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## Kansas Bluestem Morgans fill niche in Flint Hills

By Frank J. Buchman

These black Morgans are honest working horses.

Many people don't know much about the Morgan breed, but it doesn't take long with Jim and Suzanne Avery to realize their enthusiasm and belief in attributes of the horses.

"I had a Quarter Horse and Jim had draft horses when we met, but on our honeymoon we were given an old Morgan mare, and we've been hooked on the breed ever since," Suzanne informed.

That first mare never had a foal as the couple had hoped, but she influenced their next major horse purchases to be the Morgan breed.

"We wanted a matched pair of black Morgans, and we were fortunate to buy full brothers from Kent Burch at Burch Tree Morgans of Gypsum," Jim remembered. "Andy was Kent's personal cow horse, and Beau was not broke yet, but they both became great horses."

Some might recall reading "Justin Morgan's Horse" in their grade school primer, but a quick review of the breed is of essence before going further. The bay stallion, born in 1789, in Springfield, Mass., became known for his skills as a racing and pulling horse. His most respected attribute was his ability to reproduce his own qualities.

The stallion's descendants were instantly recognizable for their distinctive type, and were revered for their stamina, beauty, willingness to please and easy keeping qualities. Thus a breed was born. Today, Kansas Bluestem Morgans, name of the Averys' Flint Hills horse operation near Westmoreland, relate to that beginning.

"Our line specifically goes back to the old Remount cavalry horses," Suzanne explained. "Morgan

stallions were used in a program, whereby farmers could breed their mares to them, and if the offspring met requirements for a cavalry mount, the Army would purchase the horses from the farmers." Elmer Brown of Halstead was a remount agent.

Actually, the Morgan breeding stock helped lay the foundation for other Native American horse breeds including Standardbreds, Saddlebreds, Walking Horses and even the American Quarter Horse.

"The Morgan horse was developed as a general purpose horse with an ability to do many tasks well," Jim reflected. "That versatility continues to stand him in good stead today for those who like a horse that can do a little of everything."

Especially, Morgan horses are noted for their trot. "They are very fast trotters, and Morgans are often winners in cross country obstacle events, beating all breeds, including a couple of Standardbreds they have competed against," Suzanne pointed out.

After graduating from K-State as a veterinarian, Suzanne's active duty in the Army called the couple to upstate New York, and they took their matched black Morgans with them.

"We rode our horses initially, but we had always been interested in driving, so we started driving them, too," Jim noted. "Before long, we soon began participating in carriage driving competitions which were prominent in that area for all horse breeds."

"One of the most memorable days was when I drove Andy, and Jim drove Beau in the same cross country event," Suzanne recalled. "It was a mile course through obstacles and Beau came in first, and Andy was second out of 30 horses."

Actually, the couple competed in driving shows just about every weekend, in a variety of classes, including the pair class, with Andy and Beau teamed on the same carriage. Single or paired whether in pleasure driving or combined events with obstacles, Avery entries were to be reckoned with.

Reputation of "those black Kansas Morgans" spread throughout the East, and there were questions from other drivers wanting to know how to purchase them. "We soon realized what a valuable commodity we had in these horses, so we contracted to buy all of their full siblings born during the next five years," Jim stated.

Thus when the Averys returned to their 160-acre Flint Hills ranch, they were ready to start a Morgan breeding program.

"All of our mares go back to the Herod line, a good old Midwest foundation Morgan line known for being both bold and kind," Suzanne related. "Only 12 percent of the Morgan breed is of the foundation lines, which typically have more substance, bone and larger feet."

Sweet's Tonga raised by Harry Sweet at Mankato was the foundation mare for the couple, being the dam of Andy and Beau, who is still healthy and used occasionally.

"Tonga was a very prolific mare who had 17 foals, and we are fortunate to have owned ten of them and, we currently still own three that will always remain with us," Suzanne commented. All of the full siblings were sired by WAR Justin, known as Blackie, and produced by the Warner Angus Ranch at Dodge City.

In clarification, the original Morgan was a bay, but now the breed includes most all colors. "We have always



One of many highlights in the driving career of Suzanne Avery at Kansas Bluestem Morgans, Westmoreland, was when she harnessed her mare called Roxanne, who's produced nine foals and had ten years off from driving to compete in a major driving event in Iowa. With only two weeks of preparation, the pair placed first in cross country obstacle and ladies to drive classes with many tough competitors.

preferred blacks, but we have bays and chestnuts, too," Jim said.

A few other mares including D's Ebony Lady were also acquired from Sweet Morgans and feature similar lineage.

"Ebony was a special mare that we purchased at the age of 17. We had hopes of maybe getting one or two foals out of her. Little did we know she would give us six fillies," Jim related. "She had her last filly when she was 25 years old. We have kept all of Ebony's offspring, as they are highly intelligent, trainable and smooth riding."

In 1992, Ebony produced a stallion called Stetson which is also used in the operation. He has 100 percent foundation blood featuring linebred old Midwest Herod lines.

Senior service sire at Kansas Bluestem Morgans is Kells In Kirby's Honor, a 1996 homozygous black, 100 percent foundation, 15-2 hand (62 inches tall) stallion. "We rode and drove Mr. Puckett, as we call him, and

even won at some endurance rides," Suzanne detailed. "He is now a proven sire, and we have leased him to other breeders."

Kansas Buffalo Soldier, a 2003 homozygous black, is the third stallion in the Bluestem battery. "I am in the U.S. Army Reserve and was deployed a few days after Soldier was born, but I knew he was the horse of my dreams with boldness, intelligence and genetics to make him the 'great one.'"

"He was to be named Kansas Buffalo Solider, a powerful name that I had retained for that once-in-a-lifetime horse," Suzanne verified. The stallion has proven his inbred ability riding and driving and has been mated for his first foals this spring.

"Typically, we hand mate our own mares and customer mares, but we do also have our stallions collected at K-State to ship semen around the country," Jim offered. "Morgans are typically quite easy breeders." The Averys raise about a half dozen foals annually."

"We start working with the foals the day they're born, and they never forget it," Suzanne pointed out. They're broke to lead, tie, load in the trailer and are exposed to a variety of other activities, including a little saddle and often being taught to bow.

Plans generally call for merchandising the Morgans as weanlings, but sometimes they are retained to sell later in life. "We do sell horses broke to ride and drive," Suzanne indicated. "Actually, these horses are really easy to start riding. They've been handled so much all of their life, that they take right to whatever we ask them to do."

A descriptive story on training horses to drive with information from the Averys is scheduled in the March 17 edition of "For The Love of Horses."

Their horses are used for everything a horse is called to do including working cattle, reining, endurance and winning numerous driving

*Continued on page 3*

## Beef demand study reveals importance of product convenience, nutrition, safety

By Mary Lou Peter-Blecha

A comprehensive study conducted by agricultural economists at Kansas State University and Michigan State University revealed areas in which the beef industry can concentrate its efforts to strengthen beef demand, despite a sagging global and U.S. economy.

The study showed that nutrition, safety and convenience remain important factors when it comes to shoppers' attitudes toward buying beef, said James Mintert, agricultural economist with K-State Research and Extension. Price also has an effect, but the study found that

modest price fluctuations have small discernable impacts on beef demand.

"A lot of what's happened with the recent slowdown in demand is due to macroeconomics," Mintert said. "Much of this is out of the (beef) industry's control, but there are things the industry can work on to reinforce demand and prepare for a rebound when the economy starts to recover."

Other collaborators on the study were agricultural economists Ted Schroeder of K-State and Glynn Tonsor of Michigan State University. The study, designed to provide a com-

prehensive and updated assessment of factors influencing U.S. consumer demand for beef, was funded by the Cattlemen's Beef Board and several state beef and cattlemen's organizations.

Mintert, who is the agricultural economics state leader with K-State Research and Extension, presented the findings at the cattle industry convention in Phoenix in January.

Research has shown that although price is integral to attracting consumers to purchase beef, small price increases or declines by themselves have small impacts on beef consumption. Keep-

ing that in mind, Schroeder said, the beef industry should focus on ensuring that consumers do not have non-price reasons to shift away from beef consumption.

"Consumers want consistently high quality beef products that are nutritious, flavorful, tender, safe, healthy and convenient to prepare," he said, citing the recent study and other research.

Not surprisingly, the economist said, the study revealed that food safety recalls adversely impact domestic and foreign consumer demand for beef. Recalls have been on a "troubling upward trend"

in recent years. In fact, beef food safety recalls jumped from 18 in 2006 to 38 in 2007. That rise alone contributed to a 2.6 percent drop in domestic retail beef demand, the study concluded.

Consumers are also influenced by health and nutrition information and the study examined how articles in medical journals affect beef demand. For example, the number of medical journal articles published linking fat in the diet with cholesterol and heart disease nearly quadrupled from 1982 through 2004. Beef de-

*Continued on page 6*



# Guest Editorial

## Not so cool

**By John Schlageck**  
Talk to cattlemen, livestock auction market operators and cattle buyers about the mandatory country-of-origin labeling (COOL) and you'll probably receive a less than warm reception. The purpose of COOL is to label products grown or raised in the United States. It also gives U.S. shoppers an opportunity to "buy American." COOL labeling is required on meat, fruits, nuts and vegetables. There are some problems this issue is creating in the trade relationships among the United States, Canada and Mexico. That's according to Keith Miller, a Barton County cattleman who also serves as U.S. Meat Export Federation vice chairman. Some are calling COOL the worst thing that's ever happened to the North American cattle industry. So why is COOL being viewed so negatively? Why have the Canadian and Mexican governments filed re-

cent complaints claiming the United States is violating the North American Free Trade Agreement because of COOL? It seems the major problem is not with the labeling, but with the segregation of cattle — especially at the point of processing. At this point COOL adds significant production costs with little or no recognizable benefits. "It is difficult to keep carcasses separated in the packing plants," Miller says. "As a result, only a handful of plants are used to process livestock that are imported. This has caused a price difference for livestock that are imported into the United States." And Mexico and Canada buy a lot of product (livestock) from the United States. These two countries combined to account for about \$2 billion in U.S. beef export purchases last year. That figure is approximately 60 percent of the worldwide 2008 total. While the United States doesn't import a large volume of processed meat from these

countries, it does import large numbers of live beef and pork. Any disruption in trade between these three nations could have serious consequences for U.S. cattle producers. The end game for U.S. grain producers would also be impacted. Meat exports are good for grain producers because they are able to market more grain to feed more cattle being shipped out of this country, Miller explains. If the United States were to lose the NAFTA export markets, cattle producers could lose \$50 to \$60 per head, USMEF economist Erin Daley says. The United States exports a large volume of variety meats to Mexico which are used with their basic food staples like tortillas. Rounds are also a popular item in the U.S. export market. These rounds also make up a large portion of the U.S. exports to eastern Canada. "It would be difficult to absorb these products into our domestic market,"

Miller says. The Barton County livestock producer recently met with Mexican officials. Here's how these government representatives explained their dilemma. Mexico typically ships 400-pound feeders into the United States. Two weeks ago, while Miller was meeting with the Mexican officials, feeders were selling for \$375 to \$400. Paperwork and health processing cost \$40 a head. Buyers of those calves are discounted another \$60 to \$80 each for being imported. The reason — only certain plants will process these animals and that limits the places the animals can be marketed. "Our rules are costing the Mexican farmer in excess of \$100 per animal to export to the United States," Miller says. "If I lived in Mexico, I would be upset too."

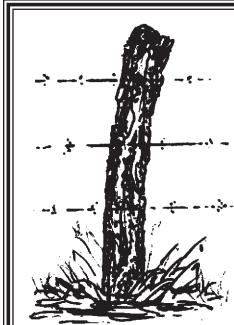
The Barton County livestock producer and USMEF vice chair believes the only way trade can continue with, and among the three nations of Canada, Mexico and the United States is to have a North American label to include all three. Coming up with a workable solution for trade among these three nations, must become a priority for the new administration, Miller says. If not, there will be consequences. "The Mexican officials I spoke with are talking about shutting down all trade with the United States," Miller says. "We can't have that. We must find common ground and find solutions everyone can live with."



## Over the Barn Gate

By Beth Gaines-Riffel

The trouble with weather forecasting is that it's right too often for us to ignore it and wrong too often for us to rely on it. — Patrick Young Those words seemed to be all too relevant in recent days as the thermometer has swung from one extreme to another. A day of blissful warmth and pleasantries, gale-force winds only to be followed with slushy snowstorms and impassable roads — at least for a little bit — were all in the offing as we too clearly recall last week. Certainly this trend isn't a "Kansas-only" proposition. Our neighbors to the south got more than they bargained for, I'm sure, with that line of strong tornados wreaking havoc. And while that isn't necessarily out of the ordinary, it might have seemed more commonplace had the month been May or June. While I should be accustomed to the vagaries of Kansas weather, it is something that I have never been completely accepting of. Or maybe I'm just too much of a farmer. You know, the one who is never completely happy with the hand that it is dealt. The situation is always "too" something. Too hot, too cold, too dry, too wet, too windy, too still.... you know the type. As the months on the calendar go by, and the days pass and spring grows closer, I know that whatever Mother Nature throws our way, probably won't be long-lasting. Which, in the season of spring calving and such, can be a really good thing. If you don't like the weather, this time of year, five minutes could really make all the difference. And it nothing else, it gives everyone a little bit of something to talk about. Just the other day a friend of mine located north of Manhattan was joking that she's not so sure she didn't find my long Johns in her back yard that had blown there from the day before. I've always believed that a little humor can go a long way in making a situation tolerable. The current swings in the weather certainly point out the importance of not procrastinating about chores. When the weather is good, you'd best get busy... because the next day might not be as cooperative. It also makes purebred cattle producers edgy as a cat in a room full of rocking chairs. With sunshine one day and snow storms the next, a good day for a livestock sale is far from guaranteed. That's all for now. I'll chat with you next week, "Over the Barn Gate!"



## The Learning Post

By Gordon Morrison  
Concordia Rancher and  
Former Agriculture Educator

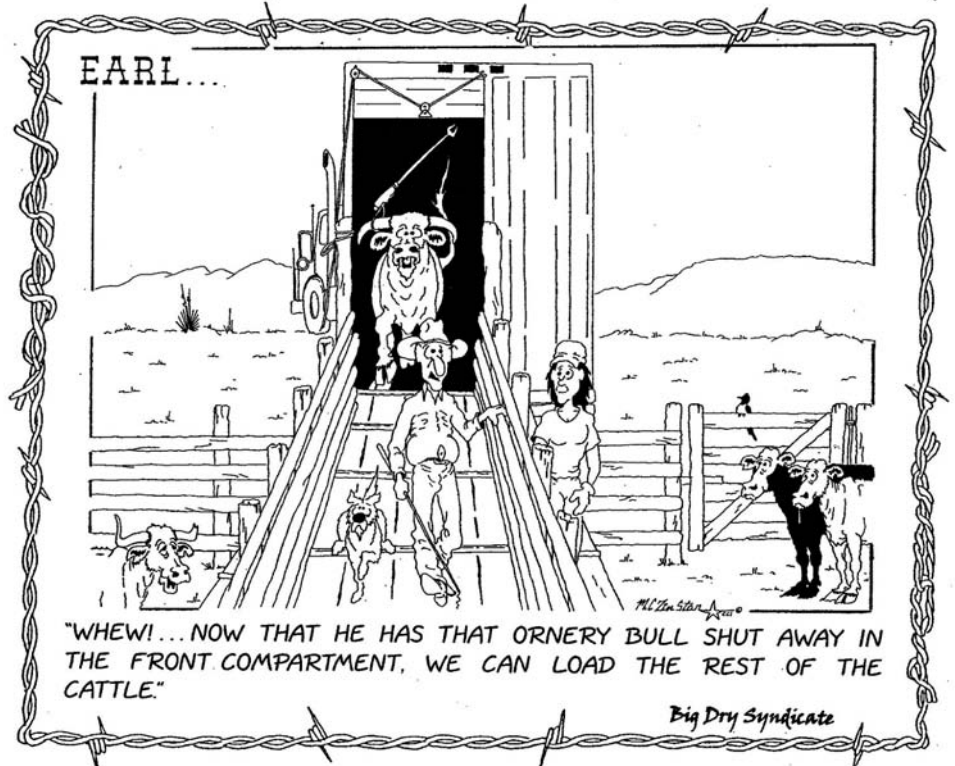
### Signs One Is Aging

Years ago, I enjoyed reading the Mutt and Jeff cartoons. I recall one in which Mutt was telling Jeff that he knew how they could become rich. Jeff could begin lifting a baby calf each day, starting when it weighed 50 to 60 pounds. Each day the calf would gradually become a bit heavier, and Jeff's arms would gradually become stronger as he continued to lift the calf. He reasoned that by the time the calf become a thousand-pound bull, Jeff would be the strongest man on earth and a circus would pay them big money to demonstrate his strength. Old age, too, creeps up on a person so gradually that one may become old without really being aware of it. I will list a few tell tale signs that may indicate that old age is slowly moving in. When you start to enjoy wearing your high school letter sweater, aging is just beginning — especially when you have to stretch it to get it to cover your belly. Upon moving into the forties, one may notice the newspaper print is getting a little fuzzy, and it is easier to read it with the arms extended when holding the paper. Then aging becomes noticeable when: You let a younger guy pick up the heavier end. Your favorite game becomes golf instead of football or basketball. You see little brown spots form on the backs of your hands and wrists — a real shocker. Others yell at you, "Turn the TV down." People learn it's not wise to park their car behind yours. The big fish you caught as a boy grows from four pounds to ten pounds. You develop favorite stories that you tell over and over again until people begin to walk away. You learn you don't have to be in such a big rush, and 9 a.m. works just as well as 7 a.m.

You allow yourself one hour to hitch up instead of ten minutes. The clutches in your vehicles keep going out. You often find yourself saying, "That's close enough." Your job when fencing is now putting the clips on the posts. When working cattle, your job moves from castrating to pour-on. You realize things just go better in the home when you make the bed because you're the last one up. You know where every public restroom is in town (there's a reason to stop at Wal-Mart or a service station other than to shop or buy gas). You realize your one credit card should be used only as a convenience or in emergencies and paid off at the end of each month. One bird killed during a hunt can be just as satisfying as four or eight or more. You can learn it's better not to be so generous with your advice. You're the only one in the room wearing a sweater. You become aware as to how intelligent your wife, kids and grandkids are. You have time to pet the cats and dogs and scratch their ears. You have learned it's best just to go sit in the car and wait for your wife to come and not harass her by saying, "We're going to be late." You attend more and more funerals for friends your age. You need a list for buying a few grocery items instead of trying to remember, and then often lose the list. You stay closer to the railing when going up or down a flight of steps. You walk into another room with a purpose but can't remember what it was. I could make a more extensive list, but I hope what I have covered will help you to grow old with grace and confidence that all will be okay. Aging is a normal process so "don't sweat it."

## Paper delayed due to postal holiday

Due to a change in holiday staffing policies with the USPS, Grass & Grain did not leave our offices on Monday afternoon as normal. G&G was informed of this change late last week, and we were unable to notify you of the impending delay. We regret any inconvenience that this may have caused and look forward to returning to our regular delivery schedule next week.



Since 1914

# GRASS & GRAIN

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This gelding called Beau has to be the most favorite of all for the Averys. He's a many-time champion in driving and riding, and at age 27 and in good condition, occasionally gets called to work for his living.

*Continued from page 1*

competitions. Every horse on the farm has a special story, but some stand out from the rest.

"Probably the biggest win for Suzanne was the day when she beat Bill Orth, a top driver who had made a driving appearance before the queen of England," Jim complimented.

"Roxanne is truly a top driving horse," Suzanne complimented. "Just four weeks after she had her first foal, Roxanne was showed successfully in a combined driving event in Nebraska.

"Then last year, after producing nine foals, and ten years off, we took Roxanne to a major driving event in Iowa with only two weeks of preparation. She won the cross country obstacle and ladies to drive classes, which were both tough competi-

Actualy the most famous horse is likely the gelding called "W." Suzanne enlightened, "He was named after President George W. Bush, and I saw the president when I visited my nephew, who was at Brook Army Medical Center receiving a Purple Heart. We were told ahead of time that the president would like to hear stories.

"I told him that our horse was named W. President Bush laughed and said he knew he had a goat named after him, but this was the first horse. He then signed the photo of W: 'To W from George W,'" Suzanne detailed.

As a side note, Suzanne, a full colonel, emphasized, "I really like being in the Army and now the Army Reserve. I've had the opportunity to travel and see so much."

Her dad was in Mounted Marines, serving during World War I.

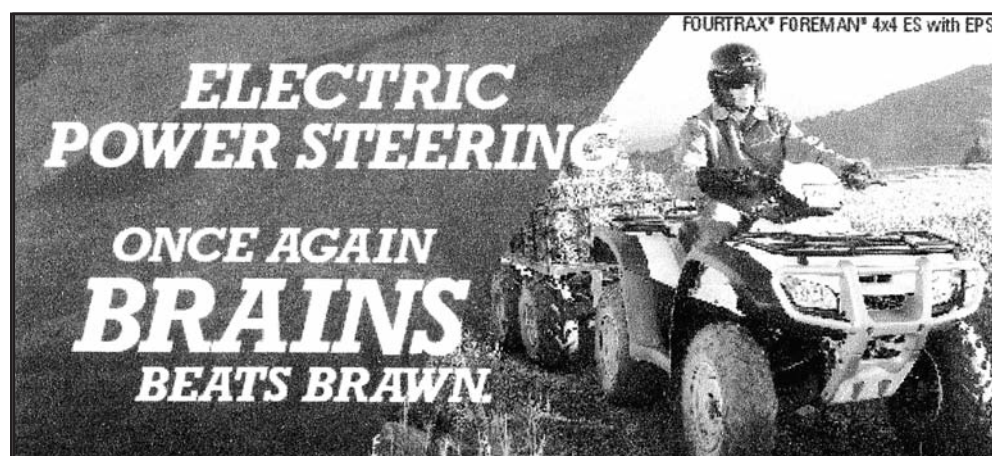
For the Averys' strong appreciation for the armed services, Kansas Bluestem

Morgans donated a black Morgan mare named Mabel to the 3rd U.S. Infantry, the "Old Guard." This is the unit used in funeral processions for presi-

dents and top military leaders.

Suzanne reviewed: "Mabel was used as the riderless

*Continued on page 14*



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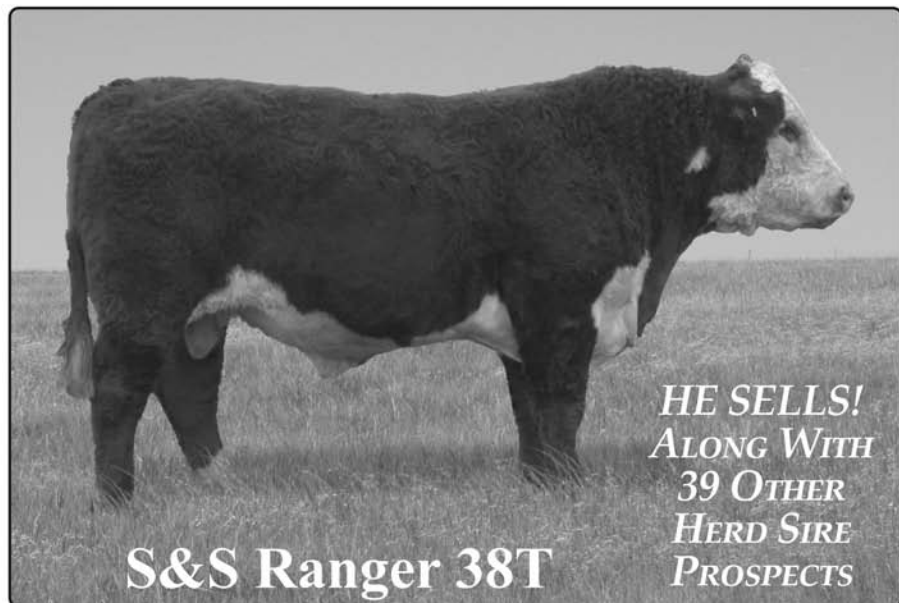
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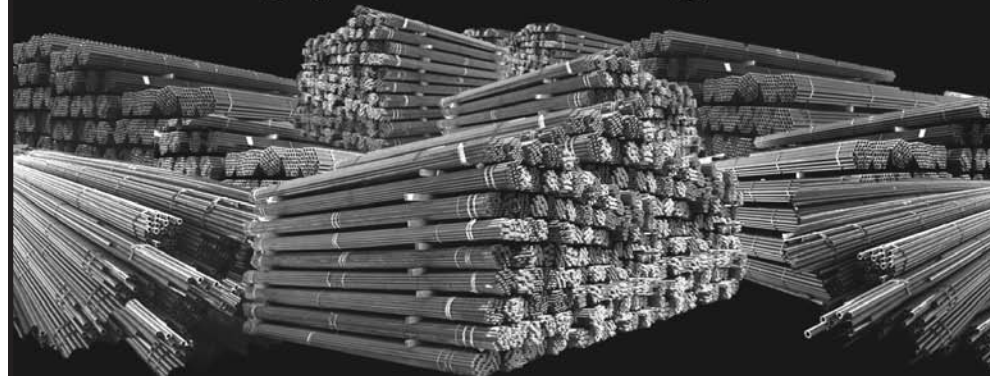
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**Kellee Rogers, Topeka:**  
**MEXICAN CHICKEN CASSEROLE**  
(3) 9.75-ounce cans white chunk chicken, drained  
16-ounce jar medium picante sauce  
1 can fiesta nacho cheese soup  
4-ounce can diced mild green chiles  
16-ounce bag white corn tortilla chips, crushed & divided  
Preheat oven to 350 degrees. Spray a 9-by-13-inch pan. In a large saucepan combine chicken, picante sauce, soup and green chiles, stirring well to combine. Cook over medium heat until the mixture simmers. Add one-third of the crushed tortilla chips, stirring well to combine. Spread one-third of the crushed tortilla chips in the bottom of the prepared pan. Spoon hot chicken mixture over chips. Top with remaining one-third crushed tortilla chips. Bake for 10 to 15 minutes until heated through.

\*\*\*\*  
**Millie Conger, Tecumseh:**  
**SWEET POTATO BREAD**  
1 3/4 cups flour  
1 1/2 cups sugar  
1 1/2 teaspoons cinnamon  
1 teaspoon nutmeg  
1/2 teaspoon baking soda  
1/2 teaspoon baking powder  
1/2 teaspoon salt  
2 eggs

1 cup cooked mashed sweet potatoes  
1/2 cup oil  
1/3 cup water  
In a bowl combine flour, sugar, cinnamon, nutmeg, baking soda, baking powder and salt. In a bowl combine the eggs, potatoes, oil and water. Stir into dry ingredients just until moistened. Put in a greased 9-by-5-inch loaf pan and bake at 350 degrees for 50 to 60 minutes or until toothpick inserted comes out clean. Cool for 10 minutes and remove to rack. Serve with pineapple butter.  
**Pineapple Butter:**  
1/2 cup butter  
8-ounce can crushed pineapple, well drained  
In a bowl combine and use for spread on bread.

\*\*\*\*  
**Marlene Swisher, Reading:** "These nuggets are easy to make and the kids will like them."

**TENDER CHICKEN NUGGETS**  
1 cup crushed cornflakes  
1/2 cup grated Parmesan cheese  
1/2 teaspoon salt  
1/4 teaspoon pepper  
1/8 teaspoon garlic powder  
1/4 cup ranch salad dressing  
1 pound boneless skinless chicken breasts, cut into cubes  
Combine the first five ingredients. Place dressing in

another bowl. Toss chicken cubes in dressing then roll in cornflake mixture. Place in a greased 11-by-7-by-2-inch pan. Bake uncovered at 400 degrees for 12 to 15 minutes.

\*\*\*\*  
**Mary Rogers, Topeka:**  
**STIR-FRIED SNOW PEAS & RED PEPPER**  
1 tablespoon olive oil  
1 clove garlic, minced  
(2) 8-ounce bags fresh snow peas, trimmed  
1/2 red bell pepper, cut into thin strips  
In a large skillet heat oil over medium heat. Add garlic and cook for 1 minute. Add snow peas and peppers and cook stirring frequently for 3 to 4 minutes or until desired degree of doneness. Serve immediately.

\*\*\*\*  
**Another one from Sandy Hill, Eskridge:** "This delicious quick bread."

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with pumpkin, ending with flour mixture. Stir in chocolate chips and 1 cup pecans. Pour into 2 greased and floured 9-by-5-inch loaf pans. Sprinkle with remaining pecans. Bake at 350 degrees for 65 to 70 min-

utes. Cool for 10 minutes in pans. Remove to wire rack. For glaze, mix ingredients together until a glaze consistency is reached. Glaze while warm. Makes 2 loaves.

\*\*\*\*

**Free Online Recipe**

Included as part of *Grass & Grain's* website is a "Free Weekly Recipe." You need not be a subscriber to view this recipe. Go to: [www.grassandgrain.com](http://www.grassandgrain.com) and at the bottom left click on Our Daily Bread Free Weekly Recipe.

Some recipes will be selected from submissions received from area cooks while others may be suggested favorites. You may also share the recipe with friends and family by clicking on the "email page" button.

*This week's recipe is Chocolate Mint Coffee Cream from Millie Conger, Tecumseh*

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2. Be sure your name, address and phone number are on the entry. Please include a street address with your recipe entries. A post office box number is not sufficient for prize delivery. Allow 3-4 weeks for delivery. 3. Send it to: Woman's Page Editor, Grass & Grain, Box 1009, Manhattan, KS 66505. OR e-mail at: [agpress2@agpress.com](mailto:agpress2@agpress.com)

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**SATURDAY, FEBRUARY 28**

**10 a.m. Planning a Vegetable Garden**  
Ward Upham - K-State Research & Extension Horticulture  
**11 a.m. Landscape the Design**  
Dr. Greg Davis - K-State University, Associate Professor  
**Noon Needed Gardening Tools**  
Gregg Eyestone - Riley County Horticulture Agent, K-State Research & Extension  
**1 p.m. Lawn Equipment Maintenance**  
Joe Bruckerhoff - Riley County Extension Master Gardener  
**2 p.m. Blueville's Top Perennials**  
Melissa Deetjen - Blueville Nursery, Inc. Container Plant Manager

**3 p.m. Trees Weathering the Storm**  
Randy James - Growing Concerns, Inc.  
**4 p.m. Blueville's Top Performing Shrubs**  
Melissa Deetjen - Blueville Nursery, Inc. Container Plant Manager

**SUNDAY, MARCH 1**

**1 p.m. Herbs for Everyone**  
Dr. Rhonda Janke  
K-State Research & Extension, Horticulture  
**2 p.m. Hanging Baskets and Containers**  
Dr. Emily Nolting  
K-State Research & Extension, Horticulture  
**3 p.m. Vegetable Gardening in Small Places**  
Colleen Hampton  
Riley County Extension, Master Gardener

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# Studies to look at beef demand and what factors affect it

Continued from page 1

mand declined about 9 percent because of this influx of information linking fat in the diet to cholesterol and heart disease, according to the study. Similarly, the 268 percent increase in the number of medical journal articles published noting the importance of zinc, iron, and protein and diet from 1982 to 2007 boosted beef demand by about 7 percent, while also increasing poultry demand about 13 percent.

In addition, the study found that the net (positive minus negative) number of articles promoting low carbohydrate diets jumped by 245 percent from 1998 to 2003 and then fell after 2003.

“The media frenzy supporting low carbohydrate diets helped boost beef demand by nearly 2 percent from 1998 through 2003,” according to the study’s final report.

“For the industry, the implications are clear,” Mintert said. “First, conduct research that helps identify positive impacts derived from beef consumption. Second, these findings need to be presented to health professionals, nutritionists and, especially, consumers. Furthermore, investing in the development of new production or processing technologies that enhance beef’s nutritional properties can be a source of future demand improvement.”

Convenience is another

factor that researchers found key to beef demand. There are no direct measures of meat product preparation convenience at the industry level, so the study’s authors examined two indirect measures: female employment outside the home and food consumed away from home.

The study found that as consumer demand for products that are convenient to prepare increases, beef demand suffers, but poultry and pork benefit.

“That may be because of differences in the pace of new product introductions,” Mintert said. He cited a new products database search from 1997 to 2008 containing the words

Convenient, Ease of Use or other time-saving claims that identified 5,633 new poultry products, but just 3,579 new beef products.

“There is no single dominant beef demand driver on which the industry should focus all of its attention, but this study did identify and quantify the key factors affecting beef demand,” Mintert said. “We recommend maintaining a portfolio of beef demand enhancement programs designed to address the key drivers in this study. More information on the beef demand study is available on the Web: [www.agmanager.info](http://www.agmanager.info) and click on “Beef Demand Determinants Slide Show.”

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JD 4320  
JD 4430 QR, overhaul motor & trans.  
JD 5020 JD 5010  
3 - JD 4020 Sync 2 - JD 4020 PS  
JD 4010 Standard, w/ Memo loader  
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MM Industrail Star III  
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'98 CIH 2388, loaded '98 CIH 2366  
2 - CIH 1660 CIH 1640  
'90 - CIH 1620, 2400 hrs., sharp  
2 - Gleaner L3 hydro Gleaner M3 hydro  
MF 550 hydro '90 JD 9500  
'93 JD 9500 '83 JD 7720  
'88 JD 7720 3 - JD 4400  
INT 1460 INT 1480  
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2 - JD 6600 JD 4420

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Gleaner R30 rigid IHC 820-13', 15', 20'  
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JD 6000 hi-boy sprayer  
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'84 Zimm 307-7 Tower pivot, 1280', clean  
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## Spring oat planting time near

The optimum time to plant spring oats in Kansas is fast approaching, said Vic Martin, K-State Research and Extension annual forages and alternative crops specialist at the South Central Experiment Field near Hutchinson.

Martin outlined several benefits to planting spring oats.

"Over the last several years, cattle producers have found spring oats to provide excellent spring pasture and hay," he said. "Oat seed is inexpensive and with reasonable fertilizer inputs, it can provide an excellent bridge for producers short on available pasture in April and May until perennial pasture or summer annual forage production becomes available."

The optimal planting date for spring oats depends on location, he added.

"In southeast Kansas, the optimal date ranges from February 20 to March 15. In northwest Kansas, the optimal date is from the first week of March through the end of March. For most of the state, planting is recommended from late February through the mid-March," he said.

Oat pasture should be treated the same as winter wheat pasture in terms of stocking rates and time to initiate grazing, Martin said. Since grain production is not practical or recommended when oats are grazed, producers should treat oat pasture as a graze-out program or remove it when ready for the next

crop. Oats are easily controlled by a variety of herbicides, such as glyphosate and atrazine.

Properly stored, oat hay also provides a high-quality feed source, he added.

"Studies at K-State's South Central Experiment Field near Hutchinson indicate hay yields of three to

five tons per acre are typical under average weather conditions. Hay yield was determined at late milk/early dough stage, with an average moisture content of 60 percent," Martin said.

These hay yields were obtained with 75 pounds per acre of nitrogen applied pre-plant and an additional 50 pounds per acre of nitrogen broadcast approximately six

weeks after emergence, he said. Lower total nitrogen rates will result in adequate forage production, especially hay. However, to maximize grazing opportunities, it is important to supply adequate nitrogen.

For hay, late boot to early heading is the optimal timing to balance quantity with quality considerations, he added.

"Harvested at the dough stage, hay should have an approximate total digestible nutrients (TDN) level of 56 percent with 10 percent protein, both on a dry basis. A nitrate test is recommended. Prussic acid levels should not be a concern," he said.

Silage is another option for spring oats.

*Continued on page 9*

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Continued from page 8

# Management practices for spring oats production

"Oats should be harvested for silage from late milk through early dough stages. Expect silage with a TDN of approximately 60 percent and 9 percent protein on a dry weight basis," the agronomist said.

Finally, oats in Kansas may be planted for grain with expected yields of 50 or more bushels per acre most years, Martin said. "However, typical growing conditions during grain fill normally result in low test weights, making the grain unsuitable for food use. Grain from oats is acceptable as livestock feed; however, a market should be identified prior to planting since few markets exist locally," he said.

More information is available in the K-State publication MF-1072 "Small Grain Cereals for Forage" at: [www.oznet.ksu.edu/library/crpsl2/MF1072.pdf](http://www.oznet.ksu.edu/library/crpsl2/MF1072.pdf).

Producers interested in planting spring oats should secure seed as soon as possible since oat seed stocks are typically not large, especially of Kansas-produced seed, said Vic Martin, K-State Research and Extension annual forages and alternative crops specialist at the South Central Experiment Field near Hutchinson.

"There are many potential spring oat varieties for planting. However, availability often determines what variety is planted. Ogle, though an older variety, is still readily available and is well suited for low pH soils. Bates, Dan, Don, Richard and Mustang also perform well in the area as forage oats. Most oat varieties available in Kansas perform adequately," he said.

The most recent K-State publication on spring oat varieties can be found at: <http://www.oznet.ksu.edu/library/crpsl2/srp806.pdf> or at K-State Research and

Extension county and district offices.

Martin gave these tips for producers who are planning to plant spring oats:

Before planting, check the herbicide history of the field. Oats are sensitive to triazine herbicides. If planting oats for pasture and considering applying a herbicide for weed control, check the pesticide label for grazing restrictions.

A seeding rate of two bushels per acre is recommended. Under good soil moisture or irrigation, three bushels per acre may be preferable for grazing.

When grown for hay or silage, fertility recommendations are 75 to 125 pounds of nitrogen per acre. When planted for grazing, an additional 30 pounds of nitrogen per acre are recommended. As always, a soil test is recommended.

Oats may be successfully planted no-till, however, growth and vigor are typi-

cally greater when pre-plant tillage is used.

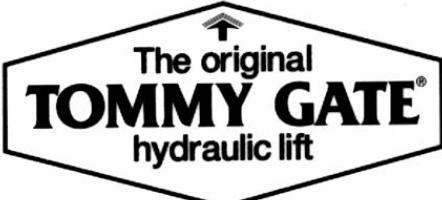
No-till is more successful in fields that have been under no-till for a period of years, and riskier in 'opportunistic' or intermittent no-till situations. In either case, a fine, firm seedbed is necessary for optimal production. Under adequate soil moisture condi-

tions, a seeding depth of one-half to one inch is preferable. Oats may be planted at depths greater than one inch under dry conditions; however, oat seedlings are less vigorous than wheat and can experience difficulties emerging at deeper planting depths, especially after crusting rains.


To facilitate planting and maximize forage production, winter annual weeds should be controlled mechanically or with a burndown herbicide prior to planting.

Weed control is best achieved through a good stand with rapid growth.

Before using any herbicides consult the label.



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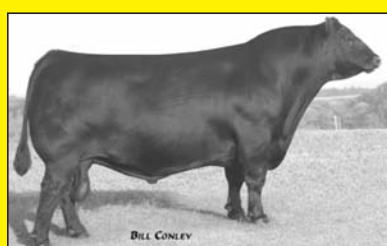
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# Horsin' Around

By Don Coldsmith



## The Theater — A Touch Of Culture

There's a tendency today to look back with a certain amount of ridicule on the lack of culture on the frontier of the 19th Century. People who are into genealogy find that the family names change in spelling through the generations. Many early settlers and immigrants from other cultures could not read or write English. Everything was phonetic, which allows for a lot of leeway. I heard of a French poodle, for instance, named "Fido" but spelled "Phydeaux." But you get the idea ....

However, there was a strong push toward education and culture, from very early times. Some of the mountain men in their fur trade period were highly educated, and could even recite Shakespeare. Cowboys in lonely "line shacks" often read not only "dime novels" during lonely winter evenings, but classic literature in paperback form, given as premiums with such supplies as coffee or other staples.

Small towns began to dot the prairie, a day's travel apart to provide "farm to market" access. There was a lot of patriotism, which translated on the local level into civic pride. A town would need a store, a church, a livery stable, and very early, a school. And for the edification of adults, some sort of meeting place for lectures, concerts, debates, minstrel shows, magicians, anything a traveling show company might provide. The towns with the best facilities might attract the best entertainment. Sometimes, even, internationally known vocalists and entertainers. Many were called "opera houses," because there were quite a few legitimate opera companies bringing culture to the frontier.

Some of the buildings were plain and functional, but many were quite ornate showplaces. This was a period when architecture had some real class. A variety of styles and traditions from highly developed cultures were evident. Greek, Roman, Asian ... various time periods, representing the big points of achievement in France, Italy ... The Renaissance period (by comparison, what will our current designs look like in a century or two)?

All of this comes to mind as a major effort was launched to restore and

preserve the old Granada Theater in Emporia. Like many in other towns, the Granada was converted into a movie theater. Sometimes the structures were used for both live acts and movies for a few decades. Many citizens recall such usage, and have a soft spot in their hearts for memories of spectacular "shows," or maybe a high school date in the darkness of the balcony. People in all walks of life have some memories in these old theaters. For a surprising start, I learned that there are dozens of communities in Kansas alone, working with their respective heritage. The Kansas Historic Theaters Association lists 29 membership groups.

In looking over the list, I find that I've been in several of these, usually to attend a movie more years ago than I'll admit. Some have interesting names which reflect that they were once part of a commercial chain, usually movies. Fox, Granada, Chief, and Ritz are examples. On the other hand, there are three "opera houses."

Some of these member theaters are already restored and in use for mul-

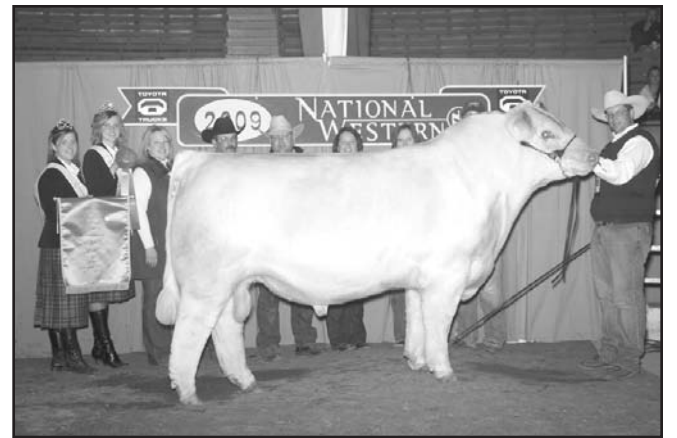
tiple activities. I've seen two, the Columbian Theater in Wamego, and the Brown Grand Theater in Concordia. Both are worth a trip just to tour them and see their grandeur. I'm told that there are others, too.

It might be worth mentioning that many old theaters have a reputation for

ghosts. This includes theaters on college campuses, such as Albert Taylor Hall at Emporia State University, where a figure in Shakespearean costume appears backstage from time to time. Why? Who knows? But on any stage there has been a variety of intense emotional outpouring, over a long period of time.

Author Lisa Hefner Heitz, who has made a study of reported hauntings in the great plains, says that "I have yet to run across a theater that isn't haunted ..."

The Granada? Of course. Maybe I'll have to do a column on haunted theaters. See you down the road.



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## Calving assets

By Steve Suther

Most North American cow herds calve in the "spring," very broadly defined as January to May because folks contending with wind chill don't want to admit they calve in the winter. Spring continues for the first three weeks of June, but we tend to call that summer calving. And of course, millions of fall-born calves will

soon face weaning.

Whenever, wherever, each calving season brings new beginnings. The calves show themselves, fortunately almost always already on the ground. That's more likely if they are the result of planned matings. In groups of bred heifers, planning should have taken calving ease into account.

Some producers' main

plan is to get the calf puller ready because every third or fourth heifer always needs assistance. Many heifers calve in February and March because that gets it done before fieldwork. With feelings of dread, we get up twice every night to check them. If we ignore the alarm clock, big problems may turn up when that sun rises.

The odds are astronomically in favor of that sun appearing to rise in the east every morning. But we don't have to accept everything else; the fact that something does not change doesn't mean it cannot change. A focused effort to inject uniformity and calving ease can pay off in short order.

As calves from both the

heifers and cows are tagged and recorded, they should become part of a master plan. They are assets, not only on your ledger, but for the whole beef industry.

Are they at risk of becoming "toxic assets" like the mortgages in the bank's financial sick pen?

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*Continued on page 13*

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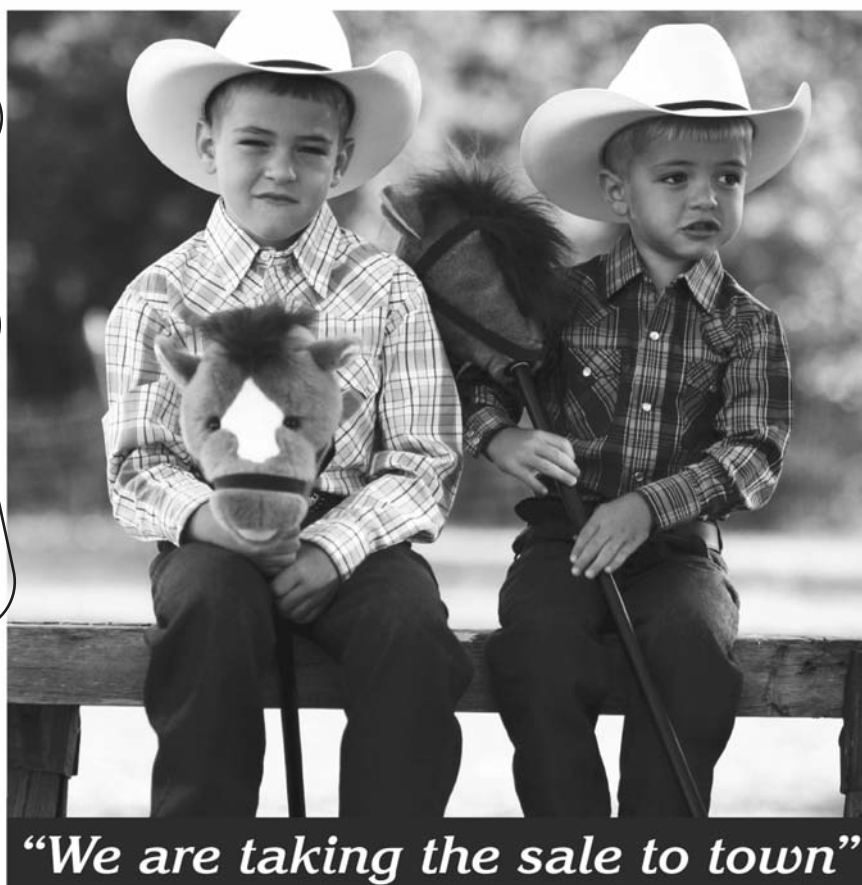
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## Black Ink, continued...

Continued from page 11

genetics, and lines meant for a harsh, austere range are poorly matched with a lush environment.

In terms of their potential for uniformity, growth and beef quality, do you know what these calves can be? If you don't really know, you could be missing some opportunities to add value in managing the herd beyond getting live calves.

Part-time producers with very small herds can often find expert advice from an Extension beef specialist,

their bull supplier or a friendly neighbor with a larger and apparently well-managed herd. Everybody can also find worthwhile ideas online.

Very large producers may not even read this far, but volume alone does not prove superiority of herd management. In fact, they may be at a disadvantage in the time and labor they devote to managing individual cattle in an extensive herd. On the other hand, millions of excellent calves are produced from large herds where managers have made quality beef

a profitable priority.

Regardless of herd size, health and nutrition of the calves should be paramount from now on, through a complete mineral, vaccination and low-stress weaning program. Millions of calves get to their weaning date only by the passage of time,

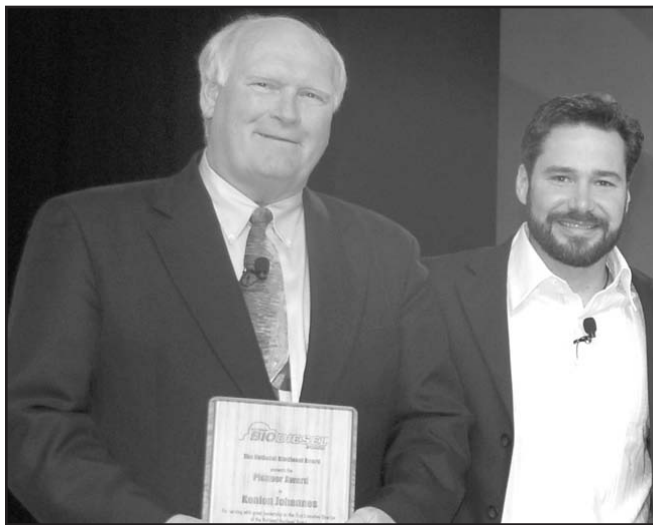
and whether directly placed or via auction markets, they arrive in feedlots at great risk of becoming toxic assets.

Chronics in sick pens are waiting to recover a semblance of health, go back out to grass for a while or continue the path toward a finished harvest, but many will

be extremely low value or even condemned. They will certainly kill profitability.

Ironically, some who produce high-risk calves chide feedlots for lack of sharing information, or if they hear about the wreck, they pretend it wasn't caused by anything they did or didn't do.

Setting your calves up for success builds bridges with the feeding sector and makes yard managers receptive to sharing data even without retained ownership. And the data means more when you know the calves have been given every chance to succeed.



The National Biodiesel Board (NBB) presented the Pioneer Award to Kenlon Johannes, the first Executive Director of the National SoyDiesel Development Board. Johannes was the Executive Director of the Missouri Soybean Association before he managed NBB. He continues to promote biodiesel as administrator of Kansas Soybean Commission and CEO of the Kansas Soybean Association.

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a profitable priority.

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*The Kansas Cattlemen's Association is Kansas' fastest growing cattlemen's association. Our mission is to restore profits, self-esteem, freedom, fair trade, trust and community pride back to the farms, ranches and rural communities across Kansas and the Nation.*



## Family has made a name in horse business

Continued from page 3

horse led behind the caisson wearing an empty saddle with the riders boots reserved in the stirrups, which indicates the warrior will never ride again.

"They also used Mabel to teach new soldiers coming into the unit how to ride. They said she was safe and very smooth to ride, so she was excellent for new recruits," according to Suzanne.

From Rhode Island, Suzanne always liked horses and when her first horse contracted a foot disease, she decided that she wanted to become a veterinarian. "I came to K-State because the veterinarian treating that horse came to school here," she noted.

Jim, whose dad Thomas Avery was head of the K-State Poultry Department, was raised at the edge of Manhattan, and had horses

and other livestock while growing up.

Appropriately, Jim and Suzanne met while riding their horses in the Olsburg Centennial parade, and their first date after that was seeing who could catch the most bullfrogs.

"I think I caught the most, but I found out what a great person Suzanne was and that we had similar interests," admitted Jim, who already owned his farm, was a heavy equipment operator and had a working draft horse team.

The couple has two sons, Aaron, 20, and Eli, 22, both who showed Morgan Horses in all events in 4-H and Pony Club competitions. Aaron is studying biology at K-State, while Eli is a farrier. Jim works for Riley County, and Dr. Suzanne Avery works as a civilian veterinarian at Fort Riley in addition to her private practice.

Highly conscientious of horse quality, the Averys pointed out that their horses are not generally shown in Morgan halter classes. "Our horses have more substance, heavier bone, larger feet and typically are not as refined as those horses which win in the halter competition," Suzanne clarified.

Objectives for Kansas Bluestem Morgans are to continue to produce "Morgans with substance, soundness, sensibility, trainability and usability, with uniformity and consistency."

Because many people who want horses may not have much horse knowledge or experience when they initially get them, Suzanne contended, "It is our obligation to produce horses of this caliber and work with them from the day they're born, so their new owners can have a positive and pleasant experience."

## Attention Commercial Cattlemen: Sylvester Bull Development hosts: Bull Open House and Preview

**Saturday February 28 — 9:00 am-4:00 pm**

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**Milk: +29 Marb: +0.64 RE: +0.51 \$B: +65.26**

A herd bull prospect by the carcass leader  
Predestined that stems from the famous Lucy cow  
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### 32<sup>nd</sup> Annual Bull and Female Sale

**March 6, 2009 • 3:30 p.m.**  
Purebred Beef Teaching Unit, Manhattan, KS  
Sale broadcast on LiveAuctions.tv

**Selling 70 Bulls and 50 Females**

*Females consist of: Show Heifer Prospects ■ Fall & Spring-Bred Registered Females ■ Spring-Bred Commercial Females ■ 3 Ranch-Broke AQHA Horses*

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*Check website www.asi.ksu.edu/bullsale for updated pictures, sale videos and RFI data.*

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21<sup>st</sup> Annual Superior Genetics Sale  
Monday • March 2, 2009 • 12:30 p.m.  
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### Offering: 90 Fall & Spring Yearling Bulls

Including 30 spring bulls from Chippewa Valley Angus Farms, Wolf Creek Angus Ranch and Calcutta Farms – my brother, sister and father's Angus operations.

These family members have selected cattle from us and endorsed our program over the years. We know you will like the offering!  
All bulls carry the same Lyons Ranch satisfaction guarantee.



**LYONS EMBLAZON 7147**

Sire: Emblazon

Dam's Sire: Sitz Traveler 8180

BW	WW	YW	Milk	SC
+3.3	+50	+63	+18	+47
NR	Adj. Yearling Weight			
5@109	1238			



**LYONS MATRIX 7132**

Sire: BC Matrix 4132

Dam's Sire: SAV 5175 Bando 0699

BW	WW	YW	Milk	SC
+3.9	+57	+102	+22	+73
NR	Adj. Yearling Weight			
1@110	1200			

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# Auction Sales Scheduled

check out the on-line schedule at [www.grassandgrain.com](http://www.grassandgrain.com)

February 17 — Farm machinery at Belleville for Kenneth & Joan Brzon. Auctioneers: Realty & Assoc.-Mark Uhlik Auctions.

February 18 — Ag equipment. Internet only. Auctioneers: Purple Wave Auctions.

February 19 — Salers sale at Quinter for GG&T.

February 20 & 21 — Antiques, collectibles & misc. at Douglass. Auctioneers: Swenson Real Estate & Auctions.

February 21 — Farm & industrial machinery consignment at Clay Center. Auctioneers: Mugler Auctions.

February 21 — Household, antiques, machinery & misc. at Belleville for Al Havel. Auctioneers: Novak Brothers & Gieber.

February 21 — Firearms, hunting & sporting equip., military, Civil War, WWI & II, Nazi items, air rifles, knives, antiques & more at Aurora, NE for Burger Estate. Auctioneers: Cornwell Auctions.

February 21 — Tractor, shop equipment & household items at Galva for Leroy & Hope Hill. Auctioneers: Schmidt Auctions.

February 23 — Angus sale at Allen for Vohs Angus Farm.

February 24 — Brand that Works Production Sale at Manhattan for Mill Creek Ranch.

February 24 — Morris Co. land at Council Grove for Terry & Deborah Adams-Chris & Jamie Blackledge. Auctioneers: Hallgren Auctions.

February 25 — Jefferson Co. land at Valley Falls. Auctioneers: Farmers National Company.

February 25 — Stylist chairs, supplies, appliances at Manhattan for Classique Hair Design. Auctioneers: Vern Gannon Auctions.

February 26 — Consignment auction at Cornlea, NE. Auctioneers: Michael Wegener Implement.

February 26 — Geary County land at Junction City for Grant L. Glessner. Auctioneers: Brown Real Estate & Auctions.

February 28 — Antiques, collectibles, furniture & misc. at Concordia for Lucille Ostlund Estate. Auctioneers: Larry Lagasse Auction & Real Estate.

February 28 — Harvesting equip., trucks, tractors, tillage equip., planting & hay equip. & misc. SE of St. Marys for Bob & Joe DeDonder & Neighbors. Auctioneers: Everett Hoobler & Dennis Rezac.

February 28 — Limousin bull sale at Westphalia for Cherry Creek Limousins.

February 28 — Hereford bulls & Quarter Horses at Cottonwood Falls for TS Ranch.

February 28 — Land auction at Frankfort for Heirs of Paul Skoch. Auctioneers: Joe Horigan Auctions.

February 28 — Farmers Liquidation Auction at Fall City, NE. Auctioneers: Snethen Auctions.

February 28 — Nemaha Co. Farmland at Centralia for Weyer Brothers. Auctioneers: Cline Realty & Auction.

February 28 — Coin auction at Emporia. Auctioneers: Swift-N-Sure Auctions.

February 28 — Trucks, trailer, farm machinery at Everest for Glen & Grace Leitch. Auctioneers: Howard Auctions.

February 28 — Clean up farm sale at Pretty Prairie for Mr. & Mrs. Don Albright. Auctioneers: Giefer Auction Service.

February 28 — Construction tools, woodworking, plumbing, sheetrock, generators, ladders, hardware & supplies at Chapman for Leslie Schubert. Auctioneers: Reynolds, Mugler &

Geist.

February 28 — Coffey Co. cropland at Burlington for The Betty Jane Hayes Revocable Trust. Auctioneers: Kurtz Auction & Realty.

February 28 — Machinery farm sale at Faulkner for Monty Overman. Auctioneers: Delbert Rowden Auctions.

February 28 — Spring consignment sale at Cheney. Auctioneers: Hillman Auctions.

February 28 — Auto, trucks, trailers, recreational & farm at Hays. Auctioneers: Purple Wave Auctions.

March 1 — Firearms, knives, Harley Davidson items, trailers, vehicles, mechanic tools & household at Chapman for Leslie Schubert. Auctioneers: Reynolds, Mugler & Geist.

March 2 — 21st Annual Superior Genetics Angus Bull Sale near Manhattan for Lyons Ranch.

March 3 — Angus sale at Washington for Cattleman's Choice Angus.

March 3 — 36th Annual Production sale at Guide Rock, NE for S&S Polled Herefords, Schutte & Sons.

March 5 — Angus sale at Garnett for Hillhouse Angus.

March 5 — Chase Co. land at Cottonwood Falls for Joan & Dean Brown & Keller Family. Auctioneers: Griffin & Biggs Auctions Revocable Trust.

March 6 — Angus bull & female sale near Olsburg for Laflin Ranch.

March 6 — Bull & female sale at Manhattan for KSU.

March 6 — Marshall Co. land at Beattie for Don Jones. Auctioneers: Olmsted Auctions.

March 7 — Gelbvieh bull sale at Pomona for Judd

Ranch.

March 7 — Farm machinery & misc. NW of Randolph for Ralph Hagenmaier. Auctioneers: Kretz, Hauserman, Bloom Auction Service.

March 7 — Farmland & farm equipment at Washington for Dennis & Dorothy Stigge. Auctioneers: Raymond Bott Realty & Auction.

March 7 — Farm machinery, equipment, lawn mower, household goods & misc. at Barneston, NE for James "Jim" Habrich. Auctioneers: The Auctioneers.

March 7 — Farm sale S. of Goddard for Mr. & Mrs. Ralph Landwehr. Auctioneers: Giefer Auction Service.

March 7 — Grassland-Chase Co. at Cottonwood Falls for Alan & Becky Smith. Auctioneers: Sam Griffin Auctions.

March 7 — Real Estate at Manhattan for Norma & Duane Benton. Auctioneers: Vern Gannon Real Estate & Auctions.

March 9 — Angus & Red Angus bull & female sale at Plainville for Rock 'n R Angus Ranch.

March 9 — Real Estate & personal property at Manhattan for Leroy & Geneva Furey. Auctioneers: Vern Gannon Real Estate & Auctions.

March 10 — Marion Co. bottomland at Marion for Ora & Margaret Hett. Auctioneers: Leppke Realty & Auctions.

March 10 & 12 — Ottawa Co. grass, cropland & farmstead at Wells & Minneapolis for Murphy Farm, Inc. Auctioneers: Burr/Carlson Farm & Ranch Realty.

March 11 — Real Estate at Courtland for Dan & Shirley Sandell. Auctioneers: Larry Lagasse Auction & Real Estate.

March 12 — Peyton Creek-Chase Co. land at Cottonwood Falls for Beef Production, Inc. Auctioneers:

Rick Griffin Auctions.

March 13 & 14 — Private Treaty Angus sale at Holton for Rinkes Cattle Co.

March 14 — 23rd Annual Concordia Optimist Club Consignment Sale at Concordia.

March 14 — Consignment Auction at Lyndon for Harley Gerdes.

March 14 — Farm machinery & miscellaneous W. of Manhattan for David & Gladys Schurle Trust & Jeff & Glenda Holmes. Auctioneers: Kretz, Hauserman, Bloom Auction Service.

March 14 — Farm sale N. of Haddam for Joe & Virginia Baker. Auctioneers: Novak Brothers & Gieber.

March 14 — Gelbvieh & Balancer bull sale at Belleville for Rippe Gelbvieh.

March 14 — Annual production sale at Smith Center for Overmiller Gelbvieh & Red Angus.

March 15 — Angus sale at St. Joe, Mo. for April Valley Farms.

March 19 — Benoit Angus 20th Annual Bull Production Sale at Esbon.

March 21 — Farm Sale Southwest of Concordia for Bedford Malmquist Estate. Auctioneers: Larry Lagasse Auction & Real Estate.

March 21 — Hereford sale at Manhattan for Northeast Kansas Hereford Association. Auctioneers: John Cline.

March 21 — Consignment auction at Belleville for Race Museum. Auctioneers: Novak Brothers & Gieber.

March 21 — Farmland, tools & antiques at Waterville for Elma Dettmer & Myrtle Dettmer. Auctioneers: Raymond Bott Realty & Auction.

March 21 — Farm equipment & related items at Junction City for Hartman Consignment sale. Auctioneers: Brown Real Estate & Auction Service LLC.

March 21 — Angus sale at Zenda for Molitor Angus.

March 21 — Lyon Co. land at Emporia for M. Laverne Craig Revocable Trust & Mildred M. Conrad Revocable Trust. Auctioneers: Pearl Real Estate & Appraisal Service.

March 23 — Horned Hereford, Black Angus, black whiteface heifers & Quarter Horses at Dwight for Oleen Brothers.

March 24 — Brangus & Angus bull sale at Eureka for Suhm Cattle Co.

March 28 — Registered Angus bull & female production sale W. of Topeka for Mission Valley Ranch.

March 28 — Farm machinery, vehicles & misc. E. of Belleville for Edward Novak Estate. Auctioneers: Novak Brothers & Gieber.

March 28 — Consign or donate at Lawrence for Galen Douglass Memorial. Auctioneers: Dale Douglass Auctions.

March 28 — Nemaha Co. farm land at Seneca for Ronald J. Haverkamp. Auctioneers: Cline Realty & Auctions.

April 3 — 27th Annual Bull Sale at Hyannis, NE for Hebbert Charolais.

April 4 — Limousin sale at Salina for Kansas Limousin Breeders.

April 4 — Real estate, farm equipment, construction equipment & household W. of Eskridge for Keith & Debbie Simon. Auctioneers: Murray Auction & Realty.

April 4 — Farm machinery

*Continued on page 16*

## AUCTION

**SATURDAY, FEBRUARY 21 — 11:00 AM**

Offering for sale at public auction, located at 2253 Frontier Rd., from Galva, KS 1 mile East, 3 miles South & 1/2 mile East or from the 4-way stop in Moundridge, KS 9 miles North & 1/2 mile East.

### TRACTOR, SHOP EQUIPMENT & HOUSEHOLD ITEMS

2001 Kubota 2710 FWA diesel tractor, roll bar, 547 hrs., 3 pt., PTO, hyd., with Kubota LA402 loader, like new, sells as unit; 1993 Grasshopper 616 riding lawn mower, 2000 44" deck, 845 hrs., clean; Bush Hog 5' rotary mower; TSC 250 fert./seeder, 3 pt., PTO; Field Master 9" post hole digger; IHC manure spreader; Bush Hog 5' 3 pt. blade; 2 sec. 3 pt. rotary hoe; 3 pt. sprayer; bale spear; Land Pride quick hitch; 2 wheel yard trailer; Craftsman 10" 3 HP table saw; Craftsman 16" chain saw; Craftsman telescoping chain saw; Thunder Bolt AC/DC 225 arc welder; Coleman 20 gal. 5 HP air compressor; DeWalt 12" chop saw; Briggs & Stratton 5550 watt 10 HP generator; Craftsman circular saw; Pro Weld torch & gauges; Werner 16' ladder; step ladder; Porter Cable 1/4" crown stapler; Porter Cable 16 & 18 gauge finish nailers; Porter Cable 6 gal. 150 psi

portable air compressor; DeWalt 1/2" drill; Craftsman jig saw; Power Make 1/2 impact wrench & sockets; Power Mat air hammer; socket sets; floor jack; Weed Eater 22" push mower; fert. spreader; Craftsman 22" Bush Wacker gas powered hedge trimmer; shovels & rakes; roller stands; plumbing & elec. supplies; metal shelving; rain trains; hyd. cylinder; log chains & boomers; Homelite gas trimmer; fencing supplies; toolboxes; bench grinder; vise; air bubble; chain link fence; elec. fencers; dremel; come-a-long; numerous golf clubs; stock tank; feed tubs; 2 round brome bales; dog house & heated bowls; 2 miniature horses with harness & pony cart; Sanyo apartment size refrigerator; stereo & speakers; exercise equipment; humidifier; 2 drawer file cabinets; keyboard; VHS tapes; wooden cabinet; chairs; 2 matching twin beds; Jenny Lind crib; white plastic toddler bed & more.

**TERMS:** Cash day of sale. Statements made day of sale take precedence over advertised statements. Lunch by United Center Church.

**LEROY & HOPE HILL, SELLERS**

**VAN SCHMIDT • Auctioneer/Realtor**

7833 N. Spencer Road, Newton, KS 67114

**620-367-3800 or 620-367-2331**

Schmidt Clerks & Cashiers

## AUCTION

**SATURDAY, MARCH 7 — 2:00 PM**

**Cottonwood Falls Community Bldg.**

**COTTONWOOD FALLS, KANSAS**

**320 ACRES GRASSLAND, CHASE CO., KS**

**PROPERTY LOCATION:** From Cottonwood Falls, Ks., go 4 miles West on Lake Rd. to N Rd. then 4.5 miles South to 160 Rd., then 1 mile West to M Rd. to NE corner of property or from Elmdale, Ks., go 2 miles East on Lake Rd., then 4.5 miles South to 160 Rd. then 1 mile West to NE corner of property.

**LEGAL DESCRIPTION:** East 1/2 of Sec. 22, Twn. 20, Rge. 7, 6th PM, Chase County, Kansas.

**PROPERTY DESCRIPTION:** 320 acres of grassland with gentle rolling hills, a very good pond and good fences. A new set of pipe catch pens is in the southeast corner of pasture with good access on one mile of all weather road on east side. In the heart of the Flint Hills, this will work well for cows or double stock cattle.

**REAL ESTATE TERMS:** Seller requires 10% down as earnest money. Closing to be on or before April 7, 2009 at which time Kansas warranty deed will be given. Title Insurance and closing costs will be paid one half by the buyer and one half by the seller. Title Insurance and escrow and closing will be with Chase County Title Co., Cottonwood Falls, KS.

**All prior years taxes paid by the seller. 2009 taxes to be prorated to date of closing. Mineral rights are intact. All information has been gathered from Chase County sources and is deemed reliable, but not guaranteed.**

**CALL SAM GRIFFIN FOR SHOWING OR WITH ANY QUESTIONS: Toll-Free 1-888-252-5603, Home: 620-726-5877, Cell: 620-382-7502.**

**Sam Griffin Auction and Cline Realty & Auction are representing the sellers. All financing arrangements must be made prior to the auction. All statements made day of auction take precedence over printed material.**

**For more info and pictures go to:**

**[www.KansasAuctions.net](http://www.KansasAuctions.net)**

**SAM SAYS:** "Excellent grass 9 miles Southwest of Cottonwood Falls. What an opportunity for you to own a part of the Flint Hills in Chase County, Kansas. Affordable acreage with an awesome view, this would make a very nice building site."

**PROPERTY OF ALAN & BECKY SMITH**



## AUCTION

**SATURDAY, FEBRUARY 28 — 9:00 AM**

**LOCATED: (26105 SO. HERREN) OR 1 MILE WEST, 1 1/2 MILE SOUTH OF PRETTY PRAIRIE, KS OR 2 MILES EAST, 6 1/2 MILES NORTH OF KINGMAN, KS**

### CLEAN-UP FARM SALE

2 -1975 Versatile 800 Tractors, 4x4, 3-Hyds. Cab & Air, R134, Good Tires (field ready); 1973 JD 4430 Tractor, Cab & Air, 3-Pt., Dual Hyd., Diesel, Good Tires, New Clutch (good); JD 2010 Tractor, 3-Pt. Hyd. Gas, Good Tires (slick); 1983 AC Gleaner N6 Combine, Cab & Air, Series 3, Overhauled 2008; 27-Ft. G15451T84 Header & Trailer; Allis HD-5 Crawler Loader Tractor; 2—Combine Header Trailers; 1974 GMC Tandem Truck, Twin Screw, Detroit Diesel, 22-Ft. Bed & Hoist (slick); 1988 Ford F250 Pickup, Diesel, 5-Spd.; 1975 GMC Truck, 16-Ft. Bed & Hoist, 4-Spd. 2-Spd. (good); 1960 Chev Truck 15-Ft. Bed & Hoist, 4-Spd. 2-Spd., Stock Racks, New Motor (good); 1980 Vermeer 605F Round Baler (very good); Red-Dale Pickup Camper, 110 & 12V, Very Clean; Kawasaki 4x4 ATV, good; JD 16-Ft. Offset Disc; 2—JD DR-A Grain Drills, Press; Drill Hitch; JD 640 Hay Rake; 2—JD 6x16 Plows; JD R Manure Spreader (good); JD 112 Riding Lawn Tractor; JD #5 7-Ft. Bar Mower; Versatile 14-Ft. Swather, Cab & Crimper Trailer; Crustbuster 41x8 Gray Box, Drill, Double Disc, Hyd. Fold, good; Crustbuster Hoe Drill, Hyd. Fold; Wilbeck Triple Fold, 38-Ft. Spring Shank, Cultivator, good; Wilbeck Double Fold, 38-Ft. Spring Shank Cultivator, New Sweeps (good); Sunflower 22-Ft. Chisel,

el, w/Noble Harrow; Krause 19-Ft. Chisel w/Harrow; Krause 36-Ft. Cultivator, Hyd. Fold; Krause Roto Tiller 3-Pt., 4-Row; Noble 54-Ft. Springtooth w/Harrow; Bush Hog 32-Ft. Model 1450 Double Disc; Shopmade 15-Ft. Chisel; Rhino 15-Ft. Rotary Mower, Bat Wing; Otter 11-Ft. Dozer Blade for 800 Versatile Tractors; Shopmade Rye Wicker, V-4 Motor, 30-Ft.; 2-Wheel 200-Gal. Field Spring w/Booms; Open Top 5x16 Bumper Pull Stock Trailer; Grain Auger 27-Ft. x 6" Hyd. Motor; Grain Auger 52-Ft.x8" P.T.O. (good); Speedmover 10-Ft.; Tree Saw 3-Pt.; Ford 4-Row Rotary Bottom Planter, 3-Pt.; Rotary Mower, 5-Ft. 3-Pt.; Tool Bar, 3-Pt.; Rear Blade, 3-Pt.; 2—Pickup Bed Trailers w/Tool Box & Tanks; Small Lawn or ATV Trailer; AC 24-Ft. Combine Header & Trailer (parts); Hedgeposts & Firewood; 60-Gal LP Tank; 5—Star Post Hole Digger, 3-Pt.; PTO Wire Roller; Sections of Drag Harrows; Used Truck Tires & Wheels, 235x32 Tractor; Head Gate; Steel Wheels; 1940 Ford Pickup & Model A Parts; 4-Wheel Hay Trailer; A Frame (large); Jacuzzi Swimming Pool Pump; Echo Chain Saw; Air Compressor; Airco Portable Welder 12-HP Motor Space Heater; Garden Tiller; Warm Morning Heating Stove; Old Post Drill; Maytag Wringer Washer; 3—Trailer Loads of Farm & Shop Related Items.

**Many other articles too numerous to mention.**

**TERMS:** Cash. Lunch served. Not responsible for accidents.

**MR. & MRS. DON ALBRIGHT, SELLERS**

**Ph. 620-459-6839 or 620-459-6272**

**GIEFER AUCTION SERVICE**

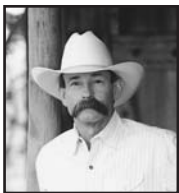
**Larry Giefer, Auctioneer & Real Estate Broker**

**Kingman, KS**

**Phone 620-532-2883**

**[www.gieferauctionandrealstate.com](http://www.gieferauctionandrealstate.com)**





# BAXTER BLACK

ON THE EDGE OF COMMON SENSE

## A Simple Conversation

I came across a neighbor who was working in his shop. His real name was Herbert, but we all just called him Pop. He has gotten hard of hearing, which can happen growing old. I guess the roar of table saws and planers took their toll.

One afternoon last winter, I was on an ambulation. As I strolled in through his shop door, I heard a conver-

sation. I could see no one was with him, just his coat hung on the shelf. But, I knew, because I knew him, he was talking to himself.

"Should I cut this off exactly at three-fourths of an inch? Or nine-sixteenths for safety's sake, cause it's sure a lead pipe cinch. It'll be too short to fit right if I'm off a saw blade width, but I

know how long the space is 'cause I measured it, I didh!

Hey, it's better safe than sorry, measure twice, cut once I say. If I have to saw it over, there's no sweat. I've got all day. But why bother workin' extra if I know I'm right to start. That's the point of carpentering, not about me lookin' smart.

It's a chicken house for gosh sakes, it's not the Taj Mahal. But I pride myself on good work, be it Bunyanesque or small. I'm gonna make the cut three-quarters. It's just a simple truss. And it really doesn't matter, ain't nobody here but us!"

GRASS & GRAIN

Continued from page 15

sale W. of Corning for Kenneth Rothers. Auctioneers: Deters Auctions.  
April 4 — House & household furniture & misc. at Onaga for Donna Shepard Estate. Auctioneers: Cline Realty & Auctions.  
April 11 — Show Pig Auc-

## Auction Sales Scheduled

tion at Wamego for Fink Farms.  
April 18 — Household, antiques & misc. at Belleville for Robert & Nancy Weary. Auctioneers: Novak Brothers & Gieber.  
April 18 — Eby Ranch Grass Time Sale at Emporia for Eby Ranch.

April 18 — Grassland & house in Jackson Co., farm machinery & misc. W. of Holton for Loyd Sender. Auctioneers: Cline Realty & Auctions.  
April 18 — Farm equipment at Greenleaf for Tim & Christy Harlan. Auctioneers: Raymond Bott, Lee Holtmeier and Luke Bott.

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5 speed, diesel, 2WD, 115,00 miles.

**\$7,995**

### 2007 CHEVY C-2500



6.0L, Auto, 31,000 miles.

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### 2004 FORD F-450

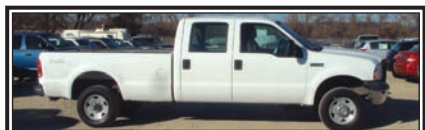


Crew cab, 4WD, auto, diesel, XLT,

69,000 miles

**\$24,995**

### 2005 FORD F-250 XL



Crew Cab, long bed, tilt, cruise, 4WD, auto, 5.4L V8, only 20,000 miles.

**\$18,285**



### 2005 DODGE RAM 2500



Quad Cab, Full Power, Hemi, 44,000 miles

**\$14,900**

### 2007 C-4500



Crew Cab, Duramax Diesel, Allison Transmission, 12 ft. Dump Bed, Power Windows & Locks, Tilt, Cruise, Running Boards, Rear & Side Cargo Doors, Only 10,000 Miles.

**\$30,895**

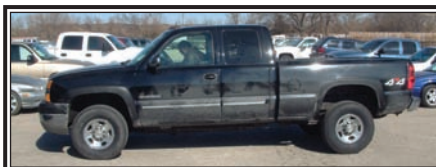
### 2007 DODGE 3500



Quad Cab, 4WD, Diesel, Auto, Full Power, 51,000 miles.

**\$26,900**

### 2004 CHEVY K2500



Ext Cab, 4WD, 6.0L, Power windows, 51,000 miles.

**\$17,995**

### 2007 DODGE RAM 3500



Diesel, 4x4, 6 speed manual, 30,000 miles.

**\$29,895**

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