

# Wyant, Armstrong to headline Risk and Profit Conference

Sara Wyant, president of Agri-Pulse Communications, Inc. and Jay Armstrong, president of Armstrong Global and a fourth generation Atchison County farmer will give keynote addresses at Kansas State University's 2010 Risk and Profit Conference.

The Aug. 19-20 conference, themed "A Walk on the Wild Side - Mercurial Markets, Policy Perplexity and Management Migraines," will be held at the K-State Alumni Center in Manhattan. Wyant will give a presentation at the Thursday, Aug. 19 luncheon titled "Washington Update - The Good, The Bad and The Ugly." Armstrong's presentation during the Thursday, Aug. 19 dinner is titled "A Conversation With a Kansas Producer."

K-State Research and Extension livestock mar-

keting specialist Glynn Tonsor and grain marketing specialist Dan O'Brien will present the "Livestock Outlook" and the "Grain Outlook" during the Friday, Aug. 20 breakfast session. Participants can choose from 24 breakout sessions, including: Inflation, Interest Rates, Deficits and You; Enhancing Competitiveness; Biomass Production in Kansas; A New Live Animal Traceability System Regime; Carbon Emissions by Kansas Agribusiness Retailers; SURE and ACRE: One Year Later; MAB Australia-New Zealand Trip; Managing Expenses With a Spreadsheet; and Logistical Considerations in the Development of a Cellulosic Ethanol Industry.

Other breakout sessions include: Farming: the News Generation; K-State International Ag De-

velopment and its Ties and Benefits to Kansas; Flexible Cash Rents; Cap and Trade Legislation and Agriculture; and Pricing in Volatile Markets: A Guided Discussion.

A complete list of presentations, plus registration information is available on the Web: [http://www.agmanager.info/events/risk\\_profit/2010](http://www.agmanager.info/events/risk_profit/2010). The early registration fee of \$210 per person is due by Aug. 13.

The fee for additional attendees from the same business is \$190. If paid after Aug. 13, the fee is \$230. The fee includes all sessions, four meals (two lunches, one dinner and one breakfast), the conference proceedings on CD, and conference parking.

More information is available by contacting Rich Llewelyn at 785-532-1504 or [rwl@ksu.edu](mailto:rwl@ksu.edu).

# Corn growers beware — gray leaf spot has arrived in Kansas

As is often the case, June rains were both a blessing and a curse for farmers. One problem stemming from the moisture is gray leaf spot that has been building in corn fields in northeast and north central Kansas, according to Kansas State University Research and Extension plant pathologist Doug Jardine.

"Rains earlier in June allowed the disease to gain a foothold in the lower canopy and it is beginning to move upward in some fields. One field in Pottawatomie County had lesions on the ear leaf, and pollination had not begun yet," he said.

Gray leaf spot lesions tend to be rectangular, Jardine said, adding that early lesions are small, brown spots with yellow haloes that gradually expand to full-sized lesions. Expanding lesions are initially tan and later turn gray on the underside of the leaf during moist conditions.

A spray calculator to assist in fungicide application decisions is available on the K-State Department of Agricultural Economics Agmanager.info website: [www.agmanager.info/crops/prodecon/decision/CropSpray.swf](http://www.agmanager.info/crops/prodecon/decision/CropSpray.swf).

Producers can put in their own data to determine whether or not a fungicide application might be profitable. "Many fields that are

planted to more resistant hybrids, especially when rotation and tillage are used, probably would not reach the breakeven level," Jardine said.

Products containing both a strobiluron and a triazole mode of action work well, he added. Those currently registered in Kansas include Headline AMP, Quilt, Quilt Xcel and Stratego.

## Grass & Grain Community Deaths

**John David Boyce, Jr.**

John David Boyce, Jr. of Woodlawn and Sabetha, passed away Tuesday, July 13, 2010. Services were held on Saturday, July 17 with Popkess Mortuary in charge of arrangements.

## Frankfort United Methodist Church CONSIGNMENT AUCTION

**SATURDAY, JULY 31 — 10:30 AM**  
410 N. Kansas — FRANKFORT, KANSAS

Lunch served.  
For information or to consign call:  
Bill Roche: 785-587-5010

## AUCTION

**SATURDAY, AUGUST 14 — 9:00 AM**  
Auction Palace: 3127 US 24 Highway — BELOIT, KS  
TRUCKS, TRAILERS, CONSTRUCTION EQUIPMENT & MACHINERY

Since Mr. Nelson has passed away, all of his equipment will be sold to the highest bidder.

**EQUIPMENT CONSISTS OF**  
Bobcat Model 763 Skid steer loader with Bobcat 709 Backhoe Attachment with Melroe Adaptor  
8 Pcs of Bobcat Attachments  
Whitestar Commercial Air Compressor w/ Trailer, like new  
1974 Ford Bucket Truck  
Sky Jack Scissor Lift  
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12 Enclosed Van Trailers  
9 Pickups and Trucks  
6 Tandem Axle Trailers  
Large Asst. of Commercial Tools and Shop Equipment

See our website [www.zauction-palace.com](http://www.zauction-palace.com) or call 785 738-2010 for complete sale bill

**SELLER: GARY NELSON CONSTRUCTION, INC.**

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**LAND AUCTION**  
2 Tracts Maricopa Co., AZ (40 & 180 Acres)  
Flint Hills Grassland & Enclosed Woodland  
located just west of Florence, KS.  
**THURSDAY, JULY 29 — 2:00 PM**  
Sale held at Florence Senior Center, 419 Main Street  
**FLORENCE, KANSAS**  
**RANDY & KELLI SAVAGE, SELLERS**  
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501 S. Main, Hillsboro, KS 67063, 620-947-3995  
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**AUCTION**  
**SATURDAY, JULY 24 — 9:30 AM**  
8551 E. Hwy 24 (BEHIND GARAGE DOOR PLACE)  
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**STARTING 9:00 A.M. ON CULL COWS FOLLOWED BY STOCKER FEEDERS — 11:00 A.M.**  
**OFFICE PHONE 785-776-4815 • OWNERS MERVIN SEXTON & JOHN CLINE**

For our sale Friday, July 16th all classes of cattle offered were finding a very good demand at strong prices according to quality and condition. Cull cows and bulls sold at steady prices.

<b>STEERS — 400-550 LBS.</b>	Ron or Regan Raub	Frankfort	3 herford	393 @ \$113.00	Cole McDiffett	Wamego	1 xbred	1580 @ \$63.50
Galen Lueger	Goff	10 blk		402 @ \$141.00	KSU AS&I Dairy	Manhattan	1 holstein	1320 @ \$62.75
Ethan Bausch	Hoyt	4 blk		530 @ \$134.50	Morgan Buttenhoff	Alma	1 Simm	1550 @ \$62.75
Ron or Regan Raub	Frankfort	5 xbred		470 @ \$130.00	Ray Zeller	Mayetta	1 xbred	1410 @ \$58.00
Ron or Regan Raub	Frankfort	7 xbred		528 @ \$125.00	Ruben & Malea Zeller	Mayetta	1 xbred	1145 @ \$57.25
					Harry Whitney	Manhattan	1 xbred	1200 @ \$57.00
					Charles Long	Alta Vista	1 holstein	1365 @ \$56.00
					Sarah Buttenhoff	Alma	1 blk	1345 @ \$49.75
					Bob Rogers	Manhattan	1 bwf	1165 @ \$48.50
					Nancy Mercer	Delia	1 xbred	815 @ \$43.00

<b>STEERS — 550-1000 LBS.</b>	Woody Kasselmann	Olsburg	7 blk	633 @ \$118.50				
Tom Kimball	Manhattan	5 blk		649 @ \$116.50				
Ron or Regan Raub	Frankfort	10 xbred		608 @ \$115.50				
Tom Kimball	Manhattan	12 blk		759 @ \$111.50				
Charles Long	Alta Vista	3 blk		656 @ \$110.00				
Gene Matile	Elmdale	4 blk		760 @ \$110.00				
Jeremy Conley	Havensville	8 blk		785 @ \$109.85				
Jim Salsbery	Baldwin City	23 blk		835 @ \$108.85				
Kocher Brothers	Onaga	55 herford		987 @ \$103.85				

<b>HEIFERS — 300-550 LBS.</b>	Galen Lueger	Goff	4 blk	308 @ \$139.00				
Galen Lueger	Goff	5 blk		391 @ \$123.00				
James Lobb	Oskaloosa	3 blk		493 @ \$118.00				
Ron or Regan Raub	Frankfort	4 xbred		456 @ \$116.00				

<b>BULLS — 550 + LBS</b>	Robert Harris	Marion	4 blk	695 @ \$109.00				
Nathan Anderson	Alma	1 blk		1725 @ \$68.75				
<b>COWS &amp; HEIFERETTES</b>	Clint Rankin	Tecumseh	1 blk	1165 @ \$73.75				

<b>CONSIGNMENTS FOR FRIDAY, JULY 23</b>	118 blk steers, off grass, 750-850 lbs.	80 mix steers & heifers, 800-850 lbs.	38 black str & hfrs, 3 rds shots, 30 days weaned, 550-700 lbs.	38 black & bwf steers & heifers, weaned, 500-650 lbs.	26 blk heifers, off grass, 700-750 lbs.	19 Holstein steers, 375-450 lbs.
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<b>CONSIGNMENTS FOR FRIDAY, JULY 30</b>	139 choice black feeder steers, 825-875 lbs.	70 blk & bwf steers & heifers, 650-800 lbs.	60 choice reputation Red Angus str & hfrs, age & source verified, weaned 6-1-10, 550-750 lbs.	17 blk str & hfrs, weaned, bunk broke, 2 rds shots, 450-550 lbs.
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<b>To sell at 11:00 AM</b>	13 choice homeraised Holstein springer heifers, exposed to a Rottinghaus Holstein bull for 40 days, then exposed to an Angus bull. These heifers should start calving in early August.
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# Kansas Hay Market Report

Hay trade moderate. Demand moderate for dairy, stock cow and grinding alfalfa, for alfalfa pellets and grass hay. Showers, high humidity and wet ground have delayed the bluestem cutting and some alfalfa cutting. The forecast is for hot and drier weather with less chances for rain. This is welcome by all hay producers. Web worms, leaf hoppers and some cutworms have damaged alfalfa and other crops recently, some treatment has been necessary damage ranges from minimal to severe. The bluestem cutting will get started when the weather will allow. If you have hay for sale or pasture to rent or need hay or grazing, use the services of the Hay and Pasture Exchange [www.kfb.org/hayandpasture/default.htm](http://www.kfb.org/hayandpasture/default.htm)

Southwest Kansas: Dairy and grinding alfalfa steady. Movement moderate. Alfalfa, Horse, small squares, 220.00; Dairy, Supreme 130.00-150.00; Premium 120.00-135.00; Good, 100.00-125.00. Utility-Fair grinding alfalfa at the edge of the field, 95.00-110.00. Ground and delivered locally to feedlots and dairies 115.00-130.00, ground-on-the-truck 110.00-118.00. The week of 7/5-10, 10,155T grinding alfalfa and 2,542T of dairy alfalfa were delivered. Oat hay good, large square 95.00-100.00 delivered, round

bales 80.00. Straw, large bales 50.00-55.00, some 60.00 delivered. The average paid by feedlots on July 1 for alfalfa ground and delivered was 126.21, up 2.15 from last month, usage was 970T/day up 3 percent, total usage was 29,090T.

South Central Kansas: Dairy and grinding alfalfa steady, alfalfa pellets steady to 4.00 higher. Movement moderate. Alfalfa, Dairy, 65-85 cents/point RFV, Supreme, 120.00-150.00; Premium 115.00-130.00; Good 95.00-115.00; Utility-Fair grinding alfalfa at the edge of the field 75.00-95.00, Utility 65.00-75.00. Ground and delivered locally to feedlots 105.00-120.00. The week of 7/5-10, 4,348 of grinding alfalfa and 2,575T of dairy alfalfa were delivered. Alfalfa pellets: Sun Cured 15 pct protein 146.00-155.00; Sun Cured 17 pct 145.00-159.00; Dehydrated 17 pct 195.00-200.00. Straw, large bales 50.00-55.00. The average paid by feedlots on July 1 for alfalfa ground and de-

livered was 109.12, up 28 cents from last month, usage was 238T/day, up 1 percent, total usage was 7,136T.

Southeast Kansas: Alfalfa, brome and prairie hay steady. Movement slow to moderate. Alfalfa: Horse and goat, mid square 180.00. Dairy, New crop 150.00 delivered. Stock cow, mid square, 110.00-115.00; Bluestem: Good, small squares 85.00-100.00, mostly 90.00-95.00, mid and large squares 60.00-90.00, mostly 75.00-80.00, large

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## FARM MACHINERY & LIVESTOCK EQUIPMENT AUCTION

SATURDAY, JULY 31 — 9:30 AM

Location: 13949 North 312th St. — VALLEY, NEBRASKA

From Fremont, NE Hwy 275 Bypass & Hwy 36, 1 mile east and 1/2 mile north. Watch for signs.

### FARM EQUIPMENT

Agco RT115 MFWD, 4090 hrs, SNK283003 Power Shift, Triple Hyd, PTO, Air, 3pt, 18.4x38 Rear, 14.9x28 Frt, w/ Agco FL500 Loader & Joy Stick; Agco RT130, MFWD, SN60525, 2140 hrs, 12 frt wts, 3pt, Triple Hyd, PTO, 2001 Model, 18.4x42 w/ duals, 14.9x30 w/Fenders; Case IHC MXU115, SNACP274270, 1165 hrs, ROPS DH, 3pt, Dual PTO, Power Shift, left hand reverser, 10 Frt. Wts, 18.4x38; IHC 810 Dummy Head, NH bish adapter, 5 belt, plastic teeth w/ dolly wheels; NH 973 Flex, 20 ft, SN560570, Terrain Tracer, stainless steel floor, poly teeth w/reel ext; NH 996, 8RN, SN607757, hyd deck plates w/ factory poly & ear savers; TR88 Twin Rotor Combine, SN559402, 1553 Motor hrs, 1063 Sep hrs, Chopper, Standard and Wheat Sieve, Ford Motor, Hydro, Header Height, Fore & Aft, Shaft monitor, 30.5x32/11.2x24, Terrain Tracer; White 8510, SNCH138002, 1701 hrs, MFWD, 4 valves, 3pt, 540 & 1000 Shaft, 1998 model, 18.4x42 w/Duals, 14.9x30 w/fenders; Ford 7710 SN0689349, 9875 hrs, 8 frt wts, Triple Hyd, 3pt PTO, 16.9x38, No Cab; Ford 8600, SN0445057, 12,687 hrs, Hiniker Cab, approx. 3500 on rebuilt motor, dual hyd, dual power, 3pt, dual PTO, 9 Frt. Wts., 16.9x38 Tires; NH L555 Deluxe, 4075 hrs, diesel, SN89608, Auxiliary Hyd; Case IHC RMX370 Disk 22ft, 9" spacing, 24" Blade, Hyd leveler, w/ factory 3 bar Harrow; White 8108 VAC 8R 30' planter, SNHM10800103, 310 hrs, w/dry fertilizer & cross auger, double disk fert openers, insecticide boxes, dawn trash furrow opener; UNVERFERTH ZONE BUILDER, 5 shank, shear bolt w/ coulters; JD 6000 SN15182, Shows 1951 Miles, Raven 440 Monitor, 60 ft Booms; JD 1520 Drill SNH665232 7"x24 w/ Harrow Markers & Grass Seed; JD

1518 Batwing 1000 RPM Front Chains; Bush Hog 3008 Rotary Cutter 3pt; Kent Disc-o-vator, 20ft w/5 bar spike harrow; Lely-Roterra, Model RH550, 20ft; McFarlane Flex-Harrow 8 bar, 36ft; Bush Hog Lilliston, 8RN, 4 spider, Front gangs; Garfield 10ft Box Scraper w/axle tilt; JD 95 3pt Blade w/hyd cylinder 9ft; Yetter 3421 Rotary Hoe; Dry fertilizer spreader, Tandem axle; 8RN Crop Weed Buner; Buffalo Guidance System; Bush Hog Stainhoist 3pt, 16 shank chisel w/ noble harrow; Case6-16 Plow, Hyd Trip, Steerable in Furrow; IHC 170 Go-Devil, 8RN w/Trip Saver; JD Single Gang Disk Plow; Kovar 30ft Crop Harrow; Lilliston culti, 8RN, 4 spider w/ frt gangs; Navigator Cultivator Guidance System; Skid Steer Quick Tach Ag Hitch; Skid Steer Quick Tach Round Bale Mover; Skid Steer Quick Tach Square Bale Mover; Soilmover 200WR Scraper.

### GRAIN HANDLING

Neco D1260 Grain Dryer w/ Grain Pump, Fill Auger, & Holding Bin. To be sold as a unit; J&M Model 750 Gravity Wagon, 425/22.5 Rubber Rear Disk Brakes; 2- M&W Gravity Wagon 400 Bu Double Door; Dakon Model 320 Gravity Wagon w/Hercules 12T Gear; Demco Gravity Wagon, 12.5Lx15 Rubber, 300 Bu, w/ 6x10 hyd auger; Silver Shield Grain Bin, 8500 Bushel to be moved; Stormor Grain Bin, 6000 to be moved; Peck 8x36 Electric 5hp 1999 model, SP; Westfield 8x61 direct drive, mech auger; Peck 8" Truck Hopper, 2hp, Electric Motor; Neco 2 Stage Grain Cleaner w/ auger & motor, corn screen; Kraus Belt Conveyor Auger 10x35, Electric; Feterel 6x25 Hyd Drive Auger; Feterel 8x40 PTO Auger; Feterel 8x70 Top Drive Auger; Sudenga Truck Hopper w/electric motor; Sukup 2 Stage Grain Cleaner w/auger & motors, small grain screen; York Grain Leg Head Elevator.

### HAY & LIVESTOCK

Case IHC 8575 SNCFH 0117061, 1000 RPM, 44,500 Bales, Knotter Fan, Persevatine, Bale Ejector; Farm aid 430 Feed Wagon w/Scale, used 3 seasons; NH 1431 Discbine Pivot Tongue, 10 head disk mower, SN651259, 1000 RPM, 3pt Hitch; Kelly Ryan 6x12 Manure Spreader TA Slop Gate; NH 166 Hay Inverter w/Hyd lift; Lorenz 1600 Grinder Mixer w/Scale 130 Bu; NH 166 Hay Inverter; Balzer Twin Beater Manure Spreader, Hyd Floor, Double Beater 6x18, Dual Tandems 11Lx16; IHC 4000 self propelled windrower, gas, 14ft, draper head w/pickup reel, no crimper, hydro drive, 16.5x16.1 rubber; Gehl 1560 Silage Blower, 1000 RPM Rebuilt; Gehl 1060 Silage Chopper w/ 2RN cutter head & Hay Head, 1000 RPM, SN7806, Hyd tongue, electric spout control; 2-Gehl 970 forage wagon on 6 wheel gear w/roof; 12x40 Portable Livestock Building w/ tin sides; Apache Double Sided Crop Feeder; Bale Spear for Agco FL500 Loader; JD 1073 Gear w/ 20ft Flat Bed; SI Portable 20ft Bale Feeder w/ silage insert; 12-Free Standing 20ft, 5bar Cattle Panels; 13 free standing cattle fence; 16- H Cement Bunks, 10ftx4ft; 16x30 ft portable livestock building w/o tin; 3pt Mist Blower; ABS Insemination Kit & Tank; Heider Rear Auger Feed Wagon; Henke Roller Mill 28", PTO, w/discharge; Livestock Syringes; Misc barb wire; Misc coral panels 10-12ft; Misc Livestock Equipment; Misc Lumber; Misc mineral feeds & oilers; Misc turned tire feed bunk; Misc wood & steel & posts; MTI 4000 Lbs Portable Livestock Scale; Pax 2 ton Bulk Tank; PMC Portable Skid Hay Feeder; Poly Round Cattle Water Tanks; Powder River Squeeze Chute Manual w/ Palpation Cage; Silage wagon spread hitch system; Soo Wagon Hoist; Westendorf 8 ton gear, w/ 15ft Flat Bed, truck tires.

Go to [www.leevalley.net](http://www.leevalley.net) For complete listings & pictures

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WILD BILL HICKOK RODEO

Wednesday, August 4th, Bull-N-Broncs  
Thursday, August 5th, Fair Parade, 5 PM  
August 5th-August 7th, P.R.C.A. Rodeo  
Demolition Derby— August 8th & 10th  
Combine Demo, Monday, August 9th  
Adult Rodeo Pass (13 & over) Bull-N-Broncs & 3 nights of Rodeo \$28  
Adult Demo Pass (13 & over) Combine Derby & 2 nights of Demo \$21  
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Advance: Nightly Wrist Band \$15

Advance Sales ONLY July 5th-30th, CKFF Office M-F, 9 a.m. to 2 p.m.  
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rounds 40.00-60.00. Mulch, large rounds 45.00-50.00. Brome: Good, Small squares 100.00-110.00 mid and large squares 80.00-100.00, large rounds 50.00-70.00. Fescue, large bales 65.00.

Northwest Kansas: Dairy and grinding alfalfa steady. Movement slow to moderate. Alfalfa: Dairy, No trade reported. Utility-Fair grinding alfalfa at the edge of the field 70.00-90.00; Ground and delivered to feedlots and dairies 105.00-120.00.

North Central-Northeast Kansas: Dairy and grinding alfalfa, prairie hay and brome steady. Movement moderate. Alfalfa: Horse small squares 190.00-230.00, mid square 130.00-190.00; Dairy, Supreme, 130.00-140.00; Premium 120.00-130.00; Utility-Fair grinding alfalfa at the edge of the field, 60.00-85.00, alfalfa Ground-on-the-truck 85.00-95.00, Ground and delivered 90.00-105.00, mostly 90.00-95.00. Grass hay: Bluestem small squares, Good 90.00-100.00, Mid squares 70.00-80.00, large rounds 50.00-65.00. Brome: Good, small squares, 90.00-120.00/T, Mid squares, 75.00-95.00, large round, 12.00-30.00/bale, 50.00-65.00/T, fair 40.00-50.00. Grass Mulch, large round 45.00-60.00. Straw, small squares

2.50/bale, some 3.75 delivered, mid and large bales 50.00-60.00/T, some 70.00 delivered.

\*\*\*Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.

\*RFV calculated using the Wis/Minn formula. \*\*TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Kansas Dept of Ag-USDA Market News Service, Dodge City, Kan.

Steve Hessman, Rich Hruska, OIC (620) 227-8881 24 hour price information (620) 369-9311 [www.ams.usda.gov/mnreports/DC\\_GR310.txt](http://www.ams.usda.gov/mnreports/DC_GR310.txt).

The Kansas Hay Market Report is provided by the Kansas Department of Agriculture with technical oversight from the USDA Agricultural Marketing Service.

# New crop insurance agreements reached

Agriculture Secretary Tom Vilsack has announced that as of July 12, 2010, USDA's Risk Management Agency (RMA) received signed 2011 Standard Reinsurance Agreements (SRA) from all 16 private insurance companies who participated in the federal crop insurance program during the 2010 crop year, formally ending the negotiation process which has been under way since December 2009. The new SRA negotiated by USDA is projected to achieve \$6 billion in savings over the next 10 years, two-thirds of which will go toward paying

down the federal deficit while the remaining third will support high-priority risk management and conservation programs.

"The new agreement that we have now finalized lays the foundation for a more sustainable federal crop insurance program, reduces the federal deficit, and improves the farm safety net for producers by providing incentives for companies to sell policies in all areas so that farmers and ranchers across the country can access these critical risk management tools," said Vilsack. "USDA appreciates the

efforts of the companies to negotiate a new agreement in good faith, with straightforward and constructive dialogue to develop an agreement that works for the companies, producers and taxpayers."

Throughout the negotiation process, USDA worked aggressively to preserve the crop insurance program as part of the farm safety net, support producer access to critical risk management tools, protect the interests of taxpayers, and ensure a reasonable return for the companies that deliver the program.

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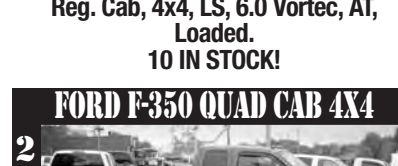

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# Yield, quality of 2010 wheat crop above average

Although there are still a few acres remaining to cut in the 2010 Kansas wheat harvest, so far, farmers, elevator operators, millers and bakers all appear to be quite pleased with the yield and quality of this year's crop. According to the monthly Crops Report issued by the Kansas Agricultural Statistics office on July 9, the 2010 crop should total 369 million bushels, the same production that farmers had in 2009. However, Kansas farmers harvested just 8.2 million acres, down 600,000 from last year. That makes the final average yield 45 bushels per acre, the fifth-highest yield on record.

The report estimates that average yield ranged from 34 bushels per acre in east central Kansas, to 51 bushels per acre in southwest Kansas. Based on the 2010 Kansas Wheat Harvest Reports, farmers experienced yield ranges from 15 bushels per acre averages

in areas of south central Kansas to over 85 bushels per acre in areas of western Kansas.

The Kansas wheat harvest exceeded most expectations for quality. Quality Reports distributed by Kansas State University's Grain Science and Industry indicate that farmers in the southern half of the state exceeded the industry's two main quality benchmarks, 60 pounds per bushel test weight and 12% protein, by producing wheat that averaged 61 pounds per bushel and 12.5% protein.

Northern Kansas farmers harvested a crop that averaged about 11.7% protein and 60 pounds per bushel. Mark Fowler, director of the International Grains Program at Kansas State University, says the quality figures from the 2010 crop are promising.

"Millers prefer high test weight wheat because it is more efficient to process. Bakers appreciate high protein wheat in blends, as

those protein levels can improve the quality of the overall product," he says.

Justin Gilpin, chief executive officer of Kansas Wheat, says the 2010 harvest is indicative of the kinds of yields Kansas wheat producers can achieve when they do a good job of managing the crop. Applying adequate fertilizer and micronutrients, and using fungicides and herbicides as necessary can pay off in the long run.

"Despite pressure from stripe and leaf rust in many areas of Kansas this year, the state's farmers were able to capitalize on good management skills and use the products at their dis-

posal to produce an above-average crop in terms of yield and quality. The success of this crop is a testament to Kansas farmers' expertise in wheat production," Gilpin says.

According to USDA's Economic Research Service, the U.S. will have 973 million bushels of wheat on hand at the end of the 2009-10 marketing year; the highest total since 1987-88. However, adverse weather conditions in Canada and Russia have decreased the expected production in those two key wheat-growing regions. World wheat production, according to ERS, is forecast at 600.8 million tons, about 19 million tons lower than last year.



Tanner Rayl, Hutchinson, right, received the Kansas Angus Auxiliary scholarship at the 2010 Kansas Junior Angus Association Preview Show June 5 in Hutchinson. Karen Santee, scholarship chairperson, presented the award.

## AUCTION

SATURDAY, JULY 31 — 10:00 AM

Held at Beatty & Wischropp Auction Facility, Hwy. 31 East OSAGE CITY, KANSAS

Prokar PK431 tire machine; Prokar WB-1030-Tx wheel balancer; IRTS-5 & C.H. VT-6310 air compressors; Kobalt 16 drawer stainless tool chest; 2004 Larnar 20 ft. x 83 in. flatbed; 94 Chevy 3500 dually crew, need head gasket; 2 desktop computers; good selection of shop tools & equipment, Snap On, Sears, crescent wrenches, air tools, hammers, punches, screw drivers, etc.; 11 Ertl JD 1/16 tractors; 11 MA/RCCA C. Boyer 1/24 lim. ed. & numbered cars, NIB; JD 5020 D. pedal tractor; 100+ toys, NASCAR, Hot Wheels, etc.; 50+ old farm machinery ad cutouts.

**NOTE: Great cross-section of Toys and Tools. Auction begins with toys then tools. Most used very little and in good condition. Lunch by Happy Trails Chuckwagon. INSPECTION: Friday, July 30, 5-7 PM.**

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## PERSONAL PROPERTY AUCTION

THURSDAY, JULY 29 — 4:30 PM

LOCATED: 1507 Park Place — MARYSVILLE, KS

HOUSEHOLD, COLLECTIBLES, CAR & PICKUP

**Garden & Hand Tools:** B&D el. hedge trimmers; el. weed eater; wheelbarrow; 6' alum. step ladder; 18' alum. ext. ladder; hand saws; ext. cords; gas cans; tool box; lawn chairs; sm. nut bolt cabinet; planters & pots; step stools; bird bath; metal patio table & 4 chairs; metal tubs; wicker bushel baskets; 4 metal shelves; older Wilson golf clubs; **Appliances & Furniture:** 18 of GE refrigerator; Crosley apt. size washer & 110V dryer; Speed Queen gas dryer; GE washer; modern glass front china cabinet; mirrored back 2 shelf curio cabinet; wood dining table w/6 chairs; **Cable Nelson Spinnet Piano;** library table; 3 cushion divan; swivel rocker; occ. chair; 4 pc. bedroom set; vanity dresser & matching chest of drawers; chest of drawers; Jenny Lind bed; wood desk w/chair; metal 2 drawer file cabinet; end tables; sewing cabinet; large 4 drawer pattern cabinet; RCA console color TV; sm. RCA color TV; magazine rack; mirrors; folding tables; shredders; wood stand; quilt rack; bedding; towels; pictures; table lamps; cordless phones; luggage; lamps; Singer port. sewing machine; Oreck XL, Panasonic & Hoover upright vacuums, Oreck XL hand held vacuum cleaner; sewing basket; 35 mm cameras; braided throw rug; few games; piano lamp; organ & piano music; pots & pans; dishes; glasses; kitchen utensils; snack sets; 8 pl. set of Vernonware dishes; Corningware; Sunbeam mixer; hand appliances; Christmas decor; fan; 33 records; dehumidifier; **Car & Pickup, sell at 6 PM:** 2000 Chrysler Concorde LXI 4 door, 3.2L, V6, all power w/30,409 miles; 1984 Dodge Rampage pickup, auto, 4 cyl w/76,930 miles; **Antique & Collectible:** German wall clock; wood corner cabinet; wood 4 legged stand; wood U-shaped chair; oak padded seat rockers; Bluebird picture; quilts; table cloths; doilies; figurines; old child's silverware; sterling spoons; silver trays & cream & sugar; Rogers Brothers Eternally Yours 8 pl. setting silverware in box; 4 Holiday Magazines in the '40s; Etude magazines; 1958 Rose Bowl official football program; commemorative plates; fur coat; cedar jewelry box; handkerchiefs; sm. celluloid cupie; **Primitives:** Kellogg oak wall telephone; red globe lantern; wood pipe stand; wood bench; wicker baskets; husking pegs; Roberts Dairy milk bottle; sm. crocks; crock mixing bowl; wood sled; butter mold; few pcs. enamelware; wood glove box; **Child's:** Old German doll, o/c w/hinged legs; Stover Jr. cast iron waffle maker, Venus cast iron cook stove, wood kitchen cupboard, wood vanity, little basket; child's rocker; wood rocking baby crib, wood doll bed on wheels; **Pottery, Glassware & Plates, sell last inside:** small Van Briggie lamp w/butterfly shade; Hull vases; Weller vase; Roseville vase; nest of stoneware colored bowls; Bauer veg. bowl; Bauer dessert plates; Niloak dish; California dancer figurine; custard glass w/gold accent pitcher & 4 glasses; leaded glass bowl; Nippon 3 legged dish; dresser set; Nippon tray; glass baskets; glass hat; etched glasses & bowls; 4 cruets; dbl. globe kerosene lamp; Viking glass bowl; Oketo toothpick holder; fluted hobnail vase; handpainted glass powder dish; Bavaria gold pitcher; frosted blue toothpick holder; pair of figurines; Carnival candy dish; red covered candy dish; Ruby Red: 4 plates, 4 cups & saucers; 4 fruit dishes; 4 glasses & salt & pepper shaker; frosted blue dish; cups; glasses; 50+ spoon collection; pair of chickens; sm. head vase; costume jewelry; stick pins; few child's dishes; child's alum. coffee pot; Bavaria, German & Austria handpainted plates; Lefton handled plate; Royal Munich handpainted plate; Bavaria boat; Bavaria & Austria bowls; Japan plates; Nippon plate; Meito china plates; sm. Flow Blue plate; 12 Danbury Mint plates; 12+ cup & saucer collection; 4 Currier & Ives bells; 10 Danbury Mint bells; Fenton bell; other items.

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# Great timing for Brazilian trade team visit to Kansas

When a team of wheat buyers from Brazil visited Richard Randall's farm near Scott City the week of June 28, the timing could not have been any better. Not only was the visit in the middle of one of the best harvests in the last 20 years, but it comes on the heels of Brazil's postponement of retaliatory action on U.S. wheat and other commodities as the 2012 Farm Bill is developed.

Brazil, one of the top five wheat importers in the world, is a sophisticated wheat buyer and demands consistent, high-quality wheat to feed its people. The Brazilian team included seven people who collectively, are responsible for buying 70% of the country's imported wheat. U.S. Wheat Associates, a farmer-funded market development organization, organized the trade team's

visit to the U.S., which included stops in Washington D.C. and Colorado.

"Brazil is a key market for U.S. wheat," explains Justin Gilpin, CEO of Kansas Wheat. "Normally, Brazil would import wheat from Argentina, a neighboring country in South America. But Argentina has an insufficient supply of wheat and is charging a premium for what it does have to sell."

During the western Kansas harvest, the team marveled at the quality of this year's crop. Randall, who serves as an at-large Kansas Wheat Commissioner in western Kansas, hosted the group, taking them to a neighboring farm where a stripper header was used and the wheat was dumped into a bag at the side of the field. A label on each bag described the moisture content, dockage, test weight and protein of the crop.

This attention to detail, coupled with high test weights, good protein content and low moisture, piqued the team's interest. Brazilian wheat buyers also visited the farm of Jon Buehler near Scott City.

Brazil is one of the largest wheat importers in the world, importing some 5 million metric tons per year.

"The team saw that Kansas farmers are capable of growing a high-quality product. They were very impressed with our wheat," Randall says. "This year, we have very good wheat in western Kansas."

Given that Brazil imports about 5 million metric tons of wheat each year, the U.S. is in a good position to provide some of that wheat. Steve Mercer communications specialist with U.S. Wheat, says Brazilian buyers are interested in U.S. wheat be-

cause they can't rely on Argentina and other South American countries to meet all their needs.

"U.S. Hard Red Winter wheat prices are very attractive and the team saw very good quality wheat on their trip. Plus, Brazil's currency is strong compared to the U.S. dollar. That means we have a very good chance to sell them quite a bit of HRW this year," Mercer says.

Edson Csipai, manager of wheat origination for Bunge, has visited the U.S.

as a guest of U.S. Wheat Associates several times. He told the Colorado Wheat Administrative Committee that this year, it is interesting to see wheat being harvested in the Kansas and Colorado fields. "In the beginning of harvest, protein seemed to be low but here, things are better. I think we can go to the U.S. to buy Hard Red Winter wheat without a concern," he says.



Richard Randall, center, hosted a team of Brazilian wheat buyers in late June. They also visited the farm of Jon Buehler, who is pictured to the right of Randall.

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**HERINGTON LIVESTOCK MARKET INC.**  
HOG SALE 1ST WEDNESDAY OF EVERY MONTH • 10:00 AM  
CATTLE SALES START AT 10:30 AM

Results from Wednesday, July 14, 2010

COWS		Marion, red	
Marion, blk	1750@63.00	Hillsboro, hol	1835@58.50
Hope, red	1300@62.25	Burdick, blk	1340@58.25
Gypsum, bwf	1070@61.25	Marion, bwf	1450@58.25
Marion, red	1475@61.25	Burdick, blk	1415@57.75
Marion, red	1380@61.00	Marion, blk	1480@57.50
Burdick, blk	1685@61.00	Gypsum, rwf	1290@57.25
Marion, red	1390@60.75	Hillsboro, hol	1505@57.25
Burdick, blk	1715@60.50	<b>TWO LOADS OF MIXED HEIFERS WEIGHING 780 @ \$105.85</b>	
Burdick, blk	1615@60.00		
Burdick, blk	1695@60.00		
Marion, blk	1385@59.00		
Lawrence, bwf	1475@58.75		

**EARLY CONSIGNMENTS FOR JULY 21:**  
22 mix heifers, 650-700 lbs., longtime weaned  
11 mix steers & heifers, 550-650 lbs.  
21 mix steers, 600-800 lbs.

**Special Grass Calf Sale**  
**July 28th!**  
Call consignments in early for extra advertising

**EARLY CONSIGNMENTS FOR JULY 28:**  
25 mix heifers, 750-800 lbs.  
23 mix steers & heifers, 650-750 lbs.  
50 mix steers & heifers, 750-800 lbs.  
140 mix steers & heifers, 600-800 lbs.  
38 mix steers & heifers, 700-800 lbs.

**SPECIAL GRASS CALF SALE**  
**AUGUST 11TH**  
Ten Loads of Feeders Off-Grass Consigned.  
Many more by sale Day!

KFRM AM 550, Every Wed., 8:00 a.m.  
**Barn Phone 785-258-2205 \*Fax No. 785-258-3766**  
IF YOU HAVE LIVESTOCK FOR SALE OR APPRAISAL, CALL COLLECT.  
Bob Kickhaefer — Home 785-466-2510 • Cell 785-258-4188  
Dave Bures - 402-766-3743 Marcia Mathias • 785-258-2205 Gene Schafer - 620-732-3670 • 620-381-1292 Cell

# BENNETT AUTOPLEX INC.

800-569-5653 • 651 S. OHIO - SALINA, KS • www.bennettautoplex.com

<p><b>2010 GMC SIERRA</b> K3500 • REGULAR CAB • SLE Trim • 6.0 Liter V-8 #4746</p>  <p>• Auto Trans. • Long Box • Heavy Duty Trailing Pkg. <b>MSRP: \$36,040</b> <b>YOUR PRICE: \$28,909*</b></p>	<p><b>2010 GMC SIERRA</b> K1500 • EXT. CAB • Z-71 • 5.3 Liter V-8 • Auto Trans. #4776</p>  <p>• Power Seats • Power Pkg. Plus • Z-71 Off-Road Pkg. <b>MSRP: \$35,740</b> <b>YOUR PRICE: \$28,728*</b></p>	<p><b>Prices include Rebates or you may choose</b></p> <h2>0% APR</h2> <p>for</p> <h2>72 Months</h2>	<p><b>2010 GMC SIERRA</b> K2500 • CREW CAB • SLE Trim • 6.0 Liter V-8 #4780</p>  <p>• Heavy Duty Trailing Pkg. • Auto Trans. • Ready to Work! <b>MSRP: \$37,215</b> <b>YOUR PRICE: \$29,995*</b></p>	<p><b>2010 GMC SIERRA</b> C1500 • REGULAR CAB • 4.3 Liter V-6 • Cruise Control #4752</p>  <p>• Locking Differential • 4-speed auto Trans. • Economical! <b>MSRP: \$22,810</b> <b>YOUR PRICE: \$17,850*</b></p>	 <p>Quality Pre-Owned Cars &amp; Trucks</p> 
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\*PRICES ARE AFTER REBATES. YOU MAY QUALIFY FOR EVEN MORE DISCOUNTS. PRICES SUBJECT TO CHANGE. SEE DEALER

**We are your GMC TRUCK DEALER \* \* \* 2010's Arriving Daily! \* \* \***

## Farmers & Ranchers

**AUCTIONS EVERY  
MONDAY & THURSDAY**

**Selling Hogs & Cattle every Monday  
& Stocker-Feeder Cattle every Thursday**

**SPECIAL SUMMER COW SALE MONDAY, AUGUST 9TH AT 6 PM AFTER  
OUR REGULAR MONDAY SALE: 400 BLK/BWF COWS 3-5 YRS BRED BLK  
ANGUS START CALVING AUGUST 20TH FOR 60 DAYS NORTHERN ORI-  
GIN VERY FANCY 75-80% 3-4 YRS. 200 RED ANGUS 3-5 YRS BRED RED  
ANGUS START AUGUST 20TH FOR 60 DAYS NORTHERN ORIGIN VERY  
FANCY 75-80% 3-4 YRS. 70 BLK HFRS BRED RINKES ANGUS OR  
EXPRESS RANCHES START SEPTEMBER 15TH FOR 60 DAYS.**

**Receipts for the week totaled 2603 cattle and  
155 hogs. Hog top on Monday was \$54.00.**

<b>STEERS</b>				5 Blk Tescott	849 @ \$111.00
300-400	\$145.00 - \$153.50	65 Mix Gypsum	839 @ \$110.75		
400-500	\$140.00 - \$149.00	13 Char Delphos	814 @ \$110.25		
500-600	\$120.00 - \$130.50	10 Blk Abilene	815 @ \$110.00		
600-700	\$117.00 - \$127.50	62 Mix Assaria	871 @ \$108.50		
700-800	\$108.00 - \$118.00	61 Mix Galva	917 @ \$108.10		
800-900	\$102.00 - \$113.85	6 Blk Randolph	913 @ \$107.00		
900-1000	\$98.00 - \$108.10	8 Hols Inman	493 @ \$97.50		
<b>HEIFERS</b>				3 Hols Inman	610 @ \$93.00
300-400	\$115.00 - \$126.50	3 Hols Herington	533 @ \$89.50		
400-500	\$114.00 - \$121.00	4 Hols New Cambria	714 @ \$86.00		
500-600	\$113.00 - \$119.50	<b>HEIFERS</b>			
600-700	\$104.00 - \$114.50	8 Mix Tampa	334 @ \$126.50		
700-800	\$100.00 - \$110.25	8 Blk Tampa	379 @ \$124.50		
800-900	\$95.00 - \$107.25	1 Blk Brookville	405 @ \$121.00		
<b>STEERS</b>				7 Blk Brookville	476 @ \$120.50
8 Blk Tampa	341 @ \$153.50	4 Blk Wilson	513 @ \$119.50		
2 Blk Abilene	338 @ \$150.00	6 Mix Salina	478 @ \$118.00		
7 Mix Tampa	407 @ \$149.00	4 Blk Windom	514 @ \$115.00		
2 Blk Brookville	423 @ \$142.00	5 Mix Delphos	525 @ \$115.00		
2 Gray Beverly	408 @ \$140.00	12 Blk Delphos	635 @ \$114.50		
3 Blk Delphos	455 @ \$138.00	3 Blk Lincoln	610 @ \$113.50		
2 Blk Brookville	470 @ \$135.00	4 Blk Tampa	634 @ \$113.00		
3 Blk Windom	485 @ \$135.00	7 Blk Canton	576 @ \$112.50		
6 Blk Brookville	526 @ \$130.50	20 Mix Delphos	638 @ \$112.00		
3 Blk Bushton	503 @ \$130.00	8 Blk Moundridge	625 @ \$112.00		
7 Blk Canton	544 @ \$129.50	8 Blk Canton	665 @ \$111.00		
1 Blk Wilson	500 @ \$129.00	3 Blk Lincoln	725 @ \$110.25		
8 Mix Delphos	603 @ \$127.25	17 Char Delphos	755 @ \$108.75		
5 Blk Tampa	650 @ \$125.00	14 Blk Ada	744 @ \$107.75		
3 Blk Lincoln	625 @ \$124.00	5 Blk Delphos	716 @ \$107.25		
6 Blk Brookville	561 @ \$123.00	10 Blk Ellsworth	804 @ \$107.25		
8 Blk Brookville	633 @ \$122.00	3 Blk Moundridge	700 @ \$107.00		
12 Blk Delphos	689 @ \$120.10	10 Blk Ellsworth	745 @ \$107.00		
4 Blk Ada	658 @ \$119.50	5 Blk Moundridge	763 @ \$106.75		
3 Red Randolph	690 @ \$119.00	62 Blk Wilsey	856 @ \$106.75		
13 Blk Canton	680 @ \$119.00	35 Blk Galva	808 @ \$106.75		
15 Blk Brookville	645 @ \$118.50	54 Blk Wilsey	948 @ \$99.00		
2 Blk Tescott	708 @ \$118.00	<b>CALVES</b>			
10 Blk Beloit	688 @ \$118.00	1 Blk Hedville	250 @ \$370.00		
2 Blk Kanopolis	705 @ \$118.00	1 Red Holyrood	260 @ \$350.00		
2 Blk Tampa	753 @ \$116.00	2 Blk Wilson	210 @ \$330.00		
21 Blk Delphos	775 @ \$114.50	2 Bwf Salina	240 @ \$330.00		
64 Blk Galva	830 @ \$113.85	1 Bwf Smolan	210 @ \$320.00		
62 Mix Tescott	790 @ \$113.25				

## Livestock Commission Co., Inc. Salina, KANSAS

**SALE BARN PHONE: 785-825-0211**

**MONDAY — HOGS & CATTLE**

Hogs sell at 10:30 a.m. Cattle at 12:00 Noon. Selling calves and yearlings first, followed by Packer cows and bulls.

**THURSDAY — CATTLE ONLY**

Selling starts at 10:00 a.m. Consign your cattle as early as possible so we can get them highly advertised.

— AUCTIONEERS —

KYLE ELWOOD, GARREN WALROD & RUSTY TAYLOR



## FALL CLASSIC CATALOG

## HORSE SALE

**SEPTEMBER 18, 2010**

**GET YOUR HORSES CONSIGNED TODAY AS THE BOOKS**

**CLOSE JULY 26 OR FIRST 300 HEAD.**

**Regular Session- \$75 Lots 1-50, 151-300**

**Prime Time- \$125 Lots 51-150**

**YOU CAN GET YOUR  
CONSIGNMENT CONTRACTS AT**

**www.farmersandrancherslivestock.com**

<b>BULLS</b>			
2 Blk Buhler	165 @ \$320.00	1 Red Solomon	2120 @ \$85.00
1 Blk Tampa	170 @ \$300.00	1 Red Solomon	2245 @ \$84.00
1 Bwf McPherson	170 @ \$285.00	1 Blk Tampa	2040 @ \$83.50
1 Blk Tampa	165 @ \$285.00	1 Blk Tampa	1845 @ \$83.00
1 Bwf Tampa	155 @ \$285.00	1 Blk Lincoln	1905 @ \$81.00
<b>COWS</b>			
14 Mix Tampa	1525 @ \$66.00	1 Blk Hope	2110 @ \$78.00
1 Blk Enterprise	1340 @ \$66.00	1 Blk Jewell	1845 @ \$78.00
11 Mix Tampa	1385 @ \$65.50	<b>HOGS</b>	
1 Blk Tampa	1425 @ \$65.00	2 Red Hillsboro	283 @ \$54.00
1 Bwf Brookville	1445 @ \$65.00	4 Red Hillsboro	289 @ \$53.50
1 Red Solomon	1435 @ \$65.00	6 Wht Alton	245 @ \$53.25
1 Blk Solomon	1555 @ \$65.00	41 Mix Glasco	233 @ \$53.25
1 Blk Beloit	1575 @ \$64.50	45 Mix Tescott	273 @ \$52.60
1 Red Tampa	1605 @ \$64.50	<b>SOWS</b>	
14 Blk Longford	1446 @ \$64.25	5 Wht Morganville	579 @ \$53.00
		1 Hamp Abilene	500 @ \$53.00
		1 Wht Morganville	575 @ \$52.00

### EARLY CONSIGNMENTS FOR JULY 22ND:

**240 s&h 550-700 75% bulk, 300 mostly blk hfrs 600-800, 80 blk s&h 600-800, 40 hfrs 700, 50 s&h 500-600, 50 s&h 500-600, 50 s&h 500-600, 21 s&h 700, 35 s&h 600-650, 105 blk strs 1000-1050, 325 mostly blk strs 850-925.**

**PLUS MANY MORE BY SALE TIME.**

For Information or estimates, contact:

**Mike Samples, Sale Mgr., Cell Phone 785-826-7884**

**Kyle Elwood, Asst. Sale Mgr., Cell Phone 785-493-2901**

Jim Crowther  
785-254-7385  
Roxbury, KS

Don Long  
785-531-0606  
Ellsworth, KS

Ron Bearnes  
785-283-4757  
Tescott, KS

Kenny Briscoe  
785-524-4048  
Lincoln, KS

Kevin Henke  
H: 785-732-6434, C: 785-565-3525  
Agenda, KS

**Cattle Sale Broadcast Live on www.cattleusa.com**

1150 KSAL, Salina 6:45 AM - MON-FRI  
880 KRNV 8:40 AM - WED.-THURS.  
550AM KFRM - 8:00 am, Wed.-Thurs.

Check our listings each week on our website at  
[www.farmersandrancherslivestock.com](http://www.farmersandrancherslivestock.com)

# CLASSIFIEDS

## CLASSIFIED AD DEADLINE IS NOON SATURDAY

## RATES AND DISCOUNTS

## CLASSIFICATIONS

Although complete name, address and phone number need not appear in your ad, we must have this information for our records.

Name: \_\_\_\_\_ Phone #: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

WRITE YOUR AD HERE



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### FIGURE YOUR COST HERE:

RATE: 55¢ a word.

Number of words: \_\_\_\_\_ @ 55¢ each

Cost for one week: \_\_\_\_\_

Multiply one-week cost times number of weeks you want ad to run.

Run ad \_\_\_\_\_ consecutive weeks.

Category: \_\_\_\_\_

Cost for \_\_\_\_\_ weeks: \_\_\_\_\_

DISCOUNTS: (with cash or credit card orders only)  
deduct 10% if ad runs 2 or 3 weeks;  
deduct 25% if ad runs 4 weeks.

Less discounts: \_\_\_\_\_

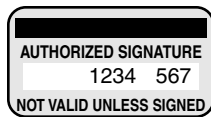
TOTAL: \$ \_\_\_\_\_

PAY WITH (PLEASE CIRCLE ONE):

CHECK MASTERCARD VISA DISCOVER

Card No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

V-Code \_\_\_\_\_ (required) last 3 digits (see sample: 567) located on the back of your credit card on the signature panel.



Signature: \_\_\_\_\_

### REMINDERS

- Please notify us of any errors at once. We cannot be responsible beyond the first insertion.
- NO REFUNDS!
- BY PHONE: Ads not accompanied by payment have \$1.00 billing charge added, and discounts are not available.



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**MAIL TO: AG PRESS, Box 1009, Manhattan, Kansas 66505**  
**FAX: 785-539-2679 ONLINE: www.grassandgrain.com**



### CATTLE

**CATTLEMEN'S LIVESTOCK** Service- "all work done by cattlemen for cattlemen." Fence building and repair and livestock care, barn-building, corral building. References provided. 785-214-9532.

**5 HOLSTEIN** heifers and 1 three year old Holstein, due September 1st, A.I. bred, \$1,800 ea.; 3 Holstein- Jersey heifers due September to Angus, \$1,500 ea. OBO. 785-392-7656, Jeff.

**15 BLACK** Fall calving Maine-Anjou by Angus cows to start early Sept. Several registered, bred to 3/8 Maine bull. Proven producers, market topper calves, gentle, follow you anywhere. Home raised by Susie Mackey, 816-589-0568.

### POLLED HEREFORD BULLS

Calving ease, good growth and disposition

Semen tested, poured, vaccinated

Delivery available  
**785-865-3444**

**Flory Polled Herefords**

**25 YOUNG** black cows to start calving Sept. 15, can keep until September, \$1,200. 785-255-4699. 785-393-3835.

**40 BLACK** pairs 3-6 years old 200 pound calves exposed back 5/2/2010, \$1300. 316-390-3509.

### CATTLE

#### SIMMENTAL BULLS

Registered, by proven AI sires  
Fall & Spring - Black & Red  
- Ultrasound data available  
- Tested negative for PI-BVD  
Will hold until breeding time.

**HOFMANN**  
*Simmental*

F A R M S

Rodney & Kim Hofmann  
Clay Center, Kansas  
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"Proof + Performance = Profit"

#### Polled Herefords

Put the X factor back in your Angus Cows.

18 mo. serviceable age Hereford bulls with balanced EPDs. Calving ease a priority and good disposition a must. Weights and ultrasound data available. Show steers, heifers also available.

Dave Stump  
Blue Rapids, KS

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A Gold TPR Breeder

### CATTLE

#### HEREFORD BULLS



Good bulls with balanced EPD's, practical development, good disposition & eye appeal.

**Olen Cattle Co.**  
Falun, KS

GLENN CHUCK  
785-668-2368 785-668-2454



**2 REGISTERED BLACK ANGUS BULLS**  
15 months, good disposition, sired by Net Worth and Final Answer, semen tested, EPD tested, very good, vacc.

**COW/CALF PAIRS STEERS AND HEIFERS AVAILABLE**

All guaranteed and delivered

**NW Angus**  
WAMEGO, KANSAS  
785-636-5141  
785-556-8784



#### 20 ANGUS BULLS

For Sale by Private Treaty  
Featured Sires: Shear Force, New Level, Rito Prime & Advantage.

Performance Tested; Fertility Tested; Fully Guaranteed; Free Delivery in KS & NE.

\$2,000-\$4,250  
Volume Discounts

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**785-698-2225**

### CATTLE

**GRAHAM SCHOOL**  
Graham School for livestock men and women. We specialize in teaching pregnancy check, artificial insemination, herd health, calf delivery and many other subjects.

**DATES FOR 2010**  
AUGUST 9-13  
SEPTEMBER 13-17  
OCTOBER 11-15



For more information, call or write:  
Dept. GG, Graham School  
641 West Hwy. 31  
Garnett, KS 66032  
**785-448-3119**  
www.grahamschool.com



#### SUNNYSIDE HEREFORDS FOR SALE

10 Bred Young Cows & Heifers  
Discounts Available

Bulls For Sale or Lease

Margaret Sheriff  
Alta Vista, KS  
**785-499-5353**

sheriff.margaret@gmail.com

#### OPTIMIZERS ANGUS - SALERS BULLS

- CALVING EASE
  - PERFORMANCE
  - QUIET DISPOSITION
- PRIVATE TREATY**

KATZENMEIER CATTLE COMPANY  
Ellsworth, Kansas  
**785-531-0824**

### CATTLE

#### ANGUS & SIMMENTAL-ANGUS BULLS



- Priced for the Commercial Cattleman
- Yearlings & 2 yr. olds with calving ease & growth
- Excellent Selection with Volume Discounts
- Performance Data Available
- Good Maternal Traits

#### Huninghake Angus

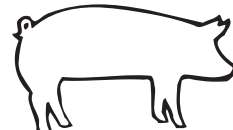
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Leo Huninghake  
785-292-4537  
Cell: 785-556-2648

### SWINE

#### SPF SWINE SEED STOCK

- Boars- Duroc, DurocxPie-train, York, Landrace, HampxLandrace

- Whiteline gilts in volume.
- PRRs negative, high health.



#### Roth Farms

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785-632-1951 - Ron Roth Cell

785-632-7155

Herdsmen, Matt Sullivan cell

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S



TOP QUALITY HAMP BOARS  
Available Year Around

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### SWINE

#### SWINE EQUIPMENT

Buildings — Ventilation  
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Crates — Nursery Equip.

**K & N Swine Systems**  
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### Boars

**Duroc & Chester**  
Duroc & Hamp Cross  
Serviceable Age

On Farm Test Information

#### Open Gilts

DUROC & CHESTER  
YORK-CHESTER CROSS

**SLEICHTER DUROC FARM**  
ABILENE, KS  
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**12 year old gentle sorrel mare**, 14.5 hands, good disposition. Ranch work, some trail riding. Work for kids with some riding experience. \$950. Call 785-817-2328, email btr\_ksu@yahoo.com.

**13 yr. old AQHA & 4-H** show horse. Has won lots. Shayla Winkler at 785- 336-1648

**AQHA 2 yr. old mare** and gelding, nice, athletic, and performance bred, \$350 each. 785-658-5504.

#### \*HORSE SALE\*

Every Monday Night

6:30 p.m. with Tack



**Campbell's Sale Barn**

Linwood, Kansas

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Leave Message

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6 GUARD dogs 3/4 Akbash,  
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YOUNG WHITE Dorper ewes.  
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RAMS- HAMPSHIRE, Dor-  
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Ready for service. Ebert Sheep  
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ROAD ISLAND Red Pullets  
baby Guinea's. 785-392-2354.

### LIVESTOCK EQUIPMENT

HOLD 'EM Fence Company-  
barbed wire, welded continuous  
fence, pipe, custom tubs, gates,  
alleyways. Cell 785-313-4552,  
home 785-499-5454.

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Dennis Hutchinson, Dist. 785-  
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USED OSBORNE hog feeders  
and energy free hog waters.  
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Continuous Fencing,  
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Squeeze Chute.  
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new, never used, perfect for  
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221-8201.

FOR SALE: Sullivans Cadillac  
Aluminum Blocking Chute, like  
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**Luco Mfg. Co.**  
Summer Sizzlers Sale  
now in effect for continuous  
fence. Round or Square  
tubing panels available, 4, 5,  
6 & 7 rail fence, as well as  
custom sizes built to order.  
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• Panels & Gates  
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BIG ROUND straw bales, new  
crop, 1100 pounds, \$14 each.  
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**GRAVITY WAGONS**  
EZ Trail gravity wagons, 230 to 400 bushel  
EZ Trail grain carts, 490 & 700 bushel

**New Kent Field Cultivators**  
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**WINKEL MFG Flatbeds Livestock Equipment**




**BUSH HOG**  
SQ172 6' 3 pt. cutter  
2010 10' rotary cutter  
2715 15' flex wing cutter  
Zero turn mowers



**WESTFIELD GRAIN AUGERS**  
MFMK 10"x61'  
MFMK 10"x71'  
MFMK 13"x81'

**USED EQUIPMENT**  
AMT 323, 10'6" mower cond.  
1431 NH 13' disc cond. \$6,500  
9250 Hesston self-prop. swtr, 700 hrs, 16ft. hdr.  
NH twin rakes, 259, 260\$4,500  
307 Bush Hog mower...\$2,000  
2010 BH 10' mower 40" . \$5750  
3126 Bush Hog 10' mwr\$3,500  
Bale King hay processor\$6,500

**USED LAWN MOWERS**  
X Mark ZT, 23 hp, 60" . . \$4,000  
2204M Ctry Clip.I w/bgr \$2,500  
Troy Bilt mwr, 17.5hp, 36" \$500  
Yardman DLX 25hp, 46" ..\$900



**PENNINGTON SEED**  
For all your hay & pasture & wildlife seed

MACHINERY

Vermeer logo and list of machinery including balers, mowers, augers, and various attachments.

USED AUGERS section listing various auger models and prices.

GRASS & GRAIN 785-539-7558

Table listing various types of grain machinery such as combines, sprayers, and tillage equipment with their respective prices.

MACHINERY

Advertisement for GEHL BUSH HOG machinery, featuring Kelly-Ryan and Landoll as dealers.

GLENER PARTS FOR SALE section listing various mechanical parts for sale.

Advertisement for Hiawatha Implement Co. featuring a list of various tillage and grain handling equipment.

MACHINERY

Advertisement for HESSTON and SUNFLOWER machinery, listing tractors and farmhand equipment.

BRUNA IMPL. CO. section listing a variety of tractor models and their specifications.

Advertisement for Bruna Impl. Co. listing various types of tillage equipment and their prices.

MACHINERY

Advertisement for ABILENE MACHINE featuring a tractor and combine parts service.

TIRE TOWN INC. advertisement listing various tire models and prices.

PLANTER SALVAGE section listing various types of planters for sale.

Advertisement for Bruna Impl. Co. listing various types of hay equipment.

MACHINERY

OHLDE TRACTOR REPAIR advertisement listing various tractor repair services.

HOELSCHER 10 bale accumulator advertisement listing various bale accumulator models.

Table listing various models of grain drills and their prices.

MACHINERY

FOR SALE OR TRADE section listing various pieces of farm machinery for sale.

Advertisement for Straub International featuring a list of various farm implements and equipment.



**WANTED****WANTED**

JD Combines  
Tractors, Small Square Balers,  
Silage Cutters,  
Dairy Equipment, Milk Coolers  
**Any type of Farming  
Equipment**  
**620-338-5522**

**MISCELLANEOUS**

**WANT YOUR problem coyotes or bobcats eliminated?** I have 20+ years of safe calling experience, will treat your property with due respect. Call Doug@785-822-4005.

**1973 HECKENDORN mower 36"**, 10hp Briggs and Stratton motor, great condition, \$800 OBO. 785-293-2221.

**WANTED: GUITARS, Basses,** amplifiers, effects etc. working or not. 1980's and older. Cash paid, anything considered. Call 785-293-5258 evenings; email kevinm@twinvalley.net

**1995 KING Of The Road 5th** wheel Knight series, fully loaded, excellent condition, washer/dryer hook-ups, \$18,900. Call 785-762-3855 after 5:30 PM.

Place your Classified Ad ONLINE today at:  
**785-539-7558**  
**GRASS & GRAIN**  
**grassandgrain.com**

**Hot, humid weather means producers should watch for corn diseases**

Hot, humid weather has many corn diseases on the rise and growers need to keep watch for corn disease development, a University of Nebraska-Lincoln Extension plant pathologist says. "There are quite a few diseases out there," said Tamra Jackson, UNL Extension plant pathologist.

Gray leaf spot, anthracnose leaf blight and common rust are fungi-caused diseases developing now. However, it is important to make an accurate diagnosis as some of these diseases are being mimicked by some bacterial diseases, such as Goss's wilt and blight and bacterial stalk rot.

"Making an accurate diagnosis is critical to avoid making unnecessary fungicide applications," Jackson said.

When it comes to gray leaf spot, corn growers need to look for small gray and rectangular lesions, which will start at the bottom of the plant and work their way up.

"Some people may consider spraying a fungicide, which is especially critical on susceptible hybrids," Jackson said. "So, be sure to look at your companies' catalogs and literature so you know how they will react."

Another problem disease is Goss's wilt.

"I have seen this in several counties, even in fields that didn't get hail, but high winds," Jackson said. Rippled leaves make corn more susceptible to Goss's wilt.

Jackson said this disease could be mistaken for physoderma or corn blotch leaf miner.

Symptoms of Goss's wilt are water soaking around the edges of leaf and dark green to black flecks, or freckles, on the edge of the lesions.

This is a bacterial disease that can't be controlled with a fungicide. It is too late to do anything about this disease this growing season.

Other diseases being reported include common rust and bacterial stalk rot.

Common rust should not be confused with the more aggressive southern rust disease that caused significant yield loss in 2006. Common rust spores and pustules tend to be reddish brown during this time of the growing season.

Conditions also are suitable for bacterial stalk rot to develop due to warm and flooded conditions in some areas, Jackson said.

Affected plants wilt rapidly and are overtaken by a slimy lesion that may begin at either the top or bottom of the plant. These plants also may have foul odor.

**Visit [grassandgrain.com](http://grassandgrain.com) for hundreds of upcoming sales from across the country!**

**AUCTION****SATURDAY, JULY 31 — 10:00 AM**

Auction will be located at the National Guard Armory in  
**MANKATO, KANSAS**

**ANTIQUES & COLLECTIBLES**  
Purple carnival glass bowl; 10" cut glass bowl; other cut glass; 3 wall pockets; assortment figurines; Toby mugs; Oriental figures; 2" Christmas figures; shoe collection; German hand painted sugar bowl; German relish; German pitcher; cup & saucer collection; Occupied Japan figures; Shirley Temple pitcher & bowl; crystal stems; 60's carnival pitcher & glasses; donkey & cart glass candy; salt dips; creamers & sugars; Hull, Niloak, Dryden, McCoy other vases; assortment Frankoma; Nippon footed bowl & plates; Fenton pieces; Eastern Star pieces; depression glass; refrigerator dishes; 50's glasses; salt & pepper shakers; Royal Rochester covered bowl; cat-tail pitcher; figural juicer; apple pitcher; 50's spice set; child's milk glass creamer, sugar & butter; bird collection; Man on Moon items; pin cushion dolls;

Annie Oakley doll; assortment of other 40's & 50's dolls; Barbie items; Dick Tracy car; Mickey Mouse pull toy; Dick cap gun; child's Komana; celluloid dresser pieces; neckties; assortment tin kitchen items; several quilts; 50's purse; Martin Senour thermometer; granite muffin pans; tin bread rising box; 40's mixer; McCarthy Hardware oil can; other Mankato advertising items; Hays advertising items; granite ware; silver plate pieces; magazines inc.: Good House Keeping 1933-44, 40's Colliers, 1939 Jack Dempsy Look magazine; other magazines; sheet music; aluminum Christmas tree; crocks inc.: 3 & 10 gal RW, 6 & 15 gal Ruckles; 5" blue bank crock barrel; cast iron seat; cast iron waffle iron; wall towel rack; assortment costume jewelry; marbles; perfume bottles; assortment pictures; Timeworn Shelters

signed print; 1976 Coors picture; beer openers; Falstaff tapper; coal bucket; large assortment buttons; kitchen items; sea shells; match book collection; Domestic treadle sewing machine; 40's refrigerator; painted ward robe; oak duafold divan; oak drop front secretary no top; assortment chairs; pr. 20's tier tables; early walnut blanket chest needs work; vanity; bentwood high chair; wood ladder; rug beater.

**HOUSEHOLD & OTHER**  
Admiral 15 cu chest freezer; dressing mirror; recliner; curio cabinet; older lift chair; blonde desk; black TV stand; chest drawers; end tables; bean bag; pots, pans; kitchen items; assortment craft items; Work Basket magazines; Needle Craft magazines; cook books; large assortment of other books; coolers; rowing machine; games; large assortment of other items.

**Note: This is a large auction. There are 3 generations of items. Check our web site for pictures at [www.thummelauction.com](http://www.thummelauction.com). Lunch by Lutheran Ladies**

**DALE PARK**

Auction Conducted By  
**THUMMEL REAL ESTATE & AUCTION LLC**  
785-738-0067 • [www.thummelauction.com](http://www.thummelauction.com)

**REAL ESTATE AUCTION****EAGLE LANDING ESTATES**

1872 Highway 15 — ABILENE, KANSAS 67410

**THURSDAY, AUGUST 12 — 7:00 PM**

DOORS OPEN AT 4:00 PM

**OPEN HOUSE: SUNDAY, AUGUST 8 — 1:00 to 4:00 PM**

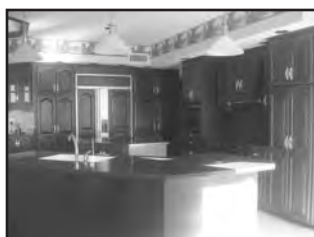
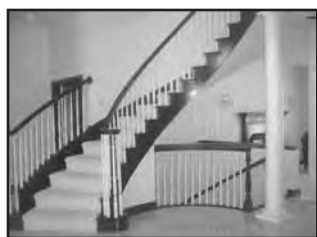
**DIRECTIONS TO THE PROPERTY:** From I-70 take exit 275 south through Abilene. Property is located 2 1/2 miles south of John Deere on the east side of the road.

**TAXES:** Approximately 9500.00 /yr on home site

**TERMS:** 10% the day of auction. Balance due at closing.

**LEGAL DESCRIPTION:** A parcel of 5 acres m/l in Section 4, Township 14 South, Range 2 East of the 6th P.M. Eagles Landing Addition, Dickinson County, KS.

Home can be viewed by making an appointment with  
**Joan Hirsch 785-479-1528**



Property consists of gorgeous 10,000 square foot home located on 5 m/l acres

- 8 Bedroom + 2 non code Bedrooms in Basement • 3 Fireplaces
- Pennsylvania Cherry Wood Staircase • 3 Bavarian Crystal Chandeliers
- Marble Floors • 7 Full Baths & 3 Half Baths • 2 Full Kitchens
- Master Suite with Fireplace, Coffee Nook & 340 sq ft Closet • Theatre Room
- Two 4 Car Garages • 50 Foot Attached Heated RV Garage
- 6 Additional RV Hookups on Property
- 4 car heated & air conditioned garage has chandelier, private men & women's restrooms, huge cemented area designed for entertainment area.
- Lighted Eagle Sculpture with 22 foot wing span.
- Basement has a full kitchen, family room & bedrooms and separate entrance for separate living quarters • 52 Additional acres available

*This is your once in a lifetime opportunity to purchase a one of a kind home with possibilities only restricted by your imagination. Would make a great Bed and Breakfast, Retirement Village or Convention and Reception Center. Courtesy cars available from Abilene Airport. Safe Country living only 40 minutes from Manhattan, 30 minutes from Salina, 80 minutes from Topeka, 75 minutes from Wichita.*

**OWNERS: VINCENT & LAURITA BERLAND**

For more information contact:

Listing Agent: Joan Hirsch • 785-479-1528  
or visit: [www.EagleLandingEstates.yolasite.com](http://www.EagleLandingEstates.yolasite.com)

**FARM AUCTION****SATURDAY, JULY 24 — 10:00 AM****BRONSON, KANSAS**

As we are changing our farming operation the following machinery and equipment will be offered at public auction, located at the farm 1798 Highway 3 which is located 20 miles west of Fort Scott, KS or 20 miles east of Iola, KS on Highway 54. Watch for signs.

**TRACTORS**

1983 IH 584 utility diesel tractor, new rubber, 3 remotes, extra clean, this is a nice tractor  
1981 1086 IH turbo diesel with new clutch and pressure plate, rebuilt torque, 6300 hrs, extra cold air, new interior, air ride seat, original radio, dual remotes, good rubber, nice clean tractor, 18-4-38 tires  
IH 1486 turbo diesel with 3 yr 1500 hrs on new factory engine and torque and clutch, cab with very good air 20.8-38 good rubber, wheel weights, 2 remotes  
698 Massey Ferguson diesel with cab and extra good air. Fresh overhaul, new injector pump, clutch and battery, good interior, rear wheel weights, 2 remotes, 18-4-34 tires

**TRUCKS**

1965 Chevy 60 series 2 ton, 5 spd trans, with 2 spd axle, V8, metal floor and grain sides, 16' bed, power steering, good rubber, runs good; 1995 1 ton GMC SL diesel, automatic, 6.5 engine, dually pickup, flatbed with dual bale stingers, gooseneck ball, new rubber, 130K, front guard grill and under bed side tool boxes.

**FORK LIFTS**

4000 lb Clark gasoline forklift, 2,000 lb electric Allis Chalmers model 30A.

**HAY EQUIPMENT**

2004 JD model 704 12 wheel rake with kicker; 1996 JD 566 with net wrap, push bar, monitor, Tucker wheels with good belts, 10,700 bales, field ready being used now; Hesston



AGCO 3010 3 yr old 10' 6" 3 pt disc mower, field ready; Model 163 NH 4 basket tedder.

**HAY WAGONS**

Three 20' x 8' 4 wheeled hay wagons with I beam rails & treated floors, these are exceptionally nice trailers.

**ROTARY MOWERS**

JD 1508 folding rotary mower with new CV joint and drive line and new cylinder and hoses.

**TILLAGE EQUIPMENT**

IH 620 24 hole press drill, also 620 IH parts only; Pull type 12 shank Krause chisel plow with springs; 20' Heavy duty Bush Hog folding disk; 12' Krause 411 finishing disc; IH model 45 field cultivator with harrow and new sweeps; JD 7000 6 row corn planter; JD 5 bottom 14" semi mounted plow; Ford 3-16 model 150 high clearance, 3 pt plow with spring trips, like new; 22' Buster bar for disk.

**RIDING MOWER**

18 hp Craftsman 46" cut hydrostatic riding mower; Also lawn mower parts including wheels and decks; 3 Push mowers; Kohler 12, 14 and 16 hp cast iron blocks.

**HORSE STALLS**

3 Box stalls with 4' treated wood fronts with 3' bars above and sliding doors.

**TACK**

2 Saddles, one roping and one tooled pleasure.

**CHAIN SAWS**

New never used 357 Shindaiwa 16" top handle saw; Several used chain saw; Saw cases; Also EB 2510 Shindaiwa leaf blower, new, never used.

**GAS ENGINES**

17 HP Kohler Magnum twin cylinder, new overhaul; 8 HP Briggs; 23 HP Kohler pro vertical shaft, good engine.

**GUNS**

Glock model 22 40 cal semi-auto with less than 1 box of shells shot through; Soviet SKS semi-auto with stainless barrel liner.

**GRAVITY FLOW BIN**

4 Ring bin.

**PICKUP BED FEED BOX**

Diamond S 1500 lb electric feeder with view hole, 3 yrs old, like new.

**PLASMA CUTTER**

Model 2050 Smith Plasma cutter.

**WELDERS**

Lincoln 220 box welder; Lincoln SP-170T wire welder with gas; Miller portable 10 hp older model with approx. 100' leads on 2 wheel trailer.

**SHOP & TOOLS**

Nice offering of hand tools; Air impact tools; Kerosene space heater; Skil saws.

**MISCELLANEOUS**

Draw bar; Cylinders; Top links; 2" Water pump; 8.25x20" Tires; Glass doored metal house wood burning stove; 16" Tires; New nat. gas ventless heater an 2 used.

**FUEL TANK**

110 Gallon L-Shaped pickup bed fuel tank, with hand pump.

**CATTLE VACCINATION PISTOL**

Palmer CO2 vaccination pistol with accessories & supplies.

**BLADE**

7 ft Ford 3 pt heavy duty 4 way tilt blade.

Go to [www.martyreadauction.com](http://www.martyreadauction.com) for listings & many pictures.

**AUCTIONEERS NOTE:** Minimum miscellaneous be on time. Machinery & equipment in good clean condition.

**TERMS AND CONDITIONS:** Not responsible for accidents. Verbal statements made day of sale take precedence over written material.

**BOB AND DOUG INGRAM**

Sale Conducted By: **MARTY READ AUCTION SERVICE**  
Marty & Beverly Read  
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Real Estate, Antique, Farm, Livestock & Commercial  
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# Schwieterman Market Outlook

A marketing commentary by Bret Crofts

The December corn traded above \$4.00 for the first time since mid-March and gained 12 cents for the week.

Traders are becoming more concerned with the weather. It has been very wet in parts of the western Corn Belt and there are pockets of dryness in the eastern Corn Belt. Plus, the bulk of the country will have very high temperatures for the next 10 days or so, which would adversely affect the areas which might be short on moisture. None of the Corn Belt is in any sort of major drought since nearly all the major growing areas had above normal rainfall in June. We are not

looking at a major production problem at all, but what we are looking at is a situation where even with higher acreage than last year and another record yield, ending stocks will probably still fall. So the concern here is not a production disaster, but a small drop in yield that has a big impact on ending stocks. If the nation average yield were to come in at 160 bu/ac, which is the Trend Line Yield, and would be the third highest ever, then it is likely that ending stocks would fall to about 1 billion and the stocks to use ratio would be about 7%. Two weeks ago the market was factoring in a perfect

crop, but now it may not be perfect. The charts look good and money is coming into the market. The next upside target for the December contract is the \$4.30 area followed by \$4.80. If the hot/dry forecasts hold true and the forecasts remain hot for the first week or so of August, look for the December corn to reach the \$5.25 area.

A drought scare in the EU and FSU put more strength into the wheat market. U.S. wheat futures chased the French Milling

wheat futures all week. The idea is that the drought problems in Russia, Kazakhstan, parts of western Europe and the lower acreage in Canada due to wet weather will help us regain some of the world market. Unfortunately that is not yet the case. Export sales were poor at 309,400 MT.

I'm still not a fan of the wheat market from a fundamental standpoint because of the huge U.S. and world ending stocks figures, but at least it seems that we have the chance at improving the fundamental outlook of the market and hopefully the July supply and demand report will turn out to be the most bearish report of the year.

The fundamentals are bearish, but the charts look bullish. The market is overbought after the big run higher, but a correction will

uncover good support. Traders that missed the first move up will be buying in hopes of another leg up. The September KW has a shot at moving to the \$6.25 level if the French milling wheat keeps moving up.

We are constantly told that soybeans are a crop of August. Well, it isn't August yet, but a hot July in the eastern Corn Belt would make August weather even more critical. Like the corn, nobody is worried about a crop disaster, but traders are worried about USDA being 1 or 2 bushels too high with their yield estimate and then underestimating demand like they have a tendency to do. That combination takes the ending stocks level from burdensome to merely adequate in very short order. The soybeans had a strong week be-

cause of those fears and both the futures reached the highest level since early January. For the week the August contract gained 26 1/4 cents and the November picked up 31 3/4. The bear spreads worked this week, which is a seasonal tendency and right now it makes sense with the growing concern about the new crop production.

The soybean charts look bullish with the exception of being overbought. The market will have a bullish bias until the forecasts change. Look for the November contract to reach the \$10.20 area next week.

The August LC closed above the 50-day moving average and reached the highest level since mid-May. The market is a little overbought, but pull backs are for buying. The fundamen-

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## TOTALLY AUCTION

FRIDAY, JULY 30 — 5:30 PM

1221 Westloop Shopping Center — MANHATTAN, KS

This auction is for the Riley County Police Department. These items are seized and personal property of RCPD and other consigners.

**LAWN & GARDEN**  
2 Toro Recycling Lawnmowers, one almost new, 4 older push mowers, String trimmers, and 2 go carts (1 New).

**ELECTRONICS**  
20 plus Desktop Gateway Computers with 13" flat screen monitors and XP operating system, 5 Laptop computers 3 without cords, many gaming systems like Xbox 360, Xbox, Playstations 2 and 3s, Gameboy color, and lots of games for all systems, iPods 80 gig and 4 gig, DVD players and DVDs, CDs, cell phones, Cameras 35mm, and digital, camcorders tape and digital, TVs, VCR players.

**GUNS**  
Ruger .45 Blackhawk hand gun, 12 gauge Baikal Russian Shot gun, Rossi M92 Lever Action Octagon Barrel.

**ANTIQUES**  
Tables, Chinas, Buffets, and glass, many boxes unopened as of yet.

**VEHICLES**  
1999 Dodge Ram Pickup 1500 V8 Magnum Laramie SLT Long bed 76900 miles, 1999 Dodge Pickup V8 Magnum Laramie SLT Shortbed w/winch 68000 miles, 1995 Saturn SCI 142600 miles, Ford 4000 Tractor with Bucket, 1987 Alite Pull Camper, Road Runner Scooter w/no keys, Scooter and engine frame, and 2 Sport bikes.

**SPORTING GOODS**  
Golf Clubs w/KSU Bag, Asst. bats, kayak, ping pong table, pocket knives, and hunting knives.

**CONSTRUCTION EQUIPMENT**  
3 Man lifts, truck tool boxes, evaporators, oil pumps and barrels, backhoe bucket.

**JEWELRY**  
Freshwater pearls, watches, gold chains.

Go to [WWW.totallyauction.com](http://WWW.totallyauction.com) for more complete listing

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**'2003 GMC Yukon 3rd Row Seat, Sunroof, Leather and more! Only \$13,900 ... O.B.O.**

**'06 Chevy 1/2 Crew Cab 4x4 LT, Very clean, local trade in, 5.3L Vortec V8, Luxury cloth seating, alloy wheels & chrome pkg. \$17,900 ... O.B.O.**

**'05 Chevy Ext. Cab 3/4 HD Duramax Diesel, AT, LS, PW, PL, Tilt, 5 Speed, LOOKS NEW!**

**'04 Dodge Dakota Quad Cab 4x4, 4.7L V8, SLT Trim. \$13,900 ... O.B.O.**

**'01 Dodge Ram Ext. 1/2 4x4 V8, AT, AC, SLT, 95K & MORE! \$9,900 O.B.O.**

**'02 Chevy 3/4 Ext. 4x4 H.D. LT Leather, Alloys Clean & Ready to go! \$15,900 ... O.B.O.**

**'01 Dodge Ram Ext. 1/2 4x4 V8, AT, AC, SLT, 173K & MORE! \$6,900 ... O.B.O.**

**'01 Dodge Ram Ext. 1/2 4x4 V8, AT, AC, SLT, 106K & MORE!**

**'04 Nissan Frontier 4-Dr., V6, AT, AC, Local Trade. AWESOME NEW TIRES. CHECK IT OUT!**

**'04 Chevy Ext. 4x4 1/2 LT Leather, Alloys, 5.3L V8 SUPER CLEAN ... SPECIAL \$13,139 & Fill Gas**

## JC LIVESTOCK SALES INC.

Wednesday Sale, Hogs 9 AM • Cattle 10:00 AM

Results from Wednesday, July 14

STEERS					
5	590	118.50	32	766	107.75
3	657	117.00	4	624	106.00
6	718	113.50	3	590	105.00
39	864	112.60	Top Butcher Cow was 1225 lbs. @ \$64.25		
23	790	112.00	Top Butcher Bull was 1615 lbs. @ \$79.50		
63	870	110.75	Fat Hog Top was 255 lbs. @ \$51.50		
61	868	110.35	Top Sow was 589 lbs. @ \$53.00		
24	918	107.85			
HEIFERS					
1	420	115.00			
1	470	114.00			
4	576	111.50			

CONSIGNMENTS FOR WED., JULY 21

90 blk-x str & hfrs, 650-750 lbs., Pre-Cond.  
12 black str & hfrs, 625-700 lbs.  
60 black cross steers, 850-875 lbs.  
50 blk bwf str & hfrs, 550-650 lbs., age & source verified  
15 wf steers, 500-600 lbs.  
40 black steers, 700-750 lbs.  
20 blk bwf str & hfrs, 600-700 lbs.

Plus More By Sale Time!

## CLAY CENTER LIVESTOCK SALES INC.

Cattle sales Tuesday, 12:00 PM.

Results from Tuesday, July 13

STEERS					
1	320	139.00	1	403	118.00
1	405	130.50	1	430	115.00
4	526	128.75	1	545	114.00
5	732	115.00	2	610	106.50
4	648	114.50	17	715	102.50
1	700	113.00	Top Butcher Cow was 1370 lbs. @ \$65.00		
HEIFERS		Top Butcher Bull was 1845 lbs. @ \$76.50			
6	427	118.50			

CONSIGNMENTS FOR TUESDAY, JULY 20

75 rwf/char steers & heifers, 675-750 lbs., weaned, off grass  
66 black steers, 925-975 lbs.  
127 black cross heifers, 775-825 lbs.

Plus More By Sale Time!

**SHEEP & GOAT SALES**  
RESUME AUGUST 7TH, 11:30 AM  
CONSIGNMENTS BY SALE TIME!

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471  
Junction City Field Reps: Jim Heine 785-765-3480, Alma Seth Lauer 785-949-2285, Abilene

Clay Center, Ks • Barn Phone 785-632-5566  
Clay Center Field Representatives: Lyle Perry, 785-392-4165  
Tom Koch, 785-243-5124 Bruce Rogge, 785-692-4214  
Lance Lagasse, 785-262-1185

HOWARD LANGVARDT 785-238-8212 Cell: 785-761-5812	KARL LANGVARDT 785-499-5434 Cell: 785-499-2945	MITCH LANGVARDT 785-238-1858 Cell: 785-761-5814	LYNN LANGVARDT 785-762-2702 Cell: 785-761-5813
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Radio Market Reports KFRM 550 Fri. & Sat. at 8 a.m.

Radio Market Reports KCLY-FM 101 Tues. 6:45 a.m.

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tals still suggest we can retest the highs.

The feeder cattle didn't keep up with the live cattle this week due to the strength in the corn. However, I think it is only a matter of time until the feeders play catch up. If the corn falters and/or the live cattle keep climbing, the feeders will make large gains. This isn't a time to be short feeder cattle.

The information contained herein is based on data obtained from recognized statistical services and other sources believed to be reliable. However, such information has not been verified by us, and we do not make any representations as to the accuracy or completeness. Past results are not necessarily in-

dicative of future results. All statements contained herein are current opinions which are subject to change. The risk of loss in trading commodity future contracts can be substantial. You should therefore carefully consider whether such trading is suitable for you in light of your financial condition. Neither the information, nor any opinion expressed shall be construed as an offer to buy or sell any futures or options on futures contracts.

Schwietzman Marketing, L.L.C. specializes in risk management and cash grain and livestock marketing plans. For information on the markets or our marketing service you can contact Bret Crofts at 888-437-9131 or (bret@swbell.net).

## Assistance available to producers for 2009 losses

Agriculture Secretary Tom Vilsack announced that over \$13 million in disaster assistance is being issued to livestock, honeybee and farm-raised fish producers that suffered losses in 2009 because of disease, adverse weather or other conditions. The aid will come from the Emergency Assistance for Livestock, Honeybees and Farm-Raised Fish Program (ELAP).

"The Obama administration is committed to helping producers who have suffered devastating losses due to natural disasters and this program will allow eligible producers that suffered losses in 2009 to receive emergency assistance payments that may be critical to their survival," said Vilsack.

More than \$13 million in disaster assistance, including more than \$7 million to compensate beekeepers for 2009 losses,

will be issued. Under ELAP, producers will be compensated for losses that are not covered under other Supplemental Agricultural Disaster Assistance Payment programs established by the Food, Conservation, and Energy Act of 2008.

Other disaster assistance programs covered by the 2008 Farm Bill disaster assistance payment program are the Livestock Forage Disaster Program (LFP), Livestock Indemnity Program (LIP), and Supplemental Revenue Assistance Payments (SURE) Program. ELAP benefits related to 2010 losses are expected to be issued in early 2011. For additional background on ELAP, visit [www.fsa.usda.gov/elap](http://www.fsa.usda.gov/elap).

For more information about USDA Farm Service Agency disaster assistance programs, visit a local FSA county office or <http://disaster.fsa.usda.gov>.

## Fly control essential for beef, dairy herd health

Whether in the pasture or the barn, fly control is an essential part of keeping healthy dairy and beef cattle herds, said Purdue University Entomologist Ralph Williams. In pasture cattle the two primary fly pests are horn flies, which are a biting fly, and face flies. Face flies do not bite, but they feed around the eye tissue and can transmit bacterial conjunctivitis, or pinkeye.

"Horn flies are the No. 1 fly pest in the United States," Williams said. "The threshold at which we recommend control is when those flies reach 200 per animal. It is not uncommon to see a thousand or more horn flies per animal."

While horn flies do not transmit disease, they can cause economic loss by reducing weight gain, feed efficiency and calf weights.

For cattle in confine-

ment, the stable fly is a biting fly that breeds in the accumulating feed waste and soiled bedding. There's no disease associated with them, but they, too, can result in economic loss.

Houseflies are the other common confinement pest. While they're not directly associated with cattle, they can be a nuisance to people and surrounding neighbors.

"In confinement, flies are best controlled through sanitation," Williams said. "Farmers should identify and remove fly breeding sites like waste and soiled bedding."

In the pasture, however, fly control can be a bit more challenging. Insecticides can be effective as long as they stay on the animal for an extended time. One such method is through pesticide ear tags.

"For flies in the pasture,

insecticide ear tags are really the most suitable to control both face flies and horn flies," Williams said. "Some of the products available are pyrethroids and organophosphates. The pyrethroid-based tags generally are not very effective for horn flies because of a genetic resistance. Most of the organophosphate tags are very efficient for horn fly control. Abamectin is a new product that is available in some tags and has been very effective for both horn flies and face flies."

Some tags also are available with a combination of insecticides that will control both face and horn flies.

Other options include self-applied dust bags in a forced-use situation, which cattle need to access daily, and pour-on insecticides, which can last up to a month. Feed-through insecticides, ingested with feed and released in the manure, also can disrupt flies. But if not all cattle in the area are using them, flies could still be present.

### ATTENTION CATTLE FEEDERS

Go to the Source for calves in northeast Kansas and southeast Nebraska  
**Riverside Cattle Company**

All calves will be purchased in Missouri and Kansas, loaded, and shipped the same day (partial loads available)

**Delivered Price:**

Heifers: 350-400 lbs. \$118.00-\$125.00  
400-500 lbs. \$115.00-\$120.00  
500-600 lbs. \$107.00-\$115.00

Steers & Bulls: 350-450 lbs. \$135.00-\$145.00  
450-500 lbs. \$125.00-\$130.00  
500-550 lbs. \$120.00-\$125.00

- Calves will be mixed color (black, red, char crosses) unless ordered otherwise
- All blacks upon request add \$5.00
- All prices includes freight
- Will buy back as yearling

Call for daily price quote

For more information contact:  
**Jim Breeding, 785-562-7248, cell**  
785-325-2243 barn, 785-562-2615 home

"If you don't like 'em on delivery, you don't own 'em"

## EMPORIA LIVESTOCK SALE CO.

Bonded & Insured

SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM

620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741

7-14-10. A really nice run for last Wednesday's sale which consisted mostly of double stock grass cattle selling very well. Calves were few and with heat showed why we didn't see very many. Cows & bulls \$2 lower.

4 hrs	@420#	\$118.00	12 hrs	@871#	\$102.00
2 hrs	@405#	\$116.00	45 hrs	@866#	\$102.00
3 hrs	@490#	\$112.00	10 hrs	@892#	\$99.00
2 hrs	@473#	\$109.00	26 hrs	@918#	\$101.75
3 hrs	@478#	\$102.50	2 str	@540#	\$120.00
5 hrs	@509#	\$112.50	3 str	@520#	\$115.00
4 hrs	@553#	\$109.50	4 str	@598#	\$108.50
3 hrs	@572#	\$110.50	4 str	@561#	\$106.50
5 hrs	@550#	\$108.00	5 str	@620#	\$114.00
4 hrs	@594#	\$105.00	6 str	@618#	\$111.00
55 hrs	@695#	\$108.85	2 str	@660#	\$108.00
4 hrs	@670#	\$107.50	2 str	@673#	\$108.00
4 hrs	@606#	\$105.00	6 str	@709#	\$108.00
7 hrs	@659#	\$103.50	2 str	@723#	\$107.50
11 hrs	@740#	\$109.25	22 str	@830#	\$112.50
202 hrs	@760#	\$108.50	63 str	@839#	\$111.00
74 hrs	@765#	\$107.25	19 str	@866#	\$109.85
91 hrs	@796#	\$106.60	34 str	@856#	\$109.50
9 hrs	@725#	\$106.00	10 str	@856#	\$109.25
21 hrs	@823#	\$107.00	56 str	@923#	\$106.75
20 hrs	@837#	\$106.50	152 str	@950#	\$106.00
45 hrs	@804#	\$106.35	30 str	@991#	\$105.50
72 hrs	@837#	\$106.00			

COWS: \$52.00-\$64.00

SHELLS: \$41.00 & DOWN

BULLS: \$71.50-\$75.75

**EARLY CONSIGNMENTS FOR JULY 21:**

54 mostly red steers & heifers, 550-750, Russell  
150 mostly black steers, 800-850 lbs., Windle  
227 mix heifers, 750-850 lbs., Nitchee  
65 mix steers, 875-925 lbs., Nitchee  
220 mix heifers, 775-850 lbs., Crandall Ranch  
80 black & blk wf steers, 800-850 lbs., Gibson  
180 mostly black & red heifers, 725-775 lbs., Ryken  
90 fancy black steers, 900-1,000 lbs., Wagaman  
40 fancy black heifers, 825-900 lbs., Wagaman  
42 mostly black steers 925-1,000 lbs., Pearson & Cozad

**EARLY CONSIGNMENTS FOR JULY 28:**

215 black & red steers, 925-1,000 lbs., C&W Livestock  
185 mix heifers, 775-850 lbs., Crandall Ranch  
290 mix steers & heifers, 750-850 lbs., Birkdoll  
385 mix steers, 750-850 lbs., Moyer Farms  
52 black steers 925-1,000 lbs., Pearson Cattle Co  
72 black steers 925-1,000 lbs., James Pearson  
61 mix steers, 850-950 lbs., S&M Farms

**EARLY CONSIGNMENTS FOR AUG. 4th:**

640 blk, red, char str, 775-850 lbs., Northern Origin-Proffitt Cattle Co  
80 mostly black heifers, 775-825 lbs., Williams  
23 black steers 850-900 lbs., B.P. Cattle  
90 mix steers, 850-925 lbs., R&R Livestock  
46 mix heifers, 750-825 lbs., Wittker Farms

Grass cattle season is here and the market seems to be strong so give us a call and we'll come and see ya!

LOTS OF CONSIGNMENTS COMING IN EVERYDAY!

Start selling butcher cows & bulls @ 11 AM then calves, followed by the feeder cattle auction!

**THANK YOU for all of your continued support!**  
Your business always appreciated!

For Cattle Appraisals Call:

BRODY PEAK, 620-343-5107      GLENN UNRUH, 620-341-0607  
LYLE WILLIAMS, Field Representative, 785-229-5457  
WIBW 580 - 6:45 A.M. Thurs; KVQE 1400 - 6:30-6:45 A.M. Thurs. & Fri.

## Holton Livestock Exchange, Inc.

1/2 mile East of Holton, KS on 16 Highway  
Livestock Auction every Tuesday at 6:00 PM  
Serving the Midwest Livestock Industry for 58 Years!

MARKET REPORT FOR TUESDAY, JULY 13  
WE SOLD 862 CATTLE

STEERS			HEIFERS		
1 bwf male	200@153.00	8 blk bulls	705@110.00	6 blk red hfrs	208@154.00
10 blk bwf males	277@137.00	6 blk red str	886@109.10	8 blk bwf hfrs	268@130.00
2 blk str	312@136.00	3 blk bwf str	881@108.00	2 blk hfrs	300@124.00
4 blk str	260@136.00	4 hols str	191@106.00	3 blk bwf hfrs	443@114.50
2 blk males	310@135.00	6 blk gray bulls	828@98.50	6 blk bwf hfrs	473@114.50
3 red rwf str	261@135.00	8 mxd bulls	917@95.50	4 blk hfrs	423@113.50
7 mxd males	312@135.00			2 blk hfrs	530@111.50
2 blk males	332@134.00			6 blk bwf hfrs	541@111.50
5 mxd str	517@130.75			3 blk hfrs	625@110.00
3 blk str	395@128.00			4 herd hfrs	420@110.00
2 blk str	485@127.00			5 blk bwf hfrs	371@110.00
5 blk bwf bulls	437@124.50			9 blk bwf hfrs	727@109.25
7 blk bwf str	621@119.00			3 blk hfrs	645@109.00
4 mxd str	645@117.00			12 blk rwf hfrs	733@108.50
14 blk bwf str	722@117.00			11 mxd hfrs	916@97.50
66 blk bwf str	745@117.00				
120 mxd str	783@114.75				
8 hols str	148@114.00				
60 blk bwf red str	843@113.85				
11 blk red str	829@113.25				
8 blk bwf str	601@113.00				
4 blk bwf str	672@111.50				

JULY 20-SPECIAL CALF & YEARLING AUCTION 6 P.M.

17 blk bwf hfrs	400-500 weaned	75 ang char x s&h	550-750 w&v2
60 blk x bred s&h	550-750	88 blk bwf str	850-900
145 blk & x bred s&h	700-950	65 blk s&h	600-800 w&v
20 blk s&h	600-700 w&v	18 blk s&h	650-800
37 blk bwf s&h	600-750 w&v	54 blk s&h	650-800
70 blk str	800-900 off grass	66 blk str	700-900 off grass
15 blk bwf s&h	650-800 w&v2	55 blk s&h	500-600
65 blk bwf s&h	600-750 w&v	22 blk bwf s&h	600-650 w&v
40 blk bwf s&h	650-850 w&v2	125 blk & x bred spade hfrs	775-825 off grass
75 blk s&h	550-750	41 blk s&h	700-850 w&v
20 blk s&h	600-800	30 blk s&h	600-750 w&v
15 blk s&h	600-800	25 blk s&h	500-600 w&v
50 herf x s&h	600-800 vacc2		

Dan Harris, Auctioneer & Owner • 785-364-3320  
Danny Deters, Corning, Auct. & Field Rep • 785-868-2591  
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**Barn Phone • 785-364-4114**

WEBSITE: [www.holtonlivestock.com](http://www.holtonlivestock.com)  
EMAIL: [dan@holtonlivestock.com](mailto:dan@holtonlivestock.com)

## Eureka Livestock Sale

P.O. Box 267 Eureka, KS 67045  
620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

On Thursday, July 15 we had 2,166 head of cattle on a higher market.

STEERS	28 mix	844@112.00	14 bwf wf	656@111.00	
3 bk bwf	410@131.00	34 rd char	855@110.60	7 bk char	632@110.75
7 bk bwf	549@128.00	49 bk bwf	944@108.20	99 bk bwf	773@109.50
18 Bfmstr-x	409@127.50	26 bk bwf rd	956@107.85	7 bk	699@109.00
10 Bfmstr-x	492@124.00	81 xbrd	850@107.00	13 mix	608@109.00
13 mix	571@120.00	119 chr-x	bk892@107.00	132 bk bwf	780@108.50
7 bk bwf	646@119.50	52 bk red	981@106.85	35 bk bwf	chr805@108.00
18 bk bwf	712@117.00	36 xbrd	945@102.50	61 red	char748@107.50
	(calves)	71 bk char	1003@102.25	66 bk bwf	847@107.00
18 bk char	675@116.50			95 bk bwf	857@106.80
	(calves)	HEIFERS		25 brngs	825@105.80
33 bk bwf	775@114.90	10 bk bwf	428@117.50	32 red	char822@105.75
20 bk bwf	798@113.85	12 Bfmstr-x	432@114.50	60 bk char	830@105.60
71 bk bwf	825@113.50	5 bk char	545@113.75	35 mix	859@105.00
30 bk bwf	829@113.40	11 Bfmstr	520@112.25	24 bk	889@104.00
		62 bk bwf	710@111.80	22 red	char927@100.25

**BUTCHER COWS:** \$47.50-\$64.25, mostly \$55-\$62, \$1-\$3 lower, but very active

**BUTCHER BULLS:** \$72-\$80.25, mostly \$76-\$79.

**EARLY CONSIGNMENTS THURSDAY, JULY 22**

- 110 fancy black bwf steers, 875-950 lbs.
  - 40 Holstein steers, 500-650 lbs.
  - 120 crossbred steers, 800-900 lbs.
  - 110 mixed heifers, 700-850 lbs.
  - 54 mostly black steers, 925-975 lbs., load
  - 160 Limo-x steers & heifers, 500-700 lbs.
  - 80 black bwf steers & heifers, 600-700 lbs.
  - 90 black steers & heifers, 500-650 lbs., longtime weaned
  - 53 black bwf heifers, 950-1,000 lbs., 1 load
  - 40 mix cows, 8-10 yrs old w/10 calves at side, balance springers
- MORE BY SALE TIME!**

**EARLY CONSIGNMENTS THURSDAY, JULY 29**

- 300 black bwf red steers & heifers, 500-750 lbs.
- MORE BY SALE TIME!**

We appreciate your business!

**Ron Ervin - Owner-Manager**  
Home Phone - 620-583-5385  
Mobile Cell 620-750-0123

# BLACK ink

## Sorting

By Miranda Reiman

Low-stress cattle handling is becoming a mainstream practice, but have you ever thought about the ultimate low-stress sorting system — right from your computer? Advocates of low-stress handling suggest using animal behavior to your advantage. If you've seen a demonstration of this technique, or employ it on your farm or ranch, you may recognize something fundamentally different than the sorting days of your youth. Flashbacks of dad loading calves in the stock trailer might include hollering, running, sweat, more hollering and perhaps even a few curse words. That's a stark contrast to the Zen-like approach numerous ranches and feedlots are employing now. But today's technology

allows us to take this one step further — just sort with the click of a mouse. It's not a high-tech, do-it-for-you method like auto-steer tractors (note: you'll probably still have to physically sort), but it could save labor down the road and put more money in your bank account. It starts with individual data collection. Performance and carcass data, combined with reproduction records will provide what you need. The more years of information you have, the more effective this method can be.

Then it's time to sort the cattle. You need the right tools, and a hot shot or paddle are not on the list. It can be achieved with pen and paper, but to save time find a computer program that fits your management. It could be commercially purchased, available through Extension, or a simple spread-

sheet. Once all of the historical information is in the same place and format, there is no shortage of ways to sort those critters. Profitability is generally most important, but for those traits you hope to improve that boost profits, look at what cow families and bulls hit the target. How you sort will depend on the kind of measurements you take. Number of live calves, calving ease record and average weaning weight can help you spot the good mamas. Retaining ownership or arranging to get data back from a buyer will increase your precision. Analyze the top 10% or 20%, along with the bottom, and decide which genetics should be more prevalent in your herd. Simultaneously identify what combinations should get the cull gate. You can look at trends and compare to industry averages to make sure you're beating them. To the technology-wary, sorting in front of the computer may sound like more work instead of less, but think of it as a rainy (or scorching-hot or blustery-cold) day exercise. The more time you spend picking genetics on paper or the computer, the more time you can save in sorting when you send cattle to the sale barn or feedlot.

The end goal of all this scrutinizing should be improvement and perhaps more specifically, uniformi-

ty. Sort the data first, increase uniformity and reduce sorting the live animals later.

Why? A study of records on more than 25,000 cattle fed at the same yard over

several years shows a range in carcass value of more than \$450 from top to bottom. Selling at the auction barn, consistency is still king. Buyers show a preference for larger, more uni-

form groups, and the more alike you can make your entire calf crop, the easier it will be to deliver sale-topping groups.

Now that's something worth hollering about.

## Riley County 4-H'ers want to say THANKS for purchasing our Food and Livestock at the 2009 Riley County Fair Auction.

<p><b>SWINE</b> Grand Champion purchased by: Meenen Farm Willard Olson Family</p> <p>Bruna Imp Co - Clay Center/Washington/Marysville Fuller Farms - Bill Fuller Tom and Judy Kimball Representative Sydney Carlin Union State Bank - Olsburg/Randolph Charlson &amp; Wilson Bonded Abstracters Ron Fowles Construction Management Service Manhattan Commission Co Inc - 5 Bayer Construction Company Inc Bernard &amp; Betty Wells - 2 Farmers Co-op Association - Manhattan - 3 Larson Construction Inc Pfeiffley Funeral Home - Riley Mike Pachta Family Tom Van Slyke Mid-America Office Supply - Fred Schurle The Streeter Family Businesses - Vista Drive In, Kansas Kollektion, Baskin Robbins Tom and Peggy Link Key Feeds - Clay Center - 3 Central National Bank - Manhattan G.O.T. Tom - Tom Henton Sullivan &amp; Associates, Inc. Ron and Ruby Peter Marysville Livestock Auction Inc Riley County Farm Bureau</p> <p><b>SHEEP</b> Cary Co - Mike Motley Candlewood Veterinary Clinic - John &amp; Peggy Lyons - 2 Bob and Mary Lou Newsome Westside Veterinary Clinic - Dr. Richard Lewis Bayer Construction Company Inc Kaw Valley Rodeo Association The Riley Countian - Ken and Donna Sullivan Pam, Travis and Alicia Nelssen Lonza Group - Enterprise, Kansas Home Oil Service - Blue Rapids Prairie Valley Veterinary Clinic - Blue Rapids Downtown Dental Group - Dr. Dan Winter Gannon Real Estate &amp; Auction Pfeiffley Funeral Home - Riley Bluestem Electric Cooperative Riley State Bank - Riley &amp; Leonardville RM Baril General Contractors Union State Bank - Olsburg/Randolph Merry Maids - Manhattan Barb &amp; Don Gruenbacher Kellstrom Pharmacy - John Kellstrom Riley County Farm Bureau - 2 Beattie Coop - Beattie/Blue Rapids/Frankfort/Waterville Copy Kats - Lynn Kloppenburg and Kari Cool Concordia Tractor Inc - Wamego</p> <p><b>POULTRY</b> Feathers, Fluff &amp; Stuff/Poultry &amp; Small Animal Auction</p> <p><b>RABBIT</b> Reserve Grand Champion purchased by: Feathers, Fluff &amp; Stuff/Poultry &amp; Small Animal Auction</p> <p>Brenda Jordan Law Office Fred Rothwell Insurance</p> <p><i>Please come to the 2010 Riley County 4-H Livestock Auction at 7:00 p.m. on Monday, July 26 at the Riley County Fairgrounds.</i></p>	<p><b>BEEF</b> Grand Champion purchased by: Sink Gillmore &amp; Gordon Public Accountants Dick Edwards Ford-Lincoln-Mercury Inc</p> <p>Ag Press/Grass &amp; Grain Riley State Bank - Riley &amp; Leonardville - 3 Leonardville State Bank - 2 The Streeter Family Businesses - Vista Drive In, Kansas Kollektion, Baskin Robbins Don's Tire and Supply Inc - Abilene Orthopedic &amp; Sports Medicine Center - Dr. Dan Hinkin Gary and Diana Hargrave Cedar Valley Ranch - Larry and Rita Henry Marysville Livestock Auction Inc Fancy Creek Charolais - Don &amp; Charlotte Olsen Leonardville Nursing Home Riley County Farm Bureau - 2 Yorgensen-Meloan-Londeen Funeral Home Clay Center Livestock Sheep &amp; Goat Sale - 2 Bayer Construction Company Inc Alvan and Kristin Johnson Burnett Automotive - Manhattan The Trust Co of Manhattan Larson Construction Inc Fink Beef Genetics - Galen, Lori and Megan Fink Little Apple Brewery - Manhattan Paper Chase - Evan Howe Mike and Sandy Kearns Kellstrom Pharmacy - John Kellstrom Commerce Bank - Tom Giller - Manhattan Copeland Insurance - Riley/Manhattan - Jay Copeland</p> <p><b>GOAT</b> Grand Champion purchased by: Community 1st National Bank - Manhattan Reserve Grand Champion purchased by: Ron Fowles Construction Management Service</p> <p>Larson Construction Inc Lamb's L Bar 3 Farms - Steve &amp; Jane Lamb - 2 Northern Flint Hills Dairy Goat Club - Steve Lamb, President Bayer Construction Company Inc Clay Center Livestock Sheep &amp; Goat Sale</p> <p><b>FOODS</b> Candlewood Veterinary Clinic - John and Peggy Lyons Morrison, Frost, Olsen, Irvine, Jackson, &amp; Shartz, LLP Tom and Judy Kimball Copeland Insurance - Riley/Manhattan - Jay Copeland</p> <p><b>Other Fair Contributors:</b> Briggs Auto Group, Russell Briggs Frontier Farm Credit Kan Equip - Wamego Bruna Implement - Marysville Riley Co 4-H Foundation</p>
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## ONLINE ONLY AUCTION

BIDDING ENDS JULY 29, 2010





Donkey Truck carried fork lift with 36' Fontane trailer, 2004 Freightliner Semi Tractor, 2003 NM-Woolard Northwest Swinger rubber tired loader, skid-steer quick attach boom.

**www.simnittauction.com**

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# Sell At St. Marys

**Sell Or Buy**

**Cattle**

**By Auction**

**STARTING TIME**  
11:30 AM

**Tuesdays**

We sold 2312 cattle July 13. There was good demand for steer and heifer calves at higher prices. We had a very large run of high quality feeder steers and heifers, mostly off brome or double stocked grass. There was lots of buyer interest for those cattle at \$2.00-4.00 higher prices. Cows and bulls sold on a steady market.

<p><b>STEER &amp; BULL CALVES</b></p> <p>1 blk str 440 @ 136.00 3 bwf/blk bulls 482 @ 127.50 1 blk str 510 @ 125.00 3 blk str 512 @ 125.00 4 blk str 540 @ 124.75 1 red str 400 @ 121.00 1 blk str 435 @ 120.00 1 red str 485 @ 117.00</p> <p><b>STOCKER &amp; FEEDER STEERS</b></p> <p>2 blk str 613 @ 122.50 5 blk str 617 @ 120.25 5 blk str 688 @ 117.00 65 bwf/blk str 790 @ 116.00 58 bwf/blk str 829 @ 115.85 4 bwf/blk str 635 @ 115.75 7 blk str 688 @ 115.50 6 blk str 709 @ 115.50 56 bwf/blk str 812 @ 115.50 5 wf/bwf str 584 @ 115.00 124 bwf/blk str 838 @ 115.00 7 bwf/blk str 729 @ 114.50 65 bwf/blk str 855 @ 114.35 11 blk/char str 781 @ 114.25 60 mix str 790 @ 114.25</p>	<p>5 red str 612 @ 114.00 52 blk/char str 836 @ 112.00 63 mix str 832 @ 111.75 16 blk/char str 821 @ 110.75 61 mix str 846 @ 110.75 60 blk/red str 885 @ 110.75 54 mix str 890 @ 110.75 59 mix str 861 @ 110.50 120 mix str 884 @ 110.40 53 mix str 882 @ 109.10 115 mix str 914 @ 109.10 58 mix str 848 @ 108.00 116 mix str 894 @ 108.00 59 mix str 952 @ 105.85 61 mix str 909 @ 105.60 19 mix str 939 @ 103.85</p> <p><b>HEIFER CALVES</b></p> <p>2 blk hfr 340 @ 121.00 3 blk hfr 537 @ 119.00 3 blk hfr 493 @ 118.00 1 blk hfr 525 @ 117.00 1 blk hfr 470 @ 116.50 1 blk hfr 530 @ 116.00</p> <p><b>STOCKER &amp; FEEDER HEIFERS</b></p> <p>4 blk/char hfr 574 @ 118.75 5 blk hfr 588 @ 118.00</p>	<p>3 bwf hfr 600 @ 118.00 4 blk hfr 559 @ 117.00 6 blk hfr 652 @ 113.50 4 bwf hfr 690 @ 111.50 24 bwf/blk hfr 740 @ 110.25 43 bwf/blk hfr 763 @ 110.25 64 bwf/blk hfr 774 @ 109.75 75 mix hfr 723 @ 109.25 65 bwf/blk hfr 823 @ 108.00 124 mix hfr 760 @ 107.60 58 bwf/blk hfr 831 @ 107.25 60 mix hfr 799 @ 106.85 30 blk/red hfr 813 @ 106.60 5 blk hfr 789 @ 102.00 59 mix hfr 921 @ 100.75</p> <p><b>COWS &amp; HEIFERETTES</b></p> <p>1 rn hfr 910 @ 70.00 1 blk cow 1425 @ 65.00 1 blk cow 1125 @ 62.25 1 char cow 1715 @ 61.75 1 limo cow 1220 @ 61.25 1 bwf cow 1175 @ 60.00 1 blk cow 1160 @ 59.50 1 limo cow 1215 @ 58.75 1 wf cow 865 @ 58.50 1 red cow 1550 @ 58.25 1 blk cow 1085 @ 58.00</p> <p>1 hol cow 1400 @ 57.75 1 blk cow 1295 @ 56.75 1 red cow 1320 @ 56.50 1 rn cow 1180 @ 56.25 1 hol cow 1785 @ 55.25 1 bwf cow 1160 @ 55.00 1 blk cow 1050 @ 54.75 1 blk cow 1135 @ 54.00 1 wf cow 1195 @ 53.75 1 bwf cow 1125 @ 53.25 1 bwf cow 1540 @ 53.00 1 lnghrn cow 915 @ 52.50</p> <p><b>BRED COWS</b></p> <p>1 blk cow @ 1020.00 1 blk cow @ 1000.00 6 blk cows @ 990.00 4 blk cows @ 980.00 1 bwf cow @ 760.00 1 blk cow @ 730.00 1 red cow @ 700.00 2 blk/bwf cows @ 685.00 1 limo cow @ 685.00 1 bwf cow @ 675.00 1 bwf cow @ 650.00</p> <p><b>BULLS</b></p> <p>1 blk bull 1675 @ 79.25 1 blk bull 1620 @ 79.00</p>
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**WATCH OUR AUCTIONS LIVE ON DVAuctions.com**

**SPECIAL EARLY CONSIGNMENTS FOR TUESDAY, JULY 20**

40 Angus steers & heifers, 500-650 lbs., vacc.  
40 Angus bwf steers & heifers, 600-700 lbs., vacc.  
65 blk bwf steers, 825-850 lbs., off grass  
121 black bwf steers, 850-875 lbs., off grass  
65 black bwf heifers, 800-825 lbs., off grass  
76 black bwf heifers, 775-800 lbs., off grass  
360 black bwf steers, 875-925 lbs., off grass  
130 black Charolais steers, 800-850 lbs., off grass  
60 black cross heifers, 825-850 lbs., off grass  
130 black Charolais steers, 825-850 lbs., off grass  
60 black cross steers, 850-875 lbs., off grass  
70 black red heifers, 775-800 lbs., off grass  
65 black bwf heifers, 800-825 lbs., off grass  
65 black bwf steers, 800-825 lbs., off grass  
65 black cross steers, 850-875 lbs., off grass  
88 black bwf steers, 800-850 lbs., off grass  
**PLUS MORE BY SALE TIME!**

**SPECIAL EARLY CONSIGNMENTS FOR TUESDAY, JULY 27**

50 black wf steers & heifers, 550-650 lbs., vacc.  
84 black wf steers, 875-925 lbs., off grass  
180 Charolais steers, 800-850 lbs., off grass  
200 black cross steers, 850-925 lbs., off grass  
**PLUS MORE BY SALE TIME!**

**Toll Free Number.....1-800-531-1676**

Website: www.rezaclivestock.com

AUCTIONEERS: DENNIS REZAC & REX ARB

FOR INFORMATION OR ESTIMATES:  
REZAC BARN . . . . .ST. MARYS, 785-437-2785  
DENNIS REZAC . . . . .ST. MARYS, 785-437-6349  
DENNIS' CELL PHONE . . . . .785-456-4187  
KENNETH REZAC . . . . .ST. MARYS 785-458-9071

LELAND BAILEY . . . . .TOPEKA, 785-286-1107  
LYNN REZAC . . . . .ST. MARYS, 785-456-4943  
REX ARB . . . . .MELVERN, 785-224-6765



**Livestock Commission Company, Inc.**  
**St. Marys, Ks.**