas A&M University. Schnieder was board certified in anatomic pathology in 2013, and continued teaching on the necropsy service at Texas A&M while pursuing a doctorate focused on cardiomyopathy in the golden retriever model of muscular dystrophy.

- Cindy Bell, an anatomic pathologist, grew up in hog and corn country in northwestern Illinois. She said she found veterinary medicine to be the ideal intersection for someone with a brain for biology and a heart for promoting healthy rural economies. As an anatomic pathologist, Bell spent five years at the Wisconsin Veterinary Diagnostic Laboratory where dairy cattle constituted the majority of case work. She also augments her credentials as a poultry pathologist and has distinguished herself in veterinary oral/dental pathology. She is currently faculty supervisor of the Kansas State Veterinary Diagnostic Laboratory histology and immunohistochemistry laboratory.

- Brian Herrin, a parasitologist, is originally from Lindsay, Oklahoma, and has completed both his Doctor of Veterinary Medicine and doctorate at Oklahoma State University. While his current research focus is on the epidemiology of Lyme borreliosis in humans and dogs in North America, he is also interested in the evaluation of diagnostic assays for tick-borne diseases and surveillance of ticks and tick-borne diseases from horses. Herrin said he enjoys working with all parasites of veterinary importance through the diagnostic service and teaching/outreach opportunities. He is currently overseeing the Kansas State Veterinary Diagnostic Laboratory parasitology laboratory and has already made a change to improve antigen detection in heartworm testing.

- Nora Springer, a clinical pathologist, is a 2008 graduate of the Kansas State University College of Veterinary Medicine. She subsequently completed residency training in veterinary clinical pathology and a doctorate in comparative oncology and translational medicine, both at Cornell University. Springer's clinical and research interests are focused on hematopathology and hematopoietic neoplasia, particularly lymphoma and acute leukemias.

- Diana Schwartz, a clinical pathologist, earned her Doctor of Veterinary Medicine from the University of Minnesota in 2013. She then participated in a clinical rotating small animal internship at the Sacramento Veterinary Referral Center before completing a residency in clinical pathology at the University of California, Davis. Schwartz's main focus is on diagnostic service, with particular areas of interest including acute phase proteins and central nervous system neoplasia in dogs and cats. In August 2017, she passed the American College of Veterinary Pathologists board examination for clinical pathology.

The Kansas State Veterinary Diagnostic Laboratory is a full-service, American Association of Veterinary Laboratory Diagnosticians-accredited laboratory, offering a complete range of diagnostic services for all species. For more information about this group of new specialists, please visit the lab website at ksvdl.org/.

MANHATTAN

COMM. CATTLE AUCTION CO. INC. EVERY FRIDAY

1-800-834-1029

Toll-Free

STARTING 10:00 A.M. ON WEIGH COWS

FOLLOWED BY STOCKER FEEDERS — 11:00 A.M.

OFFICE PHONE 785-776-4815 • OWNERS MERVIN SEXTON & JOHN CLINE



Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to www.grassandgrain.com & logging onto the online subscription

**NO SALE LAST FRIDAY
due to Thanksgiving Holiday.**

EARLY CONSIGNMENTS FOR DEC. 1

- 43 Angus and bwf str, 3 complete rds shots, weaned 30 days, 550-700 lbs
- 7 homeraised OCV Angus & SimmAngus X open Fall replacement hfrs, 775-800 lbs
- 23 Angus str, 2 rds shots, 30 days weaned, 550-650 lbs
- 25 blk bulls & hfrs, 30 days weaned, 500-700 lbs
- 45 blk str & hfrs, weaned 60 days, 2 rds shots, 500-650 lbs
- 42 Hols str, green, 725-775 lbs
- 35 blk & x-bred str & hfrs, 30+ days weaned, Spring Shots, 450-650 lbs
- 25 blk str & hfrs, 1 complete rd shots, weaned 40 days, 550-700 lbs
- 20 blk Simm str, 2 rds shots, weaned 30 days, 475-550 lbs
- 15 SimmAngus X str & hfrs, 2 rds shots, wenaed 45 days, 500-550 lbs
- 4 blk cows, River Creek genetics, 8-10 yrs old, bred blk
- 3 blk Simm str, 700-750 lbs
- 1 blk Simm hfr, 600-650 lbs
- 65 blk str & hfrs weaned 30+ days, 500-650 lbs
- 76 blk str & OCV hfrs 2 rds shots, weaned 60 days, poured, 500-650 lbs
- 45 blk SimAngus Cross str & hfrs, weaned 45 days, 3rd Vira Shield, 2 rd black leg, 500-600 lbs

EARLY CONSIGNMENTS FOR DEC. 8

- 65 Angus Char cross str & hfrs, long weaned, 700-850 lbs
- 15 Hereford hfrs, weaned Oct. 21, shots, 500-550 lbs
- 75 choice Angus Gelv X str & hfrs, 2 rds shots, weaned 6 weeks 500-700 lbs
- 18 blk str & hfrs bunk broke, 2 rds shots, weaned 6 weeks, 600-750 lbs

SPECIAL COW SALE DEC. 13

Starting at 11:00 AM

COMPLETE DISPERSAL OF 42 BLACK AND RED COWS

6 years to older. 19 will have big Sept.-Oct. Balancer sired calves by side. 23 are bred to a Balancer bull for March-April calves.

COMPLETE DISPERSAL OF BLK ANGUS COWS CONSISTING OF: 143 Western Neb. open OCV Angus cows, all 3 yrs old, all coming w/ 3rd calf. Cows bred to Flory Angus bulls for March & April calves. Bulls in May 30 taken out July 30.

- 50 big fancy OCV Montana origin red Angus 1st calf hfrs, gentle disposition, bred to LBW red Angus bulls due Feb. 10, according to ultrasound preg check they should calve in 40 days or less.
- 80 Fancy Red Angus 1st calf OCV hfrs, majority are Piper Ranch Breeding, AI bred to Brown Legend bull May 1 & 2, cleaned up w/ SL Legend Sons for 60 days, taken out July 1, 1 shot scourguard
- 20 homeraised Angus & SmmAngus cows 5yrs-SS bred to Angus or Hereford bulls for Feb-March calves.
- 15 big fancy Angus 1st calf hfrs w/ 45 day old Angus calves by side. Hfrs exposed back to Angus bull since Dec. 1st.
- 45 big fancy purebred Angus & AngusX 1st calf hfrs bred to LBW Nemaha Valley Angus bulls to start calving Jan. 20
- 21 blk pairs, 4-8 yrs old w/Angus June-July calves by side, bred back Simm
- 28 Homeraised Angus cows 2-6 yrs old w/late Aug.-Oct. Angus sired calves by side
- 30 blk cows 4-8 yrs old w/SimmAngus 30-90 day old calves by side. Cows exposed SimmAngus since Nov. 16. Cow/calves all worked.
- 55 homeraised Angus cows, 45 are 3-7 yrs old, balance are SS to broken mouth. Bred to Moser & Nemaha Valley Angus Bulls to start calving late Feb.
- 15 homeraised Angus 1st calf hfrs due end of Feb. Bred to Moser & Nemaha Valley Bulls.

UPCOMING SPECIAL COW SALE DATES, 11 A.M.: Wed. Dec. 13

VISIT US ON THE WEB FOR DAILY CONSIGNMENT UPDATES AT WWW.MCCLIVESTOCK.COM

FIELD REPRESENTATIVES

JOHN CLINE ONAGA 785-889-4775 Cell: 785-532-8381	SAM GRIFFIN BURNS 620-726-5877 Cell: 620-382-7502	BRENT MILLER ALMA 785-765-3467 Cell: 785-587-7824	ALAN HUBBARD OLSBURG 785-468-3552 Cell: 785-410-5011	MERVIN SEXTON MANHATTAN Cell: 785-770-2622 Home: 785-537-7295	BILL RAINE MAPLE HILL 785-256-4439 Cell: 785-633-4610	TOM TAUL MANHATTAN 785-537-0036 Cell: 785-556-1422	JEFF BROOKS BEATTIE 785-353-2263 Cell: 785-562-6807	BRYCE HECK LINN 785-348-5448 Cell: 785-447-0456	DAN COATES BALDWIN 785-418-4524
---	--	--	---	--	--	---	--	--	---------------------------------------

Sink, Gordon & Associates, LLP acquires Redding Accounting and Tax Service

Sink, Gordon & Associates, LLP, based out of Manhattan, has announced their recent acquisition of Redding Accounting and Tax Service, a long-standing accounting firm in the region, effective November 20, 2017.

"For decades, both accounting firms have provided the northeast Kansas region with dependable, precise and personalized accounting services. We welcome Redding Accounting and Tax Service clients to SGA and look forward to providing them with the unmatched service they expect moving forward," shared Roger Sink, senior partner of Sink, Gordon & Associates, LLP.

Sink, Gordon and Associates, LLP, is rooted in providing personalized, diligent, and secure solutions to each client. SGA provides tax planning and preparation, estate and trust planning, bookkeeping, assurance, payroll, information technology and business valuation and consulting services.

Growing from a few staff in 1946 to over 60 employees, SGA leverages the knowledge that comes from decades of experience to professionally advise their accounting clients. As their years of experience have accrued, the world of tax and accounting services has evolved; and SGA's commitment to each client's success in any generation continues to be paramount.

Support the Angus Foundation in Las Vegas

Five exclusive packages will be auctioned off as part of the National Angus Finals Sale hosted by Decades of Excellence, American Angus Hall of Fame and Angus Live.

If you're looking for a Christmas gift that will be remembered, the Angus Foundation can help! Five unique packages will be sold in support of the Angus Foundation during the National Angus Finals Sale in Las Vegas, Nevada, on Dec. 10, 2017.

"These offerings are very exciting," says Milford Jenkins, Angus Foundation president. "Unrestricted funds raised through the sale of these five packages will boost Angus Foundation youth, education and research activities for 2018."

The Angus Foundation was invited to participate in the auction by Decades of Excellence, the American Angus Hall of Fame and Angus Live. The Angus Foundation will offer the following packages at auction:

2018 Angus Foundation Golf Tournament Event Title Sponsorship—As the event title sponsor, your farm/ranch/company logo will be displayed on banners at the event, promotional brochures, the Angus Foundation website and a complementary, full-page, four color ad in the National Junior Angus Show (NJAS) event program. In addition, you will receive publicity through news releases and other media distributed by the Angus Foundation about the golf tournament. And of course, you will receive four complimentary rounds of golf at the tournament at the Pleasant View Golf Course, Middleton, Wisconsin.

Lathrop Livestock Transportation—Randy and Holly Lathrop of Lathrop Livestock Transportation, Dundee, Illinois, will provide hauling services for three lots of Angus cattle from a sale(s) to the buyer's farm or other destination in the U.S. agreed upon by the buyer and Lathrop.

Relax at the Biltmore—Enjoy a luxurious four-day stay at The Inn on Biltmore Estate® near Asheville, North Carolina. Package is valid June-September, 2018, and includes: two-night stay, daily chef's breakfast buffet, welcome basket of Biltmore wine, fruit and cheese in your room upon arrival, and estate daytime admission for the length of your stay.

CMA Awards—Enjoy bronze-level tickets for the Country Music Awards in November 2018; platinum package passes to the Country Music Hall of Fame and Museum, including a tour of Studio B; round-trip airfare for two; three nights of hotel accommodations; and concierge service to assist in planning your getaway.

Action-Packed Weekend at the 2018 Kentucky Derby—This exquisite package includes two tickets in luxury suite seating at the Kentucky Derby in Millionaire's Row on Saturday, May 5, 2018, including all food and alcohol; two tickets in premium reserved grandstand seating at the Kentucky Oaks Race on Friday, May 4, 2018; and two tickets to the Taste of Derby on May 3, 2018, which includes a live chef cooking showdown and live entertainment. Lodging for three nights at the Galt House Hotel can be purchased for an additional \$6,000 above the winning bid amount paid to the Angus Foundation. Airfare not included.

"Any of these packages would make a unique and memorable Christmas gift, and at the same time will bring recognition to your farm, ranch or company," Jenkins says. "The Angus Foundation is delighted to offer these packages for Angus enthusiasts' bidding pleasure either in person or online via AngusLive.com, and we're honored to partner with the hosts in this unique Angus event held during the National Finals Rodeo in Las Vegas."

REAL ESTATE AUCTION

SATURDAY MORNING, DECEMBER 16, 2017 11:00 AM

805 E. Hwy. 16, OLSBURG, KS • Auction Location: At the property

Legal Description: 2.1 acres in Lot One (1) in the Lee Thomas Addition in the City of Olsburg, KS. Exact legal to appear on the deed.

This property includes a 54 ft. X 100 ft. metal on wood frame warehouse building, complete with concrete floor, 2 roll-up doors, 4 walk-thru doors, office and lobby area, restroom area, 3 furnaces and a 1,000 gal. propane tank. This building has many potential uses. There is a large, gravelled area in the back of the building plus gravel on all sides with easy access from the street. Come take a look!

For more info or viewing, please call John E. Cline, 785-532-8381

Terms: The seller requires 10% down day of sale with the balance to be due on or before February 16, 2018. Possession to be upon closing. Buyer and Seller to equally split the title insurance and closing costs of title company. Taxes to be pro-rated to date of closing. Property sells in "As Is" condition. Statements made sale day take precedence over printed material. Sale subject to Seller's confirmation. Cline Realty & Auction, LLC represents the Seller's interests.

SELLER: POTTAWATOMIE COUNTY

Auction Conducted By: CLINE REALTY & AUCTION, LLC ONAGA, KANSAS • 785-889-4775 John E. Cline, Broker-Auctioneer, 785-532-8381 www.mcclivestock.com/clinerealty

Case & IH Tractor Salvage Case 300's thru 2096 IH 460's thru 5488 Over 1000 Tractors on shelf New & Rebuilt parts for all brands of tractors/ combines

Elmer's Repair CENTRALIA, KS 785-857-3248 www.elmersrepair.com

Gravity Wagons New Holland 258 rakes: 1 ground driven, \$1,575; 1 hydraulic driven, \$3,650

Guaranteed Used Truck Tires, most sizes GeeTire.com Rossville, KS 785-231-8397

BRUNA IMPL. CO. HAY EQUIPMENT: 2015 Case IH WD1504 w/16', 1 hrs.....\$106,500 (M)

ITEMS FOR SALE LARGEST SELECTION OF CULTIVATORS IN KANSAS! GIVE US A CALL! IH 1086 tractor..... CALL

PLANTERS/DRILLS '96 JD 1760 12-30'.....\$17,500 '11 JD 1770 16-30'.....\$69,500

3 pt round bale unroller, like new.....\$950 Landpride 3 pt 10' rotary mower, used very little,.....\$8,000

CASE III AGRICULTURE WINCHELL'S, INC. Phillipsburg, KS 785-543-2118

Tire Town Inc. 18.4-34 new, 10p.....\$575 11L-15 rib 12p, new.....\$90

ldr, 2582 hrs.....\$77,500 (C) 1998 Case IH MX120 MFD w/ ldr, 7648 hrs.....\$39,500 (M)

Bruna Impl. Co. (C) - Clay Center: 785-632-5621 (H) - Hiawatha: 785-742-2261

List of our entire used inventory on: www.brunaimplementco.com

Sunflower Fallowmaster 42'..... CALL Anhydrous Knife machine Flex-King.....\$15,000

'16 JD 9570 RX.....\$409,500 '02 JD 8520.....\$89,500 '16 JD 8370 RT.....\$247,500

TRACTOR WITH 7' BLADE for sale. International 2544. 52hp. No TA. Recent tune, all fluids freshly changed. \$4600. 785-207-1079.

USED IMPLEMENT - 1975 MF 255 Tractor w/ ldr Gehl 1870 rd. baler 2014 Gleaner S77 combine

Kuhlman Impl. LINN, KANSAS 785-348-5547

WHITE STAR WE RENT TREE SHEARS! BOBCATS - TRADE-INS 2016 Bobcat T770 A91 track loader.....\$62,500

Bobcat

Winkel Livestock Equipment Flat beds, Bale beds, Loading chutes, Portable corral panels

Bar 6 Cake Feeders 450lb, 650lb, 800lb, 1000lb, 1200lb, 1600lb, 1800lb, 2500lb & 3200lb

DIXIE CHOPPER The World's Fastest Lawn Mower. Dixie Chopper Lawn Mowers 2017 Models

L-H LIVESTOCK FEED EQP L-H Manufacturing Elite Livestock Equipment 3000#, 5000# & 6500#

HYDRABED HB3100, HB3200, HB3250, HB3300, HB3350, HB3550, HydraFeeders, Across the bed toolboxes, Underbody

WRE Wertzberger Ranch Equipment LLC Alma, KS 785-765-3588

BUILDINGS / BLDG MTLs.

Butterfly Supply, Inc. 800-249-7473

Tubing • Rods • Cable • Guardrail • Clips •

STEEL FENCING & BUILDING SUPPLIES www.butterflysupplyinc.com



topline STEEL BUILDING INVENTORY SALE I-Beam Construction Easy Bolt-Up Design

(800) 369-3882 www.toplinebuildings.com sales@toplinebuildings.com

BELOW MARKET STEEL MATERIALS! New 2 7/8" OD pipe. 145 Wall, 32 footers! \$1.63/ft.

DIAMOND L SUPPLY Dwight, KS • 1.888.608.7913 •

Complete Bldg. Packages Doors, Insulation, Livestock Equipment, Scales, Waters *Jobsite Delivery Available*

Metal Panels & Accessories

THE VALUE LEADER. WE WON'T BE UNDERSOLD METAL \$54/ SQUARE • DELIVERY AVAILABLE •

SMITH POSTYARD Hedge Post Delivery Available JEFF SMITH 620-496-8956

THE 100 YEAR FENCING JUST GOT BETTER! New time saving Monster fence panels. CALL TO LEARN HOW! 855-880-7964

EMPLOYMENT

FARM HELP WANTED: Northeast Kansas cow/calf and row crop farm looking for experienced full time farm help.

SERVICES

CUSTOM PORTABLE DISC-ROLLING DARRELL WAGONER Cell: 785-650-4094

LARRY'S PORTABLE Sawmill service, can come saw your logs. 785-776-8153. 785-565-2647.

SOIL TESTING, LAB WORK, fertilizer and lime recommendations. Call Suther Ag Services. 785-457-3440

IRRIGATION

VFD CONTROL PANEL 80HP 3yrs old, 600 volt, 3 phase, electrical disconnect. 620-241-0845.

HARVESTING

WE WILL CUSTOM CUT your hay. We are building our schedule for 2018. 30 mile radius of Valley Falls, KS. Shares or cash. Net-wrap, nice 5x5 bales. 913-645-3821

WANTED

DAMAGED GRAIN WANTED STATEWIDE We buy damaged grain, any condition -wet or dry- including damaged silo corn.

CALL HEIDI OR GARTON NORTHERN AG SERVICE, INC. 800-205-5751

MISCELLANEOUS

COMPLETE BLACKSMITH shop inventory. 785-691-6349.

JONES MACHINERY, INC. logo and contact information.

topline STEEL BUILDING INVENTORY SALE logo and contact information.

Cowboy Up

by Ron Wilson
Poet Lariat



Here, Kitty, Kitty

It was the great kitten rescue of 2017. We have several cats here at the ranch. Thanks to my kind-hearted daughters (and over my objections), we have a couple of cats that live in the house. As far as I can tell, these cats' primary role is to lay around, eat, fill the litter box, and ruin the furni-

ture. Outside, on the other hand, we have the barn cats. These cats are mousers. I feed them in the granary so that they are close to the feed storage and tackroom. As rodent control, they earn their keep. There is a marked contrast between the lifestyle of house cats and barn cats. House cats are

doted over and pampered on cushions. By contrast, the barn cats face the hazards of outdoor life and live by their wits. They are half-wild, have low expectations, and are perfectly content to nestle in the straw. If cats drove pickups, the house cats would be driving a 2017 Dodge Ram 1500 Limited with GPS, dualys, chrome rims, and heated leather seats, while the barn cats would be driving a rusty 1992 Ford F-150 with mismatched tires, cracked windshield, a side panel in a different color, and red tape covering a broken tail light. (Come to think of it, my old truck is like that. See following poem.) This summer, one of the barn cats had a litter of kittens that I called a "variety pack." Every kitten was a different color. One was yellow, one was calico, one was gray-striped, one had a white collar and stockings, and one was tan with a kind of Siamese look. I tried to catch and

gentle them, but they were all wild. One day I heard a persistent mewing from the granary. I took a quick look inside, didn't see a kitten in distress, and went on with my work. That night, I heard it again. A more thorough search still did not reveal its hiding place. Surely the mother would come get it. But the next morning, the kitten was still meowing. It was time to get to the bottom of this. The sound seemed to come from the east end of the granary, in a bin where we store spare lumber. We started to pull wood out of the bin. The external wood wall of the granary is covered in board-and-batten siding. Eight inches inside there is another unfinished board wall, from the floor to about two feet below the rafters. I took a close look and followed the sound. Was it possible that this kitten was down inside that wall?? Yes it was. Sure enough, that kitten must have climbed up on a stack of

lumber, gotten to the wall, and fell or climbed down inside. It was six feet down where no one could reach. We had gotten to the bottom of it, sure enough. That's where the kitten was. It was stuck. I puzzled over what to do. The last resort was to saw an opening in the inside wall, but my hired helper found a short board that he could pry loose toward the bottom. He need-

ed leather gloves because the kitten was scared and mad, but with those gloves he was able to reach in and grab the kitten and pull it out. It was the Siamese. The kitten wriggled away and was soon reunited with its mother. The great kitten rescue of 2017 was complete. It adds another hazard to those in the life of a barn cat.

Cow-Cats

By Ron Wilson, Poet Lariat

Lazy cats at our house must be smart as a fox: Humans feed and care for them, and clean their litter box. These cats must have trained their humans well, To do their bidding, as anyone can tell. But for barn cats, there's no cushion to nap. Their role is to be a moving mousetrap. They guard the barn on every occasion And protect against any critter invasion. Life for them's not pampered nor sublime. Outdoors is where they spend their time. So we salute barn cats, with catnip unfurled. They're kinda like cowboys of the feline world. Happy Trails! www.ronscowboypoetry.com © Copyright 2017

- Gooseneck & Receiver Hitches
- Steel & Aluminum Sales
- ALUMINUM WELDING
- Cast Iron Repair
- All Types of Repair & Fabrication

HOLSTON CREEK WELDING

27055 Hwy 24 • St. Marys, KS 66536
- West of St. Mary's by 1/2 Mile -
785-844-1634
HolstonCreekWelding.com

Dicamba the topic of Agronomy Night set for December 13th

Dicamba has dominated the crop production headlines for much of the past year. The Wildcat Extension District will host an educational meeting covering Dicamba at the annual Agronomy Night Meeting on Wednesday, December 13th at the Independence Civic Center (corner of Penn & Locust). Meeting attendees can arrive at 5:30 p.m. and mingle with the sponsors of the event. The presentations will begin at 6:00 p.m.

Featured speakers include Roger McEowen, Washburn University Kansas Farm Bureau professor of Agricultural Law and Taxation, and his presentation titled "Legal Issues Associated with the Use and Application

of Dicamba" and Doug Shoup, Southeast Area Crops and Soils specialist, will present "Planning a Dicamba Weed Management Program."

In addition, Josh Coltrain, Wildcat Extension District Crop Production agent, will present the "Impact of Corn Emergence on Neighboring Plants," which includes results of some local research.

Please call the Independence office at (620) 331-2690 by December 8th to pre-register for the meal that is being provided. For more information, contact Josh Coltrain, Crop Production agent, jcoltrain@ksu.edu or (620) 724-8233.

2018 conference for Kansas women in farming set in Manhattan

"Maximizing My Influence: Farm, Community, Consumers" is the focus of the award-winning Women Managing the Farm Conference, set for February 15-16, 2018 in Manhattan. Since 2005, this event has been bringing together women who help provide the nation's food supply. The Women Managing the

Farm conference provides a supportive setting in which women can develop the skills, resources and knowledge needed for success in a competitive agricultural environment.

Conference sessions and speakers are selected and designed to keep women up-to-date on the latest advancements in agriculture and thriving within their rural communities. During the two-day conference, attendees select from presentations covering many topics, including farm finances, relationships and health, agricultural and estate law, crop production and marketing, management and more. Attendees also choose networking sessions tailored to the different roles women hold, such as agricultural partners and helpers, independent producers, absentee landowners, ag industry career women and business managers. Optional pre-conference workshops are offered on February 14, with activities including "A Farmer's Guide to Quickbooks" and "Connecting to Consumers: Storytelling and Content Strategy for Social Media."

will open Thursday morning with an energetic program by Marji Guyler-Alaniz, founder and president of FarmHER, an organization that showcases women in agriculture. Other exciting general session presenters for 2018 include Naomi Blohm, agriculture economist and market advisor with Stewart-Peterson; Allyson Perry, community advocate with The Center for Food Integrity; and Mary B. Lucas, speaker, people connector, and author of *Lunchmeat & Life Lessons: Sharing a Butcher's Wisdom*. Thursday evening's activity will feature Chef Renee Kelly, host of Kansas City's local TV show "Harvest with Renee Kelly." Chef Kelly's show focuses on telling the stories of the relationship between farmers and chefs.

Registration for the conference is available at womenmanagingthefarm.com, with an early bird rate of \$140 available through December 15. After this date, regular registration fee is \$160 through February 2. The Women Managing the Farm Conference is sponsored by various agricultural organizations. More information about speak-

ers, programs, exhibitors, registration and scholarships can be found at the new website, www.womenmanagingthefarm.com, or by calling 785-532-2560. Keep up-to-date with the latest Women Managing the Farm news through Facebook.com/Women-ManagingtheFarm.

The 2018 Women Managing the Farm Conference is slated for Feb. 15-16 in Manhattan. The two-day annual event brings together women from many sectors and proficiencies in agriculture and provides them with insights for building their ag stories and managing their farm investments. Keynotes include Naomi Blohm, marketing strategist; Marji Guyler-Alaniz of FarmHER; Allyson Perry with The Center for Food Integrity; and Mary B. Lucas, author of *Lunchmeat and Life Lessons*. Attendees also choose from more than 30 presentations covering many topics, including farm finances, ag and estate law, production, marketing, management, relationships, and health.

More details about the conference are available at womenmanagingthefarm.com or by calling 800-432-8222.

Marysville Livestock Sales

Every Thursday at 12 Noon
Donnie Kirkham, Manager • 785-562-1015
1180 US Hwy. 77, P. O. Box 67, Marysville, KS 66508

No Sale, so no market report!

EARLY CONSIGNMENTS FOR 11/30/2017

11 BLK COWS - SPRING CALVERS RUNNING AGES	25 BLK STRS/HFRS	550-750#	WV	HR
13 BLK COWS - SPRING CALVERS 2-6 YRS OLD	52 BLK & CHAR STRS/HFRS	550-750#	WV	HR
4 RED ANGUS PAIRS MIDDLE AGE	12 MIX HFRS	600-650#	WV	HR
45 BWF & RED BALDY Strs/Hfrs 450-600#	60 BLK STRS	600-750#	WV	HR
45 MIX STRS/HFRS 450-650#	47 BLK STRS/HFRS	650-800#	WV	HR
7 BLK & RED HFRS 500-550#	3 BLK BULLS	825-875#	WV	HR
32 CHARX STRS/HFRS 500-650#	35 BLK & RED STRS	850-900#	WV	OG
65 XBRED STRS/HFRS 500-800#	62 BLK STRS	875-900#	WV	
20 BLK STRS/HFRS 550-600#				
27 BLK STRS/HFRS 550-650#				
85 MIX STRS/HFRS 550-700#				
110 MIX STRS/HFRS 550-750#				

HEREFORD INFLUENCE SALE - DEC. 7
HOLSTEIN SPECIAL - DECEMBER 28

FIELDMEN

Jim Dalinghaus	Dave Bures, Auctioneer	Jeff Cook	Greg Anderson	Trevor Lundberg
785-799-5643	402-239-9717	785-564-2173	785-747-8170	785-770-2271
Baileyville, KS	Odell, Nebraska	Hanover, KS	Waterville, KS	Frankfort, KS

Barn Phone • 785-562-1015 www.marysvillivelivestock.com

ONE MULTI-TASKER DESERVES ANOTHER.

From field to feedlot, you need a tractor that can multi-task as well as you do. Case IH Farmall™ 100A series tractors are tough, reliable, remarkably versatile and an excellent value. The transmission, engine and hydraulic systems work seamlessly to make complex chores easier and faster than ever. The simple-to-use controls allow you to get in and go, and the comfortable operator environment makes a long day seem short. With four models available in cab or non-cab versions and two-wheel drive or optional mechanical front-wheel drive configurations, you're sure to find one that's right for your operation and budget.

SEE US TODAY!

Bruna Implement 5 Kansas Locations www.brunaimplementco.com	Rossville Truck & Tractor Rossville, KS 785-584-6195	McConnell Machinery Lawrence, KS 785-843-2676
---	--	---

Straub International • 7 Kansas Locations
www.straubint.com

kansasAGreport

Your source for Kansas Ag News on television

Sunday Mornings
@ 6:30 am

www.kansasagreport.com

Dykstra gives presentation on first class feeder cattle marketing

By Steve Suther
Growing up on a Colorado cattle ranch, earning an animal science degree and riding for the Certified Angus Beef® (CAB®)

brand for nearly 16 years, Paul Dykstra has learned a thing or two about “First class feeder cattle marketing.”

The beef cattle specialist presented on that concept and its evolution at Angus University during the Angus Convention, Nov. 4-6 in Fort Worth, Texas.

Before the information age, buyers usually didn't know more than weight, sex, condition and breed type.

“That pales in comparison to all we have today,”

Dykstra said, noting satellite and internet sales with buyers sitting at home. “But it brings up some interesting challenges. We don't have to pay as much attention to relationships—marketing is less personal today than it ever has been.”

Whether online or waiting in line to drop some cattle off at the local auction, producers don't have to really know anybody, just record where to send the check.

“An average job of feeder cattle marketing is

easily achieved,” Dykstra said. The first-class kind takes attention to detail and relationships, but not necessarily a big dollar investment “to market what is essentially your genetic product in those feeder cattle.”

He noted some seedstock producers do have effective customer service programs that buy or link buyer to seller and all agree it helps their bull sale average.

“But you may overestimate the time and money others spend on commercial marketing,” Dykstra said. “There is much opportunity and it doesn't have to be complicated.”

CattleFax data says half of all feeders sell at sale barns, the rest through direct trade, forward contract via satellite or held through retained ownership. More important than the method, however, is the commandment to “Know thy customer,” he said.

Dykstra, who has a ranching interest in western Nebraska, asked, “How many cattle feeders do you know, and how many know your name? There are so many names out there—it can pay to have, say, five that you know and trust, that know something about your genetics.”

He addressed those who stress maternal genetics to differentiate those from “terminal” carcass cattle.

“I've seen the carcass data on the maternal cattle and it's also excellent,” he said. “We have the diversity within the Angus breed to do both at the same time.”

Knowing the feedyard customer means understanding the need for uniformity, sorting off the tailenders or discussing them in advance. It means knowing the weaned advantage takes 45 days or more—

better to ship directly off the cow than to cut days off that time. It means knowing the performance measures, gain and grade, and listing where sires rank by percentile for the related expected progeny differences (EPDs), Dykstra said.

“Make no assumptions of your customers' knowledge about your cattle,” he said. “Your reputation matters, but it's affected by those parameters in the feedlot as well as the packer reports on quality grade, yield grade, dressing percent, specialty programs and outs. If those are above average, it's your job to tell the feedyards.”

Any genetic advantage must be communicated at sale time if it is to affect price, he noted.

It's not so easy to obtain performance and carcass data on your cattle, typically requiring some cooperation from the feedyard, which Dykstra pointed to as a basis for building relationships.

“You may not want to walk away from that by using information they shared against them in the market,” he said.

To build relationships, ask yourself why you wouldn't feed any set of cattle yourself, Dykstra suggested: “That's what your customers need to know, and the answers show the path forward.”

Seedstock producers can play a role in coordinating a health program and pooling calves from customers who have too few to make a load.

At every step in the beef supply chain, keeping one question in mind will build your reputation, he said.

“What does your brand stand for? You've got to have standards and you've got to stand by them.”

VALENTINE LIVESTOCK AUCTION CO. Valentine, Neb.
THURSDAY, DECEMBER 14, 2017
Special Bred Female Sale
S.T. 11:30 p.m. Expecting 2,000 head

Dispersions:
 236 .. angus & blk (178 hd 2-7 yrs) bred angus (Logterman); of 3-20 for 60 days. Ultrasound pregged, Home raised, big based, deep ribbed, sorted into age groups (30 per yr) Complete dispersion Elliott & Cindy Yenglin (605-429-3215)
 200 .. blk (young-short term) bred angus; of 3-20 for 70 days. Home raised, Jorgensen genetics, moderate framed, Sandhills developed. Complete dispersion Jason Fairhead (402-309-4654)

Bred Heifers (1000 hd):
 Rick & Missy Weber (402-389-1406): (given Scourguard, poured, Virashield 3 VL5)
 50 .. Hereford (1100-1150#) sync & A.I. bred angus (Bismark); of 2-20 for 2 days (yellow tag). Beefy made, most Origin MT.
 50 .. Hereford (1100-1150#) bred blk angus; of 3-7 for 30 days. (green tag). Beefy made, most origin MT
 60 .. bwf (1060-1110#) sync & A.I. bred angus (Con. Comrade); of 2-20 for 2 days. (yellow tag).
 60 .. blk & angus (1075-1125#) sync & A.I. bred angus (Con. Comrade); of 2-20 for 2 days (yellow tag). Lots of girth
 90 blk (1050#) sync & A.I. bred angus (Substantial); of 3-8 for 2 days..... Clint Burney(402-322-0677)
 60 blk (1025-1100#) sync & A.I. bred Hereford (Perfect Timing); of 2-20 for 2 day (purple tag) Origin Bobcat Angus, MT Reece Weber
 105 .. blk & angus (1100#) sync & A.I. bred angus (SAV Angus Valley 1867); of 2-13 for 3 days Shy Cattle Co (Dudley 406-698-0701)
 50 blk (1050-1100#) sync & A.I. bred angus; of 3-20. Origin Stolzenburg, Pisha.. Cody & Kayla Cone
 63 rd angus (1100#) bred LBW rd angus; of 1-25 for 40 days. Ultrasound pregged to calve in 20 day intervals (38 in 1st group-25 in 2nd group)..... Todd & Janice Weber (Todd 605-491-0301)
 40 rd angus (1050-1100#) 31 hd sync & A.I. bred rd angus (Wide Track); of 2-10 for 1 day; bull bred (9 hd) Cf 2-20 to 3-15. D & D Cattle Co (Duane Kime 402-389-1208)
 60 blk (1050-1100#) bred angus; of 3-15 for 21 days Jim Heath
 49 blk (1050#) bred angus (Compliment & Sitz Dash sons); of 2-25 for 45 days.....Clint Burney
 38 blk, bwf (1050#) bred angus (Connealy); of 2-20 for 40 days . Connealy genes. Home raised.....Powder Horn Rn (Will Fischer 402-376-4811)
 35 blk, bwf (1000-1050#) bred angus (sons of C Consensus 7229, Sandpoint Denver); of 2-26 Ultrasound pregged to calve in 5 day intervals. HR..... Jim Mansfield Family


Plus more from M Fay (20), R Radant (17), Turner (15 bwf), Burney (11), Tinant (25), Turner (22)

Liquidations:
 80 blk & angus (7 yrs; 1300#) bred angus (Connealy); of 3-20 for 60 days. Home raised Liquidation of all 7 yr olds.....Swanson Rn (Gary 402-376-2359)
 90 blk & angus (9-10 yrs; 1300#+) bred angus (Baldrige/Connealy); of 3-25 for 60 days. Home raised Ericksen Rn
 40 rd angus (5 yrs) bred rd angus; of 2-25 for 60 days. Liquidation of 5 yr olds.... Flying D Rn (402-322-1968 M DeNaeyer)
 45 blk (1300-1400#) bred angus; of 3-15 for 15 days. Liquidation of 30 hd of 8 yrs.....S & M Farms (Steve Beck)


Other Bred Females:
 80 angus & blk (solid mouth-short term) A.I. & bull bred angus (Niagara); of 2-10 for 55 days Hi end genes thru 20 years of A.I..... Steve Crowe (402-322-9600)
 75 blk (broken mouth) bred angus; of 3-20 for 75 days.....Rex Adamson Family

View our special sales online @ cattlousa.com
Office: 1-800-682-4874 or 402-376-3611
 Greg Arendt, Mgr., C: 402-376-4701 Greg Nielsen, Fieldman, C: 402-389-0833
 For complete listing visit our website: www.valentinelivestock.net


Right at Home on the Range



Universal Panel Carriers
Holds different size panels.



Portable Corrals
Turn any remote area into easy working conditions.




Half Circles
with Double Gate Sweep.

Winkler
Glen Elder, KS 67446-9717
Call for your nearest dealer
785.545.3606 • 800.466.3606 • www.winklrmfg.com

Creep feeding beef calves increases your profits!
 Key 16 Calf Creep Pellet is recommended 30 to 60 days before weaning. The extra weight gain will produce \$25 to \$50 return per calf over creep feed costs.
 Delivery in bulk or bags is available. Contact your local Key Feeds representative.

FEED **Associates, Inc.** **FEEDS**
 Joseph Ebert, VP/GM

CALL KEY FEEDS TODAY
1-800-432-7423 OFFICE
 Clay Center, Kansas 67432
 BYRON THORESON • 785-630-0161
 Minneapolis Location: JAMES CARR • 785-630-0491
 Tipton Location: TIM WILES • 785-630-1049
 ROD BOHN • 785-630-0846



Red Angus breed experiences growth

The Red Angus breed – often heralded by commercial producers as a consistent provider of fertility, longevity and overall herd profitability - is increasing its market share across the U.S. beef industry and has experienced two consecutive years of rapid growth.

Bob Morton, president of the Red Angus Association of America, says, “Demand for Red Angus cattle is at an all-time high. We are gratified to see this growth because it's driven by increased industry acceptance. Demand for Red Angus females is especially strong, as seen this year on both video and live sales. Our breeders have worked for decades to offer genetics that benefit all segments of the beef supply chain from cow to consumer and producers are recognizing that commitment.”

RAAA reports that registrations have increased 66 percent during the past two fiscal years, reaching record levels for the breed in both of those years. Active cow inventories, as measured through RAAA's Total Herd Reporting requirement, increased to 106,387 head in the 2016-17 fiscal year, a 27 percent increase over the same two-year period. RAAA memberships have risen 13 percent, while the well-recognized “Yellow Tag” or Feeder Calf Certification Program grew 37 percent. DNA submissions have also risen substantially as Red Angus breeders seek to leverage the benefits of this emerging technology through verified parentage and genomically enhanced EPDs.

“Such tremendous growth across multiple categories is reflective of the Red Angus breed's long-standing focus on serving commercial cattlemen,” according to RAAA CEO Tom Brink. “More cow-calf producers are incorporating Red Angus genetics into their herds because the females work and the steers are highly marketable.” Using registrations as the benchmark for comparison, Red Angus is now tied for third among the largest U.S. beef breeds.

AG PRESS
 785-539-7558



Call us for:
 Catalogs • Sale Flyers • Magazines
 Calendars • Brochures • Books • Newspapers
Ask for Sandra

JC LIVESTOCK SALES INC.
 Wednesday Sale, Hogs NOON • Cattle 12:30 PM
NO SALE NOVEMBER 22
due to Thanksgiving Holiday!

CONSIGNMENTS FOR NOVEMBER 29, SPECIAL COW/FEEDER CALF SALE:
 50 fancy AngusX 1st calf Spring bred hfrs, all shots, AI bred, screened for calving ease. Blythe Angus Ranch.
 15-15 Angus/Simm X 2 yr old Fall pairs w/babies on the ground. Bandel Ranch
 202 AngusX cows, Spring bred to Angus bulls, 3 yrs & up, Complete Dispersal. Also, 8 Angus bulls, 3-5 years old. Elsie Staats
 10 Red Angus heavy bred springers, 4-6 yrs old, bred Charolais
 15 Blk Ang X 1st calf bred heifers, bred blk Angus, Donahue Ranch
 12 Blk Spring bred cows, Dispersal. Ted Luthi
 127 blk AngX str & hfrs, 2 rd shots, weaned 90 days, 600-750 lbs.
 130 Ang X str & hfrs, 3 rd shots, off cows, 450-700 lbs.
 30 blk str, off cows, 575-675 lbs.
 17 Blk X str & hfrs, weaned, 500-600 lbs.
 100 Blk X str & hfrs, off cow, 450-600 lbs.
PLUS MORE BY SALE TIME!

CONSIGNMENTS FOR WEDNESDAY, DECEMBER 6:
 100 Blk X Cows, 4-7 years old, bred to Angus bulls for spring calves.
PLUS MORE BY SALE TIME!

If you need assistance in marketing your cattle please call & we will be happy to discuss it with you.

Visit our new website at jccclivestock.com

CLAY CENTER LIVESTOCK SALES INC.
 Cattle sales Tuesday, 11:00 AM.
NO SALE NOVEMBER 21
due to Thanksgiving!

NEXT SHEEP & GOAT SALE SATURDAY, DEC. 2:

- 25 bred hair ewes, bred to Dorper rams, start lambing Dec. 1
- 30 bred Suf X ewes, bred to Hamp rams, start lambing Dec. 1
- 300 hair lambs, 50-100 lbs., nice replacement ewes

PLUS MANY MORE BY SALE TIME!



EMPORIA LIVESTOCK SALE CO.
 Bonded & Insured
 SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM
 620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471
Clay Center, Ks • Barn Phone 785-632-5566
 Clay Center Field Representatives:
 Seth Lauer 785-949-2285, Abilene Tom Koch, 785-243-5124 Lance Lagasse, 785-262-1185

KARL LANGVARDT **MITCH LANGVARDT** **LYNN LANGVARDT**
 Cell: 785-499-2945 Cell: 785-761-5814 Cell: 785-761-5813

Radio Market Reports KFRM 650 Tues. & Wed. 8:00 am

Radio Market Reports KCLY-Fm 100.9 Tues. 6:45 a.m.

NO SALE NOV. 22nd DUE TO THANKSGIVING!

THANK YOU FOR ALL OF YOUR CONTINUED SUPPORT! YOUR BUSINESS ALWAYS APPRECIATED!

For Cattle Appraisals Call:
 BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-341-0607
 LYLE WILLIAMS, Field Representative, 785-229-5457
 WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri.
emporialivestock.com

