



# Kansas Hay Market Report

Ground alfalfa movement: Southwest/South Central Tonnage: 13,021/3,769 Last week: 12,844/3,772 Last year: 11,664/3,588 Hay trade slow to moderate. Demand moderate to strong for alfalfa pellets and dairy Alfalfa, moderate for grinding alfalfa, stock cow quality hay and prairie hay. If you have hay for sale or pasture to rent or need hay or grazing, use the services of the Hay and Pasture Exchange website: [www.kfb.org/hayandpasture/default.htm](http://www.kfb.org/hayandpasture/default.htm)

Southwest Kansas: Dairy and grinding alfalfa steady. Movement dairy active, ground moderate. Alfalfa: Horse, small square, 150.00-200.00, mostly 180.00-200.00; Dairy, Supreme 150.00-175.00; Premium 140.00-150.00, a little 170.00-175.00; Good, 120.00-140.00; a little new crop Dairy contracted 95.00-100.00 standing in the field; Stock Cow, Fair to Good 100.00-125.00. Utility-Fair grinding alfalfa at the edge of the field, 95.00-105.00, some 85.00-95.00 shipped in, a little new crop contracted 110.00-115.00. Ground and delivered locally to feedlots and dairies, 115.00-125.00, a little new crop contracted 142.00 clock. The week of 2/25-3/1, 13,021T of grinding alfalfa and 2,550T of dairy alfalfa were delivered. Straw, good large square bales 50.00. The average paid by feedlots on March 1 for alfalfa ground and delivered was 120.38, down 9 cents from last month, usage was 1,136T/day up 1%, total usage was 32,949T.

South Central Kansas: Dairy and grinding alfalfa and alfalfa pellets steady. Movement moderate. Alfalfa: Horse, small square 200.00-210.00, mid square 175.00-185.00; Dairy, Supreme 145.00-165.00; Premium 120.00-145.00; Good, stock cow 100.00-120.00,

grassy 90.00-100.00. Utility-Fair grinding alfalfa at the edge of the field 70.00-85.00, 85.00-95.00 delivered, Utility 60.00-65.00. Ground and delivered locally to feedlots 100.00-120.00. The week of 2/25-3/1, 3,769T of grinding alfalfa and 900T of dairy alfalfa were delivered. Alfalfa pellets: Sun cured 15 pct protein 150.00-160.00; 17% 160.00-170.00; Dehydrated 17% 210.00. Straw, good large square bales 45.00-50.00. Sudan, large square 55.00-65.00, large round 50.00-65.00. Milo stalks large bales 45.00-55.00. Cornstalks 40.00, or 55.00 delivered. The average paid by feedlots on March 1 for alfalfa ground and delivered was 102.90, up 1.55 from last month, usage was 343T/day, down 5%, total usage was 9,956T.

Southeast Kansas: Alfalfa, brome and prairie hay steady. Movement variable, slow to moderate. Alfalfa: Horse and goat, small or mid square 155.00-160.00, clippings in mid square 180.00-200.00. Dairy alfalfa, Premium, 125.00; Good, Stock cow 100.00-125.00. Bluestem: Good, small squares 90.00 to mostly 100.00, mid and large squares 80.00-90.00, a little 100.00, large rounds 45.00-60.00. Brome: Small square Good 90.00-120.00, mostly 100.00-110.00, Good mid and large squares 85.00-100.00, Good large round 60.00-70.00. Sudan Mid square 90.00. CWF Grass Mulch, large round 50.00.

Northwest Kansas: Dairy and grinding alfalfa steady. Movement moderate. Alfalfa: Horse, small squares 180.00-200.00, Mid squares 160.00-175.00; Dairy, Supreme 140.00-150.00; Premium 125.00-135.00; Good, 110.00-125.00; Good Stock cow 95.00-115.00. Utility-Fair grinding alfalfa at the edge of the field 80.00-95.00; Ground and delivered to feedlots and dairies 110.00-130.00. Sudan and Cane good large square 65.00-70.00, large round 55.00-65.00. Cornstalks, large square 45.00-50.00. Milo stalks, large bales 50.00-60.00.

North Central-Northeast Kansas: Dairy and grind-

ing alfalfa, prairie hay and brome steady. Movement moderate. Alfalfa: Horse small square 185.00-200.00, Mid square 165.00-185.00; Dairy, Supreme 140.00-170.00; Premium 130.00-150.00, Good 95.00-135.00. Utility-Fair grinding alfalfa at the edge of the field, 65.00-75.00, alfalfa ground-on-the-truck 80.00-100.00. Grass hay: Bluestem small square, Good 90.00-100.00, Mid square 75.00-90.00, large rounds 50.00-60.00. Brome: Premium, small square 110.00-130.00; Good, small square, 90.00-110.00, Mid squares, 80.00-100.00, large round, 60.00-80.00, fair large round 50.00-60.00. Straw small square 2.50-3.00/bale, large bales 35.00-60.00/T. Sudan, good large round 65.00. Corn stalks 35.00-40.00. Milo stalks, large round 40.00.

\*\*\*Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.

\*RFV calculated using the Wis/Minn formula. \*\*TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage). The Kansas Hay Market Report is provided by the Kansas Department of Agriculture with technical oversight from the USDA Agricultural Marketing Service.

## AUCTION

SATURDAY, MARCH 22 — 12:30 PM

After 65 years we have decided to quit farming and will sell the following items at public auction at the farm located from CLAY CENTER, KANSAS 3 miles South to 14th Rd. (County Road #398) then 1 mile West and 1/4 mile North.

### TRACTORS & FARM MACHINERY - SELLS LAST

1973 John Deere 4230 tractor with cab and air, quad range, 2 SVCs, 18.4 x 38 rears w/rim mount duals, rear wheel wts., front bracket with lg. suitcase wts., 7151 hours, good rubber, ser. #011748R; 1968 John Deere 4020 tractor, open station, synchro mesh, 2 SVCs, 18.4 x 34 rears and duals, good rubber all around, front and rear wts., 8311 hours, has been underhauled, ser. #199011R, VG; 1969 John Deere 3020 tractor with canopy and JD #48 loader, 6 ft. bucket, valve box, very good 16.9 x 38 rears, good fronts, 1 SVC, 7813 hours, ser. #123952R, VG; Great Plains "Solid Stand 13" 21 hole x 7 1/2" double disc grain drill with grass seeder attachment and markers, 5,497 acres, always shedded, excellent condition; Kory model 185 - 250 bushel gravity flow box w/extensions and Hydra Fold hydraulic auger all mounted on Kory model 6072 heavy duty gear w/4, 11L 15 8 ply flotation tires, sliding hookup on tongue, shedded, very good unit; WW 6 x 16 ft. bumper hitch stock trailer with very good heavy duty tires, always shedded, excellent condition; Haul-Mor 7 x 14 ft. wooden grain box on JD 4 wheel gear, good shape; 7 x 14 ft. flatbed on Sears 4 wheel gear; Wilrich 18 ft. field cultivator w/hyd. fold and tine leveler; Krause 18 ft. hyd. fold tandem disc; Krause 13 ft. wheel disc w/tine tooth leveler; Krause 11 ft. chisel w/ga. wheels; White #546, 4 x 16 semi mt. plow w/ga. wheels and colters; Case 4x16 semi mt. plow w/gal. wheel, cylinder and colters; JD 145 3x16 semi mt. plow w/ga. wheel and colters; BMB 12 ft. pull type stock shredder; NH haybine 469, 9 ft. swather w/crimper; BMB 6 row 3 pt. danish tine cultivator; Fact built 8 ft. rear blade; Comer 3 pt. post hole digger w/bit, VG; (2) 20 ft. Crustbusters one 2 and one 3 rows teeth, spike tooth levelers; 4 section IH drag harrow on pull type hyd. folding carrier; JD 16 ft. 3 pt. springtooth w/vener; Case 75 bushel ground driven manure spreader on 2 wheels; old IH #5 side delivery rake in good working condition; BMB 6 ft. 3 pt. rotary mower, good; Clark pull type sprayer w/300 gal. alum. tank and hand boom; JD #5 7 ft. sickle mower; various pieces old horse drawn and other farm machinery, some for iron; 2 wheel trailer with old IH pickup bed (old Nordquist Implement delivery trailer); old narrow wooden grain box made by Lafe mounted on old wooden 4 wheel gear with 4 steel wheels.

### LIVESTOCK EQUIP. & FARM SUPPLIES - SELLS EARLY PM

Good 12 ft. portable loading chute of sq. tubing construction; Mellies Products 3 pt. or loader bale fork; (3) big round bale feeders; (4) 12 ft. metal factory feed bunks, various styles; 4 ft. Coop stock tank; (10) welded wire hog panels; (5) welded wire cattle panels; (75) elec. fence posts; various T posts; pile old hedge posts; cattle oiler on heavy metal frame; assortment hog and other wire fencing; cement blocks; 2 telephone poles; (20+) sheets good used galv. tin, several 10 ft. sheets, some longer; various pipe; pile of iron; assorted lengths wooden hog panels with doors; 35 sm. straw bales; International S-12 and other good fencers; 2 fuel barrels on stands; assorted lumber in various dimensions; 1/2 T stock racks and grain sides off of '50s Ford PU; (4) new LR-15 load C mud and snow tires; (2) new H78-15 mud and snow tires; 18.4 x 34 tractor tire, used; misc. other tires and wheels; misc. items too numerous to mention.

### 4 WHEELERS, TOOLS, ANTIQUES, MISC. - SELLS FIRST

Honda TRX 125 2WD 4 wheeler, elec. start, lights, utility rack, snow blade, VG; trailer for lawn tractor; Hardy pull type lawn sprayer with plastic tank; Lincoln 180 amp 220 volt arc welder; JD wrenches; new vice; log chains; Homelite 150 chain saw; Delta full sized crossbed tool box, like new; air compressor; shop vac; other shop supplies; JD "Tractor Parking Only" sign; small anvil; steel wheeled wheel barrow; fancy yard gates; galv. bath tub; other tubs; child's wagon; shed doors; old house doors and windows; other primitives; old Winchester model 67 single shot 22 with round barrel; hay stack cutter; buck saw; 2 man saw; hay mow grapple.

Note: Loader tractor available sale day or by appointment. 30 days for removal.

Terms: Cash or good check day of sale. Not responsible for accidents.

Clerk: Roy Harris, c/o Union State Bank, 701 5th St., Clay Center, KS 67432.

Lunch: Arlyss Vathauer

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## USDA-ARS research focuses on emerging cereal diseases

Wheat research at the USDA-ARS Plant Science and Entomology Research Unit in Manhattan focuses on several important wheat diseases including leaf rust, stripe rust, stem rust, scab and Karnal bunt (Kb). All of these diseases have serious economic impacts, and none of them are adequately controlled with current methods. Wheat remains vulnerable to natural or maliciously-introduced strains that may threaten our competitive position in the world marketplace. Working closely with university colleagues, USDA researchers are developing experimental wheat breeding lines with new sources of resistance to these threats to the yield and quality of the winter wheat crop.

One of the research targets is Karnal bunt, which first arrived in the United States about 10 years ago. Karnal bunt is a minor disease in terms of yield loss, but poses a significant economic threat to the U.S. wheat export industry due to international quarantine regulations by many of our trading partners. The Kar-

nal Bunt Research Consortium is working on Kb-resistant varieties, which could help reduce the risk of quarantine trade barriers. This Consortium includes USDA-ARS, Kansas State University, Texas A&M University, and Oklahoma State University, as well as international collaborators. Researchers in the consortium hope to release the first Kb-resistant winter wheat variety in the next year.

Unfortunately, Karnal bunt research in Manhattan is facing potential funding cuts in the next federal budget year.

The proposed terminations include some of the USDA-ARS Manhattan lab's base funding, in addition to funds earmarked for Karnal bunt research. The proposed budget would eliminate all funding to the multi-state Karnal Bunt Research Consortium that is funded through the Plant Science and Entomology Research Unit in Manhattan. Without continued funding, researchers won't be able to finish the project, which should result in several high-yielding resistant vari-

eties within three years.

"We have the potential to see successful outcomes from this program. This will happen only if the Karnal bunt research funding continues," said Kansas Wheat CEO Dusti Fritz. "We need to keep these funds in Kansas, working for wheat growers."

As the Karnal bunt research is being completed, there is a golden opportunity to redirect existing research efforts to new and emerging cereal disease threats such as stripe, leaf and stem rust.

Members of the National

Wheat Improvement Committee (NWIC) will be traveling to Washington D.C. on March 3-4 to discuss these research priorities with U.S. Congressional Members. The Committee will reiterate the fact that this work on Kansas wheat needs to continue and push for redirection of Karnal bunt funds into broader research on Emerging Cereal Diseases.

To voice your support of essential work on resistance to cereal diseases such as Karnal bunt, stem rust, stripe rust and leaf rust, contact your senators and representatives.

## COWDOG TRAINING SEMINAR

Saturday, March 29 & Sunday, March 30  
Pre-Registration Required

Stimatze Working Cowdogs  
Macksville, Kansas  
620-348-5815

## AUCTION

SATURDAY, MARCH 15 — 9:00 AM

Offering for sale at public auction, located at 200 N. Poplar (Museum Grounds), GOESEL, KANSAS.

### TRACTORS, COMBINES & FARM MACHINERY

1982 IHC 5088 diesel tractor, 3 pt., trip. hyd. PTO, duals, front weights, 8690 hrs.; 1975 JD 4230 diesel tractor, 3 pt., PTO, dual hyd., new AC system and batteries, 9406 hrs., extra clean; 1979 Ford 1700 diesel tractor, 875 hrs.; 1961 AC D-17 gas tractor; 1954 JD 50 tractor; Ford 9N tractor; IHC 460 tractor; 1989 IHC 1680 combine, 25' header, 4x4, 4300 hrs., field ready; 1983 Gleaner L3 combine, 24' header, 700 hrs. on overhaul; 1981 IHC 1480 combine, 466 eng., 3231 hrs., 25' 1010 header, 17 1/2' 1020 flex header, shedded and field ready; IHC 1460 combine, 24' header, 3230 hrs.; JD 7200 8 row planter, liquid fert., squeeze pump, monitor, clean; JD 331 30' dbl. offset disc; Krause 4126 26' field cult.; 2 Parker 2000 gravity wagons; Krause 902 21' tandem disc; Krause 240 13 shank chisel; Deutz-Allis 1300 24' field cult., new sweeps; IHC 5100 8-20 grain drill; Landoll 1440 43' field cult.; JD 510 round baler; Hesston 2210 28' field cult.; Kelderman 12 wheel hay rake; JD 670 side del. rake; Panorama 12 wheel rake; 1983 Donahue 6x20 stock trailer; JD 5-16 plow; 1967 MF sq. twine baler; Wetmore 400 bu. grain cart; shop built header trailer; IHC 1250 grinder mixer; NH 27 silage blower; 8' cast iron packer; Hutchinson 10"x61" grain auger; JD 640 side del. rake; NH Super 717 field cutter, 5' pickup attach.; JD 125 chuck wagon with top; JD 115 chuck wagon with top; Koyker K5 loader with brackets; Kalumet 11' manure pump; NH 851 round baler; Crustbuster 6' cult.; Bush Hog 24' disc; IHC 800 planter; Dempster 6 row lister; 6x16 bumper hitch stock trailer; 6 bale hay trailer; Wilbeck 12 shank chisel; 1979 Jantz combine trailer with air brakes; IHC 10 8-20 grain drill; AC 303 sq. twine baler; JD 3-14 plow; Hesston 2210 25' field cult.; Bush Hog 307 7' trail mower; shop built 8x20 gooseneck hay trailer; Bush Hog 6' rotary mower; JD 8-16 grain drill; IHC 9' sickle mower with balanced head; Easy Trail header trailer; BMB 5' trail mower; IHC 510 8-16 grain drill; IHC 7 shank 3 pt. sub soiler; JD 694 6 row planter; Kelly Ryan 4x12 feed wagon; JD N2 wheel manure spreader; 10x20 gooseneck flatbed trailer; 4 wheel bale trailer; IHC 400 6 row planter; 2 - 16' tandem axle

trailer; 3 pt. fert. spreader; IHC 8-16 grain drill; 7' chisel; Larson 400 fert. spreader; new 3 pt. folding tool bar for 12 row planter; 4'x8' 2,500 lb. scissor lift; Ross Camp roller mill; 3 pt. hay spear; IH C510 5 btm. semi mt. plow and more.

### VEHICLES & FARM RELATED ITEMS

1997 Chev. Silverado 1/2 ton ext. cab pickup; 1996 Chev. 3500 pickup, new eng.; 1993 GMC ext. cab pickup with top, 4x4, 139,000 miles, nice; 1988 Ford F-150 pickup, 302 eng.; 1987 GMC Classic Sierra 3/4 ton pickup, 4x4, 6.2 diesel; 1985 Chev. 3/4 ton pickup; 1980 Chev. 1 ton pickup with dump bed; 1982 Ford F-800 cab and chassis truck, 5 spd., V-8, not running; 1977 Chev. Scottsdale 4x4 pickup; 1964 Ford Galaxy 6 cyl. car; 1961 Chev. truck with 18' bed and hoist, 350 eng.; White 5x7 enclosed trailer; 1978 Rale 19' tandem axle camping trailer; 3 fiberglass pickup toppers; 1999 Grasshopper 720 52" deck riding mower; 1994 Woods 48" 16 hp. riding mower; Craftsman 42" 18 hp. riding mower; 1984 Yamaha 200 3 wheeler; Craftsman 15 hp. riding mower; Kawasaki 340 invader snow mobile; 5 hp. mini bike; Miller and Lincoln welders on trailer; Craftsman 1 hp. air compressor; Dixon 311 riding mower; Craftsman line trimmer; 7 - 4' round stock tanks; hog and chicken feeders; Century 100 110v. wire feed welder; Stihl 020-T 14" top handle commercial chain saw; Stihl 024 16" chain saw; 2 - 23, 1 - 34 combine tires; 14L-16.1 tire and wheel; 2 - 14.9-24 tires and wheels; saddle tanks; trailer ramps and fenders; pallet forks; hardware; 1" and 2" trans. pumps; shop built PTO buzz saw rig; John Blue squeeze pump hedge posts; firewood; metal cutting band saw; 2 - 14-16.1 tires and wheels; barrel stove; 8 Gandy insect. boxes; 12v. drill fill auger; milo guards; RHS foam marker system; 2 - 16.9-26 tires and wheels; 2 - 480 70R-30 tires and wheels; 100 gal. propane tank; 5'x14' fiberglass tank on runners; propane steam cleaner; 8 - 24.5-32 tires and wheels; IHC combine parts; elec. motors; 700 new cement blocks; 28' Dyck welding spike tooth harrow attach.; power and hand tools; gas eng.; lawn and garden equipment and more; 2002 Yef Dog 6.5 hp. 2 seat go cart.

TERMS: Cash day of sale. Statements made day of sale take precedence over advertised statements. Lunch provided by K&B Catering. Schmidt Clerks and Cashiers.

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## AUCTION

SATURDAY, MARCH 16 — 10:00 AM

Franklin Co. Fairgrounds, Celebration Hall, 17th & Elm  
OTTAWA, KANSAS

### GUNS

Hopkins & Allen "Forehand" 12 ga.; Japanese WW 2 rifle "uncaptured," still has chrysanthemum with original strap, bayonet and scabbard; J. Stevens Arms & Tool Co. 30-30 Rem. Soft Point - 425 Stevens High Power #1696; Belgium Browning Arms Co. 22 short semi automatic; Ted Williams Model 100 30-30 Win.; Model 94 Winchester Classic 30-30, #3002453; Winchester Model 70 30-06 Sprg. #G1240223; Browning Arms (Japan) B1 22, 22 cal. short, long, long rifle #37B06178; Winchester Model 37 A - 410 2 1/2 & 3 inch full choke, #C926570; Weatherby Mark XXII - 22 LR #T13074 with Tasco scope; Davenport Fire Arms Co. 12 ga. #1233; H & R Arms Co. Young America double action pistol 22 or 32; Browning Arms Co. (Belgium) 9MM #620404; Thompson Center Arms 22 cal. with Bushnell Magnum Phantom scope 25X; Ruger, 480 Super Red Hawk pistol, FIRE TWICE, includes Burris 1 1/2X-4X scope, 2 boxes bullets and carrying case #552-02635; Bear 39" compound bow; misc. ammunition; knives; ATF RECOMMENDATIONS WILL APPLY. KANSAS RESIDENTS ONLY.

### ANTIQUES & COLLECTIBLES

Horseshoe table and 2 chairs; horseshoe hall seat/hat rack; 2 wall hanging oak with hooks hat racks; tackle box with old lures; child's guitar; leather stirrups and arm cuffs; small cash register with key; Barbie accessories; beautiful wood park bench; 2 metal cabinets with drawers; OLD Cissell cowboy hat shaper, steam powered; wood churn; Griswold ashtray; Buffalo Scale Co. Parts dated 1874; old wood U.S. Post Office Mail Box wall section; old wood butcher chopping block table; Keystone Toys greyhound toy bus; old marbles; Western Electric 520 type telephone, round and heavy; Victor Animatograph (Magic

Lantern); old fishing rods; Snow White & 7 Dwarfs toy drum; railroad lanterns; 2 old 3 leg Orchard Picking ladders from Michigan; 2 old KS Farm Bureau signs; Shell Gas sign; Santa Fe and MoPac Railroad shovels; coin-op gum machine; old leather knee high boots; heavy small strong box; old games and toys; old metal Coke 6 pack holder, full; Red Robin Farm Toy wood barn and wood animals; 100's of old clay poker chips; Rock Island Lines Railroad crock jug; 3 old metal fire extinguishers; early metal Aladdin lamps and shades; Weller (?) pottery umbrella stand; old pictures and frames; pottery, sewer tile train; scrap metal pieces from engraver; 2 metal Bennett's Ice Cream signs; paper Bennett's Ice Cream signs; oak sideboard; cast iron planter, urn; large leaded glass window; oak lamp table; turtle trap; sewing box; lots of glass lamp parts; 12 sets of Longhorn steer horns; duck decoys; Whirlygigs; old phonograph horn; box of old barbed wire pieces; fencing tools and wire stretchers; buggy steps and hames; wire garden plant stands; old wood 14 drawer spice cabinet; 74 1/2" x 12" x 1 1/2" piece of old BEAUTIFUL! marble from the old Olpe, Kansas Bank; 2 OLD cast iron garden chairs; old cast iron pieces; large tackle box full of old Hot Wheels and Match Box cars; old cast iron wall mount fountain; Indian Artifact and Beadwork; Indian beads and pottery; OLD fireplace Andirons and screen; 2 sets of old porcelain furniture castors; old vise; beautiful leaded glass window; 3 vintage UNUSUAL wire clothes hangers; printer blocks; books; old condom tins; 3 sterling spoons with Indian handles; OLD Dr. Kilmer Swamp Root Tonic bottle; old furniture pulls; 2 Haviland, Limoges 2 handled tea cups; comic books; magazines; lots of smalls and still sorting.

NOTE: Items from an area estate, many items not listed, still sorting. Check website www.kansasauctions.net/griffin for full listing & pictures. Auction held inside

TERMS: Cash or check with positive ID. Not responsible for accidents or loss. Refreshments by Happy Trails Chuckwagon.

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**UPCOMING AUCTIONS**




**WEDNESDAY, MAR. 12 - 10 A.M.**  
Salina I-135/I-70 Drug Task Force  
Internet only auction  
www.purplewave.com  
Auction includes automobiles, automotive merchandise, coins and money, sporting goods, tools and more.




**THURSDAY, MAR. 13 - 10 A.M.**  
All Pro Internet only auction  
www.purplewave.com  
Auction includes apparel and linenes, appliances, automobiles, automotive merchandise, electronics, home improvement merchandise, household items, industrial mjerchandise, lawn and garden equipment, office supplies, printing equipment, sporting goods, tools and more.

**SATURDAY, MAR. 15 - 10 A.M.**  
Dallas area auction  
701 Fort Worth Drive, Denton, Texas  
Sale will include appliances, cameras and camcorders, car audio equipment, computers, DVD players and recorders, electronics, furniture, televisions, vacuums and floor care merchandise and much more.

**TUESDAY, MAR. 18 - 10 A.M.**  
Wheat State Pizza Internet only auction  
631 6th Street, Junction City, Kan.  
Auction includes appliances, decor, electronics, furniture and restaurant equipment.

**THURSDAY, MAR. 20 - 5 P.M.**  
Manhattan auction  
701 Enoch Lane, Manhattan, Kan.

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## Worth doing it right

By Miranda Reiman

Buy one, get one free! The pitches and semi-annual sale ads pop up in the media continuously. Everybody has a deal for you, the latest stuff at the "hottest" prices of the season.

You can see through the hype. First, it's not a deal if you don't really need it. Second, if it's half off, maybe it's half value.

The cattle business is in an age of thin margins and rising costs. You don't want to pass up a chance to save some dough, but it's no time to get swindled, either. Sometimes it really is this simple: "You get what you pay for."

Cattlemen certainly don't lack options for spending. In the categories of supplements, wormers and vaccinations, you can compare costs for hours on hundreds of products. You could take the easy way out and just use the cheapest one, but what if the price point says something about quality or effectiveness? Maybe you need to do a little research of your own.

If it doesn't exponentially reduce the targeted external and internal parasites, then the discount

wormer isn't doing its job. You haven't helped your bottom line at all if you still have a health wreck because your budget vaccine didn't perform.

Pre-breeding vaccinations look like a lot of money on paper. You may be tempted to cut costs by skipping them altogether, but one bout with BVD or Lepto can significantly cut reproductive rates. In that case, prevention would be more economical. There are also many cases of low-level disease problems that can rob you blind while you save money.

Labor could follow the same track. Say there are a handful of junior high students who will help you bale hay for a rock-bottom price. That's an arrangement to keep going.

On the other hand, if you hire calving or processing help for minimum wages, you may be disappointed at the lack of ownership your temporary employee takes in the task. Paying a little more up front might save you from hearing, "I didn't know she was having difficulties," or "I must've overslept again."

Nobody likes equipment

that breaks on the first go-round. You've had your share of troubles, like rubber boots that rip out too soon, a tagger that sticks half of the time, or needles that break off way too easily.

You've probably even muttered the words, "never again," in reference to a certain type, brand or model. You also note when a change is certainly for the better. Your new fly control tackles the problem well, or that AI technician was worth the extra \$100 he charged.

Consumers have similar experiences when they're choosing meat to serve at their dinner parties or family meals. If they had a dry roast, tough steak or flavorless brisket, they'll pick a different protein source the next time.

The good news is that they'll seek out an excellent eating experience again and again. Plus, they'll pay more for it, which ultimately means you could get paid more for producing it. It's up to everyone in the beef industry to make sure that demand is met, that there's quality to buy.

After all, everybody in the chain—from ranchers to restaurateurs, retailers and consumers—understands it the same way: You get exactly what you pay for.

Next time in Black Ink, Steve Suther will consider April Fools and other hazards. Questions? Call toll-free at 877-241-0717 or e-mail mreiman@certifiedangusbeef.com.

# Clean soybean fields may keep Bt resistance at bay

Early season control of volunteer corn in soybeans is taking on increased importance. While volunteer corn can rob young soybean plants of nutrients and moisture, and producers have always strived for a clean soybean field, volunteer corn escapes have been reluctantly tolerated up to this point.

However, recent research has brought the spotlight squarely back on the early control of volunteer corn. Dr. Christian Krupke, entomologist at Purdue University, said recently that corn hybrids containing insect-resistant genes could become more susceptible to corn rootworms unless growers keep soybean fields free of volunteer corn and continue planting refuge acres.

This new research sheds an entirely new importance in controlling volunteer corn—corn that not only carries less-than-toxic levels of the Bt toxins but also carries resistance to glyphosate in most cases.

"The goal of producers should be to control as much volunteer corn as possible as early in the season as possible to protect soybean yield," says Micheal Owen, professor of agronomy at Iowa State University. "The best man-

agement practice involves tank mixing a graminicide with glyphosate in the first postemergence treatment to the field."

Nick Vandervort, Midwest field development manager for Gowan Company, concurs. "Growers must control this volunteer Bt corn early in the season. If growers wait to control them until the second pass of glyphosate is made, they have given the insects much more exposure time to sub-lethal doses of Bt proteins."

Quizalofop-p-ethyl, the active ingredient in Targa herbicide, has been proven effective against volunteer corn for more than three decades. And University research data

backs this up. "Quizalofop-p-ethyl has been proven in our research to be a very active molecule offering effective and consistent control of volunteer corn in soybeans," Owen says.

The future may hold a change in traditional thinking toward volunteer corn. "The findings of Dr. Christian Krupke and Dr. Bill Johnson at Purdue move volunteer corn out of a predominantly weed competition and aesthetics realm and significantly increases its importance," Vandervort says. "Our industry may be heading toward a 'zero-tolerance' mindset regarding volunteer corn due to this implication regarding insect resistance."

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MGS: Connealy Kincaid

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+4.0	+81	+17	
IMF	RE	Fat	
-14	+29	-015	
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#### QLC Foundation P385U



Reg. No. 15852279 • DOB: 2/1/07  
Sire: QLC Foundation  
MGS: Twin Valley Precision E161

WW	YW	Milk	
+3.4	+88	+22	
IMF	RE	Fat	
+03	+50	-001	
SW	SF	SG	SB
+25.71	+27.82	+12.73	+36.59


#### QLC Powerstroke P174U



Reg. No. 15852314 • DOB: 2/7/07  
Sire: Sedgewicks Powerstroke 7502  
MGS: G 13 Style

WW	YW	Milk	
+2.5	+83	+17	
IMF	RE	Fat	
-05	+38	+011	
SW	SF	SG	SB
+27.38	+22.80	+7.37	+28.90


#### QLC Structure S071U



Reg. No. 15852267 • DOB: 1/28/07  
Sire: G 13 Structure  
MGS: 044 Strongland 10K

WW	YW	Milk	
+4.9	+71	+24	
IMF	RE	Fat	
-13	+30	-026	
SW	SF	SG	SB
+28.39	+10.76	+8.62	+23.54


#### QLC Traveler 004 M479U



Reg. No. 15860487 • DOB: 2/15/07  
Sire: SAV 8180 Traveler 004  
MGS: QLC B71 Fortune B587K


WW	YW	Milk	
+3.1	+88	+16	
IMF	RE	Fat	
-06	+25	+013	
SW	SF	SG	SB
+24.32	+27.82	+5.01	+28.87

#### QLC C37 Focus S113U



Reg. No. 15854914 • DOB: 1/27/07  
Sire: Mytty In Focus  
MGS: G 13 Structure

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IMF	RE	Fat	
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KSU student, Mike Allison, prepares to move the bulls in the Legacy Sale, hosted by the Kansas State University Department of Animal Science.

## Maximize wheat crop values with certified seed

With current wheat prices a good incentive for maximizing the value of one's crop, more wheat producers are realizing the importance of using good management practices with minimized risk. Seed quality is a fundamental part of overall management, and certified seed has gained a reputation as a low-risk, high-value, convenient input.

In addition to personal economic value, increased certified seed production leads to more stock for the 2008 planting season, making more seed available through a reliable network of dealers. The Farmers Yield Initiative (FYI), a coalition of wheat organizations, has funded educational efforts promoting wheat variety development and plant variety protection — and also established an anonymous tip line for reporting illegal seed marketing, or the practice of "brown bagging" seed.

Seed producers meeting all certification requirements are eligible to sell seed to others or to keep it for their own planting purposes. Wheat producers who currently have foundation or registered seed growing on clean ground may call

the Kansas Crop Improvement Association office at (785) 532-6118 to obtain a preliminary application for field certification. These applications are due March 15.

What does it take to have a crop certified for seed? Eligible fields are first inspected for varietal purity, other crops, and weeds. After inspection the fields must be harvested with uncontaminated equipment to avoid compromising the purity of the seed. In order for seed to attain a blue "certified" label, a sample from each lot must be submitted to the KCIA seed lab to meet established standards of germination, test weight, and purity.



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Throughout the certification process, appropriate forms must be completed and submitted in order for the KCIA office to maintain accurate records of the source and disposition of all certifiable seed.

For more information about seed certification and standards, contact the KCIA office at (785) 532-6118.

## Take time to schedule a check-up of your well

Farmers, ranchers and others should take the time to schedule a checkup of their water wells and make sure any necessary maintenance is performed as National Ground Water Awareness Week approaches, according to the American Farm Bureau Federation (AFBF) and the National Ground Water Association (NGWA).

Set for March 9-15, National Ground Water Awareness Week is a good time for well owners and others who get their water from wells to recognize that regular checks by certified or licensed water well contractors are necessary to keep well water flowing properly and safely.

"A clean, clear glass of cold water is something most Americans tend to take for granted," AFBF President Bob Stallman said. "That is, until it's not available, or it's not safe to consume or use in our daily lives. We think about water all the time on those occasions."

Americans who receive

their water from municipal water systems generally feel confident trained employees are monitoring water conditions regularly and taking steps to make water supplies useable. But people who depend on well water because they live in the country or other areas not served by water systems should take their own precautions, Stallman said.

That's why AFBF and the NGWA are teaming up again this year to promote the steps well users should take to ensure clean, safe water. "Folks who use well water should have a certified or licensed water well system contractor conduct a flow test, check water levels and test for certain types of bacteria, nitrates and anything of local concern," Cliff Treyens, NGWA public awareness director, said.

In addition, homeowners and other individuals

need to be aware of the dangers posed by abandoned wells and keep hazardous chemicals, septic systems and kennels or livestock operations at least 50 feet away from their wells. Treyens also said it's important to keep an eye on the cap or cover that seals a well to ensure it is securely attached and prevents insects, rodents and other pests from entering.

These tips and other resources, such as locating an NGWA certified- or member-contractor, may be found on a special website (www.wellowner.org) the NGWA designed just for well owners. The website also explains the hydrologic cycle and the use of geothermal energy for home heating and cooling, and it provides videos of well-construction methods. There even is a link to ground water-related games for children.

**40 ACRES M/L MARION CO. CROPLAND**

**LAND AUCTION**

**When: Monday, March 24 • 7 PM**  
Auction Location: Marion Senior Center (309 S. 3rd., Marion)  
Seller: Charles & Rosalene Stinchcomb

**LEGAL DESCRIPTION:** NE 4 SE4 32-19-5 Marion Co. Kansas. Grant 'S' Township.

**GENERAL DESCRIPTION:** 40 Acres M/L of cropland.

**LAND LOCATION:** Located E. of the town of Marion. From Highway 56 land is S. 1/2 of a mile on Zebulon Rd.

**TAXES:** \$309.58 (2007)

**POSSESSION:** Upon closing. Buyer to receive cash rent. Full possession after harvest.

**TERMS:** \$5,000.00 down day of auction and sign sales agreement. Balance due in certified funds on or before April 24, 2008, upon merchantable title. Title Insurance shared equally between Buyer and Seller. Seller pays 2007 and previous years taxes. The 2008 taxes will be paid by Buyer. All Seller's mineral rights included to the Buyer. Property sold "as is", no warranties written or implied. All acreages deemed reliable but not guaranteed by Auction Company, Seller or FSA. Announcements day of auction take precedence over printed material.

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**AUCTION**  
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**8035 NW Davis Road**  
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See last week's Grass & Grain for complete listing.

NOTE: Leo has retired from farming. The machinery has been well cared for and field ready. be on time as there are not a lot of small items. Ford additional information call 785-584-6674 or 785-584-6862. Lunch by Rossville Presbyterian Women

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## HERINGTON LIVESTOCK MARKET INC.

SALES EVERY WEDNESDAY HOGS AT 9:30 AM — CATTLE AT 10:30 AM

Results from Wednesday, March 5

FAT HOGS			
Esckridge, 16 mix	281@34.00	Durham, hol	1450@49.25
Wilsey, 2 mix	285@34.00	White City, wrf	975@49.25
Woodbine, 21 mix	299@34.00	Lincolntonville, rwf	1255@49.00
Tampa, 12 mix	248@33.75	Tampa, bwf	1265@48.75
Council Gr., 8 mix	284@33.00	Tampa, blk	1270@48.75
		Walton, hol	1785@48.50
		Abilene, blk	1350@48.25
		Marion, red	1525@48.00
		Hillsboro, blk	1540@48.00

Sows weighing 395-665 were selling \$21.00-\$28.50 per cwt.

Feeder pigs weighing 26-63 were selling \$4.50-\$20.00 a head.

COWS		HEIFERS	
Wilsey, red	725@81.50	Elmdale, 3 mix	325@118.00
Wilsey, red	675@79.00	Herington, 5 mix	376@118.00
Wilsey, blk	835@75.00	Wilsey, 7 blk	517@114.00
Wilsey, blk	805@74.00	White City, 3 blk	458@110.50
Wilsey, bmf	905@68.00	Herington, 7 mix	461@110.50
Concordia, blk	1265@59.00	Peabody, 4 mix	538@110.50
Alta Vista, rwf	1305@57.00	Council Gr., 5 mix	555@108.00
Wilsey, blk	1390@57.00	Elmdale, 3 mix	533@106.00
White City, rwf	1290@55.50	Peabody, 10 mix	554@105.50
Alta Vista, bwf	1395@54.50	Tampa, 3 mix	543@104.50
Hillsboro, hol	1910@54.00	Herington, 4 blk	561@103.00
Carlton, hol	1580@53.50	Peabody, 3 mix	570@102.00
Wilsey, red	1110@53.25	Wilsey, 5 blk	593@101.25
Marion, red	1430@52.00	White City, 4 blk	589@101.00
Marion, rwf	1570@52.00	Lost Springs, 13 b	622@98.75
Council Gr., blk	1220@50.75	Peabody, 16 mix	650@94.60
Wilsey, blk	1125@50.25	White City, 14 blk	687@92.25
Hillsboro, hol	1410@50.25	Marion, 18 mix	685@89.00
Peabody, blk	1470@50.00	White City, 11 blk	712@88.00
Walton, hol	1675@50.00	White City, 11 mix	806@88.00
Courtland, rf	1050@49.75	Ramona, 5 mix	816@88.00

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STEERS			
Carlton, 16 mix	845@87.00	White City, 21 mix	802@95.35
		Lincolntonville, 60 mix	850@94.50
		Marion, 13 mix	757@93.60
		Hope, 61 mix	840@93.50
		Hope, 26 mix	860@91.60
		Ramona, 43 mix	830@91.50
		Ramona, 19 mix	848@91.35
		Hope, 120 mix	895@90.85
		Tampa, 58 mix	950@89.75
		Lincolntonville, 57 mix	950@89.50

### SPECIAL EARLY CONSIGNMENTS FOR THIS WEDNESDAY, MARCH 12

9 steers & heifers, 800 lbs.  
65 steers & heifers, 500-900 lbs.  
80 steers & heifers, 600-800 lbs.  
9 steers & heifers, 600 lbs.  
60 steers mostly blk, 850 lbs.  
120 mixed steers, 900 lbs.  
8 older cow-calf pairs  
4 older bred cows  
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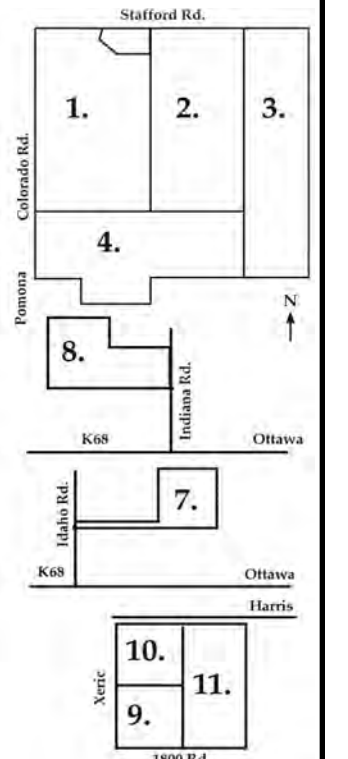
Bob Kickhafer - 785-258-2880  
Dave Bures - 402-766-3743

Eugene Just - 620-382-3583 home • 620-382-6152 Cell  
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## LAND AUCTION

480 ACRES  
Celebration Hall Fr. Co. Fairgrounds  
MARCH 29 — 2 P.M.

- TRACT 1: 40 Acres
- TRACT 2: 40 Acres
- TRACT 3: 40 Acres
- TRACT 4: 40 Acres
- TRACT 5: Any comb. of tracts above.
- TRACT 6: All tracts together.
- TRACT 7: 44 Acres
- TRACT 8: 120 Acres
- TRACT 9: 40 Acres
- TRACT 10: 40 Acres
- TRACT 11: 80 Acres
- TRACT 12: 160 Acres (Tracts 9, 10 & 11)



TRACT 1-6 Directions: 6 miles North of Pomona on Colorado Road to Stafford South east corner.

TRACT 7 Directions: K-68 to Idaho North 3.25 miles. Property on east.

TRACT 8 Directions: K68 to Indiana North 3.5 miles

TRACTS 9-11 Directions: 31 to Harris 4 miles West 1 South

TERMS: 10% earnest money deposit required at signing of the Real Estate contract day of auction. Balance due in approx. 30 days at closing. Property will sell in its present & existing condition. All inspections must be done prior to auction at buyers expense. Must have financing in order to make a cash purchase. Broker & Auctioneer are representing Seller. Seller will have 48 hrs. to accept or reject the highest bid. Participating brokers register your clients 24 hrs. before auction for a referral fee. All acreage is M/L.

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# Iditarod's chief veterinarian calls 2,000 sled dogs his own

ANCHORAGE, Alaska (AP) — Stuart Nelson is unloading boxes at Northern Air Cargo. In an hour or so, he will drive back to Iditarod headquarters in Wasilla and spend the rest of his day examining blood samples of dogs entered in this year's race.

He probably won't have much of a break until race's end later this month.

"There are a lot of things going on right now," said Nelson, the Iditarod's chief veterinarian for 13 years and before that a volunteer trail veterinarian for nine years.

This Iditarod, his 22nd, is the busiest. With 96 mushers due to race, this is the biggest Iditarod field ever. Multiply each musher by the 16 to 24 dogs they are allowed to bring with them to the race's start (only 16 dogs can ultimately be chosen for the team), and you're talking nearly 2,000 canines to check. It's a demanding job but one Nelson said fits him perfectly. When not putting together each year's field of volunteer veterinarians, researching new health care techniques for dogs or giving seminars to mushers, he travels to remote areas of Alaska as a relief veterinarian.

"He's a rare gem in this society," said Iditarod Trail executive director Stan Hoohey. "We're fortunate to have him and to have had him for so long."

And every year Nelson carves out the month of August as his alone time for solo kayak trips down little-

known rivers in Alaska and the Yukon. While Nelson's home base is Idaho, Alaska, it seems, is where his heart is.

"I was doing my taxes for last year and calculated that I had 229 days overnight on business," Nelson said. "I don't even have a pet anymore because I'm always on the road. I consider the dogs in Iditarod as my pets."

Nelson's father was a veterinarian in academia, a job that took the family to such places as Indiana, Florida and Missouri. At the time, Nelson didn't think he would follow in his father's footsteps.

"I have a lot of interests," he said. "I thought about being a geologist, and I was real interested in forestry and being outdoors. Growing up with a dad that was a veterinarian influenced me, I'm sure, but I certainly didn't feel limited to that one thing."

After graduating from high school and veterinary school in Missouri, Nelson thought he'd end up in Wisconsin or Indiana focused on dairy animals. But his interests led him elsewhere.

"I'd always been interest-

ed in athletics and sports, and I pursued race horses because they're really beautiful animals and they drew me," he said. "I leased a small-animal practice in Pennsylvania."

After a while, though, Nelson headed toward the West Coast. He was married at the time and talked his wife into moving to Idaho. Little did he know that inching westward would lead him to the Iditarod.

While he enjoyed outdoor recreation opportunities in Idaho, he ended up working with pets and farm animals, losing his interest in equine sports medicine.

But one day he saw a flier appealing for volunteer vets at an event called the Iditarod Trail Sled Dog Race in Alaska. Nelson had long wanted to see Alaska, and the idea of working with the canine equivalent of race horses intrigued him.

"I had the opportunity, so I jumped at it," he said. "I went one year, then two years, then three years and eventually it was every year."

"Then one year, Karen Schmidt, who was (Iditarod) chief vet at the time asked me if I might be interested in

the job." He took it. That was 13 years ago. Today, Nelson is just as thrilled with the job as he was when he volunteered. While the job is busiest in the months leading up to the race, it is a yearlong commitment. A huge challenge is gathering volunteer veterinarians for the race.

"The staff is rebuilt every year," he said. "It's not like you have all these employees making \$100,000 a year. Fortunately, most of our volunteers are veterans."

Typically, as many as three-quarters of the volunteer veterinarians have helped before. Most come from the Lower 48, some from as far away as Australia and New Zealand. A handful are Alaskans.

"I send out invitation letters to all of my veterans," Nelson said. "There is always an opportunity if somebody is really interested."

The rest of Nelson's time is spent researching ways to keep the dogs healthier. From conducting research to giving lectures, Nelson expects dog care to keep improving.

Some of the most rewarding moments of his career have come quietly, with little

fanfare or recognition.

"One of the things I like is when I have talked to the mushers about various conditions and early signs of abnormalities, and they say, 'I did what you told me,' and the dog goes home happy because we took the right steps in recognizing conditions and catching them early."

No one knows it's happened, he said, except the musher and Nelson. But if they hadn't, everyone might know that something went wrong.

Jon Little was in the first batch of mushers to take part in Nelson's blood-sampling protocol. Nelson started the screening program in 1998 in an effort to thwart dog deaths and injuries caused by preexisting conditions.

While it doesn't catch

everything, the program can detect signs of possible trouble.

"He's rock steady," Little said. "I've seen him at the beginning and the middle and the end of races. His whole life is focused on the dogs."

When Little ran the Iditarod — 1999 through 2003 — the prescreening was invaluable, he said.

"They're just checking dogs to see if there are abnormalities or disease ... that can be found. Every musher running Iditarod gets their dogs run through the tests. Then you'll get a call from Stu about one or two of them, saying 'You might want to think about dropping this dog or having it retested.'"

*Continued on page 23*

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'04 JD 9660 S, dls ..... 140,000	'82 JD 7720 ..... 11,000
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**JOHN DEERE**

**AUCTION**  
SATURDAY, MARCH 15 — 9:31 AM  
1493 Fair Road — ABILENE, KANSAS  
South of Abilene on K15 Hwy. to 1700 Ave., 2 miles West and 2 1/4 miles South  
on West side of road. WATCH FOR SIGNS.  
FARM EQUIPMENT & MISCELLANEOUS ITEMS  
*See last week's Grass & Grain for full listings & photos!*

Clerk/Cashier: Auction Company  
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## Yard & Garden Tips

By Gregg Eyestone

### Sharp Points of Mowing

I think it is more than my imagination that the cool-season grasses are starting to green up. Normally, the grass will be mowed around April 1. Now is the time to get that blade sharpened for another season of mowing.

Mowing appears to be a simple task. However, a lawn's vigor, water consumption, weed infestation, density and resistance to weather stress are largely affected by how it is mowed. Weekly mowing may not always aid the needs of our grass.

A big stress on grass is cutting too much of its leaf off at one time. The plant has to take food reserves to replace the needed leaf tissue. Done often, and the plant will use up all its energy and die. Food reserves are conserved by cutting no more than one-third of the leaf blade at each mowing.

Following the one-third rule means that mowing frequency will be determined

by the growth rate of the grass. Growth rate varies with seasonal changes in the weather. The addition of more water and fertilizer applied to the grass will increase growth.

Mowing height determines mowing frequency. The shorter a lawn is maintained, the more often it must be mowed to follow the one-third rule. This is probably why most of us have tall fescue. Tall fescue recommended mowing height is 2.5 to 3.5 inches. If you mow at 2.5 inches, then you cut the grass when it is 3.75 inches tall, removing 1.25 inches.

My first mowing is short to cut up the dead leaves but not too short to scalp the crowns of the grass. Cutting at 2.5 inches will increase the density early in the mowing season. After a couple of mowing, I raise my height to 3.5 inches tall. This will buy me time between mowings to get to the 5.25

inches before removing 1.75 inches.

By cutting at 3.5 inches versus 2.5 inches, I get to let the grass grow a half inch more. Not only does it reduce the amount of mowing, it also is more leaf tissue to build stored food for a healthy grass plant.

A ruler can be used to measure your grass and height of the mower. Or you can stop-by the office for a free mower measurer. "Mowing Your Lawn" is a useful publication that you can get at the office or off of the web at [www.riley.ksu.edu](http://www.riley.ksu.edu).

If you have any questions on any horticulture topic, please contact Gregg Eyestone at the Riley County office of K-State Research and Extension. Gregg may be contacted by calling (785) 537-6350 or stopping by 110 Courthouse Plaza in Manhattan or e-mail: [geyeston@ksu.edu](mailto:geyeston@ksu.edu). Visit our website at [www.riley.ksu.edu](http://www.riley.ksu.edu).

### Sheep Day coming this weekend

The Kansas Sheep Association-KSU Sheep Day is planned for Saturday, March 15 at Weber Hall on the campus of Kansas State University in Manhattan.

Registration will begin at 8 a.m. with coffee and doughnuts. Registration at the door is \$15/couple and includes the traditional lamb lunch.

Reports from the Kansas Sheep Association

about the National ASI meeting will be given by Josh Abeltdt as well as reports on promotion from the Kansas Sheep Council.

The program for the day will cover lamb risk protection, Boer goats and Dorper sheep as well as keynote speaker Larry Mrozinski. The Kansas Auxiliary will meet and the new Kansas Ambassador announced at the conclusion of the day.

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## Cowdog training seminar at the end of the month

A cowdog training seminar will be held at Macksville, on March 29-30. The two day event will cover start to finish cow dog training.

Joe and Laura Stimatze of Macksville have been training working cow dogs for more than 20 years. They raise and train Border Collies that have been bred to work cattle. The main line of dogs they raise originated in Australia, and was brought here by Tony McCallum around 16 years ago.

During the seminar, the Stimatzes will show how they start their pups at seven weeks of age. The pups learn to stop, come, go in their pen and more. The

method they use is without force or any type of restraints. The puppy training is the foundation for all future training in the Stimatze program.

They will also start three young dogs on cattle for their first time.

The seminar will cover all stages of cowdog training and will benefit the beginner as well as the experienced dog handlers. This year there will be "hands on" training for the seminar participants during the Sunday session. Twenty outside dogs will be taken. The handlers must attend Saturday session in order to work their dog on Sunday.

Joe and Laura use their dogs daily on the farm and

are also compete in cattle dog trials, mostly in Oklahoma and Texas. This year Laura is training a couple of young dogs that will compete in the first Kansas Cowdog Futurity. It will be held at the Christiansen Ranch at Durham on April 18-20. The Futurity is for dogs that are not over two years old by Jan. 1. There will also be an open jackpot at this trial. The trials are designed for the working cowman. They are set up so any good ranch dog can compete.

If you would like more information on cowdogs or the cowdog training seminar, contact Laura Stimatze at (620) 348-5815 or email [ltimatze@ksip.net](mailto:ltimatze@ksip.net).

# AUCTION

SATURDAY, MARCH 15 — 9:00 AM

AUCTION LOCATION: At the National Guard Armory Building at 12th and Bridge Streets in CLAY CENTER, KANSAS

**CAR: TO SELL AT 1:00 PM:** 1998 Pontiac Sunfire, electric door locks, tilt and cruise, 4 dr., green color, cloth seats, 33,015 actual miles, very good.

**FURNITURE:** Antique triple curved glass china cabinet with big claw feet; antique oak buffet with beveled mirror on back; antique pattern back leather seat oak rocker; antique oak wash stand with towel bar and serpentine front; antique straight chair; wash stand with pitcher and bowl set; veneered corner curio cabinet with curved glass; Duncan Phyfe inlaid round end table; porcelain top table; wood wardrobe; bamboo stand; wooden high chair; corner curio cabinet with 5 glass shelves, lighted, modern; modern small roll top desk; Mersman round lamp table with etched glass top and 2 matching end tables with drawers below and etched glass tops; oak wood bookshelf cabinet, modern; pedestal drop leaf table with 2 chairs; Mersman hall tree with long mirror and marble insert; antique dresser, ready to refinish; Styleline Ferdinand 9 drawer chest; 2 drawer with mirror sets on top of chest with night stand matching; modern brass bed with Sealy box springs and mattress; Duncan Phyfe oval end table; display below and 2 drawers on top cabinet, modern and nice; side table with drawers; LaCross blue love seat/hide-a-bed; blue large three cushion divan; Action recliner; dark green love seat; wingback chair, green upholstery, Queen Ann legs; wood desk; several end tables; 3 entertainment centers, wood; twin bed, box springs and mattress; console table; cabinet with 3 doors with glass inserts; metal wardrobe; 3 cushion divan; 2 bar stools; kitchen table with 4 chairs that swivel and are on rollers, nice; nice 3 pc. queen size bed bedroom suite; gas porcelain cook stove, very good.

**TV'S & ENTERTAINMENT:** 1999 RCA console TV with remote; Magnavox 25 inch color TV console type with remote; Zenith color TV; Sears color TV; Coronado 13 inch color TV; Panasonic small TV; 3 CD changer and AM/FM radio with speakers; Lennox radio; CD player and cassette player with speakers.

**COLLECTIBLES:** 46 Hummels, Goebel from 1948 No. 1972/0 to 2005 mostly from 1996 to 2005; Johnson Bros. dinnerware set, plain white, 8 place with serving pieces; Singer Featherweight 221 sewing machine with original carry case and original book; 4

lady figurine bells; china bowl; Lennox "Sunday in the Park" lady figurine; Gorham "On the Boardwalk" lady figurine; 6 various dolls 12 to 14 inches tall on stands with porcelain and bisque faces; Yesterday's Child, Boyds collection, girl on swing Series No. 6; Yesterday's Child, Boyds collection Series No. 10, child with dog praying; Yesterday's Child Gallstone collection, 14 different ones; 6 Oriental sterling spoons with wood holder; sewing basket; Avon "Mothers Touch"; pink glass slipper; Thomas Kincaid pink lady figurine; 4 Thomas Kincaid Portrait of Style and Grace collection; 5 "Hats of the Week" ladies figurines, Monday thru Friday; porcelain girl, head, hands and feet; porcelain boy playing violin; Fenton purple glass basket and vase; Fenton bowl; Lefton drummer boy, "Liberty", 3 pieces; Lefton "Had a Little Hen"; Lefton No. KW3058-C girl in swing; Lefton KW 5154, girl with basket; Lefton KW-133-C girl with basket; Lefton KW 5154 girl figurines; Lefton set of wall plaques; another Lefton wall decoration; Lennox crystal vase; Lennox 5" tall vase; Lennox candle holder; Lennox crystal bowl; Dresden china plate advertising W.H. Sikes of General Merchandise, Leonardville, KS; tea pot, cup and saucer; pin tray with various names on it; 1 picture of Faith collection; large pink cake stand and small pink cake stand; lady holding baby music box; doll with chair; kerosene lamp, pedestal type; nice glass shade table lamp; Vintage miniature tricycle; some salt and peppers; 7 small Germany cake plates; Nippon toothpick holder; Carnival glass; Marigold, berry bowl set; opalescent blue bowl; Dresden bowl; hand painted made in Germany bowl; "Angel of Mercy" from Healing Hearts collection; bisque figurine little boy; pink glass vase; Nesco boy and girl with ducks and geese; child's tea set made in Japan; double handle tea cup with saucer; Bavaria cup and saucer; glass etched vase; Bavaria hand painted vase; Seraphim Classics "Angel of Mercy" figurine, dedicated to Caring; bone china cup and saucer made in England; Royal Halsey cup and saucer; perfume bottle with stopper; hand painted sugar and creamer, Prussia, Royal Rudolstadt; Wedgwood trinket box; pattern glass sugar and creamer; Royal Sealy china sugar and creamer; silver crest Hobnail 6 inch tall vase; Bavaria gold trim plate; 4 Germany floral pie

plates; press glass two handled relish bowl; handled press glass bowl; hand painted cup and saucer; pink glass bell; milk glass lattice bowl; hand painted frosted trinket box; ceramic cookie jar; "Mattle Doll" Jan Hagara; miniature hen on nest, porcelain; crystal vase from Poland; Napco figurine; Austria plate; Havoline limoges plate; ABC plate Turk with mug with crack; 24K gold plate; 6 inch bisque doll; Victorian Rose manor, 1996; 6 pie plates, Harkerware with cake server; "Nurses Care for Tender Hearts" figurine; Homco 1981 angel figurines; 12 piece set of miniature homes; bisque carousel horse; Bavaria portrait plate; hand painted dish; Bavaria plate, hand painted by Pickard Studios; miniature toy tea set; Germany mug; crock pie plate; floral bowl, possibly Germany; 3 gal. crock; stoneware pie plate; collection of fruit jars; gas lamp with milk glass shade; oak frame mirror; Tiger Tobacco tin; wicker flower stand; various 50's games; wood tool box; Fisher Price toys; Mickey Mouse lunch pail; Coke bottles; brass items; Western Auto metal sign; celluloid old Santa Claus ornament; milk glass cookie jar; antique floor lamp; 2 antique wood storm doors or screen doors; antique bottle creamer; embroidery "Lords Supper" picture; rag dolls and numerous galvanized tubs, various sizes.

**MODERN HOUSEHOLD:** Correlle set of dishes; area rugs, 2 - 5x8 ft. and 1 - 8x10 ft. and eleven more various sizes; snack sets; punch cups; drinking glasses; large amount of nice home decorating items, 3 trailers full; collection of baskets; ceramic plant stand; artificial tree; 3 ft. lighted Christmas tree; Eureka Maxma upright vac.; cedar lined trunk; large assortment of Tupperware; bedding; suitcases; Emerson microwave; canning jars; ice chests, various sizes; assortment of books and old records; email station to hook in phone line; new keyboard, speakers and wiring; wood shelving; showcase, 30 inch long, glass on both sides; 12 inch Deco lamp, modern; Tiffany style table lamps; 2 matching table lamps, brass base, glass shades; and other table lamps; modern pitcher and bowl set; various wireless phones, some brand new; and much more modern household.

**YARD CARE & RECREATION:** Troybuilt rear tine roto tiller; push garden cultivator; Stamina 885 exercise bike.

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# Record-high grain prices bolstering rural economy; farmers face planting choices

WICHITA (AP) — Record-high grain prices are fueling a rural economic boom in farm states such as Kansas.

Farm equipment dealers have a backlog of several months in orders for new machinery. Cropland rents are rising, along with agricultural land prices. And with spring planting just weeks away, farmers are watching the volatile commodities markets as they decide which crops to grow in the coming season.

While their city neighbors are struggling with foreclosures and fears of a recession, a lot more money is circulating in rural Kansas today, said Jere White, executive director of the Kansas Corn Growers Association. "They are kind of riding the wave, running counter to the rest of the economy," Terry Kastens, a part-time agricultural economy professor at Kansas State University, said of his fellow farmers.

White said that after several lean years in Kansas agriculture, many farmers are using money they're making from their grain to upgrade, not just on their farms, but in their homes and elsewhere.

"If you can envision tens of thousands of farmers in Kansas receiving a good price for virtually any grain they grow, the impact it has on rural communities has to be substantial," he said. "That filters its way to people who sell cars and tires and shoes and clothing and everything else."

Perhaps one of the most telling barometers of the farm economy is the rising numbers of orders for new farm machinery. Kastens, who farms in northwest Kansas near Atwood, bought a new planter in

August so he'd have it for spring planting.

New combine sales were up 15.4 percent nationwide in 2007, sales of four-wheel-drive tractors were up 22.7 percent and sales of large-scale, two-wheel-drive tractors were up 25.7 percent, Kastens said.

Although equipment prices haven't increased much more than 10 percent, farmers are buying a lot more "bells and whistles" for their machinery, which is pushing up the cost of equipment as much as 20 percent, Kastens said.

But input costs — items such as fertilizer, herbicide and seed prices — are also soaring, something farmers will take into consideration when deciding what and how much to plant.

"Corn is very expensive to plant," said Mike Woolverton, grain marketing economist at Kansas State University. "It takes a lot of fertilizer and seed costs are high."

Still, Kastens said, grain prices are "plenty high" to cover the increased costs.

"Another big plus for farmers today is that despite the fact there is a lot of borrowing — all input

costs have risen — interest rates have been pretty low," he said. "Government officials lowered the interest rates, which is another nice, positive thing."

Corn is the first spring crop planted in Kansas. With input costs so high, farmers are now making almost irreversible planting decisions as they buy fertilizer and seed.

The Agriculture Department plans to issue on March 31 its report on what farmers are planning to plant.

Soybeans and wheat may seem like a better option than corn when looking at relative prices, but the selling price of corn today makes it a profitable crop.

"They have to look ahead at harvest-time prices, and that is where the picture could change," Woolverton said.

He said nothing in the past farm economy compares with the volatility of today's commodity markets. One option for farmers may be to lock in prices in the futures market.

"What we are telling people is to forward contract as much of their 2008

and 2009 crops as they are comfortable with, but no more than they can cover with crop insurance," Woolverton said. "We can't tell them any more than that, otherwise they are speculating."

While grain growers are relishing an unprecedented market for their crops, some sectors of the rural economy are hurting from the high prices.

Cattle feedyards, particularly in big cattle-feeding states such as Kansas and Texas, have been hard hit. Higher feed costs are also affecting cow-calf producers.

"The livestock industry is not doing all that great. They are just kind of plugging along," Kastens said.

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Jim Tilley of Waterville hasn't bought cattle at previous Cattleman's Choice Angus Sales, but he was in attendance to make purchases at this year's auction at the Washington sale barn. Hosts for the annual offering are the T Seven Ranch of Greenleaf and G&G Angus Ranch of Washington.

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T364

DOB: 2-09-07 / BW: 88 / 205 wt: 733  
Sire: Eatons Chrome / Dam by: Polled Value

BW	WW	YW	MILK	CW	REA	EXT	MARB
11	28	32	11	18	29	485	22



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# Research shows Greensburg, Udall tornadoes eerily similar

WICHITA (AP) — The tornado that decimated Greensburg last year was nearly identical meteorologically to the tornado that struck Udall 52 years earlier, research shows.

In the deadliest tornado in Kansas history, Udall was wiped off the map by a twister that struck at 10:35 p.m. on May 25, 1955. It killed 82 people.

There hadn't been another tornado like it until Greensburg was hit the night of May 4, causing 11 deaths and 59 injuries.

"From the research that I've done, Greensburg and Udall are probably the most comparable tornadoes that I've come across," said meteorologist Mike Smith, founder and chief executive of the Wichita-based private forecasting service WeatherData Inc.

Smith said the two tornadoes are so much alike they're practically twins.

"It's uncanny, to be quite honest with you, how similar the tornadoes are," said Chance Hayes, the warning coordination meteorologist for the Wichita office of the National Weather Service. "It's jaw-dropping."

Both tornadoes measured EF-5 on the Fujita Scale, the highest rating, with sustained winds exceeding 200 mph. Both destroyed 95 percent of a town. Both traveled north, rather than the more typical southwest to northeast track. Both were hard to see because of rain and hail at night.

The supercell thunderstorm complexes that produced both were so similar that when Smith put maps of their radar echoes of them

atop each other they almost looked like copies.

"That's about as identical meteorologically as you are ever going to get in terms of a supercell thunderstorm," Smith said.

He found some differences. Greensburg's tornado was larger, at 1 3/4 miles wide, compared with 1 1/2 miles wide for the Udall tornado. Unlike the Udall tornado, the Greensburg tornado looped back around about 270 degrees before falling apart.

A portable Doppler radar used by the University of Oklahoma near Protection in Comanche County captured the high-resolution imagery and data of the Greensburg tornado as it formed, strengthened and bore down on the town.

"It's just incredible looking at that data," said Greg Carbin, warning coordination meteorologist for the National Oceanic and Atmospheric Administration's Storm Prediction Center in Norman, Okla. "This is as bad as it gets. ... It doesn't surprise me that you're seeing things you haven't seen before."

"Every time I've looked at this case, it's hard for me to figure out how the atmosphere can do that. It's almost unnatural."

The Greensburg data is so significant because meteorologists rarely see a more volatile environment for

tornado supercells, Carbin said.

Such conditions had not been seen since May 3, 1999, when several tornadoes struck Oklahoma City and its suburbs. Until Greensburg, the tornado that struck Moore, Okla., was the last EF-5 tornado recorded in the U.S., Carbin said.

The supercell complex that spawned the Greens-

burg tornado may have been stronger than the 1999 outbreak, meteorologists said.

The night of the Greensburg tornado, two EF-3 tornadoes were on the ground at the same time for nearly a half-hour. One was more than 2 miles wide, the other at least a mile wide.

Both tornadoes stayed in sparsely populated areas, although the smaller torna-

do killed one man at his farm near Hopewell.

Greensburg has joined the list of large, deadly tornadoes known simply by the towns they tore apart: Udall, Andover, Moore, Wichita Falls.

"It becomes an event that is remembered for a long time and looked at in terms of trying to learn something from it," Carbin said.



Chad Wurtz of Washington was closely looking at the bulls for the annual Cattleman's Choice Angus Sale in Washington, but he hadn't decided for certain which one to purchase before the auction began.

## PUBLIC AUCTION

**Saturday, March 22, 2008 • 10:00 a.m.**  
**Glasco, KS - VFW building - North Railroad Street.**

**TRUCKS:** 1986 Ford F-250 pickup, AT, AC, high miles; 1978 Kenworth semi tractor, cabover, 400 big block, 13 speed, 587,000 miles

**MACHINERY & EQUIPMENT:** 2005 New Holland Flexcoil SF 110 sprayer, 60' booms, 1,000 gal. tank, electronic monitor & controls, sprayer has been used 2 years, looks like new; Butler-Oswalt 250 mixer wagon, 4 auger, poly liner & extensions, scales, used 2 winters, like new; Krause #3756 30' V-blade, 5 section, AA att., Sunflower treaders; White 6-18 semi-mount plow; JD 7-18 semi-mount plow, on land; Krause 25' field cultivator w/levelers; IH 445T baler w/Farmhand accumulator; Huitch Grain Liner 400 bushel auger wagon; Elston pull-type Gopher Getter, like new; 2 JD 8350 16-10 grain drills w/JD double hitch; New Holland 258 side delivery rake; WW 6x16 stock trailer, metal floor; 4 wheel running gear; Hesston 2000-150 field cutter, 2 row head, electric & hydraulic controls; Hesston 6' windrow pickup head; Harsh mixer wagon on tandem axle gear; Land Pride 3 pt. Rotary mower, 6'; Cockshut hay rake; 1944 Farmall M, wide front & 3 pt.; JD 14T baler; Bohnert bale spear for loader; Tumblebug; JD manure spreader; New Idea hay rake; Massey Harris 20x8 drill; Other salvage machinery; Portable loading chute; Squeeze chute

**MISC.:** 560 gal. fuel barrel; New 300 gal. fuel barrel; 80 gal. L fuel tank w/electric pump; Pickup side toolbox; 2-200 gal. poly tanks, new; 500 gal. poly tank, new; JD hay moisture tester, new; Farmex hay moisture tester; 43 balls Bridon baler twine SR-210, 5000' rolls; Air powered tire changer; Mapes-o-matic sprayer; Yamaha 200 4-wheeler, not running; Honda 200 3-wheeler, not running; 25- 4" x 4 1/2' posts; Warrior 3 pt. Quick hitch; Truck running gear w/utility bed; Trailer load or 2 of hand tools & misc.; Large amount of fine thread bolts & nuts; Gustafson seed treater for drill fill auger; 50 gal. propane tank; 39' coil tine harrows; Other misc.

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Optimum Performance Bull Sale

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March 18 • 1 p.m. • 12 miles SE of Cottonwood Falls, KS


## 110 Bulls Sell

### 55 Fall Bulls • 55 Spring Yearlings

**Sires Represented:**

- Objective 0T26
- BC Matrix
- Rito 616
- Rito 112
- Mytty In Focus
- B/R New Frontier
- Hinksons Double Take
- GAR Solution
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- GAR Integrity

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CEP	BW	WW	YW	SC	Milk	IMF	RE	*B
+9	-.1	+41	+87	+26	+27	+73	+49	+55.11

Sire: CA Future Direction 5321  
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### Selling Hogs & Cattle every Monday & Stocker-Feeder Cattle every Thursday

### MONTHLY BREEDING BULL REPLACEMENT HEIFER & STOCK COW SALE TUESDAY, MARCH 18 • 12 NOON

Early Consignments Include: Open replacement heifers and 25 blk OCHV 725 lbs.; 100 blk & bwf OCHV, 750-800 lbs.; 100 blk OCHV 750-825 lbs.; 50 blk & bwf OCHV; 23 blk OCHV, pelvic measured; 40 blk 1st calf pairs; 8 1st calf pairs; 75 blk & char 4-8 year old pairs; 125 blk 3-5 year old bred cows; 10 blk running age bred cows and pairs; 10 young blk pairs; 45 mixed pairs; 25 blk & mixed 5-8 year old bred cows; 45 red & blk 3-8 year old bred cows.

*Plus more by sale time, call to consign!*

### DON JOHNSON ANNUAL BULL & FEMALE SALE MONDAY, MARCH 31 • 6:30 PM

Receipts for the week totaled 4,316 cattle and 192 hogs. Butcher hog top on Monday was \$38.75. Steers, 350-650 lbs. suitable for grazing firm to \$3.00 higher. Fleshy kinds \$2.00 to \$4.00 lower. 650-950 lb. steers, \$2.00 to \$4.00 lower. Heifers, 450-700 lbs. steady; 700-900 lbs. \$3.00 lower.

## Livestock Commission Co., Inc.

# SALINA, KANSAS

## SALE BARN PHONE: 785-825-0211

### MONDAY — HOGS & CATTLE

Hogs sell at 9:30 a.m. Cattle at 12:00 Noon. Selling calves and yearlings first, followed by Packer cows and bulls.

### THURSDAY — CATTLE ONLY

Selling starts at 10:00 a.m. Consign your cattle as early as possible so we can get them highly advertised.

— AUCTIONEERS —  
 KYLE ELWOOD, ROGER A. JOHNSON, GARREN WALROD & RUSTY TAYLOR

### SPRING SPECTACULAR CATALOG HORSE SALE

MAY 17-18

### RANCH HORSE COMPETITION MAY 16TH

Selling 500 head • Catalog is almost full. CONSIGN NOW!

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### 1ST ANNUAL PRODUCTION SALE SATURDAY, MARCH 29TH

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Call and find out how to be a part of the ever-popular bucking bull industry.

Catalogs available.

See the bulls at [FrontierRodeo.net](http://FrontierRodeo.net)  
**Jim Growther • 785-452-5503**

64 char, Sylvan Grove 801 @ 91.75 8 mix, Nickerson 806 @ 91.00 64 mix, Beloit 808 @ 89.60 25 mix, Gypsum 833 @ 89.25 10 mix, Gypsum 912 @ 88.00 5 mix, Wilsey 940 @ 87.50	1 blk, Galva 1150 @ 54.25 2 mix, Concordia 1373 @ 54.00 1 blk, Hutchinson 1265 @ 54.00	<h4 style="margin: 0;">BUTCHER BULLS</h4> 1 blk, Hillsboro 2260 @ 75.00 1 blk, Fork, WA 1655 @ 74.50 1 blk, Sterling 1945 @ 74.00 1 blk, Fork, WA 1620 @ 73.00 1 red, Brookville 1715 @ 71.50
<h4 style="margin: 0;">BABY CALVES</h4> 1 blk, Tampa 200 @ 270.00 1 bwf, Minneapolis 165 @ 265.00 1 blk, Salina 95 @ 250.00 10 blk, McPherson 120 @ 240.00 1 red, Salina 95 @ 235.00		
<h4 style="margin: 0;">BUTCHER COWS</h4> 1 blk, Lorraine 1510 @ 55.50 1 blk, Salina 1120 @ 55.00		

### EARLY CONSIGNMENTS FOR THURSDAY, MARCH 13 INCLUDE:

**130 blk steers, 800-825 lbs.; 50 heifers, 500-700 lbs.; 210 steers & heifers, 650-750 lbs.; 20 steers & heifers, 800 lbs.; 180 fancy Red Angus steers & heifers, 550-800 lbs.; 450 Angus x-Char steers & heifers, 600-800 lbs.; 20 steers & heifers, 600-650 lbs.; 36 steers, 750 lbs.; 65 heifers, 700-725 lbs.; 118 blk steers, 825-875 lbs.; 200 blk bwf str & hfrs, 600-750 lbs.; 120 blk steers, 750-850 lbs.; 80 blk str & hfrs, 450-600 lbs.; 11 blk str & hfrs, 700 lbs.; 15 blk str & hfrs, 700 lbs.; 60 heifers, 600-650 lbs.; 120 mostly blk str & hfrs, 600-800 lbs.**

*MANY MORE CATTLE BY SALE TIME.*

**For Information or estimates, contact:**

<b>Mike Samples, Sale Mgr., Cell Phone 785-826-7884</b>					
<b>Kyle Elwood, Asst. Sale Mgr., Home Phone 785-825-1598, Cell Phone 785-493-2901</b>					
Roger Johnson 785-825-9306 Salina, KS	Jim Crowther 785-254-7385 Roxbury, KS	Don Long 785-472-3927 Ellsworth, KS	Ron Bearnes 785-283-4757 Tescott, KS	Kenny Briscoe 785-524-4048 Lincoln, KS	Kevin Henke H: 785-732-6434, C: 785-565-3525 Agenda, KS

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Name: \_\_\_\_\_ Phone #: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**WRITE YOUR AD HERE**



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 MC  Visa

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V-Code \_\_\_\_\_ (required) last 3 digits (see sample: 567) located on the back of your credit card on the signature panel.

AUTHORIZED SIGNATURE  
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Signature: \_\_\_\_\_

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- Please notify us of any errors at once. We cannot be responsible beyond the first insertion.
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- BY PHONE: Ads not accompanied by payment have \$1.00 billing charge added, and discounts are not available.

## CLASSIFICATIONS

- |                              |            |
|------------------------------|------------|
| CATTLE                       | GOAT       |
| SWINE                        | SHEEP      |
| HORSES                       | POULTRY    |
| FERTILIZER                   | TRAILERS   |
| FEED & SEED                  | MACHINERY  |
| AUTOMOTIVE                   | EMPLOYMENT |
| REAL ESTATE                  | ANTIQUES   |
| SERVICES                     | PASTURE    |
| IRRIGATION                   |            |
| LIVESTOCK OTHER              |            |
| LIVESTOCK EQUIPMENT          |            |
| BUILDINGS-BUILDING MATERIALS |            |
| BINS - DRYERS - VACS         |            |
| MOBILE HOMES                 |            |
| PETS                         |            |
| HARVESTING                   |            |
| SPRAY EQUIPMENT              |            |
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| WELDING                      |            |
| WANTED                       |            |
| MISCELLANEOUS                |            |

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### CATTLE



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- “Each bull fertility tested and guaranteed.”
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- **Your Partner in Progress** - We want the opportunity to earn your business.

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### CATTLE

#### HINKSON ANGUS - Ranch - Optimum Performance - Bull Sale -

**Tuesday, March 18**  
**1:00 PM**  
 12 miles SE of Cottonwood Falls, Kansas

#### • 110 Bulls Sell •

- 55 Fall Bulls • 55 Spring Bulls
- Free Delivery
- \$30 off if picked up sale day
- Ultrasound Carcass Data
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“Value Added”  
 Bull & Female Sale  
**Friday, March 21**

#### Selling 60 Bulls

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 “40 Calving Ease Bulls”

**Also Selling**  
**77 Elite Females**  
**16 Frozen Embryos**

#### Sires Include:

Retail Product, 112, 1407, 616, Predestined, Future Direction, Midland, In Focus, Objective, Bushwacker

Sale is at the ranch  
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#### MYRON RUNFT & ASSOCIATES CHAROLAIS BULL SALE

**Monday, March 31, 2008**  
**12:30 pm**  
 Belleville 81 Livestock Sales  
 Belleville, Kansas

#### OFFERING 50 Spring Yearling Charolais bulls

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**2002 4440 spray coupe**, farmer owned, excellent condition. 785-640-6343.

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**WANTED OLD sale catalogs.** 816-758-6562. Write to Charles Reid 22501 Thorngrove Rd, Peculiar, Missouri, 64078

**WILLIAMS 92 soybean seed.** 785-245-3313.

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**WILL BUY old Ford Ferguson,** Dearborne and Pittsburg 3 point 2 row stiff shank (rigid) Cultivators. 316-942-2938.

**MISCELLANEOUS**

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**FOR SALE:Speedking 240 seed** shuttle, rear discharge belt, trailer, \$7,500 obo.785-765-3415.

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Kara Swearingen wasn't so sure about her seat neighbor, Willie the Wildcat, at the recent Legacy sale hosted at the Purebred Beef Unit on the campus of Kansas State University. Dad Kurt provided safe haven though for the four-year old.

**Sheep Council to meet**

The board of directors meeting of the Kansas Sheep Council will be held on Friday, March 14 at 6 p.m. in the Heritage Room of Weber Hall on the Kansas State University campus, Manhattan.

The annual meeting of the Kansas Sheep Council will be held in conjunction with KSU's Sheep Day. The meeting will be on Saturday, March 15 at approximately 1:30 p.m., in Room 146 of Weber Hall on the KSU campus, Manhattan. The public is invited to attend both meetings.

For more information call 785-754-3654.



Twig Marston, left, visited with John McCurry of Burrton about the offering at the Legacy sale hosted last week at KSU.

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## FSA programs open to all producers

The Kansas Farm Service Agency is reaching out to women and minority farmers in the state in an effort to get more of them involved in its farm programs. "We're in the business of helping our farmers and ranchers — all of them," said Bill Fuller emphasizing the word "all." Fuller is State Executive Director of the Kansas Farm Service Agency (FSA).

"Our programs are generally well known throughout the ag community," he said. "We do not have to promote their availability to the producers who have traditionally used them. But there may be producers, especially among women, minority, and limited resource farmers, who still are not aware of our programs and the benefits that may be available to them. We want to reach those producers and tell them the Farm Service Agency is here for them too."

Fuller said that while Farm Service Agency programs remain available to all producers, "We want to increase participation by traditionally underrepresented groups. We want to see more women and minorities take advantage of these programs."

Fuller summarized FSA's major programs and stressed that they are open to all qualified producers.

**Farm Loans.** FSA offers direct and guaranteed farm ownership and operating loan programs to farmers who are temporarily unable to obtain private, commercial credit and who meet other regulatory criteria. Each year a portion of the funding FSA receives for loan programs is specific-

ly targeted for socially disadvantaged persons and beginning farmers. "In Fiscal Year 2007, Kansas obligated \$2,157,819 for a total of 57 loans to qualified farmers under the Socially Disadvantaged Persons Loan Program. We also obligated \$12,244,381 for a total of 174 loans to qualified farmers under the Beginning Farmer Program," Fuller said.

FSA defines a socially disadvantaged person as one of a group whose members have been subjected to racial, ethnic, or gender prejudice because of their identity as members of the group without regard to their individual qualities. For purposes of this program, these groups are women, African Americans, American Indians and Alaskan Natives, Hispanics, and Asians and Pacific Islanders. To qualify for an FSA loan, applicants must be U.S. citizens or resident aliens, have a satisfactory history of meeting credit obligations, a set amount of experience operating or managing a farm, and be unable to obtain credit elsewhere at reasonable rates and terms.

**Youth Loans.** Loans up to \$5,000 are available to rural youths to establish and operate income-producing projects of modest size in connection with their participation in 4-H, Future Farmers of America, and similar organizations. Eligible youth must be U.S. citizens between 10 and 20 years old, live in a town of less than 50,000 people and be unable to obtain a loan from other sources. Loan proceeds may be used to buy livestock, equipment,

and supplies; buy, rent, or repair needed tools and equipment; and pay operating expenses for running the project. In Fiscal Year 2007, Kansas obligated \$370,729 for a total of 98 youth loans.

**Disaster Assistance.** The Non-insured Crop Disaster Assistance Program (NAP) helps farmers who grow crops that are not eligible for regular crop insurance to recover from natural disasters. "NAP provides farmers growing eligible crops with protection that is comparable to the catastrophic risk protection plan provided by crop insurance," Fuller said. This fall, FSA announced signup dates for disaster assistance programs approved in the U.S. Troop Readiness, Veterans' Care, Katrina Recovery, and Iraq Accountability Appropriations Act of 2007. The Crop Disaster Program (CDP) provides benefits to farmers who suffered quantity losses to the 2005-2007 crops from natural disasters and related conditions. The Livestock Compensation Program (LCP) provides benefits to livestock producers who suffered feed losses or incurred additional feed costs directly resulting from natural disasters occurring between Jan. 1, 2005, and Dec. 31, 2007. The Livestock Indemnity Program (LIP) provides benefits to livestock producers for livestock deaths caused by natural disasters that occurred between Jan. 1, 2005, and Dec. 31, 2007. For LCP and LIP, the disaster declaration must have been made between Jan. 1, 2005 and Dec. 31, 2007. A signup ending date for CDP, LCP or LIP has not been announced.

**Emergency Loans.** FSA provides emergency loans to help cover production and physical losses in counties declared disaster areas by the president, or designated as such by the secretary of agriculture or the FSA administrator. Emergency loans are also available in counties that are contiguous to a declared area. The interest rate is 3.75 percent. Emergency Conservation Program. Emergency cost-share funding is available in some circumstances for farmers to rehabilitate farmland damaged by natural disasters. The natural disaster must have created new conservation problems that, if not treated, would impair or endanger the land. It must also have affected the productive capacity of the land and represent unusual damage that is not likely to recur frequently in the same area. Finally, it must be so costly that federal assistance is required to return the land to productive agriculture use

**Conservation Programs.** The Conservation Reserve Program protects the nation's most fragile farmland by encouraging farmers to stop growing crops on highly erodible and environmentally sensitive land. Owners

receive an annual rental payment in exchange for planting a protective cover of grass or trees on the land. CRP offers under a general CRP Signup are only accepted during an announced signup period. Under the continuous signup provisions, producers can enroll eligible land at any time.


**Marketing Assistance Loans.** This commodity loan program is for barley, corn, honey, grain sorghum, lentils, wool and mohair, oats, oilseeds (including soybeans), peanuts, wheat, and upland cotton. "This program provides short-term loans that allow producers to borrow the value of their crops and use the crops as collateral," Fuller said. In lieu of a commodity loan, producers may request loan deficiency payments

when the Posted County Price is below the County Loan Rate for a specific commodity.

**Farm Storage Facility Loans.** Loans are available to build or upgrade farm storage and handling facilities. Loans have a maximum term of seven years. The current interest rate is 3.5 percent for those applications approved in February 2008.

Applicants must meet the eligibility requirements for a given program before FSA can extend program benefits. For more information on these programs and other programs available through FSA, contact the Farm Service Agency at the county USDA Service Center, or on the Internet at [www.fsa.usda.gov/ks](http://www.fsa.usda.gov/ks). USDA is an equal opportunity employer and provider.

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# Out-of-state hunters cause central Kansas outdoor shops to boom

STOCKTON (AP) — In his 19 years as owner of Baxter's in downtown Stockton, Blaine Baxter has seen many changes.

He's watched as Webster and Kirwin reservoirs have gone from water-rich fishing and hunting jewels on the prairie to mere mud puddles, barely stopping-off points for outdoorsmen anxious to go afield.

And he's watched as his clientele has shifted from a predominantly local population to outfitters who cater to nonresident hunters anxious to harvest the state's pheasant and turkey populations, as well as trophy deer that dot the countryside.

He's also watched as outdoor stores in the area have opened and closed.

What's unusual now is as state officials push hard to draw people into the outdoors — either hunting or fishing — outdoor shops in northwest Kansas are proliferating.

In addition to Stockton, outdoor shops operate in Russell, WaKeeney, Norton and Smith Center. Ironically, no outdoor shop exists in Hays, although sporting goods can be found at Wal-Mart SuperCenter and Vanderbilt's, and guns are sold at Hays City Gold and Silver.

The face of people hunting and fishing in Kansas changed dramatically between 1996 and 2006, the last time a survey of outdoor-related activities was taken.

In 2006, 683,000 people either hunted or fished in Kansas. In 1996, 492,000 people did so.

But now 22 percent of the people now taking to the field are nonresidents. In 1996, only 18 percent lived outside the state.

That's what Bob Mathews, information chief for the Kansas Department of Wildlife and Parks has seen.

"The number of nonresident hunters has increased over the last 15 years and continues to go up," he said.

It's a subtle change perhaps, but dramatic based on the amount of money spent by hunters and anglers going afield.

"The hunters are spending more than what they were 15 or 20 years ago," Mathews said. "Which makes sense, because we're all spending more."

That's true on an individual basis, but not overall.

Hunters, anglers and wildlife watchers, bird-watchers for the most part, are estimated to have spent \$643 million in 2006. That's slightly less than almost \$720 million spent 10 years earlier.

Either way, the great outdoors is a treasure trove for merchants in northwest Kansas.

Economic development directors join with chamber leaders in welcoming the annual rite of pheasant season each November in Kansas, knowing hunters — flush with cash — will be taking up short-term residency in motels, eating at area restaurants, filling gas-guzzling trucks and sport utility vehicles with fuel and purchasing sporting goods at area shops.

Business has been good at the Prairie Wind Casa Gun Shop in WaKeeney, according to Grant Arnold, whose father, George, owns the shop.

It's only been open about 14 months.

"We did better than I thought we would," Arnold said.

About four times better, in fact.

"That's pretty good for WaKeeney, he noted.

WaKeeney is something of a gateway to Cedar Bluff Reservoir, long a hotspot for bass fishing as well as deer hunting. The shop also draws in people from Quinter and Ness City, for example, in addition to WaKeeney.

Baxter has witnessed the opening of outdoor shops in northwest Kansas, just as he's seen them close.

"They're springing up," he said, "but there's a lot that come and go. You look at them, how many of them are there in 10 years."

Baxter thinks some of the resurgence of outdoor shops might be a result of the loss of local hardware stores, all of which would carry some fishing or hunting supplies.

"Our Coast to Coast used to carry some, and now they're gone," he said.

He recognizes there have been plenty of changes. Even Wal-Mart, he said, has changed its stocking pattern.

The smaller shops, Baxter said, have to cater to what works in their local community, such as what's working at Kirwin or Webster — lakes relatively close to Stockton.

"Go up to Kirwin," Baxter said. "There's been more bait shops up there than you can shake a stick at. But they're only there one or two years."

Baxter's has changed through the years and now caters to a slightly different customer base.

Today, Baxter said, outfitters are key to his business.

"We have eight outfitters operating out of here," he said, two of which have controlled shoots.

One even does a booming business in dove hunts — something Baxter said Kansas residents generally take for granted.

"Here, nobody cares if you go out and shoot a dove," he said. That's not the case with pheasants, turkeys or deer, and outfitters have leased land for clients to hunt on.

"It's the outfitters," Baxter said of who supports the outdoor shop the strongest.

But with a community of only 1,500, he's not surprised.

"We just don't have the numbers," he said.

Hunting demands the largest share of his shop, perhaps as much as 75 percent.

"On the fishing, probably a high percent is within a 50-mile radius," he said.

He notes he does good business out of Hays, people en route to Kirwin Reservoir.

But it all goes in cycles, he said.

"Right now, a lot of them are spending less," he said. "We don't have the tournament fishing. And at a lot of the places where they

got so low, they sold their boats."

Baxter said he would love to see the area lakes rise back up to their heyday.

"We've been here long enough, we know what stuff works in these lakes and what don't," he said. "But you've got to have water."

It's an easy business to get into, Baxter notes.

"Staying in is the other thing," he said. "How many are going to be here 10 years down the road?"

Either way, Baxter has enjoyed his tenure in the business.

"I love the business," he said. "I love the people."

Along the way, he's pro-

vided jobs in the store for his five children.

"If I can't be out fishing, I'd just as soon be here," Baxter said. "I'd rather be sitting on the bank. But if I can't, I'd rather be here. You get some ding-dongs come in, but the majority are fun to be around."



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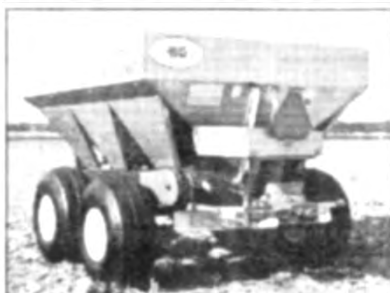


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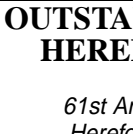
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**LOT 9** — WCH Contagious 551 Diamond, Horned Hereford cow, March 29, 2007, by DD Contagious by 026K Contagious 2064 and out of an "026K" dam. CE -0.1; BW 3.3; WW 38; YW 65; Milk 13; M&G 32; SC +.8; REA +.15; IMF +0.05. Here's a heifer that's like a bottle of wine. She gets better with age. Born in late March she had an 89 pound birth weight and a weaning weight of 570 lbs. on 10/28/07. She will do a good job for a junior in the ring and then go on and make a good cow. Double bred 026K Contagious 2064 doesn't hurt her either. On 1/27/08 she weighed 880 lbs. and was 46 1/2 inches tall. Halter broke and ready to go.

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**LOT 2** — DDF Key Trad Debit 624, Polled Hereford bull born October 10, 2006, by TH JWR SOP 16G 57G Tundra 63N by RU 20X Boulder 57G and out of a CSR 434 V Tradition 22C dam. CE 1.2; BW 2.3; WW 41; YW 66; Milk 15; M&G 36; SC +.5; REA +.26; IMF -0.05; BW: 88 lbs.; WW: 715 lbs. 664's sire is siring lots of volume with big butts. 664S is a moderate framed, big bones, and easy moving bull. He was used as a clean up bull here in 2007. His dam is also a granddaughter of 434V. She is one of our top cows.

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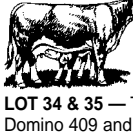


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**Lot 15 - OPB Advance Domino 72**, Horned Hereford bull, born March 11, 2007, by DD Contagious 506 by 026K Contagious 2064 and out of a Pmhore H2 Mark Donald 008 dam. CE -0.6; BW 3.3; WW 39; YW 62; Milk 16; M&G 35; SC +.5; REA +.11; IMF +.10. 72 has been a special calf since the day he was born. He is a thick, well muscled bull with good growth and a moderate birth weight. His mother is a daughter of the great 160A donor cow that is doing a great job in our herd. She has an excellent udder with lots of milk. Check out his IMF of +.10. Let this exciting Contagious son work for you.

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**Lot 6 - Grandview Olympian 6301**, Polled Bull, 2006, by Remittal Olympian ET 262L by Remittal Governor 236G and out of an RHF IGT Victor 103T dam. CD -4.3; BW 4.8; WW 42; YW 72; Milk 20; M&G 41; SC +.8; REA +.17; IMF 0.00. Olympian has everything a herd sire should have. He is stout, long, deep, wide, clean fronted, and well muscled. If you are needing a bull, he is a must see.

**Lot 10 - SLH Silver Lining Fantasy 07**, Polled Hereford cow, February 2, 2007, by SLH Silver Line Master Lad 03 by SHF Beefmaster 512 J80 and out of a VJS Influence II 15G dam. CE -3.3; BW 7.2; WW 49; YW 83; Milk 12; M&G 36; SC +.5; REA +.34; IMF +0.00. "Fantasy" will make a fine 4H or FFA project and a good female in your cowherd. Like her mother, she has length, depth, and is clean fronted. She is in perfect condition to either get her ready to show or turn out in the pasture this spring.

**Lot 15 - VJS Fidelity 2 169M**, Polled Hereford cow, April 5, 2003, by VJS Influence II 15 G, by VJS Lethal Weapon 635 and out of a VJS Network 101D dam. CE -1.6; BW 3.7; WW 34; YW 61; Milk 9; M&G 26; SC +.2 FAT: -0.01; REA +0.13; IMC -0.05. "Fidelity" is a growthy, clean fronted, long bodied, deep sided female that always does a top notch job of raising her calves. At five years of age, she is just reaching her prime production years. She is pasture bred to SLH Silver Lining Master Lad and may calve by sale day.

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**Lot 13 - Triple R Miss 2034R**, horned cow, October 27, 2005, by F 44C Prince 628 and out of an F Spectre 010 dam. CE -0.7; BW 3.7; WW 41; YW 61; Milk 13; M&G 33; SC +.7. 2034R is bred to G Domino 413, a consistently low birth weight bull. The 44C daughters have perfect Montana udders and milk well.

**Lot 14 - Triple R Miss 2018R**, horned cow, October 10, 2005 by BB Mark Donald 6249 and out of a F 44C Prince 628 dam. CE -2.0; BW 4.3; WW 38; YW 67; Milk 18; M&G 37; SC +.6. 2018R is bred to G Domino 413, a consistently low birth weight bull. This first calf heifer will make an excellent cow.

**Lot 16 - Commercial.** A real nice black baldy pair with a fall born calf at side and bred back to G Domino 413.

**Lots 31, 32, 33** - Three long yearling Hereford heifers that are ready to breed this spring to the bull of your choice. They are all sired by BB Mark Donald 62119 and will make a great set of cows.



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**Lot 4 - D Gainer 1616**, Polled Hereford bull, born March 22, 2006, by RF 602C Performer 17P by Klondike 28U 602C and out of an HB Nite Hawk 8 dam. CE 0.0; BW 4.2; WW 34; YW 54; Milk 12; M&G 29; SC +.3. BW 96 lbs.; 205 day wt.: 595 lbs.; 365 day wt.: 1004 lbs.; Rib Fat: .16; REA 11.60; IMF: 2.80. A thick made flashy bull that is loaded with muscle. His dam is one of our most consistent producers. She has a perfect udder at nine years of age. This bull is a powerhouse that could be an asset to anyone's program.

**Lot 7 - D Status Dimension 1556**, Polled Hereford bull, born October 15, 2005, by PVF Right Choice 375 by PVF Right Dimension 068 and out of an DF Domino 1022 dam. CE -0.4; BW 2.3; WW 32; YW 49; Milk 12; M&G 28; SC +.3; BW: 83 lbs. A bull that can really move out and cover a lot of cows.

**Lot 11 - D Lady Performer 1619**, Polled Hereford heifer born March 25, 2006 by "RF602C" and out of an Energizer dam. CE -1.5; BW 4.5; WW 33; YW 50; Milk 16; M&G 32; SC +.1; BW: 82 lbs. A very nice bred heifer. She is out of one of our very top milking cows. Sells bred to D Mixer Return 1526.

**Lot 12 - D Lady Performer 1662**, Polled Hereford heifer born December 27, 2006 by "RF602C" and out of a DF Domino 1022 dam. BW 3.6; WW 29; YW 48; Milk 12; SC +.2. BW: 90 lbs. A very eye appealing heifer with good lines. This heifer will make a very good cow.

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**Lot 3 - DD Braggins Rights 73**, Horned Bull, September 20, 2006 by HH Advance 4089P by HH Advance 0024K and out of an Iron Eagle ET dam. CE +0.6; BW 2.6; WW 39; YW 65; Milk 23; M&G 42; SC +.8; REA +.20; IMF -.09. 73 is a definite herd bull prospect. He was a member of our pen for three Senior Bull Calves in Denver in January. Being thick, deep and with plenty of size, he should add pounds to the most critical cowman's calf crop. 056 has done an outstanding job. She has an outstanding 5014 heifer calf at her side now.

**Lot 8 - DD Ms Contagious 753**, show heifer born May 3, 2007, by 026K Contagious 2064 by HH Advance 026K 1ET and out of a Pure Shot dam. 753 is a true show heifer prospect, fit and ready to go. Deep, thick, and a well balanced heifer with plenty of size and an excellent pedigree. 250, her mother, is a young cow that is doing an excellent job.

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# 2008 K-State leadership seminar scheduled April 3

Ever wondered what makes one idea a winner, when similar ideas can't seem to get to first base ... The 2008 K-State Leadership Seminar has been designed to help participants learn about borrowing concepts and ideas from successful ventures to add value to their organization, personal and professional life — and community.

The professional development seminar is titled "Entrepreneurial Leadership: Seize the Opportunity!" and scheduled from 9:00 a.m. to 4:30 p.m. on April 3 in the University's Student Union, said Jean Darbyshire, a K-State faculty member and conference chair. The conference typically draws participants from the campus, community and region.

Keynote speaker, Jeffrey Stamp, will lead off the seminar with his interpretation of "Entrepreneurial Leadership: Creating a Culture of Opportunity."

Stamp is an assistant professor and Chair of Entrepreneurship and Innovation at the University of North Dakota in Fargo. His research focuses on the cre-

ative and cognitive processes entrepreneurs use in developing an idea, recognizing opportunities — and making it happen.

He is skilled in marketing and venture development. His career has included leadership in the creative process in developing "Baked Lays" for the snack division of Frito-Lay and a subsequent assignment as brand manager. The new food product reached \$230 million in its first year of sales and earned recognition from Ernst & Young as the top brand introduced in the food sector.

As part of the seminar's morning session, Stamp also will lead a panel discussion tying entrepreneurial ideas to everyday life, Darbyshire said.

Panelists will include Kansas State University Provost M. Duane Nellis, representing education; David Dreiling, owner and founder of GTM Sportswear, Manhattan, representing business; Cy Moyer, of Phillipsburg, representing community development via "Discover Phillips County," and David Procter,

director of the Kansas State University Center for Engagement and Community Development, representing social entrepreneurship. During the buffet lunch, Kansas State University faculty will offer creative, can-do approaches to applying entrepreneurial ideas successfully, via "Celebrating Entrepreneurship at K-State." Vincent Amanor-Boadu is professor of agribusiness in the Department of Agricultural Economics in the College of Agriculture. Stephen A. Dyer is professor of electrical and computer engineering in the College of Engineering.

Following lunch, seminar participants will have the opportunity to choose one of four labs to try out the creative entrepreneurial process such as developing ideas and identifying potential opportunities:

Entrepreneurship in Academia, facilitated by Sue Maes, Interim Dean of Continuing Education at K-State, and featuring Dean Virginia Moxley, College of Human Ecology, and Dean Fred Cholick, College of Agriculture and Director,

K-State Research and Extension.

Entrepreneurship in Business, facilitated by keynoter Jeffrey Stamp; Entrepreneurship in Community, facilitated by Ron Wilson, director of the Huck Boyd National Institute for Rural Development, and featuring Shelly Buhler, Rossville, community volunteer and current Chair of the Shawnee County Commission; Jim Davis, Hutchinson, representing Reno County 2020 Growth Coalition, Inc., and Cy Moyer, from Phillipsburg, representing "Discover Phillips County."

Social Entrepreneurship, facilitated by David Procter.

After a refreshment break, seminar attendees are invited to reconvene for the closing session: "Greensburg: When change isn't a choice ..." Facilitators for the session include Carmen Stauth, Kiowa County K-State Research and Extension spokesperson; Darin Headrick, superintendent of USD 422, and Kim Gamble, community volunteer, business owner, farm wife and mother.

Headrick is optimistic — and excited — about the small city's prospects. "While no one would choose the circumstances that are re-shaping our community, we have the opportunity to fix what others can't," said Headrick, who cited re-building green and community planning as opportunities.

The new hospital will, for example, be built near the highway to facilitate access for emergency vehicles, rather than re-built in the center of town where such vehicles could easily be slowed by other traffic.

The K-State Leadership Seminar will end at 3:15 p.m. to allow participants to attend the Provost's Lecture at 3:30 p.m.. That lecture will feature Jeffrey Timmons, who will speak on "Cultivating the Entrepreneurial Mindset."

Timmons, who at one time held simultaneous professorships at Babson College and the Harvard Business School, is an internationally known teacher and researcher who specializes in teaching entrepreneurship, new ventures, entrepreneurial

finance and venture capital.

He is the founding author for "New Venture Creation," 8th ed. (forthcoming from McGraw-Hill Irwin, 2008), which is the leading text on the subject and also translated into Chinese and Japanese. He has co-authored, with Stephen Spinelli and Andrew Zacharakis, "Business Plans that Work" and "How To Raise Capital: Techniques and Strategies for Financing and Valuing Your Small Business."

He travels the world teaching business strategies and, in 2006, was appointed Chair, International Steering Committee for the National Entrepreneurship Research Center in the School of Economics and Management at Tsinghua University in Beijing, China.

Registration for the K-State Leadership Seminar, which includes a conference packet, buffet lunch and refreshment breaks, is \$60. Registration and more information are available at [www.dce.ksu.edu/conf/leadershipseminar](http://www.dce.ksu.edu/conf/leadershipseminar).

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125 blk, bwf, thin, 550-675 lbs. ....Ewing Ranch  
105 blk (3 char and red) NI, hay fed, 525-600 lbs. ....Duane Sedlacek  
104 blk, NI, 525-600 lbs. ....Dennis Wyckoff  
85 blk, bwf, NI, 625-700 lbs. ....Gale Cattle Co.  
71 Angus B.V. A.I. genes, breedable, 650 lbs. ....Cory Rust  
65 blk, few bwf, NI, 600-775 lbs. ....Merle & Scott Shelbourn  
60 blk, bwf (45 head) and Hereford (15 head), NI B.V., 550-650 lbs. ....Norman Tate  
90 blk, NI, green, 550-575 lbs. ....Moore Ranch  
80 blk, B.V., NI, top end of 200 head, 700-725 lbs. ....Pending

**Feeder Steers & Heifers**  
200 blk, few bwf str, very likeable, 600-775 lbs. ....Merle & Scott Shelbourn  
150 blk, bwf str, NI, top end, 675-700 lbs. ....Gale Cattle Co.  
100 blk, bwf str, green, 675-700 lbs. ....Ferguson & Beattie  
75 Angus str, NI, top end, 700-740 lbs. ....Merle Rust  
70 blk, bwf str, NI, 700 lbs. ....Bruce Simmons  
200 Angus str, NI, green, 525-625 lbs. ....Manning Cattle Co. (Bill & Marg)  
175 blk str, NI, thin, 525-625 lbs. ....Dennis Wyckoff  
120 blk, few bwf and red str, NI, thin, 550-600 lbs. ....Bryan Morgan  
200 blk, bwf, few Char-x and red, NI, 475-625 lbs. ....Dustin & Brenda Lewis  
90 blk and red, rwf str, NI, hay fed, 475-575 lbs. ....Blaine Sherman  
138 Angus (70s-68h) x-tra good, 575-650 lbs. ....Howard Heinert  
50 blk, bwf str, green, 550-675 lbs. ....Ewing Ranch  
75 blk, NI, (50s-35h), 600-725 lbs. ....Mike & Sandy Vigoren  
72 blk (8 red) (48s-24h) NI hfrs B.V. hay fed, 625-775 lbs. ....Milton Klein  
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# Take necessary steps to ensure food safety during power outage

Although power outages can occur at any time of year, those who live in the heartland know that the chances are even higher during tornado season.

Sometimes the power is out just for a few hours. In the event of a major storm or emergency, power can be out for days or weeks at a time.

Barbara Brown, Oklahoma State University Cooperative Extension Service food safety specialist, said without electricity or a cold source, foods stored in refrigerators or freezers can become unsafe.

"Bacteria in food grow

rapidly between 40 degrees Fahrenheit and 140 degrees Fahrenheit," Brown said. "If this food is consumed, people can become extremely sick."

A good way to know the exact temperature of foods is to keep an appliance thermometer in both the refrigerator and the freezer. In the event of a power outage, consumers will know if the temperature in the refrigerator or freezer drops below a safe level. It is a good idea, especially during storm season, to keep frozen containers of water to use for ice. The containers can then be used in the

freezer, refrigerator or ice chest to keep foods cool after the power is out. Gel packs can be frozen ahead of time and used in coolers, too. Also, plan ahead and know where to purchase dry ice. Fifty pounds of dry ice should keep an 18-cubic-foot freezer for two days.

Brown suggests grouping food together in the freezer to help the food stay cold longer.

"In an effort to retain as much cold air in the refrigerator and freezer as possible, keep the doors closed as much as possible," she said. "Foods can keep safely for about four hours if the refrigerator door is kept closed. A full freezer should maintain a safe temperature for about 48 hours, and about 24 hours if the freezer is only half full."

Discard refrigerated perishables such as meat, poultry, fish, soft cheese, milk, eggs, leftovers and deli items after four hours without power. Frozen items that still contain ice crystals or are at 40 degrees Fahrenheit can safely be refrozen.

"It's much better to be safe than sorry when it comes to salvaging food items following a weather emergency," Brown said. "The best rule of thumb is 'when in doubt, throw it out.'"



John Butler of the Beef Improvement Group explained the benefits of finding premium value of calves prior to the Lyons Ranch annual production sale held recently at the ranch near Manhattan.

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# American Angus Association launches producer priority finder

The American Angus Association® has created an online tool to help commercial cow-calf producers identify the most important management priorities for their individual operations. This interactive tool allows producers to assess where they are the strongest and weakest in their management strategies to determine where they should place their management priorities in order to increase profitability in their cow herd.

"We realize that there are so many management areas that effect profitability on the ranch. Some producers can control such as labor and herd health, and others that are some what out of their reach like the climate and economy," says Ty Groshans, Association director of commercial programs. "The Producer Priority Finder allows producers to look at 15 management practices to evaluate where they might need to place more emphasis to make their operation more profitable."

The Producer Priority Finder is an online tool that allows producer to rank on a scale of 1 to 5, their strongest and weakest areas of 15 management categories, based on the results of a 2006 study conducted by Tom Field, Priorities

First: Identifying Management Priorities in the Commercial Cow-Calf Business. Once a producer ranks the management strategies, the Priority Finder results reveal the five areas of greatest weakness, where the producer should place more emphasis on his or her operation.

"Cow-calf producers are overwhelmed by their workload along with the massive volumes of available information and advice on individual aspects of their business. We hope producers find this tool useful in staying profitable," Groshans says.

The Producer Priority Finder can be accessed online at [www.angus.org](http://www.angus.org). Producers who want more information about the top 15 management priorities can access online version of Priorities First or request a printed copy of the 32-page report by contacting the Association's Communications Department.

The Producer Priority Finder is just one of several tools that the American Angus Association provides to its more than 34,000 members and thousands of commercial producers who use Angus genetics nationwide.

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<p>2006 Ford F-250 XLT</p> <p>Stock#: T6142N</p> <p>Super Cab, 4x4, white, 58K, 6.0 Liter 8 cyl., automatic.</p>	<p>2004 Ford F-350 Super Duty</p> <p>Stock#: T6238N</p> <p>Red, 47K, 6.0 Liter 8 cyl., 6 speed manual.</p>	<p>2006 Ford F-350 Super Duty</p> <p>Stock#: T6237</p> <p>Crew Cab, 4x4, Gray, 29K, 6.0 Liter 8 cyl., auto w/overdrive.</p>
<p>2004 Ford F-150 XLT</p> <p>Stock#: T5956L</p> <p>Ext. Cab, Red, 37K, 5.4 Liter 8 cyl., automatic.</p>	<p>2005 Ford F-150 XLT</p> <p>Stock#: T6167</p> <p>Supercrew 4x4, Blue, 31K, 5.4 Liter 8 cyl., auto w/overdrive.</p>	<p>2008 Ford F-250 XLT</p> <div style="border: 1px solid black; padding: 5px; text-align: center; margin: 5px 0;"><b>JUST ARRIVED!</b></div> <p>4x4, Super Crew, Blue, 5.4 gas. <b>ONLY 4K!</b></p>

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<p>Bon View New Design 1407</p> <p>Grandsire of Bull #760</p> <p>RCC New Design 4773 7607 Bull #760 BW 76 • Adj. Wean 879 BEPD+1.4 • WEPD+54 Milk+21 • YEPD+74 DAM's Avg. Ratio 2/105</p>	<p>Connealy Front Page</p> <p>Sire of Bull #782</p> <p>RCC Front Page 7827 Bull #782 BW 80 • Adj. Wean 862 BEPD+1.9 • WEPD+51 Milk+23 • YEPD+76 DAM's Avg. Ratio 1/116</p>
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**Private Treaty Bull Sale**

# K-State's BRI receives \$1.548 million for advanced video technology

A \$1.548 million investment from the Kansas Bioscience Authority and top-notch federal biosafety training are both coming to Kansas State University's Biosecurity Research Institute (BRI) this spring.

The Kansas Bioscience Authority's board of directors has approved \$1.548 million in funding to add high-end video capabilities to the BRI's educational infrastructure. The grant will be used to purchase and install several high-resolution cameras in the BRI's integrated training suite, lecture hall and inside biosafety cabinets. All will have pan, tilt and zoom capabilities. Mobile video systems will also be purchased and used to transmit images from the research labs, providing value for both research collaboration and training. High-quality audio capture, editing and reproduction technology will also accompany the video capabilities.

This equipment will allow the BRI to produce and distribute professional-level training videos, as well as expand its capabilities in the distance-training arena.

"We truly appreciate the Kansas Bioscience Authority's investment in K-State's BRI," said Ron Trewyn, vice president for research. "This will further enhance the institute's ability to offer relevant training programs with national impact."

When the BRI was built it was designed with both research and education in mind. Aside from roughly 30,000 square feet of research space, the institute also has 10,000 square feet dedicated to training and education. That space includes a large lecture hall and the integrated training suite, complete with a mock lab and classroom so that trainees can see firsthand the procedures they'll conduct in the lab.

"In addition to our advanced research space, the BRI's capacity to support the highest quality education and training programs related to biosafety and research activities sets it apart from other facilities currently in operation," said Scott Rusk, director of K-State's Pat Roberts Hall, home of the BRI.

"The integrated training suite and lecture hall

allow for interactive learning and have the capability to bring ongoing research directly into the learning experience digitally," Rusk said.

It was these very technologies that also attracted a brand-new federal-level training program to the BRI this spring.

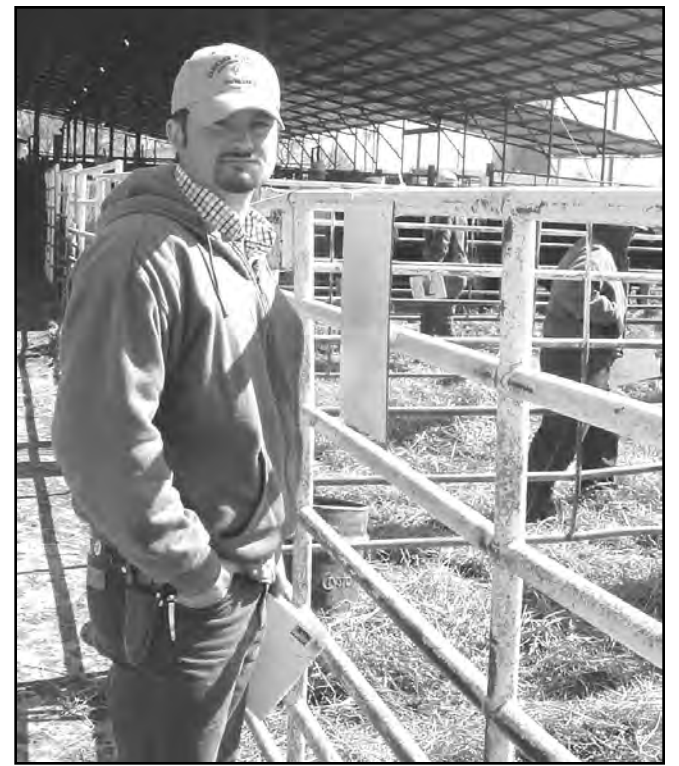
The BRI will be the first in the nation to host the National Biosafety and Biocontainment Training Program's biosafety and biocontainment curriculum. The designated site training is a recent initiative of the National Institute of Allergy and Infectious Diseases and the Division of Occupational Health and Safety at the National Institutes of Health. The Frontline Foundation organizes the program, which will provide the latest in professional education to those who handle biohazardous materials in biocontainment laboratories.

"The NBBTP was impressed with K-State's bold foresight regarding the future of biosafety and

the first-class research facility they constructed to support research and training," said Murray L. Cohen, president of the Frontline Foundation. "Because of the rapid growth in the number of high-containment research labs, there is a definite and desperate need for employee training of the highest caliber. The experiential opportunities for such training are currently very limited. The NBBTP, along with the BRI at K-State, hope to address that serious need at this inaugural designated training facility program."

The inaugural biosafety and biocontainment session of the National Biosafety and Biocontainment Training Program will be April 28-May 2. Registration information is available at <http://www.nbbtp.org>.

"This program highlights K-State's growing role in keeping professionals in biosecurity and biosafety primed on the latest practices," Rusk said.



"You bet," Kevin Henke of Agenda emphasized when asked if he was planning to buy breeding cattle at the Cattleman's Choice Angus Sale, hosted by T Seven Ranch and G&G Angus Ranch at Washington. He likes the cattle selected in previous purchases.

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## FARM MACHINERY AUCTION

SATURDAY, MARCH 22 — 9:30 AM  
 16313 SW 50th St. — CUNNINGHAM, KS

**EQUIPMENT:** 1976 'L' Gleaner combine, C&A, big engine (diesel), hydro, 24', chopper; 1968 Ford F600 truck, 14' box, 54,500 plus-minus miles; New Holland 116 swather, hydraswing, 16'; 14' Wilbeck chisel; GB990 Hi Master loader; IHC 1 cyl. stationary engine.

**ANTIQUE EQUIPMENT:** 1935 M&M KEA tractor, steel wheel; 1950 Pontiac Silver Streak, auto, straight V-8, 4 door, 63,000 plus-minus miles; Farmall reg. tractor; Farmall F-12 tractor, steel wheel; Farmall F-12 tractor, parts; IHC M Farmall; IHC 806 tractor, parts; VAC Case tractor; 1935 Case 'L' tractor; M&M GB tractor, propane; 1937 JD "A" tractor; 1941 Chevy truck; Allis Chalmers round baler; Allis Chalmers 3x14 plow; Allis Chalmers tractor; IHC binder/canvas; hoods and grills for IH tractors; Massey Harris tractor on steel.

**1/64 SCALE ERTL TOYS:** JD; IHC; Ford; Allis Chalmers; Massey Ferguson; Hesston; White; New Holland; Deutz Allis; Big Bud; Coop; Case; M&M.

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## Eureka Livestock Sale

P.O. Box 267 Eureka, KS 67045  
 620-583-5008 Office 620-583-7475

Sale Every Thursday at 11:30 a.m. Sharp

On Thursday, March 6 we had 1,135 head of cattle on a very good market.

**CHOICE STEERS:** 400-500 lbs., \$110-\$130.10; 500-700 lbs., \$103-\$130.10; 700-900 lbs., \$90-\$107.60; 900-1,000 lbs., \$90.00-\$92.50.  
**CHOICE HEIFERS:** 400-500 lbs., \$105-\$119.25; 500-700 lbs., \$95-\$118.50; 700-900 lbs., \$85-\$94.  
**BUTCHER COWS:** \$32-\$60, mostly \$47-\$55.  
**BUTCHER BULLS:** \$45.50-\$70, mostly \$60-\$68.

### EARLY CONSIGNMENTS FOR THURSDAY, MARCH 13

- 190 mixed steers & heifers, 500-750 lbs.
- 120 black-red steers, 650-850 lbs.
- 77 mostly black steers & heifers, 450-650 lbs.
- 68 Angus steers & heifers, 550-700 lbs.

All home raised and weaned & vaccinated

More consignments by sale time.

### SPECIAL STOCK COW & PAIRS SALE ON THURSDAY, MARCH 27 AT 6:00 PM

- 50 fancy blk bwf spring calving cows, 3-6 years old, calves out of Angus bulls
- 35 fancy blk bwf fall calving cows, 3-6 years old, bred to Angus bulls
- 40 blk bwf rbf-x cows, 3-10 years old with calves at side or heavy springers, bred to Angus bulls.

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 Mobile Cell 620-750-0123

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## Gary Hardy in Holton, In Conjunction With Carfax, Is Hosting A One-Owner, Used Car Clearance This Weekend

Over 200 used cars, including tons of one-owner vehicles, to be sold off at Gary Hardy Chrysler, Dodge, Jeep in Holton

**Holton, KS** - This Thursday, Friday, and Saturday, Gary Hardy in Holton, NE Kansas's most trusted name in used cars, is hosting a public disposal of over 200 used vehicles. The One-Owner Used Car Clearance is a first for Gary Hardy in Holton and gives NE Kansas area car buyers a great opportunity to find a quality used car, truck or SUVs all in one place.

**"Many Vehicles have very low mileage and are still covered by the factory warranty."**



Carfax, the nation's vehicle history experts, will assist Holton's finest dealer and their customers during this huge clearance event. All One-Owner vehicles will have a Carfax report that describes the complete history of the vehicle.

Many of these One-Owner cars have very low mileage and are still covered by their factory warranties. Plus, a Carfax Vehicle History Report is available on each one, which should offer up peace-of-mind for many used car, truck and SUV buyers.

Gary Hardy of Holton is making these clearance vehicles available for just \$89 down... with some being offered for just \$89 a month.\*\* Buyers will see the monthly payment marked right on the windshield on all vehicles. Prices start at just \$2,995.\*

**"\$89 down delivers and monthly payments from \$89 a month are posted right on the windshield."**

NE Kansas buyers can choose from used Toyotas, Hondas, Fords, Nissans, Chevys, Dodges, Mazdas, Jeeps, Mercedes-Benz and more... including luxury cars and crossovers.

Gary Hardy in Holton will be giving top dollar trade-in allowances to help bring down

the monthly payments even lower. Loan specialists will also be on hand during this 3-day event in order to approve financing for these vehicles.

**"One-Owner cars offer great value and often are better maintained."**  
**-Suzanne Mott, Gary Hardy**

"One-Owner cars offer great value and often are better maintained, two things that make a used car most attractive," said Suzanne Mott, General Manager Of Gary Hardy in Holton. "We're excited to host this unique event and help our customers buy with greater confidence. We encourage everyone to come out this weekend and receive a free carfax report to help them unlock the history of their next dream machine."

Each year millions of consumers rely on Carfax to provide information that can impact a consumer's decision about a used car, truck or SUV. Information such as title check, odometer check, accident check, registration check even recall checks. Once you get

a vehicle report, you'll know the complete history of that car.

"The One-Owner Used Car Clearance is an excellent opportunity for our customers to find single-owner vehicles plus other clean, quality cars. They're all well marked, all in one place and all documented by a free Carfax Vehicle History Report," said Mott. "The public should know that the best vehicles will be going fast, so I urge you to get down here as soon as possible for the best selection."

**"All vehicles come with a free Carfax Vehicle History Report."**

Again, the One-Owner Used Car Clearance, is this Thursday from 8:30AM-7PM and Friday and Saturday from 8:30AM-6PM at Gary Hardy, located at 430 Arizona Avenue in Holton. For more information, call 785-364-4888. To search for a vehicle and get more details, log on to [www.oneownerclearance.com](http://www.oneownerclearance.com).



Frank Lyons visited with Andy Schular, Junction City, pictured right about the bull offering at the Lyons Ranch annual production sale. It was a brisk cold morning, which had been preceded by a significant rain, making the inspection of the bulls challenging.



Amy Langvardt discussed the Angus seedstock being offered by the Lyons Ranch with Lost Springs stockman Leland Bernhardt last week prior to the sale held near Manhattan.

## JBS purchases cause further beef industry concentration

The announcement that JBS S.A. intends to purchase National Beef Packing Co., as well as today's announcement that JBS S.A. also hopes to purchase the beef unit of Smithfield Foods, has caused independent U.S. cattle producers to again rally Congress for competition reforms in the 2007 Farm Bill.

JBS S.A. is based in Brazil, and if the purchase of National Beef and Smithfield is approved by the U.S. Department of Justice, JBS S.A. will become the largest U.S. meatpacker, surpassing Tyson Foods and Cargill Meat Solutions.

"Time and time again, cattle producers have had to watch helplessly as the multinational meatpackers manipulate the cattle market for their own benefit, and additional concentration among the packers likely will reduce even more the number of cattle operations in the United States," said R-CALF USA Region II Director/Vice President Randy Stevenson, who represents Wyoming, Colorado, Utah and New Mexico members.

"R-CALF USA is again calling on Congress to immediately amend the Packers and Stockyards Act

(PSA) to prohibit the anti-competitive practice of packer ownership of livestock by the largest meatpackers, and we are strongly encouraging the Department of Justice to block JBS' efforts to further consolidate the U.S. meatpacking industry," he continued.

"Congress must understand the importance of maintaining a profitable environment for independent livestock producers - not only to maintain a family farm structure across the U.S. that will preserve the food security of our country, but also to help restore Rural America," Stevenson emphasized. "If we don't support those who produce our food, then soon we will become a beef-importing country, with no control over the quality of those beef products."

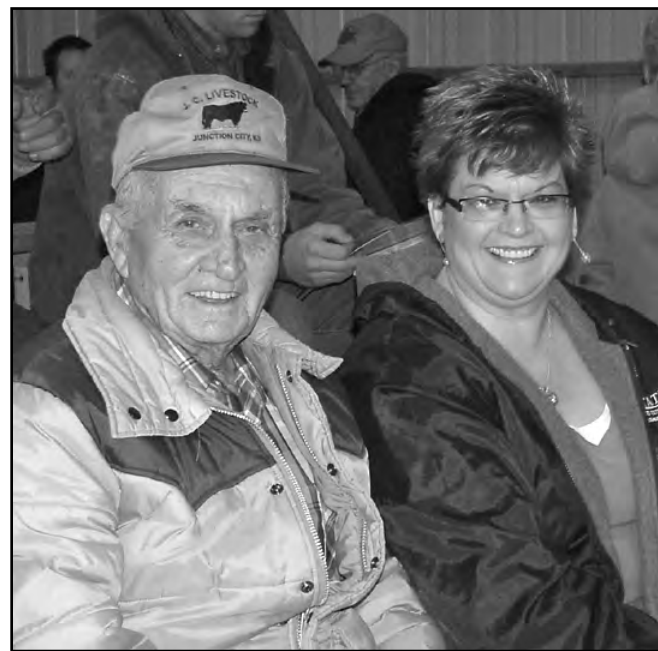
"There are some countries that allow certain medicines and hormones to be used on their cattle that are outright banned here in the United States," he pointed out. "It is imperative that the U.S. cattle herd maintain its distinct identity because of the high quality and safety of domestically produced cattle."

In a news release, JBS USA CEO Wesley Batista

welcomed National Beef as part of its "North American beef processing operations."

"The last thing the U.S. cattle herd needs is to be lumped into a North Ameri-

can herd, what with Canada's BSE (bovine spongiform encephalopathy) problems and Mexico's persistent problems with bovine tuberculosis," Stevenson asserted.



Don Lamb of St. George and daughter Linda Lamb took in the annual pre-sale social hosted by Frank and Jan Lyons and their families last week. The event gives area producers a chance to gather, inspect the sale offering and enjoy some fellowship.

### WASHINGTON LIVESTOCK AUCTION

**WASHINGTON, KANSAS - PHONE 785-325-2243**  
**CATTLE SALE EVERY WEDNESDAY - 11:00 A.M.**

**SALE SCHEDULE WILL BE AS FOLLOWS:**  
 Light Calves start at 12:00  
 Followed by Bred Cows and Heifers.  
 Feeder Cattle to follow.

Sale on March 5th due to inclement weather we had a light run, not enough of any class to test the market.

**SPECIAL CUSTOMER APPRECIATION SALE**  
**WEDNESDAY, MARCH 19TH**  
 Free barbeque meal with all the trimmings starting at 11:00 am.

Expecting a good run of stocker and feeder cattle. Many out of state buyers will be attending this sale.  
 For more information or to consign cattle  
 Contact Jim Breeding • 785-562-7248

**For more information or consignments contact:**  
 Manager Jim Breeding: 785-562-7248  
 WLA Barn: 785-325-2243

### BELLEVILLE 81 LIVESTOCK SALES

Junction Hwys 36 & 81 Belleville, Kansas

**CATTLE SALES EVERY FRIDAY • 10:30 AM**

Results last Friday, slaughter cows \$39.00-\$60.00 most \$46.00-\$58.00

STEERS		HEIFERS	
525-600	\$110.00-\$124.00	600-700	\$90.00-\$101.00
600-700	\$102.00-\$113.00	700-800	\$87.00-\$93.50
700-800	\$97.00-\$104.00	800-850	\$87.00-\$90.00
850-900	\$92.00-\$98.00		

**REGULAR SALE FRIDAY, MARCH 14**  
 \*\*\*\*\*  
**SPECIAL CALF SALES**  
**FRIDAY, MARCH 21 & 28 - FRIDAY, APRIL 4**

**GOAT & SHEEP SALE**  
**SATURDAY, MARCH 29 - 5:30 PM**  
**GOOD RUN OF GOATS**  
**PLUS 13 MINIATURE HORSES SELL**

**MYRON RUNFT CHAROLAIS BULL SALE**  
**MONDAY, MARCH 31 • 12:30 PM**  
**50 CHAROLAIS BULLS SELL**

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 Myron DeGraff • 785-243-4368  
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### JC LIVESTOCK SALES INC.

Now All Wednesday Sales, Hogs 10 AM • Cattle 12 Noon

Representative sales from Wednesday, March 5

STEERS			HEIFERS		
4	323	140.00	2	300	117.50
7	397	133.00	2	415	116.00
24	579	125.25	13	539	115.00
4	650	110.00	12	540	115.00
11	727	105.75	5	576	100.00
53	858	94.50	5	663	97.00
63	840	94.25	6	681	93.25
46	895	93.25	7	711	93.25
20	855	92.85	66	763	89.75

**CONSIGNMENTS FOR WEDNESDAY, MARCH 12TH:**  
 40 blk cross steers & heifers, 600-80 ..... John Moyer  
 30 blk cross wf steers & heifers, 600-850 ... Tulley Bros.  
 17 blk cross steers & heifers, 600-800 ..... Ron Gfeller  
 60 blk cross steers, 850-900 ..... H & L Bitterlin  
 120 blk cross heifers, 725-750 ..... Randy Ryff  
**Plus More by Sale Time!**

**CONSIGNMENTS FOR WEDNESDAY, MARCH 19TH:**  
 40 Angus cross 2-year-old spring pairs, calves sired by Lyons bull

**Ks. Angus Influence Female Sale**  
**Saturday, April 12th • 1:00 pm**  
 Call for Information

**JUNCTION CITY, KANSAS • Barn Phone 785-238-1471**  
 Junction City Field Reps: Jim Heine 785-765-3480, Alma Seth Lauer 785-949-2285, Abilene  
 HOWARD LANGVARDT 785-238-8212 KARL LANGVARDT 785-499-5434  
 Cell: 785-761-5812 Cell: 785-499-2945

### CLAY CENTER LIVESTOCK SALES INC.

Cattle sales Tuesday, 12:00 PM.

Results from Tuesday, March 4

STEERS		HEIFERS						
65	817	96.85	6	613	98.50			
7	566	124.00	62	800	96.50			
4	528	121.00	42	794	93.75			
3	618	120.50	33	927	90.00			
15	672	104.75			7	707	100.25	
10	696	100.75	2	550	104.00	5	717	91.50
43	724	99.85	7	572	104.00	4	763	89.00
28	756	98.50	11	596	92.50	16	852	89.75

**EARLY CONSIGNMENTS FOR TODAY, TUESDAY, MARCH 11**  
 180 blk, bwf 3-4 year-old cows mostly heavy springers, some with calves .....RW Farms  
 92 blk steers, 825-875 .....3M  
 130 Char Angus cross steers & heifers, 700-875 ...A. Close  
 80 blk cross steers & heifers, 625-700 .....H & G Braun  
 45 blk cross steers & heifers, 575-750 .....R. Lykins  
 37 blk cross steers & heifers, 525-700 .....J. Staley  
 10 blk cross steers & heifers, 450-600 .....T. Lange  
 17 blk cross steers & heifers, 600-750 .....M. Sullivan  
 Many more consignments by sale time.

**NOTICE: NEW SHEEP & GOAT SALE SCHEDULE ONLY:**  
**From March On Sheep & Goat Sale Only • First Saturday Of Month Starting at 1 PM - April 5, May 3 - Etc.**  
 \*\*\*\*\*  
 Due to USDA requirements, all female and intact male sheep and goats will need to be Scrapie tagged. If not tagged, a \$2 fee will be assessed per head.

**Clay Center, Ks • Barn Phone 785-632-5566**  
 Clay Center Field Representatives: Lee Holtmeier 785-348-5468  
 Tom Koch, 785-243-5124 Bruce Rogge, 785-692-4214  
 Lance Lagasse, 785-262-1185

MITCH LANGVARDT	LYNN LANGVARDT
785-238-1858	<b>785-461-5143</b>
Cell: 785-761-5814	Cell: 785-761-5813





By Val Farmer

# Rural Life

## How farm family relationships affect grandchildren

The expression, "When a daughter marries, you gain a son. When a son marries you've lost him," works the opposite in farm country. The daughter-in-law and the grandchildren are brought into the orbit of the paternal grandparents and makes this close relationship possible.

Normally, the favored status of the maternal grandparents is due to the role of women as "kin-keepers." They keep family ties strong, more so with their own family.

**Paternal grandparents.** Farm children have significantly better relationships and have more contact with their paternal grandparents than other grandchildren in society. This is because sons farm with their fathers and land is usually passed down the male line.

The interdependency between farm families as they work together creates opportunities for closeness. Even in retirement or semi-retirement, grandfathers still assist with farm work — grandmothers with food, childcare and errands. Grandchildren are brought into the work cycle on the farm as helpers. In this work role, they have contact with

their grandparents. Grandparents become same sex role models for their grandchildren and teach them skills and moral perspectives.

Proximity is important in close grandparent-grandchild relationships. Contact makes relationships possible through family rituals, celebrations and gatherings on a frequent basis. Rural grandparents play a larger role in their grandchildren's lives compared to grandparents in non-farm communities.

Divorce disrupts these ties — especially when the mother has custody. Contact with the maternal parents increases while contact with the paternal grandparents decreases. This is an acute source of pain for paternal grandparents who built special relationships with their grandchildren.

**Relationship with adult children plays a key role.** Research has shown that the quality of the relationship between parents and grandparents has a major influence on whether grandparents and grandchildren have a close relationship. If adult children see their parents as warm and supportive, then there are more joint activi-

ties and closeness between the grandparents and grandchildren. The same is true for the maternal grandparents when they live close by.

Grandparents show support and warmth by giving concern and understanding and by showing appreciation and love. They help out with important tasks and problems. They listen carefully to their adult children's point of view.

**Tension between families.** If the grandparents are seen as demanding, controlling, negative, rejecting and harsh by the parents, it takes a toll on the grandparent/grandchild relationships. Demanding and controlling paternal grandparents are big turnoffs. This relates to the father/son working relationship on the farm and the way management decisions are handled. Autocratic grandfathers with tempers often have difficult relationships with their farming sons and grandsons.

With maternal grandparents, it is negativity — conflict, tension, or criticism that is the turnoff. Daughters tend to avoid unpleasant contacts with their mothers when there is turmoil in that relationship.

**Grandchildren and grandparents may still have contact.** The harm to the relationship comes from grandchildren learning to see their grandparents through their parent's eyes — through stories and conversations. This is when there is tension in the business relationship with the paternal grandparents.

Relationships between adult children and their fathers is not as unconditional as with their mothers. If a son is unhappy with his parents, this undermines the quality of the paternal grandparent/grandchild relationship. If a mother doesn't get along with her parents, the damage to the grandparenting relationship isn't as pronounced.

If there is trouble in the farming partnership or the work relationship — between father and son — or in some cases between a mother and son — then the amount of contact and the quality of grandparent/grandchild relationships suffer. The grandparents are not always at fault. Sometimes it is the son or daughter-in-law who is demanding, self-centered, difficult, raspy or supersensitive.

Most paternal grandparents like to believe that it is the unhappy daughter-in-law that is holding the grandchildren "hostage" because of the tension between families. In fact, a daughter-in-law doesn't usually detract from the grandparent/grandchild relationship unless her husband is equally as unhappy.

**Resolve conflict.** The fact of the matter is that the "working relationships" on a family farm affect the

quality of the "family relationships" and vice versa. Improving management communications between fathers and sons is a major key to insuring that other key relationships aren't harmed.

There is also value in surfacing and resolving conflict in the in-law relationships so that tensions between families don't spill over and spoil what might be considered very good working relationships on a family farm.

Too many farm families avoid these underlying tensions and problems mushroom. Grandparent/grandchild relationships are affected. What can be so positive turns into strain and pain.

Wives who have complaints about work or family relationships feel stymied, unsupported and angry when their husbands fail to address their concerns. Their anger creates marital problems which in turn are perceived by children who understand that the grandparents are the focal point of the unhappiness.

Each side may have a legitimate point of view but somehow parents need to form a united front when it comes to in-law rela-

tionships — for the sake of their marriage and for the sake of precious grandparent/grandchildren relationships.

For a farm family to enjoy the emotional closeness in this inter-generational environment, with generations cooperating and enjoying their relationships, the father/son relationship needs to be positive and respectful as well as the in-law relationships. As many grandparents and grandchildren who share a farming heritage can attest — grandparent/grandchild relationships on a farm are truly special.

For more information on stress and coping, visit Val Farmer's website at [www.valfarmer.com](http://www.valfarmer.com). Val Farmer's book, "Honey, I Shrank the Farm," can be purchased by sending a check or money order for \$9.50 to: Honey, I Shrank the Farm, The Preston Connection, P.O. Box 1135, Orem UT 84059.

Val Farmer is a clinical psychologist specializing in family business consultation and mediation with farm families. He lives in Wildwood, Missouri and can be contacted through his website.

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**STARTING TIME 11:30 AM**

**Tuesdays**

**We had a good run of 1889 cattle March 4. There was good demand for weaned and vaccinated steer and heifer calves at steady prices. Feeder steers and heifers sold steady to \$2.00 lower. The cow and bull market remained steady.**

<b>STEER &amp; BULL CALVES</b>	
2 blk/red bulls	310 @ 137.00
7 bwf/blk str	435 @ 133.00
7 blk str	548 @ 130.00
12 blk/sim str	518 @ 129.00
2 blk bulls	415 @ 128.00
3 blk bulls	470 @ 127.00
2 blk/red bulls	478 @ 127.00
4 blk str	548 @ 127.00
4 blk str	456 @ 126.00
8 blk/red str	493 @ 118.00
<b>STOCKER &amp; FEEDER STEERS</b>	
27 blk str	598 @ 125.00
13 blk str	567 @ 123.00
9 blk str	616 @ 121.50
10 blk/char str	583 @ 121.00
4 blk str	550 @ 120.00
3 bwf/blk str	560 @ 120.00
3 bwf/blk str	600 @ 120.00
3 bwf/blk str	632 @ 119.50
7 bwf/blk str	669 @ 112.50
5 bwf/blk str	659 @ 110.00
10 blk/char str	654 @ 109.50
12 blk str	653 @ 107.75
29 blk/char str	713 @ 105.00
13 blk/red str	748 @ 103.00
8 blk str	711 @ 102.75
6 blk str	718 @ 102.00
4 bwf str	724 @ 102.00
7 blk/red str	771 @ 100.00
29 bwf/blk str	781 @ 99.00

2 blk hfrs	413 @ 111.00
3 wf hfrs	357 @ 108.00
3 blk hfrs	452 @ 108.00
2 blk/red hfrs	543 @ 108.00
3 blk/red hfrs	483 @ 107.00
6 blk/red hfrs	425 @ 106.00
3 wf/bwf hfrs	432 @ 106.00
3 blk hfrs	492 @ 105.50
<b>STOCKER &amp; FEEDER HEIFERS</b>	
11 bwf/blk hfrs	555 @ 111.00
8 blk hfrs	573 @ 107.00
3 blk hfrs	592 @ 105.50
6 bwf/blk hfrs	596 @ 104.00
3 bwf/blk hfrs	612 @ 103.50
4 blk hfrs	616 @ 103.00
14 blk hfrs	640 @ 103.00
5 bwf/blk hfrs	673 @ 102.25
16 blk/char hfrs	606 @ 102.00
3 blk hfrs	657 @ 100.50
8 blk hfrs	681 @ 98.00
5 blk hfrs	667 @ 96.50
7 blk/red hfrs	697 @ 96.25
5 blk hfrs	642 @ 95.50
3 bwf/blk hfrs	663 @ 95.00
4 blk/bwf hfrs	715 @ 95.00
9 bwf/blk hfrs	719 @ 94.50
739 @ 94.00	
7 x-bred hfrs	671 @ 93.50
14 bwf/blk hfrs	758 @ 93.25
9 blk/char hfrs	683 @ 93.00
65 bwf/blk hfrs	805 @ 92.30
6 bwf/blk hfrs	710 @ 92.00
5 bwf/blk hfrs	791 @ 91.25
69 mix hfrs	909 @ 90.85
15 blk/char hfrs	782 @ 90.60

80 mix hfrs	815 @ 90.60
7 blk hfrs	752 @ 90.00
13 blk/sim hfrs	957 @ 86.00
8 blk/sim hfrs	1016 @ 84.50
<b>COWS &amp; HEIFERETTES</b>	
2 blk hfrts	1003 @ 78.00
1 blk hfrt	785 @ 75.00
1 bwf hfrt	970 @ 61.50
1 blk hfrt	1045 @ 60.00
1 red cow	1305 @ 57.00
1 limo cow	1370 @ 55.00
2 x-bred cows	1308 @ 54.00
1 blk cow	1490 @ 53.50
3 red cows	1512 @ 53.00
2 bwf cows	1420 @ 53.00
2 blk/red cows	1468 @ 52.50
1 hol cow	1770 @ 52.00
2 wf/red cows	1310 @ 51.75
1 hol cow	1575 @ 51.00
1 blk cow	1360 @ 50.75
2 blk cows	1158 @ 50.00
1 sim cow	1750 @ 49.50
1 hol cow	1615 @ 49.00
1 hol cow	1365 @ 48.50
2 wf/blk cows	1220 @ 48.00
2 hol cows	1640 @ 47.75
3 blk cows	1250 @ 47.00
1 wf cow	1385 @ 46.50
1 wf cow	1680 @ 46.00
1 blk cow	1260 @ 45.00
1 bwf cow	1155 @ 44.50
1 bwf cow	1140 @ 44.00
1 hol cow	1280 @ 42.50
1 shtn cow	1155 @ 42.00
1 blk cow	1235 @ 41.00

1 bwf cow	1140 @ 40.00	1 blk bull	1745 @ 66.50
<b>BULLS</b>			
1 blk bull	2065 @ 69.00	1 blk bull	1940 @ 65.00
1 sim bull	2580 @ 68.75	1 blk bull	1815 @ 64.00
1 limo bull	2065 @ 68.00	1 blk bull	1850 @ 61.75
1 blk bull	2185 @ 67.50	1 wf bull	1250 @ 60.00

**SPECIAL EARLY CONSIGNMENTS FOR TODAY TUESDAY, MARCH 11**

30 black bwf steers & heifers, 450-500 lbs.  
20 black bwf steers, 450-550 lbs., weaned & vacc.  
30 black bwf steers, 550-650 lbs., weaned & vacc.  
120 Angus str & hfrs, 600-750 lbs., weaned & vacc.  
65 Angus steers, 825-850 lbs.  
110 black bwf heifers, 725-775 lbs.  
61 Char-Simm cross str & hfrs, 700-900 lbs.  
90 black cross str & hfrs, 500-750 lbs.  
65 black bwf steers, 825-850 lbs.  
65 black bwf steers, 800-825 lbs.  
120 black cross steers, 850-875 lbs.  
120 black cross steers, 800-825 lbs.  
**MANY MORE BY SALE TIME**

**SPECIAL EARLY CONSIGNMENTS FOR NEXT TUESDAY, MARCH 18**

100 Hereford bulls & heifers, 450-650 lbs.  
**MANY MORE BY SALE TIME**

**WATCH OUR AUCTIONS LIVE ON DVAuctions.com**

FOR INFORMATION OR ESTIMATES:

REZAC BARN .....St. Marys, 785-437-2785      KENNETH REZAC .....St. Marys, 785-437-6697

DENNIS REZAC .....St. Marys, 785-437-6349      LELAND BAILEY .....Hoyt, 785-986-6704

.....Cell: 785-456-4187      LYNN REZAC .....St. Marys, 785-437-6475

Livestock Commission Company, Inc.

St. Marys, Ks.

Toll Free Number.....1-800-531-1676

Website: [www.rezACLIVESTOCK.COM](http://www.rezACLIVESTOCK.COM)

AUCTIONEERS: LELAND BAILEY & DENNIS REZAC

