



# Schwieterman Market Outlook

A marketing commentary by Bret Crofts

It was a brutal week for the grain markets. The corn, wheat, and soybeans were all under heavy pressure last week. After making new contract highs of \$7.99 1/4 last Friday the July corn posted a low of \$6.91 1/4 last Friday. The market did bounce back by the close on Friday and so far hasn't closed below \$7.00, but the massive break last week has the chart pattern looking a little ominous. Trend line support in the July contract comes in at \$6.87 on Monday, so one certainly can't rule out more weakness from a technical standpoint. The fundamentals are still very bullish, but the market was really lacking any fresh bullish information. All the talk this week was about improving crop condition ratings, greater yield potential, USDA under estimating acreage, the latest Greek debt crisis, declining ethanol production, declining crude oil prices, feed demand shifting to wheat, and weakening basis in the eastern Corn Belt. Nobody was too concerned that cattle on feed numbers are still above year ago levels, that the basis is generally still improving, flooding is still wiping out acres, or that supplies are going to be exceptionally tight in

just a matter of days. Attitudes may change quickly, but right now the corn market is in need of a bullish spark like a large old crop export sale or a rebound in the crude oil market. The job of the market is still to ration demand because old crop supplies are still very tight and new crop supplies, even if production potential does improve, won't grow very much. This week's break obviously didn't slow any demand. It improved both ethanol production margins and livestock feeding margins as well as generated rumors of Chinese corn buying. The price of corn in China is rising relentlessly and it seems that it is only a matter of time until they get into the market more aggressively. China was listed as a buyer of old crop corn in this week's export sales report. It was a small quantity, but if we see them again it would be the spark the corn needs. The wheat had been trending lower even before this week's break so the size of the total move is beginning to be rather large. It is about \$1.70 from the most recent high to Friday's low in the July KW. It is a tremendous break in the face of a very poor HRW

harvest and planning problems in the HRS regions of both the U.S. and Canada. There is widespread talk of feeding wheat, which one would think of as supportive, but it hasn't helped the market yet. I still think the fundamental outlook will improve at some point in the crop year, but right now it is hard to overcome the fact that USDA told us not to worry and that supplies are going to be more than adequate for another year. That is what USDA said, that is what the trade believes, and that is why the market is struggling. It felt to me like the wheat was losing downside momentum on Friday. There was plenty of opportunity to fall apart again, but it didn't do it, which is somewhat encouraging. The market is very oversold and due for a corrective bounce, but I fear that we will see a move down to \$7.75 in the July KW before the market finally turns. A new low for the move on Monday would be very bearish. The July soybeans fell through the 50-day moving average and down to the \$13.30 support. There is a good chance that it holds since export sales are more than adequate and there is still uncertainty about new crop acreage, but like the

other markets, the soybeans are lacking fresh bullish news and lacking something to inspire the speculators to buy. The supply and demand report told us that supplies are fine, so until we see a surprisingly large export sale, see a cut in acreage, or see dry weather develop in the Corn Belt, it will be very difficult to sustain rallies and the July contract will be in jeopardy of moving down to the \$13.00 area. The cattle on feed report was friendly to the October and December live cattle contracts. On feed was at 104%, placements at 89%, and marketings at 107%. The cattle futures had a great

week and confirmed a bottom. The August live cattle gained \$6.85 and the August feeders picked up \$10.68. Technical indicators are giving buy signals and the last hurdle that the August live cattle need to clear is closing above \$110.50. After such a fast and large move higher it won't be surprising to see a setback to start the week, but a pull back to \$108.50 is probably a great buying opportunity. *Schwieterman Marketing, L.L.C. specializes in risk management and cash grain and livestock marketing plans. For information on the markets or our marketing service you can contact Bret Crofts at 888-437-9131 or brc@swbell.net.*

The information contained herein is based on data obtained from recognized statistical services and other sources believed to be reliable. However, we have not verified such information and we do not make any representations as to the accuracy or completeness. Past results are not necessarily indicative of future results. All statements contained herein are current opinions, which are subject to change. The risk of loss in trading commodity future contracts is substantial. You should therefore carefully consider whether such trading is suitable for you in light of your financial condition. Neither the information, nor any opinion expressed shall be construed as an offer to buy or sell any futures or options on futures contracts.

### Grass & Grain Weather Report June 21, 2011

Seven Day Forecast	In-Depth Local Forecast	Today's Local Outlook																																																
<p><b>TUESDAY</b> Mostly Sunny High: 87 Low: 65</p> <p><b>WEDNESDAY</b> Mostly Sunny High: 83 Low: 61</p> <p><b>THURSDAY</b> Mostly Sunny High: 84 Low: 61</p> <p><b>FRIDAY</b> Isolated T-storms High: 86 Low: 64</p> <p><b>SATURDAY</b> Partly Cloudy High: 87 Low: 65</p> <p><b>SUNDAY</b> Partly Cloudy High: 85 Low: 62</p> <p><b>MONDAY</b> Mostly Sunny High: 88 Low: 64</p>	<p>Today we will see mostly sunny skies with a slight chance of showers and thunderstorms, high temperature of 87°, humidity of 51%. The record high temperature for today is 101° set in 1980. Expect partly cloudy skies tonight with a slight chance of showers and thunderstorms, overnight low of 65°.</p> <p><b>Last Week's Almanac</b></p> <table border="1"> <thead> <tr> <th>Date</th> <th>H/L</th> <th>Normals</th> <th>Precip</th> </tr> </thead> <tbody> <tr><td>6/10</td><td>74/61</td><td>86/61</td><td>0.00"</td></tr> <tr><td>6/11</td><td>80/56</td><td>86/61</td><td>0.00"</td></tr> <tr><td>6/12</td><td>83/65</td><td>86/62</td><td>0.04"</td></tr> <tr><td>6/13</td><td>98/69</td><td>87/62</td><td>0.00"</td></tr> <tr><td>6/14</td><td>84/66</td><td>87/62</td><td>0.00"</td></tr> <tr><td>6/15</td><td>89/60</td><td>87/62</td><td>0.00"</td></tr> <tr><td>6/16</td><td>84/65</td><td>87/63</td><td>0.32"</td></tr> </tbody> </table> <p>Rainfall last week: 0.36" Normal rainfall: 1.26" Departure from normal: -0.90" Average temp last week: 73.9° Average normal last week: 74.2° Departure from normal: -0.3°</p>	Date	H/L	Normals	Precip	6/10	74/61	86/61	0.00"	6/11	80/56	86/61	0.00"	6/12	83/65	86/62	0.04"	6/13	98/69	87/62	0.00"	6/14	84/66	87/62	0.00"	6/15	89/60	87/62	0.00"	6/16	84/65	87/63	0.32"	<p><b>Washington</b> 85/64</p> <p><b>Blue Rapids</b> 86/64</p> <p><b>Seneca</b> 85/64</p> <p><b>Clay Center</b> 87/64</p> <p><b>Manhattan</b> 87/65</p> <p><b>Wamego</b> 87/65</p> <p><b>Ogden</b> 87/65</p> <p><b>Junction City</b> 87/65</p> <p><b>Abilene</b> 88/65</p> <p><b>Council Grove</b> 87/65</p>																
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<p>0-2: Low; 3-5: Moderate; 6-7: High; 8-10: Very High; 11+: Extreme Exposure</p>	<p>June 21, 1987 - A tornado destroyed 57 mobile homes at the Chateau Estates trailer park northwest of Detroit, killing one person and injuring six others. Damage was estimated at 1.7 million dollars.</p>	<table border="1"> <thead> <tr> <th>Date</th> <th>Degree Days</th> <th>Date</th> <th>Degree Days</th> </tr> </thead> <tbody> <tr><td>6/10</td><td>18</td><td>6/14</td><td>25</td></tr> <tr><td>6/11</td><td>18</td><td>6/15</td><td>24</td></tr> <tr><td>6/12</td><td>24</td><td>6/16</td><td>24</td></tr> <tr><td>6/13</td><td>34</td><td></td><td></td></tr> </tbody> </table>	Date	Degree Days	Date	Degree Days	6/10	18	6/14	25	6/11	18	6/15	24	6/12	24	6/16	24	6/13	34																														
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## SANTA FE TRAIL RANCH RODEO

Rodeo: Friday, July 1 • 7 PM  
Rodeo & Concert: Saturday, July 2 • 6 PM

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For our sale Friday, June 17th, all classes of steers and heifers offered were in very good demand at strong prices. Cull cows and bulls were selling on a weaker trend on the kind offered. Following is a partial listing.

Farmers Farm LLC	Oskaloosa	2 char	647@127.00	William J. "Bill" Miller	Council Grove	1 blk	1570@66.25
Dennis Schwant	Blaine	2 blk	650@125.00	Jerry Gerstner	Frankfort	1 xbred	1015@64.50
Dennis Schwant	Blaine	2 bwf	580@125.00	KSU AS&I Dairy	Manhattan	1 hol	1765@62.00
				KSU AS&I Dairy	Manhattan	1 hol	1670@52.25

Meyer Brothers	Linn	1 blk	2115@93.25	<b>NO SALE</b>			
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<b>JUNE 24TH OR JULY 1ST</b>							
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<p><b>STEERS — 350-625 LBS.</b></p> <p>Joe Minihan Blaine 2 mix 462@153.00 Farmers Farm LLC Oskaloosa 11 char 601@150.50 M4 Cattle Co Wheaton 5 blk 512@150.00 Carl Sinn Manhattan 3 blk 458@149.00 Cameo Farms Osage City 3 blk 536@148.50 Joe Minihan Blaine 3 xbred 540@147.50 Carl Sinn Manhattan 3 blk 508@145.00 Dennis Schwant Blaine 2 blk 527@142.00 Don Koch Blaine 4 xbred 481@136.00 Don Koch Blaine 6 xbred 373@134.50</p> <p><b>HEIFERS — 400-650 LBS.</b></p> <p>M4 Cattle Co Wheaton 6 blk 533@136.00 Cameo Farms Osage City 6 blk 568@134.00 Farmers Farm LLC Oskaloosa 11 char 529@134.00 Dave Hayden Spring Hill 5 blk 603@133.50 Farmers Farm LLC Oskaloosa 4 char 452@133.00 Carl Sinn Manhattan 6 blk 437@133.00 Carl Sinn Manhattan 3 blk 423@131.00 Cameo Farms Osage City 2 blk 512@131.00 Charles Terry Winchester 2 mix 422@131.00</p>	<p><b>BULLS</b></p> <p>Jim Elder Wamego 3 bwf 838@111.50 Jim Elder Wamego 3 blk 746@109.00 Jim Elder Wamego 2 1042@104.00 Farmers Farm LLC Oskaloosa 1 blk 1075@97.00 Zabel Farms Westmoreland 1 blk 780@85.50 Jerry Gerstner Frankfort 1 1215@80.50 Cross Country Genetics Manhattan 1 blk 1425@75.25 Dave Nelson St. George 1 1300@74.00 Jerry Frickson Leonardville 1 char 1435@73.00 Wickstrum Farms Westmoreland 1 blk 1325@71.75 Jerry Gerstner Frankfort 1 1495@71.25 Carl Sinn Manhattan 1 blk 1380@70.75 Winterman Farm Westmoreland 1 bwf 1295@70.75 Martha Engelken Frankfort 1 blk 1240@70.50 Mike Lindell Leonardville 1 blk 1375@70.00 Martha Engelken Frankfort 1 xbred 1685@69.75 Dave Hayden Spring Hill 1 blk 1420@69.25</p>	<p><b>COWS &amp; HEIFERETTES — 750-1750 LBS</b></p>
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**We will not be having sales June 24th and July 1st**

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# Kansas Hay Market Report

Hay trade moderate. Demand very strong for dairy and grinding alfalfa, moderate to strong for stock cow hay and alfalfa pellets, moderate for and grass hay. Second cutting is started in southern Kansas, tonnage is light, quality is not as good as the first. Hot, dry windy weather is adding to the drought problems in Western Kansas, restricting the growth of the alfalfa. It is however aiding the Wheat harvest and cutting is progressing northward. Brome cutting is under way, yields are light, quality is very good. The overall supply of hay is tight to very tight. If you have hay for sale or pasture to rent or need hay or grazing, use the services of the Hay and Pasture Exchange [www.kfb.org/hayandpasture/default.htm](http://www.kfb.org/hayandpasture/default.htm)

### Southwest Kansas

Dairy and grinding alfalfa steady to firm. Movement moderate on ground and active on dairy. Alfalfa, Horse, small squares, 250.00; Dairy new crop, 1.00-1.10/point RFV, Supreme 185.00-230.00, some 240.00-250.00; Premium 170.00-200.00; Bunk hay 175.00-195.00; Fair-Good grinding alfalfa at the edge of the field, 170.00-185.00, a little up to 200.00. Ground and delivered locally to feedlots and dairies 190.00-225.00, some Ground-on-the-truck 200.00. The week of 6/6-11 9,411T of grinding alfalfa and 4,262T of dairy alfalfa were delivered. PM6 grass, Good, small squares 200.00-220.00, large round 130.00. Teff grass, Good small squares 200.00.

### South Central Kansas

Dairy and grinding alfalfa and alfalfa pellets firm to higher. Movement moderate to active. Alfalfa, Dairy, 88 cents to most-

ly 1.00/point RFV, Supreme, 170.00-220.00; Premium 170.00-185.00; Fair-Good grinding alfalfa at the edge of the field 150.00-170.00. Ground and delivered locally to feedlots 150.00-175.00. The week of 6/6-11, 3,906T of grinding alfalfa and 1,665T of dairy alfalfa were delivered. Alfalfa pellets: Sun Cured 15 and 17 pct protein 180.00-220.00; Dehydrated 17 pct 235.00.

### Southeast Kansas

Alfalfa, brome and prairie hay steady to firm. Movement moderate. Alfalfa: Horse and goat, mid square 200.00-220.00; Dairy 170.00-220.00; Bluestem: Good, small squares 90.00-100.00, mostly 90.00-95.00, mid and large squares 75.00-85.00, mostly 75.00-80.00, large rounds 55.00-

70.00. Mulch, large rounds 50.00. Brome: Good, Small squares 110.00-120.00 mid and large squares 95.00-105.00, large rounds 60.00-70.00.

### Northwest Kansas

Dairy and grinding alfalfa steady to higher. Movement slow to moderate. Alfalfa: Horse 250.00; Dairy, Supreme 200.00. Stock Cow, Good 150.00-160.00 Fair-Good grinding alfalfa at the edge of the field 140.00-150.00; Ground and delivered to feedlots and dairies 170.00-180.00.

### North Central-Northeast Kansas

Dairy and grinding alfalfa, prairie hay and brome steady to higher. Movement slow to moderate. Alfalfa: Horse, 230.00; Dairy, 90 cents to mostly 1.00/point RFV, Supreme, 180.00-200.00; Premium 170.00-180.00; Utility-Fair grinding alfalfa at the edge of the field, 100.00-120.00, alfalfa Ground-on-the-truck 110.00-130.00,

Ground and delivered 125.00-140.00. Grass hay: Bluestem Good, small squares, 3.50-4.00/bale, 90.00-100.00, Mid squares 70.00-80.00, large rounds 25.00-30.00/bale, 45.00-65.00/T. Brome: Good, small squares, 4.50-5.50/bale, 110.00-150.00/T, Mid squares, 100.00-120.00, large round, 30.00-35.00/bale, 55.00-70.00/T. Grass Mulch, large round 50.00-60.00. Straw, small squares 2.50/bale, some 3.50 delivered, mid and large bales 50.00-60.00/T, some 65.00 delivered.

\*RFV calculated using the Wis/Minn formula. \*\*TDN calculated using the Western formula. Quantita-

tive factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Kansas Dept of Ag-USDA Market News Service, Dodge City.

Steve Hessman, Rich Hruska, OIC (620) 227-8881 24 hour price information (620)369-9311. [www.ams.usda.gov/mnrreports/DC\\_GR310.txt](http://www.ams.usda.gov/mnrreports/DC_GR310.txt)

The Kansas Hay Market Report is provided by the Kansas Department of Agriculture with technical oversight from the USDA Agricultural Marketing Service.

## GRASS & GRAIN

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# AUCTION

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shelf; Antique Executive wood desk; L-shaped desk; desk with top shelving; U-shaped desk unit with shelves; 4 office chairs; Panasonic fax machine; conference table & 6 chairs; computer monitors; variety of office equipment; multi-divided brochure rack; Sharp model AR-M237 copier; Mac computer, printer, scanner & plotter; 10' roll around ladder; 3 coat trees; Dry Erase boards; 3-8' 3-shelf shelving; 1-6' 3-shelf shelving; doors including 18"-36" panel doors; 4 cases of rubber baseboard; lots of bulk gift & decorated boxes; paper products (paper, envelopes etc); approximately

209 rolls wrapping paper; 200 sq. ft. rubber flooring; 8 4-drawer file cabinets; 5-drawer file cabinet; 9 2-drawer file cabinets; 6-8' banquet tables; apartment size refrigerator; commercial utility cart; 4 heavy warehouse carts; 30" whole house fan; 4 metal 4X4X4 metal storage boxes; 5 McCall's cabinets; wooden 7'X3'X3' carts; TV; couch; 4 glass lighted displays; Christmas trees & decorations; ironing board; Prizm figurines; New cardboard boxes 350-13X11X7; 160-18'X14X12; 148-15X12X12; 201-23X16X18; 238-18X24X3 & others.

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Sarah Biehler of the Lyon Prospectors was named the champion junior showman for Dickinson County at the Wild Bill Kick 'Em Up Sheep, Swine and Meat Goat Shootout held on May 7 in Abilene. Judge for the show was Scott Sutton.

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06 JD 9760 4WD, 1456/1000 hr...\$190,000	02 JD 930F.....\$15,500
02 JD 9750 4WD, 2119/1424 hr...\$145,000	01 JD 925F.....\$15,000
10 JD 9670 4WD, 337/224 hr.....\$257,000	09 JD 606C.....\$38,000
06 JD 9660 4WD, 1142/765 hr.....\$190,000	09 JD 608C.....\$48,500
08 JD 9570 4WD, 862/437 hr.....\$195,000	04 JD 893.....\$34,000
96 JD 9500 2790/2025 hr.....\$67,500	05 JD 1293.....\$49,500

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# Jim Gerrish to speak on grazing in five Kansas communities in August

Jim Gerrish, well-known Idaho rancher, researcher, grazing educator and co-founder of the Missouri Grazing School will deliver five workshops across Kansas in August. Each presentation will be tailor-made for the grasses, forages, rainfall, growing conditions and grazing potential in that area of the state. Topics to be covered include: Getting the Most from Your Pastures, Building a Better Solar Panel, Kick the Hay Habit, and Grazing System Design.

The workshop series is made available due to a grant award to the Kansas Rural Center from the USDA Risk Management Agency, Kansas Farmers Union, Kansas Grazing Lands Coalition, and Kansas SARE are joining KRC as co-sponsors. Gerrish is author of two books: *Management-intensive Grazing: The Grassroots of Grass Farming*, published in 2004 and *Kick the Hay Habit: A Practical Guide to Year-Around Grazing*, published in 2010. Jim writes for The

Stockman Grass-Farmer magazine. He has over 20 years of beef-forage systems research and outreach while he was on the faculty of the University of Missouri and 20 years of commercial cattle and sheep production on his family farm in northern Missouri. Besides workshops and seminars, he provides an on-ranch consulting service which helps farmers and ranchers more effectively manage their grazing lands for economic and environmental sustainability. From his present location at May, Idaho, Jim writes a monthly column Grassroots of Grazing for the Stockman Grass Farmer Magazine and is a contributing editor to Beef Magazine.

The schedule for the August 16-20, 2011 workshops featuring Gerrish is:

Tuesday, August 16 – Atwood, Aberdeen Steakhouse

Wednesday, August 17 – Hays, Whiskey Creek Restaurant Meeting Rooms

Thursday, August 18 –

Garden City, Lee Richardson Zoo, Finnup Center

Friday, August 19 – Emporia, in conjunction with Beef Fest Lyon County Fairgrounds.

Saturday, August 20 – Holton, Evangel United Methodist Family Life Center. Registration and networking among ranchers will start at 9:00 a.m. with the workshop running 10:00 a.m. to 4:30 p.m.

The August 19th Emporia workshop, held in conjunction with Flint Hills Beef Fest, will start at 7:15 a.m. with a free breakfast and additional speakers; Jim will start at 10:30.

Registration costs are \$35 for the first registrant per farm or ranch, and \$25 per person for additional registrants. Student registration is \$15. For the Emporia meeting, due to being

part of the Flint Hills Beef Fest, registration is \$10. To register, go to the Kansas Rural Center website at [www.kansasruralcenter.org](http://www.kansasruralcenter.org). You will be directed to register for your preferred workshop by date. You will be able to register online, and pay by credit card, PayPal account, or a check sent to the Kansas Rural Center. Or, you can also print out the registration form and send it along with the check.

If you have questions about registration, contact Mary Howell, KRC, 785-562-8726, or [kfu.Mary@gmail.com](mailto:kfu.Mary@gmail.com); or the Kansas Rural Center office at 785-873-3431, or [ksrc@rainbowtel.net](mailto:ksrc@rainbowtel.net).

The Kansas Rural Center is a private non-profit research, education and advocacy organization.

## AUCTION

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See last week's Grass & Grain for complete listings.

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Offer available through July 31, 2011, while supplies last. See your Case IH dealer for details. Offer subject to cancellation at any time at Case IH's discretion. Offer good only on new orders for 2012 model year Case IH Tractor and Magnum Tractor, Axial-Flow combine, and Case IH combine. As well as Pre-Order equipment and select silage, seeding and planter equipment. Discounts vary by model. The pre-order pricing does not apply to a dealer's current inventory, but only to new pre-order units. \*The order pricing examples shown are based on the pricing for a 300hp 400 with a suggested list price value of \$29,995.00; a Magnum 445 with a suggested list price value of \$29,995.00, and an Axial-Flow combine with a suggested list price value of \$29,995.00. Taxes, freight, set-up, installation, delivery, additional options or attachments and miscellaneous dealer charges are not included in suggested list price or in these offers. Offer not available on prior orders placed by customer.

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## FARM MACHINERY AUCTION

SATURDAY, JULY 2 — 10:00 AM

Located from the Jcts. of Hwy. 99 and Hwy. 16 at the South side of BLAINE, KANSAS, go 1.5 miles West on Hwy. 16 to Rock Creek Rd., then 1/2 mile South on the West side. Blaine, Kansas is located 7 miles North of Westmoreland, Kansas on Hwy. 99



### TRACTORS & LOADERS

1979 Case 2090 dsl. tractor w/AC cab, SN 8848700, power shift transmission, dual remotes, 8278 hrs., motor under-haul at 6000 hrs., new 18.4x38 radial tires, near new front tires, good shape, sells w/a Koyker 565 quick-tach loader (SN K657830) w/8' bucket & bale spear w/Fasse valve control system, good; 1979 Case 2090 dsl. tractor w/AC cab, SN8851870, 3 remotes, 6000 hrs., new front tires, good 18.4x38 tires, good shape, sells w/a Koyker 510 quick-tach loader (SN 115579), joystick control, 8' bucket & bale spear, good; Pair of 18.4x38 axle mount duals; 1964 John Deere 3020 gas tractor w/wide front, 3 pt., auxiliary loader outlets, 200 hrs. on new clutch, new radiator, radio, a good chore tractor; 1941 Ford 9N tractor, 4 spd., 3 pt., SN 9N6675, good shape, shedded.

### BALERS, TRAILERS, & OTHER MACHINERY

Case IH 8465 big round baler w/net wrap & twine, SN 8465T-CFH0074909, good shape; New Holland 273 square baler, twine tie, new needles, shedded; Farmhand bale accumulator; 1998 Donahue gooseneck 30' tandem axle dual wheel flatbed trailer w/5' drop deck dove tail w/ramps & winch, good; 1997 Travalong 24'x6'8"

gooseneck cattle trailer w/2 divide gates, 1 sliding gate; Kewanee No. 730 12' wheel drive w/bar harrow & adjustable angle; Allis Chalmers 1200-E 18' field cultivator w/bar harrow; Big Ox Model S-6975 9' 3 pt. blade, good; Land Pride 3 pt. 8' rotary mower; New Holland 410 10' easy flow spreader; Slayton 3 pt. bale mover; 3 pt. big bale unroller; 3 pt. hyd. wire winder; 20' all metal high side grain & silage good truck bed w/high lift silage dump end gate.

### LIVESTOCK EQUIPMENT & MISCELLANEOUS

Priefert squeeze chute, good, all steel; All steel calf cradle; small calf creep; several wire hog & cattle panels; several 10' shop made heavy metal gates; metal fence line racks; 2 near new Doerr 6-bar x 12' metal gates; (8) 10' 6-bar portable panels; 3 big round bale feeders; (2) 12' poly bottom feed bunks; 1 All steel 12' bunk; Wooden salt & mineral feeder w/hood on skids; 4-ring bulk bin on metal stands; 400 gal. & 450 gal. poly pickup water tanks; Suitcase weights for 2090 cast tractors; Dee-Zee aluminum 100 gal. portable fuel tank, very good; 100 gal. steel portable fuel tank w/12V pump, good; 30+ 30' joints of 2-5/8" pipe; Several pieces of 2" & 4" pipe; Approx. 150 sticks of 1/2" & 5/8" rebar.



**NOTE: No small items. Please be on time. The auction will be over by noon.**

**TERMS: Cash or valid check. Not responsible for accidents or theft. Statements made sale day take precedence over printed material. LUNCH ON GROUNDS.**

**SELLERS: LARRY & ELSIE HOLZ**

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AUCTION CONDUCTED BY:

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**Auction** When: Saturday, June 25 • 9:00AM  
Real Estate sells at 12:00 Noon  
Where: 251 S. Simpson Rd. • Salina, KS  
Seller: Louise Sorenson & Estate of Rexford Sorenson



3 bedrooms, 2 full baths, Fireplace, 1,707 Sq. Ft. Living Area, Partial Basement, Metal Siding, Central Heat / AC, Detached Garage, 50' x 40' Shop Building, Located on 1.39 Acres. Call for more details and terms.

**Auctioneer's Note: The Sorenson's enjoyed working with wood and had the tools and supplies to do quality work. This is a great opportunity to purchase tools. This is a very large auction. We will be running 2 rings throughout much of the day.**

'92 Oldsmobile Cutlass Ciera, '70 Dodge Custom Pick Up, Whirlpool upright freezer, dark room & photography supplies including an enlarger, numerous paper goods and office supplies, National Geographic from the '30's, household items, furniture, military uniform, postal scale and more.

**Complete woodworking shop of tools too numerous to mention!** Several like new craftsman tool boxes; numerous C clamps; Chicago electric power tool; Makita drills; Delta Boss oscillating spindle sander; Chicago 1/4" trimmer router, electric power tool, lathes, several sanders; power planer, power saws, drill press, air compressor, lathe, large variety of clamps; screwdrivers, hammers, pliers, large assortment of wrenches, drills & bits, bins and large assortment of screws, roll away tool storage; dado heads; Craftsman ratcheting box end wrenches; metric wrenches; levels and MUCH MORE.

Large selection of lumber: cottonwood, oak, poplar, walnut, walnut with burl, walnut with cambium, white pine, yellow pine, molding, scrap pieces, books on woodworking and MORE.

Craftsman riding lawn tractor; Yardman snow blower; fertilizer spreader; lawn sweeper; garden hose; wheel barrow; Craftsman gas weed wacker and more.

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## HOME & CONTENTS AUCTION

SATURDAY, JUNE 25 — 10:00 AM  
404 W. Bridge St. — PERRY, KS

**HOME:** This is a comfortable home on the west edge of Perry, KS, and includes 2 bedrooms, 2 baths, living room, kitchen and 2 car oversized detached garage.

**BIDDERS:** See [www.waynekellner.net](http://www.waynekellner.net) for terms and conditions and pictures regarding the auction sale of the home. **Seller reserves the right to refuse the last bid. Sells at noon.**

**CONTENTS & PERSONAL ITEMS:** Kenmore Refrigerator; Tappan Microwave Oven; Microwave Cabinet; Kitchen Table w/4 Chairs; Lots of Sm Kitchen Appliances; **3 Boxes of Retha's Personal Recipes;** Whirlpool Gas Dryer; Maytag Washer; Antique Fly Swatter; Sets of Tableware; Pressure Cooker; Lots of Kitchen Utensils; Cast Iron Skillets; Lots of Glassware; Pots, Pans & Cooking Items; Collectible Water Pitcher; Old Canning Jars; Ice Cream Dishes; Kitchen Supplies; Al. Cup & Pitcher Set; Lots of Vases; Deco Items; Old Frigidaire Refrigerator; Granite Canner; **2ea #3 Red Wing Crocks;** Lg Stone Jar; 1 Gal. Stone Jug; Boxes of old Jars; Eureka Vacuum Sweeper; Leather Recliner Couch; Leather Recliner; Lg. Coffee Table; 3ea Glass Kero Lamps; Cigar Boxes; Tobacco Cans; Wheat Pattern Dishes; Franciscan Ware Dishes; Fancy Wall Clocks; Desk; Dining Table w Chairs; Typewriters; Kitchen Supplies; Unique Wooden Lamp Table; Set End Tables; Lots Christmas Deco Items; Box Fan; Lots of Vases & Deco Items; Wooden Storage Cabinet; Guardian Baking Set; Baskets; **3 pr Baby Shoes;** Wooden Shoes; Entertainment Center; Fancy Wall Clocks; Campaign Buttons; Old Postage Stamps; Books; Children's Books; Comic Books Cedar Chest; Singer Sewing Machine in Cabinet; Lt. Oak BR Set; Old Handmade Quilt; Record Cabinet; Single Bed; Full Sized Bed Set; Bed Linens; Old Clarinet (1920's); Sheet Music; **Fur Coat;** Games, Puzzles, Old Toys & Doll Buggy; Old Doll Outfits; Lg Doll House; Sm Wooden Jewelry Cabinet; Footlocker/Trunk; Ladies Gloves; 27" TV. **Plus Lots & Lots More. SHOP — TOOLS — EQUIPMENT:** Chicago Drill Press; 220 vt 2HP Air Compressor; Elec. Hack Saw; Acetylene Welder w/Tanks; Lincoln Elec Welder w/Accessories; Milwaukee HD R Angle Drill; Ridgid Pipe Threader; 2 Wh Dolly; 18 vt Elec Chain Saw; Elec. Drills; Belt & Vibrator Sanders; Grinders; Lots of Craftsman Socket Sets & Hand Tools; Miter Box; Greenberg Pipe Tap Set; Tap & Die Set; Chain Hoist; Air Bubble; Step Ladders; Log Chains; Assortments of Nuts, Bolts Ties & Misc. Shop Supplies; Iron Welding Table; Pipe Vise; Reciprocal Saw; Hole Punch Set; Levels; Parts Cabinets; Lg Tool Box; Elec. Motors; Blow Torch; Bumper Jack; Lots Long Auger Bits; Conduit Bender; HD Shop Made Tool Box; Well Dog; Misc Jacks; Dremel Multi Pro (Cordless); Circular Saw; Elec. Cords. **Lots, Lots More. TRAPPING, HUNTING & SPORTS ITEMS:** Mounted Mink; Mounted Badger; 2ea Beaver Pelts; Bobcat Pelt; Raccoon Pelt; Sm Animal Skulls; Conibear Traps; Leg Hold Traps + Mole Traps + Wire Box Trap + Large Animal Trap; Wooden Box Traps; Unusual Traps; Very Unique "Mongoose Cage"; Turtle Trap; Lots of Rods, Reels & Fishing Tackle; Fishing Rod Wrapper Kit; Bob Sled Frame; Tub; Ice Tongs; Hand Press; Hide Stretcher; Sharp Sleds; Jiffy Ice Auger; Cast Iron Machine Seats; Wheel Barrow; Hunting Knives; Shapening Stones; 2 Man Saw; Hand Corn Sheller; Double Tree; Seed Reaper; Boat Oars; Battery Coleman Lantern; 2 Pr. Insulated Coveralls; Ping Pong Table Set; Wrought Iron Patio Set; Binoculars. **Many More Items.**

**OWNER: CLYDE & RETHA TRYON TRUST**  
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Lunch by Perry American Legion Auxiliary

# Cattlemen stand up to support "Made in USA"

Recently, the World Trade Organization (WTO) issued a preliminary ruling against the United States' Country of Origin Labeling law (COOL). This ruling stems from a suit filed by Canada and Mexico claiming that the USA has violated trade agreements with its COOL law. The WTO claims that COOL does not meet the United States' objective that the labeling law informs and helps U.S. consumers make purchasing decisions regarding the origin of meat, produce and other products and that the USA has violated trade barriers.

"According to the Center for Food Integrity,

whose members include an array of agricultural groups, consumers have become interested in how their food is grown, processed and brought to the market. With more consumer consciousness, it is reasonable to deduce that consumers also want to know the origin of their food. Why would anyone deny consumers the right to information? Labeling provides just that... information. It is up to the consumers to choose what they want to purchase," explained Kansas Cattlemen's Association Executive Director, Brandy Carter.

Linn county cattelman and KCA president Paul

Acton weighed in on the issue, "I am a huge fan of exploring new export markets via fair trade agreements. However, I don't think the United States beef producers should be subject to rules that are from an entity outside of our own judicial system such as the WTO, and we have a right as Americans to market, label, and produce our products as we see fit to accommodate a free market system.

"Due to a lack of choice, most of the products that we purchase are made in a foreign country, and all are labeled as such. If a tire can be labeled 'Made in China' and sent here for

sale then why is it that my product that I have produced for sale cannot say 'Product of USA.' in the American market place," asked Acton.

"At some point in time

we need to start selling American-made rather than selling out American-made," Acton explained.

A final ruling is expected in September. At that time, the U.S. government

will have the opportunity to address the issue and appeal the ruling. KCA will be working continuously on this issue to ensure the labeling law remains in place.

## Agriculture Today radio program to broadcast live Kansas wheat harvest reports

Agriculture Today, the daily radio broadcast that covers agriculture issues across the state, will include wheat harvest reports which began the week of June 13 and will continue until the Kansas wheat harvest is finished.

Agriculture Today airs weekdays from 10:03 to 10:54 a.m. on these radio stations:

- \* KFRM-550 AM, based in Clay Center — covers western and central Kansas, northern Oklahoma, and parts of southern Nebraska and eastern Colorado.
- \* KLOE-730 AM, based in Goodland — reaches northwest Kansas, eastern Colorado and southwest Nebraska.

The radio program, which also includes other topics of interest to agriculture pro-

ducers and related industries, is produced by K-State Research and Extension.

Agriculture Today's Eric Atkinson and Meg Drake will interview Extension agents in areas where the harvest is underway.

"We'll start in southern Kansas and fan out as the harvest progresses north," Atkinson said. "We'll look at factors such as yield, test weight and protein content, along with any other information relevant to the harvest in particular areas."

Agriculture Today also carries live on the K-State Research and Extension news media website: [www.ksre.ksu.edu/news](http://www.ksre.ksu.edu/news).

Past shows are on file at the same site.

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New CIH 7088 Combines.....	Call	07 CIH 8010, 1082 hrs .....	\$195,500
01 CIH 2388, 2797 hrs .....	\$75,000	96 CIH 2188, 2960 hrs .....	\$67,500
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08 CIH 8010, 1079 hrs .....	\$205,000	02 CIH 2388, 2086 hrs .....	\$85,000
98 CIH 2388, 2524 hrs .....	\$79,000	88 CIH 1680, 3555 hrs .....	\$29,500
08 CIH 2588, 721 hrs .....	\$189,000	02 CIH 2388, 3288 hrs .....	\$79,500
97 CIH 2188, 2618 hrs .....	\$75,000	79 L2 A.C.w/24' hdr.....	\$12,500

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96 MacDon 974 Flex Draper .....	\$45,500	05 Sunmaster 830 Header .....	A & L 650T Grain Cart .....	\$5,500	Several CIH 1083 Corn Heads.....	Call	Orthman 810 Grain Carts	Call		
New MacDon F70-40' Flex Drapers	05 Sunmaster 830 Header .....	\$24,500	2-JD 853A Row Heads.....	Call	2-JD 853A Row Heads.....	Call	Several CIH 1083 Corn Heads.....	Call		
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04 Shelbourne CVS28' .....	\$35,500	4-09 CIH 3408-8R Corn Heads.....	5-Used CIH 2142-35' Headers.....	Call	5-Used CIH 2142-35' Headers.....	Call	5-Used CIH 2142-35' Headers.....	Call	5-Used CIH 2142-35' Headers.....	Call
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## 2-DAY AUCTION

FRIDAY, JUNE 24 — 5:30 PM

SATURDAY, JUNE 25 — 9:30 AM

STERL HALL (AIR CONDITIONED), 619 N. ROGERS

ABILENE, KANSAS

ITEMS SELLING FRIDAY, JUNE 24:

**COINS: (7:00 p.m.)** 36 Commemoratives; 1996 1/10 ou. Gold, 1998 Astronaut 2 pc. set, 1991-95S 2 pc. set WWII, 1993S Bill of Rights 1/2 dollar; Olympics coins, other silver coins; Prestige sets: 91S, 92S, 88 S, 95 S; 1853 1/2 dollar (nice); 1835 S bust dime; 1835 S bust dime; 1860 seated 1/2 dollar; Proof sets 86, 89, 90, 92, 93, 95-97 mint sets: 87 - 90, 92 & 94; 62 lots of coins. other old coins.

**HOUSEHOLD: (5:30 p.m.)** 6 1/2-ft. Seth Thomas cherrywood weight drive grandfather clock (VG); 2 prs. Gone With Wind elect. lamps; stained glass torchier floor lamp; 2 stained glass floor lamps; stained glass table lamps; 4-ft. x 8-ft. plywood top pool table & cues; Weslo motorized treadmill (fold up); metal sofa style porch glider; Hon 4 drawer file cabinet; Brother WP-2410 word processor; Eureka "The Boss" upright vacuum; dehumidifier; cherub pedestal holding bowl; set Revere Ware cookware (nice); small kitchen appliances; kitchenwares; lg. selection of

quality Christmas decorations (some Dillards); bedding; many, many other household items.

**PATIO FURNITURE:** 6 pcs. Cast iron Grape motif patio furniture: settee, 3 chairs, planter & table; concrete patio benches & table.

**TOOLS: (Approx. 6:00 p.m.)** 20-ft. Werner alumn. extension ladder; metal adjustable multi position ladder; Show Chief elect. start snow blower; Baracuda elect. leaf blower; Master Mechanic shop vac; Weed Eater Vac-Blower; many other hand tools and miscellaneous.

**FURNITURE: (7:30 p.m.)** 6-ft. walnut hexagon curio cabinet (lighted); blue La-Z-Boy rocker recliner; loveseat & chair, green & gold; 4 modern pressback dining chairs; other modern furniture; **TELL CITY FURNITURE:** 4 poster full size canopy bed; lift up mirror vanity & desk; lingere chest; "Andover" child's rocker; tea cart; "Andover" drop leaf dining table & 4 chairs; Tell City china hutch; corner cabinet; louvered record cabinet;



other Tell City items; **ETHAN ALLEN FURNITURE:** 4 poster bed full size; double dresser; 3 drawer chest; 2 cushion rocking loveseat; tall drop front secretary and chair; Colonial step lamp tables. **PIANO:** Howard Co. walnut spinet piano with bench.

ITEMS SELLING SATURDAY, JUNE 25:

**250 POCKETKNIVES:** 42 pc. set President - Vice President pocket knives 1789-1992 in picture frame display (nice); Winchester single blade dress pocket knife; 4 Case pocket knives; J. Fenton & Sons; John Primble castoration; Camillus; Schrade; Imperial; 8 Hall of Fame baseball players by Novelty Knife Co.; 4 new Barlow 1950's cowboy char.; WWII Generals and KC Royals in boxes; 14 Franklin Mint pocket knives; 3 Coca Cola, 3 Baseball Greats, Civil War and Others; Frost Cutlery; Swiss Army; Kut Master 7" hunting knife; other collectible knives.

**MILITARY ITEMS: (10:00 A.M.)** WWII dress uniform w/Airborne patches; U.S. Airborne compass; WWII Japanese bayonet w/wood sheath; Comando knife w/sheath; WWII paper items.



**1950'S TOYS:** 28" L x 20" T Mobo "TOT" bicycle (England); Jet Flow drive station wagon pedal car; oak free standing chalkboard; metal elect. Kraener "Little Modiste" child's sewing machine (mint); Mickey Mouse Club "Magic Multi plier game by Jacmar; other Disney; 1963 Barbie, Ken & Midge sports car by Irwin w/box; 1950's Smokey Joe cowboy vest & chaps; 1962 Barbie case w/clothes & doll; 1960's original Barbie clothes; 1962 Ken & Barbie mini catalogs; 1960's Pepper, Skipper and Tammy dolls w/original boxes; paper dolls; wicker doll buggy; child's and doll furniture wooden & metal; child's tin canister set; purple glass punch bowl & cups; metal sink, refrigerator & stove, child's size; Jaymor piano; child's hall tree; high-chairs; lots playhouse kitchen wares; 1950's board game Bonanza & others; iron 5" T elephant bank (old); 29" AE 261 hard plastic doll; 23" plastic walking doll; 5 Hallmark Special Ed. Barbie dolls in boxes, 1995-96; doll furniture; Shirley Temple items; Tootsie; Hot Wheels; Matchbox; Ertl cars & semi trucks; cat & patriotic Beanie Babies; other neat toys.

**SPORTING GOODS:** 1940's Junction City Western Auto baseball uniform; Derby gasoline basketball trunks; 1955 KC

**ATHLETICS** yearbook; Royal Inaugural yearbook; 1985 World Series program; (2) 1973 NY vs Royals programs & 1971; old Chiefs program; wood bats; 60's pcs. KU JAYHAWK collector items: oak tall stool, fold up wood table, 1st Ed. Ford Model A Roadster toy; other items.

**ANTIQUES:** Rand McNally oak case school house maps holder (complete); 1888 "Oriole" Scott Mfg. Apple peeler; oak Peerless Co. Chicago pump organ; Charlie Bright violin; Motorola 81K31 console radio; buffet mirror; Union Leader lunch tin; 1940's Ford Good Drivers League license tag attachment; small "Spark" iron pot belly stove (unique); vintage clothing including jodhpurs and leather riding boots; womens & mens hats; childrens clothes; quilts; linsens & lace; 200 mini pitchers souvenir, presidential, Delft, English, Occ. Japan Toby jugs; 80 Elephant figurines including: 11 Fenton, Cloissone, lead crystal, Carlson & Ike, leather and others; wrought iron & oak shoe salesman stand; Oak ice cream table & 4 eyeglass back chairs; 5-gal. Birchleaf Union Stoneware butter churn w/hairline crack; walnut Gilbert shelf clock; steamer trunk; silverplate serving items & sets flatware.

**GLASSWARE & PORCELAIN:** 60 pc. 8 place set Shirley Pattern etched crystal Fostoria; pink Depression glass; lots of other old glassware; 20 place setting Lymore "Golden Rose" dishes; 60 pcs. Moss Rose dishes & related items; kitchen prayer items by Enesco; Autumn Leaf Jewel Tea 4-pc. stack set & bean pot; Nippon; Bavarian porcelain; lead crystal; many other items.

**FIESTA & HARLEQUIN: (Approx. 11:30 a.m.)** 100 pcs. Fiesta about 12 pl. setting including 5-pc. relish, pitchers,

**HAARLEQUIN:** Royal Inaugural yearbook; 1985 World Series program; (2) 1973 NY vs Royals programs & 1971; old Chiefs program; wood bats; 60's pcs. KU JAYHAWK collector items: oak tall stool, fold up wood table, 1st Ed. Ford Model A Roadster toy; other items.

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tumblers, chop plates, coffee pot and other items. Hanksraft egg poacher & 4 egg cups; approx. 250 pcs. of new style Fiesta; 50th & 60th Anniversary items; clock; 2 pr. tripod candleholders, nested bowls, 7 A.D. coffee & saucers; lots serving pcs.; vases other new Fiesta; 65 pcs. Of Harlequin including egg cups.



**HUMMELS:** Over 100 small Hummel figurines from 1940's to present; 1948 199/0 Full Bee "Feeding Time"; 1972 #308 Little Tailor; #319 "Doll Bath"; #317 Not For You; Farm Boy #66 and other figurines; Hummel Mothers Day plates 1972-91; Hummel mini plates 1971-95 w/wood holder; Hummel Christmas ornaments; 1981 Hummel plate; Hummel Club items; Hummel jewelry; other Hummel related items.

**JEWELRY:** 14K & 10K mens wedding bands; mens old watches; many items from flower's jewelry; ladies rings some 14K; cameos; other good quality costume jewelry.

**ANTIQUA FURNITURE: (Afternoon)** Oak drop front ladies desk; oak platform rocker w/slide out foot rest & reclining back (VG); walnut lift top writing desk; oak loveseat w/floral tapestry; sq. oak lamp table w/clawfeet; clawfoot organ stool possibly cherrywood; sofa table dark wood; pie cabinet w/glass doors at top; 2 cedar chests; 1930's arm chair w/carved Rose back; Bentwood host chair; walnut dresser base; other antique furniture.

**AUCTION NOTE:** Many good quality items. Will run 2 auction rings most of the time. For a complete listing and color photos go to website [www.ksallink.com](http://www.ksallink.com) and click on Marketplace and then auctions. Statements made day of auction takes precedence over printed material.

**TERMS:** Cash or good check w/proper identification

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# Knibel receives Roy A. Wallace Memorial Scholarship

Cassandra "Cassie" Knibel of White City received the prestigious Roy A. Wallace Memorial Scholarship during the Beef Improvement Federation (BIF) research seminar and annual meeting in Bozeman, Mont., June 1-5.

Knibel is first vice president of the Red Angus Junior Association of America and is majoring in Animal Science at Kansas State University.

The Roy A. Wallace BIF Memorial Fund was established to honor the life and career of Roy A. Wallace. Wallace worked for Select Sires for 40 years, serving as vice president of beef programs.

He devoted his life to beef cattle improvement and became involved with BIF in its infancy. He was the only person to attend each of the first 40 BIF conventions. He loved what BIF stood for - an organization that brings together purebred and commercial cattle breeders, academia and breed associations, all committed to improving beef cattle.

Wallace was honored with both the BIF Pioneer Award and BIF Continuing Service Award. He also co-authored the BIF 25-year history, Ideas into Action.

BIF established the scholarship named in Wallace's honor to encourage young men and women to pursue beef cattle improvement with the dedication and passion that Wallace exhibited.

BIF awards the Roy A. Wallace Memorial Scholarships to graduate and undergraduate students currently enrolled as fulltime students pursuing a degree related to the beef cattle industry.

The selection committee considers applicants who demonstrate a commitment and service to the beef cattle industry. They give preference to students who have demonstrated a passion for beef breeding, genetics and reproduction. They also judge academic performance, personal character and service to the beef cattle industry.

This year, BIF awarded two \$1,250 scholarships. Knibel received the scholarship designated for undergraduates, and Jessica Bussard of the University of Kentucky received the graduate scholarship.



# Letter to the Editor

## Wind Farms

I read and listen with interest how Gov. Brownback is going to preserve the Flint Hills by stopping the construction of wind farms and promote and stimulate the economy in the area with tourism. Most everyone is jumping on the bandwagon with little or no opposition. I too want to preserve what is left of our bluestem grassland known the world over as the Flint Hills.

Do I want a wind farm in my backyard? Probably not. But I would hope you feel as I do, that right should not be taken from us without just compensation if we have the opportunity and so choose.

Having lived a lifetime in this setting I see a far greater threat of this ecosystem being slowly destroyed in another fashion: By man's hands. Hands that have introduced many non-native plants to the area such as Sericea Lespedeza, Caucasian Bluestem, Old World Bluestem, cedar trees, hedge trees, the list goes on and on. Now many of them are listed as noxious weeds or plants. In the last few years while driving the highways and byways of

the Flint Hills, I see an explosion of Sericea Lespedeza and cedar trees. Far too many, be it the owner, tenants, or public officials are not taking this threat seriously.

Yes, the Flint Hills will

still be here, but the native Bluestem grasses, legumes and forbs that has made this area so unique will be history.

Maurice Erickson  
Erickson Ranch  
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## HERINGTON LIVESTOCK MARKET INC.

### CATTLE SALES START 11:00 AM

**NEXT HOG SALE: JULY 6**  
**June 15, 2011 Report:**

COWS			
Dwight, blk	1065@80.00	New Cambria, blk	915@73.00
Herington, blk	1075@80.00	New Cambria, char	780@ 72.50
White City, blk	770@76.50	Lincolntonville, blk	1640@72.00
Silver Lake, blk	1215@75.50	New Cambria, char	1200@71.25
New Cambria, red	990@75.50	New Cambria, blk	1675@71.25
White City, blk	1085@75.00	Dwight, blk	1400@71.00
New Cambria, char	815@75.00	New Cambria, blk	1335@70.75
Lincolntonville, blk	1465@74.50	Wilsey, blk	1330@70.50
New Cambria, char	1140@74.00	New Cambria, blk	1475@70.00
New Cambria, rmf	730@73.50	Lincolntonville, blk	1865@70.00

Butcher Bulls weighing 1900- 2470 were selling \$75.00- \$89.00 per cwt

*Many more consignments by sale time. Call in your consignments now for maximum advertising. For more information on any of these cattle, call Herington Livestock or Bob Kickhaefer at 785-258-4188. SEE YOU AT THE SALE!*

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Gene Schafer - 620-732-3670 • 620-381-1292 Cell

# REAL ESTATE AUCTION

**THURSDAY, JULY 7 — 6:00 PM**  
17410 Stanton Rd — GREEN, KANSAS

**19 Acres M/L with Ranch style home & outbuildings (Tract in S23 T6 R4 Riley County Kansas).**

This 3 bedroom, 2 baths home is located between Clay Center and Randolph on approximately 19 acres. The home has a large living room, dining room, kitchen and full unfinished basement. There is a large deck on the home. Outbuildings include 2-car garage, barn, and machine shed/shop. There has been a new septic system installed in May 2011.

**Buyer to pay 10% down day of Auction with balance due on or before August 1, 2011. Cost of Title Insurance to be divided equally between Buyer & Seller. Taxes prorated to closing. All inspections including lead base paint inspection to be completed prior to Auction at Buyer's expense if requested. STATEMENTS MADE DAY OF AUCTION TAKES PRECEDENCE OVER ANY OTHER INFORMATION.**

**OPEN HOUSE:** Wednesday, June 29, 2011 from 5-7 PM or by appointment by contacting Vern Gannon Broker/Auctioneer 785-770-0066, 785-539-2316 or Gannon Real Estate and Auctions 785-537-9003.

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# REAL ESTATE AUCTION

**TUESDAY, JULY 12 — 4:00 PM**  
121 S. 4TH — MANHATTAN, KANSAS  
COMMERCIAL/OFFICE BUILDING  
Zoned C-4 Central Business District

This historic building is located near the new redevelopment project in Manhattan. Building has had very extensive updating and repairs in recent years. Located on the Northeast corner of 4th & Houston, the property has 150' frontage on the East side of 4th Street and 100' on the North side of Houston Street. The building contains 14,348 square feet per level for a gross building area of 43,044 square feet. The ground floor is divided into various areas currently being used as classrooms and a large Sanctuary with a seating capacity of 280. The second floor is currently finished for offices. Approximately 50% has been renovated including new carpet, trim, doors, light fixtures and paint. The lower level was formerly retail sales space; it is currently one large room. Freight and pedestrian elevators and a sprinkler system, air conditioning and heating systems service the building. Buyer to pay 5% down day of Auction with balance due on or before August 19, 2011. Cost of Title Insurance to be divided equally between Buyer & Seller. Taxes prorated to closing. STATEMENTS MADE DAY OF AUCTION TAKES PRECEDENCE OVER ANY OTHER INFORMATION. For private showing and current lease terms contact Vern Gannon Broker/Auctioneer 785-770-0066, 785-539-2316 or Gannon Real Estate and Auctions, 785-537-9003.

**NOTE:** This is an exceptional opportunity to purchase investment property. Many updates and improvements have been made. Call for private showing.

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- 2009 GMC Sierra Z-71 Extended Cab, 4x4, full power, beautiful truck, "All Terrain Pkg.", only 16,000 miles. #4762A
- 2008 JEEP Wrangler Unlimited, 4 doors, 6 cylinder w/auto transmission, one owner, bought new from Bennetts, only 52,000 miles. #4813B
- 2008 Chevy Silverado 4x4 Reg. Cab, H.D. 3/4 ton, one owner truck, trailering pkg., only 31,000 miles. #8295A
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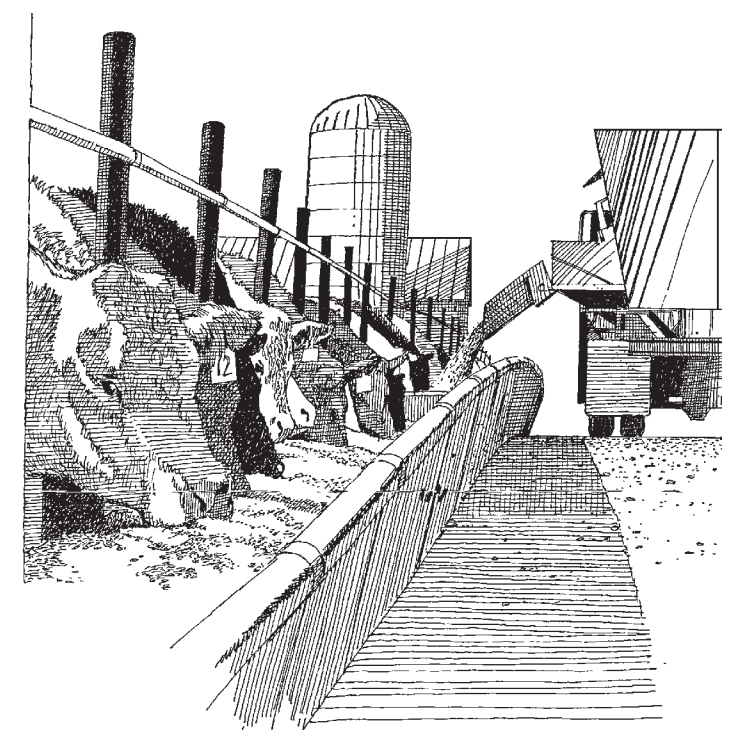
**No livestock Report due to No Sales.**

**SUMMER SCHEDULE:**

**NEXT SALE: MONDAY, JUNE 27TH**

**NO SALE MONDAY, JULY 4th**

**NO THURSDAY SALES THE MONTH OF JUNE.**



Chartier, Larry	2003 Dun Gelding	46	\$12,250.00	KS	Grade. Gentle ranch horse
Cleveland, Roy	Clevelands By Choice	134X	\$9,000.00	KS	05 palomino gelding by Pat Cowan. Ranch horse competition winner. Rope horse
Hansen, Max	Maggies Red Buck	102	\$8,900.00	In	98 buckskin gelding by Two Eyed Red Buck. Head horse
James, Drew	Parker Blue Max Well	176X	\$8,500.00	KS	99 APHA solid brown gelding - grandson of Two Step. Rope horse
Winters, Ed	Deferred Heat	132	\$8,000.00	NE	02 sorrel gelding by Hollywood Heat. Ranch, rope horse
Barnhart, Clyde	Baron Red Bar	31	\$7,800.00	NE	03 buckskin gelding grandson of Joe Jack Honey Bar. Pretty rope horse
Reimer, Kraig Agt	Ikes Answer	65X	\$7,700.00	MO	99 palomino gelding. Great grandson of Zippo Pat Bars. Rope, pickup horse
Ryan, Randy	That's Poco Six	93	\$7,300.00	KS	06 gray gelding grandson of Ginnin Six. Family, ranch horse
Hughes, Lynn	Eye The Cash Jack	32	\$7,200.00	OK	04 sorrel gelding by Two Eyed Red Buck To. Head horse
Hansen, Max	Skips Denny Bar	152	\$7,100.00	KS	96 sorrel grade gelding. Good calf horse.
Turner, Tony	Thumper	24	\$6,700.00	NE	96 sorrel grade gelding. Good calf horse.
James, Burton	Row Me Oh	27	\$6,500.00	KS	07 palomino gelding grandson of Firewater Flit. Gentle, prospect, rope horse
Likes, Alan	Tailwinds Scooter	38	\$6,100.00	MO	02 buckskin gelding by grandson of Zan Parr Bar. Ranch, rope horse
Harding, Heath	Russells Illuminator	399	\$6,000.00	TX	00 gray gelding by grandson of Dick Badger. Solid head horse
Rogers, Austin	El Mismo Rondo	397	\$6,000.00	CO	98 dun mare by grandson of Cutter Leo. Heel horse
Powers, Marty	Bingo Bars	8	\$5,500.00	TN	04 blue roan APHA solid gelding. Started rope horse
Harding, Heath	Ranch Hand Hancock	400	\$5,500.00	KS	01 brown gelding Apache Joe Hancock X Jackie Bee. Solid head horse
Cox, Kevin	MCR Mac Bee Too	36	\$5,200.00	KS	99 dun gelding Me Quick to X Doc Clabber. Ranch, rope horse
Powers, Marty Agt	Lady Gold Tivio	128X	\$5,100.00	KS	05 dun mare by grandson of Mr Gun Smoke. Rope horse
Powers, Marty	MS Colonel Meyers	57	\$5,000.00	MI	00 black mare by a grandson of Doc Quixote. Heel, breakaway horse

**May 21-22**

**Results from the F&R Spring Spectacular HORSE SALE**

**Top 5 Average \$9,330.00**

**Top 10 Average \$8,375.00**

**Top 15 Average \$7,670.00**

**Top 20 Average \$7,067.50**

**For Information or estimates, contact:**

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# CLASSIFIEDS

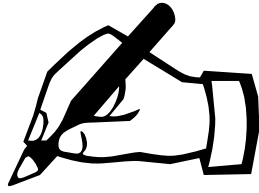
## CLASSIFIED AD DEADLINE IS NOON SATURDAY

Although complete name, address and phone number need not appear in your ad, we must have this information for our records.

Name: \_\_\_\_\_ Phone #: \_\_\_\_\_

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Multiply one-week cost times number of weeks you want ad to run.

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Category: \_\_\_\_\_

Cost for \_\_\_\_\_ weeks: \_\_\_\_\_

DISCOUNTS: (with cash or credit card orders only)  
deduct 10% if ad runs 2 or 3 weeks;  
deduct 25% if ad runs 4 weeks.

Less discounts: \_\_\_\_\_

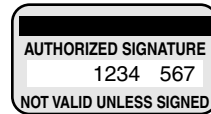
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## CLASSIFICATIONS

- |                              |            |
|------------------------------|------------|
| CATTLE                       | GOAT       |
| SWINE                        | SHEEP      |
| HORSES                       | POULTRY    |
| FERTILIZER                   | TRAILERS   |
| FEED & SEED                  | MACHINERY  |
| AUTOMOTIVE                   | EMPLOYMENT |
| REAL ESTATE                  | ANTIQUES   |
| SERVICES                     | PASTURE    |
| IRRIGATION                   | WANTED     |
| HARVESTING                   | PETS       |
| LIVESTOCK OTHER              |            |
| LIVESTOCK EQUIPMENT          |            |
| BUILDINGS-BUILDING MATERIALS |            |
| BINS - DRYERS - VACS         |            |
| MOBILE HOMES                 |            |
| SPRAY EQUIPMENT              |            |
| BUSINESS OPPORTUNITIES       |            |
| WELDING                      |            |
| MISCELLANEOUS                |            |

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2006 Case IH MXU 130 w/loader  
2002 JD 6420 MFD, loader  
1982 IH 3288 2WD, cab  
1980 IH 1486 2WD, loader

**MISCELLANEOUS**

2009 Case IH DC92 disk MoCo  
2009 NH H7230 10' disk MoCo  
2007 NH 1432 disk, MoCo  
2004 Kinze 1050 RC grain cart  
2006 Case IH RB 463 net/twine  
1987 Case IH 8440 baler  
1992 Case IH 8465 baler  
1993 NH 640 baler  
1995 Case IH 8330 MoCo  
1984 IH 496 32' disk  
2005 Case IH RBX 562 net/twine

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**2001 NH TS110, MFWD cab,**  
LH reverser, 16x16 electro-shift, 540-1000 RPM, joy stick with Westendorf TA-29 loader, self leveling 7 ft. bucket. 620-662-6286.

2003 Case IH MX255 MFD, 6693 hrs.....\$89,500 (M)  
2009 Case IH MX275 MFD, 609 hrs.....\$148,500 (M)  
2006 Case IH MX285 MFD, 1912 hrs.....\$132,500 (H)  
2006 Case IH MX305 MFD, 2057 hrs.....\$128,500 (W)  
2009 Case IH MX335 MFD, 731 hrs.....\$182,500 (C)  
2008 Case IH Puma 195 MFD w/ldr., 567 hrs.....\$107,500 (H)  
1979 Ford 7700 2WD w/ldr., 6658 hrs.....\$15,500 (M)  
1994 Ford NH 7740 MFD w/ldr., 4426 hrs.....\$24,500 (H)  
1973 JD 4230 2WD w/ldr., 9449 hrs.....\$18,500 (M)  
1990 JD 4555 2WD, 5106 hrs... \$53,500 (M)  
2004 JD 7820 MFD w/ldr., 4455 hrs.....\$103,500 (M)  
NH 8260 MFD w/ldr., 7800 hrs . \$28,500 (W)

**SPRAYERS**

2006 RHS FP111 w/80' booms.... \$25,000 (C)  
2002 Case IH SPX3185 w/75' booms.....\$85,000 (H)  
2005 Case IH SPX3200 w/90' booms, 1640 hrs\$115,000 (C)  
2003 Case IH SPX3200 w/90' booms, 2206 hrs\$105,500 (C)  
1999 GMC truck sprayer w/80' booms.....\$25,000 (C)  
2007 Melroe 4655 w/80' booms, 391 hrs.....\$87,900 (C)  
2005 Raptor Pro 1200 w/90' booms, 1582 hrs..\$89,500 (C)  
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**CASE III AGRICULTURE**

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IH 3688 tractor . . . . . \$12,000  
Oliver 1850 tractor . . . . . \$2,200  
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SALVAGE TRACTORS  
ALLIS 7000-7080, 220, 210, 190XT; D17-19; JD 84-8630, 7520, 6030, 5020, 4630, 4430, 4020, 3020, 720, 730; CASE 1470, 1370, 1270, 1200, 1070, 930, 400; IH 1568, 1466, 1256, 1066, 1026, 806; FORD 4-5-6-8-9000; MF 2745, 1155, 1100, 90, 85; OLIVER 2150; MM G1000; WH2-150, 4-150.

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**MACHINERY**

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'00 JD 6410 MFD cab, 3400  
hrs  
'99 Case IH MX270, 4100 hrs  
'96 Case IH 3220 2WD,  
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'91 Case IH 7120 2WD, 5180  
hrs  
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hrs  
'90 Ford 7710 2WD cab/loader  
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'98 Case IH 1020 25' flexhead  
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'95 Case IH 1020 20' flexhead  
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'92 Case IH 8480 rd.baler  
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25' and 30' flex heads.....CALL

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'10 JD 9770STS, 1015 hrs	\$218,000
'10 JD 9770STS, 593 hrs	\$219,000

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'80 JD 7720.....\$13,000  
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'10 JD 9770 4WD	\$217,500
'10 JD 9770	\$228,500
'09 JD 9770	\$232,500
'09 JD 9770	\$228,000
'09 JD 9770 4WD	\$229,400
'08 JD 9770	\$219,500
'08 JD 9770	\$236,500
'08 JD 9770	\$230,000
'07 JD 9760 4WD	\$210,000
'07 KD 9760	\$199,500
'07 JD 9760 4WD	\$155,000
'05 JD 9760	\$150,000
'05 JD 9760 4WD	\$140,000
'04 JD 9760	\$119,500
'06 JD 9660 2WD	\$167,500
'06 JD 9660 2WD	\$193,000
'06 JD 9660 2WD	\$166,500
'06 JD 9660 2WD	\$181,000
'06 JD 9660 4WD	\$182,000
'05 JD 9660	\$131,500
'04 JD 9660 4WD	\$132,000
'01 JD 9650	\$105,000
'98 JD 9610	\$62,000
'90 JD 9600 4WD	\$37,500
'01 JD 9550	\$79,500
'00 JD 9550 SH	\$85,000
'99 JD 9510 duals	\$72,500
'99 JD 9510 4WD SH	\$76,000
'96 JD 9500 SH	\$66,000
'06 CIH 8010 loaded	\$169,500
'05 CIH 2388 4WD	\$142,000
'05 CIH 2388	\$118,000
'98 CIH 2366 Hillco	\$99,500
'00 CIH 1680	\$32,500

43 corn heads  
**— GRAIN DRILLS —**  
'97 JD 1850 36"x75" \$36,500  
**— SPRAYERS & APPLICATORS —**  
'09 JD 4730 \$175,000  
'07 JD 4720 \$148,500

**MACHINERY**

**SHUCK IMPLEMENT**  
**IN STOCK- NEW MASSEY  
FERGUSON HESSTON  
SERIES ROUND BALERS**

**IN STOCK- 14 WHEEL  
HYCAC H&S RAKES**  
Allis Chalmers 3 bottom plow .  
.....\$600  
EZ Trail seed tender, new.....  
.....In Stock  
300 bu. w/hyd. motor, divider  
& roll tarp.....Call  
NH 499 mower cond., clean,  
12'.....Just In  
OMI 10 wheel fold up Hy-ca-  
pacity rake.....Just In  
White 8531 planter, very  
good.....Coming In  
Killbros HC362 36' high speed  
header trailer, loaded.....  
.....\$7,900  
Ferguson TO-35 gas, sharp...  
.....\$4,500  
MF 65 gas, w/Bush Hog loader  
and front hyd. pump \$4,150  
Kinze rear fold 12 row planter  
.....Call  
White 6346 16 row planter....  
.....Call  
IH 1480 combine.....Call  
Great Plains SF 30 30' drill....  
.....Call  
8' Cimarron rotary cutter, used  
one time.....\$3,500  
Extra nice Hesston 1160 14'  
Hydra swing swather.....  
.....Just In  
2006 Q75 Quicke loader with  
AgCo mounts.....Call  
84" H.D. 6 way Dozer blade for  
Skidsteer, like new.....\$4,900  
2004 MF 9690 combine.....  
.....Reduced Rental  
Case IH 8465 round baler.....  
.....\$4,500 As Is  
Hesston 4550 twine tie baler,  
shedded, clean.....\$5,900  
Farm Hand bale accumulator..  
.....\$1,500  
Hesston 1340 Mo Co w/swivel  
hitch.....\$14,000  
1 set of 900/60 R32 combine  
tires on Agco rims.....  
.....Negotiable, come look  
Case IH RS 561 fully auto-  
matic round baler, mesh,  
very nice.....\$14,500  
White 6100 4 row planter, liq-  
uid fert. ....\$4,500

**Lawrence, KS**  
**785-843-8093**  
**800-654-5191**  
Fax: 785-843-1014

**NEW TA-26 Westendorf**  
loader. 966 IH brackets. \$4900.  
785-220-9665.

**2001 CASE IH RS-551 baler,**  
great condition, used very little,  
always shedded. 785-747-2478.

**JUBILEE FORD tractor, runs**  
good, new paint. Ferguson 3 pt.  
2 row lister. 785-562-5611.

**MF 24' grain header, MF 1163**  
corn head, very good. 785-227-  
5783.

'06 JD 4720	\$132,000
'98 JD 4700	\$69,000
'05 RoGator 1274C	\$99,500
'97 RoGator 854	\$40,000
'05 Top Airs 1200 gal	\$26,000
'98 Wilmar 7200	\$49,000
'00 Spray Coupe 3440	\$29,500

**— TRACTORS —**  
'07 JD 9520T.....\$185,000  
'06 JD 9520 4WD.....\$171,500  
'05 JD 8520T.....\$135,000  
(3) '08 JD 8430T.....\$179,500  
'99 CAT 85E.....\$95,000  
'02 JD 8420 MFWD.....\$105,500  
'05 JD 8320.....\$125,000  
'98 CIH 8940 MFWD.....\$56,000  
'79 JD 4640.....\$19,500  
'96 JD 6400 w/620.....\$32,500  
'10 JD 6230 Prem.....\$64,500  
'04 JD 6120 2WD.....\$24,000  
'05 Kubota L3430.....\$19,500

**— TILLAGE —**  
'08 JD 2510S strip till.....\$48,500  
'04 JD 512 Ripper.....\$23,500  
'08 CIH Ecolo Tiger.....\$26,500  
'08 Blue Jet Disk Ripper.....  
.....\$19,000  
Landoll 6-30 Ripper.....\$7,500  
JD 32' 650 disk.....\$22,000

**— HAY EQUIPMENT —**  
'06 JD 567, 2300 bales\$26,500  
'05 JD 567.....\$25,000  
'96 JD 566, 7500 bales\$16,900  
'88 JD 535 wrap.....\$10,850  
'04 NH 780.....\$17,950  
'94 NH 660.....\$7,500

**Hiawatha Implement Co.**  
**785-742-7121**  
HIAWATHA, KS 66434  
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**MACHINERY**

**OHLDE TRACTOR REPAIR**

- New hyd. pumps for JD 10 through 50 series
- '09 XRT 950, 4x2, demo.....\$6,200
- New 2010 diesel XRT 1550's

**5.9% Financing for 36 months on XRT's**

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**2006 CIH 2388 combine AFX** rotor, RWA, duals Y-M chopper tracker, 2 speed, 1183 hours, like new, \$151,000. 620-782-3648.

**2001 JD 1560 no till drill 0** acres on new bushings/ pins, always shedded, excellent condition, \$23,500. 785-263-5651.

**GRAIN CARTS AND AUGERS**

2009 HI 10x82 auger  
Westfield TR100-71 auger  
New Parker 839  
New Brandt 850 grain cart  
New Brandt 1050 grain cart  
New Parker 624  
New Parker 739  
New Harvest International 10' & 13' augers  
A&L F700 grain cart

**TRACTORS**

1972 JD 4320 w/ 725 loader  
3pt Hitch for FarmAll H or M IH 674 utility  
1993 JD 6300 w/620 loader  
1979 IH 484 diesel  
1978 JD 4640 PS  
1978 Case 480C w/TLB  
1953 Ford Golden Jubilee  
1947 Farmall M loader, WFE, live pump

**HAY EQUIPMENT**

2009 Sitrex Magnum 14 wheel rake  
H&S 12 wheel carted rake  
New Hesston 1375 15' DMC

**MISCELLANEOUS**

Used Rhino post hole digger, PTO  
1999 Case IH 1020 25' flex head  
JD 444 cornhead  
New Rhino SD15 Batwing shredder  
Land Pride SC 2672 Rotary mower hyd. drive  
Case IH 5400 20' no till drill  
New Kelly Ryan 4x10 feed wagon  
2001 Sunflower 9421 30' drill  
2000 Sunflower 1433 24 disk  
New Sunflower 1435 29 disk  
B&B Tech. 30' header trailer  
Koyker rigid mount loader  
Case IH 900 12 RN planter, rear fold  
New Lyon Cub tree shear  
New Rhino 184 Shredders  
New Landoll 5530, 30' drill  
New Seed Shuttle 290  
Crustbuster Speed King drive over pit conveyor  
Riteway 35' header trailer  
New Sunflower 9434, 30' drill  
Bish head changer, IH combine to JD head  
Icon 1632 grader  
Farmhand 1140 mounts only for TW Ford

**TRACTORS**

1972 JD 4320 w/ 725 loader  
3pt Hitch for FarmAll H or M IH 674 utility  
1993 JD 6300 w/620 loader  
1979 IH 484 diesel  
1978 JD 4640 PS  
1978 Case 480C w/TLB  
1953 Ford Golden Jubilee  
1947 Farmall M loader, WFE, live pump

**HAY EQUIPMENT**

2009 Sitrex Magnum 14 wheel rake  
H&S 12 wheel carted rake  
New Hesston 1375 15' DMC

**MISCELLANEOUS**

Used Rhino post hole digger, PTO  
1999 Case IH 1020 25' flex head  
JD 444 cornhead  
New Rhino SD15 Batwing shredder  
Land Pride SC 2672 Rotary mower hyd. drive  
Case IH 5400 20' no till drill  
New Kelly Ryan 4x10 feed wagon  
2001 Sunflower 9421 30' drill  
2000 Sunflower 1433 24 disk  
New Sunflower 1435 29 disk  
B&B Tech. 30' header trailer  
Koyker rigid mount loader  
Case IH 900 12 RN planter, rear fold  
New Lyon Cub tree shear  
New Rhino 184 Shredders  
New Landoll 5530, 30' drill  
New Seed Shuttle 290  
Crustbuster Speed King drive over pit conveyor  
Riteway 35' header trailer  
New Sunflower 9434, 30' drill  
Bish head changer, IH combine to JD head  
Icon 1632 grader  
Farmhand 1140 mounts only for TW Ford

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Great Selection of 2WD, 4WD, and MFWD tractors.

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SUPERIOR, NEBRASKA

**FIELD READY 79 MF 750** combine, 3135 actual engine hours, with 24' header, shedded, 2nd owner, very good. 785-227-5783.

**EXCELLENT 1998 9510 1980** actual hours top condition also nice 1998 9610 would sell or rent. Can deliver. 785-452-5685, 785-227-2578.

**1996 JD 930 rigid very nice** \$6,500 also 1990 JD 925 rigid good \$4,500. 620-767-5928, 785-466-6019.

**NH 275 wire tie sm sq. baler,** always stored in shed, ready to bale hay, \$2,750 obo. 785-456-3428.

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IMPLEMENT  
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**LEASE A JOHN DEERE 2010 COMBINE**  
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**1977 7700 JD turbo combine;** JD 3800 silage chopper 402-226-2801.

**N6 GLEANER combine, 24'** head shedded, AC, heater, straw chopper. 316-772-2881.

**SOIL TESTING, lab work,** fertilizer and lime recommendations. Call Suther Ag Services. 785-457-3440.

**26' FIELD cultivator with new** harrow tines, excellent shape, used very little, \$5,000. 620-738-4312.

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**ABILENE MACHINE**

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'94 Case IH 1688 .....\$35,000  
'95 Case IH 2166 .....\$54,500  
'03 Case IH 2388 .....\$89,000  
'98 Case IH 2388 .....\$62,500  
'03 John Deere 9550...\$75,900  
'00 John Deere 9650...\$74,900  
'00 John Deere 9650STS.....\$78,000

**HEADERS & CORNHEADS**  
Over 90 for sale. See website for complete listings.  
CIH 1020 (20'- 25'- 30').....\$4,950-\$23,900  
JD 930 .....\$5,950-\$16,900  
JD 625 .....\$21,900-\$24,900  
JD 925 .....\$7,950-\$15,900  
IH 883, 983, 1083 cornheads...\$4,950-\$14,900  
JD 643, 843, 693 cornheads....\$4,950-\$14,900

**TRACTORS**  
Great Selection of 2WD, 4WD, and MFWD tractors.

**USED TRACTORS**  
Ford TW35 w/ldr.  
Case IH 7110, 2WD  
Case IH MXM120 MFD  
Case IH 435 Q-Trac  
Ford 9680 4WD  
IH 5088 CAH  
JD 4640 CAH  
JD 320 SSL  
JD 9400T Track  
Case IH MX245 MFD  
Case IH Puma 165 MFD  
Case IH 9370 4WD

**USED COMBINES**  
Case IH 2188 RWA  
Case IH 2388 RWA  
Case IH 1688 RWA  
Case IH 1660 RWA  
Case IH 2166 RWA

**1-800-530-5428**  
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Jct. 59 & 96 Hiways  
Altamont, Kansas  
Fax: 620-784-5622

**CASE III**  
AGRICULTURE

**USED TRACTORS**  
Ford TW35 w/ldr.  
Case IH 7110, 2WD  
Case IH MXM120 MFD  
Case IH 435 Q-Trac  
Ford 9680 4WD  
IH 5088 CAH  
JD 4640 CAH  
JD 320 SSL  
JD 9400T Track  
Case IH MX245 MFD  
Case IH Puma 165 MFD  
Case IH 9370 4WD

**USED COMBINES**  
Case IH 2188 RWA  
Case IH 2388 RWA  
Case IH 1688 RWA  
Case IH 1660 RWA  
Case IH 2166 RWA

**1-800-530-5428**  
**Thomas Impl. Inc.**  
Jct. 59 & 96 Hiways  
Altamont, Kansas  
Fax: 620-784-5622

**CASE III**  
AGRICULTURE

**'83 L3 Gleaner Combine 3500** engine hours, 2 rigid heads 24' & 18' last used on 2010 fall crop \$7,850. 620-382-7845.

**2005 JD 1890 air seeder 30'** wide 10" spacing with liquid fertilizer good condition \$70,000. 785-562-5541, 785-562-8048.

**CLASSIFIEDS — THEY WORK FOR YOU**

**'83 L3 Gleaner Combine 3500** engine hours, 2 rigid heads 24' & 18' last used on 2010 fall crop \$7,850. 620-382-7845.

**2005 JD 1890 air seeder 30'** wide 10" spacing with liquid fertilizer good condition \$70,000. 785-562-5541, 785-562-8048.

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**RAKE WHEELS to fit most wheel rake \$119.00**

**10', 12', 14', & 16' GATES CORRAL PANELS**  
12' corral panels.....\$75.00  
10' corral panels.....\$65.00

**SKID LOADERS & ATTACHMENTS**  
Ditch Witch 1030 walk behind trencher.....\$3,000  
Ditch Witch 3700 SP trencher . . . . . \$7,500  
Power House Prodigy stand on skid loader w/rubber tracks, trailer, and attachments .....\$6,500  
2009 Gehl 5240E, 1050 hrs  
2008 Gehl 5240E, 1300 hrs. Choice.....\$22,500  
Gehl V270 skid loader  
New 12", 16" M&M tree shears  
CEA pallet forks, tooth bars  
New Mensch, manure scrprs  
Lowe hydr. post hole digger  
Haugen brush grapples  
Worksaver Bale forks .....\$600  
Worksaver walk thru pallet forks.....\$895  
Danuser Planetary post hole digger 12" bit.....\$2,395  
Used Mensch 6' saw dust shooter

**NEW EQUIPMENT**  
Bison 3 pt. blade  
Bush Hog zero turn mowers  
Cimarron 6' rotary mower  
Cimarron 8' rotary mowers  
Enorossi 12 whl rakes HiCap

**USED EQUIPMENT**  
Kuhn GMD 600 Disk mower w/ KMC pull cart, excellent  
NH 282 wire sq. baler, excellent  
Westendorf TA26  
Case IH 8370 MoCo  
Used Gehl MX95 grinder/mixer scales, 1,000 RPM PTO

**NEW EQUIPMENT**  
Bison 3 pt. blade  
Bush Hog zero turn mowers  
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Case IH 8370 MoCo  
Used Gehl MX95 grinder/mixer scales, 1,000 RPM PTO

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**Vermeer**

**NEW**  
Balers 665 Rancher, 605SM, 604M  
Rakes R-2800, R-2300, VR 1022 wheel rake  
BP 8000 bale processor

**USED**  
605SM, 605M's, 604M, 504M, 554XL, 605L's, 605J's, 504I, 605F

**LARGER BALE FORKS AVAILABLE**  
**SPRING STEEL SHEET METAL**  
6'x10' 18 ga.....\$44.00  
40"x72", 18 ga.....\$20.00  
23"x80", 18 ga.....\$10.00

**NEW STEEL**  
40' 4"x5" rect. tube  
Round square tubing angle channel and flat 14 ga, and 1/8" floor plate

**EXPANDED METAL**  
1 1/4, 2 3/8, 2 7/8, 3 1/2, 4 1/2 pipe  
3/4" & 7/8" sucker rods

**WELDING SUPPLIES**  
Oxygen C125 & acet. Bottles for sale  
Welding rods & wire  
Top & bottom belts for all balers  
Twine 4' & 5' netwrap  
Portable panels, Feed Bunks & Round Bale Feeders

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785-293-5583  
785-293-2235

**Vermeer**

**NEW**  
Balers 665 Rancher, 605SM, 604M  
Rakes R-2800, R-2300, VR 1022 wheel rake  
BP 8000 bale processor

**USED**  
605SM, 605M's, 604M, 504M, 554XL, 605L's, 605J's, 504I, 605F

**LARGER BALE FORKS AVAILABLE**  
**SPRING STEEL SHEET METAL**  
6'x10' 18 ga.....\$44.00  
40"x72", 18 ga.....\$20.00  
23"x80", 18 ga.....\$10.00

**NEW STEEL**  
40' 4"x5" rect. tube  
Round square tubing angle channel and flat 14 ga, and 1/8" floor plate

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Top & bottom belts for all balers  
Twine 4' & 5' netwrap  
Portable panels, Feed Bunks & Round Bale Feeders

**Forrest Johnson**  
LEONARDVILLE, KS 66449  
785-293-5583  
785-293-2235

**TRANSPORT AND EQUIPMENT** maintenance specialist at Cow Camp Feed Yard. CDL, cattle and grain hauling; mechanical and maintenance skills required. Send resume to 1611 100 Ave Ramona, KS 67475. 785-965-2228.

**PART/ FULL Time Truck Driver** experience hauling cattle required. Must live within 50 miles of Herington. Call 785-366-0962.

**OUTSIDE SALESPERSON NEEDED**  
by Phillips Seed Farms, Inc. at the primary location just south of Abilene, KS. Phillips Seed is a locally owned and growing regional seed company. Duties will include: dealer and retail sales calls, field days, trade shows, seed test plots, and help with seed processing and distribution. Experience in a related field required, with ag sales and crops knowledge preferred. Training provided. Competitive salary and benefits. EOE. Drug and physical testing required.  
Send resume to [drhine@phillipsseed.com](mailto:drhine@phillipsseed.com) or Human Resources 980 Hwy 15 Hope, KS 67451, or stop by for an application.

**JD 1986 8820 combine, good** machine, NC Kansas. 785-527-0261.

**AGCO 30' 700 series header** pickup reel, \$5,000. 785-747-8277.

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**MACHINERY**

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Agco RT 120A  
Gleaner 700 header 30'  
Gleaner 500 25' flex  
Case IH 800 6 row planter  
Gleaner 700, 27' rigid  
'09 Gleaner R76  
2000 Gleaner R62  
Allis 7000 tractor  
Gehl 4625 skid loader  
Gehl Feedwagon  
Case IH 900, 6 row  
JD 1380 hydro swing  
Vermeer 605C  
'09 Gleaner 8200 30' flex  
Hesston 1340 MoCo  
Hesston 956 round baler  
'02 Challenger MT 755

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**Management Position**  
Phillips Seed Farms, Inc. is seeking a well-qualified individual as General Manager. Phillips Seed is a family owned seed business in Central Kansas near Abilene with three locations. The successful applicant will have at least 5 years' experience managing employees, sales, and assets. A strong background in accounting and/or understanding of financials is required. Additional knowledge of the seed industry, grain markets, and excellent people skills required. Please send resume to: Phillips Seed Farms, Inc. - General Delivery - Abilene, KS 67410. No phone calls please.

**TRANSPORT AND EQUIPMENT** maintenance specialist at Cow Camp Feed Yard. CDL, cattle and grain hauling; mechanical and maintenance skills required. Send resume to 1611 100 Ave Ramona, KS 67475. 785-965-2228.

**PART/ FULL Time Truck Driver** experience hauling cattle required. Must live within 50 miles of Herington. Call 785-366-0962.

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Send resume to [drhine@phillipsseed.com](mailto:drhine@phillipsseed.com) or Human Resources 980 Hwy 15 Hope, KS 67451, or stop by for an application.

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Strongest continuous fence made.  
4, 5, 6 & 7 bars available  
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Prime & reject pipe, rods, cable, caps, clips, springs and more.  
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**LOUCKS DISC rolling quality** service in central Kansas since 1984. Hesston. 620-327-2859.

**PETS**

**BORDER COLLIE heeler cross** puppies, 2 females 8 weeks old, working parents, \$80, near Wamego. 785-844-0611.

**AUSTRALIAN SHEPHERD** Puppies, registered ASCA, females, blue merle and black tri, ready June 15th. North of Clifton 785-348-5404.

**REGISTERED BORDER Collie** puppies working parents, blue and white and blue merle. 913-416-0090.

**BORDER COLLIES 7 weeks,** wormed and shots, \$100. 785-589-2590.

**FOR SALE: Border Collie** Pups. 785-589-2590.

**WEST HIGHLAND White** terriers 2 males \$300, 2 females \$450. Ready June 28th , 785-292-4218.

**IRRIGATION**

**1/4 mile of 8" PVC gated pipe.** 785-458-9548.

**WELDING**

**FOR SALE: 7' Loader bucket,** no mounts; 7' skid steer bucket. Custom buckets built. Schmitz Welding and Fabrication. 785-336-1001.

**WANTED**

**WANTED: 250 bushel grain** bin. 785-799-4134.

Call us for Catalogs, Sale Flyers, Magazines, Calendars, Brochures, Books, Newspapers and ask for Marlin.



# BLACK ink

By Steve Suther

Nothing better than looking at really nice cattle. Unless it's looking at them while referencing some really deep individual data. Every cow is good at something, but in a few cases, the only thing they're good at is looking good. That's why we need records, unless money is of no importance.

Records should confirm those mature-weight guesses and, factoring in average weaning weights, point out the most and least efficient cows. Ear tag numbers should convey age at a glance, and the oldest cows have made us the most money. That's unless, again, we manage as if money is not important and let them stay regardless of whether they wean a calf each year.

Deeper data just goes into more detail on econom-

ically relevant traits. It's amazing what lies beneath the appearance and basics of weight and functionality. Uniformity can make a big difference, often \$300 or more between calves at today's prices, and we can learn a lot by comparing weights per day of age. The less uniform a calf crop, the more we give up lot-size premiums at auction. If we sell direct, every buyer knows the value differences only widen after weaning and he must bid conservatively on uneven calves.

That puts a premium on cows with a record of steady to higher adjusted-weaning weight. It incentivizes tight breeding and calving seasons, too.

Maintaining excellent health is mostly management, but genetics may play a role as well. Those with

records often debit a cow's total points when her calves repeatedly turn up sick or dead after weaning.

Of course, sire influence is a huge part of herd genetics. Sorting cows by sire and calves by sire group can point out which combinations work best and which pull the average down. Ten years ago, studies showed at least a \$1,500 value spread between yearling bulls that looked about the same and weighed the same, just based on progeny differences at weaning. That could be double today and taken another step, through finishing and into the packing house cooler, it could double again. But wait, as they say on infomercials—there's more: if we keep replacement heifers, those differences could double again.

The optimum bull, chosen by his on-target estimated progeny differences (EPDs), registry and appearance, is a foundation decision. The unknown alternative bull can miss most prog-

eny criteria, creating a downtrend in cow herd performance and quality.

Carcass data is a natural component of complete herd records, not just a maybe-someday luxury. Yes, the Choice-Select spread varies, but we have to aim higher than that to the more stable targets of premium Choice and Prime.

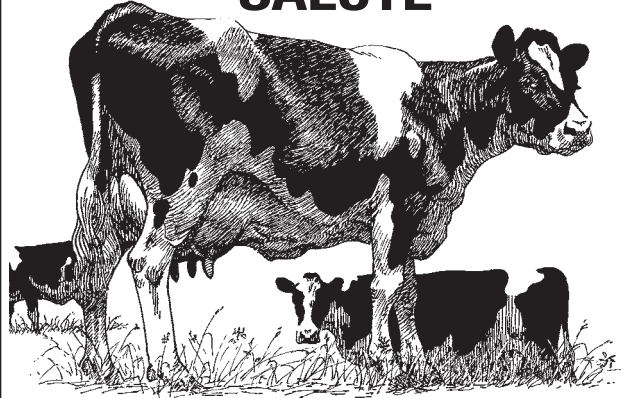
The most consistent, high-quality beef cow herds in this country have sorted carcass data by sire group and individual cows. They allow for outside factors of weather and sickness, but do not keep sires or their daughters that produce below-average progeny carcasses. That's why their calves, already off the charts that show averages, just keep getting better. They eagerly raise the bar because numbers show the way to more profit.

Next time in Black Ink @ Miranda Reiman will look at how we adjust when the road is rough. Questions? Call toll-free at 877-241-0717 or e-mail [steve@certifiedangusbeef.com](mailto:steve@certifiedangusbeef.com).



Lonnie Bommer and son Bray look over the Angus bulls at the 70th Annual Kansas Bull Test Sale in Beloit. The Bommers run a Angus cow/calf operation near Tipton and use the Kansas Bull Test as a source for their herd sires.

**FEED KEY FEEDS**  
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Go to the Source for calves in northeast Kansas and southeast Nebraska

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All calves will be purchased in Missouri and Kansas, loaded, and shipped the same day (partial loads available)

Delivered Price:

Heifers: 350-400 lbs. \$135.00-\$142.00  
400-500 lbs. \$130.00-\$135.00  
500-600 lbs. \$125.00-\$132.00

Steers & Bulls: 350-450 lbs. \$150.00-\$160.00  
450-500 lbs. \$140.00-\$145.00  
500-550 lbs. \$135.00-\$140.00

- Calves will be mixed color (black, red, char crosses) unless ordered otherwise
- All blacks upon request add \$5.00
- All prices includes freight
- Will buy back as yearling

Call for daily price quote

For more information contact:

Jim Breeding, 785-562-7248, cell  
785-325-2243 barn, 785-562-2615 home

"If you don't like 'em on delivery, you don't own 'em"

## AUCTION

THURSDAY, JUNE 23 — 5:00 PM

2000 Rockhill Circle — MANHATTAN, KANSAS

FURNITURE, HOUSEHOLD, COLLECTIBLES,  
STERLING SILVER, MISCELLANEOUS, ETC  
See last week's Grass & Grain for complete listings.

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## AUCTION

SATURDAY, JUNE 25 — 10:00 AM

605 N. Walnut — WESTMORELAND, KANSAS

FURNITURE, HOUSEHOLD, COLLECTIBLES,  
1993 OLDSMOBILE CUTLASS CIERA S, SILVER GLIDE  
CHAIR LIFT, KITCHEN AID MIXER, MISC., ETC.  
See last week's Grass & Grain for complete listings.

JOHN I. O'SHEA ESTATE

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[www.gannonauctions.com](http://www.gannonauctions.com)

## JC LIVESTOCK SALES INC.

Wednesday Sale, Hogs 10:30 AM • Cattle 12:30 PM

For week of June 15th, 2011  
No Sale Last Week.

### UPCOMING SALE SCHEDULE:

June 22nd Hog & Cattle Sale  
60 Butcher Cows  
15 Butcher Cows

June 29th NO SALE Due to Harvest

July 6th Hog & Cattle Sale  
95 blk-x heifers, 800-850 lbs.  
15 blk-x steers, 875-900 lbs.

July 13th NO SALE

July 20th Back to Regular Sale Schedule

Call with any questions regarding sale schedule  
We will have sales on the off weeks  
at Clay Center Livestock  
IF YOU HAVE LIVESTOCK TO SELL PLEASE CALL!

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471

Junction City Field Reps: Jim Heine 785-765-3480, Alma  
Seth Lauer 785-949-2285, Abilene



HOWARD LANGVARDT 785-238-8212  
KARL LANGVARDT 785-499-5434  
785-761-5812 Cell: 785-499-2945

## CLAY CENTER LIVESTOCK SALES INC.

Cattle sales Tuesday, 11:00 AM.

For week of June 14th, 2011

STEERS	Butcher Cow Top
120 845 124.00	was \$78.50
59 851 122.50	Butcher Bull Top
60 932 116.00	was \$95.00

### UPCOMING SALE SCHEDULE:

June 21st NO SALE  
June 28th NO SALE Due to Harvest  
July 2nd No Sheep & Goat Sale  
July 5th No Sale Due to 4th of July  
July 12th Back to Regular Sale Schedule

We will have sales on the off weeks  
at J.C. Livestock

IF YOU HAVE LIVESTOCK TO SELL  
PLEASE LET US KNOW!

Clay Center, Ks • Barn Phone 785-632-5566

Clay Center Field Representatives: Lyle Perry, 785-392-4165  
Tom Koch, 785-243-5124 Bruce Rogge, 785-692-4214  
Lance Lagasse, 785-262-1185

MITCH LANGVARDT 785-238-1858  
LYNN LANGVARDT 785-762-2702  
Cell: 785-761-5814 Cell: 785-761-5813



## EMPORIA LIVESTOCK SALE CO.

Bonded & Insured

SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM  
620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741

6-15-11. A nice run of cattle for our slow time of year! With feeder steers selling steady to higher coming off brome. Weaned calves with condition in demand and steady. Cows & bulls mostly steady!

3 hrs @290#	\$130.00	6 str @491#	\$133.00
2 hrs @320#	\$125.00	4 str @535#	\$130.50
6 hrs @518#	\$121.25	8 str @536#	\$128.00
3 hrs @540#	\$117.75	3 str @605#	\$127.50
4 hrs @694#	\$117.00	60 str @946#	\$119.10
11 hrs @844#	\$113.50	18 str @898#	\$117.75
6 hol @1042#	\$71.75	53 str @1047#	\$115.10
3 str @400#	\$137.00	29 str @1030#	\$115.35
2 str @440#	\$135.00		

COWS \$69.00-\$75.75  
\$63.00-\$68.75  
SHELLS: \$62.00 & DOWN  
BULLS: \$89.00-\$94.00

**REMEMBER!**  
NO SALE THIS WEEK:  
JUNE 22nd!

We will have a sale on June 29th with many consignments pending!

Check out [emporialivestock.com](http://emporialivestock.com) for more information or call us here at the barn for questions or consignments!

Expecting a nice Dock Run of Calves and Feeders! Start selling butcher cows & bulls @ 11 AM then calves, followed by the feeder cattle auction!

THANK YOU

for all of your continued support!  
Your business always appreciated!

For Cattle Appraisals Call:

BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-341-0607  
LYLE WILLIAMS, Field Representative, 785-229-5457

WIBW 580 - 6:45 A.M. Thurs;

KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri.

[emporialivestock.com](http://emporialivestock.com)

# Satanta youth earns Clutter Scholarship

Kurtis Clawson has received the Herb Clutter Memorial Scholarship awarded by the Kansas Wheat Growers Research Foundation. The scholarship, established in 2009 by the Kansas Wheat Growers Research Foundation, will award Clawson \$500 toward his enrollment at Kansas State University where he will pursue a dual major in agronomy and mechanical engineering.

Clawson graduated from Satanta High School in May where he maintained a 4.0 grade point average. He was president of the FFA, Student Council and 4-H Council president; and the National Honor Society secretary. These leadership positions, combined with his exceptional academic achievements and career objectives focused around the field of agriculture, make Clawson a great representative of the Herb Clutter Memorial Scholarship.

"Kurtis' essay and application were outstanding

and reflect a young man excited and enthusiastic to begin his career in agriculture," says Dalton Henry, director of governmental affairs for Kansas Wheat and scholarship committee member.

The Herb Clutter Memorial Scholarship was established through a fund in memory of Herbert W. Clutter, a farmer from Holcomb and the first president of the National Association of Wheat Growers. The history of the Kansas Association of Wheat Growers and the Kansas Wheat Commission is enriched with the memory and lasting leadership of Clutter and his family. "Herb's enthusiasm for the wheat industry serves as an excellent example to young adults as they take this next step in their lives," says Henry. "It is an honor and privilege to offer this scholarship in his name and to share Herb Clutter's vision, hard work and sense of community with the next generation."

Applicants for the annual Herb Clutter Memorial Scholarship must be incoming freshman from Kansas who will be full-time students at any two or four year, Kansas college or university. They should plan to pursue a career in the field of agriculture.

Next year's 2012 Herb Clutter Memorial Scholarship application will be available this fall and will be due January 15, 2012. Applications and additional information about the scholarship can be found on the Kansas Wheat website at [kansaswheat.org](http://kansaswheat.org).

**PUBLIC AUCTION**  
**SATURDAY, JULY 2 — 10:00 AM**  
 6460 N. Broadway — WICHITA, KANSAS  
**Jet Skis, Boats, Trailers, 4 Wheelers, RVs, Vehicles, Mowers, Camping & Fishing Gear.**  
**CONSIGNMENTS WELCOME!**  
 See web page for information: [newcomauction.com](http://newcomauction.com)  
 316-744-9950

Rex B. Newcom 316-393-6637 Jack Newcom 316-250-0077

**purple wave** auction  
 Straight. Simple. Sold.

**AG EQUIPMENT INTERNET AUCTION**  
 Bidding starts to close **Wed., June 29 at 10 a.m.**

**ALL ITEMS SELL WITH NO RESERVE!**  
**Tractors:** JD 8870 4WD, '04 NH TN60DA, (2) JD 2955, '10 JD 3038E, '93 Ford 6640 w/ldr, '89 Ford TW-15, '86 Steiger Panther CP-1325 4WD, '82 JD 4840, '81 JD 4840, '80 JD 4640 **Combines:** (2) '72 JD 6600 **App equip:** '04 Wylie 1600 pull type spry, '04 NH 155 manure sprd, (2) Willmar Super 600 frtlzr sprdr **Hay and forage:** '01 JD 4990 self propelled swather, '04 NH BR780 rmd blr, CIH RBX561 rmd blr, '98 JD 566 rmd blr, Case 8380 swather, Case 8370 14' hydra-swing swather, Hesston BP20 tilt tub hay processor **Loaders:** Allis Chalmers TL-14, Case/Davis 430 Scat Back **Tillage:** Krause 4011 chisel plow, Sunflower field cultvtr **Planting and seeding:** '88 Great Plains 2SF24 solid stand drill, JD 450 grain drill, Great Plains three section drill **Autos:** '03 Dodge Ram 3500 SLT quad cab pickup trk, '01 Ford F350 Lariat SD pickup trk **Tractor loaders and attachments:** Woodward Flail-Vac FV-212 seed stripper **Skid steer:** '03 NH LS180 Mowers: '04 JD CX20 batwing, (2) '97 Schulte 15' rotary and more assets online

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**VALENTINE LIVESTOCK AUCTION CO. Valentine, Neb.**

**SPECIAL FALL BRED FEMALE SALE & REGULAR SALE**  
**Thursday, JUNE 30, 2011**  
 Expecting 1500 head  
 A Strong line-up of top end kind

**Listings:**  
 82 Red Angus (45 @ 3 yrs; 23 @ 4 yrs; 14 @ 5-6 yrs) bred rd angus; cf 8-10 for 30 days Beckton, Cross Diamond, and Hall genes. Moderate frame. Years of performance bred in- Parton Ranch (John Warren) 308-645-9000.  
 80 Red Angus (65 rd, 15 blk) (40 @ 3 yrs; balance 4-6 yrs) bred rd angus; cf 7-15 for 60 days Flying D Ranch ( M&B DeNaeyer 308-748-2354/ 402-322-1968)  
 53 Red Angus (purebred; 3-4 rs - 1100-1200#) bred red angus; cf 8-15 for 50 days Sound, solid & productive.. Hall Red Angus ( Brad Pokorney 308-636-2275)  
 42 rd angus (3-4 yrs) bred rd angus; cf 8-15 for 60 days, home raised; moderate framed Moore Ranch (Rusty 308-587-2317)  
 45 rd & blk (mostly 4 yrs) bred red; cf 8-15 Shane Wobig  
 40 rd angus (3-4 yrs; 1100#) bred rd angus; cf 8-5 for 60 days Pin Wheel Ranch Co  
 91 blk, bwf (12hd) (3-4 yrs) bred rd angus; cf 8-5 for 60 days Pin Wheel Ranch Co  
 90 angus (mostly 3-5 yrs; balance 6-8 yrs) bred angus; cf 8-5 for 60 days Moderate framed Pass Ranch (Sonny Hanna 308-748-2236)  
 82 blk simm/ang-x, few rd (26 hd) bred blk simm/ ang-x, (45 @ 3-4 yrs; balance solid mouth); cf 8-2 for 42 days Reed Hamilton Ranch  
 72 blk & rd angus (14 hd) bred blk; cf 8-15 for 32 days Manning Rn Co. (Rod & Ann Warren 402-322-1219)  
 85 blk (50@3 yrs) bred angus; cf 8-15 for 50 days, home raised, moderate framed Bob Warren 402-645-9909  
 60 blk bwf (young-solid mouth), bred Angus, cf 8-10 for 50 days. Dusty Paxton (308-587-2221).  
 45 blk (3 yrs- few 4 yrs) bred angus (TK & Marcy); cf 8-15 for 60 days Cottonwood & Pine  
 41 blk (3 yrs) bred angus (Connealy); cf 8-28 for 45 days. One iron Dean Marshall  
 40 blk x (3-5 yrs, 1200-1325 lbs) bred blk, cf 8-20. Rhoades Land & Cattle. Plus more from Finney Cattle Co (25 hd), Finney Hanna (22 hd), Kennedy (31 hd), Escott (28 hd), Rohia-Shimeck (30 hd), Kennedy (32 hd), Warren (21 hd), Warren (21 hd), Hoppeter (10 hd), Palmer 7 Brooks (12 hd), Diamond Lazy J (15 hd), Howard (10 hd), Ireland (9 hd), Elsasser, Hollenbeck, Soles 10 blk pairs from Hall Red Angus

**FOR COMPLETE LISTINGS SEE OUR WEBSITE!**  
 View our special sales online @ [cattleusa.com](http://cattleusa.com)  
**Office: 1-800-682-4874 or 402-376-3611**  
 Greg Arendt, Mgr., H: 402-376-4701 Greg Nielsen, Fieldman, H: 402-389-3833  
 Visit our website: [www.valentine-livestock.com](http://www.valentine-livestock.com)

**BELLEVILLE 81 LIVESTOCK SALES**  
 Junction Hwys 36 & 81 Belleville, Kansas

**CATTLE SALES EVERY FRIDAY • 10:30 AM**

Results June 17: A great run of feeders with many buyers on the seats. Slaughter cows \$47-\$80, mostly \$67-\$78.

STEERS			
399 lbs.	\$169.00	516 lbs.	\$136.50
447 lbs.	\$159.00	646 lbs.	\$130.00
467 lbs.	\$156.00	666 lbs.	\$128.25
523 lbs.	\$144.50	692 lbs.	\$123.90
683 lbs.	\$149.75	769 lbs.	\$122.00
757 lbs.	\$130.60	788 lbs.	\$120.50
868 lbs.	\$124.00	826 lbs.	\$116.90
HEIFERS			
425 lbs.	\$147.00	864 lbs.	\$115.20
		923 lbs.	\$114.00

• NO CATTLE SALES: Friday, June 24 or July 1st

• GOAT-SHEEP SALE: Saturday, June 25 • 5:30 PM  
 60 Boer-x withers, 70-75 lbs.; 20 Kiko-x does, 60-70 lbs., nice, lots of color; 35 Boer-x goats, 50-65 lbs.; 25 goats, 45-65 lbs.

Special Off-Grass Feeder Sale, Friday, July 15th  
 Will be a very good sale. CONSIGN EARLY!

Barry & Angii Kort, Owners • 785-527-2258  
 Myron DeGraff • 785-243-4368  
 Dean Sothes • 785-374-4288  
 Alan Reith • 785-541-0452

For Market Reports, Early Listings and to Watch Our Sale Live click on Website: [Belleville81.com](http://Belleville81.com)

**Eureka Livestock Sale**  
 P.O. Box 267 Eureka, KS 67045  
 620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

On Thursday, June 16 we had 2,037 head on a higher market.

STEERS			
9 mix	491@144.00	62 mix	912@122.00
7 bk bwf	509@144.00	94 bk char955	@122.00
10 bk gry	610@139.00	23 bk char987	@119.25
8 bk bwf	601@136.00	52 bk bwf 991	@119.25
14 rd Angus	682@135.75	37 xbred	818@119.00
5 bk	698@135.00	54 xbred	941@116.50
13 bk	728@132.50	54 rd chr	1055@115.00
6 bk bwf	639@129.00	HEIFERS	
18 bk red	773@129.00	3 bk	377@133.00
21 bk char823	@128.75	11 bk gry	645@129.25
27 bk char728	@128.50	10 bk gry	521@127.00
43 bk red	776@128.50	5 bk	638@127.00
122 bk bwf851	@127.75	5 bwf	612@126.00
31 char-x	811@127.25	8 bk bwf	532@126.00
14 rd Angus	779@127.00	43 bk chr	645@125.50
65 mix	845@126.60	6 bk bwf	516@124.50
79 mix	860@126.50	10 bk bwf554	@124.00
		8 bk char	712@123.50
		13 bk red	935@109.50

**BUTCHER COWS:** \$54-\$83.75, **BUTCHER BULLS:** \$87.75-\$95.75, mostly \$74-\$80, steady mostly \$91-\$94

Thanks to all our help & buyers & sellers for a very good 20-year Anniversary Sale. Also, thanks to Justin Dodson & Brandon Neeley for coming as Guest Auctioneers.

**Early Consignments for June 23:**  
 • 60 mixed heifers, 800-825 lbs.  
 • 60 black bwf heifers, 800-825 lbs.  
 • 64 mix steers, 825-850 lbs.  
 • 52 mostly black steers, 950-1,000 lbs.  
 • 75 black Charolais-x steers & heifers, 500-700 lbs.

**NO SALE JUNE 30**

**Early Consignments for July 7:**  
 • 150 fall bred cows & some spring pairs. COMPLETE DISPERSAL. WATCH NEXT WEEK'S AD FOR MORE DETAILS!

We appreciate your business!

**Ron Ervin - Owner-Manager**  
 Home Phone - 620-583-5385  
 Mobile Cell 620-750-0123

**EL DORADO LIVESTOCK AUCTION, INC.**

**316-320-3212**  
 Fax: 316-320-7159  
 2595 SE Highway 54, P.O. Box 622, El Dorado, KS 67042

Market Report - Sale Date - 6-16-11. Head Count: Light Run

Trend on Calves: Choice steers and heifers, \$2 -\$3 higher. Trend on Feeder Cattle: not enough for market test. Butcher Cows: High dressing cows: \$67.50-\$76.00; Avg. dressing cows, \$60-\$67.50; Low dressing cows, \$50-\$60. Trend on Cows & Bulls: Butcher Cows, \$3 to \$4 lower; Butcher Bulls, not enough for market test.

**SPECIAL FEEDER SALE JUNE 23RD: EXPECTING 1500-1750 HEAD**  
 Early Consignments:

- 320 heifers, 850 lbs
- 300 steers, 875 lbs
- 195 heifers, 775 lbs
- 60 steers, 750 lbs.
- 60 Blk str & hfrs, 675 lbs
- 60 steers, 825 lbs
- 20 heifers, 750 lbs
- 70 bwf str & hfrs, 600-700 lbs.
- 70 str & hfrs, 650-850 lbs
- 35 Blk str & hfrs, 675 lbs
- 80 Hol str & hfrs, 600 lbs
- 60 cows with calves, 300-500 lbs

**CLOSED JUNE 30TH RESUME REGULAR WEEKLY SALE JULY 7TH**

We welcome your consignments!  
 If you have cattle to consign or would like additional information, please call the office at 316-320-3212 check our website for updated consignments: [www.eldoradolivestock.com](http://www.eldoradolivestock.com)

Chris Locke (316) 320-1005 (H) (316) 322-0675 (M)	Steven Hamlin (316) 747-2521 (H) (620) 222-1199 (M)
Larry Womacks, Fieldman (620) 394-3273 (H) (620) 229-0076 (M)	Van Schmidt, Fieldman (620) 367-2331 (H) (620) 345-6879 (M)

**Cattle Sale Every Thursday 11:00 AM**

**Holton Livestock Exchange, Inc.**  
 1/2 mile East of Holton, KS on 16 Highway  
**Livestock Auction every Tuesday at 6:00 PM**  
 Serving the Midwest Livestock Industry for 58 Years!  
 \*\*\*\*NIGHT SALES BEGIN 6 P.M.\*\*\*\*

**MARKET REPORT FOR TUESDAY, JUNE 14 WE SOLD 588 CATTLE**

STEERS		50 blk bwf red str		990 119.85	
2 blk bwf str	442 160.00	<b>HEIFERS</b>			
2 blk char str	427 160.00	3 blk hfrs	358	144.50	
2 bwf males	247 160.00	4 blk hfrs	402	140.00	
3 blk str	448 160.00	4 blk hfrs	457	136.00	
8 blk males	354 159.25	5 blk bwf hfrs	302	136.00	
3 blk males	450 155.00	3 blk rwf hfrs	495	131.00	
3 blk str	468 151.00	3 blk bwf hfrs	346	130.00	
5 bwf rwf str	479 149.00	3 blk bwf hfrs	355	129.00	
5 blk bwf str	527 148.50	5 blk bwf hfrs	645	127.50	
20 mxd str	551 147.00	6 blk hfrs	507	127.00	
5 blk bwf red str	547 146.00	15 blk bwf hfrs	652	126.10	
3 blk str	628 142.00	4 blk red hfrs	578	126.00	
2 blk bwf str	550 140.00	6 blk hfrs	654	126.00	
6 blk str	693 136.50	15 blk char hfrs	608	125.60	
23 blk str	707 135.25	4 blk bwf char hfrs	602	125.00	
3 blk bwf str	636 135.00	3 blk bwf red hfrs	565	124.00	
8 blk str	704 132.00	11 blk bwf red char hfrs	498	124.00	
3 red gray bulls	583 131.00	44 blk bwf hfrs	813	121.00	
17 mxd str	696 131.00	9 blk hfrs	738	120.00	
13 blk bwf str	778 128.50	11 blk bwf hfrs	850	116.75	
21 blk char str	889 123.75	4 blk hfrs	930	109.00	

**JULY 1--REAL ESTATE AUCTION FOR STAN & CHARLOTTE BROCK. 15754 254 ROAD, HOLTON, KS. SELLING 160 ACRES CROP GROUND, PASTURE, HOME & BUILDINGS. WILL SELL TO HIGHEST BIDDER WITHOUT RESERVE. BRANAM'S INC. REAL ESTATE & AUCTIONS DAN HARRIS, AUCTIONEER & ASSOCIATE BROKER**

**JULY 5--CLOSED--NO AUCTION**

**JULY 9--PERSONAL PROPERTY AUCTION FOR DONN & BRENDA JARSKI, HOLTON, KS**

**JULY 12--REGULAR WEEKLY AUCTION 6 P.M.**

**JULY 19--SPECIAL CALF & YEARLING AUCTION 6 P.M.**

**JULY 26--REGULAR WEEKLY AUCTION 6 P.M.**

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# Celebrate the dairy industry in June

Each June the dairy industry celebrates Dairy Month and promotes the importance of milk production, the nutritional value of dairy products, and the economic impact of the \$110 billion dairy industry to the United States.

"Dairy managers will be challenged in 2011-2012 to remain economically viable as feed and fuel prices increase," said Mike Hutjens, University of Illinois professor of animal sciences emeritus. "They will need to find ways to produce milk at an economical price for consumers while maintaining the highest quality milk possible."

Hutjens said dairy managers are continuing to play catch-up after an economically disastrous 2009 and 2010 business year with milk prices down 40 percent. Dairy managers need \$17.00 per 100 pounds or \$1.45 per gallon of milk sold to cover feed, variable, fix, and labor

costs with a return on assets.

Although current milk prices have been favorable, Hutjens said three factors will impact the price of milk and dairy farm profit margins this year.

"First, milk prices depend on supply and demand with more than 13 percent of current U.S. milk solids being exported," he said. "World demand may be impacted by the financial status in Europe and unrest in the Mideast areas."

In addition, corn prices will lower profit margins this year. He said the late planting of corn in the Midwest, flooding along major rivers, and drought in the Southwest will impact corn and feed prices.

He also expects that energy costs (price of oil) will impact fertilizer, fuel, and energy costs.

Hutjens said the most recent numbers are out for the "average" U.S. consumption of dairy prod-

ucts, and these numbers indicate a trend toward lower calorie diets. Dairy products that increased in consumption in 2009 compared to 2008 included yogurt (up 5.9 percent), cottage cheese (up 1.3 percent), reduced and low-fat milk (up 0.8 percent), and cheese (up 0.6 percent).

Flavored milk dropped 3.5 percent, whole milk dropped 2.8 percent, and ice cream dropped 2.4 percent.

The average expenditure for food in 2009 for a household was \$6,443 with dairy products accounting for \$430 of the total. Total fluid milk consumption was 20.7 gallons per person.

In this report, Hutjens said 52 ice cream flavors were listed with vanilla as the No. 1 ice cream flavor, followed by chocolate. Other unique ice cream flavors included coffee, moose track, peanut butter and chocolate, maple, orange, and egg nog.

Internationally, the

U.S. had the highest milk yield per cow at 20,589 pounds per cow annually, followed closely by Japan at 20,564 pounds per cow. Other countries ranged from 18,484 pounds per cow in Canada, European Union at 12,156 pounds, China at 8,814 pounds, Russia at 7,518 pounds, and Mexico at 3,758 pounds per cow in 2009. Hutjens said consumption patterns throughout the world indicate wide variation and tremendous potential for future sales. For example, in the United States, fluid milk consumption was at 198 pounds per capita while China consumed 23 pounds per capita.

"The international demand for high-quality protein and nutrients found in dairy products can become a huge market for U.S. dairy managers," Hutjens said.



Natalie Harris earned champion intermediate showman honors for Dickinson County at the Wild Bill Kick 'Em Up Sheep, Swine and Meat Goat Shootout.

## AUCTION

**SATURDAY, JUNE 25 — 2:00 PM**  
610 Garfield — CLAY CENTER, KANSAS



**1 STORY, 2 BEDROOM, 1 BATH, WITH APPROXIMATELY 923 SQ. FT. LIVING AREA, FULL BASEMENT WITH 1 CAR DETACHED GARAGE LOT SIZE 50'X140'**

**ANTHONY'S 1ST ADD TO THE CITY OF CLAY CENTER, TR BEG 180' E SW COR BLK 6 TH N 140' W 50' TO POB BLK 6, SECTION 05, TOWNSHIP 08, RANGE 03E, CLAY COUNTY, KS**

**TERMS AND CONDITIONS:** 10% down day of sale and sign a contract of sale with balance due on or before July 27, 2011. Clay County Title Company will be the escrow agent and closing agent. Title insurance cost, escrow fees and closing fees will be equally divided between buyer and seller.



**2010 TAXES: 866.38.**


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# Sell At

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# St. Marys

STARTING TIME  
11:30 AM

# Tuesdays

We sold 696 cattle June 14. Steer and heifer calves were in good demand at steady prices. Most of the stocker and feeder steers and heifers were off brome grass and sold at \$3.00-5.00 higher prices. Cows and bulls sold on a steady market.

<p><b>STEER &amp; BULL CALVES</b></p> <p>2 blk/red bulls 270 @ 162.00</p> <p>2 blk str 463 @ 149.00</p> <p>1 red str 310 @ 144.00</p> <p>4 x-bred str/bulls 436 @ 141.50</p> <p>3 bwf/blk str 535 @ 140.50</p> <p>4 blk str 544 @ 139.50</p> <p>1 bwf bull 480 @ 138.00</p> <p>10 blk/sim str 525 @ 137.50</p> <p>1 blk str 385 @ 135.00</p>	<p>1 bwf str 600 @ 131.00</p> <p>1 bwf str 620 @ 130.00</p> <p>63 bwf/blk str 870 @ 127.10</p> <p>60 bwf/blk str 879 @ 127.10</p> <p>58 mix str 829 @ 127.00</p> <p>58 mix str 890 @ 125.00</p> <p>118 bwf/blk str 930 @ 122.75</p> <p>57 blk str 894 @ 121.00</p> <p>14 bwf/blk str 938 @ 111.75</p> <p style="text-align: center;"><b>HEIFER CALVES</b></p> <p>5 blk hfr 525 @ 130.50</p> <p>2 bwf/blk hfr 448 @ 127.00</p> <p>4 bwf/blk hfr 495 @ 125.00</p> <p>1 bwf hfr 420 @ 121.50</p> <p>1 bwf hfr 495 @ 120.00</p> <p>1 blk hfr 500 @ 118.00</p>	<p><b>STOCKER &amp; FEEDER HEIFERS</b></p> <p>6 bwf/blk hfr 636 @ 128.00</p> <p>67 bwf/blk hfr 653 @ 125.00</p> <p>5 bwf/blk hfr 679 @ 124.00</p> <p>47 blk/red hfr 793 @ 120.00</p> <p style="text-align: center;"><b>COWS &amp; HEIFERETTES</b></p> <p>3 blk hfrts 920 @ 95.50</p> <p>1 blk hfrt 900 @ 94.00</p> <p>1 blk hfrt 1340 @ 80.00</p> <p>1 blk cow 1285 @ 76.50</p> <p>1 bwf cow 1310 @ 76.25</p> <p>1 bwf cow 1140 @ 75.50</p> <p>1 blk cow 1395 @ 75.00</p> <p>1 bwf cow 1125 @ 74.50</p>	<p>1 blk cow 1420 @ 74.25</p> <p>1 blk cow 1215 @ 74.00</p> <p>1 blk cow 1440 @ 73.50</p> <p>1 sim cow 1020 @ 70.00</p> <p>1 blk cow 1110 @ 69.00</p> <p>1 blk cow 1220 @ 65.50</p> <p>1 x-bred cow 1015 @ 64.50</p> <p>1 blk cow 1050 @ 64.00</p> <p>1 blk cow 1135 @ 56.50</p> <p>1 sim cow 1060 @ 56.00</p> <p>1 hol cow 955 @ 55.00</p> <p>1 blk cow 1245 @ 50.50</p> <p style="text-align: center;"><b>BRED COWS</b></p> <p>1 blk cow @ 910.00</p>
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**WATCH OUR AUCTIONS LIVE ON DVAuctions.com**

**CONSIGNMENTS FOR JUNE 21:**

65 black bwf steers, 825-850 lbs., off brome

75 black xbred heifers, 750-775 lbs., off brome

58 black xbred steers, 850-875 lbs.

61 black xbred steers, 900-925 lbs.

15 black steers & heifers, 400-450 lbs.

20 black steers & heifers, 500-550 lbs.

114 black steers, 800-825 lbs.

**WILL HAVE SALES JUNE 28 & JULY 5**

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