

Schwieterman Market Outlook

A marketing commentary by Bret Crofts

The August supply and demand report was mostly friendly because what it showed was increased demand for US ag products. The export estimates were increased for corn, wheat, soybeans, sorghum, rice, cotton, beef, pork, and poultry. Although production estimates were increased for the corn, wheat, and soybeans, the current estimates show we will be able to use more corn and wheat than we produce this year. That is very impressive in the case of the corn because we are going to have two consecutive years of record production and two consecutive years of declining stocks.

USDA recognized the weather problems in the FSU by cutting wheat production in Russia, Kazakhstan, and Ukraine. USDA also cut the FSU wheat export estimate by over 15 MMT, which is the reason USDA increased our export estimate. FSU coarse grain production was cut by over 9 MMT and FSU coarse grain exports were cut by 3 MMT, which is why USDA is probably too low with the US export estimate.

The US Dollar Index made a strong, overdue, corrective bounce last week. The Dollar has been persistently weaker for about 2 months and needed to bounce. A little bit of follow through buying this week, and traders will be ready to sell again. Plan on the down trend in the Dollar resuming soon.

The corn market started the week soft, but found

good support on Wednesday and finished the week strong. The December corn gained 7¼ cents and made the highest close since mid January. Next week the December contract should test the \$4.38 high and eventually move up to the \$4.50 area.

USDA estimates corn yield at 165 bu/ac, which is a new record high, but it seems that there is growing concern that USDA may be too optimistic. Numerous models suggest that hot, wet weather is not ideal for corn production. This would imply that a yield in the average to trend line area of 155-160 is more likely than a record high yield. Time will tell, and Pro Farmers crop tour next week will give us better information on what is really out there.

With the current demand outlook a trend line yield of 160 bu/ac would mean our ending stocks would fall below 1 billion. That would mean we will need more acres next year and we might even need another record yield. This gives the corn market a very supportive long term outlook. All it lacks is the speculative fervor of the wheat.

The December KW tested the support at the 38% retracement of the last leg up and the support held. The wheat made a couple of rally attempts, but the December KW only gained 3 cents for the week. The French Milling wheat was only slightly higher, and our wheat isn't going to move higher independently.

The US wheat supply and

demand numbers are still bearish with ending stocks coming in at 953 million. Granted, that is much lower than last month's estimate, but it is still a long way from a shortage. USDA increased the export estimate to 1.2 billion, which is a 36% increase from last year, and recent sales certainly justify that. This week's sales total at 1.3 MMT was the best since September of 2007.

My biggest fear is that this run up in prices and the surge in demand tricks farmers into planting more wheat this fall. We don't need more acres at this point. Our ending stocks estimate is still second highest in 20 years, so unless we see exports return to levels not seen since the mid-80's and have a crop disaster, we are not in any danger of a shortage, which means that the wheat market is very susceptible to weakness if investment funds and speculators get bored with the wheat.

Thursday the November soybeans tested trend line support then bounced. Friday, the beans moved higher and tested the recent highs, which made for 10½ cent gains for the week.

The charts look good. The next resistance in the November beans is \$10.49 followed by \$10.60, but we should probably be looking for a move to the \$10.70 - \$10.90 area.

The October live cattle futures were sideways this week, but appear to be set to start another leg higher. There is very good support

under the market and the beef market is starting to climb. I like the fundamental outlook of the live cattle market and the technical set up is supportive. I look for the October LC to eventually move up to \$100.

The feeder cattle suffered a little bit last week because of the grain moving higher and the live cattle moving lower. The feeder cattle market is oversold, but could stay that way if the live cattle don't move like I expect. Hedgers should be short since we are below the 50-day moving average and there is no reason for cattle feeders to own calls at the moment.

The information contained herein is based on data obtained from recognized statistical services and other sources believed to be reliable. However, such information has not been verified by us, and we do not make any representations as to the accuracy or completeness. Past results are not necessarily indicative of future results.

All statements contained herein are current opinions which are subject to change. The risk of loss in trading commodity future contracts can be substantial. You should therefore carefully consider whether such trading is suitable for you in light of your financial condition. Neither the information, nor any opinion expressed shall be construed as an offer to

buy or sell any futures or options on futures contracts.

Schwieterman Marketing, L.L.C. specializes in risk management and cash grain and livestock marketing plans. For information on the markets or our marketing service you can contact Bret Crofts at 888-437-9131 or (bret@swbell.net).



Shelby Hutchinson was awarded reserve champion market steer honors at the Geary County Free Fair with her crossbred steer.

Grass & Grain Weather Report Aug. 17, 2010

Seven Day Forecast	In-Depth Local Forecast	Today's Local Outlook																																																
TUESDAY Mostly Cloudy High: 86 Low: 63	Today we will see mostly cloudy skies with a slight chance of showers and thunderstorms, high temperature of 86°, humidity of 51% and an overnight low of 63°. The record high temperature for today is 114° set in 1934. Wednesday, skies will be mostly sunny with a high temperature of 86°.	Washington 84/63																																																
WEDNESDAY Mostly Sunny High: 86 Low: 64		Blue Rapids 83/63																																																
THURSDAY Mostly Sunny High: 87 Low: 64		Seneca 82/63																																																
FRIDAY Mostly Sunny High: 91 Low: 65		Clay Center 85/63																																																
SATURDAY Sunny High: 94 Low: 68		Manhattan 86/63																																																
SUNDAY Sunny High: 95 Low: 71		Wamego 87/65																																																
MONDAY Mostly Sunny High: 92 Low: 70		Ogden 87/63																																																
Last Week's Almanac		Junction City 87/63																																																
<table border="1"> <thead> <tr> <th>Date</th> <th>H/L</th> <th>Normals</th> <th>Precip</th> </tr> </thead> <tbody> <tr><td>8/6</td><td>92/66</td><td>93/67</td><td>0.00"</td></tr> <tr><td>8/7</td><td>96/71</td><td>92/67</td><td>0.00"</td></tr> <tr><td>8/8</td><td>103/79</td><td>92/67</td><td>0.00"</td></tr> <tr><td>8/9</td><td>105/79</td><td>92/67</td><td>0.00"</td></tr> <tr><td>8/10</td><td>106/76</td><td>92/67</td><td>0.00"</td></tr> <tr><td>8/11</td><td>102/72</td><td>92/66</td><td>0.00"</td></tr> <tr><td>8/12</td><td>106/73</td><td>92/66</td><td>0.00"</td></tr> </tbody> </table>		Date	H/L	Normals	Precip	8/6	92/66	93/67	0.00"	8/7	96/71	92/67	0.00"	8/8	103/79	92/67	0.00"	8/9	105/79	92/67	0.00"	8/10	106/76	92/67	0.00"	8/11	102/72	92/66	0.00"	8/12	106/73	92/66	0.00"	Abilene 87/63																
Date	H/L	Normals	Precip																																															
8/6	92/66	93/67	0.00"																																															
8/7	96/71	92/67	0.00"																																															
8/8	103/79	92/67	0.00"																																															
8/9	105/79	92/67	0.00"																																															
8/10	106/76	92/67	0.00"																																															
8/11	102/72	92/66	0.00"																																															
8/12	106/73	92/66	0.00"																																															
Local UV Index 0-2: Low, 3-5: Moderate, 6-7: High, 8-10: Very High, 11+: Extreme Exposure		Council Grove 87/63																																																
Weather History Aug. 17, 1915 - A hurricane hit Galveston, Texas with wind gusts to 120 mph and a 12-foot storm surge. The storm claimed 275 lives, including 42 on Galveston Island, with most deaths due to drowning. Of 250 homes outside the seawall, just 10 percent were left standing.		Growing Degree Days																																																
This Week's Sun & Moon Chart		<table border="1"> <thead> <tr> <th>Day</th> <th>Sunrise</th> <th>Sunset</th> <th>Moonrise</th> <th>Moonset</th> <th></th> </tr> </thead> <tbody> <tr><td>Tuesday</td><td>6:41 a.m.</td><td>8:19 p.m.</td><td>3:32 p.m.</td><td>12:08 a.m.</td><td>New 9/8</td></tr> <tr><td>Wednesday</td><td>6:42 a.m.</td><td>8:18 p.m.</td><td>4:29 p.m.</td><td>12:57 a.m.</td><td></td></tr> <tr><td>Thursday</td><td>6:43 a.m.</td><td>8:16 p.m.</td><td>5:17 p.m.</td><td>1:51 a.m.</td><td></td></tr> <tr><td>Friday</td><td>6:44 a.m.</td><td>8:15 p.m.</td><td>5:58 p.m.</td><td>2:49 a.m.</td><td></td></tr> <tr><td>Saturday</td><td>6:45 a.m.</td><td>8:14 p.m.</td><td>6:33 p.m.</td><td>3:48 a.m.</td><td>First 9/15</td></tr> <tr><td>Sunday</td><td>6:45 a.m.</td><td>8:12 p.m.</td><td>7:03 p.m.</td><td>4:49 a.m.</td><td></td></tr> <tr><td>Monday</td><td>6:46 a.m.</td><td>8:11 p.m.</td><td>7:30 p.m.</td><td>5:48 a.m.</td><td></td></tr> </tbody> </table>	Day	Sunrise	Sunset	Moonrise	Moonset		Tuesday	6:41 a.m.	8:19 p.m.	3:32 p.m.	12:08 a.m.	New 9/8	Wednesday	6:42 a.m.	8:18 p.m.	4:29 p.m.	12:57 a.m.		Thursday	6:43 a.m.	8:16 p.m.	5:17 p.m.	1:51 a.m.		Friday	6:44 a.m.	8:15 p.m.	5:58 p.m.	2:49 a.m.		Saturday	6:45 a.m.	8:14 p.m.	6:33 p.m.	3:48 a.m.	First 9/15	Sunday	6:45 a.m.	8:12 p.m.	7:03 p.m.	4:49 a.m.		Monday	6:46 a.m.	8:11 p.m.	7:30 p.m.	5:48 a.m.	
Day	Sunrise	Sunset	Moonrise	Moonset																																														
Tuesday	6:41 a.m.	8:19 p.m.	3:32 p.m.	12:08 a.m.	New 9/8																																													
Wednesday	6:42 a.m.	8:18 p.m.	4:29 p.m.	12:57 a.m.																																														
Thursday	6:43 a.m.	8:16 p.m.	5:17 p.m.	1:51 a.m.																																														
Friday	6:44 a.m.	8:15 p.m.	5:58 p.m.	2:49 a.m.																																														
Saturday	6:45 a.m.	8:14 p.m.	6:33 p.m.	3:48 a.m.	First 9/15																																													
Sunday	6:45 a.m.	8:12 p.m.	7:03 p.m.	4:49 a.m.																																														
Monday	6:46 a.m.	8:11 p.m.	7:30 p.m.	5:48 a.m.																																														

MANHATTAN COMM. CO. INC. CATTLE AUCTION EVERY FRIDAY

1-800-834-1029 Toll-Free

STARTING 9:00 A.M. ON CULL COWS FOLLOWED BY STOCKER FEEDERS — 11:00 A.M.

OFFICE PHONE 785-776-4815 • OWNERS MERVIN SEXTON & JOHN CLINE

A large attendance of local and out of state buyers bid very aggressively on all classes of cattle offered making for a steady to strong market. Following is a partial listing.

STEERS CALVES— 450-550 LBS.

Dale Bosse	Hiawatha	14 blk451 @ 140.00
Randy Niedfeldt	Belvue	5 simm 534 @ 122.00

FEEDER STEERS — 550-950 LBS.

John Clark	Alta Vista	9 blk 611 @ 126.50
Randy Niedfeldt	Belvue	5 simm 621 @ 119.50
John Clark	Alta Vista	9 blk 688 @ 116.60
Bill & Linda Raine	Topeka	7 blk 700 @ 115.25
Kevin Wenderott	Alma	16 blk 738 @ 114.75
Kevin Wenderott	Alma	6 blk 714 @ 114.60
Randy Niedfeldt	Belvue	4 simm 687 @ 114.50
Cole McDiffett	Wamego	4 blk 722 @ 114.50
Steve Koehn	Burns	8 blk 807 @ 111.75
Cole McDiffett	Wamego	18 blk 809 @ 111.10
Tim Wieters	Chapman	5 blk 790 @ 111.00
Bill Tenbrink	Wakarusa	61 blk 856 @ 111.00
Bill & Linda Raine	Topeka	7 blk 822 @ 109.25
Luke Schultz	Alma	6 bwf 795 @ 108.25
Malcolm Casey	Council Grove	103 blk 878 @ 108.10
Bill Tenbrink	Wakarusa	29 mix944 @ 105.85
Luke Schultz	Alma	6 blk 885 @ 103.00
Wolf Dairy	Burns	8 hol 848 @ 82.35

HEIFERS CALVES — 400-550 LBS.

Jim Ingwerson	Topeka	4 xbred 405 @ 126.50
Jim Ingwerson	Topeka	5 blk 499 @ 120.50
Kevin Wenderott	Alma	9 blk 540 @ 117.00

HEIFERS— 550-825 LBS.

John Clark	Alta Vista	13 blk 585 @ 117.00
Hug & Phillips	Hoyt	80 blk 676 @ 115.60
Bill & Linda Raine	Topeka	9 blk 614 @ 113.00
Hug & Phillips	Hoyt	142 blk 752 @ 112.30
Hug & Phillips	Hoyt	140 blk 746 @ 112.20
Hug & Phillips	Hoyt	140 blk 749 @ 112.10
Hug & Phillips	Hoyt	140 blk 743 @ 111.35
Tim Wieters	Chapman	5 blk 686 @ 110.50
Cole McDiffett	Wamego	5 blk 691 @ 110.00
Cole McDiffett	Wamego	8 blk 756 @ 109.25
Hug & Phillips	Hoyt	8 blk 721 @ 109.00
Earle & Jason Evans	Alma	5 blk 797 @ 104.00
Luke Schultz	Alma	5 blk 812 @ 103.00

BULLS — 1575-2075 LBS.

Glen & Kristie Dressman	Frankfort	1 blk 1820 @ 73.50
Oleen Brothers	Dwight	1 blk 2070 @ 71.50
Mike Ehrlich	Marion	1 blk 1595 @ 69.25

COWS 1175-1425 LBS

Richard Lindgren	Council Grove	1 blk 1415 @ 60.75
Randy Niedfeldt	Belvue	1 Simm 1270 @ 58.25
Harold McCarter	Wamego	1 bwf 1345 @ 55.75
Tim Wieters	Chapman	1 xbred 1315 @ 46.25
Don Koch	Blaine	1 1175 @ 43.25

CONSIGNMENTS FOR FRIDAY, AUG. 20

To start selling at 11:00 Am

15 homeraised blk Simm cows, 3-7 yrs old, bred to blk Simmental bull to start calving Sept. 1.

128 Choice blk Anugs-Simm-x str & OCV hfrs, 1 red shots, 600-700 lbs

100 blk & bwf steers & hefers, 600-800 lbs

80 Choice Reputation str & hfrs, weaned, 2 rd shots, 550-750 lbs

80 Choice Reputation blk & bwf, mostly str & hfrs, weaned, 725-825 lbs

75 blk & bwf steers & heifers, 600-700 lbs

70 Choice blk & bwf, str & hfrs, 600-700 lbs

60 blk feeders str, 700-850 lbs

58 Choice Reputation, blk & bwf feeder str, 700-800 lbs

55 Hereford Feeder Strs, 925-975 lbs

55 blk str & hfrs, preweaning shots, 500-650 lbs

52 blk str & hfrs, 700-750 lbs

40 Choice blk str & hfrs, 500-700 lbs

40 blk and char str, Fink Genetics, 700-800 lbs

29 Holstein steers, 900-950 lbs

24 blk str & hfrs, bunk broke, 2 rds Triangle 4, 800-850 lbs

22 blk str, 700-750 lbs

22 blk str & hfrs bunk broke, 2 rds Triangle 4, 700-750 lbs

20 Choice Reputation blk & bwf hfrs, 600-700 lbs

15 blk & bwf, str & hfrs, 650-750 lbs

15 blk & Char hfrs, Fink Genetics, 650-750 lbs

3 Holstein bull calves, 2-3 weeks

FIELD REPRESENTATIVES — Visit Us On The Web — www.mcclivestock.com

JOHN CLINE ONAGA 785-889-4775 Cell: 785-532-8381	SAM GRIFFIN BURNS 620-726-5877 Cell: 620-382-7502	BRENT MILLER ALMA 785-765-3467 Cell: 785-587-7824	ALAN HUBBARD OLSBURG 785-468-3552 Cell: 785-410-5011	MERVIN SEXTON MANHATTAN 785-537-7295 Cell: 785-770-2622	BILL RAINE MAPLE HILL 785-256-4439 Cell: 785-633-4610	TOM TAUL MANHATTAN 785-537-0036 Cell: 785-556-1422	JEFF BROOKS BEATTIE 785-353-2263 Cell: 785-562-6807	BRYCE HECK LINN 785-348-5448 Cell: 785-447-0456
---	--	--	---	--	--	---	--	--

Kansas Hay Market Report

Hay trade slow. Demand moderate for dairy, stock cow and grinding alfalfa, for alfalfa pellets and grass hay. Hot, dry weather with lower humidity is helping producers with cutting and baling all types of hay. Cattle continue to move off grass. Some areas are extremely dry and short on forage for grazing and for haying. Some milo, forage sorghum and millet is being baled that is stressed and may be high in nitrates. If you have hay for sale or pasture to rent or need hay or grazing, use the services of the Hay and Pasture Exchange www.kfb.org/hayandpasture/default.htm

Southwest Kansas

Dairy and grinding alfalfa steady. Movement slow to moderate. Alfalfa, Horse, small squares, 220.00-250.00; Dairy, Supreme 130.00-150.00; Premium 120.00-135.00; Good, 100.00-125.00. Utility-Fair grinding alfalfa at the edge of the field, 95.00-110.00. Ground and delivered locally to feedlots and dairies 115.00-130.00, ground-on-the-truck 110.00-118.00. The week of 8/2-7, 11,191T grinding alfalfa and 2,717T of dairy alfalfa were delivered. Oat hay good, large square 95.00-100.00 delivered, round bales 80.00. Straw, large bales 45.00-55.00, some 60.00 delivered. Bermuda, good large square bales 125.00. PM6 grass, Good, small squares 175.00. The average paid by feedlots on August 1 for alfalfa ground and delivered was 126.25/T, up 4 cents from last month, usage was 945T/day, down 3%, total usage was 29,291T.

South Central Kansas

Dairy and grinding alfalfa and alfalfa pellets steady. Movement slow to moderate. Alfalfa, Dairy, 65-85 cents/point RFV, Supreme, 120.00-150.00; Premium 115.00-130.00; Good 95.00-115.00; Utility-Fair grinding alfalfa at the edge of the field 75.00-95.00, Utility 65.00-75.00. Ground and delivered locally to feedlots 105.00-120.00. The week of 8/2-7, 3,779T of grinding alfalfa and 1,169T of dairy alfalfa were delivered. Alfalfa pellets: Sun Cured 15 pct protein 146.00-154.00; Sun Cured 17 pct 150.00-159.00; Dehydrated 17 pct 195.00-200.00. Straw, large bales 50.00-55.00. The average paid by feedlots on August 1 for alfalfa ground and delivered was 109.86/T, up 74 cents from last month, usage was 237T/day, steady, total usage was 7,362T.

Southeast Kansas

Alfalfa, brome and prairie hay steady. Movement slow to moderate. Alfalfa: Horse and goat, mid square 180.00. Dairy, 150.00

delivered. Stock cow, mid square, 110.00-115.00; Bluestem: Good, small squares 90.00-100.00, mostly 90.00-95.00, mid and large squares 65.00-85.00, mostly 75.00-80.00, large rounds 40.00-60.00. Mulch, large rounds 45.00-50.00. Brome: Good, Small squares 100.00-110.00 mid and large squares 80.00-100.00, large rounds 50.00-70.00. Fescue, large bales 65.00.

Northwest Kansas

Dairy and grinding alfalfa steady. Movement slow to moderate. Alfalfa: Dairy, Premium 125.00. Good, Stock cow 90.00-100.00. Utility-Fair grinding alfalfa at the edge of the field 70.00-90.00, mostly 70.00-80.00; Ground and delivered to feedlots and dairies 105.00-120.00. Oat hay Fair-Good, large round bales 65.00.

North Central-Northeast Kansas

Dairy and grinding alfalfa, prairie hay and brome steady. Movement slow to moderate. Alfalfa: Horse small

and large bales 50.00-60.00/T, some 70.00 delivered.

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Prices are from the most recent sales. *RFV calculated using the Wis/Minn formula. **TDN calculated using the West-ern formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Kansas Dept of Ag-USDA Market News Service, Dodge City, KS.

Steve Hessman, Rich Hruska, OIC (620) 227-8881 24-hour price information (620) 369-9311 www.ams.usda.gov/mnreports/DC_GR310.txt The Kansas Hay Market Report is provided by the Kansas Department of Agriculture with technical oversight from the USDA Agricultural Marketing Service.

AUCTION

SATURDAY, AUGUST 28 — 10:00 AM

8942 NW 35th — SILVER LAKE, KANSAS (East of Silver Lake, Kansas approximately 2 miles on NW 35th)

1994 Buick Century only 51,315 miles, good clean car!
Beautiful antique bedroom suite with high back bed, bachelor's chest/dresser & washstand with towel bar; solid Walnut hutch with matching dropleaf table with 3 leaves & 6 chairs; small Oak library tale with letter holder; Maple bed & matching dresser; antique Estey upright piano; claw foot piano stool; hide-a-bed couch; Maple desk & chair; Maple dinette table & 4 chairs; Amana 18' refrigerator; Kenmore freezer; automatic washer & dryer; 3pc sectional couch & matching rocker; bed; Oak sheet music cabinet; Oak rocker; various chairs; cane bottom rocker; 5-drawer chest; treadle sewing machine; primitive church pew; cane bottom chairs; rocker; blanket chest; set of 4 white chairs; cabinet; shelves; round top stand; end table; TV stand; card tables; portable TV; VCR; step stool; table; banquet table; wash bench; space saver treadmill; small blanket chest; floor lamp; Singer Featherweight sewing machine; lamp with slag glass shade; child's sad iron; doll table & chairs; Roseville vase; Carnival opalescent vase; 2pc Hull; compote; footed bowl; Bavaria; Nippon; Franciscan china; crystal; Weller vase; hand painted plates & bowls; opalescent dish; red/clear vase; France creamer; child's dishes; etched glassware; pressed glass; pink depression; Haviland; Austria; Germany; lace & linen including tablecloths; Vintage clothing; hankies; collars; blankets; baby shoes; purses; old Wedding dress; 1853 coverlet; 2 handmade quilts; coffee grinder; jewelry; old Valentines; ladies; gloves; spats; chenille spreads; buttons; rubber head doll; box camera; figurines; brass bell; chamber pot; graniteware; Donald Duck pencil box; music; Schaffer's pen; cookbooks; stamps; records; tin types; games; picture frames; Czech beaded purse; slate board; child's record player; stuffed toys; old JD pull type combine, trailer & wagon; old toys; chalk box; '45' records; old dolls; dress form; advertising boxes; quilt blocks & pieces; quilt top; yardsticks; Bernina sewing machine; sweeper; lamps; box fan; stereo; mirrors; cassette player; Tupperware; Corning-ware; melmac; skillets; pots; pans; pressure cooker; silverware; appliances; baking dishes; Pyrex; kitchen utensils; dishes & miscellaneous; electric typewriter; sewing items; vases; wood crates & boxes; boiled; canning & glass top jars; bushel baskets; wood drying rack; water can; hand & garden tools; child's wagon; wire baskets; aluminum ladder; lots more!

RUTH E. JOHNSON

GANNON REAL ESTATE AND AUCTIONS
VERN GANNON, AUCTIONEER
785-770-0066 MANHATTAN, KANSAS 785-539-2316
www.gannonauctions.com



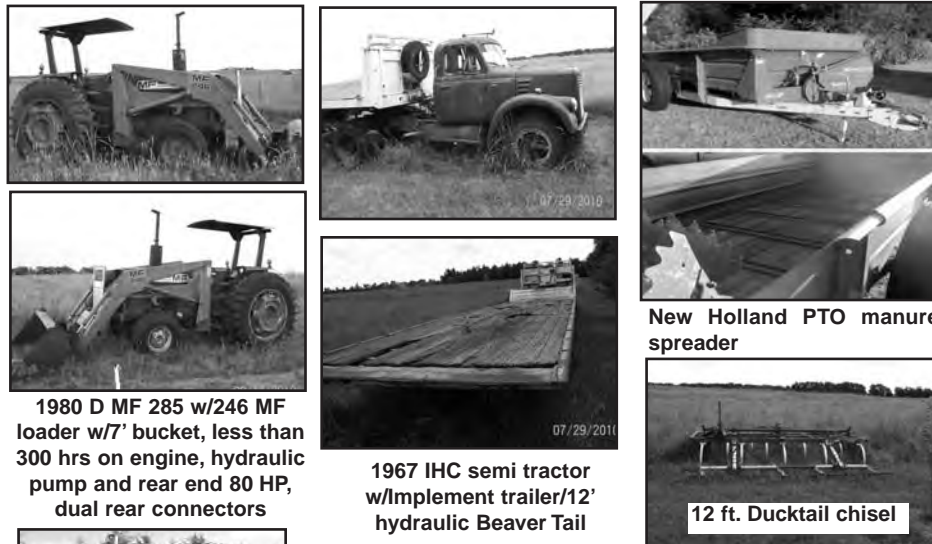
In the 7 to 9 year old bucket calf division at the Gearsy County Free Fair, Jenna Weeks took home the Grand Champion while Savannah Ferguson followed up with the Reserve. Judge for the show was Danny Davis.

AUCTION

SATURDAY, AUGUST 28 — 9:31 AM

845 1800 Ave— ABILENE, KANSAS

3 miles South of Abilene on HWY 15 and 1/2 mile West. Watch for signs.



1980 D MF 285 w/246 MF loader w/7' bucket, less than 300 hrs on engine, hydraulic pump and rear end 80 HP, dual rear connectors

1967 IHC semi tractor w/Implement trailer/12' hydraulic Beaver Tail

New Holland PTO manure spreader

12 ft. Ducktail chisel

(9)16' 2" pipe panels; 5- 10' 1 1/2" pipe panels; 2 Creep feeders, 15-16' 2" pipe panels; 500 gallon gas tank; (2) 300 gallon gas tanks; silage fork.

ANTIQUE AND MISCELLANEOUS ITEMS
Antique Wrought iron baby bed; Maytag washing machine motor; miscellaneous shop tools; antique hand tools; lots of miscellaneous shop tools; antique lard press; calf puller; alum fish feeder; electric fencing and post; ice cream freezers; welding gauges; turtle trap;

car stands; 5 gal milk cans; implement seats; push mover.

FURNITURE
Kidney desk; small wood Walnut desk; bedroom dresser; wood folding chairs; antique chest of drawers; antique oak dining room table/6 matching chairs; miscellaneous straight dining room chairs; new set of Stoneware canister set; many lawn and garden hand tools; iron pile;
MANY, MANY, MANY MORE ITEMS TOO NUMEROUS TO MENTION.

Announcements made day of sale take precedence over printed material. Lunch served.

SELLER: DALE & NADINE MARTINITZ
CLERK/CASHIER AUCTION COMPANY

"Be Wise"...Select



ALLYN THOMPSON &
RON SHIVERS AUCTION CO.
120 NE 14TH ST., P.O. BOX 356, ABILENE, KS 67410
PHONE: (785) 263-7488 • FAX: (785) 263-1973
EMAIL: rsrealty@ikansas.com
Visit our website: www.rsrealtyandauction.com

REAL ESTATE

AUCTION

THURSDAY, SEPTEMBER 9 - 7:00 PM
1739 OLD HWY 50 NE - WAVERLY, KS

Auction held at New Strawn Community Building, 319 West Getz, New Strawn, KS

TRACT #1 - 34 ACRES m/l
This tract consists of 30-32 acres of grass with the remainder in trees in the northeast corner. A newer cased well and telephone service are already installed.

TRACT #2 - 79 ACRES m/l
This tract consists of 70-75 acres of grass with the remainder having a pond, timber and draws.

The water line for Rural Water District #4 runs along Old Hwy 50 on the north side of Highway. Meters are currently available.

LEGAL DESCRIPTION-TRACT #1 - A tract of land located in the North Half (N 1/2) of the East Half (E 1/2) of the Northwest Quarter (NW 1/4) of Section Sixteen (16), in Township Nineteen (19) South, Range Sixteen (16), East of the Sixth Principal Meridian, described as follows: Beginning at the Northeast Corner of the said Northwest Quarter (NW 1/4) of said Section Sixteen (16), thence on an assumed bearing of North 90°00'00" West a distance of 1,316 feet; thence South 0°36'45" West 1,148.8 feet; thence South 89°27'45" East 1,314.9 feet; thence North 0°39'47" East 1,161.15 feet to the point of beginning. Said latter tract contains 34.88 acres, more or less, and all are subject to all easements and restrictions of record.

LEGAL DESCRIPTION-TRACT #2 - The West Half of the Northwest Quarter (W 1/2 NW 1/4) of Section Sixteen (16), in Township Nineteen (19) South, of Range Sixteen (16), East of the Sixth Principal Meridian.

TERMS: Sellers require 10% earnest money on sale date with signature on binding contract with the balance due in full at the time of closing on or before October 9, 2010.

CONDITIONS: This sale is subject to all easements, restrictions, covenants, leases and zoning regulations of record.

MERCHANTABLE TITLE: Sellers will provide an owner's title insurance policy with the cost to be split 50-50 between Sellers and Buyers.

TAXES: 2009 real estate taxes are \$308.62. This tax amount is for the entire acreage, thus, a divided amount of these taxes will be determined after sale date. 2010 real estate taxes will be prorated to the date of closing based on the 2009 tax amount.

POSSESSION: Buyer will receive full possession the day of closing.

MINERALS: All Sellers' mineral rights transfer with the real estate at the time of closing.

BUYER'S AGENT: Tri County Real Estate will offer 3% commission to any agent that represents the buyer on sale date and registers with Victor or Carmen at least 24 hours prior to sale date.

AUCTIONEER'S REMARKS: If you are looking for a building site with good access to a main paved road and a few acres for livestock Tract #1 is for you! Tract #2 has a few more acres, but has some trees and draws for the wildlife person to locate his dream home on and have plenty of grass for livestock.

Pat Wallace, Seller

COME TO THE AUCTION! YOU ARE IMPORTANT TO US!

All announcements the day of sale take precedence over all advertisements and printed information. Sellers reserve the right to reject any and all bids. Tri County Real Estate and its agents, representatives and do not represent the buyers. All information is obtained from sources deemed to be reliable but are not guaranteed by the Sellers or Sellers' Agents. This sale is not subject to the buyer's following financing. All financial arrangements must be made prior to sale date. Sellers and Sellers' Agents are not responsible in case of accidents.

Tri County Real Estate • Victor Edelman, Auctioneer-Agent 620-366-0339 • Carmen Y. Mackey, Broker-Owner 620-341-0838

Victor and Hope EDELMAN
231 Old Hwy 50 NW
Lebo, KS 66856
Cell: (620) 366-0729
swiftsureauctions@yahoo.com
www.swiftsureauctions.com

Tri County Real Estate
Carmen Y. Mackey, Broker/Owner
Cell (620) 341-0838
Victor Edelman
Auctioneer/Real Estate Agent
Cell: (620) 366-0339
www.tri-county-real-estate.com

Meadowlark Extension District plans pair of August plot tours

The annual Meadowlark Extension District demonstration plot tour will be held on Tuesday, August 24, starting at 3:30 p.m. with the variety plot discussion at the irrigated corn plot at Grantville (South on Newman to 15th then one and a quarter miles West).

Following discussion of the 31 hybrids entered here, the tour will head to Domann Farms at Winchester (one and a half miles North of Winchester on Saline to 166th) at 5:15 p.m. to view the Dryland Corn and Soybean Variety Plots. At this site, they will also check out population strip trials on both corn and soybean, a continuation of last year's Fixed/Flex Hybrid trial, and share an update on the 2009 vertical tillage trials held at this site.

Attendees are welcome at 6:45 p.m. for a sponsored meal courtesy of Rich Jensen Ag Max Crop Insurance.

View the flyer on the web under the Crops & Soils link at www.meadowlark.ksu.edu or e-mail dhallaue@ksu.edu. For information or in case of inclement weather, contact the Meadowlark Extension District at (785) 863-2212.

Brome Demonstration Plot Tour: On Thursday August 26, the Meadowlark Extension District will be hosting a Brome Demonstration Plot Tour at the David Hallauer residence, 21263 T4 Rd., six miles southeast of Holton (take Highway K-16 south towards Denison then go one half mile east on 210th then three eighths of mile north on T4 Rd. - watch for signs).

There will be discussion on multiple years of brome fertility plot data from sites in the District and beyond. Two years of brome aeration strip trial data will also be shared. They will wrap up 'invasive' weeds - including more broomsedge bluestem, forage testing, and cool season grass economics.

The evening will begin at 6:00 p.m. with refreshments courtesy of the Jackson County Conservation District. Please RSVP by August 25 so they can get a head count for materials.

LCBIA to hold field day Aug. 21

The fifth annual Leavenworth County Beef Improvement Association (LCBIA) Field Day will be held Saturday, August 21 at the J&N Ranch located at 25332 Wolcott Rd., outside Leavenworth.

Joe and Norma Hoagland, J&N owners, will be hosting the traveling event. Each year a farm or ranch family in Leavenworth County is the featured host for what has become LCBIA's main attraction of the year. Last year's field day was hosted by the Yung-hans family farm at Jarbalo where an estimated 180 people enjoyed beef brisket and all the fixin's along with live music and educational speakers.

This year will feature a low stress livestock handling demonstration by renowned Montana horse and cattle clinician Curt Pate and the Stewardship and Stockmanship Tour. Curt has traveled the nation bringing this important message to livestock producers.

Entertainment for the evening will be provided by Jeff Anslinger, cowboy poet from St. Joseph, and Peggy

Coleman, cowgirl singer from Oklahoma. Jeff and Peggy have performed with artists such as Don Edwards, Sons of the San Joaquin, and famous cowboy poets R.W. Hampton and Waddie Mitchell. Jeff is also regional representative for Midcontinent Livestock Supplements, a main sponsor of the Stewardship and Stockmanship Tour.

This has become one of the main fundraisers for LCBIA's Scholarship Fund which provides scholarships to Leavenworth County students who seek higher

education in Agriculture. Since it was begun in 2007, LCBIA has distributed \$22,000 to college students. Dinner tickets are only \$10 each and includes admittance to all events. Check in will start at 3 p.m. Curt Pate will begin at 4 p.m. with the livestock working demonstration and supper will be served at 6 p.m. A short program will precede the entertainment, which will begin around 7:30 p.m..

There will also be a drawing for a side and two quarters of beef. Chances are available for a \$5

donation or improve your chances and get 5 for \$20 donation. There are three possibilities to win. Dinner tickets and beef chances will be available at LCBIA's table at the Show Pavillion at the Leavenworth County Fair, or at Leavenworth County Cooperative in Lansing, and Dressler's Ranch Supply in Tonganoxie. You can also email your reservation and get tickets via mail at LCBeef@gmail.com or call Brett Haas at 816-807-3891.

They have a new website you can visit at www.lcbia.org for more information.

LAND AUCTION


231.3 ACRES LINCOLN COUNTY LAND

Friday, August 27th, 2010 • 10:00 a.m. (Sharp)

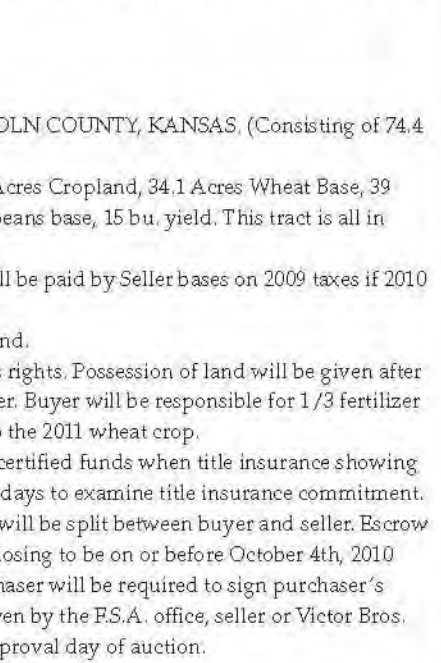
Auction Location: Sylvan Sale Barn, Sylvan Grove, Ks.


DALE URBAN • SELLER

Tract # I
Cedron Township
LEGAL DESCRIPTION: SE/4 21-10-10, LINCOLN COUNTY, KANSAS (Consisting of 156.9 Taxable Acres)
E.S.A. INFORMATION: 164 acres Farmland, 91.7 acres CRP, 1.19 WW, with the balance being pasture land and RR/W. The contract on the 91.7 acres in CRP will expire on September 30th, 2010.
NOTE: The 91.7 acres presently in CRP will be offered for bid by present owner into the new CRP sign up that is presently being offered by F.S.A. We will have full details by sale date concerning this sign up. All 2010 CRP payments and pasture land rent on this tract are being reserved by present owner.
TAXES: Taxes for 2009 were \$765.66, 2010 taxes will be paid by Seller based on 2009 taxes if 2010 taxes are unavailable by closing.
MINERALS: Sellers interest is transferring with land.
POSSESSION: Will be given at closing on land that is presently in CRP and possession on pasture will be November 2nd, 2010.



TRACT # II
Pleasant Township
LEGAL DESCRIPTION: E/2 SE/4 6-12-10, LINCOLN COUNTY, KANSAS. (Consisting of 74.4 Taxable Acres)
E.S.A. INFORMATION: 72 Acres Farmland, 70.6 Acres Cropland, 34.1 Acres Wheat Base, 39 bu. yield, 13.8 GS Base, 46 bu. yield, 1.4 Acres Soybeans base, 15 bu. yield. This tract is all in cultivation.
TAXES: Taxes for 2009 were \$564.42, 2010 taxes will be paid by Seller bases on 2009 taxes if 2010 taxes are unavailable by closing.
MINERALS: Sellers interest is transferring with land.
Tract II - POSSESSION: Will be subject to tenant's rights. Possession of land will be given after the 2011 wheat is harvested with 1/3 going to buyer. Buyer will be responsible for 1/3 fertilizer and any land owner share of expense pertaining to the 2011 wheat crop.
TERMS: 10% down day of sale. Balance due with certified funds when title insurance showing marketable title is furnished. Purchaser to have 10 days to examine title insurance commitment. Expense of title insurance and escrow closing fees will be split between buyer and seller. Escrow agent will be Land Home Title, Lincoln, Kansas. Closing to be on or before October 4th, 2010 at the office of Land Home Title, Lincoln, Ks. Purchaser will be required to sign purchaser's contract day of sale. No guarantee of acreage is given by the F.S.A. office, seller or Victor Bros. Auction & Realty Inc., Sales are subject to seller approval day of auction.
INSPECTION: Each potential bidder is responsible for conducting their own independent inspection and due diligence concerning pertinent facts about the property. Look on your own or call Frank Princ at (785-658-7003) for showing. Victor Bros. Auction & Realty Inc, are seller's agent only. Any statement day of sale takes precedence over any oral or printed matter.





Victor Bros.
Auction & Realty, Inc.
2505 Avenue E Box 5, Wilson, KS 67490
Phone (785) 658-2254 or 2255
FRANK L. PRINC, Auctioneer / Owner / Broker & Certified Appraiser
785-658-2254 or 2255
AUCTIONEERS • BROKERS • APPRAISERS
Shelly Whitmer Real Estate/Certified Appraiser PH 785/658-5525
Vicki Kaiser Real Estate Associate PH 620/587-2326
J.L. Kasper Auctioneer

www.victorbros.com

AUCTION

SUNDAY, AUGUST 29 — 10:00 AM

Auction held in Kenwood Hall at the Saline Co. Expo Center 900 Greeley in SALINA, KANSAS

CAR & BICYCLE
Sells at 12:00 noon
1967 Triumph MK2 SpitFire 4 car 17,290 actual miles very good, original owner; 1980 Yamaha 283 miles; 1935 Monark Silver King mans bike, all complete.

ANTIQUES & GUNS
Oak 1 door lift top ice box; cabinet top; flat top trunk; New Perfection kerosene cook stove; floor lamp; guns inc.: 1900 Massachusetts Arms 12 ga, Ira Johnson 32 revolver, model 999 22 revolver, JuKar Spain black powder pistol; Daisy BB gun; WWII Army Air Force slides in box; no. 2 dinner bell; rail road items inc.: Western Electric oak dispatchers telephone, MoPac & Adlak switch lantern's, RI spittoon, RI step, Northern Pacific plate; 6 gal Pittsburg crock; wooden wringer; violin; Beam decanters; wood boxes; cast iron waffle irons; milk bottles & carrier; insulators; car tags; assortment books; assortment of other items.

TOOLS
Craftsman 10" table saw; Sears 10" radial arm saw; Power Kraft 10" radial arm saw; Craftsman twin cy air compressor; CM 16 speed drill press; Craftsman 12" wood lathe; Sears copy crafter duplicator; bench grinder; Delta miter saw; Coleman power washer; Sears airless sprayer; 180 amp welder; set acc gauges & cart; air bubble; jig saw; socket sets; end wrenches; bits; assortment of hand tools; metal shop cart; shop bench; Husqvarna 55 chain saw; Homelite 330 chain saw; Skill chain saw; Homelite trimmer; Lawn Boy 21 lawn mower; Yard Man lawn mower; paint sprayer; golf clubs; garden tools; wheel barrow.

Following the Wade auction we will sell the following:
RAILROAD & COLLECTIBLES
Large assortment of Railroad inc.: RI & ATSF lanterns; large yard switch lantern on pole; Santa Fe thermos bottle, metal Fuse box; UP oil can; framed pictures; many magazines; mechanical books; railroad time tables; electric trains inc.: Lionel 2026 & 1130, American Flyer 300 AC, NY Central; train cars and track; other collectables inc.: large assortment Cambridge Caprice; several German bisque dolls; Thistle pattern platter; hand painted plates; case glass; assortment kerosene lamps; case glass; large assortment of glass; egg cups; hand vase; Mud men; slag glass pieces; Weller vase; Heavens Blessing figures; assortment of other figurines; clown collection; camera collection; US Marine gas can; 45 records; yard sticks; 5 mounts inc.: deer, antelope, mountain sheep; assortment Christmas houses; Underwood Standard portable typewriter; sheep skin; tilt top walnut lamp table; 20's walnut tier table; Edison Home phonograph horn only; War model Bissel sweeper; large collection of other glass & collectables.

NED WADE ESTATE
Auction Conducted By
THUMMEL REAL ESTATE & AUCTION LLC
785-738-0067 or 785-738-5933

AUCTION

SATURDAY, AUGUST 21 — 9:31 AM

Sterl Hall, 619 N. Rogers — ABILENE, KANSAS

FURNITURE, COLLECTIBLES & MISCELLANEOUS ITEMS
Lighted China Hutch-Pictured; Dun-



can Fyfe Walnut drop leaf table w/6 chairs; Frigidare upright freezer, Early American Glider rocker love seat; Typing table; upholstered chairs; portable automatic clothes washer; portable Mumsey electric oven; 2 cushion couch w/love seat; 3 cushion couch; round table w/claw feet; round lamp table; entertainment sys-

tem w/8 track; rectangle dining table w/6 chairs; Whirlpool microwave; brass head board; full size mattress and box springs; white dresser and chest of drawers; upholstered chair; recliner; entertainment center; chest of drawers; dresser; telephone desk; Kenmore microwave; kitchen table/chairs; entertainment center; Magnavox TV; wood porcelain top table; floor lamp stand; assorted Christmas decorations and statues; (2) 10" platters; Jelly dishes; large glass serving trays; stove top coffee pot; serving bowls; pots; pans; blue stemmed vase; kitchen appliances; glass sugar/salt cellar lid/ with lid/ creamer and tray; electric air filter; hand painted metal bread basket; Hanksraft humidifier; set of 8 Heisey glasses goblets & sherbet; knick-knacks; nut cracker and wooden bowl; scales; blender; set 8 stoneware; blender; waffle iron; Whiteside plates and matching bowls; glassware; electric broom;

punch bowl w/cups; snack trays; desk light; Mr. & Mrs. Dallas plates; wood book shelf; pool table; Western electric wall phone; silhouette pictures; hanging lamps; statue w/fountain; lamps; bird house; brass stand; pictures; round oval frame w/glass; wall mirror; hall tree; Carrousel horse collection; Kirby Sweeper; hand painted plates by/Jean; wall lamp; mixer; cast iron skillets; mixing bowls; guitar; VCR tapes; electric skillet; copper bottom pans; Mountain Wood collection stoneware; Signature collection fine china; lots & lots of books; wood step stand; old floor lamp; 10 gallon milk cans; bronze bobcat; old phone; console radio; stereo w/2cassettes and Phono; Motorcraft clock.

YARD, SHOP & MISCELLANEOUS ITEMS
Metal cabinet; hand tools; skill saw; sander; miter box; tongs; press; patio table; electric weed eater; cooler; **MANY, MANY MORE ITEMS TOO NUMEROUS TO MENTION.**

Announcements made day of sale take precedence over printed material. Lunch served.

SELLER: TOM WARE & WANITA CARTNER
CLERK/CASHIER AUCTION COMPANY

"Be Wise"...Select



ALLYN THOMPSON & RON SHIVERS AUCTION CO.
120 NE 14TH ST., P.O. BOX 356, ABILENE, KS 67410
PHONE: (785) 263-7488 • FAX: (785) 263-1973
EMAIL: rsreality@ikansas.com
Visit our website: www.rsrealityandauction.com



BLACK ink

What Informs You?

By Steve Suther

Take another look at your cattle. Get out your records and take a deeper look. You think they're the right kind, but you may have plans to "improve" them through breeding and management.

What would constitute improvement? How do you know you're on the right track? What informs you on matters of breed type and adaptability? What you do next is up to you of course, but what informs you?

Profit, you say. But your projected profit is filled with assumptions, both near- and long-term. How can you feel confident that your plan will really result in more profit? Or if lifestyle trumps profit in your view, how do you know your plan will really

enhance your life? Some people subscribe to professional advisory services or hire consultants. There is certainly a wealth of knowledge available, mostly free, through the government's Agriculture Research Service and Extension services. It's still the kind of knowledge that is founded on research and empirical evidence. And although neatly summarized, you are free to interpret and apply as you wish. Much of this information is available online, along with research results and interpretations from thousands of commercial interests. Most of it is valuable, if you can properly apply the pinch of salt where bias may be involved.

No doubt, the information revolution of our time is the internet. An estimated two million times each minute, somebody searches for an answer online via the giant Web presence that is Google.com. Oh, wait. That was a minute ago, and should be recalculated now to be more accurate.

One side effect of surfing the Web for answers is that your request and the answers pass through various filters, some of which return answers that seem better suited to different questions than what you asked. That can help you think outside the box, but keep in mind that most potential answers are simply somebody else's opinion.

In fact, internet user "consensus" often rivals peer-reviewed science in the collection of Google answers, especially in the "wiki" forums such as WikiAnswers and Wikipedia (which now rivals the legendary Encyclopedia Britannica as a reference).

Wiki comes from a Hawaiian word for quick, and is used online to denote a new kind of peer review: the Web-surfing public. The casual observer can interpret what is "chosen as best answer" or not

currently "disputed" as hard facts, but many of these are a bit soft or may not serve as something to take to the bank.

If you find answers that don't hold water in your experience, join the wiki community and propose a better answer. After all, what our society "knows for fact" will find its way into pop-culture, fiction and movies, until it might as well be true.

Make sure the wiki community doesn't lead you toward fads that are only based on average users who do not understand what is practical on the farm.

Web-based information has another emerging giant, besides Google and the wiki-info base, and that is the "social media" such as Facebook, MySpace, YouTube and Twitter.

If you have not kept up with developments online in the last couple of years, or are in the minority unfamiliar with this type of site, they are worth exploring to stay current with friends, family and, yes, news. Realizing the power of social media, with its hundreds of millions of users and followers, the business, academic and media worlds have established a solid presence,

and that includes most agricultural Extension services. Just try Googling "Extension Facebook" or "Extension Twitter."

You can find the Black Ink trademark out there, too. For example, associate Laura Nelson coordinates and maintains the site at <http://twitter.com/BlackInkBasics> with "cattle management news, tips, ideas and experiences to profitably improve quality," in the spirit of this column, to which she also contributes.

Those cattle in your front pasture will evolve

according to your informed opinions. The growing resources you can draw upon don't change where the buck stops. But they may not always include perspectives on where that dollar originates, on equal footing with practicality.

It's up to you to sort through the most valid results, answers and tweets.

Next time in Black Ink @ Miranda Reiman will look at beef production's healthy future. Questions? Call toll-free at 877-241-0717 or e-mail steve@certifiedangusbeef.com.

Tell them you saw it in Grass & Grain!

FARM MACHINERY, SHOP TOOLS,
COLLECTIBLES, HOUSEHOLD, MISC.

AUCTION

SATURDAY, AUGUST 21 — 10:00 AM
1175 110th Road — ATCHISON, KANSAS

Directions from Atchison: Take Highway 7 North approx. 6 miles to 110th Rd., turn right on 110th and go 1/2 mile to auction. From Troy, Kansas: JCT. of Highways 36 & K-7 take K-7 South to 110th Rd. turn left and go 1/2 mile to auction. Watch for "Chew Auction Signs."

TRACTORS

1980 Ford TW30 tractor, 2WD, 6634 hrs., 20.8/38 hub mount duals, 3-hyd. outlets, 1000 hrs. on new short block; JD 4020D, 3 pt., Quad Range, 2000 hrs. on JD overhaul.

COMBINE

1981 New Holland TR95 w/20 ft. platform; JD 643 6-row corn-head for TR95.

MACHINERY

Westendorf TA 76 loader w/96" bucket, off TW 30; Sunflower 6220 Land Finisher 18 ft., very good condition; DMI 2500 Minimum-Til ripper, 5-shank, 3 pt.; 12 ft. box scraper, pull type w/tilt; Howse 8 ft. rotary mower, 3 pt.; Kinze 2000 no-till 6-row planter, 15 in. split-row; Krause 1900 wheel disk, 18 ft.; MF 880 6-btm. plow w/onland hitch; 11 knife tool bar w/Blu-Jet coulters; JD 6-row rear mount cultivator; Kewanee 10 ft. 3 pt. rear blade w/2-way hydraulics; 3 pt. Quick Tach.

TRUCKS

1979 Ford 9000 diesel 10-wheeler, 15 spd., 20 ft x 5 ft. bed, roll-over tarp, cargo doors, 136,000 miles; 1974 GMC 6000 10-wheeler, 5x2 spd., 350 engine, 20 ft. x 4 ft. metal bed, roll-over tarp; 1968 International Fleet Star 2000 diesel, 5x3 spd., 18 ft. bed; 1963 GMC 4000 w/lime bed; 1991 GMC Sonoma pickup 4-cyl., 5 spd., 78,175 miles; 16 ft. tandem axle car trailer.

SHOP TOOLS

Century 90 amp wire welder; Lincoln 225 welder; acetylene torch set; Campbell Hausfeld 1500psi power washer; battery charger; transfer pump; centrifugal pumps; B&D 12" band saw; disc/belt sander; table saw; Ready Heater 55; kerosene heater; hand tools; sockets, open-end/box end wrenches, screwdrivers, pipe wrenches, punches, etc.; Handyman jack; quartz lights; log chains.

COLLECTIBLES

Brass floor lamp w/marble base, light in base, from YMCA; 2 benches, YMCA Teen Town; sleigh bells; lunch buckets; Revere copper boiler; bottles, old; sad iron; silver Christmas tree; flat top trunk; Ohaus balance scale; 2 motel chairs; fuel cans, old; metal doll house; coal bucket; iron bed, out of old fire station; school books, old; headlight cover 24K gold.

AUCTIONEER'S NOTE: This is a good line of machinery. For photos go to www.kansasauctions.net

Lunch by Trinity Lutheran Church Ladies. Restroom available.

OWNERS: DAN & PATTY WOODRUFF

Auction Conducted by
CHEW AUCTION SERVICE
Robert Chew, Auctioneer/ RE Salesman
Lancaster, Kansas • 913-874-5053 or cell, 913-370-2265



GSI

GRAIN BINS

ALL SIZES AVAILABLE
Hopper Bins Available
FINANCING AVAILABLE

Harder AG PRODUCTS
West Highway 50
PEABODY, KANSAS 66866
Phone 620-983-2158
www.grainbinsusa.com

HESS & SONS SALVAGE, INC.

1209 N. PERRY, JUNCTION CITY, KANSAS

• PREPARED #2 IRON: \$180.00 NET TON DELIVERED
• MIXED FARM MACHINERY: \$125.00 NET TON DELIVERED
• ELECTRIC MOTORS: 22¢ PER LB. • BATTERIES: 15¢ PER LB.
• #1 COPPER: \$2.50 PER LB.

ALSO BUYING: PREPARED MACHINE CAST, ALUMINUM, ALUMINUM CANS, COPPER, BRASS, A/C SEALED UNITS, PREPARED NON-MAGNETIC STAINLESS STEEL, OLD CARS w- Clear Titles, fluids must be drained.

CALL: 800-825-4377 For Current Prices

ROLL-OFF CONTAINERS AVAILABLE, ASK FOR LANNY
(PRICES SUBJECT TO CHANGE WITHOUT NOTICE!)

CONSIGNMENT AUCTION

Internet Only Multiple Locations
ENDS AUGUST 19

Farm Equipment, trucks, trailers, skid loader, motorcycle, and misc.

Bid from the comfort of your own home!

To bid or for more information go to:

www.countrywidetractor.com

Countrywide Tractor & Auction

Located just East of 191st Street & 169 Hwy.
Spring Hill, KS 66083

Open: 8-5 Tuesday-Friday & 8-12 Saturdays

EARLY CONSIGNMENTS FOR AUGUST 18:

125 mix steers, 750-850 lbs.

76 black steers, 700-800 lbs.

58 mix steers, 850-900 lbs.

45 blk steers, 500-700 lbs.

34 mix steers, 650-900 lbs.

70 mix steers & heifers, 750-850 lbs.

70 mix steers & heifers, 725-775 lbs.

40 mix steers & heifers, 650-750 lbs.

22 black steers & heifers, 600-650 lbs.

33 black heifers, 650-700 lbs.

EARLY CONSIGNMENTS FOR AUGUST 25:

60 blk steers, 900-925 lbs.

300 black heifers, 775-825 lbs.

HERINGTON LIVESTOCK MARKET INC.

HOG SALE 1ST WEDNESDAY OF EVERY MONTH • 10:00 AM

CATTLE SALES START AT 10:30 AM

Results from Wednesday, Aug. 11, 2010

COWS

Wilsey, red	1245@65.00
Wilsey, red	1315@64.00
Wilsey, blk	1315@63.00
Wilsey, blk	1340@62.25
Willsey, blk	1295@60.75
C. Grove, Char	1335@60.25
Wilsey, bwf	1695@59.75
Wilsey, red	1190@59.00
Enterprise, rfw	1395@59.00
Lincolnville, rfw	1175@58.75
Wilsey, grey	1045@57.00
Marion, red	1275@57.00
Marion, char	1400@56.00
Lincolnville, rfw	1510@55.00

STEER

White City, 3 mix	433@121.00 off cow
White City, 13 mix	518@120.50 off cow
Lincolnville, 7 blk	613@120.00 off cow
White City, 12 blk	657@115.25 off cow
Herington, 41 mix	769@113.35
Herington, 277 mix	800@112.60
White City, 13 mix	790@111.75 off cow
Woodbine, 123 mix	845@110.75
White City, 4 mix	510@110.00 off cow
White City, 6 mix	751@110.00 off cow
Durham, 16 mix	769@110.00 off cow
Herington, 62 blk	891@108.00
Herington, 26 mix	897@106.00
Marion, 54 mix	916@106.00
White City, 3 mix	633@105.00 off cow
Marion, 54 mix	916@103.75
Herington, 30 mix	795@102.50
Hope, 62 mix	955@102.00

HEIFERS

White City, 5 blk	526@110.00 off cow
Durham, 4 mix	726@110.00 off cow
White City, 5 mix	518@107.00 off cow
White City, 11 mix	597@107.00 off cow
Durham, 5 mix	585@106.00 off cow

Butcher Bulls brought
\$62.00- \$78.00 cwt.

Many more consignments by sale time. Call in your consignments now for maximum advertising. For more information on any of these cattle, call Herington Livestock or Bob Kickhaefer at 785-258-2205.

SEE YOU AT THE SALE!

True Price Discovery Can Only Be Achieved Through The Auction Method of Selling
KFRM AM 550, Every Wed., 8:00 a.m.

Barn Phone 785-258-2205 *Fax No. 785-258-3766

IF YOU HAVE LIVESTOCK FOR SALE OR APPRAISAL, CALL COLLECT.
Bob Kickhaefer — Home 785-466-2510 • Cell 785-258-4188

Dave Bures - 402-766-3743

Marcia Mathias • 785-258-2205

Gene Schafer - 620-732-3670 • 620-381-1292 Cell

BENNETT AUTOPLEX INC.

800-569-5653 • 651 S. OHIO - SALINA, KS • www.bennettautoplex.com

2010 GMC SIERRA K3500 • REGULAR CAB • SLE Trim • 6.0 Liter V-8  #4746 • Auto Trans. • Long Box • Heavy Duty Trailering Pkg. MSRP: \$36,040 YOUR PRICE: \$28,909*	2010 GMC SIERRA K1500 • EXT. CAB • Z-71 • 5.3 Liter V-8 • Auto Trans.  #4776 • Power Seats • Power Pkg. Plus • Z-71 Off-Road Pkg. MSRP: \$35,740 YOUR PRICE: \$28,728*	Prices include Rebates or you may choose <h2>0% APR</h2> for <h1>72 Months</h1>	2010 GMC SIERRA K2500 • CREW CAB • SLE Trim • 6.0 Liter V-8  #4780 • Heavy Duty Trailering Pkg. • Auto Trans. • Ready to Work! MSRP: \$37,215 YOUR PRICE: \$29,995*	2010 GMC SIERRA C1500 • REGULAR CAB • 4.3 Liter V-6 • Cruise Control  #4752 • Locking Differential • 4-speed auto Trans. • Economical! MSRP: \$22,810 YOUR PRICE: \$17,850*	 Quality Pre-Owned Cars & Trucks 
<small>*PRICES ARE AFTER REBATES. YOU MAY QUALIFY FOR EVEN MORE DISCOUNTS. PRICES SUBJECT TO CHANGE. SEE DEALER</small>					

We are your GMC TRUCK DEALER *2010's Arriving Daily! *****

Farmers & Ranchers

AUCTIONS EVERY MONDAY & THURSDAY

Selling Hogs & Cattle every Monday & Stocker-Feeder Cattle every Thursday

Receipts for the week totaled 5622 cattle and 97 hogs. Hog top on Monday was \$53.00.

STEERS	110 blk Hope 904@107.25
300-400 \$138.00 - \$147.00	121 blk Bison 896@107.10
400-500 \$126.00 - \$136.50	134 mix Abilene 907@106.75
500-600 \$120.00 - \$135.25	44 mix Abilene 918@106.60
600-700 \$118.00 - \$126.10	4 blk Gypsum 901@106.50
700-800 \$108.00 - \$120.00	108 mix Abilene 961@105.60
800-900 \$102.00 - \$113.50	103 blk Hope 973@104.00
900-1000 \$98.00 - \$107.50	15 blk Tescott 1014@102.00
HEIFERS	87 blk Herrington 1009@99.60
300-400 \$118.00 - \$127.00	
400-500 \$113.00 - \$118.25	HEIFERS
500-600 \$104.00 - \$116.75	4 mix Solomon 298@127.00
600-700 \$100.00 - \$111.75	14 blk Solomon 389@127.00
700-800 \$95.00 - \$106.10	2 blk Dorrance 353@125.00
800-900 \$95.00 - \$106.10	19 blk Dorrance 587@118.25
	24 blk Gypsum 515@117.50
STEERS	10 mix Ellsworth 568@117.50
4 mix Solomon 366@147.00	6 blk Brookville 514@117.00
3 mix Dorrance 285@141.00	15 blk Delphos 630@116.75
26 mix Ellsworth 452@136.50	13 blk Ellsworth 617@116.00
37 blk Delphos 525@135.25	16 blk Beverly 610@115.25
2 blk Ellsworth 468@132.00	43 blk Marion 603@114.00
18 blk Beverly 540@129.00	7 blk Little River 544@114.00
2 bwf Brookville 585@127.00	43 blk Geneseo 624@114.00
17 mix Peabody 628@126.50	9 blk Salina 654@113.50
22 blk Delphos 631@125.25	2 blk McPherson 628@113.00
7 blk Claffin 616@125.00	16 mix McPherson 658@112.75
9 blk Ellsworth 636@124.00	11 blk Salina 620@112.00
7 blk Gypsum 662@124.00	62 blk Alma 716@111.75
28 blk Brookville 651@123.00	52 mix Ellsworth 678@111.50
5 blk Gypsum 687@122.50	6 blk Marion 738@110.50
108 blk Little River 693@122.35	4 blk Peabody 734@110.00
125 blk Gypsum 763@120.00	26 mix Claffin 714@109.50
10 blk Brookville 722@119.50	6 blk Salina 732@109.50
9 blk Gypsum 701@119.25	68 mix Geneseo 836@106.10
31 mix Brookville 702@119.10	10 blk Hope 810@106.00
14 blk Salina 724@118.25	13 mix McPherson 802@105.25
87 blk Bison 750@118.00	38 blk Alma 855@104.75
7 mix Assaria 721@117.75	11 mix McPherson 851@104.00
14 blk Hutchinson 773@117.00	
86 blk Salina 742@116.75	CALVES
13 mix Assaria 723@116.50	4 mix Hutchinson 295@430.00
52 blk Randolph 777@116.00	2 blk Aurora 305@410.00
13 blk Abilene 817@113.50	1 blk Galva 310@410.00
119 blk Bison 809@112.60	2 blk Hutchinson 290@395.00
64 mix Longford 828@111.85	1 blk Wilsey 250@360.00
117 blk Bison 828@111.85	4 mix Council Grove 256@350.00
62 mix Little River 816@111.35	1 bwf New Cambria 195@350.00
17 mix McPherson 811@111.25	2 bkmx Gypsum 210@340.00
11 blk Abilene 873@110.50	
115 mix Minneapolis 808@110.50	COWS
21 mix Bennington 819@110.25	1 red Solomon 1525@63.50
156 mix Bison 893@107.75	1 blk Bennington 1440@62.50
57 mix Emporia 902@107.50	1 hol Galva 1670@62.50
	1 red Miltonvale 1295@61.50

Livestock Commission Co., Inc. Salina, KANSAS

SALE BARN PHONE: 785-825-0211

MONDAY — HOGS & CATTLE

Hogs sell at 10:30 a.m. Cattle at 12:00 Noon. Selling calves and yearlings first, followed by Packer cows and bulls.

THURSDAY — CATTLE ONLY

Selling starts at 10:00 a.m. Consign your cattle as early as possible so we can get them highly advertised.

— AUCTIONEERS —

KYLE ELWOOD, GARREN WALROD & RUSTY TAYLOR

1 blk Longford 1455@59.50	1 blk Hope 515@58.50
1 hol Newton 1155@59.25	1 hamp Lindsborg 520@58.00
1 bwf Ellsworth 1390@58.00	2 red Glasco 523@55.00
1 blk Longford 1495@57.50	1 wht Hutchinson 475@55.00
1 rwf Aurora 1320@57.00	

BULLS

1 blk Ellsworth 2065@80.00	MONDAY NIGHT SPECIAL COW SALE
1 blk Falun 2075@79.00	34 blk Overbrook, hfrs \$1,190
1 blk Hillsboro 2195@78.00	10 red Ten Sleep, WY 3-5 yrs \$1,345
1 bwf Lorraine 2120@78.00	42 blk Ten Sleep, WY 3-5 yrs \$1,335
1 red Salina 1600@77.00	42 blk Ten Sleep, WY 3-5 yrs \$1,300
1 blk Ellsworth 1805@77.00	21 blk Ten Sleep, WY 3-5 yrs \$1,285
1 blk Lindsborg 2090@75.00	43 blk Ten Sleep, WY 3-5 yrs \$1,350
	47 red Ten Sleep, WY 3-5 yrs \$1,300
	47 red Ten Sleep, WY 3-5 yrs \$1,310
	75 blk Ten Sleep, WY 3-5 yrs \$1,275
	13 bwf Ten Sleep, WY 3-5 yrs \$1,310
	18 bwf Ten Sleep, WY 3-5 yrs \$1,260
	44 blk Ten Sleep, WY 3-5 yrs \$1,320
	15 red Ten Sleep, WY 3-5 yrs \$1,370
	5 red Gypsum \$1,310
	5 mix Gypsum \$1,335
	13 mix Gypsum \$1,310
	4 red Ada, OK Pairs \$1,400
	13 blk Ada, OK Pairs \$1,310

HOGS

6 mix Hillsboro 266@53.00	
8 mix Moundridge 242@53.00	
2 hamp Minneapolis 248@52.00	
14 wht Tescott 252@52.00	
14 wht Tipton 270@51.35	
4 mix Solomon 249@51.00	
6 mix Moundridge 206@50.00	
3 mix Tipton 380@50.00	

SOWS

1 red Hutchinson 590@60.00
1 wht Hutchinson 555@60.00

FALL CLASSIC CATALOG HORSE SALE
 September 18, 2010 starting at 10 AM
 F&R Futurity September 17, 2010 starting at 1 PM

IN STOCK TODAY:
 6'8"x16 Gooseneck Stock Trailer
 6'8"x24 Gooseneck Stock Trailer

EARLY CONSIGNMENTS FOR AUGUST 19TH:
 200 blk strs, 600-800; 20 strs & hfrs, 350-650; 10-12 strs & hfrs, 700; 50 blk strs, 400-500; 700 strs, 800-950; 60 blk hfrs, 800; 50 blk strs, 550-625; 55 strs, 850-950; 150 blk strs, 800-850; 100 blk/ red strs & hfrs, 500-700; 127 hfrs, 750-800; 24 strs & hfrs, 600-700; 70 strs and hfrs, 600-750; 20 strs, 900.
PLUS MANY MORE BY SALE TIME.

For Information or estimates, contact:

Mike Samples, Sale Mgr., Cell Phone 785-826-7884
Kyle Elwood, Asst. Sale Mgr., Cell Phone 785-493-2901

Jim Crowther 785-254-7385 Roxbury, KS	Don Long 785-531-0606 Ellsworth, KS	Ron Bearnes 785-283-4757 Tescott, KS	Kenny Briscoe 785-524-4048 Lincoln, KS	Kevin Henke H: 785-732-6434, C: 785-565-3525 Agenda, KS
---	---	--	--	---

Cattle Sale Broadcast Live on www.cattleusa.com

1150 KSAL, Salina 6:45 AM - MON.FRI
 880 KRVN 8:40 AM - WED.-THURS.
 550AM KFRM - 8:00 am, Wed.-Thurs.

Check our listings each week on our website at www.farmersandrancherslivestock.com

CLASSIFIEDS

CLASSIFIED AD DEADLINE IS NOON SATURDAY

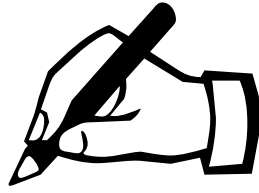
RATES AND DISCOUNTS

CLASSIFICATIONS

Although complete name, address and phone number need not appear in your ad, we must have this information for our records.

Name: _____ Phone #: _____

Address: _____ City: _____ State: _____ Zip: _____



WRITE YOUR AD HERE

FIGURE YOUR COST HERE:

RATE: 55¢ a word.

Number of words: _____ @ 55¢ each

Cost for one week: _____

Multiply one-week cost times number of weeks you want ad to run.

Run ad _____ consecutive weeks.

Category: _____
Cost for _____ weeks: _____

DISCOUNTS: (with cash or credit card orders only)
deduct 10% if ad runs 2 or 3 weeks;
deduct 25% if ad runs 4 weeks.

Less discounts: _____

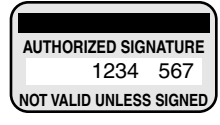
TOTAL: \$ _____

PAY WITH (PLEASE CIRCLE ONE):

CHECK MASTERCARD VISA DISCOVER

Card No. _____ Exp. Date _____

V-Code _____ (required) last
3 digits (see sample: 567) located
on the back of your credit card on
the signature panel.



Signature: _____

- CATTLE
- SWINE
- HORSES
- FERTILIZER
- FEED & SEED
- AUTOMOTIVE
- REAL ESTATE
- SERVICES
- IRRIGATION
- HARVESTING
- LIVESTOCK OTHER
- LIVESTOCK EQUIPMENT
- BUILDINGS-BUILDING MATERIALS
- BINS - DRYERS - VACS
- MOBILE HOMES
- SPRAY EQUIPMENT
- BUSINESS OPPORTUNITIES
- WELDING
- MISCELLANEOUS
- GOAT
- SHEEP
- POULTRY
- TRAILERS
- MACHINERY
- EMPLOYMENT
- ANTIQUES
- PASTURE
- WANTED
- PETS

REMINDERS

- Please notify us of any errors at once. We cannot be responsible beyond the first insertion.
- NO REFUNDS!
- BY PHONE: Ads not accompanied by payment have \$1.00 billing charge added, and discounts are not available.

Four Ways To Place Your Ad

CALL: 877-537-3816 TOLL-FREE OR 785-539-7558

MAIL TO: AG PRESS, Box 1009, Manhattan, Kansas 66505

FAX: 785-539-2679

ONLINE: www.grassandgrain.com



CATTLE

16 REGISTERED Balancer and Gelbvieh heifers, priced from \$900-\$1200. 785-617-0033. 785-765-3814.

ANGUS & SIMMENTAL-ANGUS BULLS



- Priced for the Commercial Cattleman
- Yearlings & 2 yr. olds with calving ease & growth
- Excellent Selection with Volume Discounts
- Performance Data Available
- Good Maternal Traits

Huninghake Angus
FRANKFORT, KS
Leo Huninghake
785-292-4537
Cell: 785-556-2648



SUNNYSIDE HEREFORDS FOR SALE

10 Bred Young Cows & Heifers
Discounts Available
Bulls For Sale or Lease

Margaret Sheriff
Alta Vista, KS
785-499-5353
sheriff.margaret@gmail.com

CATTLEMEN'S LIVESTOCK
Service- "all work done by cattlemen for cattlemen." Fence building and repair and livestock care, barn-building, corral building. References provided. 785-214-9532.

SHOW CALVES for sale. Available for viewing later part of August. Deer Trail Ranch Powhattan, Kansas Joel and Becky Bacon home# 785-474-3482 cell# 785-741-1577

TO PLACE YOUR AD CALL 785-539-7558

CATTLE

GRAHAM SCHOOL
Graham School for livestock men and women. We specialize in teaching pregnancy check, artificial insemination, herd health, calf delivery and many other subjects.

DATES FOR 2010
SEPTEMBER 13-17
OCTOBER 11-15
NOVEMBER 15-19



For more information, call or write:
Dept. GG, Graham School
641 West Hwy. 31
Garnett, KS 66032
785-448-3119
www.grahamschool.com



20 ANGUS BULLS

For Sale by Private Treaty
Featured Sires: Shear Force, New Level, Rito Prime & Advantage.

Performance Tested; Fertility Tested; Fully Guaranteed; Free Delivery in KS & NE.

\$2,000-\$4,250
Volume Discounts

www.WolfCreekAngus.com
LURAY, KANSAS
785-698-2225

ONE LONGHORN cow and calf
pair. Cow is a red roan, calf is a black and white bull. 785-294-0153.



Place your Classified Ad

ONLINE at:

grassandgrain.com

CATTLE

HEREFORD BULLS



Good bulls with balanced EPD's, practical development, good disposition & eye appeal.

Oleen Cattle Co.
Falun, KS

GLENN CHUCK
785-668-2368 785-668-2454

POLLED HEREFORD BULLS HEREFORD BULLS - Dehorned

Calving ease, good growth and disposition
Semen tested, poured, vaccinated

Delivery available
785-865-3444

Flory
Polled Herefords



PUREBRED BLACK ANGUS BULLS READY FOR FALL BREEDING

Programs, good EPD's, semen tested, vaccinated, 16 months, priced to sell, generations of Proven genetics.

HEIFER & BULL CALVES AVAILABLE

All guaranteed and delivered
NW Angus
WAMEGO, KANSAS
785-636-5141
785-556-8784

CATTLE

Polled Herefords

Put the X factor back in your Angus Cows.

18 mo. serviceable age Hereford bulls with balanced EPDs. Calving ease a priority and good disposition a must. Weights and ultrasound data available. Show steers, heifers also available.

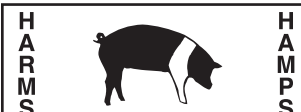
Dave Stump
Blue Rapids, KS



Home of the Round Barn
(785) 363-7410
(785) 556-0124

Visit us at
SpringhillHerefords.com
A Gold TPR Breeder

SWINE



TOP QUALITY HAMP BOARS
Available Year Around

GALEN & ROBERTA HARMS
Whitewater, KS 316-799-2382

SWINE EQUIPMENT

Buildings — Ventilation
Flooring — Feeders
Waterers — Heaters
Crates — Nursery Equip.

K & N
Swine Systems
RICK HENRY
785-336-2130
SENECA, KANSAS

SWINE

SPF SWINE SEED STOCK

- Boars- Duroc, DurocxPie-train, York, Landrace, HampxLandrace
- Whiteline gilts in volume.
- PRRs negative, high health.



Roth Farms
Green, KS.

785-944-3329

785-632-1951 - Ron Roth Cell
785-632-7155
Herdsmen, Matt Sullivan cell

Boars Duroc & Chester

Duroc & Hamp Cross
Serviceable Age
On Farm Test Information

Open Gilts

**DUROC & CHESTER
YORK-CHESTER CROSS
SLEICHTER
DUROC FARM**
ABILENE, KS
785-263-1898 785-263-1908

HORSES

LOOKING FOR a well broke horse to buy, no stallions please. Call 785-307-2111.

HORSE SALE Every Monday Night 6:30 p.m. with Tack



Campbell's Sale Barn
Linwood, Kansas
913-723-3661 913-724-1403

Horse Training/Braking. www.hypointe.com 785-341-1781, 785-341-3349.

HORSES

Buster McLaury Clinic

September 9-12
Strong City, Ks
Contact Rex Buchman
620-794-5332
rbuchman@gmail.com

HORSE SALE

SATURDAY
AUGUST 21

Tack Sells at 12:30 PM
Horses Sell at 1:30 PM

Fairbury Livestock Co.

For Information or to consign:
Contact:
402-729-3341 - BARN
LARRY JUNKER
402-729-2393 - HOME

BUYER FOR all types of
horses. 785-765-3639.

LIVESTOCK EQUIPMENT

8' FEED bunks, slant bars, gates, tire feeders, Ritchie 4&1 hole waterers. 402-766-4377.



Continuous Fencing,
Guaranteed Gates,
Portable Working Equipment,
Portable Corral,
EZMT Cattle Feeders,
Squeeze Chute.

For our complete line of livestock handling equipment check out our website at
www.linnpost.com

Linn, KS: 800-526-0993
Creighton, NE: 800-638-4036
Stillwater, OK: 877-707-9997

HOLD 'EM Fence Company-barbed wire, welded continuous fence, pipe, custom tubs, gates, alleyways. Cell 785-313-4552, home 785-499-5454.

Call us for Catalogs, Sale Flyers, Magazines, Calendars, Brochures, Books, Newspapers and ask for Marlin.



785-539-7558

WANTED

END WHEEL drill w/ alfalfa seeder. 785-986-6357.

JD CX15 rotary mower with chains, stump jumper & laminated tires, new or used. 620-237-4340 Evenings.

WANTED: BRIGGS Stratton on Koehler 12 or 15 HP, horizontal shaft engine, good condition. 785-547-6760.

MISCELLANEOUS

WANTED: GUITARS, Basses, amplifiers, effects etc. working or not. 1980's and older. Cash paid, anything considered. Call 785-293-5258 evenings; email kevinm@twinvalley.net

FOR SALE: 36" (Polar Cool) water cooler fan. Stainless steel, 2 spd motor, only used 2 seasons, \$2,500 new, will sell for \$1,800 OBO. With manual. Manhattan, KS. Call 785-539-4757, day. Cell, 785-320-1501.

FOR SALE: Cottonwood logs, read to saw. 785-738-2837. 785-738-0102.

Since 1954

GRASS & GRAIN

Subscribe today at 785-539-7558 or online at grassandgrain.com

- Classifieds
- The Learning Post
- Our Daily Bread
- Rural Life
- Baxter Black
- Yard & Garden Tips
- Auction Listings
- Special Issues



Tyler Marr, 3-year member of Webber Wide Awake 4-H Club earned beef daily gain and took home the performance belt buckle at the Jewell County fair.



This junior doe shown by Sarah Schmalzried took home Grand Champion Dairy Goat honors at the Geary County Free Fair. Schmalzried was also tapped as Grand Champion Goat Showman.

Visit grassandgrain.com for hundreds of upcoming sales from across the country!

ESTATE AUCTION

ELLSWORTH COUNTY, KANSAS
SATURDAY, AUGUST 28TH, 2010 • 9:30 A.M. (SHARP)
FRANK SVOBODA ESTATE • SELLER

Auction Location: 815 Ave. H, Ellsworth Co. KS, which is 1 mile north east of Black Wolf, Ks.

* **GUNS** * COLLECTABLE 1954 CHEVY 4DOOR CAR, 1956 CHEVY PICKUP * TRACTOR * ANTIQUES & COLLECTIBLES * COINS * HOUSEHOLD & MISC * SHOP TOOLS * VEHICLES * FARM RELATED ITEMS *

GUNS

Pistol 336180 Colt's MFG Co Officers Model Special 22 Long Rifle Ctg. Hartford, Ct * Leather Holster for Pistol, Lawrence Company "The George" * Winchester Rifle 54286 * Model 77 * 22L * Shotgun Stevens 12 ga single shot, J Stevens Arm Company

ANTIQUES & COLLECTIBLES

12 Drawer wooden dresser * 3 wooden magazine racks * Asst. wooden boxes * 2 Cedar chest * 2 Steamer trunks * Wooden table * Parlor table * Asst. Cedar Handkerchief & Jewelry boxes * 4 Drawer wooden dresser * Wooden Phonograph player * Wooden hand painted sewing box * Serpentine 6 drawer dresser * 2 Hall trees * Wooden pigeon hole, drop leaf desk * Wooden "New Home" treadle sewing machine * Wooden 4 shelf, Glass doors bookcase * Wooden ornate cabinet * China Hutch w/ oval glass (Missing 1 glass) * Wooden console "PPAPP" 130-6 electric sewing machine * 2 Wooden chairs * Wooden 6 shelf book case * 2 - Wooden wash stands * Wooden wardrobe w/ shelves * Wood framed rectangular mirror * Wooden top to Hoosier type cabinet * Wooden step stool * Oak square table * Square Oak table w/ hide-a-way legs & 3 extensions * 3 Iron beds * Metal trunk * 3 Porcelain dolls * Liquid Embroidery paints * Collection old stamps * 3 Wooden rocking chairs * Wooden shoe shine box * Wooden canes * 5 Ornate Wooden Oval picture frames w/ glass * Chrome kitchen table w/ 6 chairs * 2 sided slate * Seth Thomas "USA" Mantel clock * Large & small Kerosene lamps * Metal Kerosene Lantern * Wooden sewing case * Wicker sewing box * Sewing Notions * Buttons * Electric out door light * Stetson Special Straw Hat * Homemade Rag chair cushions * Wooden measuring stick * Children's shoe lattes * Small Iron frog * Family Kitchen scale "Pelouzi" 24 lbs. * Metal Lotz coal company match safe "Phone #7" * Metal match safe * Flanders Agency coin purse * Small leather coin pouch * Wooden Coffee Grinder * Wall mount Coffee Grinder * Cherry Tin * "Planters Peanut" Houston Peanut Co. * Lou Gehrig Wooden Bat "48 lg." * Tooth pick glass "Eureka Springs" 1900 by A.J. Miegall * Shave Kit/original box * Wilwawlean rug sweeper * Spanish Doll w/ case * Small Accordion "Beaver Brand" Ivory keys * Pianoforte Conservatory w/ original box * Glass Wash Board "Good House Keeper's" * Small Glass wash board * Metal music box * Asst. ladies hats * XL Webster Dictionary * 33 RPM Record Albums * 45 RPM Record albums * Antique 78 RPM Records * Frosted Gocse candle stand * 12 Bold Paint yourself art program by Henry Matisse * Porcelain Pottery * Picture of praying nun * Porcelain angels * Large pickle jar * 3 dimension picture * Painted tea towels * Doilies * Crochet table cloth * Old English Flat Iron Wacker & Polisher * 2 qt. Crock * Large crock bowls * Glass Paint set * Quilt Pieces * Sewing notions * Asst. Buttons * Asst. Marbles * Cigar Boxes * Milk Glass Dresser Lamp * Crochet Thread * Yarn * Tapestry * 2-Wood Display cases of Gillette Thread * Embroidery Thread * Large Asst. Decorative wine bottles * Avon bottles * Corner table * Hand painted pitcher * China Jewelry box * Large Asst. Jewelry * Hobnail Dresser lamp * State Maps * Pocket watches * Pocket Knives * Rug Hook "Boys" & Pinch Embroidery Needle * Ink Pen & Nibs * 5 Dominoes w/ case * Chest pieces * Hand painted trays * Wooden Bank "Emporia, Ks." * Porcelain Candle holder * Mustard Set * Bear Jar * Relish Dishes * Marigold Bowls * Carnival Glass * Pink Bud vase * Cranberry Compote * Green Depression Milk Glass hen on nest * China Strawberry * Pottery "Ft Randall Dam" * Ornate Tins * Pills * Webster cigars * Asst. of others * Serving bowls * Milk Glass wine decanter w/ 3 cups * Birds * 2 Quail * Blue birds * Large spools of string * Asst. Scissors * 2 Tin moneyboxes * Babe Ruth game in pouch * Miniature toy gun * Big Ben alarm clocks * Wall Clocks * Kansas puzzle * Poker chips * Checkers * Chinese Checker board * Globe Atlas * Wheat weaving crosses * Silk Pillowcase "US Army" * Echo Harmonica w/ case * Melody King Harmonica w/ case * Reed Harmonica w/ case * Admiral Harmonica w/ case * Metal miniature Harmonica * Toy Tunes Harmonica * Collection Cans Dinky Lincoln Continental * Ford Mustang * Ford GT * Etc * Ornate Old Bottles * 2 Boxes license Plates * Black panther * Mickey Mouse cup * Crystal vase (France) * Asst. Vases * Complete set of Silverware Holmes-Edwards * Set of China * Edged Glass Wine Goblets * Margarita Glasses * * * Manicuring set w/ case * Battery testing set w/ original box * Asst. Figurines * Enamel Yellow wash pan * White Buckets * Kettles * etc * 3 Aqua Fruit Jars w/ caps * Japan serving bowls * Metal globes * Wooden Hangers * Large Pressure Cooker * Iron meat grinders * 3 Large & 1 small Binoculars * Binocular Magnifier * Barber Kit * Painted Tea Towels * Square Steamer Trunk * Oak Rocking chair * 3 Wooden Tables * 2 Wooden Trunks * Wooden Storage Trunks * Old Picture frames * Chairs * 12 Wash tubs * Wooden Egg Crates * Wooden Pop Crates * Maytag wringer wash machine * Checkmate Guitar * Antique child's sled * Homemade sled * Homemade Kite

HOUSEHOLD & MISCELLANEOUS

Dishes * Pots & Pans * Baking Tins * Pressure cookers * Tupperware * Silverware * Cooking utensils * Electric Heat Dish * 18 cu ft. refrigerator * 12" RCA color TV w/ Remote & DVD box * Zenith Radio * Cold wash machine * Porcelain Green Christmas tree * Iron Skillets * Electric Vibrator * Brief case * Ekco Bakers secret pans * Bottle capper * Vinegar Decanters * China tea pot set * Bicentennial plate 1776-1976 * Suitcase & wardrobe travel bag * * Canning Kettles * Mar-crest toneware dish * Covered Cake & Pie Carriers * Juice Glasses & Jars * 2qt. Electric Ice cream Freezer * Paper Roller * Bug Zapper * Sportsman's grill * Kenmore sewing Machine * Rival Blender * Electric mixer w/ bowls * Hand mixer * Pyrex Casserole * 3 plates (Christmas Scene) England * Veg-a-Matic Slicer * Maple leaf dishes * Bottle & Jug Cutter * Serving Trays * Rosette or Patty Shell Sets * Electric Knife * Asst. Butcher Knives * Tea Kettle * Silver lazy Susan * Small Micro Matic pressure cooker * Fondue Forks * Jar opener * Cooling racks * Glass Snack set * Skillets * 10lbs Salt * Cake & Cookie decorating kits * Aluminum Jell-O molds * Cookie Jar * Percolator * Bed Spreads * Sheets * Pillow cases * Office supplies * note books * Asst. Cat figurines * Wooden Rolling pin * Water pitchers * Tin measuring cups * Mint molds * Tart molds * Cookbooks * Glass Cookware * Walker * Kitchen chair * Filter queen vac w/ att * Fold up table * Zenith record player * Electric fans * Men's shirts (Medium) * 50 Star American Flag * Greeting cards - Stationary Notebooks * Owls * Wood nut bowl * view finder * Cook Stove * Heating Stove * Hot Water Heater

LAWN MOWERS * SHOP TOOLS * ETC.

Lawn Chief 340, 10 hp. Riding Lawn Mower * Huffly Hawk 5 hp. Riding Mower * 2 Emperor Riding Lawn Mowers * Small Push Mower * Antique push mower * Small Electric push mower * Lawn cart * Lawn edger * Craftsman lawn sweeper * Metal lawn chair * Asst. hand tools * Silage fork * Crow bars * 1/2 hp Royal bench grinder * 4" Bench vice * Large Asst. Nuts & Bolts Etc. * Battery charger * Standing Drill * 10 gal. Air bubble * Rakes * Tree saws * Shovels * Potato Fork * Silage Fork * Fencing Supplies * Small Arvil * Asst. Chains * 5 gal. Air Bubble * 3/4" bar chain saw * Wheel pullers * 2 Wheel Barrows * Barrel pump * Golden Rod Fence Stretcher * Mayrath 8 hp. Gas engine * Pro tech mider saw * Wood live Animal traps * Large asst. wash tubs * Red Dragon propane torch * Asst. Lumber * Wooden Bench * Wooden 2 Wheel cart * 4 Wheel cart * 300 gal. Fuel barrel on stand * Asst. Wooden ladders * Tank Heater * Old Bicycle Paris * 2 Bicycles * 2 - Three Wheel Bicycles * Log splitter wedges * Explorer Rubber Raft * Wooden Chicken crates * 14" Chain saw * Peddle Wheel Grinding wheel * Propane heating stove * Aluminum Scoop Shovel * Old Bottles * Galvanized buckets * Ice Pick * 3 Coaster Wagons * 6' & 12' metal extension ladders * Car ramps * Wood burning stove * Tow cables * 2 Wooden saw horses * Propane Tank

CARS * PICKUP * OLDER MACHINERY

* 1956 Chevy Pickup 3100 w/ narrow box * 1954 Chevrolet 4 door w/ power glide * 1995 Dodge Intrepid 4 door car * 1987 Yamaha Mo-Ped Bike * Vehicles have been shedded * Oliver 70 Row crop narrow front w/ pto * International Corn Binder, Wheel driven * John Deere 7" sickle bar * Push off stacker * Drag spring tooth * * Wheat Binder (Salvage) * Manure Spreader (Salvage) * 2 One ways (Salvage) * 2 Plows (Salvage) * Steel Wagon wheels * Disc (Salvage) * Harrow (Salvage) * Steel Pickup Stock rack * NAZI Coins * Old Foreign Coins * Indian Head Penny * Zinc Pennies * Wheat Pennies * Pennies * 2 books - Lincoln Head Cents 1909-1940 * 2 books - Lincoln Head Cents 1941-1973 * Buffalo Nickels * Memorial Nickels * 1 Book Mercury Head Dimes - 1916-1945 * Franklin Dimes * Silver Dollars * Kennedy 1964 Half Dollars * Kennedy Centennial Half Dollars * Kennedy Half Dollars * Liberty Quarters * State Quarters * Missouri Sales Tax Token * Utah Sales Tax Token * Kansas Sales Tax Token * Ellsworth 80th Year Coin * Kansas Centennial Coin

LUNCH SERVED BY: WILSON WINNERS 4H CLUB

RESTROOMS AVAILABLE

TERMS: Cash or good check with proper ID. Any statement day of sale takes precedence over any printed or oral matter.

NOTE: We will start the auction at 9:30 a.m. (Sharp) first selling the guns followed immediately by the coins. If you're a gun or coin buyer be on time.

Victor Bros.
Auction & Realty, Inc.

2505 Avenue E Box 5, Wilson, KS 67490
Phone (785) 638-2254 or 2255

FRANK L. PRINC, Auctioneer / Owner / Broker & Certified Appraiser
785-658-2254 or 2255

AUCTIONEERS • BROKERS • APPRAISERS

Shelly Whitmer Real Estate/Certified Appraiser PH 785/658-5525	Vicki Kaiser Real Estate PH 620/587-2326	J.L. Kasper Associate Auctioneer
--	--	--

www.victorbros.com

Don't Forget To Visit G&G Online!

The new Grass & Grain homepage offers free services available to all readers — print and online.

- Online classified ad placement
- Online subscription service
- Calendar of Events
- G&G Country weather information
- North America auction listings
- USDA Market Reports
- "Our Daily Bread" weekly recipe
- Photo of the Week

You can add the online version to any current print subscription for **ONLY \$12!**

Go To www.grassandgrain.com

Farm Bill makes room for pollinators

The 2008 Farm Bill made pollinators and their habitat a conservation priority for every USDA land manager and conservationist. On Thursday, Sept. 2, the Xerces Society for Invertebrate Conservation will conduct a training session from 9 a.m. to 4 p.m., providing an overview of pollinator-specific language within the Farm Bill and how to translate that language into on-the-ground conservation. A pollinator is a biotic agent, usually an insect, that moves from plant to plant, aiding in plant reproduction and growth.

Pollinator biology and the economics of insect pollination are among topics that will be covered. Classroom and field sessions will be held at the Manhattan Plant Materials Center, 3800 South 20th Street in Manhattan.

This day-long course will equip conservationists, land managers, farm educators, and agricultural professionals with the latest science-based approaches to increasing crop security and reversing the trend of pollinator decline, especially in heavily-managed agricultural landscapes. Speakers from the University of Oklahoma, the Natural Resource Conservation Service, and the Xerces Society will be on hand. Course topics include the following:

- awareness of various federal programs and funding available for pollinator conservation;
- approaches to increase and enhance pollinator diversity;
- current best management practices that minimize land-use impacts on pollinators;
- how to recognize bees and distinguish them from other insects;
- economics of insect-pollinated crops and the effects of pollinator decline;

- 2008 Farm Bill pollinator conservation provisions and how to implement those provisions in programs such as WHIP, EQIP, and CSP;

- how to assess pollinator habitat;
- recommendations to farmers and land managers who conserve pollinators; and
- how to design and implement habitat improvements.

The course is free to the first 30 registrants. Additional seats are available for \$25. Participants will receive the Xerces Society's Pollinator Conservation Toolkit. To register, contact Ashley Minnerath at 503-232-6639 or ashley@xerces.org.

This course is supported by the Kansas Natural Resources Conservation Service (NRCS) and the Sustainable Agriculture Research and Education (SARE) program (www.sare.org). For more information, go online to www.xerces.org.

Variety of topics highlight southwest field day Aug. 26

The Southwest Research Extension Center will host its annual field day on August 26, with registration from 8 to 9 a.m. The field day features two tours in the morning and four afternoon seminars and will be held at the center, located at 4500 East Mary St. in Garden City. The tours will focus on a variety of topics such as iron fertilization in soybeans and sorghum, corn disease and new corn and sorghum herbicides, water conservation, managing alfalfa irrigation and switchgrass biofuel production.

Improved technology for nitrogen fertilization, winter canola production, corn

borers and insecticide management for soybean stem borers are the topics for the afternoon seminars. The speakers include a variety of agricultural specialists from Kansas State University Research and Extension. Numerous agricultural companies will have booths and displays in the morning. A free lunch will be provided.

Attending the field day can count for up to two credits toward commercial pesticide applicator recertification and 4.0 Certified Crop Advisory continuing education units.

For more information, contact Jovita Baier, jbaier@ksu.edu.



Corbin Greene of the Southeast Coyotes 4-H club exhibited the champion market steer and earned senior beef showmanship at the Jewell County Fair.

Call us for:
Catalogs
Sale Flyers
Magazines
Calendars
Brochures
Books
Newspapers
Ask for Marlin

AG PRESS

785-539-7558

FEED KEY FEEDS

"The Key To Successful Feeding"

How do you like your steak?
Well done, rare, medium?
Everybody has a personal choice.

How about your livestock feed?
Same deal, everybody's situation is different, and we do cater to what you need and want.

We will blend the supplements to complement your feedstuffs ... you name it, we can balance your ration.

Call Us Now so we can help you maximize your feedstuffs, livestock productivity and greenbacks in your pocketbook!

FOURTH & POMEROY ASSOCIATES, INC.
Joseph Ebert, General Manager
P.O. Box 516, Clay Center, KS 67432
785-632-2141 • WATS 1-800-432-7423

AUCTION

SUNDAY, AUGUST 29 — 10:00 AM
5700 Zeandale Road — MANHATTAN, KANSAS

1984 Dodge Ram 150 Prospector pick-up.
Ranch King 5HP rear tine rototiller; wood constructed Gazebo to be moved; KSAC wood lathe & work table; yard art iron wheel wagon; claw foot bathtub; jointer; round Oak dining table with leaf & 6 chairs; lighted curio/china cabinet; dresser with mirrored hutch; wardrobe; wicker coffee table & chairs; modern roll top desk; Oak rocker (from Manhattan); couch with matching loveseat & chaise; chest deep freeze; buffet; 2 desks; several dressers; free standing & other mirrors; several bookcases; desk chair; folding tables; lawn chairs; Martha Stewart picnic table & chairs; Grandfather clock; file cabinet; Barbie's including Barbie's of the World in boxes; cake plates; large old Coke sign; Collection of cookbooks; McCoy pitcher; set of nesting bowls; platters; Collector plates; Ruby Red glassware; tea sets; Star War figurines in packets; cookie jars including snowman, Tweety, Daffy Duck, pig, green depression; Flintstone teapots; Fireking; glass sets; green depression glass; Disney items; numerous Nutcrackers; old bottles; insulators; license plates; telescope; Wilton cake pans; reference books; Avon Cape Cod; Oriental picture; 3 pcs Frankoma; Many many Craft items including floral, paints, brushes, stamps, sewing & quilting material, garlands, ribbons, trims & wood craft items; yarn; canning jars; hand & shop tools; Many many other items. THIS IS A VERY PARTIAL LIST-COME DISCOVER!

STEVEN & PATRICIA GARTRELL
GANNON REAL ESTATE AND AUCTIONS
VERN GANNON, AUCTIONEER
785-770-0066 MANHATTAN, KANSAS 785-539-2316
www.gannauctions.com

JC LIVESTOCK SALES INC.

Wednesday Sale, Hogs 9 AM • Cattle 10:00 AM

Results from Wednesday, August 11

STEERS		HEIFERS	
2	398	14	593
2	368	7	521
3	418	21	1009
8	511	14	593
11	495	14	593
23	612	14	593
33	642	7	521
39	754	17	559
33	815	36	614
66	803	12	642
60	803	65	709
96	906	8	733
60	889	65	866
60	904	107.60	107.60

Top Butcher Cow was 1190 lbs. @ \$65.25
Top Butcher Bull was 1915 lbs. @ \$75.00
Top Fat Hog was 243 lbs. @ \$53.00
Top Sow was 647 lbs. @ \$60.00

CLAY CENTER LIVESTOCK SALES INC.

Cattle sales Tuesday, 12:00 PM.

Results from Tuesday, August 10

STEERS		HEIFERS	
1	425	2	308
4	485	127.00	127.00
4	553	127.00	
13	552	124.75	
21	440	121.25	
18	715	111.00	
5	797	109.00	
58	1021	101.50	

Top Butcher Cow was \$66.00 @ 1325
Top Butcher Bull was \$77.50 @ 1965

CONSIGNMENTS FOR WEDNESDAY, AUGUST 18

80 Black-X str & hfrs, 600-700 lbs.J. Florence
49 Angus-X str & hfrs, 525-600 lbs.....R&L Anderson
30 Black-X str & hfrs, 500-650 lbsF. Altwegg
180 Black-X str, 800-900 lbs.....R. Bathurst
60 Angus-X WF str, 750-850 lbs.....S. Carr
40 mix str, 750-850 lbs.....K. Zerbe
35 mix str, 800-900 lbs.....M. Andres
20 mix str, 600-700 lbs.....D. Lilly
60 Black-X str, 850-875 lbs.....B&S Morgan

PLUS MORE BY SALE TIME!

CONSIGNMENTS FOR TUESDAY, AUG. 24

100 black x steers, bulls & heifers, 300-550 lbs
PLUS MORE BY SALE TIME!

14TH ANNIVERSARY SALE: AUGUST 31ST

200 blk x str & hfrs, 850-950 lbs
100 blk x str, 875-950 lbs
70 blk str, 800-875 lbs
35 blk str & hfrs, 550-650 lbs., weaned, off grass
30 blk str & hfrs, 500-575 lbs., weaned, off grass
25 blk str & hfrs, 475-575 lbs.,
30 blk str, 475-575 lbs., Pre-cond.
11 blk hfrs, 650-750 lbs., weaned, off grass
14 blk str & hfrs, 600-725 lbs., weaned & pre-cond.
25 blk str & hfrs, 700-750 lbs., off grass

Call your Consignments in Early for Advertising.

EMPORIA LIVESTOCK SALE CO.

Bonded & Insured

SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM
620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741

8-11-10. What a hot one! With temperatures very high we saw a large number of cattle and a very active market, but not many calves due to hot weather. Markets steady throughout.

4 hrs	@410	\$114.00	19 str	@756	\$115.85
3 hrs	@465	\$109.00	14 str	@742	\$115.25
8 hrs	@590	\$114.50	16 str	@733	\$115.25
6 hrs	@577	\$113.00	12 str	@778	\$115.10
3 hrs	@560	\$111.00	16 str	@775	\$114.25
8 hrs	@591	\$106.50	46 str	@790	\$112.85
6 hrs	@640	\$113.00	4 str	@798	\$112.75
25 hrs	@671	\$110.50	8 str	@723	\$110.25
3 hrs	@652	\$106.50	2 str	@785	\$107.50
5 hrs	@620	\$106.50	10 str	@810	\$114.00
14 hrs	@710	\$110.00	69 str	@802	\$113.70
209 hrs	@742	\$108.50	6 str	@806	\$113.25
52 hrs	@739	\$108.50	20 str	@839	\$112.25
65 hrs	@769	\$108.35	48 str	@860	\$111.50
10 hrs	@824	\$106.10	4 str	@805	\$111.75
11 hrs	@846	\$105.70	84 xstrs	@820	\$110.75
73 hrs	@826	\$105.10	12 str	@855	\$110.00
9 hrs	@857	\$105.00	48 xstrs	@848	\$109.90
96 hrs	@869	\$104.10	55 xstrs	@862	\$109.80
3 hrs	@947	\$95.25	7 str	@876	\$109.50
6 str	@520	\$127.00	149 str	@854	\$109.40
4 str	@568	\$122.00	70 str	@888	\$106.85
5 str	@610	\$124.00	21 str	@920	\$107.10
14 str	@648	\$122.25	61 str	@924	\$106.60
2 str	@603	\$118.75	44 str	@932	\$106.80
2 str	@673	\$117.00	31 str	@933	\$105.25
10 str	@665	\$116.00	72 str	@947	\$105.70
3 str	@690	\$114.00	7 str	@963	\$103.75
13 str	@700	\$120.00	14 str	@939	\$102.35
41 str	@750	\$117.00	30 str	@1004	\$102.10
10 str	@720	\$116.00			

COWS: \$55.00-\$65.25
\$44.00-\$54.75

SHELLS: \$43.00 & DOWN
BULLS: \$69.00-\$77.00

EARLY CONSIGNMENTS FOR AUG. 18:

- 150 blk & char str, 800-850 lbs, Mission Valley Ranch
- 63 blk str & hfrs, 700-800 lbs, White
- 120 blk str, 850-900 lbs, Davies
- 80 blk str, 900-1000 lbs, Pearson
- 62 mostly blk hfrs, 775-825 lbs, Williams

EARLY CONSIGNMENTS FOR AUG. 25:

- 65 blk & red str & hfrs, 650-750 lbs, Schade
- 61 mostly blk str, 850-925 lbs, Schade

Grass cattle season is here and the market seems to be strong so give us a call and we'll come and see ya!
LOTS OF CONSIGNMENTS COMING IN EVERYDAY!

Start selling butcher cows & bulls @ 11 AM then calves, followed by the feeder cattle auction!
THANK YOU for all of your continued support!
Your business always appreciated!

For Cattle Appraisals Call:
BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-341-0607
LYLE WILLIAMS, Field Representative, 785-229-5457
WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri.



By Val Farmer

Rural Life

How To Resolve Conflict In A Farm Family Business

Some people have the good fortune - some would say misfortune - to be in a multifamily or inter-generational farming business. Each family and family member has opinions, concerns, needs, ideas and wishes of their own. These people have social and family interactions that go far beyond the work setting.

The ideal is a harmonious and committed family that works for common goals, has mutual trust and respect, attends to each others needs for growth and involvement, communicates well, and understands and appreciates each others talents, contributions and roles. The blend of talents, energy and long term commitment in a family business is a powerful force that insures the competitive success of the enterprise.

What is less than ideal is a family business tied together by land, machinery and a love for farming but with harmful, destructive interactions. How do you mention a fault or weakness of a family member? How do

you work through differences without hurting feelings? How do you make your point without detracting from the love between you? How do you maximize trust while encouraging open discussion and conflict about business decisions?

Families need harmony, mutual support and love. The secret to successful family life is positive, consistent communication in which conflict is reduced. True, problems need to be solved and differences negotiated. However, not every difference is aired. Some problems are best lived with and overlooked. Family togetherness works because of a judicious blend of tact, acceptance and gentle confrontation of differences. People put their best foot forward and try to get along.

A dynamic business needs conflict, new ideas and critical evaluation. In good business communication, the best idea wins. That requires a willingness to express opinions, disagree, listen, be persuaded and chal-

lenged. The owners/managers have to give up significant control to the group process and share management responsibility.

Dealing with business conflict. How do you mesh harmony needed by the family and conflict needed by the business? Here are some simple ideas that pull these seemingly conflicting goals together.

1. Hold a family business meeting regularly. The meeting should have a written agenda, minutes and agreed on rules for discussion and decision-making. Minutes are taken to record agreements, assignments or disposition of agenda items. The minutes are a useful management tool for reminders, understandings, accountability and follow up.

All key people must be present. A good meeting will start and stop on time and not allow for intrusions and interruptions except for true emergencies. A good meeting just doesn't hap-

pen. It takes work, preparation and follow through.

2. The success of a family business meeting depends on a strong but highly considerate moderator. The moderator manages the time, keeps the discussion on track, moves the agenda along, insures fairness, draws everyone into the discussion, keeps emotions and conflict within moderate levels, and facilitates efficient decision-making.

The moderator shouldn't aggressively promote his or her own opinions but defer until all others have had an opportunity to contribute. The moderator shouldn't use the moderator role to promote personal power or manipulate decisions. The role of moderator is to facilitate discussion and elicit honest opinions and concerns from each family member.

The challenge of managing a group is to draw opinions from each member without violating their sense of importance, competence or acceptance. Recesses may be necessary to allow individuals to compose themselves, cool off and regain emotional control.

3. Family members need to govern their own behavior to have a good meeting. They need to stick to the agenda, follow the rules, be constructive, show respect and be open-minded to others' opinions. Blame, attacks on personalities and harsh crit-

icism are harmful. They need to respect the moderator's control of the meeting.

4. Family business decisions are made best by consensus. Family unity is too important to have dissenting votes. Time needs to be taken to allow people to voice objections, gather and assimilate information, work through emotions and be persuaded by each other. Big decisions regarding land and equipment may take months or even years before everyone can agree.

Consensus decision-making eliminates the "I told you so's." Everyone is committed and supports the decision. The time it takes is worth the unity it creates. Short-sighted decisions that favor particular families or individuals should not be made at the expense of the business. What is best for the business overcomes the pitfalls of vested interest, competition, privilege, authority or status within the family.

5. The ability to communicate effectively is a key to successful conflict resolution. Communication depends on attentive listening, paying attention to feelings, paraphrasing, using indirect persuasion, asking

questions and requesting feedback. It means thoughtfully considering others' ideas and being willing to negotiate mutually satisfying solutions instead of reacting defensively or stubbornly. Here are some guidelines for dealing with disagreements:

- Be descriptive, not evaluative.

- Direct comments toward behavior the other person can change.

- Describe your point of view but don't impose it.

- Be specific, not general.

- Be sensitive to timing.

- Consider the needs of the other person as well as your own.

- Check to be sure your messages are understood.

Channeling business conflict into a meeting and handling it constructively sets the stage for loving, peaceful family interactions apart from the business.

For more information on family farming, visit Val Farmer's website at www.valfarmer.com.

Val Farmer is a clinical psychologist specializing in family business consultation and mediation with farm families. He lives in Wildwood, Missouri and can be contacted through his website. ©2010

AUCTION

TUESDAY, AUGUST 31 — 6:00 PM
5 1/2 MILES EAST OF COUNCIL GROVE, KANSAS ON HWY 56 TO 200 ROAD THEN 2 MILES SOUTH & 1/2 MILE WEST TO FARM.

3 TRACTS OF REAL ESTATE: 160 ACRES, 1 BEDROOM HOME, 7 ACRES, MACHINERY & SHOP ITEMS.

See last week's Grass & Grain for Info & Listings.

For further information contact Vern Gannon Broker/Auctioneer 785-770-0066, 785-539-2316 or Gannon Real Estate and Auctions 785-537-9003

RICK NICHOLS • KIM NICHOLS

GANNON REAL ESTATE AND AUCTIONS
VERN GANNON AUCTIONEER
785-770-0066 • MANHATTAN, KANSAS 785-539-2316
www.gannonauctions.com

AUCTION

SATURDAY, AUGUST 21 — 9:30 AM
17905 Spencer — WAMEGO, KANSAS
(1/4 mile North of Hwy 24 on Walsh Road then turn Left on Spencer)

REAL ESTATE SELLS APPROX. 12 NOON

Unique opportunity to buy Country home on approximately 14 Acres very close to Wamego. Contact Vern Gannon Broker/Auctioneer 785-770-0066, 785-539-2316 or Gannon Real Estate and Auctions 785-537-9003.

MOTOR HOME, TRACTOR, TRAILERS, FURNITURE, APPLIANCES, HOUSEHOLD, COLLECTIBLES, TOOLS, GUNS, COINS, JEWELRY

See last weeks Grass and Grain for info & listing.

DALE DOMENY TRUST

GANNON REAL ESTATE & AUCTIONS
785-770-0066 • MANHATTAN, KANSAS • 785-539-2316
www.gannonauctions.com

BELLEVILLE 81 LIVESTOCK SALES

Junction Hwys 36 & 81 Belleville, Kansas

CATTLE SALES EVERY FRIDAY • 10:30 AM

FEEDER SALE: FRIDAY, AUGUST 20 - 10:00 AM
17 blk, 550-750; 38 blk, 550-650; 15 blk/ red, 350-550; 15 blk str, 450; 120 blk str, 900-950; 26 bk str, 900-1000; 17 char str, 750-800; 30 char str, 800; 60 blk str, 700-800; 100 red hfrs, 750-825; 35 xbred hfrs, 750-800; 124 blk hfrs, 800-850; 20 blk char, 400-500; 25 red str, 700-800. Plus more.

Please call with consignments! Feeder Market is very strong! This will be a very good sale!

FEEDER SALE: FRIDAY, AUGUST 27
120 blk str, 900-950; 106 blk str, 850-950; 62 blk str, 800; 28 blk hfrs, 850-900.

GOAT-SHEEP SALE:
SATURDAY, AUGUST 28 • 5:30 PM
Barry & Angii Kort, Owners • 785-527-2258
Myron DeGraff • 785-243-4368
Dean Sothes • 785-374-4288
Alan Reith • 785-541-0452

For Market Reports, Early Listings and to Watch Our Sale Live click on
Website: Belleville81.com

Sell At St. Marys Tuesdays

Sell Or Buy Cattle By Auction STARTING TIME 11:30 AM

We sold 1093 cattle August 10. Steer and heifer calves sold at fully steady prices. Feeder steers and heifers were \$1.00-3.00 higher. Cows and bulls were steady.

STEER & BULL CALVES	12 blk str	748 @ 115.85	4 red hfrs	481 @ 111.00	1 blk cow	1335 @ 61.00
3 bwf bulls	65 mix str	779 @ 115.25	STOCKER & FEEDER HEIFERS	1 blk cow	1340 @ 58.25	
1 blk str	11 blk/char str	713 @ 115.00	4 blk/red hfrs	571 @ 122.50	1 blk cow	1515 @ 57.25
1 blk bull	5 blk str	734 @ 114.75	4 blk hfrs	651 @ 119.00	1 blk cow	1420 @ 56.75
2 blk bulls	61 mix str	802 @ 114.60	5 blk hfrs	626 @ 118.00	1 blk cow	1235 @ 53.75
2 bwf/blk str	61 mix str	802 @ 114.60	6 blk/red hfrs	636 @ 116.00	1 blk cow	1325 @ 53.25
1 blk str	44 mix str	761 @ 114.50	6 bwf/blk hfrs	639 @ 116.00	1 blk cow	1275 @ 52.75
1 limo str	5 blk/red str	649 @ 113.50	68 blk hfrs	691 @ 115.00	1 blk cow	1290 @ 52.00
1 blk str	60 blk/sim str	839 @ 111.00	4 blk hfrs	585 @ 114.50	1 blk cow	1125 @ 51.75
1 blk str	65 mix str	847 @ 110.50	3 blk hfrs	620 @ 114.50	1 blk cow	1070 @ 51.50
3 bwf/blk str	4 blk str	830 @ 110.00	4 blk hfrs	579 @ 112.00	1 blk cow	1150 @ 51.00
4 blk bulls	7 blk/char str	862 @ 109.25	24 bwf/blk hfrs	703 @ 110.50	1 blk cow	1570 @ 50.75
1 blk bull	5 blk str	759 @ 109.00	59 mix hrs	702 @ 110.00	BULLS	
	10 bwf/blk str	783 @ 107.75	15 blk hfrs	773 @ 108.85	1 bwf bull	1930 @ 76.25
	15 mix str	915 @ 106.85	53 mix hfrs	781 @ 108.75	1 blk bull	2255 @ 75.25
	61 mix str	877 @ 106.00	61 mix hfrs	810 @ 104.85	1 blk bull	1780 @ 75.00
	77 x-bred str	960 @ 103.25	35 blk/red hfrs	901 @ 100.00	1 limo bull	2050 @ 75.00
	HEIFER CALVES		COWS & HEIFERETTES		1 blk bull	2300 @ 75.00
	1 blk hfr	380 @ 128.00	1 blk hfrt	1015 @ 85.25	1 blk bull	1855 @ 72.50
	1 blk hfr	400 @ 125.00	1 blk hfrt	1060 @ 75.00	1 blk bull	1895 @ 72.50
	1 bwf hfr	340 @ 123.00				
	4 blk hfrs	546 @ 122.00				
	1 limo hfr	455 @ 120.00				
	2 blk hfrs	463 @ 119.00				
	1 blk hfr	490 @ 119.00				
	5 bwf/blk hfrs	515 @ 115.00				

EARLY CONSIGNMENTS FOR TUESDAY, AUG. 24
150 Angus-x str & hfrs, 650-800 lbs, 2 round shots
250 blk Sim str & hfrs, 550-750 lbs., 2 round shots
25 blk wf str & hfrs, 650-700 lbs., 2 round shots
45 blk wf str & hfrs, 600-650 lbs., 2 round shots
20 Angus str & hfrs, 550-650 lbs, weaned and vac.
35 blk bwf str & hfrs, 600-700 lbs
36 blk bwf str & hfrs, 700-750 lbs

OFF GRASS
125 blk bwf hfrs, 750-775 lbs
150 blk x hfrs, 750-775 lbs
151 blk sim x hfrs, 700-750 lbs
60 blk bwf str & hfrs, 775-825 lbs
275 blk x str, 850-900 lbs
106 blk x str, 750-800 lbs
121 blk char x str, 850-875 lbs
110 blk bwf str, 825- 850 lbs
90 blk bwf str, 775-800 lbs
65 blk x str, 800-825 lbs
54 blk x str, 800-850 lbs

PLUS MORE BY SALE TIME!

WATCH OUR AUCTIONS LIVE ON DVAuctions.com

EARLY CONSIGNMENTS TUESDAY, AUG. 24
50 blk bwf str & hfrs, 600-750 lbs, weaned, vac.
40 blk bwf str, 825-850 lbs
160 blk x str, 800-850 lbs
PLUS MORE BY SALE TIME!

FOR INFORMATION OR ESTIMATES:
REZAC BARNST. MARYS, 785-437-2785
DENNIS REZACST. MARYS, 785-437-6349
DENNIS' CELL PHONE785-456-4187
KENNETH REZAC ...ST. MARYS 785-458-9071

LELAND BAILEY ...TOPEKA, 785-286-1107
LYNN REZACST. MARYS, 785-456-4943
REX ARBMELVERN, 785-224-6765

Toll Free Number.....1-800-531-1676
Website: www.rezACLIVESTOCK.COM
AUCTIONEERS: DENNIS REZAC & REX ARB

Rezac Livestock Commission Company, Inc. St. Marys, Ks.